

Attachment B

Professional Experience and Background of Gary S. Saleba

EDUCATION

MBA, Finance
Butler University
Indianapolis, Indiana

BA, Economics and Mathematics
Franklin College
Franklin, Indiana

EMPLOYMENT

October 1978 to Present
EES Consulting, Inc.
570 Kirkland Way, Suite 100
Kirkland, Washington 98033
Registered Professional Engineering and Management Consulting Firm

Position: President

Responsibilities: Overall supervision and quality control responsibilities for all of EES Consulting's electric, water, wastewater and natural gas engagements in the areas of strategic planning, financial analysis, cost of service, valuations, mergers and acquisitions, rate design, load forecasting, load research, management evaluation studies, bond financing, integrated resource planning and overall utility operations. Overall responsibility for firm's offices in Kirkland and Portland.

Activities: Numerous testimony presentations before regulatory bodies on utility economics, strategic planning, finance and utility operations. Supervised several integrated resource planning studies, average embedded and marginal cost of service studies, technical assessments and financial planning studies for electric, water, gas and wastewater utility clients. Participated in comprehensive resource acquisition, strategic planning and demand side management analyses. Developed and verified interclass usage data. Conceptualized and implemented compliance programs for the Public Utility Regulatory Policies Act and the Energy Policy Act of 1992. Contract negotiation and energy conservation assessments. Presentation of management audit, forecasting, cost of service, integrated resource planning, financial management, and rate design seminars for the American Public Power Association, Electricity Distributors Association of Ontario, American Water Works

Association, and Northwest Public Power Association. Past Board member of Northwest Public Power Association and ENERconnect, Ltd. Past Chairman of Financial Management Committee and Management Division of the American Water Works Association. Project manager for construction of 248 MW gas turbine, and acquisition of over \$500 million of utility service territory and equipment. Supervised engineer's report for over \$5 billion in revenue bonds.

October 1977 to
October 1978

National Management Consulting Firm

Position: Supervising Economist

Responsibilities: Analyzed various energy related topics to determine economic impacts. Reviewed utility financial activities.

Activities: Participated in several utility rate/financial regulatory proceedings. Provided clients with critique of issues, position papers and expert testimony on the topics of cost of service, rate design, utility finance, automatic adjustment factors, sales perspectives and class load characteristics. Conceptualized load forecasting models and assisted in economic and environmental impact analyses.

June 1972 to
October 1977

Indianapolis Power & Light Company
P.O. Box 1595 B
Indianapolis, Indiana 46206
Investor-owned Utility

Position: Economist, Department of Rates and Regulatory Affairs

Responsibilities: Provided general economic and rate expertise in Rates, Regulatory Affairs, Customer Service and Engineering Design Departments.

Activities: Calculated retail and wholesale electric and steam class revenue requirements and rates. Prepared expert testimony and exhibits for state and federal agencies regarding rate design theory, application of rates and revenues generated from rates. Determined long range revenue and peak demand projections. Supervised comprehensive load research program. Supported thermal plant Environmental Impact Statements. Provided industrial liaison.

**PARTIAL LIST OF CLIENTS FOR WHOM FINANCIAL OPERATIONAL AND STRATEGIC
PLANNING PROJECTS HAVE BEEN PERFORMED BY GARY S. SALEBA**

UNITED STATES OF AMERICA

Alabama

City of Birmingham Water and Wastewater

Alaska

City of Barrow
City of Wrangell
*Alaska Public Service Commission
*Municipal Light and Power
Alaska Village Electric Cooperative

Arizona

*Tucson Electric Power
City of Dodge
City of Page
Navopache Electric Cooperative

Arkansas

City of North Little Rock

California

City of Indian Wells
City of Palm Desert
City of Moreno Valley
*City of Corona
City of Redding
*Sacramento Municipal Utilities Board
City of Burbank
*State of California - Department of Water Resources
*Turlock Irrigation District
*City of Palo Alto
City of Anaheim
El Dorado Irrigation District
City of Glendale
*City of Pasadena
City of Roseville
Yucaipa Valley Water District
*Los Angeles Department of Water and Power
Nor-Cal Electric Authority
Jefferson JPA
City of San Marcos

California (cont'd)

City of Cerritos
Coachella Valley Association of Governments
California Power Authority
Santa Clara Valley Water District

Colorado

*CFI Steel
*Moon Lake Electric Association
City of Denver - Wastewater
*Denver Water Board

