

From: Lee Collins
Sent time: 03/05/2015 10:10:16 AM
To: Lee Collins
Subject: FW: New SpeediShuttle Seattle Services - JayRide

From: Mark Gregory [mailto:mark@jayride.com]
Sent: Wednesday, February 18, 2015 11:24 AM
To: Lee Collins
Subject: Re: New SpeediShuttle Seattle Services - JayRide

Hey Lee

That is great news, I'm not sure if you are aware we have our consumer website ready for our launch (us.jayride.com), no data has been uploaded.

Over the next coming weeks I will do up short proposals for you to look over, and make sure our pricing is correct to what you have provided.

I will be in touch soon in regards to both Hawaii and Seattle.

The first launch for speedi shuttle will be Hawaii.

Talk soon

Cheers
□

Regards
Mark Gregory

Business Development Manager
Agent Account Manager



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p | +1 646 480 6835 (USA), +44 20 3322 1950 (UK)

[AGENT PORTAL](#)
[Mark Gregory - linkedin](#)

On Thu, Feb 19, 2015 at 7:56 AM, Lee Collins <leeCollins@speedishuttle.com> wrote:
Aloha Mark,

SpeediShuttle Seattle is on schedule to begin offering services in King County Seattle Washington May 1, 2015. Our new services will be designed to provide an extraordinary experience at a very affordable price for tourists, business and resident travelers. This is your first opportunity in decades to choose another company's services since only one company has been permitted to operate in the entire King county service area for thirty years.

I have attached an information kit along with the agreements for your consideration. If you have any questions please contact me anytime.

We are very excited about expanding our services from Hawaii to the mainland and our team would be honored to serve you and your guests traveling in the Seattle area.

Hope to see you at Pow wow this year.

Warmest Regards,



Lee Collins

Vice President of Sales & Marketing

SpeediShuttle, LLC and Arthur's Limousine

1132 Bishop Street Suite 2312, Honolulu, HI 96813

Tel: [808-772-5700](tel:808-772-5700) x102 | Fax: [808-772-5699](tel:808-772-5699) | Cell: [808-375-3910](tel:808-375-3910)

www.speedishuttle.com | www.arthurslimousinehawaii.com | LeeCollins@speedishuttle.com

Hawaii's premier statewide airport shuttle service, operating on Oahu, Maui, Big Island and Kauai



“We make the ordinary experience extraordinary!”

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SpeediShuttle is the leading provider of shared ride and private car transportation service throughout the Hawaiian Islands. The company takes pride in delivering memorable guest experiences through its teams of employees that are passionate about the service they provide using quality Mercedes Benz vehicles and cutting edge ground transportation technology. SpeediShuttle has been recognized as one of the most "Innovative Companies of the Year" by the Pacific Business News, and is the exclusive provider of on demand transportation service for the Honolulu International Airport.



From: Peterson, Barb [<mailto:BPeterson@orbitz.com>]
Sent: Tuesday, March 10, 2015 10:59 AM
To: Lee Collins
Subject: RE: New SpeediShuttle Seattle Services Orbitz

Aloha Lee,
Good to hear you!
Attached is copy of our Listing Agreement. Take a look and let me know if any issues in signing it. If you want to insert or change any language be sure to use the "track changes" feature.

Mahalo,
Barb

From: Lee Collins [<mailto:leeCollins@speedishuttle.com>]
Sent: Thursday, March 05, 2015 1:51 PM
To: Peterson, Barb
Subject: RE: New SpeediShuttle Seattle Services Orbitz

Aloha Barb,
I hope you are well and we see each other at Pow Wow.

Please send your agreement and we should be okay to sign it. The Washington State Public Utilities Commission requires that all contracts for transportation be sent to them so we have to have that one signed as it is their format, but it is very simple. Please call me and we can discuss the pricing. We are lower in retail rates and our services are direct with no schedules or built in waiting which your customers will love. Also we are 100% Mercedes Sprinters with FREE (Yes, I said it) FREE Wi-Fi on ALL vehicles. Oh yeah.... We have greeters with signage at each of the baggage claims which no other shuttle company provides.

As a result of the better vehicles, greeters and improved technology, our operating costs are significantly more than other companies running mixed fleets or low cost domestic vans and with the lower pricing than our competitors there is not much margin left. The great news is we should all see increased sales with the lower pricing, improved services and much happier customers.

All our shuttle are 11 passenger vehicles so no matter what the season your customers are not going to be put into a 25 passenger shuttle that has to make 10 stops and take 2 hours to drop off the last guest.

Please call me and let's discuss the pricing, I would love to have your business and work for you in Seattle.

Warmest Regards,



Lee Collins

Vice President of Sales & Marketing

SpeediShuttle, LLC and Arthur's Limousine

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From: Peterson, Barb [<mailto:BPeterson@orbitz.com>]
Sent: Thursday, March 05, 2015 7:42 AM
To: Lee Collins
Subject: RE: New SpeediShuttle Seattle Services Orbitz

Aloha Lee,
Hope all is well! Apologies for my delayed response, things are very busy here as usual.

First off, this is great news that you're going into the SEA area. We'd love to work with you, would you be open to signing our Listing Agreement? We generally don't sign supplier contracts. Also, when we offered Shuttle Express roundtrip airport transfers on our sites, we made more in commissions than what you're offering on your shared service (for a roundtrip with them we made ~\$12 and with your pricing it would be \$4), any room to get a lower net? I don't recall if we marked up their Retail Pricing or not, but either way it's quite a difference. Let me know if any wiggle room on that.

Let me know if any question and look forward to hearing back on this!

All the best,
Barb

Barbara Peterson
Director, Partner Services Group
Orbitz Worldwide, LLC
500 W Madison, Ste 1000
Chicago, IL 60661
P: 312.894.6934
F: 760.860.6934
bpeterson@orbitz.com



From: Lee Collins [<mailto:leeCollins@speedishuttle.com>]
Sent: Wednesday, February 18, 2015 1:50 PM
To: Peterson, Barb
Subject: New SpeediShuttle Seattle Services Orbitz

Aloha Barbara,

SpeediShuttle Seattle is on schedule to begin offering services in King County Seattle Washington May 1, 2015. Our new services will be designed to provide an extraordinary experience at a very affordable price for tourists, business and resident travelers. This is your first opportunity in decades to choose another company's services since only one company has been permitted to operate in the entire King county service area for thirty years.

I have attached an information kit along with the agreements for your consideration. If you have any questions please contact me anytime.

We are very excited about expanding our services from Hawaii to the mainland and our team would be honored to serve you and your guest traveling in the Seattle area.

Hope to see you at Pow Wow this year. ☺

Warmest Regards,

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**ORBITZ WORLDWIDE, LLC
ATTRACTIONS LISTING AGREEMENT**

This Attractions Listing Agreement ("Agreement") is entered by and between Orbitz Worldwide, LLC, a Delaware corporation, with offices located at 500 W. Madison Street, Suite 1000, Chicago, IL 60661 USA, ("**Orbitz**"), and _____ (Legal Name of Service Provider), a _____ (insert legal entity, e.g. corporation) organized under the laws of _____ (insert state of formation) ("**Provider**").

1. PURPOSE OF AGREEMENT. Orbitz owns, operates, manages or is affiliated with Internet travel sites, including but not limited to www.orbitz.com and www.cheaptickets.com (the "Orbitz Sites"). Provider provides the tours, events, attractions, ground transportation or other products or services (the "Attraction", "Attraction(s)", or "Attractions") identified in the content description profile or other formal written communication, agreed upon by the parties, submitted to Orbitz by Provider identifying such Attraction(s) (the "Attractions Profile"). Provider shall submit rates, availability and content (the "Rate Schedule") to Orbitz in the Attractions Profile. Provider desires to (i) provide Orbitz with an allotment of vouchers good for admission to the Attractions ("Vouchers") as agreed to by the parties in the Attractions Profile and Rate Schedule, and (ii) engage Orbitz to provide Provider with marketing services, whereby Orbitz will offer users of the Orbitz Sites the ability to obtain vouchers for confirmed, prepaid reservations for the Attractions. Provider acknowledges that this is a non-exclusive Agreement, and Orbitz reserves the right to sell, market and distribute, directly and indirectly, products and services offered by Orbitz or other third parties that are the same or substantially similar to those provided by Provider herein. In addition, Provider acknowledges that Orbitz has made no representations or guarantees of any kind regarding the quantity of Vouchers that Orbitz may sell, market or distribute pursuant to this Agreement, or the extent that Orbitz may use, display, market or promote any of the Attraction(s), Attraction Marks or other information in the Attractions Profile provided by Provider hereunder.

2. TERM OF AGREEMENT. This Agreement will commence on the Effective Date set forth in the signature block below and will continue for a period of one year (the "Initial Term"), and shall continue thereafter for successive one-year terms (each, a "Renewal Term") until terminated as provided herein. The Initial Term and any Renewal Term(s) shall be collectively referred to as the "Term". Either party may, with or without cause, terminate this Agreement effective at the end of the Initial Term or then-current Renewal Term, by providing written notice of its intention to terminate no less than ninety (90) days prior to the expiration thereof. Orbitz may terminate this Agreement at any time upon thirty (30) days prior notice to Provider. If either party terminates this Agreement upon such notice, Provider shall honor any Voucher Orbitz sells prior to the effective date of termination.

3. ATTRACTIONS INFORMATION.

a. General. Provider represents and warrants that, (i) it is the owner or operator of the Attractions (ii) it has all necessary authority and right to enter into this Agreement, which shall be binding against Provider, and provide the Attractions described herein, (iii) its entrance into and performance of this Agreement will not violate any agreement with a third party and (iv) the information set forth on the Attractions Profile and Rate Schedule is complete, accurate and not misleading. Provider hereby grants Orbitz the right, at Orbitz' discretion, (either directly or through its third party agents), for the purpose of marketing, advertising and obtaining Vouchers for Attractions, (x) to use, reproduce, distribute, display, modify and create derivative works of the Attractions information set forth on the Attractions Profile, or otherwise provided to or obtained by Orbitz from Provider or any third party, as well as images, pictures and graphics from Provider's website and (y) to use, reproduce and display Provider's name, logos and trademarks used by Provider to promote the Attractions (the "Attraction Marks"), including the right to sublicense the foregoing rights. Orbitz' use of the Attraction Marks shall conform to any written guidelines provided by Provider to Orbitz, and all goodwill generated pursuant to the use of the Attraction Marks shall inure to the benefit of Provider.

b. Changes to Attractions Profile . If any information set forth on the Attractions Profile changes, or there are any changes to the facilities, amenities or nature of the Attractions, Provider shall promptly communicate this information to Orbitz so that Orbitz may use such information, at its discretion, to inform Orbitz customers and update the contents of the Orbitz Sites accordingly. In the event any such changes are material, Orbitz may terminate this Agreement upon five (5) days prior written notice to the Provider.

c. Changes to Rate Schedule. Upon thirty (30) days prior written notice, Provider may submit changes to the Rate Schedule. Such changes shall not be deemed effective until Orbitz has accepted them in writing. Provider shall not invoice Orbitz for any increase in price for Attraction(s) booked before such changes take effect. Unless updated Rate Schedules or a termination notification of an Attraction(s) are received within forty-five (45) days prior to the expiration of the Rate Schedules previously submitted, Orbitz shall have the option to extend the Rate Schedules previously submitted and make the Attraction(s) available on Orbitz Sites for up to twelve (12 months) from the initial expiration date until such time an update or change is received.

4. ATTRACTIONS, VOUCHER PROGRAM AND REDEMPTION POLICIES.

a. Attractions and Rates. Provider shall make available to Orbitz for promotion and distribution through the Orbitz Sites the Attractions further described in the attached Attractions Profile and/or Rate Schedule. Provider shall guarantee the availability of the type of Attractions set forth on the Attractions Profile and Rate Schedule ("Attractions Allocation"), at the rate to be paid by Orbitz to Provider for the Attractions also as set forth on the Attractions Profile and/or Rate Schedule (the "Net Rate"). All Net Rates are net, non-commissionable, and subject to applicable tariffs, taxes and other like charges. Orbitz shall have the option to offer Vouchers to the Attractions to Orbitz users, on a prepaid basis, at a rate different from the Net Rate (the "Retail Rate"). Provider shall not disclose to the Orbitz user, or any other party, the Net Rate. Provider shall be responsible for informing Orbitz of the then-applicable tax rate for the Attractions (and any changes thereto), in each case to the best of its knowledge, solely so that Orbitz may calculate the applicable tax obligation. Provider shall be responsible for remitting all applicable taxes paid by Orbitz to Provider to the proper taxing authority. Orbitz shall complete such calculation on the basis of the Net Rate unless Provider notifies Orbitz that Provider is required to remit tax based on the Retail, or otherwise.

b. Voucher Program. During the Term of this Agreement, Provider authorizes Orbitz to offer Orbitz users the ability to purchase Vouchers to Attractions that shall be honored by Provider pursuant to the terms of this Agreement. Orbitz shall be permitted to offer, and Provider agrees to honor, up to the maximum number of Vouchers of the type and quantity set forth in the Attraction Allocation in the Attractions Profile and/or Rate Schedule. Provider agrees to either exchange such Vouchers for proprietary tickets or accept Vouchers directly in lieu of proprietary tickets. After the Attraction has been consumed by the Orbitz customer, Provider shall submit either the Orbitz booking code located on the Voucher or the original Voucher(s) to Orbitz for reimbursement, along with any other supporting documentation as may be reasonably requested by Orbitz. Provider agrees to honor the Vouchers without prior notification. As agreed to by the parties, certain Vouchers may state that prior to the redemption of such Voucher, the Provider must be contacted (i.e. email, fax, phone call) to confirm the reservation and/or schedule the provision of the Attraction, and the Orbitz customer must follow such other redemption instructions in order to redeem the Voucher as may be set forth in the Attraction Profile or as may be reasonably otherwise agreed to in writing by the parties. Provider agrees to provide Orbitz with a list and to continually update such list of each Attraction that requires notification and/or such other redemption instructions prior to redemption

c. Vouchers. Each Voucher provided to an Orbitz customer shall include the following terms and conditions printed on it:

- This Voucher is valid only during the dates of travel, as indicated on the Orbitz Itinerary of the person(s) named on the Voucher, and expires on the later of those dates. This Voucher may not be redeemed outside of those dates of travel.
- This Voucher is valid for redemption by the person(s) named on the Voucher. This Voucher has no cash value and cannot be assigned, or transferred, in whole or in part.

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- This Voucher, when issued and validated by Orbitz and presented to Provider, entitles the person(s) named on the Voucher, subject to the terms and conditions hereof, to use the Attraction(s) described therein. Provider will verify the identity of each person(s) named on the Voucher prior to accepting the Voucher.
- Providers are independent contractors who are not agents of Orbitz, and the Providers are solely responsible for the use and operation of, and actions or events at, the Attraction(s). Attraction(s) are provided subject to the terms of applicable rules and regulations.
- Orbitz shall have no liability for any personal injury or death; lost, stolen, damaged or destroyed property; or other liability arising out of or in connection with the use and operation of, or actions or events at, the Attraction(s).
- To the maximum extent permitted by law, Orbitz' liability will be limited to the purchase price of the Voucher.
- Such other terms and conditions as may be required by Orbitz or set forth in the Attraction Profile.

d. Redemption Policies. In connection with each validly redeemed Voucher, Orbitz agrees to reimburse Provider the Net Rate as set forth in Attraction Profile in accordance with the terms of this Agreement. In the event the redemption procedures associated with the Attraction(s) and/or Vouchers are not followed, including, without limitation, any prior notification requirements, then Orbitz shall not be required to reimburse Provider for such Vouchers sold. Further, Orbitz shall not be required to reimburse Provider if the Orbitz customer purchases a Voucher, and does not redeem the Voucher. Orbitz shall reimburse Provider only once per booking at the Net Rate at the time of booking on the Orbitz Sites. Without limiting the foregoing, Orbitz will reject and refuse to reimburse Provider for Vouchers that: (i) have been previously submitted or paid; (ii) Orbitz receives an invoice for later than sixty (60) days after the expiration date or consumption date of the Attraction, whichever is earlier; (iii) have been defaced, altered or reproduced; (iv) apply to an Attraction that has been cancelled; (v) for which the Orbitz customer is unable to consume the Attraction or does not show up at the Attraction(s) due to a force majeure event described in Section 6; or (vi) for which the Orbitz customer arrives at the Attraction(s), but departs due to the Orbitz customer's dissatisfaction with the Attraction(s).

e. Customer Service. In the event that an Orbitz customer informs Orbitz that they are dissatisfied with Attractions provided by Provider, Orbitz shall forward written notification to Provider detailing the complaint and requesting Provider to respond to any issues raised by the Orbitz customer. Provider shall respond to Orbitz in writing within five (5) days addressing the issues and providing any appropriate compensation. In the event that Provider does not respond within five (5) days, Orbitz shall have the right to respond to the Orbitz customer, assign appropriate compensation, and deduct that compensation from future payments to Provider.

5. PAYMENT.

a. Consumed Attractions. Provider will invoice Orbitz at the end of each calendar month for all Vouchers redeemed for consumed Attractions in accordance with this Agreement during such month. Notwithstanding anything else to the contrary elsewhere in this Agreement, Orbitz will have no obligation to redeem any Vouchers for any Attractions that are not satisfactorily consumed by the authorized Orbitz customer as set forth in this Agreement. Provider will be responsible for collecting any incidental Attractions charges directly from the Orbitz customer and shall not invoice Orbitz for such charges. As agreed to herein, Orbitz shall pay Provider for correctly invoiced bookings. "Correctly invoiced" shall mean an invoice submitted on the Orbitz template and that contains the required information entered without typographical error necessary for Orbitz to process payments to the Provider. "Required information" includes date service was rendered, booking code located on the customer voucher, package code located in the reservation notification and on the customer voucher, customer name, number of passengers, name of Attraction(s) and the ("Net Rate") for the Attraction(s) at the time of customer booking. Provider shall have fifteen (15) business days upon receipt of the Payment Backup Report to notify Orbitz, in writing, of any discrepancy between amounts invoiced to Orbitz and amounts paid to the Provider. The Payment Backup Report shall mean the payment summary document that accompanies payment containing information for each reservation paid on an invoice, identified by the reservation booking code, and the amount paid for each reservation. If Orbitz requires additional information, Provider shall have ten (10) business days to provide the required information. If Provider fails to notify Orbitz of any discrepancy or respond to a request for more information within the time frames referenced herein, Orbitz shall not be required to pay any invoices for the bookings in question. Orbitz will pay by check sent via regular US mail any undisputed amounts to Provider net forty-five (45) days of Orbitz' receipt of the invoice. A "consumed" Attraction shall mean that the Attraction has been successfully performed, completed or attended by an Orbitz customer. Orbitz shall have the right to offset amounts owed by Orbitz to Provider under this Agreement against any amounts owed to Orbitz by Provider. If an Attraction is not consumed due to a force majeure event, including but not limited to the, death or injury of an Orbitz customer or Orbitz customer's immediate family member, Provider shall immediately (i) notify Orbitz, (ii) use commercially reasonable efforts to rebook, reschedule or otherwise provide the same or similar Attraction at a time that is convenient to the Orbitz customer, and to the extent that cannot be done, inform the Orbitz customer to promptly contact Orbitz regarding a refund for any unused portion of any amounts paid for such Voucher; and (iii) if the Attraction was not consumed due to Provider's inability to honor the Voucher, provide a written apology to the Orbitz customer, including an explanation that Orbitz was in no way at fault or responsible for Provider's failure to honor the Voucher. However, Orbitz may, in its sole discretion, elect to provide a refund to the Orbitz customer. Orbitz will notify Provider of any such refund and shall be entitled to deduct an amount equal to the Net Rate portion of such refund from payments due from Orbitz to Provider. Upon request from Provider, Orbitz shall request from the Orbitz customer and provide to Provider reasonable documentation of the extraordinary circumstances.

b. Billing Contact. Orbitz shall make all payments due to Provider under this Agreement to the address set forth on the Attractions Profile under "Billing Contact". The Billing Contact may be changed by Provider upon written notice to the Accounts Payable department at Orbitz.

6. FORCE MAJEURE . Neither party shall have any liability for any failure or delay resulting from any governmental action, fire, flood, insurrection, earthquake, power failure, riot, explosion, embargo, strikes whether legal or illegal, labor or material shortage, transportation interruption of any kind, work slowdown, actions or inaction of third parties, third party equipment not within the reasonable control of the party, or any other condition affecting performance of this Agreement in any manner beyond the reasonable control of the party, subject to Section 5(a).

7. INDEMNITY. Provider will indemnify, defend and hold Orbitz harmless from and against any and all costs, assessments, liabilities, obligations, losses, penalties and expenses (including, but not limited to, reasonable attorneys' fees and defense costs) (collectively, "Losses") resulting from any claim, suit, action, charge, investigation, regulatory inquiry or proceeding (each, an "Action") brought against Orbitz by any person, entity or authority, resulting from or relating to (i) Provider's breach of this Agreement; (ii) Provider's provision of inaccurate information applicable to the Attractions or Net Rates, including, without limitation the failure of Provider to inform Orbitz, in writing, of any change to the tax rates applicable to Attractions; (iii) infringement of any third party intellectual property rights related to text, images, pictures and graphics provided by Provider to Orbitz or pulled by Orbitz from Provider's web site for use in promoting Provider's services; or (iv) the use or operation of, or actions or events at, the Attractions.

8. COMPLIANCE WITH LAWS; WARRANTY; LIMITATION OF LIABILITY. EACH PARTY SHALL COMPLY WITH ALL LAWS APPLICABLE TO ITS BUSINESS. ORBITZ MAKES NO WARRANTIES OR REPRESENTATIONS, EXPRESS, IMPLIED OR STATUTORY, ARISING OUT OF OR IN CONNECTION WITH THIS AGREEMENT, INCLUDING, WITHOUT LIMITATION, ANY REPRESENTATIONS OR WARRANTIES REGARDING THE ORBITZ SITES, ORBITZ' SYSTEMS OR ORBITZ' ABILITY TO FACILITATE THE BOOKING OF VOUCHERS FOR, OR OTHERWISE CONSUME ANY PORTION OF THE ATTRACTIONS. NOTWITHSTANDING ANYTHING ELSE IN THIS AGREEMENT TO THE CONTRARY, PROVIDER EXPRESSLY AGREES THAT IT WILL BE SOLELY LIABLE FOR ANY LOSSES, CLAIMS OR LIABILITY ARISING OUT OF OR IN CONNECTION WITH THE USE

**ORBITZ WORLDWIDE, LLC
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OR OPERATION OF, OR ACTIONS OR EVENTS AT, THE ATTRACTION(S). UNDER NO CIRCUMSTANCES WILL ORBITZ, ITS AGENTS, EMPLOYEES, AFFILIATES OR CONTRACTORS BE LIABLE FOR ANY CONSEQUENTIAL, INDIRECT, SPECIAL, PUNITIVE OR INCIDENTAL DAMAGES OR LOST PROFITS, WHETHER FORESEEABLE OR UNFORESEEABLE, INCLUDING, BUT NOT LIMITED TO, CLAIMS ARISING OUT OF LOSS OF DATA, GOODWILL, INTERRUPTION IN USE OR AVAILABILITY OF THE ORBITZ SITES, STOPPAGE OF OTHER WORK OR IMPAIRMENT OF OTHER ASSETS, BREACH OR FAILURE OF EXPRESS OR IMPLIED WARRANTY, BREACH OF CONTRACT, MISREPRESENTATION, NEGLIGENCE, STRICT LIABILITY IN TORT OR OTHERWISE. THIS SECTION WILL NOT APPLY ONLY WHEN AND TO THE EXTENT THAT APPLICABLE LAW SPECIFICALLY REQUIRES LIABILITY, DESPITE THE FOREGOING EXCLUSION AND LIMITATION.

9. MISCELLANEOUS.

a. Confidentiality. Each party shall treat the terms and conditions of this Agreement and all information provided by one party to the other in performance of this Agreement (including, without limitation, Net Rates, and the Attractions Allocation) as confidential information and shall not disclose any such confidential information to any third party, except that Orbitz may disclose such confidential information to its professional advisors and third party contractors or agents who have a need to know to perform Orbitz' obligations under this Agreement.

b. Assignment and Transfer. Neither party shall assign its rights or obligations under this Agreement, in whole or in part, to a third party without the prior written consent of the other party, which consent shall not be unreasonably withheld or delayed, except that (i) either party may assign this Agreement to its affiliate, and (ii) either party may assign this Agreement in connection with a merger, consolidation or sale or exchange of all or substantially all of its assets or stock, or the sale of the business or that segment thereof to which this Agreement relates; provided that, in either case, each party covenants that it shall not assign this Agreement without the assignee first having assumed the obligations in this Agreement. Subject to the foregoing sentence, this Agreement shall inure to the benefit of and be binding upon the parties hereto and their respective successors and permitted assigns.

c. Interpretation. This Agreement and the Attractions Profile together with any Rate Schedule or exhibits attached thereto by the parties, constitute the entire agreement between the parties with respect to the subject matter hereof and supersedes all proposals, warranties, prior agreements, or any other communications between the parties relating to the subject matter. If there is a conflict between the terms of this Agreement and any other agreement, the terms of this Agreement shall prevail. This Agreement will be governed by and interpreted in accordance with the law of the state of Illinois, excluding its conflict of law principles, and the parties hereby consent to the exclusive jurisdiction of the federal and state courts located in Cook County, Illinois, waiving any objection to forum non conveniens. Except as otherwise provided above, any waiver, amendment or other modification of this Agreement will not be effective unless in writing and signed by the party against whom enforcement is sought. If any provision of this Agreement is held to be unenforceable, in whole or in part, such holding will not affect the validity of the other provisions of this Agreement. The parties further agree to waive any right to a jury trial that either party might otherwise have in any and all courts.

d. Notice. Any notice required under this Agreement or required by law must be in writing and (i) delivered in person, (ii) sent by first class registered mail or (iii) sent by nationally-recognized overnight air courier. Notices will be considered to have been given when delivered in person, and when received by the recipient when sent via first class registered mail or overnight air courier. Provider's address for notices shall be as listed for Provider on the Attractions Profile. Orbitz' address for notices shall be as set forth in the Preamble of this Agreement, with separate copies addressed to each of the Vice President of Business Development and the General Counsel, except that any change in the Billing Contact shall be addressed to Accounts Payable as indicated in Section 5(b) above.

e. Independent Contractors. The parties are independent contractors, and no agency, partnership, franchise, joint venture or employment relationship is intended or created by this Agreement.

f. Most Favored Customer. Provider agrees to treat Orbitz and all Orbitz customers as its most favored customers. Provider represents that all of the prices, warranties, benefits, redemption provisions, rebooking and rescheduling priorities, and other terms being provided hereunder are equivalent to or better than the terms being offered by Provider to its other customers. If, during the term of this Agreement, Provider enters into an agreement with any other customer providing such customer with more favorable terms, then this Agreement shall be deemed appropriately amended to provide such terms to Orbitz and Orbitz' customers. Provider shall promptly provide Orbitz with any refund or credits hereby created.

g. Records and Reports. Provider shall maintain complete, clear and accurate records of all expenses, revenues, fees, transactions, and related documentation (including agreements) in connection with the performance of its obligations pursuant to this Agreement ("Records"). All such Records shall be maintained for a minimum of three (3) years following termination of this Agreement. Provider shall provide to Orbitz such Records, not less often than each calendar quarter, with such other information as may be reasonably required to verify such Records. No more than once per calendar year and upon five (5) days' prior written notice, Orbitz may commission a mutually agreeable independent audit of any of Provider's books and records as is reasonably required to verify accuracy of the Records. Prompt adjustment shall be made to compensate for any errors or omissions disclosed by such audit. Such audit shall be performed on a confidential basis. If the audit reveals an under reporting of more than ten percent (10%) for any calendar quarter, then Provider shall promptly pay to Orbitz its reasonable expenses in performing the audit.

h. Insurance. During the Term of the Agreement and for a period of one year thereafter, Provider will at its own expense have in effect the coverages set forth in Exhibit A.

Provider: _____

Orbitz Worldwide, LLC

By: _____

By: _____

Print Name: _____

Print Name: _____

Title: _____

Title: _____

Date: _____

EFFECTIVE DATE: _____

**ORBITZ WORLDWIDE, LLC
ATTRACTIONS LISTING AGREEMENT**

EXHIBIT A - INSURANCE REQUIREMENTS

PLEASE ATTACH A COPY OF YOUR "CERTIFICATE OF INSURANCE" COVERAGES FOR OUR FILES WHEN RETURNING THIS CONTRACT. ORBITZ WILL NEED A NEW COPY EACH TIME A NEW POLICY PERIOD STARTS.

- A. At all times during the performance of Services hereunder, Provider shall (or in the case of subcontractors, Provider shall cause its subcontractors to) keep in full force and effect and maintain, at no additional cost to Orbitz, the following:
- i. Commercial General Liability Insurance with a combined single limit of not less than one million dollars (\$1,000,000.00) per occurrence;
 - ii. Automobile Liability Insurance of not less than one million dollars (\$1,000,000.00) per occurrence;
 - iii. Umbrella/Excess Liability Insurance of not less than three million dollars (\$3,000,000) per occurrence.
 - iv. If Provider operates watercraft, Protection and Indemnity Insurance of not less than five million dollars (\$5,000,000) per occurrence; and
 - v. If Provider operates aircraft, Aviation Insurance of not less than five million dollars (\$5,000,000) per occurrence.
- B. This policy shall include Orbitz, its parent, affiliates or subsidiaries, and their respective officers, directors, employees and agents as additional insureds.
- C. All policies shall provide that the insurer waives any right of subrogation against Orbitz, its parent, affiliates or subsidiaries, and/or its or their officers, directors, employees and agents. By requiring insurance as provided in this Section, Orbitz does not represent that coverage and limits will be necessarily adequate to protect Orbitz, its parent, affiliates or subsidiaries, and their officers, directors, employees and agents, and such limits shall not be deemed as a limitation of Provider's liability under this Agreement.
- D. Simultaneously with the execution of this Agreement, Provider will furnish to Orbitz a certificate of insurance evidencing compliance with this Section.

-----Original Message-----

From: Petra Panfiglio [mailto:petra_panfiglio@americantours.com]

Sent: Monday, March 23, 2015 4:04 PM

To: Lee Collins

Subject: Signed contract attached - from Petra/Hawaii : New SpeediShuttle Seattle Services - ATI

Importance: High

Aloha Lee,

Please see attached, signed Speedi Shuttle Seattle contract.

Happy Monday!

PETRA PANFIGLIO | HAWAII PRODUCT & SALES MANAGER | AMERICANTOURS INTERNATIONAL, LLC | Waikiki Galleria Tower | Suite 1007 | 2222 Kalakaua Avenue | Honolulu, Hawaii 96815 | PH (808) 387-4411 | www.americantours.com

From: Andrew Aytona

Sent: Monday, March 23, 2015 3:56 PM

To: Petra Panfiglio; Nimfa Calalang

Subject: RE: will you sign contract?: NIMFA - from Petra/Hawaii : New SpeediShuttle Seattle Services - ATI

Hi Petra,

Attached is the signed contract for Speedi Shuttle.

Best Regards,

Andrew Aytona | Product Specialist | AMERICANTOURS INTERNATIONAL LLC | 6053 West Century Boulevard - 7th floor, Los Angeles, California 90045 | ph 310 590-4204

From: Nimfa Calalang

Sent: Monday, March 23, 2015 1:07 PM

To: Petra Panfiglio

Subject: RE: NIMFA - from Petra/Hawaii : New SpeediShuttle Seattle Services - ATI

Thanks a lot Petra - yes, would love to include Seattle. We do need a shuttle company there. Perfect timing! I will have Andrew process the contract and forward info to DBMS for loading the rates.

Have a good one,
Nimfa

NIMFA CALALANG | SENIOR MANAGER, PRODUCT & QUALITY ASSURANCE | AMERICAN TOURS INTERNATIONAL PH 310 590 4268 | FAX 310 649 3877 | 6053 WEST CENTURY BOULEVARD | 7th FLOOR | LOS ANGELES | CA | 90045

SS 0811

From: Lee Collins [leeCollins@speedishuttle.com]
Sent: Thursday, February 19, 2015 9:11 AM
To: Petra Panfiglio
Subject: New SpeediShuttle Seattle Services - ATI

Aloha Petra,

SpeediShuttle Seattle is on schedule to begin offering services in King County Seattle Washington May 1, 2015. Our new services will be designed to provide an extraordinary experience at a very affordable price for tourists, business and resident travelers. This is your first opportunity in decades to choose another company's services since only one company has been permitted to operate in the entire King county service area for thirty years.

