Exhibit No. \_\_ (AEB-5) Docket No. UG-200568 Witness: Ann E. Bulkley

# WASHINGTON UTILITIES AND TRANSPORTATION COMMISSION, Complainant,

DOCKET UG-200568

v.

CASCADE NATURAL GAS CORPORATION,

Respondent.

# CASCADE NATURAL GAS CORPORATION EXHIBIT OF

# ANN E. BULKLEY

# **RETURN ON EQUITY UPDATED MODELING RESULTS**

**January 8, 2021** 

Constant Growth DCF												
Ĺ		-										
	Median Low	Median	Median High									
30-Day Average	8.77%	9.74%	12.49%									
90-Day Average	8.82%	9.70%	12.58%									
180-Day Average	9.35%	9.68%	12.46%									
Constant Growth Average	8.98%	9.71%	12.51%									
Constant Growth DCI	- NWN Adjusted V	'alue Line Growtl	h Rate									
	Median Low	Median	Median High									
30-Day Average	8.77%	9.44%	10.16%									
90-Day Average	8.82%	9.52%	10.45%									
180-Day Average	9.35%	9.41%	10.33%									
Constant Growth Average	8.98%	9.46%	10.31%									
САРМ												
	Current 30-day	Near-Term Blue	Long-Term Blue									
	Average Treasury	Chip Forecast	Chip Forecast									
	Bond Yield	Yield	Yield									
Value Line Beta	12.67%	12.70%	12.81%									
Bloomberg Beta	11.72%	11.76%	11.95%									
	ECAPM											
Value Line Beta	13.03%	13.05%	13.13%									
Bloomberg Beta	12.32%	12.35%	12.49%									
Treasu	ry Yield Plus Risk F	Premium										
	Current 30-day	Near-Term Blue	Long-Term Blue									
	Average Treasury	Chip Forecast	Chip Forecast									
	Bond Yield	Yield	Yield									
Risk Premium Analysis	9.20%	9.29%	9.70%									
Risk Premium Mean Result		9.40%										
Exp	ected Earnings Ana	alysis										
	Mea	an	Median									
Exepected Earnings Analysis	9.59	%	9.46%									

## SUMMARY OF ROE ANALYSES RESULTS<sup>1</sup>

### Notes:

[1] The analytical results included in the table reflect the results of the Constant Growth DCF analysis excluding the results for individual companies that did not meet the minimum threshold of 7 percent.

										All Proxy Group			With Exclusions		
		[1]	[2]	[3]	[4]	[5]	[6]	[7]	[8]	[9]	[10]	[11]	[12]	[13]	[14]
		Annualized	Stock	Dividend	Expected Dividend	Value Line Earnings	Yahoo! Finance Earnings	Zacks Earnings	Average Growth		Mean			Mean	
Company	Ticker	Dividend	Price	Yield	Yield	Growth	Growth	Growth	Rate	Low ROE	ROE	High ROE	Low ROE	ROE	High RO
Atmos Energy Corporation	ATO	\$2.50	\$96.87	2.58%	2.67%	7.00%	7.10%	7.10%	7.07%	9.67%	9.74%	9.77%	9.67%	9.74%	9.77%
New Jersey Resources Corporation	NJR	\$1.33	\$32.93	4.04%	4.13%	2.00%	6.00%	6.00%	4.67%	6.08%	8.80%	10.16%		8.80%	10.16%
Northwest Natural Gas Company	NWN	\$1.92	\$47.43	4.05%	4.26%	24.50%	3.10%	3.10%	10.23%	7.21%	14.49%	29.04%	7.21%	14.49%	29.04%
ONE Gas Inc.	OGS	\$2.16	\$74.83	2.89%	2.97%	6.50%	5.00%	5.50%	5.67%	7.96%	8.63%	9.48%	7.96%	8.63%	9.48%
South Jersey Industries, Inc.	SJI	\$1.18	\$21.63	5.46%	5.76%	12.50%	10.40%	10.40%	11.10%	16.14%	16.86%	18.30%	16.14%	16.86%	18.30%
Southwest Gas Corporation	SWX	\$2.28	\$68.21	3.34%	3.44%	9.00%	4.00%	5.00%	6.00%	7.41%	9.44%	12.49%	7.41%	9.44%	12.49%
Spire, Inc.	SR	\$2.49	\$60.72	4.10%	4.29%	5.50%	5.37%	16.50%	9.12%	9.58%	13.41%	20.94%	9.58%	13.41%	20.94%
Median				4.04%	4.13%	7.00%	5.37%	6.00%	7.07%	7.96%	9.74%	12.49%	8.77%	9.74%	12.49%

 Notes:

 [1] Source: Bloomberg Professional

 [2] Source: Bloomberg Professional, equals 30-day average as of November 30, 2020.

 [3] Equals [1] / [2]

 [4] Equals [3] x (1 + 0.50 x [8])

 [5] Source: Value Line

 [6] Source: Value Line

 [8] Equals Average ([5], [6], [7])

 [9] Equals Average ([5], [6], [7])

 [9] Equals [3] x (1 + 0.50 x Minimum ([5], [6], [7]) + Minimum ([5], [6], [7])

 [10] Equals [3] x (1 + 0.50 x Maximum ([5], [6], [7]) + Maximum ([5], [6], [7])

 [11] Equals [3] x (1 + 0.50 x Maximum ([5], [6], [7]) + Maximum ([5], [6], [7])

 [12] - [14] Excludes companies with ROEs less than the a 7.00% return.

										A	Proxy Gr	oup	With Exclusions		
		[1]	[2]	[3]	[4]	[5]	[6]	[7]	[8]	[9]	[10]	[11]	[12]	[13]	[14]
Company	Ticker	Annualized Dividend	Stock Price	Dividend Yield	Expected Dividend Yield	Value Line Earnings Growth	Yahoo! Finance Earnings Growth	Zacks Earnings Growth	Average Growth Rate	Low ROE	Mean ROE	High ROE	Low ROE	Mean ROE	High RO
Atmos Energy Corporation	ΑΤΟ	\$2.50	\$98.14	2.55%	2.64%	7.00%	7.10%	7.10%	7.07%	9.64%	9.70%	9.74%	9.64%	9.70%	9.74%
New Jersey Resources Corporation	NJR	\$1.33	\$30.78	4.32%	4.42%	2.00%	6.00%	6.00%	4.67%	6.36%	9.09%	10.45%		9.09%	10.45%
Northwest Natural Gas Company	NWN	\$1.92	\$48.79	3.94%	4.14%	24.50%	3.10%	3.10%	10.23%	7.10%	14.37%	28.92%	7.10%	14.37%	28.92%
ONE Gas Inc.	OGS	\$2.16	\$73.51	2.94%	3.02%	6.50%	5.00%	5.50%	5.67%	8.01%	8.69%	9.53%	8.01%	8.69%	9.53%
South Jersey Industries, Inc.	SJI	\$1.18	\$21.60	5.46%	5.77%	12.50%	10.40%	10.40%	11.10%	16.15%	16.87%	18.30%	16.15%	16.87%	18.30%
Southwest Gas Corporation	SWX	\$2.28	\$66.63	3.42%	3.52%	9.00%	4.00%	5.00%	6.00%	7.49%	9.52%	12.58%	7.49%	9.52%	12.58%
Spire, Inc.	SR	\$2.49	\$58.44	4.26%	4.46%	5.50%	5.37%	16.50%	9.12%	9.75%	13.58%	21.11%	9.75%	13.58%	21.11%
Median				3.94%	4.14%	7.00%	5.37%	6.00%	7.07%	8.01%	9.70%	12.58%	8.82%	9.70%	12.58%

Notes: [1] Source: Bloomberg Professional

[2] Source: Bloomberg Professional, equals 90-day average as of November 30, 2020

[2] Source: Bloomberg Professional, equals 90-day average as of November
[3] Equals [1] / [2]
[4] Equals [3] x (1 + 0.50 x [8])
[5] Source: Value Line
[6] Source: Yahoo! Finance
[7] Source: Zacks
[8] Equals (3] x (1 + 0.50 x Minimum ([5], [6], [7]) + Minimum ([5], [6], [7])
[10] Equals [3] x (1 + 0.50 x Maximum ([5], [6], [7]) + Maximum ([5], [6], [7])
[11] Equals [3] x (1 + 0.50 x Maximum ([5], [6], [7]) + Maximum ([5], [6], [7])
[12] - [14] Excludes companies with ROEs less than the a 7.00% return.

