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| **BENCH EXHIBITS** | | | | |
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| **SHUTTLE EXPRESS WITNESSES** | | | | |
| Paul Kajanoff, President | | | | |
| [**PK-1T**](http://apps.utc.wa.gov/apps/cases/2014/143691/Filed%20Documents/00141/TC-143691%20Shuttle%20TY%20redline%20filing%20-%20Kajanoff%20Dir.%2C%20Shuttle%20Exp.%20(PK-1T)%20-%202017-02-22.pdf) | **Paul Kajanoff** |  |  | **Prefiled Direct Testimony of Paul Kajanoff (17 pages)**  **(12/21/16, revised 2/22/17)** |
| [**PK-2**](http://apps.utc.wa.gov/apps/cases/2014/143691/Filed%20Documents/00116/TC-143691%20Kajanoff%20Exh%2C%2C%20Shuttle%20Exp.%20(PK-2).pdf) | **Paul Kajanoff** |  |  | **Pro Forma Estimated Income Statement for Speedishuttle for 17 Months Ending 9/30/16** |
| [**PK-3T**](http://apps.utc.wa.gov/apps/cases/2014/143691/Filed%20Documents/00158/TC-143691%20Shuttle%20Express%20Kajanoff%20Reb.%20PK-2T.pdf) | **Paul Kajanoff** |  |  | **Response and Rebuttal Testimony of Paul Kajanoff (24 pages)**  **(4/24/17)** |
| [**PK-4**](http://apps.utc.wa.gov/apps/cases/2014/143691/Filed%20Documents/00158/TC-143691%20EXH%20___%2C%20PK-3%20DR%20NOS%2071%20and%2072.pdf) | **Paul Kajanoff** |  |  | **Speedishuttle Response to Shuttle Express Data Requests 71 and 72** |
| [**PK-5**](http://apps.utc.wa.gov/apps/cases/2014/143691/Filed%20Documents/00158/TC-143691%20EXH%20___%2C%20PK-4%20DR%2059%2060%20and%2062.pdf) | **Paul Kajanoff** |  |  | **Speedishuttle Response to Shuttle Express Data Requests 59-62** |
| [**PK-6**](http://apps.utc.wa.gov/apps/cases/2014/143691/Filed%20Documents/00158/TC-143691%20EXH%20___%2C%20PK-5%20Email%20from%20Harlow%20to%20Speedi%20counsel%20re%20GAAP.pdf) | **Paul Kajanoff** |  |  | **Email from Counsel for Shuttle Express to Counsel for Speedishuttle** |
| [**PK-7**](http://apps.utc.wa.gov/apps/cases/2014/143691/Filed%20Documents/00158/TC-143691%20EXH%20___%2C%20PK-6%20Financial%20Statements%20DRs%2078%2079.pdf) | **Paul Kajanoff** |  |  | **Speedishuttle Response to Shuttle Express Data Requests 78 and 79** |
| **CROSS-EXAMINATION EXHIBITS** | | | | |
| **PK-8X** |  |  |  | **M.V.C. No. 1899** |
| **PK-9X** |  |  |  | **Paul Kajanoff Email to Port of Seattle regarding TNCs** |
|  |  |  |  |  |
| **Wesley Marks, Director of Compliance and Shared Services** | | | | |
| [**WAM-1T**](http://apps.utc.wa.gov/apps/cases/2014/143691/Filed%20Documents/00116/TC-143691%20Marks%20Dir.%2C%20Shuttle%20Exp.%20(WAM-1T).pdf) | **Wesley Marks** |  |  | **Prefiled Direct Testimony of Wesley Marks (24 pages)**  **(12/22/16)** |
| [**WAM-2**](http://apps.utc.wa.gov/apps/cases/2014/143691/Filed%20Documents/00116/TC-143691%20Marks%20Exh%2C%20Shuttle%20Exp.%20(WAM-2)%20.pdf) | **Wesley Marks** |  |  | **Email Thread Between Speedishuttle and SeaTac Airport Staff re: Walk-up Service and Podium** |
