Exhibit No. DCP-1T
Dockets UE-090704/UG-090705
Witness: David C. Parcell

BEFORE THE WASHINGTON STATE UTILITIES AND TRANSPORTATION COMMISSION

WASHINGTON UTILITIES AND TRANSPORTATION COMMISSION,

## Complainant,

v.

PUGET SOUND ENERGY, INC., Respondent.

DOCKET UE-090704
and
DOCKET UG-090705
(consolidated)

TESTIMONY

OF

DAVID C. PARCELL

ON BEHALF OF THE STAFF OF WASHINGTON UTILITIES AND TRANSPORTATION COMMISSION

Cost of Capital

November 17, 2009 Puget Sound Energy, Inc. ("PSE" or "the Company") in these dockets. I have performed independent studies and am making recommendations of the current cost of capital for PSE.

## Q. Have you prepared any exhibits in support of your testimony?

A. Yes, I have. Exhibit No. DCP-2 through Exhibit No. DCP-18 represent the analyses that support my cost of capital recommendation. These exhibits were prepared either by me or under my direction. The information contained in these exhibits is true and correct to the best of my knowledge and belief.

## II. RECOMMENDATIONS AND SUMMARY

Q. What is your overall cost of capital recommendation in this proceeding?
A. My overall cost of capital recommendation for PSE is 7.89 percent, as is shown on Exhibit No. DCP-3, and can be summarized as follows:

|  | Percent | Cost | Return |
| :---: | :---: | :---: | :---: |
| Short-Term Debt | 3.95\% | 2.47\% | 0.10\% |
| Long-Term Debt | 51.05\% | 6.45\% | 3.29\% |
| Common Equity | 45.00\% | 10.00\% | 4.50\% |
| Total | 100.00\% |  | 7.89\% |

Q. Please compare your 7.89 percent estimate to the Company's proposed cost of capital.
A. PSE requests a return on common equity of 10.8 percent and an overall rate of return of 8.50 percent. My cost of capital recommendation differs from PSE's request in
versus 45 percent) at 5.757 percent. The resulting cost of long-term debt is 6.45 percent. This is shown on page 2 of Exhibit No. DCP-3.

## VII. COST OF EQUITY

## A. Selection of Proxy Companies

Q. How have you estimated the cost of common equity for PSE?
A. PSE is not a publicly-traded company. Consequently, market information is not available for PSE's common stock, and it is not possible to directly apply cost of equity models using that information. Moreover, PSE's parent is not publiclytraded. As a result, it is generally preferable to analyze groups of comparison or "proxy" companies as a substitute for PSE to determine its cost of common equity. The use of proxy companies is also preferable to use of only a single company, because a group of companies provides for a balancing or averaging of statistics for multiple companies deemed to be of similar risk to the subject company.

Therefore, I examined three proxy groups for comparison to PSE. I selected one group of electric utilities similar to PSE using the criteria listed on my Exhibit No. DCP-10. These criteria are as follows:
(1) Net Plant of $\$ 1$ billion to $\$ 10$ billion;
(2) Electric revenues $50 \%$ or greater;
(3) Common equity ratio $40 \%$ or greater;
(4) S\&P and Moody's bond ratings of BBB;
(5) $\mathrm{S} \& \mathrm{P}$ stock ranking of B or $\mathrm{B}+$; and,
(6) Has paid dividends for 5 years.

Second, I conducted studies of the cost of equity for the two proxy groups selected by PSE's witness Dr. Morin. It is my intention that, by using both my own proxy group and Dr. Morin's proxy groups, the proxy group selection does not form a major controversy in the cost of equity estimation process. I note, on the other hand, that I regard my proxy group to be more appropriate than Dr. Morin's proxy groups since my group was selected based on risk and operating characteristics more directly reflective of PSE.

## B. Discounted Cash Flow Analysis

Q. What is the theory and methodological basis of the discounted cash flow model?
A. The discounted cash flow (DCF) model is one of the oldest, as well as the most commonly-used, models for estimating the cost of common equity for public utilities. It is my understanding that the Commission's policy is to place primary reliance on DCF results in setting the cost of capital for the utilities it regulates. The DCF model is based on the "dividend discount model" of financial theory, which maintains that the value (price) of any security or commodity is the discounted present value of all future cash flows.

The most common variant of the DCF model assumes that dividends are expected to grow at a constant rate. This variant of the dividend discount model is known as the constant growth or Gordon DCF model. In this framework cost of capital is derived by the following formula:

$$
K=\frac{D}{P}+g
$$

$$
\text { where: } \quad \begin{aligned}
& \mathrm{K}=\text { discount rate (cost of capital) } \\
& \mathrm{P}=\text { current price } \\
& \mathrm{D}=\text { current dividend rate } \\
& \mathrm{g}=\text { constant rate of expected growth }
\end{aligned}
$$

This formula essentially recognizes that the return expected or required by investors is comprised of two factors: dividend yield (current income) and expected growth in dividends (future income).

## Q. Please explain how you have employed the DCF model.

A. I have utilized the constant growth DCF model. In doing so, I have combined the current dividend yield for each group of proxy utility stocks described in the previous section with several indicators of expected dividend growth.

## Q. How did you derive the dividend yield component of the DCF equation?

A. There are several methods that can be used for calculating the dividend yield component. These methods generally differ in the manner in which the dividend rate is employed; i.e., current versus future dividends or annual versus quarterly compounding of dividends. I believe the most appropriate dividend yield component is the version listed below:

$$
\text { Yield }=\frac{D_{0}(1+0.5 g)}{P_{0}}
$$

This dividend yield component recognizes the timing of dividend payments and dividend increases.

The $P_{0}$ in my yield calculation is the average (of high and low) stock price for each proxy company for the most recent three month period (August-October, 2009). The $D_{0}$ is the current annualized dividend rate for each proxy company.

## Q. How have you estimated the dividend growth component of the DCF equation?

A. The dividend growth rate component of the DCF model is usually the most crucial and controversial element involved in using this methodology. The objective of estimating the dividend growth component is to reflect the growth expected by investors that is embodied in the price (and yield) of a company's stock. As such, it is important to recognize that individual investors have different expectations and consider alternative indicators in deriving their expectations. This is evidenced by the fact that every investment decision resulting in the purchase of a particular stock is matched by another investment decision to sell that stock. Obviously, since two investors reach different decisions at the same market price, their expectations differ.

