

## Updated notes for the 2015 Exhibit 1

- 1 2014 specifics in program budget detail sheets are greyed-out and represent the originally-filed budget amounts. They are not actual 2014 expenditures.  
"Original 2015 Budget" lines (in the detail sheets' horizontal tables) represent the 2015 amounts originally noted for 2015 in the 2014-2015 Biennial Conservation Plan.
- 2 Red tabs within this workbook indicate programs that are cancelled or are on hiatus.
- 3 Readers will note that some rows or columns are hidden in some worksheets. This is done to preserve links that were originally established in the 2014-2015 Exhibit 1.  
Deleting these rows or columns may have broken those links or affected roll-up totals.
- 4 Cells for major subtotals (total savings, total budget) are named for easier reference  
(Rather than a cell designation (such as "F34"), the cell is named; "SFwx\_2014\_totbudget\_gas")
- 5 In the portfolio views, the Web Experience sub-totals (in the Portfolio Support section) are derived from the budget detail sheets, rather than the Sector View tabs.
- 6 All lines are coded with a reference, such as "aa" or "f". This makes conference discussions much easier.
- 7 Several programs, such as Single Family Existing and Customer Online Experience are comprised of sub-groupings on the Portfolio View page.  
Those sub-groups are color-coded and indented. Their totals add up to the grouping above.  
Some sub-groups also have a subtotal within; these are also indented and color-coded.
- 8 Single Family New Construction and Multifamily New Construction have been combined on the Portfolio views into Residential New Construction.
- 9 Program names, order number, and fuel type are noted in both the horizontal and vertical margins, providing a quick reference for readers, no matter where they are in the worksheet.
- 10 All formulae are visible, regardless of rounding tenets applied. In order to view all of the formulae in the worksheet, press "Control + ~" (the little squiggle next to the "1" key). That way, the reader doesn't need to hover over a cell. To get back to normal view, press the same key combination.
- 11 All two-year "totals" include the original 2014 and the updated 2015 figures. "Original 2015" figures are excluded from the calculation and are shown only for reference.
- 12 Green tabs indicate new detail sheets
- 13 2015 overhead rates were adjusted from the estimated 69.6% presented in the 2014-2015 BCP to a now-current 70.7%.
- 14 Please note that most Residential program measure tables contain new data that is specific to 2015. The Residential Business-to-Business (Comprised of the Low Income Weatherization, Multifamily Existing and Multifamily New Construction programs) measure tables are ONLY 2015. This is due to the large number of measures used in each program.

Go to Portfolio  
View

Go to Budget  
Category  
Descriptions

**Exhibit 1 Budget Category Definitions**

[Go to Portfolio View](#)

<b>Cost Element</b>	<p>Also referred to as a General Ledger account number, the cost element is the finest level of detail within PSE accounting systems. There are often many cost element numbers that "roll up" into a cost element segment. For instance, the overhead segment includes material OH, transportation OH, labor OH, etc. Employee/Office Expenses include travel, meals, lodging, parking, etc. Cost elements have a very specific connotation and are typically designed to meet a variety of accounting standards, such as FERC requirements. Therefore, in Exhibit 1, the term "cost element" is rarely used.</p> <p>The groupings that represent the budget allocations are most accurately listed in the below table.</p>
<b>Order number(s)</b>	<p>This is the main level of tracking expenditures and expenses in EES. Per FERC rules, all conservation order numbers start with a "1823nnnn", where "n" is some number. Cost elements apply to all order numbers (for instance, all conservation programs that offer incentives will have at least a labor, incentive and overhead cost element within the order number.</p>
<b>Labor</b>	<p>Energy Efficiency program staff labor. Average FTE cost including management assessments. This Budget Category group includes assessments from Major Accounts management, Resource Planning, Corporate Communications management, IT specialists and some building maintenance allocations.</p>
<b>Marketing Labor</b>	<p>Also Energy Efficiency staff labor, associated specifically with Marketing functions. Marketing allocates staffing according to program needs.</p>
<b>Overhead</b>	<p>Overhead--costs associated with primarily employee labor; benefits, for instance.</p>
<b>Marketing</b>	<p>Service and materials associated with the cost of printing program brochures, marketing pieces, advertising, banners, etc. Also includes marketing conducted by vendors and contractors.</p>
<b>Employee/Office Expense</b>	<p>Costs associated with EE staff attending events, employee training, conferences, business meals, business parking, ferry &amp; bridge tolls, mileage incurred on employee automobiles, office supplies, phones, subscriptions, software/hardware, etc.</p>
<b>Outside Services</b>	<p>Contractors and vendors, such as PECl, Ecos, CostCo, EFI, etc. Legal expenses, technical services (CMS design, PSE.com web portals, etc.). These costs do NOT include brochure development, marketing pieces, (which are classified under MARKETING). These costs do NOT include incentives paid to customers by contractors.</p>
<b>Materials</b>	<p>Primarily tools, trade show equipment, etc.</p>
<b>Miscellaneous</b>	<p>This category should seldomly be used, and only expenses that cannot be classified under one of the above categories.</p>
<b>Direct Benefit to Customer</b>	<p>All costs associated with rebates, grants, remuneration, value-added services. PSE cost element # 62510000; Consumer Incentive Payments, is classified by the Accounting department as Miscellaneous. However, it is one of the primarily elements of Energy Efficiency's Direct Benefit to Customer (DBtC).</p>
<b>Revenue</b> <small>(Enter as a negative)</small>	<p>Any amount that PSE is paid by a customer, partner, municipality or outside entity.</p>

2014-2015 Electric Portfolio Savings					
	Description	MWh	aMW	Comment	Calculation
a	Total Biennial Potential	551,880	63.0		Figure 5, Exhibit i
b	Plus legacy HER	6,420	<u>0.7</u>		line <i>l</i> of Exhibit 1
c	Total "base" savings	558,300	63.7		
d	Less NEEA	72,530	<u>-8.3</u>		
<b>e</b>	<b>Total Biennial EIA Target</b>	<b>485,770</b>	<b>55.5</b>		<b>c - d ("base" - NEEA)</b>
f	Decoupling Commitment (5% add)	27,920	<u>3.2</u>		c * 0.05 ("base" * 5%)
<b>g</b>	<b>Total savings subject to decoupling penalty</b>	<b>513,260</b>	<b>58.6</b>	<b>Penalty: \$50/MWh shortfall</b>	<b>e + f (EIA target + D.C.)</b>
h	Individual Energy Reports (IER)	35,330	4.0		line <i>ab</i> of Exhibit 1
<b>i</b>	<b>2014-2015 Portfolio Total</b>	<b>621,120</b>	<b>70.9</b>	<b>Biennial budget is built to achieve this</b>	<b>c + f + h ("base" + D.C. + IER)</b>

D.C. = Decoupling Commitment  
EIA = Energy Independence Act; referencing RCM 19.285, or "I-937".  
HER = Residential Home Energy Reports  
IER = Individual Energy Reports  
IRP = Integrated Resource Plan  
NEEA = Northwest Energy Efficiency Alliance  
TRS = Total Regional Savings

Discussion:

On August 22 2013, the CRAG and PSE agreed to add legacy HER (the original residential Home Energy Report customers--approx 15,000) to the IRP guidance figure of 63 aMW. Referencing the table on page 13 of the August 22 CRAG meeting slides, this increases the "base" savings by 0.7 aMW and reduces the Individual Energy Reports from 4.8 aMW to 4.0 aMW. Basing the decoupling commitment on 63.7 aMW (versus 63.0 aMW noted in the CRAG meeting slide) increases the value from 3.15 aMW to 3.2 aMW.

The overall effect is that the EIA target increases from 54.7 aMW to 55.5 aMW, and the decoupling value increases from 57.85 aMW to 58.6 aMW.

# Exhibit 1

## 2015-specific PSE Conservation Rider Savings Goals and Budgets



Last revised: 4/3/15 9:33 AM

Schedule Nos. (Unless otherwise noted, applies to both electric and gas)	Ref #	Program Name	Titles are hyperlinks to 2015 Sector Views				Total Tariff Budget
			MWh Savings	Electric Rider Budget	Therm Savings	Gas Rider Budget	
<b>Residential Energy Management</b>							
a	201	Low Income Weatherization	1,571	\$ 3,318,140	18,815	268,098	\$ 3,586,237
b	214	Single Family Existing	101,368	\$ 31,570,261	1,195,517	5,522,571	\$ 37,092,832
c		<i>Residential lighting</i>	66,609	\$ 15,379,407			\$ 15,379,407
d		<i>Space heat</i>	7,842	\$ 4,061,640	531,650	1,595,778	\$ 5,657,418
e		<i>Water heat</i>	635	\$ 400,630	0	-	\$ 400,630
f		<i>HomePrint</i>	3,009	\$ 1,811,236	0	-	\$ 1,811,236
g		<i>Home Appliances</i>	11,386	\$ 6,297,053	32,736		\$ 6,297,053
h		<i>Mobile Home Duct Sealing</i>	4,666	\$ 1,665,636	0	-	\$ 1,665,636
i		<i>Web-Enabled Thermostats</i>			54,000	323,443	\$ 323,443
j		<i>Showerheads</i>	4,139	\$ 574,710	145,116	387,115	\$ 961,824
k		<i>Weatherization</i>	2,610	\$ 1,227,724	432,015	3,171,545	\$ 4,399,269
l		<i>Home Energy Reports</i>	473	\$ 152,226	0	44,691	\$ 196,916
m	215 & 218	Residential New Construction	1,057	\$ 486,591	147,072	657,848	\$ 1,144,439
n	216	Fuel Conversion	2,063	\$ 785,783			\$ 785,783
o	217	Multi Family Existing	25,862	\$ 11,513,537	107,542	499,044	\$ 12,012,581
p		<b>Total, Residential Programs</b>	<b>131,921</b>	<b>\$ 47,674,312</b>	<b>1,468,945</b>	<b>\$ 6,947,561</b>	<b>\$ 54,621,873</b>
<b>Business Energy Management</b>							
q	250	Commercial / Industrial Retrofit	62,260	\$ 19,421,153	381,000	2,044,680	\$ 21,465,833
r	251	Commercial/Industrial New Construction	9,350	\$ 2,987,974	150,000	606,236	\$ 3,594,210
s	253	Resource Conservation Manager	16,350	\$ 2,744,361	500,000	636,260	\$ 3,380,621
t	E258	Large Power User - Self Directed Program	1,700	\$ 1,667,723			\$ 1,667,723
u	261	Energy Efficient Technology Evaluation	500	\$ 210,710		20,000	\$ 230,710
v	262	Commercial Rebates	21,967	\$ 5,641,008	580,881	698,839	\$ 6,339,847
w		<b>Subtotal, Business Programs</b>	<b>112,126</b>	<b>\$ 32,672,929</b>	<b>1,611,881</b>	<b>\$ 4,006,015</b>	<b>\$ 36,678,944</b>
<b>Pilots</b>							
x	249	Residential Pilots - Individual Energy Reports	3,219	\$ 1,127,007	0	233,902	\$ 1,360,909
y	249	Business Pilots - Individual Energy Reports	5,000	\$ 140,704	0	-	\$ 140,704
z		<b>Subtotal, Pilots</b>	<b>8,219</b>	<b>\$ 1,267,712</b>	<b>0</b>	<b>\$ 233,902</b>	<b>\$ 1,501,613</b>
<b>Regional Efficiency Programs</b>							
aa	E254	NW Energy Efficiency Alliance	22,338	\$ 4,771,922	0	738,000	\$ 5,509,922
ab	E292	Generation, Transmission and Distribution	3,000	\$ -			\$ -
ac		<b>Subtotal, Regional Programs</b>	<b>25,338</b>	<b>\$ 4,771,922</b>	<b>\$</b>	<b>\$ 738,000</b>	<b>\$ 5,509,922</b>
<b>Energy Efficiency Portfolio Support</b>							
ad		Customer Engagement and Education		\$ 1,752,121		\$ 264,482	\$ 2,016,603
ae		<i>Energy Advisors</i>		\$ 1,060,385		\$ 158,556	\$ 1,218,941
af		<i>Events</i>		\$ 530,379		\$ 81,547	\$ 611,926
ag		<i>Brochures, non program-specific</i>		\$ 80,222		\$ 12,752	\$ 92,974
ah	202	<i>Education</i>		\$ 81,135		\$ 11,627	\$ 92,762
ai		Web Experience		\$ 928,838		\$ 155,097	\$ 1,083,935
aj		Customer Online Experience		\$ 562,455		\$ 84,045	\$ 646,500
ak		<i>Web Development</i>		\$ -		\$ -	\$ -
al		<i>Web content, maintenance + analytics</i>		\$ 104,400		\$ 15,600	\$ 120,000
am		<i>Online customer tools</i>		\$ 435,000		\$ 65,000	\$ 500,000
an		<i>E-news</i>		\$ 10,005		\$ 1,495	\$ 11,500
ao		<i>Miscellaneous applications</i>		\$ 13,050		\$ 1,950	\$ 15,000
ap		Market Integration		\$ 298,797		\$ 44,648	\$ 343,445
aq		Automated Benchmarking System		\$ 67,586		\$ 26,404	\$ 93,990
ar		Programs Support		\$ 1,279,676		\$ 171,099	\$ 1,450,775
as		Rebates Processing		\$ 740,193		\$ 110,214	\$ 850,407
at		Energy Efficient Communities		\$ 814,516		\$ 200,854	\$ 1,015,370
au		Trade Ally Support		\$ 60,333		\$ 12,792	\$ 73,125
av		<b>Subtotal, Portfolio Support</b>		<b>\$ 5,575,677</b>		<b>\$ 914,537</b>	<b>\$ 6,490,214</b>
<b>Energy Efficiency Research &amp; Compliance</b>							
aw		Conservation Supply Curves		\$ 196,761		\$ 29,397	\$ 226,158
ax		Strategic Planning		\$ 158,393		\$ 23,663	\$ 182,056
ay		Market Research		\$ 316,165		\$ 47,246	\$ 363,411
az		Verification Team		\$ 457,749		\$ 68,399	\$ 526,148
ba		Program Evaluation		\$ 2,567,563		\$ 313,714	\$ 2,881,277
bb		Biennial Electric Conservation Acquisition Review		\$ 110,000		\$ -	\$ 110,000
bc		<b>Subtotal, Research &amp; Compliance</b>	<b>0</b>	<b>\$ 3,806,632</b>	<b>\$</b>	<b>\$ 482,420</b>	<b>\$ 4,289,051</b>
bd		<b>Total MWh, Efficiency Programs Included in CE Calculations</b>	<b>277,605</b>	<b>\$ 95,769,183</b>	<b>3,080,826</b>	<b>\$ 13,322,435</b>	<b>\$ 109,091,617</b>
<b>Other Electric Programs</b>							
be	E150	Net Metering		\$ 760,196		\$ -	\$ 760,196
bf	E195	Electric Vehicle Charger Incentive		\$ 2,878,146		\$ -	\$ 2,878,146
bg		<b>Subtotal, Other Electric Programs</b>		<b>\$ 3,638,342</b>	<b>\$</b>	<b>\$ -</b>	<b>\$ 3,638,342</b>

bh **GRAND TOTAL All Programs** 31.7 aMW \$ 99,407,525 3,080,826 \$ 13,322,435 \$ 112,729,960

bi **Electric Total, less NEEA** 255,267 MWh \$ 94,635,604 29.1 aMW

bj **Electric Total, less (NEEA + Pilots)** 247,048 MWh \$ 93,367,892 28.2 aMW

bk Blue cells = use for 10% "info-only" calculation: 7.1% 8.6%  
Add up all blue cells and divide by "Total, Efficiency Programs Included in CE Calculations" line.  
HER-legacy program costs excluded from "info-only" calculation because savings will be measured.

bl Purple cells = use to indicate a reasonable amt. spent on EM&V: 3.9% 3.5%  
Add up the sum of "Program Evaluation" + "Verification" pink cells and divide by the Residential + Business pink cells.

**April, 2015:** Please note that the Rebates Processing total budget amount (circled above in red: \$740,193) is revised from the originally-filed (Nov. 26, 2014) Exhibit 1 total of \$654,327. Due to a formula error in the "Overhead" table on the Rebates Processing detail page, (page # 81 of the PDF "UE-132043 PSE Volume 2\_2015 Exhibits 1 thru 11) the correctly-calculated overhead amount of \$293,058.40 was multiplied by the overhead rate of 70.7% \*again\*. The resulting amount noted in the originally-filed Exhibit 1 (\$207,193.29) was incorrect by \$85,866.11. The value noted in the blue "Overhead Total" in the Rebates Processing detail page now accurately reflects the anticipated labor overhead for Rebates Processing in 2015.

Energy Efficiency 2015 Budgets, Sector View

Electric Programs

Press to return to Portfolio View | Go to Gas Sector View

Please see category descriptions at the bottom of the sector table.

Budget Category

Main budget table with columns: Workbook Name, Schedule, Comment, Description, Order Number, Labor, Marketing Labor, Overhead, Marketing, Employee/Office Expense, Outside Services, Materials, Conservation-Specific Memberships, Sponsorships & Miscellaneous, DBIC, Revenue, Total Budget, Total Savings kWh.

Budget Category Includes

This is the main level of tracking expenditures and expenses in EES. Per FERC rules, all conservation order numbers start with a "1822" where "n" is some number. Cost elements apply to all order numbers for instance, all conservation programs that...

April, 2015: Please note that the Rebates Processing total budget amount is revised from the originally-filed (Nov. 26, 2014) Exhibit 1. Due to a formula error in the "Overhead" table on the Rebates Processing detail page, (page # 81 of the PDF "UE-132043 PSE Volume 2\_2015 Exhibits 1 thru 11) the correctly-calculated overhead amount of \$293,058.40 was multiplied by the overhead rate of 70.7% "again". The resulting amount noted in the originally-filed Exhibit 1 (\$207,193.29) was incorrect by \$85,866.11. The value noted in the blue "Overhead Total" in the Rebates Processing detail page now accurately reflects the anticipated labor overhead for Rebates Processing in 2015. As a result, the correct overall 2014 electric budget total for the Rebates Processing group is \$740,193, rather than the originally-stated \$654,327.





This table summarizes the subtotals in the detail table to the left and is used to populate 2014-2015 Sector views.

Budget amount includes \$500,000 required by decoupling only. Additional \$100,000 in shareholder holding is not used in this Conservation Role-funded budget.			
	2014	Original 2015 Budget	Revised 2015 Budget
Total	\$143,233	\$17,159	\$143,233

UOM	Measure Name	Measure Info	Measure Cost	Incentive	Measure Life	End Use	PLANNED 2015	REVISED 2015	Delta	PLANNED 2015	REVISED 2015	Delta	PLANNED 2015	REVISED 2015	Delta	Agency %	Program Dollars	Program Dollars	Program Dollars	Other Cost	NEBs per Unit	REVISED 2015	Cost Effectiveness (Based on REVISED 2015 Totals)	TRC Ratio	PV UC	PV TRC	CE \$/kWh	Std Trc
MWH	Shareholder	0	0				0	0	0	0	0	0	0	0	0	0.00	0	0	0	0	0	0	0	0	0	0	0	0
MWH	Appliances: Refrigerator Replacement - TE, MF	666	603.705	603.705	22	Res Refrigerator	1.00	1.00	0	0	0	0	603.705	603.705	0	15.00%	603.705	603.705	0	603.705	603.705	0	0.00	0	0	0	0	0

NOTE: \*Total\* excludes \*Original 2015 Budget\* amount. The below measure table excludes the program's 2014 measures, due to its size and complexity.

Overall Total	2014	2015	Total
Program Manager	\$ 79,086.00	\$ 79,086.00	\$ 158,172.00
Program Coordinator	\$ 39,542.00	\$ 39,542.00	\$ 79,084.00
Market Manager	\$ 20,211.00	\$ 20,211.00	\$ 40,422.00
Energy Management Engineer	\$ 4,944.00	\$ 4,944.00	\$ 9,888.00
Marketing Labor	\$ 17,159.00	\$ 17,159.00	\$ 34,318.00
Marketing Representative	\$ 34,318.00	\$ 34,318.00	\$ 68,636.00
Overhead	\$ 0.00	\$ 0.00	\$ 0.00
Percentages for Applicable Year	\$ 0.00	\$ 0.00	\$ 0.00
Program Labor	\$ 101,267.20	\$ 101,267.20	\$ 202,534.40
Marketing Labor	\$ 12,131.44	\$ 12,131.44	\$ 24,262.88
Marketing materials, events, mailings	\$ 19,800.00	\$ 19,800.00	\$ 39,600.00
Travel, lodging, meals, training, phone exp.	\$ 6,000.00	\$ 6,000.00	\$ 12,000.00
Software maintenance for reporting tool	\$ 10,000.00	\$ 10,000.00	\$ 20,000.00
Materials	\$ 0.00	\$ 0.00	\$ 0.00
Miscellaneous	\$ 0.00	\$ 0.00	\$ 0.00
Direct Benefit to Customer	\$ 3,008,650.38	\$ 2,686,960.06	\$ 5,695,610.44
Revenue	\$ 0.00	\$ 0.00	\$ 0.00

Savings Section	Savings Section										Savings Section																	
UOM	Measure Name	Measure Info	Measure Cost	Incentive	Measure Life	End Use	PLANNED 2015	REVISED 2015	Delta	PLANNED 2015	REVISED 2015	Delta	PLANNED 2015	REVISED 2015	Delta	Agency %	Program Dollars	Program Dollars	Program Dollars	Other Cost	NEBs per Unit	REVISED 2015	Cost Effectiveness (Based on REVISED 2015 Totals)	TRC Ratio	PV UC	PV TRC	CE \$/kWh	Std Trc
MWH	Appliances: Refrigerator Replacement - TE, MF	666	603.705	603.705	22	Res Refrigerator	1.00	1.00	0	0	0	0	603.705	603.705	0	15.00%	603.705	603.705	0	603.705	603.705	0	0.00	0	0	0	0	0
MWH	Appliances: Refrigerator Replacement - TE, SF	666	603.705	603.705	22	Res Refrigerator	2	2	0	0	0	0	1,207.41	1,207.41	0	15.00%	1,207.41	1,207.41	0	1,207.41	1,207.41	0	0.00	0	0	0	0	0
MWH	Appliances: Refrigerator Replacement - TE, MF	666	603.705	603.705	22	Res Refrigerator	2	2	0	0	0	0	1,207.41	1,207.41	0	15.00%	1,207.41	1,207.41	0	1,207.41	1,207.41	0	0.00	0	0	0	0	0

This is a placeholder tab for Electric Schedule 214

All detail budget and savings programs within the Single Family Existing Schedule 214 add up to the overall figures noted in the Portfolio View of Exhibit 1.

**Return to  
Electric Sector  
View**

**Press to return to  
Portfolio View**



2014 Values are shown as reference only.

Original 2015 Budget Revised 2015 Budget

2014 Values are shown as reference only. Orange cells indicate a new budget element for 2015.

This table summarizes the subtotals in the detail table to the left and is used to populate 2014-2015 Sector views.

	Labor	Marketing Labor	Overhead	Marketing	Employee/Office Expense	Outside Services	Materials	Miscellaneous	DBIC	Revenue	Total Budget	Total Savings	Ratios			Acquisition Cost
2014	\$85,556	\$26,325	\$77,422	\$93,750	\$3,000	\$25,000	\$1,000	\$2,000	\$1,880,000	\$0	\$2,194,053	3,400,000 kWh	85.7%	6.2%	1.1%	\$ 0.65
Original 2015 Budget	\$85,556	\$26,325	\$77,869	\$93,750	\$3,000	\$25,000	\$1,000	\$2,000	\$1,880,000	\$0	\$2,194,501	3,400,000 kWh				
Revised 2015 Budget	\$45,638	\$22,134	\$47,915	\$93,750	\$3,000	\$25,000	\$1,000	\$2,000	\$1,570,800	\$0	\$1,811,236	3,009,000 kWh	86.7%	7.2%	1.4%	\$ 0.60
Total	\$131,194	\$48,459	\$125,336	\$187,500	\$6,000	\$50,000	\$2,000	\$4,000	\$3,450,800	\$0	\$4,005,289	6,409,000 kWh	86.2%	6.7%	1.2%	\$ 0.62

NOTE: "Total" excludes "Original 2015 Budget" amount

Spending Section			
Overall Total	2014	2015	Total
<b>Budget Category</b>	<b>2014</b>	<b>2015</b>	<b>Total</b>
FTE LABOR	\$ 85,556.25	\$ 45,637.92	\$ 131,194.17
Avg of Staff	\$85,556.25	\$45,637.92	\$131,194.17
			\$0.00
			\$0.00
MARKETING LABOR	\$ 26,325.00	\$ 22,133.76	\$ 48,458.76
	\$26,325.00	\$22,133.76	\$48,458.76
			\$0.00
			\$0.00
OVERHEAD	\$ 77,421.83	\$ 47,914.58	\$ 125,336.40
Percentages for Applicable Year	69.20%	70.70%	
Program Staff	\$59,204.83	\$32,266.01	\$91,470.83
Marketing Staff	\$18,216.90	\$15,648.57	\$33,865.47
			\$0.00
MARKETING	\$ 93,750.00	\$ 93,750.00	\$ 187,500.00
Bill inserts, collateral, media	\$93,750.00	\$93,750.00	\$187,500.00
			\$0.00
			\$0.00
EMPLOYEE/OFFICE EXPENSES	\$ 3,000.00	\$ 3,000.00	\$ 6,000.00
Travel, tolls, meals, lodging, phone expenses	\$3,000.00	\$3,000.00	\$6,000.00
Phone, office supplies, equipment			\$0.00
			\$0.00
OUTSIDE SERVICES	\$ 25,000.00	\$ 25,000.00	\$ 50,000.00
Program Implementation:	\$25,000.00	\$25,000.00	\$50,000.00
Generate customer assessment reports			\$0.00
			\$0.00
MATERIALS	\$ 1,000.00	\$ 1,000.00	\$ 2,000.00
	\$1,000.00	\$1,000.00	\$2,000.00
			\$0.00
			\$0.00
MISCELLANEOUS	\$ 2,000.00	\$ 2,000.00	\$ 4,000.00
	\$2,000.00	\$2,000.00	\$4,000.00
			\$0.00
			\$0.00
DIRECT BENEFIT TO CUSTOMER	\$ 1,880,000.00	\$ 1,570,800.00	\$ 3,450,800.00
Ratio	85.7%	86.7%	
REVENUE	\$0.00	\$0.00	\$0.00

(Enter as a negative value)

Savings Section														Savings Section				Savings Set	
Measure Name	Savings	UOM	Unit Type	Measure Cost	Incentive	Support %	Measure Life	End Use	2014	2015	Combined	2014	2015	Combined	2014	2015	Combined	Incentive Totals	NEBs
TOTALS →				\$ -	\$ -		N/A					3,400,000	3,009,000	6,409,000	\$ 1,880,000	\$ 1,570,800	\$ 3,450,800		661,560
CFL bulbs - DI	23	kWh	per unit	\$ 3.00	\$ 3.00	0%	5	Lighting											
Showerhead - leave behind - REDUCED INCENTIVE \$10/Unit	260	kWh	per unit	\$ 10.00	\$ 10.00	12.9%	10	Water Heat	2,000	1,500	3,500	520,000	390,000	910,000	\$ 20,000.00	\$ 15,000.00	\$ 35,000.00		661,560
HomePrint Assessment - REDUCED INCENTIVE \$10/Unit	0	kWh	per home	\$ 115.00	\$ 115.00	0%			6,000	6,000	12,000	0	0	0	\$ 690,000.00	\$ 690,000.00	\$ 1,380,000.00		
LED bulbs - DI	32	kWh	per unit	\$ 15.00	\$ 13.00	0%	30	Lighting	90,000	0	90,000	2,880,000	0	2,880,000	\$ 1,170,000.00	\$ -	\$ 1,170,000.00		
A-Lamp LED - DI	18	kWh	per unit	\$ 8.75	\$ 8.75	22.6%	12	Lighting	0	38,000	38,000	0	684,000	684,000	\$ -	\$ 332,500.00	\$ 332,500.00		
Reflector LED - BR30 - DI	30	kWh	per unit	\$ 9.70	\$ 9.70	36.7%	12	Lighting	0	37,000	37,000	0	1,110,000	1,110,000	\$ -	\$ 358,900.00	\$ 358,900.00		
Globe LED - DI	15	kWh	per unit	\$ 6.56	\$ 6.56	7.9%	12	Lighting	0	15,000	15,000	0	225,000	225,000	\$ -	\$ 98,400.00	\$ 98,400.00		
APS - Occupancy Surge Protector	300	kWh	per unit	\$ 38.00	\$ 38.00	19.8%	5	Res Plug Load	0	2,000	2,000	0	600,000	600,000	\$ -	\$ 76,000.00	\$ 76,000.00		

SF Existing Water Heat Schedule 214 Order Number 18230626 Electric

2014 Values are shown as reference only.

Original 2015 Budget  
Revised 2015 Budget

2014 Values are shown as reference only.

This table summarizes the subtotals in the detail table to the left and is used to populate 2014-2015 Sector views.

Labor	Marketing Labor	Overhead	Marketing	Employee/Office Expense	Outside Services	Materials	Miscellaneous	DBTC	Revenue	Total Budget	Total Savings	Ratios			Acquisition Cost	
												DBTC	Marketing	Outside Svcs		
2014	\$17,550	\$10,969	\$19,735	\$78,750	\$1,200	\$4,000	\$5,000	\$2,400	\$217,000	\$0	\$356,604	545,210 kwh	60.9%	27.1%	1.1%	\$ 0.65
Original 2015 Budget	\$17,550	\$10,969	\$19,849	\$78,750	\$1,200	\$4,000	\$5,000	\$2,400	\$217,400	\$0	\$357,118	545,210 kwh				
Revised 2015 Budget	\$11,409	\$6,036	\$12,334	\$78,750	\$1,200	\$4,000	\$5,000	\$2,400	\$279,500	\$0	\$400,630	634,500 kwh	69.8%	22.1%	1.0%	\$ 0.63
Total	\$28,959	\$17,005	\$32,069	\$157,500	\$2,400	\$8,000	\$10,000	\$4,800	\$496,500	\$0	\$757,234	1,179,710 kwh	65.6%	24.5%	1.1%	\$ 0.64

NOTE: "Total" excludes "Original 2015 Budget" amount

Spending Section

Overall Total	2014	2015	Total
\$ 356,603.73	\$ 400,630.25	\$ 757,233.98	
<b>Budget Category</b>	<b>2014</b>	<b>2015</b>	<b>Total</b>
FTE LABOR	\$ 17,550.00	\$ 11,409.48	\$ 28,959.48
Average of Staff labor	\$17,550.00	\$11,409.48	\$28,959.48
			\$0.00
			\$0.00
0.00			\$0.00
MARKETING LABOR	\$ 10,968.75	\$ 6,036.48	\$ 17,005.23
Marketing Staff	\$10,968.75	\$6,036.48	\$17,005.23
			\$0.00
			\$0.00
			\$0.00
OVERHEAD	\$ 19,734.88	\$ 12,334.29	\$ 32,069.27
Percentages for Applicable Year	69.20%	70.70%	
Program Staff	\$12,144.80	\$8,066.50	\$20,211.10
Marketing Staff	\$7,590.38	\$4,267.79	\$11,858.17
			\$0.00
MARKETING	\$ 78,750.00	\$ 78,750.00	\$ 157,500.00
Bill inserts, collateral, media	\$78,750.00	\$78,750.00	\$157,500.00
			\$0.00
			\$0.00
			\$0.00
EMPLOYEE/OFFICE EXPENSES	\$ 1,200.00	\$ 1,200.00	\$ 2,400.00
Travel, tolls, meals, lodging, phone	\$1,200.00	\$1,200.00	\$2,400.00
Phone, office supplies, equipment			\$0.00
			\$0.00
			\$0.00
OUTSIDE SERVICES	\$ 4,000.00	\$ 4,000.00	\$ 8,000.00
Program Implementation, direct install admin. Suppt.	\$4,000.00	\$4,000.00	\$8,000.00
			\$0.00
			\$0.00
MATERIALS	\$ 5,000.00	\$ 5,000.00	\$ 10,000.00
	\$5,000.00	\$5,000.00	\$10,000.00
			\$0.00
			\$0.00
			\$0.00
MISCELLANEOUS	\$ 2,400.00	\$ 2,400.00	\$ 4,800.00
	\$2,400.00	\$2,400.00	\$4,800.00
			\$0.00
			\$0.00
			\$0.00
DIRECT BENEFIT TO CUSTOMER	\$ 217,000.00	\$ 279,500.00	\$ 496,500.00
Ratio	60.8%	69.8%	
REVENUE	\$0.00	\$0.00	\$0.00

(Enter as a negative value)

SF Existing Water Heat Schedule 214 Order Number 18230626 Electric

SF Existing Water Heat Schedule 214 Order Number 18230626 Electric

Savings Section

Measure Name	Savings	UOM	Unit Type	Measure Cost	Incentive	Support %	Measure Life	End Use	Unit Totals			Projected Savings			Incentive Totals			ess (Based on NEBs)
									2014	2015	Combined	2014	2015	Combined	2014	2015	Combined	
TOTALS →				\$ -	\$ -		N/A					545,210	634,500	1,179,710	\$ 217,000.00	\$ 279,500.00	\$ 496,500.00	0
High Efficiency Electric Water Heater (>= .95 EF)	149	kWh	per unit	\$ 73.00	\$ 50.00	4%	15	Water Heat	100	150	250	14,900	22,350	37,250	\$ 5,000.00	\$ 7,500.00	\$ 12,500.00	
NEEA Northern Climate Specs Heat Pump Water Heater - Tier 1	881	kWh	per home	\$ 900.00	\$ 500.00	0%	15	Water Heat	150	0	150	132,150	0	132,150	\$ 75,000.00	\$ -	\$ 75,000.00	
NEEA Northern Climate Specs Heat Pump Water Heater - Tier 2	1786	kWh	per unit	\$ 1,369.00	\$ 800.00	0%	15	Water Heat	150	0	150	267,900	0	267,900	\$ 120,000.00	\$ -	\$ 120,000.00	
New Direct Install Showerhead	307	kWh	per unit	\$ 30.00	\$ 30.00	19%	10	Water Heat	400	400	800	122,800	122,800	245,600	\$ 12,000.00	\$ 12,000.00	\$ 24,000.00	\$ 132,312
Waste Water Heat Recovery 2012	373	kWh	per home	\$ 537.00	\$ 250.00	0%	30	Water Heat	20	0	20	7,460	0	7,460	\$ 5,000.00	\$ -	\$ 5,000.00	
2015 NEEA Northern Climate Specs Heat Pump Water Heater- Tier 1	887	kWh	per unit	\$ 900.00	\$ 500.00	56%	15	Water Heat	0	400	400	0	354,800	354,800	\$ -	\$ 200,000.00	\$ 200,000.00	
2015 NEEA Northern Climate Specs Heat Pump Water Heater- Tier 2	1794	kWh	per unit	\$ 1,369.00	\$ 800.00	21%	15	Water Heat	0	75	75	0	134,650	134,650	\$ -	\$ 60,000.00	\$ 60,000.00	

2014 values  
2015 values

2014 Values are shown as reference only.

Original 2015 Budget

Revised 2015 Budget

2014 Values are shown as reference only.

This table summarizes the subtotals in the detail table to the left and is used to populate 2014-2015 Sector views.

Summary table with columns: Labor, Marketing Labor, Overhead, Marketing, Employee/Office Expense, Outside Services, Materials, Miscellaneous, DBTC, Revenue, Total Budget, Total Savings, Ratios (DBTC, Marketing, Outside Svcs), Acquisition Cost. Rows include 2014, Original 2015 Budget, Revised 2015 Budget, and Total.

NOTE: "Total" excludes "Original 2015 Budget" amount

Spending Section

Spending Section table with columns: Overall Total, Budget Category, 2014, 2015, Total. Rows include FTE LABOR, MARKETING LABOR, OVERHEAD, MARKETING, EMPLOYEE/OFFICE EXPENSES, OUTSIDE SERVICES, MATERIALS, MISCELLANEOUS, DIRECT BENEFIT TO CUSTOMER, and REVENUE.

Savings Section

Savings Section table with columns: Measure Name, UOM, Unit Type, Measure Cost, Incentive, Support %, Measure Life, End Use, 2014, 2015, Combined, Projected Savings (2014, 2015, Combined), Incentive Totals (2014, 2015, Combined), Savings (Based on NEBs). Rows include various energy efficiency measures like Air Sealing, Insulation, and Window treatments.

SF Existing Space Heat Schedule 214 Order Number 18230628 Electric

2014 Values are shown as reference only.

*This table summarizes the subtotals in the detail table to the left and is used to populate 2014-2015 Sector views.*

	Labor	Marketing Labor	Overhead	Marketing	Employee/Office Expense	Outside Services	Materials	Miscellaneous	DBTC	Revenue	Total Budget	Total Savings	Ratios			Acquisition Cost
													DBTC	Marketing	Outside Svcs	
2014	\$117,366	\$32,906	\$103,988	\$222,000	\$7,200	\$28,000	\$17,200	\$28,200	\$3,552,500	\$0	\$4,109,360	10,131,810 kwh	86.4%	6.7%	0.7%	\$ 0.41
Original 2015 Budget	\$117,366	\$32,906	\$104,589	\$222,000	\$7,200	\$28,000	\$17,200	\$28,200	\$3,552,500	\$0	\$4,109,961	10,131,810 kwh				
Revised 2015 Budget	\$53,461	\$22,134	\$53,446	\$222,000	\$7,200	\$28,000	\$17,200	\$28,200	\$3,630,000	\$0	\$4,061,640	7,841,910 kwh	89.4%	6.4%	0.7%	\$ 0.52
Total	\$170,827	\$55,040	\$157,434	\$444,000	\$14,400	\$56,000	\$34,400	\$56,400	\$7,182,500	\$0	\$8,171,000	17,973,720 kwh	87.9%	6.5%	0.7%	\$ 0.45

NOTE: "Total" excludes "Original 2015 Budget" amount

2014 Values are shown as reference only.

Spending Section			
Overall Total	2014	2015	Total
<b>Budget Category</b>	<b>2014</b>	<b>2015</b>	<b>Total</b>
FTE LABOR	\$ 117,365.63	\$ 53,461.08	\$ 170,826.71
Avg of Program Staff	\$117,365.63	\$53,461.08	\$170,826.71
	\$0.00	\$0.00	\$0.00
	\$0.00	\$0.00	\$0.00
0.00			
MARKETING LABOR	\$ 32,906.25	\$ 22,133.76	\$ 55,040.01
	\$32,906.25	\$22,133.76	\$55,040.01
	\$0.00	\$0.00	\$0.00
	\$0.00	\$0.00	\$0.00
OVERHEAD	\$ 103,988.14	\$ 53,445.55	\$ 157,433.69
Percentages for Applicable Year	69.20%	70.70%	
Program Staff	\$81,217.02	\$37,796.98	\$119,014.00
Marketing Staff	\$22,771.13	\$15,648.57	\$38,419.69
	\$0.00	\$0.00	\$0.00
MARKETING	\$ 222,000.00	\$ 222,000.00	\$ 444,000.00
Bill inserts, collateral, media	\$222,000.00	\$222,000.00	\$444,000.00
	\$0.00	\$0.00	\$0.00
	\$0.00	\$0.00	\$0.00
EMPLOYEE/OFFICE EXPENSES	\$ 7,200.00	\$ 7,200.00	\$ 14,400.00
Travel, tolls, meals, lodging, phone exp	\$7,200.00	\$7,200.00	\$14,400.00
Phone, office supplies, equipment	\$0.00	\$0.00	\$0.00
	\$0.00	\$0.00	\$0.00
OUTSIDE SERVICES	\$ 28,000.00	\$ 28,000.00	\$ 56,000.00
Program Implementation,	\$28,000.00	\$28,000.00	\$56,000.00
Anticipated software solutions	\$0.00	\$0.00	\$0.00
	\$0.00	\$0.00	\$0.00
MATERIALS	\$ 17,200.00	\$ 17,200.00	\$ 34,400.00
	\$17,200.00	\$17,200.00	\$34,400.00
	\$0.00	\$0.00	\$0.00
	\$0.00	\$0.00	\$0.00
MISCELLANEOUS	\$ 28,200.00	\$ 28,200.00	\$ 56,400.00
	\$28,200.00	\$28,200.00	\$56,400.00
	\$0.00	\$0.00	\$0.00
	\$0.00	\$0.00	\$0.00
DIRECT BENEFIT TO CUSTOMER	\$ 3,552,500.00	\$ 3,630,000.00	\$ 7,182,500.00
Ratio	86.4%	89.4%	
REVENUE	\$0.00	\$0.00	\$0.00

SF Existing Space Heat Schedule 214 Order Number 18230628 Electric

SF Existing Space Heat Schedule 214 Order Number 18230628 Electric

	Measure Name	Savings	Measure Information				Incentive	Support %	Measure Life	End Use	Unit Totals		Projected Savings			Incentive Totals			Ass (Based on NEBs)
			UOM	Unit Type	Measure Cost	2014					2015	Combined	2014	2015	Combined	2014	2015	Combined	
	TOTALS →						100%	N/A			2014	2015	Combined	2014	2015	Combined			
2014 values	Ductless Heat Pump	3500	kWh	per unit	\$ 3,407.00	\$ 1,200.00	0%	20	SF Heat Pump	1,250	0	1,250	4,375,000	0	4,375,000	\$ 1,500,000.00	\$ -	\$ 1,500,000.00	0
	Energy Star Geothermal Heat Pump	4037	kWh	per home	\$ 3,889.00	\$ 1,500.00	1%	30	SF Heat Pump	30	60	121,110	242,220	\$ -45,000.00	\$ 45,000.00	\$ 90,000.00			
	Energy Star Heat Pump - Tier 1 = 8.5 HSPF, 14 SEER	408	kWh	per unit	\$ 742.00	\$ 200.00	0%	20	SF Heat Pump	350	0	350	142,800	0	142,800	\$ 70,000.00	\$ -	\$ 70,000.00	
	Energy Star Heat Pump - Tier 2 = 9.0 HSPF, 14 SEER	554	kWh	per unit	\$ 844.00	\$ 350.00	0%	20	SF Heat Pump	800	0	800	443,200	0	443,200	\$ 280,000.00	\$ -	\$ 280,000.00	
2015 values	Forced-air-furnace to Heat Pump Conversion (greater than or equal to 8.5 HSPF, 14 SEER)	5176	kWh	per home	\$ 5,663.00	\$ 1,500.00	0%	20	SF Heat Pump	425	0	425	2,199,800	0	2,199,800	\$ 637,500.00	\$ -	\$ 637,500.00	
	Heat Pump Sizing & Lock out Controls	1447	kWh	per home	\$ 350.00	\$ 300.00	0%	20	SF Heat Pump	600	0	600	868,200	0	868,200	\$ 180,000.00	\$ -	\$ 180,000.00	
	NEW Energy Star Heat Pump - Tier 3 = 10.0 HSPF, 16 SEER	939	kWh	per unit	\$ 1,688.00	\$ 800.00	7%	20	SF Heat Pump	300	600	900	281,700	563,400	845,100	\$ 240,000.00	\$ 480,000.00	\$ 720,000.00	
	Ductless Heat Pump (Manufactured Homes)	3400	kWh	per unit	\$ 4,130.00	\$ 1,200.00	13%	18	SF Heat Pump	500	300	800	1,700,000	1,020,000	2,720,000	\$ 600,000.00	\$ 360,000.00	\$ 960,000.00	
	2015 Energy Star Heat Pump - Tier 2	128	kWh	per unit	\$ 844.00	\$ 350.00	1%	15	SF Heat Pump	0	900	900	0	115,200	115,200	\$ -	\$ 315,000.00	\$ 315,000.00	
	2015 FAF to HP Conversion	3912	kWh	per unit	\$ 5,663.00	\$ 1,500.00	25%	20	SF Heat Pump	0	500	500	0	1,956,000	1,956,000	\$ -	\$ 750,000.00	\$ 750,000.00	
	2015 Heat Pump Sizing & Lock Out Controls	1152	kWh	per unit	\$ 350.00	\$ 300.00	9%	20	SF Heat Pump	0	600	600	0	691,200	691,200	\$ -	\$ 180,000.00	\$ 180,000.00	
	2015 Ductless Heat Pump	2700	kWh	per unit	\$ 3,407.00	\$ 1,200.00	43%	20	SF Heat Pump	0	1,250	1,250	0	3,375,000	3,375,000	\$ -	\$ 1,500,000.00	\$ 1,500,000.00	





Showerheads  
Schedule 214  
Order Number  
18230435  
Electric

2014 Values are shown as reference only.

Original 2015 Budget  
Revised 2015 Budget

2014 Values are shown as reference only.

This table summarizes the subtotals in the detail table to the left and is used to populate 2014-2015 Sector views.

											Ratios			Acquisition Cost
Labor	Marketing Labor	Overhead	Marketing	Employee/Office Expense	Outside Services	Materials	Miscellaneous	DBTC	Revenue	Total Budget	Total Savings	DBTC	Marketing	
\$50,000	\$15,000	\$44,980	\$60,000	\$0	\$40,000	\$1,000	\$1,000	\$441,050	\$0	\$653,030	5,254,725 kwh	67.5%	12.9%	6.1%
\$55,000	\$16,500	\$49,764	\$66,000	\$0	\$44,000	\$1,100	\$1,100	\$441,050	\$0	\$674,514	5,254,725 kwh			
\$45,000	\$13,500	\$41,360	\$65,000	\$1,000	\$40,000	\$1,000	\$500	\$367,350	\$0	\$574,710	4,138,680 kwh	63.9%	15.1%	7.0%
\$95,000	\$45,000	\$136,104	\$191,000	\$1,000	\$124,000	\$3,100	\$2,600	\$1,249,450	\$0	\$1,847,254	14,648,130 kwh	67.6%	14.3%	6.7%

NOTE: "Total" excludes "Original 2015 Budget" amount

Spending Section			
Overall Total	2014	2015	Total
\$ 653,030.00	\$ 574,709.50	\$ 1,227,739.50	
<b>Budget Category</b>	<b>2014</b>	<b>2015</b>	<b>Total</b>
<b>FTE LABOR</b>	\$ 50,000.00	\$ 45,000.00	\$ 95,000.00
0.05 Market Manager	\$5,000.00	\$4,500.00	\$9,500.00
0.25 Program Manager	\$25,000.00	\$22,500.00	\$47,500.00
0.20 Program Implementer	\$20,000.00	\$18,000.00	\$38,000.00
			\$0.00
<b>MARKETING LABOR</b>	\$ 15,000.00	\$ 13,500.00	\$ 28,500.00
Marketing Manager	\$5,000.00	\$4,500.00	\$9,500.00
Marketing Support	\$10,000.00	\$9,000.00	\$19,000.00
			\$0.00
<b>OVERHEAD</b>	\$ 44,980.00	\$ 41,359.50	\$ 86,339.50
Percentages for Applicable Year	69.20%	70.70%	
Program Staff	\$34,600.00	\$31,815.00	\$66,415.00
Marketing Staff	\$10,380.00	\$9,544.50	\$19,924.50
			\$0.00
<b>MARKETING</b>	\$ 60,000.00	\$ 65,000.00	\$ 125,000.00
	\$60,000.00	\$65,000.00	\$125,000.00
			\$0.00
			\$0.00
			\$0.00
<b>EMPLOYEE/OFFICE EXPENSES</b>	\$ 1,000.00	\$ 1,000.00	\$ 2,000.00
	\$1,000.00	\$1,000.00	\$2,000.00
			\$0.00
			\$0.00
			\$0.00
<b>OUTSIDE SERVICES</b>	\$ 40,000.00	\$ 40,000.00	\$ 80,000.00
Field Services	\$10,000.00	\$10,000.00	\$20,000.00
Incentive Processing	\$30,000.00	\$30,000.00	\$60,000.00
			\$0.00
			\$0.00
<b>MATERIALS</b>	\$ 1,000.00	\$ 1,000.00	\$ 2,000.00
	\$1,000.00	\$1,000.00	\$2,000.00
			\$0.00
			\$0.00
			\$0.00
<b>MISCELLANEOUS</b>	\$ 1,000.00	\$ 500.00	\$ 1,500.00
	\$1,000.00	\$500.00	\$1,500.00
			\$0.00
			\$0.00
			\$0.00
<b>DIRECT BENEFIT TO CUSTOMER</b>	\$ 441,050.00	\$ 367,350.00	\$ 808,400.00
Ratio	67.5%	63.9%	
<b>REVENUE</b>	\$0.00	\$0.00	\$0.00

2015 values

2014 values

Savings Section											Savings Section				Savings Sec			
Measure Name	Savings	UOM	Unit Type	Measure Cost	Incentive	Support %	Measure Life	End Use	Unit Totals		Projected Savings			Incentive Totals			Less (Based on NEBs)	
									2014	2015	2014	2015	Combined	2014	2015	Combined	2014	2015
<b>TOTALS →</b>						100%	N/A				5,254,725	4,138,680	9,393,405	\$ 441,050.00	\$ 367,350.00	\$ 808,400.00	\$ 0	
Adapter - ShowerStart (E)	222	kWh	per unit	\$ 30.00	\$ 10.00	0%	10	Res Water Heat	0	0	0	0	0	\$ -	\$ -	\$ -	\$ -	
Showerhead - Engagement_C - Elec WH (E)	103	kWh	per unit	\$ 10.00	\$ 10.00	0%	10	Res Water Heat	0	0	0	0	0	\$ -	\$ -	\$ -	\$ -	
Showerhead - Engagement_EO - Elec WH (E)	125	kWh	per unit	\$ 10.00	\$ 10.00	0%	10	Res Water Heat	0	0	0	0	0	\$ -	\$ -	\$ -	\$ -	
Showerhead - Retail - Elec WH - 1.50 gpm and less	239	kWh	per unit	\$ 24.00	\$ 10.00	2%	10	Res Water Heat	750	750	0	179,250	179,250	\$ -	\$ 7,500.00	\$ 7,500.00	\$ 124,012.50	
Showerhead - Retail - Elec WH - 1.51 to 1.75 gpm	185	kWh	per unit	\$ 24.00	\$ 10.00	0%	10	Res Water Heat	100	100	0	18,500	18,500	\$ -	\$ 1,000.00	\$ 1,000.00	\$ 12,162.00	
Showerhead - Retail - Elec WH - 1.76 to 2.0 gpm	123	kWh	per unit	\$ 24.00	\$ 10.00	1%	10	Res Water Heat	210	210	0	25,830	25,830	\$ -	\$ 2,100.00	\$ 2,100.00	\$ 16,338.00	
Showerhead - Retail_C - Any WH - 1.50 gpm and less (E)	122	kWh	per unit	\$ 24.00	\$ 10.00	24%	10	Res Water Heat	16,500	16,500	0	2,013,000	2,013,000	\$ -	\$ 165,000.00	\$ 165,000.00	\$ 2,728,275.00	
Showerhead - Retail_C - Any WH - 1.51 to 1.75 gpm (E)	94	kWh	per unit	\$ 24.00	\$ 10.00	3%	10	Res Water Heat	2,500	2,500	0	235,000	235,000	\$ -	\$ 25,000.00	\$ 25,000.00	\$ 394,050.00	
Showerhead - Retail_C - Any WH - 1.76 to 2.0 gpm (E)	63	kWh	per unit	\$ 24.00	\$ 10.00	5%	10	Res Water Heat	6,750	6,750	0	425,250	425,250	\$ -	\$ 67,500.00	\$ 67,500.00	\$ 525,150.00	
Showerhead - Retail_EO - Any WH - 1.50 gpm and less	145	kWh	per unit	\$ 24.00	\$ 10.00	12%	10	Res Water Heat	6,750	6,750	0	978,750	978,750	\$ -	\$ 67,500.00	\$ 67,500.00	\$ 1,116,112.50	
Showerhead - Retail_EO - Any WH - 1.51 to 1.75 gpm	112	kWh	per unit	\$ 24.00	\$ 10.00	1%	10	Res Water Heat	675	675	0	75,600	75,600	\$ -	\$ 6,750.00	\$ 6,750.00	\$ 82,093.50	
Showerhead - Retail_EO - Any WH - 1.76 to 2.0 gpm	75	kWh	per unit	\$ 24.00	\$ 10.00	2%	10	Res Water Heat	2,500	2,500	0	187,500	187,500	\$ -	\$ 25,000.00	\$ 25,000.00	\$ 194,500.00	
Showerhead - ShowerStart - 1.5 gpm (E)	390	kWh	per unit	\$ 40.00	\$ 10.00	0%	10	Res Water Heat	0	0	0	0	0	\$ -	\$ -	\$ -	\$ -	
Showerhead Retail Electric Only Territory - 1.50 gpm and less	145	kWh	per unit	\$ 24.00	\$ 10.00	14%	10	water heat	3,050	3,050	442,250	0	442,250	\$ 30,500.00	\$ -	\$ 30,500.00	\$ 1,008,635.00	
Showerhead Retail Electric Waterheat - 1.50 gpm and less	239	kWh	per unit	\$ 24.00	\$ 10.00	1%	10	water heat	150	150	35,850	0	35,850	\$ 1,500.00	\$ -	\$ 1,500.00	\$ 49,605.00	
Showerhead Retail Combined - 1.50 gpm and less	122	kWh	per unit	\$ 24.00	\$ 10.00	26%	10	water heat	5,400	5,400	658,800	0	658,800	\$ 54,000.00	\$ -	\$ 54,000.00	\$ 892,690.00	
Showerhead Retail Combined - 1.51 - 1.75 gpm	94	kWh	per unit	\$ 24.00	\$ 10.00	8.00	3%	10	water heat	35,000	35,000	3,290,000	0	3,290,000	\$ 280,000.00	\$ -	\$ 280,000.00	\$ 4,256,700.00
Showerhead Retail Electric Waterheat - 1.51 - 1.75 gpm	185	kWh	per unit	\$ 24.00	\$ 10.00	0%	10	water heat	5	5	925	0	925	\$ 50.00	\$ -	\$ 50.00	\$ 1,216.20	
Showerhead Retail Electric Only Territory - 1.51 - 1.75 gpm	112	kWh	per unit	\$ 24.00	\$ 10.00	3%	10	water heat	7,000	7,000	784,000	0	784,000	\$ 70,000.00	\$ -	\$ 70,000.00	\$ 1,702,680.00	
Showerhead Retail Electric Only - 1.76 - 2.0 gpm	75	kWh	per unit	\$ 24.00	\$ 10.00	1%	10	water heat	200	200	15,000	0	15,000	\$ 2,000.00	\$ -	\$ 2,000.00	\$ 31,120.00	
Showerhead Retail Combined - 1.76 - 2.0 gpm	63	kWh	per unit	\$ 24.00	\$ 10.00	1%	10	water heat	150	150	9,450	0	9,450	\$ 1,500.00	\$ -	\$ 1,500.00	\$ 11,670.00	
Showerhead Retail Electric Waterheat - 1.76 - 2.0 gpm	123	kWh	per unit	\$ 24.00	\$ 10.00	1%	10	water heat	150	150	18,450	0	18,450	\$ 1,500.00	\$ -	\$ 1,500.00	\$ 23,340.00	

Showerheads  
Schedule 214  
Order Number  
18230435  
Electric

Showerheads  
Schedule 214  
Order Number  
18230435  
Electric

Lighting  
Schedule 214  
Order Number  
18230440  
Electric

2014 Values are shown as reference only.

Original 2015 Budget  
Revised 2015 Budget

This table summarizes the subtotals in the detail table to the left and is used to populate 2014-2015 Sector views.

