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1
                     BEFORE THE WASHINGTON STATE
 2
               UTILITIES AND TRANSPORTATION COMMISSION
     In the Matter of Determining the )
    Proper Carrier Classification of: )
                                       ) DOCKETS UW-091006 &
 5
                                       ) UW-110213 (consolidated)
    LOWPER, INC., d/b/a LOWPER
     CORPORATION, a/k/a "LOWPER WATER )
     COMPANY" AND "ILIAD, INC., d/b/a )
                                          VOLUME I
    LOWPER WATER SYSTEM"
                                           PAGES 1-77
                                       )
 8
     and
     In the Matter of the Penalty
     Assessment Against LOWPER, INC., )
10
     in the Amount of $10,500
11
12
13
          A hearing in the above matter was held on April 27,
     2011, at 1:30 p.m., at 1300 South Evergreen Park Drive
14
15
     Southwest, Olympia, Washington, before Administrative Law
16
     Judge MARGUERITE FRIEDLANDER.
17
18
                 The parties were present as follows:
19
          WASHINGTON UTILITIES AND TRANSPORTATION COMMISSION, by
     Michael A. Fassio, Assistant Attorney General, P.O. Box
20
    40128, Olympia, Washington 98504; Telephone 360-664-1192
21
          LOWPER INCORPORATED, by Richard A. Finnigan, Attorney
     at Law, 2112 Black Lake Boulevard Southwest, Olympia,
     Washington 98512; Telephone 360-956-7001
23
24
    Tami Lynn Vondran, CCR No. 2157
25
   Court Reporter
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			BENCH EXHIBITS:		
1			Partial Settlement Agreement		
2			E-mails and correspondence fro	m 2010	
			between Lowper and the Clallam	Count	
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			to acquire Lowper, and a draft		
			purchase agreement prepared by	couns	
			for Lowper		

1	EXHIBIT:	OFD:	AD:	DESCRIPTION:
2				COMMISSION REGULATORY STAFF WITNESS:
3				RAYNE PEARSON:
4	RP-1	15	16	Investigation Report dated February
5				2011
6	RP-2	16	16	Letter and Water System Questionnaire
7				from the Commission to Lowper, dated
8				June 23, 2009
9	RP-3	16	16	July 2, 2009, letter from Lowper to
10				the Commission
11	RP-4	16	16	March 4, 2009, letter from Lowper to
12				its water customers regarding a rate
13				increase
14	RP-5	16	16	Water Agreement executed November 3,
15				2003, between the Clallam County
16				Public Utility District and Iliad,
17				Inc., d/b/a Lowper Water System
18	RP-6	16	16	Washington Secretary of State and
19				Washington Department of Licensing
20				database entries
21	RP-7	16	16	Letter and Water System Questionnaire
22				from the Commission to Lowper, dated
23				January 20, 2010
24	RP-8	16	16	February 24, 2010, letter from Lowper
25				to the Commission regarding the status

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0004
1
     EXHIBIT: OFD: AD: DESCRIPTION:
 2
                          of the Lowper Water System Sale to
                          Clallam County PUD
 3
    RP-9 16 16 Five Lowper Water System customer
 4
                          invoices, dated June 30, 2010
 5
 6
 7
 8
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1 PROCEEDINGS 2 (On the record at 1:31 p.m.) 3 JUDGE FRIEDLANDER: Let's go on the record. Good 4 afternoon. I'm Marguerite Friedlander, the Administrative 5 Law Judge presiding over this special proceeding. We're here before the Washington Utilities and Transportation 6 Commission on Wednesday, April 27, 2011, to begin a hearing in Docket UW-091006, an inquiry into the proper 8 classification of Lowper? [the "ow" pronounced as in "cow"] 9 10 MR. FINNIGAN: Lowper. [correct pronunciation is 11 long "o" as in "hope"] 12 JUDGE FRIEDLANDER: Lowper. Thank you. Lowper 13 Inc., d/b/a Lowper Corporation, a/k/a, Lowper Water Company 14 and Iliad, Inc., d/b/a Lowper Water System, as well as 15 Docket UW-110213, a penalty assessment against Lowper, Inc., 16 for failure to file a tariff once it became subject to the 17 Commission's jurisdiction. 18 In its response to the penalty assessment Lowper, 19 Inc., denied the alleged violations and requested this 20 hearing.

- 21 So let's go ahead and begin with appearances.
- 22 We'll start first with Staff.
- MR. FASSIO: Good morning, Your Honor. Michael
- 24 Fassio, Assistant Attorney General. My address is 1400
- 25 South Evergreen Park Drive Southwest, Box 40128, Olympia,

- 1 Washington 98504. Telephone: (360)664-1192. Fax:
- 2 (360) 586-5522. Email address: Mfassio@utc.wa.gov.
- 3 JUDGE FRIEDLANDER: Thank you. And appearing
- 4 today on behalf of Lowper, Inc.?
- 5 MR. FINNIGAN: Thank you, Your Honor. Richard
- 6 Finnigan. And let me note for the record that none of the
- 7 entities that are mentioned in either the complaint is the
- 8 correct entity, in either matter. So if we're going to get
- 9 real technical, the Commission doesn't have anybody before
- 10 them. But in an effort to try and resolve this we would ask
- 11 that the caption be changed -- well, I'll finish my
- 12 appearance before I do that.
- The address is 2112 Black Lake Boulevard
- 14 Southwest, Olympia, Washington 98512. The telephone number
- is (360)956-7001. Email is rickfinn@localaccess.com.
- JUDGE FRIEDLANDER: Okay. And did you give us
- 17 your fax? I know hardly anybody ever uses it, but probably
- 18 it's a good idea.
- 19 MR. FINNIGAN: I have a fax number, and I have no
- 20 clue what it is.
- 21 JUDGE FRIEDLANDER: Okay. Well, we can always put
- 22 that on the record later.
- MR. FINNIGAN: Yeah. Here it is, it's in my
- 24 heading. It is 360 -- nope, nope, nope, nope, that's
- 25 it -- that's wrong.

- 1 JUDGE FRIEDLANDER: We'll leave that off.
- 2 MR. FINNIGAN: I have no clue what it is.
- JUDGE FRIEDLANDER: That's fine. Would you mind
- 4 telling us what the business name of the company is?
- 5 MR. FINNIGAN: The correct entity name is Lowper
- 6 Incorporated and it does business as Lowper Water System.
- 7 JUDGE FRIEDLANDER: Is that also what it's
- 8 registered with the -- what would it be? The Department of
- 9 Licensing here?
- 10 MR. FINNIGAN: Secretary of State.
- JUDGE FRIEDLANDER: Secretary of State.
- MR. FINNIGAN: Yes, that's why I, you know.
- JUDGE FRIEDLANDER: Got you. And you said Lowper
- Water Systems?
- MR. FINNIGAN: System.
- JUDGE FRIEDLANDER: System. Got you. Okay. That
- does it for the parties. Is there anybody else in the
- 18 Commission's offices, the Commission's hearing room or on
- 19 the conference bridge who would also like to put in an
- 20 appearance?
- 21 Hearing nothing we'll proceed.
- 22 As far as -- we had a discussion, I should say,
- off the record before we started, and there is some
- 24 indication, I take it, that there's a stipulation, at least
- 25 a partial stipulation, the parties are willing to enter into

- 1 the record.
- 2 Mr. Fassio, would you let me know what that is?
- 3 MR. FASSIO: Yes. Thank you, Your Honor. The
- 4 stipulation concerns the classification proceeding matter.
- 5 We have had discussions off the record, and it is my
- 6 understanding that the Company is willing to stipulate. And
- 7 I will recite the stipulation and let Mr. Finnigan just
- 8 confirm that.
- 9 That Lowper Incorporated is a water company that
- 10 is subject to the Commission's jurisdiction and that Lowper
- 11 Incorporated will file an initial tariff and its supporting
- 12 financial data for its water system in full compliance with
- 13 WAC 480-110-433(3) and WAC four -- I'm sorry, RCW 80.28.050
- 14 by May 13, 2011. That Lowper will -- Lowper Incorporated
- 15 will provide a draft of its intended notice to customers
- that is required under WAC 480-110-433(3)(b) to Commission
- 17 staff for its review prior to its notifying customers. And
- 18 that will be done by the close of business on Friday, April
- 19 29th. And that is the stipulation.
- JUDGE FRIEDLANDER: Okay. Thank you.
- 21 Mr. Finnigan.
- 22 MR. FINNIGAN: Well, basically that's what we
- agreed to. Mr. Fassio did not mention the statutory
- 24 reference, so I don't know what it is that he's referring to
- 25 when he -- we never talked about a particular statute. We

- 1 talked about the rule. But I -- so I'm at a loss to know
- 2 what the statute is that he's referring to. That's a
- 3 surprise to me but --
- 4 JUDGE FRIEDLANDER: And you're referring to the
- 5 statute he referenced in regard to the notice to customers?
- 6 MR. FINNIGAN: No, the stipulation. He cited to
- 7 80.28 something.
- JUDGE FRIEDLANDER: 28.050, I believe.
- 9 MR. FINNIGAN: 050. And in all of our discussions
- 10 that had never been raised, so I don't know what it says.
- 11 So I'm not sure I can -- the essence of the stipulation --
- 12 MR. FASSIO: I'm happy to cite to that statute and
- 13 go from there.
- 14 JUDGE FRIEDLANDER: That's fine.
- 15 MR. FASSIO: That statute is in -- relates to
- 16 tariff schedules to be filed with the Commission. "Every
- 17 gas company, electrical company and water company shall file
- 18 with the Commission and shall print and keep open to public
- 19 inspection schedules in such form as the Commission may
- 20 prescribe, showing all rates and charges made, established
- or enforced, or to be charged or enforced, all forms of
- 22 contract or agreement, all rules and regulations relating to
- 23 rates, charges or service, used or to be used, and all
- 24 general privileges and facilities granted or allowed by such
- 25 gas company, electrical company or water company."