#### 180-DAY CONSTANT GROWTH DCF -- CASCADE NATURAL GAS PROXY GROUP With Exclusions All Proxy Group [9] [10] [11] [12] [13] [1] [2] [3] [4] [5] [6] [7] [8] [14] Yahoo! Expected Value Line Finance Zacks Average Annualized Stock Dividend Dividend Earnings Earnings Earnings Growth Mean Mean Low ROE ROE High ROE Low ROE ROE High ROE Company Ticker Dividend Price Yield Yield Growth Growth Growth Rate 9.71% ATO 2.52% 9.68% 9.71% Atmos Energy Corporation \$2.50 \$99.18 2.61% 7.00% 7.10% 7.10% 7.07% 9.61% 9.68% 9.61% New Jersey Resources Corporation NJR \$1.33 \$31.66 4.20% 4.30% 2.00% 6.00% 6.00% 4.67% 6.24% 8.97% 10.33% 8.97% 10.33% Northwest Natural Gas Company NWN \$1.92 \$54.28 3.54% 3.72% 24.50% 3.10% 3.10% 10.23% 6.69% 13.95% 28.47% 13.95% 28.47% ONE Gas Inc. \$76.42 2.83% 6.50% 7.90% 9.42% OGS \$2.16 2.91% 5.00% 5.50% 5.67% 7.90% 8.57% 9.42% 8.57% South Jersey Industries, Inc. SJI \$1.18 \$23.63 4.99% 5.27% 12.50% 10.40% 10.40% 11.10% 15.65% 16.37% 17.80% 15.65% 16.37% 17.80% Southwest Gas Corporation SWX \$2.28 \$68.80 3.31% 3.41% 9.00% 4.00% 5.00% 6.00% 7.38% 9.41% 12.46% 7.38% 9.41% 12.46% 20.69% Spire, Inc. SR \$2.49 \$64.30 3.87% 4.05% 5.50% 5.37% 16.50% 9.12% 9.35% 13.17% 20.69% 9.35% 13.17% Median 3.54% 3.72% 7.00% 5.37% 6.00% 7.07% 7.90% 9.68% 12.46% 9.35% 9.68% 12.46%

Notes:

[1] Source: Bloomberg Professional

[2] Source: Bloomberg Professional, equals 180-day average as of November 30, 2020

[3] Equals [1] / [2]

[4] Equals [3] x (1 + 0.50 x [8])

[5] Source: Value Line [6] Source: Yahoo! Finance

[7] Source: Zacks

[8] Equals Average ([5], [6], [7])

[9] Equals [3] x (1 + 0.50 x Minimum ([5], [6], [7]) + Minimum ([5], [6], [7])

[10] Equals [4] + [8]

[11] Equals [3] x (1 + 0.50 x Maximum ([5], [6], [7]) + Maximum ([5], [6], [7])

[12] - [14] Excludes companies with ROEs less than the a 7.00% return.

30-DAY CONSTANT GROWTH DCF CASCADE NATURAL GAS PROXY GROUP	- NWN ADJUSTED VALUE LINE GROWTH RATE	
	All Proxy Group	

										A	l Proxy Gr	oup	W	ith Exclusion	ons
		[1]	[2]	[3]	[4]	[5]	[6]	[7]	[8]	[9]	[10]	[11]	[12]	[13]	[14]
							Yahoo!								
					Expected	Value Line	Finance	Zacks	Average						
		Annualized	Stock	Dividend	Dividend	Earnings	Earnings	Earnings	Growth		Mean			Mean	
Company	Ticker	Dividend	Price	Yield	Yield	Growth	Growth	Growth	Rate	Low ROE	ROE	High ROE	Low ROE	ROE	High ROE
Atmos Energy Corporation	ATO	\$2.50	\$96.87	2.58%	2.67%	7.00%	7.10%	7.10%	7.07%	9.67%	9.74%	9.77%	9.67%	9.74%	9.77%
New Jersey Resources Corporation	NJR	\$1.33	\$32.93	4.04%	4.13%	2.00%	6.00%	6.00%	4.67%	6.08%	8.80%	10.16%		8.80%	10.16%
Northwest Natural Gas Company [15]	NWN	\$1.92	\$47.43	4.05%	4.13%	5.97%	3.10%	3.10%	4.06%	7.21%	8.19%	10.14%	7.21%	8.19%	10.14%
ONE Gas Inc.	OGS	\$2.16	\$74.83	2.89%	2.97%	6.50%	5.00%	5.50%	5.67%	7.96%	8.63%	9.48%	7.96%	8.63%	9.48%
South Jersey Industries, Inc.	SJI	\$1.18	\$21.63	5.46%	5.76%	12.50%	10.40%	10.40%	11.10%	16.14%	16.86%	18.30%	16.14%	16.86%	18.30%
Southwest Gas Corporation	SWX	\$2.28	\$68.21	3.34%	3.44%	9.00%	4.00%	5.00%	6.00%	7.41%	9.44%	12.49%	7.41%	9.44%	12.49%
Spire, Inc.	SR	\$2.49	\$60.72	4.10%	4.29%	5.50%	5.37%	16.50%	9.12%	9.58%	13.41%	20.94%	9.58%	13.41%	20.94%
Median				4.04%	4.13%	6.50%	5.37%	6.00%	6.00%	7.96%	9.44%	10.16%	8.77%	9.44%	10.16%

[1] Source: Bloomberg Professional

[2] Source: Bloomberg Professional, equals 30-day average as of November 30, 2020.

[2] Source: Biointery Profession [3] Equals [1] / [2] [4] Equals [3] x (1 + 0.50 x [8]) [5] Source: Value Line [6] Source: Value Line [7] Source: Zacks

[7] Jourice. Zatos [8] Equals Average ([5], [6], [7]) [9] Equals [3] x (1 + 0.50 x Minimum ([5], [6], [7]) + Minimum ([5], [6], [7]) [10] Equals [4] + [8]

[10] Equals [4] + [6]
 [11] Equals [3] x (1 + 0.50 x Maximum ([5], [6], [7]) + Maximum ([5], [6], [7])
 [12] - [14] Excludes companies with ROEs less than the a 7.00% return.
 [15] The Value Line Growth Rate for NWN was adjusted to exclude the negative EPS data for 2017 which resulted in an adjusted projected EPS growth rate of 5.97% (Source: Schedule 3, page 4).