I have attached an information kit along with the agreements for your consideration. If you have any questions please contact me anytime.

We are very excited about expanding our services from Hawaii to the mainland and our team would be honored to serve you and your guests traveling in the Seattle area.

Hope to see you at Pow Wow this year.

Warmest Regards,

[cid:image001.jpg@01CDF4AA.22751AD0]

Lee Collins

Vice President of Sales & Marketing

SpeediShuttle, LLC and Arthur's Limousine

1132 Bishop Street Suite 2312, Honolulu, HI 96813

Tel: 808-772-5700 x102 | Fax: 808-772-5699 | Cell: 808-375-3910 www.speedishuttle.com<<http://www.speedishuttle.com/>> |

www.arthurslimousinehawaii.com<<http://www.arthurslimousinehawaii.com/>> |

LeeCollins@speedishuttle.com<<mailto:LeeCollins@speedishuttle.com>>

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[cid:image006.jpg@01D00410.B93D3B10]

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2015 Wholesale Shared Ride Rate Agreement

Agency: American Tours International
 Agency Contact: Name: Andrew Aytona Email: andrew_aytona@americantours.com
 Phone: 310-590-4204 Fax: _____
 SpeediShuttle Seattle: **SpeediShuttle Washington, LLC d/b/a SpeediShuttle Seattle Cert. #** _____
 Sales Period: WUTC Approval Effective Date 4/1/15 - 3/31/16

This agreement ("Agreement") is by and between Agency and SpeediShuttle Seattle (the "Parties"). The Parties hereby agree as follows:

- A. **Term**
The Agreement is effective for shared ride sales made and booked with SpeediShuttle Seattle from the WUTC Approval Effective Date through 4/1/15 - 3/31/16.
- B. **Net Rates**
Agency shall be billed at net rates for services at the rates set forth of **Exhibit A** hereto. Rates will be determined by SpeediShuttle Seattle annually. Any shared ride services not specifically provided for will be quoted to Agency on request.
- C. **Payment**
Payments are due net, thirty days from receipt of invoice. Late payments will be assessed a finance charge of 1 ½% per month.
- D. **Bookings**
All bookings must be made by reservation, in advance. Bookings must specify arrival and departure times, pickup and drop off location and flight information. Incomplete bookings will be rejected. Bookings must be made at least twenty-four (24) hours in advance. SpeediShuttle Seattle will not accept vouchers for transportation that is not evidenced by a reservation made by Agency. Vouchers, if any, will not be returned to Agency.
- E. **Insurance**
SpeediShuttle Seattle will maintain policies of insurance in not less than the amount required by regulatory bodies including the Washington Utilities and Transportation Commission and the Port of Seattle at its own cost and expense.
- F. **Indemnification**
SpeediShuttle Seattle will indemnify and hold harmless Agency, its officers, employees and agents against and from all claims, suits, judgments, losses, damages, fines or costs resulting from any claim, suit or demand by any third party, including but not limited to, injuries to or deaths of persons or loss of property arising out of the provision of services under this agreement.
- G. **Notices**
Notices related to this agreement shall be in writing and sent via certified mail to:

To SpeediShuttle Seattle:
 SpeediShuttle Washington, LLC
 1132 Bishop St., Ste. 2312
 Honolulu, HI 96813
 Attn: Cecil S. Morton

To Agency:
American Tours International

H. **General Provisions**

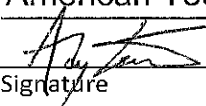
- a. All services shall be provided in compliance with all applicable laws and regulations and shall be performed in a high-quality and safe manner.
- b. SpeediShuttle Seattle shall not be liable for delays due to circumstances beyond its control.
- c. Regulated rates provided in this Agreement are not valid unless and until they are approved by the Washington Utilities and Transportation Commission.
- d. In the event Agency fails to comply with any of the terms and provisions of this Agreement, SpeediShuttle Seattle may, at its sole option, cease providing services without obligation to Agency.
- e. Any modifications to this Agreement must be in writing, signed by both parties and, if required approved by the Washington Utilities and Transportation Commission.

Each of the undersigned represents and warrants that he or she is duly authorized to execute this Agreement on behalf of the entity first indicated below. This Agreement is subject to regulatory approval by the Washington Utilities and Transportation Commission. SpeediShuttle Seattle will notify Agency within two (2) business days of receiving approval or denial from the Commission.

SpeediShuttle Washington, LLC

American Tours International

Signature



Signature

Printed Name

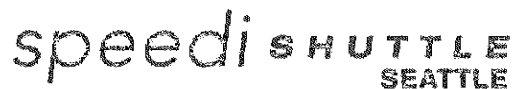
Andrew Aytona

Printed Name

Title

Product Specialist

Title



**Exhibit A
2015 Wholesale Shared Ride Rates**

Rate Code	Description	Base Rate	Surcharge	Total Rate
SR101	Corporate Shuttle	10.00	1.00	11.00
SR102	Corporate Shuttle	10.00	1.00	11.00
SR103	Corporate Shuttle	10.00	1.00	11.00
SR104	Corporate Shuttle	10.00	1.00	11.00
SR105	Corporate Shuttle	10.00	1.00	11.00
SR106	Corporate Shuttle	10.00	1.00	11.00
SR107	Corporate Shuttle	10.00	1.00	11.00
SR108	Corporate Shuttle	10.00	1.00	11.00
SR109	Corporate Shuttle	10.00	1.00	11.00
SR110	Corporate Shuttle	10.00	1.00	11.00
SR111	Corporate Shuttle	10.00	1.00	11.00
SR112	Corporate Shuttle	10.00	1.00	11.00
SR113	Corporate Shuttle	10.00	1.00	11.00
SR114	Corporate Shuttle	10.00	1.00	11.00
SR115	Corporate Shuttle	10.00	1.00	11.00
SR116	Corporate Shuttle	10.00	1.00	11.00
SR117	Corporate Shuttle	10.00	1.00	11.00
SR118	Corporate Shuttle	10.00	1.00	11.00
SR119	Corporate Shuttle	10.00	1.00	11.00
SR120	Corporate Shuttle	10.00	1.00	11.00

- All rates are per person fares and apply to passengers occupying a seat.
- Cancellation Policy – Reservations must be cancelled at least two (2) hours prior to the scheduled pickup time. No shows are chargeable at full net rates above.
- Baggage Policy – Two standard size bags per passenger. Additional baggage or oversize baggage will be at an extra charge.
- Gratuity not included.
- Reservations can be made up to twenty-four (24) hours prior to the scheduled pickup time by telephone to (844) 877-3334, by email to reservations@speedishuttleseattle.com or by fax to (808) 873-2158.
- Our call center is available 24 hours per day at (844) 877-3334 to respond to guests’ concerns, questions or changes.

Arrival Procedures

We monitor incoming flights. Guests will be greeted in baggage claim with a name sign on arrival and directed to their shuttle. Please have them look for our greeters holding a SpeediShuttle sign.

Departure Procedures

Departures will be confirmed with the guests the day prior to the scheduled pickup by telephone or email. Due to the nature of shared ride service guests should be at the pickup point fifteen minutes prior to their scheduled pickup time and all fifteen minutes after their scheduled pickup time.

From: Petra Panfiglio <petra_panfiglio@americantours.com>
Sent time: 03/23/2015 04:16:20 PM
To: Lee Collins
Cc: Nimfa Calalang <nimfa_calalang@americantours.com>
Subject: It is a go - we will sign and load SEATTLE - Petra/ATI Hawaii: New SpeediShuttle Seattle Services - ATI

Aloha Lee,

My LAX colleague, Ms. Nimfa Calalang has advised that we will sign and load Speedi Shuttle SEATTLE services.

You will receive signed contract shortly and a big MAHALO for the outstanding Speedi Shuttle services in Hawaii.

Happy Monday!

PETRA PANFIGLIO | HAWAII PRODUCT & SALES MANAGER | AMERICANTOURS INTERNATIONAL, LLC |
Waikiki Galleria Tower | Suite 1007 | 2222 Kalakaua Avenue | Honolulu, Hawaii 96815 | PH (808) 387-4411 |
www.americantours.com

From: Lee Collins [leeCollins@speedishuttle.com]

Sent: Thursday, February 19, 2015 9:11 AM

To: Petra Panfiglio

Subject: New SpeediShuttle Seattle Services - ATI

Aloha Petra,

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years.

I have attached an information kit along with the agreements for your consideration. If you have any questions please contact me anytime.

We are very excited about expanding our services from Hawaii to the mainland and our team would be honored to serve you and your guests traveling in the Seattle area.

Hope to see you at Pow Wow this year.

Warmest Regards,

[cid:image001.jpg@01CDF4AA.22751AD0]

Lee Collins

Vice President of Sales & Marketing

SpeediShuttle, LLC and Arthurs Limousine

1132 Bishop Street Suite 2312, Honolulu, HI 96813

Tel: 808-772-5700 x102 | Fax: 808-772-5699 | Cell: 808-375-3910

www.speedishuttle.com <<http://www.speedishuttle.com>> |

www.arthurslimousinehawaii.com <<http://www.arthurslimousinehawaii.com>> |

LeeCollins@speedishuttle.com <<mailto:LeeCollins@speedishuttle.com>>

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From: Preanka Hasan <preanka@jayride.com>
Sent time: 06/01/2015 04:07:13 PM
To: Lee Collins
Subject: Re: FW: New SpeediShuttle Seattle Services - JayRide

Hi Lee,

It is great to meet you finally (via email). We are very excited to have your new listings and are in the process of getting your documents organised for you.

Meanwhile, please feel free to contact me for further information.

Regards,

On Thu, May 28, 2015 at 6:44 PM, Lee Collins <leeCollins@speedishuttle.com> wrote:

Aloha Preanka,

Nice to meet you via email. Below is an email I had sent to Mark a few days ago offering our Seattle services. Can you let me know if you are interested in these?

Warmest Regards,



Lee Collins

Vice President of Sales & Marketing

SpeediShuttle, LLC and Arthur's Limousine

1132 Bishop Street Suite 2312, Honolulu, HI 96813

Tel: [808-772-5700](tel:808-772-5700) x102 | Fax: [808-772-5699](tel:808-772-5699) | Cell: [808-375-3910](tel:808-375-3910)

www.speedishuttle.com | www.arthurslimousinehawaii.com | LeeCollins@speedishuttle.com

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From: Lee Collins [mailto:leeCollins@speedishuttle.com]
Sent: Monday, May 25, 2015 9:33 PM
To: 'Mark Gregory'
Subject: RE: New SpeediShuttle Seattle Services - JayRide
Importance: High

Aloha Mark,

I have attached the most recent agreements (Shared ride and Exclusives) that need to be filled out and signed and sent back to get your account set up. These are corrected showing Pier 91. We are up and running as of May 1st and we love Seattle. I would love for us to work for you there.

Warmest Regards,



Lee Collins

Vice President of Sales & Marketing

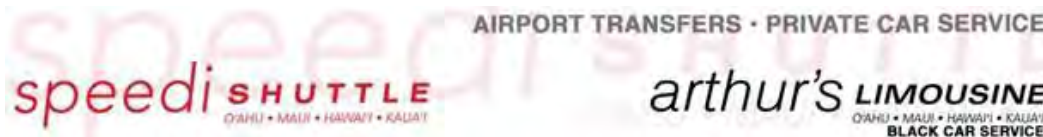
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From: Mark Gregory [<mailto:mark@jayride.com>]
Sent: Monday, March 23, 2015 9:35 AM
To: Lee Collins
Subject: Re: New SpeediShuttle Seattle Services - JayRide

Hey Lee

Just tried calling, let me know as soon as you are free

Cheers

[Redacted]

Regards

Mark Gregory

Executive Account Manager (Travel Agents)

Business Development Manager

[Redacted]

p | [+61 2 8520 3150](tel:+61285203150) (AU), [+64 9 801 8021](tel:+6498018021) (NZ)

p | [+1 646 480 6835](tel:+16464806835) (USA), [+44 20 3322 1950](tel:+442033221950) (UK)

[AGENT PORTAL](#)

[Mark Gregory - linkedin](#)

On Tue, Mar 24, 2015 at 4:44 AM, Lee Collins <leeCollins@speedishuttle.com> wrote:

Aloha Mark,

Can we talk today and try and get set up for Hawaii and Seattle?

Warmest Regards,



Lee Collins

Vice President of Sales & Marketing

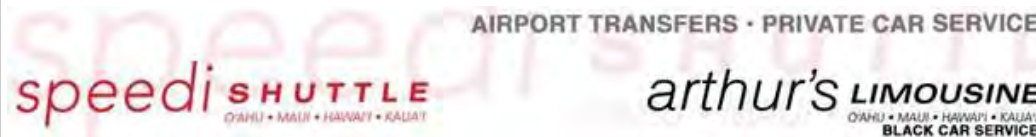
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From: Lee Collins [mailto:LeeCollins@speedishuttle.com]
Sent: Thursday, March 05, 2015 8:10 AM
To: Lee Collins
Subject: FW: New SpeediShuttle Seattle Services - JayRide

From: Mark Gregory [mailto:mark@jayride.com]
Sent: Wednesday, February 18, 2015 11:24 AM
To: Lee Collins
Subject: Re: New SpeediShuttle Seattle Services - JayRide

Hey Lee

That is great news, I'm not sure if you are aware we have our consumer website ready for our launch (us.jayride.com), no data has been uploaded.

Over the next coming weeks I will do up short proposals for you to look over, and make sure our pricing is correct to what you have provided.

I will be in touch soon in regards to both Hawaii and Seattle.

The first launch for speedi shuttle will be Hawaii.

Talk soon

Cheers

[Redacted signature]

Regards

Mark Gregory

Business Development Manager

Agent Account Manager

[Redacted signature]

p | [+61 2 8520 3150](tel:+61285203150) (AU), [+64 9 801 8021](tel:+6498018021) (NZ)

p | [+1 646 480 6835](tel:+16464806835) (USA), [+44 20 3322 1950](tel:+442033221950) (UK)

[AGENT PORTAL](#)

[Mark Gregory - linkedin](#)

On Thu, Feb 19, 2015 at 7:56 AM, Lee Collins <leeCollins@speedishuttle.com> wrote:

Aloha Mark,

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Hope to see you at Pow wow this year.

Warmest Regards,



Lee Collins

Vice President of Sales & Marketing

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--
Preanka Hasan

Regional Account Manager



p | +61 2 8520 3150 (AU), +64 9 801 8021 (NZ)

p | +44 20 3322 1950 (UK), +353 45 499 148 (IE), +1 646 480 6835 (USA)

<http://www.jayride.com>

From: Seminara, Tina <TSeminara@vacv.com>
Sent time: 02/24/2015 07:20:22 AM
To: Lee Collins
Subject: RE: New SpeediShuttle Seattle Services - Air Canada Vacations

Aloha Lee,

My apologies for the delay in reply.

I will pass the info regarding Washington on to our buyer for the US, Nancy Jeronimo. My area is Hawaii only.

Once appointment scheduling is open I will be sure to set up a time to see you at POW WOW.

My regards,
Tina

Tina Seminara

Director, Product Development
5925 Airport Road Suite 700
Mississauga, ON, L4V1W1
Tel.: +1 (905)-461-7169



 Please consider the environment before printing this e-mail.
SVP prendre en considération l'environnement avant d'imprimer ce courriel.

From: Lee Collins [mailto:leeCollins@speedishuttle.com]
Sent: February-19-15 5:38 PM
To: Seminara, Tina
Subject: New SpeediShuttle Seattle Services - Air Canada Vacations
Importance: High

Aloha Tina,

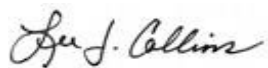
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Warmest Regards,



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Vice President of Sales & Marketing
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From: Petra Panfiglio <petra_panfiglio@americantours.com>
Sent time: 02/19/2015 05:04:08 PM
To: Lee Collins
Subject: RE: New SpeediShuttle Seattle Services - ATI
Attachments: image001.jpg image002.jpg

Hi Lee,

Great news!

I am in SFO and flying to Germany tonight/Munich.

Let's have lunch in a few weeks.

Aloha Petra

PETRA PANFIGLIO | HAWAII PRODUCT & SALES MANAGER | AMERICANTOURS INTERNATIONAL, LLC |

Waikiki Galleria Tower | Suite 1007 | 2222 Kalakaua Avenue | Honolulu, Hawaii 96815 | PH (808) 387-4411 |

www.americantours.com

From: Lee Collins [leeCollins@speedishuttle.com]

Sent: Thursday, February 19, 2015 9:11 AM

To: Petra Panfiglio

Subject: New SpeediShuttle Seattle Services - ATI

Aloha Petra,

SpeediShuttle Seattle is on schedule to begin offering services in King County Seattle Washington May 1, 2015. Our new services will be designed to provide an extraordinary experience at a very affordable price for tourists, business and resident travelers. This is your first opportunity in decades to choose another company's services since only one company has been permitted to operate in the entire King county service area for thirty years.

I have attached an information kit along with the agreements for your consideration. If you have any questions please contact me anytime.

We are very excited about expanding our services from Hawaii to the mainland and our team would be honored to serve you and your guests traveling in the Seattle area.

Hope to see you at Pow Wow this year.

Warmest Regards,

[cid:image001.jpg@01CDF4AA.22751AD0]

Lee Collins

Vice President of Sales & Marketing

SpeediShuttle, LLC and Arthurs Limousine

1132 Bishop Street Suite 2312, Honolulu, HI 96813

Tel: 808-772-5700 x102 | Fax: 808-772-5699 | Cell: 808-375-3910

www.speedishuttle.com<<http://www.speedishuttle.com/>> | www.arthurslimousinehawaii.com<<http://www.arthurslimousinehawaii.com/>> | LeeCollins@speedishuttle.com<<mailto:LeeCollins@speedishuttle.com>>

Hawaii's premier statewide airport shuttle service, operating on Oahu, Maui, Big Island and Kauai

[cid:image006.jpg@01D00410.B93D3B10]

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A handwritten signature in black ink, appearing to be 'S. J. ...', written across the top of the page.

image002.jpg

speedi **SHUTTLE**
OAHU • MAUI • HAWAII • KAUAI

AIRPORT TRANSFERS • PRIVATE CAR SERVICE

arthur's **LIMOUSINE**
OAHU • MAUI • HAWAII • KAUAI
BLACK CAR SERVICE

From: Petra Panfiglio <petra_panfiglio@americantours.com>
Sent time: 03/23/2015 04:05:58 PM
To: Lee Collins
Subject: RE: New SpeediShuttle Seattle Services - ATI

Hello Lee,

I do not make the US mainland product decision and have forwarded all to my LAX colleague Mrs. Nimfa Calalang, Senior Product & Quality Manger, ATI LAX for review.

I have highly recommended Speedi Shuttle services to Nimfa and she knows how complicated Hawaii can be.

Please give her a moment to look it over and we will revert.

Warm regards,

PETRA PANFIGLIO | HAWAII PRODUCT & SALES MANAGER | AMERICANTOURS INTERNATIONAL, LLC |
Waikiki Galleria Tower | Suite 1007 | 2222 Kalakaua Avenue | Honolulu, Hawaii 96815 | PH (808) 387-4411 |
www.americantours.com

From: Lee Collins [leeCollins@speedishuttle.com]
Sent: Monday, March 23, 2015 7:25 AM
To: Petra Panfiglio
Subject: RE: New SpeediShuttle Seattle Services - ATI

Aloha Petra,

Hope you are doing well. Can we go ahead and get the agreements for Seattle signed and returned. I would love to get you set up this week if possible.

Warmest Regards,

Lee Collins
Vice President of Sales & Marketing

SpeediShuttle, LLC and Arthurs Limousine

1132 Bishop Street Suite 2312, Honolulu, HI 96813

Tel: 808-772-5700 x102 | Fax: 808-772-5699 | Cell: 808-375-3910

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LeeCollins@speedishuttle.com

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of the Year" by the Pacific Business News, and is the exclusive provider of
on demand transportation service for the Honolulu International Airport.

-----Original Message-----

From: Petra Panfiglio [mailto:petra_panfiglio@americantours.com]

Sent: Thursday, February 19, 2015 3:04 PM

To: Lee Collins

Subject: RE: New SpeediShuttle Seattle Services - ATI

Hi Lee,

Great news!

I am in SFO and flying to Germany tonight/Munich.

Let's have lunch in a few weeks.

Aloha Petra

PETRA PANFIGLIO | HAWAII PRODUCT & SALES MANAGER | AMERICANTOURS
INTERNATIONAL, LLC | Waikiki Galleria Tower | Suite 1007 | 2222 Kalakaua
Avenue | Honolulu, Hawaii 96815 | PH (808) 387-4411 | www.americantours.com

From: Lee Collins [leeCollins@speedishuttle.com]

Sent: Thursday, February 19, 2015 9:11 AM

To: Petra Panfiglio

Subject: New SpeediShuttle Seattle Services - ATI

Aloha Petra,

SpeediShuttle Seattle is on schedule to begin offering services in King County Seattle Washington May 1, 2015. Our new services will be designed to provide an extraordinary experience at a very affordable price for tourists, business and resident travelers. This is your first opportunity in decades to choose another company's services since only one company has been permitted to operate in the entire King county service area for thirty years.

I have attached an information kit along with the agreements for your consideration. If you have any questions please contact me anytime.

We are very excited about expanding our services from Hawaii to the mainland and our team would be honored to serve you and your guests traveling in the Seattle area.

Hope to see you at Pow Wow this year.

Warmest Regards,

[cid:image001.jpg@01CDF4AA.22751AD0]

Lee Collins

Vice President of Sales & Marketing

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LeeCollins@speedishuttle.com<<mailto:LeeCollins@speedishuttle.com>>

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[cid:image006.jpg@01D00410.B93D3B10]

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SpeediShuttle has been recognized as one of the most "Innovative Companies of the Year" by the Pacific Business News, and is the exclusive provider of on demand transportation service for the Honolulu International Airport.

From: boncierge <boncierge@bonotel.com>
Sent time: 03/24/2015 11:20:02 AM
To: Lee Collins
Cc: boncierge <boncierge@bonotel.com>
Subject: RE: New SpeediShuttle Seattle Services - Bonotel
Attachments: SKM_C654e15032410210.pdf

Hello Lee!

Please find attached!

Kind regards,

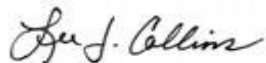
Laurie

Laurie Wieland
Special Services Reservations Agent - Bonotel Exclusive Travel
3930 Howard Hughes Pkwy Ste. 100
Las Vegas, Nevada 89169
Tel 702.796.5454 Fax 702.796.9007
laurie@bonotel.com www.bonotel.com

From: Lee Collins [mailto:leeCollins@speedishuttle.com]
Sent: Monday, March 23, 2015 10:27 AM
To: boncierge
Cc: Anja Payne
Subject: RE: New SpeediShuttle Seattle Services - Bonotel

Aloha Laurie,
Hope you are doing well. Can we go ahead and get the agreements for Seattle signed and returned. I would love to get you set up this week if possible.

Warmest Regards,



Lee Collins
Vice President of Sales & Marketing
SpeediShuttle, LLC and Arthur's Limousine
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From: boncierge [mailto:boncierge@bonotel.com]
Sent: Monday, February 23, 2015 8:37 AM
To: Lee Collins
Cc: boncierge; Anja Payne

Subject: FW: New SpeediShuttle Seattle Services - Bonotel

Hi Lee!

Thank you for the information, I appreciate you sending it over. We will take a look, and if we get any request for Seattle, we will let you know. Congratulations on your expansion!

Kind regards,

Laurie

Laurie Wieland

Special Services Reservations Agent - Bonotel Exclusive Travel
3930 Howard Hughes Pkwy Ste. 100
Las Vegas, Nevada 89169
Tel 702.796.5454 Fax 702.796.9007
laurie@bonotel.com www.bonotel.com

From: Lee Collins [<mailto:leeCollins@speedishuttle.com>]

Sent: Thursday, February 19, 2015 11:05 AM

To: boncierge

Subject: New SpeediShuttle Seattle Services - Bonotel

Aloha Laurie,

SpeediShuttle Seattle is on schedule to begin offering services in King County Seattle Washington May 1, 2015. Our new services will be designed to provide an extraordinary experience at a very affordable price for tourists, business and resident travelers. This is your first opportunity in decades to choose another company's services since only one company has been permitted to operate in the entire King county service area for thirty years.

I have attached an information kit along with the agreements for your consideration. If you have any questions please contact me anytime.

We are very excited about expanding our services from Hawaii to the mainland and our team would be honored to serve you and your guests traveling in the Seattle area.

Hope to see you at Pow Wow this year.

Warmest Regards,



Lee Collins

Vice President of Sales & Marketing

SpeediShuttle, LLC and Arthur's Limousine

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2015 Wholesale Exclusive/Charter Rate Agreement

Agency: Bonotel Exclusive Travel
Agency Contact: Name: Laurie Email: boncierge@bonotel.com
Phone: 702-796-5454 Fax: 702-796-9007
SpeediShuttle Seattle: SpeediShuttle Washington, LLC d/b/a SpeediShuttle Seattle Cert. # _____
Sales Period: May 1, 2015 through April 30, 2016

This agreement ("Agreement") is by and between Agency and SpeediShuttle Seattle (the "Parties"). The Parties hereby agree as follows:

- A. **Term**
The Agreement is effective for shared ride sales made and booked with SpeediShuttle Seattle from May 1, 2015 through April 30, 2016.
- B. **Net Rates**
Agency shall be billed at net rates for services at the rates set forth of **Exhibit A** hereto. Rates will be determined by SpeediShuttle Seattle annually. Any services not specifically provided for will be quoted to Agency on request.
- C. **Payment**
Payments are due net, thirty days from receipt of invoice. Late payments will be assessed a finance charge of 1 ½% per month.
- D. **Bookings**
All bookings must be made by reservation, in advance. Bookings must specify arrival and departure times, pickup and drop off location and flight information. Incomplete bookings will be rejected. Bookings must be made at least twenty-four (24) hours in advance. SpeediShuttle Seattle will not accept vouchers for transportation that is not evidenced by a reservation made by Agency. Vouchers, if any, will not be returned to Agency.
- E. **Insurance**
SpeediShuttle Seattle will maintain policies of insurance in not less than the amount required by regulatory bodies including the Washington Utilities and Transportation Commission and the Port of Seattle at its own cost and expense.
- F. **Indemnification**
SpeediShuttle Seattle will indemnify and hold harmless Agency, its officers, employees and agents against and from all claims, suits, judgments, losses, damages, fines or costs resulting from any claim, suit or demand by any third party, including but not limited to, injuries to or deaths of persons or loss of property arising out of the provision of services under this agreement.
- G. **Notices**
Notices related to this agreement shall be in writing and sent via certified mail to:

To SpeediShuttle Seattle:
SpeediShuttle Washington, LLC
1132 Bishop St., Ste. 2312
Honolulu, HI 96813
Attn: Cecil S. Morton

To Agency:
Bonotel Exclusive Travel
3930 Howard Hughes Pkwy Suite 100
Las Vegas, NV 89169
Attn: Laurie Wieland

SKM_C654e15032410210.pdf

H. **General Provisions**

- a. All services shall be provided in compliance with all applicable laws and regulations and shall be performed in a high-quality and safe manner.
- b. SpeediShuttle Seattle shall not be liable for delays due to circumstances beyond its control.
- c. In the event Agency fails to comply with any of the terms and provisions of this Agreement, SpeediShuttle Seattle may, at its sole option, cease providing services without obligation to Agency.
- d. Any modifications to this Agreement must be in writing, signed by both parties.

Each of the undersigned represents and warrants that he or she is duly authorized to execute this Agreement on behalf of the entity first indicated below. This Agreement is subject to regulatory approval by the Washington Utilities and Transportation Commission. SpeediShuttle Seattle will notify Agency within two (2) business days of receiving approval or denial from the Commission.


SpeediShuttle Washington, LLC

Signature

Printed Name

Title

Bonotel Exclusvie Travel



Signature

Laurie Wieland

Printed Name

Special Services Manager

Title



Exhibit A
2015 Wholesale Exclusive/Charter Rates

One-Way Exclusive Shuttle Between Sea-Tac and				
Zip Code	Area	Retail	Discount	Net Rate
98101	Downtown Seattle	128.80	12.88	115.92
98109	Seattle/Queen Anne	128.80	12.88	115.92
98104	Seattle/Downtown	128.80	12.88	115.92
98121	Seattle/Denny Regrade/Pier 66	128.80	12.88	115.92
98154	Seattle/Safeco Plaza	128.80	12.88	115.92
98122	Seattle/Central Area	129.95	13.00	116.96
98102	Seattle/Eastlake	147.20	14.72	132.48
98112	Seattle/Madison Park	149.50	14.95	134.55
98119	Seattle/Queen Anne/Pier 31	151.80	15.18	136.62
98195	UW Campus	156.40	15.64	140.76
98105	Seattle/Univ District	158.70	15.87	142.83
98004	Bellevue	163.30	16.33	146.97
98005	Bellevue	157.55	15.76	141.80
98006	Bellevue	157.55	15.76	141.80
98008	Bellevue	157.55	15.76	141.80
98008	Bellevue/Crossroads	171.35	17.14	154.22
98052	Redmond	203.55	20.36	183.20

Hourly Charters for up to eleven (11) passengers:

	Area	Retail	Discount	Net Rate
Hourly	Statewide (Minimum Two Hours)	115.00	11.50	103.50

- Cancellation Policy – Reservations must be cancelled at least twenty-four (24) hours prior to the scheduled pickup time. No shows are chargeable at full net rates above.
- Baggage Policy – Two standard size bags per passenger. Additional baggage or oversize baggage will be at an extra charge.
- Gratuity included in all exclusive and charter fares.
- Reservations can be made up to twenty-four (24) hours prior to the scheduled pickup time by telephone to (844) 877-3334, by email to reservations@speedishuttleseattle.com or by fax to (808) 873-2158.
- Our call center is available 24 hours per day at (844) 877-3334 to respond to guests' concerns, questions or changes.

Arrival Procedures

We monitor incoming flights. Guests will be greeted in baggage claim with a name sign on arrival and directed to their shuttle. Please have guests look for our greeters holding a sign with their name.

Departure Procedures

Departures will be confirmed with the guests the day prior to the scheduled pickup by telephone or email.



2015 Wholesale Shared Ride Rate Agreement

Agency:	Bonotel Exclusive Travel		
Agency Contact:	Name: Laurie Wieland	Email: boncierge@bonotel.com	
	Phone: 702-796-5454	Fax: 702-796-9007	
SpeediShuttle Seattle:	SpeediShuttle Washington, LLC d/b/a SpeediShuttle Seattle Cert. # _____		
Sales Period:	WUTC Approval Effective Date _____		

This agreement ("Agreement") is by and between Agency and SpeediShuttle Seattle (the "Parties"). The Parties hereby agree as follows:

A. Term

The Agreement is effective for shared ride sales made and booked with SpeediShuttle Seattle from the WUTC Approval Effective Date through _____.

B. Net Rates

Agency shall be billed at net rates for services at the rates set forth of **Exhibit A** hereto. Rates will be determined by SpeediShuttle Seattle annually. Any shared ride services not specifically provided for will be quoted to Agency on request.

C. Payment

Payments are due net, thirty days from receipt of invoice. Late payments will be assessed a finance charge of 1 ½% per month.

D. Bookings

All bookings must be made by reservation, in advance. Bookings must specify arrival and departure times, pickup and drop off location and flight information. Incomplete bookings will be rejected. Bookings must be made at least twenty-four (24) hours in advance. SpeediShuttle Seattle will not accept vouchers for transportation that is not evidenced by a reservation made by Agency. Vouchers, if any, will not be returned to Agency.

E. Insurance

SpeediShuttle Seattle will maintain policies of insurance in not less than the amount required by regulatory bodies including the Washington Utilities and Transportation Commission and the Port of Seattle at its own cost and expense.

F. Indemnification

SpeediShuttle Seattle will indemnify and hold harmless Agency, its officers, employees and agents against and from all claims, suits, judgments, losses, damages, fines or costs resulting from any claim, suit or demand by any third party, including but not limited to, injuries to or deaths of persons or loss of property arising out of the provision of services under this agreement.

