



**R. Reed Harrison III**  
Vice President  
Local Infrastructure & Access Management  
Regional Operations

Room 4ED103  
One Oak Way  
Berkeley Heights, NJ 07922  
908 771-2700  
FAX 908 771-2219  
AT&T Mail atmail!rrharrison

**CERTIFIED MAIL - RETURN RECEIPT**

**March 19, 1996**

**Mr. Barry W. Paulson**  
Regional President - Midwest  
GTE Telephone Operations  
1000 GTE Drive  
Wentzville, Missouri 63385

**RE: Telecommunications Act of 1996**

Dear Barry,

AT&T requested on March 11, 1996 the commencement of negotiations under Section 252 of the Telecommunications Act of 1996. This request includes all interconnection issues enumerated in Sections 251 and 252, including prices and terms for network elements used for origination and completion of interexchange services traffic. As explained to Mr. White in the attached letter, I am confident that we can come to mutually acceptable arrangements in Missouri, Oklahoma, Iowa, Minnesota and Nebraska through negotiations as envisioned by the Act.

If you have any questions regarding our proposal for handling these negotiations, please contact me at 908-771-2700.

Sincerely,

*R. Reed Harrison III*

Attachment

Copy to:  
J. J. Beasley (w/o attachment)  
L. L. Harrington (w/o attachment)  
R. H. Shurter (w/o attachment)

AGBR 000001

000259



**R. Reed Harrison III**  
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**March 19, 1996**

**Mr. Dennis F. Myers**  
Regional President - South  
GTE Telephone Operations  
P. O. Box 1412  
Durham, NC 27702

**RE: Telecommunications Act of 1996**

Dear Dennis,

AT&T requested on March 11, 1996 the commencement of negotiations under Section 252 of the Telecommunications Act of 1996. This request includes all interconnection issues enumerated in Sections 251 and 252, including prices and terms for network elements used for origination and completion of interexchange services traffic. As explained to Mr. White in the attached letter, I am confident that we can come to mutually acceptable arrangements in North Carolina through negotiations as envisioned by the Act.

If you have any questions regarding our proposal for handling these negotiations, please contact me at 908-771-2700.

Sincerely,

*R. Reed Harrison III*

Attachment

Copy to:  
J. J. Beasley (w/o attachment)  
L. L. Harrington (w/o attachment)  
R. H. Shurter (w/o attachment)

AGBR 000002

**000260**



**R. Reed Harrison III**  
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**March 19, 1996**

**Ms. Eileen O'Neill Odum**  
**Regional President - Northwest**  
**GTE Telephone Operations**  
**P. O. Box 1003**  
**Everett, WA 98206**

**RE: Telecommunications Act of 1996**

**Dear Eileen,**

AT&T requested on March 11, 1996 the commencement of negotiations under Section 252 of the Telecommunications Act of 1996. This request includes all interconnection issues enumerated in Sections 251 and 252, including prices and terms for network elements used for origination and completion of interexchange services traffic. As explained to Mr. White in the attached letter, I am confident that we can come to mutually acceptable arrangements in Washington and Oregon through negotiations as envisioned by the Act.

If you have any questions regarding our proposal for handling these negotiations, please contact me at 908-771-2700.

Sincerely,

*R. Reed Harrison III*

**Attachment**

**Copy to:**  
**J. J. Beasley (w/o attachment)**  
**L. L. Harrington (w/o attachment)**  
**R. H. Shurter (w/o attachment)**

**AGBR 000003**

**000261**



**R. Reed Harrison III**  
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**CERTIFIED MAIL - RETURN RECEIPT**

**March 19, 1996**

**Mr. Edward J. Wiese**  
Regional President - Virginia  
GTE Telephone Operations  
8149 Walnut Grove Road  
P. O. Box 900  
Mechanicsville, VA 23111

**RE: Telecommunications Act of 1996**

Dear Edward,

AT&T requested on March 11, 1996 the commencement of negotiations under Section 252 of the Telecommunications Act of 1996. This request includes all interconnection issues enumerated in Sections 251 and 252, including prices and terms for network elements used for origination and completion of interexchange services traffic. As explained to Mr. White in the attached letter, I am confident that we can come to mutually acceptable arrangements in Virginia through negotiations as envisioned by the Act.