	Labor	Marketing Labor	Overhead	Marketing	Employee/Office Expense	Outside Services	Materials	Miscellaneous	DBTC	Revenue	Total Budget	Total Savings	Ratios			Acquisition Cost
2014	\$375,000	\$150,000	\$363,300	\$1,870,000	\$9,000	\$1,096,600	\$7,500	\$36,000	\$10,933,361	\$0	\$14,840,761	66,120,084 kwh	73.7%	14.2%	7.4%	\$ 0.22
Original 2015 Budget	\$412,500	\$165,000	\$401,940	\$1,870,000	\$9,900	\$1,206,260	\$8,250	\$39,600	\$10,933,361	\$0	\$15,046,811	66,120,084 kwh				
Revised 2015 Budget	\$315,000	\$135,000	\$318,150	\$1,870,000	\$11,000	\$1,081,537	\$8,250	\$20,000	\$11,620,470	\$0	\$15,379,407	66,609,297 kwh	75.6%	13.6%	7.0%	\$ 0.23
Total	\$690,000	\$285,000	\$681,450	\$3,740,000	\$20,000	\$2,178,137	\$15,750	\$56,000	\$22,553,831	\$0	\$30,220,168	132,729,381 kwh	74.6%	13.9%	7.2%	\$ 0.23

NOTE: "Total" excludes "Original 2015 Budget" amount

2014 Values are shown as reference only.

Spending Section

Overall Total			
	2014	2015	Total
<b>Budget Category</b>			
FTE LABOR	\$ 375,000.00	\$ 315,000.00	\$ 690,000.00
0.50 Market Manager	\$50,000.00	\$45,000.00	\$95,000.00
1.25 Program Manager	\$125,000.00	\$112,500.00	\$237,500.00
1.00 Program Implementer	\$125,000.00	\$90,000.00	\$215,000.00
0.75 Other Support	\$75,000.00	\$67,500.00	\$142,500.00
MARKETING LABOR	\$ 150,000.00	\$ 135,000.00	\$ 285,000.00
Marketing Manager	\$75,000.00	\$67,500.00	\$142,500.00
Marketing Support	\$75,000.00	\$67,500.00	\$142,500.00
OVERHEAD	\$ 363,300.00	\$ 318,150.00	\$ 681,450.00
Percentages for Applicable Year	69.20%	70.70%	
Program Staff	\$259,500.00	\$222,705.00	\$482,205.00
Marketing Staff	\$103,800.00	\$95,445.00	\$199,245.00
MARKETING	\$ 1,870,000.00	\$ 1,870,000.00	\$ 3,740,000.00
Materials & Campaign	\$1,870,000.00	\$1,870,000.00	\$3,740,000.00
EMPLOYEE/OFFICE EXPENSES	\$ 9,000.00	\$ 11,000.00	\$ 20,000.00
OUTSIDE SERVICES	\$ 1,096,600.00	\$ 1,081,537.00	\$ 2,178,137.00
Incentive Processing	\$421,600.00	\$249,450.00	\$671,050.00
Field Services	\$675,000.00	\$832,087.00	\$1,507,087.00
MATERIALS	\$ 7,500.00	\$ 8,250.00	\$ 15,750.00
MISCELLANEOUS	\$ 36,000.00	\$ 20,000.00	\$ 56,000.00
DIRECT BENEFIT TO CUSTOMER Ratio	10,933,360.8%	11,620,469.86%	22,553,830.68%
REVENUE	\$0.00	\$0.00	\$0.00

Lighting  
Schedule 214  
Order Number  
18230440  
Electric

Lighting  
Schedule 214  
Order Number  
18230440  
Electric

Savings Section

Measure Name	Savings	UOM	Measure Information			Support %	Measure Life	End Use	Unit Totals		Projected Savings			Incentive Totals			ess (Based on NEBs)	
			Unit Type	Measure Cost	Incentive				2014	2015	Combined	2014	2015	Combined				
<b>TOTALS</b>						100%	N/A		0	0	66,120,084	66,609,297	132,729,381	\$ 10,933,360.82	\$ 11,620,469.86	\$ 22,553,830.68	0	
Engagement Bulb	6	kWh	per unit	\$ 1.70	\$ 1.70	0.0%	5	lighting										
Engagement Bulb LED	13.48	kWh	per unit	\$ 8.00	\$ 8.00	4.0%	12	lighting	45,000	45,000	0	0	0	\$ -	\$ -	\$ -	\$ 360,000.00	
A-Lamp LED	16.02	kWh	per unit	\$ 10.11	\$ 3.25	16.0%	12	lighting	1,402,973	1,402,973	0	22,475,621	0	\$ -	\$ -	\$ 4,559,660.89	\$ 4,559,660.89	
Candelabra LED	17.76	kWh	per unit	\$ 11.56	\$ 2.75	2.6%	12	lighting	194,366	194,366	0	3,451,946	0	\$ -	\$ -	\$ 534,507.46	\$ 534,507.46	
Globe LED	15.71	kWh	per unit	\$ 12.83	\$ 2.75	1.0%	12	lighting	129,273	129,273	0	2,030,874	0	\$ -	\$ -	\$ 355,499.88	\$ 355,499.88	
Indoor LED Fixture	23.99	kWh	per unit	\$ 15.79	\$ 10.00	1.3%	15	lighting	69,768	69,768	0	1,673,731	0	\$ -	\$ -	\$ 697,678.79	\$ 697,678.79	
MR-16 LED	25.42	kWh	per unit	\$ 15.82	\$ 5.00	0.2%	12	lighting	10,000	10,000	0	254,200	0	\$ -	\$ -	\$ 50,000.00	\$ 50,000.00	
Outdoor LED Fixture	58.47	kWh	per unit	\$ 10.11	\$ 11.00	1.5%	15	lighting	35,200	35,200	0	2,058,144	0	\$ -	\$ -	\$ 387,200.00	\$ 387,200.00	
Reflector LED	28.23	kWh	per unit	\$ 14.36	\$ 5.50	13.0%	12	lighting	650,000	650,000	0	18,349,500	0	\$ -	\$ -	\$ 3,575,000.00	\$ 3,575,000.00	
Retrofit Kit LED	19.99	kWh	per unit	\$ 10.05	\$ 6.50	1.0%	15	lighting	62,346	62,346	0	1,246,291	0	\$ -	\$ -	\$ 405,247.23	\$ 405,247.23	
Specialty CFL	15.09	kWh	per unit	\$ 3.26	\$ 0.50	5.0%	7	lighting	437,246	437,246	0	6,598,045	0	\$ -	\$ -	\$ 218,623.09	\$ 218,623.09	
Standard CFL	9.09	kWh	per unit	\$ 1.84	\$ 0.50	4.5%	5	lighting	850,105	850,105	0	7,727,455	0	\$ -	\$ -	\$ 425,052.52	\$ 425,052.52	
Standard CFL - Door-to-Door/Direct-Mail	15	kWh	per unit	\$ 3.00	\$ 2.25	0.0%	5	lighting	0	0	0	0	0	\$ -	\$ -	\$ -	\$ -	
A-Lamp Induction	10.53	kWh	per unit	\$ 7.97	\$ 4.00	0.1%	12	lighting	13,000	13,000	0	136,890	0	\$ -	\$ -	\$ 52,000.00	\$ 52,000.00	
A-Lamp LED	18	kWh	per unit	\$ 27.50	\$ 6.50	10.0%	30	lighting	525,000	525,000	9,450,000	0	9,450,000	\$ 3,412,500.00	\$ -	\$ 3,412,500.00	\$ -	
Engagement Bulb	20	kWh	per unit	\$ 8.00	\$ 8.00	0.5%	30	lighting	5,600	5,600	112,000	0	112,000	\$ 44,800.00	\$ -	\$ 44,800.00	\$ -	
Indoor CFL Fixture	43	kWh	per unit	\$ 25.00	\$ -	0.0%	15	lighting	0	0	0	0	0	\$ -	\$ -	\$ -	\$ -	
Indoor LED Fixture	50	kWh	per unit	\$ 50.00	\$ 12.00	1.0%	18	lighting	65,000	65,000	3,250,000	0	3,250,000	\$ 780,000.00	\$ -	\$ 780,000.00	\$ -	
MR-16 LED	22	kWh	per unit	\$ 15.82	\$ 6.00	0.5%	30	lighting	10,000	10,000	220,000	0	220,000	\$ 60,000.00	\$ -	\$ 60,000.00	\$ -	
Occupancy Sensors	84	kWh	per unit	\$ 19.97	\$ 10.00	0.0%	25	lighting	0	0	0	0	0	\$ -	\$ -	\$ -	\$ -	
Outdoor CFL Fixture	120	kWh	per unit	\$ 14.00	\$ -	0.0%	15	lighting	0	0	0	0	0	\$ -	\$ -	\$ -	\$ -	
Outdoor LED Fixture	143	kWh	per unit	\$ 50.00	\$ 11.00	0.0%	18	lighting	35,200	35,200	5,033,600	0	5,033,600	\$ 387,200.00	\$ -	\$ 387,200.00	\$ -	
Reflector LED	23	kWh	per unit	\$ 26.78	\$ 7.50	4.5%	30	lighting	295,000	295,000	6,785,000	0	6,785,000	\$ 2,212,500.00	\$ -	\$ 2,212,500.00	\$ -	
Specialty CFL	17	kWh	per unit	\$ 2.00	\$ 2.00	13.0%	7	lighting	1,330,300	1,330,300	22,615,100	0	22,615,100	\$ 2,660,600.00	\$ -	\$ 2,660,600.00	\$ -	
Standard CFL	16	kWh	per unit	\$ 3.00	\$ 1.18	20.5%	5	lighting	1,165,899	1,165,899	18,654,384	0	18,654,384	\$ 1,375,760.82	\$ -	\$ 1,375,760.82	\$ -	

2015 values

2014 values

2014 Values are shown as reference only.

2014 Values are shown as reference only.

This table summarizes the subtotals in the detail table to the left and is used to populate 2014-2015 Sector views.

	Labor	Marketing Labor	Overhead	Marketing	Employee/Office Expense	Outside Services	Materials	Miscellaneous	DBIC	Revenue	Total Budget	Total Savings	Ratios			Acquisition Cost
													DBTC	Marketing	Outside Svcs	Acquisition Cost
2014	\$40,584	\$6,581	\$32,639	\$15,000	\$402	\$127	\$508	\$591	\$1,586,625	\$0	\$1,683,057	3,592,000 kwh	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!
Original 2015 Budget	\$40,584	\$6,581	\$32,827	\$15,000	\$402	\$127	\$508	\$591	\$1,586,700	\$0	\$1,683,321	3,592,160 kwh				
Revised 2015 Budget	\$39,037	\$4,024	\$30,444	\$15,000	\$402	\$127	\$508	\$591	\$1,575,503	\$0	\$1,665,636	4,665,981 kwh	56.4%	1.8%	35.6%	\$ 0.36
Total	\$79,621	\$10,606	\$63,083	\$30,000	\$805	\$254	\$1,016	\$1,181	\$3,162,128	\$0	\$3,348,693	8,257,981 kwh	66.4%	14.4%	0.0%	\$ 0.53

NOTE: "Total" excludes "Original 2015 Budget" amount

Spending Section

Overall Total	2014	2015	Total
<b>Budget Category</b>	<b>2014</b>	<b>2015</b>	<b>Total</b>
<b>LABOR</b>			
Avg of Staff Labor	\$40,584.39	\$39,036.60	\$79,620.98
			\$0.00
			\$0.00
			\$0.00
<b>MARKETING LABOR</b>			
	\$6,581.75	\$4,024.32	\$10,605.57
			\$0.00
			\$0.00
			\$0.00
<b>OVERHEAD</b>			
	\$32,639.00	\$30,444.07	\$63,082.69
Percentages for Applicable Year	69.09%	70.70%	
Program Staff	\$29,084.39	\$27,598.88	\$55,683.27
Marketing Staff	\$4,544.21	\$2,845.19	\$7,399.42
			\$0.00
			\$0.00
<b>MARKETING</b>			
	\$15,000.00	\$15,000.00	\$30,000.00
			\$0.00
			\$0.00
			\$0.00
<b>EMPLOYEE/OFFICE EXPENSES</b>			
	\$402.26	\$402.26	\$804.52
			\$0.00
			\$0.00
			\$0.00
<b>OUTSIDE SERVICES</b>			
	\$126.99	\$126.99	\$253.98
			\$0.00
			\$0.00
			\$0.00
<b>MATERIALS</b>			
	\$507.96	\$507.96	\$1,015.92
			\$0.00
			\$0.00
			\$0.00
<b>MISCELLANEOUS</b>			
	\$590.71	\$590.71	\$1,181.42
			\$0.00
			\$0.00
			\$0.00
<b>DIRECT BENEFIT TO CUSTOMER</b>			
Ratio	\$4,024.32	\$4,024.32	\$8,048.64
			\$0.00
<b>REVENUE</b>			
	\$0.00	\$0.00	\$0.00

Savings Section

Measure Name	Savings	UOM	Measure Information			Support %	Measure Life	End Use	Unit Totals			Projected Savings			Incentive Totals			Less (Based on TNEBs)	
			Unit Type	Measure Cost	Incentive				2014	2015	Combined	2014	2015	Combined	2014	2015	Combined		
<b>TOTALS</b>						100%	N/A						3,592,000	4,665,981	8,257,981	\$ 1,586,625.00	\$ 1,575,503.20	\$ 3,162,128.20	\$ -
Elec - Manufactured Home Duct Sealing - Level 1 (In Park)	600	kWh	per unit	\$ 250.00	\$ 250.00		20	SF space heat	623	0	623	373,800	0	373,800	\$ 155,750.00	\$ -	\$ 155,750.00		
Elec - Manufactured Home Duct Sealing - Level 1 (Out of Park)	800	kWh	per unit	\$ 290.00	\$ 290.00		20	SF space heat	550	0	550	330,000	0	330,000	\$ 159,500.00	\$ -	\$ 159,500.00		
Elec - Manufactured Home Duct Sealing - Level 2 (In Park)	800	kWh	per unit	\$ 350.00	\$ 350.00		20	SF space heat	700	0	700	560,000	0	560,000	\$ 245,000.00	\$ -	\$ 245,000.00		
Elec - Manufactured Home Duct Sealing - Level 2 (Out of Park)	800	kWh	per unit	\$ 400.00	\$ 400.00		20	SF space heat	725	0	725	580,000	0	580,000	\$ 290,000.00	\$ -	\$ 290,000.00		
Elec - Manufactured Home Duct Sealing - Level 3 (In Park)	1000	kWh	per unit	\$ 390.00	\$ 390.00		20	SF space heat	300	0	300	300,000	0	300,000	\$ 117,000.00	\$ -	\$ 117,000.00		
Elec - Manufactured Home Duct Sealing - Level 3 (Out of Park)	1000	kWh	per unit	\$ 440.00	\$ 440.00		20	SF space heat	425	0	425	425,000	0	425,000	\$ 187,000.00	\$ -	\$ 187,000.00		
Elec - MHDS Direct Install CFL	23	kWh	per unit	\$ 4.90	\$ 4.90		5	lighting	0	0	0	0	0	0	\$ -	\$ -	\$ -		
Elec - MHDS Showerhead - Direct Install #1	307	kWh	per unit	\$ 35.00	\$ 35.00		10	water heat	1,600	0	1,600	491,200	0	491,200	\$ 56,000.00	\$ -	\$ 56,000.00	\$ 529,248.00	
Elec - MHDS Showerhead - Direct Install #2	307	kWh	per unit	\$ 15.00	\$ 15.00		10	water heat	0	0	0	0	0	0	\$ -	\$ -	\$ -		
Elec - Furnace Filter	0	kWh	per unit	\$ 20.00	\$ 20.00				6,350	0	6,350	0	0	0	\$ 127,000.00	\$ -	\$ 127,000.00	\$ 254,000.00	
Mobile Home Floor Insulation R-0 to R-30****	1.47	kWh	per unit	\$ 1.61	\$ 1.61		25	SF space heat	0	0	0	0	0	0	\$ -	\$ -	\$ -		
NOTE: **costs for Krohm barrier Kpaper (30.2oz/sy) and Framing Braces (20.04/sf) are applied to the insulation measure cost (\$1.17/sqft)																			
LED bulbs - D1	32	kWh	per unit	\$ 17.00	\$ 15.00		30	lighting	16,625	0	16,625	532,000	0	532,000	\$ 249,375.00	\$ -	\$ 249,375.00		
Elec - Manufactured Home Duct Sealing - Level 1 (In Park)	900	kWh	per unit	\$ 390.00	\$ 390.00	7%	20	SF Space Heat	0	369	369	0	332,100	332,100	\$ -	\$ 143,910.00	\$ 143,910.00		
Elec - Manufactured Home Duct Sealing - Level 1 (Out of Park)	1000	kWh	per unit	\$ 475.00	\$ 475.00	14%	20	SF Space Heat	0	671	671	0	671,000	671,000	\$ -	\$ 318,725.00	\$ 318,725.00		
Elec - Manufactured Home Duct Sealing - Level 2 (In Park)	900	kWh	per unit	\$ 390.00	\$ 390.00	3%	20	SF Space Heat	0	153	153	0	137,700	137,700	\$ -	\$ 59,670.00	\$ 59,670.00		
Elec - Manufactured Home Duct Sealing - Level 2 (Out of Park)	1000	kWh	per unit	\$ 475.00	\$ 475.00	3%	20	SF Space Heat	0	153	153	0	153,000	153,000	\$ -	\$ 72,675.00	\$ 72,675.00		
Elec - Manufactured Home Duct Sealing - Level 3 (In Park)	1600	kWh	per unit	\$ 475.00	\$ 475.00	11%	20	SF Space Heat	0	313	313	0	500,800	500,800	\$ -	\$ 148,675.00	\$ 148,675.00		
Elec - Manufactured Home Duct Sealing - Level 3 (Out of Park)	2500	kWh	per unit	\$ 550.00	\$ 550.00	42%	20	SF Space Heat	0	783	783	0	1,957,500	1,957,500	\$ -	\$ 430,650.00	\$ 430,650.00		
Elec - MHDS Direct Install LED A-Lamp	17	kWh	per unit	\$ 30.00	\$ 30.00	4%	12	Res Lighting	0	12,403	12,403	0	210,851	210,851	\$ -	\$ 372,090.00	\$ 372,090.00		
Elec - MHDS Showerhead - Direct Install #1	307	kWh	per unit	\$ 10.58	\$ 10.58	15%	10	Res Water Heat	0	2,290	2,290	0	703,030	703,030	\$ -	\$ 24,228.20	\$ 24,228.20	\$ 378,743.10	
DIM only Service	0	kWh	per unit	\$ 80.00	\$ 80.00	0%			0	61	61	0	0	0	\$ -	\$ 4,880.00	\$ 4,880.00		

Return to Electric Sector View

SF Existing ARRA Wx Schedule 214 Order Number 18230501 Electric

SF Existing ARRA Wx Schedule 214 Order Number 18230501 Electric

SF Existing ARRA Wx Schedule 214 Order Number 18230501 Electric

SF Existing ARRA Wx Schedule 214 Order Number 18230501 Electric

Extended contract with WSU to install floor insulation in manufactured homes.

2014 Values are shown as reference only.

Original 2015 Budget

Revised 2015 Budget

*This table summarizes the subtotals in the detail table to the left and is used to populate 2014-2015 Sector views.*

	Labor	Marketing Labor	Overhead	Marketing	Employee/Office Expense	Outside Services	Materials	Miscellaneous	DBTC	Revenue	Total Budget	Total Savings	Ratios			Acquisition Cost
													DBTC	Marketing	Outside Svcs	
2014	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	kwh	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!
Original 2015 Budget												kwh				
Revised 2015 Budget	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$100,000	\$0	\$100,000	294,000 kwh	100.0%	0.0%	0.0%	\$ 0.34
Total	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$100,000	\$0	\$100,000	294,000 kwh	100.0%	0.0%	0.0%	\$ 0.34

NOTE: "Total" excludes "Original 2015 Budget" amount

Spending Section

Overall Total	2014	2015	Total
\$100,000.00		\$ 100,000.00	\$ 100,000.00
<b>Budget Category</b>	<b>2014</b>	<b>2015</b>	<b>Total</b>
FTE LABOR		\$ -	\$ -
			\$0.00
			\$0.00
			\$0.00
			\$0.00
0.00			\$0.00
MARKETING LABOR		\$ -	\$ -
			\$0.00
			\$0.00
			\$0.00
			\$0.00
OVERHEAD		\$ -	\$ -
Percentages for Applicable Year	00.00%	70.70%	
Program Staff	\$0.00	\$0.00	\$0.00
Marketing Staff	\$0.00	\$0.00	\$0.00
MARKETING		\$ -	\$ -
Detail 1			\$0.00
Detail 2			\$0.00
Detail 3			\$0.00
Detail 4			\$0.00
EMPLOYEE/OFFICE EXPENSES		\$ -	\$ -
Detail 1			\$0.00
Detail 2			\$0.00
Detail 3			\$0.00
Detail 4			\$0.00
OUTSIDE SERVICES		\$ -	\$ -
Detail 1			\$0.00
Detail 2			\$0.00
Detail 3			\$0.00
Detail 4			\$0.00
MATERIALS		\$ -	\$ -
Detail 1			\$0.00
Detail 2			\$0.00
Detail 3			\$0.00
Detail 4			\$0.00
MISCELLANEOUS		\$ -	\$ -
Detail 1			\$0.00
Detail 2			\$0.00
Detail 3			\$0.00
Detail 4			\$0.00
DIRECT BENEFIT TO CUSTOMER		\$ 100,000.00	\$ 100,000.00
Ratio			
REVENUE	\$0.00	\$0.00	\$0.00

SF Existing ARRA Wx Schedule 214 Order Number 18230501 Electric

SF Existing ARRA Wx Schedule 214 Order Number 18230501 Electric

Savings Section

Measure Name	Savings	UOM	Measure Information				Measure Life	End Use	Unit Totals			Projected Savings			Incentive Totals			s (Based on NEBs)
			Unit Type	Measure Cost	Incentive	Support %			2014	2015	Combined	2014	2015	Combined	2014	2015	Combined	
<b>TOTALS</b>							N/A					0	294,000	294,000	\$ -	\$ 100,000.00	\$ 100,000.00	\$ -
Mobile Home Floor Insulation R-0 to R-30	1.47	kWh	square foot	\$ 1.00	\$ 0.50	100%	25	SF Space Heat	0	200,000	200,000	0	294,000	294,000	\$ -	\$ 100,000.00	\$ 100,000.00	\$ -

2014 Values are shown as reference only.

2014  
Original 2015 Budget  
Revised 2015 Budget  
Total

NOTE: \*Total\* excludes \*Original 2015 Budget\* amount

													Ratios			Acquisition Cost
Labor	Marketing Labor	Overhead	Marketing	Employee/Office Expense	Outside Services	Materials	Miscellaneous	DBIC	Revenue	Total Budget	Total Savings	DBTC	Marketing	Outside Svcs		
\$5,625	\$750	\$4,412	\$0	\$400	\$82,500	\$0	\$200	\$72,695	\$0	\$166,590	5,560,625 kwh	40.3%	4.6%	40.3%	\$ 0.04	
\$6,188	\$833	\$4,886	\$0	\$441	\$75,474	\$0	\$220	\$65,660	\$0	\$153,699	532,000 kwh					
\$5,250	\$750	\$4,242	\$0	\$500	\$75,474	\$250	\$100	\$65,660	\$0	\$152,226	472,500 kwh	0.0%	4.6%	80.2%	\$ 0.04	
\$5,250	\$750	\$4,242	\$0	\$500	\$75,474	\$250	\$100	\$65,660	\$0	\$152,226	6,033,125 kwh	40.0%	4.6%	40.0%	\$ 0.04	

Spending Section

Overall Total	2014	2015	Total
<b>Budget Category</b>	<b>2014</b>	<b>2015</b>	<b>Total</b>
<b>FTE</b>			
LABOR			
Market Manager	\$1,875.00	\$0.00	\$1,875.00
Program Manager	\$3,750.00	\$5,250.00	\$9,000.00
			\$0.00
			\$0.00
MARKETING LABOR			
Marketing Manager	\$250.00	\$250.00	\$500.00
Marketing Support	\$300.00	\$500.00	\$1,000.00
			\$0.00
			\$0.00
OVERHEAD			
Percentages for Applicable Year	69.09%	70.70%	
Program Staff	\$1,892.50	\$3,711.75	\$7,604.25
Marketing Staff	\$819.00	\$530.25	\$1,049.25
MARKETING			
			\$0.00
			\$0.00
			\$0.00
			\$0.00
EMPLOYEE/OFFICE EXPENSES			
Employee training, travel, lodging	\$200.00	\$250.00	\$450.00
Phone expense, office supplies	\$250.00	\$250.00	\$450.00
			\$0.00
			\$0.00
OUTSIDE SERVICES			
OPower	\$42,000.00	\$75,473.50	\$157,982.00
			\$0.00
			\$0.00
			\$0.00
MATERIALS			
		\$250.00	\$250.00
			\$0.00
			\$0.00
			\$0.00
MISCELLANEOUS			
	\$300.00	\$100.00	\$300.00
			\$0.00
			\$0.00
			\$0.00
DIRECT BENEFIT TO CUSTOMER	\$ 72,695.00	\$ 65,660.00	\$ 138,355.00
Ratio	43.8%	43.1%	
REVENUE	\$0.00	\$0.00	\$0.00

Savings Section

Measure Name	Savings	UOM	Measure Information			Support %	Measure Life	End Use	Unit Totals			Projected Savings			Incentive Totals			ness (Based on T
			Unit Type	Measure Cost	Incentive				2014	2015	Combined	2014	2015	Combined	2014	2015	Combined	
<b>TOTALS</b>																		
Home Energy Reports (Original) - Elec	358.75	kWh	per unit	\$ 4.69	\$ 4.69	50%	2	lighting	15,500	0	15,500	5,560,625	472,500	6,033,125	\$ 72,695.00	\$ 65,660.00	\$ 138,355.00	0
Home Energy Reports - Legacy Yr 2	33.75	kWh	per unit	\$ 4.69	\$ 4.69	50%	2	lighting	0	14,000	14,000	0	472,500	472,500	-	\$ 65,660.00	\$ 65,660.00	



This table summarizes the subtotals in the detail table to the left and is used to populate 2014-2015 Sector views.

	Labor	Marketing Labor	Overhead	Marketing	Employee/Office Expense	Outside Services	Materials	Miscellaneous	DBTC	Revenue	Total Budget	Total Savings	Ratios			Acquisition Cost
2014	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	kwh	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!
Original 2015 Budget	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	kwh	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!
Revised 2015 Budget	\$16,476	\$3,295	\$13,978	\$30,000	\$0	\$0	\$0	\$5,000	\$0	\$0	\$68,749	kwh	0.0%	51.4%	0.0%	#DIV/0!
Total	\$16,476	\$3,295	\$13,978	\$30,000	\$0	\$0	\$0	\$5,000	\$0	\$0	\$68,749	kwh	0.0%	51.4%	0.0%	#DIV/0!

NOTE: "Total" excludes "Original 2015 Budget" amount

2014 Values are shown as reference only.

2014 Values are shown as reference only.

Spending Section

Overall Total			
Overall Total	2014	2015	Total
Overall Total	\$ -	\$ 68,749.10	\$ 68,749.10
<b>Budget Category</b>			
FTE	2014	2015	Total
LABOR	\$ -	\$ 16,476.00	\$ 16,476.00
Program Coordinator		\$16,476.00	\$16,476.00
			\$0.00
			\$0.00
			\$0.00
0.00			
MARKETING LABOR	\$ -	\$ 3,295.00	\$ 3,295.00
Marketing Staff		\$3,295.00	\$3,295.00
			\$0.00
			\$0.00
			\$0.00
OVERHEAD LABOR	\$ -	\$ 13,978.10	\$ 13,978.10
Percentages for Applicable Year	69.20%	70.70%	
Program Staff	\$0.00	\$11,648.53	\$11,648.53
Marketing Staff	\$0.00	\$2,329.57	\$2,329.57
MARKETING	\$ -	\$ 30,000.00	\$ 30,000.00
Materials, Master Builder's Assoc..		\$30,000.00	\$30,000.00
Promotional			\$0.00
			\$0.00
			\$0.00
EMPLOYEE/OFFICE EXPENSES	\$ -	\$ -	\$ -
			\$0.00
			\$0.00
			\$0.00
			\$0.00
OUTSIDE SERVICES	\$ -	\$ -	\$ -
			\$0.00
			\$0.00
			\$0.00
			\$0.00
MATERIALS	\$ -	\$ -	\$ -
			\$0.00
			\$0.00
			\$0.00
			\$0.00
MISCELLANEOUS	\$ -	\$ 5,000.00	\$ 5,000.00
		\$5,000.00	\$5,000.00
			\$0.00
			\$0.00
			\$0.00
DIRECT BENEFIT TO CUSTOMER	\$ -	\$ -	\$ -
Ratio			
REVENUE	\$0.00	\$0.00	\$0.00

Savings Section

Measure Information											Unit Totals		Projected Savings			Incentive Totals		
Measure Name	Savings	UOM	Unit Type	Measure Cost	Incentive	Support %	Measure Life	End Use	2014	2015	Combined	2014	2015	Combined	2014	2015	Combined	
TOTALS ->				\$ -	\$ -		N/A					0	0	0	\$ -	\$ -	\$ -	



2014 Values are shown as reference only.  
Original 2015 Budget  
Revised 2015 Budget  
2014 Values are shown as reference only.

This table summarizes the subtotals in the detail table to the left and is used to populate 2014-2015 Sector views.

	Labor	Marketing Labor	Overhead	Marketing	Employee/Office Expense	Outside Services	Materials	Miscellaneous	DBTC	Revenue	Total Budget	Total Savings	Ratios			Acquisition Cost
													DBTC	Marketing	Outside Svcs	
2014	\$50,000	\$0	\$34,600	\$15,500	\$1,100	\$7,000	\$400	\$0	\$279,966	\$0	\$388,566	1,057,399 kwh	72.1%	4.0%	1.8%	\$ 0.37
Original 2015 Budget	\$50,000	\$0	\$34,800	\$15,500	\$1,100	\$8,000	\$800	\$0	\$690,699	\$0	\$800,899	1,468,310 kwh				
Revised 2015 Budget	\$65,000	\$3,000	\$48,076	\$10,000	\$6,000	\$0	\$800	\$0	\$279,966	\$0	\$412,842	1,057,399 kwh	67.8%	3.6%	0.0%	\$ 0.39
Total	\$115,000	\$3,000	\$82,676	\$25,500	\$7,100	\$7,000	\$1,200	\$0	\$559,931	\$0	\$801,407	2,114,797 kwh	69.9%	3.8%	0.9%	\$ 0.38

NOTE: \*Total\* excludes \*Original 2015 Budget\* amount

Due to file size, the 2015-specific measure table was imported to the 2015 ACP, and replaces the original 2014-2015 view.

Savings Section

UOM	Measure Name	Savings	Unit Type	Measure Cost	Incentive	Supp. %	Measure Life	End Use	PLANNED 2015	Unit Totals		Delta	Projected Savings			Incentive Totals		***REVISED 2015 NEBs per Unit	
										REVISED 2015	Delta		PLANNED 2015	REVISED 2015	Delta	PLANNED 2015	REVISED 2015		Delta
TOTALS →										\$ 335,917.60	\$ 33,821.03	N/A							
kWh	Corridor Lighting Reduction	0.0578	square foot	\$ 0.01	\$ 0.02	1.5%	12	Comm Lighting	282,560	282,560	0	16,332	16,332	0	\$ 5,651.20	\$ 5,651.20	\$ -	\$ -	
kWh	Garage Lighting Reduction 2011	0.0166	square foot	\$ -	\$ 0.01	0.7%	12	Comm Lighting	423,840	423,840	0	7,036	7,036	0	\$ 4,238.40	\$ 4,238.40	\$ -	\$ -	
kWh	LED Lamp Tenant Controlled	32	per unit	\$ 22.43	\$ 14.00	0.0%	30	Res Lighting	0	0	0	0	0	0	\$ -	\$ -	\$ -	\$ -	
kWh	Showerhead - Max 1.50 gpm EWH	307	per unit	\$ 31.00	\$ 25.00	12.8%	10	Res Water Heat	442	442	0	135,694	135,694	0	\$ 11,050.00	\$ 11,050.00	\$ -	\$ -	
kWh	Showerhead - Max 1.75 gpm EWH	222	per unit	\$ 31.00	\$ 15.00	9.3%	10	Res Water Heat	442	442	0	98,124	98,124	0	\$ 6,630.00	\$ 6,630.00	\$ -	\$ -	
kWh	Stairwell bi-level >3	203	per unit	\$ 70.00	\$ 70.00	3.9%	12	Comm Lighting	204	204	0	41,412	41,412	0	\$ 14,280.00	\$ 14,280.00	\$ -	\$ -	
kWh	Stairwell bi-level >= 10 floors	379	per unit	\$ 70.00	\$ 70.00	0.0%	12	Comm Lighting	0	0	0	0	0	0	\$ -	\$ -	\$ -	\$ -	
kWh	Whole Building - Target Design	111841	calculated	\$ 30,000.00	\$ 22,380.00	52.9%	15	MF Space Heat	5	5	0	559,205	559,205	0	\$ 111,900.00	\$ 111,900.00	\$ -	\$ -	
kWh	Whole Building - Actual Use	37280	calculated	\$ 15,000.00	\$ 11,172.00	10.6%	15	MF Space Heat	3	3	0	111,840	111,840	0	\$ 33,516.00	\$ 33,516.00	\$ -	\$ -	

Spending Section

Overall Total	\$ 388,566.60	\$ 412,841.60	\$ 801,407.20
<b>Budget Category</b>	<b>2014</b>	<b>2015</b>	<b>Total</b>
FTE LABOR	\$50,000.00	\$ 65,000.00	\$ 115,000.00
Market Manager	\$3,000.00	\$3,000.00	\$6,000.00
Energy Management Engineer	\$5,000.00	\$5,000.00	\$10,000.00
Program Manager	\$30,000.00	\$30,000.00	\$60,000.00
Program Coordinator	\$2,000.00	\$17,000.00	\$19,000.00
Program Implementer	\$10,000.00	\$10,000.00	\$20,000.00
0.00			
MARKETING LABOR	\$ 3,000.00	\$ 3,000.00	\$ 3,000.00
Staff	\$0.00	\$3,000.00	\$3,000.00
			\$0.00
			\$0.00
			\$0.00
OVERHEAD	\$ 34,600.00	\$ 48,076.00	\$ 82,676.00
Percentages for Applicable Year	69.20%	70.70%	
Program Staff	\$34,600.00	\$45,955.00	\$80,555.00
Marketing Staff	\$0.00	\$2,121.00	\$2,121.00
MARKETING	\$ 15,500.00	\$10,000.00	\$ 25,500.00
Marketing - Advertising, MFNC	\$15,500.00	\$10,000.00	\$25,500.00
	\$500.00		\$500.00
			\$0.00
			\$0.00
EMPLOYEE/OFFICE EXPENSES	\$ 1,100.00	\$ 6,000.00	\$ 7,100.00
Phone, software, training	\$1,100.00	\$1,000.00	\$2,100.00
registration, travel, lodging		\$5,000.00	\$5,000.00
			\$0.00
			\$0.00
OUTSIDE SERVICES	\$ 7,000.00	\$ -	\$ 7,000.00
Industry publications, memberships	\$7,000.00	\$0.00	\$7,000.00
			\$0.00
			\$0.00
MATERIALS	\$ 400.00	\$ 800.00	\$ 1,200.00
Tools	\$400.00	\$800.00	\$1,200.00
			\$0.00
			\$0.00
MISCELLANEOUS	\$ -	\$ -	\$ -
			\$0.00
			\$0.00
			\$0.00
			\$0.00
DIRECT BENEFIT TO CUSTOMER	\$ 279,965.60	\$ 279,965.60	\$ 559,931.20
Ratio	72.1%	67.8%	
REVENUE	\$0.00	\$0.00	\$0.00



Fuel Conversion Rebate Schedule 216 Order Number 18230612 Electric

2014 Values are shown as reference only.

Original 2015 Budget Revised 2015 Budget

2014 Values are shown as reference only.

This table summarizes the subtotals in the detail table to the left and is used to populate 2014-2015 Sector views.

	Labor	Marketing Labor	Overhead	Marketing	Employee/Office Expense	Outside Services	Materials	Miscellaneous	DBTC	Revenue	Total Budget	Total Savings	Ratios			Acquisition Cost
													DBTC	Marketing	Outside Svcs	
2014	\$63,619	\$32,906	\$66,795	\$105,000	\$1,200	\$1,000	\$1,000	\$2,000	\$505,500	\$0	\$779,020	1,892,500 kwh	64.9%	20.4%	0.1%	\$ 0.41
Original 2015 Budget	\$83,619	\$32,906	\$67,181	\$105,000	\$1,200	\$1,000	\$1,000	\$2,000	\$505,500	\$0	\$779,406	1,892,500 kwh				
Revised 2015 Budget	\$54,072	\$22,134	\$53,877	\$105,000	\$1,200	\$1,000	\$1,000	\$2,000	\$545,500	\$0	\$785,783	2,062,500 kwh	69.4%	18.0%	0.1%	\$ 0.38
Total	\$117,691	\$55,040	\$120,673	\$210,000	\$2,400	\$2,000	\$2,000	\$4,000	\$1,051,000	\$0	\$1,564,804	3,955,000 kwh	67.2%	19.2%	0.1%	\$ 0.40

NOTE: "Total" excludes "Original 2015 Budget" amount

Spending Section

Overall Total	2014	2015	Total
<b>Overall Total</b>	\$ 785,783.23	\$ 1,564,803.53	
<b>Budget Category</b>	2014	2015	Total
FTE LABOR	\$ 54,072.00	\$ 54,072.00	\$ 117,690.75
Avg of Program Staff	\$63,618.75		\$0.00
			\$0.00
0.00			\$0.00
MARKETING LABOR	\$ 22,133.76	\$ 56,040.01	\$ 56,040.01
	\$32,906.25	\$22,133.76	\$55,040.01
			\$0.00
			\$0.00
OVERHEAD	\$ 53,877.47	\$ 120,672.77	\$ 120,672.77
Percentages for Applicable Year	69.20%	70.70%	
Program Staff	\$44,024.18	\$38,228.90	\$82,253.08
Marketing Staff	\$22,771.13	\$15,648.57	\$38,419.69
MARKETING	\$ 105,000.00	\$ 105,000.00	\$ 210,000.00
Bill inserts, collateral, media	\$105,000.00	\$105,000.00	\$210,000.00
			\$0.00
			\$0.00
EMPLOYEE/OFFICE EXPENSES	\$ 1,200.00	\$ 2,400.00	\$ 2,400.00
Travel, tolls, meals, lodging, phone expense	\$1,200.00	\$1,200.00	\$2,400.00
Phone, office supplies, equipment			\$0.00
			\$0.00
OUTSIDE SERVICES	\$ 1,000.00	\$ 2,000.00	\$ 2,000.00
Program Implementation	\$1,000.00	\$1,000.00	\$2,000.00
			\$0.00
			\$0.00
MATERIALS	\$ 1,000.00	\$ 2,000.00	\$ 2,000.00
	\$1,000.00	\$1,000.00	\$2,000.00
			\$0.00
			\$0.00
MISCELLANEOUS	\$ 2,000.00	\$ 4,000.00	\$ 4,000.00
	\$2,000.00	\$2,000.00	\$4,000.00
			\$0.00
			\$0.00
DIRECT BENEFIT TO CUSTOMER	\$ 545,500.00	\$ 545,500.00	\$ 1,051,000.00
Ratio	69.3%	69.4%	
REVENUE	\$0.00	\$0.00	\$0.00

Fuel Conversion Rebate Schedule 216 Order Number 18230612 Electric

Fuel Conversion Rebate Schedule 216 Order Number 18230612 Electric

Savings Section

Measure Name	Savings	UOM	Measure Information				Support %	Measure Life	End Use	Unit Totals			Projected Savings			Incentive Totals			less (Based on NEBs)
			Unit Type	Measure Cost	Incentive					2014	2015	Combined	2014	2015	Combined	2014	2015	Combined	
TOTALS →						100%	N/A						1,892,500	2,062,500	3,955,000	\$ 505,500.00	\$ 545,500.00	\$ 1,051,000.00	0
Natural Gas Water and Space Heating - BB	12000	kWh	per home	\$ 10,800.00	\$ 3,550.00	13%	30	sf space heat	20	20	40	240,000	240,000	480,000	\$ 71,000.00	\$ 71,000.00	\$ 142,000.00		
Natural Gas Water and Space Heating - FAF	12000	kWh	per home	\$ 8,300.00	\$ 2,950.00	25%	30	sf space heat	40	40	80	480,000	480,000	960,000	\$ 118,000.00	\$ 118,000.00	\$ 236,000.00		
Natural Gas Space Heating Only -BB	8500	kWh	per home	\$ 8,700.00	\$ 2,600.00	7%	30	sf space heat	15	15	30	127,500	127,500	255,000	\$ 39,000.00	\$ 39,000.00	\$ 78,000.00		
Natural Gas Space Heating Only -FAF	8500	kWh	per home	\$ 6,700.00	\$ 2,000.00	9%	30	sf space heat	20	40	60	170,000	340,000	510,000	\$ 40,000.00	\$ 80,000.00	\$ 120,000.00		
E2G Fuel Conv - WH Only - Storage	3500	kWh	per home	\$ 2,600.00	\$ 950.00	18%	30	water heat	100	100	200	350,000	350,000	700,000	\$ 95,000.00	\$ 95,000.00	\$ 190,000.00		
E2G Fuel Conv - WH Only - Tankless	3500	kWh	per home	\$ 3,500.00	\$ 950.00	28%	30	water heat	150	150	300	525,000	525,000	1,050,000	\$ 142,500.00	\$ 142,500.00	\$ 285,000.00		

2014 Values are shown as reference only.

Original 2015 Budget

Revised 2015 Budget

2014 Values are shown as reference only.

This table summarizes the subtotals in the detail table to the left and is used to populate 2014-2015 Sector views.

Summary table with columns: Labor, Marketing Labor, Overhead, Marketing, Expense, Outside Services, Materials, Miscellaneous, DBTC, Revenue, Total Budget, Total Savings, DBTC, Marketing, Outside Svcs, Acquisition Cost. Rows include 2014, Original 2015 Budget, Revised 2015 Budget, and Total.

NOTE: "Total" excludes "Original 2015 Budget" amount

Due to file size, the 2015-specific measure table was imported to the 2015 ACP, and replaces the original 2014-2015 view.

Savings Section

REVISED 2015

Savings Section

Savings Section

Spending Section table with columns: Overall Total, Budget Category, 2014, 2015, Total. Rows include LABOR, MARKETING LABOR, OVERHEAD, MARKETING, EMPLOYEE/OFFICE EXPENSES, OUTSIDE SERVICES, MATERIALS, MISCELLANEOUS, DIRECT BENEFIT TO CUSTOMER, and REVENUE.

Main UOM table with columns: UOM, Measure Information, Savings, Unit Type, Measure Cost, Incentive, Supp. %, Measure Life, End Use, PLANNED 2015, REVISED 2015, Delta, PLANNED 2015, Projected Savings, REVISED 2015, Delta, PLANNED 2015, REVISED 2015, Delta, NEBS per Unit, Total NEBS, UC Ratio, TRC Ratio, PV UC, PV TRC, CE, Std UCCE, Std TRC. Rows include various energy efficiency measures like Power Strip, Insulation, LED lighting, etc.



Summary table for 2014 and 2015 values, showing Original 2015 Budget and Revised 2015 Budget.

This table summarizes the subtotals in the detail table to the left and is used to populate 2014-2015 Sector views.

Main summary table with columns for Labor, Marketing Labor, Overhead, Marketing, Employee/Office Expenses, Outside Services, Materials, Miscellaneous, DBC, Revenue, Total Budget, Total Savings, DBTC, Marketing, Outside Svc, and Acquisition Cost.

NOTE: "Total" excludes "Original 2015 Budget" amount

Due to file size, the 2015-specific measure table was imported to the 2015 ACP, and replaces the original 2014-2015 view.

Large summary table with columns for Budget Category, 2014, 2015, and Total. Includes sections for LABOR, MARKETING LABOR, OVERHEAD, MARKETING, EMPLOYEE/OFFICE EXPENSES, OUTSIDE SERVICES, MATERIALS, MISCELLANEOUS, and DIRECT BENEFIT TO CUSTOMER.

Main measure information table with columns for UOM, Measure Name, Savings, Unit Type, Measure Cost, Incentive, Measure Life, End Use, PLANNED 2015, REVISED 2015, Delta, Projected Savings, PLANNED 2015, REVISED 2015, Delta, Incentive Total, PLANNED 2015, REVISED 2015, Delta, Agency %, Program Dollars, PSE, Program Dollars, Program Dollars, Combined, NEBs per Unit, Total NEBs, UC Ratio, TRC Ratio, PV UC, PV TRC, CE Std, UCCE Std, TRC.

This is a placeholder tab for Gas Schedule 214

All detail budget and savings programs within the Single Family Existing Schedule 214 add up to the overall figures noted in the Portfolio View of Exhibit 1.

[Return to Gas  
Sector View](#)

[Press to return to  
Portfolio View](#)

SF Existing Space Heat Schedule 214 Order Number 18230638 Gas

2014 Values are shown as reference only.

Original 2015 Budget

Revised 2015 Budget

This table summarizes the subtotals in the detail table to the left and is used to populate 2014-2015 Sector views.

