

**ServiceTitan Inc.
Balance Sheet**

Reporting Book: ACCRUAL
As of Date: 01/01/2019

01/01/2018 Through
12/31/2018
Actual

Assets

Current Assets

Cash and Cash Equivalents
Accounts Receivable, Net
Prepaid Expenses
Total Current Assets

Fixed Assets, Net

Fixed Assets
Accumulated Depreciation
Total Fixed Assets, Net

Intangible Assets, Net

Intangible Assets
Amortization
Total Intangible Assets, Net

Other Assets

Employee Advances / Loans
Other Assets
Total Other Assets

Total Assets

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Liabilities and Equity

Current Liabilities

Accounts Payable

Accrued Liabilities

Accrued Taxes

Deferred Revenue

Sales & Used Tax Payable

Other Current Liabilities

Total Current Liabilities

Other Liabilities

Deferred Revenue

Other Liabilities

Total Other Liabilities

Stockholders Equity

Preferred Stock

Common Stock

Additional Paid In Capital

Retained Earnings

Net Income (Loss)

Total Stockholders Equity

Total Liabilities and Equity

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ServiceTitan Inc.
P&L Summary 12 Month

As of January 01, 2019

Reporting Book:

As of Date:

01/01/2018 Through

12/31/2018

Actual

Net Income

EBIT

GAAP_EBITDA

Net Operating Income

Gross Profit

Net Revenue

Revenue

Recurring Revenue

Non recurring Revenue

Total Gross Revenue

Disc & Allowances

Total Net Revenue

Total COGS

Cost of Revenue

Cost of Revenue Payroll

Allocated Cost of Revenue

Cost of Revenue Travel

Total COGS

Gross Profit

Total Operating Expense

Total Sales & Marketing

Sales & Marketing Payroll

Marketing Payroll

Business Development Payroll

Sales Payroll

Total Sales & Marketing Payroll

Sales Commissions

Sales & Marketing Travel

Clients Entertainment

Marketing & Advertising

Other Sales & Marketing

Allocated Sales & Marketing

Total Sales & Marketing

Total Research & Development

Research & Development

Research & Development Payroll

Allocated Research & Development

Research & Development Travel

Total Research & Development

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Total General & Administrative	
Total General & Administrative	
General & Administrative Payroll	
Employee Insurance	
Professional Fees	
General & Administration Travel	
Building & Facilities	
Office & Related	
Employee Morale	
General & Administrative	
Allocated Travel	
Allocated General & Administrative	
Total General & Administrative	_____
Total General & Administrative	_____
Total Operating Expense	_____
Net Operating Income	
Other Income	
Other Expenses	
Total GAAP_EBITDA	_____
Depreciation and Amortization Expense	
Depreciation	
Amortization	
Total Depreciation and Amortization Expense	_____
EBIT	_____
Interest Expenses	_____
Taxes	_____
Total Net Income	=====

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**ServiceTitan Inc.
Cash Flow Statement**

Reporting Book:

ACCRUAL

As of Date:

01/01/2010

Month Ending	Year Ending
12/31/2018	12/31/2018

Cash Flows from Operating Activities:

Net Income (Loss)

Adjustments to reconcile net loss to net cash used in operating activities:

Depreciation

Amortization

Stock-based Compensation

Changes in Operating Assets and Liabilities:

Changes in Net Accounts Receivable

Changes in Accounts Receivable

Changes in Allowance for Doubtful Accounts

Change in Inventory

Changes in Prepaid Expenses and Other Assets

Changes to Accounts Payable

Changes to Sales and Used Tax Payable

Changes to Accrued Liabilities and Other Liabilities

Changes to Accrued Income Taxes Liabilities

Changes to Deferred Income Taxes Assets

Changes to Deferred Revenue

Changes to Intercompany

Changes to Intercompany Receivable

Changes to Intercompany Payable

Net cash provided by operating Activities

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Cash Flows from Investing Activities

Capital Expenditures

Net sales (purchases) of ST investments

Purchase of long term investments and other assets

Investment in Subsidiary

Net cash provided by investing activities

Cash Flows from Financing Activities

Changes in Debt Proceeds

Changes in Capital Stock

Net cash provided by financing activities

Net increase (decrease) in cash

Cash - Beginning of Period

Cash - End of Period

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