| [**WAM-3T**](http://apps.utc.wa.gov/apps/cases/2014/143691/Filed%20Documents/00158/TC-143691%20Shuttle%20Express%20Reb.%20Testimony%20WAM-2T.pdf) | **Wesley Marks** |  |  | **Response and Rebuttal Testimony of Wesley Marks (35 pages)**  **(4/5/17)** |
| [**WAM-4**](http://apps.utc.wa.gov/apps/cases/2014/143691/Filed%20Documents/00158/TC-143691%20Exh%20__%2C%20WAM-4%20SpeediShuttle%20Seattle%20Employment%20Applications.pdf) | **Wesley Marks** |  |  | **Speedishuttle Seattle Employment Application** |
| [**WAM-5**](http://apps.utc.wa.gov/apps/cases/2014/143691/Filed%20Documents/00158/TC-143691%20Exh%20__%2C%20WAM-5%20SpeediShuttle%20website%20re%20greeters.pdf) | **Wesley Marks** |  |  | **Screenshot of Speedishuttle’s Website Information about Personal Greeters** |
| [**WAM-6**](http://apps.utc.wa.gov/apps/cases/2014/143691/Filed%20Documents/00158/TC-143691%20Exh%20__%2C%20WAM-6%20%20DR%201.pdf) | **Wesley Marks** |  |  | **Speedishuttle Response to Shuttle Express Data Request 1** |
| **CROSS-EXAMINATION EXHIBITS** | | | | |
| **WAM-7X** | **Wesley Marks** |  |  | **First Data Requests of Shuttle Express, Inc. to Speedishuttle** |
| **WAM-8X** | **Wesley Marks** |  |  | **Second Data Requests of Shuttle Express to Speedishuttle** |
| **WAM-9X** | **Wesley Marks** |  |  | **Third Data Requests of Shuttle Express, Inc. to** |
| **WAM-10X** | **Wesley Marks** |  |  | **UTC Staff Data Request No. 4 to Shuttle Express and Shuttle Express’ response thereto** |
| **WAM-11X** | **Wesley Marks** |  |  | **UTC Staff Data Request No. 5 to Shuttle Express and Shuttle Express’ response thereto** |
| **WAM-12X** | **Wesley Marks** |  |  | **UTC Staff Data Request No. 7 to Shuttle Express and Shuttle Express’ response thereto** |
| **WAM-13X** | **Wesley Marks** |  |  | **Speedishuttle’s Data Requests No. 15, 19 and 20 and Shuttle Express’ Supplemental Responses thereto** |
| **WAM-14X** | **Wesley Marks** |  |  | **Exhibit produced by Shuttle Express with Supplemental Response to Speedishuttle Data Requests No. 15, 19, 20** |
| **WAM-15X** | **Wesley Marks** |  |  | **Printout of Shuttle Express Webpage – Brand with Our Vans Program** |
| **WAM-16X** | **Wesley Marks** |  |  | **Printout of Shuttle Express Webpage – Brand with Our Vans Program** |
| **WAM-17X** | **Wesley Marks** |  |  | **Shuttle Express Online Reservation System Screen Capture** |
| **WAM-18X** | **Wesley Marks** |  |  | **Shuttle Express Online Reservation System Screen Capture** |
| **WAM-19X** | **Wesley Marks** |  |  | **Shuttle Express Online Reservation System Tips for Booking** |
| **WAM-20X** | **Wesley Marks** |  |  | **Visit Seattle Tourism Development Quarterly Newsletter** |
| **WAM-21X** | **Wesley Marks** |  |  | **Speedishuttle Indeed.com driver job advertisement** |
| **WAM-22X** | **Wesley Marks** |  |  | **Speedishuttle Craigslist advertisement** |