	Labor	Marketing Labor	Overhead	Marketing	Employee/Office Expense	Outside Services	Materials	Miscellaneous	DBTC	Revenue	Total Budget	Total Savings	DBTC	Marketing	Outside Svcs	Acquisition Cost
2014	\$83,363	\$17,550	\$69,831	\$165,000	\$5,400	\$18,000	\$15,400	\$10,200	\$1,248,000	\$0	\$1,632,744	519,800 therms	76.4%	11.9%	1.1%	\$ 3.14
Original 2015 Budget	\$83,363	\$17,550	\$70,235	\$165,000	\$5,400	\$18,000	\$15,400	\$10,200	\$1,287,500	\$0	\$1,672,648	531,650 therms				
Revised 2015 Budget	\$41,145	\$14,085	\$39,048	\$165,000	\$5,400	\$18,000	\$15,400	\$10,200	\$1,287,500	\$0	\$1,595,778	531,650 therms	80.7%	11.8%	1.1%	\$ 3.00
Total	\$124,508	\$31,635	\$108,879	\$330,000	\$10,800	\$36,000	\$30,800	\$20,400	\$2,535,500	\$0	\$3,228,522	1,051,450 therms	78.5%	11.8%	1.1%	\$ 3.07

NOTE: "Total" excludes "Original 2015 Budget" amount

2014 Values are shown as reference only.

Spending Section

Overall Total	2014	2015	Total
\$ 1,632,743.95	\$ 1,595,778.02	\$ 3,228,521.97	
<b>Budget Category</b>	<b>2014</b>	<b>2015</b>	<b>Total</b>
FTE LABOR	\$ 17,550.00	\$ 41,145.12	\$ 124,507.62
Average of Staff Labor	\$83,362.50	\$41,145.12	\$124,507.62
			\$0.00
			\$0.00
			\$0.00
MARKETING LABOR	\$ 17,550.00	\$ 14,085.12	\$ 31,635.12
	\$17,550.00	\$14,085.12	\$31,635.12
			\$0.00
			\$0.00
OVERHEAD	\$ 69,831.45	\$39,047.78	\$ 108,879.23
Percentages for Applicable Year	69.20%	70.70%	
Program Staff	\$57,686.85	\$29,089.60	\$86,776.45
Marketing Staff	\$12,144.60	\$9,958.18	\$22,102.78
			\$0.00
MARKETING	\$ 165,000.00	\$ 165,000.00	\$ 330,000.00
Bill inserts, collateral, media	\$165,000.00	\$165,000.00	\$330,000.00
			\$0.00
			\$0.00
EMPLOYEE/OFFICE EXPENSES	\$ 5,400.00	\$ 5,400.00	\$ 10,800.00
Travel, tolls, meals, lodging, phone expenses	\$5,400.00	\$5,400.00	\$10,800.00
office supplies, equipment			\$0.00
			\$0.00
OUTSIDE SERVICES	\$ 18,000.00	\$ 18,000.00	\$ 36,000.00
Program Implementation,	\$18,000.00	\$18,000.00	\$36,000.00
Anticipated software solutions			\$0.00
			\$0.00
MATERIALS	\$ 15,400.00	\$ 15,400.00	\$ 30,800.00
	\$15,400.00	\$15,400.00	\$30,800.00
			\$0.00
			\$0.00
MISCELLANEOUS	\$ 10,200.00	\$ 10,200.00	\$ 20,400.00
	\$10,200.00	\$10,200.00	\$20,400.00
			\$0.00
			\$0.00
DIRECT BENEFIT TO CUSTOMER	\$ 1,248,000.00	\$ 1,287,500.00	\$ 2,535,500.00
Ratio	76.4%	80.7%	
REVENUE	\$0.00	\$0.00	\$0.00

SF Existing Space Heat Schedule 214 Order Number 18230638 Gas

SF Existing Space Heat Schedule 214 Order Number 18230638 Gas

Savings Section

Measure Name	Savings	UOM	Measure Information			Support %	Measure Life	End Use	Unit Totals		Projected Savings		Incentive Totals		Ass (Based on NEBs)		
			Measure Cost	Incentive	2014				2015	2014	2015	2014	2015				
TOTALS →					100%	N/A			519,800	531,650	1,051,450	\$ 1,248,000.00	\$ 1,287,500.00	\$ 2,535,500.00	0		
Efficient 95% Gas Furnace (Note: Raised from 90%)	110	therm	per unit	\$ 803.00	\$ 250.00	83%	18	space heat	4,000	4,000	8,000	440,000	440,000	880,000	\$ 1,000,000.00	\$ 1,000,000.00	\$ 2,000,000.00
Energy Star qualified Boilers (95% AFUE)	119	therm	per unit	\$ 1,393.00	\$ 350.00	4%	20	space heat	40	50	90	4,760	5,950	10,710	\$ 14,000.00	\$ 17,500.00	\$ 31,500.00
High Efficiency Natural Gas Fireplace	72	therm	per home	\$ 562.00	\$ 200.00	10%	20	space heat	850	950	1,800	61,200	68,400	129,600	\$ 170,000.00	\$ 190,000.00	\$ 360,000.00
NEW Integrated Space & Water Heating	173	therm	per home	\$ 1,526.00	\$ 800.00	3%	18	space heat	80	100	180	13,840	17,300	31,140	\$ 64,000.00	\$ 80,000.00	\$ 144,000.00

2014 Values are shown as reference only.

Original 2015 Budget  
Revised 2015 Budget

2014 Values are shown as reference only.

This table summarizes the subtotals in the detail table to the left and is used to populate 2014-2015 Sector views.

	Labor	Marketing Labor	Overhead	Marketing	Employee/Office Expense	Outside Services	Materials	Miscellaneous	DBTC	Revenue	Total Budget	Total Savings	Ratios			Acquisition Cost
													DBTC	Marketing	Outside Svcs	
2014	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	therms	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!
Original 2015 Budget	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	therms	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!
Revised 2015 Budget	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	therms	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!
Total	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	therms	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!

NOTE: "Total" excludes "Original 2015 Budget" amount

Spending Section

Overall Total	2014	2015	Total
<b>Budget Category</b>			
<b>LABOR</b>			
Market Manager	\$0.00	\$0.00	\$0.00
Program Manager	\$0.00	\$0.00	\$0.00
Program Coordinator	\$0.00	\$0.00	\$0.00
Program Implementer	\$0.00	\$0.00	\$0.00
<b>MARKETING LABOR</b>			
Detail 1	\$0.00	\$0.00	\$0.00
Detail 2	\$0.00	\$0.00	\$0.00
Detail 3	\$0.00	\$0.00	\$0.00
Detail 4	\$0.00	\$0.00	\$0.00
<b>OVERHEAD</b>			
Percentages for Applicable Year	69.20%	70.70%	
Program Staff	\$0.00	\$0.00	\$0.00
Marketing Staff	\$0.00	\$0.00	\$0.00
<b>MARKETING</b>			
Detail 1	\$0.00	\$0.00	\$0.00
Detail 2	\$0.00	\$0.00	\$0.00
Detail 3	\$0.00	\$0.00	\$0.00
Detail 4	\$0.00	\$0.00	\$0.00
<b>EMPLOYEE/OFFICE EXPENSES</b>			
Detail 1	\$0.00	\$0.00	\$0.00
Detail 2	\$0.00	\$0.00	\$0.00
Detail 3	\$0.00	\$0.00	\$0.00
Detail 4	\$0.00	\$0.00	\$0.00
<b>OUTSIDE SERVICES</b>			
Detail 1	\$0.00	\$0.00	\$0.00
Detail 2	\$0.00	\$0.00	\$0.00
Detail 3	\$0.00	\$0.00	\$0.00
Detail 4	\$0.00	\$0.00	\$0.00
<b>MATERIALS</b>			
Detail 1	\$0.00	\$0.00	\$0.00
Detail 2	\$0.00	\$0.00	\$0.00
Detail 3	\$0.00	\$0.00	\$0.00
Detail 4	\$0.00	\$0.00	\$0.00
<b>MISCELLANEOUS</b>			
Detail 1	\$0.00	\$0.00	\$0.00
Detail 2	\$0.00	\$0.00	\$0.00
Detail 3	\$0.00	\$0.00	\$0.00
Detail 4	\$0.00	\$0.00	\$0.00
<b>DIRECT BENEFIT TO CUSTOMER</b>			
Ratio			
<b>REVENUE</b>	\$0.00	\$0.00	\$0.00

Savings Section

Measure Name	Savings	UOM	Unit Type	Measure Cost	Incentive	Support %	Measure Life	End Use	Unit Totals			Projected Savings			Incentive Totals			NEBs	Cost Effectiveness (Based on Two-Year Total)							
									2014	2015	Combined	2014	2015	Combined	2014	2015	Combined		UC Ratio	RC Rat	PV UC	PV TRC	CE Std UC	CE Std TRC		
TOTALS →				\$ -			N/A						0	0	0	\$ -	\$ -	\$ -	0	N/A	N/A	\$ -	\$ -	\$ -	\$ -	\$ -

2014 Values are shown as reference only.

Original 2015 Budget  
Revised 2015 Budget

2014 Values are shown as reference only.

This table summarizes the subtotals in the detail table to the left and is used to populate 2014-2015 Sector views.

													Ratios			
Labor	Marketing Labor	Overhead	Marketing	Employee/Office Expense	Outside Services	Materials	Miscellaneous	DBTC	Revenue	Total Budget	Total Savings	DBTC	Marketing	Outside Svcs	Acquisition Cost	
\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	therms	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!
\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	therms	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!
\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	therms	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!
\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	therms	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!

NOTE: "Total" excludes "Original 2015 Budget" amount

Spending Section

Overall Total	2014	2015	Total
<b>Budget Category</b>			
FTE LABOR	\$0.00	\$0.00	\$0.00
Market Manager	\$0.00	\$0.00	\$0.00
Program Manager	\$0.00	\$0.00	\$0.00
Program Coordinator	\$0.00	\$0.00	\$0.00
Program Implementer	\$0.00	\$0.00	\$0.00
0.00			
<b>MARKETING LABOR</b>			
Detail 1	\$0.00	\$0.00	\$0.00
Detail 2	\$0.00	\$0.00	\$0.00
Detail 3	\$0.00	\$0.00	\$0.00
Detail 4	\$0.00	\$0.00	\$0.00
<b>OVERHEAD</b>			
Percentages for Applicable Year	69.20%	70.70%	
Program Staff	\$0.00	\$0.00	\$0.00
Marketing Staff	\$0.00	\$0.00	\$0.00
<b>MARKETING</b>			
Detail 1	\$0.00	\$0.00	\$0.00
Detail 2	\$0.00	\$0.00	\$0.00
Detail 3	\$0.00	\$0.00	\$0.00
Detail 4	\$0.00	\$0.00	\$0.00
<b>EMPLOYEE/OFFICE EXPENSES</b>			
Detail 1	\$0.00	\$0.00	\$0.00
Detail 2	\$0.00	\$0.00	\$0.00
Detail 3	\$0.00	\$0.00	\$0.00
Detail 4	\$0.00	\$0.00	\$0.00
<b>OUTSIDE SERVICES</b>			
Detail 1	\$0.00	\$0.00	\$0.00
Detail 2	\$0.00	\$0.00	\$0.00
Detail 3	\$0.00	\$0.00	\$0.00
Detail 4	\$0.00	\$0.00	\$0.00
<b>MATERIALS</b>			
Detail 1	\$0.00	\$0.00	\$0.00
Detail 2	\$0.00	\$0.00	\$0.00
Detail 3	\$0.00	\$0.00	\$0.00
Detail 4	\$0.00	\$0.00	\$0.00
<b>MISCELLANEOUS</b>			
Detail 1	\$0.00	\$0.00	\$0.00
Detail 2	\$0.00	\$0.00	\$0.00
Detail 3	\$0.00	\$0.00	\$0.00
Detail 4	\$0.00	\$0.00	\$0.00
<b>DIRECT BENEFIT TO CUSTOMER</b>			
Ratio			
REVENUE	\$0.00	\$0.00	\$0.00

Savings Section

Measure Name	Savings	UOM	Unit Type	Measure Cost	Incentive	Support %	Measure Life	End Use	Unit Totals			Projected Savings			Incentive Totals			Cost Effectiveness (Based on Two-Year Total)										
									2014	2015	Combined	2014	2015	Combined	2014	2015	Combined	NEBs	UC Ratio	RC Rat	PV UC	PV TRC	CE Std UC	CE Std TRC				
TOTALS							N/A					0	0	0	0	0	0	0	0	0	N/A	N/A						



This sheet represents gas savings from installation of appliances in PSE combined gas/electric territories only.

2014 Values are shown as reference only.

Original 2015 Budget

Revised 2015 Budget

2014 Values are shown as reference only.

This table summarizes the subtotals in the detail table to the left and is used to populate 2014-2015 Sector views.

	Labor	Marketing Labor	Overhead	Marketing	Employee/Office Expense	Outside Services	Materials	Miscellaneous	DBTC	Revenue	Total Budget	Total Savings	Ratios			Acquisition Cost
2014	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	7,998 therms	#DIV/0!	#DIV/0!	#DIV/0!	\$ -
Original 2015 Budget	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	7,998 therms	#DIV/0!	#DIV/0!	#DIV/0!	\$ -
Revised 2015 Budget	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	32,736 therms	#DIV/0!	#DIV/0!	#DIV/0!	\$ -
Total	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	40,733 therms	#DIV/0!	#DIV/0!	#DIV/0!	\$ -

NOTE: "Total" excludes "Original 2015 Budget" amount

Spending Section

Overall Total	2014	2015	Total
<b>Budget Category</b>			
FTE LABOR	\$ -	\$ -	\$ -
			\$0.00
			\$0.00
			\$0.00
			\$0.00
MARKETING LABOR	\$ -	\$ -	\$ -
			\$0.00
			\$0.00
			\$0.00
			\$0.00
OVERHEAD	\$ -	\$ -	\$ -
Percentages for Applicable Year	69.20%	70.70%	
Program Staff	\$0.00	\$0.00	\$0.00
Marketing Staff	\$0.00	\$0.00	\$0.00
MARKETING	\$ -	\$ -	\$ -
			\$0.00
			\$0.00
			\$0.00
EMPLOYEE/OFFICE EXPENSES	\$ -	\$ -	\$ -
			\$0.00
			\$0.00
			\$0.00
OUTSIDE SERVICES	\$ -	\$ -	\$ -
			\$0.00
			\$0.00
			\$0.00
MATERIALS	\$ -	\$ -	\$ -
			\$0.00
			\$0.00
			\$0.00
MISCELLANEOUS	\$ -	\$ -	\$ -
			\$0.00
			\$0.00
			\$0.00
DIRECT BENEFIT TO CUSTOMER	\$ -	\$ -	\$ -
Ratio			
REVENUE	\$0.00	\$0.00	\$0.00

Savings Section

Measure Name	Savings	UOM	Unit Type	Measure Cost	Incentive	Support %	Measure Life	End Use	Unit Totals			Projected Savings			Incentive Totals			ess (Based on NEBs)
									2014	2015	Combined	2014	2015	Combined	2014	2015	Combined	
<b>TOTALS →</b>						0%	N/A					7,998	32,736	40,733	\$ -	\$ -	\$ -	0
Clothes Washer MEF 2.4 -3.19 Any WH / Any Dryer	1.1	therms	per unit	\$ -	\$ -	0%	14	Res Water Heat	600	600	0	660	660	0	\$ -	\$ -	\$ -	
Clothes Washer MEF 2.4 -3.19 Electric WH / Gas Dryer	3.4	therms	per unit	\$ -	\$ -	0%	14	Res Water Heat	45	45	0	153	153	0	\$ -	\$ -	\$ -	
Clothes Washer MEF 2.4 -3.19 Gas WH / Electric Dryer	2.1	therms	per unit	\$ -	\$ -	0%	14	Res Water Heat	2,000	2,000	0	4,200	4,200	0	\$ -	\$ -	\$ -	
Clothes Washer MEF 2.4 -3.19 Gas WH / Gas Dryer	5.5	therms	per unit	\$ -	\$ -	0%	14	Res Water Heat	310	310	0	1,705	1,705	0	\$ -	\$ -	\$ -	
Clothes Washer MEF 3.2+ Any WH / Any Dryer	1.5	therms	per unit	\$ -	\$ -	0%	14	Res Water Heat	300	300	0	450	450	0	\$ -	\$ -	\$ -	
Clothes Washer MEF 3.2+ Electric WH / Gas Dryer	4.9	therms	per unit	\$ -	\$ -	0%	14	Res Water Heat	25	25	0	123	123	0	\$ -	\$ -	\$ -	
Clothes Washer MEF 3.2+ Gas / Electric Dryer	3	therms	per unit	\$ -	\$ -	0%	14	Res Water Heat	960	960	0	2,592	2,592	0	\$ -	\$ -	\$ -	
Clothes Washer MEF 3.2+ Gas WH / Gas Dryer	8	therms	per unit	\$ -	\$ -	0%	14	Res Water Heat	155	155	0	1,178	1,178	0	\$ -	\$ -	\$ -	
Showerhead - Engagement - C - Appl Repl - 1.5 gpm IG	5	therms	per unit	\$ -	\$ -	0%	10	Res Water Heat	1,500	1,500	0	7,500	7,500	0	\$ -	\$ -	\$ -	
Showerhead - Leave Behind - Gas WH	11	therms	per unit	\$ -	\$ -	0%	10	Res Water Heat	1,350	1,350	0	14,175	14,175	0	\$ -	\$ -	\$ -	
Clothes Washer MEF 2.4 -3.09 Electric WH / Gas Dryer	1.9	therm	per unit	\$ -	\$ -	0%	145	water heat	41	41	78	0	78	0	\$ -	\$ -	\$ -	
Clothes Washer MEF 2.4 -3.09 Gas WH / Electric Dryer	1.0	therm	per unit	\$ -	\$ -	0%	14	water heat	4,102	4,102	1,992	0	4,102	0	\$ -	\$ -	\$ -	
Clothes Washer MEF 2.4 -3.09 Gas WH / Gas Dryer	2.9	therm	per unit	\$ -	\$ -	0%	14	water heat	687	687	1,992	0	1,992	0	\$ -	\$ -	\$ -	
Clothes Washer MEF 3.1+ Electric WH / Gas Dryer	3.4	therm	per unit	\$ -	\$ -	0%	14	water heat	10	10	34	0	34	0	\$ -	\$ -	\$ -	
Clothes Washer MEF 3.1+ Gas / Electric Dryer	1.6	therm	per unit	\$ -	\$ -	0%	14	water heat	704	704	1,126	0	1,126	0	\$ -	\$ -	\$ -	
Clothes Washer MEF 3.1+ Gas WH / Gas Dryer	5.0	therm	per unit	\$ -	\$ -	0%	14	water heat	133	133	665	0	665	0	\$ -	\$ -	\$ -	

2015 values

2014 values



SF Existing - Web-Enabled Thermostats Schedule 214 Order Number 18230687 Gas

2014 Values are shown as reference only.

Original 2015 Budget

Revised 2015 Budget

This table summarizes the subtotals in the detail table to the left and is used to populate 2014-2015 Sector views.

	Budget											Ratios			Acquisition Cost	
	Labor	Marketing Labor	Overhead	Marketing	Employee/Office Expense	Outside Services	Materials	Miscellaneous	DBTC	Revenue	Total Budget	Total Savings	DBTC	Marketing		Outside Svcs
2014	\$25,000	\$0	\$17,300	\$0	\$500	\$125,000	\$500	\$500	\$0	\$0	\$168,800	therms	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!
Original 2015 Budget	\$25,000	\$2,500	\$19,140	\$20,000	\$500	\$0	\$500	\$500	\$255,000	\$0	\$323,140	54,000 therms				
Revised 2015 Budget	\$25,000	\$2,500	\$19,443	\$20,000	\$500	\$0	\$500	\$500	\$255,000	\$0	\$323,443	54,000 therms	56.4%	1.8%	35.6%	\$ 0.42
Total	\$50,000	\$2,500	\$36,743	\$20,000	\$1,000	\$125,000	\$1,000	\$1,000	\$255,000	\$0	\$492,243	54,000 therms	85.7%	0.4%	11.0%	\$ 8.43

NOTE: "Total" excludes "Original 2015 Budget" amount

2014 Values are shown as reference only.

Spending Section

Overall Total	2014	2015	Total
\$168,800.00	\$323,442.50	\$492,242.50	
<b>Budget Category</b>			
<b>FTE LABOR</b>	\$25,000.00	\$25,000.00	\$50,000.00
Average of Program Staff	\$25,000.00	\$25,000.00	\$50,000.00
	\$0.00	\$0.00	\$0.00
	\$0.00	\$0.00	\$0.00
0.00			
<b>MARKETING LABOR</b>	\$0.00	\$2,500.00	\$2,500.00
	\$0.00	\$2,500.00	\$2,500.00
	\$0.00	\$0.00	\$0.00
	\$0.00	\$0.00	\$0.00
<b>OVERHEAD</b>	\$17,300.00	\$19,442.50	\$36,742.50
Percentages for Applicable Year	69.20%	70.70%	
Program Staff	\$17,300.00	\$17,675.00	\$34,975.00
Marketing Staff	\$0.00	\$1,767.50	\$1,767.50
	\$0.00	\$0.00	\$0.00
	\$0.00	\$0.00	\$0.00
<b>MARKETING</b>	\$0.00	\$20,000.00	\$20,000.00
	\$0.00	\$20,000.00	\$20,000.00
	\$0.00	\$0.00	\$0.00
	\$0.00	\$0.00	\$0.00
<b>EMPLOYEE/OFFICE EXPENSES</b>	\$500.00	\$500.00	\$1,000.00
	\$500.00	\$500.00	\$1,000.00
	\$0.00	\$0.00	\$0.00
	\$0.00	\$0.00	\$0.00
<b>OUTSIDE SERVICES</b>	\$125,000.00	\$0.00	\$125,000.00
Honeywell	\$125,000.00	\$0.00	\$125,000.00
	\$0.00	\$0.00	\$0.00
	\$0.00	\$0.00	\$0.00
<b>MATERIALS</b>	\$500.00	\$500.00	\$1,000.00
	\$500.00	\$500.00	\$1,000.00
	\$0.00	\$0.00	\$0.00
	\$0.00	\$0.00	\$0.00
<b>MISCELLANEOUS</b>	\$500.00	\$500.00	\$1,000.00
	\$500.00	\$500.00	\$1,000.00
	\$0.00	\$0.00	\$0.00
	\$0.00	\$0.00	\$0.00
<b>DIRECT BENEFIT TO CUSTOMER</b>	\$0.00	\$255,000.00	\$255,000.00
Ratio	0.0%	78.8%	
<b>REVENUE</b>	\$0.00	\$0.00	\$0.00

SF Existing - Web-Enabled Thermostats Schedule 214 Order Number 18230687 Gas

SF Existing - Web-Enabled Thermostats Schedule 214 Order Number 18230687 Gas

Savings Section

Measure Name	Savings	UOM	Measure Information		Incentive	Support %	Measure Life	End Use	Unit Totals			Projected Savings			Incentive Totals			ness (Based on T NEBs)
			Unit Type	Measure Cost					2014	2015	Combined	2014	2015	Combined	2014	2015	Combined	
<b>TOTALS →</b>						100%	N/A											
Web-enabled thermostat	54	therm	per unit	\$ 255.00	\$ 255.00	100%	20	space heat	0	1,000	1,000	0	54,000	54,000	\$ -	\$ 255,000.00	\$ 255,000.00	0

Residential Showerheads Schedule 214 Order Number 18230700 Gas

2014 Values are shown as reference only.

Original 2015 Budget  
Revised 2015 Budget

This table summarizes the subtotals in the detail table to the left and is used to populate 2014-2015 Sector views.

	Labor	Marketing Labor	Overhead	Marketing	Employee/Office Expense	Outside Services	Materials	Miscellaneous	DBTC	Revenue	Total Budget	Total Savings	DBTC	Marketing	Outside Svcs	Acquisition Cost
2014	\$25,000	\$5,000	\$20,760	\$20,000	\$0	\$10,000	\$500	\$500	\$160,340	\$0	\$242,100	83,803 therms	66.2%	11.6%	4.1%	\$ 2.89
Original 2015 Budget	\$27,750	\$5,550	\$23,177	\$22,000	\$0	\$11,000	\$550	\$550	\$160,340	\$0	\$250,917	83,803 therms				
Revised 2015 Budget	\$19,000	\$4,500	\$16,615	\$25,000	\$300	\$10,000	\$500	\$300	\$310,900	\$0	\$387,115	145,116 therms	80.3%	8.4%	2.6%	\$ 2.67
Total	\$44,000	\$9,500	\$37,375	\$45,000	\$300	\$20,000	\$1,000	\$800	\$471,240	\$0	\$629,215	228,919 therms	74.9%	9.6%	3.2%	\$ 2.75

NOTE: "Total" excludes "Original 2015 Budget" amount

Ratios

Spending Section

Overall Total	2014	2015	Total
\$ 242,100.00	\$ 387,114.50	\$ 629,214.50	
<b>Budget Category</b>	<b>2014</b>	<b>2015</b>	<b>Total</b>
FTE LABOR	\$ 25,000.00	\$ 19,000.00	\$ 44,000.00
Market Manager	\$5,000.00	\$4,500.00	\$9,500.00
Program Manager	\$15,000.00	\$10,000.00	\$25,000.00
Program Implementer	\$5,000.00	\$4,500.00	\$9,500.00
	\$0.00	\$0.00	\$0.00
MARKETING LABOR	\$ 5,000.00	\$ 4,500.00	\$ 9,500.00
Marketing Manager	\$2,500.00	\$2,250.00	\$4,750.00
Marketing Support	\$2,500.00	\$2,250.00	\$4,750.00
	\$0.00	\$0.00	\$0.00
OVERHEAD	\$ 20,760.00	\$ 16,614.50	\$ 37,374.50
Percentages for Applicable Year	69.20%	70.70%	
Program Staff	\$17,300.00	\$13,433.00	\$30,733.00
Marketing Staff	\$3,460.00	\$3,181.50	\$6,641.50
	\$0.00	\$0.00	\$0.00
MARKETING	\$ 20,000.00	\$ 25,000.00	\$ 45,000.00
Materials & Campaign	\$20,000.00	\$25,000.00	\$45,000.00
	\$0.00	\$0.00	\$0.00
EMPLOYEE/OFFICE EXPENSES	\$ 300.00	\$ 300.00	\$ 300.00
	\$0.00	\$0.00	\$0.00
OUTSIDE SERVICES	\$ 10,000.00	\$ 10,000.00	\$ 20,000.00
Field Services	\$5,000.00	\$5,000.00	\$10,000.00
Incentive Processing	\$5,000.00	\$5,000.00	\$10,000.00
	\$0.00	\$0.00	\$0.00
MATERIALS	\$ 500.00	\$ 500.00	\$ 1,000.00
	\$500.00	\$500.00	\$1,000.00
	\$0.00	\$0.00	\$0.00
MISCELLANEOUS	\$ 500.00	\$ 300.00	\$ 800.00
	\$500.00	\$300.00	\$800.00
	\$0.00	\$0.00	\$0.00
DIRECT BENEFIT TO CUSTOMER	\$ 160,340.00	\$ 310,900.00	\$ 471,240.00
Ratio	66.2%	80.3%	
REVENUE	\$0.00	\$0.00	\$0.00

Savings Section

Measure Name	Savings	UOM	Unit Type	Measure Cost	Incentive	Support %	Measure Life	End Use	Unit Totals		Projected Savings			Incentive Totals			ess (Based on NEBS)		
									2014	2015	2014	2015	Combined	2014	2015	Combined			
<b>TOTALS</b>						100%	N/A				83,803	145,116	228,919	\$ 160,340.00	\$ 310,900.00	\$ 471,240.00	0		
Adapter - ShowerStart (G)	9.9	therms	per unit	\$ 30.00	\$ 10.00	0%	10	Res Water Heat	0	0	0	0	0	0	0	0	0	0	
Showerhead - Direct Install - 1.50 gpm	13.0	therms	per unit	\$ 31.00	\$ 31.00	2%	10	Res Water Heat	400	400	0	5,200	5,200	\$ -	\$ 12,400.00	\$ 12,400.00	\$ 66,140.00	-	
Showerhead - Engagement - C - Elec WH (G)	5.0	therms	per unit	\$ 24.00	\$ 10.00	0%	10	Res Water Heat	0	0	0	0	0	\$ -	\$ -	\$ -	\$ -	-	
Showerhead - Retail - Gas WH - 1.50 gpm and less	10.2	therms	per unit	\$ 24.00	\$ 10.00	6%	10	Res Water Heat	1,550	1,550	0	15,810	15,810	\$ -	\$ 15,500.00	\$ 15,500.00	\$ 256,292.50	50	
Showerhead - Retail - Gas WH - 1.51 to 1.75 gpm	7.9	therms	per unit	\$ 24.00	\$ 10.00	1%	10	Res Water Heat	150	150	0	1,185	1,185	\$ -	\$ 1,500.00	\$ 1,500.00	\$ 18,243.00	50	
Showerhead - Retail - Gas WH - 1.76 to 2.0 gpm	5.3	therms	per unit	\$ 24.00	\$ 10.00	1%	10	Res Water Heat	300	300	0	1,590	1,590	\$ -	\$ 3,000.00	\$ 3,000.00	\$ 23,340.00	50	
Showerhead - Retail - C - Any WH - 1.50 gpm and less (G)	5.1	therms	per unit	\$ 24.00	\$ 10.00	29%	10	Res Water Heat	16,500	16,500	0	84,150	84,150	\$ -	\$ 165,000.00	\$ 165,000.00	\$ 2,728,275.00	50	
Showerhead - Retail - C - Any WH - 1.51 to 1.75 gpm (G)	4	therms	per unit	\$ 24.00	\$ 10.00	3%	10	Res Water Heat	2,500	2,500	0	9,750	9,750	\$ -	\$ 25,000.00	\$ 25,000.00	\$ 304,050.00	50	
Showerhead - Retail - C - Any WH - 1.76 to 2.0 gpm (G)	3	therms	per unit	\$ 24.00	\$ 10.00	6%	10	Res Water Heat	6,750	6,750	0	17,550	17,550	\$ -	\$ 67,500.00	\$ 67,500.00	\$ 525,150.00	50	
Showerhead - Retail - GO - Any WH - 1.50 gpm and less	5	therms	per unit	\$ 24.00	\$ 10.00	2%	10	Res Water Heat	1,500	1,500	0	7,965	7,965	\$ -	\$ 15,000.00	\$ 15,000.00	\$ 248,025.00	50	
Showerhead - Retail - GO - Any WH - 1.51 to 1.75 gpm	4	therms	per unit	\$ 24.00	\$ 10.00	1%	10	Res Water Heat	200	200	0	820	820	\$ -	\$ 2,000.00	\$ 2,000.00	\$ 24,324.00	50	
Showerhead - Retail - GO - Any WH - 1.76 to 2.0 gpm	3	therms	per unit	\$ 24.00	\$ 10.00	1%	10	Res Water Heat	400	400	0	1,096	1,096	\$ -	\$ 4,000.00	\$ 4,000.00	\$ 31,120.00	50	
Showerhead - ShowerStart - 1.5 gpm (G)	17	therms	per unit	\$ 40.00	\$ 10.00	0%	10	Res Water Heat	0	0	0	0	0	\$ -	\$ -	\$ -	\$ -	-	
Showerhead Retail Gas Waterheat - 1.50 gpm and less	10.2	therm	per unit	\$ 24.00	\$ 10.00	1%	10	water heat	408		408	4,162	0	4,162	\$ 4,080.00	\$ -	\$ 4,080.00	\$ 134,925.60	60
Showerhead Retail Combined - 1.50 gpm and less	5.1	therm	per unit	\$ 24.00	\$ 10.00	39%	10	water heat	12,445		12,445	63,470	0	63,470	\$ 124,450.00	\$ -	\$ 124,450.00	\$ 2,057,780.75	75
1.50 gpm Showerheads - Direct Install	13.0	therm	per unit	\$ 24.00	\$ 10.00	1%	10	water heat	400		400	5,200	0	5,200	\$ 4,000.00	\$ -	\$ 4,000.00	\$ 132,280.00	75
Showerhead Retail Gas Waterheat - 1.51 - 1.75 gpm	7.9	therm	per unit	\$ 24.00	\$ 10.00	0%	10	water heat	8		8	63	0	63	\$ 80.00	\$ -	\$ 80.00	\$ 1,945.92	92
Showerhead Retail Combined - 1.51 - 1.75 gpm	3.9	therm	per unit	\$ 24.00	\$ 10.00	6%	10	water heat	2,048		2,048	7,987	0	7,987	\$ 20,480.00	\$ -	\$ 20,480.00	\$ 249,077.76	76
Showerhead Retail Gas Waterheat - 1.76 - 2.0 gpm	5.3	therm	per unit	\$ 24.00	\$ 10.00	1%	10	water heat	384		384	2,035	0	2,035	\$ 3,840.00	\$ -	\$ 3,840.00	\$ 59,750.40	40
Showerhead Combined - 1.76 - 2.0 gpm	2.6	therm	per unit	\$ 24.00	\$ 10.00	1%	10	water heat	341		341	887	0	887	\$ 3,410.00	\$ -	\$ 3,410.00	\$ 26,529.80	80

Residential Showerheads Schedule 214 Order Number 18230700 Gas

Residential Showerheads Schedule 214 Order Number 18230700 Gas

2014 Values are shown as reference only.

Original 2015 Budget  
Revised 2015 Budget

2014 Values are shown as reference only.

This table summarizes the subtotals in the detail table to the left and is used to populate 2014-2015 Sector views.

	Labor	Marketing Labor	Overhead	Marketing	Employee/Office Expense	Outside Services	Materials	Miscellaneous	DBTC	Revenue	Total Budget	Total Savings	DBTC	Marketing	Outside Svcs	Acquisition Cost
2014	\$35,100	\$13,163	\$33,398	\$37,500	\$2,500	\$292,500	\$0	\$15,000	\$2,749,009	\$0	\$3,178,169	560,960 therms	86.5%	1.9%	9.2%	\$ 5.67
Original 2015 Budget	\$35,100	\$13,163	\$33,591	\$37,500	\$2,500	\$292,500	\$0	\$15,000	\$3,197,762	\$0	\$3,627,115	622,449 therms				
Revised 2015 Budget	\$28,829	\$12,073	\$28,918	\$37,500	\$2,500	\$292,500	\$0	\$15,000	\$2,754,225	\$0	\$3,171,545	432,015 therms	86.8%	1.8%	9.2%	\$ 7.34
Total	\$99,029	\$38,398	\$95,906	\$112,500	\$7,500	\$877,500	\$0	\$45,000	\$8,700,996	\$0	\$9,976,829	1,615,425 therms	87.2%	1.8%	8.8%	\$ 6.18

NOTE: "Total" excludes "Original 2015 Budget" amount

Spending Section

Overall Total	2014	2015	Total
\$ 3,178,169.43	\$ 3,171,544.92	\$ 6,349,714.35	
<b>Budget Category</b>	<b>2014</b>	<b>2015</b>	<b>Total</b>
FTE LABOR	\$ 35,100.00	\$ 28,829.16	\$ 63,929.16
Avg of Program Staff	\$35,100.00	\$28,829.16	\$63,929.16
			\$0.00
			\$0.00
MARKETING LABOR	\$ 13,162.50	\$ 12,072.96	\$ 25,235.46
	\$13,162.50	\$12,072.96	\$25,235.46
			\$0.00
			\$0.00
			\$0.00
OVERHEAD	\$ 33,397.85	\$ 28,917.80	\$ 62,315.65
Percentages for Applicable Year	69.20%	70.70%	
Program Staff	\$34,289.20	\$30,382.22	\$64,671.42
Marketing Staff	\$9,108.45	\$8,535.58	\$17,644.03
			\$0.00
MARKETING	\$ 37,500.00	\$ 37,500.00	\$ 75,000.00
Bill inserts, collateral, media	\$37,500.00	\$37,500.00	\$75,000.00
			\$0.00
			\$0.00
EMPLOYEE/OFFICE EXPENSES	\$ 2,500.00	\$ 2,500.00	\$ 5,000.00
Travel, tolls, meals, lodging, phone expense	\$2,500.00	\$2,500.00	\$5,000.00
office supplies, equipment			\$0.00
			\$0.00
			\$0.00
OUTSIDE SERVICES	\$ 292,500.00	\$ 292,500.00	\$ 585,000.00
Contractor mgmt, training, QA & program admin.	\$292,500.00	\$292,500.00	\$585,000.00
			\$0.00
			\$0.00
MATERIALS	\$ -	\$ -	\$ -
			\$0.00
			\$0.00
			\$0.00
MISCELLANEOUS	\$ 15,000.00	\$ 15,000.00	\$ 30,000.00
	\$15,000.00	\$15,000.00	\$30,000.00
			\$0.00
			\$0.00
DIRECT BENEFIT TO CUSTOMER	\$ 2,749,009.28	\$ 2,754,225.00	\$ 5,503,234.28
Ratio	86.5%	86.8%	
REVENUE	\$0.00	\$0.00	\$0.00

Savings Section

Measure Name	Savings	UOM	Measure Information			Incentive	Support %	Measure Life	End Use	Unit Totals			Projected Savings			Incentive Totals			ess (Based on NEBs)
			Unit Type	Measure Cost						2014	2015	Combined	2014	2015	Combined	2014	2015	Combined	
<b>TOTALS →</b>						100%		N/A				560,960	432,015	992,975	\$ 2,749,009.28	\$ 2,754,225.00	\$ 5,503,234.28	\$ -	
Air Sealing CFM50 - Gas	0.083	therms	per unit	\$ 0.67	\$ 0.67	0.0%	30	space heat	500,000	0	500,000	41,500	0	41,500	\$ 335,000.00	\$ -	\$ 335,000.00		
Attic Insulation R-0 to R-49 - Gas	0.11	therms	square foot	\$ 1.08	\$ 0.33	0.0%	30	space heat	1,500,000	0	1,500,000	165,000	0	165,000	\$ 495,000.00	\$ -	\$ 495,000.00		
Floor Insulation R-0 to R-30 - Gas	0.066	therms	square foot	\$ 1.37	\$ 0.11	0.0%	30	space heat	1,100,000	0	1,100,000	72,600	0	72,600	\$ 121,000.00	\$ -	\$ 121,000.00		
Prescriptive Duct Sealing and Insulation - Gas	75	therms	per unit	\$ 1,000.00	\$ 300.00	19.1%	20	space heat	1,025	1,100	2,125	76,875	82,500	159,375	\$ 307,500.00	\$ 330,000.00	\$ 637,500.00		
PTCS Duct Sealing - Gas	58	therms	per home	\$ 538.00	\$ 300.00	0.7%	20	space heat	125	50	175	7,250	2,900	10,150	\$ 37,500.00	\$ 15,000.00	\$ 52,500.00		
Wall Insulation R-0 to R-13 - Gas	0.084	therms	square foot	\$ 0.97	\$ 0.22	0.0%	30	space heat	425,000	0	425,000	35,700	0	35,700	\$ 93,500.00	\$ -	\$ 93,500.00		
CO Monitor	0	therms	per home	\$ 39.30	\$ 39.30	0.0%	5	space heat	0	2,750	2,750	0	0	0	\$ 105,325.00	\$ 105,325.00	\$ 210,650.00		
Home Performance with Energy Star	0	therms	per home	\$ 600.00	\$ 400.00	0.0%	30	space heat	250	100	350	0	0	0	\$ 100,000.00	\$ 40,000.00	\$ 140,000.00		
Energy Star Windows- Double Pane to U.30- Average	0.532	therms	square foot	\$ 20.61	\$ 4.16	0.0%	30	space heat	119,608	0	119,608	63,631	0	63,631	\$ 497,569.28	\$ -	\$ 497,569.28		
Energy Star Windows- Single Pane to U.30- Average	0.981	therms	square foot	\$ 20.61	\$ 4.16	0.0%	30	space heat	84,000	0	84,000	82,404	0	82,404	\$ 349,440.00	\$ -	\$ 349,440.00		
Showerhead - leave behind	16	therms	per unit	\$ 10.00	\$ 10.00	4.1%	10	water heat	1,000	1,100	2,100	16,000	17,600	33,600	\$ 10,000.00	\$ 11,000.00	\$ 21,000.00	\$ 363,858.00	
HomePrint Assessment	0	therms	per home	\$ 115.00	\$ 115.00	0.0%			3,500	1,500	5,000	0	0	0	\$ 402,500.00	\$ 172,500.00	\$ 575,000.00		
Air Sealing CFM50 - Gas	0.024	therms	per unit	\$ 0.66	\$ 0.66	1.2%	30	Res Space Heat	0	225,000	225,000	0	5,400	5,400	\$ -	\$ 148,500.00	\$ 148,500.00		
Attic Insulation R-0 to R-49 - Gas	0.12	therms	square foot	\$ 1.12	\$ 0.33	15.3%	30	Res Space Heat	0	650,000	650,000	0	66,000	66,000	\$ -	\$ 181,500.00	\$ 181,500.00		
Energy Star Windows- Double Pane to U.30	0.316	therms	square foot	\$ 25.80	\$ 4.16	14.6%	30	Res Space Heat	0	200,000	200,000	0	63,200	63,200	\$ -	\$ 832,000.00	\$ 832,000.00		
Energy Star Windows- Single Pane to U.30	0.741	therms	square foot	\$ 20.87	\$ 4.16	19.7%	30	Res Space Heat	0	115,000	115,000	0	85,215	85,215	\$ -	\$ 478,400.00	\$ 478,400.00		
Floor Insulation R-0 to R-30 - Gas	0.049	therms	square foot	\$ 1.32	\$ 0.11	12.5%	30	Res Space Heat	0	1,100,000	1,100,000	0	53,900	53,900	\$ -	\$ 121,000.00	\$ 121,000.00		
Wall Insulation R-0 to R-13 - Gas	0.084	therms	square foot	\$ 1.39	\$ 0.22	7.8%	30	Res Space Heat	0	400,000	400,000	0	33,600	33,600	\$ -	\$ 88,000.00	\$ 88,000.00		
Attic Insulation R-11 to R-49 - Gas	0.031	therms	square foot	\$ 0.98	\$ 0.33	5.0%	30	Res Space Heat	0	700,000	700,000	0	21,700	21,700	\$ -	\$ 231,000.00	\$ 231,000.00		

2014 values

2015 values

Home Energy Reports  
Schedule 214  
Order Number 18230738  
Gas

2014 Values are shown as reference only.

Original 2015 Budget

Revised 2015 Budget

2014 Values are shown as reference only.

This table summarizes the subtotals in the detail table to the left and is used to populate 2014-2015 Sector views.

	Labor	Marketing Labor	Overhead	Marketing	Employee/Office Expense	Outside Services	Materials	Miscellaneous	DBIC	Revenue	Total Budget	Total Savings	Ratios			Acquisition Cost
													DBTC	Marketing	Outside Svcs	
2014	\$2,125	\$375	\$1,730	\$0	\$200	\$23,960	\$0	\$100	\$20,305	\$0	\$48,795	170,500 therms	38.0%	10.0%	38.0%	\$ 0.28
Original 2015 Budget	\$2,338	\$413	\$1,914	\$0	\$220	\$21,995	\$0	\$110	\$18,340	\$0	\$45,329	therms				
Revised 2015 Budget	\$1,913	\$375	\$1,618	\$0	\$250	\$21,995	\$100	\$100	\$18,340	\$0	\$44,691	therms	37.8%	10.2%	37.8%	\$ 0.28
Total	\$4,038	\$750	\$3,348	\$0	\$450	\$45,955	\$100	\$200	\$38,645	\$0	\$93,486	170,500 therms	37.7%	10.0%	37.7%	\$ 0.28

NOTE: "Total" excludes "Original 2015 Budget" amount

Spending Section

Overall Total			
	2014	2015	Total
<b>Budget Category</b>			
FTE LABOR	\$2,125.00	\$1,913.00	\$4,038.00
Market Manager	\$625.00	\$563.00	\$1,188.00
Program Manager	\$1,500.00	\$1,350.00	\$2,850.00
			\$0.00
			\$0.00
0.00			
<b>MARKETING LABOR</b>	\$375.00	\$375.00	\$750.00
Marketing Manager	\$125.00	\$125.00	\$250.00
Marketing Support	\$250.00	\$250.00	\$500.00
			\$0.00
			\$0.00
<b>OVERHEAD</b>	\$1,730.00	\$1,617.62	\$3,347.62
Percentages for Applicable Year	69.20%	70.70%	
Program Staff	\$1,470.50	\$1,352.49	\$2,822.99
Marketing Staff	\$259.50	\$265.13	\$524.63
			\$0.00
<b>MARKETING</b>	\$	\$	\$0.00
			\$0.00
			\$0.00
			\$0.00
<b>EMPLOYEE/OFFICE EXPENSES</b>	\$200.00	\$250.00	\$450.00
Employee training, travel, lodging	\$100.00	\$250.00	\$350.00
Phone expense, office supplies	\$100.00	\$0.00	\$100.00
			\$0.00
			\$0.00
<b>OUTSIDE SERVICES</b>	\$23,960.00	\$21,995.00	\$45,955.00
OPOWER	\$23,960.00	\$21,995.00	\$45,955.00
			\$0.00
			\$0.00
<b>MATERIALS</b>	\$0.00	\$100.00	\$100.00
		\$100.00	\$100.00
			\$0.00
			\$0.00
<b>MISCELLANEOUS</b>	\$100.00	\$100.00	\$200.00
	\$100.00	\$100.00	\$200.00
			\$0.00
			\$0.00
<b>DIRECT BENEFIT TO CUSTOMER</b>	\$ 20,305.00	\$ 18,340.00	\$ 38,645.00
Ratio	41.6%	41.0%	
<b>REVENUE</b>	\$0.00	\$0.00	\$0.00

Home Energy Reports  
Schedule 214  
Order Number 18230738  
Gas

Home Energy Reports  
Schedule 214  
Order Number 18230738  
Gas

Savings Section

Measure Name	Savings	UOM	Measure Information				Unit Totals			Projected Savings			Incentive Totals			s (Based on NEBs)		
			Unit Type	Measure Cost	Incentive	Support %	Measure Life	End Use	2014	2015	Combined	2014	2015	Combined				
<b>TOTALS →</b>																		
Home Energy Reports - Legacy	11	therm	per unit	\$ 1.31	\$ 1.31	50%	2	water heat	15,500	0	15,500	170,500	0	170,500	\$ 20,305.00	\$ 18,340.00	\$ 38,645.00	0
Home Energy Reports - Legacy Yr 2	0	therm	per unit	\$ 1.31	\$ 1.31	50%	2	water heat	0	14,000	14,000	0	0	0	\$ -	\$ 18,340.00	\$ 18,340.00	

Single Family New Construction Schedule 215 Order Number 18230684 Gas

2014 Values are shown as reference only.

Original 2015 Budget Revised 2015 Budget

2014 Values are shown as reference only.

This table summarizes the subtotals in the detail table to the left and is used to populate 2014-2015 Sector views.

2014												Ratios			Acquisition Cost	
	Labor	Marketing Labor	Overhead	Marketing	Employee/Office Expense	Outside Services	Materials	Miscellaneous	DBTC	Revenue	Total Budget	Total Savings	DBTC	Marketing		Outside Svcs
\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	therms	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!
\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	therms				
\$5,492	\$1,099	\$3,883	\$24,000	\$0	\$0	\$2,500	\$0	\$0	\$0	\$36,974	therms	0.0%	69.8%	0.0%		#DIV/0!
Total	\$5,492	\$1,099	\$3,883	\$24,000	\$0	\$0	\$2,500	\$0	\$0	\$36,974	therms	0.0%	69.8%	0.0%		#DIV/0!

NOTE: "Total" excludes "Original 2015 Budget" amount

Spending Section

Overall Total	2014	2015	Total
<b>Budget Category</b>			
<b>LABOR</b>		\$ 5,492.00	\$ 5,492.00
Program Coordinator		\$5,492.00	\$5,492.00
		\$0.00	\$0.00
		\$0.00	\$0.00
		\$0.00	\$0.00
<b>MARKETING LABOR</b>		\$ 1,099.00	\$ 1,099.00
Marketing Staff		\$1,099.00	\$1,099.00
		\$0.00	\$0.00
		\$0.00	\$0.00
		\$0.00	\$0.00
<b>OVERHEAD</b>		\$ 3,882.84	\$ 3,882.84
Percentages for Applicable Year	69.20%	70.70%	
Program Staff	\$0.00	\$3,882.84	\$3,882.84
		\$0.00	\$0.00
		\$0.00	\$0.00
<b>MARKETING</b>		\$ 24,000.00	\$ 24,000.00
Materials, Master Builders Assoc.		\$24,000.00	\$24,000.00
Promotional		\$0.00	\$0.00
		\$0.00	\$0.00
<b>EMPLOYEE/OFFICE EXPENSES</b>		\$ -	\$ -
		\$0.00	\$0.00
		\$0.00	\$0.00
		\$0.00	\$0.00
		\$0.00	\$0.00
<b>OUTSIDE SERVICES</b>		\$ -	\$ -
		\$0.00	\$0.00
		\$0.00	\$0.00
		\$0.00	\$0.00
		\$0.00	\$0.00
<b>MATERIALS</b>		\$ 2,500.00	\$ 2,500.00
		\$2,500.00	\$2,500.00
		\$0.00	\$0.00
		\$0.00	\$0.00
		\$0.00	\$0.00
<b>MISCELLANEOUS</b>		\$ -	\$ -
		\$0.00	\$0.00
		\$0.00	\$0.00
		\$0.00	\$0.00
		\$0.00	\$0.00
<b>DIRECT BENEFIT TO CUSTOMER</b>		\$ -	\$ -
Ratio			
<b>REVENUE</b>		\$0.00	\$0.00

Single Family New Construction Schedule 215 Order Number 18230684 Gas

Single Family New Construction Schedule 215 Order Number 18230684 Gas

Savings Section

Measure Name	Savings	UOM	Unit Type	Measure Cost	Incentive	Support %	Measure Life	End Use	Unit Totals			Projected Savings			Incentive Totals			Cost Effectiveness (Based on Two-Year Total)							
									2014	2015	Combined	2014	2015	Combined	2014	2015	Combined	NEBs	UC Ratio	RC Rat	PV UC	PV TRC	CE Std UC	CE Std TRC	
TOTALS													0	0	0	\$ -	\$ -	\$ -	0	N/A	N/A	\$ -	\$ -	\$ -	\$ -





2014 Values are shown as reference only.  
Original 2015 Budget  
Revised 2015 Budget  
2014 Values are shown as reference only.

This table summarizes the subtotals in the detail table to the left and is used to populate 2014-2015 Sector views.

	Labor	Marketing Labor	Overhead	Marketing	Employee/Office Expense	Outside Services	Materials	Miscellaneous	DBIC	Revenue	Total Budget	Total Savings	DBTC	Marketing	Outside Svcs	Acquisition Cost
2014	\$57,117	\$3,690	\$42,079	\$3,750	\$2,400	\$12,000	\$3,000	\$0	\$615,633	\$0	\$739,669	104,056 therms	83.2%	1.3%	1.6%	\$ 7.11
Original 2015 Budget	\$57,117	\$3,690	\$42,322	\$3,750	\$2,400	\$12,000	\$3,000	\$0	\$635,893	\$0	\$760,172	104,272 therms				
Revised 2015 Budget	\$52,724	\$3,321	\$39,624	\$3,750	\$1,500	\$54,404	\$1,500	\$200	\$342,023	\$0	\$499,044	107,542 therms	68.5%	1.8%	10.9%	\$ 4.64
Total	\$109,841	\$7,011	\$81,702	\$7,500	\$3,900	\$66,404	\$4,500	\$200	\$957,655	\$0	\$1,238,713	211,597 therms	77.3%	1.5%	5.4%	\$ 5.85

NOTE: "Total" excludes "Original 2015 Budget" amount

Due to file size, the 2015-specific measure table was imported to the 2015 ACP, and replaces the original 2014-2015 view.

