

Republic Services (RS of Lynnwood)
WUTC Snohomish County
Revenue Sharing Summary
Proposed Budget
August 1, 2015 Through July 31, 2017

Revenue Retained - August 1, 2015 Through July 31, 2017

	Total	50% Passed Back	50% Retained
Single-Family Value (estimated)	\$ 708,794	\$ 354,587	\$ 354,208
Multi-Family Value (estimated)	\$ 119,351	\$ 59,702	\$ 59,648
Total Revenue Retained	\$ 828,145	\$ 414,289	\$ 413,856

Program Costs - August 1, 2015 Through July 31, 2017

Task 1: Staffing Costs		
Revenue Share Agreement Manager (30%)	\$ 54,000	
Project Management/Administration and Coordination (30%)	\$ 20,000	
Task 2: Monthly Reporting	\$ -	
Task 3: Annual Mailer	\$ -	
Task 4: Online Customer Communication	\$ 29,000	
Task 5: Multifamily Outreach	\$ 75,000	
Task 6: School Recycling Education	\$ 130,000	
Task 7: Cart Contamination	\$ 90,000	
Program Expenditures	\$ 398,000	
Program Incentive on Incurred Expenditures	\$ 19,900	5%
Total Budgeted Expenditure	\$ 417,900	50%
Revenues which will be Returned to the Customer	\$ 410,245	50%

2014-2015 Plan Year Management & Administrative Costs (body of table is average hours/week)

Months	Connor V	John L	Dennis M	Jeff B	Jim H	Anne L	Alex B	Wes S	Jeff W	Rick W	Diane C	Carla J	Various Supervisors	Total
May-14	12	3	1	1	1	0	0.5	0	1	0	1	2	1	23.5
Jun-14	6	2.5	0.2	0.25	0.5	0	0.2	0	0	0.195	1	2	1.075	13.92
Jul-14	4	2	0	0	0	0	0	0	0	0	1	1	0	8
Aug-14	3.5	3	0.5	0	0	0	0	0	0	0.25	1	0	0	8.25
Sep-14	4	4	0	0	0	0	0.25	1	1	0.25	1	0	0	11.5
Oct-14	3.5	2	0.25	0.25	0	0	0	0	0	0.2	2	0	0	8.2
Nov-14	1	1	0.25	0.25	1	0.5	0	0	0.5	0	1	0.5	0	6
Dec-14	3.5	1	0	0	0	0	0	0	0	0	1	0.5	0	6
Jan-15	2.5	2.25	0	0.25	0	0	0	0.5	1	0	1.5	6	0.5	14.5
Feb-15	4	4	0	0	0	1.5	0.5	0.5	0.5	1	1	1	0.5	14.5
Mar-15	5	2	0	0	0.5	0	0.25	1.5	0	0	1	3	0.75	14
Apr-15	8	2	0	0	0	0	0.5	1.5	0	0.25	1	0	8	21.25
May-15														
Jun-15														
Jul-15														
TOTAL	228.00	115.00	8.80	8.00	12.00	8.00	8.80	20.00	16.00	8.58	54.00	64.00	47.30	598.48
Allocation - \$/hr	\$ 51.00	\$ 51.00	\$ 51.00	\$ 51.00	\$ 51.00	\$ 51.00	\$ 51.00	\$ 51.00	\$ 52.00	\$ 51.00	\$ 51.00	\$ 51.00	\$ 51.00	\$ 51.00
Total Admin Cost	\$ 11,628.00	\$ 5,865.00	\$ 448.80	\$ 408.00	\$ 612.00	\$ 408.00	\$ 448.80	\$ 1,020.00	\$ 832.00	\$ 437.58	\$ 2,754.00	\$ 3,264.00	\$ 2,412.30	\$ 30,538.48

\$ 21,376.94 70% King Co.
 \$ 9,161.54 30% Snohomish Co.

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WUTC Snohomish County
Revenue Sharing Summary

