

Docket TV-180605
Witness: Kevin Shawver

**BEFORE THE WASHINGTON STATE
UTILITIES AND TRANSPORTATION COMMISSION**

In re Application of

DOLLY, INC.

For a Permit to Operate as a Motor Carrier of
Household Goods and a Permit to Operate
as a Motor Freight Common Carrier

Docket No: TV-180605

EXHIBITS OF

Kevin Shawver

**SENIOR DIRECTOR OF MARKETING
DOLLY, INC.**

November 30, 2018

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Seattle, WA · 541 followers

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Truck & Muscle, Anytime You Need It. Have moving or delivery needs? Don't waste your time or money—use Dolly to find help on your schedule at an affordable price.

Request a truck and Helper with the tap of a button, then relax. We'll keep large items off the roof of your car, save you a trip to the chiropractor and help make moving things—big and small—easy and fast.

Dolly connects you with a Dolly Helper who can:

- Move furniture between apartments, storage units, or a friend's house
 - Pick up big items purchased on Craigslist, at a garage sale, or at Ikea, Lowe's, Crate & Barrel, or other retailers
 - Donate furniture to a local charity
 - Move stuff within your home
- ...or tackle any other job that requires a truck and some extra muscle!

How it works:

- Download the app
- Provide details about what you need help moving
- Select a date and time: today, tomorrow, or whenever
- Select a service level and get an immediate price quote
- Post your Dolly
- Get connected with a Dolly Helper who will load, haul and deliver your items
- Track progress and communicate directly with your Helper throughout the Dolly
- Rate, tip and pay all via the app—no cash needed!

Currently serving Boston, Chicago, Denver, Los Angeles, Orange County, Philadelphia, Portland, San Diego, San Francisco, and Washington, DC. Available on iPhone and Android.

Website <https://dolly.com>

Industry Consumer Services

Company size 11-50 employees

Headquarters Seattle, WA

Type Privately Held

Founded 2014

Locations

Primary

Funding

Dolly, Inc. · 2 total rounds

Last Round

Series A · Oct 1, 2015

US\$ 8M

Investors



Maveron



Other investors

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Our Story



DOLLY

Request a truck and a Helper with the tap of a button, then relax. Our Helpers will keep large items off the roof of your car, save you a trip to the chiropractor, and help make moving things—big and small—easy and fast.

When you use Dolly, we'll connect you to a Helpers who can:

- Move furniture between apartments, storage units, or a friend's house
- Pick up big items purchased on Craigslist, at a garage sale, or at Ikea, Lowes, Crate & Barrel, or other retailers
- Donate furniture to a local charity
- Move stuff within your home

...or do almost anything that requires a truck and some extra muscle!

How it works:

- Download the app
- Provide details about what you need help moving
- Select a date and time: today, tomorrow, or whenever
- Get a guaranteed price
- Post your Dolly
- Get connected with a Dolly Helper who will load, haul and deliver your items
- Track progress and communicate directly with your Helper throughout the Dolly
- Rate, tip and pay all via the app—no cash needed!

About Dolly Helpers:

- All Helpers are comprehensively vetted through a 7-step screening process including background and DMV checks and training.
- All Helpers are continually evaluated by other customers, and only the highest rated can do Dollys
- All Helpers are backed by Dolly's multi-million dollar insurance policy to make sure you're in good hands

We're here for businesses, too! Dolly is your truck, van, trailer rental, and moving company alternative. ~~Never rent a U-Haul again.~~

Dolly is currently available in Boston, Chicago, Denver, Los Angeles, Orange County, Philadelphia, Portland, San Diego, San Francisco, and Washington, DC. If you'd like Dolly in your city, go to <https://dolly.com/cities> and tell us where!

