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                        BEFORE THE WASHINGTON
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             UTILITIES AND TRANSPORTATION COMMISSION
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    In the Matter of
    Amending, Adopting, and
5
    Repealing Rules in WAC
    \overline{480}-120, Telephone
                                    Docket No. UT-160196
    Companies, WAC 480-121,
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    Registration and
7
    Competitive
    Classification of
8
    Telecommunications
    Companies, WAC 480-122,
    Washington Telephone
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    Assistance Program, WAC
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    480-123 Universal
    Service, WAC 480-140,
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    Commission General -
    Budgets, and WAC
    480-143, Commission
12
    General - Transfers of
    Property Due to
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    Competitive Changes
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    within the
    Telecommunications
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    Industry
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                  PROPOSED RULE ADOPTION HEARING
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                              VOLUME I
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        Washington Utilities and Transportation Commission
20
                 1300 S. Evergreen Park Drive SE
21
                         Olympia, Washington
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    DATE TAKEN: JULY 18, 2016
25
    REPORTED BY: SARAH BINGHAM, CCR 3388
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1	OLYMPIA, WASHINGTON; JULY 18, 2016
2	9:35 A.M.
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4	CHAIRMAN DANNER: All right. Good morning.
5	It is Monday, July 18th, 2016, and we are here to
6	we're here with regard to Docket UT-160196. This is a
7	rulemaking to consider amending, adopting, and repealing
8	certain rules in Washington Administrative Code 480-120,
9	telephone companies.
10	I'm Dave Danner. I'm chair of the
11	commission. And with me today are Commissioners Phillip
12	Jones and Ann Rendahl. So let's get started.
13	I think we'll just turn to Mr. Cupp.
14	Mr. Cupp, do you have a presentation?
15	MR. CUPP: Thank you, sir. Good morning,
16	Chairman Danner, Commissioners Jones and Rendahl. I'm
17	John Cupp. I'm consumer protection staff, and, as you
18	mentioned, I'm here to to present a proposed
19	rulemaking in Docket UT-160196.
20	The commission filed a CR-101 on March 2nd
21	of this year, and on March 4th served a notice of
22	CR-101. And the commission received comments from
23	CenturyLink, Frontier Communications, and Washington
24	Independent Telecommunications Association.
25	The parties agreed with the changes to

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remove or amend references to rules that were repealed or -- or moved in a previous rulemaking under Docket UT-140680. They also agreed with changes that removed references to the Washington Telephone Assistance Program and to the Washington Exchange Carrier Association. Both CenturyLink and WITA recommended changes which staff considered to be outside the scope of this rulemaking, and those are discussed in a staff memo.

All parties disagree with the proposal to reinstate WAC 480-120-440. And I should point out that if -- if reinstated, it would be under 481-120-441. The CR-102 in this rulemaking was filed May 18th, and notice was served on May 20th. The proposal was the same as it had been in the CR-101. The deadline was extended. was originally -- gosh, I'm sorry, I don't remember the date, but it was extended to -- the comment deadline was extended to July 5th. This hearing was extended from July 12th to today. And we -- the parties agreed to the same rules related to the previous rulemaking and to the changes related to the Washington Telephone Assistance Plan and the Washington Exchange Carrier Association.

In addition to the changes mentioned in the CR-102, WITA recommended a change to the definition of "order date" in WAC 480-120-021. And that's described

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    in the memo. I can describe it to you now if you wish.
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                Also, there was another housecleaning rule
 3
    that was found that needed to be changed in
4
    WAC 480-120-174 in the payment arrangements rule and
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    SETT.
           So SETT proposes those -- both of those changes.
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                CHAIRMAN DANNER:
                                  Okay. So --
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                MR. CUPP: Yes.
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                CHAIRMAN DANNER: -- why don't you just very
9
    briefly explain the change of the definition of "order
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    date" of 021.
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                MR. CUPP: Originally the language in
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    480-120-021 that defined "order date" just said that
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    when action was required by the -- the applicant,
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    basically, to get service, that the order date became
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    the date on which the applicant completed the work that
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    needed to be done, and WITA recommended that the
17
    language be changed to say that "Following completion of
18
    the required actions, the order date became -- becomes
19
    the date on which the company receives notice from the
20
    applicant of such completion, "because the company
21
    wouldn't necessarily know when the work was completed
    without notification from the customer.
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                CHAIRMAN DANNER: All right. Thank you.
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                MR. CUPP: You're welcome.
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Where was I? So the -- the topic of

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1 discussion I'm quessing today will be about staff's wish to reinstate 480-120-440, which -- which describes 2 the -- the repair requirements for outages that are not 3 4 major outages. Since it's a repeal, staff has used 5 WAC 480-120-411(1)(c), which is a network maintenance 6 rule that says that outage conditions basically must be 7 repaired immediately -- or, excuse me, promptly, which 8 Webster defines as immediately or without delay. And 9 411 does not have any exclusions for major outages or 10 restore delays caused by force majeure, and it also doesn't have exclusions for weekends and holidays. 11 Ιt 12 just says repair it promptly.

I developed some graphs showing -- they are on the table. I think they sent copies to you -showing -- showing the increase in violations and one showing the increase in complaints over the last winter. And -- excuse me. I don't remember what color is which. It shows the Eastern Washington outages in blue and Western in orange or red. It's hard to tell.

CHAIRMAN DANNER: I think it's orange. It's orange to me.

COMMISSIONER JONES: It's orange.

MR. CUPP: And in addition, I put together a spreadsheet that shows basically some -- some more detail regarding the month of December and the outages

- in that month. It shows the -- in the, what, fourth
- 2 column from the left, the date the outage was reported.
- 3 And the next column to the right is the date -- the
- 4 commitment date, when the company says is the day we'll
- 5 be out to restore. And the far right column is the --
- 6 the number of days -- I excluded the first two days,
- 7 | basically, because the staff is given 48 hours for
- 8 restore.
- So it shows -- and in blue you'll see a
- 10 statewide storm in which the -- the governor declared a
- 11 state of emergency due to severe storms. That
- 12 declaration showed -- or proclamation showed -- it
- 13 talked about utility infrastructure being affected. The
- orange that you'll see at the bottom of the first page,
- and then on the back, that outage affected six counties:
- 16 Chelan, King, Kittitas, Lewis, Snohomish, and Yakima
- 17 Counties. The counties that were affected I showed in
- 18 red just during the duration of that storm.
- And I don't know the exact duration of that
- 20 storm. It was expected to last several days.
- 21 Apparently the proclamation was made during the storm,
- 22 | so --
- 23 CHAIRMAN DANNER: This spreadsheet is just
- 24 | CenturyLink?
- MR. CUPP: Yes, sir. I think it's important

- 1 also to note that -- I mean, I understand that companies 2 believe this is a step backward in terms of competitive 3 neutrality, but I have a book here full of -- it's 4 Chapter 480-120, and I don't think any of these rules 5 are competitively neutral or -- or unimportant. I think 6 they are all very useful rules and they are very 7 important to our population who has landlines. 8 I think that's all have I right now, unless 9 you have questions. 10 CHAIRMAN DANNER: All right. Thank you. 11 Are there any questions for Mr. Cupp? 12 COMMISSIONER JONES: No. 13 COMMISSIONER RENDAHL: So, Mr. Cupp, this is 14 Commissioner Rendahl. Do you have similar data for any 15 of the WITA companies or for Frontier? 16 MR. CUPP: There are very -- well, I didn't 17 find any violations during these periods for any WITA 18 companies of 480-120 -- well, over the winter months 19 that I focused on, of WAC 480-120-411(1)(c). Frontier 20 numbers were a lot lower. I can give you rough numbers
- 22 COMMISSIONER RENDAHL: Sure.
- 23 MR. CUPP: Sorry. Got to find that. During 24 the winter months, it looks like December 2015, roughly 25 37 violations of 480-120-411(1)(c) and six complaints.

based on the charts that I put together in the CR-102.

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    So it jumped from basically zero in November up to six
    in December, three in January, five in March.
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                COMMISSIONER RENDAHL: Okay. Thank you.
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                CHAIRMAN DANNER: Mr. Jones?
                COMMISSIONER JONES: Let me see if this is
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    on. Is this on? Yes.
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                So if we go back without this rule, without
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    a 440 or 441, where, as you say, we have the network
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    maintenance rule, correct?
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                MR. CUPP: Yes, sir.
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                COMMISSIONER JONES: So these complaints,
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    how does staff monitor and enforce -- or when there's a
13
    complaint under the 411 network maintenance rule -- I'm
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    reading it now. And, as you say, it has a four-part
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    test. In sub (1) it says (a), "Provide adequate
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    maintenance to ensure that all facilities are in safe
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    add serviceable condition." That's broad, right?
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                MR. CUPP: Right. And I don't see a lot of
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    violations of subsection (1)(a). The violations that --
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                COMMISSIONER JONES: Where do they come in?
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    That was my next --
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                MR. CUPP: Oh, (1)(c).
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                COMMISSIONER JONES: (1)(c), it says
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    "promptly."
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                MR. CUPP: "Promptly repair or replace
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1 broken, damaged, or deteriorated equipment when found to be no longer capable of providing adequate service." 2 3 COMMISSIONER JONES: So how does staff interpret two words in sub (c), "promptly" and 4 5 "adequate"? 6 MR. CUPP: Well, staff has been using the 7 48-hour standard for -- in -- to define "promptly" in 8 this case --9 COMMISSIONER JONES: Okay. 10 MR. CUPP: -- for outages. "Adequate" 11 basically means -- that basically means is it -- is the 12 line capable of providing a voice conversation. 13 COMMISSIONER JONES: So it is because this 14 is not wireless or VoIP or any IP-enabled service, 15 you're -- you are looking at voice communication --16 industry standards on voice communications, like 17 latency --18 MR. CUPP: Yes. 19 COMMISSIONER JONES: -- you know, time to 20 connect, and originating to a terminating call, things 21 like that? 22 MR. CUPP: Yes. 23 COMMISSIONER JONES: There's nothing in here 24 on 911, is there? So 911 centers, there's no enhanced 25 reporting for 911?