G. Notices

Notices related to this agreement shall be in writing and sent via certified mail to:

To SpeediShuttle Seattle:
 SpeediShuttle Washington, LLC
 1132 Bishop St., Ste. 2312
 Honolulu, HI 96813
 Attn: Cecil S. Morton

To Agency:
 Bonotel Exclusive Travel
 3930 Howard Hughes Pkwy suite 100
 Las Vegas NV 89169
 Attn: Laurie Wieland

SKM_C654e15032410210.pdf

H. **General Provisions**

- a. All services shall be provided in compliance with all applicable laws and regulations and shall be performed in a high-quality and safe manner.
- b. SpeediShuttle Seattle shall not be liable for delays due to circumstances beyond its control.
- c. Regulated rates provided in this Agreement are not valid unless and until they are approved by the Washington Utilities and Transportation Commission.
- d. In the event Agency fails to comply with any of the terms and provisions of this Agreement, SpeediShuttle Seattle may, at its sole option, cease providing services without obligation to Agency.
- e. Any modifications to this Agreement must be in writing, signed by both parties and, if required approved by the Washington Utilities and Transportation Commission.

Each of the undersigned represents and warrants that he or she is duly authorized to execute this Agreement on behalf of the entity first indicated below. This Agreement is subject to regulatory approval by the Washington Utilities and Transportation Commission. SpeediShuttle Seattle will notify Agency within two (2) business days of receiving approval or denial from the Commission.


SpeediShuttle Washington, LLC

Signature

Printed Name

Title

Bonotel Exclusive Travel



Signature

Laurie Wieland

Printed Name

Special Services Manager

Title



Exhibit A
2015 Wholesale Shared Ride Rates

One-Way Seat In per Passenger Between Sea-Tac and				
Zip Code	Area	Retail	Discount	Net Rate
98101	Downtown Seattle	15.99	1.60	14.39
98109	Seattle/Queen Anne	15.99	1.60	14.39
98104	Seattle/Downtown	15.99	1.60	14.39
98121	Seattle/Denny Regrade/Pier 66	15.99	1.60	14.39
98154	Seattle/Safeco Plaza	15.99	1.60	14.39
98122	Seattle/Central Area	17.99	1.80	16.19
98102	Seattle/Eastlake	20.15	2.01	18.14
98112	Seattle/Madison Park	20.49	2.05	18.44
98119	Seattle/Queen Anne/Pier 31	20.99	2.10	18.89
98195	UW Campus	21.49	2.15	19.34
98105	Seattle/Univ District	21.99	2.20	19.79
98004B	Bellevue Hotels	22.00	2.20	19.80
98005B	Bellevue Hotels	22.00	2.20	19.80
98006B	Bellevue Hotels	22.00	2.20	19.80
98007B	Bellevue Hotels	22.00	2.20	19.80
98008B	Bellevue/Crossroads Hotels	22.00	2.20	19.80
98052B	Redmond Hotels	25.00	2.50	22.50

- All rates are per person fares and apply to passengers occupying a seat.
- Cancellation Policy – Reservations must be cancelled at least two (2) hours prior to the scheduled pickup time. No shows are chargeable at full net rates above.
- Baggage Policy – Two standard size bags per passenger. Additional baggage or oversize baggage will be at an extra charge.
- Gratuity not included.
- Reservations can be made up to twenty-four (24) hours prior to the scheduled pickup time by telephone to (844) 877-3334, by email to reservations@speedishuttleseattle.com or by fax to (808) 873-2158.
- Our call center is available 24 hours per day at (844) 877-3334 to respond to guests' concerns, questions or changes.

Arrival Procedures

We monitor incoming flights. Guests will be greeted in baggage claim with a name sign on arrival and directed to their shuttle. Please have them look for our greeters holding a SpeediShuttle sign.

Departure Procedures

Departures will be confirmed with the guests the day prior to the scheduled pickup by telephone or email. Due to the nature of shared ride service guests should be at the pickup point fifteen minutes prior to their scheduled pickup time and all fifteen minutes after their scheduled pickup time.

From: Boncierge <boncierge@bonotel.com>
Sent time: 04/23/2015 04:19:02 PM
To: Lee Collins
Cc: Boncierge <boncierge@bonotel.com>; Lorraine Silva-Hausman
Subject: RE: New SpeediShuttle Seattle Services - Bonotel

Great, Lee! Thank you!

Kind regards,

Laurie

Laurie Wieland
Special Services Reservations Agent - Bonotel Exclusive Travel
3773 Howard Hughes Pkwy, Ste. 390N
Las Vegas, Nevada 89169
Tel 702.796.5454 Fax 702.796.9007
boncierge@bonotel.com www.bonotel.com

From: Lee Collins [mailto:leeCollins@speedishuttle.com]
Sent: Thursday, April 23, 2015 3:19 PM
To: Laurie Wieland; Lorraine
Cc: Boncierge
Subject: RE: New SpeediShuttle Seattle Services - Bonotel

Aloha Laurie,
I wanted to introduce you to Ms. Lorraine Silva our call center manager who will work directly with you on setting up your account for Seattle and the reservations / service order processes for the new operations. Lorraine will reach out you shortly.

Thank you again for your business and trust.

Warmest Regards,



Lee Collins
Vice President of Sales & Marketing
SpeediShuttle, LLC and Arthur's Limousine
1132 Bishop Street Suite 2312, Honolulu, HI 96813
Tel: 808-772-5700 x102 | Fax: 808-772-5699 | Cell: 808-375-3910
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From: Laurie Wieland [mailto:laurie@bonotel.com]
Sent: Tuesday, March 24, 2015 1:11 PM
To: Lee Collins
Cc: boncierge

Subject: RE: New SpeediShuttle Seattle Services - Bonotel

Sounds great, Lee! Thank you!

Kind regards,

Laurie

Laurie Wieland

Special Services Reservations Agent - Bonotel Exclusive Travel

3930 Howard Hughes Pkwy Ste. 100

Las Vegas, Nevada 89169

Tel 702.796.5454 Fax 702.796.9007

laurie@bonotel.com www.bonotel.com

From: Lee Collins [<mailto:leeCollins@speedishuttle.com>]

Sent: Tuesday, March 24, 2015 4:07 PM

To: boncierge

Subject: RE: New SpeediShuttle Seattle Services - Bonotel

Aloha Laurie,

Thank you. we will get your account set up in the next few days and I will get back to you with your account number and a new Certificate of Insurance.

Warmest Regards,



Lee Collins

Vice President of Sales & Marketing

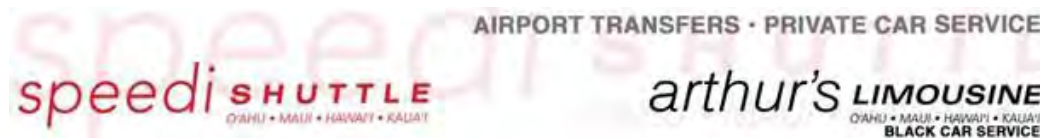
SpeediShuttle, LLC and Arthur's Limousine

1132 Bishop Street Suite 2312, Honolulu, HI 96813

Tel: 808-772-5700 x102 | Fax: 808-772-5699 | Cell: 808-375-3910

www.speedishuttle.com | www.arthurslimousinehawaii.com | LeeCollins@speedishuttle.com

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From: boncierge [<mailto:boncierge@bonotel.com>]

Sent: Tuesday, March 24, 2015 8:20 AM

To: Lee Collins

Cc: boncierge

Subject: RE: New SpeediShuttle Seattle Services - Bonotel

Hello Lee!

Please find attached!

Kind regards,

Laurie

Laurie Wieland
Special Services Reservations Agent - Bonotel Exclusive Travel
3930 Howard Hughes Pkwy Ste. 100
Las Vegas, Nevada 89169
Tel 702.796.5454 Fax 702.796.9007
laurie@bonotel.com www.bonotel.com

From: Lee Collins [<mailto:leeCollins@speedishuttle.com>]
Sent: Monday, March 23, 2015 10:27 AM
To: boncierge
Cc: Anja Payne
Subject: RE: New SpeediShuttle Seattle Services - Bonotel

Aloha Laurie,
Hope you are doing well. Can we go ahead and get the agreements for Seattle signed and returned. I would love to get you set up this week if possible.

Warmest Regards,



Lee Collins
Vice President of Sales & Marketing
SpeediShuttle, LLC and Arthur's Limousine
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From: boncierge [<mailto:boncierge@bonotel.com>]
Sent: Monday, February 23, 2015 8:37 AM
To: Lee Collins
Cc: boncierge; Anja Payne
Subject: FW: New SpeediShuttle Seattle Services - Bonotel

Hi Lee!

Thank you for the information, I appreciate you sending it over. We will take a look, and if we get any request for Seattle, we will let you know. Congratulations on your expansion!

Kind regards,

Laurie

Laurie Wieland
Special Services Reservations Agent - Bonotel Exclusive Travel
3930 Howard Hughes Pkwy Ste. 100
Las Vegas, Nevada 89169
Tel 702.796.5454 Fax 702.796.9007
laurie@bonotel.com www.bonotel.com

From: Lee Collins [<mailto:leeCollins@speedishuttle.com>]
Sent: Thursday, February 19, 2015 11:05 AM
To: boncierge
Subject: New SpeediShuttle Seattle Services - Bonotel

Aloha Laurie,

SpeediShuttle Seattle is on schedule to begin offering services in King County Seattle Washington May 1, 2015. Our new services will be designed to provide an extraordinary experience at a very affordable price for tourists, business and resident travelers. This is your first opportunity in decades to choose another company's services since only one company has been permitted to operate in the entire King county service area for thirty years.

I have attached an information kit along with the agreements for your consideration. If you have any questions please contact me anytime.

We are very excited about expanding our services from Hawaii to the mainland and our team would be honored to serve you and your guests traveling in the Seattle area.

Hope to see you at Pow Wow this year.

Warmest Regards,



Lee Collins

Vice President of Sales & Marketing

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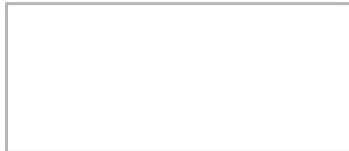
From: Tim Gray <tim.gray@destxp.com>
Sent time: 02/20/2015 10:14:06 AM
To: Lee Collins
Cc: Jill Dean <jill.dean@destxp.com>
Subject: Re: New SpeediShuttle Seattle Services - Bookit

Aloha Lee,

This is awesome- I'm excited for your expansion. Would you be our primary contact for Seattle, too? We currently work with another shuttle service now, but I will certainly take a look at what Speedi is offering. We have been super happy with you in Hawaii. :) Seattle is not a very big market for us yet, but we are looking to change that. I will be in touch soon with you soon.

Thanks!

Tim



Tim Gray

Regional Sales Manager - West

Destination Experience, a division of BookIt.com®, Inc.

A Division of BookIt.com, Inc. e: Tim.Gray@destxp.com p: 850-708-2202

467 Grace Ave | Panama City, FL 324 01

On Thu, Feb 19, 2015 at 12:59 PM, Lee Collins <leeCollins@speedishuttle.com> wrote:

Aloha Tim, Jill,

SpeediShuttle Seattle is on schedule to begin offering services in King County Seattle Washington May 1, 2015. Our new services will be designed to provide an extraordinary experience at a very affordable price for tourists, business and resident travelers. This is your first opportunity in decades to choose another company's services since only one company has been permitted to operate in the entire King county service area for thirty years.

I have attached an information kit along with the agreements for your consideration. If you have any questions please contact me anytime.

We are very excited about expanding our services from Hawaii to the mainland and our team would be honored to serve you and your guests traveling in the Seattle area.

Hope to see you at Pow Wow this year.

Warmest Regards,

Lee Collins

Vice President of Sales & Marketing

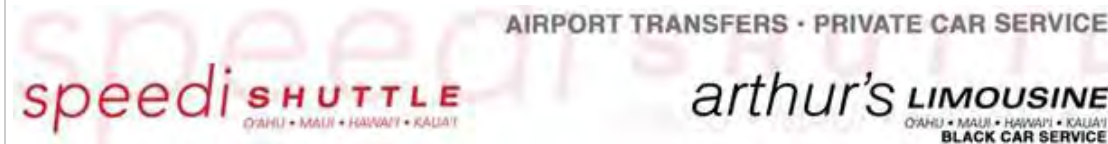
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From: Susie Slappey <Susie.Slappey@costcotravel.com>
Sent time: 02/19/2015 09:44:27 AM
To: Lee Collins
Subject: RE: New SpeediShuttle Seattle Services - Costco Travel

Hi Lee,

Once you get things going, hopefully you will add more zip codes as I see you don't service Issaquah or anything in Snohomish County.

We have a huge cruise business but the transfers are all offered through the cruise ships.

From: Lee Collins [mailto:leeCollins@speedishuttle.com]
Sent: Thursday, February 19, 2015 9:39 AM
To: Susie Slappey
Cc: Alissa Harrison; Richard Murphy
Subject: RE: New SpeediShuttle Seattle Services - Costco Travel

Aloha Susie,
Understood. If you ever start offering the cruises we would love to transport your guests between SEATAC and the piers/ships.

Warmest Regards,



Lee Collins
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From: Susie Slappey [mailto:Susie.Slappey@costcotravel.com]
Sent: Thursday, February 19, 2015 5:24 AM
To: Lee Collins
Cc: Alissa Harrison; Richard Murphy
Subject: New SpeediShuttle Seattle Services - Costco Travel

Aloha Lee,

Thanks so much for sending this information to us.

Currently we do not offer vacations in the Seattle area but I will keep you in mind when I need transfers to the airport.

If you come to Seattle, please come by the office so we can meet.

Kind regards,

Susie

Susie Slaphey | Assistant Buyer
Costco Travel | 1605 NW Sammamish Road, Suite 250
Issaquah, WA 98027 | w: 425-657-1911 | f: 425-657-2071
Susie.slaphey@costcotravel.com



From: Lee Collins [<mailto:leeCollins@speedishuttle.com>]
Sent: Wednesday, February 18, 2015 7:06 PM
To: Alissa Harrison
Subject: New SpeediShuttle Seattle Services - Costco Travel

Aloha Alissa,

SpeediShuttle Seattle is on schedule to begin offering services in King County Seattle Washington May 1, 2015. Our new services will be designed to provide an extraordinary experience at a very affordable price for tourists, business and resident travelers. This is your first opportunity in decades to choose another company's services since only one company has been permitted to operate in the entire King county service area for thirty years.

I have attached an information kit along with the agreements for your consideration. If you have any questions please contact me anytime.

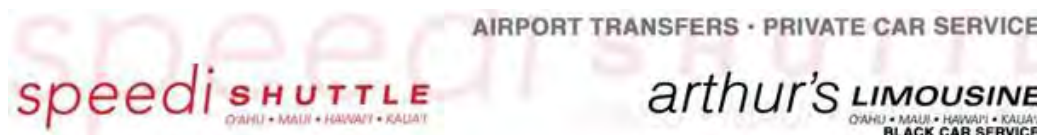
We are very excited about expanding our services from Hawaii to the mainland and our team would be honored to serve you and your guests traveling in the Seattle area.

Hope to see you at Pow wow this year.

Warmest Regards,

A handwritten signature in black ink that reads "Lee Collins".

Lee Collins
Vice President of Sales & Marketing
SpeediShuttle, LLC and Arthur's Limousine
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From: La'akea Makanani <laakea.makanani@dest-amer.com>
Sent time: 02/18/2015 06:59:52 PM
To: Lee Collins
Cc: La'akea Makanani <laakea.makanani@dest-amer.com>
Subject: RE: New SpeediShuttle Seattle Services - Destination America

Cool... I'll pass this along to our North America people. thanks

From: Lee Collins [mailto:leeCollins@speedishuttle.com]
Sent: Wednesday, 18 February, 2015 4:57 PM
To: La'akea Makanani
Subject: New SpeediShuttle Seattle Services - Destination America
Importance: High

Aloha La'akea,

SpeediShuttle Seattle is on schedule to begin offering services in King County Seattle Washington May 1, 2015. Our new services will be designed to provide an extraordinary experience at a very affordable price for tourists, business and resident travelers. This is your first opportunity in decades to choose another company's services since only one company has been permitted to operate in the entire King county service area for thirty years.

I have attached an information kit along with the agreements for your consideration. If you have any questions please contact me anytime.

We are very excited about expanding our services from Hawaii to the mainland and our team would be honored to serve you and your guests traveling in the Seattle area.

Hope to see you at Pow wow this year.

Warmest Regards,



Lee Collins

Vice President of Sales & Marketing

SpeediShuttle, LLC and Arthur's Limousine

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From: Suat Gulec <suat@DESTINATIONCOUPONS.COM>
Sent time: 02/18/2015 07:15:36 PM
To: Lee Collins
Cc: Donna Gulec <donna@DESTINATIONCOUPONS.COM>
Subject: RE: New SpeediShuttle Seattle Services - DestinationCoupons.com

Aloha Lee,
We are good to go.. Congrats with Seattle!! (Smile)!
I am excited.. ! I will get the agreement signed and out to you tomorrow.
Look forward to seeing you at POW WOW! Before you know, we will be there..
Thank you reaching out to me.
See you soon, Lee!
Suat

From: Lee Collins [mailto:leeCollins@speedishuttle.com]
Sent: Wednesday, February 18, 2015 7:54 PM
To: Suat Gulec
Subject: New SpeediShuttle Seattle Services - DestinationCoupons.com

Aloha Suat,

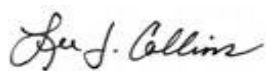
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Hope to see you at Pow Wow this year.

Warmest Regards,



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From: Donna Gulec <donna@DESTINATIONCOUPONS.COM>
Sent time: 04/06/2015 02:01:12 PM
To: Lee Collins
Cc: Suat Gulec <suat@DESTINATIONCOUPONS.COM>
Subject: RE: New SpeediShuttle Seattle Services - DestinationCoupons.com

Hi Lee

No problem. Just let us know when it's a go.

See you soon!

Donna B. Gulec
V. P. Marketing
DestinationCoupons.com
"Where Saving is a Trip!"

E Mail: Donna@DestinationCoupons.com
Tel: (970) 259 8785
US Toll Free: 1 888 259 8785
Fax: (970) 382 9441
Twitter: <http://twitter.com/destcoupons>
FB: <https://www.facebook.com/DestinationCoupons>

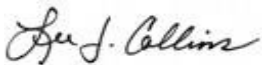
From: Lee Collins [mailto:leeCollins@speedishuttle.com]
Sent: Monday, April 06, 2015 1:42 PM
To: Donna Gulec
Cc: Suat Gulec
Subject: RE: New SpeediShuttle Seattle Services - DestinationCoupons.com

Aloha Donna, Suat,
Thank you for your business, we are very excited about Seattle. I will insert the dates as soon as we receive our cert # from the WUTC.

Please do not start selling until we give you the start date as the WUTC has to approve the agreements and they have up to 30 days to do so.

Hope to see you at IPW this year.

Warmest Regards,



Lee Collins
Vice President of Sales & Marketing
SpeediShuttle, LLC and Arthur's Limousine
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From: Donna Gulec [<mailto:donna@DESTINATIONCOUPONS.COM>]
Sent: Monday, April 06, 2015 4:44 AM
To: Lee Collins
Cc: Suat Gulec
Subject: RE: New SpeediShuttle Seattle Services - DestinationCoupons.com

Hi Lee

Sorry for the delay. Attached please find commission agreements for SpeediShuttle Seattle.

I was not sure which to fill out, so I filed out both. Please fill in term dates as I am not sure what you want to do there. We will also need the link for online booking and promo code if there is one.

Let me know if there is anything else you need from me.

Donna B. Gulec
V. P. Marketing
DestinationCoupons.com
"Where Saving is a Trip!"

E Mail: Donna@DestinationCoupons.com
Tel: (970) 259 8785
US Toll Free: 1 888 259 8785
Fax: (970) 382 9441
Twitter: <http://twitter.com/destcoupons>
FB: <https://www.facebook.com/DestinationCoupons>

From: Suat Gulec
Sent: Thursday, March 12, 2015 12:51 PM
To: Donna Gulec
Subject: FW: New SpeediShuttle Seattle Services - DestinationCoupons.com

From: Lee Collins [<mailto:leeCollins@speedishuttle.com>]
Sent: Wednesday, February 18, 2015 7:54 PM
To: Suat Gulec
Subject: New SpeediShuttle Seattle Services - DestinationCoupons.com

Aloha Suat,

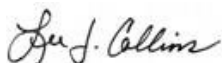
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Warmest Regards,



Lee Collins
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From: Donna Gulec <donna@DESTINATIONCOUPONS.COM>
Sent time: 04/23/2015 03:36:26 PM
To: Lee Collins; Suat Gulec <suat@DESTINATIONCOUPONS.COM>; Lorraine Silva-Hausman
Subject: RE: New SpeediShuttle Seattle Services - DestinationCoupons.com

Perfect. Thank you Lee!

Donna B. Gulec
V. P. Marketing
DestinationCoupons.com
"Where Saving is a Trip!"

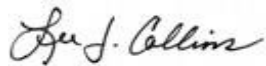
E Mail: Donna@DestinationCoupons.com
Tel: (970) 259 8785
US Toll Free: 1 888 259 8785
Fax: (970) 382 9441
Twitter: <http://twitter.com/destcoupons>
FB: <https://www.facebook.com/DestinationCoupons>

From: Lee Collins [<mailto:leeCollins@speedishuttle.com>]
Sent: Thursday, April 23, 2015 4:21 PM
To: Suat Gulec; Donna Gulec; Lorraine
Subject: RE: New SpeediShuttle Seattle Services - DestinationCoupons.com

Aloha Suat, Donna,
I wanted to introduce you to Ms. Lorraine Silva our call center manager who will work directly with you on setting up your account for Seattle and the reservations / service order processes for the new operations. Lorraine will reach out to you shortly.

Thank you again for your business and trust.

Warmest Regards,



Lee Collins
Vice President of Sales & Marketing
SpeediShuttle, LLC and Arthur's Limousine
1132 Bishop Street Suite 2312, Honolulu, HI 96813
Tel: 808-772-5700 x102 | Fax: 808-772-5699 | Cell: 808-375-3910
www.speedishuttle.com | www.arthurslimousinehawaii.com | LeeCollins@speedishuttle.com
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From: Suat Gulec [<mailto:suat@DESTINATIONCOUPONS.COM>]
Sent: Monday, April 06, 2015 11:59 AM
To: Lee Collins; Donna Gulec
Subject: RE: New SpeediShuttle Seattle Services - DestinationCoupons.com

How are you, Lee? I hope all going well.

Yes! I will be at IPW and requested meeting with you.. Once you accept my request, we are set to go.

See you soon!

Suat

From: Lee Collins [<mailto:leeCollins@speedishuttle.com>]
Sent: Monday, April 06, 2015 1:42 PM
To: Donna Gulec
Cc: Suat Gulec
Subject: RE: New SpeediShuttle Seattle Services - DestinationCoupons.com

Aloha Donna, Suat,

Thank you for your business, we are very excited about Seattle. I will insert the dates as soon as we receive our cert # from the WUTC.

Please do not start selling until we give you the start date as the WUTC has to approve the agreements and they have up to 30 days to do so.

Hope to see you at IPW this year.

Warmest Regards,



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From: Donna Gulec [<mailto:donna@DESTINATIONCOUPONS.COM>]
Sent: Monday, April 06, 2015 4:44 AM
To: Lee Collins
Cc: Suat Gulec
Subject: RE: New SpeediShuttle Seattle Services - DestinationCoupons.com

Hi Lee

Sorry for the delay. Attached please find commission agreements for SpeediShuttle Seattle.

I was not sure which to fill out, so I filed out both. Please fill in term dates as I am not sure what you want to do there. We will also need the link for online booking and promo code if there is one.

Let me know if there is anything else you need from me.

Donna B. Gulec
V. P. Marketing
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US Toll Free: 1 888 259 8785
Fax: (970) 382 9441
Twitter: <http://twitter.com/destcoupons>
FB: <https://www.facebook.com/DestinationCoupons>

From: Suat Gulec
Sent: Thursday, March 12, 2015 12:51 PM
To: Donna Gulec
Subject: FW: New SpeediShuttle Seattle Services - DestinationCoupons.com

From: Lee Collins [<mailto:leeCollins@speedishuttle.com>]
Sent: Wednesday, February 18, 2015 7:54 PM
To: Suat Gulec
Subject: New SpeediShuttle Seattle Services - DestinationCoupons.com

Aloha Suat,

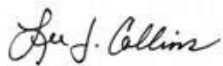
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I have attached an information kit along with the agreements for your consideration. If you have any questions please contact me anytime.

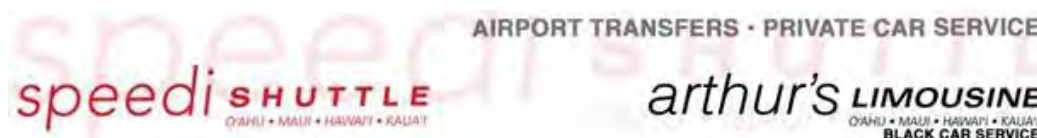
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Warmest Regards,



Lee Collins
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From: Lorraine Silva-Hausman
Sent time: 04/23/2015 08:19:07 PM
To: Donna Gulec <donna@DESTINATIONCOUPONS.COM>; Suat Gulec <suat@DESTINATIONCOUPONS.COM>
Cc: Lee Collins; Lorraine Silva-Hausman
Subject: RE: New SpeediShuttle Seattle Services - DestinationCoupons.com

Hello Donna and Suat,

You are all set! I understand we have set up a web portal for Destination Coupons. We will be open for business on May 1, 2015, and look forward to servicing our mutual guests in both Seattle, Washington and the Hawaiian Islands.

If you have any questions or would like additional information, please do not hesitate to contact me at 877-242-7777, extension 354, or via return email.

Kind Regards,



Lorraine Silva-Hausman
Call Center Manager

SpeediShuttle LLC and Arthur's Limousine

150 Pa'ahana Street, Kahului, HI 96732

Tel: 808-242-7777 | Fax: 808-873-2157 | Toll free: 1-877-242-5777 x354

www.speedishuttle.com | www.arthurslimousinehawaii.com | LorraineS@speedishuttle.com



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From: Donna Gulec [mailto:donna@DESTINATIONCOUPONS.COM]
Sent: Thursday, April 23, 2015 12:36 PM
To: Lee Collins; Suat Gulec; Lorraine Silva-Hausman
Subject: RE: New SpeediShuttle Seattle Services - DestinationCoupons.com

Perfect. Thank you Lee!

Donna B. Gulec
V. P. Marketing
DestinationCoupons.com
"Where Saving is a Trip!"

E Mail: Donna@DestinationCoupons.com
Tel: (970) 259 8785
US Toll Free: 1 888 259 8785
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Twitter: <http://twitter.com/destcoupons>


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Yes! I will be at IPW and requested meeting with you.. Once you accept my request, we are set to go.

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From: Donna Gulec [<mailto:donna@DESTINATIONCOUPONS.COM>]
Sent: Monday, April 06, 2015 4:44 AM
To: Lee Collins
Cc: Suat Gulec
Subject: RE: New SpeediShuttle Seattle Services - DestinationCoupons.com

Hi Lee

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I was not sure which to fill out, so I filed out both. Please fill in term dates as I am not sure what you want to do there. We will also need the link for online booking and promo code if there is one.

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US Toll Free: 1 888 259 8785
Fax: (970) 382 9441
Twitter: <http://twitter.com/destcoupons>
FB: <https://www.facebook.com/DestinationCoupons>

From: Suat Gulec
Sent: Thursday, March 12, 2015 12:51 PM
To: Donna Gulec
Subject: FW: New SpeediShuttle Seattle Services - DestinationCoupons.com

From: Lee Collins [<mailto:leeCollins@speedishuttle.com>]
Sent: Wednesday, February 18, 2015 7:54 PM
To: Suat Gulec
Subject: New SpeediShuttle Seattle Services - DestinationCoupons.com

Aloha Suat,

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Warmest Regards,



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From: Faubion, Terri <Terri.Faubion@disney.com>
Sent time: 02/19/2015 07:29:53 AM
To: Lee Collins
Subject: RE: New SpeediShuttle Seattle Services - Disney World Travel

Great news! Congratulations to you and your team on the expansion. Unfortunately, we do not offer products or have a need to utilize your services in Seattle currently.

Wishing you continued success!

Terri

From: Lee Collins [mailto:leeCollins@speedishuttle.com]
Sent: Wednesday, February 18, 2015 6:35 PM
To: Faubion, Terri
Subject: New SpeediShuttle Seattle Services - Disney World Travel

Aloha Terri,

SpeediShuttle Seattle is on schedule to begin offering services in King County Seattle Washington May 1, 2015. Our new services will be designed to provide an extraordinary experience at a very affordable price for tourists, business and resident travelers. This is your first opportunity in decades to choose another company's services since only one company has been permitted to operate in the entire King county service area for thirty years.

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Warmest Regards,



Lee Collins

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From: Angie Chamberlin <achamberlin@globusfamily.com>
Sent time: 02/23/2015 09:17:13 AM
To: Lee Collins
Cc: Kathy Rodriguez <krodriguez@globusfamily.com>
Subject: RE: New SpeediShuttle Seattle Services - Globus Family

Hi Lee,

It's been a long time - Hope you are doing well.

Thank you for sending your information on Seattle. At this time I already have a contract for 2015 but I'll look at your service for 2016.

Have a great week!

warmest regards,

Angie Chamberlin
Contractor of Services



Globus family of brands
Globus, Cosmos, Monograms, Avalon

5301 S. Federal Circle
Littleton, CO 80123
Direct: 303-703-7400
Fax: 303-703-7601
email: achamberlin@globusfamily.com
www.globusfamily.com

Note: 4 MB inbound email limit

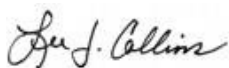
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From: Lee Collins [mailto:leeCollins@speedishuttle.com]
Sent: Thursday, February 19, 2015 10:44 AM
To: Angie Chamberlin
Cc: Kathy Rodriguez
Subject: RE: New SpeediShuttle Seattle Services - Globus Family

Aloha Angie,
I am reattaching the information kit for you just in case. We would love to serve your guests in Seattle.

Kathy, Thank you. ☺

Warmest Regards,



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Vice President of Sales & Marketing
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From: Kathy Rodriguez [<mailto:krodriguez@globusfamily.com>]
Sent: Thursday, February 19, 2015 5:18 AM
To: Lee Collins; Angie Chamberlin
Subject: RE: New SpeediShuttle Seattle Services - Globus Family

Good Morning Lee,
Angie Chamberlin is your contact, I have copied her in and you should be hearing from her shortly.

Thank you for reaching out to us - have a great day.

Warmest Regards,

Kathy Rodriguez

Health & Safety Coordinator
Globus family of brands
Globus, Cosmos, Monograms, Archers



Group Voyagers Inc.
5301 South Federal Circle
Littleton, Colorado 80123
Direct: 303-703-7408
Fax: 303-703-7601
krodriguez@globusfamily.com
www.globusfamily.com

From: Lee Collins [<mailto:leeCollins@speedishuttle.com>]
Sent: Wednesday, February 18, 2015 4:43 PM
To: Kathy Rodriguez
Subject: New SpeediShuttle Seattle Services - Globus Family
Importance: High

Aloha Kathy,

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I have attached an information kit along with the agreements for your consideration. If you have any questions please

SS 0869

contact me anytime.

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Warmest Regards,



Lee Collins

Vice President of Sales & Marketing

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E-MAIL SIZE LIMITATIONS: E-mails larger than 50MB will not be received.

From: Henao, Marcela <marcela.henao@gta-travel.com>
Sent time: 07/24/2015 02:57:05 PM
To: Lee Collins
Subject: RE: New SpeediShuttle Seattle Services - GTA (5)

Hi Lee –

Pardon the additional questions, I just returned from my holiday and Oliver was confused as to where he would find the service deets loaded. This information was already available.

Hope you have a GREAT weekend.

Wish I were still back in Greece ☺

Thanks,

Marcela Henao
Destination Services Market Manager

GTA
5 Penn Plaza, 5th flr
New York, NY 10001, USA

T +1 (212) 843 9742
F +1 (212) 843 9782

<mailto:marcela.henao@gta-travel.com>
www.gta-usa.com

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From: Krieg, Oliver
Sent: Friday, July 24, 2015 3:02 PM
To: Henao, Marcela
Subject: FW: New SpeediShuttle Seattle Services - GTA (5)

Fyi.

From: Lee Collins [<mailto:leeCollins@speedishuttle.com>]

Sent: Friday, July 24, 2015 2:05 PM
To: Krieg, Oliver
Subject: RE: New SpeediShuttle Seattle Services - GTA (5)

Exh HJR-58-X
Page 72 of 224

Aloha Krieg,

Here is the instruction we send on our confirmations. We do have a greeter in baggage claim to assist the customer.

