

## REDACTED PUBLIC VERSION

	2010 Total
Revenues	
Bus Plan Revenue CO	
Customer Refunds	
Interest Income	
Consulting Income	
CABS Revenue	
Tax Adjustments- Vendor Crdts	
Wholesale income	
Wholesale Agent commission	
Wholesale 800 Commissions	
Sale of Asset	
<b>Total Revenues</b>	
Cost of Sales	
Operation- AT&T SS7	
Qwest line billing Wholesale	
Qwest COLO Unep	
Qwest UT Unep	
Long Distance COGS- TMC	
Network Facility Qwest	
Hosted Internet Site	
Internet Dial Up Service	
Operations-Resp Org Srvcs	
DSL Service	
Simple Signal-VOIP Expense/NGT	
Equip for Customers	
Retail - Voice Conct	
Voicemail- Multilink	
Operations Cnfrncng Cost	
Simple Signal Pass thru expen	
Operations Collo	
Termination -IP/KWK	
Operations- COGS- USCOLO	
Termination- XO Comm	
Termination- Intelepeer	
Termination- Comtel/Excel	
Termination- Broadvox	
Termination- FederalNet	
Termination- Bluemile	
Local Number Port Neustar	
Termination- XSI	
Termination- Transcom Enhanced	
Termination- 800 Expense	
Termination- Level 3	
Termination- Ibasis	
Terminaiton- JTRK	
Termination- Global Cross	
Termination- CommPrtnrs	
Termination Qwest	
Termination- PaeTec/McLeod	
Operation COGS- Neustar-LNP	

REDACTED PUBLIC VERSION

Termination- Next Comm  
 Termination- TaTa  
 Termination- First Comm/XSI  
 Termination - Vinculum  
 Termination- Televergence  
 Termination- Pac West  
 Termination - Sip Interchange  
 Termination- Mangrove/Teleris  
 Operations -COGS- TelX  
 Termination- Hypercube  
 Termination- Symbio  
 Termination- Arbinet  
 Termination- Widevoice  
 Operations-Telcordia  
 Termination- RNK  
 Termination- BackBone Comm  
 Termination- KDDI Global  
 Termination- Internap  
 Termination- 01 Communications  
 Termination- Rapid Target  
 Termination- IKN Inc  
 Termination- Pamtel  
 Termination- 360 Network  
 Termination- Onvoy  
 Termination- Zone  
 Termination AT&T  
 Termination- Vocati  
 Termination- Endstream  
 Termination- Varinet  
 Termination- United Gateway  
 Termination- Telecom 1  
 Termination One Communications  
 Termination- Aretta  
 Termination- Dash  
 Termination- PCCW Global  
 Termination Cost- Speedflow  
 Termination Cost- Amer Voip  
 Termination - Aretta  
 Termination- Neutral Tandem  
 Termination VoipX  
 Termination- Comnet  
 Termination - ANI Networks  
 Termination- Pacific Telecom



Total Cost of Sales



Gross Profit



Expenses

Office -Auto Expenses



REDACTED PUBLIC VERSION

Office -Auto Exp - Wholesale  
 Office -Auto Exp- Rental  
 Marketing-Advertising Expense  
 Marketing- Web Expense  
 Marketing- Mrktg Expense  
 Agent- W/S Agent Commiss  
 Office -Bank Charges  
 Office -Bank Card Charges  
 T&E -Dues and Subscriptions  
 T&E-Entertain Exp- Wholesale  
 Office -Equip Rental  
 Employee Benefits Wholesale  
 Office -Insurance- Liability  
 Office -Insurance Auto  
 Employee -Insurance- Life  
 Office- Internet Expense  
 Interest Expense  
 Investor Interest Expense  
 Office- Fee/Fin Chrg/Srvc Chrg  
 Office -License & Registration  
 Office -Lease Expense- Equip  
 Labor Expense- 1099  
 Prof fee Labor Computer Progra  
 Office -Maintenance and Repair  
 Operations Maint & Repair  
 Office -Miscellaneous  
 Office Supplies  
 Office supplies-Wholesale  
 Office -Profesnl -Accounting  
 Office -Profesnl -Bookkeeping  
 Retail -Profesnl- Billing Pla  
 Operations-Bill Platform W/S  
 Prof Fees - Verisign/Paypal CC  
 Employee- Fees- PEO/Payroll  
 Employee- Fees- PEO/Payroll  
 Operations- Cust Svc Call Cntr  
 Professional Fees-Mail House  
 Office -Postage/Ship/Delivery  
 Prof Fees- Collections  
 Professional Fees- Transworld  
 Employee -Pyr1 Exp Wholesale  
 Employee -Pyr1 taxes Wholesale  
 Office -Rent  
 Office Tax Compl/Regis/Filings  
 Office -Tax Payments  
 Office -Telephone  
 Office -Telephone-Wireless  
 T&E -Travel Exp -Wholesale  
 Employee Training Expense  
 Depreciation Expense



Total Expenses



Net Income



Impact Telecom, Inc.  
Balance Sheet  
December 31, 2010

REDACTED PUBLIC COPY

ASSETS	
Current Assets	
Checking Account Community Bnk	
First Commercial Bank Escrow	
Sweep Account	
Money Market Acct Community	
Accounts Receivable	
Simple Signal A/R	
Deposit - Rent	
<b>Total Current Assets</b>	
Property and Equipment	
Furniture and Fixtures	
Equipment	
Telecom Switch	
Computers and Printers	
Software	
Accumulated Depreciation- Furn	
Accumulated Depreciation-Compu	
Accumulated Depreciation- Soft	
Accum Depreciation Equipment	
Accum Depreciation Switch	
<b>Total Property and Equipment</b>	
Other Assets	
<b>Total Other Assets</b>	
<b>Total Assets</b>	
LIABILITIES AND CAPITAL	
Current Liabilities	
Accounts Payable	
Sales Tax payable	
Line of Credit	
<b>Total Current Liabilities</b>	
Long-Term Liabilities	
Investor Loan- Wm Beaty	
Andrew John Thelen note pybl	
Melinda Davidson note pybl	
Elizabeth Ohringer Note Payabl	
Brenda Wolfe Note Payable	
David Hurtado note payable	
Robert Rauscher Note Payable	
<b>Total Long-Term Liabilities</b>	
<b>Total Liabilities</b>	
Capital	
Paid in Capital	
Retained Earnings	
Net Income	
<b>Total Capital</b>	
<b>Total Liabilities &amp; Capital</b>	