EXH. ZCY-1CT DOCKETS UE-240004/UG-240005 2024 PSE GENERAL RATE CASE WITNESS: ZACARIAS C. YANEZ

BEFORE THE WASHINGTON UTILITIES AND TRANSPORTATION COMMISSION

WASHINGTON UTILITIES AND TRANSPORTATION COMMISSION,

Complainant,

v.

PUGET SOUND ENERGY,

Respondent.

Docket UE-240004 Docket UG-240005

PREFILED DIRECT TESTIMONY (CONFIDENTIAL) OF

ZACARIAS C. YANEZ

ON BEHALF OF PUGET SOUND ENERGY

REDACTED VERSION

FEBRUARY 15, 2024

PUGET SOUND ENERGY

PREFILED DIRECT TESTIMONY (CONFIDENTIAL) OF ZACARIAS C. YANEZ

CONTENTS

I.	INTRODUCTION	1
II.	ACQUISITION OF THE CHELAN POWER SALES AGREEMENT IS PRUDENT	2
	A. Background and Key Terms of the Chelan PSA	4
	B. Need for the Chelan PSA	7
	C. Comparison of the Chelan Slice Agreement to Alternatives	13
	D. Involvement of PSE Management	20
	E. Benefits of the Chelan PSA.	21
Ш	CONCLUSION	21

PUGET SOUND ENERGY

PREFILED DIRECT TESTIMONY (CONFIDENTIAL) OF ZACARIAS C. YANEZ

LIST OF EXHIBITS

Exh. ZCY-2 Professional Qualifications of Zacarias C. Yanez

Exh. ZCY-3HC Presentations and Materials for PSE's Board of Directors

and Energy Management Committee

Exh. ZCY-4C Chelan Purchase and Sale Agreement

2. assisting in the acquisition of electric resources and long-term (i.e., greater than five years) power contracts originated within PSE's energy supply group.

Q. Please summarize your prefiled direct testimony.

A. This prefiled direct testimony supports a finding of prudence for a 20-year Power Sales Agreement ("PSA") with Public Utility District No. 1 of Chelan County ("Chelan PUD") for a 25 percent share of the output of the Rocky Reach and the Rock Island Hydroelectric Projects ("Chelan PSA"). The Chelan PSA effectively renews and extends the 2006 power sales agreement with Chelan PUD ("2006 Chelan PSA") that expires in October 2031¹.

II. ACQUISITION OF THE CHELAN POWER SALES AGREEMENT IS PRUDENT

Q. What is PSE's understanding of the Commission's prudence standard?

A. In PSE's 2003 Power Cost Only Rate Case proceeding, Docket UE-031725, the Commission reaffirmed the standard it applies in reviewing the prudence of power generation asset acquisitions.

The test the Commission applies to measure prudence is what a reasonable board of directors and company management would have decided given what they knew or reasonably should have known to be true at the time they made a decision. This test applies both to the question of need and the appropriateness of the expenditures. The company must establish that it adequately studied the question of whether to purchase these resources and

¹ Docket UE-060266/Exh. JLM-1HCT/Final Order 08 at para. 165.

29

30

made a reasonable decision, using the data and methods that a reasonable management would have used at the time the decisions were made.²

In addition to this reasonableness standard, the Commission has cited several specific factors that inform the question of whether a utility's decision to acquire a new resource was prudent. These factors include the following:

- First, the utility must determine whether new resources are necessary.³
- Once a need has been identified, the utility must determine how to fill that need in a cost-effective manner. When a utility is considering the purchase of a resource, it must evaluate that resource against the standards of what other purchases are available, and against the standard of what it would cost to build the resource itself.⁴
- The utility must analyze the resource alternatives using current information that adjusts for such factors as end effects, capital costs, impact on the utility's credit quality, dispatchability, transmission costs, and whatever other factors need specific analysis at the time of a purchase decision.⁵
- The utility should inform its board of directors and/or management about the purchase decision and its costs. The utility should also involve the board of directors and/or management in the decision process.⁶
- The utility must keep adequate contemporaneous records that will allow the Commission to evaluate its actions with respect to the decision process. The Commission should be able to follow the utility's decision process; understand the elements that the utility used; and determine the manner in which the utility valued these elements.⁷

² WUTC v. Puget Sound Energy, Docket UE-031725, Order 12 at ¶ 19 (Apr. 7, 2004).

³ See e.g., WUTC v. Puget Sound Power & Light Co., Docket UE-921262, et al., Nineteenth Supplemental Order at 11 (Sept. 27, 1994).