Seattle-Tacoma International Airport

Arrivals

Please proceed to the baggage claim area. After you have gathered your luggage please look for a greeter holding a SpeediShuttle sign. Do not exit to the street. We will direct you to your transportation.

Departures

Your scheduled pick up time for your departure will be confirmed by our customer call center, which is open 24/7 for your convenience, at least 24 hours prior to your departure.
For departures, due to the nature of shared ride service, please be ready 15 minutes prior to and allow up to 15 minutes after the scheduled pick up time for your shuttle to arrive.

SpeediShuttle Seattle will not be responsible or liable for lost, stolen or damaged items and baggage or acts of God or nature, delays in traffic or flight plans.

From: Krieg, Oliver [<mailto:Oliver.Krieg@gta-travel.com>]
Sent: Friday, July 17, 2015 11:37 AM
To: Lee Collins
Cc: Lorraine Silva-Hausman
Subject: RE: New SpeediShuttle Seattle Services - GTA (5)

Hi Lee,

One more thing. I'll need instructions of what guests need to do when arriving at the port.

Will they also have a meet & greet?

Thanks,

Oliver

From: Lee Collins [<mailto:leeCollins@speedishuttle.com>]

SS 0872

Sent: Thursday, July 16, 2015 2:04 PM
To: Krieg, Oliver
Cc: 'Lorraine Silva-Hausman'
Subject: RE: New SpeediShuttle Seattle Services - GTA (5)

Aloha Oliver,

Yes we do these all the time, please add it. ☺

Warmest Regards,



Lee Collins

Vice President of Sales & Marketing

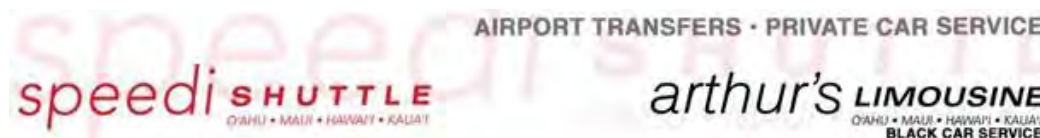
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From: Krieg, Oliver [<mailto:Oliver.Krieg@gta-travel.com>]
Sent: Thursday, July 16, 2015 5:05 AM

SS 0873

To: Lee Collins
Cc: Lorraine Silva-Hausman
Subject: RE: New SpeediShuttle Seattle Services - GTA (5)

Hi Lee,

I hope all is well. Marcela is on vacation (lucky girl!), and I'm covering any urgent requests in her area while she's out getting her R&R.

A client is trying to book RT Shuttle transfers in Seattle between SEA and the cruise port (Smith Cove), and noticed that we are only offering the transfer from the airport to the port and not the reverse. Looking at the contract, I don't see any reason we can't offer it, so I'm guessing Marcela hasn't gotten around to adding it yet. Can you confirm that we can sell Port to Airport Shuttle transfers and that the rate is the same in each direction?

Thanks and kind regards,

Oliver

Oliver Krieg
Area Sourcing Manager DS Americas

GTA
5 Penn Plaza, 5th flr
New York, NY 10001, USA

T +1 (212) 596 1020
F +1 (212) 843 9782

<mailto:oliver.krieg@gta-travel.com>
www.gta-usa.com

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From: Lee Collins [<mailto:leeCollins@speedishuttle.com>]
Sent: Thursday, April 23, 2015 9:42 PM
To: Henao, Marcela
Cc: 'Lorraine Silva-Hausman'
Subject: RE: New SpeediShuttle Seattle Services - GTA (5)

Aloha Marcela,

Change two. I misspoke below, If this happens we will contact the WUTC for both of us.

Thanks,

Lee

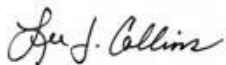
From: Lee Collins [<mailto:leeCollins@speedishuttle.com>]
Sent: Thursday, April 23, 2015 3:08 PM
To: 'Henao, Marcela'
Cc: 'Lorraine Silva-Hausman'
Subject: RE: New SpeediShuttle Seattle Services - GTA

Aloha Marcela,

Talking with Jack he is concerned that the other company may try to cancel or deny your services once they see that we have submitted your agreement to the WUTC for approval. Should this happen... we will ask you to contact the WUTC and let them know of the situation and we will request an exception to the 30 day approval rules to begin serving your guests immediately. Call me when you have a moment if your want to discuss in more detail.

Again thank you for being such a wonderful partner.

Warmest Regards,



Lee Collins

Vice President of Sales & Marketing

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From: Henao, Marcela [<mailto:marcela.henao@gta-travel.com>]
Sent: Thursday, April 23, 2015 1:24 PM
To: Lee Collins
Cc: Lorraine Silva-Hausman
Subject: Re: New SpeediShuttle Seattle Services - GTA

This would actually be the better option. I thought of the same once I reviewed the bookings in place after we hung up.

I have already loaded the product, however it remains off the web. I will simply make the product live as of now for bookings with travel dates starting May 1st.

The existing bookings I will leave with Shuttle Express. I am sure once I send the advert announcing New Low Rates for Shared Transfer available now in Seattle, clients will cancel and rebook with Speedishuttle. But at least it will be their choice and there will be no bad blood.

To future success and more booking!

Regards,

Thanks and Regards,

Marcela Henao
Destination Services Market Manager

GTA
[5 Penn Plaza, 5th flr](#)
[New York, NY 10001, USA](#)

T [+1 \(212\) 843 9742](tel:+12128439742)
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On Apr 23, 2015, at 6:14 PM, Lee Collins <leeCollins@speedishuttle.com> wrote:

Aloha Marcela,

Would it be possible to launch the new account for Seattle and send the new bookings coming in for after May 1 to us instead of transferring all the existing bookings?

Thanks,

Lee

From: Henao, Marcela [<mailto:marcela.henao@gta-travel.com>]
Sent: Thursday, April 23, 2015 6:01 AM
To: Lee Collins
Subject: RE: New SpeediShuttle Seattle Services - GTA

Hi Lee –

Well thank you.

I will hold off until you advise we can move forth with the account and switching the bookings that are already in place.

Thanks and Regards

Marcela Henao
Destination Services Market Manager

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New York, NY 10001, USA

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From: Lee Collins [<mailto:leeCollins@speedishuttle.com>]
Sent: Wednesday, April 22, 2015 11:49 PM
To: Henao, Marcela
Subject: RE: New SpeediShuttle Seattle Services - GTA

Aloha Marcela,

Thank you for the Seattle agreement.

We will forward it to the WUTC in the morning for their review. Please do not start selling until we get the approval from the WUTC as they can take up to 30 days and we cannot service your guests until we have permission from them. Jack is working closely with them so we will let you know the moment your agreement is approved.

Thanks again for all your wonderful support, we are very excited about serving your guests in Seattle.

Warmest Regards,

<image001.jpg>

Lee Collins

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From: Henao, Marcela [<mailto:marcela.henao@gta-travel.com>]
Sent: Wednesday, April 22, 2015 12:23 PM
To: Lee Collins
Subject: RE: New SpeediShuttle Seattle Services - GTA

Hi Lee –

It's been a ride since I have been back in the office, excuse my delay with this process. Trying to figure out what I will do with the booking already in place. I will just transfer over all bookings to Speedishuttle.

I have attached the document necessary to get our account set up.

I will draw up a list of the bookings already in place and should have this over to you by tomorrow.

Let me know what else you might need.

Thanks and Regards,

Marcela Henao
Destination Services Market Manager

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From: Lee Collins [<mailto:leeCollins@speedishuttle.com>]
Sent: Monday, March 23, 2015 1:42 PM
To: Henao, Marcela
Subject: RE: New SpeediShuttle Seattle Services - GTA

Aloha Marcela,

Hope you had a great weekend.

We are really getting excited. The service is going to be exceptional in Seattle with all Mercedes Benz Fleet, Captain's Chairs, Free Wi-Fi, video monitors and exceptional low pricing.

Any word on getting back the agreements so we can get your account set up?

Warmest Regards,

<image001.jpg>

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From: Henao, Marcela [<mailto:marcela.henao@gta-travel.com>]
Sent: Friday, February 20, 2015 10:30 AM
To: Lee Collins
Subject: RE: New SpeediShuttle Seattle Services - GTA

This is great news!

I will review the details and return response once paperwork is complete.

Best,

Marcela Henao
Destination Services Market Manager

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From: Lee Collins [<mailto:leeCollins@speedishuttle.com>]
Sent: Thursday, February 19, 2015 5:53 PM
To: Henao, Marcela
Subject: New SpeediShuttle Seattle Services - GTA
Importance: High

Aloha Marcela,

SpeediShuttle Seattle is on schedule to begin offering services in King County Seattle Washington May 1, 2015.

SS 0881

Our new services will be designed to provide an extraordinary experience at a very affordable price for tourists, business and resident travelers. This is your first opportunity in decades to choose another company's services since only one company has been permitted to operate in the entire King county service area for thirty years.

I have attached an information kit along with the agreements for your consideration. If you have any questions please contact me anytime.

We are very excited about expanding our services from Hawaii to the mainland and our team would be honored to serve you and your guests traveling in the Seattle area.

Hope to see you at Pow Wow this year.

Warmest Regards,

<image001.jpg>

Lee Collins

Vice President of Sales & Marketing

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From: Henao, Marcela <marcela.henao@gta-travel.com>
Sent time: 04/23/2015 04:24:26 PM
To: Lee Collins
Cc: Lorraine Silva-Hausman
Subject: Re: New SpeediShuttle Seattle Services - GTA
Attachments: image001.jpg image002.jpg

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From: Lee Collins [<mailto:leeCollins@speedishuttle.com>]
Sent: Thursday, February 19, 2015 5:53 PM
To: Henao, Marcela
Subject: New SpeediShuttle Seattle Services - GTA
Importance: High

Aloha Marcela,

SpeediShuttle Seattle is on schedule to begin offering services in King County Seattle Washington May 1, 2015. Our new services will be designed to provide an extraordinary experience at a very affordable price for tourists, business and resident travelers. This is your first opportunity in decades to choose another company's services since only one company has been permitted to operate in the entire King county service area for thirty years.

I have attached an information kit along with the agreements for your consideration. If you have any questions please contact me anytime.

We are very excited about expanding our services from Hawaii to the mainland and our team would be honored to serve you and your guests traveling in the Seattle area.

Hope to see you at Pow Wow this year.

Warmest Regards,

<image001.jpg>

Lee Collins

Vice President of Sales & Marketing

SpeediShuttle, LLC and Arthur's Limousine

1132 Bishop Street Suite 2312, Honolulu, HI 96813

Tel: 808-772-5700 x102 | Fax: 808-772-5699 | Cell: 808-375-3910

www.speedishuttle.com | www.arthurslimousinehawaii.com | LeeCollins@speedishuttle.com

Hawaii's premier statewide airport shuttle service, operating on Oahu, Maui, Big Island and Kauai

<image002.jpg>

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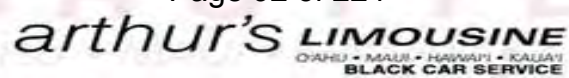
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A handwritten signature in black ink, appearing to be 'S. J. ...' with a long horizontal flourish extending to the right.



AIRPORT TRANSFERS • PRIVATE CAR SERVICE



From: Henao, Marcela <marcela.henao@gta-travel.com>
Sent time: 02/20/2015 12:29:49 PM
To: Lee Collins
Subject: RE: New SpeediShuttle Seattle Services - GTA

This is great news!

I will review the details and return response once paperwork is complete.

Best,

Marcela Henao
Destination Services Market Manager

GTA
5 Penn Plaza, 5th flr
New York, NY 10001, USA

T +1 (212) 843 9742
F +1 (212) 843 9782

<mailto:marcela.henao@gta-travel.com>
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SS 0894

From: Henao, Marcela <marcela.henao@gta-travel.com>
Sent time: 04/22/2015 03:23:04 PM
To: Lee Collins
Subject: RE: New SpeediShuttle Seattle Services - GTA
Attachments: Speedishuttle Seattle Agreement 2015.pdf

Hi Lee –

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I have attached the document necessary to get our account set up.

I will draw up a list of the bookings already in place and should have this over to you by tomorrow.

Let me know what else you might need.

Thanks and Regards,

Marcela Henao
Destination Services Market Manager

GTA
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New York, NY 10001, USA

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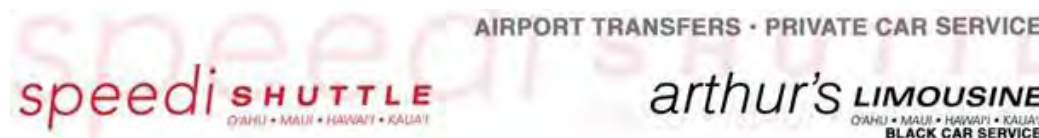
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Marcela Henao
Destination Services Market Manager

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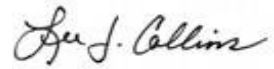
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SS 0899

speedi SHUTTLE SEATTLE

2015 Wholesale Shared Ride Rate Agreement

Agency: GTA
 Agency Contact: Name: MARCELA HENAO Email: MARCELA.HENAO@gta-travel.com
 Phone: 212-843-9742 Fax: 212-843-9780
 SpeediShuttle Seattle: SpeediShuttle Washington, LLC d/b/a SpeediShuttle Seattle Cert. # _____
 Sales Period: WUTC Approval Effective Date _____

This agreement ("Agreement") is by and between Agency and SpeediShuttle Seattle (the "Parties"). The Parties hereby agree as follows:

A. **Term**

The Agreement is effective for shared ride sales made and booked with SpeediShuttle Seattle from the WUTC Approval Effective Date through _____.

B. **Net Rates**

Agency shall be billed at net rates for services at the rates set forth of **Exhibit A** hereto. Rates will be determined by SpeediShuttle Seattle annually. Any shared ride services not specifically provided for will be quoted to Agency on request.

C. **Payment**

Payments are due net, thirty days from receipt of invoice. Late payments will be assessed a finance charge of 1 1/2% per month.

D. **Bookings**

All bookings must be made by reservation, in advance. Bookings must specify arrival and departure times, pickup and drop off location and flight information. Incomplete bookings will be rejected. Bookings must be made at least twenty-four (24) hours in advance. SpeediShuttle Seattle will not accept vouchers for transportation that is not evidenced by a reservation made by Agency. Vouchers, if any, will not be returned to Agency.

E. **Insurance**

SpeediShuttle Seattle will maintain policies of insurance in not less than the amount required by regulatory bodies including the Washington Utilities and Transportation Commission and the Port of Seattle at its own cost and expense.

F. **Indemnification**

SpeediShuttle Seattle will indemnify and hold harmless Agency, its officers, employees and agents against and from all claims, suits, judgments, losses, damages, fines or costs resulting from any claim, suit or demand by any third party, including but not limited to, injuries to or deaths of persons or loss of property arising out of the provision of services under this agreement.

G. **Notices**

Notices related to this agreement shall be in writing and sent via certified mail to:

To SpeediShuttle Seattle:
SpeediShuttle Washington, LLC
1132 Bishop St., Ste. 2312
Honolulu, HI 96813
Attn: Cecil S. Morton

To Agency:
GTA
KUONI GLOBAL TRAVEL SERVICES
5 PENN PLAZA 5TH FLOOR
NEW YORK, NY 10001
ATT: MARCELA HENAO

Speedishuttle Seattle Agreement 2015.pdf

H. **General Provisions**

- a. All services shall be provided in compliance with all applicable laws and regulations and shall be performed in a high-quality and safe manner.
- b. SpeediShuttle Seattle shall not be liable for delays due to circumstances beyond its control.
- c. Regulated rates provided in this Agreement are not valid unless and until they are approved by the Washington Utilities and Transportation Commission.
- d. In the event Agency fails to comply with any of the terms and provisions of this Agreement, SpeediShuttle Seattle may, at its sole option, cease providing services without obligation to Agency.
- e. Any modifications to this Agreement must be in writing, signed by both parties and, if required approved by the Washington Utilities and Transportation Commission.

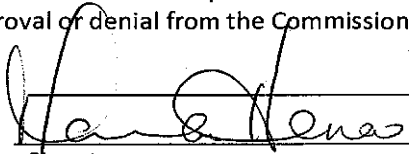
Each of the undersigned represents and warrants that he or she is duly authorized to execute this Agreement on behalf of the entity first indicated below. This Agreement is subject to regulatory approval by the Washington Utilities and Transportation Commission. SpeediShuttle Seattle will notify Agency within two (2) business days of receiving approval or denial from the Commission.

SpeediShuttle Washington, LLC

Signature

Printed Name

Title



Signature

MARCELA HENAO

Printed Name

MARKET MANAGER

Title

speedi SHUTTLE SEATTLE

Exhibit A 2015 Wholesale Shared Ride Rates

- All rates are per person fares and apply to passengers occupying a seat.
- Cancellation Policy – Reservations must be cancelled at least two (2) hours prior to the scheduled pickup time. No shows are chargeable at full net rates above.
- Baggage Policy – Two standard size bags per passenger. Additional baggage or oversize baggage will be at an extra charge.
- Gratuity not included.
- Reservations can be made up to twenty-four (24) hours prior to the scheduled pickup time by telephone to (844) 877-3334, by email to reservations@speedishuttleseattle.com or by fax to (808) 873-2158.
- Our call center is available 24 hours per day at (844) 877-3334 to respond to guests' concerns, questions or changes.

Arrival Procedures

We monitor incoming flights. Guests will be greeted in baggage claim with a name sign on arrival and directed to their shuttle. Please have them look for our greeters holding a SpeediShuttle sign.

Departure Procedures

Departures will be confirmed with the guests the day prior to the scheduled pickup by telephone or email. Due to the nature of shared ride service guests should be at the pickup point fifteen minutes prior to their scheduled pickup time and all fifteen minutes after their scheduled pickup time.

From: Henao, Marcela <marcela.henao@gta-travel.com>
Sent time: 04/23/2015 09:00:58 AM
To: Lee Collins
Subject: RE: New SpeediShuttle Seattle Services - GTA

Hi Lee –

Well thank you.

I will hold off until you advise we can move forth with the account and switching the bookings that are already in place.

Thanks and Regards

Marcela Henao
Destination Services Market Manager

GTA
5 Penn Plaza, 5th flr
New York, NY 10001, USA

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From: Lee Collins [mailto:leeCollins@speedishuttle.com]
Sent: Wednesday, April 22, 2015 11:49 PM
To: Henao, Marcela
Subject: RE: New SpeediShuttle Seattle Services - GTA

Aloha Marcela,

Thank you for the Seattle agreement.

We will forward it to the WUTC in the morning for their review. Please do not start selling until we get the approval from the WUTC as they can take up to 30 days and we cannot service your guests until we have permission from them. Jack is working closely with them so we will let you know the moment your agreement is approved.

Thanks again for all your wonderful support, we are very excited about serving your guests in Seattle.

Warmest Regards,



Lee Collins

Vice President of Sales & Marketing

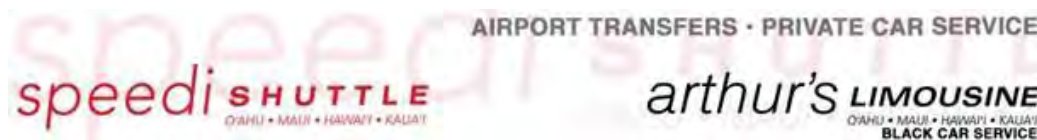
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SS 0904

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Exh HJR-58-X
Page 106 of 224



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Vice President of Sales & Marketing

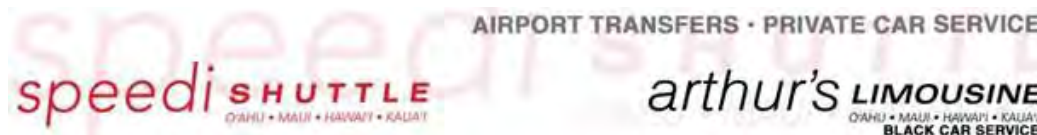
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SS 0906

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From: Hiilani Mcshane <h.mcshane@activitiesbank.com>
Sent time: 04/07/2015 08:04:37 AM
To: Lee Collins
Subject: Re: New SpeediShuttle Seattle Services - Hotelbeds

Aloha Lee

Oh ok. We do already work with them so I will check our current contract and compare. I appreciate your quick reply.

Mahalo,
Hi'i

Hi'ilani McShane
Commercial Manager –West Coast, Hawaii & Canada
Activities, Transfers & Experiences
Direct: [\(1\) 808 783 2013](tel:18087832013)
Main: [\(1\) 407 345 4996](tel:14073454996) ext.# 13404
SKYPE: hiilanimc
[5422 Carrier Drive, Suite 201](http://www.activitiesbank.com)
[Orlando, FL 32819- USA](http://www.activitiesbank.com)
Local Address:
89-369 Mokiawe ST.
Nanakuli, HI. 96792
h.mcshane@activitiesbank.com
<http://www.activitiesbank.com>
Sent from my iPhone6+

On Apr 6, 2015, at 4:04 PM, Lee Collins <leeCollins@speedishuttle.com> wrote:

Hi Hiilani,
You will be able to purchase us through Go Shuttle starting May 1 or you can have a direct relationship and we can provide you 10% commissions on both FIT Shared Rides and Exclusive / Charter Shuttles. If you would like to work direct please fill out and return the two attached agreements and we will submit them to the WUTC for approval. This normally can take up to 30 days so I will let you know as soon as we get the approval so you can start selling.

Please call on me anytime if you need something special.

Warmest Regards,



Lee Collins
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From: Hiilani Mcshane [<mailto:h.mcshane@activitiesbank.com>]
Sent: Monday, April 06, 2015 10:31 AM
To: Lee Collins
Subject: RE: New SpeediShuttle Seattle Services - Hotelbeds

Hi Lee,

By any chance did you guys purchase Go Shuttle in Seattle or partner up? I am trying to see so that we can definitely look into working with you.

Mahalo,
Hi'i

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From: Lee Collins [<mailto:leeCollins@speedishuttle.com>]
Sent: Monday, March 23, 2015 7:43 AM
To: Hiilani Mcshane; Selda Dodanli
Subject: RE: New SpeediShuttle Seattle Services - Hotelbeds

Aloha Hi'ilani,

Hope you had a great weekend.

We are really getting excited. The service is going to be exceptional in Seattle with all Mercedes Benz Fleet Captain's Chairs, Free Wi-Fi, video monitors and exceptional low pricing.

Any word on getting back the agreements so we can get your account set up?

Warmest Regards,



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From: Hiilani Mcshane [<mailto:h.mcshane@activitiesbank.com>]
Sent: Tuesday, February 24, 2015 11:17 AM
To: Selda Dodanli; Lee Collins
Subject: RE: New SpeediShuttle Seattle Services - Hotelbeds

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h.mcshane@activitiesbank.com
<http://www.activitiesbank.com>



From: Selda Dodanli
Sent: Tuesday, February 24, 2015 11:13 AM
To: leeCollins@speedishuttle.com
Cc: Hiilani Mcshane
Subject: FW: New SpeediShuttle Seattle Services - Hotelbeds
Importance: High

Hi Lee,

Thank you for the e-mail. Hiilani will be your contact, I copied her on the e-mail.

Thank you,
Selda

From: Lee Collins [<mailto:leeCollins@speedishuttle.com>]
Sent: Monday, February 23, 2015 10:58 PM
To: Selda Dodanli
Subject: New SpeediShuttle Seattle Services - Hotelbeds
Importance: High

Aloha Selda,

Can you please pass this to the Hotelbeds Product Manager responsible for Seattle? I'll call you tomorrow and let's try and have lunch and catch up.

SpeediShuttle Seattle is on schedule to begin offering services in King County Seattle Washington May 1, 2015. Our new services will be designed to provide an extraordinary experience at a very affordable price for tourists, business and resident travelers. This is your first opportunity in decades to choose another company's services since only one company has been permitted to operate in the entire King county service area for thirty years.

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<2015 Wholesale Exclusive Rate Agreement.pdf>

<2015 Wholesale Shared Ride Rate Agreement.pdf>

From: Hiilani Mcshane <h.mcshane@activitiesbank.com>
Sent time: 02/24/2015 01:17:15 PM
To: Selda Dodanli <sdodanli@hotelbeds.com>; Lee Collins
Subject: RE: New SpeediShuttle Seattle Services - Hotelbeds

Aloha Lee,

Thanks. For all transfer related queries please feel free to contact me. I will have a look at what was passed on to me. Thank you!!

Mahalo,
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h.mcshane@activitiesbank.com
<http://www.activitiesbank.com>



From: Selda Dodanli
Sent: Tuesday, February 24, 2015 11:13 AM
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Cc: Hiilani Mcshane
Subject: FW: New SpeediShuttle Seattle Services - Hotelbeds
Importance: High

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Importance: High

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Lee Collins

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From: Hiilani Mcshane <h.mcshane@activitiesbank.com>
Sent time: 04/06/2015 01:30:53 PM
To: Lee Collins
Subject: RE: New SpeediShuttle Seattle Services - Hotelbeds

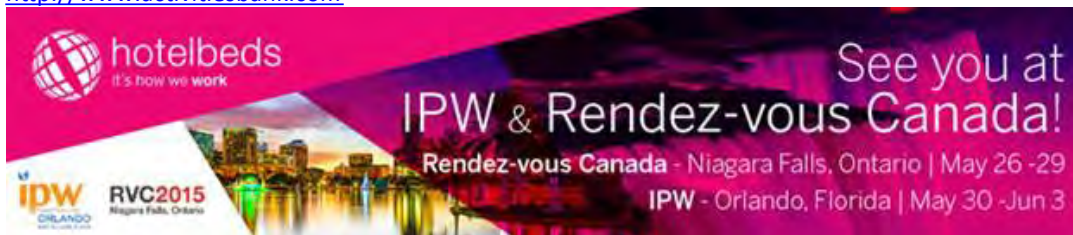
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Sent: Monday, March 23, 2015 7:43 AM
To: Hiilani Mcshane; Selda Dodanli
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From: Selda Dodanli
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Importance: High

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From: Hiilani Mcshane <h.mcshane@activitiesbank.com>
Sent time: 05/26/2015 09:14:47 AM
To: Lee Collins
Cc: Tamika Creighton <t.creighton@activitiesbank.com>
Subject: RE: New SpeediShuttle Seattle Services - Hotelbeds

Aloha Lee,

I have passed this on to my colleague Tamika who manages the Transportation portion of Seattle. She will review and contact you from here. Have a great day!!

PS: Will you be at IPW?

Kū Kia'i Mauna ,

Hi'i

Hi'ilani McShane
Commercial Manager –West Coast, Hawaii & Canada

Activities, Transfers & Experiences
Direct: (1) 808 783 2013

Main: (1) 407 345 4996 ext.# 13404

SKYPE: hiilanimc

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h.mcshane@activitiesbank.com

<http://www.activitiesbank.com>



From: Lee Collins [mailto:leeCollins@speedishuttle.com]
Sent: Tuesday, May 26, 2015 3:30 AM
To: Hiilani Mcshane

Aloha Hiilani,

I have attached the most recent agreements (Shared ride and Exclusives) that need to be filled out and signed and sent back to get your account set up. These are corrected showing Pier 91. We are up and running as of May 1st and we love Seattle. I would love for us to work for you there directly.

Warmest Regards,



Lee Collins

Vice President of Sales & Marketing

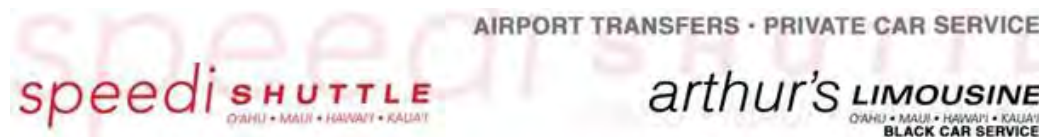
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From: Hiilani Mcshane [<mailto:h.mcshane@activitiesbank.com>]

Sent: Tuesday, April 07, 2015 5:05 AM

To: Lee Collins

Subject: Re: New SpeediShuttle Seattle Services - Hotelbeds

Aloha Lee

Oh ok. We do already work with them so I will check our current contract and compare. I appreciate your quick reply.

Mahalo,
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Hi'ilani McShane
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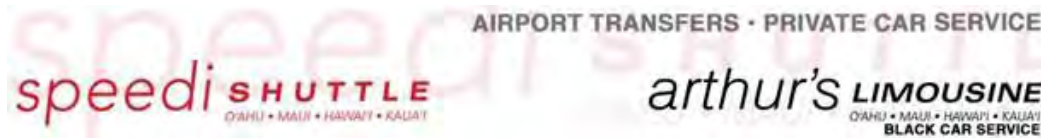
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Cc: Hiilani Mcshane
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SS 0925

business and resident travelers. This is your first opportunity in decades to choose another company's services since only one company has been permitted to operate in the entire King county service area for thirty years.

I have attached an information kit along with the agreements for your consideration. If you have any questions please contact me anytime.

We are very excited about expanding our services from Hawaii to the mainland and our team would be honored to serve you and your guests traveling in the Seattle area.

Warmest Regards,



Lee Collins

Vice President of Sales & Marketing

SpeediShuttle, LLC and Arthur's Limousine

1132 Bishop Street Suite 2312, Honolulu, HI 96813

Tel: 808-772-5700 x102 | Fax: 808-772-5699 | Cell: 808-375-3910

www.speedishuttle.com | www.arthurslimousinehawaii.com | LeeCollins@speedishuttle.com

Hawaii's premier statewide airport shuttle service, operating on Oahu, Maui, Big Island and Kauai



"We make the ordinary experience extraordinary!"

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<2015 Wholesale Exclusive Rate Agreement.pdf>

<2015 Wholesale Shared Ride Rate Agreement.pdf>

From: Tamika Creighton <t.creighton@activitiesbank.com>
Sent time: 05/27/2015 12:18:57 PM
To: Lee Collins
Subject: RE: New SpeediShuttle Seattle Services - Hotelbeds
Attachments: Speedi Shuttle Seattle.pdf

Hello Lee,

I hope all is well with you and you are having a great day. Please see attached signed contract.

I have reviewed and have a few questions:

Reservation delivery would be via email address or fax?

Or could it be a voucher redemption?

Also I wanted to mention our checkpickup.com/suppliers our user-friendly online tool to enter and modify transfer pick-up times. You can enter and instantly update the transfer pick-up times loaded into the website.

Should you have any questions or concerns feel free to contact me.

Kind Regards,

Tamika Creighton

Commercial Manager – US Central, Alaska, Puerto Rico & Transfers

Activities, Transfers and Experiences

Main: (1) 407 345 4996 – Ext 13441

Cell: (1) 407 350 8658

5422 Carrier Drive, Suite 201

Orlando, FL 32819 – USA

t.creighton@activitiesbank.com

<http://www.activitiesbank.com>



From: Lee Collins [mailto:leeCollins@speedishuttle.com]
Sent: Tuesday, May 26, 2015 12:36 PM
To: Hiilani Mcshane
Cc: Tamika Creighton
Subject: RE: New SpeediShuttle Seattle Services - Hotelbeds

Aloha Hiilani,

Thank you. I look forward to speaking with Tamika.

Yes we are attending IPW, Booth 136. Stop by and say hi. Do you need anything from the islands?

Warmest Regards,



Lee Collins

Vice President of Sales & Marketing

SpeediShuttle, LLC and Arthur's Limousine

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From: Hiilani Mcshane [<mailto:h.mcshane@activitiesbank.com>]
Sent: Tuesday, May 26, 2015 6:15 AM
To: Lee Collins
Cc: Tamika Creighton
Subject: RE: New SpeediShuttle Seattle Services - Hotelbeds

Aloha Lee,

I have passed this on to my colleague Tamika who manages the Transportation portion of Seattle. She will review and contact you from here. Have a great day!!

PS: Will you be at IPW?

Kū Kia'i Mauna ,

Hi'i

Hi'ilani McShane
Commercial Manager –West Coast, Hawaii & Canada

Activities, Transfers & Experiences
Direct: (1) 808 783 2013

Main: (1) 407 345 4996 ext.# 13404

SKYPE: hiilanimc

5422 Carrier Drive, Suite 201

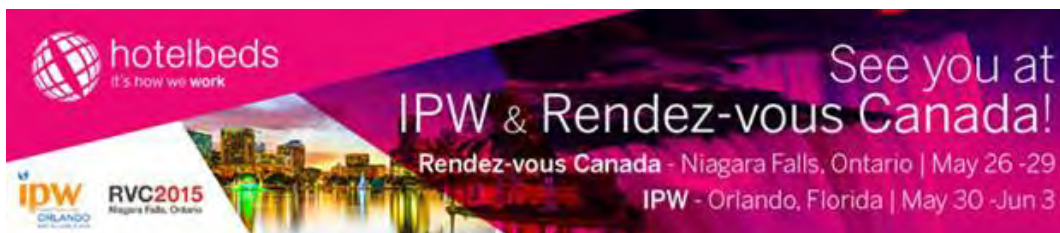
Orlando, FL 32819- USA

Local Address:

89-369 Mokiawe ST.

