PUGET SOUND PILOTS

SPECIAL PURPOSE FINANCIAL STATEMENTS

FOR THE 12 MONTHS ENDED JUNE 30, 2019

PUGET SOUND PILOTS

TABLE OF CONTENTS

| INDEPENDENT ACCOUNTANTS' COMPILATION REPORT | Page 3 |
|---|--------|
| SPECIAL PURPOSE FINANCIAL STATEMENTS: | |
| Statement of Assets, Liabilities and Pilots' Equity – Modified Accrual Basis | 4 - 5 |
| Statement of Revenues, Expenses, and Changes in Pilots' Equity – Modified Accrual Basis | 6 |



INDEPENDENT ACCOUNTANTS' COMPILATION REPORT

To the Board of Directors Puget Sound Pilots Seattle, Washington

Management is responsible for the accompanying special purpose financial statements of Puget Sound Pilots (a voluntary association of sole proprietors and incorporated individuals), which comprise the statement of assets, liabilities and pilots' equity – modified accrual basis as of June 30, 2019 and the related statement of revenues, expenses, and changes in pilots' equity – modified accrual basis for the twelve months then ended in accordance with the modified accrual basis of accounting. We have performed the compilation engagement in accordance with Statements on Standards for Accounting and Review Services promulgated by the Accounting and Review Services Committee of the AICPA. We did not audit or review the financial statements nor were we required to perform any procedures to verify the accuracy or completeness of the information provided by management. We do not express an opinion, a conclusion, nor provide any form of assurance on these special purpose financial statements.

The special purpose financial statements are prepared in accordance with the modified accrual basis of accounting, which is a basis of accounting other than accounting principles generally accepted in the United States of America.

Management has elected to omit all the disclosures and the statement of cash flows ordinarily included in the special purpose financial statements prepared in accordance with the modified accrual basis of accounting. If the omitted disclosures and the statement of cash flows were included in the special purpose financial statements, they might influence the user's conclusions about the Company's financial position, results of operations, and cash flows. Accordingly, the financial statements are not designed for those who are not informed about such matters.

Kent, Washington October 9, 2019



hannon : associates

PUGET SOUND PILOTS STATEMENT OF ASSETS, LIABILITIES AND PILOTS' EQUITY – MODIFIED ACCRUAL BASIS JUNE 30, 2019

ASSETS

| 1. | CURRENT ASSETS | |
|-----|--|--------------|
| 2. | Cash in banks | \$ 1,356,338 |
| 3. | Accounts receivable, net of allowance | |
| | for doubtful accounts of \$5,500 | 3,394,008 |
| 4. | Prepaid expenses | 16,897 |
| 5. | TOTAL CURRENT ASSETS | 4,767,243 |
| 6. | PROPERTY, BOATS AND EQUIPMENT | |
| 7. | Total building, boats, furnishings, | |
| | and equipment | 10,159,007 |
| 8. | Less accumulated depreciation | |
| | and amortization | 9,200,587 |
| 9. | NET PROPERTY, BOATS | |
| | AND EQUIPMENT | 958,420 |
| 10. | OTHER ASSETS | |
| 11. | Loan fees, net of accumulated amortization | 345 |
| 12. | TOTAL ASSETS | \$ 5,726,008 |

PUGET SOUND PILOTS STATEMENT OF ASSETS, LIABILITIES AND PILOTS' EQUITY – MODIFIED ACCRUAL BASIS JUNE 30, 2019

LIABILITIES AND PILOTS' EQUITY

| 13. | CURRENT LIABILITIES | |
|--------------------------|---|---------------------------------|
| 14. | Funds held in trust | \$ 177,434 |
| 15. | Accrued taxes | 50,086 |
| 16. | Retirement expense payable | 412,646 |
| 17. | Current portion of long-term liabilities | 92,000 |
| 18. | TOTAL CURRENT LIABILITIES | 732,166 |
| 19. | LONG-TERM LIABILITIES, net of | |
| | current portion | 68,997 |
| | | |
| 20. | TOTAL LIABILITIES | 801,163 |
| | | |
| 21. | PILOTS' EQUITY | |
| 21. 22. | PILOTS' EQUITY June distributions payable to pilots | 2,289,686 |
| | - | 2,289,686 750,000 |
| 22. | June distributions payable to pilots | |
| 22. 23. | June distributions payable to pilots Reserved for operations | 750,000 |
| 22. 23. 24. | June distributions payable to pilots Reserved for operations Reserved for working capital account Remainder of pilots' equity | 750,000 156,341 1,728,818 |
| 22. 23. 24. 25. | June distributions payable to pilots Reserved for operations Reserved for working capital account | 750,000 156,341 |
| 22. 23. 24. 25. | June distributions payable to pilots Reserved for operations Reserved for working capital account Remainder of pilots' equity TOTAL PILOTS' EQUITY | 750,000 156,341 1,728,818 |
| 22. 23. 24. 25. | June distributions payable to pilots Reserved for operations Reserved for working capital account Remainder of pilots' equity | 750,000 156,341 1,728,818 |

PUGET SOUND PILOTS

STATEMENT OF REVENUES, EXPENSES AND CHANGES IN PILOTS' EQUITY – MODIFIED ACCRUAL BASIS FOR THE TWELVE MONTHS ENDED JUNE 30, 2019

| | 2019 Amount | Percent |
|---|----------------|---------------|
| 1. PILOTAGE REVENUE | \$ 34,109,940 | 100.0 % |
| 2. OPERATING EXPENSES | | |
| 3. Seattle office operating expense and administrative | | |
| overhead | 11,144,004 | 32.7 |
| 4. Boat operating expense | 1,663,556 | 4.9 |
| 5. Port Angeles station operating expense | 475,811 | 1.3 |
| 6. TOTAL OPERATING EXPENSES | 13,283,371 | 38.9 |
| 7. TRANSPORTATION FEES PAID DIRECTLY | | |
| TO PILOTS | 719,496 | 2.1 |
| 8. NET INCOME FROM POOLED OPERATIONS | 20,107,073 | 58.9 |
| 9. OTHER INCOME (EXPENSE) | | |
| 10. Interest income and finance charges | (30,714) | (0.1) |
| 11. BALANCE OF REVENUE POOL BEFORE DEDUCTIONS OF INDIVIDUAL PILOTS' BUSINESS EXPENSES | 20,076,359 | <u>58.9</u> % |
| 12. LESS PER DETAIL BELOW | | |
| 13. Buy-ins and buy-outs, net | (342,513) | |
| 14. All other payments to pilots | (20,501,347) | |
| 15. TOTAL DETAIL | (20,843,860) | |
| 16. NET DECREASE IN PILOTS' EQUITY | (767,501) | |
| 17. BEGINNING PILOTS' EQUITY | 5,692,346 | |
| 18. ENDING PILOTS' EQUITY | \$ 4,924,845 | |