

## **Advertising Expenses for the Test Year**

July - December 2002

Project Code	FERC Account: 913*	Total
21000	BILL INSERTS	\$ 26,181
	Equal Pay (Production Coordination)	\$ 468
	Comfort Zone	\$ 15,907
	Energy Tips For Business	\$ 2,871
	LIEAP	\$ 3,270
	Low-Income Information	\$ 3,665
23000	UTILITY INFO. & SERVICES	\$ 6,642
	Saving Energy at Home	\$ 1,186
	Joint Trenching	\$ 983
	Cost Sheets	\$ 2,687
	Energy Assistance Radio PSA	\$ 1,786
24000	HIGH EFFICIENCY CAMPAIGN - FALL	\$ 321,515
	Print	\$ 51,879
	Radio	\$ 241,773
	Bill Insert	\$ 27,863
27000	ICOM CUSTOMER INFORMATION	\$ 15,902
	Gas Price Direct Mail	\$ 12,917
	Commercial Welcome Packet	\$ 2,985
28000	SAFETY INFORMATION	\$ 91,483
	Residential Welcome Packet	\$ 46,898
	Call Before You Dig Print Campaign	\$ 36,456
	Safety Media Plan	\$ 1,513
	Safety for Business	\$ 3,979
	Safety Magnets	\$ 2,637
29000	TELEPHONE DIRECTORY LISTINGS	\$ 25,403

2002 - Subtotal \$ 487,126

<sup>\*</sup>FERC Account Note: 2002 expenses that qualify for recovery were coded using the "913" FERC code. After some analysis during this year's Oregon rate case, it was determined that those expenses should actually be categorized as "909". In 2003, that accounting change was made.

## January - June 2003

Project Code	FERC Account: 909		Total	
21000	BILL INSERTS	\$	43,667	
	LIEAP	\$	5,933	
	Low-Income Information	\$ \$	2,680	
	Equal Pay		20,069	
	Comfort Zone	\$	14,996	
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23000	UTILITY INFO. & SERVICES	\$	<b>7,731</b>	
	On-Hold Messages	\$	1,601	
	Energy Tips for Home	\$	4,168	
	Unity	\$	1,186	
	Cost Sheets	\$	846	
24000	HIGH EFFICIENCY CAMPAIGN - WINTER	\$	242,209	
	Print	\$	79,333	
	Radio	\$	129,387	
	Bill Insert	\$	33,489	
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28000	SAFETY INFORMATION	\$	48,446	
	Dig Safely TV PSA	\$	5,000	
	Kids Safety Interactive Game	\$	3,500	
	Safety Print Ads & Media Plan	\$	39,946	
29000	TELEPHONE DIRECTORY LISTINGS	¢	40.720	
29000	TELEPHONE DIRECTORT LISTINGS	<u>\$</u>	<u>49,739</u>	
	2003 - Subtotal	\$	391,792	
Test Year Summary				
	July - December 2002	\$	487,126	
	January - June 2003	\$	391,792	
	Total for Test Year	\$	878,918	
	Washington Test Year Expenses	\$	70,313.44	
	Customer count as of June 30, 2003: 50,948	φ	. 0,5 15.44	
	Per Customer Allocation Provided:	\$	1.38	
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	Recommneded Allocation Per Customer	\$	2.19	
	Recommended Expense Amount	\$	111,576	
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