- The specific WAC provision is 480-110-433(b) --
- 2 MR. FINNIGAN: I understand that.
- 3 MR. FASSIO: -- is the requirements. And our
- 4 general RCW requiring tariffs to be filed is that RCW which
- 5 is what I cited.
- 6 MR. FINNIGAN: Okay. Just to be clear, what the
- 7 stipulation is is that we will file a tariff, because the
- 8 statute you read refers to several other things; right?
- 9 The import of that is that we are --
- 10 MR. FASSIO: It's the authority, yes.
- 11 MR. FINNIGAN: For filing the tariff?
- MR. FASSIO: Yes.
- MR. FINNIGAN: Okay. Then I don't have a problem.
- JUDGE FRIEDLANDER: And this stipulation is going
- 15 to be memorialized, I take it? This is going to be put in
- 16 writing?
- 17 MR. FINNIGAN: I would be happy to have it in
- 18 writing.
- 19 MR. FASSIO: We can put it in writing.
- JUDGE FRIEDLANDER: I appreciate that.
- 21 MR. FASSIO: I was reading it into the record
- 22 but --
- JUDGE FRIEDLANDER: I would appreciate it in
- 24 writing because of this very issue. I think that to clarify
- and to make sure that we are all on the same page it would

- 1 be helpful to have a stipulation.
- 2 MR. FINNIGAN: And I agree.
- JUDGE FRIEDLANDER: Okay.
- 4 MR. FASSIO: Can we follow that up after the
- 5 hearing?
- JUDGE FRIEDLANDER: Definitely.
- 7 MR. FASSIO: To you? How would you like that?
- 8 JUDGE FRIEDLANDER: Exactly. Normal filing
- 9 procedure. Electronic as well as original to the records
- 10 center and they can distribute it to me from there. That's
- 11 fine.
- 12 MR. FINNIGAN: That's fine.
- MR. FASSIO: Okay.
- 14 JUDGE FRIEDLANDER: Great. Okay. So that I'm
- understanding this, it means that Docket UW-091006 has
- 16 effectively been, as soon as we receive the stipulation,
- 17 agreed to?
- 18 MR. FINNIGAN: That's correct.
- JUDGE FRIEDLANDER: And your client, Mr. Finnigan,
- 20 is admitting that the Commission -- acknowledging that the
- 21 Commission does have jurisdiction over it? We just have the
- 22 penalty assessment in the amount of \$10,500 to litigate at
- 23 this point?
- MR. FINNIGAN: That's correct.
- JUDGE FRIEDLANDER: Okay. So are there any

- 1 procedural matters that we need to deal with before we go
- 2 forward with the hearing?
- 3 Okay, hearing none then --
- 4 MR. FASSIO: Oh, could I have one minute to
- 5 confer?
- 6 JUDGE FRIEDLANDER: Sure. That's fine. We will
- 7 be off the record for a minute.
- 8 (Break taken from 1:40 to 1:44 p.m.)
- 9 JUDGE FRIEDLANDER: We will be back on the record.
- 10 I will note that there was a prior discussion
- 11 between the parties, and they have agreed that with the best
- 12 of intentions the stipulation will be filed in writing April
- 13 29th, or sooner hopefully. If you run into problems please
- 14 let me know because I will be expecting that. The tariff
- filing, as Mr. Fassio indicated, will be by May 13th, and
- 16 notice for Staff's review will be by that same Friday, April
- 17 29th, as well.
- 18 So with that, since the penalty assessment
- 19 complaint was brought by the Commission, I will allow
- 20 Mr. Fassio to make any preliminary remarks and then call his
- 21 first witness.
- 22 MR. FASSIO: I don't have an opening statement. I
- 23 am prepared to call my witness.
- JUDGE FRIEDLANDER: That's fine.
- MR. FASSIO: I would like to call Rayne Pearson to

24

25

1	the stand.
2	JUDGE FRIEDLANDER: Okay. Thank you. If you will
3	come over here and sit in the witness area, and I will swear
4	you in.
5	MR. FINNIGAN: Are you just off the record for
6	a moment?
7	JUDGE FRIEDLANDER: Sure.
8	(Brief discussion held off the record.)
9	JUDGE FRIEDLANDER: Before you even sit down if
L O	you will raise your right hand.
11	(Rayne Pearson sworn on oath.)
12	THE WITNESS: I do.
13	JUDGE FRIEDLANDER: Thank you. You can sit down.
L 4	And your witness, Mr. Fassio.
L5	
16	RAYNE PEARSON,
L7	having been first duly sworn
18	on oath was examined and testified as follows:
L 9	
20	DIRECT EXAMINATION
21	BY MR. FASSIO:
22	Q. Good afternoon, Ms. Pearson. Could you please

state and spell your name. Take a moment if you need to.

(Brief interruption off the record as

A. Rayne Pearson.

- 1 the microphones are plugged in.)
- 2 A. Rayne Pearson, R-a-y-n-e, P-e-a-r-s-o-n.
- 3 Q. (By Mr. Fassio) Please state the name of your
- 4 employer?
- 5 A. The Washington Utilities and Transportation
- 6 Commission.
- 7 Q. And in what position are you employed at the
- 8 Commission?
- 9 A. I'm a compliance investigator.
- 10 Q. How long have you been employed at the Commission?
- 11 A. Approximately 16 months.
- 12 Q. Can you please briefly describe your
- 13 responsibilities as they pertain to this matter?
- 14 A. One of my responsibilities is to investigate water
- 15 companies to determine whether they're subject to regulation
- 16 by the Commission.
- 17 Q. Are you familiar with Lowper Incorporated?
- 18 A. Yes, I am.
- 19 Q. How did you become familiar with Lowper?
- 20 A. In May 2009 a customer of Lowper Water System
- 21 contacted our consumer protection staff regarding a rate
- 22 increase for water services.
- MR. FASSIO: And just for clarification of the
- 24 record, I think for brevity sake I will refer to the company
- 25 as Lowper from here, although I understand the proper name

- of the company is Lowper Incorporated.
- 2 JUDGE FRIEDLANDER: Thank you. Thank you for that
- 3 clarification.
- 4 Q. (By Mr. Fassio) Now have you received personally
- 5 communications from anyone on behalf of Lowper in response
- 6 to the hearing notice?
- 7 A. I have not.
- 8 Q. Did you investigate Lowper?
- 9 A. Yes.
- 10 Q. Did you document your investigation?
- 11 A. Yes, I did.
- 12 Q. If you could turn to what's been marked as Exhibit
- 13 No. 1.
- 14 JUDGE FRIEDLANDER: And for the record, Exhibit
- 15 No. 1, that Mr. Fassio is referring to, is entitled an
- 16 Investigation Report. It has the UTC letterhead on it and
- is dated February of 2011.
- 18 Q. (By Mr. Fassio) Is Exhibit No. 1 a true and
- 19 correct copy of the investigation report that you prepared
- 20 regarding this Company?
- 21 A. Yes, it is.
- 22 MR. FASSIO: I would like to offer Exhibit No. 1
- 23 for admission into evidence.
- 24 (Exhibit No. 1 offered.)
- JUDGE FRIEDLANDER: Mr. Finnigan, any objection?

- 1 MR. FINNIGAN: No, Your Honor. And just to help
- 2 the process, we have no objection to any Exhibit 1 --
- 3 Exhibits 1 through 9, so there's no need to lay a foundation
- 4 for this admission.
- 5 JUDGE FRIEDLANDER: Okay. Thank you. And would
- 6 you, Mr. Fassio, move then for admission of all of these
- 7 exhibits?
- 8 MR. FASSIO: Yes, Your Honor.
- 9 (Exhibit Nos. 2-9 offered.)
- JUDGE FRIEDLANDER: Okay. They are so admitted,
- 11 Exhibits 1 through 9.
- 12 (Exhibit Nos. 1-9 admitted.)
- MR. FASSIO: And I will proceed as if the exhibits
- 14 have been admitted.
- JUDGE FRIEDLANDER: Okay.
- 16 Q. (By Mr. Fassio) So going back, Ms. Pearson. Once
- 17 again, how did this Company first come to the attention of
- 18 the Commission?
- 19 A. In May 2009 a customer of Lowper Water System
- 20 contacted the consumer protection staff regarding a rate
- 21 increase for water services.
- 22 Q. To your knowledge did the consumer protection
- 23 staff investigate that inquiry?
- 24 A. Yes.
- Q. And what actions did they take?

- 1 A. The consumer protection staff confirmed that
- 2 Lowper was not regulated by the Commission and referred the
- 3 matter to regulatory services.
- Q. If you could turn to Exhibit No. 2?
- 5 A. Uh-huh.
- 6 Q. This is a copy of the -- of a letter by Commission
- 7 staff and a questionnaire. Is this the copy of that
- 8 letter --
- 9 A. Yes.
- 10 Q. -- that you just referred to? Did you have a
- 11 question?
- 12 A. I had not yet referred to it. But this is a
- 13 letter that --
- 14 Q. Did the Commission staff send them, the Company, a
- 15 letter?
- 16 A. Yes.
- 0. And is this that letter --
- 18 A. Yes, it is.
- 19 Q. -- that they sent? Did the Company respond to the
- 20 letter?
- 21 A. Yes. And --
- 22 Q. Now --
- 23 A. Sorry, go ahead.
- Q. Go ahead. Exhibit No. 3 is a copy of a letter
- 25 that is with the letterhead Lowper Water System. Did the

- 1 Company -- is this a copy of the Company's response?
- 2 A. Yes, it is.
- Q. Did the Company respond in any other fashion?
- A. No, this was the only letter.
- 5 Q. And in that attachment, or in that exhibit, the
- 6 Company indicated that they were in the process of
- 7 negotiating a sale which should be completed within 60 to 90
- 8 days, and that the Company will keep you informed of the
- 9 progress and information on the new owner.
- 10 Did the Commission staff receive any information
- on the progress of that sale or information on the new owner
- within 60 to 90 days or shortly thereafter?
- 13 A. No, it did not.
- 14 Q. The Company in that letter indicated that the
- 15 water company purchases its water from Clallam County PUD to
- 16 supply the system. Did you, did the Commission staff
- 17 receive any corroboration from -- regarding that statement
- 18 that the water system received its water from the PUD?
- 19 A. Yes. Staff obtained a water agreement dated
- November 3, 2003, between the Clallam County PUD and an
- 21 entity called Iliad, Inc., d/b/a Lowper Water System to
- 22 purchase water from the PUD for the Lowper Water System.
- 23 And it's signed by David Dorland, president of Iliad, Inc.
- 24 Q. Is there an exhibit that we have already admitted
- into the record that is that water agreement?

- 1 A. Yes, Exhibit No. 5.
- 2 Q. That agreement that's signed by Iliad, Inc., d/b/a
- 3 Lowper Water System, in the course of your investigation did
- 4 you look up any state records for a company called Iliad,
- 5 Inc.?
- 6 A. Yes, I did.
- 7 Q. What did you find?
- 8 A. I found Iliad, Inc., in the Washington Secretary
- 9 of State database as a registered corporation with David
- 10 Dorland as the sole governing individual. And according to
- 11 the Department of Licensing, as of 2011, Lowper Water System
- is not a registered trade name of Iliad, Inc.
- 13 Q. Is there an exhibit that we have admitted into the
- 14 record that is a copy of the databases that you just
- 15 referred to?
- 16 A. Yes, Exhibit No. 6.
- 17 Q. Turning to Exhibit No. 6, just looking at pages 1
- 18 and 2--recognizing the clarification that Mr. Finnigan did
- 19 provide for the record--these appear to be database entries
- 20 for Lowper Incorporated. Is this -- did you also do a
- 21 search for Lowper Incorporated?
- 22 A. Yes.
- Q. And are these the copies of the database entries
- 24 as of that date?
- 25 A. Yes.

