

November 1, 2023

To: Executive Director and Secretary Amanda Maxwell

TC-230900

Rocket submits Tariff 5 to replace Tariff 4 for a General Rate Increase and Tariff Revision for C062991. Records Management

Nov 1, 2023 In addition to a General Rate Increase, this new tariff filing seeks to update our passenger rules, terms and conditions adding a variable Door to Door Administrative Fee, and clarifying what we do with rules covering the most common situations arising within our service.

Returning to full operations post lockdown has brought to light significantly increased expenses, specifically insurance, vehicles, payroll, and rents. Insurance especially has become overbearing with only one Insurance Provider in the entire state of Washington willing to offer us a policy; at a nearly 300% increase since 2019 when Zurich stopped writing in WA. To move back into a competitive insurance market, Rocket must grow such that our fleet is large enough to justify the increased costs. (2019 \$6k per van, 2020 \$10k per van but half the fleet removed for lockdown, 2021/2022 not all vans active yet but 2 writers to select from, 2023 all vans back at \$17k per van by one writer)

2019 was a great year with Rocket expecting to expand to seven or eight daily shuttles serving 15,000+ annual travelers (currently 13,000) and due for a rate increase then. Rocket adopted the Flexible Fare organization earlier this year (Maximum \$98) but with the increased costs, we need an average fare of \$100. We have removed all adult discounts except for Round Trip in an attempt to keep fares low for all. We have also expanded our service area to include North Kitsap County.

Rocket Transportation desires to serve our community well with a consistency of service that benefits all

Attachments to this filing: Pro Forma, Passenger Counts, Equipment / Depreciation Schedule, Balance Sheet

To comment regarding this submission, please contact the Utilities and Transportation Commission. This contact may be in person, by telephone, or via the internet. This contact information is current as of submission, but may change.

Washington Utilities and Transportation Commission, Auto Transportation Staff 621 Woodland Square Loop SE, Lacey, WA 98503 Website: <u>www.utc.wa.gov</u> 1-888-333-WUTC (9882) Public Number 360-664-1234 Records Center Number Documents: <u>records@utc.wa.gov</u> Questions: <u>transportation@utc.wa.gov</u>

Kathy Roman 360-683-8087 x30 Direct Monday thru Friday 8am-5pm PT