If you have any questions regarding our proposal for handling these negotiations, please contact me at 908-771-2700.

Sincerely,

*R. Reed Harrison III*

Attachment

Copy to:  
J. J. Beasley (w/o attachment)  
L. L. Harrington (w/o attachment)  
R. H. Shurter (w/o attachment)

AGBR 000004

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**R. Reed Harrison III**  
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AT&T Mail attmail!rrharrison

**CERTIFIED MAIL - RETURN RECEIPT**

**March 19, 1996**

**Mr. Jeffrey B. Cuthrell**  
Vice President-Regulatory & Government Affairs  
Contel of California, Inc.  
CA900REG  
5300 District Blvd.  
Bakersfield, CA 93313

**RE: Telecommunications Act of 1996**

Dear Jeffrey,

AT&T requested on March 11, 1996 the commencement of negotiations under Section 252 of the Telecommunications Act of 1996. This request includes all interconnection issues enumerated in Sections 251 and 252, including prices and terms for network elements used for origination and completion of interexchange services traffic. As explained to Mr. White in the attached letter, I am confident that we can come to mutually acceptable arrangements in California through negotiations as envisioned by the Act.

If you have any questions regarding our proposal for handling these negotiations, please contact me at 908-771-2700.

Sincerely,

*R. Reed Harrison III*

Attachment

Copy to:

J. J. Beasley (w/o attachment)  
L. L. Harrington (w/o attachment)  
R. H. Shurter (w/o attachment)

AGBR 000005

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**R. Reed Harrison III**  
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**CERTIFIED MAIL - RETURN RECEIPT**

**March 19, 1996**

**Ms. Katherine J. Harless**  
**Regional President - Texas/New Mexico**  
**GTE Telephone Operations**  
**P. O. Box 152012**  
**Irving, TX 75015-2013**

**RE: Telecommunications Act of 1996**

Dear Katherine,

AT&T requested on March 11, 1996 the commencement of negotiations under Section 252 of the Telecommunications Act of 1996. This request includes all interconnection issues enumerated in Sections 251 and 252, including prices and terms for network elements used for origination and completion of interexchange services traffic. As explained to Mr. White in the attached letter, I am confident that we can come to mutually acceptable arrangements in Texas and Arizona through negotiations as envisioned by the Act.

If you have any questions regarding our proposal for handling these negotiations, please contact me at 908-771-2700.

Sincerely,



Attachment

Copy to:

J. J. Beasley (w/o attachment)  
L. L. Harrington (w/o attachment)  
R. H. Shurter (w/o attachment)

AGBR 000006

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**R. Reed Harrison III**  
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**CERTIFIED MAIL - RETURN RECEIPT**

**March 19, 1996**

**Mr. Mateland L. Keith, Jr.**  
**Regional President - California**  
**GTE Telephone Operations**  
**One GTE Place**  
**Thousand Oaks, CA 91362-3811**

**RE: Telecommunications Act of 1996**

**Dear Mateland,**

AT&T requested on March 11, 1996 the commencement of negotiations under Section 252 of the Telecommunications Act of 1996. This request includes all interconnection issues enumerated in Sections 251 and 252, including prices and terms for network elements used for origination and completion of interexchange services traffic. As explained to Mr. White in the attached letter, I am confident that we can come to mutually acceptable arrangements in California through negotiations as envisioned by the Act.

If you have any questions regarding our proposal for handling these negotiations, please contact me at 908-771-2700.

