BEFORE THE WASHINGTON UTILITIES AND TRANSPORTATION COMMISSION

DOCKET NO. UE-10_____

DOCKET NO. UG-10_____

EXHIBIT NO.____(BWF-2)

BRUCE W. FOLSOM

REPRESENTING AVISTA CORPORATION

Avista Utilities Summary of Demand-Side Management Energy Savings and Levelized Costs January 1, 2008 through December 31, 2008

	Regular inco	me portfolio	Limited inco	me portfolio
	kWh savings	Therm savings	kWh savings	Therm savings
Electric DSM programs	73,009,915	(100,172)	1,851,245	910
Gas DSM programs	1,376,547	1,785,623	4,147	102,438
Total	74,386,462	1,685,451	1,855,392	103,348
	Total p	ortfolio		
	kWh savings	Therm savings		
Electric DSM programs	74,861,160	(99,262)		
Gas DSM programs	1,380,694	1,888,061		
Total	76,241,854	1,788,799		

Note: Electric savings derived from gas DSM programs include the impact of electric to natural gas conversions as well as interactive savings resulting from natural gas DSM projects. Therm savings derived from electric DSM projects recognize interactive impacts of electric DSM measures.

DSM Program Portfolio Levelized Cost Calculations

Tot Weight	26,723,986 12.2 7.08% 74,861,160	Total Resource Cost (TRC) \$ Weighted average measure life Discount rate kWh energy savings
	0.045	TRC levelized cost \$
Weight	13,291,081 12.2 7.08% 74,861,160 0.022	(PACT) cost \$ Weighted average measure life Discount rate kWh energy savings pact levelized cost \$
Comparat	0.098	Comparative electric levelized avoided cost for a flat loadshape

Electric DSM Program Portfolio

Natural Gas DSM Program Portfolio

Total Resource Cost (TRC)	\$ 19,014,283
Weighted average measure life	13.6
Discount rate	7.08%
Therms energy savings	1,888,061
TRC levelized cost	\$ 1.177
-	
(PACT) cost	\$ 6,607,775
Weighted average measure life	13.6
Discount rate	7.08%
Therms energy savings	1,888,061
pact levelized cost	\$ 0.409
Comparative natural gas levelized	#0.705
annual avoided cost	\$0.795
Comparative natural gas levelized	
winter avoided cost	\$0.810
	<i>φ</i> 5.010

Avista Utilities Summary of Demand-Side Management Energy Savings and Levelized Costs January 1, 2009 through December 31, 2009

	Regular inco	ome portfolio	Limited income portfolio		
	kWh savings	Therm savings	kWh savings	Therm savings	
Electric DSM programs	77,693,931	(149,478)	3,136,077	1,155	
Gas DSM programs	1,718,917	1,922,561	495	95,251	
Total	79,412,848	1,773,083	3,136,572	96,406	

	Total p	ortfolio
	kWh savings	Therm savings
Electric DSM programs		(148,323)
Gas DSM programs	1,719,412	2,017,812
Total	82,549,420	1,869,489

Note: Electric savings derived from gas DSM programs include the impact of electric to natural gas conversions as well as interactive savings resulting from natural gas DSM projects. Therm savings derived from electric DSM projects recognize interactive impacts of electric DSM measures.

DSM Program Portfolio Levelized Cost Calculations

Electric DSM Program Portfolio

Total Resource Cost (TRC) Weighted average measure life Discount rate kWh energy savings TRC levelized cost	\$ 41,554,730 16.9 7.08% 80,830,008 0.053
(PACT) cost Weighted average measure life Discount rate kWh energy savings pact levelized cost	14,656,926 16.9 7.08% 80,830,008 0.019
Comparative electric levelized avoided cost for a flat loadshape	\$ 0.118

Natural Gas DSM Program Portfolio

Total Resource Cost (TRC) Weighted average measure life Discount rate Therms energy savings TRC levelized cost	\$ 26,879,320 26.3 4.17% 2,017,812 0.844
(PACT) cost Weighted average measure life Discount rate Therms energy savings pact levelized cost	8,069,478 26.3 4.17% 2,017,812 0.253
Comparative natural gas levelized annual avoided cost	\$0.925
Comparative natural gas levelized winter avoided cost	\$0.944