⁴ *Id*. at 11.

⁵ *Id.* at 2, 33-37, 46-47.

⁶ *Id.* at 37, 46.

⁷ *Id.* at 2, 37, 46.

5

7

1112

13

14

1516

17

18 19 Q. Did PSE's decision to enter the Chelan PSA meet this prudence standard?

A. Yes. PSE has a clear, documented need for capacity. Additionally, PSE has a documented need for clean energy to meet the Clean Energy Transformation Act ("CETA")⁸ requirements. As further described in my testimony, PSE performed the requisite analyses, kept management informed, and maintained contemporaneous documentation expected by the Commission.

A. Background and Key Terms of the Chelan PSA

Q. Please describe the Rocky Reach and Rock Island Hydroelectric projects.

A. The Rocky Reach Hydroelectric Project ("Rocky Reach Project") is an 11-unit, 1,300 megawatt ("MW") hydroelectric facility owned and operated by Chelan PUD and located on the Columbia River. The Rocky Reach Project began commercial operation in 1961, and its operating license expires in the year 2052.

The Rock Island Hydroelectric Project ("Rock Island Project") is an 11-unit, 624 MW hydroelectric facility also owned and operated by Chelan PUD and located on the Columbia River. The Rock Island Project began commercial operation in 1932, and its operating license expires in the year 2028.

The Rocky Reach and Rock Island Projects are currently used to serve local load of Chelan PUD in Chelan County, and Chelan PUD sells surplus energy to third parties under existing power purchase agreements. PSE has a long history with

⁸ Chapter 19.405 RCW.

both projects, dating back to the construction of the Rock Island Project. PSE currently purchases a 25 percent share (approximately 480 MW of capacity) of the output of both the Rocky Reach and Rock Island Projects through the 2006 Chelan PSA. The 2006 Chelan PSA expires in accordance with its terms in 2031.

Q. Please describe the key terms of the Chelan PSA.

A. The Chelan PSA's term begins on November 1, 2031, and expires on October 31, 2051. The Agreement entitles PSE to receive a twenty-five percent share of the output of the Rocky Reach and Rock Island Projects. When paired with PSE's existing transmission rights, the Chelan PSA provides approximately (i) MW of dispatchable and flexible capacity, (ii) 1075 MWh of storage, and (iii) 2,166 GWh of clean, zero-emission power to contribute toward PSE's CETA requirements. The second exhibit to this prefiled testimony, Exh. ZCY-3HC, includes summary terms and the full contract is included as the third exhibit, Exh. ZCY-4C.

Similar to the existing 2006 Chelan PSA, PSE negotiated a contract price based on a proportional share, 25 percent, of the costs to operate the Projects. The Chelan PSA also includes an annual fixed cost premium. Based on assumptions at the time of execution, contract costs over the 20-year life, are expected to have a present value of \$ or a levelized hourly price of approximately \$ per MWh.

Prefiled Direct Testimony (Confidential) of Zacarias C. Yanez SHADED INFORMATION IS DESIGNATED AS CONFIDENTIAL PER WAC 480-07-160

Exh. ZCY-1CT Page 5 of 22

REDACTED VERSION

1	
2	
3	
4	
5	
6	
7	
8	
9	
10	
11	
11 12	
12	
12 13	
12 13 14	
12 13 14 15	
12 13 14 15 16	

20

21

22

Q. Please summarize the timing and nature of PSE's negotiations with Chelan PUD.

A. Chelan PUD and PSE began meeting and discussing a possible renewal or extension of PSE's offtake agreements in early 2021. By the end of the first quarter of 2021 PSE and Chelan PUD were engaging regularly in contract discussions. PSE also engaged internal subject matter experts to begin the due diligence process. By the third quarter of 2021 Chelan PUD provided the first draft of the new contract language, including pricing components. Negotiations continued through the fourth quarter of 2022, before settling on the final terms. PSE was able to secure some concessions to the operational and contractual terms with no material price change to what was first offered in 2021. This was achieved in an environment with increasing market prices, increased competition for resources, and increased inflation pressures.

