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BEFORE THE WASHINGTON UTILITIES AND

2

TRANSPORTATION COMMISSION

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In the Matter of the Continued )

Costing and Pricing of ) Docket No. UT-003013

4

Unbundled Network Elements and ) Volume XVIII

Transport and Termination. ) Pages 1938 to 2099

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A hearing in the above matter was held on

8

March 27, 2001, at 9:30 a.m., at 1300 South Evergreen

9

Park Drive Southwest, Room 206, Olympia, Washington,

10

before Administrative Law Judge LAWRENCE BERG and

11

Chairwoman MARILYN SHOWALTER and Commissioner RICHARD

12

HEMSTAD and DR. DAVID GABEL.

13

The parties were present as follows:

14

COVAD COMMUNICATIONS COMPANY, by BROOKS E.

15

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17

THE WASHINGTON UTILITIES AND TRANSPORTATION

18

COMMISSION, by GREGORY J. TRAUTMAN and MARY TENNYSON,

19

Assistant Attorneys General, 1400 South Evergreen Park

Drive Southwest, Post Office Box 40128, Olympia,

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20

QWEST CORPORATION, by LISA ANDERL, Attorney

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at Law, 1600 Seventh Avenue, Suite 3206, Seattle,

Washington 98191.

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VERIZON NORTHWEST, INC., by JENNIFER L.

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MCCLELLAN and MEREDITH B. MILES, Attorneys at Law,

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Joan E. Kinn, CCR, RPR

Court Reporter

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2 BUTLER, Attorney at Law, Ater Wynne, LLP, 601 Union  
3 Street, Suite 5450, Seattle, Washington 98101.

4 ELECTRIC LIGHTWAVE INC.; ADVANCED TELECOM  
5 GROUP, INC.; AT&T COMMUNICATIONS OF THE PACIFIC  
6 NORTHWEST, INC.; MCLEOD USA TELECOMMUNICATIONS SERVICES  
7 INC.; FOCAL COMMUNICATIONS CORPORATION OF WASHINGTON;  
8 AND XO WASHINGTON, INC.; by MARY E. STEELE, Attorney at  
9 Law, Davis, Wright, Tremaine, LLP, 1501 Fourth Avenue,  
10 Suite 2600, Seattle, Washington 98101.

11 WORLDCOM, INC., by ANN HOPFENBECK, Attorney  
12 at Law, 707 - 17th Street, Suite 3600, Denver, Colorado  
13 80202.

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P R O C E E D I N G S

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JUDGE BERG: This is a continuation of  
3 hearings in Docket Number UT-003013. Today's date is  
4 March 27, 2001. Today's session, we will resume  
5 cross-examination of Qwest witness Ms. Teresa Million.  
6 We have had some off the record discussions regarding  
7 the numbering of exhibits and order of witnesses, but we  
8 have nothing further to put on the record at this point  
9 in time.

10

We will be off the record.

11

(Discussion off the record.)

12

JUDGE BERG: Ms. Million, I will remind you  
13 that you remain subject to the affirmation/oath that you  
14 took yesterday.

15

THE WITNESS: Yes, thank you.

16

JUDGE BERG: All right, Mr. Harlow, when we  
17 left off, you were going to check your notes and see if  
18 you had any follow-up questions. Do you have any  
19 further questions at this point in time?

20

MR. HARLOW: No, Your Honor, thank you.

21

JUDGE BERG: Ms. Anderl, I understand that  
22 there was a clarifying question you wanted to present to  
23 Ms. Million before we go any further.

24

MS. ANDERL: Well, yes, more in the nature of  
25 a correction.

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R E D I R E C T   E X A M I N A T I O N

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BY MS. ANDERL:

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Q.     Ms. Million, with regards to the questions and answers in connection with the unbundled dark fiber cost study that you and Mr. Harlow had yesterday, do you have any corrections that you need to make to your testimony after you have had a chance to review the matter further?

10

A.     Yes, I do.

11

Q.     Go ahead.

12

13

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A.     Discovered last night and in conversations this morning that the methodology that I discussed yesterday about the 12 kilofiber crossover for the unbundled dark fiber in the loop was incorrect. When we originally discussed how we were going to cost this product out, that was the intention. We developed methodologies around using this 12 kilofiber crossover and trying to mirror essentially the unbundled dark fiber in the loop, and that was the intention.

21

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25

And in discussions with Mr. Buckley last night and then this morning with some of our cost analysts back in Denver, we found out that the cost analyst who ran that particular model disregarded those instructions and unilaterally decided to use a different

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1 methodology to determine the cost for unbundled dark  
2 fiber in the loop. And then he subsequently retired and  
3 left the company, and so I didn't have a chance to  
4 follow up with him after he developed this. I was under  
5 the impression all the way along that the costs that we  
6 were developing was based on that understanding, and  
7 then the people that took over the cost study after he  
8 left didn't realize that I didn't know that the  
9 methodology had changed.

10 I do have to say that the reason that he  
11 changed the methodology was made pretty clear to me this  
12 morning. The methodology that we had originally thought  
13 would be appropriate resulted in significantly higher  
14 costs for unbundled dark fiber in the loop, and the  
15 analyst believed that the more appropriate way to do  
16 that was to reflect dark fiber the way that fiber was  
17 being used for other products such as DS3s and DS1s and  
18 so forth.

19 And so that whole discussion about 12  
20 kilofoot crossover and that being the method was  
21 absolutely incorrect on my part.

22

23 E X A M I N A T I O N

24 BY CHAIRWOMAN SHOWALTER:

25 Q. Then the numbers that the study has actually



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1 produced is the alternate methodology that the analyst  
2 used?

3 A. Yes, it is.

4 Q. And the company, your company is standing by  
5 the results of those --

6 A. Yes.

7 Q. That study and that methodology?

8 A. Yes, they are. It reflects fiber in the  
9 entire loop from the wire center out. It does not  
10 assume copper in the first 12 kilofeet. And what we  
11 found out when we ran it was that the other method  
12 resulted in a higher cost, and the, like I said, the  
13 analyst did not believe that that was appropriate, and  
14 so he changed the method, but he didn't let me know.

15 Q. So the current numbers assume on a going  
16 forward basis that fiber would be used for the entire  
17 length?

18 A. What it does is it says that for dark fiber,  
19 because you can access it, and this I said yesterday,  
20 because you can access it anywhere that it exists,  
21 anywhere that's technically feasible within the loop, he  
22 changed the assumption to reflect that you would find  
23 fiber anywhere in the loop, and so therefore that was  
24 the appropriate way to price it.

25 JUDGE BERG: Mr. Harlow, do you have any

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1 follow-up questions based upon Ms. Million's correction?  
2 MR. HARLOW: I want to know the name of that  
3 analyst and so we've got an analyst apparently who picks  
4 the lowest cost method.

5 JUDGE BERG: I presume he's retired since he  
6 isn't available as an expert witness.

7 MR. HARLOW: Let's hope it wasn't a forced  
8 retirement.

9 No, no questions, Your Honor.

10 JUDGE BERG: All right, thank you.

11 MS. ANDERL: Thank you, Your Honor, for  
12 allowing us to do that.

13 JUDGE BERG: I appreciate it.

14 Mr. Butler.

15

16 C R O S S - E X A M I N A T I O N

17 BY MR. BUTLER:

18 Q. Good morning, I just have a few questions  
19 with respect to some of your testimony, clarifying  
20 questions with respect to your testimony in Exhibit  
21 1009, specifically if you could turn to page 30, and if  
22 you could also get out Exhibit 1019, please.

23 A. And, I'm sorry, 1019?

24 Q. 1019.

25 MS. ANDERL: Which, Ms. Million, is your

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1 TKM-25.

2 Q. Do you have those?

3 A. Yes, I do.

4 Q. In Exhibit 1009 at page 30, you're responding  
5 to a point made by Mr. Weiss, and you're discussing a  
6 situation where OC3 might be used in specifically a  
7 scenario that you're postulating where it might be  
8 possible to aggregate the demand from a number of  
9 entities or customer locations?

10 A. Yes.

11 Q. The architecture that you're referring to  
12 there, if you could refer us to Exhibit 1019, is that  
13 architecture number 3 on that list that you're talking  
14 about?

15 A. Yes, it is, because that was the architecture  
16 that Mr. Weiss was using in his example.

17 Q. When you use the term OC3 in your testimony  
18 on that page, are you referring to the OC3 equipment  
19 that's identified in architecture 3; is that what you're  
20 talking about?

21 A. Yes, I am.

22 Q. So when you say -- you use the term OC3,  
23 you're referring to one set of equipment; is that  
24 correct? Let me back up.

25 A. Okay.

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1 Q. Looking at the architecture on page two I  
2 guess it is of Exhibit 1019, there is central office or  
3 hub equipment.

4 A. Yes.

5 Q. And there is premises equipment. I assume  
6 that means end user customer premises equipment?

7 A. Correct.

8 Q. And except for a few small differences, it  
9 appears that that equipment is identical; is that  
10 correct?

11 A. Yes.

12 Q. So when you're talking about OC3 in Exhibit  
13 1009 at page 30, you're referring to essentially one set  
14 of that equipment?

15 A. Yes, I am. In discussing what we have  
16 costed, you would be talking about one set of that  
17 equipment. And what I'm trying to clarify in my  
18 testimony on page 30 of Exhibit T-1009 is that if you  
19 were to try to aggregate demand across multiple  
20 locations, as it appears that Mr. Weiss is doing with  
21 the demand numbers that he's coming up with, you would  
22 have -- you would have the equipment at the central  
23 office location and fibers going to an end user  
24 location, and then you would have, in a ring type of  
25 situation, you would also have that same premises or end

01950

1 user location equipment at the next end user location  
2 and at the next end user location and at the next end  
3 user location. And so you can't just stick with  
4 equipment at one central office and one end user  
5 location and assume that you can aggregate without  
6 increasing your costs dramatically, because you have to  
7 have this OC3 equipment deployed at each of the end user  
8 locations, each capable of 84, a capacity of 84 DS1s,  
9 but maybe only being utilized for 28 at each of three  
10 locations.

11 Q. Let me try to restate at least what I  
12 understood that you just said, and correct me if I'm  
13 wrong. If you were to set up an arrangement to  
14 aggregate the demand from a number of end user  
15 locations, it's your testimony that the only way in  
16 which you could do that would be to place one set of  
17 this OC3 equipment at each end user customer location;  
18 is that correct?

19 A. That's correct.

20 Q. And so when -- and you would have one set at  
21 the central office; is that correct?

22 A. Yes.

23 Q. Not three sets, but one set?

24 A. Right, you would have one set at the central  
25 office with -- that might be able to serve, for example,

01951

1 84 DSIs.

2 Q. Right.

3 A. But if you were going to aggregate demand  
4 across three locations, you would have three more -- you  
5 would actually have three sets of premises equipment  
6 then, and each of those locations would only be able to  
7 contribute say a maximum of 28 DSIs at each of those  
8 locations to aggregate back to 84 at the central office.  
9 In other words, the central office equipment can't  
10 handle more than 84, so if you're going to aggregate at  
11 multiple locations with all of that equipment, you've  
12 got capacity for 84 out at each of the end user  
13 locations, but you're only using if you're splitting it  
14 equally maybe 28 at each of the three locations.

15 Q. So on line 12 when you say that the  
16 limitation results in the use of a total of four OC3s,  
17 what you're talking about there is four sets of this  
18 equipment, one in the CO --

19 A. Right.

20 Q. -- one at each of the customer locations, not  
21 four OC3 circuits?

22 A. Well, you actually have -- what you've got  
23 then is no --

24 Q. I mean like circuit four complete sets of --

25 A. No, you've got the central office equipment

01952

1 and then something at each of three premises. And then  
2 you've got fiber between each of those, because you've  
3 got, in order to construct the ring, you've got four  
4 fibers then going to the OC3 at first premises, and in a  
5 ring scenario you might then have four more fibers going  
6 to the next end user location, or you might actually be  
7 going from the central office out to that end user  
8 location depending on how you built that.

9 Q. But you're not running fiber from each  
10 customer premise to the central office with another set  
11 of the central office equipment?

12 A. No.

13 Q. That's not what you're saying?

14 A. No.

15 Q. Okay.

16 A. What I'm saying is in total you have one  
17 central office plus three end user locations.

18 MR. BUTLER: That's fine, that's all my  
19 questions, thank you.

20 JUDGE BERG: All right, I will say we  
21 certainly appreciate on the Bench the lively exchange,  
22 but I would also just remind witnesses and counsel that  
23 it makes it very difficult for the reporter to  
24 accurately record the conversation when people are  
25 talking over each other.

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1 Commission Staff.

2 MR. TRAUTMAN: Yes, thank you, Your Honor.

3

4 C R O S S - E X A M I N A T I O N

5 BY MR. TRAUTMAN:

6 Q. Good morning, Ms. Million.

7 A. Good morning.

8 Q. I first have a few questions regarding

9 Exhibit C-1021 that was admitted yesterday.

10 A. Okay.

11 Q. And that's a multipage exhibit. On the front  
12 it has a list of 15 states.

13 A. Yes.

14 Q. Do you have that?

15 A. Yes, I do have that.

16 Q. And turning to pages six through nine, these

17 pages have the different architectures that Qwest used

18 in its study and weightings that were assigned to each

19 architecture; is that correct?

20 A. Yes, it does.

21 Q. And is it correct that yesterday you

22 indicated that the weightings were provided by subject

23 matter experts?

24 A. Yes.

25 Q. What bases did the subject matter experts use



01954

1 to assign the weightings?

2 A. Their experience with the way that DS1s are  
3 deployed in the network and the way that we will be  
4 deploying DS1s and DS3s in the future.

5 Q. Did the subject matter experts consider the  
6 architecture types that are already deployed in  
7 Washington?

8 A. The subject matter experts, I don't know that  
9 they specifically targeted what's deployed in  
10 Washington. They targeted the architectures that are  
11 deployed or are being deployed by Qwest throughout the  
12 region.

13 Q. Why did they not consider the types of  
14 architecture already deployed in Washington?

15 A. I guess my answer to that would be that in a  
16 forward looking model, you're going to model the  
17 architectures that you're using or you're expecting to  
18 use going forward, and so that wouldn't necessarily just  
19 revolve around architectures that you're using in one  
20 state over another. It would be a mix of everything  
21 that you're utilizing throughout the network.

22 Q. If you could turn to page 11 of that same  
23 exhibit, which is the last page.

24 A. (Complies.)

25 Q. Line 27 says in column N and column M, it

01955

1 says no warehousing; do you see that?

2 A. Yes, I do.

3 Q. What does that mean?

4 A. It means that this is a TIF that was  
5 developed assuming that you didn't need to warehouse the  
6 equipment, that it was going to be transported directly  
7 to the job site. And so the factor that would normally  
8 be developed for warehousing is not included in this  
9 calculation.

10 Q. Where would the TIFs that are located under  
11 the no warehousing columns, where are those found or  
12 where are they developed in your testimony?

13 A. I don't develop them specifically in my  
14 testimony. In some responses to a number of data  
15 requests regarding the TIF, the description of  
16 warehousing and no warehousing is included. Those were  
17 Data Request Number 5 from the Staff and the supplements  
18 1, 2, and 3. In that data is a complete description of  
19 the development of the TIFs and includes a showing of  
20 the TIF with no warehousing included. It also includes  
21 the TIF with power and without power included.

22 Q. If you could turn to Exhibit C-1013, that's  
23 your TKM-19C.

24 A. (Complies.)

25 Q. And on --

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1 A. I have it.  
2 Q. And on page two of that exhibit, you indicate  
3 that Qwest has always presented its material investments  
4 on a fully loaded basis using a TIF, a T-I-F?  
5 A. Yes.  
6 Q. To arrive at the amount; is that correct?  
7 A. Yes.  
8 Q. And you cite, for example, Exhibit C-115 from  
9 Docket 960369?  
10 A. Yes.  
11 Q. And turning to what's been marked as Exhibit  
12 C-1039, which is a portion of Exhibit C-115.  
13 A. Yes, I have that.  
14 Q. Turning to the last page of that exhibit,  
15 does that page show the loadings that are applied to the  
16 investments in the WINPC3 model?  
17 A. Whoops, I'm looking at the wrong exhibit, I'm  
18 sorry.  
19 Q. It's the exhibit that on the front says U S  
20 West Communications cost manual.  
21 A. Yes, I had something attached behind it.  
22 Q. Okay. And the page I'm looking at on the top  
23 says loaded investment subtotal.  
24 A. Yes, this page shows the power factor and the  
25 sales tax factor and the Telco and construction factors

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1 which are part of the TIF and show the loading of  
2 investments, yes.

3 Q. If the material costs that are loaded using  
4 the TIF factor are then run through the WINPC3 model to  
5 produce the monthly recurring cost, would some of the  
6 loading factors be applied twice?

7 A. No, they are not.

8 Q. If you could turn now to what was marked as  
9 Exhibit C-1004, and that was your TKM-10.

10 A. Yes, I have that.

11 Q. Do you have that?

12 A. Yes, I do.

13 Q. And I'm looking at I believe it's the 14th  
14 page of the exhibit. At the top it says WINPC3 ACF  
15 outputs, page 1 of 3, and underneath it there are --  
16 there's a matrix with 24 lines.

17 JUDGE BERG: Mr. Trautman, would you give the  
18 Bench one more reference with how to have -- how to find  
19 that. I'm having trouble locating it.

20 MR. TRAUTMAN: I believe it's the 14th page  
21 of the exhibit. At the top of the page, it says WINPC3  
22 ACF outputs and --

23 CHAIRWOMAN SHOWALTER: Are we talking about  
24 Exhibit C-1010?

25 MR. TRAUTMAN: No, it's C-1004.

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1 CHAIRWOMAN SHOWALTER: I'm sorry.  
2 MR. TRAUTMAN: It was her TKM-10.  
3 CHAIRWOMAN SHOWALTER: I'm sorry.  
4 MR. TRAUTMAN: Yeah, Exhibit C-1004.  
5 JUDGE BERG: And, Mr. Trautman, is this on  
6 the confidential page, the page that starts with  
7 subheadings at line 40?  
8 MR. TRAUTMAN: No.  
9 JUDGE BERG: All right, turn back.  
10 MS. ANDERL: Probably one page prior.  
11 MR. TRAUTMAN: One page prior.  
12 CHAIRWOMAN SHOWALTER: What's in the upper  
13 right-hand corner?  
14 MR. TRAUTMAN: Page 1 of 3.  
15 JUDGE BERG: Okay.  
16 MR. TRAUTMAN: TKM-10, it says Docket Number  
17 UT-003013 Part B, and there should be 24 lines on the  
18 page.  
19 MR. TRAUTMAN: Do you have that?  
20 THE WITNESS: Is this --  
21 MR. TRAUTMAN: That looks like it's the right  
22 page, line 12, it says total installed factors.  
23 THE WITNESS: Yes.  
24 MR. TRAUTMAN: Okay, and lines 13, 14 and 16  
25 are the power, the sales tax, and the interest during

01959

1 construction factors.

2 THE WITNESS: Correct.

3 CHAIRWOMAN SHOWALTER: Can I remind the  
4 parties this is why we have a rule that all exhibits be  
5 numbered consecutively. It's so we can find the page  
6 easily.

7 MS. ANDERL: Yes, Your Honor, we apologize.  
8 This was back in August, and I think --

9 CHAIRWOMAN SHOWALTER: We have had this rule  
10 longer than that.

11 MS. ANDERL: We're better now, but I do  
12 understand.

13 BY MR. TRAUTMAN:

14 Q. Those factors, 13, 14, and 16, those are part  
15 of the TIF; is that correct?

16 A. Yes, they are.

17 Q. Now are they being counted again?

18 A. No, they're not. This is simply a listing of  
19 release dates and an indication of what is included, but  
20 those would be a part of the TIF. They're developed  
21 separately as we have explained in the annual cost  
22 factors book, and so they each have their own release  
23 date, but they are calculated as a part of the TIF.

24 Q. So where would one look in your exhibits to  
25 determine if any loading factors or which loading

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1 factors were applied by the WINPC3?

2 A. Well, the TIF factor gets applied in the cost  
3 model producing the investments, and so the investment  
4 that comes over from the cost model comes fully loaded.  
5 And then the WINPC3 simply applies the expenses  
6 associated with that investment to develop the direct  
7 cost and the monthly cost. And so if you go back to the  
8 work sheet that is shown as total product cost at the  
9 top.

10 Q. And where is that work sheet?

11 A. That is -- it's directly behind -- well,  
12 again, on mine, it's showing as page seven up in the  
13 right-hand corner. It's a page that looks like this,  
14 and it's a -- it says total product costs up at the top.  
15 That shows you that you take the investment -- again,  
16 you're starting in what's labeled as column B.

17 MS. ANDERL: Ms. Million, I think we need a  
18 better description of where that's located in the  
19 exhibit.

20 CHAIRWOMAN SHOWALTER: It's not just that  
21 we're having trouble up here, it's that the record if  
22 you read it, no one is going to know how to go to what  
23 page.

24 THE WITNESS: I apologize.

25 CHAIRWOMAN SHOWALTER: So what exhibit, and

01961

1 then let's count the pages.