Sincerely,



Attachment

Copy to:  
J. J. Beasley (w/o attachment)  
L. L. Harrington (w/o attachment)  
R. H. Shurter (w/o attachment)

A6BR 000007

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**R. Reed Harrison III**  
Vice President  
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Regional Operations

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Berkeley Heights, NJ 07922  
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AT&T Mail attmail1rrharrison

**CERTIFIED MAIL - RETURN RECEIPT**

**March 19, 1996**

**Mr. Peter A. Daks**  
Regional President - Florida  
GTE Telephone Operations  
One Tampa City Center  
P. O. Box 610  
Tampa, FL 33601

**RE: Telecommunications Act of 1996**

Dear Peter,

AT&T requested on March 11, 1996 the commencement of negotiations under Section 252 of the Telecommunications Act of 1996. This request includes all interconnection issues enumerated in Sections 251 and 252, including prices and terms for network elements used for origination and completion of interexchange services traffic. As explained to Mr. White in the attached letter, I am confident that we can come to mutually acceptable arrangements in Florida through negotiations as envisioned by the Act.

If you have any questions regarding our proposal for handling these negotiations, please contact me at 908-771-2700.

Sincerely,

R. Reed Harrison III

Attachment

Copy to:  
J. J. Beasley (w/o attachment)  
L. L. Harrington (w/o attachment)  
R. H. Shurter (w/o attachment)

AGBR 000008  
000266





**R. Reed Harrison III**  
Vice President  
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Regional Operations

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One Oak Way  
Berkeley Heights, NJ 07922  
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AT&T Mail atmail@rrharrison

**CERTIFIED MAIL - RETURN RECEIPT**

**March 19, 1996**

**Mr. William A. Griswold**  
**Regional President - Northeast**  
**GTE Telephone Operations**  
**100 Executive Drive**  
**Marion, Ohio 43302**

**RE: Telecommunications Act of 1996**

Dear Bill,

AT&T requested on March 11, 1996 the commencement of negotiations under Section 252 of the Telecommunications Act of 1996. This request includes all interconnection issues enumerated in Sections 251 and 252, including prices and terms for network elements used for origination and completion of interexchange services traffic. As explained to Mr. White in the attached letter, I am confident that we can come to mutually acceptable arrangements in Ohio, Michigan and Pennsylvania through negotiations as envisioned by the Act.

If you have any questions regarding our proposal for handling these negotiations, please contact me at 908-771-2700.

Sincerely,



Attachment

Copy to:  
J. J. Beasley (w/o attachment)  
L. L. Harrington (w/o attachment)  
R. H. Shurter (w/o attachment)

AGBR 000009

000267



**R. Reed Harrison III**  
Vice President  
Local Infrastructure & Access Management  
Regional Operations

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AT&T Mail attmail!rrharrison

**CERTIFIED MAIL - RETURN RECEIPT**

**March 19, 1996**

**Mr. William Z. Zielke**  
President - North  
GTE Telephone Operations  
8149 Walnut Grove Road  
P. O. Box 2300  
Fort Wayne, IN 46801-2300

**RE: Telecommunications Act of 1996**

Dear Bill,

AT&T requested on March 11, 1996 the commencement of negotiations under Section 252 of the Telecommunications Act of 1996. This request includes all interconnection issues enumerated in Sections 251 and 252, including prices and terms for network elements used for origination and completion of interexchange services traffic. As explained to Mr. White in the attached letter, I am confident that we can come to mutually acceptable arrangements in Indiana, Illinois and Wisconsin through negotiations as envisioned by the Act.

If you have any questions regarding our proposal for handling these negotiations, please contact me at 908-771-2700.

Sincerely,

A handwritten signature in black ink that reads "R. Reed Harrison III".

