

**BEFORE THE WASHINGTON
UTILITIES AND TRANSPORTATION COMMISSION**

In re Application of)	DOCKET TC-143691
)	
SPEEDISHUTTLE WASHINGTON,)	
LLC d/b/a SPEEDISHUTTLE)	DECLARATION OF PAUL
SEATTLE)	KAJANOFF IN SUPPORT OF
)	SHUTTLE EXPRESS'S MOTION
For a Certificate of Public Convenience)	TO REOPEN THE RECORD
and Necessity to Operate Motor Vehicles)	
in Furnishing Passenger and Express)	
Service as an Auto Transportation)	
Company)	
.....)	

1 I declare under penalty of perjury under the laws of Washington that I am over the age of 18, otherwise competent to testify, and the following is true and correct.

2 (1) I am the President of Shuttle Express.

3 (2) Attached as Exhibit A is a Shuttle Express report documenting that consumer demand for door-to-door service has declined over the last two years in the 81 ZIP Codes listed for service by SpeediShuttle. Shuttle Express experienced a 7.26% decline in passengers from 2012 to 2013, and a 1.83% decline in passengers from 2013 to 2014.

4 Signed February 9 2015.



Paul Kajanoff

CERTIFICATE OF SERVICE

The undersigned certifies under penalty of perjury under the laws of the State of Washington that on this date I caused to be served in the manner indicated a copy of the within and foregoing document upon the following persons:

Attorney for SpeediShuttle:

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DATED February 9, 2015.


Kendra Brown

DECLARATION OF PAUL KAJANOFF IN SUPPORT OF SHUTTLE EXPRESS'S MOTION TO REOPEN THE RECORD
(Docket TC-143691) - 2

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EXHIBIT A

Shuttle Express Door to Door Passenger Counts for the 81 Zip Codes Listed in SpeediShuttle Application

	Jan-12	Feb-12	Mar-12	Apr-12	May-12	Jun-12	Jul-12	Aug-12	Sep-12	Oct-12	Nov-12	Dec-12
Total	15,596	14,362	16,627	18,608	19,883	22,401	23,956	23,545	19,758	17,583	17,756	21,260
YTD	15,596	29,958	46,585	65,193	85,076	107,477	131,433	154,978	174,736	192,319	210,075	231,335
Rolling 12 Months												231,335

	Jan-13	Feb-13	Mar-13	Apr-13	May-13	Jun-13	Jul-13	Aug-13	Sep-13	Oct-13	Nov-13	Dec-13
Total	15,636	12,574	15,290	17,802	18,496	20,992	21,994	22,334	17,959	15,612	14,522	21,326
YTD	15,636	28,210	43,500	61,302	79,798	100,790	122,784	145,118	163,077	178,689	193,211	214,537
Rolling 12 Months	231,375	229,587	228,250	227,444	226,057	224,648	222,686	221,475	219,676	217,705	214,471	214,537
Change vs. 12/31/12	40	(1,748)	(3,085)	(3,891)	(5,278)	(6,687)	(8,649)	(9,860)	(11,659)	(13,630)	(16,864)	(16,798)
% Change vs. 12/31/12	0.02%	-0.76%	-1.33%	-1.68%	-2.28%	-2.89%	-3.74%	-4.26%	-5.04%	-5.89%	-7.29%	-7.26%

	Jan-14	Feb-14	Mar-14	Apr-14	May-14	Jun-14	Jul-14	Aug-14	Sep-14	Oct-14	Nov-14	Dec-14
Total	14,829	13,451	15,239	17,397	17,848	20,610	23,054	22,661	17,493	14,899	14,071	19,050
YTD	14,829	28,280	43,519	60,916	78,764	99,374	122,428	145,089	162,582	177,481	191,552	210,602
Rolling 12 Months	213,730	214,607	214,556	214,151	213,503	213,121	214,181	214,508	214,042	213,329	212,878	210,602
Change vs. 12/31/12	(17,605)	(16,728)	(16,779)	(17,184)	(17,832)	(18,214)	(17,154)	(16,827)	(17,293)	(18,006)	(18,457)	(20,733)
% Change vs. 12/31/12	-7.61%	-7.23%	-7.25%	-7.43%	-7.71%	-7.87%	-7.42%	-7.27%	-7.48%	-7.78%	-7.98%	-8.96%