

**BEFORE THE WASHINGTON UTILITIES AND TRANSPORTATION
COMMISSION**

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|--|------------------|------------------------------------|
| In the Matter of the Pricing Proceeding for Interconnection, Unbundled Elements, Transport and Termination, and Resale |))) | Docket No. UT 960369 (Phase II) |
| In the Matter of the pricing Proceeding for Interconnection, Unbundled Elements, Transport and Termination, and Resale for U S WEST |))) | Docket No. UT 960370 (Phase II) |
| In the Matter of the Pricing Proceeding for Interconnection, Unbundled Elements, Transport and Termination, and Resale for GTE Northwest Incorporated |)))) | Docket No. UT 960371 (Phase II) |

TESTIMONY OF

GARRETT Y. FLEMING

U S WEST

OCTOBER 30, 1998

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I. WITNESS IDENTIFICATION

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19 Q.

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21 A.

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**PLEASE STATES YOUR NAME, POSITION EMPLOYER AND
BUSINESS ADDRESS.**

My name is Garrett Y. Fleming. I am employed by U S WEST as Director,
Market Services and Economic Analysis. My business address is Room
2030, 1801 California St., Denver, CO. 80202.

HAVE YOU PREVIOUSLY FILED TESTIMONY IN THIS PROCEEDING?

Yes. I submitted rebuttal collocation testimony on October 9, 1998.

II. PURPOSE

WHAT IS THE PURPOSE OF YOUR TESTIMONY?

The purpose of my testimony is to introduce the Company's Shared
Transport cost studies. In its Fourteenth Supplemental Order in Docket
No. UT-960370, the Washington Utilities and Transportation Commission
ordered U S WEST to file a Shared Transport cost study. In that order the
Commission requested that U S WEST file a study that included
assumptions similar to those contained in the dedicated transport study
originally filed in this docket. In this testimony I will sponsor a study that
meets these Commission requirements.

1 **Q. WHAT IS SHARED TRANSPORT?**

2

3 A. Shared Transport, as defined by the FCC, is access to an incumbent
4 LEC's shared interoffice facilities at rates that reflect the efficiencies of the
5 incumbent LEC. Interoffice facilities carry traffic between a LEC's various
6 central offices. These facilities consist of fiber optic cables between the
7 offices and the electronics required to integrate and desegregate the
8 signals. Interoffice facilities are connected to the switch through trunk
9 ports. In essence, interoffice facilities create the links between all the
10 central offices on the companies' network (i.e., both tandem and end
11 office switches). Interoffice facilities can be either shared with other traffic
12 on the network or dedicated to a particular entity. Dedicated facilities are
13 set aside specifically for the use of one customer or set of customers and
14 cannot be used by normal network traffic. However, it is not economical
15 to assign dedicated pipes to every location the customer may wish to call.
16 Shared interoffice facilities are designed to handle most of the traffic on
17 the U S WEST network. To meet this demand all incumbent LEC's have
18 developed a series of transport facilities which, when used in connection
19 with standard routing tables and central office switches, provides a shared
20 access to all of U S WEST's switches.

21

22 **Q. IS IT POSSIBLE FOR A CALL TO ACCESS THE SHARED**
23 **TRANSMISSION NETWORK WITHOUT FIRST GOING THROUGH A**
24 **SWITCH?**

25

26 A. No. The switch including the routing tables contained in the switch direct
27 traffic over the shared transmission network. Without this ability, the
28 shared transmission facilities would be useless. For this reason shared

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1 transport can only be purchased in conjunction with a switching port and
2 the switching usage element.

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**III. PRINCIPLES USED IN THE DEVELOPMENT OF SHARED
TRANSPORT COSTS**

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**Q. WHAT PRINCIPLES DID YOU FOLLOW IN COMPILING THE SHARED
TRANSPORT COST STUDY?**

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A. As discussed in detail in Mr. Reynolds' testimony, the Company set forth
12 the following principles for designing the shared transport network
13 element:

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14

The price for the element must reflect the risks inherent in facilities
15 based or Unbundled Network Element (UNE) based competition and
16 not simply represent an alternative pricing scheme for Resale
17 Services;

17

18

The price must reflect the efficiencies existing in U S WEST's current
19 interoffice network while insuring the company is not responsible for
20 assuming the risks of inadequate network planning on the part of the
21 CLECs;

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22

The price must encourage reasonable planning for the combined needs of
23 U S WEST and CLEC customers that use the network; and

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24

The costs must comply with the costing principles adopted by the
25 Washington Commission in this Docket and be consistent with the
26 assumptions and methodologies used in the original cost studies filed
27 by the Company in this Docket.

