

TABLE A
POWER COST PROPOSAL
PACIFIC POWER & LIGHT COMPANY
ESTIMATED EFFECT OF PROPOSED PRICES
ON REVENUES FROM ELECTRIC SALES TO ULTIMATE CONSUMERS
IN WASHINGTON
12 MONTHS ENDED MARCH 2002

Line No. (1)	Description (2)	Schedule No. (3)	Average Customers (4)	MWH (5)	Centralia Credit ¢/kWh (6)	Centralia Credit Revenues (\$000) (7)	Merger Credit % (8)	Merger Credit Revenues (\$000) (9)	Present Net Revenues (\$000) (10)	Proposed Revenues (\$000) (11)	Total Change	
											(\$000) (12)	% (13)
Residential												
1	Residential Service	16/18	98,250	1,413,669	(0.152)	(\$2,149)	-1.7%	(\$1,305)	\$75,469	\$78,923	\$3,454	4.6%
2	Total Residential		98,250	1,413,669	(0.152)	(\$2,149)	-1.7%	(\$1,305)	\$75,469	\$78,923	\$3,454	4.6%
Commercial & Industrial												
3	Small General Service	24	16,293	499,086	(0.163)	(\$814)	-1.7%	(\$487)	\$28,144	\$29,445	\$1,301	4.6%
4	Partial Requirements Service	33	0	0	(0.123)	\$0	-1.7%	\$0	\$0	\$0	\$0	0.0%
5	Large General Service kW<1,000	36	988	848,313	(0.123)	(\$1,043)	-1.7%	(\$651)	\$37,668	\$39,362	\$1,694	4.5%
6	Agricultural Pumping Service	40	5,400	178,257	(0.144)	(\$257)	-1.7%	(\$153)	\$8,863	\$9,273	\$410	4.6%
7	Partial Requirements Service kW > 1,000	47	0	0	(0.108)	\$0	-1.7%	\$0	\$0	\$0	\$0	0.0%
8	Large General Service	48	63	986,726	(0.108)	(\$1,066)	-1.7%	(\$626)	\$36,209	\$37,901	\$1,692	4.7%
9	Recreational Field Lighting	54	33	348	(0.184)	(\$1)	-1.7%	\$0	\$23	\$24	\$1	4.4%
10	Total Commercial & Industrial		22,777	2,512,729	(0.127)	(\$3,181)	-1.7%	(\$1,917)	\$110,907	\$116,005	\$5,098	4.6%
Public Street Lighting												
11	Outdoor Area Lighting Service	15	3,094	4,746	(0.268)	(\$13)	-1.7%	(\$7)	\$427	\$447	\$20	4.7%
12	Street Lighting Service	51	113	3,083	(0.268)	(\$8)	-1.7%	(\$7)	\$388	\$403	\$15	3.9%
13	Street Lighting Service	52	20	453	(0.268)	(\$1)	-1.7%	(\$1)	\$36	\$38	\$2	5.6%
14	Street Lighting Service	53	216	4,626	(0.268)	(\$12)	-1.7%	(\$4)	\$208	\$224	\$16	7.7%
15	Street Lighting Service	57	64	2,527	(0.268)	(\$7)	-1.7%	(\$3)	\$199	\$209	\$10	5.0%
16	Total Public Street Lighting		3,507	15,435	(0.266)	(\$41)	-1.7%	(\$22)	\$1,258	\$1,321	\$63	5.0%
17	Total Sales to Ultimate Consumers		124,534	3,941,833	(0.136)	(\$5,371)	-1.7%	(\$3,244)	\$187,634	\$196,249	\$8,615	4.6%