

Dockets TC-143691, TC-160516, TC-161257 (consolidated)
UTC Staff Data Request Nos. 1 - 7 to Shuttle Express, Inc.

UTC STAFF DATA REQUEST NO. 7:

During 2016, did Shuttle Express, or any of its affiliates, pay, reward, or in any way compensate Ted Milano, concierge for the Westin in Seattle, Washington, to refer or direct passengers to Shuttle Express? If applicable, please provide the following:

- a. If payment(s) were made (e.g., cash, check or any other form of disbursement), please provide the related disbursement journal for the day prior to, of and after such payment.
- b. Please provide the company name and general ledger account number/name used to expense the payment.
- c. Please provide the vendor ledger for Mr. Milano reflecting the history of payments.
- d. If some form of compensation or reward was provided other than cash, describe the form of the compensation and explain how it was computed or derived.

RESPONSE:

Similar to other hotel concierges, during 2016 Shuttle Express compensated Mr. Milano for referring passengers to Shuttle Express. Mr. Milano and the other concierges did not sell Shuttle Express tickets, did not charge for or receive compensation for the transportation from the passengers, and did not pay or remit any sums to Shuttle Express. Shuttle Express sold the tickets directly to the passengers and the passengers paid the tariffed (if the service was a rate-regulated service) fares directly to Shuttle Express.

- a. See response to c. below.
- b. Company Name: Shuttle Express, Inc.;
General Ledger Account Name: Commissions, Hotel & Travel
- c. Please see the attached Exhibit for specific detail of payments to Mr. Milano in 2016. The “net” shown is simply the sum of all the compensation earned and paid to Mr. Milano in a given check or transaction. It does not reflect that there were any withholdings or offsets owed to Shuttle Express. Also, note that not all of this compensation was for regulated or tariffed services. It also includes compensation for charter and limousine referrals.
- d. No other form of compensation or reward was provided to Shuttle Express’ knowledge other than described above and in the attached exhibit.