| **WAM-23X** | **Wesley Marks** |  |  | **Public Records Request Response Email providing Shuttle Express Tariff Effective February 16, 2015** |
| **WAM-24X** | **Wesley Marks** |  |  | **Shuttle Express Tariff Effective February 16, 2015** |
| **WAM-25X** | **Wesley Marks** |  |  | **Declaration of Paul Kajanoff filed in Docket TC-143691** |
| **WAM-26X** | **Wesley Marks** |  |  | **Staff Investigation Report and Excerpted Appendices in Docket TC-120323** |
| **WAM- 27X** | **Wesley Marks** |  |  | **Docket TC-120323, Staff Post Hearing Brief** |
| **WAM- 28X** | **Wesley Marks** |  |  | **Docket TC-120323, Petition for Review of Initial Order filed by Shuttle Express** |
| **WAM-29X** | **Wesley Marks** |  |  | **Docket TC-120323 Final Order 04** |
| **WAM-30X** | **Wesley Marks** |  |  | **Docket TC-120323 Hearing Transcript** |
| **WAM-31X** | **Wesley Marks** |  |  | **Shuttle Express Privacy, Rider and Cancellation Policy** |
| **WAM-32X** | **Wesley Marks** |  |  | **Paul Kajanoff Email to Port of Seattle** |
| **WAM-33X** | **Wesley Marks** |  |  | **Shuttle Express 2016 Annual Report** |
| **WAM-34X** | **Wesley Marks** |  |  | **Penalty Assessment, Docket TC-160991** |
| **WAM-35X** | **Wesley Marks** |  |  | **News Article from The Stranger “Scuttle Express”** |
| **WAM-36X** | **Wesley Marks** |  |  | **Archival Shuttle Express Webpage from October 2014** |
| **WAM-37X** | **Wesley Marks** |  |  | **Docket TC-090118 Hearing Transcript** |
| **WAM-38X** | **Wesley Marks** |  |  | **Docket TC-001566, Hearing Transcript** |
| **WAM-39X** | **Wesley Marks** |  |  | **General Order R-572, Docket TC-121328** |
| **WAM-40X** | **Wesley Marks** |  |  | **Declaration of Jimy Sherrell in support of Petition for Exemption, Docket TC-132141** |
| **WAM-41X** | **Wesley Marks** |  |  | **Petition for Exemption, Docket TC-132141** |
| **WAM-42X** | **Wesley Marks** |  |  | **Open Meeting Memo, Docket TC-132141** |
| **WAM-43X** | **Wesley Marks** |  |  | **Order Granting Petition with Exemptions, Docket TC-132141** |
| **WAM-44X** | **Wesley Marks** |  |  | **Docket TC-072228, Order 01, Initial Order Approving and Adopting Settlement Agreement** |
| **WAM-45X** | **Wesley Marks** |  |  | **Docket TC-072228, Index to Order 01** |
| **WAM-46X** | **Wesley Marks** |  |  | **Docket TC-091931, Order 04** |
| **WAM-47X** | **Wesley Marks** |  |  | **Docket TC-160819, Petition for Exemption** |
| **WAM-48X** | **Wesley Marks** |  |  | **Docket TC-160819, Revised Declaration of Wesley A. Marks** |
| **WAM-49X** | **Wesley Marks** |  |  | **Docket TC-160819, Order 01** |
| **WAM-50X** | **Wesley Marks** |  |  | **Docket TC-143691; hearing transcript** |
| **WAM-51X** | **Wesley Marks** |  |  | **Docket 143681; Shuttle Express’ Petition for Administrative Review of Order 02** |
| **Don Wood, Principal, Wood & Wood** | | | | |