Q. Please compare the key term of the Chelan PSA to the 2006 Chelan PSA.

A. Both the existing 2006 Chelan PSA and the Chelan PSA, entitle PSE to purchase a 25 percent share of the Rocky Reach and Rock Island projects. The contracts both commit PSE to pay for a 25 percent share of costs of operating the projects. In addition to a 25 percent share of operating costs both contracts have an adder, the 2006 Chelan PSA had a one-time \$\infty\$ million adder, while the Chelan PSA had a fixed annual payment. Differences include changes in the term dates and minor differences in contract terms that reflect Chelan PUD's changes in

changes in transmission terms to reflect Chelan's Open Access

15

2

Proposal ("2021 RFP") processes and continued the assumption that existing hydroelectric resources would be extended. Those processes focused primarily on needs in the first CEIP compliance window (2022-2025) and in the 2021 RFP window (through 2027).

Q. Please describe how the Chelan PSA helps meet PSE's capacity need.

A. As illustrated in Figure 1 below, PSE expects to have a significant capacity need in 2031 and beyond. Notably, this significant capacity need assumes that PSE would continue to purchase 25 percent of the output of the Rocky Reach and Rock Island Projects. Failure to acquire 25 percent of the output of the Projects would effectively increase PSE's capacity need from 735 MW to about 1,179 MW (735 MW + MW to reflect the expiration of the current Chelan contract) in 2031. Preliminary results of the 2023 Electric Progress Report indicate that PSE's capacity need is increasing, highlighting the continued importance of the Chelan PSA. PSE's 2023 Electric Progress Report is provided as Exh. JJJ-3.

REDACTED VERSION

Q. Please describe how the Chelan PSA helps meet PSE's CETA energy need.

A. Figure 2 below shows the forecasted 2021 PSE IRP need for renewable or non-emitting resources. Similar to the capacity need in Figure 1, the renewable or non-emitting resources need in Figure 2 assumes that PSE will continue to acquire a 25 percent share of the output of the Projects. Failure to continue to acquire a 25 percent share of the output of the Projects would effectively increase PSE's need for CETA-eligible energy on expiration of the existing agreement in 2031. This would result in an increase in CETA need of about 2,166 GWhs starting in 2031.

10,000

1

2

3

4

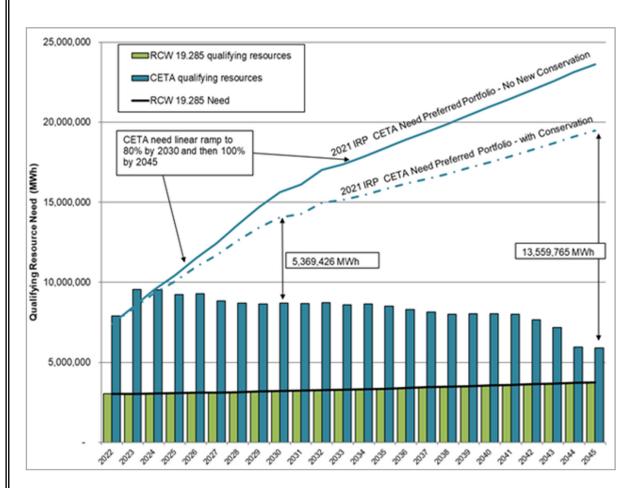
5

6

7

8

Figure 2: Renewable Resource Need (CETA and RPS Compliance)



- Q. Why did PSE choose to execute the Chelan PSA almost eight years before the existing agreement expires?
- A. Chelan PUD approached PSE in the first quarter of 2021 for the purpose of renewing the existing power sales agreement that is scheduled to expire in October 2031. PSE's decision to negotiate and enter into the Chelan PSA about eight years ahead of the expiration of the existing agreement is driven by the importance of the Projects to PSE's portfolio. Output from the Projects has for decades been the backbone of PSE's existing resource base, providing seasonal

2

3

4

5

6

7

8

and daily load shaping energy and capacity benefits in addition to necessary ancillary services. This output helps to ensure PSE's ability to meet clean energy needs, daily and seasonal peaking requirements, integrate existing and incremental wind or other variable production resources into PSE's supply portfolio, and provides increased certainty related to modeling and determination of PSE's future resource needs and supply alternatives.

Given these important attributes and PSE's extensive electric supply resource needs, PSE has understood for some time that continued access to the Projects' output would be a critical component of PSE's long-term electric portfolio management strategy. However, PSE's existing long-term contract with Chelan PUD does not contain provisions for any right of first refusal, right of first offer, or extension beyond its current terms. When Chelan PUD informed PSE of its desire to reach an agreement in principle by the end of 2022, PSE saw an opportunity to undertake negotiations with Chelan PUD and secure access to the Projects output through November 2051. Securing the capacity, clean energy, and ancillary benefits through the 2045 transition to 100 percent clean energy Washington targets⁹.