2 THE WITNESS: It's Exhibit C-1004, and I have  
3 it as my first page of C-1004, but it could be the  
4 second page in.

5 MS. ANDERL: Your Honor, may I approach the  
6 witness?

7 JUDGE BERG: Let's be off the record for a  
8 moment.

9 (Discussion off the record.)

10 A. So the question is, how do you tell what is  
11 applied. And again, as I was explaining, the investment  
12 number that you see up at the top of the page in the  
13 shaded area, for example, in column B, the column marked  
14 B, is the investment that comes over from the cost model  
15 with the TIF already applied. That's your total fully  
16 loaded investment.

17 And then the factors that get applied after  
18 that are all shown in the left-hand column of the page  
19 and are detailed with the factor amounts shown under  
20 column A titled factor value. So after you have applied  
21 the TIF that gives you the fully loaded investment, only  
22 these factors shown down the left-hand side of the page  
23 apply to that investment amount.

24 BY MR. TRAUTMAN:

25 Q. All right, thank you. If you could now turn



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1 to what's been marked as Exhibit C-1040, and this was a  
2 response to Staff Data Request Number 6.

3 A. Yes.

4 Q. And is this response a recalculation of the  
5 dark fiber cost that substitutes Washington specific  
6 sheath mile weighting for the Qwest system wide  
7 weighting?

8 A. Yes, it is.

9 Q. And is it correct that in the 13th  
10 Supplemental Order that was entered in Part A of this  
11 docket that the Commission expressed a preference for  
12 using Washington specific data for determining costs?  
13 And I would refer particularly to Paragraph 258 of that  
14 13th Order. I believe that I gave you a copy. It's on  
15 page 85.

16 A. Yes, it does say that.

17 Q. And would Qwest agree that the dark fiber  
18 costs that are shown in Exhibit C-1040 should be  
19 substituted for the costs that Qwest originally filed in  
20 this case?

21 A. Yes.

22 Q. And let me ask you about Exhibits C-1039 and  
23 C-1040, are those true and accurate to the best of your  
24 knowledge?

25 A. Yes, they are.

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1 MR. TRAUTMAN: I would move for admission of  
2 Exhibits C-1039 and C-1040.

3 MS. ANDERL: No objection.

4 JUDGE BERG: All right, and indicate C-1039  
5 1040, and C-1040 are admitted.

6 BY MR. TRAUTMAN:

7 Q. If you could now turn to your rebuttal  
8 testimony, which was T-1009.

9 MS. ANDERL: Do you have it?

10 THE WITNESS: Yes, I do have it.

11 BY MR. TRAUTMAN:

12 Q. Do you have that?

13 A. Yes, I do.

14 Q. And I'm on page 4, lines 13 and 14. And at  
15 that part of your testimony, you state that Qwest has  
16 complied or is complying with the Commission's previous  
17 directives, and in the footnote you cite Paragraph 474  
18 of the 8th Supplemental Order?

19 A. Yes.

20 Q. In Docket UT-960369; do you see that?

21 A. Yes.

22 Q. And do you agree that the Commission in that  
23 order in that paragraph provided directives only for  
24 Qwest to revise its nonrecurring cost studies filing in  
25 that case?

01964

1           A.     Well, as I read this, it says:  
2                    We will require U S West to modify its  
3                    other nonrecurring studies in a manner  
4                    consistent with our findings as fully  
5                    described above.  
6                    And we read that as something that should  
7     apply generally to nonrecurring studies as a result of  
8     their order.

9           Q.     Okay. Let me ask you then did the Commission  
10   state that all future nonrecurring cost studies would be  
11   deemed proper if they incorporated these modifications?

12          A.     No, it does not state that.

13          Q.     And at your rebuttal testimony on page 5 on  
14   lines 10 through 13, you talk about the times and  
15   probabilities in the study; do you see that?

16          A.     Yes.

17          Q.     And you state that Qwest aligns the times and  
18   probability estimates in the study with those approved  
19   by the Commission for nonrecurring charges?

20          A.     Yes.

21          Q.     Could you provide me with some examples of  
22   how the company has aligned the times and probabilities  
23   with the previous Commission decision?

24          A.     By using six minutes as our time for  
25   processing in the interconnect service center for each

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1 of the products represented by the nonrecurring studies.

2 Q. Is the six minute figure for connection or  
3 for disconnection?

4 A. It's for all processing in the  
5 interconnection service center, I believe. I would  
6 point out, if I may, that the rest of that paragraph in  
7 the 8th Order says that:

8 If the revised studies do not reflect  
9 the letter and spirit of this decision,  
10 we will make identical adjustments to  
11 other studies according to our findings.

12 So our presumption was that the six minutes  
13 was the appropriate thing to do and reflected the  
14 Commission's desires with regard to nonrecurrings.

15 Q. If you could turn to Exhibit C-1010, and also  
16 there's a nonconfidential portion, and this was your  
17 TKM-16. The confidential part had, I believe, 415  
18 pages. I'm just looking at the nonconfidential.

19 A. Yes.

20 Q. The executive summary of the 2000  
21 nonrecurring cost study.

22 A. Yes.

23 Q. And turning to page eight at the top of the  
24 page, there is reference to time estimates and  
25 probabilities.

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1 A. Yes.

2 Q. Is it correct here that Qwest states that --

3 JUDGE BERG: Excuse me, counsel.

4 MR. TRAUTMAN: Oh.

5 JUDGE BERG: I don't find the exhibit that

6 you're referring to as -- well, excuse me, 1010,

7 nonconfidential, okay. Pardon the interruption.

8 BY MR. TRAUTMAN:

9 Q. And is it correct that here Qwest states that

10 these estimates for the time estimates and the

11 probabilities are based on subject matter experts and

12 not the Commission's directive?

13 A. This executive summary is the generic

14 executive summary that applies for our nonrecurring

15 studies for all of our states. We did not modify that

16 to state in the executive summary that we had used the

17 six minutes. Our normal process in preparing

18 nonrecurring cost studies would be to use time estimates

19 and probabilities provided by subject matter experts,

20 and that's true for the remainder of the times that you

21 find in these studies not related to the interconnect

22 service center. The interconnect service center was

23 modified to show the six minutes, but the original

24 nonrecurring study that we filed before we realized that

25 we hadn't made the six minute adjustment would have

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1 reflected our time estimates that the company would have  
2 used.

3 Q. So the six minute adjustment was the only  
4 part that you took from the Commission directive, right,  
5 the remainder was based --

6 A. And the connect, disconnect, splitting those  
7 out as separate items.

8 Q. And then the remainder came from the subject  
9 matter experts?

10 A. Yes, that's true.

11 MR. TRAUTMAN: Thank you, that's all I have.

12 JUDGE BERG: Dr. Gabel, why don't you begin  
13 your questioning, and we will continue until the  
14 commissioners need to leave the Bench.

15

16 E X A M I N A T I O N

17 BY DR. GABEL:

18 Q. Good morning, Ms. Million.

19 A. Good morning.

20 Q. I would just like to begin by talking a  
21 little bit more about the six minute number which has  
22 been the focus of a lot of the cross-examination. Just  
23 in preparation for this proceeding, did you review the  
24 record from the last generic cost docket to see how the  
25 value of six minutes was arrived at by the Commission?

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1           A.     Yes, I am aware of how the six minutes was  
2 arrived at.

3           Q.     Could you explain for the record your  
4 understanding of who initially proposed the six minute  
5 value?

6           A.     I understand that that was a number that was  
7 put forth by a cost witness from U S West in a  
8 proceeding and that that number was adopted by the  
9 Commission.

10          Q.     Okay. And did you review the testimony from  
11 when that U S West witness announced that this was the  
12 proper value; do you know what was the context of  
13 proposing this value of six minutes?

14          A.     I don't recall specifically, but I do know  
15 that that was a number that was suggested by the cost  
16 witness.

17          Q.     And do you recall if the cost witness said  
18 that this was the appropriate number for connections and  
19 disconnections, or was it --

20          A.     I don't recall, I apologize.

21                 JUDGE BERG: Ms. Anderl, we're going to have  
22 a Bench request, and let me take one second just to  
23 check our Bench request list from the prior proceeding  
24 to retain the proper numeration. I believe that was in  
25 the supplemental order from the Commission. I don't

01969

1 have that number with me right now, but let's just start  
2 with the 100 series, and we will call this a Bench  
3 Request 101, and that would be for information or data  
4 regarding the origination and development of the six  
5 minute standard that's been referred to.

6 DR. GABEL: Including in the response, was  
7 the six minute value intended to represent the time  
8 associated with the origination of the order or both the  
9 origination and the termination?

10 THE WITNESS: All right.

11 MS. ANDERL: And, Your Honor, the normal due  
12 date on those unless we hear otherwise, ten days?

13 JUDGE BERG: That's right, that would be  
14 great, and we will confirm that actual date on a break.

15 MS. HOPFENBECK: Could I ask a question, do  
16 we have a number what Bench request number is that; I  
17 missed it?

18 JUDGE BERG: This will be Bench Request 101.

19 MS. HOPFENBECK: Thank you.

20 BY DR. GABEL:

21 Q. Ms. Million, I would like to ask you to turn  
22 to the Commission's 8th Supplemental Order in Docket  
23 UT-960369, specifically starting at page 87 running  
24 through page 94, the Commission's Section 12,  
25 nonrecurring costs.



01970

1 A. Yes, I have that.

2 Q. Are you familiar with that portion of the  
3 Commission's order?

4 A. Yes, I have read through it.

5 Q. And you are aware that one issue that the  
6 Commission addressed during the proceeding is the  
7 treatment of evidence submitted by subject matter  
8 experts?

9 A. Yes, I'm aware of that.

10 Q. And you are aware that in that proceeding the  
11 Commission asked the parties to address how can the  
12 Commission validate the opinion of subject matter  
13 experts?

14 A. Yes, I am aware of that.

15 Q. And that Paragraph 454 of the Commission's  
16 order reads that:

17 U S West in response to this question  
18 suggests that validation of the  
19 nonrecurring cost numbers may not be  
20 possible;

21 Were you aware of that --

22 A. Yes.

23 Q. -- was U S West's position in the last  
24 proceeding?

25 A. Yes.

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1 Q. And would it be an accurate characterization  
2 then in this proceeding the Commission has received  
3 opinions of subject matter experts from Qwest that  
4 differ from the subject matter expert opinion offered by  
5 Mr. Weiss?

6 A. That our estimates do not necessarily agree  
7 with Mr. Weiss's estimates, yes, that's true.

8 JUDGE BERG: Off the record.

9 (Discussion off the record.)

10 JUDGE BERG: We will take a half hour recess  
11 for the commissioners to take care of some necessary  
12 Commission business, and we will begin again at 11:00.

13 Off the record.

14 (Recess taken.)

15 JUDGE BERG: While we were off the record,  
16 there was some discussion regarding the numbering of  
17 Bench requests. I would just like the record to reflect  
18 that the Bench request that was previously issued this  
19 morning identified as 101 is changed to be Bench Request  
20 Number 21.

21 And with that, Dr. Gabel, please resume your  
22 questions for Ms. Million.

23 BY DR. GABEL:

24 Q. Ms. Million, before we took the break, we  
25 were talking about the portion of the 8th Supplemental

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1 Order in UT-960369 that addresses nonrecurring costs,  
2 and I pointed out to you in Paragraph 454 that U S West  
3 suggests that a validation of these nonrecurring cost  
4 numbers may not be possible. Do you believe that it  
5 would be possible to validate these numbers by  
6 undertaking a time and motion study?

7 A. I suppose that there are a number of  
8 different ways that you could do validation, and a time  
9 and motion study would certainly be one of them.

10 Q. Did Qwest consider undertaking a time and  
11 motion study as a way of validating this assumption of  
12 its subject matter experts?

13 A. No, we did not for this proceeding, no.

14 Q. In any proceedings in --

15 A. Not that I'm aware of.

16 Q. Also on returning to the topic of the six  
17 minutes associated with the interconnection service  
18 center, did I understand correctly in your responses to  
19 questions from the parties yesterday that it's Qwest's  
20 position that six minutes may be too high of a number  
21 for using of the UNE combination but too low of a number  
22 for the placement of other types of orders?

23 A. Yes, I believe that would be a fair  
24 assessment of what I was indicating, that with regard to  
25 UNE-P six minutes is probably -- well, and let me

01973

1 clarify. We're not using six minutes here for UNE --  
2 the UNE-P or the UNE-C POTS, because we're using the old  
3 CTC numbers. But six minutes would be high somewhat  
4 today for that particular service as well as for CTC,  
5 whereas it's very, very low in comparison for everything  
6 else that's in here, DS1s and DS3s and all of the rest  
7 of the services that we are offering under the  
8 nonrecurring study.

9 Q. So is it your belief that we have a situation  
10 where maybe some numbers are too low, some numbers may  
11 be too high, and these two may average out or --

12 A. I haven't done a study to verify what the  
13 impact is, but knowing how high they are and how many  
14 services the six minutes applies to where that is  
15 something that we consider to be significantly  
16 understated as opposed to the few services where the six  
17 minutes may be on the high side, I would say that the  
18 balance tips definitely in favor of lower costs here  
19 overall for nonrecurrings than would probably be  
20 experienced if we went back to what we really believe  
21 are the appropriate times for the interconnect service  
22 center.

23 Q. Am I correct, Ms. Million, that in Phase A of  
24 this proceeding, you sponsored a demand forecast for OSS  
25 which would indicate what percentage of the orders would

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1 be associated with resale or UNE combination or other  
2 UNEs?

3 A. Yes, I did sponsor that. I don't recall what  
4 those percentages might be right off the top of my head,  
5 but yeah. Yes, we did develop something that indicated  
6 what portions were for each different type of service.

7 Q. And that evidence is on the record from Phase  
8 A and would be possible to -- well, I will just leave it  
9 there.

10 A. Yes.

11 Q. Okay. I would like to turn to Exhibit 1001.  
12 That's your direct testimony filed on August 4th. Page  
13 10, lines 5 through 12.

14 A. Yes.

15 Q. All right. First, here you discuss the UNE  
16 platform. By UNE platform, do you mean by that the loop  
17 plus the port, or is there more to the UNE platform than  
18 just those two elements?

19 A. I guess I would prefer that Ms. Brohl address  
20 specifically what's included, but the UNE platform to me  
21 is the same thing as a loop or dial tone service to an  
22 existing customer.

23 Q. Am I correct that it is Qwest's position that  
24 the price for the UNE platform is the sum of the  
25 components?

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1 A. For the recurring costs, that's true.

2 Q. And would you agree that the UNE platform  
3 includes the port charge plus the loop charge?

4 A. Yes, I would.

5 Q. All right. And it is your view, Qwest's  
6 view, that the proper rate for the UNE platform would  
7 include the sum of those two rate elements?

8 A. Yes, it would.

9 Q. Are you familiar with the Commission's  
10 discussion in the prior generic cost docket with  
11 grooming and how that affects the cost of providing the  
12 unbundled loop?

13 A. I have read the prior information, but I  
14 don't have that particular thing committed to memory.

15 Q. Do you recall there being discussion in the  
16 prior Commission's order where the RLCAP loop cost  
17 estimate was adjusted upward to reflect the cost of  
18 grooming out that loop?

19 A. Yes, I am aware of that.

20 Q. And would you concur that if a CLEC was to  
21 offer the platform that the cost of the grooming would  
22 not be incurred by Qwest, because the CLEC would be  
23 ordering both the port and the loop, and therefore there  
24 would not be a need for grooming?

25 A. I really haven't thought that through. I

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1 think I would have to get back to you on that.

2 JUDGE BERG: As a Bench Request 22,  
3 Dr. Gabel, would you go ahead and restate the point.

4 DR. GABEL: For Qwest to address how its UNE  
5 platform price addresses the manner in which the loop  
6 price was established in UT-960369 specifically for the  
7 RLCAP portion where an adjustment was made for grooming.

8 MS. ANDERL: And if I may just ask for some  
9 clarification, are you talking about the Commission  
10 ruling where when the loop and the port are ordered  
11 together, the loop price is reduced?

12 DR. GABEL: Yes.

13 MS. ANDERL: And so is the question simply  
14 when we're selling UNE-P, will we be charging the lower  
15 component of the loop price to reflect that?

16 DR. GABEL: Yes.

17 MS. ANDERL: We can answer that.

18 DR. GABEL: Okay.

19 MS. ANDERL: And I think it's yes at this  
20 point. And I guess the only thing I haven't thought  
21 through and that maybe we need to work on for you is how  
22 is that de-averaged.

23 JUDGE BERG: All right, let's modify the  
24 Bench Request 22 then for a confirmation. We will  
25 accept that yes as a preliminary yes, and you can go

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1 ahead and provide a confirmation. And if it is yes,  
2 possibly you can also provide some position as to how  
3 that would be addressed in a de-averaged environment.

4 MS. ANDERL: Thank you, Your Honor, we will  
5 attempt to do that on the record so that the answer is  
6 provided during the hearings.

7 JUDGE BERG: All right.

8 MS. ANDERL: Mr. Reynolds is developing the  
9 costs even as we speak. I think I will wait until we  
10 have some time to confer, and then we will confirm our  
11 response.

12 BY DR. GABEL:

13 Q. Now I would like to ask you to turn to page  
14 14 of that same document. At line 11 you discuss inside  
15 wiring?

16 A. Yes, I do.

17 Q. And am I correct that Qwest has now sponsored  
18 a cost study for inside wiring?

19 A. We have sponsored a cost for building cable.

20 Q. And you sponsor that study?

21 A. Yes, I do.

22 Q. And would you concur that in Phase I, the  
23 company's RLCAP cost study included the cost of inside  
24 wiring for high-rise buildings, and that would be in  
25 what I believe RLCAP called group 1 type customers?



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1           A.     Yes, it does, that would be DG1 in RLCAP  
2 model.

3           Q.     And could you explain what's the relationship  
4 between your new inside wiring cost study that you have  
5 sponsored in this proceeding with the building wiring  
6 costs that were identified in the RLCAP study that was  
7 considered in the last proceeding?

8           A.     The costs that are a part of the building  
9 cable study include the costs for the building terminal  
10 and an estimation of the building cable that would have  
11 been included in DG1.

12          Q.     And the input values that were used in the  
13 studies, would they be the same or different costs, or  
14 were different inputs used in the two studies?

15          A.     I haven't made a direct comparison of the two  
16 studies. I can tell you that it was based on the same  
17 DG1 inputs or information. I don't know that the  
18 vintages were exactly the same between the original  
19 study and the current study, but certainly the  
20 information around DG1 would have been the same.

21          DR. GABEL: As a third request from the  
22 Bench, could you make a comparison between the RLCAP DG1  
23 inputs that were submitted in the last proceeding with  
24 the inputs used in the inside wiring study that was  
25 submitted in this proceeding?

01979

1 THE WITNESS: Yes, we could do that.

2 JUDGE BERG: And that will be Bench Request

3 23.

4 BY DR. GABEL:

5 Q. On this same exhibit turning to page 15, you  
6 have a discussion about your dark fiber cost study and  
7 the assumption that only copper would be used in the  
8 first 12 kilofeet of the central office?

9 A. Yes.

10 Q. Okay.

11 A. And that's the piece of testimony that I  
12 corrected this morning.

13 Q. Okay. Now I understand from your response  
14 that the cost analyst that took the study made different  
15 assumptions that the cost analyst felt to be more  
16 reflective of the way in which Qwest actually provides  
17 dark fiber?

18 A. If I could answer that this way. I think  
19 what he did was make assumptions that were more  
20 reflective of the way fiber is found in the network, and  
21 he believed that utilizing the information that related  
22 to DS3s, provisioning of the DS3 service, was more  
23 appropriate to reflect fiber in the loop than using this  
24 12 kilofeet crossover methodology.

25 Q. So when you refer to DS3, did the analyst

01980

1 look at the DS1 and DS3? Was there a DS1 and DS3 loop  
2 study submitted in the last proceeding by Qwest?

3 A. No, those were submitted in this proceeding.

4 Q. Okay.

5 A. And the DS1 includes the eight architectures  
6 that include some copper, whereas DS3 is strictly based  
7 on fiber.

8 Q. Okay. I want to also ask you about the fiber  
9 transport, dark fiber, the dark fiber transport studies  
10 submitted in this proceeding. Am I correct that in  
11 UT-960369 that Qwest submitted a DS1 switch transport  
12 study and a DS3 switch transport study?

13 A. I'm sorry, I'm not familiar with the switch  
14 transport that was provided previously.

15 Q. I believe if you were to review the record,  
16 you would see that in Exhibit C-115 from that last  
17 docket, tab 8 and tab 10 had such studies. And my  
18 question was, did you make any comparison between the  
19 fiber transport costs that were included in the DS1 and  
20 DS3 switch transport studies in the last proceeding with  
21 the fiber transport costs that you're reporting in this  
22 proceeding?

23 A. No, I did not make such a comparison, but I  
24 can tell you that the cost analyst that performed those  
25 studies in the last proceeding is the same cost analyst

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1 that models and performs those studies currently.