Nanakuli, HI 96792
h.mcshane@activitiesbank.com

<http://www.activitiesbank.com>



From: Lee Collins [<mailto:leeCollins@speedishuttle.com>]
Sent: Tuesday, May 26, 2015 3:30 AM
To: Hiilani Mcshane
Subject: RE: New SpeediShuttle Seattle Services - Hotelbeds

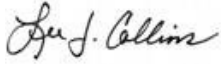
Aloha Hiilani,

I have attached the most recent agreements (Shared ride and Exclusives) that need to be filled out and signed and sent back to

SS 0929

get your account set up. These are corrected showing Pier 91. We are up and running as of May 1st and we love Seattle. I would love for us to work for you there directly.

Warmest Regards,



Lee Collins

Vice President of Sales & Marketing

SpeediShuttle, LLC and Arthur's Limousine

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From: Hiilani Mcshane [<mailto:h.mcshane@activitiesbank.com>]
Sent: Tuesday, April 07, 2015 5:05 AM
To: Lee Collins
Subject: Re: New SpeediShuttle Seattle Services - Hotelbeds

Aloha Lee

Oh ok. We do already work with them so I will check our current contract and compare. I appreciate your quick reply.

Mahalo,
Hi'i

Hi'ilani McShane
Commercial Manager –West Coast, Hawaii & Canada

Activities, Transfers & Experiences
Direct: [\(1\) 808 783 2013](tel:(1)8087832013)

Main: [\(1\) 407 345 4996](tel:(1)4073454996) ext.# 13404

SKYPE: hiilanimc

[5422 Carrier Drive, Suite 201](#)

[Orlando, FL 32819- USA](#)

Local Address:

89-369 Mokiawe ST.

Nanakuli, HI. 96792

h.mcshane@activitiesbank.com

<http://www.activitiesbank.com>

Sent from my iPhone6+

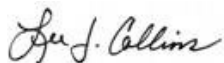
On Apr 6, 2015, at 4:04 PM, Lee Collins <leeCollins@speedishuttle.com> wrote:

Hi Hiilani,

You will be able to purchase us through Go Shuttle starting May 1 or you can have a direct relationship and we can provide you 10% commissions on both FIT Shared Rides and Exclusive / Charter Shuttles. If you would like to work direct please fill out and return the two attached agreements and we will submit them to the WUTC for approval. This normally can take up to 30 days so I will let you know as soon as we get the approval so you can start selling.

Please call on me anytime if you need something special.

Warmest Regards,



Lee Collins

Vice President of Sales & Marketing

SpeediShuttle, LLC and Arthur's Limousine

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From: Hiilani Mcshane [<mailto:h.mcshane@activitiesbank.com>]
Sent: Monday, April 06, 2015 10:31 AM
To: Lee Collins
Subject: RE: New SpeediShuttle Seattle Services - Hotelbeds

Hi Lee,

By any chance did you guys purchase Go Shuttle in Seattle or partner up? I am trying to see so that we can definitely look into working with you.

Mahalo,
Hi'i

Hi'ilani McShane
Commercial Manager –West Coast, Hawaii & Canada

Activities, Transfers & Experiences
Direct: (1) 808 783 2013

Main: (1) 407 345 4996 ext.# 13404

SKYPE: hiilanimc

5422 Carrier Drive, Suite 201

Orlando, FL 32819- USA

Local Address:

Nanakuli, HI 96792

h.mcshane@activitiesbank.com

<http://www.activitiesbank.com>



From: Lee Collins [<mailto:leeCollins@speedishuttle.com>]
Sent: Monday, March 23, 2015 7:43 AM
To: Hiilani Mcshane; Selda Dodanli
Subject: RE: New SpeediShuttle Seattle Services - Hotelbeds

Aloha Hi'ilani,

Hope you had a great weekend.

We are really getting excited. The service is going to be exceptional in Seattle with all Mercedes Benz Fleet, Captain's Chairs, Free Wi-Fi, video monitors and exceptional low pricing.

Any word on getting back the agreements so we can get your account set up?

Warmest Regards,

Lee Collins

Vice President of Sales & Marketing

SpeediShuttle, LLC and Arthur's Limousine

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From: Hiilani Mcshane [<mailto:h.mcshane@activitiesbank.com>]
Sent: Tuesday, February 24, 2015 11:17 AM
To: Selda Dodanli; Lee Collins
Subject: RE: New SpeediShuttle Seattle Services - Hotelbeds

Aloha Lee,

Thanks. For all transfer related queries please feel free to contact me. I will have a look at what was passed on to me. Thank you!!

Mahalo,
Hi'i

Hi'ilani McShane
Commercial Manager –West Coast, Hawaii & Canada

Activities, Transfers & Experiences
Direct: (1) 808 783 2013

Main: (1) 407 345 4996 ext.# 13404

SKYPE: hiilanimc

5422 Carrier Drive, Suite 201

Orlando, FL 32819- USA

Local Address:

89-369 Mokiawe ST.

Nanakuli, HI 96792
h.mcshane@activitiesbank.com
<http://www.activitiesbank.com>



From: Selda Dodanli
Sent: Tuesday, February 24, 2015 11:13 AM
To: leeCollins@speedishuttle.com
Cc: Hiilani Mcshane
Subject: FW: New SpeediShuttle Seattle Services - Hotelbeds
Importance: High

Hi Lee,

Thank you for the e-mail. Hiilani will be your contact, I copied her on the e-mail.

Thank you,

Selda

From: Lee Collins [<mailto:leeCollins@speedishuttle.com>]
Sent: Monday, February 23, 2015 10:58 PM
To: Selda Dodanli
Subject: New SpeediShuttle Seattle Services - Hotelbeds
Importance: High

Aloha Selda,

Can you please pass this to the Hotelbeds Product Manager responsible for Seattle? I'll call you tomorrow and let's try and have lunch and catch up.

SpeediShuttle Seattle is on schedule to begin offering services in King County Seattle Washington May 1, 2015. Our new services will be designed to provide an extraordinary experience at a very affordable price for tourists, business and resident travelers. This is your first opportunity in decades to choose another company's services since only one company has been permitted to operate in the entire King county service area for thirty years.

I have attached an information kit along with the agreements for your consideration. If you have any questions please contact me anytime.

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Warmest Regards,



Lee Collins

Vice President of Sales & Marketing

SpeediShuttle, LLC and Arthur's Limousine

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Tel: 808-772-5700 x102 | Fax: 808-772-5699 | Cell: 808-375-3910

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<2015 Wholesale Exclusive Rate Agreement.pdf>

<2015 Wholesale Shared Ride Rate Agreement.pdf>

Speedi Shuttle Seattle.pdf

speedi SHUTTLE SEATTLE

2015 Wholesale Shared Ride Rate Agreement

Agency:	Hotelbeds		
Agency Contact:	Name: <u>Tamika Creighton</u>	Email: <u>t.creighton@activitiesbank.com</u>	
	Phone: <u>407 350 8658</u>	Fax: _____	
SpeediShuttle Seattle:	SpeediShuttle Washington, LLC d/b/a SpeediShuttle Seattle Cert. # C065854		
	<u>December 31 2015</u>		

This agreement ("Agreement") is by and between Agency and SpeediShuttle Seattle (the "Parties"). The Parties hereby agree as follows:

A. **Term**

The Agreement is effective for shared ride sales made and booked with SpeediShuttle Seattle from the WUTC Approval Effective Date through December 31 2015.

B. **Net Rates**

Agency shall be billed at net rates for services at the rates set forth of **Exhibit A** hereto. Rates will be determined by SpeediShuttle Seattle annually. Any shared ride services not specifically provided for will be quoted to Agency on request.

C. **Payment**

Payments are due net, thirty days from receipt of invoice. Late payments will be assessed a finance charge of 1 ½% per month.

D. **Bookings**

All bookings must be made by reservation, in advance. Bookings must specify arrival and departure times, pickup and drop off location and flight information. Incomplete bookings will be rejected. Bookings must be made at least twenty-four (24) hours in advance. SpeediShuttle Seattle will not accept vouchers for transportation that is not evidenced by a reservation made by Agency. Vouchers, if any, will not be returned to Agency.

E. **Insurance**

SpeediShuttle Seattle will maintain policies of insurance in not less than the amount required by regulatory bodies including the Washington Utilities and Transportation Commission and the Port of Seattle at its own cost and expense.

F. **Indemnification**

SpeediShuttle Seattle will indemnify and hold harmless Agency, its officers, employees and agents against and from all claims, suits, judgments, losses, damages, fines or costs resulting from any claim, suit or demand by any third party, including but not limited to, injuries to or deaths of persons or loss of property arising out of the provision of services under this agreement.

G. **Notices**

Notices related to this agreement shall be in writing and sent via certified mail to:

To SpeediShuttle Seattle:
SpeediShuttle Washington, LLC
1237 S. Director St.
Seattle, WA 98108
Attn: Cecil S. Morton

To Agency:	_____
Hotelbeds	_____
5422 Carrier Drive, Suite 201	_____
Orlando FL 32819	_____

Speedi Shuttle Seattle.pdf

H. General Provisions

- a. All services shall be provided in compliance with all applicable laws and regulations and shall be performed in a high-quality and safe manner.
- b. SpeediShuttle Seattle shall not be liable for delays due to circumstances beyond its control.
- c. Regulated rates provided in this Agreement are not valid unless and until they are approved by the Washington Utilities and Transportation Commission.
- d. In the event Agency fails to comply with any of the terms and provisions of this Agreement, SpeediShuttle Seattle may, at its sole option, cease providing services without obligation to Agency.
- e. Any modifications to this Agreement must be in writing, signed by both parties and, if required approved by the Washington Utilities and Transportation Commission.

Each of the undersigned represents and warrants that he or she is duly authorized to execute this Agreement on behalf of the entity first indicated below. This Agreement is subject to regulatory approval by the Washington Utilities and Transportation Commission. SpeediShuttle Seattle will notify Agency within two (2) business days of receiving approval or denial from the Commission.

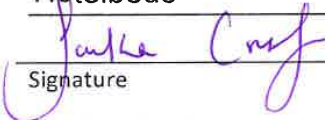
SpeediShuttle Washington, LLC

Signature

Printed Name

Title

Hotelbeds



Signature

Tamika Creighton

Printed Name

Contracting Manager

Title

speedi SHUTTLE SEATTLE

Exhibit A 2015 Wholesale Shared Ride Rates

One-Way Seat In per Passenger Between Sea-Tac and					
Zip Code	Area	Retail	Discount	Net Rate	
98101	Downtown Seattle	15.99	1.60	14.39	
98109	Seattle/Queen Anne	15.99	1.60	14.39	
98104	Seattle/Downtown	15.99	1.60	14.39	
98121	Seattle/Denny Regrade/Pier 66	15.99	1.60	14.39	
98154	Seattle/Safeco Plaza	15.99	1.60	14.39	
98122	Seattle/Central Area	17.99	1.80	16.19	
98102	Seattle/Eastlake	20.15	2.01	18.14	
98112	Seattle/Madison Park	20.49	2.05	18.44	
98119	Seattle/Queen Anne/Pier 91	20.99	2.10	18.89	
98195	UW Campus	21.49	2.15	19.34	
98105	Seattle/Univ. District	21.99	2.20	19.79	
98004B	Bellevue Hotels	22.00	2.20	19.80	
98005B	Bellevue Hotels	22.00	2.20	19.80	
98006B	Bellevue Hotels	22.00	2.20	19.80	
98007B	Bellevue Hotels	22.00	2.20	19.80	
98008B	Bellevue/Crossroads Hotels	22.00	2.20	19.80	
98052B	Redmond Hotels	25.00	2.50	22.50	

- All rates are per person fares and apply to passengers occupying a seat.
- Cancellation Policy – Reservations must be cancelled at least two (2) hours prior to the scheduled pickup time. No shows are chargeable at full net rates above.
- Baggage Policy – Two standard size bags per passenger. Additional baggage or oversize baggage will be at an extra charge.
- Gratuity not included.
- Reservations can be made up to twenty-four (24) hours prior to the scheduled pickup time by telephone to (844) 877-3334 or (206) 693-7100, by email to reservations@speedishuttleseattle.com or by fax to (206) 566-5982.
- Our call center is available 24 hours per day at (844) 877-3334 or (206) 693-7100 to respond to guests' questions or changes.

Arrival Procedures

We monitor incoming flights. Guests will be greeted in baggage claim with a name sign on arrival and directed to their shuttle. Please have them look for our greeters holding a SpeediShuttle sign.

Departure Procedures

Departures will be confirmed with the guests the day prior to the scheduled pickup by telephone or email. Due to the nature of shared ride service guests should be at the pickup point fifteen minutes prior to their scheduled pickup time and all fifteen minutes after their scheduled pickup time.

From: Margie Hiram <mhirama@jalpakhwi.com>
Sent time: 02/18/2015 04:48:31 PM
To: Lee Collins
Subject: RE: New SpeediShuttle Seattle Services - JALPAK

You're welcome.

From: Lee Collins [mailto:leeCollins@speedishuttle.com]
Sent: Wednesday, February 18, 2015 2:22 PM
To: Margie Hiram
Subject: RE: New SpeediShuttle Seattle Services - JALPAK

Aloha Margie,
Thank you for getting back to me.

Warmest Regards,



Lee Collins
Vice President of Sales & Marketing
SpeediShuttle, LLC and Arthur's Limousine
1132 Bishop Street Suite 2312, Honolulu, HI 96813
Tel: 808-772-5700 x102 | Fax: 808-772-5699 | Cell: 808-375-3910
www.speedishuttle.com | www.arthurslimousinehawaii.com | LeeCollins@speedishuttle.com
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From: Margie Hiram [mailto:mhirama@jalpakhwi.com]
Sent: Wednesday, February 18, 2015 11:54 AM
To: Lee Collins
Subject: RE: New SpeediShuttle Seattle Services - JALPAK

Aloha Lee
Thank you for keeping us posted.
Just FYI, currently we do have any business operation in Seattle.
Who knows, may in the future?

Margie

From: Lee Collins [mailto:leeCollins@speedishuttle.com]
Sent: Wednesday, February 18, 2015 11:02 AM
To: Margie Hiram
Subject: New SpeediShuttle Seattle Services - JALPAK

Aloha Margie,

SpeediShuttle Seattle is on schedule to begin offering services in King County Seattle Washington May 1, 2015. Our new

SS 0940

services will be designed to provide an extraordinary experience at a very affordable price for tourists, business and resident travelers. This is your first opportunity in decades to choose another company's services since only one company has been permitted to operate in the entire King county service area for thirty years.

I have attached an information kit along with the agreements for your consideration. If you have any questions please contact me anytime.

We are very excited about expanding our services from Hawaii to the mainland and our team would be honored to serve you and your guests traveling in the Seattle area.

Warmest Regards,



Lee Collins

Vice President of Sales & Marketing

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From: Mark Gregory <mark@jayride.com>
Sent time: 02/18/2015 01:23:48 PM
To: Lee Collins
Subject: Re: New SpeediShuttle Seattle Services - JayRide

Hey Lee

That is great news, I'm not sure if you are aware we have our consumer website ready for our launch (us.jayride.com), no data has been uploaded.

Over the next coming weeks I will do up short proposals for you to look over, and make sure our pricing is correct to what you have provided.

I will be in touch soon in regards to both Hawaii and Seattle.

The first launch for speedi shuttle will be Hawaii.

Talk soon

Cheers

Regards
Mark Gregory

Business Development Manager
Agent Account Manager



p | +61 2 8520 3150 (AU), +64 9 801 8021 (NZ)
p | +1 646 480 6835 (USA), +44 20 3322 1950 (UK)

[AGENT PORTAL](#)
[Mark Gregory - linkedin](#)

On Thu, Feb 19, 2015 at 7:56 AM, Lee Collins <leeCollins@speedishuttle.com> wrote:

Aloha Mark,

SpeediShuttle Seattle is on schedule to begin offering services in King County Seattle Washington May 1, 2015. Our new services will be designed to provide an extraordinary experience at a very affordable price for tourists, business and resident travelers. This is your first opportunity in decades to choose another company's services since only one company has been permitted to operate in the entire King county service area for thirty years.

I have attached an information kit along with the agreements for your consideration. If you have any questions please contact me anytime.

We are very excited about expanding our services from Hawaii to the mainland and our team would be honored to serve you and your guests traveling in the Seattle area.

Hope to see you at Pow wow this year.

Warmest Regards,



Lee Collins

Vice President of Sales & Marketing

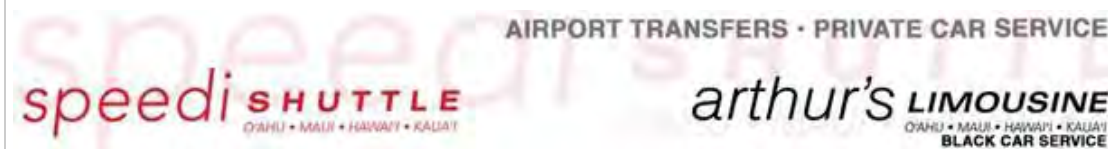
SpeediShuttle, LLC and Arthur's Limousine

1132 Bishop Street Suite 2312, Honolulu, HI 96813

Tel: [808-772-5700 x102](tel:808-772-5700) | Fax: [808-772-5699](tel:808-772-5699) | Cell: [808-375-3910](tel:808-375-3910)

www.speedishuttle.com | www.arthurslimousinehawaii.com | LeeCollins@speedishuttle.com

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From: Takahashi, Ryoko <rtakahashi@jtb-hawaii.com>
Sent time: 02/23/2015 10:51:32 AM
To: Lee Collins
Subject: Re: New SpeediShuttle Seattle Services - JTB

Good morning, Lee.

Congratulations on your expanding business in Seattle!

I forwarded your email to our group company, JTB USA.
I think they will contact you shortly.

Mahalo!!

-+-+-+-----

Ryoko Takahashi
Purchasing Dept. - Planning & Arrangement Div.
JTB Hawaii Travel, LLC
TEL : (808) 922-0281 (Direct)
FAX : (808) 926-9267 (Direct)
E-mail : rtakahashi@jtb-hawaii.com

-+-+-+-----

2015-02-18 10:49 GMT-10:00 Lee Collins <leeCollins@speedishuttle.com>:

Aloha Ryoko,

SpeediShuttle Seattle is on schedule to begin offering services in King County Seattle Washington May 1, 2015. Our new services will be designed to provide an extraordinary experience at a very affordable price for tourists, business and resident travelers. This is your first opportunity in decades to choose another company's services since only one company has been permitted to operate in the entire King county service area for thirty years.

I have attached an information kit along with the agreements for your consideration. If you have any questions please contact me anytime.

If this is not your region of responsibility can you please forward to the appropriate department within JTB?

We are very excited about expanding our services from Hawaii to the mainland and our team would be honored to serve you and your guests traveling in the Seattle area.

Warmest Regards,



Lee Collins

Vice President of Sales & Marketing

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From: Reese, Marie <ReeseM@libgotravel.com>
Sent time: 03/23/2015 07:02:33 PM
To: Lee Collins
Subject: RE: New SpeediShuttle Seattle Services - Libgo

Hi Lee,

I hope all is well.

Yes, we would like to arrange to use your service. Can you send through rates?

Thank you.
Marie

Marie Reese | Team Leader | **LIBGO TRAVEL / FLIGHT CENTRE GLOBAL PRODUCT**

69 Spring Street, Ramsey, NJ, 07446 | email - ReeseM@libgotravel.com |
phone - 201-934-4801 |
cell - 845-608-2348 |
fax - 201-934-3827

From: Lee Collins [mailto:leeCollins@speedishuttle.com]
Sent: Monday, March 23, 2015 1:48 PM
To: Reese, Marie
Subject: RE: New SpeediShuttle Seattle Services - Libgo

Aloha Reese,

I wanted to reach out and see if you had received our information and if we can work for you in Seattle?

Warmest Regards,



Lee Collins

Vice President of Sales & Marketing

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From: Lee Collins [mailto:leeCollins@speedishuttle.com]
Sent: Thursday, March 12, 2015 10:43 AM
To: 'ReeseM@libgotravel.com'
Subject: New SpeediShuttle Seattle Services - Libgo
Importance: High

Aloha Reese,

I was referred to you by Anna Rowbotham with Infinity. We service your guests in Hawaii through our MC&A partner on occasion and I would like to try and work for you directly in Seattle.

SpeediShuttle Seattle is on schedule to begin offering services in King County Seattle Washington May 1, 2015. Our new services will be designed to provide an extraordinary experience at a very affordable price for tourists, business and resident travelers. This is your first opportunity in decades to choose another company's services since only one company has been permitted to operate in the entire King county service area for thirty years.

I have attached an information kit along with the agreements for your consideration. If you have any questions please contact me anytime.

We are very excited about expanding our services from Hawaii to the mainland and our team would be honored to serve you and your guests traveling in the Seattle area.

Hope to see you at Pow Wow this year.

Thank you again for all your business...

Warmest Regards,



Lee Collins

Vice President of Sales & Marketing

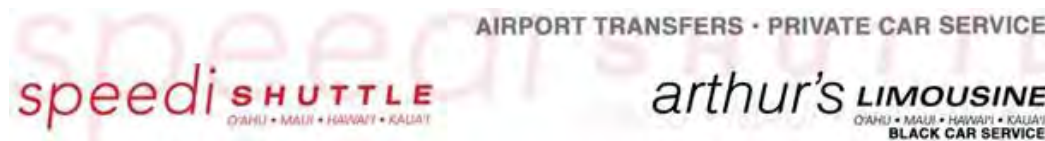
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From: Anna Rowbotham [mailto:anna_rowbotham@infinityholidays.co.nz]

Sent: Wednesday, March 11, 2015 6:19 PM

To: Lee Collins

Subject: Re: ****OUT OF OFFICE**** RE: Transfer for a School group from New Zealand

Aloha Lee

Aww thanks thats very kind of you and I am sure it would have been amazing. It always feels strange getting a cold in the middle of summer.

I think the best contact is below, she is the product manager for that area at the moment. Hopefully she maybe able to help?? "ReeseM@libgotravel.com" <ReeseM@libgotravel.com>

Thanks,

Anna :)

On 11 March 2015 at 09:50, Lee Collins <leeCollins@speedishuttle.com> wrote:

Aloha Anna,

I hope you feel better, if you were in Hawaii I would have some of my wife's special soup sent over.

Get better soon.
Warmest Regards,
Lee

From: Anna Rowbotham [mailto:anna_rowbotham@infinityholidays.co.nz]
Sent: Tuesday, March 10, 2015 10:17 AM
To: Lee Collins
Subject: ****OUT OF OFFICE**** RE: Transfer for a School group from New Zealand

Thanks for your email.

I am currently out of the office sick. My emails will be checked throughout the day but if there is anything urgent please call through to our team line on 09 301 9126 or I will reply upon my return.

From: Mondello, Lita <MondelloL@libgotravel.com>
Sent time: 04/08/2015 05:57:07 AM
To: Lee Collins
Cc: Mondello, Lita <MondelloL@libgotravel.com>
Subject: RE: New SpeediShuttle Seattle Services - Libgo

Good Morning!

I was wondering if you had an update on for me on this?

LITA MONDELLO | USA CONTENT COORDINATOR | LIBGO TRAVEL / FLIGHT CENTRE GLOBAL PRODUCT
69 Spring St, RAMSEY NJ 07446 | email – mondelloL@libgotravel.com | 201-934-3625



From: Mondello, Lita
Sent: Tuesday, March 31, 2015 10:41 AM
To: 'LeeCollins@speedishuttle.com'
Cc: Mondello, Lita
Subject: FW: New SpeediShuttle Seattle Services - Libgo

Hi Lee!!

I am in the process of loading your contract, but I do have a few questions before I start. I also attached a form that needs to be filled out with your contact and bank information in order to get paid. Please fill out the first tab on the bottom of the attachment.

- The contract is for May 1, 2015 until when?
- Do clients need to call to confirm? a specific time to confirm by? Would the number be the same 844-877-3334?
- Does Speedi Shuttle run 24 hours?
- Are there specific meeting points for each hotel?
- Below are the hotels that we do business with in Seattle. Please double check that you drop off and pick up here and the rates for each one way.

HOTEL DECA
THE EDGEWATER HOTEL
GRAND HYATT SEATTLE
HYATT AT OLIVE 8
THE FAIRMONT OLYMPIC
HOTEL ANDRA

Thank You so much and looking forward to hearing from you!!!! ☺

LITA MONDELLO | USA CONTENT COORDINATOR | LIBGO TRAVEL / FLIGHT CENTRE GLOBAL PRODUCT
69 Spring St, RAMSEY NJ 07446 | email – mondelloL@libgotravel.com | 201-934-3625



From: Reese, Malgorzata
Sent: Monday, March 30, 2015 4:36 PM
To: US West Content Team
Cc: Reese, Marie
Subject: FW: New SpeediShuttle Seattle Services - Libgo

Hello Team,

Please see attached a new supplier for Seattle shared transfer. Please load immediately.
Please contact Lee Collins for any additional info.

Thank you
Gosha

Malgorzata "Gosha" Reese | Coordinator | USA Product Team | FCUSA
69 Spring Street | Ramsey, NJ 07446 | t: 201-934-3765 | e: ReeseMa@libgotravel.com | f: 201-934-3821

From: Lee Collins [<mailto:leeCollins@speedishuttle.com>]
Sent: Tuesday, March 24, 2015 12:21 PM
To: Reese, Marie
Subject: RE: New SpeediShuttle Seattle Services - Libgo

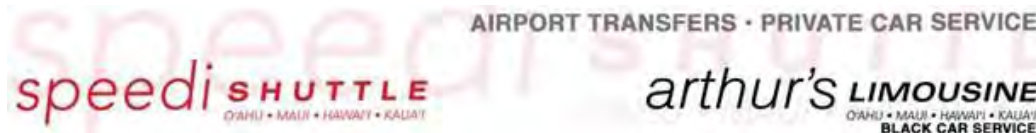
Aloha Marie,
Wonderful news. I have attached the two agreements with rates for shared rides and exclusive shuttles. If you can send these back with the commercial credit application and a W-9 we will get you set up right away. We are looking to start taking bookings mid April for service starting May 1.

Thank you so much for allowing us to work for you, I promise we will take great care of your guests. Please contact me if you have any questions.

Warmest Regards,



Lee Collins
Vice President of Sales & Marketing
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From: Reese, Marie [<mailto:ReeseM@libgotravel.com>]
Sent: Monday, March 23, 2015 4:03 PM
To: Lee Collins
Subject: RE: New SpeediShuttle Seattle Services - Libgo

Hi Lee,

I hope all is well.

Yes, we would like to arrange to use your service. Can you send through rates?

Thank you.
Marie

Marie Reese | Team Leader | **LIBGO TRAVEL / FLIGHT CENTRE GLOBAL PRODUCT**

69 Spring Street, Ramsey, NJ, 07446 | email - ReeseM@libgotravel.com |
phone - 201-934-4801 |
cell - 845-608-2348 |
fax - 201-934-3827

From: Lee Collins [<mailto:leeCollins@speedishuttle.com>]
Sent: Monday, March 23, 2015 1:48 PM
To: Reese, Marie
Subject: RE: New SpeediShuttle Seattle Services - Libgo

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From: Lee Collins [<mailto:leeCollins@speedishuttle.com>]
Sent: Thursday, March 12, 2015 10:43 AM
To: 'ReeseM@libgotravel.com'
Subject: New SpeediShuttle Seattle Services - Libgo
Importance: High

Aloha Reese,

I was referred to you by Anna Rowbotham with Infinity. We service your guests in Hawaii through our MC&A partner on occasion and I would like to try and work for you directly in Seattle.

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Hope to see you at Pow Wow this year.

Thank you again for all your business...

Warmest Regards,



Lee Collins

Vice President of Sales & Marketing

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From: Anna Rowbotham [mailto:anna_rowbotham@infinityholidays.co.nz]

Sent: Wednesday, March 11, 2015 6:19 PM

To: Lee Collins

Subject: Re: *****OUT OF OFFICE***** RE: Transfer for a School group from New Zealand

Aloha Lee

Aww thanks thats very kind of you and I am sure it would have been amazing. It always feels strange getting a cold in the middle of summer.

I think the best contact is below, she is the product manager for that area at the moment. Hopefully she maybe able to help?? "ReeseM@libgotravel.com" <ReeseM@libgotravel.com>

Thanks,

Anna :)

On 11 March 2015 at 09:50, Lee Collins <leeCollins@speedishuttle.com> wrote:

Aloha Anna,

I hope you feel better, if you were in Hawaii I would have some of my wife's special soup sent over.

Get better soon.

Warmest Regards,

Lee

From: Anna Rowbotham [mailto:anna_rowbotham@infinityholidays.co.nz]

Sent: Tuesday, March 10, 2015 10:17 AM

To: Lee Collins

Subject: *****OUT OF OFFICE***** RE: Transfer for a School group from New Zealand

Thanks for your email.

I am currently out of the office sick. My emails will be checked throughout the day but if there is anything urgent please call through to our team line on 09 301 9126 or I will reply upon my return.

From: Jacqui Browne <jacqui.browne@travelcorporation.com.au>
Sent time: 02/25/2015 01:05:46 PM
To: Lee Collins
Subject: RE: New SpeediShuttle Seattle Services - Travel Corporation

Hi Lee

Yes – we sell Seattle and I received these details when you originally sent them. TTC just signed a contract at the end of last year for transfers and I would prefer to give them some time to provide the service. Business to this area is extremely low. I will keep these details on file.

Thanks
Jacqui

Jacqui Browne | Contracting Manager | The Travel Corporation

Level 5/35 Grafton Street, Bondi Junction NSW 2022

T: 02 9028 3313 F: 02 9770 0094 M: 0401 844 285

E: Jacqui.browne@travelcorporation.com.au



From: Lee Collins [<mailto:leeCollins@speedishuttle.com>]
Sent: Thursday, 26 February 2015 8:01 AM
To: Jacqui Browne
Subject: FW: New SpeediShuttle Seattle Services - Travel Corporation
Importance: High

Aloha Jacqui,
I am resending this. Do you sell Seattle Washington as a destination?

Thanks,
Lee

From: Lee Collins [<mailto:leeCollins@speedishuttle.com>]
Sent: Wednesday, February 18, 2015 5:02 PM
To: 'Jacqui Browne'
Subject: New SpeediShuttle Seattle Services - Travel Corporation
Importance: High

Aloha Jacqui,

SpeediShuttle Seattle is on schedule to begin offering services in King County Seattle Washington May 1, 2015. Our new services will be designed to provide an extraordinary experience at a very affordable price for tourists, business and resident travelers. This is your first opportunity in decades to choose another company's services since only one company has been permitted to operate in the entire King county service area for thirty years.

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Hope to see you at Pow wow this year.

Thank you again for all your business...

Warmest Regards,



Lee Collins

Vice President of Sales & Marketing

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From: VELTRA Hawaii Marketing <ha.mktg@veltra.com>
Sent time: 02/17/2015 12:01:20 PM
To: Lee Collins
Cc: HawaiiActivities.com Marketing <ha.mktg@veltra.com>; Mitsuko Takebe <mitsuko.takebe@veltra.com>
Subject: Re: New SpeediShuttle Seattle Services Alan 1

Hi Lee,
cc: Mitsuko,

That's a great news. Congratulations!

I will forward this information to our mainland regional manager.

Mahalo!

Haru Kutsukake | Sales & Marketing Manager

VELTRA Inc.

Veltra.com | HawaiiActivities.com | Alan1.net
2255 Kuhio Ave.Suite 795, Honolulu, HI 96815

Direct: (808) 690-9990 | Fax: (808) 690-9991



On Tue, Feb 17, 2015 at 8:40 AM, Lee Collins <leeCollins@speedishuttle.com> wrote:

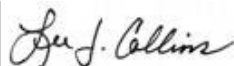
Aloha Haru,

SpeediShuttle Seattle is on schedule to begin offering services in King County Seattle Washington May 1, 2015. Our new services will be designed to provide an extraordinary experience at a very affordable price for tourists, business and resident travelers. This is your first opportunity in decades to choose another company's services since only one company has been permitted to operate in the entire King county service area for thirty years.