If PSE had not engaged in negotiations and successfully executed the Chelan PSA renewal, PSE would have risked losing the opportunity to acquire a valuable, non-emitting, flexible capacity resource to another off-taker through the Chelan

⁹ RCW 19.405.050(1).

PUD's competitive auction process. In late 2020, Chelan PUD notified PSE that it would be conducting an auction to sell a share, or "slice", of the Rocky Reach and Rock Island Projects. Chelan PUD was, and continues to be, actively engaged in marketing portions of the generation portfolio. During the negotiation period Chelan announced a long-term power sales agreement with Avista Utilities ("Avista"). Under the terms of that new agreement, Avista's share of the Projects' output grows from five percent to ten percent. ¹⁰ It is highly likely that Chelan PUD would have marketed some or all of PSE's share to a third party if PSE had not engaged when it did.

- Q. Why is PSE seeking a prudence determination for the Chelan Slice

 Agreement now when it does not start until 2031?
- A. As explained earlier in my testimony, the test the Commission applies to measure prudence is what a reasonable board of directors and company management would have decided given what they knew or reasonably should have known to be true at the time they made a decision. Therefore, the prudence standard applies to PSE's decision to enter the Chelan Slice Agreement at the time it made that decision, not the delivery start date. While the Chelan Slice Agreement does not start until 2031, the decision to enter into the agreement was considered and made in 2022. PSE initially requested a prudence determination as part of its 2022 Power Cost Adjustment ("PCA")¹¹ filing. In the 2022 PCA, the Commission

 $^{^{10}}$ Please see https://www.chelanpud.org/about-us/news/2021/12/30/chelan-pud-and-avista-announce-long-term-clean-energy-contract.

¹¹ Docket UE-230313.

provided guidance to file for a prudence determination in the next general rate case filing to allow more discussion before making a determination. Accordingly, PSE has filed to determine prudency of the Chelan Slice Agreement in this proceeding.

C. Comparison of the Chelan Slice Agreement to Alternatives

- Q. What alternatives did PSE consider in its analysis of the Chelan Slice

 Agreement?
- A. PSE's analysis of alternatives reflects both the quantitative financial and qualitative operational implications and benefits to its customers. PSE used two quantitative methodologies to evaluate the value of the Chelan PSA relative to replacing the contract in 2031.
 - a. The first methodology, the "Optimization Analysis", is a comparison of the costs associated with replacing the Chelan PSA with an alternate set of resources. To create the portfolio that replaces Chelan PSA, PSE used a portfolio optimization analysis consistent with PSE's resource acquisition modeling processes. The analysis was conducted over the course of the negotiations and reflects assumptions from both the 2021 All Source RFP and the 2023 EPR.
 - b. The second alternative methodology is a "bottoms up" approach that sums the estimated market value streams associated with the Chelan PSA. This

methodology compares the forecasted costs of the Chelan PSA to three scenarios based on known market conditions.

In addition, PSE has extensive history, knowledge of, and experience with Chelan PUD's operations of both Rocky Reach and Rock Island Projects, and PSE conducted interviews with civil, mechanical and electrical, dam safety, and regulatory personnel at Chelan PUD as part of PSE's overall due diligence processes. PSE has not identified any substantive issues that have not been previously identified in PSE's prior analyses.

Financial modeling leading up to the current 2006 Chelan PSA reflected the renewal of the Rocky Reach license, which FERC issued in 2008, as well as the impending Rock Island FERC license (2025). Chelan PUD has informed PSE that the Chelan PSA's cost projections include continued Rocky Reach license implementation costs and Rock Island license processing and implementation costs, which are subject to final terms and conditions as determined by the FERC and other regulatory agencies. Under the terms of the 2006 Chelan PSA, PSE would be responsible for a 25 percent share of any relicensing costs incurred during the term of that contract, through 2031. PSE expects Chelan PUD to retain responsibility for 65 percent share of operating costs, including any possible relicensing costs. Ths aligns PSE's and Chelan PUD's interest in managing relicensing and operating costs through the life of the projects. Please see Exh. ZCY-3HC for a discussion on the licensing process and cost estimates.

- A. PSE relied upon its experience as a resource owner and evaluator, its familiarity with the region's energy market, and analytical tools developed and applied throughout multiple IRP and RFP cycles to perform the Optimization Analysis.