2 MS. ANDERL: Dr. Gabel, excuse me for  
3 interrupting. You referred to that as DS1 and DS3  
4 switch transport. Is that also direct trunk transport  
5 as we have sometimes referred to it?

6 DR. GABEL: It could be. That's the title on  
7 the tab. It says tab 8, DS1 switch transport.

8 MS. ANDERL: Because we, of course, have the  
9 distinction. I think the prior U S West distinction  
10 between the two types of transport were tandem switched  
11 transport and direct trunk transport, and I guess since  
12 that's our cost model, we can go back and check which  
13 that is.

14 DR. GABEL: Well, again as a Bench request  
15 since interoffice transport was previously considered by  
16 the Commission, I would just like you to undertake a  
17 comparison about if you could identify any significant  
18 difference in assumptions between the dark fiber  
19 transport study that you have filed in this proceeding  
20 with the transport studies that were submitted in  
21 UT-960369.

22 JUDGE BERG: That would be Bench Request 24.

23 THE WITNESS: Yes we can do that.

24 BY DR. GABEL:

25 Q. Staying on the topic of cost studies, are you

01982

1 familiar with what's known as the FCC's UNE Remand Order  
2 which was released December 23rd, 1999, this is FCC  
3 99-413?

4 A. Yes, I am familiar with that.

5 Q. And is it your understanding that the FCC  
6 addressed in that order the provision of advanced  
7 telecommunications services and U S West's obligations  
8 under Section 251 for providing advanced  
9 telecommunications services?

10 A. Yes, that's my understanding.

11 Q. Okay. And does that order address, for  
12 example, or in some part the pricing of the -- or does  
13 it address U S West's obligation to provide  
14 interconnection to its packet switching or frame relay  
15 services?

16 A. I do recall that there's an -- there is a  
17 provision about packet switching that relates to, as I  
18 recall, it relates to remote location of DSLAMs, and  
19 there are certain provisions under which we're required  
20 to provide packet switching.

21 Q. Okay. And when you provide packet switching  
22 under Section 251C, does Section 251C require you to  
23 provide packet switching at a cost based rate to  
24 interconnecting firms?

25 A. I believe that there are circumstances that

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1 are outlined in here that would allow for cost based  
2 rates for packet switching, yes.

3 Q. And in this proceeding, you haven't submitted  
4 a cost study for packet switching?

5 A. No, we have not.

6 Q. And could you explain why?

7 A. That's a product that's still under  
8 development. There are ongoing discussions, it's my  
9 understanding, both in the workshops that we're  
10 conducting for Section 271 and at the FCC about remote  
11 collocation and the issues that are attendant with that.  
12 And so we're just now starting to get some definition  
13 around what that product is. And I do believe that the  
14 costs for that are under development, but I don't know  
15 that we have cost studies prepared at this point.

16 Q. Now I would like to ask you a few follow up  
17 questions regarding some of the exhibits that you were  
18 asked about yesterday. My first question applies to  
19 confidential Exhibit 1024, page 23.

20 A. I have that.

21 Q. Am I correct that this study was completed in  
22 1998 and was forward looking through 1999?

23 A. Yes, that's what's reflected here.

24 Q. Okay.

25 DR. GABEL: And turning to page 24, is there

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1 any objection by counsel if I read into the record the  
2 second sentence that appears at the top of the page?

3 MS. ANDERL: No objection.

4 BY DR. GABEL:

5 Q. So the second sentence states that these  
6 times are based on the projected savings with partial  
7 order creation by IMA and increased experience level in  
8 the ISC; are you familiar --

9 A. Yes.

10 Q. So when these time estimates were developed  
11 in 1998 and 1999, they reflected -- by increased  
12 experience level, is that synonymous with as people  
13 become more experienced, there is some learning by doing  
14 gains, and they become more productive in their work?

15 A. No, actually, I believe that that was  
16 referring to our increased experience at handling orders  
17 from the CLECs in the IMA environment.

18 Q. And as you become more experienced, does that  
19 have any impact on productivity?

20 A. I would believe that the expectation is that  
21 you become more effective, more efficient.

22 Q. And would that affect therefore the times  
23 used or the times recorded that -- since this was  
24 forward looking to 1999 and we're looking at adopting  
25 rates in 2001 that will be forward looking, would it be

01985

1 reasonable to assume that there's going to be some  
2 productivity gains associated with having more  
3 experience in carrying out these tasks?

4       A.     Yes, I believe as we get to that point.  But  
5 at this point in time, we don't have everything in  
6 place.  We're still working on releases for IMA, and I  
7 think we've got a release coming in April, as I recall.  
8 And so while we have started to readdress our flow  
9 through because we have the ability now to quantify  
10 better what the flow through percentages are going to  
11 look like or probabilities are going to look like, we  
12 don't have any further experience at taking orders at  
13 volume and what the effect of that is going to be.  So I  
14 guess my response is that we have not re-looked at that  
15 at this point, but that certainly is something that  
16 we're intending to do going forward.

17       Q.     Now in that same document, may I ask you to  
18 turn to page 182.  Do you recall being asked about this  
19 page yesterday?

20       A.     Yes, I do.

21       Q.     There is an acronym on this page, IAC, could  
22 you tell me what that acronym stands for?  It says IAC  
23 project manager.

24       A.     I'm sorry, at the moment, I am drawing a  
25 blank as to what those letters stand for.  I'm sure one



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1 of our network witnesses could enlighten us.  
2 Q. So I should direct that question to?  
3 A. Mr. Hubbard or Mr. Overton.  
4 Q. Okay.  
5 A. I can't think of what it is.  
6 Q. May I ask you to turn to Exhibit 1027.  
7 A. (Complies.)  
8 Q. You may not need to look at the document for  
9 this question.  
10 A. All right.  
11 Q. Do you recall yesterday Ms. Steele asking you  
12 about the development of the TIF factors?  
13 A. Yes.  
14 Q. And did I understand correctly that the TIF  
15 factors used in your studies are based upon 1997 data?  
16 A. Not entirely, but there is 1997 data in  
17 there, yes.  
18 Q. Okay. And did I understand you to state that  
19 Qwest has recently developed a newer set of TIF numbers  
20 based upon --  
21 A. Year end 1999 data.  
22 Q. Yes, and have you made a comparison between  
23 the '97 and '99 data?  
24 A. Actually, I have. I have too much paper up  
25 here. And what we did actually was we went back to the

01987

1 last three TIFs for account 257C, which is one of the  
2 most common accounts and actually I believe is the TIF  
3 that's at issue here, the 2.11 number that Mr. Weiss  
4 mentions. And that number was lower in our 1995 TIF by  
5 just a small amount and higher in the 1999 version. And  
6 it was less than an 8% change, as I recall, up or down  
7 across any of those years for that particular TIF. I  
8 apologize, I do have the actual numbers here.

9 DR. GABEL: Well, why don't, as a Bench  
10 request, if you could provide that comparison. Since  
11 the numbers are proprietary, it would just be nicer to  
12 have the written listing providing the comparison.

13 MS. ANDERL: And, Dr. Gabel, is that for all  
14 of the TIFs?

15 DR. GABEL: Yes, please.

16 JUDGE BERG: That will be Bench Request 25.

17 BY DR. GABEL:

18 Q. Do you recall yesterday being asked about  
19 your product management cost factors that appear in  
20 Exhibit C-1030?

21 A. Yes, I recall that.

22 Q. And did I understand you correctly to say  
23 that these are generic descriptions, and some of the  
24 expenses may not be incurred by the wholesale UNE?

25 A. Yes, that's correct.

01988

1 Q. And do you also recall being asked about the  
2 confidential Exhibit 1031 where you were asked to  
3 compare the product management cost factors for  
4 residential service versus wholesale services?

5 A. Yes.

6 Q. That would be a comparison between group 1  
7 and group 3.

8 A. Yes, I recall that.

9 Q. And did I understand you correctly that you  
10 responded that when making that comparison, one needs to  
11 keep in mind that different investment bases were used  
12 to create those two factors?

13 A. I would like to clarify that to say that  
14 different investment -- those factors apply to different  
15 investment bases, because TELRIC which applies for  
16 wholesale and TSLRIC which applies for retail are not  
17 the same methodology. They're very similar  
18 methodologies, but they're not the same, and so the  
19 investment that the factors apply to is different.

20 Q. Okay. But in constructing those ratios, what  
21 would have been the numerator for group 1, which was  
22 residence, versus what's in group 3 and then the same  
23 question for the denominator?

24 A. I'm sorry, I'm going to have to --

25 Q. That was Exhibit 1031.

01989

1 A. And could you repeat that question?

2 Q. I'm trying to understand why the ratio that  
3 shows up on page two of this confidential attachment,  
4 why the product management expense factor would be  
5 higher for group 3 interconnection than it would be for  
6 group 1, which is residence?

7 A. These are the retail factors associated with  
8 TSLRIC, and so I don't -- I don't know specifically, but  
9 if you will look at the product management expense for  
10 all of the different things shown there from group 1 to  
11 group 7, they vary across each of these different groups  
12 based on product management expenses that apply to each  
13 of those groups. But these are all retail factors.

14 Q. Well, as I understood your responses  
15 yesterday, you were saying when Exhibit C-1030 was  
16 considered that the Commission needed to keep in mind  
17 that certain activities that are included under the  
18 description for product management expense factors  
19 wouldn't apply to interconnection, that they're more  
20 retail related activities?

21 A. No, I was -- I'm sorry, I was distinguishing  
22 between wholesale and retail, which I thought was what  
23 the subject of the discussion was. And this  
24 interconnection -- interconnect carrier features PAL  
25 that's listed here as group 3 is part of retail, and

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1 retail product management expenses vary as well, as you  
2 can see on this page, from product group to product  
3 group. So you have differences in that product  
4 management factor within retail, and then you have  
5 differences in the way that you would look at that  
6 between retail and wholesale as well.

7 Q. But did I correctly understand yesterday that  
8 if we were to look at your wholesale cost studies that  
9 were submitted in this proceeding, that we would see a  
10 factor for product management expense that was higher  
11 for unbundled network elements than it is for group 1  
12 residence?

13 A. That's quite possible.

14 Q. Okay. I'm trying to recall the exhibit  
15 number where that comparison was made yesterday.

16 MS. HOPFENBECK: Can I help?

17 DR. GABEL: Yes.

18 MS. HOPFENBECK: That questioning was  
19 comparing Exhibit C-1010, which is the NRC cost study  
20 attached to Ms. Million's testimony, with the retail  
21 factors that you have been referring to, Dr. Gabel.

22 (Discussion on the Bench.)

23 JUDGE BERG: We will be adjourned, back at

24 1:30.

25 (Luncheon recess taken at 12:00 p.m.)

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2

A F T E R N O O N   S E S S I O N

3

(1:35 p.m.)

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JUDGE BERG: Ms. Anderl, I understand that Qwest may have a response to Bench Request 22.

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MS. ANDERL: Yes, Your Honor, we do. As we understand the question, it was to ask us to address the pricing of the unbundled loop portion of the UNE-P when it's purchased in conjunction with a switch port, and specifically the 55 cent reduction that the Commission ordered in I believe it was the 17th Supplemental Order in the 960369 docket.

And our position on that is that we will charge the unbundled loop rate for each de-averaged zone less 55 cents in each zone. And, in fact, we have tariffs filed with the Commission effective January 20, 2001, and I will give you the cite to that in just a minute, that shows that the unbundled loop rate is the de-averaged rate when purchased separately and is the de-averaged rate less 55 cents in each zone when it's purchased in conjunction with the port. And that cite is Qwest tariff WNU 42, Section 3, Sheet 8, it is the first revised sheet number 8.

JUDGE BERG: All right, thank you very much

01992

1 for getting back to us so quick on that.

2 At this point in time, Dr. Gabel will resume  
3 questions for Ms. Million.

4 BY DR. GABEL:

5 Q. Ms. Million, before the break we were  
6 discussing product management expense factors, and just  
7 to focus on this better, I would like to ask you to look  
8 at two documents simultaneously. The first would be  
9 confidential Exhibit 1031.

10 A. Yes, I have that.

11 Q. It's on the second page, which shows the  
12 product management expense for group 1 residence, and  
13 then simultaneously if you could look at confidential  
14 Exhibit 1010, page 20 of 415.

15 A. I have that as well.

16 Q. Would you concur that the product management  
17 expense factor for the UNE combination existing POTS,  
18 first line, which appears on page 20 of confidential  
19 Exhibit 1010, is greater than the value shown for group  
20 1 residence on page two of confidential Exhibit 1031?

21 A. Yes, that's true.

22 Q. All right. Would you explain why the factor  
23 is higher for the UNE rate cost development relative to  
24 the residence cost development?

25 A. And, I'm sorry, I can't explain that

01993

1 specifically. I don't know how that residence factor  
2 was developed. I'm not familiar with our retail factors  
3 and how they're developed and in comparison to our  
4 wholesale.

5 DR. GABEL: All right, then as a Bench  
6 request, could you investigate -- could you provide an  
7 explanation of why that factor for the UNE combination  
8 POTS is greater than the factor for the residence?

9 THE WITNESS: Well, now do you just want that  
10 with regard to the residence, because residence and UNE  
11 POTS is not a one for one relationship by any means.  
12 UNE POTS covers business as well. It seems as though we  
13 would be --

14 DR. GABEL: Or if you want to include group 2  
15 also, is that --

16 THE WITNESS: Yes.

17 DR. GABEL: But the same situation exists  
18 where the factor for the UNE is greater than it is for  
19 the business.

20 THE WITNESS: Yes, I understand that.

21 DR. GABEL: Yes, so yes, please do include  
22 group 2.

23 THE WITNESS: Okay.

24 MS. ANDERL: Is that Number 26, Your Honor?

25 JUDGE BERG: That is Bench Request Number 26.



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1 And, Ms. Anderl, I know that as these Bench requests  
2 start to mount up, the April 10 response date may need  
3 some adjustment, and I think on one of the breaks we can  
4 begin talking about a schedule if more or less time is  
5 necessary.

6 MS. ANDERL: Thank you, Your Honor. At this  
7 point, we don't anticipate any difficulty as long as  
8 people aren't taking vacations.

9 JUDGE BERG: All right, thank you.

10 MS. ANDERL: Who we need to consult with to  
11 prepare the response.

12 JUDGE BERG: Understood.

13 MS. HOPFENBECK: Can I interject a question  
14 at this point, Your Honor?

15 JUDGE BERG: Yes, Ms. Hopfenbeck.

16 MS. HOPFENBECK: I guess one question I have  
17 is that with responses to Bench requests such as the one  
18 that Dr. Gabel has just raised, there's a possibility  
19 that the answer to that Bench request might lead to a  
20 need for additional cross-examination or additional  
21 questions with respect to the answer given, and I don't  
22 know how to address that, but I think there's that's a  
23 potential problem with certain of these Bench requests.

24 JUDGE BERG: Well, I know that if the Bench  
25 feels it's necessary to do follow-up questions, we will

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1 issue follow-up Bench requests, but otherwise it seems  
2 this is just part of each party preparing for  
3 cross-examination of witnesses based upon the evidence.  
4 If at some later time there is some request for special  
5 action by the Commission, we will take it in accordance  
6 with procedural rules. But at this point in time, I  
7 don't feel it's a problem to be addressed.

8 BY DR. GABEL:

9 Q. I would like to follow up on another area  
10 that you were asked about by Ms. Hopfenbeck yesterday,  
11 and that is the loading factor for power. Do you recall  
12 that discussion?

13 A. Yes, I do.

14 Q. Okay. And did I understand correctly that  
15 Ms. Hopfenbeck was asking you about how in the  
16 development of that factor you took into account  
17 collocation?

18 A. Yes, I believe that's what she was asking  
19 essentially.

20 Q. Okay. And did I understand your testimony  
21 yesterday to be that in developing these factors, you're  
22 just relating investments associated with Qwest's own  
23 operations with the power required for those operations?

24 A. That's close. What it is is that we're  
25 developing a power factor that relates specifically to a

01996

1 piece of equipment, and we're -- what we're trying to  
2 determine is what is the amount of power that would be  
3 required in support of that piece of equipment. And so  
4 you're not taking into effect then the entire universe  
5 of power when you develop that. And the collocation  
6 items that Ms. Hopfenbeck was referring to are in the  
7 entire universe, but they're not specific to, for  
8 example, 257C or 357C, the particular pieces of  
9 equipment that we're looking at.

10 Q. Do you agree that in each of your wire  
11 centers, you would have a backup diesel power generator  
12 in case there is a power failure?

13 A. Yes, we would.

14 Q. And would you have also a set of batteries  
15 that would provide backup power in case there is also a  
16 failure with a diesel generator?

17 A. Yes.

18 Q. And would the diesel generator as well as the  
19 batteries be used to provide power to all equipment in  
20 the central office or only the equipment that Qwest  
21 effectively runs as opposed to the equipment that the  
22 CLECs have placed in their collocation space?

23 A. To be specific about how the power works in  
24 support of collocation, I'm afraid you need to refer  
25 that maybe to Mr. Hubbard or -- I mean there is power

01997

1 that supports a variety of things in the central office.  
2 How that all fits together, I'm not certain.

3 Q. Well, let me just ask you to accept as a  
4 hypothetical that there is a generator in a wire center  
5 that is used to serve both you as a backup for your  
6 needs as well as a backup for a CLEC in case they need  
7 that backup power. How in developing a power factor for  
8 your cost studies did you take into account the  
9 investments made by the CLECs that are located in your  
10 wire centers?

11 A. Well, what we did in developing the TIF was  
12 take into account only the power needed specifically to  
13 operate the piece of equipment that's represented by the  
14 material investment that we're trying to affect by the  
15 TIF, and so that's -- that's not going to encompass --  
16 I'm --

17 Q. Just maybe if I -- I'm having a hard time,  
18 when I was listening to the dialogue between you and  
19 Ms. Hopfenbeck, I had a hard time envisioning how you  
20 would decide for that power generator how much of it was  
21 needed for your 257C circuit investment or your 377  
22 digital switching investment as opposed to the portion  
23 of the generator that was needed to support collocation.  
24 And so that's what I'm asking you to provide me, some  
25 detail on how that was done.

01998

1           A.     Well, and I guess in order to provide you  
2 detail, I would have to go back and dig into our detail  
3 about that.  But again, my understanding is that we're  
4 not talking about generator power and large power in the  
5 large sense.  We're talking specifically for hard wire  
6 and plug ins and whatever power is needed for those.  
7 And it's identified based on the FRC as associated with  
8 that equipment, and that's the understanding that I  
9 have.  If there's something more in terms of detail  
10 that's needed, I would have to go back and look at that.

11           DR. GABEL:  All right, would you please  
12 investigate that issue.  And so the concern here is that  
13 in developing the TIF factor, which is a ratio of your  
14 material needs and also what's purchased or investment  
15 made for power to support those materials, in developing  
16 that ratio, how did you take into account collocation?

17           JUDGE BERG:  And that will be Bench Request  
18 27.

19 BY DR. GABEL:

20           Q.     The last general area is actually a rather  
21 broad area, and that is in this docket you have  
22 submitted a few cost studies for dark fiber in both the  
23 interoffice loop and, I'm sorry, interoffice facilities  
24 and the loop, and what I just wanted to have a sense of  
25 was how when these studies were created you took into

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1 account different things that the Commission considered  
2 in UT-960369. So, for example, you have testified, I  
3 believe, that in developing these cost studies you used  
4 a cost of money which was adopted by the Commission?

5 A. Yes, that's correct.

6 Q. And depreciation rates would be the  
7 depreciation rates that the Commission adopted in the  
8 last generic cost docket?

9 A. Yes, that's correct as well.

10 Q. And I just want to ask about a few other  
11 areas. Fill rates, are the fill rates, are they similar  
12 to what the Commission adopted in the last proceeding,  
13 or did you not --

14 A. Yes, no, we -- can I say that again.

15 Yes, we did take into effect the fill factors  
16 that had been discussed here in Washington previously.

17 Q. And sharing, sharing of structural investment  
18 between an ILEC and maybe an electric company, a cable  
19 company, or other CLECs?

20 A. Yes, those things should have been taken into  
21 effect by virtue of the source of the investment dollars  
22 for those cost studies, which would have had those  
23 appropriate sharing percentages in them.

24 Q. And what was the source for the investment  
25 dollars?

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1           A.     We had the NAC model was used. I'm trying to  
2 remember, it was the NAC model, I believe, that was used  
3 in the DS1 and DS3 studies.

4           Q.     And the NAC model was set up so that it would  
5 develop the same investment levels that were developed  
6 by RLCAP in Phase I?

7           A.     It would have used the same sort of  
8 percentages that we, for example, the sharing  
9 percentages that we used in Phase I.

10          Q.     That you used or that the Commission adopted?

11          A.     I'm sorry, that the Commission adopted, yes.

12          Q.     All right. And lastly, the placement cost.  
13 In Phase I there was some debate about, well, what does  
14 it cost to install new distribution plant. The  
15 placement costs that you used in this proceeding, were  
16 they reflective of what the Commission adopted in Phase  
17 I?