A wide array of indicators exists for estimating the growth expectations of investors. As a result, it is evident that no single indicator of growth is always used by all investors. It therefore is necessary to consider alternative indicators of dividend growth in deriving the growth component of the DCF model.

I have considered five indicators of growth in my DCF analyses. These are:

1. 2004-2008 (5-year average) earnings retention, or fundamental growth (per Value Line);
2. 5-year average of historic growth in earnings per share ("EPS"), dividends per share ("DPS"), and book value per share ("BVPS") (per Value Line);
3. 2009, 2010, and 2012-2014 projections of earnings retention growth (per Value Line);
4. 2006-2008 to 2012-2014 projections of EPS, DPS, and BVPS (per Value Line); and
5. 5-year projections of EPS growth as reported in First Call (per Yahoo! Finance).

I believe this combination of growth indicators is a representative and appropriate set with which to begin the process of estimating investor expectations of dividend growth for the groups of proxy companies. I also believe that these growth indicators reflect the types of information that investors consider in making their investment decisions. As I indicated previously, investors have an array of information available to them, all of which should be expected to have some impact on their decision-making process.

## Q. Please describe your initial DCF calculations.

A. Exhibit No. DCP-11 presents my DCF analysis. Page 1 shows the calculation of the "raw" (i.e., prior to adjustment for growth) dividend yield for each company in the proxy groups. Pages 2 and 3 show the growth rate for the groups of proxy companies. Page 4 shows the "raw" DCF calculations, which are presented on several bases: mean, median, and high values. These results can be summarized as follows:


I note that the individual DCF calculations shown on Exhibit No. DCP-11 should not be interpreted to reflect the expected cost of capital for the proxy groups; rather, the individual values shown should be interpreted as alternative information considered by investors. The individual DCF calculations also demonstrate how the focus on a single growth rate, i.e. EPS projections, can produce a DCF conclusion that is not reflective of a broadeř perspective of available information.

The DCF results in Exhibit No. DCP-10 indicate average (mean and median) DCF cost rates of 9.6 percent to 11.3 percent. The "high" DCF rates (i.e., using the highest growth rates only) are 11.9 percent to 12.8 percent on an average basis and 11.1 percent to 11.5 percent on a median basis, while the "low" DCF rates (i.e., using the lowest growth rates only) are 8.5 percent to 10.6 percent.

## Q. What do you conclude from your DCF analyses?

A. This DCF analysis indicates a range of 9.6 percent to 11.3 percent for the proxy groups. This is approximated by the average/mean values. I give less weight to the lower end of the DCF results, as well as significantly less weight to the extreme upper ends of the groups (which are impacted by outlier results).

## Q. Which portion of the DCF range do you recommend at this time?

A. I believe that the lower portion of the 9.6 percent to 11.3 percent currently reflects the proper DCF cost for PSE. I specifically recommend 10.0 percent, because the DCF results are presently upwardly influenced by recent stock prices (i.e., higher yield).

Exhibit No. DCP-8
Dockets UE-090704 and UG-090705
Witness: David C. Parcell

## BEFORE THE WASHINGTON STATE UTILITIES AND TRANSPORTATION COMMISSION

| WASHINGTON UTILITIES AND |
| :--- |
| TRANSPORTATION COMMISSION, |
| Complainant, |
| v. |
| PUGET SOUND ENERGY, INC., |
| Respondent. |

DOCKET UE-090704
DOCKET UG-090705

# EXHIBIT TO TESTIMONY OF 

## DAVID C. PARCELL

# ON BEHALF OF <br> STAFF OF <br> WASHINGTON UTILITIES AND <br> TRANSPORTATION COMMISSION 

PSE Capital Structure Ratios 2004-2008

November 17, 2009

# PUGET SOUND ENERGY CAPITAL STRUCTURE RATIOS 2004-2008 (\$000) 

| YEAR | COMMON EQUITY | PREFERRED SECURITIES | LONG-TERM DEBT | SHORT-TERM DEBT |
| :---: | :---: | :---: | :---: | :---: |
| 2004 | \$1,592,433 | \$282,139 | \$2,095,360 | \$150,000 |
|  | 38.7\% | 6.8\% | 50.9\% | 3.6\% |
|  | 40.1\% | 7.1\% | 52.8\% |  |
| 2005 | \$1,986,621 | \$239,639 | \$2,264,360 | \$41,000 |
|  | 43.8\% | 5.3\% | 50.0\% | 0.9\% |
|  | 44.2\% | 5.3\% | 50.4\% |  |
| 2006 | \$2,092,283 | \$39,639 | \$2,733,360 | \$352,358 |
|  | 40.1\% | 0.8\% | 52.4\% | 6.8\% |
|  | 43.0\% | 0.8\% | 56.2\% |  |
| 2007 | \$2,504,091 | \$1,889 | \$2,858,360 | \$276,252 |
|  | 44.4\% | 0.0\% | 50.7\% | 4.9\% |
|  | 46.7\% | 0.0\% | 53.3\% |  |
| 2008 | \$2,249,186 | \$1,889 | \$2,678,860 | \$990,753 |
|  | 38.0\% | 0.0\% | 45.2\% | 16.7\% |
|  | 45.6\% | 0.0\% | 54.3\% |  |

Note: Percentages may not total $100.0 \%$ due to rounding.
Source: Response to WUTC Data Request No. 028

Exhibit No. DCP-8
Page 2 of 2

## PUGET ENERGY <br> CAPITAL STRUCTURE RATIOS 2003-2006 (\$000)

| YEAR | COMMON EQUITY | PREFERRED SECURITIES | LONG-TERM DEBT | $\begin{gathered} \text { SHORT-TERM } \\ \text { DEBT } \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: |
| 2003 | \$1,622,276 | \$282,139 | \$2,100,360 | \$150,000 |
|  | 39.0\% | 6.8\% | 50.6\% |  |
|  | 40.5\% | 7.0\% | 52.4\% |  |
| 2004 | \$2,027,047 | \$239,639 | \$2,264,360 | \$41,000 |
|  | 44.3\% | 5.2\% | 49.5\% | 0.9\% |
|  | 44.7\% | 5.3\% | 50.0\% |  |
| 2005 | \$2,116,029 | \$39,639 | \$2,733,360 | \$328,055 |
|  | 40.6\% | 0.8\% | 52.4\% | 6.3\% |
|  | 43.3\% | 0.8\% | 55.9\% |  |
| 2007 | \$2,521,954 | \$1,889 | \$2,858,360 | \$260,486 |
|  | 44.7\% | 0.0\% | 50.7\% | 4.6\% |
|  | 46.9\% | 0.0\% | 53.1\% |  |
| 2008 | \$2,273,201 | \$1,889 | \$2,678,860 | \$964,700 |
|  | 38.4\% | 0.0\% | 45.3\% | 16.3\% |
|  | 45.9\% | 0.0\% | 54.1\% |  |