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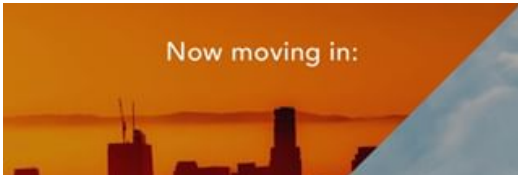
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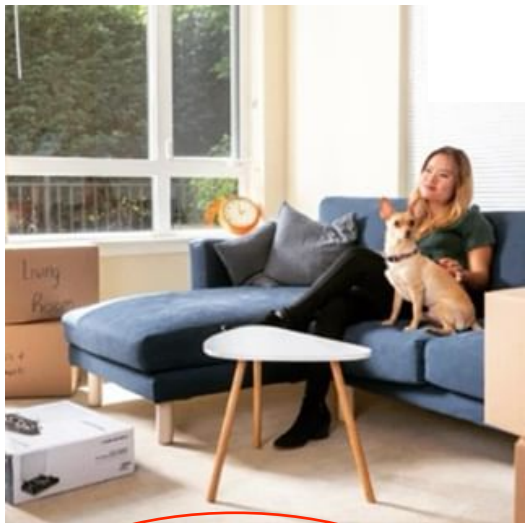
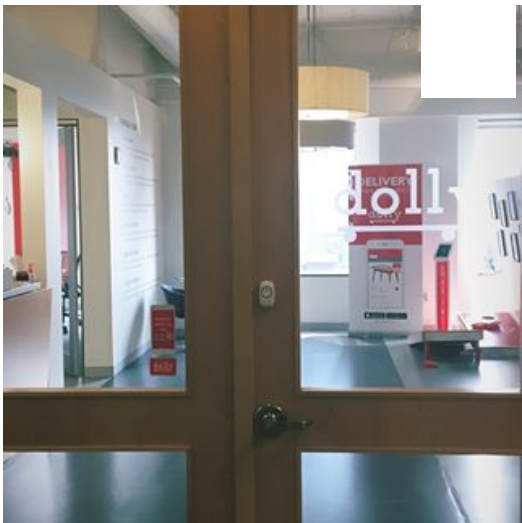


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Spot a Dolly. Post a picture. Help a Helper.

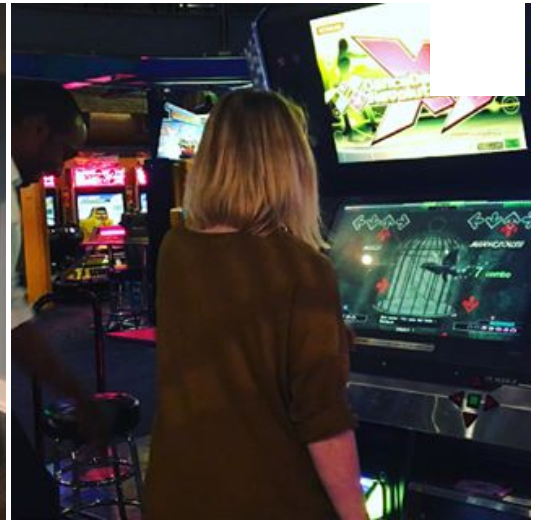
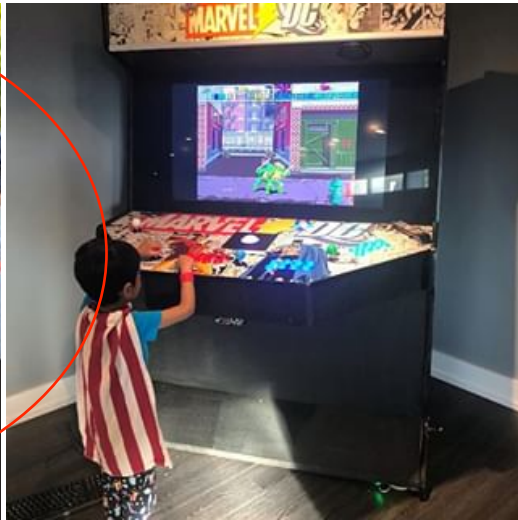


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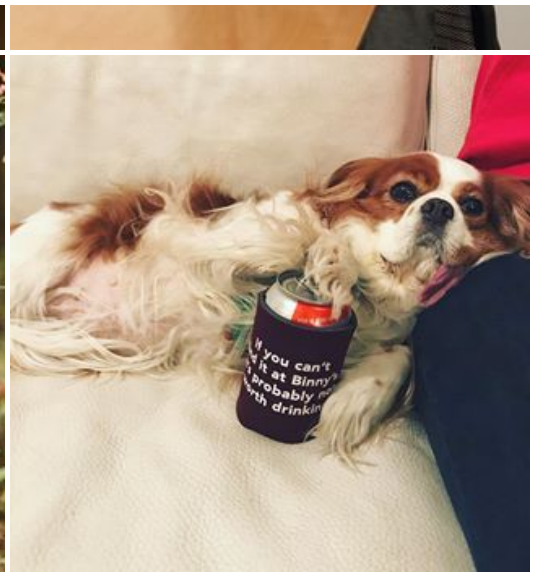
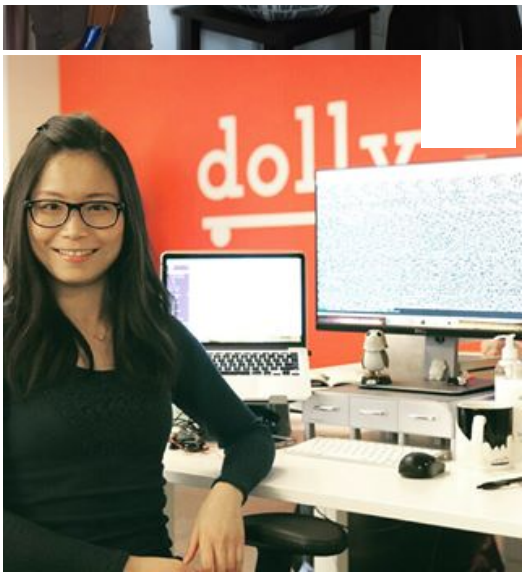