Avista Utilities

Summary of Electric Demand-Side Management Cost-Effectiveness

January 1, 2008 through December 31, 2008

TOTAL RESOURCE COST TEST	Regular income portfolio		Limited income portfolio	0	verall portfolio
Electric program electric avoided cost	\$ 50,820,676	\$	2,026,328	\$	52,847,004
Electric program gas avoided cost	\$ (551,338)	\$	8,606	\$	(542,732)
Electric program non-energy benefits	\$ 3,796,344	\$	-	\$	3,796,344
TOTAL TRC BENEFITS	\$ 54,065,682	\$	2,034,934	\$	56,100,616
Electric program non-incentive Utility Cost Electric program customer cost	3,880,458 22,167,951	\$ \$	15,001 660,576	\$ \$	3,895,459 22,828,527
TOTAL TRC COSTS	\$ 26,048,409	\$	675,577	\$	26,723,986
NET TRC BENEFITS TRC BENEFIT / COST RATIO	\$ 28,017,273 2.08	\$	1,359,357 3.01	\$	29,376,630 2.10

PROGRAM ADMINISTRATOR COST TEST	Regular income portfolio	Limited income portfolio	0	verall portfolio
Electric program electric avoided cost	\$ 50,820,676	\$ 2,026,328	\$	52,847,004
Electric program gas avoided cost	\$ (551,338)	\$ 8,606	\$	(542,732)
TOTAL PACT BENEFITS	\$ 50,269,338	\$ 2,034,934	\$	52,304,272
Electric program non-incentive utility cost	\$ 3,880,458	\$ 15,001	\$	3,895,459
Electric program incentive utility cost	\$ 8,635,960	\$ 759,662	\$	9,395,622
TOTAL PACT COSTS	\$ 12,516,418	\$ 774,663	\$	13,291,081
NET PACT BENEFITS	\$ 37,752,920	\$ 1,260,271	\$	39,013,191
PACT BENEFIT / COST RATIO	4.02	2.63	1	3.94

TOTAL RESOURCE COST TEST		Regular income portfolio		Limited income portfolio	O	verall portfolio
Electric program electric avoided cost	\$	89,665,176	\$	5,058,238	\$	94,723,414
Electric program gas avoided cost	\$	(1,242,608)	\$	13,726	\$	(1,228,882)
Electric program non-energy benefits	\$	2,359,419	\$	57,353	\$	2,416,772
TOTAL TRC BENEFITS	\$	90,781,987	\$	5,129,317	\$	95,911,304
Electric program non-incentive utility cost	\$	4,443,392	\$	13,726	\$	4,457,118
Electric program customer cost	\$	36,286,445	\$	811,167	\$	37,097,612
TOTAL TRC COSTS	\$	40,729,837	\$	824,893	\$	41,554,730
NET TRC BENEFITS	\$	50,052,150	\$	4,304,424	\$	54,356,574
TRC BENEFIT / COST RATIO	•	2.23	•	6.22	Ť	2.31
PROGRAM ADMINISTRATOR COST TEST		Regular income portfolio		Limited income portfolio	0	verall portfolio
	\$	<u> </u>				·
Electric program electric avoided cost		89,665,176	\$	5,058,238	\$	94,723,414
	\$	<u> </u>	\$		\$ \$	·
Electric program electric avoided cost Electric program gas avoided cost TOTAL PACT BENEFITS	\$	89,665,176 (1,242,608)	\$ \$	5,058,238 13,726 5,071,964	\$ \$	94,723,414 (1,228,882) 93,494,532
Electric program electric avoided cost Electric program gas avoided cost TOTAL PACT BENEFITS lectric program non-incentive Program Administrator	\$ \$ \$	89,665,176 (1,242,608) 88,422,568 4,443,392	\$ \$ \$	5,058,238 13,726 5,071,964 13,726	\$ \$ \$	94,723,414 (1,228,882) 93,494,532 4,457,118
Electric program electric avoided cost Electric program gas avoided cost TOTAL PACT BENEFITS	\$ \$ \$	89,665,176 (1,242,608) 88,422,568	\$ \$	5,058,238 13,726 5,071,964	\$ \$ \$	94,723,414 (1,228,882) 93,494,532
Electric program electric avoided cost Electric program gas avoided cost TOTAL PACT BENEFITS lectric program non-incentive Program Administrator	\$ \$ \$ \$	89,665,176 (1,242,608) 88,422,568 4,443,392	\$ \$ \$	5,058,238 13,726 5,071,964 13,726	\$ \$ \$ \$	94,723,414 (1,228,882) 93,494,532 4,457,118
Electric program electric avoided cost Electric program gas avoided cost TOTAL PACT BENEFITS lectric program non-incentive Program Administrator Electric program incentive Program Administrator	\$ \$ \$ \$ \$	89,665,176 (1,242,608) 88,422,568 4,443,392 10,213,534	\$ \$ \$ \$ \$	5,058,238 13,726 5,071,964 13,726 811,167	\$ \$ \$ \$ \$	94,723,414 (1,228,882) 93,494,532 4,457,118 11,024,701