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- 1 MR. CUPP: No. No, well, not that staff 2 takes into consideration when entering a complaint or 3 noting violations. 4 COMMISSIONER JONES: Okay. All right.
- 5 Okay. Thanks.
- 6 CHAIRMAN DANNER: So if you find a 7 violation -- so if you find that there is a -- using the network maintenance rule, if you're finding that an 8 9 outage has not been responded to in 48 hours, do you 10 find that you -- you log that as a violation?
 - MR. CUPP: Our complaint staff logs it as a violation if, from the time the outage is reported to the time the outage is restored, it exceeds 48 hours, for every day exceeding 48 hours.
 - CHAIRMAN DANNER: Okay. And you feel -- or staff feels secure that that is a reasonable rule, even though 48 hours is not -- I mean, the -- "promptly" is not defined?
 - MR. CUPP: Well, yes, because 480-120-440 was in effect for so long and that's just the standard that was set, and SETT felt it was reasonable to continue with that -- with that standard.
 - CHAIRMAN DANNER: Okay. And it hasn't been suggested that because that standard was repealed that it is no longer in place and -- and something else would

- 1 be determined to be our intent?
- 2 MR. CUPP: It possibly has come up. I don't
- 3 handle complaints, so I haven't really discussed these
- 4 violations --
- 5 CHAIRMAN DANNER: Right.
- 6 MR. CUPP: -- with the company's complaint
- 7 handling staff, so...
- 8 CHAIRMAN DANNER: Okay.
- 9 MR. CUPP: I -- I know that these -- had
- 10 these violations been withdrawn, had the company
- 11 convinced our staff that no, there shouldn't be a
- 12 violation here, staff would have withdrawn it, and it
- 13 wouldn't have shown up in these charts and tables.
- 14 CHAIRMAN DANNER: Okay. Thank you very
- 15 much. Any other questions for Mr. Cupp before we move
- 16 on?
- 17 All right. Thank you.
- 18 MR. CUPP: Thank you.
- 19 CHAIRMAN DANNER: Don't go anywhere.
- 20 MR. CUPP: Okay.
- 21 CHAIRMAN DANNER: All right. Next, let's go
- 22 to Ms. Anderl. Good morning.
- 23 MS. ANDERL: Good morning, Commissioner,
- 24 Commissioners, Chairman Danner. Lisa Anderl
- 25 representing CenturyLink.

We have quite a bit of information to share with you today to kind of expand upon the two sets of comments that we filed originally. And if it's all right with you, Mr. Grate and I are going to kind of tag-team it. He's got some information specific to the force majeure events that prompted the outage. I've got, maybe not surprisingly, some more legal arguments for you.

So I think I want to just kind of start at the beginning and emphasize to you that it is, I think, the industry's belief, definitely CenturyLink's belief, on firm conviction that this rule, 480-120-440, was not inadvertently repealed. It was absolutely an intentional and correct repealer of the rule in a docket that was opened specifically to consider bringing your rules toward competitive neutrality and recognizing the effect of competition on the telecommunications industry specifically.

I think it was a follow-on from the recognition in RA4 and in Frontier's competitive classification proceeding that there is pervasive competition in the state of Washington, that that competition serves to control and drive behaviors in a way that formerly was the role of a regulator, but the regulators wisely step back when there is sufficient

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competition to -- to drive behaviors and a free market to make sure that companies reap the rewards or pay the penalties in the free market of their behaviors, not based on violations of rules, but based on whether we have the ability to keep customers, win new ones, and keep the ones that we have happy.

In the light of the kind of deep and pervasive competition that has developed in this state, and many others, since the Telecom Act, and we've had a couple of A4s for the company -- and I think that you commissioners have correctly recognized the evolution of competition from CLEC to recognizing in the most recent A4 that VoIP and wireless services are substitutable, do provide a competitive alternative to many customers in the state, if -- if not -- if not virtually all of them, and for that reason, this rule and many, many others were either amended or repealed during the last rulemaking.

CHAIRMAN DANNER: So could we -- could we --I'd like to separate out the -- the policy questions that you raise, I think, are all ones that we have to consider. But the question of whether we did something deliberately or inadvertently, is that material to where -- to the decision we're making today?

MS. ANDERL: Well, it -- it may be because

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1 the statement of purpose in the CR-101 and 102 was to 2 correct an error, an inadvertent error. If that was 3 indeed the case, that it was just a scrivener's error or 4 a typo or some, you know, overly enthusiastic redlining 5 that nobody caught, I think we might -- it'd be a 6 different story from where we -- where I think we really 7 are, which is what the rule -- the rulemaking didn't 8 technically notice, which is adoption of a service 9 quality standard, kind of de novo.

CHAIRMAN DANNER: So is there -- is there anything in the record that suggests that we took that step deliberately as opposed to inadvertently?

MS. ANDERL: Oh, yes, tons.

CHAIRMAN DANNER: In our transcripts? Ι mean, this is -- I mean, I'm not talking about things that the company's filed. I'm talking about things where commissioners talked or commissioners wrote in an order.

MS. ANDERL: Yes, there -- the rule adoption order specifically indicates this is a rule to be repealed during the work -- the 480-120-440 specifically indicated in the order signed by the commission as a rule that was being repealed. It is a rule that was redlined by staff or the workshop to be eliminated. was a rule that public counsel opposed the elimination

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- of. So there was discussion on the -- you know, in the record. I -- I don't think we had transcripts in that rulemaking. I think we just had a workshop. And it was maybe recorded, but I don't recall there being a court reporter.
- There was a matrix prepared by staff at the time of that rulemaking that showed the action to be taken for each of the 480-120 subsections that was under consideration, and it very clearly says "repeal." The competitive market will drive behaviors on this. There's no need for a rule. So yeah, I think it's -- I think it's crystal -- crystal clear.
- CHAIRMAN DANNER: Okay. And then, once again, the materiality of it, I mean, is -- is -- if we were to determine that it was inadvertent, it's your argument that we would need go back and amend the rulemaking, the 101, and start over?
- MS. ANDERL: Yeah, but I think potentially you have that issue before you in terms of whether there was adequate notice.
- COMMISSIONER RENDAHL: So even if it was -if it was not inadvertent, if documented issues, which I think is what staff is bringing forward, show that there may be an issue with the repeal of that rule, the commission can still go forward and look at that,

1 whether or not it was based on inadvertent or not. 2 MS. ANDERL: Sure. The commission can still 3 go forward and look at it. I'm not going to -- I 4 wouldn't dispute that. We're going to get in a minute 5 to why the spike, as alleged, does not support 6 reinstatement of a rule, but not quite there yet. 7 I do have a couple of handouts that are just 8 illustrative at this point. I think you're all well 9 aware of the state of competition, but these are kind of a good reminder, really, of where we are in terms of the 10 11 ILEC market share, if I may approach. 12 CHAIRMAN DANNER: You may. 13 COMMISSIONER RENDAHL: Thank you. 14 CHAIRMAN DANNER: Thank you. 15 COMMISSIONER JONES: Thank you. 16 MR. CUPP: Thanks. 17 MS. ANDERL: George, you want one? 18 MR. THOMSON: Thank you. 19 MS. ANDERL: Court reporter? 20 THE REPORTER: Thank you. 21 MS. ANDERL: So these are just graphic representations of data per the FCC's competition 22 23 report. We did just check, and, unfortunately, we were 24 not able to get year-end 2015 data. I don't know why 25 it's not available in the middle of 2016, but it's not.

But it's a -- the first page shows in the pie chart the difference between the market share in the 15 years since competition really took hold, and you can see that the ILEC has -- market share has declined pretty dramatically in face of the -- the non-ILEC, which includes CLEC and VoIP and wireless competition.

The second page just -- and these are total -- total Washington, so it includes CenturyLink and Frontier and those companies. We didn't break it out. The second page is just bar graphs showing the -- the data similar to the pie chart. And then the second one is -- just shows the ILEC market share decline. So you have competitive restraint on behavior here. We do not need a service quality rule to govern it.

And, honestly, as we get more into the discussion today, I think you'll see pretty clearly that whether this rule was in place or not would have materially affected any behaviors in terms of restoral during the storm. Because some of -- much of this spike, and I'm using air quotes there, was -- much, if not all of it, was due to force majeure issues that Mr. Grate's going to give more detail about. A rule simply cannot cause telephone poles that are snapped off and lying in the street to be replaced in 48 hours and wires strung on them. A -- a rule mandating 48-hour

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1 restoral cannot make the flooded rivers go down. 2 will not restore roads that have washed out and taken 3 conduit with them.

So -- and it -- and it really shouldn't, in a competitive market, drive companies to overstaff for unpredictable act-of-God-type events when staffing in that way. Even if it were possible to do so, could result in driving costs into the business to pay technicians who don't have anything to do during the non-force majeure 320 days of the year.

