# Morgan Lewis

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## CONFIDENTIAL TREATMENT REQUESTED PER WAC 480-07-160

#### VIA E-FILING

July 22, 2019

Mark Johnson, Executive Director/Secretary Washington Utilities and Transportation Commission 1300 South Evergreen Park Drive, S.W. Olympia, WA 98504

RE: Hudson Fiber Network Inc Registration and Competitive Classification of Telecommunications Companies

Dear Mr. Johnson:

On behalf of Hudson Fiber Network Inc ("Applicant"), attached for filing is the above-referenced Registration. Please note that the balance sheet of Applicant's parent, ExteNet Systems, Inc. attached to the Registration is confidential. Therefore, confidential and public (redacted) versions of this filing are being submitted. The balance sheet contains valuable commercial and financial information that is protected by RCW 80.04.095 and WAC 480-07-160. Applicant, therefore, requests that the Commission treat the balance sheet as confidential and not release it to the public.

Should you have any questions, please do not hesitate to contact the undersigned.

Respectfully submitted,

/s/ Stephany Fan

Ronald W. Del Sesto, Jr. Stephany Fan

On behalf of Hudson Fiber Network Inc.

## REDACTED VERSION



**REGISTRATION AND COMPETITIVE CLASSIFICATION OF TELECOMMUNICATIONS COMPANIES** 

1300 South Evergreen Park Drive SW PO Box 47250 Olympia, WA 98504-7250

Telephone 360-664-1160 / Fax 360-586-1150 TTY 360-586-8203 or 1-800-416-5289

Website: www. utc.wa.gov

The UTC has a policy of providing equal access to its services. To request this document in alternate formats, please call 360-664-1133.

Registering as a Telecommunications Company in Washington is as easy as 1-2-3:

- 1. Complete this application form
- 2. Submit this form via the Records Center Web portal.
- 3. UTC will issue a registration certificate generally within 30 days

## **Include the following:**

Current Balance Sheet Latest Annual Report, if any Registrant does not maintain financial statements separate from its parent company, ExteNet Systems, Inc. ("ESI"). The most recent consolidated balance sheet of ESI is provided as Confidential Attachment A pursuant to RCW 80.04.095.

## **Competitive Classification**

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Applicant is subject to effective competition and requests waiver of regulatory requirements outlined in 480-121-063(1).

#### **Telecommunications Company Information**

Company Name: **Hudson Fiber Network Inc** d/b/a:

Company Mailing Address: 3030 Warrenville Road, Suite 340

City/State/Zip: **Lisle, IL 60532** 

Web Site Address: www.extenetsystems.com

Unified Business Identification Number (UBI): 603-105-516

(If you do not know your UBI number or need to request one contact the Business Licensing Services at 360-664-1400

or 1-800-451-7985)

Questions regarding this application should be directed to:

Name: Ronald W. Del Sesto, Jr.

**Stephany Fan** 

Phone Number: (202) 739-3000 Fax Number: (202) 739-3001 E-mail:

ronald.delsesto@morganlewis.com stephany.fan@morganlewis.com

Mailing Address: Morgan, Lewis & Bockius LLP

1111 Pennsylvania Avenue, N.W.

City/State/Zip: Washington, DC 20004-2541

Registered Agent (A Washington Agent is required if the company is located outside Washington State):

Name: Corporation Service Company
Mailing Address: 300 Deschutes Way SW, Suite 304

City/State/Zip: Tumwater, WA 98501

Phone Number: (800) 927-9800

Name, address and title of each officer or director (attach additional pages if needed) **Please see <u>Attachment</u> B** for biographies of the corporate officers listed below.