- 1 Q. And at least as of that date, which is on page 1,
- 2 it says, in the middle of the page I'm reading, "Information
- 3 Current as of 1-27-2011"?
- 4 A. Uh-huh.
- 5 Q. This is the -- looks -- appears to be --
- 6 First of all, is this a Department of Licensing
- 7 database entry to your knowledge?
- 8 A. On page 1, yes.
- 9 Q. Page 1. It doesn't, at least on this document,
- 10 appear to show any different names for the Company other
- 11 than Lowper Incorporated and firm name Lowper Corporation?
- 12 A. Correct.
- Q. And on that Exhibit 6 who is listed as the
- 14 governing person for Lowper Incorporated?
- 15 A. David K. Dorland.
- 16 Q. Did you -- were you able to draw any conclusions
- 17 about the ownership of Lowper Water System based upon your
- 18 review of the documentation that was -- that you had in the
- 19 record as well -- in your investigation, as well as what you
- found in the databases, were you able to draw any
- 21 conclusions as to the ownership of the system from those?
- 22 A. Yes. That David Dorland owns or controls the
- 23 company that owns the Lowper Water System.
- 24 Q. Now, earlier--I'm going back--you testified that
- 25 the Commission first became aware of the Company when a

- 1 customer made an inquiry about the rates on the system. In
- 2 the course of your preliminary investigation did Staff
- 3 receive a copy of a notice by Lowper Water Company regarding
- 4 a rate increase?
- 5 A. Yes. Staff received a copy of a letter dated
- 6 March 4, 2009, which was from Lowper Water System to its
- 7 customers.
- 8 Q. Turning to Exhibit 4, is this the copy of that
- 9 letter?
- 10 A. Yes, it is.
- 11 Q. Does it describe the number of existing customers
- 12 on the system?
- 13 A. Yes.
- Q. And how many is that?
- 15 A. Actually I don't know if this letter does
- 16 specifically. It was an earlier letter.
- 17 O. On --
- 18 A. Oh, there it says, existing seven water customers,
- 19 yes. Sorry.
- Q. Does it describe the rates that are to be charged?
- 21 A. Yes, it does.
- 22 Q. And can you describe what those rates appear to
- 23 be?
- A. A base rate of \$59.15 per month, plus PUD charges
- and utility taxes, which are a PUD master meter rate of 72

- 1 cents per customer per day and water usage at 2.35 cents per
- 2 cubic feet and the utility tax of .05029.
- 3 Q. And according to that letter--I'm turning to
- 4 page 2 now of that exhibit--when would these rates appear to
- 5 have gone into effect?
- 6 A. Thirty days from the date of the notice.
- 7 Q. And the date of that notice was?
- 8 A. March 4, 2009.
- 9 Q. So April 4, 2009?
- 10 A. Approximately.
- 11 Q. So if the rates went into effect on approximately
- 12 April 4th, when would the first bill of the company,
- approximately, reflecting those rates have been issued to
- 14 customers?
- 15 A. The May 2009 bill.
- 16 Q. So the following bill?
- 17 A. Uh-huh.
- 18 Q. I'm going to turn to Exhibit 7. This is a letter
- 19 from Commission staff to the water company. Actually let me
- go back a step.
- 21 You've testified as to the Company volunteering
- 22 information and writing in a letter that is dated July 2nd
- of 2009. After this letter was sent did the Commission
- 24 staff receive any further information regarding the
- 25 Company's operations?

- 1 A. No.
- 2 Q. Did the Commission staff receive any customer
- 3 inquiries after that letter was sent? Or after that letter
- 4 was received? I'm sorry.
- 5 A. Yes. On January 20, 2010, a second Lowper
- 6 customer contacted consumer protection staff.
- 7 Q. Upon that contact did the Commission staff again
- 8 attempt to contact the Company?
- 9 A. Yeah. A letter was sent that same day.
- 10 Q. I'm referring to Exhibit 7. It's a letter dated
- January 20, 2010. Is that the letter that you're referring
- 12 to?
- 13 A. Yes, it is.
- 14 Q. And there's also a questionnaire attached to that
- 15 as well; is that correct?
- 16 A. Correct.
- 17 Q. Did they, did the Company, respond to that letter
- 18 and questionnaire?
- 19 A. Yes. On February 24, 2010. The letter is dated
- 20 February 24th. It was received on February 25th.
- 21 Mr. Dorland sent a letter stating that he had been waiting
- 22 for the Clallam County PUD's response to their option to
- 23 purchase the Lowper Water System.
- Q. Is that -- I'm looking now at Exhibit 8?
- A. Uh-huh.

- 1 Q. Are you referring to Exhibit 8 when you are --
- 2 A. Yes.
- 3 Q. -- in your testimony? Was there a response, to
- 4 your knowledge, to the questionnaire or the specific answers
- 5 to the questionnaire as part of that response?
- 6 A. No, not to my knowledge.
- 7 Q. After this letter was received on February 24th
- 8 did the Commission receive any further written
- 9 communications from the Company?
- 10 A. Not to my knowledge.
- 11 Q. Did the Commission receive any further information
- regarding the water system from customers?
- 13 A. Yes. On July 27, 2010, consumer protection staff
- 14 received copies of monthly bills for June 2010 from five of
- 15 the seven Lowper customers.
- 16 Q. And at that point was the matter referred to the
- 17 compliance investigation section for a formal investigation?
- 18 A. Yes.
- 19 Q. Now, the Company, in Exhibit 8, the letter signed
- 20 by Mr. Dorland, he indicates that they're waiting for
- 21 Clallam County PUD's response to option to purchase the
- 22 Lowper Water System. As of this date, or I guess since the
- 23 classification proceedings and the penality assessment was
- 24 issued, have you received any further information or
- 25 knowledge about -- or contacted the PUD regarding whether or

- 1 not they have taken over the system?
- 2 A. Yes.
- 3 Q. And what prompted that?
- 4 A. There was an article published in the Sequim
- 5 Gazette--which I don't have a copy of it in front of me so I
- 6 don't know the exact date--with a statement from the PUD
- 7 that it was not in negotiations and did not intend to
- 8 purchase Lowper Water System.
- 9 Q. After you saw this article did you contact the
- 10 PUD?
- 11 A. I did. On April 13th I spoke with Mike Kitz, who
- is the head of the water department at Clallam County PUD.
- 13 And he stated that after that article was published he was
- 14 contacted by Mr. Dorland who offered to donate the Lowper
- 15 Water System to the PUD.
- 16 Q. I'm going to turn now and specifically ask you
- 17 some questions about the violations that you found in your
- 18 investigation report and that ultimately resulted in the
- 19 penalty assessment.
- 20 You alluded earlier to receiving copies of
- 21 invoices of water service. I'm going to refer -- turn now
- 22 to Exhibit 9. Exhibit 9 is five pages of invoices of
- 23 water -- of Lowper Water Company customers service on the
- 24 system. What is the date of those invoices?
- 25 A. June 30, 2010.

- 1 Q. And reading those invoices what do you -- I would
- 2 like to ask you some questions about that. What did they
- 3 appear to show in terms of the rates that were charged as of
- 4 June 30, 2010?
- 5 A. Base fee of \$59.15, a PUD master meter fee of 72
- 6 cents per day, usage at 2.35 cents per cubic feet and a
- 7 state tax rate of approximately 5 percent.
- 8 O. So each of these invoices has in common the base
- 9 rate to the same master meter rates, 72 cents a day, has a
- 10 usage charge but that usage is variable depending on the
- 11 customer?
- 12 A. Correct.
- 13 Q. But all the customers appear to have incurred
- 14 usage charges?
- 15 A. Correct.
- 16 Q. How do the rates that are reflected in the
- 17 invoices of June 30, 2010, compare to those described in the
- 18 letter to customers in Exhibit 4?
- 19 A. They're identical.
- 20 Q. Now what is your understanding of the Commission's
- 21 rule regarding what makes a company jurisdictional?
- 22 MR. FINNIGAN: I'll object as calling for a
- conclusion of law.
- JUDGE FRIEDLANDER: Mr. Fassio, do you want to go
- ahead and restate the question?

- 1 MR. FASSIO: Let me try to restate it.
- JUDGE FRIEDLANDER: Thanks.
- 3 Q. (By Mr. Fassio) In the course of your
- 4 investigation did you find violations of Commission rules?
- 5 A. Yes, I did.
- 6 Q. What violation of Commission rules did you find?
- 7 What was the -- what violation did you find?
- 8 MR. FINNIGAN: Objection, Your Honor. If this is
- 9 simply restating what is already in Exhibit 1 the document
- 10 speaks for itself. If this is going to be introducing items
- 11 that aren't in the complaint then I'm objecting that this is
- 12 going beyond the scope of the proceeding. So it's either
- 13 the document speaks for itself or if they're trying to get
- something new in then it's beyond the scope of this
- 15 proceeding.
- JUDGE FRIEDLANDER: Mr. Fassio?
- 17 MR. FASSIO: Let me try to get at it a different
- 18 way.
- 19 Q. (By Mr. Fassio) In your investigation you were
- 20 charged with -- one of your responsibilities is to
- 21 determine -- is to investigate companies that may be subject
- 22 to regulations; is that a fair statement?
- 23 A. Yes.
- 24 Q. And to determine whether or not they're subject to
- 25 regulation as well as to determine their compliance with

- 1 Commission rules?
- 2 A. Correct.
- 3 Q. Is part of the determination for -- is part of the
- 4 determination for whether they are subject to jurisdiction
- 5 looking at the average annual revenue of a water company?
- 6 A. Yes.
- 7 Q. This Company has indicated that they have seven
- 8 customers on the system. What did you determine to be the
- 9 average annual revenue per customer of this water company
- 10 based upon the letter that was indicated in Exhibit 4 as
- 11 well as your knowledge of the water rates that were still in
- 12 effect as of June 10th?
- 13 A. Well excluding usage, just based on the base rate
- 14 and master meter rate, it's a total annual minimum charge of
- 15 \$972.60 per customer.
- 16 Q. Can you describe how you reached that calculation?
- 17 A. That is the \$59.15 base rate plus \$21.90 for a
- 18 30-day month for the master meter 72 cents per day rate
- 19 which totals \$81.05, multiplied by 12 months is \$972.60.
- Q. WAC 480-110-255 indicates that if a company has --
- 21 that water companies are subject to jurisdiction if they
- 22 have less than 99 customers, if their average annual revenue
- 23 per customer is over \$471. Are you able to calculate, based
- 24 upon that \$471 average annual revenue per customer, when
- 25 that Company would have exceeded \$471 per customer average

- 1 annual revenue?
- 2 A. Yes. Based on the rate increasage that was
- 3 outlined in the letter of March 4th, and the rates going
- 4 into effect on approximately April 4th, that threshold would
- 5 have been met on October 4, 2009.
- 6 Q. So at that October 4, 2009, based upon the rates
- 7 that were, as you're understanding it, in effect as of April
- 8 4th, they would have received revenue per customer, they
- 9 would have reached over that threshold of \$471?
- 10 A. Correct.
- 11 JUDGE FRIEDLANDER: If I can interject to ask a
- 12 clarification question. Ms. Pearson, you testified that the
- 13 customers would have been billed the rate increase in May of
- 14 2009. But the Company wouldn't become jurisdictional until
- October 2009. Why is there that five-month gap?
- 16 THE WITNESS: My understanding of the way that the
- 17 average annual revenue is calculated is that once the \$471
- 18 has been collected from each customer, within that one year
- 19 period, at that date they become jurisdictional.
- JUDGE FRIEDLANDER: I see. So it would have taken
- 21 that five-month period for the revenues to have increased
- 22 enough to meet the jurisdictional threshold?
- THE WITNESS: Correct.
- JUDGE FRIEDLANDER: Okay. Thank you, thank you.
- 25 Q. (By Mr. Fassio) Now your calculation does not take

- 1 into account any variable usage charges?
- 2 A. Correct.
- 3 Q. So it's possible, but you don't have any
- 4 calculation, that if you factored in usage it may or may not
- 5 have been earlier than October?
- 6 A. Correct.
- 7 Q. But you did not factor that into your calculation
- 8 of October?
- 9 A. Correct.
- 10 Q. In your investigation did you find violations of a
- 11 Commission rule regarding requirements of a water company
- once they met the threshold of \$471 of average annual
- 13 revenue?
- MR. FINNIGAN: Your Honor, again it's the same
- objection. It's either that Exhibit 1 is speaking for
- 16 itself, or that they're trying to get information that's not
- 17 within the complaint and is improperly trying to broaden the
- 18 scope of the complaint.
- 19 JUDGE FRIEDLANDER: And I assume, Mr. Fassio, that
- 20 that's not the case. You're not trying to --
- 21 MR. FASSIO: I'm not trying to --
- 22 JUDGE FRIEDLANDER: -- expand the scope of the
- 23 docket?
- MR. FASSIO: No, not at all.
- JUDGE FRIEDLANDER: Okay. Thank you.