So what I'm saying at the beginning is in the 2014 rulemaking, you got it right. You recognized that there was competition. You recognized that there were a lot of rules that were no longer competitively neutral. Many of those hadn't been addressed in either the competitive classification waiver or in the A4. You undertook a -- a thoughtful, deliberate, fairly time-consuming rulemaking, with a lot of record and a lot of comments and a lot of discussion, and you repealed this rule along with others and amended others to better reflect 2015. And I think that's where we should stay.

Now, the question then arises to Commissioner Randal's question is, well, what if things really have gone downhill since the repeal of the rule?

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What if we think data shows that the rule is really necessary? We're here to tell you that the data does not show that. The spike that staff alleges supports the reinstitution of the rule really doesn't exist, on multiple levels.

And the -- the first one I want to talk about is, I hope, not hard to follow, but staff -- the spike only exists really because the rule was repealed, but not because any behaviors changed; in other words, staff only included complaints where violations were found. After 480-120-440 was repealed, staff started assessing violations under 411 and holding the company to a much stricter standard. 440 has force majeure exceptions. 440 had access exceptions where we couldn't reach the customer premises, locked gates, bad dogs, whatever. 440 had weekend and holiday exceptions.

Staff has determined to carry the 48-hour requirement over into its interpretation of subsection 411, but it did not carry over any of the exceptions that were going to be overruled. So, honestly, if you look at the spike, if the force majeure exemptions were in place, those wouldn't be violations and, therefore, those complaints would not be included in the graph. And the only thing that follows from that is you wouldn't have a spike. But we wouldn't have repaired

- 1 things more quickly. We wouldn't have necessarily had different staffing or shorter intervals. 2
- 3 CHAIRMAN DANNER: So do you accept that the interpretation in 411 is that -- is "promptly" meaning 4 48 hours? Do you think that's a reasonable 5 6 interpretation?
- 7 MS. ANDERL: Absolutely not. I think it's 8 completely arbitrary, and I think that "promptly" means 9 depending on the circumstances. You know, I mean, 10 "promptly" cannot mean 48 hours when you don't have a 11 pole in the ground to string your wire on. "Promptly" 12 cannot mean 48 hours when you don't even own the pole 13 that's laying in the street and have no authority to 14 replace it. "Promptly" cannot mean 48 hours when Avista 15 has 100,000 people out of power and we have to wait until power is restored before we can string our 16 17 telephone lines. "Promptly" can't mean 48 hours under 18 any of those circumstances.
 - CHAIRMAN DANNER: So on the spreadsheet now, we've got the blue, which is state of emergency; is that correct, Mr. Cupp?
- 22 MR. CUPP: Yes, that is.
- 23 MR. GRATE: Okay. And the -- the -- and one 24 again, the -- the orange is a different state of emergency in which --25

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1 CHAIRMAN DANNER: That's another state of 2 emergency. 3 MR. CUPP: In which the -- that one focused 4 on transportation infrastructure, the one in orange. 5 CHAIRMAN DANNER: Okay. And the blocks that 6 are in white in the middle and at the end are outside --7 MR. CUPP: Outside the storm that was 8 defined in those proclamations, yes. 9 MS. ANDERL: But I don't think we agree with 10 that, Your Honor. 11 MR. GRATE: No, not at all. 12 MS. ANDERL: Mr. -- Mr. Grate has all the 13 data about the force majeure events, and we'll go 14 through what our belief is on the timing of the force 15 majeures and the states of emergency. 16 CHAIRMAN DANNER: Okay. Do you want to do that later? 17 18 MS. ANDERL: We can break to him now if 19 it -- if it flows better for you. I'd be happy to --CHAIRMAN DANNER: Well, it flows better --20 21 I'm sorry, I'm just -- you know, my mind is not 22 necessarily linear. 23 MS. ANDERL: Okay. 24 CHAIRMAN DANNER: So I'll let you -- I'll 25 let you go through your presentation.

MS. ANDERL: I'm pretty linear.

2 CHAIRMAN DANNER: That's a good thing, I

3 think.

4 MS. ANDERL: I was going to say, I don't

5 have to be.

In any event, I think -- I think what's going to be cleared up is that all of these -- all of these outages on staff's December 2015 storm and restoral commitment detail were impacted one way or another. And that is because, even if we have an outage that -- or a -- a state of emergency that ends by the governor's proclamation, that doesn't mean we're done. We may have a lot of additional access issues. In fact, it's often not until the force majeure event is over and declared terminated that we can start rolling trucks. So to say that the governor declared this state of emergency and that you only get a pass during these periods of time in these counties is simply too restrictive.

Furthermore, when we have a state of emergency, we may well take crews and equipment from the nonimpacted counties or areas and move them into the impacted areas, which may, in fact, cause service restoral delays in non-force majeure counties. But I think, in the overall scheme of things, that's how you

- would want us to manage our business, is to say look,
 you've got a wet cable here, you're going to have to
 wait 72 hours instead of 48 because we've got -
 80 percent of our crew that normally serves your area is
 up there stringing wire in Spokane or Seattle.
- 6 If you start managing your business to a 7 rigid 48-hour standard and you say hey, you know, we --8 we can't move -- we can't move techs out of here because 9 we have a 48-hour restoral standard and it's 10 100 percent, that drives bad business decisions. And 11 I'm not saying that we would do that, but if you put us 12 in a position of either driving a bad business decision 13 or intentionally violating your rule -- and I don't 14 think that -- knowing all of you for as many years as 15 I've known you, and the reasoned decisions that you have 16 made over those years, I don't think you want to create 17 a rule that has that as an inadvertent outcome.

So anyway, force majeure, more for -- from Mr. Grate to come. In addition to --

COMMISSIONER JONES: Ms. Anderl?

MS. ANDERL: Yes.

COMMISSIONER JONES: Commissioner Jones on that point. So the -- for -- the network maintenance rule, though, does not have a force majeure exemption in it, correct?

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MS. ANDERL: That's correct.

COMMISSIONER JONES: But 440 did?

MS. ANDERL: It did.

COMMISSIONER JONES: So doesn't that work to the advantage of the company, to have a force majeure exemption? Because we've all dealt with force majeure over the years. I think we know what it is.

MS. ANDERL: Well, it did and it didn't. As I said, part of -- part of our being able to use that force majeure exemption is having the trouble tickets coded appropriately to force majeure. As you're going to hear from me in a minute, we have over 700 technicians in the state of Washington. And I think expecting a 100 percent accuracy force majeure recording the cause of the outage is probably not -- probably not realistic.

Furthermore, as I was just discussing, there may be situations where we have moved staff out of nonimpacted areas into the force majeure areas. And so say perhaps Yakima dodged the storm, Yakima may have delays because half their crews are gone helping the damaged areas. The Yakima crews aren't going to know to code their delays to force majeure because they don't have flooded roads.

So the force majeure exemption -- exemption is

- 1 helpful, yes, but it still -- kind of still doesn't get 2 up there, and especially when the rule is otherwise a, 3 you know, 100 percent in 48 unless you get an exemption. 4 Okay?
- Interestingly, that we -- our research, kind of 5 belatedly, not until our second round of comments, 6 7 disclosed that there is no similar rule or restoral of 8 power and natural gas outages in the state of 9 Washington. And I'm not sure why that's the case. 10 Believe me, to my friends at PSE and Avista, I am not 11 advocating for such a rule because I don't think it's 12 any more attainable for them than it would be for us. 13 But it's hard to imagine why a market that is as 14 competitive as telecom would need a standard like that 15 when -- when other essential utilities that -- where 16 customers, who clearly have less of a choice of a 17 provider, do not have that kind of a mandate.

And we don't have a 100 percent in 48 hours in any other state. I mean, other states do have, per Mr. Cupp's memo, 80 percent in 48, or 85 percent in 24. We don't think you need that sort of a standard at all. Given the -- like I said, the very, very, very tiny number of complaints -- I mean, we have almost 800,000 access lines in the state of Washington. You look at these complaints numbers, and sure, there's a spike, but

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it's because the top line of the graph is 50. If you put the top line of the graph at 800,000 and looked at number of complaints per access line, you wouldn't even see a bump. So I think -- I think we are, like I said, still talking about very, very, very small numbers under very, very, very extreme weather conditions.

Finally, I want to answer the question that the -- the commissioners asked during their briefing with staff last week, and that is for staffing numbers of technicians on our payroll who are qualified for service restoral. And I'm not sure exactly what the intent of the question was, but I surmised that the question was, you know, did we immediately adjust staffing levels after the rule was repealed to somehow save money, diminish service quality or something, because we no longer had to manage to this standard.

That is not the case, and I will -- I'll tell you about our staffing numbers. We weren't able to validate them until an 8:30 conference call in the car this morning, and so I don't have a handout for you, but we can file these if you wish. I can just read them off for you, though.

CHAIRMAN DANNER: That would be -- as long as we can get it into the record, that will be all right.

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MS. ANDERL: We've got quarterly numbers from the end of the fourth quarter of 2014, so 4Q 2014. We had 644 techs in the state of Washington qualified to work on service restoral issues. 10 '15, 635; 20 '15, 671; 30 '15, 679; 40 '15, 692; 10 '16, 754; 20 '16, 777. So -- and the rule was repealed in the middle of the second quarter of 2015.