Savings Section

Measure Information													REVISD 2015				Unit Totals			Projected Savings			Incentive Totals			REVISD 2015
UOM	Measure Name	Savings	Unit Type	Measure Cost	Incentive	Supp. %	Measure Life	End Use	PLANNED 2015	REVISD 2015	Delta	PLANNED 2015	REVISD 2015	Delta	PLANNED 2015	REVISD 2015	Delta	PLANNED 2015	REVISD 2015	Delta	NEBs per Unit					
TOTALS →													\$ 641,312.00	\$ 35,637.60		-306			104,056	107,542	3,486	\$ 615,632.50	\$ 342,022.50	\$ (273,610.00)		
therms	erator - 1.5 gpm GWH - Direct Ins	2.94	per unit	\$ 2.10	\$ 2.10	2.7%	10	Res Water Heat	0	1,000	1,000	0	2,940	2,940	\$ -	\$ 2,100.00	\$ 2,100.00	\$ -	\$ 2,100.00	\$ 2,100.00	\$ -	23.64				
therms	Attic Insulation R-11 to R-38	0.06	square foot	\$ 0.75	\$ 0.75	0.6%	30	Res Space Heat	10,000	10,000	0	600	600	0	\$ 7,500.00	\$ 7,500.00	\$ -	\$ 7,500.00	\$ 7,500.00	\$ -	\$ -					
therms	Attic Insulation R0 to R38	0.09	square foot	\$ 1.06	\$ 0.75	2.5%	30	Res Space Heat	150,000	30,000	(120,000)	13,500	2,700	(10,800)	\$ 112,500.00	\$ 22,500.00	\$ (90,000.00)	\$ 112,500.00	\$ 22,500.00	\$ (90,000.00)	\$ -					
therms	Water + Space Heating) Replacer	1923	calculated	\$ 32,205.00	\$ 9,394.00	1.8%	24	Comm Space Heat	0	1	1	0	1,923	1,923	\$ -	\$ 9,394.00	\$ 9,394.00	\$ -	\$ 9,394.00	\$ 9,394.00	\$ -					
therms	Domestic Water) Replacement (Cal	1100	calculated	\$ 11,560.00	\$ 5,500.00	1.0%	15	Comm Water Heat	0	1	1	0	1,100	1,100	\$ -	\$ 5,500.00	\$ 5,500.00	\$ -	\$ 5,500.00	\$ 5,500.00	\$ -					
therms	Boiler (Pool Heating) (Calculated)	412	calculated	\$ 3,600.00	\$ 1,686.00	0.4%	15	Comm Water Heat	0	1	1	0	412	412	\$ -	\$ 1,686.00	\$ 1,686.00	\$ -	\$ 1,686.00	\$ 1,686.00	\$ -					
therms	Space Heating) Replacement (Cal	734	calculated	\$ 6,000.00	\$ 3,670.00	2.7%	24	Comm Space Heat	6	4	(2)	4,404	2,936	(1,468)	\$ 22,020.00	\$ 14,680.00	\$ (7,340.00)	\$ 22,020.00	\$ 14,680.00	\$ (7,340.00)	\$ -					
therms	Floor Insulation R-0 to R-30	0.05	square foot	\$ 1.59	\$ 0.50	0.1%	30	Res Space Heat	2,000	2,000	0	100	100	0	\$ 1,000.00	\$ 1,000.00	\$ -	\$ 1,000.00	\$ 1,000.00	\$ -						
therms	Efficiency Natural Gas Fireplace -	72	per home	\$ 562.00	\$ 200.00	0.8%	20	Res Space Heat	12	12	0	864	864	0	\$ 2,400.00	\$ 2,400.00	\$ -	\$ 2,400.00	\$ 2,400.00	\$ -						
therms	ace & Water Heating Natural Gas	129.7	per home	\$ 1,526.00	\$ 800.00	1.2%	18	Res Space Heat	12	10	(2)	1,556	1,297	(259)	\$ 9,600.00	\$ 8,000.00	\$ (1,600.00)	\$ 9,600.00	\$ 8,000.00	\$ (1,600.00)	\$ -					
therms	atural Gas Boiler (95 AFUE) - In-u	89.3	per home	\$ 1,393.00	\$ 350.00	0.2%	20	Res Space Heat	0	2	2	0	179	179	\$ -	\$ 700.00	\$ 700.00	\$ -	\$ 700.00	\$ 700.00	\$ -					
therms	ural Gas Furnace (95 AFUE) - In-	82.4	per home	\$ 603.00	\$ 250.00	0.2%	18	Res Space Heat	0	2	2	0	165	165	\$ -	\$ 500.00	\$ 500.00	\$ -	\$ 500.00	\$ 500.00	\$ -					
therms	Head - Max 1.5 gpm GWH - Direct	13	per unit	\$ 18.00	\$ 18.00	8.0%	10	Res Water Heat	500	500	0	6,500	6,500	0	\$ 9,000.00	\$ 9,000.00	\$ -	\$ 9,000.00	\$ 9,000.00	\$ -	196.79					
therms	static Restrictor Handheld Sho	21.7	per unit	\$ 58.00	\$ 58.00	8.1%	10	Res Water Heat	0	400	400	0	8,680	8,680	\$ -	\$ 23,200.00	\$ 23,200.00	\$ -	\$ 23,200.00	\$ 23,200.00	\$ -	251.88				
therms	hermostatic Restrictor Showerhea	21.7	per unit	\$ 41.00	\$ 41.00	50.4%	10	Res Water Heat	500	2,500	2,000	10,850	54,250	43,400	\$ 20,500.00	\$ 102,500.00	\$ 82,000.00	\$ 20,500.00	\$ 102,500.00	\$ 82,000.00	\$ 21,88					
therms	hostatic Restrictor Showerhead Ac	8.7	per unit	\$ 33.00	\$ 33.00	8.1%	10	Res Water Heat	750	1,000	250	6,525	8,700	2,175	\$ 24,750.00	\$ 33,000.00	\$ 8,250.00	\$ 24,750.00	\$ 33,000.00	\$ 8,250.00	56.09					
therms	Variable Speed Drive - Gas	2742	calculated	\$ 58,100.00	\$ 13,619.00	0.0%	15	Comm Space Heat	0	0	0	0	0	0	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -					
therms	Wall Insulation R-0 to R-11	0.05	square foot	\$ 0.76	\$ 0.50	0.0%	30	Res Space Heat	725	725	0	36	36	0	\$ 362.50	\$ 362.50	\$ -	\$ 362.50	\$ 362.50	\$ -	\$ -					
therms	es (single to double paned) U= 1.2	0.88	square foot	\$ 20.61	\$ 6.00	12.3%	30	Res Space Heat	65,000	15,000	(50,000)	57,200	13,200	(44,000)	\$ 390,000.00	\$ 90,000.00	\$ (300,000.00)	\$ 390,000.00	\$ 90,000.00	\$ (300,000.00)	\$ -					
therms	Windows (single to triple paned) U= 1.2 to 0.22	0.96	square foot	\$ 21.97	\$ 8.00	0.9%	30	Res Space Heat	2,000	1,000	(1,000)	1,920	960	(960)	\$ 16,000.00	\$ 8,000.00	\$ (8,000.00)	\$ 16,000.00	\$ 8,000.00	\$ (8,000.00)	\$ -					

Spending Section

Overall Total	2014	2015	Total
\$ 739,669.21	\$ 499,044.49	\$ 1,238,713.20	
<b>Budget Category</b>	<b>2014</b>	<b>2015</b>	<b>Total</b>
FTE LABOR	\$ 57,117.45	\$ 52,723.80	\$ 109,841.25
0.05 Market Manager	\$4,393.65	\$4,393.65	\$8,787.30
0.20 Program Manager	\$17,574.60	\$17,574.60	\$35,149.20
0.10 Program Implementer	\$8,787.30	\$8,787.30	\$17,574.60
0.30 Energy Management Engineer	\$26,361.90	\$21,968.25	\$48,330.15
0.65 MARKETING LABOR	\$ 3,690.00	\$ 3,321.00	\$ 7,011.00
Marketing Lead	\$2,990.00	\$2,691.00	\$5,681.00
Marketing Support	\$700.00	\$630.00	\$1,330.00
			\$0.00
			\$0.00
OVERHEAD	\$ 42,078.76	\$ 39,623.67	\$ 81,702.43
Percentages for Applicable Year	69.20%	70.70%	
Program Staff	\$39,525.28	\$37,275.73	\$76,801.00
Marketing Staff	\$2,553.48	\$2,347.94	\$4,901.43
			\$0.00
			\$0.00
MARKETING	\$ 3,750.00	\$ 3,750.00	\$ 7,500.00
Marketing events, tools & materials	\$3,750.00	\$3,750.00	\$7,500.00
			\$0.00
			\$0.00
EMPLOYEE/OFFICE EXPENSES	\$ 2,400.00	\$ 1,500.00	\$ 3,900.00
Lodging, travel	\$1,900.00	\$1,000.00	\$2,900.00
Software, training, phone expense	\$500.00	\$500.00	\$1,000.00
			\$0.00
			\$0.00
OUTSIDE SERVICES	\$ 12,000.00	\$ 54,403.52	\$ 66,403.52
Labor - field management activities	\$12,000.00	\$54,403.52	\$66,403.52
			\$0.00
			\$0.00
MATERIALS	\$ 3,000.00	\$ 1,500.00	\$ 4,500.00
Diagnostic tools, safety equipment	\$3,000.00	\$1,500.00	\$4,500.00
			\$0.00
			\$0.00
MISCELLANEOUS	\$ -	\$ 200.00	\$ 200.00
		\$200.00	\$200.00
			\$0.00
			\$0.00
DIRECT BENEFIT TO CUSTOMER	\$ 615,632.50	\$ 342,022.50	\$ 957,655.00
Ratio	83.2%	68.5%	
REVENUE	\$0.00	\$0.00	\$0.00

2014 Values are shown as reference only.

Original 2015 Budget  
Revised 2015 Budget

2014 Values are shown as reference only.

This table summarizes the subtotals in the detail table to the left and is used to populate 2014-2015 Sector views.

	Labor	Marketing Labor	Overhead	Marketing	Employee/Office Expense	Outside Services	Materials	Miscellaneous	DBTC	Revenue	Total Budget	Total Savings	Ratios			Acquisition Cost
													DBTC	Marketing	Outside Svcs	
2014	\$95,000	\$0	\$65,740	\$700	\$16,500	\$7,000	\$100	\$0	\$412,172	\$0	\$597,212	147,072 therms	69.0%	0.1%	1.2%	\$ 4.06
Original 2015 Budget	\$95,000	\$0	\$66,120	\$700	\$16,500	\$8,000	\$200	\$0	\$117,455	\$0	\$303,975	152,379 therms				
Revised 2015 Budget	\$105,000	\$2,500	\$76,003	\$10,000	\$7,000	\$8,000	\$200	\$0	\$412,172	\$0	\$620,874	147,072 therms	66.4%	2.3%	1.3%	\$ 4.22
Total	\$200,000	\$2,500	\$141,743	\$10,700	\$23,500	\$15,000	\$300	\$0	\$824,344	\$0	\$1,218,086	294,144 therms	67.7%	1.2%	1.2%	\$ 4.14

NOTE: "Total" excludes "Original 2015 Budget" amount

Due to file size, the 2015-specific measure table was imported to the 2015 ACP, and replaces the original 2014-2015 view.

Savings Section

UOM	Measure Information				Supp. %	Measure Life	End Use	Unit Totals			Projected Savings			Incentive Totals			NEBs per Unit	
	Measure Name	Savings	Unit Type	Measure Cost				Incentive	PLANNED 2015	REVISIED 2015	Delta	PLANNED 2015	REVISIED 2015	Delta	PLANNED 2015	REVISIED 2015		Delta
TOTALS →				\$ 482,596.80	\$ 6,833.20	N/A		147,072	147,072	0	147,072	147,072	0	\$ 412,171.80	\$ 412,171.80	\$ -	\$ -	
therms	ing boiler - service ve	15	calculated	\$ 60.00	\$ 58.50	29.7%	15	Comm Water Heat	2,910	2,910	0	43,650	43,650	0	\$ 170,235.00	\$ 170,235.00	\$ -	\$ -
therms	ensing boiler - space	3	calculated	\$ 15.00	\$ 15.00	0.8%	24	Res Space Heat	408	408	0	1,224	1,224	0	\$ 6,120.00	\$ 6,120.00	\$ -	\$ -
therms	g water heater - service	15	calculated	\$ 30.00	\$ 27.00	23.7%	7	Comm Water Heat	2,328	2,328	0	34,920	34,920	0	\$ 62,856.00	\$ 62,856.00	\$ -	\$ -
therms	rhead - Max 1.50 gpm	13	per unit	\$ 31.00	\$ 25.00	20.6%	10	Res Water Heat	2,328	2,328	0	30,264	30,264	0	\$ 58,200.00	\$ 58,200.00	\$ -	\$ -
therms	rhead - Max 1.75 gpm	9	per unit	\$ 31.00	\$ 15.00	14.2%	10	Res Water Heat	2,328	2,328	0	20,952	20,952	0	\$ 34,920.00	\$ 34,920.00	\$ -	\$ -
therms	Solar thermal	1	calculated	\$ 2.70	\$ 2.70	0.1%	10	Comm Water Heat	204	204	0	204	204	0	\$ 550.80	\$ 550.80	\$ -	\$ -
therms	he Building - Design T	1272	calculated	\$ 7,000.00	\$ 6,360.00	10.4%	15	Res Space Heat	12	12	0	15,264	15,264	0	\$ 76,320.00	\$ 76,320.00	\$ -	\$ -
therms	role Building - Actual U	66	calculated	\$ 350.00	\$ 330.00	0.4%	15	Res Space Heat	9	9	0	594	594	0	\$ 2,970.00	\$ 2,970.00	\$ -	\$ -

Spending Section

Overall Total	2014	2015	Total
\$597,211.80	\$ 620,874.30	\$ 1,218,086.10	
<b>Budget Category</b>	<b>2014</b>	<b>2015</b>	<b>Total</b>
FTE LABOR	\$55,000.00	\$ 105,000.00	\$ 200,000.00
Market Manager	\$5,000.00	\$5,000.00	\$10,000.00
Program Manager	\$50,000.00	\$50,000.00	\$110,000.00
Program Coordinator	\$10,000.00	\$31,000.00	\$41,000.00
Energy Management Engineer	\$9,000.00	\$9,000.00	\$19,000.00
Program Implementer	\$10,000.00	\$10,000.00	\$20,000.00
MARKETING LABOR	\$ -	\$ 2,500.00	\$ 2,500.00
Marketing staff	\$ -	\$2,500.00	\$2,500.00
OVERHEAD	\$ 65,740.00	\$ 76,002.50	\$ 141,742.50
Percentages for Applicable Year	69.20%	70.70%	
Program Staff	\$65,740.00	\$74,235.00	\$139,975.00
Marketing Staff	\$0.00	\$1,767.50	\$1,767.50
MARKETING	\$ 700.00	\$ 10,000.00	\$ 10,700.00
Marketing - Advertising, MFNC	\$700.00	\$10,000.00	\$10,700.00
EMPLOYEE/OFFICE EXPENSES	\$ 16,500.00	\$ 7,000.00	\$ 23,500.00
Travel, lodging, meals	\$15,000.00	\$5,000.00	\$20,000.00
Training, software expense	\$900.00	\$1,000.00	\$1,900.00
Phone, printing	\$600.00	\$1,000.00	\$1,600.00
OUTSIDE SERVICES	\$ 7,000.00	\$ 8,000.00	\$ 15,000.00
Labor	\$7,000.00	\$8,000.00	\$15,000.00
MATERIALS	\$ 100.00	\$ 200.00	\$ 300.00
MISCELLANEOUS	\$ -	\$ -	\$ -
DIRECT BENEFIT TO CUSTOMER	\$ 412,171.80	\$ 412,171.80	\$ 824,343.60
Ratio	69.0%	66.4%	
REVENUE	\$0.00	\$0.00	\$0.00

C/I Retrofit  
Schedule 250  
Order Number:  
18230711  
Electric

2014 Values are shown as reference only.

	Labor	Marketing Labor	Overhead	Marketing	Employee/Office Expense	Outside Services	Materials	Miscellaneous	Direct Benefit to Customer (Incentives)	Total Budget	Total Savings
2014	\$ 1,855,700	\$ 14,600	\$ 1,399,600	\$ 53,410	\$ 102,860	\$ 2,844,673	\$ 26,300	\$ 201,212	\$ 14,450,611	\$ 20,948,966	71,560,000 kWh
Original 2015 Budget	\$ 1,924,900	\$ 24,900	\$ 1,357,000	\$ 53,410	\$ 102,860	\$ 1,884,673	\$ 26,300	\$ 201,212	\$ 13,725,811	\$ 19,301,066	62,259,600 kWh
Revised 2015 Budget	\$ 429,996	\$ 8,217	\$ 313,200	\$ 17,625	\$ 33,944	\$ 1,932,673	\$ 8,679	\$ 66,400	\$ 5,831,917	\$ 8,642,651	26,009,600 kWh
<b>TOTAL</b>	<b>\$ 2,285,696</b>	<b>\$ 22,817</b>	<b>\$ 1,712,800</b>	<b>\$ 71,035</b>	<b>\$ 136,804</b>	<b>\$ 4,777,346</b>	<b>\$ 34,979</b>	<b>\$ 267,612</b>	<b>\$ 20,282,528</b>	<b>\$ 29,591,617</b>	<b>97,569,600 kWh</b>

NOTE: "Total" excludes "Original 2015 Budget" amount

2014 Values are shown as reference only.

**Conservation Incentives**

[Link to In-house Programs](#)

[Link to Contracted Programs](#)

	2014	2015	Total
	\$ 12,130,611	\$ 3,961,917	\$ 16,092,528
	\$ 2,320,000	\$ 1,870,000	\$ 4,190,000
	\$ 14,450,611	\$ 5,831,917	\$ 20,282,528

**Labor (Incl Mgr, Dir, VP, and Budget & Admin Assessments)**

EES Staff, Maj Accts, CSY Support	\$ 2,162,000	\$ 736,296	\$ 2,898,296	13.10 Full Time Equivalent
Less Journal Entry Transfer Credit from Schedule 258	\$ (306,300)	\$ (306,300)	\$ (612,600)	
<b>Net Labor (EES, Maj Accts, CSY)</b>	<b>\$ 1,855,700</b>	<b>\$ 429,996</b>	<b>\$ 2,285,696</b>	

**Marketing**

	\$ 14,600	\$ 8,217	\$ 22,817	0.12 Full Time Equivalent
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**EMPLOYEE/OFFICE EXPENSES**

Meals (Staff Mtgs, Contractor Trainings, Travel, etc.)	\$ 7,600	\$ 2,508	\$ 10,108
Travel Expenses (Mileage, Airfare, Parking, Taxi, Lodging)	\$ 11,400	\$ 3,762	\$ 15,162
Training Expenses, Employee Memberships, Seminars	\$ 20,300	\$ 6,699	\$ 26,999
Office Supplies/Svcs, Printing, Phone Expense	\$ 32,760	\$ 10,811	\$ 43,571
Other	\$ 30,800	\$ 10,164	\$ 40,964
	\$ 102,860	\$ 33,944	\$ 136,804

**Miscellaneous Expenses**

Software Maintenance, Assessments	\$ 201,212	\$ 66,400	\$ 267,612
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**Materials Expenses**

Materials - Direct Purchase	\$ 25,460	\$ 8,402	\$ 33,862
Other/Miscellaneous	\$ 840	\$ 277	\$ 1,117
<b>Total Materials Expenses</b>	<b>\$ 26,300</b>	<b>\$ 8,679</b>	<b>\$ 34,979</b>

**Marketing Expenses**

	\$ 53,410	\$ 17,625	\$ 71,035
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**Overhead**

Journal Entry Transfer Credit (See Note 1 at right)	\$ 1,506,200	\$ 526,400	\$ 2,032,600	69.2% 2014
	\$ (106,600)	\$ (213,200)	\$ (319,800)	70.7% 2015
<b>Net Overhead</b>	<b>\$ 1,399,600</b>	<b>\$ 313,200</b>	<b>\$ 1,712,800</b>	

**Outside Services**

<b>In-House Programs</b>			
CMS & Bradson Technologies - CSY Support	\$ 119,823	\$ 119,823	\$ 239,646
Cellnet (Meter Data Collection Fees)	\$ 76,500	\$ 76,500	\$ 153,000
Lighting Design Lab (Training & Cust Consultations)	\$ 12,000	\$	\$ 12,000
Energy Mgmt Software Development	\$ 5,000	\$ 5,000	\$ 10,000
Itron (Energy Interval Service)	\$ 5,100	\$ 5,100	\$ 10,200
Other (Misc Small Contracts)	\$ 56,250	\$ 56,250	\$ 112,500
<b>Contracted Programs</b>			
Energy Smart Grocer	\$ 890,000	\$ 890,000	\$ 1,780,000
Industrial Systems Optimization	\$ 960,000	\$ 300,000	\$ 1,260,000
Data Center Energy Efficiency Program	\$ 720,000	\$ 480,000	\$ 1,200,000
<b>Total Outside Services</b>	<b>\$ 2,844,673</b>	<b>\$ 1,932,673</b>	<b>\$ 4,777,346</b>

**TOTAL PROGRAM EXPENSES**

	\$ 20,948,966	\$ 8,642,651	\$ 29,591,617
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**Annual Energy Savings (kWh)**

[Link to In-house Savings Summary](#)

	2014	2015	Total
Lighting	36,250,000	0	36,250,000 kWh
Industrial Custom Grant Measures	1,410,000	1,409,600	2,819,600 kWh
Comprehensive Building Tune-Up (CBTU)	3,900,000	2,600,000	6,500,000 kWh
Other (non-lighting/non-industrial Custom Grants)	10,000,000	10,000,000	20,000,000 kWh
<a href="#">Link to Contracted Savings Summary</a>			
Energy Smart Grocer	6,000,000	6,000,000	12,000,000 kWh
Industrial Systems Optimization	8,000,000	2,000,000	10,000,000 kWh
Data Center energy Efficiency Program	6,000,000	4,000,000	10,000,000 kWh
<b>Total Savings</b>	<b>71,560,000</b>	<b>26,009,600</b>	<b>97,569,600 kWh</b>

Percent of 2-Year Total

73%

27%

2-Year Savings = 97,569,600 kWh  
 Avg Incentive = \$ 0.22 /kWh  
 Program Cost = \$ 0.33 /kWh  
 Direct Incentives to Cust = 67.5%

Note 1: Program expenditures equal to 7.5% of Sch 120 collections for Rate Sch 40, 46,49, 448, 449/459 customers are transferred (credited) annually by journal entry to E250 C/I Retrofit (order #18230711) & debited to E258 Self-Directed (order #18230729). These expenditures are represented in this table as [labor (##) + overhead (##)] values and must reconcile with cell **L-33** on tab **LPSD\_Detail\_BEM Sch 258 Elec**. The 7.5% is represented in Schedule 250 as credits to indicate that some EMEs spend time managing projects for Sch. 258 customers. The amount is credited to Sch 250 and debited to 258 to satisfy requirements in Schedule 258, Section 4, Funding.

**Journal Entry Transfer Credit - 2015 (See Labor Note)**

Sch 250 to Sch 258 Journal Transfer Amt:	\$ 519,500
EES Labor Adjustment:	\$ 306,300
Overhead Adjustment:	\$ 213,200

Order Numbers:  
18231135  
18231133  
18231132

[Return to Electric Sector View](#)

C/I Retrofit--Custom Lighting Grants

Schedule 250

Order Number:  
18230724

Electric

C/I Retrofit--Custom Lighting Grants

Schedule 250

Order Number:  
18230724

Electric

C/I Retrofit--  
Custom Lighting  
Grants  
Schedule 250  
Order Number:  
18230724  
Electric

2014 Values are shown as reference only.

This program was moved from C/I Retrofit for 2015 presentation.

Original 2015 Budget  
Revised 2015 Budget

	Labor	Marketing Labor	Overhead	Marketing	Employee/Office Expense	Outside Services	Materials	Miscellaneous	Direct Benefit to Customer (Incentives)	Total Budget	Total Savings
2014	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	kWh
Original 2015 Budget	\$ 1,494,904	\$ 16,683	\$ 1,068,700	\$ 35,785	\$ 68,916	\$ 20,000	\$ 17,621	\$ 12,000	\$ 8,043,893	\$ 10,778,502	36,250,000 kWh
<b>TOTAL</b>	<b>\$ 1,494,904</b>	<b>\$ 16,683</b>	<b>\$ 1,068,700</b>	<b>\$ 35,785</b>	<b>\$ 68,916</b>	<b>\$ 20,000</b>	<b>\$ 17,621</b>	<b>\$ 12,000</b>	<b>\$ 8,043,893</b>	<b>\$ 10,778,502</b>	<b>36,250,000 kWh</b>

NOTE: "Total" excludes "Original 2015 Budget" amount

2014 Values are shown as reference only.

Conservation Incentives

[Link to In-house Programs](#)

[Link to Contracted Programs](#)

Labor (Incl Mgr, Dir, VP, and Budget & Admin Assessments)

EES Staff, Maj Accts, CSY Support

Net Labor (EES, Maj Accts, CSY)

Marketing

EMPLOYEE/OFFICE EXPENSES

Meals (Staff Mtgs, Contractor Trainings, Travel, etc.)  
Travel Expenses (Mileage, Airfare, Parking, Taxi, Lodging)  
Training Expenses, Employee Memberships, Seminars  
Office Supplies/Svcs, Printing, Phone Expense  
Other

Miscellaneous Expenses

Software Maintenance, Assessments

Materials Expenses

Materials - Direct Purchase  
Other/Miscellaneous

Total Materials Expenses

Marketing Expenses

Overhead

Net Overhead

Outside Services

Lighting Design Lab (Training & Cust Consultations)

Total Outside Services

TOTAL PROGRAM EXPENSES

Annual Energy Savings (kWh)

Lighting

[Link to In-house Savings Summary](#)

[Link to Contracted Savings Summary](#)

Total Savings

	2014	2015	Total
Conservation Incentives		\$ 8,043,893	\$ 8,043,893
		\$ -	\$ -
		\$ 8,043,893	\$ 8,043,893
Labor (Incl Mgr, Dir, VP, and Budget & Admin Assessments)		\$ 1,494,904	\$ 1,494,904
EES Staff, Maj Accts, CSY Support			11.10 Full Time Equivalent
Net Labor (EES, Maj Accts, CSY)		\$ 1,494,904	\$ 1,494,904
Marketing		\$ 16,683	\$ 16,683
			0.12 Full Time Equivalent
EMPLOYEE/OFFICE EXPENSES			
Meals (Staff Mtgs, Contractor Trainings, Travel, etc.)	\$ 5,092	\$ 5,092	
Travel Expenses (Mileage, Airfare, Parking, Taxi, Lodging)	\$ 7,638	\$ 7,638	
Training Expenses, Employee Memberships, Seminars	\$ 13,601	\$ 13,601	
Office Supplies/Svcs, Printing, Phone Expense	\$ 21,949	\$ 21,949	
Other	\$ 20,636	\$ 20,636	
	\$ 68,916	\$ 68,916	
Miscellaneous Expenses		\$ 12,000	\$ 12,000
Software Maintenance, Assessments			
Materials Expenses			
Materials - Direct Purchase	\$ 17,058	\$ 17,058	
Other/Miscellaneous	\$ 563	\$ 563	
Total Materials Expenses	\$ 17,621	\$ 17,621	
Marketing Expenses		\$ 35,785	\$ 35,785
Overhead		\$ 1,068,700	\$ 1,068,700
Net Overhead		\$ 1,068,700	\$ 1,068,700
Outside Services			
Lighting Design Lab (Training & Cust Consultations)	\$ 20,000	\$ 20,000	
		\$ -	\$ -
Total Outside Services		\$ 20,000	\$ 20,000
TOTAL PROGRAM EXPENSES		\$ 10,778,502	\$ 10,778,502

69.2% 2014  
70.7% 2015

2015 Savings = 36,250,000 kWh  
Avg Incentive = \$ 0.22 /kWh  
Program Cost = \$ 0.30 /kWh  
Direct Incentives to Cust = 74.6%

	2015	Total
Lighting	36,250,000	36,250,000 kWh
Total Savings	36,250,000	36,250,000 kWh

Percent of 2-Year Total

100%

C/I Retrofit--  
Custom Lighting  
Grants  
Schedule 250  
Order Number:  
18230724

Electric

C/I New Construction  
Schedule 251  
Order Number: 18230715  
Electric

2014 Values are shown as reference only.

Original 2015 Budget

Revised 2015 Budget

TOTAL

	Labor	Marketing Labor	Overhead	Marketing	Employee/Office Expense	Outside Services	Materials	Miscellaneous	Direct Benefit to Customer (Incentives)	Total Budget	Total Savings
2014	\$ 233,800	\$ 24,300	\$ 178,600	\$ 19,810	\$ 4,410	\$ 153,600	\$ 1,130	\$ 7,906	\$ 932,500	\$ 1,556,056	2,525,000 kWh
Original 2015 Budget	\$ 240,000	\$ 24,300	\$ 184,000	\$ 19,810	\$ 4,410	\$ 153,518	\$ 1,130	\$ 7,906	\$ 1,117,500	\$ 1,752,574	2,975,000 kWh
Revised 2015 Budget	\$ 240,000	\$ 24,300	\$ 186,900	\$ 19,810	\$ 4,410	\$ 153,518	\$ 1,130	\$ 7,906	\$ 2,350,000	\$ 2,987,974	9,350,000 kWh
TOTAL	\$ 473,800	\$ 48,600	\$ 365,500	\$ 39,620	\$ 8,820	\$ 307,118	\$ 2,260	\$ 15,812	\$ 3,282,500	\$ 4,544,030	11,875,000 kWh

NOTE: "Total" excludes "Original 2015 Budget" amount

2014 Values are shown as reference only.

[Link to In-house Programs](#)

[Link to Contracted Programs](#)

	2014	2015	Total
	\$ 832,500	\$ 2,100,000	\$ 2,932,500
	\$ 100,000	\$ 250,000	\$ 350,000
	\$ 932,500	\$ 2,350,000	\$ 3,282,500
<b>Labor (Incl Mgr, Dir, VP, and Budget &amp; Admin Assessments)</b>			
EES Staff, Maj Accts, CSY Support	\$ 233,800	\$ 240,000	\$ 473,800
Marketing	\$ 24,300	\$ 24,300	\$ 48,600
<b>EMPLOYEE/OFFICE EXPENSES</b>			
Meals (Staff Mtgs, Contractor Trainings, Travel, etc.)	\$ 300	\$ 300	\$ 600
Travel Expenses (Mileage, Airfare, Lodging)	\$ 500	\$ 500	\$ 1,000
Training Expenses, Employee Memberships, Seminars	\$ 900	\$ 900	\$ 1,800
Office Supplies/Svcs, Printing, Phone Expense	\$ 1,410	\$ 1,410	\$ 2,820
Other	\$ 1,300	\$ 1,300	\$ 2,600
	\$ 4,410	\$ 4,410	\$ 8,820
<b>Miscellaneous Expenses</b>	\$ 7,906	\$ 7,906	\$ 15,812
<b>Materials Expenses</b>			
Materials - Direct Purchase	\$ 1,090	\$ 1,090	\$ 2,180
Other/Miscellaneous	\$ 40	\$ 40	\$ 80
<b>Total Materials Expenses</b>	\$ 1,130	\$ 1,130	\$ 2,260
<b>Marketing Expenses</b>	\$ 19,810	\$ 19,810	\$ 39,620
<b>Overhead</b>	\$ 178,600	\$ 186,900	\$ 365,500
<b>Outside Services</b>			
DemandSideEngineering - Bldg Energy Simulation Analysis	\$ 36,000	\$ 36,000	\$ 72,000
CMS & Bradson Technologies - CSY Support	\$ 8,600	\$ 8,518	\$ 17,118
Lighting Design Lab (Design Support/Consultations)	\$ 28,000	\$ 28,000	\$ 56,000
Integrated Design Lab (Design Support/Consultations)	\$ 36,000	\$ 36,000	\$ 72,000
Energy Smart Grocer	\$ 45,000	\$ 45,000	\$ 90,000
	\$ 153,600	\$ 153,518	\$ 307,118
	\$ 1,556,056	\$ 2,987,974	\$ 4,544,030

2.61 Full Time Equivalent  
0.20 Full Time Equivalent

2015 Savings = 9,350,000 kWh  
Avg Incentive = \$ 0.25 /kWh  
Program Cost = \$ 0.32 /kWh  
Direct Incentives to Cust = 78.6%

69.2% 2014  
70.7% 2015

C/I New Construction  
Schedule 251  
Order Number: 18230715  
Electric

**Annual Energy Savings (kWh)**

Whole Building Approach, Component Approach, Post-Occupancy Commissioning

[Link to In-house Programs](#)

Contracted Programs (Energy Smart Grocer)

Total Energy Savings

[Link to Contracted Programs](#)

	2014	2015	Total	Updated 2015
Whole Building Approach, Component Approach, Post-Occupancy Commissioning	2,025,000	8,100,000	10,125,000 kWh	8,100,000
Contracted Programs (Energy Smart Grocer)	500,000	1,250,000	1,750,000 kWh	1,250,000
Total Energy Savings	2,525,000	9,350,000	11,875,000 kWh	9,350,000 kWh

Percent of 2-Year Total

21% 79%

Resource Conservation Manager  
Schedule 253  
Order Number: 18230723  
Electric

2014 Values are shown as reference only.

	Labor	Marketing Labor	Overhead	Marketing	Employee/Office Expense	Outside Services	Materials	Miscellaneous	Direct Benefit to Customer (Incentives)	Total Budget	Total Savings
2014	\$ 382,400	\$ 20,700	\$ 278,900	\$ 17,736	\$ 13,630	\$ 226,759	\$ 3,800	\$ 30,236	\$ 504,500	\$ 1,478,661	\$ 12,150,000
Original 2015 Budget	\$ 393,300	\$ 20,700	\$ 288,100	\$ 17,736	\$ 13,630	\$ 226,759	\$ 3,800	\$ 30,236	\$ 645,500	\$ 1,639,761	\$ 17,850,000
Revised 2015 Budget	\$ 393,300	\$ 20,700	\$ 292,700	\$ 17,736	\$ 13,630	\$ 326,759	\$ 3,800	\$ 30,236	\$ 1,645,500	\$ 2,744,361	\$ 16,350,000
<b>TOTAL</b>	<b>\$ 775,700</b>	<b>\$ 41,400</b>	<b>\$ 571,600</b>	<b>\$ 35,472</b>	<b>\$ 27,260</b>	<b>\$ 553,518</b>	<b>\$ 7,600</b>	<b>\$ 60,472</b>	<b>\$ 2,150,000</b>	<b>\$ 4,223,022</b>	<b>\$ 28,500,000</b>

NOTE: "Total" excludes "Original 2015 Budget" amount

2014 Values are shown as reference only.

[Link to In-house Programs](#)  
[Link to Contracted Savings Summary](#)

	2014	2015	Total	
	\$ 364,500	\$ 445,500	\$ 810,000	RCM Incentives
		\$ 1,000,000	\$ 1,000,000	Community RCM Incentives / Implementation
	\$ 140,000	\$ 200,000	\$ 340,000	SRM Incentives
	<b>\$ 504,500</b>	<b>\$ 1,645,500</b>	<b>\$ 2,150,000</b>	
<b>Labor (Incl Mgr, Dir, VP, and Budget &amp; Admin Assessments)</b>				
EES Staff, Maj Accts, CSY Support	\$ 382,400	\$ 393,300	\$ 775,700	4.25 Full Time Equivalent
Marketing	\$ 20,700	\$ 20,700	\$ 41,400	0.16 Full Time Equivalent
<b>EMPLOYEE/OFFICE EXPENSES</b>				
Meals (Staff Mtgs, Contractor Trainings, Travel, etc.)	\$ 1,000	\$ 1,000	\$ 2,000	
Travel Expenses (Mileage, Airfare, Lodging)	\$ 1,400	\$ 1,400	\$ 2,800	
Training Expenses, Employee Memberships, Seminars	\$ 2,600	\$ 2,600	\$ 5,200	
Office Supplies/Svcs, Phone Expense, Printing	\$ 4,730	\$ 4,730	\$ 9,460	
Other	\$ 3,900	\$ 3,900	\$ 7,800	
	<b>\$ 13,630</b>	<b>\$ 13,630</b>	<b>\$ 27,260</b>	
<b>Miscellaneous Expenses</b>	\$ 30,236	\$ 30,236	\$ 60,472	
<b>Materials Expenses</b>				
Materials - Direct Purchase	\$ 3,680	\$ 3,680	\$ 7,360	
Other/Miscellaneous	\$ 120	\$ 120	\$ 240	
<b>Total Materials Expenses</b>	<b>\$ 3,800</b>	<b>\$ 3,800</b>	<b>\$ 7,600</b>	
<b>Marketing Expenses</b>	\$ 17,736	\$ 17,736	\$ 35,472	
<b>Overhead</b>	\$ 278,900	\$ 292,700	\$ 571,600	69.2% 2014 70.7% 2015
<b>Outside Services</b>				
CMS & Bradson Technologies - CSY Support	\$ 8,559	\$ 8,559	\$ 16,500	
Cellnet (Meter Data Collection Fees)	\$ 96,750	\$ 96,750	\$ 140,000	
Energy Mgmt Software Dev (RCM Software)	\$ 80,000	\$ 180,000	\$ 216,000	
LPB Energy (Utility Mgr Software Support)	\$ 35,000	\$ 35,000	\$ 144,000	
Itron (Energy Interval Service)	\$ 6,450	\$ 6,450	\$ 88,000	
<b>Total Outside Services</b>	<b>\$ 226,759</b>	<b>\$ 326,759</b>	<b>\$ 553,518</b>	
<b>TOTAL PROGRAM EXPENSES</b>	<b>\$ 1,478,661</b>	<b>\$ 2,744,361</b>	<b>\$ 4,223,022</b>	

2015 Savings = 16,350,000 kWh  
Avg Incentive = \$ 0.10 /kWh  
Program Cost = \$ 0.17 /kWh  
Direct Incentives to Cust = 60.0%

\*Direct benefits to customer also include RCM employee labor (3-for-free audits, etc.) and energy information via Itron, Utility Mgr Software, and database support from BEM employees.

Resource Conservation Manager  
Schedule 253  
Order Number: 18230723  
Electric

[Link to In-house Programs](#)

Annual Energy Savings (kWh)	2014	2015	Total
RCM	12,150,000	14,850,000	27,000,000 kWh
Strategic Resource Management	0	1,500,000	1,500,000 kWh
	<b>12,150,000</b>	<b>16,350,000</b>	<b>28,500,000 kWh</b>

[Link to Contracted Savings Summary](#)

Percent of 2-Year Total      43%      57%



# Program ended in 2014. All services offered through custom grants (Schedule 250) or lighting rebates (Schedule 262)

Small Business Lighting  
Schedule-255  
Order Number: 18230725  
Electric

2013 budget (For comparison. Source: Final 2013 ACP)

	Labor	Marketing Labor	Overhead	Marketing	Employee/Office Expense	Outside Services	Materials	Miscellaneous	Direct Benefit to Customer (Incentives)	Total Budget	Total Savings
2013 budget (For comparison. Source: Final 2013 ACP)	\$ 645,100	\$ 19,400	\$ 469,800	\$ 12,500	\$ 10,200	\$ 68,250	\$ 3,380	\$ 500	\$ 4,411,000	\$ 5,640,130	16,040,000
2014	\$ 8,900	\$ -	\$ 6,200	\$ -	\$ 10,010	\$ -	\$ 4,420	\$ 27,485	\$ 550,000	\$ 607,015	2,000,000
2015	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	0
<b>TOTAL</b>	<b>\$ 8,900</b>	<b>\$ -</b>	<b>\$ 6,200</b>	<b>\$ -</b>	<b>\$ 10,010</b>	<b>\$ -</b>	<b>\$ 4,420</b>	<b>\$ 27,485</b>	<b>\$ 550,000</b>	<b>\$ 607,015</b>	<b>2,000,000</b>

[Link to In-house Programs](#)

[Link to Contracted Savings Summary](#)

**Labor (Incl Mgr, Dir, VP, and Budget & Admin Assessments)**

	2014	2015	Total
EES Staff, Maj Accts, CSY Support	\$ 8,900	\$ -	\$ 8,900
Marketing	\$ -	\$ -	\$ -

**EMPLOYEE/OFFICE EXPENSES**

	2014	2015	Total
Meals (Staff Mtgs, Contractor Trainings, Travel, etc.)	\$ 500	\$ -	\$ 500
Travel Expenses (Mileage, Airfare, Lodging)	\$ 800	\$ -	\$ 800
Training Expenses, Employee Memberships, Seminars	\$ 1,200	\$ -	\$ 1,200
Office Supplies/Svcs, Phone Expense, Printing	\$ 5,510	\$ -	\$ 5,510
Other	\$ 2,000	\$ -	\$ 2,000
<b>Total</b>	<b>\$ 10,010</b>	<b>\$ -</b>	<b>\$ 10,010</b>

**Miscellaneous Expenses**

	2014	2015	Total
	\$ 27,485	\$ -	\$ 27,485

**Materials Expenses**

	2014	2015	Total
Materials - Direct Purchase	\$ 4,280	\$ -	\$ 4,280
Other/Miscellaneous	\$ 140	\$ -	\$ 140
<b>Total Materials Expenses</b>	<b>\$ 4,420</b>	<b>\$ -</b>	<b>\$ 4,420</b>

**Marketing Expenses**

	2014	2015	Total
	\$ -	\$ -	\$ -

**Overhead**

	2014	2015	Total
	\$ 6,200	\$ -	\$ 6,200

**Outside Services**

	2014	2015	Total
Bradson Technologies - CSY Support	\$ -	\$ -	\$ -
Software Development (CMS - Tracking/Forecasting)	\$ -	\$ -	\$ -
Other (Misc Small Contracts)	\$ -	\$ -	\$ -
<b>Total Outside Services</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>

**TOTAL PROGRAM EXPENSES**

	2014	2015	Total
	\$ 607,015	\$ -	\$ 607,015

Program ends 12/31/2013. 2014 budget and savings is required to process Small Business Lighting rebate applications received through 12/31/2013.

0.10 Full Time Equivalent  
0.00 Full Time Equivalent

2015 Savings = 0 kWh  
Avg Incentive = \$ 0.28 /kWh  
Program Cost = \$ 0.30 /kWh  
Direct Incentives to Cust = 90.6%

Small Business Lighting  
Schedule-255  
Order Number: 18230725  
Electric

	2014	2015	Total
Annual Energy Savings	2,000,000	-	2,000,000 kWh

Percent of 2-Year Total 100%



Large Power User Self-Directed Program Schedule 258 Order Number: Non-449: 18230721 449: 18230720

2014 Values are shown as reference only.

Original 2015 Budget

Revised 2015 Budget

TOTAL

	Labor	Marketing Labor	Overhead	Marketing	Employee/Office Expense	Outside Services	Materials	Miscellaneous	Direct Benefit to Customer (Incentives)	Total Budget	Total Savings
2014	\$ 306,300	\$ -	\$ 213,200	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 4,771,186	\$ 5,290,686	15,350,000 kWh
Original 2015 Budget	\$ 306,300	\$ -	\$ 213,200	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 1,148,223	\$ 1,667,723	1,700,000 kWh
Revised 2015 Budget	\$ 306,300	\$ -	\$ 213,200	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 1,148,223	\$ 1,667,723	1,700,000 kWh
TOTAL	\$ 612,600	\$ -	\$ 426,400	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 5,919,409	\$ 6,958,409	17,050,000 kWh

NOTE: "Total" excludes "Original 2015 Budget" amount

2014 Values are shown as reference only.

Electric

Conservation Incentives



NEEA Contribution (10% of Schedule 120 collections)

Labor (Incl Mgr, Dir, VP, and Budget & Admin Assessments)

EES Staff, Maj Accts, CSY Support  
Labor, Journal Entry, Schedule 258 projects (please see note 1 on right.)  
Marketing

EMPLOYEE/OFFICE EXPENSES

Meals (Staff Mtgs, Contractor Trainings, Travel, etc.)  
Travel Expenses (Mileage, Airfare, Lodging)  
Training Expenses, Employee Memberships, Seminars  
Office Supplies/Svcs, Phone Expense, Printing  
Other

Miscellaneous Expenses

Materials Expenses

Materials - Direct Purchase  
Other/Miscellaneous

Total Materials Expenses

Marketing Expenses

Overhead (Please see Note 1 on right.)

TOTAL PROGRAM EXPENSES

	2014	2015	Total
\$	4,078,563	\$ 455,600	\$ 9,240,000
\$	692,623	\$ 692,623	\$ 1,385,246
\$	4,771,186	\$ 1,148,223	\$ 5,919,409
\$	306,300	\$ 306,300	\$ 612,600
\$	-	\$ -	\$ -
\$	306,300	\$ 306,300	\$ 612,600
\$	-	\$ -	\$ -
\$	-	\$ -	\$ -
\$	-	\$ -	\$ -
\$	-	\$ -	\$ -
\$	-	\$ -	\$ -
\$	-	\$ -	\$ -
\$	-	\$ -	\$ -
\$	-	\$ -	\$ -
\$	-	\$ -	\$ -
\$	-	\$ -	\$ -
\$	-	\$ -	\$ -
\$	-	\$ -	\$ -
\$	213,200	\$ 213,200	\$ 426,400
\$	5,290,686	\$ 1,667,723	\$ 6,958,409

Note 1: Program expenditures equal to 7.5% of Sch 120 collections for Rate Sch 40, 46,49, 448, 449/459 customers are transferred (debited) annually by journal entry to E258 Self-Directed and credited to E250 C/I Retrofit. These expenditures are represented in this table as [labor + overhead] values and must reconcile with cell **I-46** on tab **CI Retr Detail\_BEM Sch 250 Elec**.

The 7.5% is represented in Schedule 250 as adjustments to indicate that some EMEs spend time managing projects for Sch. 258 customers; those expenses are recognized in this table.

2015 Savings = 1,700,000 kWh  
Avg Incentive = \$ 0.68 /kWh  
Program Cost = \$ 0.98 /kWh  
Direct Incentives to Cust = 68.8%

Journal Entry Transfer Debit - 2 Year Amount (See note 1 above)

Schedule 250 to Sch. 258 Journal Transfer Amt:	\$ 1,039,000
Labor Adjustment (see labor JE line to the left):	\$ 612,600
Overhead Adjustment:	\$ 426,400

69.2% 2014  
70.7% 2015

10% NEEA Market Transformation Contribution Calculation (See Note 2)

Estimated 2014-2015 Sch 120 Collections:	\$ 13,852,450
10% of Sch 120 Collections:	\$ 1,385,245 (Please reference cell E-12)

Large Power User Self-Directed Program Schedule 258 Order Number: Non-449: 18230721 449: 18230720 Electric

	2014	2015	Total
Annual Energy Savings (kWh)	15,350,000	1,700,000	17,050,000 kWh
Percent of 2-Year Total	90%	10%	

Note 2: Program expenditures equal to 10.0% of Sch 120 collections for Rate Sch 40, 46,49, 448, 449/459 customers are transferred annually by journal entry to E254 Northwest Energy Efficiency Alliance (NEEA). This amount represent Sch 258 customers' contribution to NEEA Market Transformation activities. These expenditures must reconcile with cell **F-58** on tab **NEEA\_Detail\_E254 elec**.

The 10.0% is represented in Schedule 254 in its miscellaneous column to indicate that funding is collected from Sch. 258 customers, and is included in the total amount of payments PSE makes to NEEA. The amount noted as incentives in this worksheet (cell E-12) is presented in the NEEA miscellaneous budget detail table in order to prevent the appearance of double-counting of Direct Benefit to Customer funding.



Energy Efficiency  
Technology  
Evaluation  
Schedule 261  
Order Number:  
18230448  
Electric

2014 Values are shown as reference only.

Original 2015 Budget  
Revised 2015 Budget

	Labor	Marketing Labor	Overhead	Marketing	Employee/Office Expense	Outside Services	Materials	Miscellaneous	Direct Benefit to Customer (Incentives)	Total Budget	Total Savings
2014	\$ 8,900	\$ -	\$ 6,200	\$ -	\$ 11,100	\$ 100,000	\$ 8,910	\$ -	\$ 75,000	\$ 210,110	500,000 kWh
Original 2015 Budget	\$ 9,200	\$ -	\$ 6,400	\$ -	\$ 11,100	\$ 100,000	\$ 8,910	\$ -	\$ 75,000	\$ 210,610	500,000 kWh
Revised 2015 Budget	\$ 9,200	\$ -	\$ 6,500	\$ -	\$ 11,100	\$ 100,000	\$ 8,910	\$ -	\$ 75,000	\$ 210,710	500,000 kWh
<b>TOTAL</b>	<b>\$ 18,100</b>	<b>\$ -</b>	<b>\$ 12,700</b>	<b>\$ -</b>	<b>\$ 22,200</b>	<b>\$ 200,000</b>	<b>\$ 17,820</b>	<b>\$ -</b>	<b>\$ 150,000</b>	<b>\$ 420,820</b>	<b>1,500,000 kWh</b>

NOTE: "Total" excludes "Original 2015 Budget" amount

2014 Values are shown as reference only.

**Conservation Incentives**

	2014	2015	Total
	\$ 75,000	\$ 75,000	\$ 150,000

**Labor (Incl Mgr, Dir, VP, and Budget & Admin Assessments)**

EES Staff, Maj Accts, CSY Support  
Marketing

EES Staff, Maj Accts, CSY Support	\$ 8,900	\$ 9,200	\$ 18,100
Marketing	\$ -	\$ -	\$ -

0.10 Full Time Equivalent  
0.00 Full Time Equivalent

**EMPLOYEE/OFFICE EXPENSES**

Meals (Staff Mtgs, Contractor Trainings, Travel, etc.)  
Travel Expenses (Mileage, Airfare, Lodging)  
Training Expenses, Employee Memberships, Seminars  
Office Supplies/Svcs, Phone Expense, Printing  
Other

Meals (Staff Mtgs, Contractor Trainings, Travel, etc.)	\$ -	\$ -	\$ -
Travel Expenses (Mileage, Airfare, Lodging)	\$ -	\$ -	\$ -
Training Expenses, Employee Memberships, Seminars	\$ -	\$ -	\$ -
Office Supplies/Svcs, Phone Expense, Printing	\$ 11,100	\$ 11,100	\$ 22,200
Other	\$ -	\$ -	\$ -
<b>Total</b>	<b>\$ 11,100</b>	<b>\$ 11,100</b>	<b>\$ 22,200</b>

**Miscellaneous Expenses**

	\$ -	\$ -	\$ -
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**Materials Expenses**

Materials - Direct Purchase  
Other/Miscellaneous

Materials - Direct Purchase	\$ 8,620	\$ 8,620	\$ 17,240
Other/Miscellaneous	\$ 290	\$ 290	\$ 580
<b>Total Materials Expenses</b>	<b>\$ 8,910</b>	<b>\$ 8,910</b>	<b>\$ 17,820</b>

2015 Savings = 500,000 kWh  
Avg Incentive = \$ 0.15 / kWh  
Program Cost = \$ 0.42 / kWh  
Direct Incentives to Cust = 35.6%

**Marketing Expenses**

	\$ -	\$ -	\$ -
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**Overhead**

	\$ 6,200	\$ 6,500	\$ 12,700
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69.2% 2014  
70.7% 2015

**Outside Services**

Remote Site Audit Services Provider  
(software, analysis, reporting)

Remote Site Audit Services Provider (software, analysis, reporting)	\$ 100,000	\$ 100,000	\$ 200,000
<b>Total Outside Services</b>	<b>\$ 100,000</b>	<b>\$ 100,000</b>	<b>\$ 200,000</b>

**TOTAL PROGRAM EXPENSES**

<b>TOTAL PROGRAM EXPENSES</b>	<b>\$ 210,110</b>	<b>\$ 210,710</b>	<b>\$ 420,820</b>
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**Annual Energy Savings (kWh)**

	2014	2015	Total
Remote Energy Audit	500,000	500,000	1,000,000 kWh

**Supporting Notes**

Although this is a new budget item for 2015, this program was included in the overall "Business Rebates" page in the 2014-2015 Biennial Conservation Plan. It is now being split out separately as a part of the re-organized Dealer Channel.

Please see the "Business Rebates" page, included as the last page of this workbook for reference.

See completion

This table summarizes the subtotals in the detail table to the left and is used to populate 2014-2015 Sector views.

Summary table with columns for Labor, Marketing Labor, Overhead, Marketing, Employee/Office, Outside Services, Materials, Miscellaneous, DBTC, Revenue, Total Budget, Total Savings, Ratios (DBTC, Marketing, Outside Svcs), and Acquisition Cost.