 PSE relied on the following two valuation methods:
 - 1. Portfolio Optimization PSE's resource acquisition team used the same AURORA XMP model used in the 2021 RFP to understand the costs to replace the contract with "generic" resources. Since the 2021 RFP resources latest start date is 2026, they are not direct comparisons to the Chelan PSA, which starts in 2031. Instead, the analysis was conducted by "fixing" the 2021 RFP selected shortlist, removing the Projects' energy and capacity contributions, and allowing the model to select generic resources to fill the capacity and clean energy needs. This created a "No Chelan" portfolio. PSE compared this "No Chelan" portfolio to the base portfolio, which includes the capacity and energy associated with the 25 percent share of the Projects' output under the Chelan PSA. This analysis used assumptions consistent with the 2021 RFP. The resources selected by AURORA to replace the PSA were:
 - a. 237 MW of peakers,
 - b. 50 MW of lithium ion four-hour battery energy storage,
 - c. 300 MW of Eastern Washington solar, and
 - d. 400 MW of Wyoming wind.

- 2. Revenue Requirement Model PSE also conducted an analysis of value using a Microsoft Excel-based revenue requirement model similar to the model used in the 2006 evaluation. This analysis allowed PSE to compare the forecasted costs of the PSA to the updated generic resource costs used in the 2023 IRP study. This Excel-based model allows PSE to compare cost impacts of two different replacement scenarios:
 - a. Wind and Peaker Scenario In the wind and peaker scenario, PSE compared the revenue requirement of replacing the output from the Projects with 634 MW of wind resources and 358 MW of peaking resources. Together, this represents a portfolio of resources necessary to replace the 25 percent share of the energy and capacity output of the Projects.
 - b. Optimized Portfolio Scenario In the optimized portfolio scenario, PSE compared the revenue requirement of replacing the 25 percent share of the energy and capacity output of the Projects with the resource mix selected by AURORA as described in item one, above. This analysis supplements the AURORA-based optimization analysis by updating generic costs and focusing on revenue requirements, as opposed to total portfolio costs reported by AURORA.
- Q. Please describe the AURORA model PSE used to perform the analysis.
- A. AURORA is a production cost model, run hourly, that provides the dispatch of a given resource with the variable cost and market value of energy. PSE relied on the AURORA XMP model with the same assumptions that were used for the Phase 2 optimization of PSE RFP analysis. As stated above, PSE used AURORA's long-term capacity expansion function to create an optimal portfolio to replace the Chelan PSA in 2031.

 Q. Please describe the key assumptions PSE used in the analysis.

- A. Key inputs used by PSE in the analysis are consistent with the assumptions used during Phase 2 of the 2021 All Source RFP, including: (i) PSE's existing resource portfolio, (ii) a forecast of forward power prices, (iii) the projected output provided by the Chelan PSA, (v) generic resource assumptions, and (v) a forecast of carbon costs.
- Q. Please describe the projected output assumed by PSE for analysis of the Chelan PSA.
- A. PSE forecasted a monthly volume consistent with the methodologies being used in the 2021 RFP and 2023 EPR. The forecast for the Chelan PSA resulted in a more conservative, lower, output than the average of the historical 80-year monthly hydro volumes for the Rock Island and Rocky Reach Projects. Please see Exh. ZCY-3HC.
- Q. Please summarize the results of the Optimization Analysis evaluation of the Chelan PSA.
- A. Table 1 below summarizes the forecasted costs of the Chelan PSA and the replacement portfolio. Based on these results, the range of expected benefits to the PSE portfolio are between \$173 million to \$969 million or about \$14 to \$82 per MWh.

- Q. Describe PSE's "Bottoms Up" approach to analyzing the value of the Chelan PSA.
- A. PSE estimated the value of the Chelan PSA by adding three individual value streams from the "bottoms up". This methodology is similar to the valuation of the Colville 5 percent Renewal and the Chelan Slice that was recently approved for cost recovery in PSE's recent multiyear rate plan, Docket UE-220066/UG-220067. PSE identified three value streams specifically called out in the Chelan PSA: 1) energy value, 2) capacity value, and 3) environmental attribute value. PSE relied on three scenarios described below to estimate the value streams.

REDACTED VERSION

Prefiled Direct Testimony (Confidential) of Zacarias C. Y

1

2

3

4

5

6

7

8

9

SHADED INFORMATION IS DESIGNATED AS CONFIDENTIAL PER WAC 480-07-160

 $^{^{12}}$ See Wash. Utils. & Transp. Comm'n v. Puget Sound Energy, Dockets UE-220066/UG-220067 (consolidated), Final Order 24 at \P 28 (Dec. 22, 2022). See also, Dockets UE-220066/UG-220067, Yanez, Exh. ZCY-1CT (Jan. 31, 2022).