As I'm sure you're aware, demand for broadband has increased. CenturyLink has rolled out Prism television service in the state. We're busier than we've been. And in the overall, we have increased staffing levels to respond to customer demands. These staffing levels did not increase or decrease based on the repeal of the rule. It did not increase or decrease based on the threatened reinstatement of the rule. think what we see here is our own internal metrics tell us when we need to hire people when we have unacceptable load-to-force issues or unacceptable installation or repair delays. And I think it's -- I think it's working the way it should be.

COMMISSIONER JONES: Ms. Anderl, I'm Commissioner Jones. On that point, just a point of clarification. So are these techs -- and I take your point on the increasing numbers after 3Q 2015. But because of the Triple Play offering that I'm bombarded

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- 1 with every month from CenturyLink, and I get all your advertisements, are these techs qualified to do service 2 3 restoration on broadband, Prism TV, and Legacy Voice, 4 the TDM network? Because, as you know, they are 5 different networks, very different networks.
 - MS. ANDERL: Yes, we asked that specific question. Every single one of the numbers I gave you is qualified to restor pods. Not all of them are qualified to work on broadband or television. So I think that's kind of what you care about, and that's why we asked that question.
- 12 COMMISSIONER JONES: Okay.
 - MS. ANDERL: Now, I did, in our comments -and I want to make this clarification. I did indicate that we had hired new techs and that we had a total of 515 as of the date we filed the comments. I -- I'll take the hit on that. I think I didn't ask the question right, and what I got -- when I got that 515 number, it was a Western Washington number because I was talking to somebody who is based in Seattle. So when we -- when we re-asked and we -- we did get the full state count data, that's why you see these numbers as higher than that 515 than I put in our comments.
- 24 COMMISSIONER JONES: Okay.
- 25 MS. ANDERL: So if you don't have any other

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questions for me, I think that's -- pretty much concludes my portion of the presentation. Mr. Grate does have more interesting pictures of the storm and some good discussion about the force majeure events that we experienced in November, December, and January.

> COMMISSIONER JONES: Just --

Commissioner Jones. One more question. So I did -with Judge Compta's help, I did pull the orders, so I'm looking at it. I don't see any description of the repeal of 440 in the narrative. I just see, you know, of all the rules we have like -- this was a pretty extensive repeal and amend rulemaking, wasn't it? And there are like 30 or 40 or 50 line items.

And you're right. It just says repeal, WAC 440-120-440 describes it. But there's nothing -there's nothing in the narrative, Ms. Anderl. We have narrative on damage reporting requirements, narrative on annual certifications where we agree and disagree with not just you but with AT&T and others. But is there anything in this order that can you point me to for narrative?

MS. ANDERL: I don't recall seeing anything in the order.

COMMISSIONER JONES: Okay.

MS. ANDERL: Like I said, I did read all of

1 the comments in that rulemaking. And I know that public 2 counsel specifically opposed the repeal of that rule, 3 and I know that it was very clearly laid out in the 4 staff matrix. 5 COMMISSIONER JONES: Okay. Thank you. 6 MS. ANDERL: My microphone's a little wonky. 7 It just keeps cutting out. Sorry about that. 8 COMMISSIONER RENDAHL: They are acting up 9 lately. 10 CHAIRMAN DANNER: Yeah, as soon as we get an 11 infusion of cash here, we'll -- so... 12 MS. ANDERL: I could maybe get one of our 13 techs to look at it. 14 CHAIRMAN DANNER: We can't wait that long. 15 That was a joke, just for the record. 16 COMMISSIONER JONES: Can you strike that 17 from the record, please? 18 MS. ANDERL: You guys are a tough crowd. 19 COMMISSIONER DANNER: I couldn't resist. 20 Mr. Grate? 21 MR. GRATE: May I approach the bench? 22 CHAIRMAN DANNER: You may approach. 23 MR. GRATE: Thank you. Handouts. This is a matrix. 24 25 COMMISSIONER RENDAHL: Okay.

1 CHAIRMAN DANNER: Thank you. 2 COMMISSIONER JONES: Thank you. 3 MS. ANDERL: Thank you. Did you give one to 4 John? 5 MR. GRATE: I did. 6 You didn't give me pictures. MR. CUPP: 7 MR. GRATE: You didn't get the pictures? 8 MS. ANDERL: He did now. I gave him my 9 pictures. 10 MR. CUPP: There you go. 11 MS. ANDERL: I think they are the same. 12 Thank you. MR. THOMSON: 13 MS. ANDERL: I think it's on. 14 MR. GRATE: We're on now. Good morning. 15 I'm Phil Grate. I'm director of regulatory affairs for 16 CenturyLink in Washington and Oregon, and my purpose is 17 to talk specifically about the force majeure events that 18 occurred in late 2015 and into 2016. 19 I have -- I have two handouts for you. 20 has a set of photographs at the front end of it, and 21 these are photographs that I pulled down from the 22 Seattle Times website. I believe these were taken on 23 December 9th and published on December 10th, and they 24 just illustrate the extent of the storm damage that 25 occurred in the Puget Sound area. I think the -- one in

1 the upper left-hand corner and the lower -- yeah, upper 2 left and lower right are both from Issaquah. I don't 3 know the locations of the two flooding photos. But --MS. ANDERL: I think one of them was Monroe. 4 5 MR. GRATE: Might have been Monroe. 6 Looks -- looks a little like Monroe. But, in any event, 7 this just -- and there are many, many, many more 8 pictures like this on -- on the Times website. 9 I also have handed out a two-page matrix. 10 And that matrix is something that I -- I developed by 11 reviewing the monthly reports coming from the state 12 Emergency Operations Center monthly reports. They have 13 a warning center monthly report set. It's -- covers the 14 period from January 2015 through June 2016. And what it 15 shows is the activation level that occurred at the 16 Emergency Operations Center during that 18-month period. 17 I only showed phase two and phrase three. 18 Phase one is normal operations. Phase two is a 19 heightened level of operations for events like flooding. 20 Phase three is fairly rare and is used in the case of 21 forest fires and -- and extreme emergencies. 22 And the -- the point I want to make with 23 this, if you look at the matrix, starting about one, 24 two, three, four, five, six down on the left, the date 25 November 11 through November 17, the operations center

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was at phase two for a period of seven days. And then on November 18th, it jumps to phase three. And there's -- on the -- the right side, then, is all the weather events that were occurring during this period of time that caused the -- the operations center to be activated.

Then on the next page, the operations center goes back to phase two and remains in phase through -two through December 8th to support recovery efforts relating to the previous month's flooding and weather-related events. Jumps back up to phase three on December 9th and is there for a couple of days. And then at the bottom of the page, on December 11th, it goes back to phase two and remained there through January 15th, for a total of 36 days and, again, because they were in support of recovery efforts relating to the previous month's flooding and weather-related events.

So there was a long period of time in -- in that -- those winter months when the operations center was activated to support emergency conditions and recovery. I --

CHAIRMAN DANNER: Mr. -- excuse me for interrupting.

> MR. GRATE: Sure.

> > CHAIRMAN DANNER: Now, on this -- this

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1 sheet, is the reasons given, is that your language? Is 2 that your language or is that the --3

MR. GRATE: No, I copied that.

CHAIRMAN DANNER: That's their language?

MR. GRATE: I copied their language.

CHAIRMAN DANNER: Okay.

MR. GRATE: Okay. So the other handout, then, behind the four pictures, these are items from the governor's office. And, effectively, what there are are two requests for federal emergency relief. One was made on January 8th; the other was made on January 25th.

And the reason I have these is because they provide a fairly succinct explanation of what was going on in terms of the force majeure events that occurred during that period. And I -- I will not walk you through all these in their entirety, but I think it's important to understand some of the high points here.

If you look at the first item, it says, "Governor Inslee requests federal disaster systems for rainfall and windstorm." I've highlighted -highlighted the key points here, and the -- the main point is that Washington State, from November 12th through the 21st, had a system of rain pulses that produced a powerful windstorm on November 17th. It most strongly affected Spokane County and --

1 Am I still on? 2 MS. ANDERL: No. 3 CHAIRMAN DANNER: No, you went off. 4 MR. GRATE: Okay. And Snohomish County. At least 200 -- or, 522 utility customers in Washington 5 6 State lost power during that --7 MS. ANDERL: Thousand. 8 MR. GRATE: Thousand, excuse me, 522,000. 9 Moving on to the governor's actual request 10 for federal relief, dated January 8th, I've -- I've highlighted on the left-hand side the key points, I 11 12 think. And the most important point is to understand 13 that there was a winter -- a series of winter storms, 14 not just one, but pulses of winter storms, from 15 November 12th to the 25th that created very high winds, 16 flooding, landslides, and mudslides. 17 If you skip to the second page of that, at 18 the bottom there, it says, "High winds struck across the 19 state on November 17th with the strongest winds recorded 20 in the mountains," and it talks about the high winds 21 that were experienced. 22 On the third page, under "State and Local 23 Impacts," it points out that, "The Washington State 24 Emergency Operations Center activated to full phase three on November 18th after reports of major damages to 25

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- 1 almost half the counties and many tribes in Washington 2 State." So the damage was very widespread.
- 3 And on page 4, I've highlighted a section The lower portion of that talks about, "On 4 5 Tuesday, November 17, 2015, Avista Corporation in 6 Spokane County experienced the largest outage in the 7 company's 126-year history, with damage to an estimated 8 700 miles of overhead power lines resulting in 180,000
- 10 And I think I'll stop there. There's 11 certainly more there to read.

Spokane County customers without power."