Note: Percentages may not total $100.0 \%$ due to rounding.
Source: Response to WUTC Data Request No. 028

Exhibit No. DCP-11
Dockets UE-090704 and UG-090705
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BEFORE THE WASHINGTON STATE UTILITIES AND TRANSPORTATION COMMISSION

## WASHINGTON UTILITIES AND TRANSPORTATION COMMISSION,

Complainant,

## v.

PUGET SOUND ENERGY, INC., Respondent.

DOCKET UE-090704
DOCKET UG-090705

EXHIBIT TO TESTIMONY OF

DAVID C. PARCELL

ON BEHALF OF
STAFF OF
WASHINGTON UTILITIES AND
TRANSPORTATION COMMISSION

Comparison Companies Dividend Yield

November 17, 2009

Exhibit No. DCP-11 Page 2 of 4

## COMPARISON COMPANIES

 RETENTION GROWTH RATES| COMPANY | 2004 | 2005 | 2006 | 2007 | 2008 | Average | 2009 | 2010 | '12-14 | Average |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| PROXY GROUP |  |  |  |  |  |  |  |  |  |  |
| Allegheny Energy | 6.0\% | 8.8\% | 15.3\% | 16.3\% | 10.3\% | 10.9\% | 10.0\% | 9.0\% | 8.6\% | 9.2\% |
| Avista Corp | 1.4\% | 2.4\% | 4.9\% | 0.8\% | 3.7\% | 2.6\% | 4.0\% | 3.5\% | 3.0\% | 3.5\% |
| Cleco | 3.9\% | 4.1\% | 3.0\% | 2.6\% | 4.5\% | 3.6\% | 4.5\% | 4.5\% | 4.0\% | 4.3\% |
| Empire District Electric | 0.0\% | 0.0\% | 0.8\% | 0.0\% | 0.0\% | 0.2\% | 1.0\% | 1.5\% | 3.0\% | 1.8\% |
| Greal Plains Energy | 5.1\% | 3.2\% | 0.0\% | 0.9\% | 0.0\% | 1.8\% | 1.5\% | 2.5\% | 2.0\% | 2.0\% |
| Hawalian Electric Industries. | 1.1\% | 1.5\% | 0.7\% | 0.8\% | 0.5\% | 0.9\% | 0.0\% | 1.5\% | 3.0\% | 1.6\% |
| Pinnacle West Capital | 2.3\% | 1.0\% | 3.4\% | 2.5\% | 0.3\% | 1.9\% | 1.0\% | 2.0\% | 3.0\% | 2.0\% |
| Wester Energy | 3,2\% | 4.3\% | 5.5\% | 4.3\% | 1.2\% | 3.7\% | 2.5\% | 3.0\% | 3.0\% | 2.8\% |
| Average |  |  |  |  |  | 3.2\% |  |  |  | 3.4\% |
| S\&P Elactric Utilites |  |  |  |  |  |  |  |  |  |  |
| Allegheny Energy | 5.0\% | 8.8\% | 15.3\% | 15.3\% | 10.3\% | 10.9\% | 10.0\% | 9.0\% | 8.5\% | 9.2\% |
| American Electric Power | 6.7\% | 5.2\% | 6.7\% | 5.1\% | 5.1\% | 5.4\% | 4.5\% | 4.5\% | 5.0\% | 4.7\% |
| Ameren | 0.9\% | 1.7\% | 0.2\% | 1.3\% | 1.0\% | 1.0\% | 3.5\% | 3.0\% | 3.5\% | 3.3\% |
| CMS Energy | 6.2\% | 9.9\% | 6.4\% | 5.1\% | 8.4\% | 7.2\% | 7.0\% | 6.5\% | 5.0\% | 6.2\% |
| CenterPoint Energy | 7.5\% | 7.8\% | 15.7\% | 10.0\% | 9.9\% | 10.2\% | 3.5\% | 4.0\% | 6.0\% | 4.5\% |
| Consolidated Edison | 0.8\% | 2.6\% | 2.6\% | 3.9\% | 3.1\% | 2.6\% | 2.0\% | 2.0\% | 3.5\% | 2.5\% |
| Constellatlon Energy | 7.7\% | 7.7\% | 9.1\% | 8.9\% | 0.0\% | 6.7\% | 0.0\% | 10.5\% | 8.5\% | $6.3 \%$ $3.0 \%$ |
| DTE Enargy | 1.6\% | 3.7\% | 1.2\% | 1.5\% | 1.7\% | 1.9\% | 2.5\% | 3.0\% | 3.5\% | 3.0\% |
| Dominion Resources | 4.8\% | 1.1\% | 5.6\% | 5.0\% | 8.4\% | 5.0\% | 7.5\% | 7.0\% | 6.5\% | 7.0\% |
| Duke Energy | $\cdots$ | - | 4.1\% | 2.0\% | 0.6\% | 2.2\% | 1.0\% | 1.0\% | 1.5\% | 1.2\% |
| Edison Intemational | 0.0\% | 12.2\% | 10.1\% | 8.2\% | 8.6\% | 8.0\% | 5.5\% | 6.0\% | 7.5\% | 6.3\% |
| Entergy | 5.8\% | 6.0\% | 8.3\% | 8.0\% | 8.1\% | 7.2\% | 8.0\% | 9.0\% | 8.0\% | 8.3\% |
| Exalon | 10.7\% | 11.9\% | 13.0\% | 15.3\% | 12.5\% | 12.7\% | 11.5\% | 10,0\% | 11.5\% | 11.0\% |
| FPL Group | 5.6\% | 4.2\% | 6.9\% | 6.1\% | 7.9\% | 6.1\% | 7.5\% | 8.5\% | 7.5\% | 7.8\% |
| FirstEnargy Corp | 4.9\% | 4.2\% | 7.4\% | 7.7\% | 8.1\% | 6.5\% | 5.0\% | 4.5\% | 7.0\% | 5.5\% $1.0 \%$ |
| integrys Energy | 6.6\% | 5.3\% | 3.4\% | 0.0\% | 0.0\% | 3.1\% | 0.0\% | 1.0\% | 2.0\% | 1.0\% |
| PG\&E | 10,3\% | 7.7\% | 6.8\% | 6.0\% | 6.8\% | 7.5\% | 5.5\% | 5.5\% | 6.0\% | 5.7\% |