- 1 MR. FASSIO: I'm just merely trying to...
- 2 JUDGE FRIEDLANDER: You can certainly rephrase.
- 3 MR. FASSIO: Sure.
- 4 JUDGE FRIEDLANDER: Thank you.
- 5 Q. (By Mr. Fassio) Exhibit 1 recommends
- 6 penalties for--on page 6--recommends penalties in the amount
- of 10,500 calculated \$100 per customer, seven customers per
- 8 month, for a total of 15 months for failure to file a tariff
- 9 with the Commission as required by RCW 80.28, WAC
- 10 480-110-433(3). How many violations -- can you clarify for
- 11 the record how many violations you found?
- 12 A. 105.
- MR. FINNIGAN: Your Honor, I'm objecting. The
- 14 document speaks for itself. And just reading portions of
- 15 the document that's been admitted is just taking up time
- 16 quite frankly.
- 17 Q. (By Mr. Fassio) Is the penalty assessment that is
- 18 filed in this docket reflective of the -- of your
- 19 recommendation and the conclusions in your investigation?
- 20 A. Yes.
- 21 Q. And is your understanding that that penalty
- assessment was for 105 violations of WAC 480-110-433(3)?
- 23 A. Yes.
- 24 Q. And what date -- can you clarify what date range
- 25 your understanding of those violations represent?

- 1 A. October 4, 2009, through approximately January 4th
- 2 of 2011.
- 3 O. So that's 15 months?
- 4 A. Correct.
- 5 Q. And you calculated that based on 15 months times
- 6 seven customers?
- 7 A. Correct.
- 8 Q. Billing those seven customers. Is this -- was
- 9 this a -- so what is your understanding --
- 10 The Commission found 105 violations of
- 480-110-433(3). Is it your understanding that the first
- violation would have occurred on the date that they
- 13 became -- that they exceed -- that they would have exceeded
- in their billing the \$471?
- 15 MR. FINNIGAN: I'm going object to the form of the
- 16 question. The Commission has not found anything yet. There
- 17 is a Commission staff investigative report but the
- 18 Commission has not made any ruling one way or the other. So
- 19 objecting to the form of the question.
- 20 MR. FASSIO: I'm asking regarding the Staff's
- 21 findings, which have not been established by the Commission.
- 22 I'm asking Ms. Pearson, who wrote the investigation report,
- 23 how she calculated the violations that are contained in
- there for clarification of the record.
- 25 MR. FINNIGAN: I have no objection then --

- 1 JUDGE FRIEDLANDER: That satisfies my
- 2 clarification, yeah.
- 3 MR. FINNIGAN: -- to that.
- 4 JUDGE FRIEDLANDER: That's correct. Thank you.
- 5 Q. (By Mr. Fassio) So, Ms. Pearson, the violations --
- 6 the Company, as your investigation, your conclusion in your
- 7 report, is that the Company should have filed a tariff on or
- 8 before October 4, 2009; is that a fair statement?
- 9 A. Yes.
- 10 Q. And the Company has been -- was it your conclusion
- 11 that the Company has been in continuing violation of that?
- 12 A. Yes.
- 13 Q. And your calculations were -- your calculation of
- 14 105 violations is a reflection of --
- 15 MR. FINNIGAN: Your Honor, I'm going to object as
- 16 asked and answered. This form -- this question has been
- 17 asked about five different ways now and --
- 18 MR. FASSIO: Let me just -- I'll just get to it.
- 19 Q. (By Mr. Fassio) What is your recommendation to the
- 20 Commission concerning the penalties that were assessed in
- 21 the penalty assessment?
- 22 A. I recommend that the Commission find 105
- violations of WAC 480-110-433(3) by engaging in business as
- 24 a water company without having filed a tariff as required by
- 25 Commission rules and statutes.

1 MR. FASSIO: I think that concludes my 2 investigation of this -- or my questioning of Ms. Pearson at this time. I would reserve the right to redirect. 4 JUDGE FRIEDLANDER: Thank you. And I just have a -- perhaps a couple of brief questions myself. 5 6 7 CLARIFICATION EXAMINATION BY JUDGE FRIEDLANDER: 8 9 It would appear that, I believe this is Exhibit 4, 10 the March 4, 2009, letter from Lowper to its customers. The water rates that are proposed to go in effect 30 days from 11 then, or approximately April 4, 2009, we have those in the 12 13 record. Do we have anything in the record that indicates 14 what the rates were prior to this? 15 A. No, we do not. 16 We don't have any information. Okay. So it's Q. 17 possible, depending on what the rates were then, they were jurisdictional -- the Company would have been jurisdictional 18 19 prior to this? 20 A. Absolutely. 21 JUDGE FRIEDLANDER: Okay. That's all that I have.

Mr. Finnigan, do you have any cross-examination?

MR. FINNIGAN: I do.

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CROSS-EXAMINATION

- 2 BY MR. FINNIGAN:
- 3 Q. Good afternoon. You've testified that the
- 4 Commission sent out a letter and questionnaire to the
- 5 Company in June 23, 2009, which is Exhibit 2; is that
- 6 correct?
- 7 A. Yes.
- 8 O. And that Exhibit 3 there was a letter back to the
- 9 Commission in response to that letter; is that correct?
- 10 A. Yes.
- 11 Q. To your knowledge did anyone from Commission staff
- 12 contact the Company after receiving the letter of July 2,
- 13 2009, and say, thank you but we would like further
- 14 information?
- 15 A. Not to my knowledge.
- Q. You also testified that as evidenced by Exhibit 7
- 17 the Commission sent a letter and questionnaire to the
- 18 Company dated January 20, 2010; is that correct?
- 19 A. Yes.
- Q. And you've testified that as what's Exhibit --
- 21 what is Exhibit 8 is the Company's response dated February
- 22 24, 2010; is that correct?
- 23 A. Yes.
- 24 Q. To your knowledge did anybody contact the Company
- and say, thank you for your letter of February 24, 2010, but

- we require additional information?
- 2 A. Not to my knowledge.
- 3 Q. During the course of your investigation did you
- 4 contact the Company and ask to speak to Mr. Dorland about
- 5 your investigation?
- 6 A. No, I did not.
- 7 Q. Did you contact the Company and ask to speak to
- 8 anybody at the Company --
- 9 A. No.
- 10 Q. -- about your investigation?
- 11 A. No, I did not.
- 12 Q. When you received the June 2010 bills from the
- 13 customers, or more specifically when Commission staff
- 14 received the June 2010 bills from the customers, to your
- 15 knowledge did anyone contact the Company to ask them about
- the bills that were sent to customers?
- 17 A. Not to my knowledge.
- 18 Q. And someone looking at those bills, which are
- 19 Exhibit 9, at that time could have run the same calculation
- 20 that you've described that you did during your
- 21 investigation; is that correct?
- 22 A. Correct.
- Q. Do you know if anybody ran that calculation at
- 24 that time, July of 2010?
- 25 A. I'm not sure what you're asking.

- 1 Q. Okay. You've testified that -- and from your
- 2 testimony I couldn't tell you when -- well I'll ask you that
- 3 question. You described the calculation that you made based
- 4 on these invoices that are Exhibit 9; correct?
- 5 A. Yes.
- 6 Q. When did you make that calculation?
- 7 A. Several times. Probably most recently January of
- 8 this year.
- 9 Q. When was the first time?
- 10 A. When I received the invoices.
- 11 Q. Which you testified was in July of 2010?
- 12 A. Not me personally, no, that's when Commission
- 13 staff.
- 14 Q. Well Commission. Okay. When did you receive it?
- 15 A. Probably in August.
- 16 Q. Okay. When you ran that calculation did you
- 17 contact the Company to ask them to explain the calculation
- 18 from their perspective?
- 19 A. No, I did not.
- Q. Do you know if anybody from the Commission staff,
- 21 when they received them in July of 200- --them being the
- invoice--in July of 2010, contact the Company and ask them
- 23 to explain the calculation?
- A. Not to my knowledge.
- Q. Would you look at Exhibit 5, please, and the last

- 1 page of Exhibit 5. Are you there?
- 2 A. Yes.
- 3 Q. Do you have any understanding that would be
- 4 different than what is the first paragraph of Section 10
- 5 that there is an agreement to offer the Lowper Water System
- 6 to the District at no cost?
- 7 A. Do I have a different understanding?
- Q. Yeah.
- 9 A. No.
- 10 Q. Okay. In running your calculation that you've
- 11 discussed, based on the invoices that are in Exhibit 9, your
- 12 calculation assumes the customers pay their bills; is that
- 13 correct?
- 14 A. Correct.
- 15 Q. Did you contact the Company to see if there were
- 16 customers that did not pay their bills?
- 17 A. No, I did not.
- 18 Q. In looking at Exhibit 9, is it your understanding
- 19 that some of the charges that are contained on the invoices
- of Exhibit 9 are pass-throughs of charges from Clallam PUD
- 21 to the water company?
- 22 A. It's my understanding the Company made that
- 23 representation.
- 24 Q. Did you do any investigation to determine whether
- 25 these were pass-through charges from Clallam County PUD to

- 1 the water company?
- 2 A. No, I did not.
- Q. Did you do any investigation of the frequency with
- 4 which Clallam County PUD increases the rates it charges to
- 5 the water company?
- 6 A. No, I did not.
- 7 Q. Do you agree that the Clallam County PUD is the
- 8 water company's sole source of water for its customers?
- 9 MR. FASSIO: Objection. I don't think that this
- 10 witness has the expertise to answer that question.
- JUDGE FRIEDLANDER: Mr. Finnigan?
- MR. FINNIGAN: Well, I'm not sure I've ever seen
- 13 someone impinge their own witness before, but that's okay.
- 14 I will -- sorry, that was the wrong word.
- JUDGE FRIEDLANDER: Did you want to --
- MR. FASSIO: Perhaps you could restate the
- 17 question?
- 18 MR. FINNIGAN: Yeah, that's what I'm going to do.
- 19 JUDGE FRIEDLANDER: And if for some reason
- 20 Ms. Pearson cannot provide the answer that you -- I should
- 21 not say cannot provide the answer. Does not have the
- 22 information to provide you with then perhaps we'll find a
- 23 different witness.
- 24 MR. FINNIGAN: And -- well, I'll just -- I'll
- 25 restate the question.

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- 1 JUDGE FRIEDLANDER: Thank you.
- 2 Q. (By Mr. Finnigan) Are you aware of where the water
- 3 company obtains water to service customers?
- 4 A. No.
- 5 Q. That was not a part of your investigation then?
- 6 A. No.
- 7 MR. FINNIGAN: I have no further questions for
- 8 this witness.
- 9 JUDGE FRIEDLANDER: Thank you. I just have one
- 10 before I'll dismiss you, unless Mr. Fassio has redirect.

