



Avista Corp.

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April 24, 2017

Via WUTC Portal

Steven V. King
Executive Director and Secretary
Washington Utilities & Transportation Commission
1300 S. Evergreen Park Drive S. W.
P.O. Box 47250
Olympia, Washington 98504-7250

Re: Avista Utilities Prescriptive Interior Lighting Measure Data

Dear Mr. King,

Attached please find a spreadsheet that details the 1,134 projects that were completed in 2016 under the WA Prescriptive Interior Lighting Measure. Please note that this does contain customer information which could be considered Confidential pursuant to WAC 480-06-170. The first tab of the spreadsheet shows the listing of all the projects and the associated data that we collect electronically through our InforCRM database (previously SalesLogix). The 2nd tab includes pivot tables with totals. The spreadsheet is the same data that was supplied to Nexant earlier this year for the purposes of compiling the annual report.

A couple of points to clarify from our call earlier today:

1. The 3,545 number that Tom provided at the Advisory Group meeting on Tuesday was a quick query ran remotely that included more projects that it should have as his query included a greater scope (ID projects as well as some projects that were not moved to complete for example). The query was done on-the-fly and not validated.
2. In reference to the fact that we have historically collected specific measure data in a spreadsheet (such as lamp types and quantities), this has never been done on the non-residential side that the team here is aware of; we do not collect to that level of detail in our current database. Note: Based on some quick estimates using the number of projects for prescriptive interior lighting, it would take approximately 200 hours to pull the necessary data

and get it into spreadsheet format in order to analyze the questions at hand (this would be a manual process of pulling each application and collecting the data).

3. We did not change the incentive amounts from \$10 to \$15; we clarified the requirements for each lamp group to adaptively manage a customer confusion issue.
4. If we had not changed our requirements, we may have lost one half to one third of our projects/savings, which could have resulted in us not achieving all cost effective savings.
5. Since our 3rd Party Evaluator (Nexant) calculates our program's cost effectiveness, we would have to reach out to them to calculate the UCT (Utility Cost Test) if that is something you would like to see.

If you have any questions regarding this information, please contact myself at 509-495-2896.

Sincerely,

/s/Amber Gifford/

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Avista Utilities
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