| [**DJW-1T**](http://apps.utc.wa.gov/apps/cases/2014/143691/Filed%20Documents/00141/TC-143691%20Shuttle%20TY%20redline%20filing%20-%20Wood%20Dir.%20Shuttle%20Exp.%20(DJW-1T)%20-%202017-02-22.pdf) | **Don Wood** |  |  | **Prefiled Direct Testimony of Don Wood (33 pages)**  **(12/21/16, revised 2/22/17)** |
| [**DJW-2**](http://apps.utc.wa.gov/apps/cases/2014/143691/Filed%20Documents/00116/TC-143691%20Wood%20Exh%2C%20Shuttle%20Exp.%20(DJW-2)%20.pdf) | **Don Wood** |  |  | **Qualifications of Don Wood** |
| [**DJW-3T**](http://apps.utc.wa.gov/apps/cases/2014/143691/Filed%20Documents/00158/TC-143691%20Shuttle%20Express%20Rebuttal%20Don%20Wood%20Reb.%203T.pdf) | **Don Wood** |  |  | **Response and Rebuttal Testimony of Don Wood (32 pages)**  **(4/5/17)** |
| **CROSS-EXAMINATION EXHIBITS** | | | | |
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| **Jason DeLeo, Consultant, SMS International Port Services** | | | | |
| [**JD-1T**](http://apps.utc.wa.gov/apps/cases/2014/143691/Filed%20Documents/00116/TC-143691%20DeLeo%20Dir.%2C%20Shuttle%20Exp.%20(JD-1T)%20.pdf) | **Jason DeLeo** |  |  | **Prefiled Direct Testimony of Jason DeLeo (5 pages)**  **(12/21/16)** |
| [**JD-2T**](http://apps.utc.wa.gov/apps/cases/2014/143691/Filed%20Documents/00158/TC-143691%20Shuttle%20Express%20DeLeo%20Reb.%20JD-2T.pdf) | **Jason DeLeo** |  |  | **Response and Rebuttal Testimony of Jason DeLeo (3 pages)**  **(4/5/17)** |
| **CROSS-EXAMINATION EXHIBITS** | | | | |
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| **SPEEDISHUTTLE** | | | | |
| **H. Jack Roemer, CFO** | | | | |
| [**HJR-1T**](http://apps.utc.wa.gov/apps/cases/2014/143691/Filed%20Documents/00150/TC-143691%20Revised%20Pre-Filed%20Testimony%20of%20H.%20Jack%20Roemer.pdf) | **H. Jack Roemer** |  |  | **Prefiled Direct and Response Testimony of H. Jack Roemer (62 pages)**  **(3/17/17, revised 3/21/17)** |
| [**HJR-2**](http://apps.utc.wa.gov/apps/cases/2014/143691/Filed%20Documents/00148/TC-143691%20Exhibit%20HJR-2.pdf) | **H. Jack Roemer** |  |  | **Email Between Shuttle Express and Port of Seattle** |
| [**HJR-3**](http://apps.utc.wa.gov/apps/cases/2014/143691/Filed%20Documents/00148/TC-143691%20Exhibit%20HJR-3.pdf) | **H. Jack Roemer** |  |  | **Rear View Photo of Speedishuttle Van** |
| [**HJR-4**](http://apps.utc.wa.gov/apps/cases/2014/143691/Filed%20Documents/00148/TC-143691%20Exhibit%20HJR-4.pdf) | **H. Jack Roemer** |  |  | **Front View Photo of Speedishuttle Van** |
| [**HJR-5**](http://apps.utc.wa.gov/apps/cases/2014/143691/Filed%20Documents/00148/TC-143691%20Exhibit%20HJR-5.pdf) | **H. Jack Roemer** |  |  | **Rear View Photo of Speedishuttle Van** |
| [**HJR-6**](http://apps.utc.wa.gov/apps/cases/2014/143691/Filed%20Documents/00148/TC-143691%20Exhibit%20HJR-6.pdf) | **H. Jack Roemer** |  |  | **Photo of Speedishuttle Van Seats** |
| [**HJR-7**](http://apps.utc.wa.gov/apps/cases/2014/143691/Filed%20Documents/00148/TC-143691%20Exhibit%20HJR-7.pdf) | **H. Jack Roemer** |  |  | **Photo of Speedishuttle Van Ceiling** |