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Warmest Regards,



Lee Collins

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From: Taylor Withrington <taylor@viator.com>
Sent time: 02/25/2015 10:45:37 AM
To: Tim Lewis <tim@viator.com>
Cc: Lee Collins; Joshua Goetz <joshua@viator.com>
Subject: RE: New SpeediShuttle Seattle Services for Viator

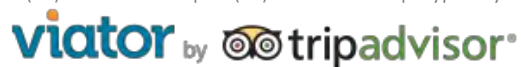
Excellent!

Josh – since Speedi is your account now, I'll let you add the Seattle products, but can you just tag me on Salesforce so that I can keep an eye on the transfers?

Lee – I'm really glad that Speedi is launching in Seattle! When you are there or in San Francisco, I hope you let me know so that we can get together.

All the best,

taylor withrington
regional director, north america | viator, inc.
t: (+1) 415 503 3938 | m: (+1) 415 265 7913 | skype: taylorappell_sf



From: Tim Lewis
Sent: Tuesday, February 24, 2015 5:48 PM
To: Taylor Withrington
Cc: Lee Collins (leeCollins@speedishuttle.com); Joshua Goetz
Subject: FW: New SpeediShuttle Seattle Services for Viator
Importance: High

Taylor,

Just been chatting to Lee – he is keen to work with us in Seattle. It sounds like he is your biggest fan 😊

Everything you need is attached.

Tim

From: Lee Collins [<mailto:leeCollins@speedishuttle.com>]
Sent: Tuesday, February 17, 2015 10:18 AM
To: Tim Lewis; Joshua Goetz
Subject: New SpeediShuttle Seattle Services for Viator
Importance: High

Aloha Joshua, Tim,

SpeediShuttle Seattle is on schedule to begin offering services in King County Seattle Washington May 1, 2015. Our new services will be designed to provide an extraordinary experience at a very affordable price for tourists, business and resident travelers. This is your first opportunity in decades to choose another company's services since only one company has been permitted to operate in the entire King county service area for thirty years.

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Warmest Regards,

A handwritten signature in black ink that reads "Lee J. Collins". The signature is written in a cursive, flowing style.

Lee Collins

Vice President of Sales & Marketing

SpeediShuttle, LLC and Arthur's Limousine

1132 Bishop Street Suite 2312, Honolulu, HI 96813

Tel: 808-772-5700 x102 | Fax: 808-772-5699 | Cell: 808-375-3910

www.speedishuttle.com | www.arthurslimousinehawaii.com | LeeCollins@speedishuttle.com

Hawaii's premier statewide airport shuttle service, operating on Oahu, Maui, Big Island and Kauai



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From: Taylor Withrington <taylor@viator.com>
Sent time: 02/25/2015 11:48:35 AM
To: Lee Collins
Subject: RE: New SpeediShuttle Seattle Services for Viator

I'll be there!

taylor withrington
regional director, north america | viator, inc.
t: (+1) 415 503 3938 | m: (+1) 415 265 7913 | skype: taylorappell_sf



From: Lee Collins [mailto:leeCollins@speedishuttle.com]
Sent: Wednesday, February 25, 2015 11:03 AM
To: Taylor Withrington; Tim Lewis
Cc: Joshua Goetz
Subject: RE: New SpeediShuttle Seattle Services for Viator

Aloha Taylor,
We are very excited about Seattle and I am grateful for Viator's support. Will you and Josh be at Pow wow this year?

Warmest Regards,

Lee Collins
Vice President of Sales & Marketing
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From: Taylor Withrington [mailto:taylor@viator.com]
Sent: Wednesday, February 25, 2015 8:46 AM
To: Tim Lewis
Cc: Lee Collins; Joshua Goetz
Subject: RE: New SpeediShuttle Seattle Services for Viator

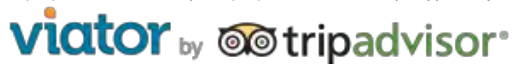
Excellent!

Josh – since Speedi is your account now, I'll let you add the Seattle products, but can you just tag me on Salesforce so that I can keep an eye on the transfers?

Lee – I'm really glad that Speedi is launching in Seattle! When you are there or in San Francisco, I hope you let me know so that we can get together.

All the best,

taylor withrington
regional director, north america | viator, inc.
t: (+1) 415 503 3938 | m: (+1) 415 265 7913 | skype: taylorappell_sf



From: Tim Lewis
Sent: Tuesday, February 24, 2015 5:48 PM
To: Taylor Withrington
Cc: Lee Collins (leeCollins@speedishuttle.com); Joshua Goetz
Subject: FW: New SpeediShuttle Seattle Services for Viator
Importance: High

Taylor,

Just been chatting to Lee – he is keen to work with us in Seattle. It sounds like he is your biggest fan 😊

Everything you need is attached.

Tim

From: Lee Collins [<mailto:leeCollins@speedishuttle.com>]
Sent: Tuesday, February 17, 2015 10:18 AM
To: Tim Lewis; Joshua Goetz
Subject: New SpeediShuttle Seattle Services for Viator
Importance: High

Aloha Joshua, Tim,

SpeediShuttle Seattle is on schedule to begin offering services in King County Seattle Washington May 1, 2015. Our new services will be designed to provide an extraordinary experience at a very affordable price for tourists, business and resident travelers. This is your first opportunity in decades to choose another company's services since only one company has been permitted to operate in the entire King county service area for thirty years.

I have attached an information kit along with the agreements for your consideration. If you have any questions please contact me anytime.

We are very excited about expanding our services from Hawaii to the mainland and our team would be honored to serve you and your guest traveling in the Seattle area.

Warmest Regards,

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From: Carsten Weber <Carsten.Weber@newworldtravel.com>
Sent time: 02/18/2015 12:28:58 PM
To: Lee Collins
Subject: RE: New SpeediShuttle Seattle Services New World Travel

Aloha Lee,

Thanks a lot for sending the details for the Seattle transfers over. Great to see that you are expanding over to the mainland now! Very exciting!
I have forwarded the info to one of the managers in the Los Angeles office so they can review and get back in touch with you.

I will not be at Pow Wow but I am sure Kathrin Klueppel from the LA office will be there.
We just have to find some time to get together here on the island some time. :)

Do you happen to have an update on the transfers / charters for the Australian Fam?
I have not heard anything so far.

Thanks and have a great rest of the week!
Carsten

Carsten Weber |
ph: +1 808.924.3615 | cell: +1 808.208.4740
New World Travel | 84-575 Kili Dr. #11, Waianae, HI 96792

From: Lee Collins [leeCollins@speedishuttle.com]
Sent: Wednesday, February 18, 2015 9:55 AM
To: Carsten Weber
Subject: New SpeediShuttle Seattle Services New World Travel

Aloha Carsten,

SpeediShuttle Seattle is on schedule to begin offering services in King County Seattle Washington May 1, 2015. Our new services will be designed to provide an extraordinary experience at a very affordable price for tourists, business and resident travelers. This is your first opportunity in decades to choose another company's services since only one company has been permitted to operate in the entire King county service area for thirty years.

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Hope to see you at Pow wow this year.

Warmest Regards,



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From: Peterson, Barb <BPeterson@orbitz.com>
Sent time: 03/05/2015 09:41:36 AM
To: Lee Collins
Subject: RE: New SpeediShuttle Seattle Services Orbitz

Aloha Lee,
Hope all is well! Apologies for my delayed response, things are very busy here as usual.

First off, this is great news that you're going into the SEA area. We'd love to work with you, would you be open to signing our Listing Agreement? We generally don't sign supplier contracts. Also, when we offered Shuttle Express roundtrip airport transfers on our sites, we made more in commissions than what you're offering on your shared service (for a roundtrip with them we made ~\$12 and with your pricing it would be \$4), any room to get a lower net? I don't recall if we marked up their Retail Pricing or not, but either way it's quite a difference. Let me know if any wiggle room on that.

Let me know if any question and look forward to hearing back on this!

All the best,
Barb

Barbara Peterson
Director, Partner Services Group
Orbitz Worldwide, LLC
500 W Madison, Ste 1000
Chicago, IL 60661
P: 312.894.6934
F: 760.860.6934
bpeterson@orbitz.com



From: Lee Collins [mailto:leeCollins@speedishuttle.com]
Sent: Wednesday, February 18, 2015 1:50 PM
To: Peterson, Barb
Subject: New SpeediShuttle Seattle Services Orbitz

Aloha Barbara,

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Warmest Regards,

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From: Peterson, Barb <BPeterson@orbitz.com>
Sent time: 03/06/2015 06:57:13 AM
To: Lee Collins
Subject: RE: New SpeediShuttle Seattle Services Orbitz

Hi Lee,
Let's plan to connect next week on this, I'm out this afternoon.
Will give you a call then!

Best,
Barb

From: Lee Collins [mailto:leeCollins@speedishuttle.com]
Sent: Thursday, March 05, 2015 1:51 PM
To: Peterson, Barb
Subject: RE: New SpeediShuttle Seattle Services Orbitz

Aloha Barb,
I hope you are well and we see each other at Pow Wow.

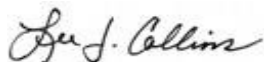
Please send your agreement and we should be okay to sign it. The Washington State Public Utilities Commission requires that all contracts for transportation be sent to them so we have to have that one signed as it is their format, but it is very simple. Please call me and we can discuss the pricing. We are lower in retail rates and our services are direct with no schedules or built in waiting which your customers will love. Also we are 100% Mercedes Sprinters with FREE (Yes, I said it) FREE Wi-Fi on ALL vehicles. Oh yeah.... We have greeters with signage at each of the baggage claims which no other shuttle company provides.

As a result of the better vehicles, greeters and improved technology, our operating costs are significantly more than other companies running mixed fleets or low cost domestic vans and with the lower pricing than our competitors there is not much margin left. The great news is we should all see increased sales with the lower pricing, improved services and much happier customers.

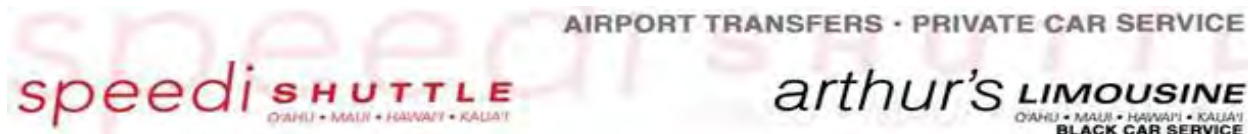
All our shuttle are 11 passenger vehicles so no matter what the season your customers are not going to be put into a 25 passenger shuttle that has to make 10 stops and take 2 hours to drop off the last guest.

Please call me and let's discuss the pricing, I would love to have your business and work for you in Seattle.

Warmest Regards,



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From: Peterson, Barb [<mailto:BPeterson@orbitz.com>]
Sent: Thursday, March 05, 2015 7:42 AM
To: Lee Collins
Subject: RE: New SpeediShuttle Seattle Services Orbitz

Aloha Lee,
Hope all is well! Apologies for my delayed response, things are very busy here as usual.

First off, this is great news that you're going into the SEA area. We'd love to work with you, would you be open to signing our Listing Agreement? We generally don't sign supplier contracts. Also, when we offered Shuttle Express roundtrip airport transfers on our sites, we made more in commissions than what you're offering on your shared service (for a roundtrip with them we made ~\$12 and with your pricing it would be \$4), any room to get a lower net? I don't recall if we marked up their Retail Pricing or not, but either way it's quite a difference. Let me know if any wiggle room on that.

Let me know if any question and look forward to hearing back on this!

All the best,
Barb

Barbara Peterson
Director, Partner Services Group
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Chicago, IL 60661
P: 312.894.6934
F: 760.860.6934
bpeterson@orbitz.com



From: Lee Collins [<mailto:leeCollins@speedishuttle.com>]
Sent: Wednesday, February 18, 2015 1:50 PM
To: Peterson, Barb
Subject: New SpeediShuttle Seattle Services Orbitz

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From: Peterson, Barb <BPeterson@orbitz.com>
Sent time: 03/10/2015 01:59:26 PM
To: Lee Collins
Subject: RE: New SpeediShuttle Seattle Services Orbitz
Attachments: Orbitz Worldwide LLC Listing Agreement.docx

Aloha Lee,
Good to hear you!
Attached is copy of our Listing Agreement. Take a look and let me know if any issues in signing it. If you want to insert or change any language be sure to use the "track changes" feature.

Mahalo,
Barb

From: Lee Collins [mailto:leeCollins@speedishuttle.com]
Sent: Thursday, March 05, 2015 1:51 PM
To: Peterson, Barb
Subject: RE: New SpeediShuttle Seattle Services Orbitz

Aloha Barb,
I hope you are well and we see each other at Pow Wow.

Please send your agreement and we should be okay to sign it. The Washington State Public Utilities Commission requires that all contracts for transportation be sent to them so we have to have that one signed as it is their format, but it is very simple. Please call me and we can discuss the pricing. We are lower in retail rates and our services are direct with no schedules or built in waiting which your customers will love. Also we are 100% Mercedes Sprinters with FREE (Yes, I said it) FREE Wi-Fi on ALL vehicles. Oh yeah.... We have greeters with signage at each of the baggage claims which no other shuttle company provides.

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SS 0970

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**ORBITZ WORLDWIDE, LLC
ATTRACTIONS LISTING AGREEMENT**

This Attractions Listing Agreement ("Agreement") is entered by and between Orbitz Worldwide, LLC, a Delaware corporation, with offices located at 500 W. Madison Street, Suite 1000, Chicago, IL 60661 USA, ("**Orbitz**"), and _____ (Legal Name of Service Provider), a _____ (insert legal entity, e.g. corporation) organized under the laws of _____ (insert state of formation) ("**Provider**").

1. PURPOSE OF AGREEMENT. Orbitz owns, operates, manages or is affiliated with Internet travel sites, including but not limited to www.orbitz.com and www.cheaptickets.com (the "Orbitz Sites"). Provider provides the tours, events, attractions, ground transportation or other products or services (the "Attraction", "Attraction(s)", or "Attractions") identified in the content description profile or other formal written communication, agreed upon by the parties, submitted to Orbitz by Provider identifying such Attraction(s) (the "Attractions Profile"). Provider shall submit rates, availability and content (the "Rate Schedule") to Orbitz in the Attractions Profile. Provider desires to (i) provide Orbitz with an allotment of vouchers good for admission to the Attractions ("Vouchers") as agreed to by the parties in the Attractions Profile and Rate Schedule, and (ii) engage Orbitz to provide Provider with marketing services, whereby Orbitz will offer users of the Orbitz Sites the ability to obtain vouchers for confirmed, prepaid reservations for the Attractions. Provider acknowledges that this is a non-exclusive Agreement, and Orbitz reserves the right to sell, market and distribute, directly and indirectly, products and services offered by Orbitz or other third parties that are the same or substantially similar to those provided by Provider herein. In addition, Provider acknowledges that Orbitz has made no representations or guarantees of any kind regarding the quantity of Vouchers that Orbitz may sell, market or distribute pursuant to this Agreement, or the extent that Orbitz may use, display, market or promote any of the Attraction(s), Attraction Marks or other information in the Attractions Profile provided by Provider hereunder.

2. TERM OF AGREEMENT. This Agreement will commence on the Effective Date set forth in the signature block below and will continue for a period of one year (the "Initial Term"), and shall continue thereafter for successive one-year terms (each, a "Renewal Term") until terminated as provided herein. The Initial Term and any Renewal Term(s) shall be collectively referred to as the "Term". Either party may, with or without cause, terminate this Agreement effective at the end of the Initial Term or then-current Renewal Term, by providing written notice of its intention to terminate no less than ninety (90) days prior to the expiration thereof. Orbitz may terminate this Agreement at any time upon thirty (30) days prior notice to Provider. If either party terminates this Agreement upon such notice, Provider shall honor any Voucher Orbitz sells prior to the effective date of termination.

3. ATTRACTIONS INFORMATION.

a. General. Provider represents and warrants that, (i) it is the owner or operator of the Attractions (ii) it has all necessary authority and right to enter into this Agreement, which shall be binding against Provider, and provide the Attractions described herein, (iii) its entrance into and performance of this Agreement will not violate any agreement with a third party and (iv) the information set forth on the Attractions Profile and Rate Schedule is complete, accurate and not misleading. Provider hereby grants Orbitz the right, at Orbitz' discretion, (either directly or through its third party agents), for the purpose of marketing, advertising and obtaining Vouchers for Attractions, (x) to use, reproduce, distribute, display, modify and create derivative works of the Attractions information set forth on the Attractions Profile, or otherwise provided to or obtained by Orbitz from Provider or any third party, as well as images, pictures and graphics from Provider's website and (y) to use, reproduce and display Provider's name, logos and trademarks used by Provider to promote the Attractions (the "Attraction Marks"), including the right to sublicense the foregoing rights. Orbitz' use of the Attraction Marks shall conform to any written guidelines provided by Provider to Orbitz, and all goodwill generated pursuant to the use of the Attraction Marks shall inure to the benefit of Provider.

b. Changes to Attractions Profile . If any information set forth on the Attractions Profile changes, or there are any changes to the facilities, amenities or nature of the Attractions, Provider shall promptly communicate this information to Orbitz so that Orbitz may use such information, at its discretion, to inform Orbitz customers and update the contents of the Orbitz Sites accordingly. In the event any such changes are material, Orbitz may terminate this Agreement upon five (5) days prior written notice to the Provider.

c. Changes to Rate Schedule. Upon thirty (30) days prior written notice, Provider may submit changes to the Rate Schedule. Such changes shall not be deemed effective until Orbitz has accepted them in writing. Provider shall not invoice Orbitz for any increase in price for Attraction(s) booked before such changes take effect. Unless updated Rate Schedules or a termination notification of an Attraction(s) are received within forty-five (45) days prior to the expiration of the Rate Schedules previously submitted, Orbitz shall have the option to extend the Rate Schedules previously submitted and make the Attraction(s) available on Orbitz Sites for up to twelve (12 months) from the initial expiration date until such time an update or change is received.

4. ATTRACTIONS, VOUCHER PROGRAM AND REDEMPTION POLICIES.

a. Attractions and Rates. Provider shall make available to Orbitz for promotion and distribution through the Orbitz Sites the Attractions further described in the attached Attractions Profile and/or Rate Schedule. Provider shall guarantee the availability of the type of Attractions set forth on the Attractions Profile and Rate Schedule ("Attractions Allocation"), at the rate to be paid by Orbitz to Provider for the Attractions also as set forth on the Attractions Profile and/or Rate Schedule (the "Net Rate"). All Net Rates are net, non-commissionable, and subject to applicable tariffs, taxes and other like charges. Orbitz shall have the option to offer Vouchers to the Attractions to Orbitz users, on a prepaid basis, at a rate different from the Net Rate (the "Retail Rate"). Provider shall not disclose to the Orbitz user, or any other party, the Net Rate. Provider shall be responsible for informing Orbitz of the then-applicable tax rate for the Attractions (and any changes thereto), in each case to the best of its knowledge, solely so that Orbitz may calculate the applicable tax obligation. Provider shall be responsible for remitting all applicable taxes paid by Orbitz to Provider to the proper taxing authority. Orbitz shall complete such calculation on the basis of the Net Rate unless Provider notifies Orbitz that Provider is required to remit tax based on the Retail, or otherwise.

b. Voucher Program. During the Term of this Agreement, Provider authorizes Orbitz to offer Orbitz users the ability to purchase Vouchers to Attractions that shall be honored by Provider pursuant to the terms of this Agreement. Orbitz shall be permitted to offer, and Provider agrees to honor, up to the maximum number of Vouchers of the type and quantity set forth in the Attraction Allocation in the Attractions Profile and/or Rate Schedule. Provider agrees to either exchange such Vouchers for proprietary tickets or accept Vouchers directly in lieu of proprietary tickets. After the Attraction has been consumed by the Orbitz customer, Provider shall submit either the Orbitz booking code located on the Voucher or the original Voucher(s) to Orbitz for reimbursement, along with any other supporting documentation as may be reasonably requested by Orbitz. Provider agrees to honor the Vouchers without prior notification. As agreed to by the parties, certain Vouchers may state that prior to the redemption of such Voucher, the Provider must be contacted (i.e. email, fax, phone call) to confirm the reservation and/or schedule the provision of the Attraction, and the Orbitz customer must follow such other redemption instructions in order to redeem the Voucher as may be set forth in the Attraction Profile or as may be reasonably otherwise agreed to in writing by the parties. Provider agrees to provide Orbitz with a list and to continually update such list of each Attraction that requires notification and/or such other redemption instructions prior to redemption

c. Vouchers. Each Voucher provided to an Orbitz customer shall include the following terms and conditions printed on it:

- This Voucher is valid only during the dates of travel, as indicated on the Orbitz Itinerary of the person(s) named on the Voucher, and expires on the later of those dates. This Voucher may not be redeemed outside of those dates of travel.
- This Voucher is valid for redemption by the person(s) named on the Voucher. This Voucher has no cash value and cannot be assigned, or transferred, in whole or in part.

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- This Voucher, when issued and validated by Orbitz and presented to Provider, entitles the person(s) named on the Voucher, subject to the terms and conditions hereof, to use the Attraction(s) described therein. Provider will verify the identity of each person(s) named on the Voucher prior to accepting the Voucher.
- Providers are independent contractors who are not agents of Orbitz, and the Providers are solely responsible for the use and operation of, and actions or events at, the Attraction(s). Attraction(s) are provided subject to the terms of applicable rules and regulations.
- Orbitz shall have no liability for any personal injury or death; lost, stolen, damaged or destroyed property; or other liability arising out of or in connection with the use and operation of, or actions or events at, the Attraction(s).
- To the maximum extent permitted by law, Orbitz' liability will be limited to the purchase price of the Voucher.
- Such other terms and conditions as may be required by Orbitz or set forth in the Attraction Profile.

d. Redemption Policies. In connection with each validly redeemed Voucher, Orbitz agrees to reimburse Provider the Net Rate as set forth in Attraction Profile in accordance with the terms of this Agreement. In the event the redemption procedures associated with the Attraction(s) and/or Vouchers are not followed, including, without limitation, any prior notification requirements, then Orbitz shall not be required to reimburse Provider for such Vouchers sold. Further, Orbitz shall not be required to reimburse Provider if the Orbitz customer purchases a Voucher, and does not redeem the Voucher. Orbitz shall reimburse Provider only once per booking at the Net Rate at the time of booking on the Orbitz Sites. Without limiting the foregoing, Orbitz will reject and refuse to reimburse Provider for Vouchers that: (i) have been previously submitted or paid; (ii) Orbitz receives an invoice for later than sixty (60) days after the expiration date or consumption date of the Attraction, whichever is earlier; (iii) have been defaced, altered or reproduced; (iv) apply to an Attraction that has been cancelled; (v) for which the Orbitz customer is unable to consume the Attraction or does not show up at the Attraction(s) due to a force majeure event described in Section 6; or (vi) for which the Orbitz customer arrives at the Attraction(s), but departs due to the Orbitz customer's dissatisfaction with the Attraction(s).

e. Customer Service. In the event that an Orbitz customer informs Orbitz that they are dissatisfied with Attractions provided by Provider, Orbitz shall forward written notification to Provider detailing the complaint and requesting Provider to respond to any issues raised by the Orbitz customer. Provider shall respond to Orbitz in writing within five (5) days addressing the issues and providing any appropriate compensation. In the event that Provider does not respond within five (5) days, Orbitz shall have the right to respond to the Orbitz customer, assign appropriate compensation, and deduct that compensation from future payments to Provider.

5. PAYMENT.

a. Consumed Attractions. Provider will invoice Orbitz at the end of each calendar month for all Vouchers redeemed for consumed Attractions in accordance with this Agreement during such month. Notwithstanding anything else to the contrary elsewhere in this Agreement, Orbitz will have no obligation to redeem any Vouchers for any Attractions that are not satisfactorily consumed by the authorized Orbitz customer as set forth in this Agreement. Provider will be responsible for collecting any incidental Attractions charges directly from the Orbitz customer and shall not invoice Orbitz for such charges. As agreed to herein, Orbitz shall pay Provider for correctly invoiced bookings. "Correctly invoiced" shall mean an invoice submitted on the Orbitz template and that contains the required information entered without typographical error necessary for Orbitz to process payments to the Provider. "Required information" includes date service was rendered, booking code located on the customer voucher, package code located in the reservation notification and on the customer voucher, customer name, number of passengers, name of Attraction(s) and the ("Net Rate") for the Attraction(s) at the time of customer booking. Provider shall have fifteen (15) business days upon receipt of the Payment Backup Report to notify Orbitz, in writing, of any discrepancy between amounts invoiced to Orbitz and amounts paid to the Provider. The Payment Backup Report shall mean the payment summary document that accompanies payment containing information for each reservation paid on an invoice, identified by the reservation booking code, and the amount paid for each reservation. If Orbitz requires additional information, Provider shall have ten (10) business days to provide the required information. If Provider fails to notify Orbitz of any discrepancy or respond to a request for more information within the time frames referenced herein, Orbitz shall not be required to pay any invoices for the bookings in question. Orbitz will pay by check sent via regular US mail any undisputed amounts to Provider net forty-five (45) days of Orbitz' receipt of the invoice. A "consumed" Attraction shall mean that the Attraction has been successfully performed, completed or attended by an Orbitz customer. Orbitz shall have the right to offset amounts owed by Orbitz to Provider under this Agreement against any amounts owed to Orbitz by Provider. If an Attraction is not consumed due to a force majeure event, including but not limited to the, death or injury of an Orbitz customer or Orbitz customer's immediate family member, Provider shall immediately (i) notify Orbitz, (ii) use commercially reasonable efforts to rebook, reschedule or otherwise provide the same or similar Attraction at a time that is convenient to the Orbitz customer, and to the extent that cannot be done, inform the Orbitz customer to promptly contact Orbitz regarding a refund for any unused portion of any amounts paid for such Voucher; and (iii) if the Attraction was not consumed due to Provider's inability to honor the Voucher, provide a written apology to the Orbitz customer, including an explanation that Orbitz was in no way at fault or responsible for Provider's failure to honor the Voucher. However, Orbitz may, in its sole discretion, elect to provide a refund to the Orbitz customer. Orbitz will notify Provider of any such refund and shall be entitled to deduct an amount equal to the Net Rate portion of such refund from payments due from Orbitz to Provider. Upon request from Provider, Orbitz shall request from the Orbitz customer and provide to Provider reasonable documentation of the extraordinary circumstances.

b. Billing Contact. Orbitz shall make all payments due to Provider under this Agreement to the address set forth on the Attractions Profile under "Billing Contact". The Billing Contact may be changed by Provider upon written notice to the Accounts Payable department at Orbitz.

6. FORCE MAJEURE . Neither party shall have any liability for any failure or delay resulting from any governmental action, fire, flood, insurrection, earthquake, power failure, riot, explosion, embargo, strikes whether legal or illegal, labor or material shortage, transportation interruption of any kind, work slowdown, actions or inaction of third parties, third party equipment not within the reasonable control of the party, or any other condition affecting performance of this Agreement in any manner beyond the reasonable control of the party, subject to Section 5(a).

7. INDEMNITY. Provider will indemnify, defend and hold Orbitz harmless from and against any and all costs, assessments, liabilities, obligations, losses, penalties and expenses (including, but not limited to, reasonable attorneys' fees and defense costs) (collectively, "Losses") resulting from any claim, suit, action, charge, investigation, regulatory inquiry or proceeding (each, an "Action") brought against Orbitz by any person, entity or authority, resulting from or relating to (i) Provider's breach of this Agreement; (ii) Provider's provision of inaccurate information applicable to the Attractions or Net Rates, including, without limitation the failure of Provider to inform Orbitz, in writing, of any change to the tax rates applicable to Attractions; (iii) infringement of any third party intellectual property rights related to text, images, pictures and graphics provided by Provider to Orbitz or pulled by Orbitz from Provider's web site for use in promoting Provider's services; or (iv) the use or operation of, or actions or events at, the Attractions.

8. COMPLIANCE WITH LAWS; WARRANTY; LIMITATION OF LIABILITY. EACH PARTY SHALL COMPLY WITH ALL LAWS APPLICABLE TO ITS BUSINESS. ORBITZ MAKES NO WARRANTIES OR REPRESENTATIONS, EXPRESS, IMPLIED OR STATUTORY, ARISING OUT OF OR IN CONNECTION WITH THIS AGREEMENT, INCLUDING, WITHOUT LIMITATION, ANY REPRESENTATIONS OR WARRANTIES REGARDING THE ORBITZ SITES, ORBITZ' SYSTEMS OR ORBITZ' ABILITY TO FACILITATE THE BOOKING OF VOUCHERS FOR, OR OTHERWISE CONSUME ANY PORTION OF THE ATTRACTIONS. NOTWITHSTANDING ANYTHING ELSE IN THIS AGREEMENT TO THE CONTRARY, PROVIDER EXPRESSLY AGREES THAT IT WILL BE SOLELY LIABLE FOR ANY LOSSES, CLAIMS OR LIABILITY ARISING OUT OF OR IN CONNECTION WITH THE USE

**ORBITZ WORLDWIDE, LLC
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OR OPERATION OF, OR ACTIONS OR EVENTS AT, THE ATTRACTION(S). UNDER NO CIRCUMSTANCES WILL ORBITZ, ITS AGENTS, EMPLOYEES, AFFILIATES OR CONTRACTORS BE LIABLE FOR ANY CONSEQUENTIAL, INDIRECT, SPECIAL, PUNITIVE OR INCIDENTAL DAMAGES OR LOST PROFITS, WHETHER FORESEEABLE OR UNFORESEEABLE, INCLUDING, BUT NOT LIMITED TO, CLAIMS ARISING OUT OF LOSS OF DATA, GOODWILL, INTERRUPTION IN USE OR AVAILABILITY OF THE ORBITZ SITES, STOPPAGE OF OTHER WORK OR IMPAIRMENT OF OTHER ASSETS, BREACH OR FAILURE OF EXPRESS OR IMPLIED WARRANTY, BREACH OF CONTRACT, MISREPRESENTATION, NEGLIGENCE, STRICT LIABILITY IN TORT OR OTHERWISE. THIS SECTION WILL NOT APPLY ONLY WHEN AND TO THE EXTENT THAT APPLICABLE LAW SPECIFICALLY REQUIRES LIABILITY, DESPITE THE FOREGOING EXCLUSION AND LIMITATION.

