

| 1 | Q. Please state your name, business address, and present position with Avista |
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| 2 | Corporation. |
| 3 | A. My name is Katherine E. Mitchell. My business address is East 1411 |
| 4 | Mission Avenue, Spokane, Washington. I am employed by Avista Corporation (the |
| 5 | Company) as a Rate Analyst. |
| 6 | Q. Would you please describe your education and business experience? |
| 7 | A. I graduated from Washington State University in December of 1984 with a |
| 8 | Bachelor of Arts Degree in Business Administration with concentrations in Accounting and |
| 9 | Finance. The following year, I passed the Certified Public Accountant exam. Prior to |
| 10 | joining the Company in 1989 as a Plant Accountant, I was employed in public accounting |
| 11 | and in private industry. For the past 8 years, I have served in the Rates and Tariff |
| 12 | Administration Section, which is part of the Company's External Relations Department. |
| 13 | Q. As a Rate Analyst, what are your responsibilities? |
| 14 | A. As a Rate Analyst, aside from special projects, I am involved in the |
| 15 | preparation of normalized semi-annual Commission Basis reporting in the various |
| 16 | jurisdictions in which the Company provides utility services. |
| 17 | Q. Have you previously testified before this Commission? |
| 18 | A. No. |
| 19 | Q. What is the scope of your testimony in this proceeding? |
| 20 | A. My testimony and exhibits in this proceeding will cover the Pro Forma |
| 21 | Labor/Benefits Adjustment, including officer compensation. |
| 22 | Q. Are you sponsoring any exhibits to be introduced in this proceeding? |
| 23 | A. Yes. I am sponsoring Exhibit $No(s)$. 40 – 42 as previously marked for |
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| 1 | identification, which were prepared under my supervision and direction. |
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| 2 | Q. Please give an overview of the Pro Forma Labor/Benefit Adjustment. |
| 3 | A. Exhibit Nos. 40 and 41 for Washington Electric and Washington Gas, |
| 4 | respectively, entitled Pro Forma Labor/Benefit - Summary, reflect known and measurable |
| 5 | changes to salary levels as well as normalization of test period benefit costs. |
| 6 | Q. How is officer compensation treated in this adjustment? |
| 7 | A. Officer and non-officer compensation are separately analyzed in this |
| 8 | adjustment. The officer piece is set at pro forma levels to reflect known and measurable |
| 9 | changes. Please refer to Exhibit Nos. 40 and 41 to see the impact of officer and non-officer |
| 10 | compensation individually. |
| 11 | Q. Let us focus initially on the non-officer component. How is this part of the |
| 12 | adjustment handled? |
| 13 | A. The non-officer labor calculation is made in three steps. The first step |
| 14 | identifies and removes officer salary payroll charges from utility operations. The second |
| 15 | step adjusts for wage and salary increases that occurred in March 1998 as if the changes |
| 16 | were in effect for the entire test period. The third step adjusts the restated 1999 level of |
| 17 | wages for increases granted in March 1999. |
| 18 | Q. How are benefit costs treated in this adjustment? |
| 19 | A. The benefit portion of the adjustment is incorporated in the non-officer |
| 20 | component and adjusts total benefit costs to the actual amount of employee benefits for the |
| 21 | test period. The amount loaded onto labor charges through the estimated loading rate |
| 22 | during the test period produced an expense level lower than the actual amount of employee |
| 23 | benefits for the test period. |
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| 1 | Q. Please clarify this further. How can the Company expense an amount for | | |
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| 2 | employee benefits other than what was actually incurred in a given period? | | |
| 3 | A. Employee benefits and taxes are initially charged to a clearing account. | | |
| 4 | Labor loading rates are established prior to the beginning of a given year, typically as part of | | |
| 5 | the budgeting process, for each clearing account. The goal being to keep the clearing | | |
| 6 | account balance as close as possible to \$0. As the rates are initially set based on budgets | | |
| 7 | (estimates) and updates are limited to only once or twice a year, it would be unusual for | | |
| 8 | actual expenses to equal the amount cleared (expensed). In fact, during the test period, the | | |
| 9 | Company expensed (or cleared) 97.8% of the employee benefits and taxes actually incurred | | |
| 10 | in that period. As a comparison, during the twelve months ended December 31, 1997, the | | |
| 11 | Company expensed (or cleared) 104.5% of the employee benefits and taxes incurred in | | |
| 12 | 1997. | | |
| 13 | Q. Regarding employee benefits, how is the Company recording pension | | |
| 14 | expense? | | |
| 15 | A. The Company is accruing pension expense per the rules promulgated in | | |
| 16 | Financial Accounting Standard 87 (FAS-87). | | |
| 17 | Q. Is that different than the method used in the Company's 1986 case? | | |
| 18 | A. Yes it is. In that case, the cash contribution to the pension fund was used for | | |
| 19 | ratemaking. | | |
| 20 | Q. Why is a different method being used now? | | |
| 21 | A. Until 1996 the Company was deferring the difference between Cash | | |
| 22 | Contributions and Net Periodic Benefit Cost for future ratemaking consideration. At that | | |
| 23 | point in time the Company had not had a rate case since 1990 and had no plans to file in any | | |
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| | 1 | of its jurisdictions due to the anticipated merger with Sierra Pacific. In the interest of |