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Mr. Reynolds discusses the first three principles in his testimony. I will

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1 discuss how the current studies comply with the Commission requirement
2 that the Shared Transport study conform to the costing methodologies
3 and assumptions contained in its original transport cost studies filed in this
4 Docket, as revised by the Commission decisions in that Docket.

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IV. SHARED TRANSPORT SERVICE COSTS

9 **General**

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11 **Q. BASED ON THE PRINCIPLES YOU LISTED PREVIOUSLY HOW DID**
12 **U S WEST DESIGN THE PRICE OF ITS SHARED TRANSPORT**
13 **SERVICE?**

14

15 **A.** As discussed by Mr. Reynolds, the shared transport service price must
16 reflect some investment risk on the part of the purchasing CLEC. In order
17 to achieve this effect it was determined that the price structure of shared
18 transport should emulate to some extent the risks encountered by facility
19 based competitors entering the market. Based on this criterion the
20 Company determined that the shared transport product should include the
21 following components:

22

23 The product should include, to the extent identifiable, an initial
24 setup charge that is equivalent to the cost that U S WEST
25 incurs to set up the service;

26

27 The base recurring monthly rate should be set at a capacity
28 equivalent to a DS1 and reflect the efficiencies of U S WEST's
current network;

29

A shared transport element with the capacity of a DS0 would be

1 offered to carriers that do not currently have the capacity needs
2 to justify purchasing transport at a DS1 level;

3 A DS1 and/or DS0 level rate would be applied to traffic between
4 end offices;

5 A separate DS0 level rate would apply to traffic between an end
6 office and the access tandem;

7 CLECs must forecast their traffic needs by end office (refer to Mr.
8 Reynolds' testimony regarding forecasting requirements);

9 Capacity requirements of the CLEC that exceed the forecast, as
10 discussed by Mr. Reynolds, will be charged at DS1 or DS0
11 increments;

12 The charge for capacity above the forecast will be double the
13 standard charge.

14

15 My testimony focuses on the costing of shared transport. Mr. Reynolds'
16 discusses other aspects of the product structure.

17

18 **Setup Charge**

19

20 **Q. WHAT IS THE SETUP COST FOR SHARED TRANSPORT?**

21

22 A. This rate element is set aside to cover any costs the Company may incur
23 in connecting the switch port to the shared transport network. At this point
24 in time the only setup cost U S WEST has identified is the cost of setting
25 up the tracking and billing systems required to bill the service. U S WEST
26 has opted to include these costs in the monthly recurring rate. U S WEST
27 is still investigating whether the purchase of shared transport would
28 increase the cost of setting up the service above the amount that is

1 already included in the nonrecurring charge for a switch port. At this time
2 no such costs have been identified, so we are not requesting any
3 additional service initiation charge above that included in the switch port
4 nonrecurring rate. The Company will file an additional charge in the future
5 if it is determined such costs exist.

6

7

8 **Standard Monthly Rate-DS0 and DS1**

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10

11 **Q. WHAT IS THE STANDARD MONTHLY COST FOR SHARED**
12 **TRANSPORT AT A DS1 AND DS0 LEVEL?**

13

14 **A.** Following is the standard monthly recurring costs for shared transport at a
15 DS1 and DS0 capacity:

16

| | | | |
|----|----------|--------------------------|-----------------------------|
| 17 | Capacity | End Office to End Office | End Office to Access Tandem |
|----|----------|--------------------------|-----------------------------|

18

| | | | |
|----|-----|------------------|--|
| 19 | DS1 | 113.25 per month | |
|----|-----|------------------|--|

20

| | | | |
|----|-----|-----------------|-----------------|
| 21 | DS0 | 15.96 per month | 10.86 per month |
|----|-----|-----------------|-----------------|

22

23 These costs were calculated using the same transport model U S WEST
24 used to develop its dedicated transport costs in this proceeding.

25

26

27 **Q. DO THE ABOVE FIGURES REPRESENT THE TOTAL RECURRING**
28 **COST OF PROVIDING SHARED TRANSPORT SERVICE?**

29

30 **A.** No. I have only calculated the direct cost for providing shared transport

1 service. Both attributable and common costs are excluded from these
2 cost calculations. Mr. Reynolds' testimony identifies the amount of
3 attributed and common costs for these services that U S WEST is
4 supporting in this Docket. For this reason we have not included these
5 costs in the above amounts.