18          A.     Yes, I believe so.

19                 DR. GABEL: Thank you, I have no further  
20 questions.

21                 JUDGE BERG: Madam Chair.

22

23                         E X A M I N A T I O N

24 BY CHAIRWOMAN SHOWALTER:

25          Q.     I just have one question. If you could turn

02001

1 to Exhibit C-1010, page 89 of 415.

2 A. Yes.

3 Q. Do you have that?

4 A. Yes, I do.

5 Q. You were questioned a little bit about the  
6 column B, the minutes required for these different  
7 tasks, and I know there was a reference to the support  
8 for these amounts on page 122.

9 A. Yes.

10 Q. Are you the witness who can explain what  
11 actually goes into these functions, or is that another  
12 witness?

13 A. That would be one of our engineering  
14 witnesses, Jeff Hubbard.

15 CHAIRWOMAN SHOWALTER: Okay, thank you, no  
16 further questions.

17 JUDGE BERG: Redirect, Ms. Anderl.

18 MS. ANDERL: Your Honor, sometimes it  
19 streamlines it if we see if the questions from the Bench  
20 prompted any further cross, but whatever your preference  
21 is.

22 JUDGE BERG: All right, I'm glad to give that  
23 process a try. I couldn't recall clearly how we did it  
24 in Part A, but there will also be an opportunity to  
25 recross after redirect.



02002

1 Anybody?

2 MS. HOPFENBECK: I just have a couple of  
3 questions related to the development of the power  
4 factor.

5

6 R E C R O S S - E X A M I N A T I O N

7 BY MS. HOPFENBECK:

8 Q. In the explanation of the development of the  
9 power factor that's set forth in confidential Exhibit  
10 1027, it reads that:

11 The purpose of this study is to develop  
12 a factor to estimate the investment in  
13 power plant required for central office  
14 equipment.

15 Is that your understanding; will you accept  
16 that as read from the -- you don't need to get that out  
17 if you accept that that's --

18 A. Okay, yes, I would accept that that's the  
19 generic description in here.

20 Q. Okay. The generation equipment that  
21 Dr. Gabel was referring to, you would agree that that  
22 backup generation that he was talking about is the type  
23 of equipment that is necessary for central office  
24 equipment; isn't that right?

25 A. For central office equipment generally, yes.

02003

1 Q. And is it your testimony that that equipment  
2 is in or out of the calculation of the power factor  
3 that's being used in this case?

4 A. I'm going to have to go back to our detail.

5 Q. You don't know?

6 A. Yes, I don't.

7 Q. And you expect that that clarification will  
8 be included in your response to the Bench request?

9 A. Yes, it will.

10 MS. HOPFENBECK: Thank you, that's all I  
11 have.

12 JUDGE BERG: Ms. Steele.

13 MS. STEELE: Ms. Anderl has actually planted  
14 a question with me that she would like me to ask.

15

16 R E C R O S S - E X A M I N A T I O N

17 BY MS. STEELE:

18 Q. Ms. Million, in your rebuttal testimony you  
19 do not address the issue of the nonrecurring charges  
20 that would apply when tariffed special access or private  
21 line circuits are converted to unbundled elements. Does  
22 Qwest have a proposal now that it is willing to offer on  
23 those charges?

24 A. What we have proposed in another state is  
25 that the same charge that we develop for CTC private

02004

1 line apply to what we are referring to as UNE-C  
2 DS0/DS1/ --

3 MS. ANDERL: DS3.

4 A. -- DS3. I can't tell you the whole title off  
5 the top of my head, but that's essentially the same  
6 element as what we call EEL-C, I believe.

7 Q. And are those charges set forth anywhere in  
8 your testimony or the testimony of anyone else in this  
9 proceeding?

10 A. Not for this proceeding, no. I do believe  
11 that there are private line charges that exist for CTC  
12 in Washington.

13 JUDGE BERG: Ms. Steele, if you're going to  
14 ask some more questions, would you pull the microphone  
15 closer.

16 MS. STEELE: That's all I have.

17 JUDGE BERG: All right.

18 MR. TRAUTMAN: Your Honor.

19 JUDGE BERG: Yes, sir.

20 MR. TRAUTMAN: We do have one follow up.

21

22 R E C R O S S - E X A M I N A T I O N

23 BY MR. TRAUTMAN:

24 Q. Ms. Million, you indicated that the company  
25 used fill factors consistent with the Commission's

02005

1 decision in Docket 960369?

2 A. I believe so.

3 Q. And in that decision, the Commission rejected  
4 the use of actual fill; is that right?

5 MS. ANDERL: Your Honor, before this witness  
6 is asked to characterize what the Commission did in  
7 that, I would remind Mr. Trautman that that docket did  
8 have 32 supplemental orders, and it would perhaps be  
9 helpful if he were to direct the witness to a specific  
10 reference that he is asking her about.

11 Q. Well, do you know whether that was contained  
12 in a supplemental order?

13 A. I don't know without taking a look at the  
14 order. I don't have them committed to memory. I do  
15 know that -- I mean is there a specific product that  
16 you're asking about?

17 Q. Well, let me ask you in this proceeding, are  
18 Qwest's utilization rates for DS1 based on actual  
19 utilization?

20 A. They are based -- they -- the underlying  
21 information that we use to develop what those  
22 utilization factors would be is actual information.  
23 But, for example, we currently have 28, on average, 28  
24 out of 84 DS1s utilized, and our fill factor assumes 33  
25 out of 84 or a higher percentage. So it's an adjustment

02006

1 that we made to reflect an increased demand, I believe.

2 MR. TRAUTMAN: All right, thank you.

3 MS. HOPFENBECK: Your Honor, I actually have  
4 some follow up based on Ms. Steele's questions since  
5 there is now direct testimony in the record as to a rate  
6 element that we have never heard before, and I have some  
7 cross-examination on that proposal.

8 JUDGE BERG: All right, go ahead,  
9 Ms. Hopfenbeck.

10

R E C R O S S - E X A M I N A T I O N

11 BY MS. HOPFENBECK:

12 Q. Ms. Million, it's fair to say that the  
13 customer transfer charge that is currently part of  
14 Qwest's tariffs for private line was established in  
15 docket 960369?

16 A. Yes.

17 Q. Okay. And that the nonrecurring charge,  
18 well, the CTC that was developed in that docket was  
19 based on Qwest's assumptions of flow through  
20 probabilities that are different from the assumptions  
21 that it has today I would expect; is that right?

22 A. Yes, that's correct.

23 Q. And so the assumptions for the percent of  
24 orders that would flow through for private line that  
25

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1 were used in that docket are lower than the assumption  
2 that Qwest has today for the number of orders that would  
3 flow through; is that right?

4 A. Actually, that's not necessarily true. The  
5 -- and I would have to look in --

6 Q. But you don't know as you're sitting here  
7 today how those assumptions --

8 A. May or may not have changed. There are some  
9 changes in the assumptions generally. Whether those  
10 assumption changes specifically relate to private line  
11 or not, I would have to go back to the detail, and  
12 actually the detail in another state where we have --  
13 where we have updated those flow throughs. And off the  
14 top of my head, I don't believe that we have changed the  
15 flow through percentages that we have expected for  
16 private line in CTC.

17 Q. Let me ask you this. Would you expect that  
18 the activities that will be undertaken by those persons  
19 that work in the interconnect service center will be  
20 substantially the same to convert a special access line  
21 to an EEL as they will to convert a -- in terms of --  
22 it's just -- I'm talking just about the ISC activities,  
23 as to convert UNE-P, I mean a residential basic service  
24 customer to UNE-P?

25 A. I don't know that without going back to the

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1 detail, I'm sorry.

2 MS. HOPFENBECK: That's all I have.

3 JUDGE BERG: All right, I will ask counsel to  
4 hold any other questions they have until after redirect.

5 Ms. Anderl.

6 MS. ANDERL: Thank you, Your Honor. And that  
7 proposal that Ms. Million made was simply an  
8 accommodation to the parties or it was one party who had  
9 complained because this rate element did not exist. If  
10 the parties are unhappy with it, we can certainly  
11 withdraw it and wait development of a rate element on  
12 that issue until a later time. However, it was simply  
13 in the form of a compromise that we were willing to  
14 accept that, and I'm sorry for the convoluted way it was  
15 presented, but that is all we meant by that.

16 JUDGE BERG: All right, thank you.

17

18 R E D I R E C T E X A M I N A T I O N

19 BY MS. ANDERL:

20 Q. Ms. Million, you were asked yesterday by  
21 Ms. Steele about the fact that Qwest's cost study  
22 includes assumptions based on Qwest's practices; do you  
23 recall that?

24 A. Yes, I do.

25 Q. She then asked you if there were other

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1 companies with more efficient practices whether those  
2 would be reflected in Qwest's cost studies; do you also  
3 recall that?

4 A. Yes.

5 Q. Have you read the testimony filed by the  
6 joint CLECs in this docket?

7 A. Yes, I have.

8 Q. Does any of that testimony describe more  
9 efficient practices that are currently employed by other  
10 parties in comparison to Qwest?

11 A. No, it does not.

12 Q. Are you independently aware of any more  
13 efficient practices as Ms. Steele suggested might exist  
14 employed by other telecommunications carriers which are  
15 not reflected in Qwest's cost studies?

16 A. No, I am not.

17 Q. Ms. Steele also asked you about a CLEC order  
18 submission and asked you about the use of the various  
19 types of order entry methods; do you remember that?

20 A. Yes, I do.

21 Q. Can you please explain the different types of  
22 interfaces?

23 A. Yes, currently there are three basic methods  
24 that we have talked about for ordering. One is a fax  
25 submission. The other two are mechanized submissions



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1 through an IMA what we refer to as a gateway. And Rene  
2 Albersheim would certainly be more equipped to describe  
3 these things in detail, but basically the IMA gateway is  
4 the entrance into the systems, and then that can either  
5 take the form of a graphical user interface or GUI or an  
6 electronic data interchange or EDI order, and both of  
7 those are mechanized orders.

8 Q. Thank you. Do these different types of  
9 interfaces or methods of submitting orders have an  
10 impact on the nonrecurring cost studies as you have  
11 described and presented them?

12 A. As far as what we have done here in  
13 Washington because of the six minute assumption for the  
14 interconnect service center, we're not taking any other  
15 access by those mechanized systems into account. We had  
16 believed when we submitted this, these cost studies,  
17 that the six minutes addressed the flow through  
18 generated by those mechanized entries. And the  
19 interconnect service center is really the only place in  
20 the studies that would be impacted by access through the  
21 OSS. Any other mechanization that's reflected in the  
22 studies is a result of mechanization of our systems and  
23 the underlying processes that we do both for ourselves  
24 and for the CLECs versus anything that is impacted  
25 because the CLECs have mechanized access to those

02011

1 systems.

2 Q. There are other distinctions or there are  
3 distinctions made in some of the nonrecurring cost  
4 studies that designate mechanized versus manual. Do  
5 those relate, those designations of mechanized versus  
6 manual, relate to the method of submitting the order or  
7 to something else?

8 A. No, it's definitely not the method of  
9 submitting the order. And what you're talking about are  
10 mechanization probabilities that appear in some of the  
11 design categories, and, oh, off the top of my head I  
12 can't think of other activities. But those types of  
13 probabilities again are, oh, plant line assignment,  
14 those types of mechanization rates again are related to  
15 our systems and whether or not our processes are  
16 mechanized or not mechanized rather than some form of  
17 access by the CLECs.

18 Q. Thank you. Now you talked about reducing the  
19 time in the interconnect service center to six minutes  
20 pursuant to the Commission order, and you also in  
21 discussions with various counsel and the Bench indicated  
22 that in other studies or if the studies were done in  
23 Qwest's preferred way, there would be different time  
24 estimates depending on what the activities were detailed  
25 for the interconnect service center and what product

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1 was; is that right?

2 A. Yes, that's correct.

3 Q. And when Qwest originally submitted its  
4 nonrecurring cost study with your direct testimony in  
5 August, and that direct -- that nonrecurring cost study  
6 was marked as Exhibit C-102, did that cost study  
7 indicate the actual times in the interconnect service  
8 center that Qwest anticipated it would incur as opposed  
9 to the six minutes?

10 A. Yes, it did.

11 Q. Ms. Hopfenbeck and Dr. Gabel asked you about  
12 product management expense. I would like to refer you  
13 to a Commission order in 960369, that is the 25th  
14 Supplemental Order. After the questions from  
15 Ms. Hopfenbeck in connection with the product management  
16 expense, did you have a chance to go back to the 25th  
17 Supplemental Order and review that order to see whether  
18 or not this is an issue that the Commission has  
19 addressed previously?

20 A. Yes, I did.

21 Q. And what did you discover?

22 A. That at page 22 of that order, Paragraphs 125  
23 and 126, the Commission discusses its decision with  
24 regard to those administrative, product management, and  
25 business fee expenses and approved the use of those

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1 expenses as loaders in our TELRIC studies. And what I  
2 guess I would like to say with regard to that is that  
3 our methods for developing those particular factors has  
4 not changed. The factors that we're presenting here are  
5 consistent with the factors that were reviewed and  
6 decided in this order.

7 Q. Thank you. Mr. Harlow asked you some  
8 questions about that order as well in connection with  
9 how Qwest proposes to assess the loop conditioning  
10 charge; do you remember that?

11 A. Yes, I do.

12 Q. And subsequent to those questions, did you  
13 have an opportunity to go back to the 17th Supplemental  
14 Order and determine whether or not the Commission had  
15 addressed the methodology for how the \$304 was to be  
16 applied?

17 A. Yes, I did.

18 Q. What did you find?

19 A. In that order at page 63, Paragraph 238, the  
20 Commission specifies the use of the \$304.12 for 25 pairs  
21 and then goes on to say that:

22 If 4 pairs require the unloading, the  
23 cost should be recovered from all 4  
24 pairs in such a manner that the total  
25 charge equals \$304.12.

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1                   And so I would say that that addresses very  
2 specifically Mr. Harlow's question.

3           Q.       And is that language then the reason why  
4 Qwest determined not to file any additional testimony on  
5 that issue?

6           A.       Yes, it is.

7           Q.       Mr. Harlow also asked you some questions  
8 about the subloop, and what I wanted to ask you for  
9 purposes of clarification is, can you please explain  
10 what was the basis for the feeder and distribution  
11 investment that you used to calculate the percentages  
12 for the feeder and distribution portions of the subloop?

13          A.       When we calculated the feeder and  
14 distribution portions of the subloop, what we did was  
15 begin with the unbundled loop rate, if you will, that  
16 was established in the prior docket. In other words, we  
17 used that as a starting point and developed our  
18 investments to reflect based on our model what would  
19 have gotten us to that loop rate. And then we divided  
20 those investments between feeder and distribution based  
21 on that calculation to develop those percentages.

22          Q.       Okay, thank you. Mr. Butler had a brief  
23 discussion with you about the use of OC3s and facilities  
24 at customer premises in order to provision DS1s; do you  
25 remember that?

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1 A. Yes.

2 Q. And in the situation that you discussed with  
3 him where there are OC3 facilities in the central office  
4 capable of provisioning 84 DSIs, and there are also OC3  
5 facilities at each of the three customer premises taking  
6 28 DSIs each, I think that started out as a question,  
7 but let me just end it there and say do you have that  
8 situation in mind?

9 A. Yes, I do.

10 Q. And is that an accurate description of the  
11 scenario that you discussed with Mr. Butler?

12 A. Yes, it is.

13 Q. In that situation, the facilities in the  
14 central office would, well, okay, and let's assume that  
15 there are, in fact, 84 DSIs being provisioned out of the  
16 central office, 28 each to each of the three customer  
17 locations.

18 A. Yes, I have that in mind.

19 Q. In that circumstance, what would be the fill  
20 on the central office equipment, the actual fill?

21 A. It would be 100%.

22 Q. And what would be the actual fill at each of  
23 the customer premises on the customer premises  
24 equipment?

25 A. It would be 33% at each location.

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1 Q. And what would be the fill on, well, there  
2 are four fiber optic cables between the central office  
3 and each customer location?

4 A. Yes, that's correct.

5 Q. And what would be the fill on those fiber  
6 optic cables or those four fibers?

7 A. That would also be 33% to each location.

8 Q. Mr. Trautman asked you some questions about  
9 your preparation of a Washington specific cost study for  
10 unbundled dark fiber; do you recall that?

11 A. Yes.

12 Q. And did you, in fact, agree as to that study  
13 to accept Staff's recommendation and use Washington  
14 specific, the Washington specific cost calculation?

15 A. Yes, I did.

16 Q. Are there other instances in Qwest's cost  
17 studies where you have used regional data where, in  
18 fact, a Washington specific data if used would produce a  
19 much higher cost than the average?

20 A. Yes.

21 Q. Can you think of an example?

22 A. Yes, I can. If you were to talk about the  
23 nonrecurring rate for field verification for manholes  
24 per manhole, one of the things that we do in that study  
25 is we assume a 14 state region wide average for the time

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1 that it takes to prepare the manhole for the field  
2 inspection. And if you were to look at Washington  
3 specific -- and when we talk about preparing the  
4 manhole, there are a number of minutes that are  
5 associated with that activity that are -- that relate to  
6 pumping the water out of a manhole when you open it up,  
7 establishing that there is not any poisonous gas in the  
8 hole, those kinds of things. When you do that activity  
9 in Seattle, my discussion with one of the field  
10 engineers who used to do those inspections here in the  
11 Seattle or in the Seattle area, he indicated to me that  
12 nearly 100% of the time in Seattle when you open a  
13 manhole, you are pumping water out of it, because  
14 essentially you encounter a lake every time that you go  
15 down into one of those, whereas --

16 COMMISSIONER HEMSTAD: Not at the present  
17 time.

18 CHAIRWOMAN SHOWALTER: Also not on Capitol  
19 Hill, I don't think.

20 MS. HOPFENBECK: Just a pond.

21 A. Well, we would all agree that there's a  
22 considerable amount of rain generally speaking in  
23 Seattle compared to some of our other states perhaps in  
24 general. And in Colorado, on the other hand, it is very  
25 rare for you to discover water when you open up a



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1 manhole, and yet in developing that time estimate, we  
2 have averaged in for this particular element the  
3 Colorado time that it takes to set up that hole, which  
4 drives down the cost for Washington considerably over  
5 what it would be if we had actually assessed what that  
6 particular estimate is for Washington specifically.

7 MS. ANDERL: Thank you, Your Honor, that  
8 concludes my redirect.

9 JUDGE BERG: All right, we will conduct  
10 recross in the same order as original cross beginning  
11 with Ms. Steele.

12 MS. STEELE: Good afternoon, Ms. Million.

13 CHAIRWOMAN SHOWALTER: You need the  
14 microphone.

15 MS. STEELE: I'm sorry.

16

17 R E C R O S S - E X A M I N A T I O N

18 BY MS. STEELE:

19 Q. Have you ever been to Eastern Washington?

20 A. Yes, I have.

21 Q. It's just as dry there as it is in Colorado;  
22 isn't that correct?

23 A. Yes, I understand that to be the case.

24 Q. I want to talk with you just a little bit  
25 about the mechanization -- excuse me, I have difficulty

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1 concentrating when people are talking in my ear.

2           You talked about the fact that the only --  
3 when we're talking about mechanization of the systems  
4 used in the nonrecurring charges that the only place we  
5 look at the interface between the CLECs and Qwest would  
6 be in the interconnect service center; is that correct?

7           A.     Yes, that's correct.

8           Q.     And that when we look at mechanization in the  
9 other aspects of the cost studies, for example, design  
10 or plant line assignment, that would be based on Qwest's  
11 legacy systems; is that correct?

12          A.     That would be based on the mechanization that  
13 we experience currently, yes.

14          Q.     So, in fact, that is based on Qwest's current  
15 experience in its legacy systems; isn't that right?

16          A.     Yes, I believe so.

17          Q.     Now some of those systems are more than a  
18 decade old; isn't that correct?

19          A.     I'm sure some of those systems are even older  
20 than a decade old.

21                 MS. STEELE: That's all I have, thank you.

22                 JUDGE BERG: Ms. Hopfenbeck.

23

24                         R E C R O S S - E X A M I N A T I O N

25 BY MS. HOPFENBECK:

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1 Q. Ms. Million, in response to Ms. Anderl's  
2 question, you said that last night you had checked the  
3 25th Supplemental Order's discussion regarding the  
4 inclusion of administrative product management and  
5 business fees in U S West cost studies. Do you recall  
6 that testimony?

7 A. Yes.

8 Q. You would agree with me that the 25th  
9 Supplemental Order was an order that was issued by this  
10 Commission in response to Qwest's compliance filing in  
11 960369; isn't that right?

12 A. Yes.

13 Q. And the paragraphs that you reviewed at  
14 Paragraphs 123 through 126 in that order that address  
15 inclusion of those expenses in Qwest's cost studies do  
16 not in any way approve the particular level of product  
17 management expense, I mean the particular level of the  
18 factor being used in this proceeding, do they?

