

**San Francisco Bar Pilots Net Income Calculation**

Source: Consolidated Financial Statements: Year Ended December 31, 2018

		2018
Total Revenues	\$	44,017,412.00
Total Operating Expenses	\$	(14,521,016.00)
Total Other Income	\$	131,862.00
Total Net Income	\$	29,628,258.00
Number of Pilots	\$	56.95
<b>Net Income Per Pilot</b>	<b>\$</b>	<b>520,250.36</b>

## Benefits Not Included (per pilot)

MMP Medical: primary plus spouse and dependents	\$	32,484.00
<b>Comparable Pay</b>	<b>\$</b>	<b>487,766.36</b>