6

7

8 Compliance with Previous Rulings of This Commission

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11 Q. DO THE SHARED TRANSPORT COST STUDIES YOU ARE**12 SPONSORING IN THIS PROCEEDING COMPLY WITH PREVIOUS****13 RULINGS OF THIS COMMISSION IN THIS DOCKET?**

14

15 A. Yes, where they are applicable. In the Fourteenth Supplemental Order,
16 U S WEST was ordered to file studies that were consistent with the cost
17 assumptions, principles and methodologies previously adopted by this
18 Commission in this docket. This requirement included insuring
19 consistency with previous cost studies filed with this Commission in that
20 Docket, as revised by any Commission Orders. The Shared Transport
21 studies U S WEST is filing in the immediate proceeding were developed
22 using Version seven (7) of the transport model, the same version of the
23 model that was used in calculating the direct transport costs filed in Phase
24 I. The network design contained in that model was not altered in the
25 current filing. Virtually all the assumptions were also held constant, with a
26 few exceptions. The model U S WEST is filing in the current Docket is
27 virtually identical to the model previously filed with this Commission.

28

29 Q. WHY DID THE COMPANY MAKE ANY CHANGES TO THE

1 **ASSUMPTIONS IN THIS PROCEEDING?**

2

3 A. The original model did not calculate a cost for a shared transport element.
4 Although most of the assumptions for modeling the Shared Transport
5 service are identical to those used in modeling of dedicated transport,
6 there are certain differences. A few model assumptions were revised to
7 reflect these differences. In addition, in its 8th Supplemental Order, the
8 Commission revised certain assumptions that were included in the
9 U S WEST cost studies previously filed with this Commission. The shared
10 transport cost study I am sponsoring in this proceeding was revised to
11 reflect these ordered changes.

12

13 **Q. WHAT CHANGES DID YOU MAKE TO THE COST STUDIES TO**
14 **REFLECT PREVIOUS COMMISSION DECISIONS?**

15

16 A. The cost studies were revised to reflect the Commission prescribed cost
17 of capital of 9.63% and Commission prescribed depreciation rates. In
18 addition, as I discussed previously, I have removed the shared and
19 common costs from the studies.

20

21 **Q. WHY WAS IT NECESSARY TO REVISE ANY OTHER ASSUMPTIONS IN**
22 **THE MODEL?**

23

24 A. There are some basic differences between shared and dedicated
25 transport. Dedicated transport, as its name suggests, is dedicated to the
26 sole use of a single customer. The customer determines what traffic flows
27 over these facilities, and therefore the ultimate usage of the facilities.
28 Shared transport is a network of transmission facilities that are not
29 dedicated to any one customer. Customers that do not buy dedicated

1 transport have their traffic routed via shared transport. Routing tables
2 contained in the central office switches control traffic over this network.
3 These routing tables send the traffic over the most efficient available
4 route. This shared transmission network can only be accessed through
5 the local or tandem switched network. This difference required us to
6 change one assumption in the original model. The fill on the DS1 card in
7 the multiplexing equipment used to access the transmission network was
8 revised to reflect the fact that traffic entering the multiplexer was coming
9 directly from the trunk port on the switch. The trunk ports in the original
10 models filed in this docket had a fill of 82.6%. Since these same trunk
11 ports feed the shared transport network, we needed to reflect this fill in the
12 cost of the cards accessing that network.

13

14 **Development of Shared Transport Costs from Model Outputs**

15

16

17 **Q. ONCE THE MODEL WAS REVISED TO REFLECT THESE ASSUMPTION**
18 **CHANGES HOW DID YOU DERIVE YOUR SHARED TRANSPORT**
19 **COSTS?**

20

21 **A.** As I stated previously, U S WEST derived its costs based on the
22 assumption that shared transport should have the same economies of
23 scale that U S WEST experiences on its own network. In addition, as
24 discussed by Mr. Reynolds, the Company determined that shared
25 transport cost should be purchased in units of capacity equal to a DS1 or
26 a DS0. Finally, the Company decided that separate rates should be
27 applied to traffic between end offices and traffic between end offices and
28 the access tandem. The costs were developed to meet these
29 requirements.

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3 **Q. HOW DO THE COST STUDIES REFLECT THE EFFECIENCIES OF**
4 **U S WEST'S CURRENT SHARED TRANSMISSION NETWORK?**

5

6 A. The cost studies reflect the efficiencies U S WEST experiences on its own
7 network in two ways:

8

9 The studies are designed to reflect the traffic flows that currently exist on
10 the network; and

11 The studies reflect actual usage levels for the shared transmission
12 network.

13

14 The shared transmission network can be divided into two distinct components.

15 First there are the direct connections between various end offices. These
16 connections handle the vast majority of the traffic on the network. The
17 second component of the network is a hub and spoke arrangement in
18 which all end offices are connected through the local tandem. This
19 approach is the most economical to handle overflow traffic on the direct
20 routed network due to the fact that all traffic from all end offices can be
21 combined at the tandem, increasing the utilization of the facilities that
22 comprise the spokes. Dedicated facilities do not have this flexibility.