19 A. If you're asking me do they approve a  
20 specific factor, no, they do not. They merely approve  
21 the fact that we are able to use those, and they  
22 indicate that those factors were reviewed. And it's my  
23 understanding, not being a part of that docket, that  
24 those factors were reviewed fairly extensively by the  
25 Commission in making that decision. And again, it's my

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1 statement that the methodologies to develop those  
2 factors have not changed, and the current factors are  
3 consistent with the ones that they would have reviewed  
4 here.

5 Q. Isn't it true that all this Commission  
6 decision really says is that we have confirmed that the  
7 RLCAP that was filed in 960369 by Qwest did include  
8 product management, administrative, and business fees as  
9 part of the direct cost, correct?

10 A. Yes.

11 Q. And therefore they were proper loadings in  
12 the compliance filings; is that right?

13 A. Yes.

14 Q. And you haven't pointed us to any paragraphs  
15 in any prior order in 960369 that discussed the  
16 particular subject matter that you and I have discussed  
17 in this proceeding or that you discussed with Dr. Gabel?

18 A. No, I haven't.

19 Q. Thanks. Now I may have misunderstood this  
20 testimony, so I will try to clarify it first and see if  
21 I really have cross. I thought -- Ms. Anderl asked you  
22 about the designations in confidential Exhibit 1010.  
23 She referenced you to specific designations of manual on  
24 the one hand and mechanized on the other.

25 A. Yes.

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1 Q. And I thought that I heard you answer that  
2 when the designation manual was used it was not  
3 referring to activities in the interconnect service  
4 center; did I understand that right?

5 A. I'm not sure how to address that question.

6 Q. Well, maybe I will just go at it directly  
7 just to make sure the record is clear on this. It is  
8 true that for each of the UNEs for which you have  
9 developed nonrecurring cost, you have developed a  
10 separate nonrecurring cost for mechanized and another  
11 one for manual; is that right?

12 A. No, actually, that's not correct. We have,  
13 for the UNE platform, we have developed a mechanized  
14 rate and a manual rate.

15 Q. Right, then let's talk about that one.

16 A. Okay.

17 Q. Now with respect to the manual rate, that  
18 particular rate assumes that there is no flow through at  
19 the interconnect service center at all; is that right?

20 A. Yes, that's correct.

21 Q. Okay. And if you look at the development of  
22 the NRC for mechanized with -- mechanized for the  
23 platform, that's where you make an assumption that a  
24 certain percentage of orders will flow through; is that  
25 right?

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1 A. That's true for the UNE-C product.

2 Q. Okay, thanks. Oh, I guess I will just -- and  
3 then the result of that assumption is that with  
4 mechanized, since there is an assumption that a certain  
5 percentage of orders will flow through, the cost  
6 associated with the activities at the interconnect  
7 service center is lower for mechanized than it is for  
8 manual?

9 A. Yes, that would be true.

10 MS. HOPFENBECK: Thanks.

11 JUDGE BERG: Mr. Harlow.

12 MR. HARLOW: Thank you, Your Honor.

13

14 R E C R O S S - E X A M I N A T I O N

15 BY MR. HARLOW:

16 Q. Ms. Million, on redirect you referred to the  
17 25th Supplemental Order in Docket UT-960369.

18 A. Yes.

19 Q. Do you still have a copy of that order with  
20 you?

21 A. Yes, I do.

22 Q. Can I ask you to turn, please, to page 119.

23 MS. ANDERL: Paragraph?

24 Q. Paragraph 528.

25 A. Oh.

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1 CHAIRWOMAN SHOWALTER: The 25th?

2 MS. ANDERL: That order does not have that  
3 many pages.

4 MR. HARLOW: Excuse me, I meant the 17th  
5 Supplemental Order.

6 MS. ANDERL: In fact, the witness does not  
7 have an entire copy of that order at the witness stand.  
8 I can provide her with one.

9 MR. HARLOW: Thank you.

10 CHAIRWOMAN SHOWALTER: What was your page?

11 MR. HARLOW: It's page 119 of the 17th  
12 Supplemental Order, Paragraph 528.

13 BY MR. HARLOW:

14 Q. Do you have that paragraph in front of you,  
15 Ms. Million?

16 A. Yes, I do.

17 Q. And do you see where it states in the first  
18 sentence:

19 Pending the Commission's decision in  
20 Phase III on the most appropriate  
21 methods for generating loop conditioning  
22 cost recovery revenues, U S West's price  
23 for load coil removal on 25 pair binder  
24 group shall be \$304.12.

25 A. Yes.

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1 Q. And do you recall that subsequently Phase III  
2 was scaled back and that certain Phase III issues were  
3 deferred to this particular Docket, 003013?

4 A. Yes.

5 MR. HARLOW: That's all the questions I have,  
6 Your Honor.

7 MR. BUTLER: Excuse me, Your Honor.

8 JUDGE BERG: Yes, Mr. Butler, thank you very  
9 much. You will be next on the list.

10

11 R E C R O S S - E X A M I N A T I O N

12 BY MR. BUTLER:

13 Q. Ms. Million, in your discussion with  
14 Ms. Anderl on redirect, you had reference to the  
15 scenario that we were discussing earlier about the OC3  
16 architecture?

17 A. Yes.

18 Q. Whether with three customers being served  
19 with OC3 equipment and one set of OC3 equipment in the  
20 central office?

21 A. Yes.

22 Q. And did you have in mind in that scenario  
23 that we were talking about a SONET ring where all three  
24 customers were located on the ring with the central  
25 office, imagining the circle --



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1 A. Yes.

2 Q. -- with a --

3 A. Yes.

4 Q. And not a central office with three  
5 independent spokes going out to the customer location?

6 A. Yeah, actually, either scenario would net you  
7 similar results, because you would have OC3 equipment in  
8 the central office and OC3 equipment at each of the  
9 three locations with fiber going between -- either the  
10 fiber goes from the central office to the end user  
11 customer like a spoke, or it goes to the first customer  
12 and from the first customer to the second customer and  
13 from the second customer to the third customer, but you  
14 end up with equipment at each location and fiber in  
15 between.

16 Q. In the circumstance of the ring architecture  
17 where all three customers are on the ring with the  
18 central office, the fiber fill utilization in that  
19 scenario would be 100% between all those customer  
20 locations; is that correct?

21 A. Not necessarily.

22 Q. Is it your testimony that if it's not 100%  
23 that it would be 33%?

24 A. No, because you would be -- you would have --  
25 you would have capacity of four fibers, which has the

02027

1 ability to carry 84 DS1 signals over it running between  
2 the two pieces of OC3 equipment, and you wouldn't be  
3 utilizing that fiber capacity to its --

4 Q. And on the ring scenario, wouldn't you be  
5 having a fill factor or a fill of 100% on the ring?

6 A. On the ring factor, I'm not sure I understand  
7 what --

8 Q. On the ring, if you've got the ring  
9 architecture, wouldn't your fill utilization be 100%?

10 A. No, because you -- it -- not when you're  
11 talking about the OC3 equipment and the fibers that are  
12 running between, because you have -- you have capacity  
13 at the central office that's being utilized 100%, but  
14 you've got capacity on the fiber going to each of those  
15 OC3s at the customer location, and none of that capacity  
16 is full.

17 Q. And they're all -- all three customer  
18 locations are on the same ring.

19 A. Right, because --

20 Q. Your testimony is, do I understand correctly  
21 that it's your testimony that the fiber fill is not 100%  
22 in that scenario but that it's 33%?

23 A. From one location to the next, that's true.

24 Q. Okay.

25 A. Ultimately --

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1 Q. That's fine.

2 A. Okay.

3 MS. ANDERL: Well, Ms. Million should be  
4 allowed to finish her explanation.

5 JUDGE BERG: I agree.

6 A. Ultimately across all three locations, you  
7 have 84 DS1s then being utilized back at the central  
8 office. But again, the point of that discussion in the  
9 testimony originally was that Mr. Weiss was assuming  
10 that you could have OC3 equipment at two locations, the  
11 central office and the end user customer, and that you  
12 were going to get this -- somehow get this 84 DS1 demand  
13 between those two locations and be allowed or be able  
14 somehow then to get to 85% fill.

15 And our illustration is that first of all,  
16 with an assumption of 2., and I apologize, I can't  
17 remember if it's 2.4 or 2.7, but anyway less than 3 DS1s  
18 per location for the state of Washington, you're going  
19 to have to aggregate those DS1s to hit 84 DS1s at the  
20 central office. And to do that, you're going to have to  
21 add additional investment, and his criticism of our fill  
22 factors didn't take that into effect at all.

23 BY MR. BUTLER:

24 Q. Again, the scenario we were discussing is we  
25 have one OC3 in a ring configuration serving three

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1 customers, correct?

2 A. Yes.

3 Q. Not three OC3s.

4 A. But that ring configuration requires OC3  
5 equipment at each of those three locations plus fibers  
6 in between each, and it's four fibers in between each  
7 one --

8 Q. Four fibers in a ring?

9 A. Four fibers between each location with the  
10 ability to serve 84 lines or 84 DSLs.

11 JUDGE BERG: Commission Staff.

12 Dr. Gabel.

13

14 E X A M I N A T I O N

15 BY DR. GABEL:

16 Q. Ms. Million, I also need a little  
17 clarification on what's meant by the mechanized and  
18 manual nonrecurring charge. Could you explain again,  
19 let's just start with the UNE combination existing POTS,  
20 first line, when would a CLEC pay the mechanized rate  
21 versus the manual rate?

22 A. They would pay the mechanized rate when the  
23 order is submitted in a mechanized fashion and a manual  
24 rate when the order comes in manually generally by fax.

25 Q. So the manual rate is associated with fax, a

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1 faxed order, and the mechanized rate is associated with  
2 IMA?

3 A. With regard to UNE-C or UNE platform, that's  
4 true.

5 Q. And then secondly, if I could just ask you to  
6 turn to C-1010.

7 A. Yes.

8 Q. All right, page one, and we won't use the  
9 numbers, but we have on the very first line a total  
10 direct cost.

11 A. I'm sorry, yes.

12 Q. Okay. Now if I then ask you to turn to page  
13 12 of 415, or better yet, page 13 of 415, there's a  
14 different number that appears there for direct costs.

15 A. Yes.

16 Q. And why are those numbers different?

17 A. Because the way that the cost study is set  
18 up, it uses -- it develops the directly assigned costs,  
19 and then it uses these directly attributed factors and  
20 the common factors that are presented there to develop  
21 that TELRIC and then the -- on the following page on  
22 page 14, the TELRIC plus common.

23 However, we don't use those directly  
24 attributed factors or those common factors in  
25 Washington. What we use is reflected on page 1 of 414,

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1 which is the 19.62% and the 4.05% for those. So even  
2 though the study is set up to develop those costs on  
3 that basis, we convert that, then we just simply take  
4 the directly -- the total direct cost and utilize the  
5 Commission prescribed factors.

6 DR. GABEL: All right, thank you.

7 JUDGE BERG: Any additional questions, Madam  
8 Chair?

9

10 E X A M I N A T I O N

11 BY CHAIRWOMAN SHOWALTER:

12 Q. Well, I don't know if it's a good idea to  
13 wade until Mr. Butler's questions, but I was just trying  
14 to understand your answer there. I think I understood  
15 that if the setup was on a ring, then there would still  
16 have to be four pieces of equipment, of OC3 equipment.

17 A. Yes, that's correct, and then --

18 Q. And there needs to be fiber in running in a  
19 ring?

20 A. Correct.

21 Q. And are there four fibers all running in a  
22 ring?

23 A. Yes.

24 Q. And each one carries 28?

25 A. In this scenario, in the scenario where each

02032

1 of the three end users has 28 DSIs?

2 Q. Right.

3 A. Yes, you're running capacity for 28 DSIs at  
4 each of those locations, and the capacity for the four  
5 fibers is 84 DSIs.

6 Q. All right. And then is each of those fibers  
7 that carries 28 DSIs a complete ring, running in a  
8 complete ring, or is it just on a ring? This is where  
9 I'm having trouble with the engineering.

10 A. Well, I guess what I believe Mr. Butler is  
11 describing is you have the OC3 equipment at the central  
12 office, and then you've got fiber running to location  
13 number one with OC3 equipment, and then you have fiber  
14 running to location number two with OC3 equipment and  
15 fiber running to location number three with OC3  
16 equipment.

17 Q. Now as you describe it, that's not a ring,  
18 it's a line of some kind.

19 A. Well --

20 Q. Does it actually form a complete ring  
21 somewhere?

22 A. It can.

23 Q. All right.

24 A. It can, but then you would have additional  
25 fiber running back to the -- back to the central office,

02033

1 which you don't -- you don't need to do, because your  
2 traffic runs both directions over that.

3 Q. Okay. So then the question is what was the  
4 fill factor on those lines, I think. Am I right on  
5 that?

6 A. Yes.

7 Q. And he seemed to be implying the fill factor  
8 on one of those lines that carries 23 DSIs is 100%. I'm  
9 not sure he was inferring that or implying that, but  
10 that's what I was taking from it. And you were saying,  
11 no, not really, it's only a portion of the time.

12 A. Yes.

13 Q. That it is, because then what, it's not used  
14 in the next leg? I'm having a hard time seeing why the  
15 line that goes to a particular OC3 isn't occupied for  
16 its full length because nothing else can get on it  
17 because it's filled up with 28 DSIs.

18 A. But it has capacity for 84 DSIs.

19 Q. Oh, that's right, okay.

20 A. For each one of those legs, the capacity  
21 exists for 84 DSIs, and there's only -- it's only being  
22 used by 28.

23 Q. All right. Then why isn't there just one  
24 line running in a ring that picks up 28 DSIs and then  
25 later picks up another 28 and later picks up another 28



02034

1 and comes back to the central office? I realize this  
2 may not be an engineering feat at all. I'm thinking  
3 more or less logically and abstractly.

4 A. Well, and I'm sorry, you're sort of getting  
5 out of -- you're getting beyond my ability to explain  
6 this or describe it.

7 Q. Okay.

8 A. All I know is that it requires four fibers to  
9 provision OC3 equipment to provision DS1s.

10 Q. In a ring model?

11 A. In any scenario.

12 Q. Okay. So that as long as you have to have  
13 four fibers, you say then obviously each one of them can  
14 carry 84 lines, could, I mean so the fill factor  
15 therefore is 33%; is that right?

16 A. Each set of four fibers could handle using  
17 OC3 equipment 84 DS1s.

18 Q. Okay, well --

19 MS. ANDERL: And Chairwoman Showalter, I  
20 think we will have other witnesses such as either  
21 Mr. Buckley or Mr. Hubbard who can explain the  
22 architecture a little better. I think it's engineering  
23 necessity that there be four fibers because of the way  
24 the fiber optic signals are transported. I don't think  
25 you can just back it down to one. But that's not my

02035

1 testimony. Let's let somebody who knows tell you.

2 THE WITNESS: Yes, thank you, it's not mine  
3 either.

4 CHAIRWOMAN SHOWALTER: All right, this is a  
5 bunch of lawyers talking to each other, that's the  
6 problem.

7 COMMISSIONER HEMSTAD: That's why they're  
8 never witnesses.

9 THE WITNESS: Well, some of us are.

10 JUDGE BERG: All right, and with that, then  
11 we come back to the beginning.

12 MR. BUTLER: I will just ask one.

13

14 R E C R O S S - E X A M I N A T I O N

15 BY MR. BUTLER:

16 Q. In that ring configuration we're talking  
17 about with the three customers that are each taking 28  
18 DSIs; I think that was the scenario.

19 A. Yes.

20 Q. Could you add a fourth on that ring, say  
21 between customer two and three?

22 A. With more OC3 equipment, sure.

23 Q. You could?

24 A. And then each of those customers would have  
25 less than 28.

02036

1 Q. No.

2 A. In total, you couldn't have --

3 Q. No, the scenario is that each of the three  
4 has 28; could you add a fourth?

5 A. No.

6 Q. Okay.

7 A. You have capacity for 84 in total over that  
8 system.

9

10 E X A M I N A T I O N

11 BY CHAIRWOMAN SHOWALTER:

12 Q. But I think you were implying the constraint  
13 is the OC3 equipment at the central office?

14 A. Yes, that's true.

15 Q. In that situation?

16 A. Yes.

17 CHAIRWOMAN SHOWALTER: Okay, well, I will  
18 await further explanation, and maybe just signal maybe a  
19 drawing or illustrative drawing might help.

20 MS. ANDERL: We will make sure that it  
21 becomes more clear by the end of the week.

22 JUDGE BERG: Before we go to redirect,  
23 Dr. Gabel has a question on the same scenario.

24

25

02037

E X A M I N A T I O N

1

2 BY DR. GABEL:

3

Q. Just as a follow up to the question from the  
4 Chairwoman, in the scenario you described, would the  
5 fill to the first customer be 100%, because you have  
6 three customers, each with 28 DS1s, sharing that same  
7 fiber, and then on the second link, you have only two  
8 customers, and therefore the fill would be 66%, and on  
9 the last link --

10 A. (Shaking head.)

11 Q. No?

12

A. No, no, because your fill at the central  
13 office is 100%, but the capacity that you have between  
14 the central office and that first set of OC3 equipment  
15 is 84 DS1s. You're only utilizing 28 DS1s over that  
16 facility, and then you are utilizing 28 at the next  
17 location and 28 at the next location.

18 Q. No, but in order to get to --

19 A. And you have capacity for 84 between each of  
20 those locations.

21

Q. Isn't it true that in order to reach the  
22 third customer, you have to pass through the first  
23 customer, in which case wouldn't it follow that in that  
24 first link you're using 100% of the capacity?

25

A. You're not using 100% of the capacity to that

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1 link, because you have only got 28 DSIs running there.  
2 You've picked up another 28 out -- I need to have  
3 somebody that is an engineer explain this.

4 DR. GABEL: All right.

5 JUDGE BERG: Thank you.

6 CHAIRWOMAN SHOWALTER: I think we should wait  
7 for the engineers.

8 JUDGE BERG: Ms. Anderl, any other redirect?

9 MS. ANDERL: Just one.

10

11 R E D I R E C T E X A M I N A T I O N  
12 BY MS. ANDERL:

13 Q. Ms. Million, could you please turn back to  
14 the 25th Supplemental Order.

15 A. Yes.

16 Q. And read the one sentence, Paragraph 126.

17 A. (Reading.)

18 Therefore, we approve the use of the  
19 administrative, product management, and  
20 business fee expense loaders in U S West  
21 TELRIC studies.

22 Q. Thank you.

23 MS. ANDERL: And, Your Honor, I just had one  
24 other thing that is not redirect of Ms. Million but  
25 relates to some questions that Dr. Gabel directed her

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1 way, and that is Dr. Gabel's reference to Paragraph 454,  
2 8th Supplemental Order, Paragraph 454, another one  
3 sentence paragraph, it makes a statement and cites U S  
4 West's brief on page 90 there. And frankly, having  
5 drafted that brief, it didn't sound exactly right when I  
6 reread that paragraph, and I double checked U S West's  
7 brief, and I feel that in fairness, that entire page 90  
8 ought to be somehow included as a part of this record in  
9 order that the appropriate context around that question  
10 be present, and I have had copies made of that, and  
11 however you feel it's appropriate to handle that.

12 JUDGE BERG: Is that something you can just  
13 argue in your brief, Ms. Anderl? Because I mean the  
14 order itself, while copies have been distributed and  
15 commissioners have copies here on the Bench, are not  
16 exhibits.

17 MS. ANDERL: Well, I don't believe that the  
18 briefs in 960369 are a part of the record in 003013, and  
19 so that was my concern. Obviously we have all learned  
20 that we're free to cite to any Commission final orders  
21 without them being formally made a part of the record,  
22 however, the briefs, I think, do have a different  
23 status.

24 JUDGE BERG: I think the Commission's  
25 position would be to whatever extent the Commission's

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1 orders incorporates any other materials, those other  
2 materials would be --

3 CHAIRWOMAN SHOWALTER: Well, but the order  
4 only included a paragraph of the brief and so we -- if  
5 it has been taken out of context for purposes of these  
6 questions, which is the argument, we haven't got the  
7 broader context. And the order only cited a little bit  
8 of the context. So it would help me to know what the  
9 rest of the context is if it's relevant.

10 JUDGE BERG: Sure, and all I'm trying to  
11 address is that this is something that the parties can  
12 just bring up in their briefs. I don't know that --

13 CHAIRWOMAN SHOWALTER: Yeah, but that's weeks  
14 from now. I don't see a problem with showing us what  
15 the context is, because the witness has been asked  
16 questions based on one paragraph.

17 COMMISSIONER HEMSTAD: Well, the only issue  
18 is whether it would simply be distributed or be made an  
19 exhibit, and I think Ms. Anderl is asking it to be made  
20 an exhibit.

21 MS. ANDERL: Yes, I am.

22 COMMISSIONER HEMSTAD: It would seem to me it  
23 would be appropriate.

24 CHAIRWOMAN SHOWALTER: I agree.

25 MS. ANDERL: How many for the Bench, four?

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1 JUDGE BERG: Five, please.