- 12 CLARIFICATION EXAMINATION (continued)
- 13 BY JUDGE FRIEDLANDER:
- Q. Assuming that the Company does request mitigation,
- what would be Staff's recommendation?
- 16 A. Staff opposes mitigation of the penalty.
- 17 Q. Right. What would -- I guess what I'm asking is
- 18 would Staff support mitigation of the penalty?
- 19 A. No.
- JUDGE FRIEDLANDER: Okay. Thank you.
- Mr. Fassio, do you have any redirect?

- 23 REDIRECT EXAMINATION
- 24 BY MR. FASSIO:
- Q. Ms. Pearson, is Staff required to contact

- 1 companies and continually contact companies when it conducts
- 2 an investigation into their operations?
- 3 A. No.
- 4 Q. But Staff did contact this Company in writing?
- 5 A. Yes.
- 6 Q. And they did receive responses in writing?
- 7 A. Yes.
- 8 Q. And your investigation into this was referred to
- 9 the compliance investigation staff in this summer? It was
- in August you mentioned that you had started?
- 11 A. Correct.
- 12 Q. And your investigation took into account both the
- Company's representation on March 4, 2009, as well as the
- 14 invoices that -- of June 30th; is that correct?
- 15 A. Correct.
- 16 Q. Is it your belief that this Company should have
- 17 known that it should -- of its requirements when it came
- 18 under jurisdiction?
- 19 A. Yes.
- Q. What is your basis for that conclusion?
- 21 A. Information from past investigations, and I
- 22 believe Mr. Dorland has testified in a rate case for a water
- 23 company before the Commission in the past.
- 24 Q. So it's your belief this Company should have
- 25 known?

- 1 A. Correct.
- 2 Q. And you believe it's the responsibility of water
- 3 companies to be aware of what the requirements are or
- 4 what -- aware of the requirements are, aware of what the
- 5 UTC's jurisdiction is so that they can anticipate when they
- 6 may need to file a tariff or when they may need to do other
- 7 things that are required under the Commission's authority?
- 8 A. Yes.
- 9 Q. Is it your opinion that the Commission staff
- 10 attempted to contact the Company and obtain information from
- 11 the Company?
- MR. FINNIGAN: Objection. Leading.
- MR. FASSIO: Sorry.
- 14 Q. (By Mr. Fassio) Was this Company responsive to the
- questionnaires that were sent to the Company?
- 16 A. No, it was not.
- 17 Q. Those questionnaires laid out detailed questions
- 18 of the Company. I'm just looking at Exhibit 2 and again
- 19 Exhibit 7. Did the Company make any attempt to answer the
- 20 details in that questionnaire?
- 21 A. No, it did not.
- 22 MR. FASSIO: Thank you. That's all the questions
- 23 I have.
- 24 JUDGE FRIEDLANDER: Thank you. And I have one
- 25 clarification question. You mentioned that you believe

- 1 Mr. Dorland testified in a prior water rate case, do you
- 2 know what the docket is that he testified in?
- 3 THE WITNESS: I believe that Mr. Fassio has that
- 4 information.
- 5 MR. FINNIGAN: Your Honor, it's the Alder Lake
- 6 Water System.
- JUDGE FRIEDLANDER: Okay. And could you spell
- 8 that? Alder?
- 9 MR. FINNIGAN: Alder as in the tree. Lake. Water
- 10 System.
- JUDGE FRIEDLANDER: And about approximate year on
- 12 when that was?
- MR. FINNIGAN: Two years ago, three years ago,
- 14 somewhere in that vicinity.
- JUDGE FRIEDLANDER: So around 2009? Maybe 2008,
- 16 2009, somewhere around in there?
- 17 MR. FINNIGAN: I don't remember precisely, Your
- 18 Honor.
- JUDGE FRIEDLANDER: Okay.
- 20 MR. FINNIGAN: I don't want to represent something
- 21 that I don't have a strong memory on.
- JUDGE FRIEDLANDER: Okay. Mr. Fassio.
- MR. FASSIO: Just redirect.
- 24 ///
- 25 ///

- 1 REDIRECT EXAMINATION (continued)
- 2 BY MR. FASSIO:
- 3 Q. Ms. Pearson, are you aware of a Kayak -- when you
- 4 refer to Mr. Dorland testifying in a prior case were you --
- 5 MR. FINNIGAN: Oh.
- 6 Q. (By Mr. Fassio) Are you familiar with the Kayak
- 7 Estates Water System rate case?
- 8 MR. FINNIGAN: Your Honor, first of all, I want to
- 9 apologize, I had my cases confused.
- 10 JUDGE FRIEDLANDER: I see.
- 11 MR. FINNIGAN: It was not Alder Lake.
- 12 JUDGE FRIEDLANDER: I see.
- 13 Mr. Fassio, do you have a docket number for the
- 14 Kayak Lake or Kayak Estates?
- 15 MR. FASSIO: I do. I'm happy to cite to it and
- 16 perhaps we can stipulate that Mr. Dorland did testify in
- 17 that case. It's -- the Docket Number is UW-05144.[sic.
- 18 Correct number is 051444] I do have a copy I can share with
- 19 Mr. Finnigan. I don't think we need to insert it into the
- 20 record.
- 21 MR. FINNIGAN: I mean the Commission can take
- 22 official notice of its own prior proceedings. I mean I
- don't see that there's anything that's needed on that.
- 24 JUDGE FRIEDLANDER: That's fine. We
- 25 can take administrative notice. I'm sorry, I just want to

- 1 make sure I have the docket number. 05?
- 2 MR. FASSIO: 1444.
- JUDGE FRIEDLANDER: Great. Thank you. And with
- 4 that unless -- we don't usually allow recross, but we're
- 5 doing good on time.
- 6 MR. FINNIGAN: That's fine, Your Honor.
- 7 JUDGE FRIEDLANDER: Okay. Thank you. I have no
- 8 further clarification questions. The witness is dismissed.
- 9 Thank you.
- 10 Mr. Fassio, do you have any other witnesses?
- MR. FASSIO: No, Your Honor.
- 12 JUDGE FRIEDLANDER: Okay. Thank you.
- 13 Mr. Finnigan.
- 14 MR. FINNIGAN: Could we take a 10-minute break?
- 15 JUDGE FRIEDLANDER: That's fine. We will be off
- 16 the record.
- 17 (Break taken from 2:35 to 2:39 p.m.)
- 18 JUDGE FRIEDLANDER: Okay. We will be back on the
- 19 record.
- 20 And I believe, Mr. Finnigan, you have the floor.
- MR. FINNIGAN: Thank you, Your Honor. Call
- 22 Mr. Dorland.
- JUDGE FRIEDLANDER: Okay. Mr. Dorland, if you
- 24 will step to the witness stand and just go ahead and raise
- 25 your right hand. Remain standing.

25

1 (David Dorland sworn on oath.) THE WITNESS: I do. 2 3 JUDGE FRIEDLANDER: Okay. You can be seated. 4 Mr. Finnigan. 5 MR. FINNIGAN: Thank you. 6 7 DAVID DORLAND, having been first duly sworn 8 on oath was examined and testified as follows: 9 10 11 DIRECT EXAMINATION BY MR. FINNIGAN: 12 13 Q. Mr. Dorland, would you state your name for the record and spell your last name, please? 15 A. Yes. My name is Dave Dorland. And Dorland is 16 spelled D-o-r-l-a-n-d. 17 MR. FINNIGAN: Is the mic on? JUDGE FRIEDLANDER: I don't think so. Is the red 18 19 light on? THE WITNESS: Now it is. Red light should be off, 20 21 shouldn't it? Q. (By Mr. Finnigan) Mr. Dorland, what is your 23 relationship to Lowper Incorporated?

A. Shall I go into the history?

Q. Well, just for the moment what is your present

- 1 relationship to Lowper Incorporated?
- 2 A. I am the president of Lowper, Inc.
- 3 Q. Do you own the stock of Lowper?
- A. That's correct.
- 5 Q. Why don't you go ahead and tell us how you came to
- 6 be in the position of the stockholder of Lowper, Inc.? Or
- 7 Lowper Incorporated, sorry.
- 8 A. The Lowper Corporation was established in the mid
- 9 '90s to develop the Lowper Estate which was 22 lots outside
- 10 of Sequim. The two principals held by the name of Lowrey,
- 11 Little and Foresight[spelled phonetically] were the officers
- 12 and directors. They entered into a contract with Iliad.
- 13 Iliad is an underground utility company. And where we make
- our money isn't water systems, it's construction. And they
- 15 hired us to put in the first phase of the Lowper Water
- 16 System. Water is very difficult in certain parts of the
- 17 Sequim area. And getting a water right for more than six
- 18 users from the Department of Ecology was very difficult. So
- 19 the Lowper development team had a well drilled and then
- 20 contracted for Iliad to put in the structure to supply six
- 21 users that --
- 22 There was a line extension done by an adjoining
- 23 developer that would bring Clallam County Water to the
- 24 remaining lots of the Lowper development. So the owners
- 25 asked if I would negotiate and work up a price to put in a

- 1 water system, for the remaining lots go off the well. And
- 2 basically it was a water system to supply all the original
- 3 six users and the remaining lots that were there.
- 4 Lowper had an obligation to Iliad, and they were
- 5 going to pay off as lots sold, which it didn't happen. All
- 6 three principals died, and I ended up with the Lowper
- 7 Corporation.
- 8 Q. When you referred to Clallam County in your
- 9 response just now were you referring to Clallam County PUD?
- 10 A. Yes. I was, yes.
- 11 Q. How long have you operated the -- how long have
- you had ownership of the Lowper Incorporated?
- 13 A. 2005, 2006 is I think when Lowrey passed away.
- 14 Q. For those years from 2005 or 2006 to the present
- has Lowper Incorporated ever made a profit?
- 16 A. No, they've -- they -- Lowper owes Iliad about
- 17 \$16,000 worth of maintenance and repairs and improvements
- 18 for the Lowper Water System.
- 19 Q. And would you describe for us what the
- 20 relationship between Lowper Incorporated and Iliad, Inc.,
- 21 is?
- 22 A. Lowper owns the Lowper Water System. And Iliad
- 23 has an agreement to maintain and operate it, and the
- 24 responsibility of trying to get their money back.
- 25 Q. So Lowper Incorporated retained Iliad, Inc., to be

- 1 the manager of the system?
- 2 A. That's correct.
- 3 Q. Have you entered into discussions with Clallam
- 4 County PUD for them to acquire the system, the Lowper Water
- 5 System?
- 6 A. Yes. When I -- when Clallam County and myself
- 7 negotiated the wholesale water agreement that negotiation
- 8 was with Mike Kitz, who is the water manager of Clallam
- 9 County. And in that agreement they wanted -- and it's in
- 10 the agreement that they wanted the option to take over the
- 11 system after we had completed our improvements and
- 12 connected, you know, the lots up. That I'm going to say it
- was like in 2009, late 2008 or 2009 I contacted Mike Kitz
- 14 and said, I need you to take over the system now. That, you
- 15 know, there's no development, there's no new customers,
- 16 there's been seven customers since 1995, and would he be
- 17 interested in taking over the Lowper Water System now being
- 18 that he could probably, because of his customer base,
- 19 provide a better rate to the six, seven customers. So...
- 20 And he says, yes, but there's a number of things
- 21 that we have to go through. And one of the things that
- 22 delayed it in 2009 was the double -- four-inch double check
- 23 valve assembly that was there didn't meet their specs. They
- 24 wanted that to be put into perspective. And then we've had
- 25 easement problems, which we're still working on. And it,