| PPL Corp | 9.3\% | 8.8\% | 9.3\% | 10.0\% | 8.5\% | 9.2\% | 1,0\% | 11.0\% | 10.0\% | 7.3\% |
| Pepco Holdings | 2.5\% | 2.4\% | 1.5\% | 2.3\% | 4.2\% | 2.6\% | 0.5\% | 2.5\% | 3.0\% | 2.0\% |
| Pinnacle West Capltat | 2.3\% | 1.0\% | 3.4\% | 2.5\% | 0.3\% | 1.9\% | 1.0\% | 2.0\% | 3.0\% | 2.0\% |
| Progress Energy | 2.6\% | 1.7\% | 0.0\% | 0.7\% | 1.5\% | 1.3\% | 2.0\% | 2.5\% | 3.0\% | 2.5\% |
| Public Service Enterprise | 3.6\% | 5.3\% | 5.3\% | 9.9\% | 10.5\% | 6.9\% | 10.0\% | 10.0\% | 9.0\% | 9.7\% |
| Sempra Energy | 14.9\% | 10.1\% | 11.0\% | 9.7\% | 9.7\% | 11.1\% | 9.0\% | 9.0\% | 8.0\% | 8.7\% |
| Southem Company | 4.7\% | 4.6\% | 3.8\% | 4.3\% | 3.6\% | 4.2\% | 3.0\% | 3.5\% | 4.0\% | 3.5\% |
| TECOEnargy | 0.0\% | 3.3\% | 5.0\% | 5.1\% | 0.0\% | 2.7\% | 2.5\% | 3.5\% | 4.5\% | 3.5\% |
| Wisconsin Enargy | 4.9\% | 7.5\% | 7.1\% | 7.1\% | 7.0\% | 6.7\% | 6.0\% | 7.0\% | 6.0\% | 6.3\% |
| Xcel Energy Inc. | 3.9\% | 2.9\% | 3.6\% | 3.1\% | 3.8\% | 3.5\% | 3.6\% | 3.5\% | 5.0\% | 4.0\% |
| Average |  |  |  |  |  | 6.7\% |  |  |  | 6.3\% |
| Integrated Electric Utilitios |  |  |  |  |  |  |  |  |  |  |
| Allegheny Energy | 5.0\% | 8.6\% | 15,3\% | 15.3\% | 10.3\% | 10.9\% | 10.0\% | $9.0 \%$ $1.6 \%$ | 8.5\% 2.5\% | 9.2\% $1.5 \%$ |
| ALLETE | 4.7\% | 5.2\% | 5.0\% | 5.8\% | $3.9 \%$ $5.1 \%$ | 4.9\% $5.4 \%$ | 0.5\% | 1.6\% | 2.5\% | 4.7\% |
| American Electric Power | 5.7\% | 5.2\% | 5.7\% | $5.1 \%$ $1.3 \%$ | 5.1\% $1.0 \%$ | 5.4\% | 4.5\% | 3.5\% | 3.5\% | 3.3\% |
| Ameren | 0.9\% | 1.7\% | 0.2\% | 1.3\% | 1.0\% | 1.0\% | 4.6\% | 4.5\% | 4.0\% | 4.3\% |
| Cleco | 3.9\% | 4.1\% | 3.0\% | 2.6\% | 4.5\% 12.6\% | 3.6\% | 4.5\% | 4.5\% $13.5 \%$ | 4.0\% | 12.5\% |
| DPL Inc | 9.8\% | 0.8\% | 1.7\% | 11.4\% | 12.6\% | 7.3\% | 10.5\% $1.0 \%$ | 1.0\% | 1.5\% | 1.2\% |
| Duke Energy | 0,0\% | $12.2 \%$ | 4.1\% | 2.0\% | 0.6\% $8.6 \%$ | 2.2\% | 1.0\% | 6.0\% | 1.5\% $8.0 \%$ | 7.0\% |
| Edison International | 0.0\% | 12.2\% | 10.1\% | 9.2\% | 8.6\% | 8.0\% | 6.5\% | 6.5\% | 3.0\% | 1.6\% |
| Emplre District Electric | 0.0\% | 0.0\% | 0,8\% | 0.0\% | 0.0\% | 0.2\% | 1.0\% | 1.5\% | 3.0\% | 1.6\% |
| Entergy | 5.8\% | 6.0\% | 8.3\% | 8.0\% | 6.1\% | 7.2\% | 8.0\% | 9.0\% | 8.0\% $7.0 \%$ | 8.3\% $5.5 \%$ |
| FirstEnergy | 4.9\% | 4.2\% | 7.4\% | 7.7\% | 6.1\% | 6.5\% | 5.0\% | 4.5\% | 7.0\% | 5.5\% |
| FPL Group | 5.6\% | 4.2\% | 6.9\% | 6.1\% | 7.9\% | 6.1\% | 7.5\% | 8.5\% | $7.5 \%$ $3.0 \%$ | 7.8\% |
| Hawaiian Electric | 1.1\% | 1.5\% | 0.7\% | 0.8\% | 0.6\% | 0.9\% | 0.0\% | 1.5\% | 3.0\% | 1.5\% |
| IDACORP | 2.7\% | 1.3\% | 4.3\% | 2.4\% | 3.4\% | 2.8\% | 4.0\% $3.0 \%$ | 4.0\% | 3.5\% | 3.8\% |
| NV Energy | 4.8\% | 4.0\% | 9.0\% | 5.4\% | 4.1\% | 5.5\% | 3.0\% | 4.5\% | 4.5\% | 4.0\% |
| PGEE | 10.3\% | 7.7\% | 6.8\% | 6.0\% | 6.8\% | 7.5\% | 5.5\% | 5.5\% | $6.0 \%$ $3.5 \%$ | 5.7\% $3.0 \%$ |
| Portland General | 7.2\% | 5.3\% | 3.5\% | 6.6\% | 2.0\% | 4.9\% | 2.5\% | 3.0\% | $3.5 \%$ $3.0 \%$ | 2.0\% |
| Progress Enargy | 2.6\% | 1.7\% | 0.0\% | 0.7\% | 1.5\% | 1.3\% | $2.0 \%$ $3.0 \%$ | 2.5\% $3.5 \%$ | $3.0 \%$ $4.0 \%$ | 3.6\% |
| Southem Co. | 4.7\% | 4.6\% | 3.8\% | 4.3\% | 3.5\% | 4.2\% | 3.0\% | 6.5\% | 5.0\% | 6.5\% |
| UniSource Energy | 4.1\% | 3.2\% | 6.1\% | 3.9\% | 0.0\% | 3.5\% | 7.0\% | 6.5\% | 5.5\% | 6.3\% |
| Xoel Energy Inc. | 3.9\% | 2.9\% | 3.6\% | 3.1\% | 3.8\% | 3.5\% | 3.5\% | 3.5\% | 5.0\% | 4.0\% |
| Average |  |  |  |  |  | 4.6\% |  |  |  | 4.8\% |