| [**HJR-8**](http://apps.utc.wa.gov/apps/cases/2014/143691/Filed%20Documents/00148/TC-143691%20Exhibit%20HJR-8.pdf) | **H. Jack Roemer** |  |  | **Photo of Speedishuttle Van Rear Interior** |
| [**HJR-9**](http://apps.utc.wa.gov/apps/cases/2014/143691/Filed%20Documents/00148/TC-143691%20Exhibit%20HJR-9.pdf) | **H. Jack Roemer** |  |  | **Photo of Speedishuttle TV** |
| [**HJR-10**](http://apps.utc.wa.gov/apps/cases/2014/143691/Filed%20Documents/00148/TC-143691%20Exhibit%20HJR-10.pdf) | **H. Jack Roemer** |  |  | **Speedishuttle Response to Shuttle Express Data Request 6** |
| [**HJR-11**](http://apps.utc.wa.gov/apps/cases/2014/143691/Filed%20Documents/00148/TC-143691%20Exhibit%20HJR-11.pdf) | **H. Jack Roemer** |  |  | **Speedishuttle Response to Shuttle Express Data Request 17** |
| [**HJR-12**](http://apps.utc.wa.gov/apps/cases/2014/143691/Filed%20Documents/00148/TC-143691%20Exhibit%20HJR-12.pdf) | **H. Jack Roemer** |  |  | **Shuttle Express Data Requests to Speedishuttle 6-10** |
| [**HJR-13**](http://apps.utc.wa.gov/apps/cases/2014/143691/Filed%20Documents/00148/TC-143691%20Exhibit%20HJR-13.pdf) | **H. Jack Roemer** |  |  | **Speedishuttle Response to Shuttle Express Data Request 8** |
| [**HJR-14**](http://apps.utc.wa.gov/apps/cases/2014/143691/Filed%20Documents/00148/TC-143691%20Exhibit%20HJR-14.pdf) | **H. Jack Roemer** |  |  | **Speedishuttle Response to Shuttle Express Data Request 8** |
| [**HJR-15**](http://apps.utc.wa.gov/apps/cases/2014/143691/Filed%20Documents/00148/TC-143691%20Exhibit%20HJR-15.pdf) | **H. Jack Roemer** |  |  | **Email Thread Between SMS International and Speedishuttle** |
| [**HJR-16**](http://apps.utc.wa.gov/apps/cases/2014/143691/Filed%20Documents/00148/TC-143691%20Exhibit%20HJR-16.pdf) | **H. Jack Roemer** |  |  | **Email Thread Between Shuttle Express and SeaTac Airport Manager** |
| [**HJR-17**](http://apps.utc.wa.gov/apps/cases/2014/143691/Filed%20Documents/00148/TC-143691%20Exhibit%20HJR-17.pdf) | **H. Jack Roemer** |  |  | **Speedishuttle Response to Shuttle Express Data Requests 15, 19, and 20** |
| [**HJR-18**](http://apps.utc.wa.gov/apps/cases/2014/143691/Filed%20Documents/00148/TC-143691%20Exhibit%20HJR-18.pdf) | **H. Jack Roemer** |  |  | **Declaration of Jimmy Sherrell Filed in Docket**  **TC-132141** |
| [**HJR-19**](http://apps.utc.wa.gov/apps/cases/2014/143691/Filed%20Documents/00148/TC-143691%20Exhibit%20HJR-19.pdf) | **H. Jack Roemer** |  |  | **Shuttle Express Response to Speedishuttle Data Request 1** |
| [**HJR-20**](http://apps.utc.wa.gov/apps/cases/2014/143691/Filed%20Documents/00148/TC-143691%20Exhibit%20HJR-20.pdf) | **H. Jack Roemer** |  |  | **Shuttle Express Response to Staff Data Request 2** |
| [**HJR-21**](http://apps.utc.wa.gov/apps/cases/2014/143691/Filed%20Documents/00148/TC-143691%20Exhibit%20HJR-21.pdf) | **H. Jack Roemer** |  |  | **Google Search Results for Speedishuttle in Japanese** |