9. MISCELLANEOUS.

a. Confidentiality. Each party shall treat the terms and conditions of this Agreement and all information provided by one party to the other in performance of this Agreement (including, without limitation, Net Rates, and the Attractions Allocation) as confidential information and shall not disclose any such confidential information to any third party, except that Orbitz may disclose such confidential information to its professional advisors and third party contractors or agents who have a need to know to perform Orbitz' obligations under this Agreement.

b. Assignment and Transfer. Neither party shall assign its rights or obligations under this Agreement, in whole or in part, to a third party without the prior written consent of the other party, which consent shall not be unreasonably withheld or delayed, except that (i) either party may assign this Agreement to its affiliate, and (ii) either party may assign this Agreement in connection with a merger, consolidation or sale or exchange of all or substantially all of its assets or stock, or the sale of the business or that segment thereof to which this Agreement relates; provided that, in either case, each party covenants that it shall not assign this Agreement without the assignee first having assumed the obligations in this Agreement. Subject to the foregoing sentence, this Agreement shall inure to the benefit of and be binding upon the parties hereto and their respective successors and permitted assigns.

c. Interpretation. This Agreement and the Attractions Profile together with any Rate Schedule or exhibits attached thereto by the parties, constitute the entire agreement between the parties with respect to the subject matter hereof and supersedes all proposals, warranties, prior agreements, or any other communications between the parties relating to the subject matter. If there is a conflict between the terms of this Agreement and any other agreement, the terms of this Agreement shall prevail. This Agreement will be governed by and interpreted in accordance with the law of the state of Illinois, excluding its conflict of law principles, and the parties hereby consent to the exclusive jurisdiction of the federal and state courts located in Cook County, Illinois, waiving any objection to forum non conveniens. Except as otherwise provided above, any waiver, amendment or other modification of this Agreement will not be effective unless in writing and signed by the party against whom enforcement is sought. If any provision of this Agreement is held to be unenforceable, in whole or in part, such holding will not affect the validity of the other provisions of this Agreement. The parties further agree to waive any right to a jury trial that either party might otherwise have in any and all courts.

d. Notice. Any notice required under this Agreement or required by law must be in writing and (i) delivered in person, (ii) sent by first class registered mail or (iii) sent by nationally-recognized overnight air courier. Notices will be considered to have been given when delivered in person, and when received by the recipient when sent via first class registered mail or overnight air courier. Provider's address for notices shall be as listed for Provider on the Attractions Profile. Orbitz' address for notices shall be as set forth in the Preamble of this Agreement, with separate copies addressed to each of the Vice President of Business Development and the General Counsel, except that any change in the Billing Contact shall be addressed to Accounts Payable as indicated in Section 5(b) above.

e. Independent Contractors. The parties are independent contractors, and no agency, partnership, franchise, joint venture or employment relationship is intended or created by this Agreement.

f. Most Favored Customer. Provider agrees to treat Orbitz and all Orbitz customers as its most favored customers. Provider represents that all of the prices, warranties, benefits, redemption provisions, rebooking and rescheduling priorities, and other terms being provided hereunder are equivalent to or better than the terms being offered by Provider to its other customers. If, during the term of this Agreement, Provider enters into an agreement with any other customer providing such customer with more favorable terms, then this Agreement shall be deemed appropriately amended to provide such terms to Orbitz and Orbitz' customers. Provider shall promptly provide Orbitz with any refund or credits hereby created.

g. Records and Reports. Provider shall maintain complete, clear and accurate records of all expenses, revenues, fees, transactions, and related documentation (including agreements) in connection with the performance of its obligations pursuant to this Agreement ("Records"). All such Records shall be maintained for a minimum of three (3) years following termination of this Agreement. Provider shall provide to Orbitz such Records, not less often than each calendar quarter, with such other information as may be reasonably required to verify such Records. No more than once per calendar year and upon five (5) days' prior written notice, Orbitz may commission a mutually agreeable independent audit of any of Provider's books and records as is reasonably required to verify accuracy of the Records. Prompt adjustment shall be made to compensate for any errors or omissions disclosed by such audit. Such audit shall be performed on a confidential basis. If the audit reveals an under reporting of more than ten percent (10%) for any calendar quarter, then Provider shall promptly pay to Orbitz its reasonable expenses in performing the audit.

h. Insurance. During the Term of the Agreement and for a period of one year thereafter, Provider will at its own expense have in effect the coverages set forth in Exhibit A.

Provider: _____

Orbitz Worldwide, LLC

By: _____

By: _____

Print Name: _____

Print Name: _____

Title: _____

Title: _____

Date: _____

EFFECTIVE DATE: _____

**ORBITZ WORLDWIDE, LLC
ATTRACTIONS LISTING AGREEMENT**

EXHIBIT A - INSURANCE REQUIREMENTS

PLEASE ATTACH A COPY OF YOUR "CERTIFICATE OF INSURANCE" COVERAGES FOR OUR FILES WHEN RETURNING THIS CONTRACT. ORBITZ WILL NEED A NEW COPY EACH TIME A NEW POLICY PERIOD STARTS.

- A. At all times during the performance of Services hereunder, Provider shall (or in the case of subcontractors, Provider shall cause its subcontractors to) keep in full force and effect and maintain, at no additional cost to Orbitz, the following:
- i. Commercial General Liability Insurance with a combined single limit of not less than one million dollars (\$1,000,000.00) per occurrence;
 - ii. Automobile Liability Insurance of not less than one million dollars (\$1,000,000.00) per occurrence;
 - iii. Umbrella/Excess Liability Insurance of not less than three million dollars (\$3,000,000) per occurrence.
 - iv. If Provider operates watercraft, Protection and Indemnity Insurance of not less than five million dollars (\$5,000,000) per occurrence; and
 - v. If Provider operates aircraft, Aviation Insurance of not less than five million dollars (\$5,000,000) per occurrence.
- B. This policy shall include Orbitz, its parent, affiliates or subsidiaries, and their respective officers, directors, employees and agents as additional insureds.
- C. All policies shall provide that the insurer waives any right of subrogation against Orbitz, its parent, affiliates or subsidiaries, and/or its or their officers, directors, employees and agents. By requiring insurance as provided in this Section, Orbitz does not represent that coverage and limits will be necessarily adequate to protect Orbitz, its parent, affiliates or subsidiaries, and their officers, directors, employees and agents, and such limits shall not be deemed as a limitation of Provider's liability under this Agreement.
- D. Simultaneously with the execution of this Agreement, Provider will furnish to Orbitz a certificate of insurance evidencing compliance with this Section.

From: Pattie Furtado <pfurtado@ramadaplazawaikiki.com>
Sent time: 02/17/2015 06:18:52 PM
To: Lee Collins
Cc: Christine Wang <chris.wang@ramadaplazawaikiki.com>; Rick Valcourt <rvalcourt@ramadaplazawaikiki.com>
Subject: RE: New SpeediShuttle Seattle Services Ramada Seattle

Let me ask our Director of Operations John Henderson...he would know best who to contact. I'll get back to you tomorrow
There are several brands in Seattle that might want to work with you that are under the Wyndham brand- see below



Pattie Furtado,
Sales & Marketing Manager,
Ramada Plaza Waikiki

1830 Ala Moana Blvd.
Honolulu, HI 96815
Direct: 808-312-1148
Main: 808-955-1111
Fax: 808-947-1799
Cell: 808-590-5759

pfurtado@ramadaplazawaikiki.com

www.ramadaplazawaikiki.com

Follow us on Twitter: [@RamadaWaikiki](https://twitter.com/RamadaWaikiki)

Look for us on: [Facebook/RamadaPlazaWaikiki](https://www.facebook.com/RamadaPlazaWaikiki)

 Please consider the environment before printing this email

From: Lee Collins [mailto:leeCollins@speedishuttle.com]
Sent: Tuesday, February 17, 2015 4:04 PM
To: 'Pattie Furtado'
Cc: 'Christine Wang'
Subject: New SpeediShuttle Seattle Services Ramada Seattle

Aloha Pattie,
Can I please ask how I can share this with the Ramada Inn in Seattle?

SpeediShuttle Seattle is on schedule to begin offering services in King County Seattle Washington May 1, 2015. Our new services will be designed to provide an extraordinary experience at a very affordable price for tourists, business and resident travelers. This is your first opportunity in decades to choose another company's services since only one company has been permitted to operate in the entire King county service area for thirty years.

I have attached an information kit along with the agreements for your consideration. If you have any questions please contact me anytime.

We are very excited about expanding our services from Hawaii to the mainland and our team would be honored to serve you and your guest traveling in the Seattle area.

Warmest Regards,

Lee Collins
Vice President of Sales & Marketing
SpeediShuttle, LLC and Arthur's Limousine
1132 Bishop Street Suite 2312, Honolulu, HI 96813

Tel: 808-772-5700 x102 | Fax: 808-772-5699 | Cell: 808-375-3910

www.speedishuttle.com | www.arthurslimousinehawaii.com | LeeCollins@speedishuttle.com

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SpeediShuttle is the leading provider of shared ride and private car transportation service throughout the Hawaiian Islands. The company takes pride in delivering memorable guest experiences through its teams of employees that are passionate about the service they provide using quality Mercedes Benz vehicles and cutting edge ground transportation technology. SpeediShuttle has been recognized as one of the most "Innovative Companies of the Year" by the Pacific Business News, and is the exclusive provider of on demand transportation service for the Honolulu International Airport.

From: TAlonso@rccl.com
Sent time: 02/17/2015 06:28:25 PM
To: Lee Collins
Subject: Re: New SpeediShuttle Seattle Services RCCL

Hello Lee,

This is great news. We are currently looking for a transportation provider in Seattle, I did not know you were also in the area. I'm going to send you the RFP with our needs in Seattle. I'm also attaching on this email the transportation contract for services in Hawaii Michael and I discussed with you. In the rate sheet only enter the prices for the transportation, you can ignore all the other services that you do not provide. Please let me know if you have any questions and hope to hear from you soon.

Tanay Alonso

Manager, Crew Port Logistics
Email: talonso@rccl.com | Phone: 305.982-4926



Important reminders for crew members:

Need your travel itinerary? Visit RCLCrewTravel.com or **download the new RCLCrewTravel app** to your mobile device – get it free through the App Store or Google Play Store.

Have a travel emergency? Contact CrewAssist 24X7 at 1-877-414-CREW (2739), send an email to CrewAssist@rccl.com, or chat online with a representative at RCLCrewTravel.com or through the new mobile app.

Royal Caribbean Cruises, Ltd. - Great Vacations begin with Great Employees!



From: Lee Collins <leeCollins@speedishuttle.com>
To: <talonso@rccl.com>,
Date: 02/17/2015 08:21 PM
Subject: New SpeediShuttle Seattle Services RCCL

Aloha Tanay,

SpeediShuttle Seattle is on schedule to begin offering services in King County Seattle Washington May 1, 2015. Our new services will be designed to provide an extraordinary experience at a very affordable price for tourists, business and resident travelers. This is your first opportunity in decades to choose another company's services since only one company has been permitted to operate in the entire King county service area for thirty years.

I have attached an information kit along with the agreements for your consideration. If you have any questions please contact me anytime.

We are very excited about expanding our services from Hawaii to the mainland and our team would be honored to serve you and your guest traveling in the Seattle area.

Warmest Regards,



Lee Collins

Vice President of Sales & Marketing

SpeediShuttle, LLC and Arthur's Limousine

1132 Bishop Street Suite 2312, Honolulu, HI 96813

Tel: 808-772-5700 x102 | Fax: 808-772-5699 | Cell: 808-375-3910

www.speedishuttle.com | www.arthurslimousinehawaii.com | LeeCollins@speedishuttle.com

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[attachment "2015 SpeediShuttle Seattle InfoKit.pdf" deleted by Tanay Alonso/AS/MIA/RCL] [attachment "2015 Wholesale Exclusive Rate Agreement.pdf" deleted by Tanay Alonso/AS/MIA/RCL] [attachment "2015 Wholesale Shared Ride Rate Agreement.pdf" deleted by Tanay Alonso/AS/MIA/RCL]

From: Michael Jaworski <mjaworski0624@gmail.com>
Sent time: 02/18/2015 04:40:57 AM
To: Lee Collins; Apple Inc. <mjaworski@rccl.com>; Tanay Alonso <TAlonso@rccl.com>
Subject: Re: New SpeediShuttle Seattle Services RCCL

Aloha Lee

Great to hear from you !! I was in Honolulu before the holidays and your team as usual did an outstanding job. The service is impeccable with each and every passenger your team picks up.

I've copied in Tanay Alonso on this email as she holds the contracts for The Americas. I'm sure she will ask for an RFP but if you want to elaborate on the service etc

Take good care for now. Great hearing from you and thank you for thinking of us.

Thank you

Michael

Sent from my iPhone

On Feb 17, 2015, at 20:19, Lee Collins <leeCollins@speedishuttle.com> wrote:

Aloha Michael,

SpeediShuttle Seattle is on schedule to begin offering services in King County Seattle Washington May 1, 2015. Our new services will be designed to provide an extraordinary experience at a very affordable price for tourists, business and resident travelers. This is your first opportunity in decades to choose another company's services since only one company has been permitted to operate in the entire King county service area for thirty years.

I have attached an information kit along with the agreements for your consideration. If you have any questions please contact me anytime.

We are very excited about expanding our services from Hawaii to the mainland and our team would be honored to serve you and your guest traveling in the Seattle area.

Warmest Regards,

<image001.jpg>

Lee Collins

Vice President of Sales & Marketing

SpeediShuttle, LLC and Arthur's Limousine

1132 Bishop Street Suite 2312, Honolulu, HI 96813

Tel: 808-772-5700 x102 | Fax: 808-772-5699 | Cell: 808-375-3910

www.speedishuttle.com | www.arthurslimousinehawaii.com | LeeCollins@speedishuttle.com

Hawaii's premier statewide airport shuttle service, operating on Oahu, Maui, Big Island and Kauai

<image002.jpg>

"We make the ordinary experience extraordinary!"

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<2015 SpeediShuttle Seattle InfoKit.pdf>

<2015 Wholesale Exclusive Rate Agreement.pdf>

<2015 Wholesale Shared Ride Rate Agreement.pdf>

From: Myrta Cordero <Myrta.Cordero@touricoholidays.com>
Sent time: 02/23/2015 11:25:41 AM
To: Lee Collins
Cc: Carly Layton <carly.layton@touricoholidays.com>
Subject: RE: New SpeediShuttle Seattle Services Tourico Holidays

Hi Lee,

Thank you very much! I have sent these to our Seattle Sr. Ancillary Product Manager Miss. Carly Layton. She will go over your products and will let you know if she have any questions.

Take care Lee and I'll be in touch regard your Hawaii products.

Best Regards,

Myrta Cordero

Ancillary Products Manager
Tourico Holidays, Inc.

Office: + 1-407-667-8700 Ext. 17211
Mobile: + 1-321-333-1914

From: Lee Collins [mailto:leeCollins@speedishuttle.com]
Sent: Thursday, February 19, 2015 12:37 PM
To: Myrta Cordero
Subject: RE: New SpeediShuttle Seattle Services Tourico Holidays

Aloha Myrta,
Sorry about that. We would love your business in Seattle.

Warmest Regards,



Lee Collins

Vice President of Sales & Marketing

SpeediShuttle, LLC and Arthur's Limousine

1132 Bishop Street Suite 2312, Honolulu, HI 96813

Tel: 808-772-5700 x102 | Fax: 808-772-5699 | Cell: 808-375-3910

www.speedishuttle.com | www.arthurslimousinehawaii.com | LeeCollins@speedishuttle.com

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From: Myrta Cordero [mailto:Myrta.Cordero@touricoholidays.com]

SS 0983

Sent: Thursday, February 19, 2015 7:26 AM
To: Lee Collins
Subject: RE: New SpeediShuttle Seattle Services Tourico Holidays

Exh HJR-58-X
Page 184 of 224

Hi Lee,

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Thank you!

PS:By the way I'm in the process of finalizing the rate compare in Hawaii and I will be emailing by the end of the week to finalize the contract.

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Sent: Tuesday, February 17, 2015 1:52 PM
To: Myrta Cordero
Subject: New SpeediShuttle Seattle Services Tourico Holidays

Aloha Myrta,

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I have attached an information kit along with the agreements for your consideration. If you have any questions please contact me anytime.

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SS 0984

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From: Carly Layton <carly.layton@touricoholidays.com>
Sent time: 02/23/2015 07:05:37 PM
To: Lee Collins; Myrta Cordero <Myrta.Cordero@touricoholidays.com>
Subject: RE: New SpeediShuttle Seattle Services Tourico Holidays

Thank you Myrta for the introduction.

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Perhaps scheduling a call to discuss over the phone may be more helpful. I am open anytime this week from 8:30am – 5:30pm EST (except Friday afternoon – I have a meeting set up already). Please let me know what day and time works best. I'll be happy to chat more about a potential partnership.

Thanks Lee! ☺

Carly Layton
Senior Ancillary Product Manager
Tourico Holidays
220 East Central Pkwy, Suite 4000
Altamonte Springs, FL 32701

Office: +1 407-667-8700 x 17213
Fax: +1 407-215-9886
Email: carly.layton@touricoholidays.com
www.TouricoHolidays.com

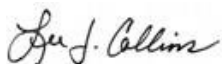


From: Lee Collins [mailto:leeCollins@speedishuttle.com]
Sent: Monday, February 23, 2015 3:44 PM
To: Myrta Cordero
Cc: Carly Layton
Subject: RE: New SpeediShuttle Seattle Services Tourico Holidays

Aloha Myrta,
You are the very best. Thank you. ☺

Aloha Carly,
Please let me know if you have any questions, we would love to serve you in Seattle. You can call me anytime on my cell 24/7. I will be your account manager for all your special needs.

Warmest Regards,



Lee Collins
Vice President of Sales & Marketing
SpeediShuttle, LLC and Arthur's Limousine
1132 Bishop Street Suite 2312, Honolulu, HI 96813



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From: Myrta Cordero [<mailto:Myrta.Cordero@touricoholidays.com>]
Sent: Monday, February 23, 2015 9:26 AM
To: Lee Collins
Cc: Carly Layton
Subject: RE: New SpeediShuttle Seattle Services Tourico Holidays

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A handwritten signature in black ink that reads 'Lee J. Collins'.

Lee Collins
Vice President of Sales & Marketing
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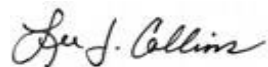
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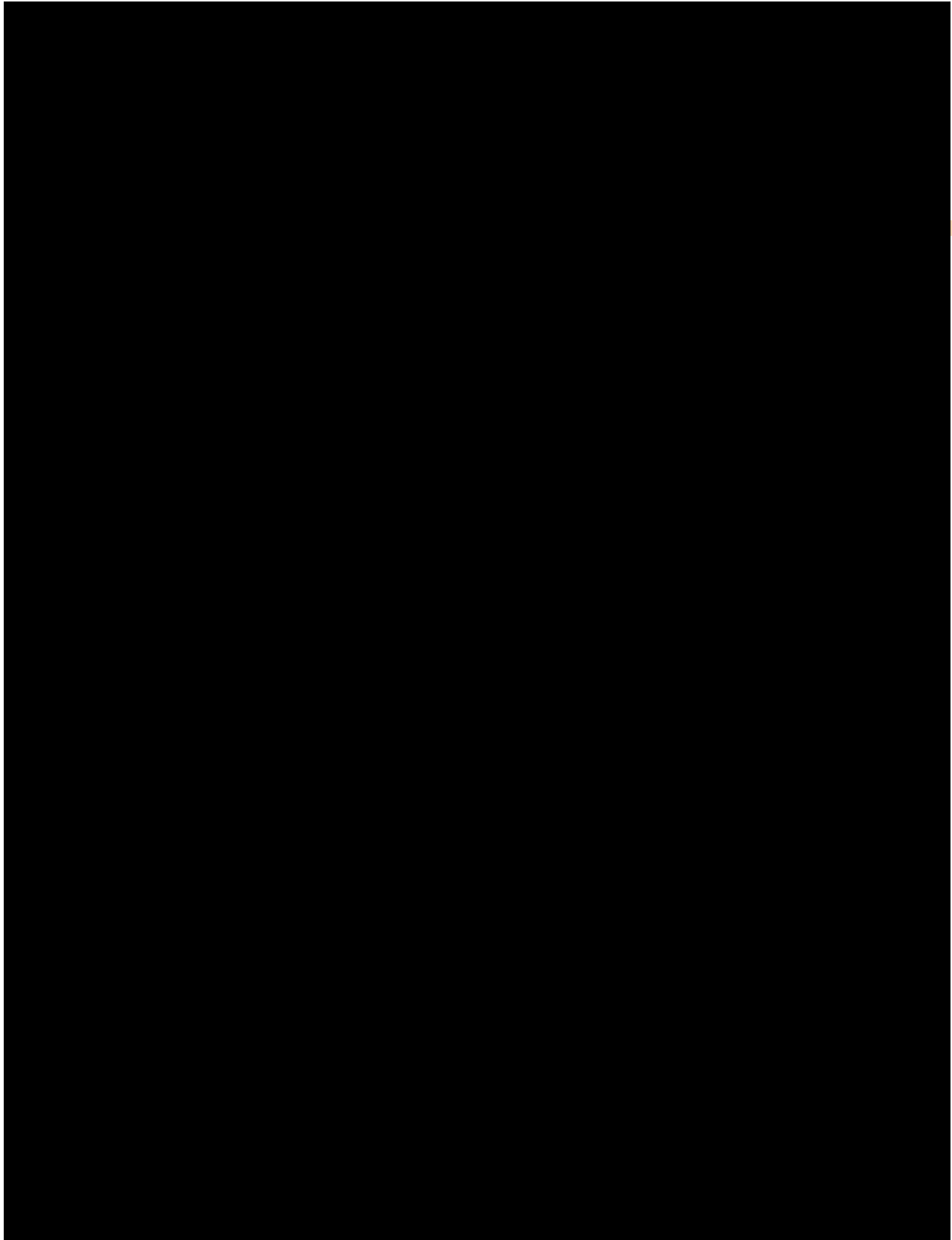
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From: Jack Roemer
Sent time: 02/24/2015 04:05:33 AM
To: Cecil Morton; Lee Collins
Subject: RE: New SpeediShuttle Seattle Services Tourico Holidays





From: Lee Collins <LeeCollins@speedishuttle.com>
Date: February 23, 2015 at 6:50:00 PM HST
To: 'Carly Layton' <carly.layton@touricoholidays.com>
Subject: RE: New SpeediShuttle Seattle Services Tourico Holidays

Aloha Carly,
How about we talk tomorrow morning (Tuesday) at 9:00 am Hawaii time and we can discuss how we may best work for you?

Thanks,
Lee

From: Carly Layton [<mailto:carly.layton@touricoholidays.com>]
Sent: Monday, February 23, 2015 5:06 PM
To: Lee Collins; Myrta Cordero
Subject: RE: New SpeediShuttle Seattle Services Tourico Holidays

Thank you Myrta for the introduction.

Hello Lee, Thank you for your interest in working with Tourico Holidays. Currently we are looking to expand our inventory in Seattle so your timing is great!

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Thanks Lee! ☺

Carly Layton
Senior Ancillary Product Manager
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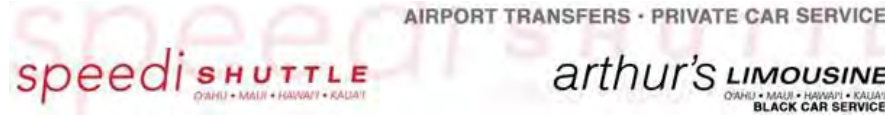
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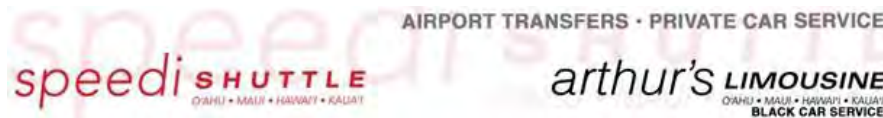
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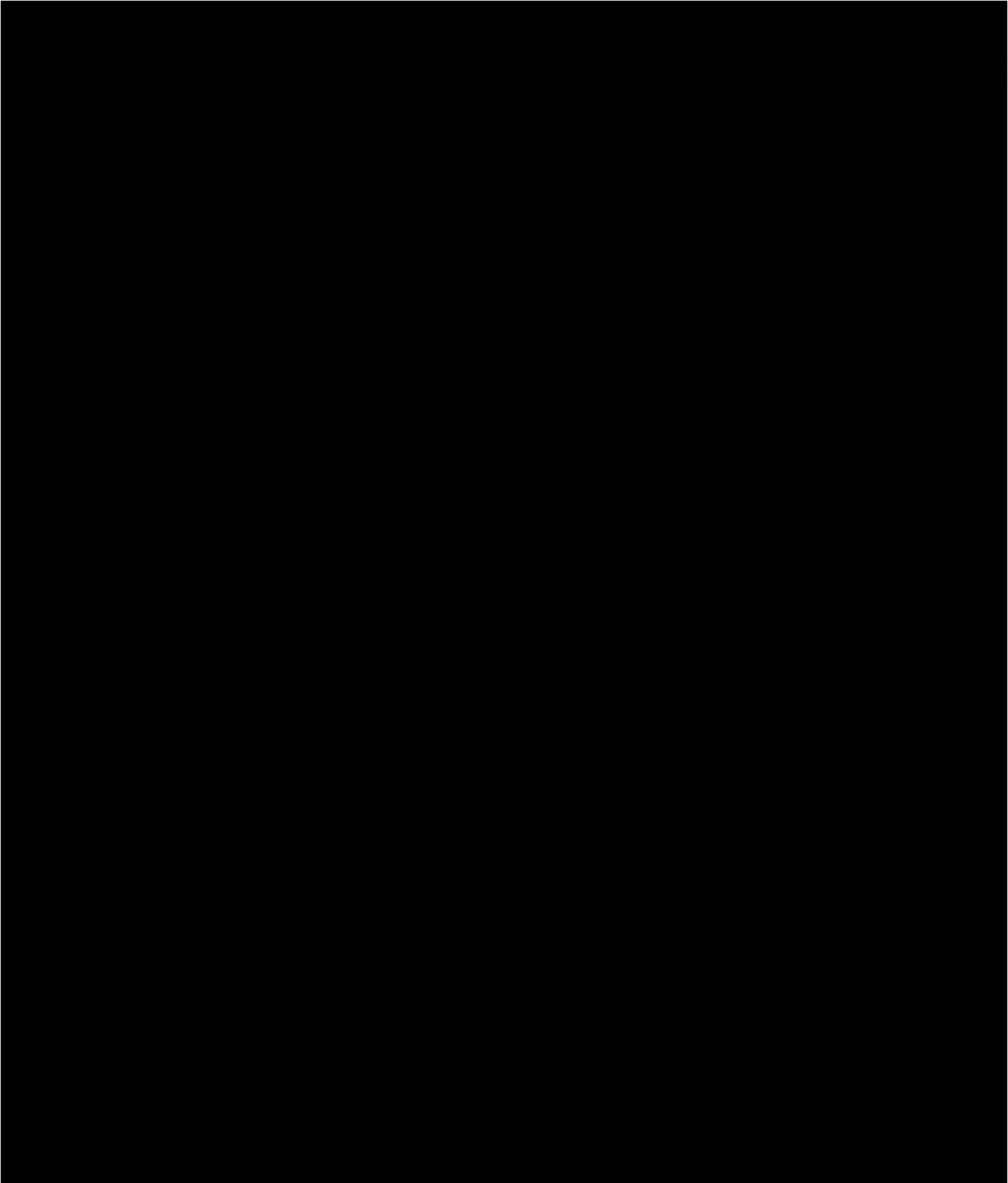
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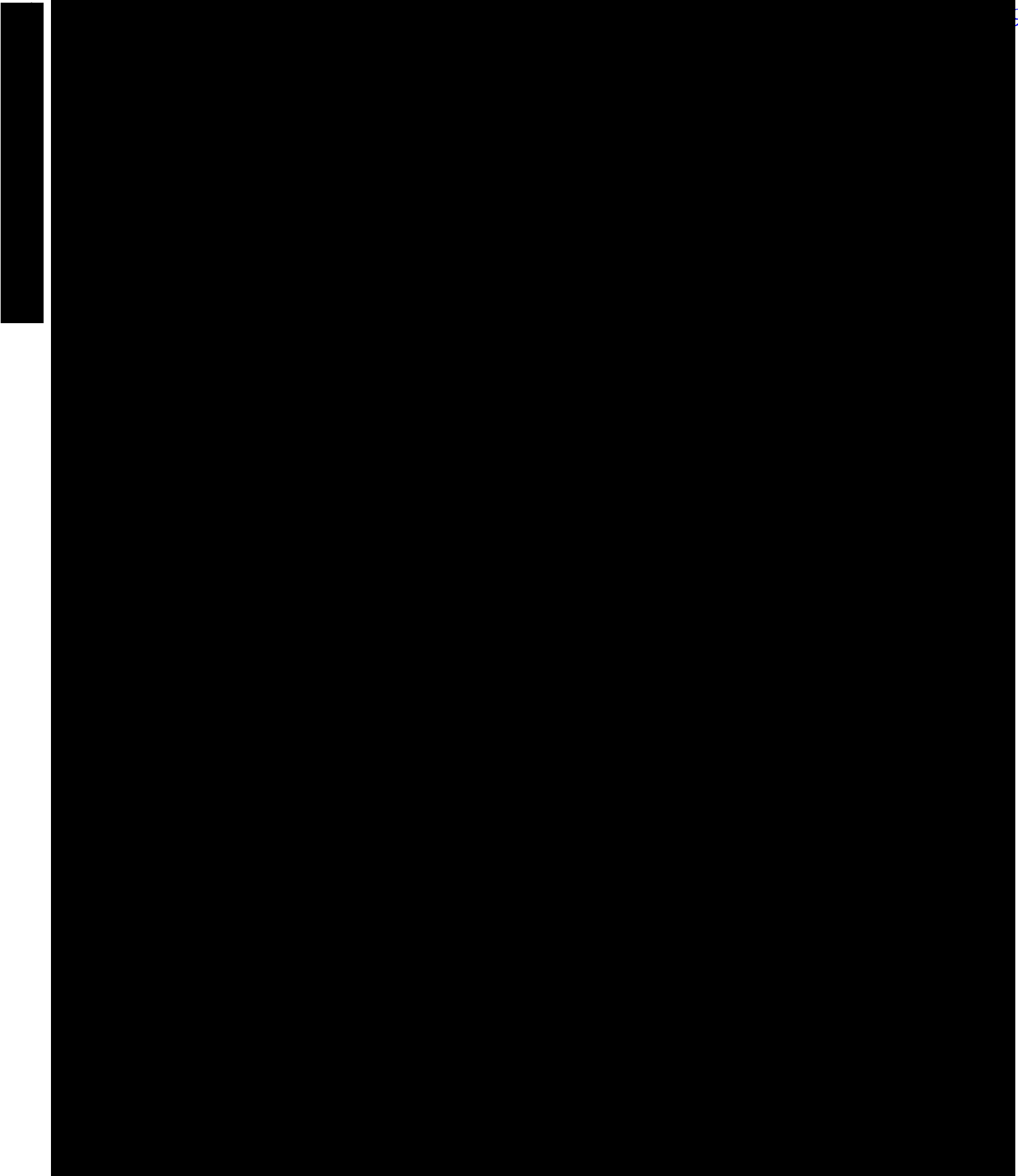
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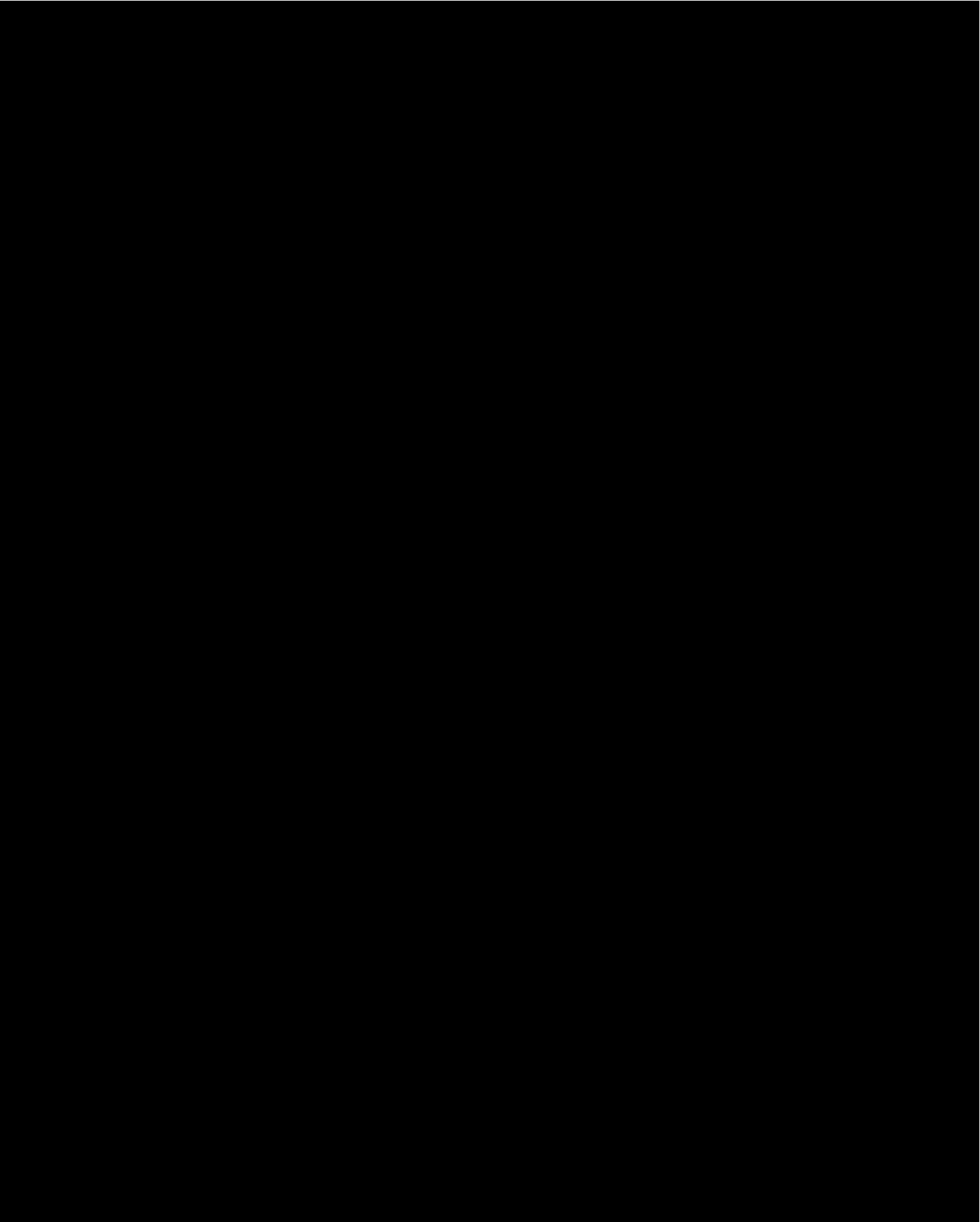
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From: Denise Sterling <dsterling@westjet.com>
Sent time: 02/17/2015 10:29:53 AM
To: Lee Collins
Subject: RE: New SpeediShuttle Seattle Services WestJet

Hi Lee,

Thanks for the email and wishing you all the best in this new endeavor.