18

Scenario One – Scenario One uses a forecast of 2032 forward market prices from August 2022, and as described in the Collateral Annex to the Chelan PSA. 13

Scenario Two – Scenario Two uses the "Mid" energy price forecast of the 2023

Electric Progress Report, a capacity value based on a \$20/MWh adder (which is equal to about \$93 per MW-year), and an environmental adder based on the Washington Department of Ecology's Climate Commitment Act "floor" forecasts.

Scenario Three – Scenario Three calculates the average energy and capacity values from the 2021 All Source RFP short-list presented to PSE's Energy Management Committee in November of 2022. 14 Please note that this scenario may not reflect a direct comparison due to difference in timing of resources. Additionally, it is important to note that PSE selected these resources for the short list to meet the needs of the 2021 All Source RFP, meaning that these resources, if acquired by PSE, would not be available to replace the 25 percent share of the output of the Projects. Given these limitations, the analysis allows a comparison of the value of the 25 percent share of the output of the Projects relative to known market options at the time of the decision. A final note regarding Scenario Three, all of the energy resources included in RFP shortlist are renewable resources, and

REDACTED VERSION

SHADED INFORMATION IS DESIGNATED AS CONFIDENTIAL PER WAC 480-07-160

Prefiled Direct Testimony (Confidential) of Zacarias C. Yanez Exh. ZCY-1CT Page 19 of 22

¹³ See Exh. ZCY-4C.

¹⁴ See Exh. ZCY-3HC.

6

7

8

9

10

11

12

13

3

the costs for such resources include the environmental attributes associated with those resources.

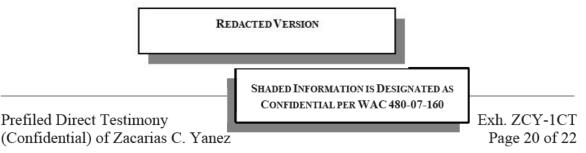
As reflected in Table 2 below, the sum of the value streams of the Chelan PSA is higher than the projected levelized costs of about \$69 per MWh in each scenario.

Table 2: 2032 "Bottoms Up" Valuation Under Three Scenarios

	Environmental				
Scenario	Energy (\$/MWh)	Capacity (\$/MWh)	Attributes (\$MWh)	Total (\$/MWh)	
Scenario One	\$ 56	\$	\$	\$	
Scenario Two	\$ 43	\$ 20	\$ 14	\$ 77	
Scenario Three	\$ 54	\$ 23	\$ 0	\$ 77	

D. **Involvement of PSE Management**

- Q. Did PSE keep the Energy Management Committee and Board of Directors informed of the Chelan PSA?
- Yes. PSE's Energy Management Committee was informed about negotiation A. status and approved final contract terms prior to presenting the decision to PSE's Board of Directors. The Board of Directors reviewed the material terms of the Chelan PSA and related materials and approved the execution of the Chelan PSA on January 19, 2023. Please see Exh. ZCY-3HC for the presentations to the Energy Management Committee and the Board of Directors.



E. Benefits of the Chelan PSA.

Q. Please summarize the benefits for the Chelan PSA.

A. After analyzing the benefits of the Chelan PSA in light of alternatives, PSE agreed to terms with Chelan PUD. The Chelan PSA will secure the output of the Projects for PSE's customers through October of 2051. The clean energy resource will continue to form one of the central pillars of PSE's electric portfolio and provide CETA compliant energy, flexibility, and capacity. As Washington state transitions away from fossil fuel resources, PSE's analysis of existing large scale hydroelectric continues to show value to its portfolio. The flexibility provided by the Chelan PSA will help the integration of future renewable resources. Beyond these qualitative benefits, Table 1 and Table 2 above show significant cost savings relative to currently known alternatives.

III. CONCLUSION

Q. Do you have any concluding remarks?

A. Yes. PSE's 2021 IRP, CEIP, and the 2023 Electric Progress Report all assume that PSE's existing share of the Rocky Reach and Rock Island Projects will continue to be part of PSE's energy portfolio. The Chelan PSA renewal secures this assumption, protecting an integral piece of PSE's electric generating portfolio. The Projects provide a known source of CETA-qualifying energy, flexibility, and capacity at a substantial cost savings for PSE's customers. PSE seeks a determination of prudence for the Chelan PSA.