

Exhibit No. ___ (MJV-2)
Docket UT-100820
Witness: Mark J. Vasconi

BEFORE THE WASHINGTON UTILITIES AND TRANSPORTATION COMMISSION

In the Matter of the Joint Application of

**QWEST COMMUNICATIONS
INTERNATIONAL INC. AND
CENTURYTEL, INC.**

**For Approval of Indirect Transfer of
Control of Qwest Corporation, Qwest
Communications Company LLC, and
Qwest LD Corp.**

DOCKET UT-100820

EXHIBIT TO TESTIMONY OF
MARK J. VASCONI
STAFF OF
WASHINGTON UTILITIES AND
TRANSPORTATION COMMISSION

Qualifications of Mark J. Vasconi

September 27, 2010

Mark Vasconi
WUTC
1300 S. Evergreen Park Drive SW
Olympia, WA 98504
(360) 664-1308

EDUCATION

University of Montana
M.A. Economics - 1983
B.A. Economics - 1980

Missoula, Montana

EXPERIENCE

Feb. 2010 – Present

WASHINGTON UTILITIES AND TRANSPORTATION COMMISSION
Manager **Olympia, Washington**

- Conduct negotiations with various telecom companies and public interest organizations regarding a wide range of telecommunications issues.
- Direct and produce testimony and presentations on various telecommunication issues ranging from rate development to intrastate access charges and universal service issues.

Sept. 2008 – Feb. 2010

GENERAL COMMUNICATIONS, INC. (GCI)
COGS Management Director

Anchorage, Alaska

- Manage \$190 million in expenses and insure proper financial reporting of costs.
- Initiate cost-saving procedures that range from negotiations with vendors to developing capital plans designed to reduce network costs.
- Manage a staff of nine analysts who are responsible for analyzing costs for LD, local, wireless, CATV, and internet services.
- Cost savings efforts during 2009 have resulted in over \$7M of annualized savings.

May 2008 – Sept. 2008

WASHINGTON UTILITIES AND TRANSPORTATION COMMISSION
Assistant Director **Olympia, Washington**

- Managed a professional staff of analysts responsible for reviewing rates, market structure and the financial status of telecommunications companies operating in Washington.
- Conducted negotiations with various telecom companies and public interest organizations regarding a wide range of telecommunications issues.
- Directed and produced testimony and presentations on various telecommunication issues ranging from rate development to competitive interconnection to broadband development in the state of Washington.

June 2004 – Jan. 2008

AT&T ALASCOM
Director - Federal Government Affairs

Anchorage, Alaska

- Directed AT&T Alascom's policies on access reform and interstate market structure.
- Provided in-depth business analysis and strategic assessment to the President of AT&T Alascom on various financial and regulatory issues that ranged from the development of subsidies to support rural telecommunications development to broadband implementation policies.

- Provided both written and oral testimony in various proceedings before the Regulatory Commission of Alaska (“RCA”).
- Represented AT&T Alascom’s positions to FCC Commissioners and Staff and also served as a contact with members of the Alaska Congressional delegation regarding telecommunications policies that affected Alaska.
- Successfully advocated for access charge reform in Alaska which lowered the cost of long distance service in Alaska and provided end users with lower rates.

Sept. 2001 – June 2004

AT&T ALASCOM

Director - Business Planning

Anchorage, Alaska

- Developed business cases and capital plans associated with product development efforts.
- Initiated broadband service planning for rural markets as well as urban centers such as Anchorage.
- Oversaw and developed pricing strategies related to various retail and wholesale products.
- Engaged in special contract negotiations with customers and directed the development of contracts that were required by the RCA.

Aug. 1995 – Sept. 2001

AT&T ALASCOM

Director - Regulatory Affairs

Anchorage, Alaska

- Directed and managed AT&T Alascom’s regulatory efforts and advocated Company positions in front of the RCA, the Alaska State Legislature and the FCC.
- Directed pricing efforts and developed cost models for various tariffed services that fell under the jurisdiction of either the RCA or the FCC.
- Led interconnection negotiations with incumbent local telecom providers that provided the foundation of AT&T Alascom’s competitive entry into local telecom markets.
- Established and maintained close relationships with other functional areas within AT&T (i.e. Marketing, Product Management, Sales, Network and Engineering) to insure that Regulatory Affairs closely supported Company goals.
- Successfully advocated the development of the Alaska Universal Service fund and served for 4 years as Vice President and Secretary of the Alaska Universal Service Corporation which oversaw the collection and disbursement of Alaska Universal Service funds to various Local Exchange Carriers.

Jan. 1992 – July, 1995

PACIFIC TELECOM, INC.

Senior Telecom Economist

Vancouver, Washington

- Developed pricing recommendations that considered both the incremental costs and market prices.
- Obtained a solid understanding of regulatory principles, data analysis, telephone engineering and financial assessment.
- Communicated pricing recommendations to a broad range of stakeholders via both written reports and oral presentations.
- Established pricing for OCPs, private line services and various data services which gained approval from both the FCC and RCA often over the objections of competing companies or Commission Staff.