Connecticut

City of Groton

Florida

City of Pompano Beach
Florida Public Service Commission
Dade County Water and Wastewater Utilities

Idaho

Kootenai Electric
*Northern Lights
Salmon River Cooperative
Prairie Power and Light
*Department of Energy
City of Moscow
Fall River Cooperative
Lower Valley Power & Light
*Industrial Customers of Idaho Power
Clearwater Power & Light
City of Heyburn

Illinois

*City of Highland
City of Collinsville
City of Peru
City of Winnetka

Indiana

*Indianapolis Power & Light Company

Iowa

*City of Iowa City

Kentucky

*Kentucky-American Water Company

Minnesota

Polk-Burnett Electric Coop

Missouri

*General Motor, Inc.

Montana

*Beartooth Electric Cooperative
*PPL Montana
Montana Associated Cooperatives
Sun River Electric Cooperative
*Montana Power Company
Colstrip Community Center
Flathead Electric Cooperative
Glacier Electric Cooperative
Vigilante Electric Cooperative
Montana Electric Cooperative Association
Western Montana G&T
*Northwestern Energy, Inc.
Yellowstone Valley Electric Cooperative

North Dakota

City of Watford City
Garrison Diversion Conservancy District

Oregon

*Emerald PUD
Clackamas Water District
Central Lincoln PUD
*Springfield Utility Board
Tri-Cities Service District
City of Portland
City of Gladstone
City of West Linn
City of Oregon City
*Public Power Council
Central Electric Cooperative
Warm Springs Energy Cooperative
Northern Wasco PUD
West Oregon Cooperative

South Dakota

Black Hills Electric Cooperative

Texas

City of League City
City of Brownsville
*City of Lubbock
Pedernales Electric Cooperative
City of San Antonio
*Texas Municipal Power Agency

Utah

*Moon Lake Electric Association
Utah Association of Municipal Power Systems

Washington

*Western Public Agencies Group
TrendWest Resorts
Weyerhaeuser Corporation
Costco
*Pend Oreille County PUD
City of Richland
Industrial Customers of Grant County
*Benton REA
Seattle City Light
*Clark Public Utilities
City of Blaine
*Snohomish County PUD
*City of Port Angeles
*Clallam County PUD
Chelan County PUD
*City of Tacoma Electric, Water and Rail Utilities
*Mason County PUD No. 3
*Peninsula Light Company
Washington Utilities and Transportation Commission
*Grays Harbor County PUD
*Pacific County PUD
City of Gig Harbor
Ferry County PUD
*City of Ellensburg
City of Redmond
Grant County PUD
*Klickitat County PUD
Cascade Natural Gas
*Building Owner's Management Association
City of Kennewick
Daishowa Corporation
Seattle Water Department
City of Bellingham
*US Ecology, Inc.
*Avista Corporation
*Cowlitz County PUD

Washington (cont'd)

*City of Cheney
*City of Yakima
City of Bellevue
City of Shoreline
*Douglas County PUD
AT&T
WorldCom
City of Toppenish
City of Shoreline
*Building Management Owners Association

Wisconsin

*Wisconsin Manufacturing Association
Polk-Burnett Cooperative

Wyoming

*Lower Valley Power and Light

CANADA

Alberta

*University of Alberta
*City of Lethbridge
*City of Red Deer
City of Medicine Hat
Ocelot Chemicals
Aqualta
City of Calgary—Water and Wastewater Utilities

British Columbia

*Fortis, BC
Alcan, Ltd.
*Princeton Power & Light
*West Kootenay Power
*Ministry of Fisheries
Crows Nest Resources
Highland Valley Cooperative
*Council of Forest Industries
Crestbrook Industries
Royal Oak Mines
UtiliCorp Canada
*Joint Industrial Electric Steering Committee
*British Columbia Transmission Corporation
*Terasen Gas

Manitoba

*Manitoba Legal Aid

Northwest Territories

*Northwest Territories Power Corporation

Ontario

ENERconnect, Inc.

Ontario Hydro

*Municipal Electric Association

North York Hydro

Toronto Hydro

*Ottawa Hydro

Electricity Distributors Association

Ontario Energy Board

*Association of Major Power Companies (AMPCO)

OTHERS

American Public Power Association

American Water Works Association

California Municipal Utilities Association

Northwest Public Power Association

*Prepared Expert Testimony