- 12 Oh, you want me to talk about -- okay. 13 Let's qo --
- 14 MS. ANDERL: It's page 5.
 - MR. GRATE: -- to page 5. And there's a picture in the lower right corner of a broken-off power pole there. And if you look just above there, it says, "A reported 817 trees were down in the city of Spokane street right of way, and there were 62 city intersections without power."
 - So the wind -- the devastation from this storm in terms of wind was extreme. And they -- the effect of that, then, although the windstorm subsided, the effects lingered for weeks in order to be able to restore service. And so the company was dealing with

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1 that situation.

> And then -- and I'm going to now move on to the next statement from the -- the press release from the governor. We get another storm, or system of storms. It hit Washington State from December 1 through December 4 and --

> > MS. ANDERL: Fourteen.

MR. GRATE: -- or 14, excuse me. Thank you, 14, and was very, very widespread, very heavy rainfall, and covering many of the counties in the state, but especially the Puget Sound area.

So then moving on to the governor's request for emergency assistance, this is highlighted -- the highlights are in pink. The request is for -- the declaration of a major disaster for Washington as a result of damages from a winter storm on December 1 through 14, a two-week-long storm, including straight-line winds, flooding, landslides, mudslides, and a tornado.

The section below describes the -- the weather event and how much rain was experienced. You saw the pictures there. If you go to page 2, given the vast amount of rain that Washington experienced through the first half of this incident period on December 9, the Washington State Department of Natural Resources

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released a slan -- landslide hazard information indicating the precipitation-induced shallow landslide hazard in Washington State was at an extreme level for the majority of the state. So the state was complete -was waterlogged.

There were also high winds reported at many places, especially in the Puget Sound area and the San Juan islands. The winds blew down dozens of trees and knocked power out for up to 100,000 people. The final wind event occurred on December 10 and tapered off through December 11. Puget Sound Energy reported a peak of nearly 200,000 people without power.

On page 3 the Washington State Emergency Operations Center activated on December 9th -- 9 in support of local state and tribal jurisdictions. was their phase three activation to -- to deal with the devastating effects of this storm. And they stayed at phase three for a couple of days and then went back down to phase two for -- for the 36 days I mentioned earlier.

And if you just take a moment to leaf through the pages, there's several photographs here of the kind of damage that was caused, particularly the -- the landslides, a lot of roads that were washed out, local flooding, fallen trees. On page 7 there's the path of the tornado.

1 So the point being that this -- these were not 2 just short-term emergencies. These were huge, major, 3 long-term weather events that caused widespread and --4 and severe damage. So the force majeure event, I think, 5 is -- is fairly described as lasting from early November 6 pretty much straight through at least till the middle of 7 January, if not later, as -- as evidenced by the 8 governor's request for federal assistance. 9 CHAIRMAN DANNER: All right. Are there any 10 questions from --11 Oh. Go ahead, Mr. Grate. 12 MR. GRATE: Oh, I -- Ms. Anderl just asked 13 me to ask if there were any questions. 14 CHAIRMAN DANNER: Commissioners, are there 15 any questions? 16 COMMISSIONER JONES: No questions. 17 CHAIRMAN DANNER: All right. Thank you very 18 much. 19 One question I have for you, Ms. Anderl, you 20 have 800,000 access lines in the state, or thereabouts? 21 MS. ANDERL: Give or take. 22 CHAIRMAN DANNER: And for people who are 23 suffering outages, do you know how many of those people 24 are landline-only or have no other options when they 25 have an outage?

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1 MS. ANDERL: I know that the availability of cellular is somewhat geographic, and we, I think, are 2 all familiar with complaints from the San Juan Islands, 3 4 that cell service is spotty in some locations there. 5 There may be people in those areas, may be people in 6 areas in Southeast Washington, such as Garfield, when we heard about the -- from the 911 folks when we were 7 8 talking about the operator-interrupt services, that 9 there were more heavily dependent landline people. I 10 don't know if that is a cultural and demographic 11 phenomenon because they're rural and elderly or it's 12 because they really don't -- which is what the 911 13 people said, or because there simply isn't sufficient 14 cell phone penetration.

I know that on a customer-by-customer basis, you may find ones who do not have a competitive alternative, but I know the commission's finding has been that telephones service in the state of Washington in general is subject to effective competition. And so it's, I think, few and far between, people who do not have alternatives. In fact, some of the people whose complaints I read during this period of time reacted to the extended service commitments by leaving us and going to another company.

CHAIRMAN DANNER: So I know as -- as a

- 1 general matter, we can make those kinds of averages.
- 2 Because, I mean, I know I live in Olympia, and if I want
- 3 to, I can switch back and forth from landline to
- 4 cellular or one of the other or both or neither.
- MS. ANDERL: Or Comcast, probably. 5
- 6 CHAIRMAN DANNER: But -- but I'm not sure
- 7 that -- I mean, I think that this commission has
- 8 acknowledged that there are pockets in the state that do
- 9 not have those kinds of choices. In fact, when we
- 10 established competitive classification for Frontier, one
- 11 of the conditions was that we were going to make sure
- 12 that they averaged rates across the board to take
- 13 care -- you know, so that they would address those kinds
- of pockets. 14
- 15 So I'm just -- I just want to note that --
- 16 that -- that when we have outages that continue for long
- 17 periods of time, it's not -- it's not a matter in every
- 18 case that a customer can simply make a competitive
- 19 choice because the competitive market is not necessarily
- 20 extending to all communities.
- 21 MS. ANDERL: I understand what you're
- 22 saying, Your Honor, and I will tell that you our systems
- 23 do not distinguish between customers who have
- 24 competitive alternatives and customers who do not. And
- 25 our service restoral priority is not dependent on that.

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- So we certainly don't leave people out of service longer because they have a competitive alternative, nor do we leave them out of service longer because they don't. We get -- we roll trucks and we send technicians and we get service restored as soon as the infrastructure and resources and roads allow us to do that.
- CHAIRMAN DANNER: Right. And I'm not -- I'm not arguing about that point. It's just that there are people for whom an outage is -- is an outage, and sometimes it is because there are no other services available. Sometimes it is demographic for elderly or rural people.
 - MS. ANDERL: Right, and I think the number of complaints that you see, that this commission fields, for service outages outside of force majeure events should give you a high degree of confidence that that's not a problem.
- 18 CHAIRMAN DANNER: All right. Thank you.
- 19 Any other questions for either Mr. Grate or
- 20 Ms. Anderl?
- 21 COMMISSIONER RENDAHL: No.
- 22 COMMISSIONER JONES:
- 23 CHAIRMAN DANNER: Yeah.
- 24 COMMISSIONER JONES: Yeah. I appreciate
- 25 Mr. Grate go -- going through in some detail the

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- governor's Stafford Act or the declarations of natural disasters and such. We had a very detailed briefing from Avista on storm restoration priorities, I think it was in about the March time frame. Were you able to attend that one?
- 6 MR. GRATE: I'm afraid I -- I wasn't,
 7 Commissioner Jones.
 - COMMISSIONER JONES: So the reason why -- is there any specific reason why you're raising these force majeure-type events? Because under 440, if we were to reinstate it, there would be an exclusion. Is there anything specifically with SEOC or with Avista or SnoPUD, one of the electric power companies, where you feel that you're not able to get to the node or the site where you can restore service in a prompt and timely way, let's say 48 hours?
 - MS. ANDERL: Do you want me to answer it?

 MR. GRATE: Please do.
 - MS. ANDERL: Your Honor, if I may address that, I think that there is no problem that I would identify with power companies providing access. It is simply that 48 hours is sometimes impossible.
- I mean, we -- we heard from Avista that
 there were hundreds of thousands of people out after
 five days because they had 800 trees down in Spokane,

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and each one of those had to be chopped into little tiny pieces and moved away before a pole could even be restored and wires strung, and then the power wires have to be strung before the telephone wires can be strung.

So I would not levy any criticism at any of the power companies. I think they brought crews in from everywhere as well and worked as hard and fast as they could. The reason that we're raising the force majeure issues is to illustrate to you that the spike in complaints is not really a spike. Spike is kind of -- I don't want to say manufactured, but it's -- it is what will happen when there is a force majeure event, whether there is a rule or not. And the rule cannot make a power company restore service faster, or the rule cannot make, in a force majeure event, the company -- the telephone company restore service faster.

COMMISSIONER JONES: Just one follow-up, and I think Commissioner Rendahl has a question.

The electric power companies have a mutual aid sharing agreement, as you may know. So they bring in crews, under a formal agreement, electric power companies all throughout the Western region, to help competitors, all -- all step in, all -- all manner of companies. There's nothing like that for the -- for the telecommunications or the communications industry,

- 1 right?
- MS. ANDERL: Nothing formal. I'm told that 2
- 3 there are informal arrangements. And, of courses,
- 4 because of the breadth of our footprint in the state of
- 5 Washington, we often can, you know, provide mutual aid,
- 6 as it were, for ourselves because we just move people
- 7 out of the unaffected area.
- 8 CHAIRMAN DANNER: And do you move crews in
- 9 from out of state?
- 10 MS. ANDERL: We have in the past. I -- I
- 11 don't know if we did in -- in these cases. I think we
- 12 did -- may have moved some folks up from Oregon, but I
- 13 think Oregon was kind of hammered too. So it's a -- a
- 14 question of how quickly can you get people in, how far
- 15 do they have to travel.
- 16 COMMISSIONER JONES: Okay.
- 17 MS. ANDERL: We certainly do it when it --
- 18 when it makes sense to do it.
- 19 CHAIRMAN DANNER: Okay. Mr. Finnigan, you
- 20 were going to -- you were -- you were moving towards the
- 21 microphone when we were talking about mutual aid.
- 22 MR. FINNIGAN: Yes. Rick Finnigan on behalf
- 23 of the Washington Independent Telecommunications
- 24 Association.
- 25 As a result of an e-mail that I received

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1 from John Cupp, which was sparked by a commissioner question, I did talk to some of the members to confirm 2 3 my understanding of what -- what the practice has been. 4 And the practice is that if a company, a WITA member, is 5 unable to do the work themselves, they just get on the 6 phone and start calling other WITA members, and anybody 7 who's got a crew available will dispatch it. It's not a 8 formal written agreement, but it's just a matter of, you 9 know, it's going to be your turn one day so you're going 10 to help your neighbors when you can.