2 MS. ANDERL: Okay.

3 JUDGE BERG: And then my only other concern  
4 is whether there's anything here that may be taken out  
5 of context. What we will do is we will mark this as an  
6 exhibit, and if parties, other parties, feel there are  
7 any other materials or any other portions of the brief  
8 that are necessary in order to provide a full and  
9 complete context, they can notify me as follow up in the  
10 next week or so before the close of this hearing. But  
11 for now, this will be marked as Exhibit Number --

12 MS. ANDERL: 1022, which would be the next  
13 one after Ms. Million would be my suggestion. It's  
14 still an open number.

15 JUDGE BERG: One second, please.

16 Yes, Exhibit 1022 would be the excerpt page  
17 90 of U S West's brief referred to at Paragraph 454 of  
18 the Commission's 8th Supplemental Order in Docket Number  
19 UT-960369, et al.

20 MS. ANDERL: Two other points for  
21 clarification, Your Honor.

22 MR. HARLOW: Excuse me, Your Honor, maybe we  
23 can define it from the order itself, but it would be  
24 helpful to us in identifying this brief since it just  
25 says brief, and I'm sure Qwest filed a number of briefs



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1 in that docket, to get the date of that.

2 MS. ANDERL: That's what I was going to do.

3 MR. HARLOW: All right, thank you.

4 MS. ANDERL: I was just thinking that --

5 MR. HARLOW: Sorry for my impatience.

6 MS. ANDERL: September 12th, 1997. And the  
7 only other thing that I would add is just to remind the  
8 parties that in that brief, we were following an agreed  
9 upon outline and were, in fact, responding to some  
10 specific questions from the Bench or Bench proposals for  
11 the outline, and this particular page is in response to  
12 the question, can the LEC NRC studies be validated.  
13 That discussion starts on this page 90, Exhibit 1022.  
14 It goes on to page 91, but I would point out that the  
15 sentence -- the new paragraph that starts at line 23 on  
16 that page, finally there may be a temptation, is the  
17 beginning of the quote that appears at Paragraph 454 of  
18 the 8th Supplemental Order, and then the 8th  
19 Supplemental Order's quote does include the balance of  
20 that section of the brief. So I think between the two  
21 pieces, we have a full record.

22 CHAIRWOMAN SHOWALTER: That's true, but it  
23 really might be easier to have both pages for this  
24 exhibit.

25 MS. ANDERL: Sure, we would be happy to

02043

1 provide the second page.

2 JUDGE BERG: All right, so then we will  
3 characterize Exhibit Number 1022 as excerpted pages 90  
4 and 91 of the same U S West brief dated 9-12-97. And I  
5 understand that this is being offered for admission into  
6 the record; is that correct, Ms. Anderl?

7 MS. ANDERL: Yes, Your Honor, we offer that.

8 JUDGE BERG: Hearing no objections, it's so  
9 admitted.

10 Any additional redirect, Ms. Anderl?

11 MS. ANDERL: No.

12 JUDGE BERG: Any further cross-examination?

13 All right, thank you very much for your

14 testimony here the last two days, Ms. Million.

15 THE WITNESS: Thank you, Your Honor.

16 JUDGE BERG: We will be breaking at 3:45, so  
17 I think it would benefit us all if we continue going at  
18 this time.

19 Mr. Buckley, would you please come on up.

20 We will be off the record momentarily.

21 (Brief recess.)

22

23 (The following exhibits were identified in  
24 conjunction with the testimony of RICHARD J. BUCKLEY,  
25 JUNIOR.)

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1                   Exhibit T-1050 is Rebuttal Testimony of Dick  
2 Buckley (RJB-1T). Exhibit 1051 and C-1051 is USWEST  
3 resp. to WUTC DR No. 1 (UT-960369, et al.)

4

5 Whereupon,

6                   RICHARD J. BUCKLEY, JUNIOR,  
7 having been first duly sworn, was called as a witness  
8 herein and was examined and testified as follows.

9                   JUDGE BERG: Thank you.

10                   Ms. Anderl.

11                   MS. ANDERL: Thank you, Your Honor.

12

13                   D I R E C T   E X A M I N A T I O N

14 BY MS. ANDERL:

15                   Q.    Good afternoon, Mr. Buckley.

16                   A.    Good afternoon.

17                   Q.    Would you please state your name and your  
18 business address for the record.

19                   A.    My name is Richard J. Buckley, Junior. My  
20 business address is 1801 California Street, Room 2040,  
21 Denver, Colorado 80202.

22                   Q.    And, Mr. Buckley, did you cause to be  
23 prepared or did you prepare yourself some rebuttal  
24 testimony that's now been marked as Exhibit T-1050 in  
25 this docket?

02045

1 A. Yes, I did.

2 Q. And is that testimony true and correct to the  
3 best of your knowledge?

4 A. Yes, it is.

5 Q. Do you have any changes or corrections that  
6 you need to make to that?

7 A. No, I do not.

8 MS. ANDERL: Your Honor, we would offer  
9 Exhibit T-1050 for admission into the record.

10 JUDGE BERG: So admitted.

11 MS. ANDERL: And Mr. Buckley is available for  
12 cross-examination.

13 JUDGE BERG: Ms. Steele.

14

15 C R O S S - E X A M I N A T I O N

16 BY MS. STEELE:

17 Q. Good afternoon, Mr. Buckley.

18 A. Good afternoon.

19 Q. We have met before, I believe.

20 A. Yes, we have.

21 CHAIRWOMAN SHOWALTER: Is that an  
22 understatement?

23 MS. STEELE: Actually, we haven't spent that  
24 much time together, considering.

25 BY MS. STEELE:

02046

1 Q. Some issues were deferred to you by  
2 Ms. Million, and that's what I want to concentrate on  
3 today. I want to look at the way the loop MOD is used  
4 in the developing the costs, the prices at issue in this  
5 proceeding.

6 A. Okay.

7 Q. And you would be the right witness to talk to  
8 about that; is that correct?

9 A. Yes, I would.

10 Q. And yesterday we were looking at this Exhibit  
11 1021-C, and I would like to look at that again to help  
12 us focus the discussion, and I particularly want to  
13 focus on pages 10 and 11 of that document.

14 A. I have that in front of me.

15 Q. And there are investments generated here or  
16 there are investments captured on these documents for  
17 the loop, and I'm looking starting at 1C in line 5 and  
18 then going all the way out to 862C; do you see those?

19 A. Are you on page 11?

20 Q. I'm starting at page 10 and moving on to page  
21 11, and you will see that it's actually a spreadsheet  
22 that continues on from 10 to 11.

23 A. Can you give me a cell location?

24 Q. I am starting on page 10, and I am looking at  
25 cell G5 where it says 1C.

02047

1           A.     Okay, I have that.  
2           Q.     And that then continues on through cell R5,  
3 862C.  
4           A.     Okay.  
5           Q.     And those are all labeled loop; is that  
6 right?  
7           A.     Yes.  
8           Q.     And those are costs for the actual loop  
9 structure itself; is that correct?  
10          A.     Yes, it is.  
11          Q.     That's the investment for putting fiber or  
12 copper into the ground between two locations; is that  
13 right?  
14          A.     Yes, it is.  
15          Q.     Now those numbers come not from this NAC  
16 model but from another model all together, the loop MOD;  
17 is that correct?  
18          A.     Yes.  
19          Q.     Now loop MOD is a replacement that Qwest has  
20 put together. It replaces the RLCAP model that was used  
21 in the prior cost proceedings; is that right?  
22          A.     Yes, actually, this is from a utility that is  
23 for the NAC model that does loop investment development.  
24 The loop MOD itself did not develop this, but there is a  
25 connection between that and a utility called a Loop MOD

02048

1 Special, and that was filed with the CD here. That  
2 utility is designed to give the investments that are  
3 used for the NAC model. But once again, it is loop  
4 related investments.

5 Q. How many generations is that Loop MOD Special  
6 that's used here, how many generations is that removed  
7 from RLCAP?

8 A. The RLCAP model that was used in the earlier  
9 general cost docket was RLCAP 3.5. Subsequent to that  
10 was RLCAP 4.0, and then Loop MOD 1, Loop MOD 1.1, and  
11 Loop MOD 2. This Special is associated with Loop MOD 2.

12 Q. Now in Loop MOD Special when the investments  
13 are generated, is the demand that is considered in  
14 developing that investment the demand only for DSIs?

15 A. No, the loop investment uses the same  
16 unbundled loop line counts for generating the cable size  
17 end or the weightings between various designs, so it's  
18 looking at the universe of unbundled loops.

19 Q. And, in fact, when RLCAP was filed in the  
20 prior proceeding, it was also looking at the universe of  
21 unbundled loops; is that correct?

22 A. Yes.

23 Q. And the Hatfield model was also looking at  
24 the universe of unbundled loops; is that correct?

25 A. Slightly different. The Hatfield model

02049

1 looked at line counts from ARMIS, and ARMIS, the special  
2 access lines, the high capacity circuits were counted on  
3 a DSO basis.

4 Q. And that was adjusted in the course of the  
5 proceeding by the Commission; is that correct?

6 A. Yes.

7 Q. And the reason that we look at the universe  
8 of loops is that the biggest part of the expense is not  
9 the facility cost itself but the cost of installing the  
10 facility; is that right?

11 A. It's a major part of the cost of the  
12 facility.

13 Q. So there are economies of scale involved in,  
14 for example, if I have a demand for 100 pair on a DSO  
15 level and 50 pair on a DS1 level, it's cheaper to  
16 install all of that demand at once than to install it  
17 separately; is that correct?

18 A. That's correct.

19 MS. STEELE: That's all I have for you, thank  
20 you.

21 JUDGE BERG: Ms. Hopfenbeck.

22

23 C R O S S - E X A M I N A T I O N

24 BY MS. HOPFENBECK:

25 Q. Mr. Buckley, nice to see you, good afternoon.



02050

1 A. Good afternoon.

2 Q. Yesterday I was asking some questions to  
3 Ms. Million related to her testimony rebutting WorldCom  
4 witness Paul Bobeczko, and I was going to ask her some  
5 questions regarding the changes in cost modeling since  
6 UT-960369, and she deferred those questions to you. You  
7 are prepared to discuss some of the changes that Qwest  
8 has made to the model, well, U S West now Qwest has made  
9 to its models for developing loop investments since  
10 RLCAP 3.5; is that true?

11 A. That's true.

12 Q. Would you agree with me that one of the  
13 significant changes that Qwest has made in its cost  
14 models since RLCAP 3.5 was filed in 960369 is in the  
15 distribution designs used for density groups 1, 4, and  
16 5?

17 A. There were changes made there. One of the  
18 changes was to bring all models up to what's considered  
19 a serving area concept design. Several of the models,  
20 density group 1 and density group 5 in particular, were  
21 less than two pairs per site, and so adjustments were  
22 made to bring them into that design criteria. There was  
23 also some adjustments I think with density group 4 and  
24 density group 5 to reflect information we had on levels  
25 of density, seeing these represent average densities for

02051

1 a range, to put them in line with the average densities  
2 we were seeing for those ranges.

3 Q. It is also true that the kilo matrixes that  
4 have been used in U S West models now Qwest models over  
5 the years have been revised?

6 A. Yes, there was once again some additional  
7 information that allowed us to update the kilo matrixes.

8 Q. And Qwest has revised loop lengths in the  
9 models since RLCAP 3.5 was first filed; is that right?

10 A. Yes, they have been updated, length files,  
11 length information.

12 Q. Would you agree that overall the changes that  
13 have been made in going from RLCAP to Loop MOD 2.0  
14 result or reflect -- let me start over.

15 Would you agree that RLCAP 3.5 and Loop MOD  
16 2.0 reflect a different assumption on account of the  
17 changes that have been made as to customer dispersion in  
18 Qwest's network?

19 A. There's updated information.

20 Q. And as a result of updating that information  
21 and making the revisions to the density groups that we  
22 have discussed earlier, the fact is that the assumption  
23 about the plant that's built is that some of it's  
24 longer, some of it's shorter, it's in different places,  
25 customers are assumed to be disbursed in a different way

02052

1 now than they were in RLCAP 3.5; is that right?

2 A. There's updated information that reflects  
3 changes in growth patterns, those sorts of things. So  
4 yes, the distribution of customers would be different  
5 from the earlier data.

6 Q. Would you also agree that among the changes  
7 that have been made is that U S West has changed the mix  
8 of placement activities associated with installing loop  
9 plants since RLCAP?

10 A. The whole structure has changed. We had a  
11 structure that was unique among the different UNE loop  
12 models, and so what we've got now is just a mix of  
13 placement activities by the two different feeder designs  
14 and the five different distribution density groups or  
15 designs, and that more closely mirrors what you would  
16 see out of some of the other models such as HAI.

17 Q. I assume that Qwest has made the revisions to  
18 RLCAP 3.5 and continued to make revisions in order to  
19 better reflect Qwest's view of what an estimate of total  
20 element long run incremental costs would be; is that  
21 fair?

22 A. It's the same objective that any modeler has  
23 is that as you get new information or as the structures,  
24 the types of products that are requested change, you  
25 would update the model to better reflect the latest

02053

1 data.

2 Q. Now in answer to Ms. Steele's, some of her  
3 questions, you stated that in this case the input to the  
4 NAC model that has been filed here is what's called Loop  
5 MOD Special; is that right?

6 A. Right.

7 Q. And Loop MOD Special is based on Loop MOD  
8 2.0; is that right?

9 A. It uses -- not based on Loop MOD 2.0 as much  
10 as trying to maintain a linkage so that as you update  
11 information in Loop MOD 2 or if we issue 2.5 or  
12 something along those lines that you make sure that you  
13 use the same inputs and you're consistent between the  
14 two utilities or the two programs.

15 Q. But in developing the proposals, for example,  
16 recurring costs for DS1 and DS3s in this case, Qwest did  
17 not use its older RLCAP model as the basis for those,  
18 but rather the updated assumptions that are reflected in  
19 Loop MOD 2.0; is that right?

20 A. Yes, they used the data that is in Loop MOD  
21 2. The designs in Loop MOD Special are different than  
22 the approach in Loop 2, and the reason for that is that  
23 if you were to look at the way HAI develops information,  
24 trying to gather data out of that and use it as an input  
25 to the NAC model, the structures are different enough

02054

1 that it -- you wouldn't have the data you need for the  
2 NAC model.

3           And so what we did was use a feeder design  
4 similar to what was seen in RLCAP 3.5 from a later  
5 vintage but the same placement costs, the same  
6 contractor costs, the same cable investments, those  
7 sorts of things so that we're consistent with Loop MOD  
8 2. So there's a slightly different structure, same data  
9 inputs as Loop 2.

10       Q.     When you say same data inputs, I'm trying to  
11 make sure we're clear about what's changed from RLCAP  
12 and what's the same, and so let me just ask you. As I  
13 understand what you have just stated, Loop MOD Special  
14 reflects a feeder design that's more similar to what we  
15 saw in RLCAP than what we see now in Loop MOD 2.0; is  
16 that right?

17       A.     Yes.

18       Q.     The distribution design, however, is really  
19 based on Loop MOD 2.0 as opposed --

20       A.     Yes, it is.

21       Q.     Then with respect to inputs, among the inputs  
22 is the placement mix, for example, and that has changed  
23 since RLCAP 3.5, right?

24       A.     Yes, it has.

25       Q.     And then you referenced, well, you didn't

02055

1 reference this, but I assume line counts reflect current  
2 line counts?

3 A. Yes, it's the same data that's used in Loop  
4 2.

5 Q. What's the data Loop MOD 2.0?

6 A. I don't know the issue date off the top. It  
7 has been filed in several other states. It's been out  
8 for I would guess six months, something in that range.  
9 I would have to go back and check to find out the date  
10 of the first issue of Loop MOD 2.

11 MS. HOPFENBECK: No further questions, thank  
12 you.

13 JUDGE BERG: Mr. Butler.

14

15 C R O S S - E X A M I N A T I O N

16 BY MR. BUTLER:

17 Q. Good afternoon, Mr. Buckley.

18 A. Good afternoon.

19 Q. I'm going to ask you right off the bat here,  
20 are you the person that feels comfortable about  
21 answering the questions about the SONET ring, or should  
22 I defer that to Mr. Hubbard?

23 A. I've got a degree in finance, so I can give  
24 it a good shot. I have enough familiarity to probably  
25 answer your question. And if I don't satisfy your

02056

1 needs, I'm sure Mr. Hubbard can answer the question.

2 Q. Okay. At the risk of getting redundant here,  
3 do you have in mind the scenario that we were discussing  
4 with a SONET fiber ring architecture where you have  
5 three customers on that ring, each using 28 DS1s, and  
6 you have the equipment in the central office to handle a  
7 total of 84?

8 A. Yes, I do.

9 Q. Now is it the case that in a fiber ring  
10 technology, you've got four fibers?

11 A. Yes.

12 Q. Essentially a primary send and receive, if  
13 you will, and a redundant send and receive?

14 A. You've got a transmit receive, and you've got  
15 a backup that's going to provide the redundancy, yes.

16 Q. So if there's a break at any point, that  
17 other traffic will switch over and go on the secondary  
18 ring?

19 A. Yes, and there's a variety of ways that that  
20 protection exists, but that's correct.

21 Q. So it can go both ways?

22 A. Yes.

23 Q. And the traffic, if you will, from say  
24 customers two and three goes through customer one and  
25 vice versa?

02057

1 A. If you're dealing with a --

2 Q. One, two through three?

3 A. -- a true ring or a pure ring --

4 Q. A true ring?

5 A. Yes, you would have traffic that passes one  
6 location and continues on to a second and a third.

7 Q. And in that scenario, you could not add a  
8 fourth customer on that ring; is that correct?

9 A. You could add a fourth customer if you made  
10 adjustments either to the capacity of the equipment in  
11 the office or if those customers were not taking the  
12 maximum, the 84 DSIs with the existing central office  
13 equipment.

14 Q. But under the scenario that we were  
15 discussing, those, the first three customers, take up  
16 that maximum capacity, and we're not talking here about  
17 changing the capacity in the central office.

18 A. Yes, in that scenario, they do use all 84  
19 DSIs.

20 Q. So in that case, wouldn't it be the situation  
21 that your fill on the fiber is 100%?

22 A. Well, there's a couple of different fills on  
23 the fiber plant. First there's what's referred to as  
24 sheath fill, and then there's also electronics fill.  
25 And in the case of the sheath fill, in our cost



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1 analysis, we were utilizing the 65% fill that was  
2 ordered by the Commission. So within the sheath, it's  
3 assumed that 65% of the fibers are working or assigned.

4 Now within the four fibers that are assigned  
5 to that customer or those three customers, their  
6 utilization would vary depending on where they are  
7 within that ring. So if you're within the section  
8 that's between the central office and the first  
9 customer, there's 84 DSIs passing that location, and  
10 yes, you would have a high fill. As you got further  
11 out, you have dropped off DSIs, and now your utilization  
12 will fall as you get further through the ring.

13 Q. But the traffic could go the other direction;  
14 isn't that correct?

15 A. Yes, and then the utilization would change  
16 going either way.

17 Q. So in effect then you've got 100%?

18 A. In certain sections. You've got 66 in  
19 another section, 33 in another section.

20 Q. From an actual utilization, if I understood  
21 what you're saying, at any one time, you're actually  
22 utilizing 50%?

23 A. True, because you --

24 Q. Even though you've --

25 A. -- fibers --

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1 Q. -- got 100% --

2 A. -- for backup.

3 Q. And when you're doing your cost studies,  
4 you're assuming that that actual 50% gets translated  
5 into 100% fill; isn't that correct?

6 A. When we're doing cost studies, we recognize  
7 that there are four fibers required to serve that  
8 system, so the four fibers are assigned to the DS1s that  
9 are derived from that system.

10 Q. If I can ask you to turn to page 9 of your  
11 testimony, which was Exhibit 1050, at lines 17 and 18;  
12 do you have that?

13 A. Yes, I do.

14 Q. You're talking about hDSL designs suited to  
15 locations where demand is unlikely to exceed three or  
16 four DS1s. Ms. Million testified that the SONET fiber  
17 MUX architecture would be employed any time you received  
18 or you were getting 11 DS1s or more at a location?

19 A. Okay.

20 Q. Do you recall that?

21 A. Yes.

22 Q. Can you tell me what architecture is used  
23 between those two?

24 A. I can not. I'm not testifying to the  
25 different DS1 architectures. What I'm testifying to is

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1 the supporting facility for that. I would have to rely  
2 on Ms. Million's understanding of the weightings, or  
3 Mr. Hubbard probably could address that.

4 Q. Can you tell me what levels of utilization  
5 are required to justify the deployment of fiber designs  
6 as opposed to copper designs generally?

7 A. The copper designs that are included in the  
8 DS1 NAC model take into account the fact that they could  
9 use those designs for up to 12 DS1s, so they're -- the  
10 mounting that is included for a customer prem location  
11 has capacity of four DS1s. And the way that the model  
12 was designed, it allowed for utilizations to be  
13 calculated on incrementing that up to 12 total DS1s at  
14 the location. So I'm assuming that if you exceed that  
15 or if you exceed the 11 that Ms. Million mentioned that  
16 you would be justified in moving to some sort of fiber  
17 based higher capacity DS1 system.