	Period	Recycle Tons	YW Tons	MSW Tons	Customers	Recycle Lbs/Customer	YW Lbs/Customer	Total Diversion	Diversion %
Single Family	1/1/2010 - 12/31/2010	5,813.2	7,120.3	10,736.2	16,655	698.1	855.0	1,553.1	54.6%
	1/1/2011 - 12/31/2011	6,002.2	7,922.3	10,452.7	16,752	716.6	945.8	1,662.4	57.1%
	1/1/2012 - 12/31/2012	6,103.6	8,824.4	10,980.7	16,753	728.7	1,053.5	1,782.1	57.6%
	1/1/2012 - 07/31/2012	3,504.0	4,149.5	6,160.2	16,749	418.4	495.5	913.9	55.4%
	5/1/2011 - 4/30/2012	6,006.2	8,826.0	10,893.3	16,749	717.2	1,053.9	1,771.1	57.7%
	5/1/2012 - 4/30/2013	6,136.7	8,964.8	11,024.6	16,888	726.8	1,061.7	1,788.4	57.8%
	<i>For Reporting Period Incentive:</i>	---	---	---	---	---	---	---	---
	5/1/2013 - 4/30/2014	6,141.50	8,741.10	11,091	17,158	715.9	1,018.9	1,734.8	57.3%
	5/1/2014 - 4/30/2015	6,138.21	8,978.21	11,093	17,579	698.4	1,021.5	1,719.8	57.7%

	Recycle Tons	YW Tons	MSW Tons	Diversion %	
Multi-Family	1/1/2010 - 12/31/2010	864.0	n/a	4,819.0	15.2%
	1/1/2011 - 12/31/2011	986.4	n/a	4,948.3	16.6%
	1/1/2012 - 12/31/2012	1,148.2	n/a	5,387.7	17.6%
	1/1/2012 - 07/31/2012	647.9	n/a	2,881.8	18.4%
	5/1/2011 - 4/30/2012	1,074.4	n/a	5,343.8	16.7%
	5/1/2012 - 4/30/2013	1,170.7	n/a	5,106.3	18.7%
	<i>For Reporting Period Incentive:</i>	---	---	---	---
	5/1/2013 - 4/30/2014	1,072.90	n/a	4,947.18	17.8%
	5/1/2014 - 4/30/2015	1,100.34		5,177.05	17.5%

	Recycle Tons	YW Tons	MSW Tons	Diversion %	
Combined	1/1/2010 - 12/31/2010	6,677.2	7,120.3	15,555.2	47.0%
	1/1/2011 - 12/31/2011	6,988.5	7,922.3	15,401.1	49.2%
	1/1/2012 - 12/31/2012	7,251.8	8,824.4	16,368.3	49.5%
	1/1/2012 - 07/31/2012	4,151.9	4,149.5	9,042.0	47.9%
	5/1/2011 - 4/30/2012	7,080.6	8,826.0	16,237.0	49.5%
	5/1/2012 - 4/30/2013	7,307.3	8,964.8	16,130.8	50.2%
	<i>For Reporting Period Incentive:</i>	---	---	---	---
	5/1/2013 - 4/30/2014	7,214.4	8,741.1	16,038.2	49.87%
	5/1/2014 - 4/30/2015	7,238.6	8,978.2	16,270.5	49.92%

Republic Services (RS of Lynnwood)
 WUTC Snohomish County
 Revenue Sharing Summary
 Cost Summary
 May 1, 2013 Through April 30, 2014

The program costs listed below are not also covered in the rate charged to the customer. There are a number of ways that we allocate our costs between regulated collection and non-regulated and other activities within our rate case filings. We ensure that the activities related to the revenue sharing agreement are not also counted in a rate case by excluding them from our regulated allocation base, whether it's revenue or labor hours or another allocation method. For example, for costs that are allocated based on revenue, the revenue retained from the revenue sharing agreement is excluded from total regulated revenue, which has the effect of reducing the regulated allocation percentage and thus the amount of costs allocated to regulated activities. We are willing and able to demonstrate this to the County.

Revenue

	Total	50% Passed Back to Customers	50% Retained
Single-Family Value	\$ 352,650	\$ 176,023	\$ 176,626
Multi-Family Value	\$ 60,006	\$ 28,455	\$ 31,551
Total Revenue Retained	\$ 412,655	\$ 204,478	\$ 208,177

Program Costs

Program	Total Cost	
Staffing		
Revenue Share Agreement Administrator	\$ 27,000	
Project Management/Administration and Coordination (30%)	\$ 9,162	
Monthly Data Reporting	\$ -	
Cart Contamination	\$ 22,473	
Annual Mailer		
Graphic design updates	\$ -	
Multifamily Recycling Improvements		
Collateral development and infrastructure improvements	\$ 70,031	
School Recycling Education & Outreach		
School Recycling Education and Outreach	\$ 66,782	
Organics	\$ 8,000	
Total Program Costs	\$ 203,448	
Program Incentive	\$ 10,172	5%
Total Revenue Retained for Program	\$ 208,177	50%
Revenues that have been Returned to the Customer	\$ 204,478	50%
Additional Unspent Revenues to be Returned to the Customer	\$ -	0%