23

24 **Q. WHAT ASSUMPTIONS DID THE COMPANY MAKE REGARDING THE**
25 **FLOW OF TRAFFIC BETWEEN END OFFICES IN DEVELOPING ITS**
26 **DS1 SHARED TRANSPORT COSTS?**

27

28 A. The Company assumed the same traffic flow as exists on the current
29 shared network. End office to end office traffic was assumed to be

1 directly routed 86% of the time, with the excess, or 14%, being routed
2 through the local tandem. These percentages reflect the actual traffic
3 flows that occur on the U S WEST network.

4

5 **Q. WAS THE SAME ASSUMPTION USED IN DEVELOPING THE DS0**
6 **LEVEL COST?**

7

8 A. No. The DS0 level traffic between end offices was assumed to be routed
9 through the tandem 100 percent of the time. In a facilities based network
10 a company could never build facilities directly between end offices if traffic
11 volumes were significantly below the capacity of a DS1. In such a case
12 the common practice would be to use a hub and spoke approach to
13 designing the network in which all traffic is routed through a local tandem
14 to the various end offices. The cost for the end office DS0 level service
15 was developed to reflect this fact.

16

17 **Q. HOW DID THE COMPANY MODEL DS0 TRAFFIC BETWEEN THE END**
18 **OFFICES AND THE ACCESS TANDEM?**

19

20 A. The company assumed all traffic to the access tandem was directly
21 routed.

22

23 **Q. WHY DID THE COMPANY NEED TO DETERMINE THE USAGE**
24 **CHARACTERISTICS OF THE NETWORK IF IT PLANNED TO USE A**
25 **CAPACITY CHARGE TO BILL FOR THE SERVICE?**

26

27 A. The cost of measuring and billing transport on a peak capacity basis
28 would have significantly increased the overall cost of the product. For that
29 reason, and others discussed by Mr. Reynolds, the Company decided to

1 base the capacity charge on the average number of minutes carried by a
 2 DS1 and DS0 circuit within U S WEST's shared transport network. The
 3 calculation of these costs was based on the current utilization
 4 characteristics of the shared transport network.

5

6 **Q. HOW WERE THESE COSTS DERIVED?**

7

8 A. The Company calculated the average per minute cost for each shared
 9 transport element. These costs were based on the current actual
 10 utilization characteristics of the existing network. These per minute costs
 11 were then multiplied by the number of minutes carried by an average DS1
 12 and DS0 circuit during the course of one month to derive the DS1 and
 13 DS0 capacity charges.

14

15

16 **Q. WHAT WAS THE CAPACITY OF THE DS0 AND DS1 CIRCUITS THAT**
 17 **WAS USED IN CALCULATING YOUR CAPACITY CHARGES?**

18

19 A. The Company used the following monthly minutes of use to develop each
 20 of the capacity charges:

21

| 22 | <u>ELEMENT</u> | <u>MOU/MONTH</u> |
|----|--------------------------|------------------|
| 23 | End Office to End Office | |
| 24 | DS1 | 213,047 |
| 25 | DS0 | 8,813 |
| 26 | End Office to Tandem | |
| 27 | DS0 | 6,629 |
| 28 | | |

1 These amounts were determined based on the current network utilization.
2 A CLEC would order capacity in DS1 or DS0 increments based on these
3 average usage levels. For instance, if a CLEC forecasted a need for less
4 than 8813 minutes of capacity between end office A and end office B, it
5 would order one DS0. Once the forecasted minutes exceeded 8813,
6 additional capacity would need to be ordered based on the capacity
7 (MOU) requirements of the CLEC.

8

9 **Q. DO YOU HAVE A COST STUDY THAT SUPPORTS THE COSTS YOU**
10 **HAVE INTRODUCED IN THE PROCEEDING?**

11

12 A. Yes. Exhibit GYF-4 to my testimony is the Shared Transport Cost Study.
13 In addition, the Company is supplying a diskette, which contains the table
14 changes that were used to modify the original transport model to calculate
15 Shared Transport costs.

16

17 **Q. DOES THIS CONCLUDE YOUR TESTIMONY?**

18

19 A. Yes it does.