Budget Section Summary Table showing Overall Total, Budget Category (FTE LABOR, MARKETING LABOR, OVERHEAD, MARKETING, EMPLOYEE/OFFICE EXPENSES, OUTSIDE SERVICES, MATERIALS, MISCELLANEOUS, DIRECT BENEFIT TO CUSTOMER, REVENUE) for 2014 and 2015.

Savings Section Table showing Measure Information (Measure Name, Savings, UOM, Unit Type, Measure Cost, Incentive, Support %, Measure Life, End Use), Unit Totals (2014, 2015, Combined), Projected Savings (2014, 2015, Combined), Incentive Totals (2014, 2015, Combined), and Savings Based on NEBs.

Although this is a new budget item for 2015, this program was included in the overall "Business Rebates" page in the 2014-2015 Biennial Conservation Plan. It is now being split out separately as a part of the re-organized Dealer Channel.

Please see the "Business Rebates" page, included as the last page of this workbook for reference.

See comparison

Spending Section

Overall Total		2014	2015	Total
FTE				
LABOR			\$ 140,000.00	\$ 140,000.00
Avg of Program Staff			\$140,000.00	\$140,000.00
			\$0.00	\$0.00
			\$0.00	\$0.00
MARKETING LABOR			\$ 15,000.00	\$ 15,000.00
			\$15,000.00	\$15,000.00
			\$0.00	\$0.00
			\$0.00	\$0.00
OVERHEAD			\$109,585.00	\$ 109,585.00
Percentages for Applicable Year		69.20%	70.70%	
Program Staff		\$0.00	\$98,980.00	\$98,980.00
Marketing Staff		\$0.00	\$10,605.00	\$10,605.00
			\$0.00	\$0.00
MARKETING			\$ 24,027.89	\$ 24,027.89
Bill inserts, collateral, media			\$24,027.89	\$24,027.89
			\$0.00	\$0.00
			\$0.00	\$0.00
EMPLOYEE/OFFICE EXPENSES			\$ 5,000.00	\$ 5,000.00
Travel, tolls, meals, lodging, phone expense			\$2,000.00	\$2,000.00
office supplies, equipment			\$3,000.00	\$3,000.00
			\$0.00	\$0.00
OUTSIDE SERVICES			\$ 21,200.00	\$ 21,200.00
Program Implementation			\$1,200.00	\$1,200.00
Lighting Design Lab			\$20,000.00	\$20,000.00
			\$0.00	\$0.00
MATERIALS			\$ 3,600.00	\$ 3,600.00
			\$3,600.00	\$3,600.00
			\$0.00	\$0.00
			\$0.00	\$0.00
MISCELLANEOUS			\$ 1,200.00	\$ 1,200.00
			\$1,200.00	\$1,200.00
			\$0.00	\$0.00
			\$0.00	\$0.00
DIRECT BENEFIT TO CUSTOMER			\$ 892,500.00	\$ 892,500.00
Ratio		#DIV/0!	73.6%	
REVENUE		\$0.00	\$0.00	\$0.00

This table summarizes the subtotals in the detail table to the left and is used to populate 2014-2015 Sector views.

	Labor	Marketing Labor	Overhead	Marketing	Employee/Office Expense	Outside Services	Materials	Miscellaneous	DBIC	Revenue	Total Budget	Total Savings	Ratios			Acquisition Cost
													DBTC	Marketing	Outside Svcs	#DIV/0!
2015 Budget	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0				
Total	\$140,000	\$15,000	\$109,585	\$24,028	\$5,000	\$21,200	\$3,600	\$1,200	\$892,500	\$0	\$1,212,113	5,116,000 kwh	73.6%	4.0%	1.7%	\$ 0.24

Savings Section

Measure Information	Measure Name	Savings	UOM	Unit Type	Measure Cost	Incentive	Support %	Measure Life	End Use	Unit Totals			Projected Savings			Incentive Totals			Bss (Based on NEBs)	
										2014	2015	Combined	2014	2015	Combined	2014	2015	Combined		
TOTALS →													0	5,116,000	5,116,000	\$ -	\$ 892,500.00	\$ 892,500.00	0	
	LED Decorative		kWh	per unit	\$ 5.00	\$ 5.00	10%	5	Comm Lighting			0	0	0	0	0	\$ -	\$ -	\$ -	
	LED MR 16		kWh	per unit	\$ 15.00	\$ 15.00	10%	5	Comm Lighting			0	0	0	0	0	\$ -	\$ -	\$ -	
	LED: Directional (Par, BR, R) 20		kWh	per unit	\$ 20.00	\$ 20.00	10%	5	Comm Lighting			0	0	0	0	0	\$ -	\$ -	\$ -	
	LED: Directional (Par, BR, R) 30		kWh	per unit	\$ 20.00	\$ 20.00	10%	5	Comm Lighting			0	0	0	0	0	\$ -	\$ -	\$ -	
	LED: Directional (Par, BR, R) 38/40		kWh	per unit	\$ 20.00	\$ 2.00	10%	5	Comm Lighting			0	0	0	0	0	\$ -	\$ -	\$ -	
	LED: Hard-wired		kWh	per unit	\$ 20.00	\$ 20.00	10%	5	Comm Lighting			0	0	0	0	0	\$ -	\$ -	\$ -	
	LED: New Exit Sign		kWh	per unit	\$ 25.00	\$ 25.00	10%	5	Comm Lighting			0	0	0	0	0	\$ -	\$ -	\$ -	
	LED: Omni Directional		kWh	per unit	\$ 10.00	\$ 10.00	10%	5	Comm Lighting			0	0	0	0	0	\$ -	\$ -	\$ -	
	Occupancy Sensor		kWh	per unit	\$ 45.00	\$ 45.00	10%	5	Comm Lighting								\$ -	\$ -	\$ -	
	Per Item Install Cost		\$		\$											\$ -	\$ -	\$ -		
	T12 to T8 with Electronic Ballast		kWh	per unit	\$ 5.00	\$ 5.00	10%	12	Comm Lighting								\$ -	\$ -	\$ -	
Note: 18230722 does not set targets for the number of units so savings and incentives are reported as a total number rather than on a measure basis																				

Savings Section

Return to Electric Sector View

Commercial Kitchen & Laundry Schedule 262 Order Number 18230716 Electric

Commercial Kitchen & Laundry Schedule 262 Order Number 18230716 Electric

Although this is a new budget item for 2015, this program was included in the overall "Business Rebates" page in the 2014-2015 Biennial Conservation Plan. It is now being split out separately as a part of the re-organized Dealer Channel. Please see the "Business Rebates" page, included as the last page of this workbook for reference. See comparison

Spending Section

Table with columns: Overall Total, Budget Category, 2014, 2015, Total. Rows include Labor, Marketing Labor, Overhead, Marketing, Materials, Miscellaneous, Direct Benefit to Customer, Revenue.

Commercial Kitchen & Laundry Schedule 262 Order Number 18230716 Electric

Commercial Kitchen & Laundry Schedule 262 Order Number 18230716 Electric

Commercial Kitchen & Laundry Schedule 262 Order Number 18230716 Electric

Commercial Kitchen & Laundry Schedule 262 Order Number 18230716 Electric

This table summarizes the subtotals in the detail table to the left and is used to populate 2014-2015 Sector views.

Summary table with columns: Labor, Marketing Labor, Overhead, Marketing, Employee/Office Expense, Outside Services, Materials, Miscellaneous, DBTC, Revenue, Total Budget, Total Savings, Ratios (DBTC, Marketing, Outside Svcs), Acquisition Cost.

Savings Section

Large table with columns: Measure Information, Measure Name, Savings, UOM, Unit Type, Measure Cost, Incentive, Support %, Measure Life, End Use, Unit Totals (2014, 2015, Combined), Projected Savings (2014, 2015, Combined), Incentive Totals (2014, 2015, Combined), Savings Section, Savings (Based on NEBs).

[Return to Electric Sector View](#)

Commercial Dir. Install (Non-SBD) Schedule 262 Order Number 18230717

Commercial Dir. Install (non-SBD)  
Schedule 262  
Order Number 18230717  
Electric

Although this is a new budget item for 2015, this program was included in the overall "Business Rebates" page in the 2014-2015 Biennial Conservation Plan. It is now being split out separately as a part of the re-organized Dealer Channel.

Please see the "Business Rebates" page, included as the last page of this workbook for reference.

[See comparison](#)

Spending Section

Overall Total			
	2014	2015	Total
<b>LABOR</b>		\$ 10,818.36	\$ 10,818.36
Avg of Program Staff		\$10,818.36	\$10,818.36
		\$0.00	\$0.00
		\$0.00	\$0.00
		\$0.00	\$0.00
<b>MARKETING LABOR</b>		\$ -	\$ -
		\$0.00	\$0.00
		\$0.00	\$0.00
		\$0.00	\$0.00
		\$0.00	\$0.00
<b>OVERHEAD</b>		\$ 7,648.58	\$ 7,648.58
Percentages for Applicable Year	69.20%	70.70%	
Program Staff	\$0.00	\$7,648.58	\$7,648.58
Marketing Staff	\$0.00	\$0.00	\$0.00
		\$0.00	\$0.00
<b>MARKETING</b>		\$ 2,000.00	\$ 2,000.00
Bill inserts, collateral, media		\$2,000.00	\$2,000.00
		\$0.00	\$0.00
		\$0.00	\$0.00
<b>EMPLOYEE/OFFICE EXPENSES</b>		\$ 150.00	\$ 150.00
Travel, tolls, meals, lodging, phone expense		\$150.00	\$150.00
office supplies, equipment		\$0.00	\$0.00
		\$0.00	\$0.00
<b>OUTSIDE SERVICES</b>		\$ 125.00	\$ 125.00
Program Implementation		\$125.00	\$125.00
		\$0.00	\$0.00
		\$0.00	\$0.00
<b>MATERIALS</b>		\$ 250.00	\$ 250.00
		\$250.00	\$250.00
		\$0.00	\$0.00
		\$0.00	\$0.00
<b>MISCELLANEOUS</b>		\$ 50.00	\$ 50.00
		\$50.00	\$50.00
		\$0.00	\$0.00
		\$0.00	\$0.00
<b>DIRECT BENEFIT TO CUSTOMER</b>		\$ 79,840.00	\$ 79,840.00
Ratio	#DIV/0!	79.1%	
<b>REVENUE</b>		\$0.00	\$0.00

Commercial Dir. Install (non-SBD)  
Schedule 262  
Order Number 18230717  
Electric

Commercial Dir. Install (non-SBD)  
Schedule 262  
Order Number 18230717  
Electric

Electric

Commercial Dir. Install (Non-SBD) Schedule 262 Order Number 18230717

Commercial Dir. Install (Non-SBD) Schedule 262 Order Number 18230717

This table summarizes the subtotals in the detail table to the left and is used to populate 2014-2015 Sector views.

	Labor	Marketing Labor	Overhead	Marketing	Employee/Office Expense	Outside Services	Materials	Miscellaneous	DBTC	Revenue	Total Budget	Total Savings	Ratios			Acquisition Cost
													#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!
2015 Budget	\$10,818	\$0	\$7,649	\$2,000	\$150	\$125	\$250	\$50	\$79,840	\$0	\$100,882	702,730 kwh	79.1%	2.0%	0.1%	\$ 0.14
Total	\$10,818	\$0	\$7,649	\$2,000	\$150	\$125	\$250	\$50	\$79,840	\$0	\$100,882	702,730 kwh	79.1%	2.0%	0.1%	\$ 0.14

Savings Section

Measure Information	Measure Name	Savings	UOM	Unit Type	Measure Cost	Incentive	Support %	Measure Life	End Use	Unit Totals			Projected Savings			Incentive Totals			Savings Se
										2014	2015	Combined	2014	2015	Combined	2014	2015	Combined	Ass (Based on NEBs)
<b>TOTALS →</b>																			
	Cooler/Miser Installation	515	kWh	per unit	\$ 178.00	\$ 178.00	25.6%	10	Comm Water Heat	0	350	350	0	709,720	709,720	\$ -	\$ 73,840.00	\$ 73,840.00	0
	Sprayhead - Not PI to 0.65 GPM	1208	kWh	per unit	\$ 129.00	\$ 129.00	10.3%	5	Comm Water Heat	0	60	60	0	180,250	180,250	\$ -	\$ 7,740.00	\$ 7,740.00	
	Aerator - \$10	712	kWh	per unit	\$ 9.50	\$ 9.50	60.8%	5	Comm Water Heat	0	600	600	0	427,200	427,200	\$ -	\$ 5,700.00	\$ 5,700.00	
	Showerhead - Any Comm - DI - E - 1.5 GPM	228	kWh	per unit	\$ 41.00	\$ 41.00	3.2%	10	Comm Water Heat	0	100	100	0	22,800	22,800	\$ -	\$ 4,100.00	\$ 4,100.00	



Although this is a new budget item for 2015, this program was included in the overall "Business Rebates" page in the 2014-2015 Biennial Conservation Plan. It is now being split out separately as a part of the re-organized Dealer Channel.

Please see the "Business Rebates" page, included as the last page of this workbook for reference.

See comparison

This table summarizes the subtotals in the detail table to the left and is used to populate 2014-2015 Sector views.

												Ratios			Acquisition Cost	
	Labor	Marketing Labor	Overhead	Marketing	Employee/Office Expense	Outside Services	Materials	Miscellaneous	DBTC	Revenue	Total Budget	Total Savings	DBTC #DIV/0!	Marketing #DIV/0!	Outside Svcs #DIV/0!	#DIV/0!
2015 Budget Total	\$115,396	\$8,049	\$87,275	\$18,000	\$2,000	\$60,000	\$2,250	\$1,200	\$934,800	\$0	\$1,228,970	3,332,530 kwh	76.1%	2.5%	4.9%	0.37
	\$115,396	\$8,049	\$87,275	\$18,000	\$2,000	\$60,000	\$2,250	\$1,200	\$934,800	\$0	\$1,228,970	3,332,530 kwh	76.1%	2.5%	4.9%	0.37

Spending Section			
Overall Total	2014	2015	Total
<b>Budget Category</b>	2014	2015	Total
FTE			
LABOR		\$115,395.84	\$115,395.84
Avg of Program Staff		\$115,395.84	\$115,395.84
		\$0.00	\$0.00
		\$0.00	\$0.00
		\$0.00	\$0.00
0.00			
<b>MARKETING LABOR</b>		\$8,048.64	\$8,048.64
		\$8,048.64	\$8,048.64
		\$0.00	\$0.00
		\$0.00	\$0.00
		\$0.00	\$0.00
<b>OVERHEAD</b>		\$87,275.25	\$87,275.25
Percentages for Applicable Year	89.20%	70.70%	
Program Staff	\$0.00	\$81,584.86	\$81,584.86
Marketing Staff	\$0.00	\$5,690.39	\$5,690.39
		\$0.00	\$0.00
<b>MARKETING</b>		\$18,000.00	\$18,000.00
Bill inserts, collateral, media		\$18,000.00	\$18,000.00
		\$0.00	\$0.00
		\$0.00	\$0.00
		\$0.00	\$0.00
<b>EMPLOYEE/OFFICE EXPENSES</b>		\$2,000.00	\$2,000.00
Travel, tolls, meals, lodging, phone expense		\$2,000.00	\$2,000.00
office supplies, equipment		\$0.00	\$0.00
		\$0.00	\$0.00
		\$0.00	\$0.00
<b>OUTSIDE SERVICES</b>		\$60,000.00	\$60,000.00
Prem. HVAC contractor mgmt., training, QA & prgrm. Admin.		\$60,000.00	\$60,000.00
		\$0.00	\$0.00
		\$0.00	\$0.00
		\$0.00	\$0.00
<b>MATERIALS</b>		\$2,250.00	\$2,250.00
		\$2,250.00	\$2,250.00
		\$0.00	\$0.00
		\$0.00	\$0.00
		\$0.00	\$0.00
<b>MISCELLANEOUS</b>		\$1,200.00	\$1,200.00
		\$1,200.00	\$1,200.00
		\$0.00	\$0.00
		\$0.00	\$0.00
		\$0.00	\$0.00
<b>DIRECT BENEFIT TO CUSTOMER</b>		\$934,800.00	\$934,800.00
Ratio #DIV/0!		76.1%	
<b>REVENUE</b>		\$0.00	\$0.00

Savings Section											Savings Section						Savings Section					
Measure Information		Savings	UOM	Unit Type	Measure Cost	Incentive	Support %	Measure Life	End Use	Unit Totals	2014	2015	Combined	Projected Savings	2014	2015	Combined	Incentive Totals	2014	2015	Combined	Ass (Based on NEBs)
Measure Name																						
<b>TOTALS →</b>							100%	N/A						0		3,332,530	3,332,530					0
HVAC Demand Control Ventilation	1	kWh	calculated	\$ 0.30	\$ 0.21	0.9%	10	Comm Cooling	0	30,000	30,000	0	0	0	30,000	30,000	\$ -	\$ -	\$ 934,800.00	\$ 934,800.00	\$ -	\$ -
High Efficiency HVAC Retrofit	1	kWh	calculated	\$ 2.57	\$ 0.38	36.0%	15	Comm Space Heat	0	1,200,000	1,200,000	0	0	0	1,200,000	1,200,000	\$ -	\$ -	\$ 456,000.00	\$ 456,000.00	\$ -	\$ -
Occupancy Based Thermostat Controls - 5 Degrees	222	kWh	per unit	\$ 186.09	\$ 100.00	8.8%	10	Comm Space Heat	0	1,315	1,315	0	0	0	291,930	291,930	\$ -	\$ -	\$ 131,500.00	\$ 131,500.00	\$ -	\$ -
Packaged Terminal Heat Pump - Hotel	646	kWh	per unit	\$ 105.00	\$ 100.00	21.3%	15	Comm Space Heat	0	1,100	1,100	0	0	0	710,600	710,600	\$ -	\$ -	\$ 110,000.00	\$ 110,000.00	\$ -	\$ -
Premium HVAC	1	kWh	calculated	\$ 0.21	\$ 0.21	33.0%	5	Comm Cooling	0	1,100,000	1,100,000	0	0	0	1,100,000	1,100,000	\$ -	\$ -	\$ 231,000.00	\$ 231,000.00	\$ -	\$ -

Small Business Direct Install Schedule 262 Order Number 18231134 Electric

Although this is a new budget item for 2015, this program was included in the overall "Business Rebates" page in the 2014-2015 Biennial Conservation Plan. It is now being split out separately as a part of the re-organized Dealer Channel.

Please see the "Business Rebates" page, included as the last page of this workbook for reference.

See comparison

This table summarizes the subtotals in the detail table to the left and is used to populate 2014-2015 Sector views.

Summary table with columns: Labor, Marketing, Overhead, Employee/Office Expense, Outside Services, Materials, Miscellaneous, DBIC, Revenue, Total Budget, Total Savings, and Acquisition Cost. Rows include 2015 Budget and Total.

Spending Section table showing Budget Category, 2014, 2015, and Total. Includes categories like LABOR, MARKETING LABOR, OVERHEAD, MARKETING, EMPLOYEE-OFFICE EXPENSES, OUTSIDE SERVICES, MATERIALS, MISCELLANEOUS, and DIRECT BENEFIT TO CUSTOMER.

Small Business Direct Install Schedule 262 Order Number 18231134 Electric

Savings Section table with columns: Measure Information, Savings, UOM, Unit Type, Measure Cost, Incentive, Support %, Measure Life, End Use, Unit Totals (2014, 2015, Combined), Projected Savings (2014, 2015, Combined), Incentive Totals (2014, 2015, Combined), and Savings Based on NEBs. Lists various measures like Aerators, LED lighting, and refrigerators.

Savings Section

Savings Based on NEBs



C/I Retrofit

Schedule 250

Order Number:  
18230731

Gas

C/I Retrofit

Schedule 250

Order Number:  
18230731

Gas

C/I Retrofit  
Schedule 250  
Order Number:  
18230731  
Gas

2014 Values are shown as reference only.

Original 2015 Budget  
Revised 2015 Budget

	Labor	Marketing Labor	Overhead	Marketing	Employee/Office Expense	Outside Services	Materials	Miscellaneous	Direct Benefit to Customer (Incentives)	Total Budget	Total Savings
2014	\$ 453,000	\$ 6,100	\$ 317,700	\$ 22,890	\$ 8,210	\$ 154,470	\$ 1,620	\$ 39,790	\$ 1,423,800	\$ 2,427,580	379,000 therms
Original 2015 Budget	\$ 465,200	\$ 6,100	\$ 328,000	\$ 22,890	\$ 8,210	\$ 154,470	\$ 1,620	\$ 39,790	\$ 1,013,200	\$ 2,039,480	281,000 therms
Revised 2015 Budget	\$ 465,200	\$ 6,100	\$ 333,200	\$ 22,890	\$ 8,210	\$ 154,470	\$ 1,620	\$ 39,790	\$ 1,013,200	\$ 2,044,680	381,000 therms
<b>TOTAL</b>	<b>\$ 918,200</b>	<b>\$ 12,200</b>	<b>\$ 650,900</b>	<b>\$ 45,780</b>	<b>\$ 16,420</b>	<b>\$ 308,940</b>	<b>\$ 3,240</b>	<b>\$ 79,580</b>	<b>\$ 2,437,000</b>	<b>\$ 4,472,260</b>	<b>760,000 therms</b>

NOTE: "Total" excludes "Original 2015 Budget" amount

2014 Values are shown as reference only.

Conservation Incentives

[Link to In-house Programs](#)

[Link to Contracted Programs](#)

	2014	2015	Total
	\$ 1,273,800	\$ 863,200	\$ 2,137,000
	\$ 150,000	\$ 150,000	\$ 300,000
	\$ 1,423,800	\$ 1,013,200	\$ 2,437,000

Labor (Incl Mgr, Dir, VP, and Budget & Admin Assessments)

EES Staff, Maj Accts, CSY Support	\$ 453,000	\$ 465,200	\$ 918,200	5.04 Full Time Equivalent
Marketing	\$ 6,100	\$ 6,100	\$ 12,200	0.05 Full Time Equivalent

EMPLOYEE/OFFICE EXPENSES

Meals (Staff Mtgs, Contractor Trainings, Travel, etc.)	\$ 200	\$ 200	\$ 5,200
Travel Expenses (Mileage, Airfare, Lodging)	\$ 1,200	\$ 1,200	\$ 8,200
Training Expenses, Employee Memberships, Seminars	\$ 400	\$ 400	\$ 2,200
Office Supplies/Svcs, Phone Expense, Printing	\$ 2,310	\$ 2,310	\$ 2,200
Other	\$ 4,100	\$ 4,100	\$ 1,800
	\$ 8,210	\$ 8,210	\$ 16,420

2015 Savings = 381,000 Therms  
Avg Incentive = \$ 2.66 /Therm  
Program Cost = \$ 5.37 /Therm  
Direct Incentives to Cust = 49.6%

Miscellaneous Expenses

	\$ 39,790	\$ 39,790	\$ 79,580
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Materials Expenses

Materials - Direct Purchase	\$ 1,620	\$ 1,620	\$ 5,340
Other/Miscellaneous	\$ -	\$ -	\$ 340
<b>Total Materials Expenses</b>	<b>\$ 1,620</b>	<b>\$ 1,620</b>	<b>\$ 3,240</b>

Marketing Expenses

	\$ 22,890	\$ 22,890	\$ 45,780
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Overhead

	\$ 317,700	\$ 333,200	\$ 650,900
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69.2% 2014  
70.7% 2015

Outside Services

In-House Programs			
CMS & Bradson Technologies - CSY Support	\$ 68,470	\$ 68,470	\$ 66,000
Itron (Energy Interval Service)	\$ 1,500	\$ 1,500	\$ 60,000
Cellnet (Meter Data Collection Fees)	\$ 22,500	\$ 22,500	\$ 40,000
Energy Management Software Development	\$ 2,000	\$ 2,000	\$ 20,000
Contracted Programs			
Energy Smart Grocer (PECT)	\$ 60,000	\$ 60,000	\$ -
<b>Total Outside Services</b>	<b>\$ 154,470</b>	<b>\$ 154,470</b>	<b>\$ 308,940</b>

TOTAL PROGRAM EXPENSES

	\$ 2,427,580	\$ 2,044,680	\$ 4,472,260
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Annual Energy Savings (therms)

[Link to In-house Savings Summary](#)

	2014	2015	Total
Industrial Custom Grant Measures	9,000	6,000	15,000
Comprehensive Building Tune-UP (CBTU)	10,000	15,000	25,000
Other (non-industrial customer grant measures)	300,000	320,000	620,000

[Link to Contracted Savings Summary](#)

Energy Smart Grocer (PECT)	60,000	40,000	100,000
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**Total Savings 379,000 381,000 760,000 therms**

Percent of 2-Year Total

50% 50%

C/I New Construction  
Schedule 251  
Order Number:  
18230706  
Gas

2014 Values are shown as reference only.

Original 2015 Budget

Revised 2015 Budget

TOTAL

Labor	Marketing Labor	Overhead	Marketing	Employee/Office Expense	Outside Services	Materials	Miscellaneous	Direct Benefit to Customer (Incentives)	Total Budget	Total Savings
\$ 42,100	\$ 2,400	\$ 30,800	\$ 8,490	\$ 1,060	\$ 16,559	\$ 180	\$ 2,447	\$ 63,000	\$ 167,036	14,700 therms
\$ 43,000	\$ 2,400	\$ 31,600	\$ 8,490	\$ 1,060	\$ 16,559	\$ 180	\$ 2,447	\$ 27,000	\$ 132,736	6,300 therms
\$ 43,000	\$ 2,400	\$ 32,100	\$ 8,490	\$ 1,060	\$ 16,559	\$ 180	\$ 2,447	\$ 500,000	\$ 606,236	150,000 therms
\$ 85,100	\$ 4,800	\$ 62,900	\$ 16,980	\$ 2,120	\$ 33,118	\$ 360	\$ 4,894	\$ 563,000	\$ 773,272	164,700 therms

NOTE: "Total" excludes "Original 2015 Budget" amount

2014 Values are shown as reference only.

[Link to In-house Programs](#)

[Link to Contracted Savings Summary](#)

**Labor (Incl Mgr, Dir, VP, and Budget & Admin Assessments)**

EES Staff, Maj Accts, CSY Support  
Marketing

2014	2015	Total
\$ 63,000	\$ 500,000	\$ 563,000
\$ -	\$ -	\$ -
\$ 63,000	\$ 500,000	\$ 563,000

0.47 Full Time Equivalent  
0.02 Full Time Equivalent

**EMPLOYEE/OFFICE EXPENSES**

Meals (Staff Mtgs, Contractor Trainings, Travel, etc.)  
Travel Expenses (Mileage, Airfare, Lodging)  
Training Expenses, Employee Memberships, Seminars  
Office Supplies/Svc, Phone Expense, Printing  
Other

\$ -	\$ -	\$ -
\$ 200	\$ 200	\$ 400
\$ -	\$ -	\$ -
\$ 260	\$ 260	\$ 520
\$ 600	\$ 600	\$ 1,200
\$ 1,060	\$ 1,060	\$ 2,120

**Miscellaneous Expenses**

Materials - Direct Purchase  
Other/Miscellaneous

\$ 2,447	\$ 2,447	\$ 4,894
\$ 180	\$ 180	\$ 360
\$ -	\$ -	\$ -
\$ 180	\$ 180	\$ 360

**Marketing Expenses**

\$ 8,490	\$ 8,490	\$ 16,980
----------	----------	-----------

**Overhead**

\$ 30,800	\$ 32,100	\$ 62,900
-----------	-----------	-----------

69.2% 2014  
70.7% 2015

**Outside Services**

DemandSideEngineering - Bldg Energy Simulation Analysis  
CMS & Bradson Technologies - CSY Support  
Cellnet (Meter Data Collection Fees)  
Integrated Design Lab (Design Support.Consultations)  
Energy Smart Grocer

\$ 4,000	\$ 4,000	\$ 8,000
\$ 8,559	\$ 8,559	\$ 17,118
\$ -	\$ -	\$ -
\$ 4,000	\$ 4,000	\$ 8,000
\$ -	\$ -	\$ -
\$ 16,559	\$ 16,559	\$ 33,118

(ESG will provide electric-only savings/incentives in New Const sector)

**TOTAL PROGRAM EXPENSES**

\$ 167,036	\$ 606,236	\$ 773,272
------------	------------	------------

**Annual Energy Savings (therms)**

Whole Building Approach, Component Approach, Post-Occupancy Commissioning  
Contracted Programs (Energy Smart Grocer)

2014	2015	Total
14,700	150,000	164,700
0	0	0
14,700	150,000	164,700

150,000  
0 (ESG will provide electric-only savings/incentives in New Const sector)  
150,000

Percent of 2-Year Total

9% 91%

2015 Savings = 150,000 Therms  
Avg Incentive = \$ 3.33 /Therm  
Program Cost = \$ 4.04 /Therm  
Direct Incentives to Cust = 82.5%

C/I New Construction  
Schedule 251  
Order Number:  
18230706  
Gas

[Link to In-house Programs](#)

[Link to Contracted Savings Summary](#)

Resource Conservation Manager  
Schedule 253  
Order Number: 18230691  
Gas

2014 Values are shown as reference only.

Original 2015 Budget

Revised 2015 Budget

TOTAL

	Labor	Marketing Labor	Overhead	Marketing	Employee/Office Expense	Outside Services	Materials	Miscellaneous	Direct Benefit to Customer (Incentives)	Total Budget	Total Savings
2014	\$ 257,900	\$ 4,900	\$ 181,900	\$ 7,601	\$ -	\$ 67,759	\$ -	\$ -	\$ 56,000	\$ 576,060	280,000 therms
Original 2015 Budget	\$ 265,100	\$ 4,900	\$ 187,900	\$ 7,601	\$ -	\$ 67,759	\$ -	\$ -	\$ 84,000	\$ 617,260	420,000 therms
Revised 2015 Budget	\$ 265,100	\$ 4,900	\$ 190,900	\$ 7,601	\$ -	\$ 67,759	\$ -	\$ -	\$ 100,000	\$ 636,260	500,000 therms
TOTAL	\$ 523,000	\$ 9,800	\$ 372,800	\$ 15,202	\$ -	\$ 135,518	\$ -	\$ -	\$ 156,000	\$ 1,212,320	780,000 therms

NOTE: "Total" excludes "Original 2015 Budget" amount

2014 Values are shown as reference only.

Conservation Incentives

[Link to In-house Programs](#)

[Link to Contracted Savings Summary](#)

	2014	2015	Total
\$	56,000	100,000	156,000
\$	-	-	-
\$	56,000	100,000	156,000

Labor (Incl Mgr, Dir, VP, and Budget & Admin Assessments)

EES Staff, Maj Accts, CSY Support  
Marketing

\$	257,900	265,100	523,000
\$	4,900	4,900	9,800

2.89 Full Time Equivalent  
0.02 Full Time Equivalent

EMPLOYEE/OFFICE EXPENSES

Meals (Staff Mtgs, Contractor Trainings, Travel, etc.)  
Travel Expenses (Mileage, Airfare, Lodging)  
Training Expenses, Employee Memberships, Seminars  
Office Supplies/Svcs, Phone Expense, Printing  
Other

\$	-	-	-
\$	-	-	-
\$	-	-	-
\$	-	-	-
\$	-	-	-
\$	-	-	-

Miscellaneous Expenses

\$	-	-	-
----	---	---	---

Materials Expenses

Materials - Direct Purchase  
Other/Miscellaneous  
Total Materials Expenses

\$	-	-	-
\$	-	-	-
\$	-	-	-

Marketing Expenses

\$	7,601	7,601	15,202
----	-------	-------	--------

Overhead

\$	181,900	190,900	372,800
----	---------	---------	---------

69.2% 2014  
70.7% 2015

Outside Services

CMS & Bradson Technologies - CSY Support  
LPB Energy (Utility Mgr Software Support)  
Itron (Energy Interval Service)  
Cellnet (Meter Data Collection Fees)  
Energy Mgmt Software Development (RCM Software)

\$	8,559	8,559	17,118
\$	15,000	15,000	30,000
\$	1,950	1,950	3,900
\$	29,250	29,250	58,500
\$	13,000	13,000	26,000
\$	67,759	67,759	135,518

TOTAL PROGRAM EXPENSES

\$	576,060	636,260	1,212,320
----	---------	---------	-----------

2015 Savings = 500,000 Therms  
Avg Incentive = \$ 0.20 /Therm  
Program Cost = \$ 1.27 /Therm  
Direct Incentives to Cust = 15.7%

\*Direct benefits to customer also include RCM employee labor (3-for-free audits, etc.) and energy information via Itron, Utility Mgr Software, and database support from BEM employees.

Annual Energy Savings (Therms)

RCM

Strategic Energy Management

	2014	2015	Total
RCM	280,000	500,000	780,000
Strategic Energy Management	0	0	0
	280,000	500,000	780,000 therms
Percent of 2-Year Total	36%	64%	

Resource Conservation Manager  
Schedule 253  
Order Number: 18230691  
Gas

[Link to In-house Programs](#)

[Link to Contracted Savings Summary](#)



Energy Efficiency  
Technology  
Evaluation  
Schedule 261  
Order Number:  
18230694  
Gas

2014 Values are shown as reference only.

	Labor	Marketing Labor	Overhead	Marketing	Employee/Office Expense	Outside Services	Materials	Miscellaneous	Direct Benefit to Customer (Incentives)	Total Budget	Total Savings
2014	\$ -	\$ -	\$ -	\$ -	\$ 11,760	\$ -	\$ 8,240	\$ -	\$ -	\$ 20,000	therms
Original 2015 Budget	\$ -	\$ -	\$ -	\$ -	\$ 11,760	\$ -	\$ 8,240	\$ -	\$ -	\$ 20,000	therms
<b>Revised 2015 Budget</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ 11,760</b>	<b>\$ -</b>	<b>\$ 8,240</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ 20,000</b>	<b>therms</b>
<b>TOTAL</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ 23,520</b>	<b>\$ -</b>	<b>\$ 16,480</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ 40,000</b>	<b>therms</b>

NOTE: "Total" excludes "Original 2015 Budget" amount

2014 Values are shown as reference only.

**Conservation Incentives**

	2014	2015	Total
	\$ -	\$ -	\$ -

**Labor (Incl Mgr, Dir, VP, and Budget & Admin Assessments)**

EES Staff, Maj Accts, CSY Support	\$ -	\$ -	\$ -	0.00 Full Time Equivalent
Marketing	\$ -	\$ -	\$ -	0.00 Full Time Equivalent

**EMPLOYEE/OFFICE EXPENSES**

Meals (Staff Mtgs, Contractor Trainings, Travel, etc.)	\$ -	\$ -	\$ -
Travel Expenses (Mileage, Airfare, Lodging)	\$ -	\$ -	\$ -
Training Expenses, Employee Memberships, Seminars	\$ -	\$ -	\$ -
Office Supplies/Svcs, Phone Expense, Printing	\$ 11,760	\$ 11,760	\$ 23,520
Other	\$ -	\$ -	\$ -
<b>Total</b>	<b>\$ 11,760</b>	<b>\$ 11,760</b>	<b>\$ 23,520</b>

**Miscellaneous Expenses**

	\$ -	\$ -	\$ -
--	------	------	------

**Materials Expenses**

Materials - Direct Purchase	\$ 8,240	\$ 8,240	\$ 16,480
Other/Miscellaneous	\$ -	\$ -	\$ -
<b>Total Materials Expenses</b>	<b>\$ 8,240</b>	<b>\$ 8,240</b>	<b>\$ 16,480</b>

2015 Savings =  
Avg Incentive = n/a  
Program Cost = n/a  
Direct Incentives to Cust = n/a

**Marketing Expenses**

	\$ -	\$ -	\$ -
--	------	------	------

**Overhead**

	\$ -	\$ -	\$ -
--	------	------	------

69.2% 2014  
70.7% 2015

**Outside Services**

Other (Misc Small Contracts)	\$ -	\$ -	\$ -
<b>Total Outside Services</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>

**TOTAL PROGRAM EXPENSES**

	<b>\$ 20,000</b>	<b>\$ 20,000</b>	<b>\$ 40,000</b>
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	2014	2015	Total
Annual Energy Savings (therms)	0	0	0

Energy Efficiency  
Technology  
Evaluation  
Schedule 261  
Order Number:  
18230694  
Gas

Although this is a new budget item for 2015, this program was included in the overall "Business Rebates" page in the 2014-2015 Biennial Conservation Plan. It is now being split out separately as a part of the re-organized Dealer Channel.

Please see the "Business Rebates" page, included as the last page of this workbook for reference.

See Comparison

This table summarizes the subtotals in the detail table to the left and is used to populate 2014-2015 Sector views.

Summary table with columns: Labor, Marketing Labor, Overhead, Marketing, Employee/Office Expense, Outside Services, Materials, Miscellaneous, DBRC, Revenue, Total Budget, Total Savings, DBTC, Marketing, Outside Svcs, Acquisition Cost. Includes a 'Total' row and a note: 'Total' excludes 'Original 2015 Budget' amount.

Spending Section

Spending Section table with columns: Overall Total, Budget Category, 2014, 2015, Total. Includes sub-sections: LABOR, MARKETING LABOR, OVERHEAD, MARKETING, EMPLOYEE/OFFICE EXPENSE, OUTSIDE SERVICES, MATERIALS, MISCELLANEOUS, DIRECT BENEFIT TO CUSTOMER, REVENUE.

Savings Section

Detailed Savings Section table with columns: Measure Name, Savings, UOM, Unit Type, Measure Cost, Incentive, Support %, Measure Life, End Use, 2014, 2015, Combined, 2014, Projected Savings, 2015, Combined, 2014, Incentive Totals, 2015, Combined, NEBs, UC Ratio, RC Rat, PV UC, PV TRC, CE Std UC, CE Std TRC. Includes various measure names like Commercial Fryer, Steam Cooker, Convection Oven, etc.



Although this is a new budget item for 2015, this program was included in the overall "Business Rebates" page in the 2014-2015 Biennial Conservation Plan. It is now being split out separately as a part of the re-organized Dealer Channel.

Please see the "Business Rebates" page, included as the last page of this workbook for reference.

See Comparison

Commercial HVAC Schedule 262 Order Number 18231029 Electric

Spending Section

Overall Total		\$ 59,124.76	\$ 59,124.76
Budget Category	2014	2015	Total
FTE LABOR		\$ 12,621.42	\$ 12,621.42
Avg of Program Staff		\$12,621.42	\$12,621.42
		\$0.00	\$0.00
		\$0.00	\$0.00
0.00			
MARKETING LABOR		\$ -	\$ -
		\$0.00	\$0.00
		\$0.00	\$0.00
		\$0.00	\$0.00
		\$0.00	\$0.00
OVERHEAD		\$ 8,923.34	\$ 8,923.34
Percentages for Applicable Year	69.20%	70.70%	
Program Staff	\$0.00	\$8,923.34	\$8,923.34
Marketing Staff	\$0.00	\$0.00	\$0.00
		\$0.00	\$0.00
MARKETING		\$ 5,300.00	\$ 5,300.00
Bill inserts, collateral, media		\$5,300.00	\$5,300.00
		\$0.00	\$0.00
		\$0.00	\$0.00
EMPLOYEE/OFFICE EXPENSES		\$ 350.00	\$ 350.00
Travel, tolls, meals, lodging, phone expense		\$350.00	\$350.00
office supplies, equipment		\$0.00	\$0.00
		\$0.00	\$0.00
OUTSIDE SERVICES		\$ 9,000.00	\$ 9,000.00
Premium HVAC contractor mgmt.		\$9,000.00	\$9,000.00
training, QC, program admin.		\$0.00	\$0.00
		\$0.00	\$0.00
MATERIALS		\$ 300.00	\$ 300.00
		\$300.00	\$300.00
		\$0.00	\$0.00
		\$0.00	\$0.00
MISCELLANEOUS		\$ 100.00	\$ 100.00
		\$100.00	\$100.00
		\$0.00	\$0.00
		\$0.00	\$0.00
DIRECT BENEFIT TO CUSTOMER		\$ 22,530.00	\$ 22,530.00
Ratio		38.1%	
REVENUE		\$0.00	\$0.00

Commercial HVAC Schedule 262 Order Number 18231029 Electric

Commercial HVAC Schedule 262 Order Number 18231029 Electric

This table summarizes the subtotals in the detail table to the left and is used to populate 2014-2015 Sector views.

	Labor	Marketing Labor	Overhead	Marketing	Employee/Office Expense	Outside Services	Materials	Miscellaneous	DBTC	Revenue	Total Budget	Total Savings	Ratios			Acquisition Cost	
													DBTC	Marketing	Outside Svcs	#DIV/0!	#DIV/0!
2015 Budget	\$12,621	\$0	\$8,923	\$5,300	\$350	\$9,000	\$300	\$100	\$22,530	\$0	\$59,125	15,500 therms	38.1%	9.0%	15.2%	\$	3.81
Total	\$12,621	\$0	\$8,923	\$5,300	\$350	\$9,000	\$300	\$100	\$22,530	\$0	\$59,125	15,500 therms	38.1%	9.0%	15.2%	\$	3.81

Savings Section

Measure Information	Measure Name	Savings	UOM	Unit Type	Measure Cost	Incentive	Support %	Measure Life	End Use	Unit Totals			Projected Savings			Incentive Totals			Savings Se		
										2014	2015	Combined	2014	2015	Combined	2014	2015	Combined		Loss (Based on NEBs)	
TOTALS →										100%	N/A	0	4,500	4,500	0	15,500	15,500	\$ -	\$ 22,530.00	\$ 22,530.00	0
	HVAC Demand Control Ventilation - G	1	therms	calculated	\$ 4.37	\$ 3.06	29.0%	10	Comm Space Heat	0	4,500	4,500	0	4,500	4,500	\$ -	\$ 13,770.00	\$ 13,770.00			
	High Efficiency HVAC Retrofit - G	1	therms	calculated	\$ 5.53	\$ 0.44	18.4%	15	Comm Space Heat	0	3,000	3,000	0	3,000	3,000	\$ -	\$ 1,320.00	\$ 1,320.00			
	Premium HVAC - G	1	therms	calculated	\$ 0.93	\$ 0.93	51.6%	5	Comm Space Heat	0	8,000	8,000	0	8,000	8,000	\$ -	\$ 7,440.00	\$ 7,440.00			
										0	0	0	0	0	0	\$ -	\$ -	\$ -			
										0	0	0	0	0	0	\$ -	\$ -	\$ -			
										0	0	0	0	0	0	\$ -	\$ -	\$ -			
										0	0	0	0	0	0	\$ -	\$ -	\$ -			



Although this is a new budget item for 2015, this program was included in the overall "Business Rebates" page in the 2014-2015 Biennial Conservation Plan. It is now being split out separately as a part of the re-organized Dealer Channel.

Please see the "Business Rebates" page, included as the last page of this workbook for reference.

See Comparison

This table summarizes the subtotals in the detail table to the left and is used to populate 2014-2015 Sector views.

2015 Budget Total											Ratios					
	Labor	Marketing Labor	Overhead	Marketing	Employee/Office Expense	Outside Services	Materials	Miscellaneous	DBTC	Revenue	Total Budget	Total Savings	DBTC #DIV/0!	Marketing #DIV/0!	Outside Svcs #DIV/0!	Acquisition Cost #DIV/0!
	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	therms				
	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	therms				
	\$12,621	\$0	\$8,923	\$1,500	\$100	\$4,000	\$525	\$100	\$3,663	\$0	\$31,432	9,365 therms	11.7%	4.8%	12.7%	3.36
	\$12,621	\$0	\$8,923	\$1,500	\$100	\$4,000	\$525	\$100	\$3,663	\$0	\$31,432	9,365 therms	11.7%	4.8%	12.7%	3.36

Spending Section

Overall Total	2014	2015	Total
\$ 31,432.66	\$ 31,432.66	\$ 31,432.66	\$ 62,865.32
<b>Budget Category</b>			
<b>LABOR</b>	2014	2015	Total
Avg of Program Staff	\$ 12,621.42	\$ 12,621.42	\$ 25,242.84
	\$0.00	\$0.00	\$0.00
	\$0.00	\$0.00	\$0.00
	\$0.00	\$0.00	\$0.00
	\$0.00	\$0.00	\$0.00
<b>MARKETING LABOR</b>	\$ -	\$ -	\$ -
Marketing Manager			\$0.00
Marketing Support			\$0.00
			\$0.00
			\$0.00
<b>OVERHEAD</b>		\$8,923.34	\$8,923.34
Percentages for Applicable Year	69.20%	70.70%	
Program Staff	\$0.00	\$8,923.34	\$8,923.34
Marketing Staff	\$0.00	\$0.00	\$0.00
			\$0.00
			\$0.00
<b>MARKETING</b>	\$ 1,500.00	\$ 1,500.00	\$ 3,000.00
Materials & Campaign	\$ 1,500.00	\$ 1,500.00	\$ 3,000.00
			\$0.00
			\$0.00
<b>EMPLOYEE/OFFICE EXPENSES</b>	\$ 100.00	\$ 100.00	\$ 200.00
	\$100.00	\$100.00	\$200.00
			\$0.00
			\$0.00
			\$0.00
<b>OUTSIDE SERVICES</b>	\$ 4,000.00	\$ 4,000.00	\$ 8,000.00
Cust site surveys, QA, &	\$0.00	\$4,000.00	\$4,000.00
Incentive Processing	\$0.00	\$0.00	\$0.00
			\$0.00
			\$0.00
<b>MATERIALS</b>	\$ 525.00	\$ 525.00	\$ 1,050.00
	\$525.00	\$525.00	\$1,050.00
			\$0.00
			\$0.00
			\$0.00
<b>MISCELLANEOUS</b>	\$ 100.00	\$ 100.00	\$ 200.00
	\$100.00	\$100.00	\$200.00
			\$0.00
			\$0.00
<b>DIRECT BENEFIT TO CUSTOMER</b>	\$ 3,662.80	\$ 3,662.80	\$ 7,325.60
Ratio			
<b>REVENUE</b>	\$0.00	\$0.00	\$0.00

Savings Section

Measure Name	Savings	UOM	Measure Information			End Use	Unit Totals			Projected Savings		Incentive Totals		Cost Effectiveness (Based on Two-Year Total)										
			Measure Cost	Incentive	Support %		Measure Life	2014	2015	Combined	2014	2015	Combined	NEBs	UC Ratio	RC Rat	PV UC	PV TRC	CE Std UC	CE Std TRC				
TOTALS			\$ -	\$ -		N/A	0	9,365	9,365	0	9,365	9,365	\$ -	\$ 3,662.80	\$ 3,662.80	0	N/A	N/A	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Aerator - SBDI - G	32	therms	per unit	\$ 8.00	\$ 8.00	75.2%	5	Comm Water Heat	0	220	220	0	7,040	7,040	\$ -	\$ 1,760.00	\$ 1,760.00							
Showerhead - Any Conn - SBDI - 1.5 GPM - G	10	therms	per unit	\$ 23.93	\$ 23.93	1.1%	10	Comm Water Heat	0	10	10	0	100	100	\$ -	\$ 239.30	\$ 239.30							
Showerhead - Fit Ctr - SBDI - 1.5 GPM - G	190	therms	per unit	\$ 23.93	\$ 23.93	10.1%	10	Comm Water Heat	0	5	5	0	950	950	\$ -	\$ 119.65	\$ 119.65							
Showerhead - Super Low Flow - 1.5 GPM - G	10	therms	per unit	\$ 23.93	\$ 23.93	0.5%	10	Comm Water Heat	0	5	5	0	50	50	\$ -	\$ 119.65	\$ 119.65							
Sprayhead - SBDI - 1.6 PI to 0.65 GPM - G	37	therms	per unit	\$ 71.21	\$ 71.21	2.0%	5	Comm Water Heat	0	5	5	0	185	185	\$ -	\$ 366.05	\$ 366.05							
Sprayhead - SBDI - 2.2 PI to 0.65 GPM - G	58	therms	per unit	\$ 71.21	\$ 71.21	3.1%	5	Comm Water Heat	0	5	5	0	290	290	\$ -	\$ 366.05	\$ 366.05							
Sprayhead - SBDI - 2.6 PI to 0.65 GPM - G	97	therms	per unit	\$ 71.21	\$ 71.21	6.2%	5	Comm Water Heat	0	5	5	0	485	485	\$ -	\$ 366.05	\$ 366.05							
Sprayhead - SBDI - Not PI to 0.65 GPM - G	53	therms	per unit	\$ 71.21	\$ 71.21	2.8%	5	Comm Water Heat	0	5	5	0	265	265	\$ -	\$ 366.05	\$ 366.05							

Individual Energy Reports - Expansion

2014 Values are shown as reference only.

Original 2015 Budget  
Revised 2015 Budget

2014 Values are shown as reference only.

Spending Section			
Overall Total	2014	2015	Total
\$ 1,207,400.00	\$ 1,127,007.22	\$ 2,334,407.22	
Budget Category	2014	2015	Total
FTE LABOR	\$ 50,625.00	\$ 57,188.00	\$ 107,813.00
Market Manager	\$16,875.00	\$15,188.00	\$32,063.00
Program Manager	\$33,750.00	\$42,000.00	\$75,750.00
			\$0.00
			\$0.00
MARKETING LABOR	\$ 6,750.00	\$ 7,000.00	\$ 13,750.00
Marketing Manager	\$2,250.00	\$3,500.00	\$5,750.00
Marketing Support	\$4,500.00	\$3,500.00	\$8,000.00
			\$0.00
			\$0.00
OVERHEAD	\$ 39,703.50	\$ 45,380.92	\$ 85,084.42
Percentages for Applicable Year	69.20%	70.70%	
Program Staff	\$35,032.50	\$40,431.92	\$75,464.42
Marketing Staff	\$4,671.00	\$4,949.00	\$9,620.00
			\$0.00
			\$0.00
MARKETING	\$ -	\$ 16,200.00	\$ 16,200.00
		\$16,200.00	\$16,200.00
			\$0.00
			\$0.00
EMPLOYEE/OFFICE EXPENSES	\$ 3,600.00	\$ 2,500.00	\$ 6,100.00
Employee training, travel, lodging	\$1,800.00	\$2,500.00	\$4,300.00
Phone Expense, office supplies	\$1,800.00	\$0.00	\$1,800.00
			\$0.00
			\$0.00
OUTSIDE SERVICES	\$ 596,621.50	\$ 566,123.50	\$ 1,162,745.00
Opower	\$596,621.50	\$566,123.50	\$1,162,745.00
			\$0.00
			\$0.00
			\$0.00
MATERIALS	\$ -	\$ 1,000.00	\$ 1,000.00
		\$1,000.00	\$1,000.00
			\$0.00
			\$0.00
			\$0.00
MISCELLANEOUS	\$ 1,800.00	\$ 1,000.00	\$ 2,800.00
	\$1,800.00	\$1,000.00	\$2,800.00
			\$0.00
			\$0.00
			\$0.00
DIRECT BENEFIT TO CUSTOMER Ratio	\$ 508,300.00	\$ 430,614.80	\$ 938,914.80
REVENUE	\$0.00	\$0.00	\$0.00

This table summarizes the subtotals in the detail table to the left and is used to populate 2014-2015 Sector views.