Source: Value Line Investment Survey,

Exhlbit No. DCP-11
Page 3 of 4

COMPARISON COMPANIES
PER SHARE GROWTH RATES

| COMPANY | 5-Y ear Historic Growth Rates |  |  |  | Esl'd '06-08 to '12-'14 Growth Ralas |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | EPS | DPS | BVPS | Average | EPS | DPS | BVPS | Average |
| PROXY GROUP |  |  |  |  |  |  |  |  |
| Alligheny Energy | $\vec{\square}$ | -24.5\% | -2.0\% | -13.3\% | 7.5\% | 30.0\% | 10.0\% | 15.8\% |
| Avista Corp | 4.0\% | 5.0\% | 3.0\% | 4.0\% | 6.5\% | 11.5\% | 3.5\% | 7.2\% |
| Claco | 0.5\% | 0.5\% | 8.0\% | 3.3\% | 9.5\% | 10.0\% | 4.5\% | 8.0\% |
| Empira District Electric | 3.6\% | 0.0\% | 1.6\% | 1.7\% | 6.0\% | 1.5\% | 2.0\% | 3.2\% |
| Great Plains Energy | -4.6\% | 0.0\% | 7.0\% | 0.8\% | 0.6\% | -6.5\% | 3.0\% | -1.0\% |
| Hawalian Electrio Industrias | -6.0\% | 0.0\% | 1.0\% | -1.7\% | 7.0\% | 0.0\% | 2.0\% | 3.0\% |
| Pinnacle Weat Capltel | -1.0\% | 5.0\% | 3.0\% | 2.3\% | 3.0\% | 1.0\% | 1.0\% | 1.7\% |
| Westar Energy | 21.5\% | -0.5\% | 1.0\% | 7.3\% | 4.6\% | 4.5\% | 6.0\% | 5.0\% |
| Average |  |  |  | 0.6\% |  |  |  | 5.4\% |
| S\&P Electric Utilities |  |  |  |  |  |  |  |  |
| Allegheny Energy | - | -24.5\% | -2.0\% | -13.3\% | 7.5\% | 30.0\% | 10.0\% | 15.8\% |
| American Electric Power | - | -6.0\% | 2.5\% | -1.8\% | 3.0\% | 3.0\% | 5.0\% | 3.7\% |
| Ameren | -1.6\% | 0.0\% | 5.0\% | 1.2\% | 1.0\% | -6.6\% | 2.5\% | -1.0\% |
| CMS Energy | $\overrightarrow{-}$ | -26.0\% | -1.0\% | -13.5\% | 10.0\% | 27.5\% | 6.0\% | 14.5\% |
| CenterPoint Energy | -2.0\% | -7.5\% | -13.0\% | -7.5\% | 3.0\% | 6.5\% | 8.6\% | 5.7\% |
| Consolldated Edison | 1.5\% | 1.0\% | 3.5\% | 2.0\% | 3.0\% | 1.0\% | 3.5\% | 2.5\% |
| Conslelletion Energy | 3.6\% | 16.0\% | - | 9.8\% | 2.5\% | -6.0\% | 0.0\% | -1.2\% |
| DTE Energy | --2.5\% | 0.5\% | 4.0\% | 0.7\% | 7.5\% | 3.0\% | 2.5\% | 4.3\% |
| Dominion Rasources | 5.5\% | 2.5\% | 1.5\% | 3.2\% | 8.0\% | 7.0\% | 8.0\% | 7.7\% |
| Duke Energy | - | - | - |  | 5.0\% | NMF | -0.5\% | 2.3\% |
| Edison international | 13.6\% | - | 14.5\% | 14.0\% | $4.6 \%$ | 4.5\% | 7.0\% | 5.3\% |
| Entergy | 10.5\% | 13.0\% | 3.0\% | 8.8\% | 6.0\% | 5.5\% | 6.5\% | 6.0\% |
| Exelon | 10.5\% | 15.0\% | 4.5\% | 10.0\% | 6.0\% | 4.5\% | 10.5\% | 7.0\% |
| FPL Group | 9.5\% | 7.0\% | 8.0\% | 8.2\% | 9.5\% | 6.0\% | 8.5\% | 8.0\% |
| FirsiEnergy Gorp | 12.5\% | 6.5\% | 3.0\% | 7.3\% | 4.0\% | 4.5\% | 4.5\% | 4.3\% |
| Integrys Energy | -1.5\% | 3.5\% | 10.0\% | 4.0\% | 5.5\% | 1.5\% | -0.5\% | 2.2\% |
| PG\&E | NMF | - | 18.0\% | 18.0\% | 6.5\% | 7.5\% | 6.5\% | 6.8\% |
| PPL Corp | 7.5\% | 12.5\% | 13.5\% | 11.2\% | 7.6\% | 7.6\% | 6.0\% | 7.0\% |
| Pepco Hoidings | -2.0\% | 17.5\% | 1.6\% | 5.7\% | 2.0\% | 0.0\% | 2.0\% | 1.3\% |
| Pinnacla West Caplial | -1.0\% | 5.0\% | 3.0\% | 2.3\% | 3.0\% | 1.0\% | 1.0\% | 1.7\% |
| Progress Energy | -6.5\% | 2,0\% | 2.5\% | -0.7\% | 6.0\% | 1.0\% | 2.0\% | 3.0\% |
| Publlo Sarice Enterprisa | 5.6\% | 2.0\% | 7.0\% | 4.8\% | 7.5\% | 8.0\% | 9.0\% | 7.5\% |
| Sampra Energy | 9.0\% | 5.0\% | 16.0\% | 10.0\% | 5.5\% | 8.6\% | 8.6\% | 7.5\% |
| Southern Company | 4.0\% | 3.0\% | 6.6\% | 4.2\% | 4.5\% | 4.0\% | 5.0\% | 4.5\% |
| TECO Energy | -5.0\% | -9.0\% | -6.5\% | -6.8\% | 4.5\% | 2.5\% | 4.5\% | 3.8\% |
| Wisconsin Energy | 6.0\% | 4.5\% | 7.5\% | 6.0\% | 8.0\% | 13.5\% | 6.0\% | 9.2\% |
| Xcel Energy Inc. | 1.0\% | -4.0\% | 1.0\% | $-0.7 \%$ | 6.5\% | 3.0\% | 4.5\% | 4.7\% |
| Average |  |  |  | 3,3\% |  |  |  | 5.3\% |
| Integrated Electric Utilitles |  |  |  |  |  |  |  |  |
| Allegheny Energy | - | -24.5\% | -2.0\% | -13.3\% | 7.5\% | 30.0\% | 10.0\% | 15.8\% |
| ALLETE | - | -- | - |  | -1.0\% | 3.0\% | 3.0\% | 1.7\% |
| American Electric Power | -- | -6.0\% | 2.6\% | -1.8\% | 3.0\% | 3.0\% | 6.0\% | 3.7\% |
| Ameren | -1.5\% | 0.0\% | 6.0\% | 1.2\% | 1.0\% | -6.5\% | 2.6\% | -1.0\% |
| Claco | 0.5\% | 0.5\% | 9.0\% | 3.3\% | 9.5\% | 10.0\% | 4.6\% | 8.0\% |
| DPL inc | 7.0\% | 2.0\% | 2.5\% | 3,8\% | 8.5\% | 3.5\% | 6.0\% | 6.7\% |
| Duke Energy | - | - | - |  | 6.0\% | NMF | -0.5\% | 2.3\% |
| Edison Internationel | 13.5\% | - | 14.5\% | 14.0\% | 4.5\% | 4.6\% | 7.0\% | 5.3\% |
| Empire District Eleotrio | 3.5\% | 0.0\% | 1.5\% | 1.7\% | 6.0\% | 1.5\% | 2.0\% | 3.2\% |
| Entergy | 10.5\% | 13.0\% | 3.0\% | 8.6\% | 6.0\% | 5.5\% | 6.5\% | 6.0\% |
| FirstEnergy | 12.5\% | 6.5\% | 3.0\% | 7.3\% | 4.0\% | 4.5\% | 4.5\% | 4.3\% |
| FPL Group | 8.5\% | 7.0\% | 8.0\% | 8.2\% | 9.5\% | 6.0\% | 8.5\% | 8.0\% |
| Hawallen Electric | -6.0\% | 0.0\% | 1.0\% | -1.7\% | 7.0\% | 0.0\% | 2.0\% | 3.0\% |
| IDACORP | 1.5\% | -6.0\% | 3.0\% | -1.2\% | 4.5\% | 2.5\% | 5.0\% | 4.0\% |
| NV Energy | - | -3.5\% | -2.0\% | -2.8\% | 4.5\% | NMF | 4.5\% | 4.5\% |
| PG\&E | NMF | - | 18.0\% | 18.0\% | 6.5\% | 7.6\% | 6.6\% | 6.8\% |
| Porland Generai | - | - | - |  | 3.5\% | 5.6\% | 2.6\% | 3.8\% |
| Progress Energy | -6.5\% | 2.0\% | 2.5\% | -0.7\% | 6.0\% | 1.0\% | 2.0\% | 3.0\% |
| Southem Co. | 4.0\% | 3.0\% | 5.5\% | 4.2\% | 4.5\% | 4.0\% | 5.0\% | 4.5\% |
| UnlSource Energy | -1.5\% | 12.5\% | 6.6\% | 6.8\% | 17.5\% | 10.0\% | 7.0\% | 11.5\% |
| Xcei Energy Inc. | 1.0\% | -4.0\% | 1.0\% | -0.7\% | 6.5\% | . $3.0 \%$ | 4.6\% | 4.7\% |
| Average |  |  |  | 3.0\% |  |  |  | 6,2\% |

Source: Value Line investment Survey.

| COMPARISON COMPANIES | Exhibit No. DGP-11 <br> Page 4 of 4 |
| :--- | :--- |
| DCF COST RATES |  |