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Exhibit No. KS-5

Dolly

@getDolly

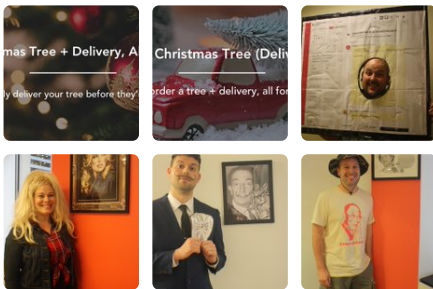
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https://dolly.com/cities

dolly.com

Joined January 2014

356 Photos and videos



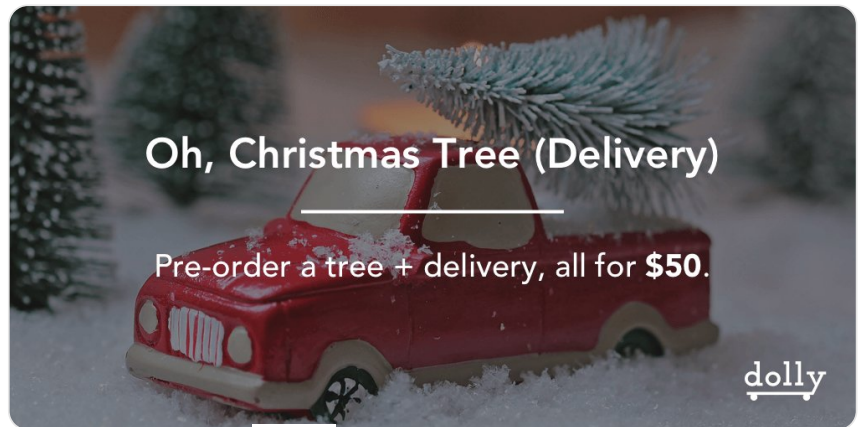
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Dolly @getDolly · Nov 16

Forget tying a tree to your car. Get a head-start on the holidays by pre-ordering your Christmas tree, plus delivery, with Dolly 🎄 Pre-order yours: bit.ly/2DIZasG



Dolly @getDolly · 6h

Oh, Christmas tree delivery! 🎄 🚚 Get your Christmas tree through Dolly before they're sold out: bit.ly/2zwbpj1



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Description

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Dolly connects you with a Dolly Helper who can:

- Move furniture between apartments, storage units, or a friend's house

Dolly

89 subscribers

Stats

Joined Dec 29, 2014

105,006 views



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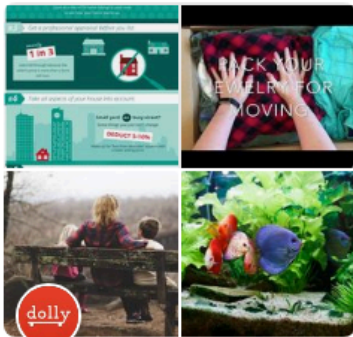


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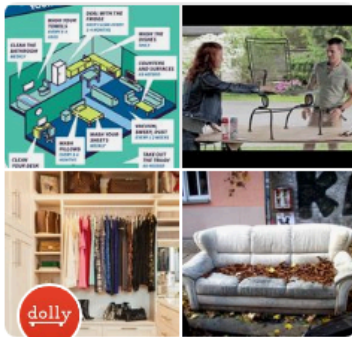
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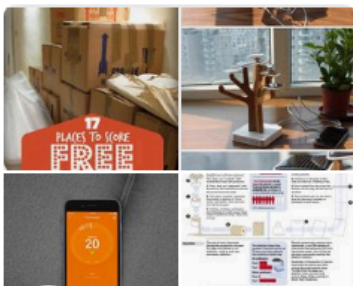
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