	Labor	Marketing Labor	Overhead	Marketing	Employee/Office Expense	Outside Services	Materials	Miscellaneous	DBTC	Revenue	Total Budget	Total Savings	Ratios			Acquisition Cost
													DBTC	Marketing	Outside Svcs	
2014	\$50,625	\$6,750	\$39,704	\$0	\$3,600	\$596,622	\$0	\$1,800	\$508,300	\$0	\$1,207,400	26,760,000 kwh	42.1%	0.9%	49.4%	\$ 0.05
Original 2015 Budget	\$55,688	\$7,493	\$43,973	\$0	\$3,960	\$566,124	\$0	\$1,980	\$477,802	\$0	\$1,157,019	3,572,000 kwh				
Revised 2015 Budget	\$57,188	\$7,000	\$45,381	\$16,200	\$2,500	\$566,124	\$1,000	\$1,000	\$430,615	\$0	\$1,127,007	3,219,475 kwh	38.2%	2.4%	50.2%	\$ 0.35
<b>Total</b>	<b>\$107,813</b>	<b>\$13,750</b>	<b>\$85,084</b>	<b>\$16,200</b>	<b>\$6,100</b>	<b>\$1,162,745</b>	<b>\$1,000</b>	<b>\$2,800</b>	<b>\$938,915</b>	<b>\$0</b>	<b>\$2,334,407</b>	<b>29,979,475 kwh</b>	<b>40.2%</b>	<b>1.7%</b>	<b>49.8%</b>	<b>\$ 0.08</b>

NOTE: "Total" excludes "Original 2015 Budget" amount

Savings Section											Savings Section						
Measure Name	Savings	UOM	Measure Information				2014	2015	Combined	Projected Savings			Incentive Totals				
			Unit Type	Measure Cost	Incentive	Support %				Measure Life	End Use	2014	2015	Combined	2014	2015	Combined
TOTALS →						N/A					26,760,000	3,219,475	29,979,475	\$ 508,300.00	\$ 430,614.80	\$ 938,914.80	
Home Energy Reports - Expansion - Electric Only	415	kWh	per unit	\$ 6.00	\$ 6.00	16%	2	lighting	30,000	0	30,000	12,450,000	0	12,450,000	\$ 180,000.00	\$ -	\$ 180,000.00
Home Energy Reports - Expansion - Electric Only Yr 2	45	kWh	per unit	\$ 6.00	\$ 6.00	16%	2	lighting	0	26,495	26,495	0	1,192,275	1,192,275	\$ -	\$ 158,970.00	\$ 158,970.00
Home Energy Reports - Expansion - HRU	237	kWh	per unit	\$ 4.69	\$ 4.69	16%	2	lighting	30,000	0	30,000	7,110,000	0	7,110,000	\$ 140,700.00	\$ -	\$ 140,700.00
Home Energy Reports - Expansion - HRU Yr 2	35	kWh	per unit	\$ 4.69	\$ 4.69	16%	2	lighting	0	25,031	25,031	0	876,085	876,085	\$ -	\$ 117,395.39	\$ 117,395.39
Home Energy Reports - Expansion - Rural	180	kWh	per unit	\$ 4.69	\$ 4.69	16%	2	lighting	40,000	0	40,000	7,200,000	0	7,200,000	\$ 187,600.00	\$ -	\$ 187,600.00
Home Energy Reports - Expansion - Rural Yr 2	35	kWh	per unit	\$ 4.69	\$ 4.69	20%	2	lighting	0	32,889	32,889	0	1,151,115	1,151,115	\$ -	\$ 154,249.41	\$ 154,249.41



Individual Energy Reports - Expansion

2014 Values are shown as reference only.

Original 2015 Budget  
Revised 2015 Budget

2014 Values are shown as reference only.

Spending Section

Overall Total	2014	2015	Total
<b>Overall Total</b>	\$ 248,630.00	\$ 233,901.66	\$ 482,531.66
<b>Budget Category</b>	<b>2014</b>	<b>2015</b>	<b>Total</b>
FTE LABOR	\$ 18,125.00	\$ 17,213.00	\$ 36,338.00
Market Manager	\$5,625.00	\$5,063.00	\$10,688.00
Program Manager	\$13,500.00	\$12,150.00	\$25,650.00
			\$0.00
			\$0.00
0.00			
MARKETING LABOR	\$ 3,375.00	\$ 3,038.00	\$ 6,413.00
Marketing Manager	\$1,125.00	\$1,013.00	\$2,138.00
Marketing Support	\$2,250.00	\$2,025.00	\$4,275.00
			\$0.00
			\$0.00
OVERHEAD	\$ 15,570.00	\$ 14,317.46	\$ 29,887.46
Percentages for Applicable Year	69.20%	70.70%	
Program Staff	\$13,234.50	\$12,169.59	\$25,404.09
Marketing Staff	\$2,335.50	\$2,147.87	\$4,483.37
MARKETING	\$ 10,800.00	\$ 10,800.00	\$ 10,800.00
		\$10,800.00	\$10,800.00
			\$0.00
			\$0.00
			\$0.00
EMPLOYEE/OFFICE EXPENSES	\$ 1,900.00	\$ 1,000.00	\$ 2,900.00
Employee training, travel, lodging	\$900.00	\$1,000.00	\$1,900.00
Phone expense, office supplies	\$900.00	\$0.00	\$900.00
			\$0.00
			\$0.00
OUTSIDE SERVICES	\$ 116,160.00	\$ 110,658.00	\$ 226,818.00
Opower	\$116,160.00	\$110,658.00	\$226,818.00
			\$0.00
			\$0.00
			\$0.00
MATERIALS	\$ 500.00	\$ 500.00	\$ 500.00
	\$500.00	\$500.00	\$500.00
			\$0.00
			\$0.00
			\$0.00
MISCELLANEOUS	\$ 900.00	\$ 500.00	\$ 1,400.00
	\$900.00	\$500.00	\$1,400.00
			\$0.00
			\$0.00
			\$0.00
DIRECT BENEFIT TO CUSTOMER Ratio	\$ 91,700.00	\$ 75,875.20	\$ 167,575.20
REVENUE	\$0.00	\$0.00	\$0.00

This table summarizes the subtotals in the detail table to the left and is used to populate 2014-2015 Sector views.

	Labor	Marketing Labor	Overhead	Marketing	Employee/Office Expense	Outside Services	Materials	Miscellaneous	DBIC	Revenue	Total Budget	Total Savings	Ratios			Acquisition Cost
													DBIC	Marketing	Outside Svcs	
2014	\$19,125	\$3,375	\$15,570	\$0	\$1,800	\$116,160	\$0	\$900	\$91,700	\$0	\$248,630	770,000 therms	36.9%	2.2%	46.7%	\$ 0.32
Original 2015 Budget	\$21,038	\$3,713	\$17,226	\$0	\$1,980	\$110,658	\$0	\$990	\$86,196	\$0	\$241,802	therms				
Revised 2015 Budget	\$17,213	\$3,038	\$14,317	\$10,800	\$1,000	\$110,658	\$500	\$500	\$75,875	\$0	\$233,902	therms	32.4%	6.7%	47.3%	#DIV/0!
<b>Total</b>	<b>\$36,338</b>	<b>\$6,413</b>	<b>\$29,887</b>	<b>\$10,800</b>	<b>\$2,800</b>	<b>\$226,818</b>	<b>\$500</b>	<b>\$1,400</b>	<b>\$167,575</b>	<b>\$0</b>	<b>\$482,532</b>	<b>770,000 therms</b>	<b>34.7%</b>	<b>4.4%</b>	<b>47.0%</b>	<b>\$ 0.63</b>

NOTE: "Total" excludes "Original 2015 Budget" amount

Savings Section

Measure Name	Savings	UOM	Measure Information				Unit Totals			Projected Savings			Incentive Totals				
			Unit Type	Measure Cost	Incentive	Support %	Measure Life	End Use	2014	2015	Combined	2014	2015	Combined			
<b>TOTALS →</b>																	
Home Energy Reports - Expansion - HRU	11	Therm	per unit	\$ 1.31	\$ 1.31	25%	2	water heat	30,000	0	30,000	330,000	0	330,000	\$ 39,300.00	\$ -	\$ 39,300.00
Home Energy Reports - Expansion - HRU Yr 2	0	Therm	per unit	\$ 1.31	\$ 1.31	25%	2	water heat	0	25,031	25,031	0	0	0	\$ -	\$ 32,790.61	\$ 32,790.61
Home Energy Reports - Expansion - Rural	11	Therm	per unit	\$ 1.31	\$ 1.31	25%	2	water heat	40,000	0	40,000	440,000	0	440,000	\$ 52,400.00	\$ -	\$ 52,400.00
Home Energy Reports - Expansion - Rural Yr 2	0	Therm	per unit	\$ 1.31	\$ 1.31	25%	2	water heat	0	32,889	32,889	0	0	0	\$ -	\$ 43,084.59	\$ 43,084.59

### Business Energy Reports

BEM Pilots  
Schedule 249  
Order Number  
18231026  
Gas

2014 Values are shown as reference only.

Original 2015 Budget  
Revised 2015 Budget

2014 Values are shown as reference only.

*This table summarizes the subtotals in the detail table to the left and is used to populate 2014-2015 Sector views.*

	Labor	Marketing Labor	Overhead	Marketing	Employee/Office Expense	Outside Services	Materials	Miscellaneous	DBTC	Revenue	Total Budget	Total Savings	Ratios			Acquisition Cost
2014	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	therms	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!
Original 2015 Budget	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	therms				
Revised 2015 Budget	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	therms	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!
Total	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	therms	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!

NOTE: \*Total\* excludes \*Original 2015 Budget\* amount

#### Spending Section

Overall Total	2014	2015	Total
<b>FTE</b>			
LABOR	\$ -	\$ -	\$ -
Market Manager	\$0.00	\$0.00	\$0.00
Program Manager	\$0.00	\$0.00	\$0.00
Program Coordinator	\$0.00	\$0.00	\$0.00
Program Implementer	\$0.00	\$0.00	\$0.00
<b>MARKETING LABOR</b>	\$ -	\$ -	\$ -
Marketing staff	\$0.00	\$0.00	\$0.00
			\$0.00
			\$0.00
<b>OVERHEAD</b>	\$ -	\$ -	\$ -
Percentages for Applicable	69.20%	70.70%	
Program Staff	\$0.00	\$0.00	\$0.00
Marketing Staff	\$0.00	\$0.00	\$0.00
<b>MARKETING</b>	\$ -	\$ -	\$ -
			\$0.00
			\$0.00
			\$0.00
<b>EMPLOYEE/OFFICE EXPEN</b>	\$ -	\$ -	\$ -
			\$0.00
			\$0.00
			\$0.00
<b>OUTSIDE SERVICES</b>	\$ -	\$ -	\$ -
			\$0.00
			\$0.00
			\$0.00
<b>MATERIALS</b>	\$ -	\$ -	\$ -
			\$0.00
			\$0.00
			\$0.00
<b>MISCELLANEOUS</b>	\$ -	\$ -	\$ -
			\$0.00
			\$0.00
			\$0.00
<b>DIRECT BENEFIT TO CUST Ratio</b>	\$ -	\$ -	\$ -
<b>REVENUE</b>	\$0.00	\$0.00	\$0.00

#### Savings Section

Measure Name	Savings	UOM	Measure Information					Unit Totals			Projected Savings			Incentive Totals			
			Unit Type	Measure Cost	Incentive	Support %	Measure Life	End Use	2014	2015	Combined	2014	2015	Combined	2014	2015	Combined
TOTALS →			\$ -	\$ -			N/A					0	0	0	\$ -	\$ -	\$ -

BEM Pilots  
Schedule 249  
Order Number  
18231026  
Gas

Pilots  
Schedule 249  
Order Number  
18231026  
Gas



Northwest Energy Efficiency Alliance  
Schedule 254  
Order# 18230421  
Electric

2014 Values are shown as reference only.

2014

Original 2015 Budget

Revised 2015 Budget

Total

*This table summarizes the subtotals in the detail table to the left and is used to populate 2014-2015 Sector views.*

Labor	Marketing Labor	Overhead	Marketing	Employee/Office Expense	Outside Services	Materials	Miscellaneous	Direct Benefit to Customer	Total Budget	Total Savings
\$0	\$0	\$0	\$0	\$0	\$1,578,192	\$0	\$0	\$3,682,448	\$5,260,640	50,194,800 kwh
\$0	\$0	\$0	\$0	\$0	\$885,570	\$0	\$692,623	\$3,682,448	\$5,260,640	22,338,000 kwh
\$0	\$0	\$0	\$0	\$0	\$1,431,577	\$0	\$0	\$3,340,345	\$4,771,922	22,338,000 kwh
\$0	\$0	\$0	\$0	\$0	\$3,009,769	\$0	\$0	\$7,022,793	\$10,032,562	72,532,800 kwh

NOTE: "Total" excludes "Original 2015 Budget" amount

Requires Budget team approval to use.

2014 Values are shown as reference only.

**Spending Section**

Overall Total	\$ 5,260,640.00	\$ 4,771,921.50	\$ 10,032,561.50
---------------	-----------------	-----------------	------------------

Total PSE payments to NEEA.

Budget Category	2014	2015	Total
<b>LABOR</b>	\$ -	\$ -	\$ -
FTE			
			\$0.00
			\$0.00
			\$0.00
			\$0.00
0.00			
<b>MARKETING LABOR</b>	\$ -	\$ -	\$ -
			\$0.00
			\$0.00
			\$0.00
			\$0.00
<b>OVERHEAD</b>	\$ -	\$ -	\$ -
Percentages for Applicable Year	69.20%	70.70%	
			\$0.00
			\$0.00
<b>MARKETING</b>	\$ -	\$ -	\$ -
			\$0.00
			\$0.00
			\$0.00
			\$0.00
<b>EMPLOYEE/OFFICE EXPENSES</b>	\$ -	\$ -	\$ -
			\$0.00
			\$0.00
			\$0.00
			\$0.00
<b>OUTSIDE SERVICES</b>	\$1,578,192.00	\$1,431,576.50	\$ 3,009,768.50
Annual PSE payments to NEEA	\$885,569.50	\$738,954.00	\$1,624,523.50
Transfer from Sched 258 customers	\$692,622.50	\$692,622.50	\$1,385,245.00
			\$0.00
			\$0.00
<b>MATERIALS</b>	\$ -	\$ -	\$ -
			\$0.00
			\$0.00
			\$0.00
			\$0.00
<b>MISCELLANEOUS</b>	\$0.00	\$0.00	\$0.00
			\$0.00
			\$0.00
			\$0.00
			\$0.00
<b>DIRECT BENEFIT TO CUSTOMER</b>	\$ 3,682,448.00	\$ 3,340,345.00	\$ 7,022,793.00
Ratio			
<b>REVENUE</b>	\$0.00	\$0.00	\$0.00

Total payments made to NEEA include Schedule 258 10% customer contributions noted in the below Miscellaneous columns. Total payments are also comprised of Outside Services and DBTC columns.

kWh Savings Estimates	
2014	2015
50,194,800	22,338,000

Effective with the 2015-2019 NEEA business plan, total annual NEEA payments will total \$4,771,922.

Note: Program expenditures equal to 10.0% of Sch 120 collections for Rate Sch 40, 46,49, 448, 449/459 customers are applied by journal entry to E254 NEEA. The funds collected are represented in this table in the miscellaneous budget category and must reconcile with cell E-12 on tab LPDS\_Detail\_BEM Sch 258 Elec.

Northwest Energy Efficiency Alliance  
Schedule 254  
Order# 18230421  
Electric

Northwest Energy Efficiency Alliance  
Schedule 254  
Order# 18230421  
Electric



NEEA Gas Market Transformation Schedule 254 Order# 18230660 Electric

As this is a new initiative, 2014 Values are not applicable.

*This table summarizes the subtotals in the detail table to the left and is used to populate 2014-2015 Sector views.*

	Labor	Marketing Labor	Overhead	Marketing	Employee/Office Expense	Outside Services	Materials	Miscellaneous	Direct Benefit to Customer	Total Budget	Total Savings	
2014												therms
2015 Budget	\$0	\$0	\$0	\$0	\$0	\$738,000	\$0	\$0	\$0	\$738,000	therms	
Total	\$0	\$0	\$0	\$0	\$0	\$738,000	\$0	\$0	\$0	\$738,000	therms	

*Requires Budget team approval to use.*

**Spending Section**

Overall Total	\$ -	\$738,000.00	\$ 738,000.00
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Total PSE payments to NEEA.

Budget Category	2014	2015	Total
FTE LABOR	\$ -	\$0.00	\$ -
			\$0.00
			\$0.00
			\$0.00
0.00			\$0.00
MARKETING LABOR	\$ -	\$0.00	\$ -
			\$0.00
			\$0.00
			\$0.00
			\$0.00
OVERHEAD	\$ -	\$0.00	\$ -
Percentages for Applicable Year	69.20%	70.70%	
			\$0.00
			\$0.00
MARKETING	\$ -	\$0.00	\$ -
			\$0.00
			\$0.00
			\$0.00
			\$0.00
EMPLOYEE/OFFICE EXPENSES	\$ -	\$0.00	\$ -
			\$0.00
			\$0.00
			\$0.00
			\$0.00
OUTSIDE SERVICES		\$738,000.00	\$ 738,000.00
Annual PSE payment to NEEA		\$738,000.00	\$738,000.00
			\$0.00
			\$0.00
			\$0.00
MATERIALS	\$ -	\$ -	\$ -
			\$0.00
			\$0.00
			\$0.00
			\$0.00
MISCELLANEOUS		\$0.00	\$ -
			\$0.00
			\$0.00
			\$0.00
			\$0.00
DIRECT BENEFIT TO CUSTOMER	\$ -	\$ -	\$ -
Ratio			
REVENUE	\$0.00	\$0.00	\$0.00

NEEA Gas Market Transformation Schedule 254 Order# 18230660 Electric

NEEA Gas Market Transformation Schedule 254 Order# 18230660 Electric



Generation and  
T&D Efficiency  
Schedule 292  
Order Number:  
18230711  
Electric

2014 Values are shown as reference only.

Original 2015 Budget

Revised 2015 Budget

TOTAL

Labor	Marketing Labor	Overhead	Marketing	Employee/Office Expense	Outside Services	Materials	Miscellaneous	Direct Benefit to Customer (Incentives)	Total Budget	Total Savings	Percent Budget Change from Previous Year
\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	3,100,000 kwh	n/a
\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	3,100,000 kwh	
\$ -	\$ -	\$ -	\$ -	\$ -	0	0	0	\$ -	\$ -	3,000,000 kwh	0.0%
\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	6,100,000 kwh	

NOTE: "Total" excludes "Original 2015 Budget" amount

2014 Values are shown as reference only.

**Conservation Incentives**

**Labor (Incl Mgr, Dir, VP, and Budget & Admin Assessments)**

EES Staff, Maj Accts, CSY Support  
Other Departments' Labor

**Total Labor**

**EMPLOYEE/OFFICE EXPENSES**

Meals (Staff Mtgs, Contractor Trainings, Travel, etc.)  
Travel Expenses (Mileage, Airfare, Lodging)  
Training Expenses, Employee Memberships, Seminars  
Other

**Miscellaneous Expenses**

**Materials Expenses**

Materials - Direct Purchase  
Office Supplies/Svcs  
Other/Miscellaneous  
**Total Materials Expenses**

**Marketing Expenses**

**Overhead**

**Outside Services**

**TOTAL PROGRAM EXPENSES**

**Annual Energy Savings (kWh)**

	2014	2015	Total
Generation			
Mint Farm Lighting	0	0	0 kWh
Whitehorn Lighting	0	0	0 kWh
Goldendale Lighting	0	0	0 kWh
Encogen Air Comp. VFD	0	0	0 kWh
Frederickson MCC Lighting	0	0	0 kWh
Mint Farm Ext. Ltg Controls	0	0	0 kWh
Sumas Lighting	0	0	0 kWh
Encogen Lighting	0	0	0 kWh
Transmission & Distribution			
Phase Balancing	400,000	400,000	800,000 kWh
CVR	2,700,000	2,600,000	5,300,000 kWh
<b>Total Savings</b>	<b>3,100,000</b>	<b>3,000,000</b>	<b>6,100,000 kWh</b>

Percent of 2-Year Total

51%      49%

0.00 Full Time Equivalent

69.2% 2014  
70.7% 2015

2015 Savings = 3,000,000 kWh  
Avg Incentive = \$ - /kWh  
Program Cost = \$ - /kWh  
Direct Incentives to Cust = 0.0%

**NOTE:**

Capital Cost not Included Above =	\$	800,000
Total Cost (Program Exp + Capital) =	\$	800,000
	\$	0.18 /kWh

**Supporting Notes**

This is only a tab title for Customer Engagement & Education

Tab Definitions

PS = Portfolio Support

PSWE= Portfolio Support Web Experience

PSCE = Portfolio Support Customer Education

Return to  
Portfolio View

Return to  
Electric Sector  
View



Energy Advisors Order Number 18230610

Electric

Energy Advisors Order Number 18230610 Electric

Energy Advisors  
Order Number  
18230610  
Electric

2014 Values are shown as reference only.

2014  
Original 2015 Budget  
Revised 2015 Budget

*This table summarizes the subtotals in the detail table to the left and is used to populate 2014-2015 Sector views.*

	Labor	Marketing Labor	Overhead	Marketing	Employee/Office Expense	Outside Services	Materials	Miscellaneous	DBtC	Revenue	Total Budget
2014	\$665,383	\$0	\$460,445	\$0	\$39,000	\$913	\$3,000	\$1,350	\$0	\$0	\$1,170,091
Original 2015 Budget	\$639,392	\$0	\$445,017	\$0	\$39,000	\$913	\$3,000	\$1,350	\$0	\$0	\$1,128,672
Revised 2015 Budget	\$595,268	\$0	\$420,854	\$0	\$39,000	\$913	\$3,000	\$1,350	\$0	\$0	\$1,060,385
TOTAL	\$1,260,651	\$0	\$881,299	\$0	\$78,000	\$1,826	\$6,000	\$2,700	\$0	\$0	\$2,230,476

NOTE: "Total" excludes "Original 2015 Budget" amount

2014 Values are shown as reference only.

**Spending Section**

Overall Total	\$ 1,170,090.97	\$ 1,060,385.34	\$ 2,230,476.31
---------------	-----------------	-----------------	-----------------

Budget Category		2014	2015	Total
FTE	LABOR	\$ 665,382.96	\$ 595,267.92	\$ 1,260,650.88
10.44	Avg of department salaries	\$665,382.96	\$595,267.92	\$1,260,650.88
				\$0.00
				\$0.00
				\$0.00

Average Salary Decrease Due to New Hires

10.44

MARKETING LABOR		2014	2015	Total
	Detail 1			\$0.00
	Detail 2			\$0.00
	Detail 3			\$0.00
	Detail 4			\$0.00

OVERHEAD		2014	2015	Total
	Percentages for Applicable Year	69.20%	70.70%	
	Program Staff	\$460,445.01	\$420,854.42	\$881,299.43
	Marketing Staff	\$0.00	\$0.00	\$0.00

MARKETING		2014	2015	Total
				\$0.00
				\$0.00
				\$0.00
				\$0.00

EMPLOYEE/OFFICE EXPENSES		2014	2015	Total
	Training/Employee Development	\$10,000.00	\$10,000.00	\$20,000.00
	Events/Meals/Parking/Mileage	\$20,000.00	\$20,000.00	\$40,000.00
	Office & Supply	\$5,000.00	\$5,000.00	\$10,000.00
	Phone Equipment	\$4,000.00	\$4,000.00	\$8,000.00

OUTSIDE SERVICES		2014	2015	Total
	On Hold Concepts	\$913.00	\$913.00	\$1,826.00
				\$0.00
				\$0.00
				\$0.00

MATERIALS		2014	2015	Total
	Materials Purchase	\$3,000.00	\$3,000.00	\$6,000.00
				\$0.00
				\$0.00
				\$0.00

MISCELLANEOUS		2014	2015	Total
	Miscellaneous	\$1,350.00	\$1,350.00	\$2,700.00
				\$0.00
				\$0.00
				\$0.00

Energy Advisors  
Order Number  
18230610  
Electric



Events Order Number 18230487 Electric

Events Order Number 18230487 Electric

Events  
Order Number  
18230487  
Electric

2014 Values are shown as reference only.

Original 2015 Budget  
Revised 2015 Budget

*This table summarizes the subtotals in the detail table to the left and is used to populate 2014-2015 Sector views.*

	Labor	Marketing Labor	Overhead	Marketing	Employee/Office Expense	Outside Services	Materials	Miscellaneous	DBtC	Revenue	Total Budget
2014	\$132,021	\$0	\$91,359	\$13,050	\$6,046	\$96,048	\$4,785	\$0	\$0	\$0	\$343,308
Original 2015 Budget	\$136,506	\$0	\$95,008	\$13,050	\$6,046	\$96,048	\$4,785	\$0	\$0	\$0	\$351,443
Revised 2015 Budget	\$240,451	\$0	\$169,999	\$13,050	\$6,046	\$96,048	\$4,785	\$0	\$0	\$0	\$530,379
<b>Total</b>	<b>\$372,472</b>	<b>\$0</b>	<b>\$261,357</b>	<b>\$26,100</b>	<b>\$12,091</b>	<b>\$192,096</b>	<b>\$9,570</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$873,687</b>

NOTE: "Total" excludes "Original 2015 Budget" amount

2014 Values are shown as reference only.

**Spending Section**

Overall Total	\$ 343,308.11	\$ 530,378.69	\$ 873,686.81
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Budget Category	2014	2015	Total
<b>LABOR</b>	<b>\$ 132,021.00</b>	<b>\$ 240,451.15</b>	<b>\$ 372,472.15</b>
0.65 Market Manager	\$17,063.00	\$58,175.65	\$75,238.65
0.22 Program Coordinator		\$23,359.50	\$23,359.50
0.22 Program Implementer		\$19,690.00	\$19,690.00
Program Implementer OT	\$3,078.00	\$3,186.00	\$6,264.00
0.65 Program Implementer	\$47,843.00	\$58,175.00	\$106,018.00
0.87 Program Implementer	\$64,037.00	\$77,865.00	\$141,902.00
2.61			
<b>MARKETING LABOR</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>
			\$0.00
			\$0.00
			\$0.00
			\$0.00
<b>OVERHEAD</b>	<b>\$ 91,358.53</b>	<b>\$ 169,998.96</b>	<b>\$ 261,357.50</b>
Percentages for Applicable Year	69.20%	70.70%	
Program Staff	\$91,358.53	\$169,998.96	\$261,357.50
Marketing Staff	\$0.00	\$0.00	\$0.00
			\$0.00
<b>MARKETING</b>	<b>\$ 13,050.00</b>	<b>\$ 13,050.00</b>	<b>\$ 26,100.00</b>
REM - Event Display Materials	\$13,050.00	\$13,050.00	\$26,100.00
			\$0.00
			\$0.00
			\$0.00
<b>EMPLOYEE/OFFICE EXPENSES</b>	<b>\$ 6,045.58</b>	<b>\$ 6,045.58</b>	<b>\$ 12,091.16</b>
Ungerbauch workshop	\$1,321.58	\$1,321.58	\$2,643.16
Employee training, mileage, travel	\$1,124.00	\$1,124.00	\$2,248.00
Assessments-software, hardware, phone e	\$3,600.00	\$3,600.00	\$7,200.00
			\$0.00
<b>OUTSIDE SERVICES</b>	<b>\$ 96,048.00</b>	<b>\$ 96,048.00</b>	<b>\$ 192,096.00</b>
Contracts; Unger, Skyline, Emerald Movers	\$29,580.00	\$29,580.00	\$59,160.00
REM- Booth logistics	\$20,010.00	\$20,010.00	\$40,020.00
BEM- Booth logistics	\$46,458.00	\$8,700.00	\$55,158.00
Contract: Staffing Colehour + Cohen		\$37,758.00	\$37,758.00
<b>MATERIALS</b>	<b>\$4,785.00</b>	<b>\$4,785.00</b>	<b>\$9,570.00</b>
Misc event supplies	\$435.00	\$435.00	\$870.00
BEM-Outreach	\$3,045.00	\$3,045.00	\$6,090.00
EA's -Outreach	\$1,305.00	\$1,305.00	\$2,610.00
			\$0.00
			\$0.00
<b>MISCELLANEOUS</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$0.00</b>
			\$0.00
			\$0.00
			\$0.00
			\$0.00

Events  
Order Number  
18230487  
Electric



Energy Efficiency Brochures  
Order Number 18230482  
Electric

2014 Values are shown as reference only.

Original 2015 Budget  
Revised 2015 Budget

2014 Values are shown as reference only.

*This table summarizes the subtotals in the detail table to the left and is used to populate 2014-2015 Sector views.*

	Labor	Marketing Labor	Overhead	Marketing	Employee/Office Expense	Outside Services	Materials	Miscellaneous	DBtC	Revenue	Total Budget
2014	\$0	\$0	\$0	\$27,280	\$0	\$2,175	\$24,795	\$0	\$0	\$0	\$54,250
Original 2015 Budget	\$0	\$0	\$0	\$27,280	\$0	\$2,175	\$24,795	\$0	\$0	\$0	\$54,250
Revised 2015 Budget	\$15,215	\$0	\$10,757	\$27,280	\$0	\$2,175	\$24,795	\$0	\$0	\$0	\$80,222
<b>Total</b>	\$15,215	\$0	\$10,757	\$54,560	\$0	\$4,350	\$49,590	\$0	\$0	\$0	\$134,472

NOTE: "Total" excludes "Original 2015 Budget" amount

**Spending Section**

Overall Total	\$ 54,250.00	\$ 80,222.01	\$ 134,472.01
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Budget Category	2014	2015	Total
<b>FTE LABOR</b>	\$ -	\$ 15,215.00	\$ 15,215.00
0.17 Program Implementer		\$15,215.00	\$15,215.00
			\$0.00
			\$0.00
			\$0.00
<b>0.17 MARKETING LABOR</b>	\$ -	\$ -	\$ -
			\$0.00
			\$0.00
			\$0.00
			\$0.00
<b>OVERHEAD</b>	\$ -	\$ 10,757.01	\$ 10,757.01
Percentages for Applicable Year	69.20%	70.70%	
Program Staff	\$0.00	\$10,757.01	\$10,757.01
Marketing Staff	\$0.00	\$0.00	\$0.00
			\$0.00
			\$0.00
<b>MARKETING</b>	\$ 27,280.00	\$ 27,280.00	\$ 54,560.00
	\$27,280.00	\$27,280.00	\$54,560.00
			\$0.00
			\$0.00
			\$0.00
<b>EMPLOYEE/OFFICE EXPENSE</b>	\$ -	\$ -	\$ -
			\$0.00
			\$0.00
			\$0.00
			\$0.00
<b>OUTSIDE SERVICES</b>	\$ 2,175.00	\$ 2,175.00	\$ 4,350.00
Custom Photography	\$1,305.00	\$1,305.00	\$2,610.00
Stock Photography	\$870.00	\$870.00	\$1,740.00
			\$0.00
			\$0.00
<b>MATERIALS</b>	\$ 24,795.00	\$ 24,795.00	\$ 49,590.00
BEM Folder	\$870.00	\$870.00	\$1,740.00
BEM Phone Cards	\$435.00	\$435.00	\$870.00
Misc. Pieces	\$3,480.00	\$3,480.00	\$6,960.00
BEM Overview Sheet	\$1,740.00	\$1,740.00	\$3,480.00
Case Studies	\$18,270.00	\$18,270.00	\$36,540.00
<b>MISCELLANEOUS</b>	\$ -	\$ -	\$ -
			\$0.00
			\$0.00
			\$0.00

Energy Efficiency Brochures  
Order Number 18230482  
Electric



Energy Efficiency  
Education  
Schedule E202  
Order Number  
18230621  
Electric

Energy Efficiency Education Schedule E202 Order Number 18230621 Electric

Energy Efficiency Education Schedule E202 Order Number 18230621 Electric

2014 Values are shown as reference only.

Original 2015 Budget  
Revised 2015 Budget

*This table summarizes the subtotals in the detail table to the left and is used to populate 2014-2015 Sector views.*

	Labor	Marketing Labor	Overhead	Marketing	Employee/Office Expense	Outside Services	Materials	Miscellaneous	DBtC	Revenue	Total Budget
2014	\$24,735	\$0	\$17,117	\$0	\$840	\$8,800	\$8,850	\$0	\$0	\$0	\$60,341
Original 2015 Budget	\$25,506	\$0	\$17,752	\$0	\$840	\$8,800	\$8,950	\$0	\$0	\$0	\$61,849
Revised 2015 Budget	\$36,640	\$0	\$25,905	\$0	\$840	\$8,800	\$8,950	\$0	\$0	\$0	\$81,135
<b>Total</b>	<b>\$61,375</b>	<b>\$0</b>	<b>\$43,021</b>	<b>\$0</b>	<b>\$1,680</b>	<b>\$17,600</b>	<b>\$17,800</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$141,477</b>

NOTE: "Total" excludes "Original 2015 Budget" amount

2014 Values are shown as reference only.

**Spending Section**

Overall Total	\$ 60,341.48	\$ 81,135.20	\$ 141,476.68
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Budget Category		2014	2015	Total
FTE	LABOR	\$ 24,734.92	\$ 36,640.42	\$ 61,375.34
0.22	Market Manager	\$8,541.60	\$19,874.00	\$28,415.60
0.22	Program Implementer	\$16,193.32	\$16,766.42	\$32,959.74
				\$0.00
				\$0.00
0.44	MARKETING LABOR	\$ -	\$ -	\$ -
				\$0.00
				\$0.00
				\$0.00
				\$0.00
	OVERHEAD	\$17,116.56	\$ 25,904.78	\$ 43,021.34
	Percentages for Applicable Year	69.20%	70.70%	
	Program Staff	\$17,116.56	\$25,904.78	\$43,021.34
	Marketing Staff	\$0.00	\$0.00	\$0.00
	MARKETING	\$ -	\$ -	\$ -
				\$0.00
				\$0.00
				\$0.00
				\$0.00
	EMPLOYEE/OFFICE EXPENSES	\$ 840.00	\$ 840.00	\$ 1,680.00
	employee training, travel expenses, mile	\$840.00	\$840.00	\$1,680.00
				\$0.00
				\$0.00
				\$0.00
	OUTSIDE SERVICES	\$ 8,800.00	\$ 8,800.00	\$ 17,600.00
	Independent Colleges of Washington (IC	\$8,800.00	\$8,800.00	\$17,600.00
				\$0.00
				\$0.00
				\$0.00
	MATERIALS	\$ 8,850.00	\$ 8,950.00	\$ 17,800.00
	Speakers Bureau; Develop employee ed	\$4,350.00	\$4,350.00	\$8,700.00
	Misc. education printing	\$4,500.00	\$4,600.00	\$9,100.00
				\$0.00
				\$0.00
	MISCELLANEOUS	\$ -	\$ -	\$ -
				\$0.00
				\$0.00
				\$0.00
				\$0.00

Energy Efficiency  
Education  
Schedule E202  
Order Number  
18230621  
Electric

This is only a tab title for Web Experience

Tab Definitions

PS = Portfolio Support

PSWE= Portfolio Support Web Experience

PSCE = Portfolio Support Customer Education

Return to  
Portfolio View

Return to  
Electric Sector  
View





Customer Online Experience Order# 18230408 Electric

Customer Online Experience Order# 18230408 Electric

Customer Online Experience Order# 18230408 Electric

2014 Values are shown as reference only.

2014 Original 2015 Budget Revised 2015 Budget

*This table summarizes the subtotals in the detail table to the left and is used to populate 2014-2015 Sector views.*

Labor	Marketing Labor	Overhead	Marketing	Employee/Office Expense	Outside Services	Materials	Miscellaneous	ct Benefit to Custo	Total Budget		
\$0	\$0	\$0	\$0	\$0	\$584,205	\$0	\$0	\$0	\$584,205		
\$0	\$0	\$0	\$0	\$0	\$562,455	\$0	\$0	\$0	\$562,455		
\$0	\$0	\$0	\$0	\$0	\$562,455	\$0	\$0	\$0	\$562,455		
\$0	\$0	\$0	\$0	\$0	\$1,146,660	\$0	\$0	\$0	\$1,146,660		

2014 Values are shown as reference only.

NOTE: "Total" excludes "Original 2015 Budget" amount

*Requires Budget team approval to use.*

**Spending Section**

Overall Total		\$ 584,205.00	\$ 562,455.00	\$ 1,146,660.00
Budget Category	2014	2015	Total	
FTE LABOR	\$ -	\$ -	\$ -	
			\$0.00	
			\$0.00	
			\$0.00	
			\$0.00	
0.00				
MARKETING LABOR	\$ -	\$ -	\$ -	
			\$0.00	
			\$0.00	
			\$0.00	
			\$0.00	
OVERHEAD	\$0.00	\$0.00	\$ -	
Percentages for Applicable Year	69.20%	70.70%		
Program Staff	\$0.00	\$0.00	\$0.00	
Marketing Staff	\$0.00	\$0.00	\$0.00	
MARKETING	\$ -	\$ -	\$ -	
			\$0.00	
			\$0.00	
			\$0.00	
			\$0.00	
EMPLOYEE/OFFICE EXPENSES	\$ -	\$ -	\$ -	
			\$0.00	
			\$0.00	
			\$0.00	
			\$0.00	
OUTSIDE SERVICES	\$584,205.00	\$562,455.00	\$ 1,146,660.00	
Online Customer Tools	\$435,000.00	\$435,000.00	\$870,000.00	
Web Development	\$104,400.00	\$0.00	\$104,400.00	
Web Content & Maintenance	\$21,750.00	\$104,400.00	\$126,150.00	
E-newsletter	\$10,005.00	\$10,005.00	\$20,010.00	
Miscellaneous Applications	\$13,050.00	\$13,050.00	\$26,100.00	
MATERIALS	\$ -	\$ -	\$ -	
			\$0.00	
			\$0.00	
			\$0.00	
			\$0.00	
MISCELLANEOUS	\$ -	\$ -	\$ -	
			\$0.00	
			\$0.00	
			\$0.00	
			\$0.00	

Experience Order# 18230408 Electric



MARKET INTEGRATION / ELECTRIC  
 Order# 18230466 Electric

MARKET INTEGRATION / ELECTRIC  
 Order# 18230466 Electric

Market Integration  
 Order# 18230466  
 Electric

2014 Values are shown as reference only.

2014  
 Original 2015 Budget  
 Revised 2015 Budget

*This table summarizes the subtotals in the detail table to the left and is used to populate 2014-2015 Sector views.*

	Labor	Marketing Labor	Overhead	Marketing	Employee/Office Expense	Outside Services	Materials	Miscellaneous	ect Benefit to Custor	Total Budget		
2014	\$136,296	\$0	\$94,317	\$0	\$0	\$59,160	\$0	\$0	\$0	\$289,773		
Original 2015 Budget	\$140,385	\$0	\$97,708	\$0	\$0	\$59,160	\$0	\$0	\$0	\$297,253		
Revised 2015 Budget	\$140,385	\$0	\$99,252	\$0	\$0	\$59,160	\$0	\$0	\$0	\$298,797		
Total	\$276,681	\$0	\$193,569	\$0	\$0	\$118,320	\$0	\$0	\$0	\$588,570		

2014 Values are shown as reference only.

NOTE: "Total" excludes "Original 2015 Budget" amount

*Requires Budget team approval to use.*

**Spending Section**

Overall Total	\$ 289,772.83	\$ 298,797.20	\$ 588,570.03
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Budget Category		2014	2015	Total
FTE	LABOR	\$ 136,296.00	\$ 140,385.00	\$ 276,681.00
	Market Manager	\$0.00	\$0.00	\$0.00
1.50	Program Manager	\$136,296.00	\$140,385.00	\$276,681.00
	Program Coordinator	\$0.00	\$0.00	\$0.00
	Program Implementer	\$0.00	\$0.00	\$0.00
1.50	MARKETING LABOR	\$ -	\$ -	\$ -
				\$0.00
				\$0.00
				\$0.00
				\$0.00
	OVERHEAD	\$ 94,316.83	\$ 99,252.20	\$ 193,569.03
	Percentages for Applicable Year	69.20%	70.70%	
	Staff	\$94,316.83	\$99,252.20	\$193,569.03
				\$0.00
				\$0.00
	MARKETING	\$ -	\$ -	\$ -
				\$0.00
				\$0.00
				\$0.00
				\$0.00
	EMPLOYEE/OFFICE EXPENSES	\$ -	\$ -	\$ -
				\$0.00
				\$0.00
				\$0.00
				\$0.00
	OUTSIDE SERVICES	\$ 59,160.00	\$ 59,160.00	\$ 118,320.00
	Contractor Support - Web	\$46,980.00	\$46,980.00	\$93,960.00
	Contractor Support - Graphic Design	\$12,180.00	\$12,180.00	\$24,360.00
				\$0.00
				\$0.00
	MATERIALS	\$ -	\$ -	\$ -
				\$0.00
				\$0.00
				\$0.00
				\$0.00
	MISCELLANEOUS	\$ -	\$ -	\$ -
				\$0.00
				\$0.00
				\$0.00
				\$0.00

Market Integration  
 Order# 18230466  
 Electric

Return to  
Electric Sector  
View

Automated  
Benchmarking  
System/ELECTRIC

Order# 18230411 Electric

Automated Benchmarking  
System/ELECTRIC Order# 18230411 Electric

MyData  
Order#  
18230411  
Electric

2014 Values are shown as reference only.

Original 2015 Budget  
Revised 2015 Budget

*This table summarizes the subtotals in the detail table to the left and is used to populate 2014-2015 Sector views.*

	Labor	Marketing Labor	Overhead	Marketing	Employee/Office Expense	Outside Services	Materials	Miscellaneous	ect Benefit to Custor	Total Budget		
2014	\$0	\$0	\$0	\$0	\$0	\$81,449	\$0	\$0	\$0	\$81,449		
Original 2015 Budget	\$0	\$0	\$0	\$0	\$0	\$61,610	\$0	\$0	\$0	\$61,610		
Revised 2015 Budget	\$0	\$0	\$0	\$0	\$0	\$67,586	\$0	\$0	\$0	\$67,586		
<b>Total</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$149,035</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$149,035</b>		

*Requires Budget  
team  
approval to use.*

2014 Values are shown as reference only.

NOTE: "Total" excludes "Original 2015 Budget" amount

Spending Section

Overall Total			
	2014	2015	Total
<b>Overall Total</b>	\$ 81,449.00	\$ 67,586.00	\$ 149,035.00
<b>Budget Category</b>	<b>2014</b>	<b>2015</b>	<b>Total</b>
FTE LABOR	\$ -	\$ -	\$ -
Market Manager	\$0.00	\$0.00	\$0.00
Program Manager			\$0.00
Program Coordinator	\$0.00		\$0.00
Program Implementer	\$0.00		\$0.00
0.00 MARKETING LABOR	\$ -	\$ -	\$ -
			\$0.00
			\$0.00
			\$0.00
			\$0.00
OVERHEAD	\$ -	\$ -	\$ -
Percentages for Applicable Year	69.20%	70.70%	
Staff	\$0.00	\$0.00	\$0.00
Marketing Staff	\$0.00	\$0.00	\$0.00
MARKETING	\$ -	\$ -	\$ -
			\$0.00
			\$0.00
			\$0.00
			\$0.00
EMPLOYEE/OFFICE EXPENSES	\$ -	\$ -	\$ -
			\$0.00
			\$0.00
			\$0.00
			\$0.00
OUTSIDE SERVICES	\$ 81,449.00	\$ 67,586.00	\$ 149,035.00
Automated Benchmarking System developmen	\$81,449.00	\$67,586.00	\$149,035.00
			\$0.00
			\$0.00
			\$0.00
MATERIALS	\$ -	\$ -	\$ -
			\$0.00
			\$0.00
			\$0.00
			\$0.00
MISCELLANEOUS	\$ -	\$ -	\$ -
			\$0.00
			\$0.00
			\$0.00
			\$0.00

MyData  
Order#  
18230411  
Electric



Programs Support - Program Development

Order#

18230810

Electric

Programs Support - Program Development

Order#

18230810

Electric

Programs Support -  
Program Development  
Analytics  
Order#  
18230810  
Electric

2014 Values are shown as reference only.

2014 values are shown as reference only.

*This table summarizes the subtotals in the detail table to the left and is used to populate 2014-2015 Sector views.*

	Labor	Marketing Labor	Overhead	Marketing	Employee/Office Expense	Outside Services	Materials	Miscellaneous	Direct Benefit to Customer	Total Budget
2014	\$233,509	\$0	\$161,588	\$0	\$14,500	\$10,000	\$0	\$0	\$0	\$419,597
Original 2015 Budget	\$239,657	\$0	\$166,801	\$0	\$19,500	\$15,000	\$0	\$0	\$0	\$440,958
Revised 2015 Budget	\$187,074	\$0	\$132,262	\$0	\$19,500	\$115,000	\$0	\$0	\$0	\$453,836
2014-2015 TOTAL	\$420,583	\$0	\$293,850	\$0	\$34,000	\$125,000	\$0	\$0	\$0	\$873,433

NOTE: "Total" excludes "Original 2015 Budget" amount

*Requires Budget team approval to use.*

**Spending Section**

Overall Total	\$ 419,597.13	\$ 453,835.93	\$ 873,433.06
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Budget Category		2014	2015	Total
FTE	LABOR	\$ 233,508.94	\$ 187,074.36	\$ 420,583.30
1.74	Group Avg	\$193,025.64	\$187,074.36	\$380,100.00
		\$0.00	\$0.00	\$0.00
		\$0.00	\$0.00	\$0.00
	EE Intern	\$40,483.30	\$0.00	\$40,483.30
1.74	MARKETING LABOR	\$ -	\$ -	\$ -
				\$0.00
				\$0.00
				\$0.00
				\$0.00
	OVERHEAD	\$ 161,588.19	\$ 132,261.57	\$ 293,849.76
	Percentages for Applicable Year	69.20%	70.70%	
	Program Staff	\$161,588.19	\$132,261.57	\$293,849.76
	Marketing Staff	\$0.00	\$0.00	\$0.00
				\$0.00
				\$0.00
	MARKETING	\$ -	\$ -	\$ -
				\$0.00
				\$0.00
				\$0.00
				\$0.00
	EMPLOYEE/OFFICE EXPENSES	\$ 14,500.00	\$ 19,500.00	\$ 34,000.00
	Regional/Portland EE Mtgs - Travel	\$7,000.00	\$7,000.00	\$14,000.00
	Training/Conf - Registrn/Travel	\$5,000.00	\$5,000.00	\$10,000.00
	Powerful Business Conf Registrms	\$5,000.00	\$5,000.00	\$5,000.00
	Office, Phone, SW/HW	\$2,000.00	\$2,000.00	\$4,000.00
	Other	\$500.00	\$500.00	\$1,000.00
	OUTSIDE SERVICES	\$ 10,000.00	\$ 115,000.00	\$ 125,000.00
	Contract EE Development Svcs	\$10,000.00	\$115,000.00	\$125,000.00
	(Cust. DR Assessment contract \$100k)			\$0.00
				\$0.00
				\$0.00
	MATERIALS	\$ -	\$ -	\$ -
				\$0.00
				\$0.00
				\$0.00
				\$0.00
	MISCELLANEOUS	\$ -	\$ -	\$ -
				\$0.00
				\$0.00
				\$0.00
				\$0.00

**2015 Update Notes**  
1.74 FTE in 2015 = 2 Sr Analysts x 0.87  
2015 Labor Avg w Assmts = **\$107,514** per FTE  
N/A FTE in 2015 (No Intern plans this year)

Anticipated Customer Demand Response Assessment contract w Enbala for \$100k + other/contingencies

Programs Support -  
Program Development  
Analytics  
Order#  
18230810  
Electric



*This table summarizes the subtotals in the detail table to the left and is used to populate 2014-2015 Sector views.*

	Labor	Marketing Labor	Overhead	Marketing	Employee/Office Expense	Outside Services	Materials	Miscellaneous	irect Benefit to Custom	Total Budget
2014	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
<b>2015 Budget</b>	<b>\$467,686</b>	<b>\$0</b>	<b>\$330,654</b>	<b>\$0</b>	<b>\$12,500</b>	<b>\$15,000</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$825,840</b>
<b>2014-2015 TOTAL</b>	<b>\$467,686</b>	<b>\$0</b>	<b>\$330,654</b>	<b>\$0</b>	<b>\$12,500</b>	<b>\$15,000</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$825,840</b>

*Requires Budget team approval to use.*

Programs Support  
Data and System Services  
Order# 18230745  
Electric

As a new organization, 2014 values are not applicable for this group.

Prior to re-organizing in mid-2014, costs for this team assessed to REM and BEM.

**Spending Section**

Overall Total	\$ -	\$ 825,839.83	\$ 825,839.83
---------------	------	---------------	---------------

Budget Category		2014	2015	Total
FTE	LABOR	\$ -	\$ 467,685.90	\$ 467,685.90
4.35	Group Avg		\$467,685.90	\$467,685.90
			\$0.00	\$0.00
			\$0.00	\$0.00
			\$0.00	\$0.00

**2015 Update Notes**

4.35 FTE = 5 x 0.87

2015 EEPS Group Labor Avg w Assmts = **\$107,514** per FTE

(4.35 FTE excludes Vacant Application Analyst position)

4.35	MARKETING LABOR	\$ -	\$ -	\$ -
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				\$0.00
				\$0.00
				\$0.00
				\$0.00

OVERHEAD	\$ -	\$ 330,653.93	\$ 330,653.93
----------	------	---------------	---------------

Percentages for Applicable Year	69.20%	70.70%	
Program Staff		\$330,653.93	\$330,653.93
Marketing Staff		\$0.00	\$0.00
			\$0.00
			\$0.00

MARKETING	\$ -	\$ -	\$ -
-----------	------	------	------

				\$0.00
				\$0.00
				\$0.00
				\$0.00

EMPLOYEE/OFFICE EXPENSES	\$ -	\$ 12,500.00	\$ 12,500.00
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				\$0.00
Training/Conf - Registr/Travel		\$10,000.00		\$10,000.00
				\$0.00
Office, Phone, SW/HW		\$2,000.00		\$2,000.00
Other		\$500.00		\$500.00

OUTSIDE SERVICES	\$ -	\$ 15,000.00	\$ 15,000.00
------------------	------	--------------	--------------

Contract Data & Sys Svcs Support		\$15,000.00	\$15,000.00
			\$0.00
			\$0.00
			\$0.00

MATERIALS	\$ -	\$ -	\$ -
-----------	------	------	------

				\$0.00
				\$0.00
				\$0.00
				\$0.00

MISCELLANEOUS	\$ -	\$ -	\$ -
---------------	------	------	------

				\$0.00
				\$0.00
				\$0.00
				\$0.00

Programs Support  
Data and System Services  
Order# 18230745  
Electric

Return to Electric Sector View

Rebate Processing  
Order Number  
18230507  
Electric

Rebate Processing Order Number 18230507

Rebate processing labor costs noted in this page are charged to the indicated order number, rather than to programs, as was the case prior to 2015.

As a new organization, 2014 values are not applicable for this group. Prior to re-organizing in mid-2014, costs for this team assessed to REM and BEM.

