

**Exh. SP-13
Docket TV-180605
Witness: Susie Paul**

**BEFORE THE WASHINGTON
UTILITIES AND TRANSPORTATION COMMISSION**

In re Application of

DOLLY, INC.

**for a permit to operate as a motor carrier
of household goods and a permit to
operate as a motor freight common
carrier**

DOCKET TV-180605

**EXHIBIT TO
TESTIMONY OF**

Susie Paul

**STAFF OF
WASHINGTON UTILITIES AND
TRANSPORTATION COMMISSION**

Dolly, Inc. Website Page as of June 2018

November 30, 2018

Attachment A

Buy new boxes or find used ones nearby. Check out the Seattle Box Exchange and get packing. →

dolly Services Cities Partners Helpers FAQ Blog | Sign In **BOOK A DOLLY**

Truck & Muscle, Anytime You Need It

Have moving or delivery needs? Don't waste your time or money—use Dolly to find help on your schedule at an affordable price.

GET A QUOTE

When You Need More Than a Moving Truck...

Truck & Muscle

- ✓ New digs? Get your furniture delivered fast.
- ✓ Sweet find on Craigslist? Bring it home.
- ✓ Office moving last minute? No problem.
- ✓ Stuff you don't want? Haul it away.
- ✓ House remodel? Transport materials quickly.

OR

Just Muscle

- ✓ Apartment move? Find help to load and unload the moving truck.
- ✓ Rearranging your living room? Get help with the heavy lifting.
- ✓ Scheduled carpet cleaning? Book Dollys to move furniture back and forth.

Chicago Tribune

THE WALL STREET JOURNAL

TE

The New York Times



The Dolly Difference



Trustworthy Help

All Dolly Helpers are independent contractors who are background checked, reviewed, and backed by a commercial insurance policy.

On Your Schedule

We think 4-hour delivery windows suck, too. So we don't have them. You set the time—your Helper will be there.

Guaranteed Pricing

Find out the cost of your Dolly upfront before you book—no surprises! Pay, tip, and review in the app or [online](#).

Save Time & Your Back

No need to rent a truck from U-Haul where you haul everything on your own. Dolly Helpers do the driving and heavy lifting for you.

How to Book a Dolly

STEP #1

Enter Your Details

Tell us when, where, and what you need help with.

STEP #2

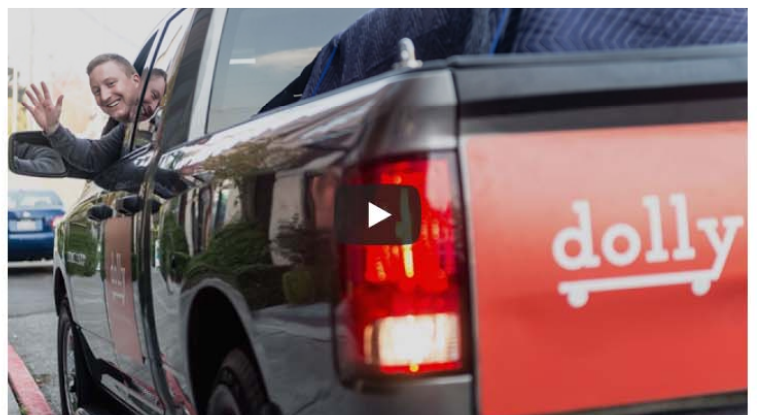
Get Your Price

Select one or two Helpers and get an instant, guaranteed price.

STEP #3

Book Your Dolly

Get connected to and scheduled with a Helper in minutes.





“ If you need help, especially in lifting or moving something that’s too heavy for you, just call Dolly!”

- Brittny, Seattle



READ MORE



★★★★★ Check us out on **yelp**

APP STORE ★★★★★ | GOOGLE PLAY ★★★★★

Had a five-star Dolly experience? Share your Dolly story [here](#).

Cities With Dolly

More coming soon!





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Attachment B

The screenshot shows a web browser window with the URL <https://dolly.com/cities/>. The browser's address bar includes navigation icons and a search bar. The website's header features the Dolly logo and a navigation menu with links for Services, Cities, Partners, Helpers, FAQ, Blog, Sign In, and a prominent red 'BOOK A DOLLY' button.

Cities With Dolly

More coming soon!

The main content area displays a map of the United States with red location pins and labels for the following cities: SEATTLE, PORTLAND, DENVER, CHICAGO, PHILADELPHIA, and BOSTON. SAN DIEGO is also labeled but does not have a pin.

Tell us where to go next!

Your ZIP Code Email Address

The footer contains a grid of links: About, Services, Blog, Cities, Careers, Partners, Contact Us, Helpers, and FAQ. It also features a 'BOOK A DOLLY' button, app store download instructions for the App Store and Google Play, and social media icons for Facebook, Twitter, Instagram, and Pinterest. Copyright information for 2018 Dolly and links to Terms and Privacy are also present.

Screen capture of Dolly website "Cities" tab, printed on June 15, 2018.

https://dolly.com/cities-seattle/

File Edit View Favorites Tools Help

Suggested Sites Web Slice Gallery

dolly

Services Cities Partners Helpers FAQ Blog | Sign In **BOOK A DOLLY**

Moving and Delivery Help in Seattle

Have moving or delivery needs? Don't waste your time or money—use Dolly to connect with local truck owners who can help on your time at an affordable price.

