

| | <u>January 1, 2019 through</u> | |
|---|--------------------------------|----------------|
| | <u>June 30, 2019</u> | |
| Residential Garbage Revenue | \$ | 143,136 |
| Residential Recycling Revenue | \$ | 64,246 |
| Commercial Revenue | \$ | 39,262 |
| Drop Box & Compactor Revenue | \$ | 39,401 |
| Dump Fee Revenue | \$ | 69,919 |
| Recycling & Sale of Commodities | | |
| Miscellaneous Garbage Revenue | \$ | 4,800 |
| Fuel Surcharge | | |
| Total Revenue | \$ | 360,763 |
| | | |
| Operating Expenses | | |
| Disposal Fees | \$ | 115,666 |
| Shop Labor Cost Allocation | | |
| Repairs to Garbage Collection Equipment | \$ | 14,776 |
| Tires & Tubes | \$ | 149 |
| Shop Allocation | | |
| Driver Wages | \$ | 93,755 |
| Indirect Labor | \$ | 160 |
| Employee Benefits | | |
| Payroll Taxes | \$ | 14,148 |
| Driver Labor Cost Allocation | | |
| Fuel & Oil | \$ | 4,243 |
| Insurance - Vehicle (and Facility) | \$ | 9,776 |
| Vehicle License, Registration Fees, Permits | \$ | 2,985 |
| Property Damage | | |
| Fleet Allocation | | |
| Truck Depreciation | \$ | 13,544 |
| Dumpster Depreciation | | |
| Other Depreciation | | |
| Recycle Bin Depreciation | \$ | 2,620 |
| Regulatory Expense | | |
| State B&O Tax (and Fed Tax) | \$ | 5,323 |
| Admin Labor Cost Allocation | | |
| Advertising & Promotion | \$ | 1,580 |
| Bad Debt | | |
| Legal & Accounting | \$ | 2,201 |
| Meals & Entertainment | | |
| Office Expense | \$ | 13,938 |
| Management Fee | | |
| G&A Allocation | \$ | 16,082 |
| Whatcom County Fee @ \$0.50 per customer | \$ | 958 |
| Total Operating Expense | \$ | 311,903 |