And, if requested, we dispatch -- our members have dispatched people to aid CenturyLink if -if they call and -- and request help. So there's a pretty good cooperative network. It actually exists mostly at the tech level. But the -- at the WITA level, the managers are all aware of and encourage it. And so there is a cooperative effort that goes on.

MS. ANDERL: And sometimes it's, you know, just to kind of -- point of clarification, sometimes it's not a lack of crews or staffing. Sometimes it's that the bridge is washed out and you can't get there and that causes the delay, or the road is washed out or it's closed because it's flooded.

One of the -- I think the second letter to the president, the emergency declaration, has a chart in

1 it showing the road closures and a narrative description 2 of how many roads in King County were closed. So we may 3 have had people in the garage ready to go, maybe we 4 dispatched them someplace else, but maybe there was a 5 known outage that we would have liked to repair but we 6 had to wait until we could access the area. 7 CHAIRMAN DANNER: All right. Thank you. 8 COMMISSIONER RENDAHL: So that was the 9 question I was going to ask. It was about mutual aid. So I appreciate all the information, but it spurred 10 another question for me, which is: You mentioned 11 12 earlier in your presentation -- or you did, Mr. Grate? 13 Okay -- that sometimes it's somebody else's pole. So 14 would that be the power company's pole, or could it be 15 another telecommunication's company pole, or is it 16 usually the power company? 17 MS. ANDERL: Usually it's either, you know, 18 Avista, PSE, or a PUD pole that we're on, or Seattle 19 City Light. Maybe it's a jointly owned pole. 20 COMMISSIONER RENDAHL: Okay. Thanks. 21 CHAIRMAN DANNER: All right. Are there any 22 other questions for Mr. Grate or Ms. Anderl? 23 COMMISSIONER JONES: No. 24 CHAIRMAN DANNER: Okay. Thank you.

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Mr. Thomson, we're going to turn to you. Any comments

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1 this morning?

MR. THOMSON: Thank you, Mr. Chairman. 2 Yes, I have a few comments. Commissioners, ladies and 3 4 gentlemen, my name is George Thomson. I represent 5 Frontier Communications. And today I'd like to share 6 Frontier's thoughts on the staff proposal to reimpose 7 the service quality measure that this commission 8 consciously addressed and repealed only a little over a 9 year ago.

Ultimately, to put our bottom line up front, this proposed rule is a misguided attempt to solve a problem that really doesn't exist. Let's talk a little bit about the commission's philosophy and policy on competition. You'll probably hear in the future, as you have heard in the past, quite a bit of discussion, particularly from the ILEC community, about a level playing field in the state of Washington. And this commission, in a variety of dockets over the past ten years, has expressed its support, generally, of competitive neutrality in the telecommunications industry.

So a question that arises out of that particular policy that the commission is following is:

How does passing a rule that affects, at best,

30 percent of an industry that's highly competitive

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promote the competitive neutrality that the commission has been seeking over this period of time? And that, furthermore, asks the question: What problem are we trying to solve here, in actuality? What evidence is present in the record here today, in this rulemaking, that there's a chronic problem with all or any of the ILECs meeting repair or impairment standards? And what evidence is there present in the record that there's been any change at all to Frontier specifically meeting these repair standard or impairment standards since the formal rule was repealed in early 2015?

I think the state prides itself generally on being somebody -- being a -- a community that's progressive as opposed to regressive. And I think that the reimposition of this kind of a service quality rule is really a step back toward rate-of-return regulation at its root.

This is a rate-of-return-type metric. I mean, I think no one would argue that this metric was developed at a time when consumers had no competitive alternatives. We were in a monopoly environment. This rule and others like it that address service quality were really focused on the fact that consumers, rate-payers, had no alternative. They were stuck with one provider, and then there had to be a governor on

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- 1 that provider. But that governor isn't really necessary 2 in a highly competitive environment. So this proposed 3 rule is really a -- a remnant of monopoly regulation. 4 And we don't have a monopoly situation in this industry.
 - I think the commission made a conscious choice to repeal this sort of regulation in order to further its own off-stated goal of competitive neutrality. And so one of the hallmarks of that particular policy choice on the part of the commission was the grant to Frontier of a competitive classification back in 2013.
- 11 You know, after all, this commission made a very 12 deliberate, well-researched,
 - extensively-covered-in-the-record decision to allow Frontier a competitive classification as opposed to a rate-of-return classification over three years ago. And I think that was a -- a reflection of an extensive record that there was a vibrant and competitive intermodal market for telecommunication services in the state.
 - And that finding, in turn, triggers the legislature's mandate that competitive telecommunications companies, like Frontier, should be subject to minimal regulation. And reinstating this proposed rule seems to run contrary to that express direction of the legislature.

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And I won't try to beat the horse more than it's already been beaten here, so -- I do want to address, though, that the -- the standard of perfection; in other words, that there's no percentage that's been applied to this proposed rule of the number of outages or impairments that have to be fixed in a particular period of time. Perfection is really not an achievable standard. And so the only conclusion we can draw from that is that this is a -- a rule that might be designed to drive violations, or quarantee violations.

So Frontier asked the commission specifically to consider the fact that there's an inherent inability for any human endeavor to be perfect. I -- I hope we wouldn't have any sort of argument on that particular point. We all live every day with human frailty, mistakes, misquided -- although well-intended -- actions that don't turn out quite right. And we're all familiar with that.

So we would submit that just the -- the prospect of the loss of our customers in a highly competitive environment is a sufficient measure to incent us to address customer issues promptly, of any sort, not just out of service or service impairment. Because if we don't, customers are going to vote with their feet, and they can vote with their feet in Washington.

1 These --COMMISSIONER RENDAHL: So, Mr. Thomson --2 3 MR. THOMSON: I'm sorry. 4 Commissioner Rendahl? COMMISSIONER RENDAHL: So if this rule isn't 5 6 reinstated and staffed and the commission is the only 7 service quality rule we have for customers who are 8 landline-based, which I admit is diminishing, how do we 9 interpret "promptly"? 10 MR. THOMSON: An excellent question, 11 Commissioner. And I think that is one of the sources of 12 the issue here today. The commission itself has never 13 interpreted "promptly" to mean 48 hours or 72 hours or a 14 week or a month. This is a staff interpretation, 15 admitted by Mr. Cupp, and based on nothing more than a 16 dictionary definition. And the unfortunate piece of --17 COMMISSIONER RENDAHL: Well, isn't that an 18 appropriate place to look when you just have a word? 19 MR. THOMSON: It might be the appropriate 20 place to start, Commissioner, but it may not be all of 21 the analysis that's needed for complex as -- as complex, 22 with as many moving parts, as an industry that may be 23 affected by force majeure events, an industry that may 24 be affected by competition, an industry that may be 25 affected by the inability to control the facility that

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1 our cables are on.

> You know, Mr. Grate and Ms. Anderl went through a rather detailed exposition of the fact that in many cases, and in Frontier's case as well, we don't own these poles. They are owned by the PUD, they are owned by PSE, or we own them jointly with the PUD. And frankly, their first priority for restoral will be electricity. And, you know, rightly so, in many cases. Electricity is the dangerous piece on the pole.

> And so the -- the action of going out and repairing, obviously, is going to be focused on an electric line that's dangerous to the public. But that doesn't necessarily allow Frontier, as Ms. Anderl talked about in CenturyLink's case, to roll a truck until the power company is finished with what it's doing on that pole.

> > CHAIRMAN DANNER: Mr. Jones?

COMMISSIONER JONES: When you talked about perfection, were you referring to -- I think you heard my questions on the coding issue for -- or, what Ms. Anderl talked about, coding force majeure events on a trouble ticket. Is that what you're referring to, that your techs will not be perfect in coding force majeure events?

MR. THOMSON: Well, I think that's certainly

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- 1 true, Commissioner, but that wasn't what I was referring 2 to.
- 3 COMMISSIONER JONES: What were you referring 4 to?
- 5 MR. THOMSON: I was referring to the fact 6 that the standard doesn't allow for any deviation from 7 48 hours under this proposed rule.

8 COMMISSIONER JONES: Okay.

MR. THOMSON: So that there will be cases --I mean, as I said, we're all human. There will be cases where we cannot get to a -- a pole or an underground conduit that's been washed away by a mudslide --

MR. JONES: Okay.

MR. THOMSON: -- or something like that until other people have been there prior to us and have done work that was instrumental in -- in getting that site ready for the telephone company to come and make their repairs.

COMMISSIONER JONES: I'm reading the language of the proposed rule now, and 480-120-441, it says, "The company must repair all out-of-service interruptions within 48 hours unless it is a force majeure event, in which case the repair must be made as soon as practicable."