BOOK A DOLLY

The Perfect Alternative to Traditional Moving Companies & Delivery Services in Seattle



Affordable

Find out the cost of your Dolly upfront before you book—no surprises!



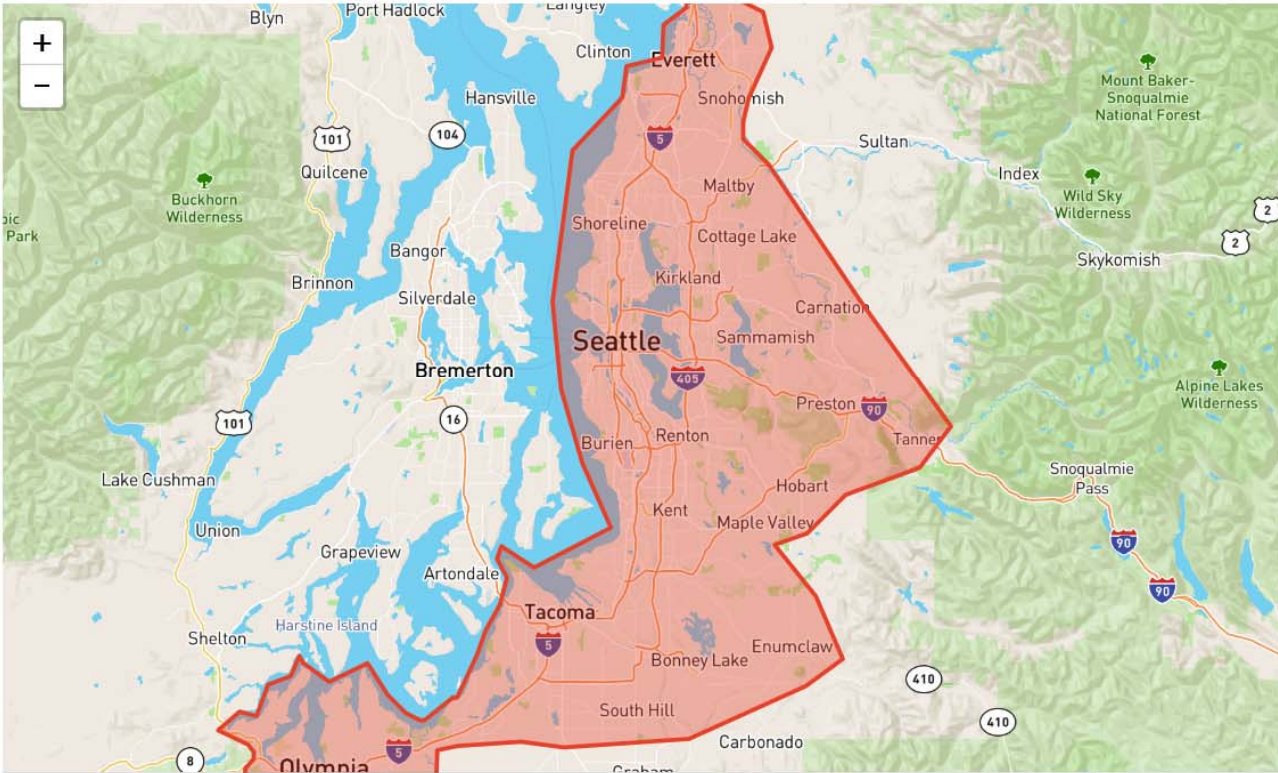
Convenient

You set the time, and your Helper will be there. Book for today, or next month. It's up to you.



Safe

All Dollys are backed by our Damage Protection program and commercial liability insurance.



Estimate Your Moving Costs

Simply enter your pickup and drop-off location and the number of items you plan to move. This is an estimated price and is subject to change when adding more items, details, and options.

Pick-up Location

Drop-off Location

Number of Items

[BOOK A DOLLY](#)

Find Moving Services Around the Seattle Metro Area



New patio table from Costco, but not sure how to get it to Capitol Hill? Connect with a Helper.



Live in Tacoma but need to pick up that Craigslist find in Shoreline? Use Dolly, find help.



Lease ending in Bellevue and need help moving stuff? Reach out to Dolly.



Is the closest Goodwill too far from Issaquah? Helpers will get your donations there.

A Few of the Neighborhoods We Serve:

📍 Ballard

📍 Bellevue

📍 Belltown

📍 Capitol Hill

📍 Downtown

📍 Queen Anne

📍 Tacoma

📍 West Seattle

📍 Kirkland

📍 Overlake

📍 Redmond

📍 South Lake Union



Want a side gig? Earn up to \$1,000 a week with Dolly!

Help Seattleites haul their stuff in and around the city. Work with Dolly as an independent contractor. Our service is about people helping people. Feel good knowing that you're helping your neighbors with work they couldn't do on their



own.

BECOME A HELPER

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Pinned tweet on Twitter for Seattle Box Exchange, Seattle service area, printed on June 19, 2018