## DCF COST RATES

| COMPANY | ADJUSTED YiELD | Historic RETENTION GROWTH | PROSPECTIVE RETENTION GROWTH | HISTORIC PER SHARE GROWTH | PROSPECTIVE PER SHARE GROWTH | FIRST CALL EPS GROWTH | AVERAGE GROWTH | $\begin{aligned} & \text { DCF } \\ & \text { RATES } \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| PROXY GROUP |  |  |  |  |  |  |  |  |
| Allegheriy Enargy | 2.5\% | 10.9\% | 9.2\% |  | 16.8\% | 16.3\% | 12.8\% | 15.3\% |
| Aviste Corp | 4.4\% | 2.6\% | 3.5\% | 4.0\% | 7.2\% | 8.7\% | 5.2\% | 9.6\% |
| Cleco | 3.8\% | 3.6\% | 4.3\% | 3.3\% | 8.0\% | 12.5\% | 6.4\% | 10.1\% |
| Empro Districl Electric | 7.0\% | 0.2\% | 1.8\% | 1.7\% | 3.2\% | 6.0\% | 2.6\% | 8.6\% |
| Graat Plains Enargy | 4.9\% | 1.8\% | 2.0\% | 0.8\% |  | 2.0\% | 1.7\% | 8.5\% |
| Hawalien Eleotric Industries | 7.0\% | 0.9\% | 1.5\% |  | 3.0\% | 3.0\% | 2.1\% | 9.1\% |
| Plinacie West Capitel | 6.5\% | 1.9\% | 2.0\% | 2.3\% | 1.7\% | 5.5\% | 2.7\% | 9.2\% |
| Woster Energy | 6.0\% | 3.7\% | 2.8\% | 7.3\% | 5.0\% | 3.0\% | 4.4\% | 10.4\% |
| Maan | 5.3\% | 3.2\% | 3.4\% | 3.3\% | 6.3\% | 7.0\% | 4.7\% | 10.0\% |
| Madien | 5.4\% | 2.3\% | 2.4\% | 2.8\% | 6.0\% | 5.8\% | 3.5\% | 9.6\% |
| Composile-Mean |  | 8.6\% | 8.7\% | 8.5\% | 11.5\% | 12.3\% | 10.0\% |  |
| Composile-Median |  | 7.7\% | 7.9\% | 8.3\% | 10.4\% | 11.2\% | 9.0\% |  |
| SSP Efactric Ulmiles |  |  |  |  |  |  |  |  |
| Allaghany Energy | 2.5\% | 10.9\% | 9.2\% |  | 15.8\% | 15.3\% | 12.8\% | 16.3\% |
| Amarican Electric Power | 5.4\% | 5.4\% | 4.7\% |  | 3.7\% | 3.8\% | 4.4\% | 9.8\% |
| Ameren | 6.0\% | 1.0\% | .3.3\% | 1.2\% |  | 3.0\% | 2.1\% | 8.1\% |
| CMS Energy | 3.9\% | 7.2\% | 6.2\% |  | 14.5\% | 6.3\% | 8,5\% | 12.4\% |
| CenterPoint Enargy | 6.4\% | 10.2\% | 4.5\% |  | 5.7\% | 18.0\% | 9.6\% | 15.9\% |
| Consolidatad Edison | 5.9\% | 2.6\% | 2.5\% | 2.0\% | 2.5\% | 3.4\% | 2.6\% | 8.6\% |
| Constellation Enargy | 3.2\% | 6.7\% | 6.3\% | 9.8\% |  | 14.6\% | 9.4\% | 12.6\% |
| DTE Entrgy | 5.9\% | 1.9\% | 3.0\% | 0.7\% | 4.3\% | 2.5\% | 2.5\% | 8.4\% |
| Dominion Resources | 5.3\% | 6.0\% | 7.0\% | 3.2\% | 7.7\% | 6.5\% | 5.9\% | 11.1\% |
| Duke Enargy | 6.2\% | 2.2\% | 1.2\% |  | 2.3\% | 3.2\% | 2.2\% | 8.4\% |
| Edison intemational | 3.9\% | 8.0\% | 6.3\% | 14.0\% | 5.3\% | 3.0\% | 7.3\% | 11.2\% |
| Entergy | 3.9\% | 7.2\% | 8.3\% | 8.8\% | 6.0\% | 8.5\% | 7.8\% | 11.7\% |
| Exalon | 4.4\% | 12.7\% | 11.0\% | 10.0\% | 7.0\% | 4.5\% | 9,0\% | 13.5\% |
| FPL Group | 3.7\% | 6.1\% | 7.8\% | 8.2\% | 8.0\% | 8.7\% | 7.8\% | 11.4\% |
| Firstenergy Corp | 5.1\% | 6.5\% | 5.5\% | 7.3\% | 4.3\% | 5.0\% | 5.7\% | 10.8\% |
| Inlegrys Energy | 8.1\% | 3.1\% | 1.0\% | 4.0\% | 2.2\% | 26.2\% | 7.3\% | 15.4\% |
| PG\&E | 4.2\% | 7.6\% | 5.7\% | 18.0\% | 6.8\% | 6.8\% | 9.0\% | 13.2\% |
| PPL Corp | 4.6\% | 9.2\% | 7.3\% | 11.2\% | 7.0\% | 12.5\% | 8.4\% | 14.1\% |
| Papco Holdings | 7.8\% | 2.6\% | 2.0\% | 5.7\% | 1.3\% | 5.5\% | 3.4\% | 11.0\% |