90-DAY CONSTANT GROWTH DCF CASCADE NATURAL GAS PROXY GROUP - NWN ADJUSTED \	ALUE LINE GROWTH RATE

										A	I Proxy Gr	oup	W	ith Exclusio	ons
		[1]	[2]	[3]	[4]	[5]	[6]	[7]	[8]	[9]	[10]	[11]	[12]	[13]	[14]
							Yahoo!								
					Expected	Value Line	Finance	Zacks	Average						
		Annualized	Stock	Dividend	Dividend	Earnings	Earnings	Earnings	Growth		Mean			Mean	
Company	Ticker	Dividend	Price	Yield	Yield	Growth	Growth	Growth	Rate	Low ROE	ROE	High ROE	Low ROE	ROE	High ROE
Atmos Energy Corporation	ATO	\$2.50	\$98.14	2.55%	2.64%	7.00%	7.10%	7.10%	7.07%	9.64%	9.70%	9.74%	9.64%	9.70%	9.74%
New Jersey Resources Corporation	NJR	\$1.33	\$30.78	4.32%	4.42%	2.00%	6.00%	6.00%	4.67%	6.36%	9.09%	10.45%		9.09%	10.45%
Northwest Natural Gas Company [15]	NWN	\$1.92	\$48.79	3.94%	4.02%	5.97%	3.10%	3.10%	4.06%	7.10%	8.07%	10.02%	7.10%	8.07%	10.02%
ONE Gas Inc.	OGS	\$2.16	\$73.51	2.94%	3.02%	6.50%	5.00%	5.50%	5.67%	8.01%	8.69%	9.53%	8.01%	8.69%	9.53%
South Jersey Industries, Inc.	SJI	\$1.18	\$21.60	5.46%	5.77%	12.50%	10.40%	10.40%	11.10%	16.15%	16.87%	18.30%	16.15%	16.87%	18.30%
Southwest Gas Corporation	SWX	\$2.28	\$66.63	3.42%	3.52%	9.00%	4.00%	5.00%	6.00%	7.49%	9.52%	12.58%	7.49%	9.52%	12.58%
Spire, Inc.	SR	\$2.49	\$58.44	4.26%	4.46%	5.50%	5.37%	16.50%	9.12%	9.75%	13.58%	21.11%	9.75%	13.58%	21.11%
Median				3.94%	4.02%	6.50%	5.37%	6.00%	6.00%	8.01%	9.52%	10.45%	8.82%	9.52%	10.45%

[1] Source: Bloomberg Professional

[2] Source: Bloomberg Professional, equals 90-day average as of November 30, 2020

[2] Source: Diomotely Professi [3] Equals [1] / [2] [4] Equals [3] x (1 + 0.50 x [8]) [5] Source: Value Line [6] Source: Yahoo! Finance

[7] Source: Zacks

[8] Equals Average ([5], [6], [7]) [9] Equals [3] x (1 + 0.50 x Minimum ([5], [6], [7]) + Minimum ([5], [6], [7])

[10] Equals [3] x (1 + 0.50 x Maximum ([5], [6], [7]) + Maximum ([5], [6], [7]) [11] Equals [3] x (1 + 0.50 x Maximum ([5], [6], [7]) + Maximum ([5], [6], [7]) [12] - [14] Excludes companies with ROEs less than the a 7.00% return.

[15] The Value Line Growth Rate for NWN was adjusted to exclude the negative EPS data for 2017 which resulted in an adjusted projected EPS growth rate of 5.97% (Source: Schedule 3, page 4).

180-DAY CONSTANT GROWTH DCF CASCADE NATURAL GAS PROXY GROUP	 NWN ADJUSTED VALUE LINE GROWTH RATE

										A	Proxy Gr	oup	W	ith Exclusion	ons
		[1]	[2]	[3]	[4]	[5]	[6]	[7]	[8]	[9]	[10]	[11]	[12]	[13]	[14]
							Yahoo!								
					Expected	Value Line	Finance	Zacks	Average						
		Annualized	Stock	Dividend	Dividend	Earnings	Earnings	Earnings	Growth		Mean			Mean	
Company	Ticker	Dividend	Price	Yield	Yield	Growth	Growth	Growth	Rate	Low ROE	ROE	High ROE	Low ROE	ROE	High ROE
Atmos Energy Corporation	ATO	\$2.50	\$99.18	2.52%	2.61%	7.00%	7.10%	7.10%	7.07%	9.61%	9.68%	9.71%	9.61%	9.68%	9.71%
New Jersey Resources Corporation	NJR	\$1.33	\$31.66	4.20%	4.30%	2.00%	6.00%	6.00%	4.67%	6.24%	8.97%	10.33%		8.97%	10.33%
Northwest Natural Gas Company [15]	NWN	\$1.92	\$54.28	3.54%	3.61%	5.97%	3.10%	3.10%	4.06%	6.69%	7.66%	9.61%		7.66%	9.61%
ONE Gas Inc.	OGS	\$2.16	\$76.42	2.83%	2.91%	6.50%	5.00%	5.50%	5.67%	7.90%	8.57%	9.42%	7.90%	8.57%	9.42%
South Jersey Industries, Inc.	SJI	\$1.18	\$23.63	4.99%	5.27%	12.50%	10.40%	10.40%	11.10%	15.65%	16.37%	17.80%	15.65%	16.37%	17.80%
Southwest Gas Corporation	SWX	\$2.28	\$68.80	3.31%	3.41%	9.00%	4.00%	5.00%	6.00%	7.38%	9.41%	12.46%	7.38%	9.41%	12.46%
Spire, Inc.	SR	\$2.49	\$64.30	3.87%	4.05%	5.50%	5.37%	16.50%	9.12%	9.35%	13.17%	20.69%	9.35%	13.17%	20.69%
Median				3.54%	3.61%	6.50%	5.37%	6.00%	6.00%	7.90%	9.41%	10.33%	9.35%	9.41%	10.33%

[1] Source: Bloomberg Professional

[2] Source: Bloomberg Professional, equals 180-day average as of November 30, 2020

[2] Source: Diomost [1] / [2] [3] Equals [1] / [2] [4] Equals [3] x (1 + 0.50 x [8]) [5] Source: Value Line [6] Source: Yahool Finance [7] Source: Yahool Finance

[7] Source: Zacks

,; j ocuroc. 2405 [8] Equals Average ([5], [6], [7]) [9] Equals [3] x (1 + 0.50 x Minimum ([5], [6], [7]) + Minimum ([5], [6], [7]) [10] Equals [4] + [8]

[10] Equals [4], 10] [11] Equals [3] x (1 + 0.50 x Maximum ([5], [6], [7]) + Maximum ([5], [6], [7]) [12] - [14] Excludes companies with ROEs less than the a 7.00% return. [15] The Value Line Growth Rate for NWN was adjusted to exclude the negative EPS data for 2017 which resulted in an adjusted projected EPS growth rate of 5.97% (Source: Schedule 3, page 4).

Docket No. UG-200568 Cascade Natural Gas Corp. Exhibit No.\_\_\_(AEB-5) Schedule 3 Page 4 of 4

# Actual and Adjusted Calculation of Northwest Natural's Projected Earnings Growth Rate from Value Line

[1]	[2]	[3]
	Projected	Projected
Actual Earnings Per Share	Earnings Per	Earnings
Actual Lannings Fer Share	Share	Growth
	(2023-2025)	Rate
2017 -1.94		
2018 2.33	5	
2019 2.19		
Mean (2017-2019) 0.86	3.2	24.48%
Mean (2018-2019) 2.26	3.2	5.97%

Notes:

[1] Source: Value Line, November 27, 2020

[2] Source: Value Line, November 27, 2020

[3] Equals ([2] / [1]) ^ (1/6) - 1

#### CAPITAL ASSET PRICING MODEL -- CURRENT RISK-FREE RATE & VL BETA

		[1]	[2]	[3]	[4]	[5]	[6]
		Current 30-day					
		average of 30-year					
		U.S. Treasury bond		Market	Market Risk		ECAPM
Company	Ticker	yield	Beta	Return	Premium	CAPM ROE	ROE
Atmos Energy Corporation	ATO	1.61%	0.80	14.10%	12.49%	11.60%	12.23%
New Jersey Resources Corporation	NJR	1.61%	0.95	14.10%	12.49%	13.48%	13.63%
Northwest Natural Gas Company	NWN	1.61%	0.80	14.10%	12.49%	11.60%	12.23%
ONE Gas Inc.	OGS	1.61%	0.80	14.10%	12.49%	11.60%	12.23%
South Jersey Industries, Inc.	SJI	1.61%	1.05	14.10%	12.49%	14.73%	14.57%
Southwest Gas Corporation	SWX	1.61%	0.95	14.10%	12.49%	13.48%	13.63%
Spire, Inc.	SR	1.61%	0.85	14.10%	12.49%	12.23%	12.70%
Mean						12.67%	13.03%