Operating Income

| \$

48,860

| Asset Category | Asset Description | Date | Total | Service | | Allocated | Annual | Garbage | Recycling | Depreciation | | Investment | | |
|----------------|---------------------------------|---|-------|---------------|------------|-----------|--------------|-------------|-----------|--------------|-------------|---------------|--------------|--------------|
| | | | | Life | Allocation | | | | | Garbage | Recycling | Garbage | Recycling | |
| List | List | Yr | \$ | Yr | % | Cost | Depreciation | % | % | \$ | \$ | \$ | \$ | |
| proposed | Roll-off Truck | 2007 Sterling (used) | 2019 | \$ - | 5 | 100.00% | \$ - | \$ - | 100% | 0% | \$ - | \$ - | \$ - | \$ - |
| proposed | Garbage/Yardwaste/Recycle Truck | 2004 International Recycle Truck | 2019 | \$ - | 5 | 100.00% | \$ - | \$ - | 0% | 100% | \$ - | \$ - | \$ - | \$ - |
| existing | Garbage/Yardwaste/Recycle Truck | 2001 International Garbage Truck (used) | 2017 | \$ - | 5 | 100.00% | \$ - | \$ - | 65% | 35% | \$ - | \$ - | \$ - | \$ - |
| existing | Garbage/Yardwaste/Recycle Truck | 1999 CCC Recycling Truck (used) | 2018 | \$ 16,000.00 | 5 | 100.00% | \$ 16,000.00 | \$ 3,200.00 | 0% | 100% | \$ - | \$ 3,200.00 | \$ 12,800.00 | \$ - |
| proposed | Garbage/Yardwaste/Recycle Truck | 6 Yard Wayne Garbage Truck (used) | 2019 | \$ 49,569.80 | 5 | 100.00% | \$ 49,569.80 | \$ 9,913.96 | 100% | 0% | \$ 9,913.96 | \$ - | \$ 39,655.84 | \$ - |
| ordered | Garbage/Yardwaste/Recycle Truck | 2007 International Garbage Truck (used) | 2019 | \$ 12,407.50 | 5 | 100.00% | \$ 12,407.50 | \$ 2,481.50 | 100% | 0% | \$ 2,481.50 | \$ - | \$ 9,926.00 | \$ - |
| ordered | Commercial Container | 1 1/2 yard dumpsters (5) | 2018 | \$ 3,777.00 | 10 | 100.00% | \$ 3,777.00 | \$ 377.70 | 100% | 0% | \$ 377.70 | \$ - | \$ 3,399.30 | \$ - |
| existing | Roll-off Container | 20 yard Container | 2017 | \$ 3,500.00 | 10 | 100.00% | \$ 3,500.00 | \$ 350.00 | 100% | 0% | \$ 350.00 | \$ - | \$ 2,800.00 | \$ - |
| ordered | Commercial Container | 1 1/2 yard dumpsters (25) | 2019 | \$ 17,185.48 | 10 | 100.00% | \$ 17,185.48 | \$ 1,718.55 | 100% | 0% | \$ 1,718.55 | \$ - | \$ 15,466.93 | \$ - |
| proposed | Office Equipment | Computers | 2019 | \$ 4,078.62 | 3 | 58.82% | \$ 2,399.04 | \$ 799.68 | 60% | 40% | \$ 479.16 | \$ 320.52 | \$ 1,599.36 | \$ 958.32 |
| existing | Office Equipment | Software | 2017 | \$ 4,395.00 | 3 | 58.82% | \$ 2,585.14 | \$ 861.71 | 65% | 35% | \$ 559.05 | \$ 302.67 | \$ 861.71 | \$ 559.05 |
| existing | Leasehold Improvements-Land | Temporary fencing | 2017 | \$ 1,886.00 | 5 | 58.82% | \$ 1,109.35 | \$ 221.87 | 65% | 35% | \$ 143.94 | \$ 77.93 | \$ 665.61 | \$ 431.82 |
| existing | Commercial container | 6-4 Yard dumpsters | 2017 | \$ 3,283.00 | 10 | 100.00% | \$ 3,283.00 | \$ 328.30 | 100% | 0% | \$ 328.30 | \$ - | \$ 2,626.40 | \$ - |
| existing | Recycling Containers | 112 sets of 3 | 2017 | \$ 3,493.00 | 5 | 100.00% | \$ 3,493.00 | \$ 698.60 | 0% | 100% | \$ - | \$ 698.60 | \$ 2,095.80 | \$ - |
| ordered | Recycling Containers | 1200 sets of 3 | 2019 | \$ 26,202.75 | 5 | 100.00% | \$ 26,202.75 | \$ 5,240.55 | 0% | 100% | \$ - | \$ 5,240.55 | \$ 20,962.20 | \$ - |
| existing | Roll off container | 20 yard Container | 2018 | \$ 3,945.00 | 10 | 100.00% | \$ 3,945.00 | \$ 394.50 | 100% | 0% | \$ 394.50 | \$ - | \$ 3,550.50 | \$ - |
| existing | Roll off container | 14 yard Container | 2018 | \$ 1,580.00 | 10 | 100.00% | \$ 1,580.00 | \$ 158.00 | 100% | 0% | \$ 158.00 | \$ - | \$ 1,422.00 | \$ - |
| existing | Commercial Container | 1 yard self tipping bins | 2018 | \$ 2,270.00 | 10 | 58.82% | \$ 1,335.21 | \$ 133.52 | 100% | 0% | \$ 133.52 | \$ - | \$ 1,201.69 | \$ - |
| existing | Commercial Container | 2 yard self tipping bins | 2019 | \$ 3,576.23 | 10 | 58.82% | \$ 2,103.54 | \$ 210.35 | 100% | 0% | \$ 210.35 | \$ - | \$ 2,103.54 | \$ - |
| | | | | \$ 210,306.38 | | | \$ 27,088.80 | | | ##### | \$ 9,840.27 | \$ 121,136.89 | \$ 84,101.39 | \$ 37,035.49 |

**Note: Percentages are based on driver hours see tab "Driver Hours Recap"

| |
|---------|
| Shared |
| Non-Reg |
| Future |

| Total Current | Depreciation Exp. | | Investment | |
|---------------|-------------------|--------------------|---------------|--------------|
| | Garbage | Recycling | Garbage | Recycling |
| \$ 2,067.31 | \$ 4,279.20 | | \$ 12,591.46 | \$ 15,432.25 |
| | | Current | \$ 1,230.80 | \$ 3,898.60 |
| | | Shared Reg/Non-Reg | \$ 1,046.86 | \$ 380.60 |
| | | Total Current | \$ 2,277.66 | \$ 4,279.20 |
| | | Proposed | ##### | \$ 5,240.55 |
| | | Shared Reg/Non-Reg | \$ 479.16 | \$ 320.52 |
| | | Total Prop | ##### | \$ 5,661.07 |
| | | Total | ##### | \$ 9,840.27 |
| | | Non-Reg | \$ - | \$ - |
| | | | \$ 81,997.85 | \$ 37,035.49 |
| | | | \$ (2,103.54) | \$ - |