| [**HJR-22**](http://apps.utc.wa.gov/apps/cases/2014/143691/Filed%20Documents/00148/TC-143691%20Exhibit%20HJR-22.pdf) | **H. Jack Roemer** |  |  | **Google Search Results for Speedishuttle in Korean** |
| [**HJR-23**](http://apps.utc.wa.gov/apps/cases/2014/143691/Filed%20Documents/00148/TC-143691%20Exhibit%20HJR-23.pdf) | **H. Jack Roemer** |  |  | **Google Search Results for Speedishuttle in Chinese** |
| **HJR-24** | **H. Jack Roemer** |  |  | **Email Thread between SMS International and Speedishuttle Washington, LLC** |
| **HJR-25T** | **H. Jack Roemer** |  |  | **Rebuttal Testimony of H. Jack Roemer (15 pages)**  **(4/24/17)** |
| **HJR-26** | **H. Jack Roemer** |  |  | **Shuttle Express 2015 Commission Guidelines** |
| **HJR-27** | **H. Jack Roemer** |  |  | **Shuttle Express Response to Staff’s Revised Data Request 13** |
| **CROSS-EXAMINATION EXHIBITS** | | | | |
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| **COMMISSION STAFF** | | | | |
| **David Pratt** | | | | |
| [**DP-1T**](http://apps.utc.wa.gov/apps/cases/2014/143691/Filed%20Documents/00146/143691%20Staff%20Testimony-Pratt%20DP-1T%203-17-17.pdf) | **David Pratt** |  |  | **Prefiled Response Testimony of David Pratt (16 pages)**  **(3/17/17)** |
| [**DP-2**](http://apps.utc.wa.gov/apps/cases/2014/143691/Filed%20Documents/00146/143691%20Staff%20Testimony-Pratt%20Exh%20DP-2%203-17-17.pdf) | **David Pratt** |  |  | **Staff Investigation of Shuttle Express** |
| [**DP-3**](http://apps.utc.wa.gov/apps/cases/2014/143691/Filed%20Documents/00146/143691%20Staff%20Testimony-Pratt%20Exh%20DP-3%203-17-17.pdf) | **David Pratt** |  |  | **Shuttle Express Response to Staff Data Request 2** |
| [**DP-4**](http://apps.utc.wa.gov/apps/cases/2014/143691/Filed%20Documents/00146/143691%20Staff%20Testimony-Pratt%20Exh%20DP-4%203-17-17.pdf) | **David Pratt** |  |  | **Order 01 Approving and Adopting Settlement Agreement in Docket TC-072228** |
| [**DP-5**](http://apps.utc.wa.gov/apps/cases/2014/143691/Filed%20Documents/00146/143691%20Staff%20Testimony-Pratt%20Exh%20DP-5%203-17-17.pdf) | **David Pratt** |  |  | **Order 04 Final Order in Docket TC-120323** |
| [**DP-6T**](http://apps.utc.wa.gov/apps/cases/2014/143691/Filed%20Documents/00159/143691-Staff-Testimony-Pratt-DP-6T-4-24-17.pdf) | **David Pratt** |  |  | **Rebuttal Testimony of David Pratt (13 pages)**  **(4/24/17)** |
| **CROSS-EXAMINATION EXHIBITS** | | | | |
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| **Mike Young** | | | | |
| [**MY-1T**](http://apps.utc.wa.gov/apps/cases/2014/143691/Filed%20Documents/00146/143691%20Staff%20Testimony-Young%20MY-1T%203-17-17.pdf) | **Mike Young** |  |  | **Prefiled Response Testimony of Mike Young (7 pages)**  **(3/17/17)** |
| **CROSS-EXAMINATION EXHIBITS** | | | | |
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