18 Q. Is it fair to say then that it is Qwest's  
19 understanding at least that when you have fewer than 11  
20 DS1s at any one location, the least cost and most  
21 efficient way of serving that is to employ a copper  
22 architect?

23 A. There are other factors such as distance that  
24 would have an impact on whether or not you would use a  
25 copper or a fiber based system. I know the copper

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1 designs within the DS1 NAC model don't exceed a certain  
2 distance. The fiber designs can be at any distance, and  
3 that's based more on the level of demand, the amount of  
4 capacity required at the remote location.

5 Q. Did Qwest conduct any study of average DS3  
6 loop lengths?

7 A. Not that I'm aware of.

8 Q. Did it conduct a study of the average DS1  
9 loop lengths?

10 A. Not that I'm aware of.

11 Q. Did Qwest conduct any study of the number of  
12 DS3 customer locations and where they're located?

13 A. The only study I have seen was with regard to  
14 DS1s, so there may be a study about DS3 customer  
15 locations, but I have not seen it.

16 Q. It is a fact, is it not, that DS1 and DS3  
17 services are generally business services, not  
18 residential services?

19 A. Typically if there's a higher probability of  
20 business customers, there's a potential that residence  
21 customers or work at home customers would utilize an  
22 aDSL or hDSL type services.

23 Q. A very low probability they would use DS3?

24 A. Very low probability that the average  
25 residence customer would demand a DS3.

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1 MR. BUTLER: That's all I have for you, thank  
2 you.

3 THE WITNESS: Thank you.

4 JUDGE BERG: Mr. Harlow.

5 MR. HARLOW: Thank you, Your Honor.

6

7 C R O S S - E X A M I N A T I O N

8 BY MR. HARLOW:

9 Q. Good afternoon, Mr. Buckley.

10 A. Good afternoon.

11 Q. Do I understand correctly that you're one of  
12 Qwest's witnesses with regard to engineering and  
13 architecture for outside plant facilities?

14 A. I'm responsible for the loop model, so yes, I  
15 have responsibility for costing of outside plant  
16 facilities.

17 Q. Perhaps we could start out by explaining some  
18 of the terms we have been using. Can you explain what a  
19 remote terminal is?

20 A. A remote terminal would be electronics at a  
21 field location that would allow some sort of digital  
22 loop carrier or MUXing capability. And by that I mean  
23 that you could use either a copper facility or a fiber  
24 facility to send a higher byte rate or a higher capacity  
25 signal between two locations. Rather than your

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1 stereotypical POTS 1FR type service, two copper pairs  
2 could be used to provide 24 of those. The remote  
3 terminal would be the electronics in the field that  
4 receives that signal and then deMUXes it to a DS0 or  
5 POTS level.

6 Q. And could you explain what a feeder  
7 distribution interface or an FDI is?

8 A. An FDI also referred to as a serving area  
9 interface or a cross connect is a point at which you can  
10 access the feeder plant and make connections between it  
11 and the distribution plant.

12 COMMISSIONER HEMSTAD: Could you also explain  
13 what the verb MUXing is?

14 THE WITNESS: MUXing is --

15 MR. HARLOW: I took that one for granted,  
16 Commissioner, sorry.

17 THE WITNESS: MUXing is a shorthand term for  
18 multiplexing.

19 BY MR. HARLOW:

20 Q. And what that does is that takes a higher  
21 capacity circuit and breaks it out into lower capacity  
22 circuits.

23 A. Right, either direction. You can either  
24 multiplex it from a DS0 up to a DS1 or a DS3 and vice  
25 versa. You can demultiplex it from a higher byte rate

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1 signal down to a lower byte rate signal.

2 Q. Now might a remote terminal be located at an  
3 FDI?

4 A. They are often located adjacent.

5 Q. Does every FDI have a remote terminal?

6 A. No.

7 Q. And in what circumstances would an FDI not  
8 need a remote terminal?

9 A. If you are serving that location with copper  
10 facilities, for instance in the various unbundled loop  
11 models, HAI or the BCPM, the synthesis model, or the  
12 Qwest loop model, there is a recognition that copper  
13 feeder and copper distribution will work within a  
14 certain distance of the central office. In that sort of  
15 a scenario, if I was 10 kilofeet from the office feeder  
16 distance, the feeder plant would terminate into an FDI.  
17 It would be copper from the central office all the way  
18 to the FDI and then would cross connect a distribution  
19 plant that's also copper and going to the end user  
20 location.

21 Q. So in the scenario of the FDI without a  
22 remote terminal, you simply have a pair of copper wires  
23 from the feeder side connecting to the pair on the  
24 distribution side?

25 A. That's true.

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1 Q. And would that typically occur via a splice  
2 or some kind of a terminal?

3 A. The idea of the FDI or the SAI is to  
4 eliminate the need for splices. So what you do is you  
5 use jumpers or different small pieces of wiring that  
6 allow you to connect terminals that terminate the feeder  
7 plant in the distribution plant, and it gives you  
8 flexibility in connecting one pair to a variety of  
9 pairs.

10 Q. Would this be like a punch down block or  
11 something?

12 A. Could be.

13 Q. So this would be basically a way to connect  
14 wires?

15 A. Yes.

16 Q. And physically what is an FDI, what might an  
17 FDI look like?

18 A. It's the big green box in your neighborhood.

19 Q. Okay. Dimensions, is it as big as that desk  
20 or --

21 A. They can vary depending on the capacity of  
22 the FDI. It could be half the width of this desk and  
23 four or five feet tall.

24 Q. So maybe, oh, what, a cubic yard, cubic yard  
25 and a half?



02066

1           A.     I was a finance major, not a geometry major.

2           Q.     So three by three by five feet high or

3 something?

4           A.     That sound reasonable.

5           Q.     All right.  And typically how many feeder  
6 loops are going to be coming into an FDI?

7           A.     Once again, it varies.  You can have anything  
8 from a 50 pair to a 2700 pair and that -- excuse me,  
9 that's the capacity of the box in total.  What you would  
10 typically do is take one and a half pairs per end user  
11 location of feeder plant into the box and then three  
12 pairs per end user location out of the box.  So you  
13 would have, for instance, in a 2700 pair box, you would  
14 have 900 feeder pairs in and 1800 feeder pairs out.  And  
15 the way the box is constructed, it has feeder and  
16 distribution fields that you terminate the plant on.

17          Q.     And would the box typically be sized for the  
18 amount of wire that was coming into the box?

19          A.     That's the objective of the engineer is to  
20 size it for the demand on the customer side and the  
21 amount of feeder pairs that are required to serve them  
22 on the central office side.

23          Q.     Now do you ever have a situation where you  
24 have an FDI box that has a copper feeder coming into it  
25 and I presume copper distribution going out of it where

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1 you also have a remote terminal at that kind of a  
2 location?

3 A. At the same location --

4 Q. Yes.

5 A. -- or in the same box?

6 Q. At the same location.

7 A. Yes, that does exist.

8 Q. And why would that occur?

9 A. Because the feeder plant is being served with  
10 digital loop carrier systems, and then the digital loop  
11 carrier system will demultiplex that signal and connect  
12 it to a copper feeder facility that then connects to the  
13 FDI.

14 Q. Would you necessarily have all the feeder to  
15 that FDI being multiplexed, or might some of it be  
16 multiplexed and some it would simply be a pure copper  
17 loop?

18 A. I would imagine that you could have both.  
19 Typically if you -- and especially in a forward looking  
20 model, you're not going to assume that you would place  
21 copper facilities adjacent to a fiber facility to go to  
22 the same location. It would be more economical to use  
23 one solution or the other. So from a modeling  
24 standpoint, you would not model it that way. From an  
25 embedded plant perspective, that may exist.

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1 Q. So let's say you got to that level where you  
2 needed three loops per customer, but you only had one  
3 and a half loops coming in through the feeder, you might  
4 need to multiplex to ensure that you had sufficient  
5 feeder capacity to serve the demand of all the customers  
6 on that FDI?

7 A. No, that's the reason for the sizing of one  
8 and a half pairs per site, because what we have seen is  
9 that the demand within that area is typically far less  
10 than one and a half pairs per site, and so that sizing  
11 of feeder plant will accommodate the demand throughout  
12 the distribution area. The reason for the three pairs  
13 per site on the distribution side is that as you get  
14 closer to the customer, the plant becomes far more  
15 dedicated to that location. The one and a half pairs in  
16 and three pairs out gives you the flexibility to take  
17 any of that additional 50% of the pairs on the feeder  
18 side and connect them to any second or third line to any  
19 location within the distribution area.

20 Q. Well, maybe I wasn't very artful in how I  
21 asked my question. What I'm trying to understand and  
22 help the Commission understand is why would you have  
23 circumstances where you've got embedded plant where  
24 you've got copper all the way from the central office to  
25 the customer and so your FDI is copper in, copper out,

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1 why might you have a situation in the network today  
2 where some of that copper is MUXed and you have a remote  
3 terminal at that particular FDI; why does that occur?

4 A. You're asking from the embedded world?

5 Q. Yes.

6 A. That might be a better question for  
7 Mr. Hubbard. He's got a lot of outside plant  
8 experience. I mean I could give you some conjecture on  
9 it, but --

10 Q. Well, could it be that the feeder capacity is  
11 used up at that particular FDI?

12 A. In certain situations where there were copper  
13 facilities to a location, and subsequent to that plant  
14 being placed, the engineer realized there was more  
15 demand at that location than they had sized the cable  
16 for, and there was also demand back towards the office,  
17 they may have placed a digital loop carrier system,  
18 converted some of those POTS pairs to T1s, connected  
19 them to the digital loop carrier system.

20 And then one of the terms for the digital  
21 loop carrier system is pair gain, not only are they  
22 going to gain pairs at that location through using the  
23 T1, but they have also recovered those physical pairs  
24 back towards the office. So it may be a situation that  
25 they are now using some of those copper pairs that were

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1 used to deliver POTS in the past further back towards  
2 the office to handle ingrowth between that location and  
3 the central office.

4 Q. Now assuming then that some of the customers  
5 served by that FDI are served -- their loops are  
6 actually served by the digital loop carrier. In today's  
7 world, if one of those customers decided that they  
8 wanted DSL service from Covad on a line sharing basis,  
9 is Covad able to provide that service over that kind of  
10 architecture?

11 A. My understanding right now is no, they're  
12 not. I know that there is a lot of work being done by  
13 vendors in trying to accommodate the fact that there are  
14 a lot of digital loop carrier systems in the networks  
15 throughout the United States. But once again, that  
16 would probably be an area that Mr. Hubbard could address  
17 better than I can. I know that for what we show in our  
18 -- on architectures and what we have been told are the  
19 currently deployed architectures for Qwest, those DLC's  
20 can not accommodate the DSL demand.

21 Q. Okay, just so we understand for the record,  
22 because we started talking about DLCs and we haven't  
23 defined them. DLC, of course, stands for digital loop  
24 carrier. And is that a type of the MUXing technology  
25 you referred to a few minutes ago?

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1           A.     Yes, DLC or digital loop carrier is kind of a  
2 generic term for any manufacturer's multiplexers that  
3 are used for providing electronics in the field that can  
4 then provide POTS service.

5           Q.     And there are a lot of different technologies  
6 to accomplish that?

7           A.     There's a variety of vendors, and there's a  
8 lot of technologies.

9           Q.     Turning to the fiber side for just a minute,  
10 let's say that an FDI is served by fiber. In that case,  
11 would it be necessary to have a remote terminal?

12          A.     An FDI can't be served by fiber. There may  
13 be a remote terminal that's served by fiber that then  
14 demultiplexed to copper electrical analog loops and  
15 connects then to an FDI, but the fiber would not go to  
16 the FDI. The fiber would go to the remote terminal for  
17 the digital loop carrier system.

18          Q.     So as you're talking about an FDI is just  
19 purely a copper connection box?

20          A.     It's a feeder distribution interface, not a  
21 multiplexing system.

22          Q.     All right. And a typical fiberfed loop then,  
23 where would the remote terminal be located in relation  
24 to the FDI box?

25          A.     It could be on the same concrete pad. You

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1 would have a pad that would have the power pedestal, the  
2 digital loop carrier system, and the FDI. Or it could  
3 be -- it could serve multiple FDIs depending on how the  
4 density of the area lays out.

5 Q. How big would a remote terminal typically be  
6 in Qwest's existing --

7 A. Well, I'm -- there, once again, there are a  
8 variety of sizes. You will see some that are mounted on  
9 poles. But a Lucent 80 cabinet is probably six feet  
10 wide and about a foot and a half thick and probably  
11 about five feet tall. And I haven't looked at the  
12 architectures manual in a long time, so I couldn't tell  
13 you if that's absolutely correct.

14 Q. And how many -- what's the capacity and if  
15 you can -- well, what's the best way to describe the  
16 capacity of a remote like a Lucent 80?

17 A. The 80 cabinet is the cabinet, not the remote  
18 terminal, but the equipment that would fit in that  
19 cabinet could be 672 lines, 1344 lines, depending on how  
20 they equip that remote terminal.

21 Q. And if you put that kind of equipment in a  
22 Lucent 80 cabinet, would there be any room left over in  
23 the cabinet for other equipment?

24 A. That I don't know.

25 Q. Now you mentioned a power pedestal; what is

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1 the function of a power pedestal?

2 MS. ANDERL: Your Honor, and I guess at this  
3 point I have to object, because I have been sitting here  
4 and I understand that Mr. Buckley can answer these  
5 questions and that it's interesting, but I don't know  
6 how it's really within the scope of Mr. Buckley's direct  
7 or what issue it is in the docket that we're really  
8 addressing.

9 MR. HARLOW: Well, the issue we're addressing  
10 is line sharing over fiberfed loops, which on the  
11 Commission's Third Supplemental Order was directed to be  
12 addressed in Part B of this docket. And we're really  
13 laying a foundation, and until the witness runs out of  
14 ability to answer, I think this is the most appropriate  
15 place to do it to ultimately get to the questions that  
16 were deferred by Ms. Million to Mr. Buckley as well as  
17 Mr. Hubbard. And I think it's really important to the  
18 Commission, my understanding as well as I think the  
19 Commission's understanding of the issues that we're  
20 going to address, to get some of the foundation laid for  
21 it in terms of understanding network architecture.

22 MS. ANDERL: Well, I think that's appropriate  
23 for Covad to do through their own witness, not  
24 necessarily Qwest's witness. Again, you know,  
25 substantively I hesitate to object, because it's obvious



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1 that Mr. Buckley can answer the questions, and this is  
2 perhaps illuminating. But I felt as though I had to  
3 interpose an objection, because I really don't see it as  
4 this witness's testimony. I see it as something Covad  
5 should have done in some pre-filed testimony.

6 CHAIRWOMAN SHOWALTER: How is it within the  
7 scope of this witness's testimony?

8 MR. HARLOW: Well, we're a little bit sort of  
9 chasing ghosts here, because Ms. Million said, well, we  
10 didn't -- we've kind of got a chicken and egg problem.  
11 Ms. Million's testimony, as you recall, which I tried to  
12 inquire into and then was deferred to the engineering  
13 witnesses, was that Qwest did not develop costs for line  
14 sharing over fiber because the element had not been  
15 described. And what I'm trying to illustrate through  
16 cross is that Qwest could, in fact, have either  
17 described an element or developed a proxy for an  
18 element. And I think what we're facing here is a  
19 situation where Qwest hasn't attempted to cost line  
20 sharing over fiber simply because they don't want to,  
21 not because they can't.

22 And now we're faced with a situation where  
23 Qwest has announced, and it's one of the exhibits we  
24 haven't gotten to yet, Qwest has announced that it is  
25 providing service to retail customers, and I'm talking

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1 about it's a megabyte DSL retail service, to customers  
2 served by remote terminals even though it hasn't made  
3 the elements necessary for the competitors to do the  
4 same available to the competitors, as Mr. Buckley just  
5 testified.

6 MS. ANDERL: Mr. --

7 MR. HARLOW: I need to finish.

8 If we're ever going to move this process  
9 forward, the Commission directed that this was to be  
10 addressed in this phase of this docket. If we're ever  
11 going to move this process forward and get the elements  
12 that competitors like Covad need to compete with Qwest  
13 on an equal footing, which means at the same time, not  
14 two years later, then we're going to have to allow  
15 leeway, particularly when the company has avoided the  
16 issue altogether as pointed out by Dr. Cabe in his  
17 testimony.

18 JUDGE BERG: I think the Bench is unanimous  
19 with letting this line of questioning go forward.

20 MR. HARLOW: Thank you, Your Honor.

21 JUDGE BERG: So the objection is overruled.

22 MR. HARLOW: I have to remember the line of  
23 questioning.

24 Ms. Court Reporter, do you have the previous  
25 question available?

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1 JUDGE BERG: Let's go off the record just one  
2 moment.

3 (Discussion off the record.)

4 (Record read as requested.)

5 A. The power pedestal is designed to provide  
6 commercial power for electronics that are at that remote  
7 location.

8 BY MR. HARLOW:

9 Q. And how does it provide the power? Does it  
10 transform it and convert AC line power to DC?

11 A. I would have to defer that question to  
12 Mr. Hubbard.

13 Q. All right.

14 A. What I have associated with our study is the  
15 equipment that is necessary to provide that remote  
16 terminal.

17 And may I say that if we are going to  
18 continue with line sharing type questions that my  
19 testimony doesn't address it, and I have not been  
20 involved in the costing associated with line sharing,  
21 field connection points, and a variety of other things  
22 that you may want to address. So I may start deferring  
23 quite a few questions if this is the direction you want  
24 to go.

25 Q. Absolutely, if you need to defer to a witness

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1 with more expertise.  
2 A. That would be fine.  
3 Q. We will do that, just please let me know.  
4 But I take it that power, electrical power,  
5 is a requirement at a remote terminal?  
6 A. Yes.  
7 Q. And that's to operate the electronics?  
8 A. That's my understanding.  
9 Q. It would not be a requirement with an FDI?  
10 A. An FDI is a physical connection between -- a  
11 passive connection between two pieces of copper.  
12 Q. Are you familiar with the term next  
13 generation digital loop carrier or NGDLC?  
14 A. I have seen that term, yes.  
15 Q. And what is next generation digital loop  
16 carrier in your understanding?  
17 A. Sometimes it's vendor hype as to the fact  
18 that our equipment is the very latest, greatest thing.  
19 Also it may just depend on the vintage of digital loop  
20 carrier systems that are being addressed in some sort of  
21 discussion. The loop model uses TR303 integrated  
22 digital loop carrier systems, and it also uses TR008  
23 integrated digital loop carrier systems. The 303 may be  
24 what you're discussing with next generation digital loop  
25 carrier systems.

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1 Q. And what are the capabilities of a TR303  
2 system that distinguish it from a generic type of  
3 digital loop carrier?

4 A. A 303 has a variety of capabilities, but one  
5 difference is time slot interchanging.

6 Q. What does that accomplish?

7 A. It allows the system to essentially seize an  
8 open time slot so that you don't have to dedicate a path  
9 through the piece of equipment.

10 Q. Any other capabilities?

11 A. I would have to defer that to Mr. Hubbard.

12 Q. Are there any next generation digital loop  
13 carrier systems that allow or facilitate line sharing  
14 over a fiberfed --

15 A. Like I said earlier, there are vendors that  
16 are trying to produce products that will allow for DSL  
17 through digital loop carrier systems, but I have not  
18 read through any of the technical specs on any of those  
19 pieces of equipment.

20 Q. Do you know if Qwest is using any of those  
21 pieces of equipment in its network currently?

22 A. No, that I'm aware of.

23 Q. Do you know if Qwest plans to deploy any of  
24 those?

25 A. I'm sure if something comes along that is up

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1 to the specs for the Qwest network and provides  
2 capabilities at a reasonable cost that there is an  
3 engineer out there somewhere who is trying to determine  
4 whether it's something that can be used in the Qwest  
5 network, but I am not aware of any plans for a specific  
6 piece of equipment.

7 Q. Are you aware if any other RBOCs use that  
8 type of equipment?

9 A. I have read some information on Project  
10 Pronto, but I don't know the specifics on what those  
11 companies are doing.

12 Q. Would Mr. Hubbard be more conversant with the  
13 Project Pronto and the type of equipment involved in  
14 that project?

15 A. I'm not certain. You could certainly ask  
16 him.

17 Q. What's your understanding of the capabilities  
18 of the equipment in Project Pronto?

19 MS. ANDERL: Well, again, I am going to  
20 object. At this point he's now asking this witness  
21 questions that are not only beyond the scope of his  
22 testimony but about companies other than Qwest. And I  
23 really do think that Mr. Harlow could have developed  
24 this information through his own witness had he chosen  
25 to do so.

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1                   MR. HARLOW: I really think that Qwest should  
2 have taken a look at the most forward looking technology  
3 in costing its feeder, and clearly there's a lot of DLC  
4 technology in its cost models. We tried to get at this  
5 through the costing witness. She deferred to  
6 Mr. Buckley and Mr. Hubbard.