 Notes:

 [1] Source: Bloomberg Professional

 [2] Source: Value Line; dated November 27, 2020

 [3] Source: Schedule-4, page 3

 [4] Equals [3] - [1]

 [5] Equals [1] + [2] x [4]

 [6] Equals [1] + 0.25 x ([4]) + 0.75 x ([2] x [4])

#### CAPITAL ASSET PRICING MODEL -- NEAR-TERM PROJECTED RISK-FREE RATE & VL BETA

		[1]	[2]	[3]	[4]	[5]	[6]
		Near-term projected					
		30-year U.S. Treasury					
		bond yield		Market	Market Risk		ECAPM
Company	Ticker	(Q1 2021 - Q1 2022)	Beta	Return	Premium	CAPM ROE	ROE
Atmos Energy Corporation	ATO	1.82%	0.80	14.10%	12.28%	11.65%	12.26%
New Jersey Resources Corporation	NJR	1.82%	0.95	14.10%	12.28%	13.49%	13.64%
Northwest Natural Gas Company	NWN	1.82%	0.80	14.10%	12.28%	11.65%	12.26%
ONE Gas Inc.	OGS	1.82%	0.80	14.10%	12.28%	11.65%	12.26%
South Jersey Industries, Inc.	SJI	1.82%	1.05	14.10%	12.28%	14.72%	14.56%
Southwest Gas Corporation	SWX	1.82%	0.95	14.10%	12.28%	13.49%	13.64%
Spire, Inc.	SR	1.82%	0.85	14.10%	12.28%	12.26%	12.72%
Mean						12.70%	13.05%

Notes:

 Notes:

 [1] Source: Blue Chip Financial Forecasts, Vol. 39, No. 12, December 1, 2020, at 2

 [2] Source: Value Line; dated November 27, 2020

 [3] Source: Schedule-4, page 3

 [4] Equals [3] - [1]

 [5] Equals [3] - [1]

 [6] Equals [1] + [2] x [4]

 [6] Equals [1] + 0.25 x ([4]) + 0.75 x ([2] x [4])

#### CAPITAL ASSET PRICING MODEL -- LONG-TERM PROJECTED RISK-FREE RATE & VL BETA

		[1]	[2]	[3]	[4]	[5]	[6]
		Projected 30-year					
		U.S. Treasury bond		Market	Market Risk		ECAPM
Company	Ticker	yield (2022 - 2026)	Beta	Return	Premium	CAPM ROE	ROE
Atmos Energy Corporation	ATO	2.80%	0.80	14.10%	11.30%	11.84%	12.41%
New Jersey Resources Corporation	NJR	2.80%	0.95	14.10%	11.30%	13.54%	13.68%
Northwest Natural Gas Company	NWN	2.80%	0.80	14.10%	11.30%	11.84%	12.41%
ONE Gas Inc.	OGS	2.80%	0.80	14.10%	11.30%	11.84%	12.41%
South Jersey Industries, Inc.	SJI	2.80%	1.05	14.10%	11.30%	14.67%	14.53%
Southwest Gas Corporation	SWX	2.80%	0.95	14.10%	11.30%	13.54%	13.68%
Spire, Inc.	SR	2.80%	0.85	14.10%	11.30%	12.41%	12.83%
Mean						12.81%	13.13%

Notes: [1] Source: Blue Chip Financial Forecasts, Vol. 39, No. 12, December 1, 2020, at 14 [2] Source: Value Line; dated November 27, 2020 [3] Source: Schedule-4, page 3 [4] Source (D. [4])

[4] Equals [3] - [1] [5] Equals [1] + [2] x [4] [6] Equals [1] + 0.25 x ([4]) + 0.75 x ([2] x [4])

#### CAPITAL ASSET PRICING MODEL -- CURRENT RISK-FREE RATE & BLOOMBERG BETA

		[1]	[2]	[3]	[4]	[5]	[6]
		Current 30-day					
		average of 30-year					
		U.S. Treasury bond		Market	Market Risk		ECAPM
Company	Ticker	yield	Beta	Return	Premium	CAPM ROE	ROE
Atmos Energy Corporation	ATO	1.61%	0.76	14.10%	12.49%	11.08%	11.84%
New Jersey Resources Corporation	NJR	1.61%	0.83	14.10%	12.49%	12.00%	12.52%
Northwest Natural Gas Company	NWN	1.61%	0.74	14.10%	12.49%	10.86%	11.67%
ONE Gas Inc.	OGS	1.61%	0.85	14.10%	12.49%	12.21%	12.68%
South Jersey Industries, Inc.	SJI	1.61%	0.85	14.10%	12.49%	12.29%	12.74%
Southwest Gas Corporation	SWX	1.61%	0.87	14.10%	12.49%	12.45%	12.86%
Spire, Inc.	SR	1.61%	0.77	14.10%	12.49%	11.17%	11.90%
Mean						11.72%	12.32%

 Notes:

 [1] Source: Bloomberg Professional

 [2] Source: Bloomberg Professional

 [3] Source: Schedule-4, page 3

 [4] Equals [3] - [1]

 [5] Equals [1] + [2] x [4]

 [6] Equals [1] + 0.25 x ([4]) + 0.75 x ([2] x [4])

#### CAPITAL ASSET PRICING MODEL -- NEAR-TERM PROJECTED RISK-FREE RATE & BLOOMBERG BETA

		[1]	[2]	[3]	[4]	[5]	[6]
		Near-term projected					
		30-year U.S. Treasury					
		bond yield		Market	Market Risk		ECAPM
Company	Ticker	(Q1 2021 - Q1 2022)	Beta	Return	Premium	CAPM ROE	ROE
Atmos Energy Corporation	ATO	1.82%	0.76	14.10%	12.28%	11.13%	11.87%
New Jersey Resources Corporation	NJR	1.82%	0.83	14.10%	12.28%	12.03%	12.55%
Northwest Natural Gas Company	NWN	1.82%	0.74	14.10%	12.28%	10.92%	11.71%
ONE Gas Inc.	OGS	1.82%	0.85	14.10%	12.28%	12.24%	12.71%
South Jersey Industries, Inc.	SJI	1.82%	0.85	14.10%	12.28%	12.32%	12.76%
Southwest Gas Corporation	SWX	1.82%	0.87	14.10%	12.28%	12.48%	12.89%
Spire, Inc.	SR	1.82%	0.77	14.10%	12.28%	11.22%	11.94%
Mean						11.76%	12.35%

Notes:

 Notes:

 [1] Source: Blue Chip Financial Forecasts, Vol. 39, No. 12, December 1, 2020, at 2

 [2] Source: Bloomberg Professional

 [3] Source: Schedule-4, page 3

 [4] Equals [3] - [1]

 [5] Equals [1] + [2] x [4]

 [6] Equals [1] + 0.25 x ([4]) + 0.75 x ([2] x [4])