Avista Utilities Summary of Electric Demand-Side Management Cost-Effectiveness January 1, 2009 through December 31, 2009

Avista Utilities

Summary of Gas Demand-Side Management Cost-Effectiveness

January 1, 2008 through December 31, 2008

TOTAL RESOURCE COST TEST	Regular income portfolio	Limited income portfolio	Overall portfolio
Gas program gas avoided cost	\$ 12,788,576	\$ 959,557	\$ 13,748,133
Gas program electric avoided cost	\$ 1,795,233	\$ 5,303	\$ 1,800,536
Gas program non-energy benefits	\$ 814,663	\$ -	\$ 814,663
TOTAL TRC BENEFITS	\$ 15,398,472	\$ 964,860	\$ 16,363,332
Gas program non-incentive utility cost	\$ 1,192,106	\$ 11,579	\$ 1,203,685
Gas program customer cost	\$ 17,244,124	\$ 566,474	\$ 17,810,598
TOTAL TRC COSTS	\$ 18,436,230	\$ 578,053	\$ 19,014,283
NET TRC BENEFITS	\$ (3,037,758)	\$ 386,807	\$ (2,650,951)
TRC BENEFIT / COST RATIO	0.84	1.67	0.86
PROGRAM ADMINISTRATOR COST TEST	Regular income portfolio	Limited income portfolio	Overall portfolio
PROGRAM ADMINISTRATOR COST TEST Gas program gas avoided cost	0 1	Limited income portfolio \$ 959,557	
	\$ 12,788,576	'	\$ 13,748,133
Gas program gas avoided cost	\$ 12,788,576 \$ 1,795,233	\$ 959,557	\$ 13,748,133 \$ 1,800,536
Gas program gas avoided cost Gas program electric avoided cost	\$ 12,788,576 \$ 1,795,233 \$ 14,583,809	\$ 959,557 \$ 5,303	\$ 13,748,133 \$ 1,800,536 \$ 15,548,669
Gas program gas avoided cost Gas program electric avoided cost TOTAL PACT BENEFITS	\$ 12,788,576 \$ 1,795,233 \$ 14,583,809 \$ 1,192,106	\$ 959,557 \$ 5,303 \$ 964,860	 \$ 13,748,133 \$ 1,800,536 \$ 15,548,669 \$ 1,203,685
Gas program gas avoided cost Gas program electric avoided cost TOTAL PACT BENEFITS Gas program non-incentive utility cost	\$ 12,788,576 \$ 1,795,233 \$ 14,583,809 \$ 1,192,106 \$ 4,752,645	\$ 959,557 \$ 5,303 \$ 964,860 \$ 11,579	 \$ 13,748,133 \$ 1,800,536 \$ 15,548,669 \$ 1,203,685 \$ 5,404,090
Gas program gas avoided cost Gas program electric avoided cost TOTAL PACT BENEFITS Gas program non-incentive utility cost Gas program incentive utility cost	\$ 12,788,576 \$ 1,795,233 \$ 14,583,809 \$ 1,192,106 \$ 4,752,645 \$ 5,944,751	\$ 959,557 \$ 5,303 \$ 964,860 \$ 11,579 \$ 651,445	 \$ 13,748,133 \$ 1,800,536 \$ 15,548,669 \$ 1,203,685 \$ 5,404,090 \$ 6,607,775