7                   THE WITNESS: May I respond to that?

8                   JUDGE BERG: Hold on one second.

9                   To that extent, Mr. Harlow, it sounds to me  
10 that what you're looking to establish is that there's an  
11 awareness of the technology on the part of Qwest, and  
12 your questions are starting to go into more of the  
13 detail of what Pronto is or isn't, and it sounds like  
14 you have already established the fact that there is  
15 awareness.

16                   MR. HARLOW: What I am actually, I haven't  
17 written my post hearing brief yet because I don't have  
18 all the facts yet, but what I'm starting to suspect is  
19 that Qwest has not used forward looking technologies in  
20 its cost studies and that if Qwest assumed forward  
21 looking technologies that Qwest could have developed  
22 costs for line sharing over fiber contrary to the claim  
23 of Ms. Million that it was premature to develop those  
24 costs and those prices. We may be at a dead end with  
25 this witness anyway.

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1                   JUDGE BERG: I think we will let the  
2 questioning go, overrule the objection and let the  
3 questioning go forward a little further, but please just  
4 use your own best judgment as to when enough is enough  
5 and when you've gotten what you need to make the  
6 argument that you want to make.

7                   MR. HARLOW: Certainly, Your Honor. How are  
8 we on time?

9                   JUDGE BERG: We're going to finish with this  
10 witness today.

11                   MR. HARLOW: Okay.

12                   MS. ANDERL: Your Honor, if I might just  
13 interject, I understand that the objection has been  
14 overruled, I do believe however that Mr. Harlow has  
15 seriously misrepresented Ms. Million's testimony, which  
16 was that the cost studies are under development and we  
17 are working with the interested parties to appropriately  
18 define a product and develop the cost studies, not that  
19 Qwest either didn't want to or couldn't or refused to  
20 develop the study.

21                   JUDGE BERG: I don't have a clear  
22 recollection myself, but your position is noted.

23 BY MR. HARLOW:

24                   Q. I think my question was whether you had an  
25 understanding of the capabilities of the equipment being



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1 deployed as part of Project Pronto?

2       A.     I have an understanding of the capabilities  
3 of the equipment that Qwest is employing in their  
4 network, and that's what our cost model is designed to  
5 represent. I can't make any conjecture as to what  
6 BellSouth is doing or Southwestern Bell or Verizon is  
7 doing. I have to try to attempt to reflect the costs  
8 associated with the architectures that are being placed  
9 in the Qwest network.

10            If the network architectures personnel  
11 develop a new strategy that on a forward looking basis  
12 we are going to start deploying some other sort of  
13 digital loop carrier system, then our models will be  
14 adjusted to reflect that. But that does not exist at  
15 this time. And as has been noted earlier, there are  
16 people working on various types of solutions that are  
17 not set in stone yet. So I can't reflect those in a  
18 cost model and have any sort of confidence that I'm  
19 doing a TELRIC forward looking study.

20       Q.     You mentioned earlier that your model uses  
21 TR303 and TR008?

22       A.     Yes.

23       Q.     Can you describe in kind of a high level the  
24 way lawyers can understand the difference in the  
25 capabilities of those two pieces of equipment?

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1           A.     They are both integrated digital loop carrier  
2 systems, which means that they connect to the switch at  
3 a DS1 level. They don't demultiplex at the central  
4 office back down to a DS0 level. One of them has the  
5 ability to share bandwidth. I shouldn't say share  
6 bandwidth, to select a path through a DI group, which is  
7 a group of DS1s, so there is a little bit more  
8 flexibility with the TR303. You can do some field, I'm  
9 trying to think of the proper term, provisioning that  
10 some of those capabilities, some of the software  
11 capabilities may not be available in TR008.

12           I think Mr. Hubbard could probably address  
13 the differences a little better than I can. The TR303  
14 systems that we've got are larger systems, and the TR008  
15 are smaller or lower capacity systems.

16           Q.     Are you aware that last month Qwest announced  
17 that it would be providing megabyte DSL service to  
18 customers that are served by DLC systems?

19           A.     No, I was not.

20           Q.     Do you know that Qwest is or is planning to  
21 provide that service over digital loop carrier?

22           A.     I would love if they would, because I'm on a  
23 digital loop carrier system.

24           Q.     Would Mr. Hubbard --

25           A.     But no, I'm not aware of that.

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1 Q. Would Mr. Hubbard be the witness or maybe  
2 Ms. Brohl to ask those questions of?

3 A. They may be.

4 Q. Do you have any technical knowledge as to how  
5 you would provision a DSL service over Qwest's embedded  
6 DLC systems on a line sharing basis?

7 A. No, I don't.

8 Q. Do you have any knowledge as to the average  
9 number of lines, these would be on the distribution  
10 side, served by a Qwest FDI?

11 A. The number of distribution lines served by an  
12 FDI?

13 Q. The average number of -- let's say the  
14 average number of customer premises served by an average  
15 Qwest FDI.

16 A. No, I do not. What you're asking for is for  
17 every FDI, how many customer locations are served out of  
18 it?

19 Q. Yes.

20 A. Once again, it varies dramatically. I have  
21 not seen a study that said on average an FDI has X  
22 number of customer locations. So no, I'm not aware of  
23 that.

24 Q. Are remote terminals typically more  
25 frequently found in Qwest's network where you have

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1 longer loops?

2       A.     That has an impact on whether or not digital  
3 loop carrier systems are utilized.  If you have longer  
4 loops, digital loop carrier systems allow you to -- a  
5 greater reach, and they also allow you to concentrate  
6 traffic over fewer pairs or fewer fibers.

7       Q.     Can you generalize at all whether you would  
8 be more likely to find fiberfed loops and remote  
9 terminals in say downtown urban core areas versus  
10 residential areas or less densely populated areas?

11       A.     I can't.

12       Q.     Do you have any knowledge with regarding to  
13 your cost study assumptions as to whether or not the  
14 cost studies assume that the less dense areas, say zones  
15 3, 4, and 5, are more likely to be served by fiber than  
16 the higher density zones 1 and 2?

17       A.     No, because the zones in Washington are wire  
18 center zones, and the cost models, HAI, BCPM, loop MOD,  
19 make assumptions that within a certain distance, the  
20 customers will be served by physical copper pairs, and  
21 beyond a certain distance, they are going to be served  
22 by digital loop carrier systems.  So any of those zones  
23 are going to have customers in close to the wire center  
24 and customers further away.

25               If you were talking distance zones, you could

02086

1 say yes, beyond a certain distance customers are going  
2 to be served on digital loop carrier within the model.  
3 Within a certain distance, they're going to be served on  
4 copper. But like I said, in Washington, the zones are  
5 wire center zones.

6 Q. All right. Well, let's take the question  
7 then out of the zones and talk I guess areas. Are  
8 residential areas in Qwest's network more likely to be  
9 served by fiber feeder than are commercial areas?

10 A. It depends on where they are located relative  
11 to the serving wire center. There are serving wire  
12 centers that are oriented towards suburban areas, so the  
13 residential neighborhoods close to those wire centers  
14 would be served on copper. Conversely, you could have a  
15 large shopping center that's distant from that same wire  
16 center, and it could potentially be served on digital  
17 loop carrier systems.

18 Q. Are Qwest wire centers generally located near  
19 a central business district?

20 A. They're located near central business  
21 districts. They're also located near suburban areas and  
22 in rural areas.

23 Q. Do remote terminals typically serve one, or  
24 might they serve more than one FDI?

25 A. That varies. It depends on the area.

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1 Q. What's the most likely scenario?

2 A. I couldn't tell you. I have not done a  
3 survey of that.

4 MR. HARLOW: Thank you, Mr. Buckley, that's  
5 all the questions I have.

6 JUDGE BERG: Mr. Trautman.

7 MR. TRAUTMAN: Yes, thank you, Your Honor.

8

9 C R O S S - E X A M I N A T I O N

10 BY MR. TRAUTMAN:

11 Q. Good afternoon, Mr. Buckley.

12 A. Good afternoon.

13 Q. Could you turn to what's been marked as  
14 Exhibit C-1051, and that was U S West Communications  
15 November 14th, 1999, response to Staff's Data Request  
16 Number 1 in Phase III of Docket UT-960369.

17 A. I have that.

18 Q. And that consists of a one page response, and  
19 then there's a disk attached?

20 A. Yes.

21 Q. Okay. And it appears that this response was  
22 prepared either by you or under your supervision; is  
23 that correct?

24 A. Yes, it was.

25 Q. And is it correct that the response shows the

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1 number of feeder loops in kilofeet increments for each  
2 Qwest wire center in Washington?

3 A. There is a table there that shows working  
4 lines by distribution area location, and those are --  
5 then it has a feeder distance associated with it.

6 Q. Would you agree subject to check that the  
7 data in that response in the disk would show that the  
8 average loop lengths are shorter in wire centers  
9 assigned to zones 1 and 2 than in wire centers that are  
10 assigned to zones 4 and 5?

11 A. I would have to check that, but subject to  
12 check, yes, I would agree.

13 Q. Is it correct that fiber loops were used in  
14 developing the loop cost estimates in Docket UT-960369  
15 for the feeder plant?

16 A. There were a combination of technologies that  
17 were used for development of feeder plant, both copper  
18 based DLC, fiber based DLC, and then also pure physical  
19 copper feeder plant.

20 Q. Now with respect to the cost of a fiber as  
21 opposed to a copper looped facility from a central  
22 office to a customer location, would the only difference  
23 in the cost be the cost of the cabling?

24 A. Generally what you're speaking of is a  
25 trenching cost for copper versus fiber. The only

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1 difference may be that you -- and you may be looking at  
2 deeper trenching with fiber than you would with copper,  
3 but typically the trenching cost should be very similar,  
4 and then the difference would be the facility itself.

5 Q. Now was any adjustment made to the cost of  
6 the DS1 loop copper facilities to reconcile the  
7 difference between the Qwest cost estimate in this  
8 proceeding and the cost of the UNE loop that was  
9 determined by the Commission in Docket UT-960369?

10 A. The copper portion of the loop that was  
11 provided to the NAC model was a truncated version of the  
12 unbundled loop lengths. We were only looking at a  
13 portion of that, so we did not take data directly from,  
14 for instance, RLCAP 3.5 for the NAC model. We were  
15 using an updated model, so there is information, and I  
16 would have to check exactly what, but there is  
17 information such as placement cost or material cost that  
18 are more current than what was used in July of '97. And  
19 once again, we're not looking at the universe of  
20 unbundled loops, we're looking at that shorter distance  
21 that's associated with copper plant that would be used  
22 by the NAC model.

23 Q. Now you're familiar with the NAC model,  
24 that's correct?

25 A. I have reviewed it, yes.



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1 Q. In which worksheet could we find the  
2 reductions to structure investments that would reflect  
3 the Commission's structure sharing decision in Docket  
4 UT-960369?

5 A. In the NAC model?

6 Q. Yes.

7 A. I don't think the NAC model has anything that  
8 addresses structure or the sharing. The 4C or the 1C or  
9 the trench itself comes from the loop MOD or Loop  
10 Special.

11 Q. And where in the loop MOD?

12 A. The loop model has inputs for fill factors,  
13 additional lines, and the sharing percentages and the  
14 placement activities in the data input sheet.

15 MR. TRAUTMAN: I would like to move for  
16 admission of Exhibit C-1051.

17 MS. ANDERL: No objection.

18 JUDGE BERG: Exhibit 1051 and C-1051 are  
19 admitted.

20 MR. TRAUTMAN: And I have no further  
21 questions.

22 JUDGE BERG: Dr. Gabel.

23

24 E X A M I N A T I O N

25 BY DR. GABEL:

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1 Q. Good afternoon.

2 A. Good afternoon, Dr. GABEL.

3 Q. I would like to just follow up that line of  
4 questioning. If I were to go to the loop MOD CD that  
5 Qwest filed in this docket, would I see an input that  
6 reflected the boring of buried cable? There was a  
7 decision on that issue in Paragraph 55 of the 8th  
8 Supplemental Order saying that the correct boring  
9 percentage to use was 5%.

10 A. What you would see would be a variety of  
11 boring percentages depending on the density group or the  
12 feeder. There's two feeder options, urban and rural.  
13 The NAC model run of loop MOD is different enough from  
14 the model that was used in UT-960369 in that the  
15 previous model had developed and undeveloped, also I  
16 think referred to as easy and difficult.

17 In applying the 8th Supplemental Order to the  
18 current model, and I need to distinguish there were --  
19 there were runs previously that were used for  
20 de-averaging and for subloop de-averaging that were  
21 older models in which we went through and made  
22 adjustments to the fill factors for feeder plant, the  
23 percentage of additional lines, the sharing percentages,  
24 and also directional boring at 5%, and then the  
25 remainder was spread evenly or proportionally through

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1 the other activities.

2           In the Order, it states that these  
3 adjustments should be made in the developed area within  
4 the model. Loop MOD does not have that structure  
5 anymore. So when we went in to make that adjustment,  
6 that part not being there, we made a run trying to map  
7 it into it, and we made a run where we didn't put it in  
8 there because it didn't exist. What we found was that  
9 the attempt to map it in there produced numbers that  
10 were higher for the copper and the fiber inputs to the  
11 NAC model, 1% to 3% higher than what came out of the  
12 structure that exists in the new loop model. Sharing  
13 percentages were difficult. There were I think no  
14 sharing percentages at that point in time. Now it's 20%  
15 across the board. Every single activity is reduced by  
16 20%.

17           And so mapping that in actually produced a  
18 higher cost. We stayed conservative and said, we're  
19 going to go with the lower costs that it produces. We  
20 included the 65% utilization and the 25% additional  
21 line. The other items that mapped in there in fact,  
22 like I said, resulted in a higher cost. Very similar,  
23 but higher cost, and so we stayed with the lower cost  
24 when we made the run.

25           Q.     I have a few questions about your rebuttal

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1 testimony, page 6, line 15, this is Exhibit 1050.

2 A. Page 6, line 15.

3 Q. On page 6, line 15, you state it is unlikely  
4 that DS1s and DS3s are served out of the same remote  
5 terminal as basic exchange DS0s. Would you elaborate on  
6 why you believe that is the case.

7 A. Typically, and this may go back to a question  
8 that was asked earlier about the likelihood that DS3  
9 demand is going to exist in a residential neighborhood,  
10 but a digital loop carrier system that is designed for  
11 residential neighborhoods will typically allow you to  
12 provide DS0 services out of it. Something like the  
13 FLM150, which is included in the DS3 NAC model, is  
14 designed to provide DS3 services, not DS0 services. And  
15 so where I would place a basic exchange or POTS type  
16 digital loop carrier system, I wouldn't use the same  
17 sort of electronics that I would use in the basement of  
18 a high-rise building.

19 For instance, the building I work in has an  
20 FLM150 in the basement. Fiber serves that location even  
21 though we're probably less than 12 kilofeet from a  
22 central office, and then it's distributed through the  
23 building to some data location. It's a different  
24 architecture. It's a different piece of equipment, a  
25 different technology, than would be used for basic

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1 exchange locations.

2 Q. Okay. So just as another example, say this  
3 building may have a few DS1s running to it, an entire  
4 building would be served by DS1s, and then just half a  
5 block away there's a convenience store that may have  
6 DS0s. And it's your position that they would be served  
7 through a different remote terminal, and therefore you  
8 wouldn't have in the same remote terminal both the DS1s  
9 and the DS0s?

10 A. It's possible to extend DS1s out of a remote  
11 terminal. Now what you're talking about is putting  
12 other cards, other equipment in there. If you are  
13 within a certain distance, you may be using the copper  
14 services like we discussed, the hDSL services, and that  
15 would be located at the end user location rather than at  
16 some remote terminal. Or one of the other options that  
17 is shown in that DS1 NAC model is a light span, which is  
18 the large digital loop carrier system that we use in the  
19 loop model, but it has those cards that allow you to  
20 extend DS1s out. So there may be some situations where  
21 you get some crossover. As you get to higher byte rate  
22 services, the probability drops off.

23 Q. I would now like to ask you in the same  
24 exhibit to turn to page 8, line 5. Here you're  
25 discussing the Hatfield model; is that correct?

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1           A.     It appears more along the lines of just a  
2 hypothetical about whether or not a central, or excuse  
3 me, a remote terminal could be modified by pulling out a  
4 POTS card and placing a DS3 card in it.  And that  
5 adjustment in conjunction with the unbundled loop  
6 investment that was developed during the general cost  
7 docket would have some sort of correlation to the  
8 resulting investment.

9           Q.     Okay.  If I could refer you to page 6, line  
10 9, you say first the adjustment was made to the Hatfield  
11 model.

12          A.     Right, during the cost docket, the three  
13 models that were involved, the Hatfield model was  
14 adjusted to take into account the way that the DS3 and  
15 DS1 circuits were addressed or were counted, so that  
16 adjustment was strictly to the Hatfield model.

17          Q.     Okay.  And so at line 5 of page 8 when you're  
18 talking about the DS3 bandwidth available at the remote  
19 terminal, you're talking about the bandwidth that was  
20 modeled by the Hatfield model?

21          A.     What I'm saying there is that if you had  
22 demand for 672 lines, if the Hatfield model happened to  
23 have a DS3 demand at that location and counted it as  
24 DS0s and used a remote terminal, the remote terminal  
25 that would be modeled would include POTS cards and would

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1 assign 1/672 of the common cost, the fiber cost, to each  
2 of the POTS circuits. So pulling out a POTS card and  
3 plugging the DS3 card in there would not address all of  
4 the bandwidth that would then go to that DS3 circuit.  
5 In essence, it would soak up all of the bandwidth to  
6 that remote location, and so would be responsible for  
7 the entire common, the cabinet, and the facility.

8 Q. Do you know, Mr. Buckley, if the Hatfield  
9 model included inputs for incremental investments that  
10 are required if the demand at a remote terminal exceeded  
11 672 channels?

12 A. They had the ability to increment, and there  
13 were limitations depending on the size of the system.  
14 But they could increment by in essence adding another  
15 shelf. So there was the ability to say a 672 line  
16 remote could increment to 1344 and I think also  
17 increment up to 2016. The smaller systems could  
18 increment from 96 up to 192 at the same location, so  
19 they would add more common cards and more channel unit  
20 cards.

21 Q. But the concern that you're expressing on  
22 pages 6 to 8 still holds regardless if the model added  
23 those incremental shelf expenses?

24 A. Yes.

25 MR. TRAUTMAN: Thank you, I have no further

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1 questions.

2 COMMISSIONER HEMSTAD: None.

3 JUDGE BERG: Any additional cross-examination  
4 or redirect?

5 Ms. Steele.

6

7 R E C R O S S - E X A M I N A T I O N

8 BY MS. STEELE:

9 Q. Just following up on a question from  
10 Dr. Gabel. I'm looking at page six of your testimony in  
11 discussing the adjustment made to the Hatfield model.  
12 Now the Qwest RLCAP used in that prior proceeding also  
13 modeled the structure required to serve DS1 and DS3  
14 demand that was current at that time; is that correct?

15 A. We counted the DS0 type lines, because the  
16 objective was to model the unbundled loops. So we were  
17 not looking at -- our line counts did not include DS1s  
18 and DS3s. The same structure, the same sheath may  
19 contain DS1s and DS3s, and they would use -- for  
20 instance, if I was providing service to a remote  
21 terminal and using fiber and serving 672 lines, the four  
22 fibers would be shared by 672 different POTS customers.  
23 Within that same sheath, there could be four fibers that  
24 are serving one FLM150 that's providing three DS3s at  
25 another location. So a portion of that structure would



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1 be assigned based on four fibers going to the DS3s and  
2 four fibers going to the POTS customers.

3 MS. STEELE: That's all I have, thanks.

4 JUDGE BERG: Ms. Anderl, any redirect?

5 MS. ANDERL: No, Your Honor.

6 JUDGE BERG: All right, thank you very much  
7 for being here and testifying, Mr. Buckley.

8 Let's be off the record for just a moment.

9 (Discussion off the record.)

10 JUDGE BERG: At this time, both Qwest  
11 witnesses Million and Buckley have completed testifying,  
12 and they may be excused from the remainder of the  
13 proceedings.

14 And I would also request that the reporter at  
15 this point in the transcript enter the exhibit numbers  
16 and descriptions from the exhibit list beginning with  
17 Exhibit T-1060 through 1064, that would cover  
18 Mr. Kennedy. Please enter those exhibit numbers and  
19 exhibit descriptions as if read in their entirety.

20

21 (The following exhibits were identified in  
22 conjunction with the testimony of ROBERT J. KENNEDY.)

23 Exhibit T-1060 is Supplemental Direct  
24 Testimony of Robert J. Kennedy (RFK-1T). Exhibit 1061  
25 is Recurring Rates & Nonrecurring Charges (RFK-2).

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1 Exhibit T-1062 is Direct Testimony of Perry W. Hooks,  
2 Jr. (PWH-T1). Exhibit E-1062 is Errata to Direct  
3 Testimony of Hooks (PWH-T1). Exhibit 1063 is Recurring  
4 Rates and Nonrecurring Charges (PWH-2). Exhibit 1064 is  
5 Recurring Rates Charges (RFK-3).

6

7 JUDGE BERG: At this point, our hearing today  
8 is adjourned. We will be off the record.

9

(Hearing adjourned at 4:25 p.m.)

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