| | 2 | simplifying the accounting records this deferral was dropped. More importantly, however, |
| | 3 | the table below demonstrates that Net Periodic Benefit Cost is subject to less annual |
| | 4 | fluctuations than is Cash Contribution. Cash Contribution tends to vary from year to year |
| | 5 | due to its tie to Pension Fund investment earnings and ERISA (Employment Retirement |
| | 6 | Income Security Act) funding limitations. The Company submits that Net Periodic Benefit |
| | 7 | Cost better reflects the cost to the Company of providing pension benefits to its employees |
| | 8 | for a given twelve-month period. |
| | 9 | YearCash ContributionsNet Periodic Benefit CostDifference1996\$233,956\$2,367,533\$2,133,577 |
| | 10 | 1990 \$255,950 \$2,307,555 \$2,155,577 1997 \$3,084,521 \$2,224,987 (\$859,534) 1998 \$0 \$1,466,593 \$1,466,593 |
| | 11 | 1999 \$3,303,632 \$2,440,020 (\$863,612) |
| | 12 | <u>\$6,622,109</u> <u>\$8,499,133</u> <u>\$1,877,024</u> |
| | 13 | Q. What then is charged to the Washington Electric and Gas jurisdictions |
| | 14 | during the test year? |
| | 15 | A. The component charged to the test period operating expense for the |
| | 16 | Washington Electric jurisdiction is derived by multiplying the \$1,466,593 for 1998 by the |
| | 17 | ratio of Washington Electric Labor to Total Company Labor (30.072%) giving \$441,035. |
| | 18 | Likewise, the amount charged to the Washington Gas jurisdiction is derived by multiplying |
| | 19 | the \$1,466,593 by the ratio of Washington Gas Labor to Total Company Labor (8.026%) giving \$121,141. |
| | 20 | |
| | 21 | Q. How is the Company recording Postretirement Benefits Other Than Pensions? |
| | 22 | A. The Company is expensing Postretirement Benefits Other Than Pensions |
| - 4 | 23 | (PBOP) in accordance with Statement of Financial Accounting Standards No. 106 (SFAS- |
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| 1 | 106). Additionally, during 1993 through 1995 the Company elected to defer the difference | | |
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| 2 | between cash payments and the SFAS 106 expense level as permitted by the Commission's | | |
| 3 | Policy Statement issued in Docket No. A-921197 for both its Washington Electric and Gas | | |
| 4 | jurisdictions. The Company ceased accrual of this deferral and began amortizing the | | |
| 5 | deferred balance as of January 1, 1996. | | |
| 6 | Q. Please summarize the non-officer component of this adjustment. | | |
| 7 | A. Referring back to Exhibit Nos. 40 and 41, Total Electric Expense and Total | | |
| 8 | Gas Expense are increased by \$1,011,382 and \$271,674, respectively, per the column | | |
| 9 | entitled "Non-Officer Labor/Benefit Adjustment". | | |
| 10 | Q. Moving on to officer compensation. How is this component handled in the | | |
| 11 | adjustment? | | |
| 12 | A. Please refer to Exhibit No. 42. Total 1998 officer compensation is identified | | |
| 13 | by account for both utility and subsidiary operations as "Officer Compensation Expensed in | | |
| 14 | 1998" in Row A. Pro forma officer compensation (compensation as of July 1999) is totaled | | |
| 15 | by officer. The pro forma compensation is allocated between utility operations and | | |
| 16 | subsidiary operations and, is further identified by account. (See "Pro Forma Totals by | | |
| 17 | Account" in Row B.) The pro forma totals are compared to the 1998 totals and the | | |
| 18 | differences (Row C "Differences") are identified by type of operation and account. From | | |
| 19 | there, the differences (adjustments) are allocated to electric and gas operations and then | | |
| 20 | further by jurisdiction using the appropriate allocation factors. (Refer to Row D, | | |
| 21 | "Allocation to Avista's Washington Electric/Gas Operations".) | | |
| 22 | Q. Doesn't the 1998 test period include a signing bonus for the Company's | | |
| 23 | CEO? | | |
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| 1 | A. Yes. The entire bonus was expensed in 1998, with forty percent being |
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| 2 | charged directly to subsidiary operations. This adjustment, however, compares 1998 |
| 3 | expenses to a pro forma level, adjusting the 1998 amounts to that of the pro forma. The |
| 4 | terms of the signing bonus were such that while it was paid in 1998 it is to be earned over a |
| 5 | five-year period, and is subject to refund if the CEO were to leave before the end of his five- |
| 6 | year contract. Therefore, the Company appropriately includes only one-fifth of the bonus, |
| 7 | which after allocations to subsidiary operations, utility services and jurisdictions equals |
| 8 | before taxes approximately \$57,000 and \$14,000 for Washington Electric and Washington |
| 9 | Gas, respectively. |
| 10 | Q. What are the resulting officer salary pro forma adjustments for Avista's |
| 11 | Washington Electric and Gas operations? |
| 12 | A. The resulting pro forma adjustments are decreases in expense of \$417,021 |
| 13 | and \$105,703 for Washington Electric and Washington Gas, respectively. |
| 14 | Q. Please summarize the complete impact of Pro Forma Labor/Benefit |
| 15 | Adjustment. |
| 16 | A. Referring back to Exhibit No. 40. The increase to Total Electric Expense for |
| 17 | non-officer compensation of \$1,011,382 is offset by the officer compensation reduction of |
| 18 | \$417,021 resulting in a \$594,361 increase to Total Electric Expense. Exhibit No. 41 shows |
| 19 | an increase to Total Gas Expense for non-officer compensation of \$271,674, which is |
| 20 | offset by the officer compensation reduction of \$105,703 resulting in an increase to total |
| 21 | Gas Expense of \$165,971. |
| 22 | Q. Does that conclude your direct testimony? |
| 23 | A. Yes, it does. |
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