#### CAPITAL ASSET PRICING MODEL -- LONG-TERM PROJECTED RISK-FREE RATE & BLOOMBERG BETA

		[1]	[2]	[3]	[4]	[5]	[6]
		Projected 30-year					
2	<b>-</b>	U.S. Treasury bond	D.t.	Market	Market Risk		ECAPM
Company	Ticker	yield (2022 - 2026)	Beta	Return	Premium	CAPM ROE	ROE
Atmos Energy Corporation	ATO	2.80%	0.76	14.10%	11.30%	11.37%	12.05%
New Jersey Resources Corporation	NJR	2.80%	0.83	14.10%	11.30%	12.20%	12.67%
Northwest Natural Gas Company	NWN	2.80%	0.74	14.10%	11.30%	11.17%	11.90%
ONE Gas Inc.	OGS	2.80%	0.85	14.10%	11.30%	12.39%	12.82%
South Jersey Industries, Inc.	SJI	2.80%	0.85	14.10%	11.30%	12.46%	12.87%
Southwest Gas Corporation	SWX	2.80%	0.87	14.10%	11.30%	12.61%	12.98%
Spire, Inc.	SR	2.80%	0.77	14.10%	11.30%	11.45%	12.11%
Mean						11.95%	12.49%

Notes: [1] Source: Blue Chip Financial Forecasts, Vol. 39, No. 12, December 1, 2020, at 14 [2] Source: Bloomberg Professional [3] Source: Schedule-4, page 3 [4] Source (D. [4])

[4] Equals [3] - [1] [5] Equals [1] + [2] x [4] [6] Equals [1] + 0.25 x ([4]) + 0.75 x ([2] x [4])

MARKET RISK PREMIUM DERIVED FROM S&P EARNINGS AND ESTIMATE REPORT

[7] S&P's estimate of the S&P 500 Dividend Yield	1.58%
[8] S&P's estimate of the S&P 500 Growth Rate	12.43%
[9] S&P 500 Estimated Required Market Return	14.10%

Notes:

[7] Source: S&P Dow Jones Indices, S&P 500 Earnings and Estimate Report, November 30, 2020 [8] Source: S&P Dow Jones Indices, S&P 500 Earnings and Estimate Report, November 30, 2020

[9] Equals ([7] x (1 + (0.5 x [8]))) + [8]

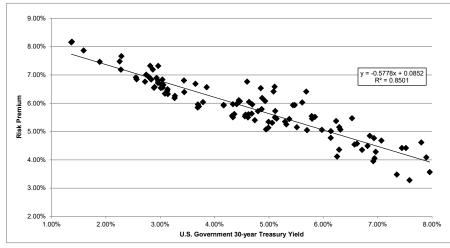
#### BOND YIELD PLUS RISK PREMIUM

DON	I YIELD PLU		
	Average	[2] U.S. Govt.	[3]
	Authorized	30-year	Risk
1992.1	Gas ROE 12.42%	Treasury 7.80%	Premium 4.62%
1992.2	11.98%	7.89%	4.09%
1992.3	11.87%	7.45%	4.42%
1992.4	11.94% 11.75%	7.52% 7.07%	4.42%
1993.1 1993.2	11.71%	6.86%	4.68% 4.85%
1993.3	11.39%	6.31%	5.07%
1993.4	11.16%	6.14%	5.02%
1994.1 1994.2	11.12% 10.84%	6.57% 7.35%	4.55% 3.48%
1994.3	10.87%	7.58%	3.28%
1994.4	11.53%	7.96%	3.57%
1995.2 1995.3	11.00% 11.07%	6.94% 6.71%	4.06% 4.35%
1995.4	11.61%	6.23%	5.37%
1996.1	11.45%	6.29%	5.16%
1996.2	10.88%	6.92%	3.96%
1996.3 1996.4	11.25% 11.19%	6.96% 6.62%	4.29% 4.58%
1997.1	11.31%	6.81%	4.49%
1997.2	11.70%	6.93%	4.77%
1997.3	12.00%	6.53%	5.47% 4.78%
1997.4 1998.2	10.92% 11.37%	6.14% 5.85%	4.78% 5.52%
1998.3	11.41%	5.47%	5.94%
1998.4	11.69%	5.10%	6.59%
1999.1 1999.2	10.82% 11.25%	5.37% 5.79%	5.44% 5.46%
1999.4	10.38%	6.25%	4.12%
2000.1	10.66%	6.29%	4.36%
2000.2 2000.3	11.03% 11.33%	5.97% 5.79%	5.06% 5.55%
2000.3	12.10%	5.69%	6.41%
2001.1	11.38%	5.44%	5.93%
2001.2	10.75%	5.70%	5.05%
2001.4 2002.1	10.65% 10.67%	5.30% 5.51%	5.35% 5.15%
2002.1	11.64%	5.61%	6.03%
2002.3	11.50%	5.08%	6.42%
2002.4	11.01%	4.93%	6.08%
2003.1 2003.2	11.38% 11.36%	4.85% 4.60%	6.53% 6.76%
2003.3	10.61%	5.11%	5.50%
2003.4	10.84%	5.11%	5.73%
2004.1 2004.2	11.06% 10.57%	4.88% 5.32%	6.18% 5.25%
2004.3	10.37%	5.06%	5.31%
2004.4	10.66%	4.86%	5.79%
2005.1 2005.2	10.65% 10.54%	4.69% 4.47%	5.96% 6.07%
2005.2	10.34 %	4.44%	6.03%
2005.4	10.32%	4.68%	5.63%
2006.1	10.68%	4.63% 5.14%	6.05%
2006.2 2006.3	10.60% 10.34%	4.99%	5.46% 5.34%
2006.4	10.14%	4.74%	5.40%
2007.1	10.52%	4.80%	5.72%
2007.2 2007.3	10.13% 10.03%	4.99% 4.95%	5.14% 5.08%
2007.4	10.12%	4.61%	5.50%
2008.1	10.38%	4.41%	5.97%
2008.2 2008.3	10.17% 10.55%	4.57% 4.44%	5.60% 6.11%
2008.3	10.35%	3.65%	6.69%
2009.1	10.24%	3.44%	6.81%
2009.2 2009.3	10.11% 9.88%	4.17% 4.32%	5.94% 5.56%
2009.3	9.88% 10.31%	4.32%	5.97%
2010.1	10.24%	4.62%	5.61%
2010.2	9.99%	4.36%	5.62%
2010.3 2010.4	10.43% 10.09%	3.86% 4.17%	6.57% 5.93%
2011.1	10.10%	4.56%	5.54%
2011.2	9.85%	4.34%	5.51%
2011.3 2011.4	9.65% 9.88%	3.69% 3.04%	5.96% 6.84%
2011.4	9.63%	3.14%	6.50%
2012.2	9.83%	2.93%	6.90%
2012.3 2012.4	9.75% 10.06%	2.74% 2.86%	7.01% 7.19%
2012.4	9.57%	3.13%	6.44%
2013.2	9.47%	3.14%	6.33%

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#### BOND YIELD PLUS RISK PREMIUM

	[1]	[2]	[3]
	Average	U.S. Govt.	
	Authorized	30-year	Risk
	Gas ROE	Treasury	Premium
2013.3	9.60%	3.71%	5.89%
2013.4	9.83%	3.79%	6.04%
2014.1	9.54%	3.69%	5.85%
2014.2	9.84%	3.44%	6.39%
2014.3	9.45%	3.26%	6.19%
2014.4	10.28%	2.96%	7.32%
2015.1	9.47%	2.55%	6.91%
2015.2	9.43%	2.88%	6.55%
2015.3	9.75%	2.96%	6.79%
2015.4	9.68%	2.96%	6.72%
2016.1	9.48%	2.72%	6.76%
2016.2	9.42%	2.57%	6.85%
2016.3	9.47%	2.28%	7.19%
2016.4	9.67%	2.83%	6.84%
2017.1	9.60%	3.04%	6.56%
2017.2	9.47%	2.90%	6.58%
2017.3	10.14%	2.82%	7.32%
2017.4	9.70%	2.82%	6.88%
2018.1	9.68%	3.02%	6.66%
2018.2	9.43%	3.09%	6.34%
2018.3	9.71%	3.06%	6.65%
2018.4	9.53%	3.27%	6.26%
2019.1	9.55%	3.01%	6.54%
2019.2	9.73%	2.78%	6.94%
2019.3	9.95%	2.29%	7.66%
2019.4	9.73%	2.25%	7.48%
2020.1	9.35%	1.89%	7.46%
2020.2	9.55%	1.38%	8.17%
2020.3	9.52%	1.37%	8.15%
2020.4	9.46%	1.59%	7.86%
AVERAGE	10.48%	4.63%	5.85%
MEDIAN	10.37%	4.63%	5.93%