WestJet does not fly to Seattle so cannot use these services. If that ever changes, I will let you know.

Mahalo,

Denise Sterling
Product Buyer
WestJet Vacations Inc.
22 Aerial Place NE, Calgary AB T2E 3J1
Phone 403 444-2344
Fax 403 648-8799
Email: dsterling@westjet.com
www.westjetvacations.com

From: Lee Collins [mailto:leeCollins@speedishuttle.com]
Sent: Tuesday, February 17, 2015 11:21 AM
To: Denise Sterling
Subject: New SpeediShuttle Seattle Services WestJet
Importance: High

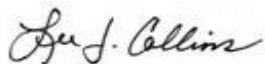
Aloha Denise,

SpeediShuttle Seattle is on schedule to begin offering services in King County Seattle Washington May 1, 2015. Our new services will be designed to provide an extraordinary experience at a very affordable price for tourists, business and resident travelers. This is your first opportunity in decades to choose another company's services since only one company has been permitted to operate in the entire King county service area for thirty years.

I have attached an information kit along with the agreements for your consideration. If you have any questions please contact me anytime.

We are very excited about expanding our services from Hawaii to the mainland and our team would be honored to serve you and your guest traveling in the Seattle area.

Warmest Regards,



Lee Collins
Vice President of Sales & Marketing
SpeediShuttle, LLC and Arthur's Limousine
1132 Bishop Street Suite 2312, Honolulu, HI 96813
Tel: 808-772-5700 x102 | Fax: 808-772-5699 | Cell: 808-375-3910
www.speedishuttle.com | www.arthurslimousinehawaii.com | LeeCollins@speedishuttle.com
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From: Ed Cruz <ecruz@cruiseshipcenters.com>
Sent time: 02/18/2015 06:33:07 PM
To: Lee Collins
Subject: Re: New SpeediShuttle Seattle Services

Aloha Lee
Congratulations! !
I would say that is a pretty good move.
Although it's seasonal, do know rhe amount of cruisers sailing out of Seattle to Alaska ?
More power to you.
Cheers.

Sent from Samsung Mobile
Ed Cruz
Expedia CruiseShipCenters Willowdale

----- Original message -----

From: Lee Collins
Date: 02-18-2015 8:35 PM (GMT-05:00)
To: Ed Cruz
Subject: New SpeediShuttle Seattle Services

Aloha Ed,


SpeediShuttle Seattle is on schedule to begin offering services in King County Seattle Washington May 1, 2015. Our new services will be designed to provide an extrordinary experience at a very affordable price for tourists, business and resident travelers. This is your first opportunity in decades to choose another company's services since only one company has been permitted to operate in the entire King county service area for thirty years.

I have attached an information kit along with the agreements for your consideration. If you have any questions please contact me anytime.

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Hope to see you at Pow Wow this year.

Warmest Regards,



Lee Collins
Vice President of Sales & Marketing
SpeediShuttle, LLC and Arthur's Limousine
1132 Bishop Street Suite 2312, Honolulu, HI 96813
Tel: 808-772-5700 x102 | Fax: 808-772-5699 | Cell: 808-375-3910
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the exclusive provider of on demand transportation service for the Honolulu International Airport.

From: Alika Rogers
Sent time: 04/17/2015 06:57:27 PM
To: Lee Collins; Jack Roemer
Subject: RE: NIMFA - from Petra/Hawaii : New SpeediShuttle Seattle Services - ATI
Attachments: [Untitled]_0417201515041100.pdf

Please find the attached signed document.

Mahalo,

Alika

-----Original Message-----

From: Lee Collins
Sent: Friday, April 17, 2015 9:04 AM
To: Alika Rogers
Subject: FW: NIMFA - from Petra/Hawaii : New SpeediShuttle Seattle Services - ATI

Aloha Alika,

Can you write it in when you print it and attach CSM signature?

-----Original Message-----

From: Jack Roemer [mailto:JackR@speedishuttle.com]
Sent: Friday, April 17, 2015 3:12 AM
To: Lee Collins; Alika Rogers
Cc: Cecil Morton
Subject: RE: NIMFA - from Petra/Hawaii : New SpeediShuttle Seattle Services
- ATI

Please write in our WUTC Certificate number in the blank. This is required.

The number is C065854.

Thank you,

Jack Roemer
SpeediShuttle Hawaii/Seattle

Chief Financial Officer

1132 Bishop Street, Suite 2312

Honolulu, Hawaii, 96813

808-772-5700 x110 (Office)

808-283-0437 (Cell)

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-----Original Message-----

From: Lee Collins [mailto:LeeCollins@speedishuttle.com]

Sent: Thursday, April 16, 2015 1:34 PM

To: Alika Rogers

Cc: Cecil Morton; Jack Roemer

Subject: FW: NIMFA - from Petra/Hawaii : New SpeediShuttle Seattle Services

- ATI

Importance: High

Aloha Alika,

Please attach Cecil's signature and send this to Jack and myself.

Thanks,

Lee

-----Original Message-----

From: Andrea Monroe [mailto:Andrea_Monroe@americantours.com]

Sent: Thursday, April 16, 2015 7:41 AM

To: Lee Collins

Subject: RE: NIMFA - from Petra/Hawaii : New SpeediShuttle Seattle Services

- ATI

Lee,

It is a pleasure to "meet" you, please find a your signed contracted attached. Let me know if you have any questions, we look forward to working with you!

Best,

Andrea

Andrea Monroe | Product Manager | AMERICAN TOURS INTERNATIONAL PH 310 590

4173 | FAX 310 649 3877 | 6053 WEST CENTURY BOULEVARD | 7th FLOOR | LOS ANGELES | CA | 90045

From: Lee Collins [leeCollins@speedishuttle.com]

Sent: Thursday, February 19, 2015 9:11 AM

To: Petra Panfiglio

Subject: New SpeediShuttle Seattle Services - ATI

Aloha Petra,

SpeediShuttle Seattle is on schedule to begin offering services in King County Seattle Washington May 1, 2015. Our new services will be designed to provide an extraordinary experience at a very affordable price for tourists, business and resident travelers. This is your first opportunity in decades to choose another company's services since only one company has been permitted to operate in the entire King county service area for thirty years.

I have attached an information kit along with the agreements for your consideration. If you have any questions please contact me anytime.

We are very excited about expanding our services from Hawaii to the mainland and our team would be honored to serve you and your guests traveling in the Seattle area.

Hope to see you at Pow Wow this year.

Warmest Regards,

[cid:image001.jpg@01CDF4AA.22751AD0]

Lee Collins

Vice President of Sales & Marketing

SpeediShuttle, LLC and Arthur's Limousine

1132 Bishop Street Suite 2312, Honolulu, HI 96813

Tel: 808-772-5700 x102 | Fax: 808-772-5699 | Cell: 808-375-3910 www.speedishuttle.com<<http://www.speedishuttle.com>/> |
www.arthurslimousinehawaii.com<<http://www.arthurslimousinehawaii.com>/> |
LeeCollins@speedishuttle.com<<mailto:LeeCollins@speedishuttle.com>>

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[cid:image006.jpg@01D00410.B93D3B10]

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[Untitled]_0417201515041100.pdf



2015 Wholesale Shared Ride Rate Agreement

Agency: American Tours International
 Agency Contact: Name: Andra Monroe Email: andra-monroe@american
 Phone: 310-590-4173 Fax: 310-649-3877 Tours.com
 SpeediShuttle Seattle: SpeediShuttle Washington, LLC d/b/a SpeediShuttle Seattle Cert. # 0065854
 Sales Period: WUTC Approval Effective Date

This agreement ("Agreement") is by and between Agency and SpeediShuttle Seattle (the "Parties"). The Parties hereby agree as follows:

- A. **Term**
The Agreement is effective for shared ride sales made and booked with SpeediShuttle Seattle from the WUTC Approval Effective Date through Dec 31 2015.
- B. **Net Rates**
Agency shall be billed at net rates for services at the rates set forth of Exhibit A hereto. Rates will be determined by SpeediShuttle Seattle annually. Any shared ride services not specifically provided for will be quoted to Agency on request.
- C. **Payment**
Payments are due net, thirty days from receipt of invoice. Late payments will be assessed a finance charge of 1 1/2% per month.
- D. **Bookings**
All bookings must be made by reservation, in advance. Bookings must specify arrival and departure times, pickup and drop off location and flight information. Incomplete bookings will be rejected. Bookings must be made at least twenty-four (24) hours in advance. SpeediShuttle Seattle will not accept vouchers for transportation that is not evidenced by a reservation made by Agency. Vouchers, if any, will not be returned to Agency.
- E. **Insurance**
SpeediShuttle Seattle will maintain policies of insurance in not less than the amount required by regulatory bodies including the Washington Utilities and Transportation Commission and the Port of Seattle at its own cost and expense.
- F. **Indemnification**
SpeediShuttle Seattle will indemnify and hold harmless Agency, its officers, employees and agents against and from all claims, suits, judgments, losses, damages, fines or costs resulting from any claim, suit or demand by any third party, including but not limited to, injuries to or deaths of persons or loss of property arising out of the provision of services under this agreement.
- G. **Notices**
Notices related to this agreement shall be in writing and sent via certified mail to:

To SpeediShuttle Seattle:
 SpeediShuttle Washington, LLC
 1132 Bishop St., Ste. 2312
 Honolulu, HI 96813
 Attn: Cecil S. Morton

To Agency:
American Tours International
6055 West Century Blvd
7th Floor
Los Angeles, CA 90045
Attn: Andra Monroe

H. General Provisions

- a. All services shall be provided in compliance with all applicable laws and regulations and shall be performed in a high-quality and safe manner.
- b. SpeediShuttle Seattle shall not be liable for delays due to circumstances beyond its control.
- c. Regulated rates provided in this Agreement are not valid unless and until they are approved by the Washington Utilities and Transportation Commission.
- d. In the event Agency fails to comply with any of the terms and provisions of this Agreement, SpeediShuttle Seattle may, at its sole option, cease providing services without obligation to Agency.
- e. Any modifications to this Agreement must be in writing, signed by both parties and, if required approved by the Washington Utilities and Transportation Commission.

Each of the undersigned represents and warrants that he or she is duly authorized to execute this Agreement on behalf of the entity first indicated below. This Agreement is subject to regulatory approval by the Washington Utilities and Transportation Commission. SpeediShuttle Seattle will notify Agency within two (2) business days of receiving approval or denial from the Commission.

SpeediShuttle Washington, LLC

Signature

Cecil Morton

Printed Name

President & CEO

Title

Signature

Audrea Monique

Printed Name

Product Manager

Title



Exhibit A
2015 Wholesale Shared Ride Rates

One-Way Seat In per Passenger Between Sea-Tac and				
Zip Code	Area	Retail	Discount	Net Rate
98101	Downtown Seattle	15.99	1.60	14.39 ✓
98109	Seattle/Queen Anne	15.99	1.60	14.39
98104	Seattle/Downtown	15.99	1.60	14.39
98121	Seattle/Denny Regrade/Pier 66	15.99	1.60	14.39 ✓
98154	Seattle/Safeco Plaza	15.99	1.60	14.39
98122	Seattle/Central Area	17.99	1.80	16.19
98102	Seattle/Eastlake	20.15	2.01	18.14
98112	Seattle/Madison Park	20.49	2.05	18.44
98119	Seattle/Queen Anne/Pier 31	20.99	2.10	18.89
98195	UW Campus	21.49	2.15	19.34
98105	Seattle/Univ. District	21.99	2.20	19.79
98004B	Bellevue Hotels	22.00	2.20	19.80 ✓
98005B	Bellevue Hotels	22.00	2.20	19.80
98006B	Bellevue Hotels	22.00	2.20	19.80
98007B	Bellevue Hotels	22.00	2.20	19.80
98008B	Bellevue/Crossroads Hotels	22.00	2.20	19.80
98052B	Redmond Hotels	25.00	2.50	22.50

- All rates are per person fares and apply to passengers occupying a seat.
- Cancellation Policy – Reservations must be cancelled at least two (2) hours prior to the scheduled pickup time. No shows are chargeable at full net rates above.
- Baggage Policy – Two standard size bags per passenger. Additional baggage or oversize baggage will be at an extra charge.
- Gratuity not included.
- Reservations can be made up to twenty-four (24) hours prior to the scheduled pickup time by telephone to (844) 877-3334, by email to reservations@speedishuttleseattle.com or by fax to (808) 873-2158.
- Our call center is available 24 hours per day at (844) 877-3334 to respond to guests' concerns, questions or changes.

Arrival Procedures

We monitor incoming flights. Guests will be greeted in baggage claim with a name sign on arrival and directed to their shuttle. Please have them look for our greeters holding a SpeediShuttle sign.

Departure Procedures

Departures will be confirmed with the guests the day prior to the scheduled pickup by telephone or email. Due to the nature of shared ride service guests should be at the pickup point fifteen minutes prior to their scheduled pickup time and all fifteen minutes after their scheduled pickup time.

From: Seminara, Tina <TSeminara@vacv.com>
Sent time: 04/09/2015 12:14:32 PM
To: Lee Collins
Subject: RE: SpeediShuttle Hawaii Air Canada Vacations

Aloha Lee,

Thank you for being in touch.

I would like to wait to review everything with you at IPW if that's ok. I'd like to have a clearer picture of what SpeediShuttle can offer, aside from just a straight transfer point-to-point. We are looking for a bit more of a full-service shop, particularly in HNL.

I have requested an appointment; hope you've done the same.

Mahalo,
Tina

Tina Seminara

Director, Product Development
5925 Airport Road Suite 700
Mississauga, ON, L4V1W1
Tel.: +1 (905)-461-7169



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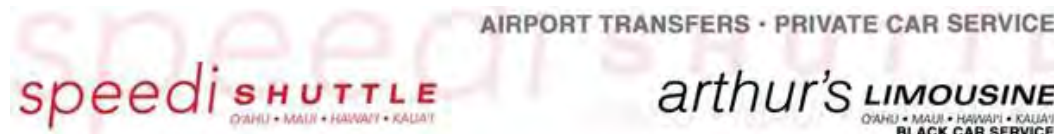
From: Lee Collins [mailto:leeCollins@speedishuttle.com]
Sent: April-02-15 7:49 PM
To: Seminara, Tina
Subject: SpeediShuttle Hawaii Air Canada Vacations
Importance: High

Aloha Tina,

I would like to work with you to set up Hawaii. We would love to service you and your guests coming to the islands. I have attached our information kit, a 15% discount tariff and a Commercial Credit Application. If you can fill-out the application and send it back with your W-9 we can get your account set up right away. Please call on me if you have any questions.

Warmest Regards,

Lee Collins
Vice President of Sales & Marketing
SpeediShuttle, LLC and Arthur's Limousine
1132 Bishop Street Suite 2312, Honolulu, HI 96813
Tel: 808-772-5700 x102 | Fax: 808-772-5699 | Cell: 808-375-3910
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Exh HJR-58-X
Page 211 of 224

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From: Seminara, Tina [<mailto:TSeminara@vacv.com>]
Sent: Tuesday, February 24, 2015 5:20 AM
To: Lee Collins
Subject: RE: New SpeediShuttle Seattle Services - Air Canada Vacations

Aloha Lee,

My apologies for the delay in reply.

I will pass the info regarding Washington on to our buyer for the US, Nancy Jeronimo. My area is Hawaii only.

Once appointment scheduling is open I will be sure to set up a time to see you at POW WOW.

My regards,
Tina

Tina Seminara

Director, Product Development
5925 Airport Road Suite 700
Mississauga, ON, L4V1W1
Tel.: +1 (905)-461-7169



Please consider the environment before printing this e-mail.
SVP prendre en considération l'environnement avant d'imprimer ce courriel.

From: Lee Collins [<mailto:leeCollins@speedishuttle.com>]
Sent: February-19-15 5:38 PM
To: Seminara, Tina
Subject: New SpeediShuttle Seattle Services - Air Canada Vacations
Importance: High

Aloha Tina,

SpeediShuttle Seattle is on schedule to begin offering services in King County Seattle Washington May 1, 2015. Our new services will be designed to provide an extraordinary experience at a very affordable price for tourists, business and resident travelers. This is your first opportunity in decades to choose another company's services since only one company has been permitted to operate in the entire King county service area for thirty years.

I have attached an information kit along with the agreements for your consideration. If you have any questions please contact me anytime.

We are very excited about expanding our services from Hawaii to the mainland and our team would be honored to serve you and your guests traveling in the Seattle area.

Hope to see you at Pow Wow this year.

SS 1011

Warmest Regards,



Lee Collins

Vice President of Sales & Marketing

SpeediShuttle, LLC and Arthur's Limousine

1132 Bishop Street Suite 2312, Honolulu, HI 96813

Tel: 808-772-5700 x102 | Fax: 808-772-5699 | Cell: 808-375-3910

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From: Petra Panfiglio <petra_panfiglio@americantours.com>
Sent time: 03/24/2015 01:58:10 PM
To: Lee Collins
Subject: REVISED 2 attached: Signed contract attached - from Petra/Hawaii : New SpeediShuttle Seattle Services - ATI
Attachments: 2015 Speedi Shuttle Seattle.pdf

Hi Lee,

Please find attached REVISED 2 contract.

Trust this will do it.

Warm regards,

PETRA PANFIGLIO | HAWAII PRODUCT & SALES MANAGER | AMERICANTOURS INTERNATIONAL, LLC |
Waikiki Galleria Tower | Suite 1007 | 2222 Kalakaua Avenue | Honolulu, Hawaii 96815 | PH (808) 387-4411 |
www.americantours.com

From: Lee Collins [leeCollins@speedishuttle.com]
Sent: Tuesday, March 24, 2015 10:27 AM
To: Petra Panfiglio
Subject: FW: Signed contract attached - from Petra/Hawaii : New SpeediShuttle Seattle Services - ATI

Aloha Petra,

Please help. We are submitting these in Washington for the direct time and they have some new protocols we are learning. We need you to make a few changes to your agreements and resend them if possible.

1. This cannot be filed as is. It has an effective date of 4/1/15 and will be rejected by the Commission. They do not care what the "through" date is, but the from date must be as it is written ("WUTC Approval Effective Date").
2. In addition, a fax number for the client is required. If no fax number exists, I suggest putting "NONE" in the block.
3. The client's address must be completed.

These are requirements of the Commission and failure to follow them will result in the document being rejected.

Thank you,
Lee

WAC 480-30-391
Agency filings affecting this section
Tariffs and time schedules, ticket agent agreements must be filed and approved.

WAC 480-30-391
Agency filings affecting this section
Tariffs and time schedules, ticket agent agreements must be filed and approved.

- (1) An auto transportation company may enter into contracts or agreements with a second party for the sale of tickets or fares on behalf of the company, provided the form of such contracts or agreements has been previously approved by the commission.
- (2) The contract or agreement form submitted to the commission for approval must contain, but is not limited to, the following:
 - (a) The name and certificate number of the auto transportation company;
 - (b) Spaces in which to record identifying information about the person entering into the contract or agreement with the company. This information must include at least the person's:
 - (i) Name;
 - (ii) **Business address;**

(iii) Business telephone number;

(iv) Business fax number;

(v) Business e-mail address;

- (c) Spaces in which will be recorded the date on which the contract or agreement becomes valid and the date on which the contract or agreement will expire;
- (d) A clear description of the services that will be provided by the second party on behalf of the company;
- (e) A statement of the percentage of revenue or the set dollar amount that the company will pay the second party for performing those services; and
- (f) A statement as to how and when payment will be made to the company for tickets, less commission.

-----Original Message-----

From: Petra Panfiglio [mailto:petra_panfiglio@americantours.com]

Sent: Monday, March 23, 2015 4:04 PM

To: Lee Collins

Subject: Signed contract attached - from Petra/Hawaii : New SpeediShuttle Seattle Services - ATI

Importance: High

Aloha Lee,

Please see attached, signed Speedi Shuttle Seattle contract.

Happy Monday!

PETRA PANFIGLIO | HAWAII PRODUCT & SALES MANAGER | AMERICANTOURS INTERNATIONAL, LLC |
Waikiki Galleria Tower | Suite 1007 | 2222 Kalakaua Avenue | Honolulu, Hawaii 96815 | PH (808) 387-4411 |
www.americantours.com

From: Andrew Aytona

Sent: Monday, March 23, 2015 3:56 PM

To: Petra Panfiglio; Nimfa Calalang

Subject: RE: will you sign contract?: NIMFA - from Petra/Hawaii : New SpeediShuttle Seattle Services - ATI

Hi Petra,

Attached is the signed contract for Speedi Shuttle.

Best Regards,

Andrew Aytona | Product Specialist | AMERICANTOURS INTERNATIONAL LLC |
6053 West Century Boulevard - 7th floor, Los Angeles, California 90045 | ph
310 590-4204

From: Nimfa Calalang

Sent: Monday, March 23, 2015 1:07 PM

To: Petra Panfiglio

Subject: RE: NIMFA - from Petra/Hawaii : New SpeediShuttle Seattle Services
- ATI

Thanks a lot Petra - yes, would love to include Seattle. We do need a shuttle company there. Perfect timing!

SS 1014

I will have Andrew process the contract and forward info to DBMS for loading the rates.

Have a good one,
Nimfa

NIMFA CALALANG | SENIOR MANAGER, PRODUCT & QUALITY ASSURANCE | AMERICAN TOURS
INTERNATIONAL PH 310 590 4268 | FAX 310 649 3877 | 6053 WEST CENTURY BOULEVARD | 7th FLOOR | LOS
ANGELES | CA | 90045

From: Lee Collins [leeCollins@speedishuttle.com]
Sent: Thursday, February 19, 2015 9:11 AM
To: Petra Panfiglio
Subject: New SpeediShuttle Seattle Services - ATI

Aloha Petra,

SpeediShuttle Seattle is on schedule to begin offering services in King County Seattle Washington May 1, 2015. Our new services will be designed to provide an extraordinary experience at a very affordable price for tourists, business and resident travelers. This is your first opportunity in decades to choose another company's services since only one company has been permitted to operate in the entire King county service area for thirty years.

I have attached an information kit along with the agreements for your consideration. If you have any questions please contact me anytime.

We are very excited about expanding our services from Hawaii to the mainland and our team would be honored to serve you and your guests traveling in the Seattle area.

Hope to see you at Pow Wow this year.

Warmest Regards,

[cid:image001.jpg@01CDF4AA.22751AD0]

Lee Collins

Vice President of Sales & Marketing

SpeediShuttle, LLC and Arthur's Limousine

1132 Bishop Street Suite 2312, Honolulu, HI 96813

Tel: 808-772-5700 x102 | Fax: 808-772-5699 | Cell: 808-375-3910 www.speedishuttle.com<<http://www.speedishuttle.com>> |

www.arthurslimousinehawaii.com<<http://www.arthurslimousinehawaii.com>> |

LeeCollins@speedishuttle.com<<mailto:LeeCollins@speedishuttle.com>>

Hawaii's premier statewide airport shuttle service, operating on Oahu, Maui, Big Island and Kauai

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"We make the ordinary experience extraordinary!"

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SpeediShuttle is the leading provider of shared ride and private car transportation service throughout the Hawaiian Islands. The company takes pride in delivering memorable guest experiences through its teams of employees that are passionate about the service they provide using quality Mercedes Benz vehicles and cutting edge ground transportation technology.

SpeediShuttle has been recognized as one of the most "Innovative Companies of the Year" by the Pacific Business News, and is the exclusive provider of on demand transportation service for the Honolulu International Airport.

speedi SHUTTLE SEATTLE

2015 Wholesale Shared Ride Rate Agreement

Agency: American Tours International
 Agency Contact: Name: Andrew Aytona Email: andrew_aytona@americantours.com
 Phone: 310-590-4204 Fax: 310-649-3877
 SpeediShuttle Seattle: SpeediShuttle Washington, LLC d/b/a SpeediShuttle Seattle Cert. # _____
 Sales Period: WUTC Approval Effective Date _____

This agreement ("Agreement") is by and between Agency and SpeediShuttle Seattle (the "Parties"). The Parties hereby agree as follows:

A. Term

The Agreement is effective for shared ride sales made and booked with SpeediShuttle Seattle from the WUTC Approval Effective Date through 3/31/16.

B. Net Rates

Agency shall be billed at net rates for services at the rates set forth of **Exhibit A** hereto. Rates will be determined by SpeediShuttle Seattle annually. Any shared ride services not specifically provided for will be quoted to Agency on request.

C. Payment

Payments are due net, thirty days from receipt of invoice. Late payments will be assessed a finance charge of 1 ½% per month.

D. Bookings

All bookings must be made by reservation, in advance. Bookings must specify arrival and departure times, pickup and drop off location and flight information. Incomplete bookings will be rejected. Bookings must be made at least twenty-four (24) hours in advance. SpeediShuttle Seattle will not accept vouchers for transportation that is not evidenced by a reservation made by Agency. Vouchers, if any, will not be returned to Agency.

E. Insurance

SpeediShuttle Seattle will maintain policies of insurance in not less than the amount required by regulatory bodies including the Washington Utilities and Transportation Commission and the Port of Seattle at its own cost and expense.

F. Indemnification

SpeediShuttle Seattle will indemnify and hold harmless Agency, its officers, employees and agents against and from all claims, suits, judgments, losses, damages, fines or costs resulting from any claim, suit or demand by any third party, including but not limited to, injuries to or deaths of persons or loss of property arising out of the provision of services under this agreement.

G. Notices

Notices related to this agreement shall be in writing and sent via certified mail to:

To SpeediShuttle Seattle:
 SpeediShuttle Washington, LLC
 1132 Bishop St., Ste. 2312
 Honolulu, HI 96813
 Attn: Cecil S. Morton

To Agency:
 American Tours International
 6053 West Century Boulevard, Suite 700
 Los Angeles, California 90045

H. General Provisions

- a. All services shall be provided in compliance with all applicable laws and regulations and shall be performed in a high-quality and safe manner.
- b. SpeediShuttle Seattle shall not be liable for delays due to circumstances beyond its control.
- c. Regulated rates provided in this Agreement are not valid unless and until they are approved by the Washington Utilities and Transportation Commission.
- d. In the event Agency fails to comply with any of the terms and provisions of this Agreement, SpeediShuttle Seattle may, at its sole option, cease providing services without obligation to Agency.
- e. Any modifications to this Agreement must be in writing, signed by both parties and, if required approved by the Washington Utilities and Transportation Commission.

Each of the undersigned represents and warrants that he or she is duly authorized to execute this Agreement on behalf of the entity first indicated below. This Agreement is subject to regulatory approval by the Washington Utilities and Transportation Commission. SpeediShuttle Seattle will notify Agency within two (2) business days of receiving approval or denial from the Commission.

SpeediShuttle Washington, LLC

American Tours International

Signature



Signature

Printed Name

Andrew Aytona

Printed Name

Title

Product Specialist

Title

From: Petra Panfiglio <petra_panfiglio@americantours.com>
Sent time: 03/23/2015 07:03:39 PM
To: Lee Collins
Subject: Signed contract attached - from Petra/Hawaii : New SpeediShuttle Seattle Services - ATI
Attachments: Speedi.pdf

Aloha Lee,

Please see attached, signed Speedi Shuttle Seattle contract.

Happy Monday!

PETRA PANFIGLIO | HAWAII PRODUCT & SALES MANAGER | AMERICANTOURS INTERNATIONAL, LLC |
Waikiki Galleria Tower | Suite 1007 | 2222 Kalakaua Avenue | Honolulu, Hawaii 96815 | PH (808) 387-4411 |
www.americantours.com

From: Andrew Aytona
Sent: Monday, March 23, 2015 3:56 PM
To: Petra Panfiglio; Nimfa Calalang
Subject: RE: will you sign contract?: NIMFA - from Petra/Hawaii : New SpeediShuttle Seattle Services - ATI

Hi Petra,

Attached is the signed contract for Speedi Shuttle.

Best Regards,

Andrew Aytona | Product Specialist | AMERICANTOURS INTERNATIONAL LLC |
6053 West Century Boulevard - 7th floor, Los Angeles, California 90045 | ph 310 590-4204

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Tel: 808-772-5700 x102 | Fax: 808-772-5699 | Cell: 808-375-3910 www.speedishuttle.com<<http://www.speedishuttle.com/>> | www.arthurslimousinehawaii.com<<http://www.arthurslimousinehawaii.com/>> | LeeCollins@speedishuttle.com<<mailto:LeeCollins@speedishuttle.com>>

Hawaii's premier statewide airport shuttle service, operating on Oahu, Maui, Big Island and Kauai

[cid:image006.jpg@01D00410.B93D3B10]

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 Agency Contact: Name: Andrew Aytona Email: andrew_aytona@americantours.com
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- C. **Payment**
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 Attn: Cecil S. Morton

To Agency:
 American Tours International

H. **General Provisions**

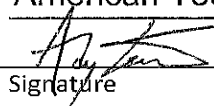
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SpeediShuttle Washington, LLC

American Tours International

Signature



Signature

Printed Name

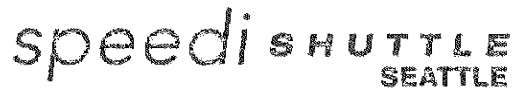
Andrew Aytona

Printed Name

Title

Product Specialist

Title



**Exhibit A
2015 Wholesale Shared Ride Rates**

Rate Code	Description	Base Rate	Surcharge	Total Rate
SR101	Corporate Shuttle	10.00	1.00	11.00
SR102	Corporate Shuttle	10.00	1.00	11.00
SR103	Corporate Shuttle	10.00	1.00	11.00
SR104	Corporate Shuttle	10.00	1.00	11.00
SR105	Corporate Shuttle	10.00	1.00	11.00
SR106	Corporate Shuttle	10.00	1.00	11.00
SR107	Corporate Shuttle	10.00	1.00	11.00
SR108	Corporate Shuttle	10.00	1.00	11.00
SR109	Corporate Shuttle	10.00	1.00	11.00
SR110	Corporate Shuttle	10.00	1.00	11.00
SR111	Corporate Shuttle	10.00	1.00	11.00
SR112	Corporate Shuttle	10.00	1.00	11.00
SR113	Corporate Shuttle	10.00	1.00	11.00
SR114	Corporate Shuttle	10.00	1.00	11.00
SR115	Corporate Shuttle	10.00	1.00	11.00
SR116	Corporate Shuttle	10.00	1.00	11.00
SR117	Corporate Shuttle	10.00	1.00	11.00
SR118	Corporate Shuttle	10.00	1.00	11.00
SR119	Corporate Shuttle	10.00	1.00	11.00
SR120	Corporate Shuttle	10.00	1.00	11.00

- All rates are per person fares and apply to passengers occupying a seat.
- Cancellation Policy – Reservations must be cancelled at least two (2) hours prior to the scheduled pickup time. No shows are chargeable at full net rates above.
- Baggage Policy – Two standard size bags per passenger. Additional baggage or oversize baggage will be at an extra charge.
- Gratuity not included.
- Reservations can be made up to twenty-four (24) hours prior to the scheduled pickup time by telephone to (844) 877-3334, by email to reservations@speedishuttleseattle.com or by fax to (808) 873-2158.
- Our call center is available 24 hours per day at (844) 877-3334 to respond to guests’ concerns, questions or changes.

Arrival Procedures

We monitor incoming flights. Guests will be greeted in baggage claim with a name sign on arrival and directed to their shuttle. Please have them look for our greeters holding a SpeediShuttle sign.

Departure Procedures

Departures will be confirmed with the guests the day prior to the scheduled pickup by telephone or email. Due to the nature of shared ride service guests should be at the pickup point fifteen minutes prior to their scheduled pickup time and all fifteen minutes after their scheduled pickup time.