Spending Section

Overall Total		\$740,193.16	\$ 1,611,007.74
Budget Category	2014	2015	Total
FTE LABOR		\$414,509.76	\$ 414,509.76
5.22	Avg of rebate processing staff	\$414,509.76	\$414,509.76
			\$0.00
			\$0.00
			\$0.00
5.22	MARKETING LABOR	\$0.00	\$ -
			\$0.00
			\$0.00
			\$0.00
			\$0.00
	OVERHEAD	\$293,058.40	\$ 293,058.40
	Percentages for Applicable Year	69.20% 70.70%	
	Program Staff	\$0.00 \$293,058.40	\$293,058.40
	Marketing Staff	\$0.00 \$0.00	\$0.00
			\$0.00
			\$0.00
	MARKETING	\$0.00	\$ -
			\$0.00
			\$0.00
			\$0.00
			\$0.00
	EMPLOYEE/OFFICE EXPENSES	\$12,615.00	\$ 12,615.00
	Training/Development	\$7,830.00	\$7,830.00
	Meals, professional associations, lodging	\$2,610.00	\$2,610.00
	Travel: Parking, tolls, fleet, mileage	\$2,175.00	\$2,175.00
			\$0.00
	OUTSIDE SERVICES	\$15,660.00	\$ 15,660.00
	Aerotek; temp staffing	\$15,660.00	\$15,660.00
			\$0.00
			\$0.00
			\$0.00
	MATERIALS	\$4,350.00	\$ 4,350.00
	Office and Supplies	\$4,350.00	\$4,350.00
			\$0.00
			\$0.00
			\$0.00
			\$0.00
	MISCELLANEOUS	\$0.00	\$ -
			\$0.00
			\$0.00
			\$0.00
			\$0.00
			\$0.00

Rebate Processing  
Order Number  
18230507  
Electric

Electric

Rebate Processing Order Number 18230507 Electric

This table summarizes the subtotals in the detail table to the left and is used to populate 2014-2015 Sector views.

	Labor	Marketing Labor	Overhead	Marketing	Employee/Office Expense	Outside Services	Materials	Miscellaneous	Direct Benefit to Customer	Total Budget		
2014	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0		
2015 Budget	\$414,510	\$0	\$293,058	\$0	\$12,615	\$15,660	\$4,350	\$0	\$0	\$740,193		
Total	\$414,510	\$0	\$293,058	\$0	\$12,615	\$15,660	\$4,350	\$0	\$0	\$740,193		

Requires Budget team approval to use.

April, 2015: Please note that the Program Staff overhead amount is revised from the originally-filed (Nov. 26, 2014) Exhibit 1. In the previous version, the amount noted on the "Program Staff" line was correct (it multiplied the "Avg of rebate processing staff" labor amount of \$414,509.76 by the overhead rate of 70.7%).

However, in the previous version, the blue "Overhead Total" line then multiplied the correct amount (\$293,058.40) by 70.7% \*again\*. The resulting amount noted in the originally-filed Exhibit 1 (\$207,193.29) was incorrect by \$85,866.11.

The value noted in the blue "Overhead Total" now accurately reflects the anticipated labor overhead for Rebates Processing in 2015.

2014 Values are shown as reference only.

This table summarizes the subtotals in the detail table to the left and is used to populate 2014-2015 Sector views.

	Labor	Marketing Labor	Overhead	Marketing	Employee/Office Expense	Outside Services	Materials	Miscellaneous	Direct Benefit to Custom	Total Budget		
2014	\$0	\$0	\$0	\$40,890	\$47,580	\$91,350	\$60,941	\$0	\$0	\$240,761		
Original 2015 Budget	\$338,299	\$0	\$235,456	\$40,890	\$47,580	\$91,350	\$60,941	\$0	\$0	\$814,516		
Revised 2015 Budget	\$252,393	\$0	\$178,442	\$40,890	\$65,000	\$214,850	\$60,941	\$2,000	\$0	\$814,516		
<b>Total</b>	<b>\$252,393</b>	<b>\$0</b>	<b>\$178,442</b>	<b>\$81,780</b>	<b>\$112,580</b>	<b>\$306,200</b>	<b>\$121,882</b>	<b>\$2,000</b>	<b>\$0</b>	<b>\$1,055,277</b>		

NOTE: "Total" excludes "Original 2015 Budget" amount

Requires Budget team approval to use.

2014 Values are shown as reference only.

Spending Section

Overall Total		\$ 240,761.00	\$ 814,515.85	\$ 1,055,276.85
Budget Category		2014	2015	Total
FTE	LABOR	\$ -	\$ 252,393.00	\$ 252,393.00
0.87	Market Manager	\$0.00	\$77,866.00	\$77,866.00
0.87	Outreach Manager	\$0.00	\$77,866.00	\$77,866.00
0.87	Program Coordinator	\$0.00	\$53,701.00	\$53,701.00
0.87	Program Implementer	\$0.00	\$42,960.00	\$42,960.00
3.48				
	MARKETING LABOR	\$ -	\$ -	\$ -
				\$0.00
				\$0.00
				\$0.00
				\$0.00
	OVERHEAD	\$ -	\$ 178,441.85	\$ 178,441.85
	Percentages for Applicable Year	69.20%	70.70%	
	Program Staff	\$0.00	\$178,441.85	\$178,441.85
	Marketing Staff	\$0.00	\$0.00	\$0.00
	MARKETING	\$40,890.00	\$40,890.00	\$ 81,780.00
	Collateral for specific community initiatives	\$23,490.00	\$23,490.00	\$46,980.00
	Project funds to support strategic partnerships	\$17,400.00	\$17,400.00	\$34,800.00
				\$0.00
				\$0.00
	EMPLOYEE/OFFICE EXPENSES	\$ 47,580.00	\$ 65,000.00	\$ 112,580.00
	Training/Development	\$12,354.00	\$20,000.00	\$32,354.00
	Meals, professional associations, lodging	\$16,530.00	\$20,000.00	\$36,530.00
	Travel, Parking, tolls, fleet, mileage	\$18,696.00	\$25,000.00	\$43,696.00
				\$0.00
	OUTSIDE SERVICES	\$ 91,350.00	\$ 214,850.00	\$ 306,200.00
	Contracts: outreach labor	\$65,250.00	\$214,850.00	\$280,100.00
	Intern	\$26,100.00	\$0.00	\$26,100.00
				\$0.00
				\$0.00
	MATERIALS	\$ 60,941.00	\$60,941.00	\$ 121,882.00
	EE Community-specific Information materials	\$5,610.00	\$5,610.00	\$11,220.00
	EE Engagement Items	\$26,100.00	\$26,100.00	\$52,200.00
	Tools; mapping software, productivity, etc.	\$5,655.00	\$5,655.00	\$11,310.00
	Educational/demonstration tools	\$15,529.00	\$15,529.00	\$31,058.00
	Outreach supplies; signage, etc.	\$8,047.00	\$8,047.00	\$16,094.00
	MISCELLANEOUS	\$ -	\$ 2,000.00	\$ 2,000.00
	Miscellaneous outreach needs		\$2,000.00	\$2,000.00
				\$0.00
				\$0.00
				\$0.00
				\$0.00



Trade Ally Support Order# 18230730 Electric

Trade Ally Support Order# 18230730 Electric

Trade Ally Support  
Order#  
18230730  
Electric

2014 Values are shown as reference only.

Original 2015 Budget  
Revised 2015 Budget

*This table summarizes the subtotals in the detail table to the left and is used to populate 2014-2015 Sector views.*

	Labor	Marketing Labor	Overhead	Marketing	Employee/Office Expense	Outside Services	Materials	Miscellaneous	Direct Benefit to Customer	Revenue	Total Budget
2014	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$54,183	\$0		\$54,183
Original 2015 Budget	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$54,183	\$0		\$54,183
Revised 2015 Budget	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$235,922	\$0	-\$175,589	\$60,333
<b>Total</b>	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$290,105	\$0	-\$175,589	\$114,516

NOTE: "Total" excludes "Original 2015 Budget" amount

*Requires Budget team approval to use.*

2014 Values are shown as reference only.

**Spending Section**

Overall Total	\$ 54,183.00	\$ 60,333.00	\$ 114,516.00
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Budget Category	2014	2015	Total
FTE LABOR	\$ -	\$ -	\$ -
			\$0.00
			\$0.00
			\$0.00

0.00

MARKETING LABOR	2014	2015	Total
	\$ -	\$ -	\$ -
			\$0.00
			\$0.00
			\$0.00

OVERHEAD	2014	2015	Total
Percentages for Applicable Year	69.20%	70.70%	
Program Staff	\$0.00	\$0.00	\$0.00
Marketing Staff	\$0.00	\$0.00	\$0.00

MARKETING	2014	2015	Total
	\$ -	\$ -	\$ -
			\$0.00
			\$0.00
			\$0.00

EMPLOYEE/OFFICE EXPENSES	2014	2015	Total
	\$ -	\$ -	\$ -
			\$0.00
			\$0.00
			\$0.00

OUTSIDE SERVICES	2014	2015	Total
	\$ -	\$ -	\$ -
			\$0.00
			\$0.00
			\$0.00

MATERIALS	2014	2015	Total
	\$ -	\$ -	\$ -
			\$0.00
			\$0.00
			\$0.00

MISCELLANEOUS	2014	2015	Total
BOMA - Bldg Owners & Mgrs Assoc	\$1,000.00	\$518.00	\$1,518.00
AESP - Assc. of Energy Svcs. Professionals		\$4,350.00	\$4,350.00
CEE - Consortium for Energy Efficiency	\$13,133.00	\$15,415.00	\$28,548.00
Electric League	\$29,250.00	\$29,250.00	\$58,500.00
ESC- Energy Solutions Center	\$9,000.00	\$9,000.00	\$18,000.00
NEEC - NW Energy Efficiency Council	\$1,800.00	\$1,800.00	\$3,600.00
Contractor Alliance Network		\$175,589.00	\$175,589.00

BOMA Dues split 50/50 with Business Svcs

Costs of labor, overhead, marketing, and administration of the Contractor Alliance Network to assist implementation of conservation measures.

Contractor Alliance Network Revenue		-\$175,589.00	-\$175,589.00
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Revenue collected from CAN members who received a PSE referral and performed conservation measure installation.

Trade Ally Support  
Order#  
18230730  
Electric



This is only a tab title for Customer Engagement & Education

Tab Definitions

PS = Portfolio Support

PSWE= Portfolio Support Web Experience

PSCE = Portfolio Support Customer Education

Return to  
Portfolio View

Return to Gas  
Sector View

Energy Advisors  
Order Number  
18230704  
Gas

2014 Values are shown as reference only.

Original 2015 Budget  
Revised 2015 Budget

2014 Values are shown as reference only.

*This table summarizes the subtotals in the detail table to the left and is used to populate 2014-2015 Sector views.*

	Labor	Marketing Labor	Overhead	Marketing	Employee/Office Expense	Outside Services	Materials	Miscellaneous	DBTC	Revenue	Total Budget
2014	\$99,425	\$0	\$68,802	\$0	\$5,867	\$200	\$453	\$202	\$0	\$0	\$174,949
Original 2015 Budget	\$95,843	\$0	\$66,707	\$0	\$5,867	\$200	\$453	\$202	\$0	\$0	\$169,272
Revised 2015 Budget	\$88,948	\$0	\$62,886	\$0	\$5,867	\$200	\$453	\$202	\$0	\$0	\$158,556
TOTAL	\$188,373	\$0	\$131,688	\$0	\$11,733	\$400	\$906	\$404	\$0	\$0	\$333,505

NOTE: "Total" excludes "Original 2015 Budget" amount

Spending Section

Overall Total	\$ 174,948.70	\$ 158,555.90	\$ 333,504.60
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Budget Category	2014	2015	Total
<b>FTE LABOR</b>	\$ 99,425.04	\$ 88,948.08	\$ 188,373.12
1.56 Avg of department salaries	\$99,425.04	\$88,948.08	\$188,373.12
			\$0.00
			\$0.00
			\$0.00
1.56			\$0.00
<b>MARKETING LABOR</b>	\$ -	\$ -	\$ -
			\$0.00
			\$0.00
			\$0.00
			\$0.00
<b>OVERHEAD</b>	\$ 68,802.13	\$ 62,886.29	\$ 131,688.42
Percentages for Applicable Year	69.20%	70.70%	
Program Staff	\$68,802.13	\$62,886.29	\$131,688.42
Marketing Staff	\$0.00	\$0.00	\$0.00
			\$0.00
			\$0.00
<b>MARKETING</b>	\$ -	\$ -	\$ -
			\$0.00
			\$0.00
			\$0.00
			\$0.00
<b>EMPLOYEE/OFFICE EXPENSES</b>	\$ 5,866.53	\$ 5,866.53	\$ 11,733.06
Training/Employee Development	\$1,495.00	\$1,495.00	\$2,990.00
Events/Parking/Meals/Mileage	\$3,034.53	\$3,034.53	\$6,069.06
Phone equipment	\$589.00	\$589.00	\$1,178.00
Office & Supply	\$748.00	\$748.00	\$1,496.00
<b>OUTSIDE SERVICES</b>	\$ 200.00	\$ 200.00	\$ 400.00
On Hold Concepts	\$200.00	\$200.00	\$400.00
			\$0.00
			\$0.00
			\$0.00
<b>MATERIALS</b>	\$ 453.00	\$ 453.00	\$ 906.00
Materials Purchase	\$453.00	\$453.00	\$906.00
			\$0.00
			\$0.00
			\$0.00
<b>MISCELLANEOUS</b>	\$ 202.00	\$ 202.00	\$ 404.00
Miscellaneous	\$202.00	\$202.00	\$404.00
			\$0.00
			\$0.00
			\$0.00

Decrease due to reduction in average salary from new staff being hired.

Energy Advisors  
Order Number  
18230704  
Gas

Events  
Order Number  
18230675  
Gas

2014 Values are shown as reference only.

Original 2015 Budget  
Revised 2015 Budget

2014 Values are shown as reference only.

*This table summarizes the subtotals in the detail table to the left and is used to populate 2014-2015 Sector views.*

	Labor	Marketing Labor	Overhead	Marketing	Employee/Office Expense	Outside Services	Materials	Miscellaneous	DBTC	Revenue	Total Budget
2014	\$21,655	\$0	\$14,985	\$1,950	\$1,126	\$14,352	\$65	\$650	\$0	\$0	\$54,783
Original 2015 Budget	\$22,373	\$0	\$15,572	\$1,950	\$1,126	\$14,352	\$65	\$650	\$0	\$0	\$56,088
Revised 2015 Budget	\$37,144	\$0	\$26,261	\$1,950	\$1,126	\$14,352	\$65	\$650	\$0	\$0	\$81,547
TOTAL	\$58,799	\$0	\$41,246	\$3,900	\$2,252	\$28,704	\$130	\$1,300	\$0	\$0	\$136,331

NOTE: "Total" excludes "Original 2015 Budget" amount

**Spending Section**

Overall Total	\$ 54,783.40	\$ 81,547.27	\$ 136,330.67
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FTE	Budget Category	2014	2015	Total
	<b>LABOR</b>	\$ 21,655.00	\$ 37,143.60	\$ 58,798.60
0.10	Market Manager	\$4,266.00	\$8,950.10	\$13,216.10
0.03	Program Coordinator		\$3,490.50	\$3,490.50
0.03	Program Implementer		\$2,685.00	\$2,685.00
	Program Implementer OT	\$460.00	\$476.00	\$936.00
0.10	Program Implementer	\$7,360.00	\$11,635.00	\$18,995.00
0.13	Program Implementer	\$9,569.00	\$9,907.00	\$19,476.00

0.39

MARKETING LABOR	2014	2015	Total
	\$ -	\$ -	\$ -
			\$0.00
			\$0.00
			\$0.00
			\$0.00

OVERHEAD	2014	2015	Total
	\$ 14,985.26	\$ 26,260.53	\$ 41,245.79
Percentages for Applicable Year	69.20%	70.70%	
Program Staff	\$14,985.26	\$26,260.53	\$41,245.79
Marketing Staff	\$0.00	\$0.00	\$0.00
			\$0.00
			\$0.00

MARKETING	2014	2015	Total
	\$ 1,950.00	\$ 1,950.00	\$ 3,900.00
REM - Event Display Materials	\$1,950.00	\$1,950.00	\$3,900.00
			\$0.00
			\$0.00
			\$0.00

EMPLOYEE/OFFICE EXPENSES	2014	2015	Total
	\$ 1,126.14	\$ 1,126.14	\$ 2,252.28
Ungerbauch workshop	\$91.14	\$91.14	\$182.28
Employee training, mileage, travel	\$135.00	\$135.00	\$270.00
Assessments-SW/HW, phone exper	\$900.00	\$900.00	\$1,800.00
			\$0.00

OUTSIDE SERVICES	2014	2015	Total
	\$ 14,352.00	\$ 14,352.00	\$ 28,704.00
Contract: Unger, Skyline, Emerald M	\$4,420.00	\$4,420.00	\$8,840.00
REM - Booth logistics	\$2,990.00	\$2,990.00	\$5,980.00
BEM - Booth logistics	\$6,942.00	\$1,300.00	\$8,242.00
Contract: Staffing Colehour + Cohen		\$5,642.00	\$5,642.00

MATERIALS	2014	2015	Total
	\$ 65.00	\$ 65.00	\$ 130.00
Misc event supplies	\$65.00	\$65.00	\$130.00
			\$0.00
			\$0.00
			\$0.00

MISCELLANEOUS	2014	2015	Total
	\$ 650.00	\$ 650.00	\$ 1,300.00
BEM - Outreach	\$455.00	\$455.00	\$910.00
REM - Outreach	\$195.00	\$195.00	\$390.00
			\$0.00
			\$0.00

Events  
Order Number  
18230675  
Gas



Energy Efficiency Brochures Order Number 18230685 Gas

2014 Values are shown as reference only.

Original 2015 Budget Revised 2015 Budget

2014 Values are shown as reference only.

This table summarizes the subtotals in the detail table to the left and is used to populate 2014-2015 Sector views.

	Labor	Marketing Labor	Overhead	Marketing	Employee/Office Expense	Outside Services	Materials	Miscellaneous	DBtC	Revenue	Total Budget
2014	\$0	\$0	\$0	\$4,139	\$0	\$325	\$3,705	\$0	\$0	\$0	\$8,169
Original 2015 Budget	\$0	\$0	\$0	\$4,139	\$0	\$325	\$3,705	\$0	\$0	\$0	\$8,169
Revised 2015 Budget	\$2,685	\$0	\$1,898	\$4,139	\$0	\$325	\$3,705	\$0	\$0	\$0	\$12,752
TOTAL	\$2,685	\$0	\$1,898	\$8,278	\$0	\$650	\$7,410	\$0	\$0	\$0	\$20,921

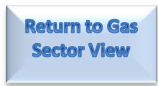
NOTE: "Total" excludes "Original 2015 Budget" amount

Spending Section

Overall Total	\$ 8,169.00	\$ 12,752.30	\$ 20,921.30
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Budget Category		2014	2015	Total
FTE	LABOR	\$ -	\$ 2,685.00	\$ 2,685.00
0.03	Program Implementer (Rachelle)		\$2,685.00	\$2,685.00
				\$0.00
				\$0.00
				\$0.00
0.03	MARKETING LABOR	\$ -	\$ -	\$ -
				\$0.00
				\$0.00
				\$0.00
				\$0.00
	OVERHEAD	\$ -	\$ 1,898.30	\$ 1,898.30
	Percentages for Applicable Year	69.20%	70.70%	
	Program Staff	\$0.00	\$1,898.30	\$1,898.30
	Marketing Staff	\$0.00	\$0.00	\$0.00
				\$0.00
				\$0.00
	MARKETING	\$ 4,139.00	\$ 4,139.00	\$ 8,278.00
	REM- Info. Services Brochures	\$4,139.00	\$4,139.00	\$8,278.00
				\$0.00
				\$0.00
				\$0.00
	EMPLOYEE/OFFICE EXPENSES	\$ -	\$ -	\$ -
				\$0.00
				\$0.00
				\$0.00
				\$0.00
	OUTSIDE SERVICES	\$ 325.00	\$ 325.00	\$ 650.00
	Custom Photography	\$195.00	\$195.00	\$390.00
	Stock Photography	\$130.00	\$130.00	\$260.00
				\$0.00
				\$0.00
	MATERIALS	\$ 3,705.00	\$ 3,705.00	\$ 7,410.00
	BEM Folder	\$130.00	\$130.00	\$260.00
	BEM Phone Cards	\$65.00	\$65.00	\$130.00
	Misc. Pieces	\$520.00	\$520.00	\$1,040.00
	BEM Overview Sheet	\$260.00	\$260.00	\$520.00
	Case Studies	\$2,730.00	\$2,730.00	\$5,460.00
	MISCELLANEOUS	\$ -	\$ -	\$ -
				\$0.00
				\$0.00
				\$0.00
				\$0.00

Energy Efficiency Brochures Order Number 18230685 Gas



*This table summarizes the subtotals in the detail table to the left and is used to populate 2014-2015 Sector views.*

	Labor	Marketing Labor	Overhead	Marketing	Employee/Office Expense	Outside Services	Materials	Miscellaneous	DBtC	Revenue	Total Budget	
2014	\$4,341	\$0	\$3,004	\$0	\$185	\$975	\$1,300	\$0	\$0	\$0	\$9,805	
Original 2015 Budget	\$4,471	\$0	\$3,112	\$0	\$185	\$975	\$1,300	\$0	\$0	\$0	\$10,043	
Revised 2015 Budget	\$5,370	\$0	\$3,797	\$0	\$185	\$975	\$1,300	\$0	\$0	\$0	\$11,627	
TOTAL	\$9,711	\$0	\$6,801	\$0	\$370	\$1,950	\$2,600	\$0	\$0	\$0	\$21,432	

NOTE: "Total" excludes "Original 2015 Budget" amount

Energy Efficiency Education Schedule G202 Order Number 18230671 Gas

2014 Values are shown as reference only.

2014 Values are shown as reference only.

**Spending Section**

Overall Total	\$ 9,805.11	\$ 11,626.59	\$ 21,431.70
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Budget Category	2014	2015	Total
<b>FTE LABOR</b>	<b>\$ 4,341.08</b>	<b>\$ 5,370.00</b>	<b>\$ 9,711.08</b>
0.03 Market Manager	\$2,132.90	\$2,685.00	\$4,817.90
0.03 Program Implementer	\$2,208.18	\$2,685.00	\$4,893.18
			\$0.00
			\$0.00
0.06 <b>MARKETING LABOR</b>	\$ -	\$ -	\$ -
			\$0.00
			\$0.00
			\$0.00
			\$0.00
<b>OVERHEAD</b>	<b>\$ 3,004.03</b>	<b>\$ 3,796.59</b>	<b>\$ 6,800.62</b>
Percentages for Applicable Year	69.20%	70.70%	
Program Staff	\$3,004.03	\$3,796.59	\$6,800.62
Marketing Staff	\$0.00	\$0.00	\$0.00
			\$0.00
			\$0.00
<b>MARKETING</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>
			\$0.00
			\$0.00
			\$0.00
			\$0.00
<b>EMPLOYEE/OFFICE EXPENSES</b>	<b>\$ 185.00</b>	<b>\$ 185.00</b>	<b>\$ 370.00</b>
employee training, travel expenses, m	\$185.00	\$185.00	\$370.00
			\$0.00
			\$0.00
			\$0.00
<b>OUTSIDE SERVICES</b>	<b>\$ 975.00</b>	<b>\$ 975.00</b>	<b>\$ 1,950.00</b>
Independent Colleges of Washington	\$975.00	\$975.00	\$1,950.00
			\$0.00
			\$0.00
			\$0.00
<b>MATERIALS</b>	<b>\$ 1,300.00</b>	<b>\$ 1,300.00</b>	<b>\$ 2,600.00</b>
Speakers Bureau; Develop employee	\$650.00	\$650.00	\$1,300.00
Misc. education printing	\$650.00	\$650.00	\$1,300.00
			\$0.00
			\$0.00
<b>MISCELLANEOUS</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>
			\$0.00
			\$0.00
			\$0.00
			\$0.00

Energy Efficiency Education Schedule G202 Order Number 18230671 Gas

May need more tabs to break out details

This is only a tab title for Web Experience

Tab Definitions

PS = Portfolio Support

PSWE= Portfolio Support Web Experience

PSCE = Portfolio Support Customer Education

Return to  
Portfolio View

Return to Gas  
Sector View

Customer Online Experience Order# 18230737 Gas

2014 Values are shown as reference only.

Original 2015 Budget Revised 2015 Budget

This table summarizes the subtotals in the detail table to the left and is used to populate 2014-2015 Sector views.

Labor	Marketing Labor	Overhead	Marketing	Employee/Office Expense	Outside Services	Materials	Miscellaneous	Direct Benefit to Customer	Total Budget		
\$0	\$0	\$0	\$0	\$0	\$87,295	\$0	\$0	\$0	\$87,295		
\$0	\$0	\$0	\$0	\$0	\$84,045	\$0	\$0	\$0	\$84,045		
\$0	\$0	\$0	\$0	\$0	\$84,045	\$0	\$0	\$0	\$84,045		
\$0	\$0	\$0	\$0	\$0	\$171,340	\$0	\$0	\$0	\$171,340		

NOTE: "Total" excludes "Original 2015 Budget" amount

Requires Budget team approval to use.

2014 Values are shown as reference only.

Spending Section

Overall Total	\$ 87,295.00	\$ 84,045.00	\$ 171,340.00
---------------	--------------	--------------	---------------

Budget Category	2014	2015	Total
FTE LABOR	\$ -	\$ -	\$ -
Market Manager	\$0.00	\$0.00	\$0.00
Program Manager	\$0.00	\$0.00	\$0.00
Program Coordinator	\$0.00	\$0.00	\$0.00
Program Implementer	\$0.00	\$0.00	\$0.00

0.00

MARKETING LABOR	2014	2015	Total
	\$ -	\$ -	\$ -
			\$0.00
			\$0.00
			\$0.00

OVERHEAD	2014	2015	Total
Percentages for Applicable Year	69.20%	70.70%	
Program Staff	\$0.00	\$0.00	\$0.00
Marketing Staff	\$0.00	\$0.00	\$0.00
			\$0.00
			\$0.00

MARKETING	2014	2015	Total
	\$ -	\$ -	\$ -
			\$0.00
			\$0.00
			\$0.00

EMPLOYEE/OFFICE EXPENSES	2014	2015	Total
	\$ -	\$ -	\$ -
			\$0.00
			\$0.00
			\$0.00

OUTSIDE SERVICES	2014	2015	Total
Online Customer Tools	\$65,000.00	\$65,000.00	\$130,000.00
Web Development	\$15,600.00	\$0.00	\$15,600.00
Web Content & Maintenance	\$3,250.00	\$15,600.00	\$18,850.00
E-Newsletter	\$1,495.00	\$1,495.00	\$2,990.00
Miscellaneous Applications	\$1,950.00	\$1,950.00	\$3,900.00

MATERIALS	2014	2015	Total
	\$ -	\$ -	\$ -
			\$0.00
			\$0.00
			\$0.00

MISCELLANEOUS	2014	2015	Total
	\$ -	\$ -	\$ -
			\$0.00
			\$0.00
			\$0.00

Customer Online Experience Order# 18230737 Gas



[Return to Gas Sector View](#)

MARKET INTEGRATION

Order#

18230732

Gas

MARKET INTEGRATION

Order#

18230732

Gas

MARKET INTEGRATION  
Order#  
18230732  
Gas

2014 Values are shown as reference only.

2014

Original 2015 Budget

Revised 2015 Budget

Total

Labor	Marketing Labor	Overhead	Marketing	Employee/Office Expense	Outside Services	Materials	Miscellaneous	Direct Benefit to Customer	Total Budget		
\$20,366	\$0	\$14,093	\$0	\$0	\$8,840	\$0	\$0	\$0	\$43,299		
\$20,977	\$0	\$14,600	\$0	\$0	\$8,840	\$0	\$0	\$0	\$44,417		
\$20,977	\$0	\$14,831	\$0	\$0	\$8,840	\$0	\$0	\$0	\$44,648		
\$41,343	\$0	\$28,924	\$0	\$0	\$17,680	\$0	\$0	\$0	\$87,947		

NOTE: "Total" excludes "Original 2015 Budget" amount

Requires Budget team approval to use.

2014 Values are shown as reference only.

Spending Section

Overall Total		\$ 43,299.27	\$ 44,647.74	\$ 87,947.01
Budget Category	2014	2015	Total	
FTE LABOR	\$ 20,366.00	\$ 20,977.00	\$ 41,343.00	
Market Manager	\$0.00	\$0.00	\$0.00	
0.25 Program Manager	\$20,366.00	\$20,977.00	\$41,343.00	
Program Coordinator	\$0.00	\$0.00	\$0.00	
Program Implementer	\$0.00	\$0.00	\$0.00	
0.25 MARKETING LABOR	\$ -	\$ -	\$ -	
			\$0.00	
			\$0.00	
			\$0.00	
			\$0.00	
OVERHEAD	\$ 14,093.27	\$ 14,830.74	\$ 28,924.01	
Percentages for Applicable Year	69.20%	70.70%		
Staff	\$14,093.27	\$14,830.74	\$28,924.01	
	\$0.00	\$0.00	\$0.00	
			\$0.00	
			\$0.00	
MARKETING	\$ -	\$ -	\$ -	
			\$0.00	
			\$0.00	
			\$0.00	
			\$0.00	
EMPLOYEE/OFFICE EXPENSES	\$ -	\$ -	\$ -	
			\$0.00	
			\$0.00	
			\$0.00	
			\$0.00	
OUTSIDE SERVICES	\$ 8,840.00	\$ 8,840.00	\$ 17,680.00	
Contractor - Web	\$7,020.00	\$7,020.00	\$14,040.00	
Contractor - Graphic Design	\$1,820.00	\$1,820.00	\$3,640.00	
			\$0.00	
			\$0.00	
MATERIALS	\$ -	\$ -	\$ -	
			\$0.00	
			\$0.00	
			\$0.00	
			\$0.00	
MISCELLANEOUS	\$ -	\$ -	\$ -	
			\$0.00	
			\$0.00	
			\$0.00	
			\$0.00	

MARKET INTEGRATION  
Order#  
18230732  
Gas

MyData  
Order# 18230667  
Gas

2014 Values are shown as reference only.

Original 2015 Budget  
Revised 2015 Budget

This table summarizes the subtotals in the detail table to the left and is used to populate 2014-2015 Sector views.

	Labor	Marketing Labor	Overhead	Marketing	Employee/Office Expense	Outside Services	Materials	Miscellaneous	Direct Benefit to Customer	Total Budget
2014	\$0	\$0	\$0	\$0	\$0	\$34,907	\$0	\$0	\$0	\$34,907
Original 2015 Budget	\$0	\$0	\$0	\$0	\$0	\$26,404	\$0	\$0	\$0	\$26,404
Revised 2015 Budget	\$0	\$0	\$0	\$0	\$0	\$26,404	\$0	\$0	\$0	\$26,404
Total	\$0	\$0	\$0	\$0	\$0	\$61,311	\$0	\$0	\$0	\$61,311

2014 Values are shown as reference only.

NOTE: "Total" excludes "Original 2015 Budget" amount

Requires Budget team approval to use.

Spending Section

Overall Total		\$ 34,907.00	\$ 26,404.00	\$ 61,311.00
Budget Category	2014	2015	Total	
FTE LABOR	\$ -	\$ -	\$ -	
Market Manager	\$0.00	\$0.00	\$0.00	
Program Manager	\$0.00	\$0.00	\$0.00	
Program Coordinator	\$0.00	\$0.00	\$0.00	
Program Implementer	\$0.00	\$0.00	\$0.00	
0.00				
MARKETING LABOR	\$ -	\$ -	\$ -	
Detail 1			\$0.00	
Detail 2			\$0.00	
Detail 3			\$0.00	
Detail 4			\$0.00	
OVERHEAD	\$ -	\$ -	\$ -	
Percentages for Applicable Year	69.20%	70.70%		
Program Staff	\$0.00	\$0.00	\$0.00	
Marketing Staff	\$0.00	\$0.00	\$0.00	
			\$0.00	
			\$0.00	
MARKETING	\$ -	\$ -	\$ -	
Detail 1			\$0.00	
Detail 2			\$0.00	
Detail 3			\$0.00	
Detail 4			\$0.00	
EMPLOYEE/OFFICE EXPENSES	\$ -	\$ -	\$ -	
Detail 1			\$0.00	
Detail 2			\$0.00	
Detail 3			\$0.00	
Detail 4			\$0.00	
OUTSIDE SERVICES	\$ 34,907.00	\$ 26,404.00	\$ 61,311.00	
Automated Benchmark System development	\$34,907.00	\$26,404.00	\$61,311.00	
			\$0.00	
			\$0.00	
			\$0.00	
MATERIALS	\$ -	\$ -	\$ -	
Detail 1			\$0.00	
Detail 2			\$0.00	
Detail 3			\$0.00	
Detail 4			\$0.00	
MISCELLANEOUS	\$ -	\$ -	\$ -	
Detail 1			\$0.00	
Detail 2			\$0.00	
Detail 3			\$0.00	
Detail 4			\$0.00	

Automated Benchmarking System Order# 18230667 Gas

[Return to Gas Sector View](#)

Programs Support - Program Development Order# 18230688 Gas

Programs Support - Program Development Order# 18230688 Gas

Program Support - Program Development  
Order# 18230688  
Gas

2014 Values are shown as reference only.

2014

Original 2015 Budget

Revised 2015 Budget

2014 values are shown as reference only.

*This table summarizes the subtotals in the detail table to the left and is used to populate 2014-2015 Sector views.*

	Labor	Marketing Labor	Overhead	Marketing	Employee/Office Expense	Outside Services	Materials	Miscellaneous	Direct Benefit to Customer	Total Budget
2014	\$23,943	\$0	\$16,568	\$0	\$1,790	\$0	\$0	\$0	\$0	\$42,301
Original 2015 Budget	\$24,568	\$0	\$17,099	\$0	\$1,790	\$0	\$0	\$0	\$0	\$43,457
Revised 2015 Budget	\$27,954	\$0	\$19,763	\$0	\$1,790	\$0	\$0	\$0	\$0	\$49,507
<b>Total</b>	<b>\$51,896</b>	<b>\$0</b>	<b>\$36,332</b>	<b>\$0</b>	<b>\$3,580</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$91,808</b>

NOTE: "Total" excludes "Original 2015 Budget" amount

*Requires Budget team approval to use.*

**Spending Section**

Overall Total	\$ 42,300.98	\$ 49,506.86	\$ 91,807.84
---------------	--------------	--------------	--------------

Budget Category	2014	2015	Total
<b>FTE LABOR</b>	<b>\$ 23,942.66</b>	<b>\$ 27,953.64</b>	<b>\$ 51,896.30</b>
0.26 Group Avg	\$20,262.36	\$27,953.64	\$48,216.00
	\$0.00	\$0.00	\$0.00
	\$0.00	\$0.00	\$0.00
0.26 EE Intern	\$3,680.30	\$0.00	\$3,680.30
<b>MARKETING LABOR</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>
			\$0.00
			\$0.00
			\$0.00
			\$0.00
<b>OVERHEAD</b>	<b>\$ 16,568.32</b>	<b>\$ 19,763.22</b>	<b>\$ 36,331.54</b>
Percentages for Applicable Year	69.20%	70.70%	
Program Staff	\$16,568.32	\$19,763.22	\$36,331.54
Marketing Staff	\$0.00	\$0.00	\$0.00
			\$0.00
			\$0.00
<b>MARKETING</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>
			\$0.00
			\$0.00
			\$0.00
			\$0.00
<b>EMPLOYEE/OFFICE EXPENSES</b>	<b>\$ 1,790.00</b>	<b>\$ 1,790.00</b>	<b>\$ 3,580.00</b>
Regional/Portland EE Mtgs - Travel	\$500.00	\$500.00	\$1,000.00
Office, Phone, SW/HW	\$790.00	\$790.00	\$1,580.00
Other	\$500.00	\$500.00	\$1,000.00
			\$0.00
<b>OUTSIDE SERVICES</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>
			\$0.00
			\$0.00
			\$0.00
			\$0.00
<b>MATERIALS</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>
			\$0.00
			\$0.00
			\$0.00
			\$0.00
<b>MISCELLANEOUS</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>
			\$0.00
			\$0.00
			\$0.00
			\$0.00

**2015 Update Notes**  
0.26 FTE in 2015 = 2 Sr Analysts x 0.13  
2015 Labor Avg w Assmts = **\$107,514** per FTE  
N/A FTE in 2015 (No Intern plans this year)

Program Support - Program Development  
Order# 18230688  
Gas

Programs Support  
Data and  
Systems Services  
Order#  
18231005

2014 Values are shown as reference only.

As a new organization, 2014 values are not applicable for this group.

Prior to re-organizing in mid-2014, costs for this team assessed to REM and BEM.

Spending Section

Overall Total	\$ -	\$ 121,592.16	\$ 121,592.16
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Budget Category		2014	2015	Total
FTE	LABOR	\$ -	\$ 69,884.10	\$ 69,884.10
0.65	Group Avg		\$69,884.10	\$69,884.10
			\$0.00	\$0.00
			\$0.00	\$0.00
			\$0.00	\$0.00
0.65	MARKETING LABOR	\$ -	\$ -	\$ -
				\$0.00
				\$0.00
				\$0.00
				\$0.00
	OVERHEAD	\$ -	\$ 49,408.06	\$ 49,408.06
	Percentages for Applicable Year	69.20%	70.70%	
	Program Staff		\$49,408.06	\$49,408.06
	Marketing Staff		\$0.00	\$0.00
				\$0.00
				\$0.00
	MARKETING	\$ -	\$ -	\$ -
				\$0.00
				\$0.00
				\$0.00
	EMPLOYEE/OFFICE EXPENSES	\$ -	\$ 2,300.00	\$ 2,300.00
	Training/Conf - Registrn/Travel		\$1,500.00	\$1,500.00
	Office, Phone, SW/HW		\$500.00	\$500.00
	Other		\$300.00	\$300.00
				\$0.00
	OUTSIDE SERVICES	\$ -	\$ -	\$ -
				\$0.00
				\$0.00
				\$0.00
	MATERIALS	\$ -	\$ -	\$ -
				\$0.00
				\$0.00
				\$0.00
	MISCELLANEOUS	\$ -	\$ -	\$ -
				\$0.00
				\$0.00
				\$0.00
				\$0.00

**2015 Update Notes**  
 0.65 FTE = 5 x 0.13  
 2015 EEPS Group Labor Avg w Assmts = **\$107,514** per FTE  
 (0.65 FTE excludes Vacant Application Analyst position)

*This table summarizes the subtotals in the detail table to the left and is used to populate 2014-2015 Sector views.*

	Labor	Marketing Labor	Overhead	Marketing	Employee/Office Expense	Outside Services	Materials	Miscellaneous	Direct Benefit to Customer	Total Budget
2014	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
2015 Budget	\$69,884	\$0	\$49,408	\$0	\$2,300	\$0	\$0	\$0	\$0	\$121,592
Total	\$69,884	\$0	\$49,408	\$0	\$2,300	\$0	\$0	\$0	\$0	\$121,592

*Requires Budget team approval to use.*

Programs Support  
Data and  
Systems Services  
Order#  
18231005  
Gas

Return to Gas Sector View

Rebate Processing Order# 18230659

Gas

Rebate Processing Order# 18230659 Gas

Rebate Processing  
Order#  
18230659  
Gas

Rebate processing labor costs noted in this page are charged to the indicated order number, rather than to programs, as was the case prior to 2015.

As a new organization, 2014 values are not applicable for this group. Prior to re-organizing in mid-2014, costs for this team assessed to REM and BEM.

Spending Section

Overall Total		\$ 110,213.58	\$ 110,213.58
Budget Category	2014	2015	Total
FTE LABOR	\$ -	\$61,938.24	\$ 61,938.24
0.78 Avg of rebate processing staff		\$61,938.24	\$61,938.24
		\$0.00	\$0.00
		\$0.00	\$0.00
		\$0.00	\$0.00
0.78 MARKETING LABOR	\$ -	\$0.00	\$ -
			\$0.00
			\$0.00
			\$0.00
			\$0.00
OVERHEAD	\$ -	\$43,790.34	\$ 43,790.34
Percentages for Applicable Year	69.20%	70.70%	
Program Staff	\$0.00	\$43,790.34	\$43,790.34
Marketing Staff	\$0.00	\$0.00	\$0.00
			\$0.00
			\$0.00
MARKETING	\$ -	\$0.00	\$ -
			\$0.00
			\$0.00
			\$0.00
			\$0.00
EMPLOYEE/OFFICE EXPENSES	\$ -	\$1,495.00	\$ 1,495.00
Training/Development		\$780.00	\$780.00
Meals, professional associations, lodging		\$390.00	\$390.00
Travel: Parking, tolls, fleet, mileage		\$325.00	\$325.00
			\$0.00
OUTSIDE SERVICES	\$ -	\$2,340.00	\$ 2,340.00
Aerotek; temp staffing		\$2,340.00	\$2,340.00
			\$0.00
			\$0.00
			\$0.00
MATERIALS	\$ -	\$650.00	\$ 650.00
Office and Supplies		\$650.00	\$650.00
			\$0.00
			\$0.00
			\$0.00
MISCELLANEOUS	\$ -	\$0.00	\$ -
			\$0.00
			\$0.00
			\$0.00
			\$0.00

Rebate Processing  
Order#  
18230659  
Gas

This table summarizes the subtotals in the detail table to the left and is used to populate 2014-2015 Sector views.

	Labor	Marketing Labor	Overhead	Marketing	Employee/Office Expense	Outside Services	Materials	Miscellaneous	Direct Benefit to Customer	Total Budget		
2014	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0		
2015 Budget	\$61,938	\$0	\$43,790	\$0	\$1,495	\$2,340	\$650	\$0	\$0	\$110,214		
Total	\$61,938	\$0	\$43,790	\$0	\$1,495	\$2,340	\$650	\$0	\$0	\$110,214		

Requires Budget team approval to use.

This table summarizes the subtotals in the detail table to the left and is used to populate 2014-2015 Sector views.

	Labor	Marketing Labor	Overhead	Marketing	Employee/Office Expense	Outside Services	Materials	Miscellaneous	Direct Benefit to Customer	Total Budget		
2014	\$0	\$0	\$0	\$6,110	\$7,110	\$13,650	\$7,162	\$0	\$0	\$34,032		
Original 2015 Budget	\$98,362	\$0	\$68,460	\$6,110	\$7,110	\$13,650	\$7,162	\$0	\$0	\$200,854		
Revised 2015 Budget	\$38,485	\$0	\$27,209	\$6,110	\$11,000	\$109,888	\$7,162	\$1,000	\$0	\$200,854		
Total	\$38,485	\$0	\$27,209	\$12,220	\$18,110	\$123,538	\$14,324	\$1,000	\$0	\$234,886		

2014 Values are shown as reference only.

2014

Original 2015 Budget

Revised 2015 Budget

Total

2014 Values are shown as reference only.

NOTE: "Total" excludes "Original 2015 Budget" amount

Requires Budget team approval to use.

Spending Section

Overall Total				
		2014	2015	Total
Overall Total		\$ 34,031.70	\$200,853.90	\$ 234,885.60
Budget Category				
FTE	LABOR	2014	2015	Total
0.13	Market Manager		\$11,635.00	\$11,635.00
0.13	Outreach Manager		\$11,635.00	\$11,635.00
0.10	Program Coordinator		\$8,950.00	\$8,950.00
0.07	Program Implementer		\$6,265.00	\$6,265.00
0.43	MARKETING LABOR	\$ -	\$ -	\$ -
				\$0.00
				\$0.00
				\$0.00
				\$0.00
	OVERHEAD	\$ -	\$ 27,208.90	\$ 27,208.90
	Percentages for Applicable Year	69.20%	70.70%	
	Program Staff	\$0.00	\$27,208.90	\$27,208.90
	Marketing Staff	\$0.00	\$0.00	\$0.00
				\$0.00
				\$0.00
	MARKETING	\$6,110.00	\$6,110.00	\$ -
	Collateral for specific community initiatives	\$3,510.00	\$3,510.00	\$0.00
	Project funds to support strategic partnerships	\$2,600.00	\$2,600.00	\$0.00
				\$0.00
	EMPLOYEE/OFFICE EXPENSES	\$ 7,109.70	\$ 11,000.00	\$ 18,109.70
	Training/Development	\$1,846.00	\$3,000.00	\$4,846.00
	Meals, professional associations, lodging	\$2,470.00	\$4,000.00	\$6,470.00
	Travel, Parking, tolls, fleet, mileage	\$2,793.70	\$4,000.00	\$6,793.70
				\$0.00
	OUTSIDE SERVICES	\$ 13,650.00	\$ 109,888.00	\$ 123,538.00
	Contracts: outreach labor	\$9,750.00	\$109,888.00	\$119,638.00
	Intern	\$3,900.00	\$0.00	\$3,900.00
				\$0.00
				\$0.00
	MATERIALS	\$ 7,162.00	\$ 7,162.00	\$ 14,324.00
	EE Community-specific Information materials	\$390.00	\$390.00	\$780.00
	EE Engagement Items	\$2,600.00	\$2,600.00	\$5,200.00
	Tools; mapping software, productivity, etc.	\$650.00	\$650.00	\$1,300.00
	Educational/demonstration tools	\$2,320.00	\$2,320.00	\$4,640.00
	Outreach supplies; signage, etc.	\$1,202.00	\$1,202.00	\$2,404.00
	MISCELLANEOUS	\$0.00	\$1,000.00	\$ 1,000.00
	Miscellaneous outreach expense		\$1,000.00	\$1,000.00
				\$0.00
				\$0.00
				\$0.00



Trade Ally Support Order# 18230698 Gas

Trade Ally Support  
Order# 18230698  
Gas

2014 Values are shown as reference only.

2014 Values are shown as reference only.

Spending Section

Overall Total	\$ 11,952.00	\$ 12,792.00	\$ 24,744.00
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Budget Category	2014	2015	Total
FTE LABOR	\$ -	\$ -	\$ -
			\$0.00
			\$0.00
			\$0.00
0.00			\$0.00
MARKETING LABOR	\$ -	\$ -	\$ -
			\$0.00
			\$0.00
			\$0.00
			\$0.00
OVERHEAD	\$ -	\$ -	\$ -
Percentages for Applicable Year	69.20%	70.70%	
Program Staff	\$0.00	\$0.00	\$0.00
Marketing Staff	\$0.00	\$0.00	\$0.00
			\$0.00
			\$0.00
MARKETING	\$ -	\$ -	\$ -
			\$0.00
			\$0.00
			\$0.00
			\$0.00
EMPLOYEE/OFFICE EXPENSES	\$ -	\$ -	\$ -
			\$0.00
			\$0.00
			\$0.00
			\$0.00
OUTSIDE SERVICES	\$ -	\$ -	\$ -
			\$0.00
			\$0.00
			\$0.00
			\$0.00
MATERIALS	\$ -	\$ -	\$ -
			\$0.00
			\$0.00
			\$0.00
			\$0.00
MISCELLANEOUS	\$11,952.00	\$195,548.00	\$207,500.00
BOMA - Bldg Owners & Mgrs. Assoc	\$435.00	\$222.00	\$657.00
AESP - Assc. Of Energy Svcs. Professionals		\$650.00	\$650.00
CEE - Consortium for Energy Efficiency	\$2,317.00	\$2,720.00	\$5,037.00
Electric League	\$0.00	\$0.00	\$0.00
ESC - Energy Solutions Center	\$9,000.00	\$9,000.00	\$18,000.00
NEEC - NW Energy Efficiency Council	\$200.00	\$200.00	\$400.00
Contractor Alliance Network		\$182,756.00	\$182,756.00
Contractor Alliance Network Revenue		-\$182,756.00	-\$182,756.00

Trade Ally Support  
Order# 18230698  
Gas

Gas

Trade Ally Support Order# 18230698 Gas

This table summarizes the subtotals in the detail table to the left and is used to populate 2014-2015 Sector views.

	Labor	Marketing Labor	Overhead	Marketing	Employee/Office Expense	Outside Services	Materials	Miscellaneous	Direct Benefit to Customer	Revenue	Total Budget
2014	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$11,952	\$0		\$11,952
Original 2015 Budget	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$11,952	\$0		\$11,952
Revised 2015 Budget	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$195,548	\$0	-\$182,756	\$12,792
Total	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$207,500	\$0	-\$182,756	\$24,744

NOTE: "Total" excludes "Original 2015 Budget" amount

Requires Budget team approval to use.

BOMA Dues split 50/50 with Business Svcs

Costs of labor, overhead, marketing, and administration of the Contractor Alliance Network to assist implementation of conservation measures.

Revenue collected from CAN members who received a PSE referral and performed conservation measure installation.

(revenue is entered as a negative amount)



Conservation Supply Curves Order# 18230809 Electric

Conservation Supply Curves Order# 18230809 Electric

Conservation Supply Curves Order# 18230809 Electric

2014 Values are shown as reference only.

Original 2015 Budget Revised 2015 Budget

This table summarizes the subtotals in the detail table to the left and is used to populate 2014-2015 Sector views.

	Labor	Marketing Labor	Overhead	Marketing	Employee/Office Expense	Outside Services	Materials	Miscellaneous	ect Benefit to Custor	Total Budget
2014	\$96,440	\$0	\$66,736	\$0	\$200	\$232,943	\$0	\$0	\$0	\$396,319
Original 2015 Budget	\$99,333	\$0	\$69,136	\$0	\$200	\$41,108	\$0	\$0	\$0	\$209,776
Revised 2015 Budget	\$99,333	\$0	\$70,228	\$0	\$200	\$27,000	\$0	\$0	\$0	\$196,761
Total	\$195,773	\$0	\$136,965	\$0	\$400	\$259,943	\$0	\$0	\$0	\$593,080

NOTE: "Total" excludes "Original 2015 Budget" amount

Requires Budget team approval to use.

2014 Values are shown as reference only.

Spending Section

Overall Total	\$ 396,318.98	\$ 196,761.43	\$ 593,080.41
---------------	---------------	---------------	---------------

Budget Category	2014	2015	Total
FTE LABOR	\$ 96,440.00	\$ 99,333.00	\$ 195,773.00
0.87 Sr Energy Res Plng Acquistn Anlst	\$96,440.00	\$99,333.00	\$195,773.00
			\$0.00
			\$0.00
			\$0.00

0.87

MARKETING LABOR	2014	2015	Total
	\$ -	\$ -	\$ -
			\$0.00
			\$0.00
			\$0.00

OVERHEAD	2014	2015	Total
	\$ 66,736.48	\$ 70,228.43	\$ 136,964.91
Percentages for Applicable Year	69.20%	70.70%	
Program Staff	\$66,736.48	\$70,228.43	\$136,964.91
			\$0.00
			\$0.00
			\$0.00

MARKETING	2014	2015	Total
	\$ -	\$ -	\$ -
			\$0.00
			\$0.00
			\$0.00

EMPLOYEE/OFFICE EXPENSES	2014	2015	Total
	\$ 200.00	\$ 200.00	\$ 400.00
employee training, travel expenses, m	\$200.00	\$200.00	\$400.00
			\$0.00
			\$0.00

OUTSIDE SERVICES	2014	2015	Total
	\$ 232,942.50	\$ 27,000.00	\$ 259,942.50
Cadmus Group - Cons. Potential	\$232,942.50	\$27,000.00	\$259,942.50
			\$0.00
			\$0.00

MATERIALS	2014	2015	Total
	\$ -	\$ -	\$ -
			\$0.00
			\$0.00
			\$0.00

MISCELLANEOUS	2014	2015	Total
	\$ -	\$ -	\$ -
			\$0.00
			\$0.00
			\$0.00

Supply Curves Order# 18230809 Electric





Conservation Strategic Planning Order# 18230469 Electric

Conservation Strategic Planning Order# 18230469 Electric

Conservation Strategic Planning Order# 18230469 Electric

2014 Values are shown as reference only.

2014

Original 2015 Budget

Revised 2015 Budget

Total

*This table summarizes the subtotals in the detail table to the left and is used to populate 2014-2015 Sector views.*

Labor	Marketing Labor	Overhead	Marketing	Employee/Office Expense	Outside Services	Materials	Miscellaneous	ect Benefit to Custom	Total Budget
\$88,893	\$0	\$61,514	\$0	\$2,100	\$130,500	\$0	\$0	\$0	\$283,007
\$91,560	\$0	\$63,726	\$0	\$2,100	\$0	\$0	\$0	\$0	\$157,386
\$91,560	\$0	\$64,733	\$0	\$2,100	\$0	\$0	\$0	\$0	\$158,393
\$180,453	\$0	\$126,247	\$0	\$4,200	\$130,500	\$0	\$0	\$0	\$441,400

NOTE: "Total" excludes "Original 2015 Budget" amount

Requires Budget team approval to use.