- 1 you know, might be another six months to get those easement
- 2 problems squared away.
- 3 Q. Could you explain, just so the record's clear,
- 4 what you mean by your -- you referred to a four-inch double
- 5 check valve?
- 6 A. It's an apparatus that is required by the Health
- 7 Department so that you don't have water that backflows into,
- 8 you know, non-potable water that flows into potable water.
- 9 Q. Am I understanding that the PUD wanted some change
- 10 made to that assembly?
- 11 A. The assembly that was put in did not meet their
- 12 specifications. We had to remove it and bring in a unit
- 13 that met their specifications.
- O. And this was done in 2009?
- 15 A. Yes.
- 16 Q. Have you had continuing discussions with the PUD
- 17 concerning their assuming operation of the system?
- 18 A. Yes, I have.
- 19 Q. Would you describe those, please?
- 20 A. That as Staff has said is that when I got the
- 21 notice then I got ahold of Mike Kitz and say, Mike, you
- 22 know, I want to push on getting this done, do you still want
- 23 the system? I have four or five letters that I brought
- 24 that -- of different dates that were emails between he and I
- 25 on acquiring the system. And at that time I think I hired

- 1 you to do a draft agreement so their attorney could review
- 2 it for acquiring the water system. And then there was some
- 3 easement problems that we're still working out.
- 4 Q. A draft --
- 5 A. And as of April 11th I got an email from Mike Kitz
- 6 saying we absolutely want your system, you know, let's get
- 7 these items ironed out.
- 8 Q. A proposed purchase and sale agreement -- well, a
- 9 proposed acquisition agreement --
- 10 A. Yeah.
- 11 Q. -- let me put it that way, has been sent to
- 12 Clallam County PUD?
- 13 A. That's correct.
- 14 Q. Mr. Dorland, when you got the letters from the
- 15 Commission that are in the record here, and you responded to
- 16 them, why didn't you register Lowper Water System as a
- 17 regulated water system at that time?
- 18 A. Number one, I didn't want to go to the expense of
- 19 regulation hoping that I get PUD to take over the system so
- 20 that we wouldn't continue to lose money on it.
- 21 Q. Did you have any opinion at the time about how
- 22 soon the acquisition by Clallam County PUD would occur?
- 23 A. I recall that, you know, we were hoping to get the
- thing done within 60 to 120 days.
- 25 Q. Did you have any expectation that it would take

- 1 this long?
- 2 A. No.
- 3 Q. Mr. Dorland, is there anything else you would like
- 4 to offer by way of mitigation in this proceeding?
- 5 A. You know, I know that this has to do with rates,
- 6 and the Staff did a good job. You know, what do I say, you
- 7 know? That I'm trying --
- 8 Q. Let me ask you --
- 9 A. -- to get rid of a monster.
- 10 Q. Okay. Sorry. Let me follow up on what I'm
- 11 concerning rates.
- 12 Are a portion of the rates you charge flow-through
- 13 rates from what the Clallam County PUD charges for delivery
- of water for the Lowper Water System?
- 15 A. You refreshed my memory. And this is an important
- 16 thing. We started metered water and purchasing water from
- 17 Clallam PUD in 2005. Since 2005 they have raised their
- 18 rates four times on us. And I don't mean just the cubic
- 19 feet, I mean wholesale meter rate that originally when we
- 20 would hook up a customer we would have to pay the PUD
- 21 \$2,200. Now this was 2006, 2007. In 2008 they increased
- 22 that rate to just under \$7,000 for, you know -- if a
- 23 customer hooked up that customer had to write a check to
- 24 Clallam County PUD advising them that they were going to be
- connecting water and a meter at the Lowper Water System.

- 1 And that's all in that agreement.
- 2 Q. You mentioned the metered rates, the consumption
- 3 rates. Do the -- are the consumption rates that customers
- 4 pay to Lowper Incorporated the rates that Lowper
- 5 Incorporated pays to Clallam County PUD?
- 6 A. I think it is, yes. And I might mention that
- 7 there's a letter that came out that in January they're going
- 8 to raise it another 8 percent.
- 9 Q. One final question, and just allow you to wrap
- 10 things up, anything else you want to put on the record?
- 11 A. Not that I can think of, Rick.
- 12 MR. FINNIGAN: Okay. Mr. Dorland is available for
- 13 cross-examination.
- 14 JUDGE FRIEDLANDER: Okay. Thank you.
- Mr. Fassio, do you have any cross?
- MR. FASSIO: Can I take one moment, please, to
- look over my notes?
- 18 JUDGE FRIEDLANDER: Sure.
- 19 Maybe while we're waiting--we are still on the
- 20 record--I had a clarification possible production of
- 21 documents request.
- 22 Mr. Dorland, you mentioned that there were letters
- 23 from the Clallam County PUD?
- THE WITNESS: Yes.
- JUDGE FRIEDLANDER: That you received, four or

- 1 five, I believe?
- THE WITNESS: Yes.
- JUDGE FRIEDLANDER: Do you have those?
- 4 THE WITNESS: I can get them to you. I can put --
- 5 you tell me what you want and I can put a packet together.
- 6 MR. FINNIGAN: I believe he said emails, not
- 7 letters.
- 8 THE WITNESS: Well, there are some letters.
- 9 MR. FINNIGAN: Okay. I'm sorry. Combination of
- 10 letters and emails.
- 11 JUDGE FRIEDLANDER: That's fine. And then, I
- 12 believe, let me look at my notes, there was a prepared
- document for sale of the water company that the Company,
- 14 Lowper, prepared. When was that prepared and sent to
- 15 Clallam?
- MR. FINNIGAN: Early this year.
- JUDGE FRIEDLANDER: Okay. So sometime January,
- 18 February?
- 19 MR. FINNIGAN: I don't remember the precise date.
- 20 THE WITNESS: It sticks in my mind it was February
- 21 8th.
- JUDGE FRIEDLANDER: Okay.
- THE WITNESS: Yeah.
- JUDGE FRIEDLANDER: Okay. Do you have a copy of
- 25 that as well?

- 1 MR. FINNIGAN: I prepared the document. I have a
- 2 copy of it, Your Honor.
- 3 JUDGE FRIEDLANDER: Okay. If you could submit
- 4 that. Just for ease of memory, let's go ahead and make it
- 5 by this Friday because most of the other deadlines are this
- 6 Friday.
- 7 MR. FINNIGAN: Sure, not a problem.
- JUDGE FRIEDLANDER: Okay.
- 9 MR. FINNIGAN: Just to be sure, you want a copy of
- 10 the draft agreement that was sent to Clallam County, and you
- 11 want copies of the correspondence between Lowper and Clallam
- 12 County PUD?
- JUDGE FRIEDLANDER: Exactly. At least for the
- 14 period that we're talking about as far as the penalty
- assessment goes.
- MR. FINNIGAN: Yes. Thank you.
- 17 JUDGE FRIEDLANDER: Yes.
- 18 MR. FINNIGAN: Your Honor, if I might ask a couple
- 19 more questions on direct while they're thinking about their
- 20 cross?
- JUDGE FRIEDLANDER: Well, actually, yeah, I
- 22 think -- are we about ready to go into cross-examination?
- MR. FASSIO: I am actually about ready, yes.
- 24 JUDGE FRIEDLANDER: Okay. I definitely want
- 25 Mr. Fassio to pay attention during the direct. And I also

- 1 want to inform you that -- and I should have waited until you
- 2 were finished conversing--but I asked Mr. Finnigan to
- 3 provide to the Commission the referenced correspondence
- 4 during the penalty assessment period in question between
- 5 Lowper[mispronounced "ow" as in "cow"] -- Lowper and the
- 6 Clallam County PUD. And I also requested a copy of
- 7 the--with the date included of when it was drafted--a copy
- 8 of the purchase agreement that was prepared by the Company.
- 9 And those will be served on Staff as well --
- 10 MR. FINNIGAN: Yes.
- 11 JUDGE FRIEDLANDER: -- correct? Okay. Good. So
- 12 that brings you up to speed. I didn't want to have left you
- out on that one so...
- 14 You had two more questions on direct,
- 15 Mr. Finnigan?
- MR. FINNIGAN: Yes, Your Honor.
- JUDGE FRIEDLANDER: All right. Please proceed.
- 18 MR. FINNIGAN: Thank you. I apologize.
- 19 JUDGE FRIEDLANDER: Sure.
- 20
- 21 DIRECT EXAMINATION (continued)
- 22 BY MR. FINNIGAN:
- Q. Mr. Dorland, the Staff is proposing a penalty in
- this case of \$10,500, you're aware of that. That's not a
- 25 question, that's an introduction.

- 1 A. Yes, that's why we're here.
- 2 Q. Does that amount substantially exceed the annual
- 3 revenue of the Company?
- 4 A. Absolutely.
- 5 Q. And of the annual revenue of the Company a
- 6 significant percentage of that is paid to Clallam County PUD
- 7 for the water the customers use; is that correct?
- 8 A. That's correct.
- 9 MR. FINNIGAN: Those are the two questions I had.
- 10 JUDGE FRIEDLANDER: Okay. Thank you.
- 11 And cross-examination, Mr. Fassio.
- MR. FASSIO: Thank you, Your Honor.

- 14 CROSS-EXAMINATION
- 15 BY MR. FASSIO:
- 16 Q. Mr. Dorland, just a few clarifying questions. How
- 17 long have you been the president/owner of Lowper
- 18 Incorporated?
- 19 A. As I mentioned to Mr. Finnigan, and I can get the
- 20 record, but I think it was in -- that Lowery, who was the
- 21 president, died in 2005 or 2006 and then that's when I took
- 22 over the corporation.
- Q. And I believe you've testified also about the
- 24 relationship of Lowper Incorporated with Iliad Incorporated.
- 25 What is your relationship with Iliad Incorporated?