So "practicable" to me -- we can refer to

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- 1 the dictionary, I don't have it with me -- but I think 2 that gives the company quite a bit of leeway in terms 3 of, you know, coordinating with the electric power 4 company and the -- the county officials. 5 And then it basically says, "The 48-hour 6 requirement does not apply to out-of-service 7
- interruptions that are part of a major outage." So do 8 you have any problems with our major outage rule in 9 48 -- in 412, in the definition there, or are you 10 comfortable with that?
 - MR. THOMSON: It's not something I've thought about at length, Commissioner, I mean --COMMISSIONER JONES: Okay.
- 14 MR. THOMSON: -- simply because it's not a 15 subject for this particular rulemaking.
- 16 COMMISSIONER JONES: Well, let's talk about 17 Oso a little bit. I think your company, from all I can 18 tell, from both FCC officials and my own observations, 19 you did a commendable job in restoring service working 20 with Peace Haps during Oso.
- 21 So was Oso covered under this rule, the 22 previous rule, or the current rule? Just kind of 23 refresh my memory on that. When did that occur?
- 24 MR. THOMSON: Well, the rule wasn't in place 25 at the time of the tragedy.

COMMISSIONER JONES: So --

MR. THOMSON: So that --

COMMISSIONER JONES: So the old rule applied under 440, so you had a force majeure exception?

MR. THOMSON: That would have been our -our argument had staff found violations of the
out-of-service rule. But I think that's a perfect
example of a circumstance of force majeure, something
beyond a company's capability to affect up front, and
something that the company had to take extraordinary
measures to get repaired, even after 48 hours had
expired. I mean, I don't think that people were allowed
on site in the first 48 hours. And frankly, quite a way
beyond that, probably the next 10 to 14 days, as the
recovery effort went on for folks and -- and remains
that happened to be under that mud.

The company certainly would have claimed a force majeure in that event. But there were other events that may or may not fall into a force majeure event that aren't accounted for under the proposed rule. For instance, if a customer has called in a trouble ticket and a tech is dispatched within the 48-hour window to that -- that person's residence and the person, for whatever reason, doesn't happen to be present and there's a large dog in the backyard chained to something

1 and within hailing distance of the power pole, or the 2 utility pole that's in that backyard, sometimes our 3 techs are unwilling to go in the backyard and do their 4 thing --5 COMMISSIONER JONES: Right. 6 MR. THOMSON: -- when the owner isn't 7 present. 8 So there are those sorts of issues that 9 would be a potential violation under the rule, which, in 10 this case, I wouldn't ascribe that to any fault on the 11 part of the telephone company. 12 COMMISSIONER JONES: I see. Mr. Cupp --13 CHAIRMAN DANNER: But that would fall under 14 an exception of "as soon as practicable." I mean, 15 obviously, if, you know, there's no one home, you can't 16 get onto the premises, or there's a large dog in the 17 way, that might go to the definition of "practicable." 18 It may, Mr. Chairman, but then MR. THOMSON: 19 again, we're not sure how staff's going to interpret 20 that. And I don't think that that's been discussed at 21 length within the context of this room. 22 CHAIRMAN DANNER: Okay. 23 MS. ANDERL: If I could just interject. May 24 I? 25 COMMISSIONER JONES: Yes, you may, and then

- 1 I just want to go to Mr. Cupp.
- 2 MS. ANDERL: I mean, again, those types of
- 3 exceptions depend on detailed technician account notes
- 4 that would have to be painstakingly researched hand by
- 5 hand, and making sure they're accurate. Maybe the
- 6 technician just wrote "no access"; maybe they wrote
- 7 "dog." We may not be able, if violations are assessed,
- 8 to defend ourselves against the alleged violation based
- 9 on the -- the type of recordkeeping that would be
- 10 required. And is that type of manual effort really
- 11 justified by their alleged problem? And I would just
- 12 say no.
- 13 COMMISSIONER JONES: Okay. Mr. Cupp, Oso.
- 14 I referred to the Oso landline --
- 15 Yes, sir. MR. CUPP:
- 16 COMMISSIONER JONES: -- landslide. I know
- 17 it's not a subject of today's hearing, but -- but did
- 18 staff receive complaints and -- on -- during the time of
- 19 that terrible tragedy?
- 20 MR. CUPP: I'm sorry, I really don't know.
- 21 I didn't look at that.
- 22 COMMISSIONER JONES: Okay.
- 23 MR. CUPP: I -- I don't remember the exact
- 24 date of that. Does anyone?
- 25 What was the exact COMMISSIONER JONES:

1 date? Does anybody know? Do you know, Mr. Thomson? MR. THOMSON: Wasn't it the fall of 2014? 2 3 COMMISSIONER RENDAHL: I believe it was in 4 April of --5 CHAIRMAN DANNER: 2014. 6 COMMISSIONER RENDAHL: -- 2014. 7 COMMISSIONER JONES: 2014. All right. So 8 the old -- the old rule before it was repealed --9 MR. CUPP: Correct. 10 COMMISSIONER JONES: -- would have applied. 11 MR. CUPP: Yes, sir. 12 COMMISSIONER JONES: But you don't happen 13 know if we --14 MR. CUPP: I don't. 15 COMMISSIONER JONES: -- if we received any 16 complaints from Frontier customers? 17 Anyway, you might want to provide that information for the record. 18 19 MR. CUPP: I show -- excuse me. I show --20 the chart that I made for the CR-102 --21 COMMISSIONER JONES: Right. 22 MR. CUPP: -- I show one violation in March 23 2014. 24 COMMISSIONER JONES: Okay. 25 MR. CUPP: But I -- sorry, I don't have any

- 1 detail on the location of that complaint.
- 2 COMMISSIONER JONES: All right. That's all
- 3 I have.
- CHAIRMAN DANNER: All right. Are there any 4
- 5 other questions for Mr. Thomson?
- 6 All right. Then, Mr. Finnigan, do you have
- 7 anything you'd like to share with us this morning?
- 8 Just very briefly MR. FINNIGAN:
- 9 Commissioner Danner and Commissioners -- Chairman Danner
- 10 and Commissioners.
- 11 We filed some very brief comments, and I
- 12 just want to highlight a couple of things. For WITA
- 13 members, fortunately in the past, and I hope in the
- 14 future, this sort of issue has been more philosophical
- 15 than -- than practical. From a -- and there's a --
- 16 there's some reasons for that. Our members tend to have
- 17 a higher percentage of buried plant than aerial, and
- 18 have been fortunate in terms of being able to restore
- 19 outages where -- where they've occurred.
- 20 But from a philosophical standpoint, our
- 21 members feel like they are facing more and more
- 22 competition every day. And as we said in our comments,
- 23 if you don't take care of your customers, you're going
- 24 to lose them. And our members serve populations that
- 25 tend to be more elderly than the statewide average and

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in more rural areas than the statewide average. So it's a practical problem that they face on a -- on a -- on a daily basis. So from a philosophical standpoint, we'd -- would oppose reinstatement of the rule.

Now, there's been a lot of talk about, well, we got the force majeure exemption and we got other things that we can put into a rule, but that sort of begs the question of the point of whether you actually need a rule or not. And from the presentations that have been made here today, I think it's pretty clear that we -- an unusual event occurred and it caused outages and service restoral issues.

But enacting a rule for day-to-day business standards based on an unusual event shouldn't be the driving force for consideration of putting a rule into effect. It should be what is occurring on a normal business standpoint: Is there a problem in restoring service? Have they cut -- have the telecommunications companies in Washington cut their staff back so -- so much they can't meet normal demand? That should be the question that's being asked, not how do we -- how do we address a very unusual problem.

So from the standpoint of what should be used to adopt a -- a rule, I don't think there's enough here that says that the rule should be reinstated. So

- 1 those are the two points I just want to emphasize.
- 2 CHAIRMAN DANNER: And can you say whether
- your companies did, in fact, cut staff or not cut staff
- 4 after this rule was repealed?
- 5 MR. FINNIGAN: They haven't cut staff after
- 6 this rule. They don't have staff to cut.
- 7 CHAIRMAN DANNER: And Frontier, can you make
- 8 | the same statement?
- 9 MR. THOMSON: Mr. Chairman, we can state
- 10 that we've had no more than a 3 percent fluctuation in
- 11 our staffing levels for techs from the fourth quarter of
- 12 2014 through second quarter 2016.
- 13 CHAIRMAN DANNER: Thank you. All right.
- 14 Are there any questions for Mr. Finnigan?
- 15 COMMISSIONER RENDAHL: No.
- 16 COMMISSIONER JONES: No
- 17 CHAIRMAN DANNER: Okay. Are there any
- 18 | questions you want to turn back to staff at this point?
- Okay. In that case, is there anyone else in
- 20 the room or on the bridge line who wishes to participate
- 21 in the hearing this morning?
- Mr. Cupp, you look like you wanted to say
- 23 | something.
- MR. CUPP: Is it all right for me to -- to
- 25 respond to --

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1 CHAIRMAN DANNER: This is --

2 COMMISSIONER JONES: Absolutely no problem.

MR. CUPP: Thank you. First of all, I didn't mean in any way in my memo, or any of my correspondence with the companies, to discount or deny that there were storm events over the last winter. I know they were very bad.

I wanted to point out, though, that there was -- there was a major storm -- excuse me. I'm not sure if I am on. There was a major storm in 2012. I know this commission -- I think we were closed for a week. I know that I was out of power at home for a week. I was out of telephone service for my landline for a while. I didn't file a complaint. I knew there was a major outage.