#### SUMMARY OUTPUT

Regression Statistics								
Multiple R	0.921999							
R Square	0.850082							
Adjusted R Square	0.848719							
Standard Error	0.003927							
Observations	112							

#### ANOVA

	df	SS	MS	F	Significance F
Regression	1	0.009618	0.009618	623.736077	0.000000
Residual	110	0.001696	0.000015		
Total	111	0.011314			

	Coefficients	Standard Error	t Stat	P-value	Lower 95%	Upper 95%	Lower 95.0%	Upper 95.0%
Intercept	0.0852	0.0011340	75.14	0.000000	0.082966	0.087461	0.082966	0.087461
U.S. Govt. 30-year Treasury	(0.5778)	0.0231356	(24.97)	0.000000	(0.623655)	(0.531956)	(0.623655)	(0.531956)

	[7]	[8]	[9]
	U.S. Govt. 30-vear	Risk	
	Treasury	Premium	ROE
Current 30-day average of 30-year U.S. Treasury bond yield [4]	1.61%	7.59%	9.20%
Blue Chip Consensus Forecast (Q1 2021 - Q1 2022) [5]	1.82%	7.47%	9.29%
Blue Chip Consensus Forecast (2022-2026) [6]	2.80%	6.90%	9.70%
AVERAGE			9.40%

Notes

- Notes:

   [1] Source: Regulatory Research Associates, rate cases through November 30, 2020

   [2] Source: Bloomberg Professional, quarterly bond yields are the average of each trading day in the quarter

   [3] Equals Column [1] Column [2]

   [4] Source: Bloomberg Professional, 30-day average as of November 30, 2020

   [5] Source: Blue Chip Financial Forecasts, Vol. 39, No. 12, December 1, 2020, at 2

   [6] Source: Blue Chip Financial Forecasts, Vol. 39, No. 12, December 1, 2020, at 14

   [7] See notes [4], [5] & [6]

   [8] Equals 0.084369 + (-0.562291 x Column [7])

   [9] Equals Column [7] + Column [8]

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#### EXPECTED EARNINGS ANALYSIS

		[1]	[2]	[3]	[4]	[5]	[6]	[7]	[8]	[9]	[10]
		Value Line ROE 2023-2025	Value Line Total Capital 2019	Value Line Common Equity Ratio 2019	Total Equity 2019	Value Line Total Capital 2023-2025	Value Line Common Equity Ratio 2023-2025	Total Equity 2023-2025	Compound Annual Growth Rate	Adjustment Factor	Adjusted Return on Common Equity
Atmos Energy Corporation	ATO	9.00%	9,279.70	62.00%	5,753	16,000	60.00%	9,600	10.78%	1.051	9.46%
New Jersey Resources Corporation	NJR	9.50%	3,088.90	50.20%	1,551	4,580	56.50%	2,588	10.79%	1.051	9.99%
Northwest Natural Gas Company	NWN	8.50%	1,672.00	51.80%	866	1,825	52.50%	958	2.04%	1.010	8.59%
One Gas Inc.	OGS	8.50%	3,415.50	62.30%	2,128	4,800	62.00%	2,976	6.94%	1.034	8.79%
South Jersey Industries, Inc.	SJI	12.00%	3,493.90	40.80%	1,426	5,500	41.00%	2,255	9.61%	1.046	12.55%
Southwest Gas Corporation	SWX	10.00%	4,806.40	52.10%	2,504	7,200	55.50%	3,996	9.80%	1.047	10.47%
Spire, Inc.	SR	7.00%	4,625.60	55.00%	2,544	7,200	55.00%	3,960	9.25%	1.044	7.31%
Mean											9.59%
Median											9.46%

Notes:

[1] Source: Value Line, November 27, 2020 [2] Source: Value Line, November 27, 2020 [3] Source: Value Line, November 27, 2020 [4] Equals [2] x [3] [5] Source: Value Line, November 27, 2020 [6] Source: Value Line, November 27, 2020 [7] Equals [5] x [6] [8] Equals  $([7] / [4]) ^ (1/5) - 1$ [9] Equals 2 x (1 + [8]) / (2 + [8])[10] Equals [1] x [9]

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### BOND YIELD PLUS RISK PREMIUM

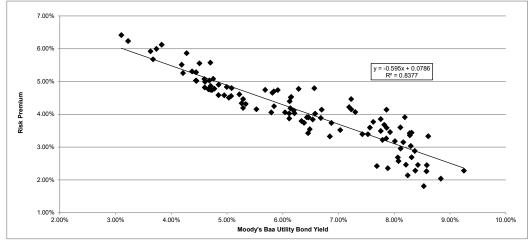
BON			
	[1]	[2]	[3]
	Average	Moody's	
	Authorized Gas ROE	Baa Utility Bond Yield	Risk Premium
1992.4	11.94%	8.61%	3.33%
1993.1	11.75%	8.31%	3.44%
1993.2 1993.3	11.71% 11.39%	8.11% 7.62%	3.60% 3.77%
1993.4	11.16%	7.56%	3.60%
1994.1 1994.2	11.12% 10.84%	7.86% 8.58%	3.26% 2.26%
1994.2	10.84%	8.83%	2.20%
1994.4	11.53%	9.25%	2.28%
1995.2 1995.3	11.00% 11.07%	8.31% 8.11%	2.69% 2.96%
1995.4	11.61%	7.76%	3.85%
1996.1	11.45%	7.86%	3.59%
1996.2 1996.3	10.88% 11.25%	8.42% 8.37%	2.46% 2.88%
1996.4	11.19%	8.01%	3.18%
1997.1	11.31%	8.16%	3.15%
1997.2 1997.3	11.70% 12.00%	8.27% 7.86%	3.43% 4.14%
1997.4	10.92%	7.53%	3.39%
1998.2	11.37%	7.30%	4.07%
1998.3 1998.4	11.41% 11.69%	7.19% 7.23%	4.22% 4.46%
1990.4	10.82%	7.43%	3.39%
1999.2	11.25%	7.76%	3.49%
1999.4 2000.1	10.38% 10.66%	8.24% 8.38%	2.14% 2.28%
2000.2	11.03%	8.58%	2.45%
2000.3	11.33%	8.30%	3.03%
2000.4 2001.1	12.10% 11.38%	8.19% 7.92%	3.91% 3.46%
2001.2	10.75%	8.06%	2.69%
2001.4	10.65%	8.08%	2.57%
2002.1 2002.2	10.67% 11.64%	8.21% 8.28%	2.46% 3.36%
2002.2	11.50%	7.82%	3.68%
2002.4	11.01%	7.79%	3.22%
2003.1 2003.2	11.38% 11.36%	7.23% 6.57%	4.15% 4.79%
2003.2	10.61%	6.87%	3.74%
2003.4	10.84%	6.70%	4.14%
2004.1 2004.2	11.06% 10.57%	6.28% 6.68%	4.78% 3.89%
2004.2	10.37%	6.46%	3.91%
2004.4	10.66%	6.14%	4.52%
2005.1 2005.2	10.65% 10.54%	5.91% 5.84%	4.74% 4.70%
2005.3	10.47%	5.81%	4.66%
2005.4	10.32%	6.14%	4.18%
2006.1 2006.2	10.68% 10.60%	6.15% 6.58%	4.53% 4.02%
2006.3	10.34%	6.43%	3.91%
2006.4	10.14%	6.11%	4.03%
2007.1 2007.2	10.52% 10.13%	6.12% 6.34%	4.40% 3.79%
2007.3	10.03%	6.49%	3.54%
2007.4	10.12%	6.38%	3.74%
2008.1 2008.2	10.38% 10.17%	6.54% 6.84%	3.84% 3.33%
2008.3	10.55%	7.03%	3.52%
2008.4 2009.1	10.34% 10.24%	8.53% 7.88%	1.81% 2.36%
2009.1	10.24%	7.69%	2.30%
2009.3	9.88%	6.45%	3.43%
2009.4 2010.1	10.31% 10.24%	6.19% 6.21%	4.12% 4.03%
2010.1	9.99%	6.12%	3.87%
2010.3	10.43%	5.68%	4.75%
2010.4 2011.1	10.09% 10.10%	5.84% 6.04%	4.25% 4.06%
2011.2	9.85%	5.79%	4.06%
2011.3	9.65%	5.34%	4.31%
2011.4 2012.1	9.88% 9.63%	5.08% 5.07%	4.80% 4.56%
2012.2	9.83%	4.99%	4.84%
2012.3 2012.4	9.75% 10.06%	4.85%	4.90%
2012.4 2013.1	9.57%	4.51% 4.71%	5.55% 4.86%
2013.2	9.47%	4.73%	4.74%
2013.3 2013.4	9.60% 9.83%	5.26% 5.22%	4.34% 4.61%
2013.4 2014.1	9.83% 9.54%	5.22% 5.03%	4.61%
2014.2	9.84%	4.75%	5.09%
2014.3 2014.4	9.45% 10.28%	4.70% 4.70%	4.75% 5.58%
2014.4	9.47%	4.45%	5.02%