| Pinnacla West Caplial. | 6.5\% | 1.9\% | 2.0\% | 2.3\% | 1.7\% | 6.5\% | 2.7\% | 9.2\% |
| Progress Energy | 6.6\% | 1.3\% | 2.5\% |  | 3.0\% | 4.4\% | 2.8\% | 9.4\% |
| Publio Service Enterprisa | 4.4\% | 6.9\% | 9,7\% | 4.8\% | 7.6\% | 6.3\% | 5.6\% | 11,2\% |
| Sempra Enargy | 3.2\% | 11.1\% | 6.7\% | 10.0\% | 7.5\% | 6.3\% | 8,7\% | 11.9\% |
| Southem Company | 5.5\% | 4.2\% | 3.5\% | 4.2\% | 4.6\% | 5.0\% | 4.3\% | 9.8\% |
| TECO Enargy | 6.0\% | 2.7\% | 3.5\% |  | 3.8\% | 8.4\% | 4.8\% | 10.6\% |
| Wisconsin Energy | 3.2\% | 6.7\% | 6.3\% | 6.0\% | 9,2\% | 8.7\% | 7.4\% | 10.5\% |
| Xcel Enargy Inc. | 5.1\% | 3.5\% | 4.0\% |  | 4.7\% | 7.4\% | 4.9\% | 10.0\% |
| Mean | 5.1\% | 5.7\% | 5.3\% | 6.9\% | 5.9\% | 7.7\% | 6.3\% | 11.3\% |
| Medien | 5.1\% | 6.1\% | 6.5\% | 6.0\% | 5.3\% | 6.3\% | 6.6\% | 11.1\% |
| Composile-Man |  | 10.8\% | 10.4\% | 12.0\% | 10.9\% | 12.8\% | 11.3\% |  |
| Composilo-Madian |  | 11.3\% | 10.6\% | 11.1\% | 10.5\% | 11.5\% | 12.0\% |  |
| Intagrated Elactric Utilities |  |  |  |  |  |  |  |  |
| Allogheny Energy | 2.5\% | 10.9\% | 9.2\% |  | 15.8\% | 15.3\% | 12.6\% | 15.3\% |
| ALLETE | 5.3\% | 4.9\% | 1.5\% |  | 1.7\% | 6.0\% | 3.5\% | 8.9\% |
| Amarican Etaetric Power | 5.4\% | 5.4\% | 4.7\% |  | 3.7\% | 3.8\% | -4.4\% | 9.8\% |
| Ameren | 8.0\% | 1.0\% | 3.3\% | 1.2\% |  | 3.0\% | 2.1\% | 8.1\% |
| Cleco | 3.8\% | 3.6\% | 4.3\% | 3.3\% | 8.0\% | 12,5\% | 6.4\% | 10.1\% |
| DPLInc | 4.7\% | 7.3\% | 12.5\% | 3,8\% | 5.7\% | 9.4\% | 7.7\% | 12.4\% |
| Duke Energy | 8.2\% | 2.2\% | 1.2\% |  | 2.3\% | 3.2\% | 2.2\% | 8.4\% |
| Edison Intemalional | 3.9\% | 8.0\% | 7.0\% | 14.0\% | 6.3\% | 3.0\% | 7.5\% | 11.4\% |
| Empire District Electic | 7.0\% | 0.2\% | 1.6\% | 1,7\% | 3.2\% | 8.0\% | 2.6\% | 9.6\% |
| Enfergy | 3.0\% | 7.2\% | 6.3\% | 8.6\% | 6.0\% | 8.5\% | 7.8\% | 11.7\% |
| Firstenergy | 5.1\% | 6.5\% | 6.5\% | 7.3\% | 4.3\% | 5.0\% | 5.7\% | 10.6\% |
| FPL Group | 3.7\% | 6.1\% | 7.8\% | 6.2\% | 8.0\% | 8.7\% | 7.8\% | 11.4\% |
| Hawelian Electic | 7.0\% | 0.9\% | 1.5\% |  | 3.0\% | 3.0\% | 2.1\% | 9.1\% |
| IDACORP | 4.3\% | 2.6\% | 3.8\% |  | 4.0\% | 5.0\% | 3.0\% | 8.3\% |
| NV Energy | 3.6\% | 5.5\% | 4.0\% |  | 4.5\% | 10.0\% | 6.0\% | 0.6\% |
| PGAE | 4,2\% | 7.5\% | 5.7\% | 18.0\% | 6.8\% | 6.8\% | 9.0\% | 13.2\% |
| Portiand Gonoral | 5.3\% | 4.9\% | 3.0\% |  | 3.8\% | 7.4\% | 4.8\% | 10.1\% |
| Prograss Energy | 8.6\% | 1,3\% | 2.6\% |  | 3.0\% | 4.4\% | 2.8\% | 9.4\% |
| Southam co. | 5.6\% | 4.2\% | 3.5\% | 4.2\% | 4.5\% | 6.0\% | 4.3\% | 9.6\% |
| UnlSource Energy | 4.1\% | 3.5\% | 6.3\% | 5.8\% | 11.5\% | 5.0\% | 6.4\% | 10.5\% |
| Xcel Energy inc. | 5.1\% | 3.5\% | 4.0\% |  | 4.7\% | 7.4\% | 4.9\% | 10,0\% |
| Msan | 4.9\% | 4.6\% | 4.8\% | 8.9\% | 5.5\% | 6.6\% | 5.5\% | 10.4\% |
| Median | 5.1\% | 4.9\% | 4.0\% | 5.8\% | 4.5\% | 6.0\% | 4.9\% | 10.0\% |
| Composilo-Maen |  | 9.5\% | 9.8\% | 11.9\% | 10.4\% | 11.5\% | 10.1\% |  |
| Composite-Median |  | 10.0\% | 9.1\% | 10.9\% | 9.6\% | 11.1\% | 10.0\% |  |