The -- so I'm well aware that there were some severe storm issues, and so were our staff. And over that -- the first six months of 2012, I found -actually, I think I said in my memo that I found four violations of WAC 480-120-440. I did -- there were five total between CenturyLink and Frontier. And staff takes into consideration that there is a storm, that these aren't just the company just not getting to someone or -- you know, they -- they understand force majeure. They understand major outages.

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1 Ms. Anderl mentioned violations and the 2 commission -- the commissioners would probably -- I don't remember her exact words, but would likely be 3 4 reasonable if these violations were brought forward. 5 All the violations -- and I think I say this in the 6 memo -- all the violations mentioned in this data that I 7 used for the tables and graphs are based on informal 8 complaints, which means the violations are alleged if --9 and, as such, they -- there are no penalties attached to 10 these violations. There's no potential for that in --11 in an informal complaint.

So -- and I also believe that if these did go formal and come before the commission, that each violation would be looked at under -- you know, as -whether or not it was reasonable, what were the conditions. So I wanted to make that point.

I'm sorry, do I keep cutting out? It's hard to tell if my mic's on or not.

COMMISSIONER JONES: No, we can hear you.

MR. CUPP: And I also want to point out that The number of landline customers is it's true. dwindling. I don't know about the number of landline customers who have no access to other technologies. I -- I don't believe geography is the only reason people

still have landlines. I know my mother lives here in

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town, and she has access to a lot of different things that she won't use. During the storm in 2012, she had her neighbor call me because she -- she didn't know how to use her own cell phone to call me. She didn't think she could charge it since the power was out and she didn't have a generator.

So, anyhow, I just wanted to really make sure that I didn't make it sound like I didn't realize that there were some severe storms last winter because there were, and they -- they were quite serious. I do feel like the staff would consider, as they did in 2012, the nature of what's going on when they got calls from customers about their phone not working. And had they had a rule that excluded force majeure or major outages, they would have acted accordingly. So these -- the spike, or, you know -- would not -- would not exist. We wouldn't be here talking about this.

CHAIRMAN DANNER: All right. So under -under 411, basically you get an informal complaint, and if it exceeds 48, you log it -- or 48 hours, you would log it as a violation?

That is, I believe, how our --MR. CUPP: our current staff is being trained to handle outages, yes.

CHAIRMAN DANNER: And then if that informal

1 complaint were to go formal and come before us, then 2 that would be a -- that would be a matter to be 3 litigated? 4 MR. CUPP: Right. 5 CHAIRMAN DANNER: Okay. 6 MR. CUPP: And I also want to clarify that I 7 did not base staff's definition of "promptly" from the 8 dictionary, because the dictionary, basically "promptly" 9 means immediately. The staffed used, like I said, 10 the -- the 48-hour standard from the previous rule, 440. 11 CHAIRMAN DANNER: Okay. But it has --12 because that rule has no exclusions for a major outage 13 or force majeure, you don't put that into your 14 definition of "promptly." You just -- you would count 15 that as a violation, even during force majeure events? 16 MR. CUPP: Correct. 17 CHAIRMAN DANNER: Okay. All right. 18 Mr. Jones? 19 COMMISSIONER JONES: Yeah, just one for 20 Mr. Cupp. I'm just rereading the rules. So the way 21 you've written it up in 441, the major -- one of the 22 major differences between 48 hours and 72 hours in terms 23 of what it covers is, is 48 hours for what we called 24 POTS, plain old telephone service --

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MR. CUPP: That's -- I was looking at that

1 Forty-eight hours is the standard that's applied 2 to -- just to the ability to have a phone conversation, 3 to receive and make calls. COMMISSIONER JONES: That's a voice call? 4 5 MR. CUPP: Yes, sir. 6 COMMISSIONER JONES: Okay. Using Legacy 7 networks, what we call Legacy TDM, time division 8 multiplexing-type networks. It's -- it's not a call 9 carried over an IP network. 10 MR. CUPP: Correct. Correct. 11 COMMISSIONER JONES: Okay. So -- and then 12 you get to 72 hours, a company must repair within 72. 13 That's because of the physical obstruction, meaning 14 Ms. Anderl and Mr. Thomson talk a lot about electric 15 power company needs to come in first, there could be 16 roads that are damaged, so that's what you mean --17 that's the way you would interpret "obstructions"? 18 MR. CUPP: Well, the physical obstruction 19 still applies to the 48-hour standard. 20 COMMISSIONER JONES: Okay. 21 MR. CUPP: Seventy-two hours is other 22 regulate -- regulated services other than a voice 23 telephone call. 24 COMMISSIONER JONES: Such as? 25 MR. CUPP: That's a good question. I'm not

- 1 exactly sure off the top of my head what that would be.
- MS. ANDERL: Your Honor, I recall that the 2
- 72 was service affecting, not necessarily service 3
- 4 outage. But I'm looking to see if that -- if that -- so
- 5 say, for example, if the complaint were static on the
- 6 line as opposed to no dial tone.
- 7 COMMISSIONER JONES: I see.
- 8 MR. CUPP: I believe static on the line
- 9 would go to 411.
- 10 COMMISSIONER JONES: Would go to the network
- 11 maintenance rule? Okay.
- 12 MR. CUPP: That's my -- that's my
- 13 interpretation. I don't handle complaints. I don't
- 14 know exactly what I would do in that situation.
- 15 Well, I was just COMMISSIONER JONES:
- 16 rereading the proposal.
- 17 Ms. Anderl, it says all other regulated
- 18 service interruptions. So if it's deregulated, if it's
- 19 competitively classified for Frontier or under the A4
- 20 for you, it would, quote, not be regulated, maybe. All
- 21 other regulated service. I'm just trying to get a
- 22 sense.
- 23 MR. CUPP: That could be -- what's left?
- 24 MS. ANDERL: If the rule doesn't apply to
- 25 competitively classified services, then I guess we're

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   done here because all of our services are competitively
   classified. But I don't think that's what staff's
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   intent would be in having you readopt the rule.
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CHAIRMAN DANNER: I -- I would hope so -- or hope not.

> Okay. Any other questions for Mr. Cupp? MR. CUPP: May I say one more thing? CHAIRMAN DANNER: Oh, yes, you may.

MR. CUPP: Regarding there not being a rule for -- a rule of the nature of 440 in the electric or gas industries, that is correct that there is not; however, I believe they are required to do a lot of reporting that basically for the telecom industry went away in UT-140680 in that previous rulemaking.

COMMISSIONER JONES: Well, and I would -- I would just submit for the record, and I don't want to get into details, but PSE has had a -- what we call a SAIDI and SAIFI, a frequency and duration of outage reporting, including violations. PSE in particular has had that on the books for a long time. And so there are -- there are, at least for that company. Now we recently amended that a bit, but we do have SAIDI and SAIFI rules.

> CHAIRMAN DANNER: All right. Thank you. Mr. Finnigan?

1 MR. FINNIGAN: I'm sorry to interrupt --2 interject, but all of a sudden that came into -- into 3 clarity when the proposed 441 sub (2) uses the words 4 "all other regulated service interruptions." That 5 certainly implies, if not means explicitly, that the --6 that the interruptions covered under (1) are regulated 7 service operations. And if -- you just said Frontier 8 and CenturyLink are competitive classified, that means 9 the only rule this -- the only people this would apply to would be WITA member companies, as written. Well, so 10 11 this applies to -- all right. Never mind. I won't get 12 into the debate. It just all of a sudden struck me at 13 this point, what does that "other" mean? 14 CHAIRMAN DANNER: All right. Well, we will 15 make a similar inquiry to our in-house experts. So 16 thank you for that. 17 Any other comments before we break today? 18 Okay. I guess the only thing I would like 19 to say is, you know, even in competitive industries 20 sometimes consumer protection is very important. That's 21 why we have consumer protection laws that apply to 22 competitive industries. And telecom, even though it is 23 a competitive industry, it's still an essential service. 24 And -- and so I think it is appropriate when

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we see the effect of regulatory decisions -- or the

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deregulatory or -- or more regulatory decisions, and there are effects that we need to look into those, and I think that's what the -- this proceeding is about.

I guess I would also say it's -- it is appropriate when we have terms that are vague or undefined or general that staff does interpret them because they've got to do their jobs. And, again, the formal proceedings are the way that the UTC, the commissioners, can bring some clarity to those.

So I think that this has been a good discussion this morning, some important discussion. I do agree that sometimes perfection is not achievable, but I would also argue that continuous improvement is -is achievable. And even minimal regulation means some regulation, if it's appropriate. I think that this has been a great discussion this morning. I appreciate everybody's participation.

I would like to take this under advisement, and that's what we will do. So we will adjourn this morning, and we will be making a decision at some point in the future, and so stay tuned.

So if there's nothing else to come before the commission this morning, we are adjourned.

(Proceedings concluded at 11:12 A.M.)

25 -000Witness - 07/18/2016

	WICHESS - 07/10/2010
1	CERTIFICATE
2	
3	STATE OF WASHINGTON
4	COUNTY OF KING
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6	I, Sarah Bingham, a Certified Court Reporter in
7	and for the State of Washington, do hereby certify that
8	the foregoing transcript of the proceedings of PROPOSED
9	RULE ADOPTION HEARING, on July 18, 2016, is true and
10	accurate to the best of my knowledge, skill and ability.
11	IN WITNESS WHEREOF, I have hereunto set my hand
12	and seal this 25th day of July, 2016.
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15	Sarah Bingham, CCR
16	2 612 612
17	My commission expires:
18	NOVEMBER 2016
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