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### BOND YIELD PLUS RISK PREMIUM

	[1]	[2]	[3]
	Average	Moody's	
	Authorized	Baa Utility	Risk
	Gas ROE	Bond Yield	Premium
2015.2	9.43%	4.85%	4.58%
2015.2	9.75%	5.29%	4.46%
2015.3	9.68%	5.29%	4.40%
2015.4	9.08%	5.29%	4.15%
2016.1	9.40%	4.60%	4.19%
2016.2	9.42%	4.00%	4.82 % 5.26%
2016.3	9.47%	4.21%	5.08%
2017.1	9.60%	4.60%	5.00%
2017.2	9.47%	4.44%	5.03%
2017.3	10.14%	4.28%	5.87%
2017.4	9.70%	4.19%	5.51%
2018.1	9.68%	4.37%	5.31%
2018.2	9.43%	4.67%	4.76%
2018.3	9.71%	4.68%	5.03%
2018.4	9.53%	4.95%	4.58%
2019.1	9.55%	4.77%	4.78%
2019.2	9.73%	4.45%	5.28%
2019.3	9.95%	3.83%	6.12%
2019.4	9.73%	3.74%	6.00%
2020.1	9.35%	3.67%	5.68%
2020.2	9.55%	3.63%	5.92%
2020.3	9.52%	3.11%	6.41%
2020.4	9.46%	3.23%	6.23%
AVERAGE	10.43%	6.35%	4.08%
MEDIAN	10.34%	6.34%	4.12%

Upper 95.0% 0.081884 (0.544891)



SUMMARY OUTPUT

Regression Statistics								
Multiple R	0.915167							
R Square	0.837531							
Adjusted R Square	0.836012							
Standard Error	0.004074							
Observations	109							

	df	SS	MS	F	Significance F		
Regression	1	0.009154	0.009154	551.585728	0.000000		
Residual	107	0.001776	0.000017				
Total	108	0.010930					
	Coefficients	Standard Error	t Stat	P-value	Lower 95%	Upper 95%	Lower 95.0%
Intercept	0.0786	0.0016567	47.44	0.000000	0.075315	0.081884	0.075315
	(0.5951)	0.0253396	(23,49)	0.000000	(0.645356)	(0.544891)	(0.645356

	[7]	[8]	[9]	[10]	[11]
	Unadjusted	Average 30-Year	Adjusted		
	Interest	Treasury - Baa	Interest	Risk	
	Rate	Utility Yield Spread	Rate	Premium	ROE
Current 30-day average of Moody's Baa Utility Bond yield [4]	3.21%		3.21%	5.95%	9.16%
Blue Chip 30-Year Treasury Yield Near-Term Projected Forecast (Q1 2021 - Q1 2022) [5]	1.82%	1.68%	3.50%	5.78%	9.28%
Blue Chip 30-Year Treasury Yield Long-Term Projected Forecast (2022-2026) [6]	2.80%	1.68%	4.48%	5.20%	9.67%
AVERAGE					9.37%

Notes:

 Notes:

 [1] Source: Regulatory Research Associates, rate cases through November 30, 2020

 [2] Source: Bloomberg Professional, quarterly bond yields are the average of each trading day in the quarter

 [3] Equals Column [1] - Column [2]

 [4] Source: Bloomberg Professional, 30-day average as of November 30, 2020

 [5] Source: Blue Chip Financial Forecasts, Vol. 39, No. 12, December 1, 2020, at 2

 [6] Source: Blue Chip Financial Forecasts, Vol. 39, No. 12, December 1, 2020, at 14

 [7] See notes [4], [5] & [6]

 [8] Source: Bloomberg Professional, average spread between 30-Year Treasury Bond Yield & Moody's Baa Utility Bond Yield since January 1, 2018

 [9] Equals Column [7] + Column [8]

 [10] Equals 0.078599 + (-0.595123 x Column [9])

## ADJUSTMENTS TO WOOLRIDGE INTERNAL GROWTH RATE MEASURES GAS PROXY GROUP

			Value Line									
Sustainable Growth												
Company	Ticker	Return on Equity	Retention Rate	Internal Growth	Shares Out	Value Change	SxV	BR + SV				
Atmos Energy Company (NYSE-ATO)	ATO	9.00%	50.00%	4.50%	8.70%	54.34%	4.73%	9.23%				
Chesapeake Utilities (NYSE-CPK)	CPK	9.50%	58.00%	5.51%	9.25%	56.23%	5.20%	10.71%				
New Jersey Resources Corp. (NYSE-NJR)	NJR	9.50%	35.00%	3.33%	3.53%	35.50%	1.25%	4.58%				
Nisource Inc (NYSE-NI)	NI	11.00%	39.00%	4.29%	0.32%	53.71%	0.17%	4.46%				
Northwest Natural Gas Co. (NYSE-NWN)	NWN	8.50%	39.00%	3.32%	1.99%	50.45%	1.00%	4.32%				
ONE Gas, Inc. (NYSE-OGS)	OGS	8.50%	41.00%	3.49%	1.92%	56.72%	1.09%	4.57%				
South Jersey Industries, Inc. (NYSE-SJI)	SJI	12.00%	44.00%	5.28%	6.95%	48.88%	3.39%	8.67%				
Southwest Gas Company (NYSE-SWX)	SWX	10.00%	56.00%	5.60%	5.55%	38.85%	2.16%	7.76%				
Spire (NYSE-SR)	SR	7.00%	40.00%	2.80%	2.24%	31.43%	0.70%	3.50%				
Mean		9.44%	44.67%	4.23%	4.49%	47.35%	2.19%	6.42%				
Median		9.50%	41.00%	4.29%	3.53%	50.45%	1.25%	4.58%				

### Notes:

Data Source: Value Line Investment Survey, dated August 28, 2020.