- 1 A. I am the owner, president and only director. I
- 2 started the corporation in 1972.
- Q. And how would you describe the operations of Iliad
- 4 Incorporated as they relate to Lowper Incorporated or other
- 5 water systems in general?
- 6 A. During the late '60s up through the '90s Iliad
- 7 engineered and built water systems all over the state of
- 8 Washington and Oregon. By 1986 we were involved in probably
- 9 over 150 small water systems. And a lot of the work was
- 10 done for developers. And they wanted someone that could
- 11 maintain the system. And of course there is an evolution of
- 12 the Health Department. I can remember the first Health
- 13 Department manual they put out in 1963 was maybe 20 pages.
- Now it's 1,220 pages. But in any case.
- 15 So we have a maintenance company with Iliad in
- 16 which I have a number of my employees, as certified water
- 17 operators, that maintain and operate water systems over the
- 18 state of Washington.
- 19 We have also a company that's called Water
- 20 Services that does all the billing, collects the money and
- 21 pays all the debt on these water systems, which is a service
- 22 to these developers and owners that own the water systems.
- 23 So that's the involvement.
- 24 Q. And many of these -- are many of these water
- 25 systems that Iliad, Inc., has management and contracts over,

- 1 are they regulated -- are these -- are many of these
- 2 regulate -- many of these water systems or the companies in
- 3 which it contracts with regulated by the Commission?
- 4 A. Some of the water systems are regulated systems
- 5 and others are not.
- 6 Q. And you -- I guess we had some testimony earlier
- 7 from Ms. Pearson and some discussion about that you had
- 8 testified in a prior rate -- or a prior case before the
- 9 Commission. Was that in your -- was that in your position
- 10 with Iliad, Inc., or do you recall?
- 11 MR. FINNIGAN: I'm going to object as -- I'm just
- 12 going to note for the record that that's beyond the scope of
- 13 cross, but I won't object to this question. But it goes
- 14 much further beyond the scope of my cross.
- 15 JUDGE FRIEDLANDER: It does, but I think it gets
- 16 into the clarification question that I was asking, so I'm
- 17 going allow it.
- 18 A. I don't remember testifying that. In late 1980,
- 19 early 1990, when the legislation came to you people and said
- 20 we want you to take over all these little water systems and
- 21 get them regulated we had a meeting here, Mr. Finnigan,
- 22 myself and the head of the Health Department, at that time
- 23 was David Clark. And we agreed that no way were we going to
- 24 regulate Iliad. That it's a construction company and that
- 25 any systems over a certain amount would be put into a

- 1 separate corporation--which my son happens to be the
- 2 president. And that meeting was held right here in this
- 3 building. And everyone agreed on it. So, you know, no
- 4 one's hiding any balls.
- 5 Q. (By Mr. Fassio) Okay. Thank you. Lowper, as
- 6 you've testified, has a contract with Iliad to manage the
- 7 water system?
- 8 A. Yep.
- 9 Q. Does that contract include compliance with
- 10 operating requirements such as DOH water quality as well as
- 11 compliance with UTC requirements, are you aware?
- 12 A. Yes. I think there's a statement in there that --
- or a paragraph that says it, to abide by the rules and
- 14 regulations of the Department of Health, yes.
- 15 MR. FINNIGAN: I just want to be clear, because
- 16 Mr. Fassio's question was a little compound in that he had
- 17 an assumption in his question that the contract had language
- in it that required compliance with UTC regulations and did
- 19 it also have language related to DOH regulations.
- 20 Mr. Dorland has responded to the DOH portion of the
- 21 question, but I don't think the assumption has been
- addressed, and maybe that should be asked separately.
- JUDGE FRIEDLANDER: Thank you for the
- 24 clarification.
- Q. (By Mr. Fassio) I realize that was a compound

- 1 question. So you've asked the -- answered the first part of
- 2 that question for me. Does the --
- 3 To your knowledge does that contract that Lowper
- 4 has with Iliad, to manage the water system, include language
- 5 relating to compliance with Utilities and Transportation
- 6 Commission?
- 7 A. No, because we're not involved in that. That
- 8 would be the owner's responsibility.
- 9 Q. Is it fair to say that since you personally,
- 10 Mr. Dorland, have been involved with Iliad Incorporated,
- 11 which has management contracts with--as you've stated--other
- 12 water systems, and you've been in the water system for
- sometime, are you generally familiar with UTC regulations?
- 14 A. Yes, to, you know, a certain extent. I don't read
- 15 everything that's put out every year. But the answer would
- 16 be in general, yes.
- 17 Q. You stated just a second ago that compliance with
- 18 UTC regulations would be the responsibility of the owner of
- 19 the water system. But aren't you the owner of Lowper
- 20 Incorporated, that water system?
- 21 A. That's correct.
- 22 Q. And you've testified that to your communication
- 23 with the PUD and to various agreements, acquisition
- 24 agreements that have been sent--and I understand that
- there's been a request for documentation of those--I don't

- 1 believe that your response was clear as to when that
- 2 agreement, the acquisition agreement, was sent. Are you
- 3 aware at this point on the record of when the --
- 4 A. I think Mr. Finnigan said he thought it was the
- 5 first part of the year.
- 6 Q. And who precisely would have sent that agreement?
- 7 Would that have been you or somebody else?
- 8 A. Yes. I think -- and I think I have a cover letter
- 9 to Mike Kitz with the agreement, and then he responded that
- 10 he had passed it on to his attorney, the Clallam County
- 11 PUD's attorney.
- 12 Q. And then what -- what is -- what happened after
- 13 that?
- 14 A. There was an entanglement having to do with the
- 15 recorded easements. And that's what we're trying to
- 16 untangle.
- 17 Q. So --
- 18 A. Lowper assigned -- when I built the water system
- 19 in 1995, and again expanded it in 2003, 2004, Lowper gave
- 20 and recorded easements in favor of Iliad, Inc. And -- well,
- 21 maybe it was Lowper, I can't remember. But apparently some
- 22 of those recorded documents were in conflict, and we're
- 23 trying to get it unscrambled now.
- Q. Isn't it true though that that agreement was
- rejected and now we're dealing with the entanglements?

- 1 A. No, that agreement --
- 2 MR. FINNIGAN: I'm sorry, I'm sorry. No. Excuse
- 3 me for interrupting, but I do have an objection. The
- 4 objection -- the question assumes a fact not in evidence,
- 5 and there's no foundation for the question as phrased by
- 6 Mr. Fassio.
- 7 JUDGE FRIEDLANDER: What is the fact not in
- 8 evidence?
- 9 MR. FINNIGAN: That the agreement was rejected.
- 10 JUDGE FRIEDLANDER: I think in Ms. Pearson's
- 11 testimony though, if I'm not mistaken, and I don't want to
- 12 mischaracterize any here, she had indicated that Mr. Kitz
- had said to her that the agreement had been rejected.
- Mr. Fassio, is that correct?
- MR. FASSIO: That's my understanding of her
- 16 testimony, yes.
- 17 MR. FINNIGAN: That's -- that was not my
- 18 understanding of it. But if it is I'm going to need to
- 19 recall her because that's factually incorrect.
- 20 MR. FASSIO: And I asked this in the form of a
- 21 question, as well, to ask if Mr. Dorland would confirm
- 22 whether that was indeed true, that it had been rejected in
- 23 its entirety.
- A. No. And I think where the confusion is is that
- 25 when Staff talked to Mike Kitz his response had nothing to

- do with that agreement. And I think if we get the dates and
- 2 make a comparison on when he got the agreement and when
- 3 Staff talked to him we could iron that out.
- Q. (By Mr. Fassio) I believe that Ms. Pearson
- 5 testified that she spoke to Mr. Kitz on April 13th?
- 6 A. On what?
- 7 Q. On April 13th of this year.
- 8 A. Okay.
- 9 Q. And that she also testified that the proposed
- 10 agreement was submitted after the Commission initiated its
- 11 classification proceeding and issued its penalty assessment?
- 12 A. No, that isn't what she said at all. What she
- 13 said is she called Mike Kitz and Mike Kitz said to her that
- 14 Mr. Dorland had called him to negotiate --
- 15 JUDGE FRIEDLANDER: I'm going to go ahead and stop
- 16 you right here. Because we allow hearsay at the Commission,
- 17 but we don't allow it when the witness is in the room.
- 18 THE WITNESS: Okay.
- 19 JUDGE FRIEDLANDER: So if we need to we'll recall
- 20 Ms. Pearson and she can testify as to what she intended when
- 21 she was testifying previously.
- 22 So, Mr. Fassio, if you want to explore this
- 23 further, or if you want to continue I'll leave that up to
- 24 you.
- MR. FINNIGAN: Your Honor, as an officer of the

- 1 court I'm perfectly willing to make a representation as to
- 2 the status of these documents. And the agreement has not
- 3 been rejected in its entirety. The agreement discussions
- 4 have been put on hold while the easement issue that
- 5 Mr. Dorland has discussed is being worked out. So that's
- 6 the status. I have been in contact with Mr. Erwin, who is
- 7 the attorney for the PUD, and we're both in agreement as to
- 8 where things stand. So I'll make that representation just
- 9 so the record can be clear, because that's what the fact is,
- and I'll make that as an officer of the court.
- 11 JUDGE FRIEDLANDER: Mr. Fassio.
- MR. FASSIO: That's fine.
- 13 Q. (By Mr. Fassio) I think just, Mr. Dorland, you
- 14 represented to the Commission, you know, back in 2009 that
- 15 you were in the process of selling to a purveyor, and that
- 16 you would keep the Commission informed. Isn't it true that
- 17 you didn't file -- you didn't submit any additional written
- documentation as to your progress of that sale?
- 19 A. No, I did not.
- 20 Q. And again on January -- or February 24, 2010, in
- 21 your letter back to the Commission, after the -- after you
- 22 sent that letter you did not follow up with additional
- written documentation as to what we've been speaking to
- today as to any progress that had been done?
- 25 MR. FINNIGAN: Objection. I did not ask

- 1 Mr. Dorland a single question about that exhibit. I
- 2 cross-examined Staff witness about that exhibit, but
- 3 Mr. Dorland was not asked about that exhibit and that
- 4 exceeds the scope of cross-examination.
- 5 JUDGE FRIEDLANDER: I think you mean it exceeds --
- 6 MR. FINNIGAN: Scope of direct.
- 7 JUDGE FRIEDLANDER: -- the scope of direct.
- 8 MR. FINNIGAN: I'm sorry.
- 9 Q. (By Mr. Fassio) So isn't it -- let me rephrase.
- 10 Isn't it true that as of today, until this hearing
- 11 today, you haven't provided the Commission with any--other
- 12 than what has already been admitted into the record
- today--any other documentation as to the progress of this
- 14 sale?
- 15 MR. FINNIGAN: Objection. I'm sorry, progress of
- 16 the sale. Okay, that's fine.
- 17 JUDGE FRIEDLANDER: Objection withdrawn?
- 18 MR. FINNIGAN: Yes.
- JUDGE FRIEDLANDER: Okay. Thank you.
- 20 A. I'm going to provide probably by Friday all the
- 21 letters between Mike Kitz and myself and his attorney. And
- I don't have the dates of them other than the one I
- 23 mentioned that was a -- I think an April 11th where Mr. Kitz
- 24 says that they're definitely going ahead with this. And I
- 25 will get all those documents to you.

- 1 Q. (By Mr. Fassio) But as of today you have not
- 2 provided those for the record?
- 3 A. No, we have not.
- 4 MR. FASSIO: I don't believe we have any further
- 5 questions for Mr. Dorland. Thank you.
- 6 JUDGE FRIEDLANDER: Thank you. And any redirect?
- 7 MR. FINNIGAN: No, Your Honor.
- 8 JUDGE FRIEDLANDER: Okay. Thank you. Give me
- 9 just one moment. I want to make sure I don't have any
- 10 clarification questions. So we'll go off the record for a
- 11 minute.
- 12 (Brief break taken off the record.)
- JUDGE FRIEDLANDER: We'll go back on the record.
- 14 I do not have any clarification questions for you, so you're
- 15 dismissed. Thank you.
- 16 THE WITNESS: Thank you.
- JUDGE FRIEDLANDER: You can return to your seat.
- 18 Thank you.
- 19 Okay. At this point I believe we're done with the
- 20 testimony. Would counsel like to make any closing
- 21 arguments?
- MR. FINNIGAN: No, Your Honor. I think the
- 23 records -- if that's fine with Mr. Fassio. I mean if he's
- 24 going to say something obviously I'll feel compelled to say
- 25 something.