2014 Values are shown as reference only.

**Spending Section**

Overall Total	\$ 283,006.96	\$ 158,392.92	\$ 441,399.88
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Budget Category		2014	2015	Total
FTE	LABOR	\$ 88,893.00	\$ 91,560.00	\$180,453.00
0.70	Manager, Dev. & Eval.	\$88,893.00	\$91,560.00	\$180,453.00
				\$0.00
				\$0.00
				\$0.00
0.70	MARKETING LABOR	\$ -	\$ -	\$ -
				\$0.00
				\$0.00
				\$0.00
				\$0.00
	OVERHEAD	\$ 61,513.96	\$ 64,732.92	\$126,246.88
	Percentages for Applicable Year	69.20%	70.70%	
	Program Staff	\$61,513.96	\$64,732.92	\$126,246.88
				\$0.00
				\$0.00
				\$0.00
	MARKETING	\$ -	\$ -	\$ -
				\$0.00
				\$0.00
				\$0.00
				\$0.00
	EMPLOYEE/OFFICE EXPENSES	\$ 2,100.00	\$ 2,100.00	\$ 4,200.00
	employee training, travel expenses, mileage	\$1,000.00	\$1,000.00	\$2,000.00
	Phone, office supply, hardware/software	\$1,100.00	\$1,100.00	\$2,200.00
				\$0.00
				\$0.00
	OUTSIDE SERVICES	\$ 130,500.00	\$ -	\$ 130,500.00
	Comm. Blg. Stock Assessment Over-sample	\$130,500.00	\$0.00	\$130,500.00
				\$0.00
				\$0.00
				\$0.00
	MATERIALS	\$ -	\$ -	\$ -
				\$0.00
				\$0.00
				\$0.00
				\$0.00
	MISCELLANEOUS	\$ -	\$ -	\$ -
				\$0.00
				\$0.00
				\$0.00
				\$0.00

Conservation Strategic Planning Order# 18230469 Electric



*This table summarizes the subtotals in the detail table to the left and is used to populate 2014-2015 Sector views.*

Energy Efficiency Market Research Order# 18230437 Electric

2014 Values are shown as reference only.

Original 2015 Budget Revised 2015 Budget

	Labor	Marketing Labor	Overhead	Marketing	Employee/Office Expense	Outside Services	Materials	Miscellaneous	Direct Benefit to Customer	Total Budget		
2014	\$19,895	\$0	\$13,768	\$0	\$4,250	\$194,655	\$1,350	\$0	\$0	\$233,917		
Original 2015 Budget	\$20,492	\$0	\$14,263	\$0	\$4,250	\$195,131	\$1,350	\$0	\$0	\$235,486		
Revised 2015 Budget	\$67,624	\$0	\$47,810	\$0	\$4,250	\$195,131	\$1,350	\$0	\$0	\$316,165		
<b>Total</b>	<b>\$87,519</b>	<b>\$0</b>	<b>\$61,578</b>	<b>\$0</b>	<b>\$8,500</b>	<b>\$389,786</b>	<b>\$2,700</b>	<b>\$0</b>	<b>\$0</b>	<b>\$550,083</b>		

2014 Values are shown as reference only.

NOTE: "Total" excludes "Original 2015 Budget" amount

*Requires Budget team approval to use.*

**Spending Section**

<b>Overall Total</b>	\$ 233,917.49	\$ 316,165.12	\$ 550,082.61
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Budget Category		2014	2015	Total
FTE	LABOR	\$ 19,895.25	\$ 67,623.94	\$ 87,519.19
0.86	Total Labor	\$19,895.25	\$67,623.94	\$87,519.19
				\$0.00
				\$0.00
				\$0.00

MARKETING LABOR		2014	2015	Total
0.86	MARKETING LABOR	\$ -	\$ -	\$ -
				\$0.00
				\$0.00
				\$0.00
				\$0.00

OVERHEAD		2014	2015	Total
	OVERHEAD	\$ 13,767.51	\$ 47,810.13	\$ 61,577.64
	Percentages for Applicable Year	69.20%	70.70%	
	Program Staff	\$13,767.51	\$47,810.13	\$61,577.64
				\$0.00
				\$0.00

MARKETING		2014	2015	Total
	MARKETING	\$ -	\$ -	\$ -
				\$0.00
				\$0.00
				\$0.00
				\$0.00

EMPLOYEE/OFFICE EXPENSES		2014	2015	Total
	EMPLOYEE/OFFICE EXPENSES	\$ 4,250.00	\$ 4,250.00	\$ 8,500.00
	Travel	\$1,250.00	\$1,250.00	\$2,500.00
	Meals	\$1,250.00	\$1,250.00	\$2,500.00
	Training	\$250.00	\$250.00	\$500.00
	Phone, Software, Misc. Assessments	\$1,000.00	\$1,000.00	\$2,000.00
	Conference Attendance	\$500.00	\$500.00	\$1,000.00

OUTSIDE SERVICES		2014	2015	Total
	OUTSIDE SERVICES	\$194,654.73	\$195,131.06	\$389,785.78
	Customer Satisfaction Research	\$8,893.58	\$8,893.58	\$17,787.15
	Program Specific Market Research	\$133,110.00	\$133,110.00	\$266,220.00
	Residential Panel	\$12,397.50	\$12,769.43	\$25,166.93
	Market Research Data Resources (eg, Experian)	\$8,700.00	\$8,700.00	\$17,400.00
	Firmographic Data	\$28,073.65	\$28,073.65	\$56,147.30
	Software License/Support	\$3,480.00	\$3,584.40	\$7,064.40

MATERIALS		2014	2015	Total
	MATERIALS	\$ 1,350.00	\$ 1,350.00	\$ 2,700.00
	Material, Tools, Office supply assessment	\$1,350.00	\$1,350.00	\$2,700.00
				\$0.00
				\$0.00
				\$0.00

MISCELLANEOUS		2014	2015	Total
	MISCELLANEOUS	\$ -	\$ -	\$ -
				\$0.00
				\$0.00
				\$0.00
				\$0.00

Energy Efficiency Market Research Order# 18230437 Electric



Verification Team Order# 18230418 Electric

Verification Team Order# 18230418 Electric

Verification Team  
Order# 18230418  
Electric

2014 Values are shown as reference only.

2014

Original 2015 Budget

Revised 2015 Budget

*This table summarizes the subtotals in the detail table to the left and is used to populate 2014-2015 Sector views.*

Labor	Marketing Labor	Overhead	Marketing	Employee/Office Expense	Outside Services	Materials	Miscellaneous	ect Benefit to Custor	Total Budget		
\$346,712	\$0	\$239,925	\$0	\$6,705	\$57,769	\$5,897	\$0	\$0	\$657,008		
\$358,456	\$0	\$249,486	\$0	\$6,705	\$57,769	\$5,897	\$0	\$0	\$678,313		
\$207,255	\$0	\$146,529	\$0	\$5,655	\$95,700	\$2,610	\$0	\$0	\$457,749		
\$553,967	\$0	\$386,454	\$0	\$12,360	\$153,469	\$8,507	\$0	\$0	\$1,114,757		

NOTE: "Total" excludes "Original 2015 Budget" amount

*Requires Budget team approval to use.*

2014 Values are shown as reference only.

**Spending Section**

<b>Overall Total</b>	\$ 657,007.70	\$457,749.08	\$ 1,114,756.78
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Budget Category		2014	2015	Total
FTE	LABOR	\$ 346,712.00	\$207,254.88	\$ 553,966.88
2.61	Quality Assurance Specialists	\$346,712.00	\$207,254.88	\$553,966.88
				\$0.00
				\$0.00
				\$0.00
				\$0.00
				\$0.00
2.61	MARKETING LABOR	\$ -	\$ -	\$ -
				\$0.00
				\$0.00
				\$0.00
				\$0.00
				\$0.00
	OVERHEAD	\$ 239,924.70	\$ 146,529.20	\$ 386,453.90
	Percentages for Applicable Year	69.20%	70.70%	
	Program Staff	\$239,924.70	\$146,529.20	\$386,453.90
	Marketing Staff	\$0.00	\$0.00	\$0.00
				\$0.00
				\$0.00
	MARKETING	\$ -	\$ -	\$ -
				\$0.00
				\$0.00
				\$0.00
				\$0.00
	EMPLOYEE/OFFICE EXPENSES	\$ 6,705.00	\$ 5,655.00	\$ 12,360.00
	employee training, travel expenses, mileage	\$6,505.00	\$5,655.00	\$12,160.00
	Assessments - Misc expense	\$200.00		\$200.00
				\$0.00
				\$0.00
	OUTSIDE SERVICES	\$ 57,769.00	\$ 95,700.00	\$ 153,469.00
	Ecova-Vteam scheduling, phone V	\$57,769.00	\$67,860.00	\$125,629.00
	Aerotek, Temp staff Jan/Feb		\$10,440.00	\$10,440.00
	Energy Savvy, internet tool		\$17,400.00	\$17,400.00
				\$0.00
	MATERIALS	\$ 5,897.00	\$ 2,610.00	\$ 8,507.00
	Assessments-SW/HW, phone	\$5,897.00		\$5,897.00
	Phone, equipment		\$2,610.00	\$2,610.00
				\$0.00
				\$0.00
	MISCELLANEOUS	\$ -	\$ -	\$ -
				\$0.00
				\$0.00
				\$0.00
				\$0.00

Verification Team  
Order# 18230418  
Electric

Program Evaluation  
Order#  
18230802  
Electric

2014 Values are shown as reference only.

2014

Original 2015 Budget

Revised 2015 Budget

Total

This table summarizes the subtotals in the detail table to the left and is used to populate 2014-2015 Sector views.

Labor	Marketing Labor	Overhead	Marketing	Employee/Office Expense	Outside Services	Materials	Miscellaneous	Direct Benefit to Custom	Total Budget
\$240,796	\$0	\$166,631	\$0	\$9,000	\$707,800	\$0	\$196,500	\$0	\$1,320,727
\$248,019	\$0	\$172,621	\$0	\$9,300	\$1,541,800	\$196,500	\$0	\$0	\$2,168,240
\$248,019	\$0	\$175,349	\$0	\$9,300	\$1,938,395	\$0	\$196,500	\$0	\$2,567,563
\$488,815	\$0	\$341,980	\$0	\$18,300	\$2,646,195	\$0	\$393,000	\$0	\$3,888,290

NOTE: "Total" excludes "Original 2015 Budget" amount

Requires Budget team approval to use.

2014 Values are shown as reference only.

Spending Section

Overall Total			
	2014	2015	Total
<b>Budget Category</b>			
FTE			
LABOR	\$ 240,796.00	\$ 248,019.00	\$ 488,815.00
0.87	Supv. Evaluation \$82,988.00	\$85,477.00	\$168,465.00
1.74	Sr. Market Analyst \$157,808.00	\$162,542.00	\$320,350.00
			\$0.00
			\$0.00
2.61			
MARKETING LABOR	\$ -	\$ -	\$ -
			\$0.00
			\$0.00
			\$0.00
			\$0.00
OVERHEAD	\$ 166,630.83	\$ 175,349.43	\$ 341,980.27
Percentages for Applicable Year	69.20%	70.70%	
Program Staff	\$166,630.83	\$175,349.43	\$341,980.27
			\$0.00
			\$0.00
			\$0.00
MARKETING	\$ -	\$ -	\$ -
			\$0.00
			\$0.00
			\$0.00
			\$0.00
EMPLOYEE/OFFICE EXPENSES	\$ 9,000.00	\$ 9,300.00	\$ 18,300.00
employee training, travel expenses, mileage	\$5,300.00	\$5,500.00	\$10,800.00
Phone, office supply, hardware/software	\$3,700.00	\$3,800.00	\$7,500.00
			\$0.00
			\$0.00
OUTSIDE SERVICES	\$ 707,800.00	\$ 1,938,394.80	\$ 2,646,194.80
Various evaluation studies (see detail)	\$707,800.00	\$1,938,394.80	\$2,646,194.80
			\$0.00
			\$0.00
			\$0.00
MATERIALS	\$ -	\$ -	\$ -
			\$0.00
			\$0.00
			\$0.00
MISCELLANEOUS	\$ 196,500.00	\$ 196,500.00	\$ 393,000.00
Dues/Members: RTF & CEE	\$196,500.00	\$196,500.00	\$393,000.00
			\$0.00
			\$0.00
			\$0.00

Program Evaluation  
Order#  
18230802  
Electric

CONSERVATION EVALUATION ELECTRIC - OUTSIDE SERVICE BUDGET 2014-15					
	2014	2015 % Electric	2014 Electric	2015 Electric	
<b>Residential Programs</b>					
Baseline	\$ 100,000	100%	\$ 100,000	\$ 100,000	
Showerheads	\$ 50,000	73%	\$ 36,500	\$ -	
HomePrint	\$ 60,000	100%	\$ 60,000	\$ 107,750	
Web Enabled Thermostats	\$ 30,000	0%	\$ -	\$ -	
Home Energy Reports	\$ 190,000	87%	\$ 165,300	\$ 141,288	
Fuel Conversion	\$ 50,000	100%	\$ 50,000	\$ 53,000	
Multifamily Existing	\$ 50,000	92%	\$ 46,000	\$ 432,400	
Multifamily Air Seal	\$ 175,000	100%	\$ 175,000	\$ -	
Manufactured Home Duct	\$ 40,000	87%	\$ 34,800	\$ 36,975.00	
Low Income Study	\$ 25,000	87%	\$ 21,750	\$ 52,939.50	
<b>Budget - Residential</b>	<b>\$ 670,000</b>	<b>\$ 1,042,500</b>	<b>\$ 632,800</b>	<b>\$ 924,353</b>	
<b>Nonresidential Programs</b>					
C/I Retrofit (including Large Power Self Direct)					
Small Business Lighting	\$ 67,200	87%	\$ 58,464	\$ -	
BECAR	\$ 157,750	100%	\$ 157,750	\$ -	
Construction	\$ 17,850	87%	\$ 15,530	\$ -	
Commercial Aerators	\$ -	90%	\$ -	\$ 164,625	
Commercial Lighting	\$ -	90%	\$ -	\$ 208,710	
Commercial HVAC	\$ -	90%	\$ -	\$ 289,404	
Data Centers	\$ -	90%	\$ -	\$ 74,808	
Large Power Users	\$ -	90%	\$ -	\$ 157,995	
EE Tech Eval: O-Power Small	\$ -	79%	\$ -	\$ 118,500	
<b>Budget - Nonresidential</b>	<b>\$ 242,800</b>	<b>\$ 1,145,047</b>	<b>\$ 231,744</b>	<b>\$ 1,014,042</b>	
<b>Budget</b>	<b>\$ 912,800</b>	<b>\$ 2,187,547</b>	<b>\$ 864,544</b>	<b>\$ 1,938,395</b>	



Biennial Electric Conservation Acquisition Review

Order# 18230624

Electric

Biennial Electric Conservation Acquisition Review

Order# 18230624

Electric

Biennial Electric Conservation Acquisition Review Order# 18230624 Electric

2014 Values are shown as reference only.

2014 Original 2015 Budget Revised 2015 Budget

*This table summarizes the subtotals in the detail table to the left and is used to populate 2014-2015 Sector views.*

	Labor	Marketing Labor	Overhead	Marketing	Employee/Office Expense	Outside Services	Materials	Miscellaneous	irect Benefit to Custom	Total Budget
2014	\$0	\$0	\$0	\$0	\$0	\$175,000	\$0	\$0	\$0	\$175,000
Original 2015 Budget	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Revised 2015 Budget	\$0	\$0	\$0	\$0	\$0	\$110,000	\$0	\$0	\$0	\$110,000
Total	\$0	\$0	\$0	\$0	\$0	\$285,000	\$0	\$0	\$0	\$285,000

NOTE: "Total" excludes "Original 2015 Budget" amount

*Requires Budget team approval to use.*

**Spending Section**

Overall Total	\$ 175,000.00	\$ 110,000.00	\$ 285,000.00
---------------	---------------	---------------	---------------

Budget Category	2014	2015	Total
FTE LABOR	\$ -	\$ -	\$ -
			\$0.00
			\$0.00
			\$0.00
			\$0.00
0.00			
MARKETING LABOR	\$ -	\$ -	\$ -
			\$0.00
			\$0.00
			\$0.00
			\$0.00
OVERHEAD	\$ -	\$ -	\$ -
Percentages for Applicable Year	69.20%	70.70%	
Program Staff	\$0.00	\$0.00	\$0.00
			\$0.00
			\$0.00
			\$0.00
MARKETING	\$ -	\$ -	\$ -
			\$0.00
			\$0.00
			\$0.00
			\$0.00
EMPLOYEE/OFFICE EXPENSES	\$ -	\$ -	\$ -
employee training, travel expenses, mileage			\$0.00
			\$0.00
			\$0.00
			\$0.00
OUTSIDE SERVICES	\$ 175,000.00	\$ 110,000.00	\$ 285,000.00
Complete 2012-2013 BECAR	\$175,000.00		\$175,000.00
2014-15 BECAR		\$110,000.00	\$110,000.00
			\$0.00
			\$0.00
MATERIALS	\$ -	\$ -	\$ -
			\$0.00
			\$0.00
			\$0.00
			\$0.00
MISCELLANEOUS	\$ -	\$ -	\$ -
			\$0.00
			\$0.00
			\$0.00
			\$0.00

Biennial Electric Conservation Acquisition Review Order# 18230624 Electric

2014 Values are shown as reference only.

Original 2015 Budget  
Revised 2015 Budget

*This table summarizes the subtotals in the detail table to the left and is used to populate 2014-2015 Sector views.*

	Labor	Marketing Labor	Overhead	Marketing	Employee/Office Expense	Outside Services	Materials	Miscellaneous	Direct Benefit to Custom	Total Budget
2014	\$14,411	\$0	\$9,972	\$0	\$30	\$34,808	\$0	\$0	\$0	\$59,221
Original 2015 Budget	\$14,843	\$0	\$10,331	\$0	\$30	\$6,143	\$0	\$0	\$0	\$31,346
Revised 2015 Budget	\$14,843	\$0	\$10,494	\$0	\$30	\$4,030	\$0	\$0	\$0	\$29,397
Total	\$29,254	\$0	\$20,466	\$0	\$60	\$38,838	\$0	\$0	\$0	\$88,618

NOTE: "Total" excludes "Original 2015 Budget" amount

Requires Budget team approval to use.

2014 Values are shown as reference only.

Spending Section

Overall Total	\$ 59,220.91	\$ 29,397.00	\$ 88,617.91
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Budget Category	2014	2015	Total
<b>FTE LABOR</b>	\$ 14,411.00	\$ 14,843.00	\$ 29,254.00
0.13 Sr Energy Res Ping Acquistn Anlst	\$14,411.00	\$14,843.00	\$29,254.00
			\$0.00
			\$0.00
			\$0.00
0.13 <b>MARKETING LABOR</b>	\$ -	\$ -	\$ -
			\$0.00
			\$0.00
			\$0.00
			\$0.00
<b>OVERHEAD</b>	\$ 9,972.41	\$ 10,494.00	\$ 20,466.41
Percentages for Applicable Year	69.20%	70.70%	
Program Staff	\$9,972.41	\$10,494.00	\$20,466.41
			\$0.00
			\$0.00
			\$0.00
<b>MARKETING</b>	\$ -	\$ -	\$ -
			\$0.00
			\$0.00
			\$0.00
			\$0.00
<b>EMPLOYEE/OFFICE EXPENSES</b>	\$ 30.00	\$ 30.00	\$ 60.00
employee training, travel expenses	\$30.00	\$30.00	\$60.00
			\$0.00
			\$0.00
			\$0.00
<b>OUTSIDE SERVICES</b>	\$ 34,807.50	\$ 4,030.00	\$ 38,837.50
Cadmus Group - Cons. Potential	\$34,807.50	\$4,030.00	\$38,837.50
			\$0.00
			\$0.00
			\$0.00
<b>MATERIALS</b>	\$ -	\$ -	\$ -
			\$0.00
			\$0.00
			\$0.00
			\$0.00
<b>MISCELLANEOUS</b>	\$ -	\$ -	\$ -
			\$0.00
			\$0.00
			\$0.00
			\$0.00



Strategic Planning  
Order#  
18230679  
Gas

2014 Values are shown as reference only.

2014  
Original 2015 Budget  
Revised 2015 Budget

*This table summarizes the subtotals in the detail table to the left and is used to populate 2014-2015 Sector views.*

	Labor	Marketing Labor	Overhead	Marketing	Employee/Office Expense	Outside Services	Materials	Miscellaneous	ect Benefit to Custom	Total Budget
2014	\$13,283	\$0	\$9,192	\$0	\$310	\$19,500	\$0	\$0	\$0	\$42,285
Original 2015 Budget	\$13,681	\$0	\$9,522	\$0	\$310	\$0	\$0	\$0	\$0	\$23,513
Revised 2015 Budget	\$13,681	\$0	\$9,672	\$0	\$310	\$0	\$0	\$0	\$0	\$23,663
Total	\$26,964	\$0	\$18,864	\$0	\$620	\$19,500	\$0	\$0	\$0	\$65,948

NOTE: "Total" excludes "Original 2015 Budget" amount

*Requires Budget team approval to use.*

2014 Values are shown as reference only.

**Spending Section**

Overall Total	\$ 42,284.84	\$ 23,663.47	\$ 65,948.30
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Budget Category		2014	2015	Total
FTE	LABOR	\$ 13,283.00	\$ 13,681.00	\$ 26,964.00
0.10	Manager, Dev. & Eval.	\$13,283.00	\$13,681.00	\$26,964.00
				\$0.00
				\$0.00
				\$0.00
0.10	MARKETING LABOR	\$ -	\$ -	\$ -
				\$0.00
				\$0.00
				\$0.00
				\$0.00
	OVERHEAD	\$ 9,191.84	\$ 9,672.47	\$ 18,864.30
	Percentages for Applicable Year	69.20%	70.70%	
	Program Staff	\$9,191.84	\$9,672.47	\$18,864.30
				\$0.00
				\$0.00
				\$0.00
	MARKETING	\$ -	\$ -	\$ -
				\$0.00
				\$0.00
				\$0.00
				\$0.00
	EMPLOYEE/OFFICE EXPENSES	\$ 310.00	\$ 310.00	\$ 620.00
	employee training, travel expenses,	\$150.00	\$150.00	\$300.00
	Phone, office supply, hardware/softw	\$160.00	\$160.00	\$320.00
				\$0.00
				\$0.00
	OUTSIDE SERVICES	\$ 19,500.00	\$ -	\$ 19,500.00
	Comm. Blg. Stock Assessment Over	\$19,500.00	\$0.00	\$19,500.00
				\$0.00
				\$0.00
				\$0.00
	MATERIALS	\$ -	\$ -	\$ -
				\$0.00
				\$0.00
				\$0.00
				\$0.00
	MISCELLANEOUS	\$ -	\$ -	\$ -
				\$0.00
				\$0.00
				\$0.00
				\$0.00

Strategic Planning  
Order#  
18230679  
Gas

Energy Efficiency Market Research  
Order# 18230670  
Gas

2014 Values are shown as reference only.

2014 Values are shown as reference only.

**Spending Section**

Overall Total	\$ 35,730.27	\$ 47,246.29	\$ 82,976.56
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Budget Category	2014	2015	Total
<b>FTE LABOR</b>	<b>\$ 3,430.22</b>	<b>\$ 10,104.73</b>	<b>\$ 13,534.95</b>
0.13 Total Labor	\$3,430.22	\$10,104.73	\$13,534.95
			\$0.00
			\$0.00
			\$0.00
0.13 <b>MARKETING LABOR</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>
			\$0.00
			\$0.00
			\$0.00
			\$0.00
<b>OVERHEAD</b>	<b>\$ 2,373.71</b>	<b>\$ 7,144.04</b>	<b>\$ 9,517.76</b>
Percentages for Applicable Year	69.20%	70.70%	
Program Staff	\$2,373.71	\$7,144.04	\$9,517.76
			\$0.00
			\$0.00
			\$0.00
<b>MARKETING</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>
			\$0.00
			\$0.00
			\$0.00
<b>EMPLOYEE/OFFICE EXPENSES</b>	<b>\$ 640.00</b>	<b>\$ 640.00</b>	<b>\$ 1,280.00</b>
Travel	\$200.00	\$200.00	\$400.00
Meals	\$200.00	\$200.00	\$400.00
Training	\$40.00	\$40.00	\$80.00
Phone, software, Misc. Assessments	\$150.00	\$150.00	\$300.00
Conference Attendance	\$50.00	\$50.00	\$100.00
<b>OUTSIDE SERVICES</b>	<b>\$ 29,086.34</b>	<b>\$ 29,157.52</b>	<b>\$ 58,243.85</b>
Customer Satisfaction Research	\$1,328.93	\$1,328.93	\$2,657.85
Program Specific Market Research	\$19,890.00	\$19,890.00	\$39,780.00
Residential Panel	\$1,852.50	\$1,908.08	\$3,760.58
Market Research Data Resources eg. Experian	\$1,300.00	\$1,300.00	\$2,600.00
Firmographic Data	\$4,194.91	\$4,194.91	\$8,389.82
Software License/Support	\$520.00	\$535.60	\$1,055.60
<b>MATERIALS</b>	<b>\$ 200.00</b>	<b>\$ 200.00</b>	<b>\$ 400.00</b>
Materials, tools, office supply assessment	\$200.00	\$200.00	\$400.00
			\$0.00
			\$0.00
			\$0.00
<b>MISCELLANEOUS</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>
			\$0.00
			\$0.00
			\$0.00
			\$0.00

Energy Efficiency Market Research  
Order# 18230670  
Gas

*This table summarizes the subtotals in the detail table to the left and is used to populate 2014-2015 Sector views.*

	Labor	Marketing Labor	Overhead	Marketing	Employee/Office Expense	Outside Services	Materials	Miscellaneous	Direct Benefit to Customer	Total Budget		
2014	\$3,430	\$0	\$2,374	\$0	\$640	\$29,086	\$200	\$0	\$0	\$35,730		
Original 2015 Budget	\$3,533	\$0	\$2,458	\$0	\$640	\$29,158	\$200	\$0	\$0	\$35,990		
<b>Revised 2015 Budget</b>	<b>\$10,105</b>	<b>\$0</b>	<b>\$7,144</b>	<b>\$0</b>	<b>\$640</b>	<b>\$29,158</b>	<b>\$200</b>	<b>\$0</b>	<b>\$0</b>	<b>\$47,246</b>		
<b>Total</b>	<b>\$13,535</b>	<b>\$0</b>	<b>\$9,518</b>	<b>\$0</b>	<b>\$1,280</b>	<b>\$58,244</b>	<b>\$400</b>	<b>\$0</b>	<b>\$0</b>	<b>\$82,977</b>		

NOTE: "Total" excludes "Original 2015 Budget" amount

*Requires Budget team approval to use.*



Verification Team  
Order# 18230668  
Gas

2014 Values are shown as reference only.

Original 2015 Budget  
Revised 2015 Budget

This table summarizes the subtotals in the detail table to the left and is used to populate 2014-2015 Sector views.

	Labor	Marketing Labor	Overhead	Marketing	Employee/Office Expense	Outside Services	Materials	Miscellaneous	irect Benefit to Custome	Total Budget		
2014	\$51,108	\$0	\$35,367	\$0	\$1,142	\$8,632	\$1,159	\$0	\$0	\$97,408		
Original 2015 Budget	\$52,839	\$0	\$36,776	\$0	\$1,142	\$8,632	\$1,159	\$0	\$0	\$100,548		
Revised 2015 Budget	\$30,969	\$0	\$21,895	\$0	\$845	\$14,300	\$390	\$0	\$0	\$68,399		
Total	\$82,077	\$0	\$57,262	\$0	\$1,987	\$22,932	\$1,549	\$0	\$0	\$165,807		

Requires Budget team approval to use.

NOTE: "Total" excludes "Original 2015 Budget" amount

2014 Values are shown as reference only.

Spending Section

Overall Total			
Budget Category	2014	2015	Total
<b>LABOR</b>	\$ 51,108.00	\$ 30,969.12	\$ 82,077.12
0.39 Quality Assurance Specialists	\$51,108.00	\$30,969.12	\$82,077.12
			\$0.00
			\$0.00
			\$0.00
			\$0.00
0.39 <b>MARKETING LABOR</b>	\$ -	\$ -	\$ -
			\$0.00
			\$0.00
			\$0.00
			\$0.00
<b>OVERHEAD</b>	\$ 35,366.74	\$ 21,895.17	\$ 57,261.90
Percentages for Applicable Year	69.20%	70.70%	
Program Staff	\$35,366.74	\$21,895.17	\$57,261.90
Marketing Staff	\$0.00	\$0.00	\$0.00
			\$0.00
			\$0.00
<b>MARKETING</b>	\$ -	\$ -	\$ -
			\$0.00
			\$0.00
			\$0.00
			\$0.00
<b>EMPLOYEE/OFFICE EXPENSES</b>	\$ 1,142.00	\$ 845.00	\$ 1,987.00
employee training, travel expenses, mile	\$1,092.00	\$845.00	\$1,937.00
Employee Assessments	\$50.00		\$50.00
			\$0.00
			\$0.00
<b>OUTSIDE SERVICES</b>	\$ 8,632.00	\$ 14,300.00	\$ 22,932.00
Ecova-VTeam scheduling, phone V	\$8,632.00	\$10,140.00	\$18,772.00
Aerrotek; temp staffing		\$1,560.00	\$1,560.00
Energy Savvy; internet software		\$2,600.00	\$2,600.00
			\$0.00
<b>MATERIALS</b>	\$ 1,159.00	\$ 390.00	\$ 1,549.00
Assessments-software, hardware, phon	\$1,159.00	\$390.00	\$1,549.00
			\$0.00
			\$0.00
			\$0.00
<b>MISCELLANEOUS</b>	\$ -	\$ -	\$ -
			\$0.00
			\$0.00
			\$0.00
			\$0.00

Verification Team  
Order# 18230668  
Gas

Program Evaluation  
Order#  
18230699  
Gas

2014 Values are shown as reference only.

2014  
Original 2015 Budget  
Revised 2015 Budget  
Total

This table summarizes the subtotals in the detail table to the left and is used to populate 2014-2015 Sector views.

	Labor	Marketing Labor	Overhead	Marketing	Employee/Office Expense	Outside Services	Materials	Miscellaneous	Direct Benefit to Customers	Total Budget
2014	\$35,980	\$0	\$24,898	\$0	\$1,300	\$72,200	\$0	\$0	\$0	\$134,378
Original 2015 Budget	\$37,060	\$0	\$25,794	\$0	\$1,300	\$218,200	\$0	\$0	\$0	\$282,354
Revised 2015 Budget	\$37,060	\$0	\$26,201	\$0	\$1,300	\$249,152	\$0	\$0	\$0	\$313,714
Total	\$73,040	\$0	\$51,100	\$0	\$2,600	\$321,352	\$0	\$0	\$0	\$448,092

2014 Values are shown as reference only.

NOTE: "Total" excludes "Original 2015 Budget" amount

Requires Budget team approval to use.

Spending Section

Overall Total		\$ 134,378.16	\$ 313,713.62	\$ 448,091.78
Budget Category		2014	2015	Total
FTE	LABOR	\$ 35,980.00	\$ 37,060.00	\$ 73,040.00
0.13	Supv. Evaluation	\$12,400.00	\$12,772.00	\$25,172.00
0.26	Sr Market Analyst	\$23,580.00	\$24,288.00	\$47,868.00
				\$0.00
				\$0.00
0.39	MARKETING LABOR	\$ -	\$ -	\$ -
				\$0.00
				\$0.00
				\$0.00
				\$0.00
	OVERHEAD	\$ 24,898.16	\$ 26,201.42	\$ 51,099.58
	Percentages for Applicable Year	69.20%	70.70%	
	Program Staff	\$24,898.16	\$26,201.42	\$51,099.58
				\$0.00
				\$0.00
				\$0.00
	MARKETING	\$ -	\$ -	\$ -
				\$0.00
				\$0.00
				\$0.00
				\$0.00
	EMPLOYEE/OFFICE EXPENSES	\$ 1,300.00	\$ 1,300.00	\$ 2,600.00
	employee training, travel expenses, mileage	\$800.00	\$800.00	\$1,600.00
	Phone, office supply, hardware/software	\$500.00	\$500.00	\$1,000.00
				\$0.00
				\$0.00
	OUTSIDE SERVICES	\$ 72,200.00	\$ 249,152.20	\$ 321,352.20
	Various evaluation studies (see detail)	\$72,200.00	\$249,152.20	\$321,352.20
				\$0.00
				\$0.00
				\$0.00
	MATERIALS	\$ -	\$ -	\$ -
	Dues/Membership RTF & CEE			\$0.00
				\$0.00
				\$0.00
				\$0.00
	MISCELLANEOUS	\$0.00	\$0.00	\$ -
				\$0.00
				\$0.00
				\$0.00
				\$0.00

Program Evaluation  
Order#  
18230699  
Gas

CONSERVATION EVALUATION GAS - OUTSIDE SERVICE BUDGET 2014-15					
	2014	2015 % Gas	2014 Gas	2015 Gas	
<b>Residential Programs</b>					
Baseline	\$ -	100%	\$ 100,000	\$ -	
Showerheads	\$ 50,000	27%	\$ 13,500	\$ -	
HomePrint	\$ 60,000	0%	\$ -	\$ -	
Web Enabled Thermostats	\$ 30,000	100%	\$ 30,000	\$ 46,000.00	
Home Energy Reports	\$ 190,000	13%	\$ 24,700	\$ 21,112.00	
Fuel Conversion	\$ 50,000	0%	\$ -	\$ -	
Multifamily Existing	\$ 50,000	8%	\$ 4,000	\$ 37,600.00	
Multifamily Air Seal	\$ 100,000	0%	\$ -	\$ -	
Manufactured Home Duct	\$ 40,000	13%	\$ 5,200	\$ 5,525.00	
Low Income Study	\$ 25,000	13%	\$ 3,250	\$ 7,910.50	
<b>Budget - Residential</b>	<b>\$ 595,000</b>		<b>\$ 1,042,500</b>	<b>\$ 80,650</b>	<b>\$ 118,148</b>
<b>Nonresidential Programs</b>					
C/I Retrofit (including Large Power Self Direct)					
Small Business Lighting	\$ 67,200	13%	\$ 8,736	\$ -	
BECAR	\$ 157,750	0%	\$ -	\$ -	
Construction	\$ 17,850	13%	\$ 2,321	\$ -	
Commercial Aerators	\$ -	10%	\$ 182,917	\$ 18,292	
Commercial Lighting	\$ -	10%	\$ 231,900	\$ 23,190	
Commercial HVAC	\$ -	10%	\$ 321,560	\$ 32,156	
Data Centers	\$ -	10%	\$ 83,120	\$ 8,312	
Large Power Users	\$ -	10%	\$ 175,550	\$ 17,555	
Small C/I Pilot	\$ -	21%	\$ 150,000	\$ 31,500	
<b>Budget - Nonresidential</b>	<b>\$ 242,800</b>		<b>\$ 1,145,047</b>	<b>\$ 11,056.50</b>	<b>\$ 131,005</b>
<b>Budget</b>	<b>\$ 837,800</b>		<b>\$ 2,187,547</b>	<b>\$ 91,707</b>	<b>\$ 249,152</b>

Net Metering  
Schedule 150  
Order Number  
18230128  
Electric

2014 Values are shown as reference only.

2014  
Original 2015 Budget  
Revised 2015 Budget  
Total

This table summarizes the subtotals in the detail table to the left and is used to populate 2014-2015 Sector views.

Labor	Marketing Labor	Overhead	Marketing	Employee/Office Expense	Outside Services	Materials	Miscellaneous	Direct Benefit to Custome	Total Budget
\$195,711	\$0	\$135,432	\$0	\$12,320	\$0	\$6,500	\$49,800	\$0	\$399,763
\$222,721	\$0	\$155,014	\$0	\$12,320	\$0	\$10,000	\$17,000	\$0	\$417,055
\$195,007	\$0	\$137,870	\$0	\$12,320	\$0	\$10,000	\$405,000	\$0	\$760,196
\$390,717	\$0	\$273,302	\$0	\$24,640	\$0	\$16,500	\$454,800	\$0	\$1,159,959

2014 Values are shown as reference only.

NOTE: "Total" excludes "Original 2015 Budget" amount

Requires Budget team approval to use.

Spending Section

Overall Total	\$ 399,762.56	\$760,196.40	\$ 1,159,958.96
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Budget Category		2014	2015	Total
FTE	LABOR	\$ 195,710.73	\$195,006.68	\$ 390,717.41
0.38	Manager	41,642.57	\$42,891.85	\$84,534.42
1.00	Program Manager	69,517.14	\$35,801.00	\$105,318.14
1.00	Program Coordinator	53,537.23	\$80,134.00	\$133,671.23
0.13	Program Staff	9,874.59	\$10,170.83	\$20,045.43
0.50	Program Implementer	21,139.20	\$26,009.00	\$47,148.20

3.00

MARKETING LABOR	\$ -	\$ -	\$ -
			\$0.00
			\$0.00
			\$0.00
			\$0.00

OVERHEAD	\$ 135,431.83	\$ 137,869.72	\$ 273,301.55
Percentages for Applicable Year	69.20%	70.70%	
Manager	\$28,816.66	\$30,324.54	\$59,141.20
Program Manager	\$48,105.86	\$25,311.31	\$73,417.17
Program Coordinator	\$37,047.76	\$56,654.74	\$93,702.50
Program Staff	\$6,833.22	\$7,190.78	\$14,024.00
Program Implementer	\$14,628.33	\$18,388.36	\$33,016.69

MARKETING	\$ -	\$ -	\$ -
			\$0.00
			\$0.00
			\$0.00
			\$0.00

EMPLOYEE/OFFICE EXPENSES	\$ 12,320.00	\$ 12,320.00	\$ 24,640.00
Manager	\$2,330.00	\$2,330.00	\$4,660.00
Program Manager	\$4,800.00	\$4,800.00	\$9,600.00
Program Coordinator	\$4,440.00	\$4,440.00	\$8,880.00
Program Staff	\$0.00	\$0.00	\$0.00
Program Implementer	\$750.00	\$750.00	\$1,500.00

OUTSIDE SERVICES	\$ -	\$ -	\$ -
			\$0.00
			\$0.00
			\$0.00
			\$0.00

MATERIALS	\$ 6,500.00	\$ 10,000.00	\$ 16,500.00
Meter Placards	\$6,500.00	\$10,000.00	\$16,500.00
			\$0.00
			\$0.00
			\$0.00

MISCELLANEOUS	\$49,800.00	\$405,000.00	\$ 419,800.00
SEPA Annual Dues	\$4,800.00	\$5,000.00	\$9,800.00
Line Use Charge from 1999	\$10,000.00	\$400,000.00	\$410,000.00
Customer Self Service Software	\$35,000.00	\$0.00	\$35,000.00
			\$0.00

Net Metering  
Schedule 150  
Order Number  
18230128  
Electric

based on a UTC Order regarding accounting and ratemaking treatment from Docket UE-990016. PSE filed the request on January 7, 1999 and the UTC issued the order in February, 1999. (



Electric Vehicle  
Charger Incentive  
Schedule 195  
Order Number  
18230613

As a new organization, 2014 values are not applicable for this group.

Electric

Spending Section

Overall Total	\$ -	\$2,878,145.78	\$ 2,878,145.78
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Budget Category		2014	2015	Total
FTE	LABOR	\$ -	\$121,885.00	\$ 121,885.00
0.25	Manager		\$30,867.00	\$30,867.00
0.50	Program Manager		\$45,509.00	\$45,509.00
0.50	Program Implementer+		\$45,509.00	\$45,509.00
				\$0.00
				\$0.00
1.25	MARKETING LABOR	\$ -	\$13,184.00	\$ 13,184.00
	Marketing Support		\$13,184.00	\$13,184.00
				\$0.00
				\$0.00
				\$0.00
	OVERHEAD	\$ -	\$95,493.78	\$ 95,493.78
	Percentages for Applicable Year	69.20%	70.70%	
	Manager	\$0.00	\$21,822.97	\$21,822.97
	Program Manager	\$0.00	\$32,174.86	\$32,174.86
	Program Coordinator	\$0.00	\$32,174.86	\$32,174.86
	Marketing	\$0.00	\$9,321.09	\$9,321.09
				\$0.00
	MARKETING	\$ -	\$36,000.00	\$ -
	Printed Materials, POS displays, ongoing training		\$36,000.00	\$0.00
				\$0.00
				\$0.00
				\$0.00
	EMPLOYEE/OFFICE EXPENSES	\$ -	\$9,950.00	\$ 9,950.00
	Manager		\$2,330.00	\$2,330.00
	Program Manager		\$2,400.00	\$2,400.00
	Program Coordinator		\$2,220.00	\$2,220.00
	Phone, office assessments, etc		\$3,000.00	\$3,000.00
				\$0.00
	OUTSIDE SERVICES	\$ -	\$314,133.00	\$ 314,133.00
	Interval Meter Data Collection		\$174,000.00	\$174,000.00
	Data Analysis		\$45,000.00	\$45,000.00
	Rebate Processing		\$25,803.00	
	Smart Charger Purchase, Install, Maintenance		\$60,000.00	\$60,000.00
	Rebate Processing Customer Service		\$9,330.00	\$9,330.00
	MATERIALS	\$ -	\$ -	\$ -
				\$0.00
				\$0.00
				\$0.00
				\$0.00
	MISCELLANEOUS	\$0.00	\$0.00	\$ -
				\$0.00
				\$0.00
				\$0.00
				\$0.00
	DIRECT BENEFIT TO CUSTOMER		\$ 2,287,500.00	
	Revenue			

Electric Vehicle  
Charger Incentive  
Schedule 195  
Order Number  
18230613  
Electric

This table summarizes the subtotals in the detail table to the left and is used to populate 2014-2015 Sector views.

	Labor	Marketing Labor	Overhead	Marketing	Employee/Office Expense	Outside Services	Materials	Miscellaneous	Direct Benefit to Customer	Total Budget
2014	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
2015 Budget	\$121,885	\$13,184	\$95,494	\$36,000	\$9,950	\$314,133	\$0	\$0	\$2,287,500	\$2,878,146
Total	\$121,885	\$13,184	\$95,494	\$36,000	\$9,950	\$314,133	\$0	\$0	\$2,287,500	\$2,878,146

Requires Budget team approval to use.

[Return to Portfolio View](#)

Two-Year 2014-2015 Savings and Costs for Contracted Programs

[Return to Electric Sector View](#)

[Return to Gas Sector View](#)

Schedule	Program	Energy Savings						Estimated Incentive Payments						Estimated 3rd Party Administrative Costs						Comments
		KWH			Therms			KWH			Therms			KWH			Therms			
		2014	2015	Total	2014	2015	Total	2014	2015	Total	2014	2015	Total	2014	2015	Total	2014	2015	Total	
E/G250	C/I Retrofit	20,000,000	13,000,000	32,000,000	60,000	60,000	120,000	\$2,320,000	\$1,870,000	\$4,190,000	\$150,000	\$150,000	\$300,000	\$2,090,000	\$1,950,407	\$4,180,000	\$120,000	\$120,000	\$240,000	
E/G 250	Energy Smart Grocer	6,000,000	6,000,000	12,000,000	60,000	60,000	120,000	\$ 1,020,000	\$ 1,020,000	\$ 2,040,000	\$ 150,000	\$ 150,000	\$ 300,000	\$ 890,000	\$ 890,000	\$ 1,780,000	\$ 120,000	\$ 120,000	\$ 240,000	2013 opportunity assessment of Northwest grocer market completed by Cadmus under contract to BPA indicates "significant savings opportunities remain for grocery store refrigeration equipment" & "demand for energy-efficiency among grocery stores remains strong." Scale of program in PSE service area based on participation trends and vendor market intelligence.
E250	Industrial Systems Optimization	8,000,000	2,000,000	10,000,000	0	0	0	\$ 400,000	\$ 100,000	\$ 500,000	\$ -	\$ -	\$ -	\$ 600,000	\$ 600,000	\$ 1,200,000	\$ -	\$ -	\$ -	Target energy intensive systems such as refrigeration, compressed air, pumping, fans and blowers. Projects identified through a facility audit. Incentive structure to be flat \$ per kWh, with a NTE 70% of the total measure cost. Savings & budget based on continuation of existing program with targets established based on market knowledge and expressed customer interest.
E250	Data Center Energy Efficiency Program	6,000,000	5,000,000	10,000,000	0	0	0	\$ 900,000	\$ 750,000	\$ 1,650,000	\$ -	\$ -	\$ -	\$ 600,000	\$ 460,407	\$ 1,200,000	\$ -	\$ -	\$ -	Target IT & HVAC data center loads. Measures identified through a facility audit. Program addresses sites w/ IT loads greater than 60 kW or more than 1,000 ft2 of data center space. Incentive structure is flat \$ per kWh not to exceed 50% of the total cost for lighting measures and 70% of the total cost for non-lighting measures. Scope & scale of program based on customer demand and PSE/3rd party implementer market knowledge.
		\$ 4,180,000																		
E/G 251	C/I New Construction	500,000	500,000	1,000,000	0	0	0	\$100,000	\$100,000	\$200,000	\$ -	\$ -	\$ -	45,000	45,000	\$90,000	\$ -	\$ -	\$ -	
E 251	Energy Smart Grocer	500,000	500,000	1,000,000	0	0	0	\$ 100,000	\$ 100,000	\$ 200,000	\$ -	\$ -	\$ -	\$ 45,000	\$ 45,000	\$ 90,000	\$ -	\$ -	\$ -	See comment in E/G250 section. Electric savings opportunities above/beyond code requirements & industry standard practice remain in the new construction sector. Scale of program in PSE service area based on participation trends and vendor market intelligence.
E/G 253	Resource Conservation Manager (RCM)	0	3,000,000	3,000,000	0	0	0	\$140,000	\$200,000	\$340,000	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	
E 253	Strategic Resource Management	0	3,000,000	3,000,000	0	0	0	\$ 140,000	\$ 200,000	\$ 340,000	\$ -	\$ -	\$ -	3rd Party Implementer Costs Covered by Incentives (all work DBIC)			\$ -	\$ -	\$ -	Augment existing RCM program by delivering services directly to multiple customers too small to qualify for participation in PSE program (site aggregation) or to qualifying customers unable to self-implement. Upfront incentive for 70% of cost, followed by incentive of \$0.02/kWh saved, up to 30% of the cost. Estimated typical customer savings: 5%/yr @ 3,000,000 kWh baseline. Program will claim savings based on one year of demonstrated performance -- no savings claimed in 2014. 2015 savings estimate assumes successful recruitment of 20 customers (20 x 3,000,000 kWh x 5% = 3,000,000 kWh)
E/G261	New Tech Evaluation	500,000	500,000	1,000,000	0	0	0	\$75,000	\$75,000	\$150,000	\$ -	\$ -	\$ -	100,000	100,000	200,000	\$ -	\$ -	\$ -	
E 261	Remote Site Audit Services	500,000	500,000	1,000,000	0	0	0	\$ 75,000	\$ 75,000	\$ 150,000	\$ -	\$ -	\$ -	\$ 100,000	\$ 100,000	\$ 200,000	\$ -	\$ -	\$ -	Purpose is to evaluate effectiveness of EMIS to identify, screen, recruit, and engage mid-sized commercial customers. Identified O&M measures will not receive direct monetary incentive, but savings will be attributed to the pilot as appropriate. Targeting 1%-3% electric savings @ sites consuming 1 MM kWh/yr or more realized via O&M and RCx savings identified and ultimately implemented by the customer due to the remote energy audit and subsequent delivery of that audit.
E/G262	Comm Rebates	8,898,000	8,898,300	17,796,300	686,000	685,904	1,371,904	\$2,256,512	\$2,256,512	\$4,513,023	\$290,446	\$289,796	\$580,242	\$ 288,875	\$ 288,875	\$ 577,751	\$ 9,674	\$ 9,674	\$ 19,348	
E/G 262	Premium HVAC Service	1,500,000	1,500,000	3,000,000	25,000	25,000	50,000	\$ 255,000	\$ 255,000	\$ 510,000	\$ 36,000	\$ 36,000	\$ 72,000	\$ 36,707	\$ 36,707	\$ 73,413	\$ 7,137	\$ 7,137	\$ 14,273	Continuation of existing program. Based on market trends & program mgmt experience, incentive budget is based on approximately 70 customer sites & 375 total HVAC units serviced annually.
E/G 262	Pre Rinse Low Flow Spray Head & Aerator	762,000	762,250	1,524,250	651,000	650,606	1,301,606	\$ 10,704	\$ 10,704	\$ 21,408	\$ 203,701	\$ 203,051	\$ 406,752	3rd Party Implementer Costs Covered by Incentives (all work DBIC)			3rd Party Implementer Costs Covered by Incentives (all work DBIC)			Direct installation of 0.65 gpm spray valves and 0.5 gpm faucet aerators w/ goal of complete market saturation and transformation. UES values revised over previous biennial cycle & savings estimate assumes spray valve saturation occurs while aerator installations continue at robust rates achieved in 2012-13.
E/G 262	Small Business Direct Install	6,636,000	6,636,050	13,272,050	10,000	10,298	20,298	\$ 1,990,808	\$ 1,990,808	\$ 3,981,615	\$ 50,745	\$ 50,745	\$ 101,490	\$ 252,169	\$ 252,169	\$ 504,338	\$ 2,537	\$ 2,537	\$ 5,075	Refines & expands SBDI program initially operated in 2012-13. Program costs assume steady market trends. Savings estimates based on exhibited customer demand & market knowledge gained from operating the program in 2012-13.
<b>Grand totals</b>		<b>29,898,000</b>	<b>25,898,300</b>	<b>54,796,300</b>	<b>746,000</b>	<b>745,904</b>	<b>1,491,904</b>	<b>\$ 4,891,512</b>	<b>\$ 4,501,512</b>	<b>\$ 9,393,023</b>	<b>\$ 440,446</b>	<b>\$ 439,796</b>	<b>\$ 880,242</b>	<b>\$ 2,523,875</b>	<b>\$ 2,384,282</b>	<b>\$ 5,047,751</b>	<b>\$ 129,674</b>	<b>\$ 129,674</b>	<b>\$ 259,348</b>	
E249	Pilots	0	0	0	0	0	0	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	350,000	125,000	475,000	\$ -	\$ -	\$ -	
E 249	SMB Energy Reports	0	0	0	0	0	0	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 350,000	\$ 125,000	\$ 475,000	\$ -	\$ -	\$ -	Direct-mailed business energy reports to 10,000 SMB customers (10 reports each over period of 18 mos.) PSE is one participant in a nation-wide pilot of SMB energy reports, w/ anticipated savings of 0.5% to 1.0% per site.