Sources: Prior pages of this schedule.

Exhibit No. DCP-17
Dockets UE-090704 and UG-090705
Witness: David C. Parcell

## BEFORE THE WASHINGTON STATE UTILITIES AND TRANSPORTATION COMMISSION

| WASHINGTON UTILITIES AND <br> TRANSPORTATION COMMISSION, | DOCKET UE-090704 |
| :--- | :--- |
| Complainant, | DOCKET UG-090705 |
| v. |  |
| PUGET SOUND ENERGY, INC., |  |
| Respondent. |  |

## EXHIBIT TO TESTIMONY OF

DAVID C. PARCELL

ON BEHALF OF STAFF OF
WASHINGTON UTILITIES AND
TRANSPORTATION COMMISSION

PSE Rating Agency Ratios

## PUGET SOUND ENERGY RATING AGENCY RATIOS

|  | PERCENT | COST <br> RATE | WEIGHTED <br> COST | PRE-TAX <br> COST |
| :--- | :---: | :---: | :---: | :---: |
| TTEM | $3.95 \%$ | $2.47 \%$ | $0.10 \%$ | $0.10 \%$ |
| Short-Term Debt |  | $51.05 \%$ | $6.45 \%$ | $3.29 \%$ |
| Long-Term Debt |  | $45.00 \%$ | $10.00 \%$ | $4.50 \%$ |
| Common Equity |  |  |  | $6.29 \%$ |
| TOTAL CAPITAL | $100.00 \%$ |  | $7.89 \%$ | $10.31 \%$ |.

(1) Post-tax weighted cost divided by 65 (composite tax factor)

Pre-tax coverage $=$
$10.21 \% /(0.17 \%+3.12 \%)$
3.04 X

Standard \& Poor's Utility Benchmark Ratios:
BBB
Pre-tax coverage ( $X$ )
Business Position:
5
2.4-3.5 x

Total Debt to Total Capital (\%)
Business Position
5
$50-60 \%$
Note: Standard \& Poor's no longer employs the pre-tax coverage ratios as one of its qualitative ratings criteria. The above-cited S\&P benchmark ratios reflect the 1999 criteria reported by S\&P.