	[1]	[2]	[3]	[4]	[5]	[6]	[7]	[8]
Company	ualized vidend	Dividend Yield	Expected Dividend Yield	Value Line Earnings Growth	Yahoo Earnings Growth	Zacks Earnings Growth	Average Growth Rate	Mean ROE
Atmos Energy Company (NYSE-ATO)	\$ 2.30	2.41%	2.50%	7.00%	7.25%	7.20%	7.15%	9.65%
Chesapeake Utilities (NYSE-CPK)	\$ 1.69	1.85%	1.92%	9.00%	4.74%	na	6.87%	8.79%
New Jersey Resources Corp. (NYSE-NJR)	\$ 1.33	4.60%	4.70%	2.00%	6.00%	6.00%	4.67%	9.37%
Nisource Inc (NYSE-NI)	\$ 0.84	3.67%	3.79%	13.00%	1.65%	5.58%	6.74%	10.53%
Northwest Natural Gas Co. (NYSE-NWN)	\$ 1.92	4.23%	4.44%	24.50%	3.10%	3.12%	10.24%	14.68%
ONE Gas, Inc. (NYSE-OGS)	\$ 2.16	3.01%	3.09%	6.50%	5.00%	5.50%	5.67%	8.76%
South Jersey Industries, Inc. (NYSE-SJI)	\$ 1.18	5.92%	6.25%	12.50%	10.40%	10.44%	11.11%	17.36%
Southwest Gas Company (NYSE-SWX)	\$ 2.28	3.44%	3.54%	9.00%	4.00%	5.00%	6.00%	9.54%
Spire (NYSE-SR)	\$ 2.49	4.44%	4.55%	5.50%	4.78%	4.86%	5.05%	9.60%
Median [9]:								9.60%

## 30-Day Constant Growth DCF - Woolridge Gas Proxy Group

#### Notes:

[1] JRW-8.2
[2] JRW-8.2
[3] Equals [2] X (1 + .5 X [7])
[4] JRW-8.4
[5] JRW-8.5
[6] JRW-8.5
[7] Equals average of [4], [5], and [6]
[8] Equals [3] + [7]
[9] Excludes companies with ROEs less than 7%.

90-Day Constan	t Growth DCE		Gas Prov	Group
90-Day Constan		- woonnuge	Gas FIUX	y Gloup

					<b>j</b>					
		[1]	[2]	[3]	[4]	[5]	[6]	[7]	[8]	
	Δr	nualized	Dividend	Expected	Value Line	Yahoo	Zacks	Average	Mean	
Company		)ividend	Yield	Dividend	Earnings	Earnings	Earnings	Growth	ROE	
	L.	muchu	Tield	Yield	Growth	Growth	Growth	Rate	ROL	
Atmos Energy Company (NYSE-ATO)	\$	2.30	2.34%	2.42%	7.00%	7.25%	7.20%	7.15%	9.57%	
Chesapeake Utilities (NYSE-CPK)	\$	1.69	1.99%	2.06%	9.00%	4.74%	na	6.87%	8.93%	
New Jersey Resources Corp. (NYSE-NJR)	\$	1.33	4.46%	4.56%	2.00%	6.00%	6.00%	4.67%	9.23%	
Nisource Inc (NYSE-NI)	\$	0.84	3.66%	3.78%	13.00%	1.65%	5.58%	6.74%	10.52%	
Northwest Natural Gas Co. (NYSE-NWN)	\$	1.92	3.93%	4.13%	24.50%	3.10%	3.12%	10.24%	14.37%	
ONE Gas, Inc. (NYSE-OGS)	\$	2.16	2.96%	3.04%	6.50%	5.00%	5.50%	5.67%	8.71%	
South Jersey Industries, Inc. (NYSE-SJI)	\$	1.18	5.49%	5.80%	12.50%	10.40%	10.44%	11.11%	16.91%	
Southwest Gas Company (NYSE-SWX)	\$	2.28	3.42%	3.52%	9.00%	4.00%	5.00%	6.00%	9.52%	
Spire (NYSE-SR)	\$	2.49	4.28%	4.38%	5.50%	4.78%	4.86%	5.05%	9.43%	
Median [9]:									9.52%	

Notes: [1] JRW-8.2 [2] JRW-8.2 [3] Equals [2] X (1 + .5 X [7]) [4] JRW-8.4 [5] JRW-8.5 [6] JRW-8.5 [7] Equals average of [4], [5], and [6] [8] Equals [3] + [7] [9] Excludes companies with ROEs less than 7%.

180-Day Constar	t Growth DCF - Woolridg	e Gas Proxy Group
Too-Day Constan	il Glowin Dor - wooinug	e Gas i long Gloup

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		[1]	[2]	[3]	[4]	[5]	[6]	[7]	[8]	
Company	Anni	ualizad	Dividend	Expected	Value Line	Yahoo	Zacks	Average	Mean	
	Annualized Dividend		Yield	Dividend	Earnings	Earnings	Earnings	Growth	ROE	
	DIV	luenu	neid	Yield	Growth	Growth	Growth	Rate	ROL	
Atmos Energy Company (NYSE-ATO)	\$	2.30	2.32%	2.40%	7.00%	7.25%	7.20%	7.15%	9.55%	
Chesapeake Utilities (NYSE-CPK)	\$	1.69	1.97%	2.04%	9.00%	4.74%	na	6.87%	8.91%	
New Jersey Resources Corp. (NYSE-NJR)	\$	1.33	4.27%	4.37%	2.00%	6.00%	6.00%	4.67%	9.04%	
Nisource Inc (NYSE-NI)	\$	0.84	3.57%	3.69%	13.00%	1.65%	5.58%	6.74%	10.44%	
Northwest Natural Gas Co. (NYSE-NWN)	\$	1.92	3.51%	3.69%	24.50%	3.10%	3.12%	10.24%	13.93%	
ONE Gas, Inc. (NYSE-OGS)	\$	2.16	2.83%	2.91%	6.50%	5.00%	5.50%	5.67%	8.58%	
South Jersey Industries, Inc. (NYSE-SJI)	\$	1.18	5.00%	5.28%	12.50%	10.40%	10.44%	11.11%	16.40%	
Southwest Gas Company (NYSE-SWX)	\$	2.28	3.35%	3.45%	9.00%	4.00%	5.00%	6.00%	9.45%	
Spire (NYSE-SR)	\$	2.49	3.86%	3.96%	5.50%	4.78%	4.86%	5.05%	9.01%	
Median [9]:									9.45%	

Notes: [1] JRW-8.2 [2] JRW-8.2 [3] Equals [2] X (1 + .5 X [7]) [4] JRW-8.4 [5] JRW-8.5 [6] JRW-8.5 [7] Equals average of [4], [5], and [6] [8] Equals [3] + [7] [9] Excludes companies with ROEs less than 7%.

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# S&P 500 - HISTORICAL EARNINGS PER SHARE

	[1]	[2]
		EPS - Annual
Year	EPS	Growth Rate
2009	59.65	
2010	83.66	40.25%
2011	97.05	16.01%
2012	102.47	5.58%
2013	107.45	4.86%
2014	113.01	5.17%
2015	106.32	-5.92%
2016	108.86	2.39%
2017	124.94	14.77%
2018	148.34	18.73%
2019	156.27	5.35%
CAGR [3]	10.11%	
Average Annual Growth Rate [4]		10.72%

Notes:

[1] Source: JRW-11.1

[2] Equals (Current Year [1] / Previous Year [1]) - 1

[3] Equals ((2019 / 2009) ^ (1/10)) - 1

[4] Equals average ([2])