- 1 JUDGE FRIEDLANDER: Sure. Does anybody have any
- 2 compulsion to say something at this point?
- 3 MR. FASSIO: I would like to make a brief closing
- 4 just to wrap things up.
- 5 We already have presented a stipulation concerning
- 6 the classification proceeding, which we will be following up
- 7 with a written stipulation memorializing that.
- 8 Regarding the penalty assessment in this case I
- 9 believe Staff has established that Lowper violated WAC
- 10 480-110-433(3) by failing to file an initial tariff with the
- 11 Commission at the point in which it became jurisdictional.
- 12 Staff has established that there are at least -- there are
- 13 105 violations as set forth in the penalty assessment of
- 14 that. And Staff established that this is one each per month
- for a billing cycle over a 15-month period billed to each of
- 16 seven customers. Staff did establish that this was a
- 17 continuing violation.
- 18 The Company still has not filed an initial tariff.
- 19 The Company has committed to doing so in the classification
- 20 proceeding, but this is a continuing violation. But as of
- 21 Commission staff's investigation, which led to the penalty
- 22 assessment, Staff has established 105 violations.
- The maximum penalty authorized under RCW 80.04.405
- is \$100 per violation, and the maximum penalty in this case,
- 25 \$10,500, is authorized under that statute. It is

- 1 reasonable. Staff believes that that penalty should not be
- 2 mitigated, that Mr. Dorland has experience operating this
- 3 Company and in the water business. He should be aware of
- 4 the requirements, the Commission requirements.
- 5 And based on -- because of the Company's failure
- 6 to comply with the Commission requirements on filing an
- 7 initial tariff the Commission has been unable to exercise
- 8 its full regulatory authority over this water company and
- 9 this water system that we believe has hurt customers.
- 10 The rules exist for a reason, to protect both the
- 11 customers and the Company. As an example, the Commission's
- 12 authority over water companies helps protect consumers and
- 13 the Company by insuring that the rates that they charge to
- 14 their customers are fair, just, reasonable and sufficient to
- insure the safe and reliable water service of the Company.
- 16 And Staff has been unable to review the Company's rates and
- 17 tariffs to determine whether or not those rates are
- 18 reasonable. And if it is determined to be necessary to
- 19 issue a complaint against those rates and tariffs. Because
- 20 the Company has yet to file a tariff the Commission has been
- 21 unable to do so.
- 22 Commission staff believes that the violations
- 23 basically hurt consumers. And so the penalty in this case
- is appropriate. Thank you.
- JUDGE FRIEDLANDER: Thank you.

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1 Mr. Finnigan.
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- 2 MR. FINNIGAN: Yes, Your Honor. The Commission
- 3 staff's premise that the failure to file has hurt customers
- 4 and therefore the penalty is appropriate lacks some logic to
- 5 it. And this is why it lacks some logic. In February of
- 6 2009 they, or approximately -- let me get this out.
- 7 In July of -- in June of 2009 the Commission sent
- 8 a letter and questionnaire to Mr. Dorland, or to Lowper
- 9 Incorporated, and Lowper Incorporated responded on July 2,
- 10 2009, referencing the sale, or the proposed transfer to the
- 11 Clallam PUD. If there was a customer issue that concerned
- 12 Commission staff it could have and should have followed up
- 13 at that time.
- 14 The obvious normal response on the part of the
- 15 Company is that it's explained the situation and that it
- 16 wouldn't make sense to regulate a company to have it become
- 17 deregulated shortly thereafter. But Staff did not come
- 18 forward. If Commission staff is sitting here today and
- 19 saying the premise for this penalty is that customers were
- 20 harmed, then why didn't Staff follow up in July of 2009?
- The same type of exchange happened a second time.
- 22 Again, as was testified to by Commission staff witness,
- there was no additional follow-up. So if the whole premise
- for this is that customers are being harmed then this is not
- 25 appropriate.

- 1 As Mr. Dorland testified, the amount of the
- 2 proposed penalty far exceeds the annual revenue. A
- 3 substantial amount of that annual revenue is required -- is
- 4 not kept by the Company, it's required to be paid to Clallam
- 5 PUD so customers can remain in service so they can continue
- 6 to get water.
- 7 So the relation -- both the premise for the
- 8 seriousness of the penalty and the size of the penalty
- 9 compared to the size of the Company are two points that we
- 10 would like the Commission to take into account in
- 11 considering mitigation. Thank you.
- 12 JUDGE FRIEDLANDER: Thank you.
- 13 MR. FASSIO: I would like to make, if I may, one
- 14 clarification to a point, one point, that Mr. Finnigan just
- 15 made, which was regarding the premise of the penalty in this
- 16 matter.
- 17 The premise of the penalty is the violation of
- 18 Commission statute. That is the basis for the penalty
- 19 assessment in this matter, not customer harm. My
- 20 illustration of customer harm was an illustration of the
- 21 policy behind why we -- why having an initial tariff on file
- 22 benefits the customers and the Company both. It allows the
- 23 Commission to exercise its authority and to protect the --
- 24 both the regulated entity and the customer -- and the public
- 25 service. That is the premise behind the penalty assessment.

- 1 JUDGE FRIEDLANDER: Thank you.
- 2 Mr. Finnigan, did you want to respond?
- 3 MR. FINNIGAN: No. I'll stand by what the
- 4 transcript says.
- 5 JUDGE FRIEDLANDER: Okay. Thank you.
- 6 Well, I think at this point we've completed the
- 7 testimony and the evidentiary portion of the hearing. So
- 8 it's time to get into more of the procedural matters.
- 9 And I will be issuing an order laying out the
- 10 deadlines, but I want everybody to know, because they are
- 11 coming up quick, what is expected from them as of this
- 12 Friday and in the future.
- But before I do that, as a housekeeping matter,
- 14 Mr. Finnigan did reference the erroneous caption, and the
- 15 correct name of the Company, and I do appreciate that.
- 16 However, I'm not going to change the caption. I think as a
- 17 -- it is a snapshot in time, and it was the best that Staff
- 18 could come up with based on the information that they had.
- 19 I'm going to leave it as is. I think that appropriate
- 20 notice was given, and we do have the correct company before
- 21 us. So the caption is going to stay as is.
- 22 As far as the deadlines for paperwork to come into
- 23 the Commission, it's my understanding that the parties will,
- 24 to the best of their ability, file the stipulation this
- 25 Friday on the 29th. And I will also at that time receive

- 1 the emails, correspondence, etc., between Lowper and Clallam
- 2 County PUD relating to the offers of purchase or donation.
- 3 And I will also receive the purchase agreement that was
- 4 drafted and sent to Clallam sometime earlier this year. And
- 5 Staff will receive a copy of the notice that is to be sent
- 6 to customers regarding the rates, I believe, of Lowper.
- 7 MR. FINNIGAN: The tariff filing, Your Honor.
- JUDGE FRIEDLANDER: The tariff filing, I beg your
- 9 pardon.
- 10 We also have the matter of Staff having the
- 11 opportunity to respond to the documents that Lowper files.
- 12 And I'm prepared to give a week to Staff to respond to those
- documents. If you have any objections to those documents
- 14 that would be the appropriate time. That would be the
- deadline for any response and objection would be May 6th,
- 16 2011, which should be a Friday if my calculation is correct.
- 17 At that time I would also appreciate, on that
- 18 Friday, or by that Friday, any legal arguments relating to
- 19 RCW 80.04.405, which is the 15-day penalty assessment
- 20 mitigation request. And these responses, be it the legal
- 21 argument or Staff's response, they are to be very narrowly
- 22 tailored. I want it just to address the specific subjects
- 23 that I've put before you.
- 24 And then of course the tariff itself should be
- 25 filed on May 13th, at least by May 13th, 2011. If the

- 1 parties can't reach a stipulation by this Friday you'll let
- 2 me know.
- 3 Have I missed anything?
- 4 MR. FASSIO: The response that's due on the -- to
- 5 your legal question about RCW 80.04.405.
- JUDGE FRIEDLANDER: Yes.
- 7 MR. FASSIO: I know we have lots of notes on this.
- 8 Could you in summary statement just set forth the precise
- 9 question that you wish answered?
- 10 JUDGE FRIEDLANDER: Right. And you're certainly
- 11 not required to respond to it. It's my own -- it's for my
- 12 edification because I want to know if the Commission has a
- 13 basis to entertain a penalty assessment mitigation request
- 14 when the request was made after the 15 days. The request
- for hearing is in the same form as the application for
- 16 mitigation; however, it was -- the precise request for
- 17 mitigation was not made until at this hearing, that is after
- 18 the 15 days, you know. And as I said, it may be a
- 19 technicality to the legal minds, but I want to know that
- 20 from the parties.
- 21 MR. FASSIO: And my understanding, just for
- 22 clarification, was that there was -- was there not -- that
- there was only a request for a hearing issued in the docket,
- there was not a separate request for mitigation.
- JUDGE FRIEDLANDER: No, there was not. My copy of

- 1 the form that was returned from Lowper has, of the three
- 2 boxes checked--payment of penalty, the application for
- 3 mitigation or the request for hearing and denial of the
- 4 violations -- the denial of violations was the only box that
- 5 was checked. So to my way of thinking, you know, from the
- face of it it would appear that the application for
- 7 mitigation was made after 15 days. I'm leaving that
- 8 completely in your legal hands to tell me. So that in a
- 9 very long summary is what I'd like to know.
- 10 If there's nothing further and I haven't missed
- 11 any dates. As I said before I'll be issuing an order
- 12 letting you know, just reiterating these dates.
- 13 Yes, Mr. Fassio.
- 14 MR. FASSIO: Just another point of
- 15 clarification -- I'm sorry, another point of clarification.
- 16 You mentioned that your understanding was the application
- 17 for mitigation was received after.
- 18 JUDGE FRIEDLANDER: And by that --
- MR. FASSIO: How are you -- how are you
- 20 interpreting that? Are you interpreting that as --
- JUDGE FRIEDLANDER: The request today.
- 22 MR. FASSIO: The request today at hearing, verbal
- 23 request?
- 24 JUDGE FRIEDLANDER: Right. Because that is the
- 25 first indication I have that they are -- that Lowper is

1	seeking mitigation. Because in the format, and again I'm
2	not going to get into the substance of the arguments or the
3	merits of any of these arguments, but the form that is
4	filled out by anyone who receives a penalty assessment it
5	says when you check the box for hearing that you are denying
6	the applications the allegations. You have effectively
7	denied the allegations. When you check the box for an
8	application mitigation it is an affirmative defense. You
9	have admitted the allegations but you are saying here is why
10	I am requesting that the penalty assessment be mitigated.
11	Therein is a little bit of a confusion I have. So
12	that's why I want the issue to be briefed. It does not have
13	to be long. But again, you know, I would like to hear from
14	the legal minds on that so And that would be due a week
15	from Friday.
16	So if there's nothing further then we're
17	adjourned. Thank you.
18	MR. FASSIO: Thank you.
19	MR. FINNIGAN: Thank you.
20	JUDGE FRIEDLANDER: Thank you all for your
21	participation.
22	* * * *

(Off the record at 3:31 p.m.)

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I, TAMI LYNN VONDRAN, a Certified Court Reporter		I,	TAMI	LYNN	VONDRAN,	а	Certified	Court	Reporter
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do hereby certify that I reported in machine shorthand the

foregoing proceedings in the above-entitled cause; that the

6 foregoing transcript was prepared under my personal

7 supervision and constitutes a true record of the testimony

8 of the said witness.

9 I further certify that I am not an attorney or

10 counsel of any parties, nor a relative or employee of any

11 attorney or counsel connected with the action, nor

12 financially interested in the action.

DATED at Edgewood, Washington this 11th day of

14 May, 2011.

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Tami Lynn Vondran, CCR

19 Certified Court Reporter License No. 2157

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