Responding Person: Wesley Marks

Date of Response: February 3, 2017

Witness: Wesley Marks

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Acct	Descr	Sub	TranTyp	Net	TranDesc	FiscYr	Date	PerPost	Id	JrnTyp	Coste	RefNbr	TranDate
10011	WA Federal - Operating	0	CK	(28.80)	TED-MILA TED	2016	01/01/16	201601	TED-MILA	AP	P	56688	01/08/16
20000	Accounts Payable - Trade	0	CK	28.80	TED-MILA TED	2016	01/01/16	201601	TED-MILA	AP	P	56688	01/08/16
20000	Accounts Payable - Trade	0	VO	(23.40)	TED-MILA TED	2016	01/01/16	201601	TED-MILA	AP	P	94472	02/04/16
63200	Commissions, Hotel & Travel	70	VO	23.40	TED-MILA	2016	01/01/16	201601	TED-MILA	AP	P	94472	02/04/16
10011	WA Federal - Operating	0	CK	(23.40)	TED-MILA TED	2016	02/01/16	201602	TED-MILA	AP	P	56934	02/10/16
20000	Accounts Payable - Trade	0	CK	23.40	TED-MILA TED	2016	02/01/16	201602	TED-MILA	AP	P	56934	02/10/16
63200	Commissions, Hotel & Travel	70	VO	21.60	TED-MILA TED	2016	02/01/16	201602	TED-MILA	AP	P	94872	03/08/16
20000	Accounts Payable - Trade	0	VO	(21.60)	TED-MILA TED	2016	02/01/16	201602	TED-MILA	AP	P	94872	03/08/16
20000	Accounts Payable - Trade	0	CK	21.60	TED-MILA TED	2016	03/01/16	201603	TED-MILA	AP	P	57175	03/10/16
10011	WA Federal - Operating	0	CK	(21.60)	TED-MILA TED	2016	03/01/16	201603	TED-MILA	AP	P	57175	03/10/16
63200	Commissions, Hotel & Travel	70	VO	104.40	TED-MILA TED	2016	03/01/16	201603	TED-MILA	AP	P	95304	04/08/16
20000	Accounts Payable - Trade	0	VO	(50.00)	TED-MILA TED	2016	03/01/16	201603	TED-MILA	AP	P	95359	04/13/16
20000	Accounts Payable - Trade	0	VO		TED-MILA TED	2016	03/01/16	201603	TED-MILA	AP	P	95304	04/08/16
63200	Commissions, Hotel & Travel	70	VO	50.00	TED-MILA TED	2016	03/01/16	201603	TED-MILA	AP	P	95359	04/13/16
10011	WA Federal - Operating	0	CK	(50.00)	TED-MILA TED	2016	04/01/16	201604	TED-MILA	AP	P	57439	04/13/16
20000	Accounts Payable - Trade	0	VO	(79.20)	TED-MILA TED	2016	04/01/16	201604	TED-MILA	AP	P	95690	05/10/16
10011	WA Federal - Operating	0	CK		TED-MILA TED	2016	04/01/16	201604	TED-MILA	AP	P	57424	04/08/16
63200	Commissions, Hotel & Travel	70	VO	79.20	TED-MILA TED	2016	04/01/16	201604	TED-MILA	AP	P	95690	05/10/16
20000	Accounts Payable - Trade	0	CK	50.00	TED-MILA TED	2016	04/01/16	201604	TED-MILA	AP	P	57439	04/13/16
20000	Accounts Payable - Trade	0	CK	104.40	TED-MILA TED	2016	04/01/16	201604	TED-MILA	AP	P	57424	04/08/16
10011	WA Federal - Operating	0	CK	(79.20)	TED-MILA TED	2016	05/01/16	201605	TED-MILA	AP	P	57674	05/10/16
20000	Accounts Payable - Trade	0	VO	(91.80)	TED-MILA TED	2016	05/01/16	201605	TED-MILA	AP	P	96102	06/13/16
63200	Commissions, Hotel & Travel	70	VO	91.80	TED-MILA COMM	2016	05/01/16	201605	TED-MILA	AP	P	96102	06/13/16
20000	Accounts Payable - Trade	0	CK	79.20	TED-MILA TED	2016	05/01/16	201605	TED-MILA	AP	P	57674	05/10/16
10011	WA Federal - Operating	0	CK	(91.80)	TED-MILA TED	2016	06/01/16	201606	TED-MILA	AP	P	57931	06/14/16
20000	Accounts Payable - Trade	0	CK	91.80	TED-MILA TED	2016	06/01/16	201606	TED-MILA	AP	P	57931	06/14/16
20000	Accounts Payable - Trade	0	VO	(88.20)	TED-MILA TED	2016	06/01/16	201606	TED-MILA	AP	P	96486	07/11/16
63200	Commissions, Hotel & Travel	70	VO	88.20	TED-MILA TED	2016	06/01/16	201606	TED-MILA	AP	P	96486	07/11/16
20000	Accounts Payable - Trade	0	VO	(41.40)	TED-MILA TED	2016	07/01/16	201607	TED-MILA	AP	P	96901	08/10/16
63200	Commissions, Hotel & Travel	70	VO	41.40	TED-MILA TED	2016	07/01/16	201607	TED-MILA	AP	P	96901	08/10/16
10011	WA Federal - Operating	0	CK	(88.20)	TED-MILA TED	2016	07/01/16	201607	TED-MILA	AP	P	58184	07/11/16
20000	Accounts Payable - Trade	0	CK	88.20	TED-MILA TED	2016	07/01/16	201607	TED-MILA	AP	P	58184	07/11/16
10011	WA Federal - Operating	0	CK	(41.40)	TED-MILA TED	2016	08/01/16	201608	TED-MILA	AP	P	58459	08/10/16
63200	Commissions, Hotel & Travel	70	VO	68.40	TED-MILA TED	2016	08/01/16	201608	TED-MILA	AP	P	97331	09/12/16
20000	Accounts Payable - Trade	0	CK	41.40	TED-MILA TED	2016	08/01/16	201608	TED-MILA	AP	P	58459	08/10/16
20000	Accounts Payable - Trade	0	VO	(68.40)	TED-MILA TED	2016	08/01/16	201608	TED-MILA	AP	P	97331	09/12/16
20000	Accounts Payable - Trade	0	CK	68.40	TED-MILA TED	2016	09/01/16	201609	TED-MILA	AP	P	58738	09/12/16
10011	WA Federal - Operating	0	CK	(68.40)	TED-MILA TED	2016	09/01/16	201609	TED-MILA	AP	P	58738	09/12/16
20000	Accounts Payable - Trade	0	VO	(26.40)	TED-MILA TED	2016	11/01/16	201611	TED-MILA	AP	P	98612	12/14/16
63200	Commissions, Hotel & Travel	70	VO	26.40	TED-MILA TED	2016	11/01/16	201611	TED-MILA	AP	P	98612	12/14/16
10011	WA Federal - Operating	0	CK	(26.40)	TED-MILA TED	2016	12/01/16	201612	TED-MILA	AP	P	59524	12/14/16
20000	Accounts Payable - Trade	0	CK	26.40	TED-MILA TED	2016	12/01/16	201612	TED-MILA	AP	P	59524	12/14/16