Attachment

Copy to:  
J. J. Beasley (w/o attachment)  
L. L. Harrington (w/o attachment)  
R. H. Shurter (w/o attachment)

AGBR 000010

**000268**



**R. Reed Harrison III**  
Vice President  
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Regional Operations

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Berkeley Heights, NJ 07922  
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AT&T Mail attmailrrharrison

**CERTIFIED MAIL - RETURN RECEIPT**

**March 19, 1996**

**Mr. Warren H. Haruki**  
Regional President - Hawaii  
GTE Telephone Operations  
P. O. Box 2200  
Honolulu, Hawaii 96841

**RE: Telecommunications Act of 1996**

Dear Warren,

AT&T requested on March 11, 1996 the commencement of negotiations under Section 252 of the Telecommunications Act of 1996. This request includes all interconnection issues enumerated in Sections 251 and 252, including prices and terms for network elements used for origination and completion of interexchange services traffic. As explained to Mr. White in the attached letter, I am confident that we can come to mutually acceptable arrangements in Hawaii through negotiations as envisioned by the Act.

If you have any questions regarding our proposal for handling these negotiations, please contact me at 908-771-2700.

Sincerely,

A handwritten signature in black ink, appearing to read "R. Reed Harrison III", with a horizontal line underneath.

Attachment

Copy to:  
J. J. Beasley (w/o attachment)  
L. L. Harrington (w/o attachment)  
R. H. Shurter (w/o attachment)

AGBR 000011

**000269**



**R. Reed Harrison III**  
Vice President  
Local Infrastructure & Access Management  
Regional Operations

Room 4ED103  
One Oak Way  
Berkeley Heights, NJ 07922  
908 771-2700  
FAX 908 771-2219  
AT&T Mail attmail1rrharrison

Certified Mail-Return Receipt

March 11, 1996

**Mr. Thomas W. White**  
President  
GTE Telephone Operations  
600 Hidden Ridge, HQE04H14  
Irving, Texas 75015-2092

**Re: Telecommunications Act of 1996**

Dear Tom,

AT&T requests the commencement of negotiations under Section 252 of the Telecommunications Act of 1996 for the states of Arizona, California, Florida, Hawaii, Illinois, Indiana, Iowa, Michigan, Minnesota, Missouri, Nebraska, North Carolina, Ohio, Oklahoma, Oregon, Pennsylvania, Texas, Virginia, Washington and Wisconsin. This request includes all interconnection issues enumerated in Sections 251 and 252, including prices and terms for network elements used for the origination and completion of interexchange services traffic. My expectation is that our companies can come to a mutually acceptable arrangement through negotiations as envisioned by the Act.

I propose that our negotiations for all of these states include all GTE telephone companies including CONTEL, and be held on a combined basis - and at a corporate level. To begin this process, I suggest that we convene a small Senior Management Team (3-4 individuals per company) for an initial meeting on March 28, 1996, in Berkeley Heights, New Jersey. The team members should be prepared and empowered to conduct full negotiations under the Act for all of the states. I anticipate that your team members will also bring with them the information necessary to begin full negotiations.

AGBR 000012

000270

We realize there are a significant number of issues to resolve. We are confident that with a concerted and cooperative spirit, we can resolve these issues in a mutually agreeable manner. Our companies have worked together in the past to provide world-class service to customers and we hope to enhance and expand this relationship into all telecommunications markets through these teaming efforts.

If there are questions, if my proposed date is not possible, or if GTE would be ready and able to meet earlier than March 28, please contact me at 908-771-2700.

Sincerely,

A handwritten signature in black ink that reads "R. Reed Harrison III". The signature is written in a cursive style with a horizontal line underneath the name.

R. Reed Harrison III  
Vice President -  
Local Infrastructure & Access Management Regional Operations

AGBR 000013

000271

Copy to:

**GTE**

M. B. Esstman  
L. J. Sparrow  
F. W. Compton  
W. A. Irwin  
R. H. Moss

**AT&T**

J. J. Beasley  
W. J. Carroll  
L. A. Hedg-peth  
D. Jefferson  
B. B. Manzi  
R. H. Shurter  
W. A. Stake  
M. B. Vitale  
R. J. Wren

AGBR 000014

000272