Avista Utilities
Summary of Gas Demand-Side Management Cost-Effectiveness
January 1, 2009 through December 31, 2009

TOTAL RESOURCE COST TEST	Regular income portfolio	L	imited income portfolio	С	verall portfolio
	•	•			
Gas program gas avoided cost		\$	1,786,514		28,747,979
Gas program electric avoided cost		\$	1,517	\$	5,167,974
Gas program non-energy benefits		\$	-	\$	126,896
TOTAL TRC BENEFITS	\$ 32,254,818	\$	1,788,031	\$	34,042,849
				-	
Gas program non-incentive utility cost		\$	162,726		1,605,466
Gas program customer cost	\$ 24,649,562	\$	624,292	\$	25,273,854
TOTAL TRC COSTS	\$ 26,092,302	\$	787,018	\$	26,879,320
				_	
NET TRC BENEFITS	\$ 6,162,516	\$	1,001,013	\$	7,163,529
TRC BENEFIT / COST RATIO	1.24		2.27		1.27
	Poqular income portfolio		imited income partfalia	0	warall partfalia
PROGRAM ADMINISTRATOR COST TEST	Regular income portfolio	L	imited income portfolio	С	verall portfolio
	<u> </u>				
Gas program gas avoided cost	\$ 26,961,465	\$	1,786,514	\$	28,747,979
Gas program gas avoided cost Gas program electric avoided cost	\$ 26,961,465 \$ 5,166,457	\$ \$	1,786,514 1,517	\$ \$	28,747,979 5,167,974
Gas program gas avoided cost	\$ 26,961,465 \$ 5,166,457	\$	1,786,514	\$ \$	28,747,979
Gas program gas avoided cost Gas program electric avoided cost TOTAL PACT BENEFITS	\$ 26,961,465 \$ 5,166,457 \$ 32,127,922	\$ \$ \$	1,786,514 1,517 1,788,031	\$ \$	28,747,979 5,167,974 33,915,953
Gas program gas avoided cost Gas program electric avoided cost TOTAL PACT BENEFITS Gas program non-incentive utility cost	\$ 26,961,465 \$ 5,166,457 \$ 32,127,922 \$ 1,442,740	\$ \$ \$	1,786,514 1,517 1,788,031 162,726	\$ \$ \$	28,747,979 5,167,974 33,915,953 1,605,466
Gas program gas avoided cost Gas program electric avoided cost TOTAL PACT BENEFITS	\$ 26,961,465 \$ 5,166,457 \$ 32,127,922 \$ 1,442,740	\$ \$ \$	1,786,514 1,517 1,788,031 162,726	\$ \$	28,747,979 5,167,974 33,915,953
Gas program gas avoided cost Gas program electric avoided cost TOTAL PACT BENEFITS Gas program non-incentive utility cost	\$ 26,961,465 \$ 5,166,457 \$ 32,127,922 \$ 1,442,740 \$ 5,839,720	\$ \$ \$	1,786,514 1,517 1,788,031 162,726	\$ \$ \$	28,747,979 5,167,974 33,915,953 1,605,466
Gas program gas avoided cost Gas program electric avoided cost TOTAL PACT BENEFITS Gas program non-incentive utility cost Gas program incentive utility cost TOTAL PACT COSTS	\$ 26,961,465 \$ 5,166,457 \$ 32,127,922 \$ 1,442,740 \$ 5,839,720 \$ 7,282,460	\$ \$ \$ \$	1,786,514 1,517 1,788,031 162,726 624,292 787,018	\$ \$ \$ \$ \$ \$ \$ \$	28,747,979 5,167,974 33,915,953 1,605,466 6,464,012
Gas program gas avoided cost Gas program electric avoided cost TOTAL PACT BENEFITS Gas program non-incentive utility cost Gas program incentive utility cost	\$ 26,961,465 \$ 5,166,457 \$ 32,127,922 \$ 1,442,740 \$ 5,839,720 \$ 7,282,460	\$ \$ \$ \$	1,786,514 1,517 1,788,031 162,726 624,292	\$ \$ \$ \$ \$ \$ \$ \$	28,747,979 5,167,974 33,915,953 1,605,466 6,464,012