Name	Address	<u>Title</u>
James Hyde	3030 Warrenville Rd., Suite 340	President & Director
	Lisle, IL 60532	
Richard Coyle	Same as above	Executive Vice President
Garth Williams	Same as above	Executive Vice President & Treasurer
Anthony Lehv	Same as above	Senior Vice President & Secretary

## **Regulatory Contact:**

Name: Brian Kirk, Deputy General Counsel
Mailing Address: 3030 Warrenville Rd., Suite 340

**Lisle, IL 60532** 

Phone Number: (630) 505-3800 Fax Number:

E-mail: compliance@util.extenetsystems.com

## **Consumer Questions and/or Complaint Contact:**

Name: **Matt Simpson** 

Title: Executive Director, Network Operations

Phone Number: **(866) 436-3690** Fax Number:

E-mail: noc@extenetsystems.com

## **Emergency Contact:**

Name: **Matt Simpson** 

Title: Executive Director, Network Operations

Phone Number: **(866) 436-3690** Fax Number:

E-mail: noc@extenetsystems.com

## **REDACTED VERSION**

Telecommunication services provided (check all that apply):					
	Local Exchange Service (including resale)	$\boxtimes$	Data Services		
	Long Distance Service		Prepaid Calling Cards		
	Operator Services		VoIP		
	Other, please specify in box below:		Wireless		
Point-to-point telecommunications services such as Private Line, Ethernet, Wavelength, and similar services					

## **Attachment A**

**Balance Sheet of ESI** 

# **REDACTED**

**CONFIDENTIAL PER WAC 480-07-160** 

## **Attachment B**

#### **Key Management Personnel**

## James Hyde -President

James Hyde brings more than 20 years of experience in telecommunications and digital infrastructure to ExteNet as well as deep expertise in operations, general management and sales.

Prior to joining ExteNet, Mr. Hyde served as President of Prepaid Group, Wholesale, Affiliates and Strategic Partnerships at Sprint, where he led the company's efforts to build out its MVNO and prepaid services businesses. Mr. Hyde also ran a number of other business units at Sprint including Boost Mobile, Virgin Mobile, and Assurance Wireless.

Previously, Mr. Hyde was the Executive Chairman at Fastback Networks, a wireless backhaul solutions provider. Earlier in his career, Mr. Hyde held management and board director roles at GPS Industries, Lumos Networks, NTELOS Holdings and T-Mobile UK.

Mr. Hyde graduated from Arizona State University with a Bachelor of Science degree in Finance and was a member of the 1988 U.S. Olympic weightlifting team. He has been active in several industry associations including Competitive Carriers Association (CCA) and CTIA where he previously served in various leadership roles.

## Richard Coyle, Executive Vice President

Richard Coyle has over twenty years of growing and improving the operational, financial and market position of businesses.

Prior to his role with ExteNet, Mr. Coyle served as Operating Partner for Fiber at Digital Bridge Holdings LLC, where was responsible for executing the firm's investments in global fiber networks and lending his operations expertise to the businesses. Previously, Mr. Coyle served as Senior Vice President of Network Operations at Wilcon, a fiber and data center infrastructure solutions provider, where he built the company into a leading fiber provider for Los Angeles-serving enterprises, carriers and dark fiber customers.

Before joining Wilcon, Mr. Coyle was Senior Vice President of Operations at Zayo Group where he led operations for their metro fiber networks throughout the United States. He has also held management roles at American Fiber Systems, IDACOMM and Sierra Pacific Resources.

Mr. Coyle graduated from City University of New York-Queens College with a degree in Accounting.

#### **Garth Williams – Executive Vice President and Treasurer**

Garth Williams joined ExteNet Systems as its Executive Vice President & CFO in May 2019. Garth brings deep expertise in finance and accounting as well as management of finance departments to ExteNet.

For the past six years, Garth served as the Chief Financial Officer and Chief Administrative Officer for Kroll, a global cyber security, risk management and information services company. Previously, he served at American Tower Corporation in various senior finance roles including Investor Relations, International Reporting and Treasury. He began his career as an investment banker at Morgan Stanley and worked in their Melbourne, Hong Kong and New York offices.

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Garth has degrees in accounting and finance from the University of Auckland and a law degree from Melbourne University.

## H. Anthony Lehv - Senior Vice President and Secretary

Anthony Lehv joined ExteNet Systems as its Senior Vice President, General Counsel and Secretary in February 2016. Anthony oversees all legal, regulatory and compliance functions for ExteNet, actively manages any potential risks and drives the customer contracting process. Anthony has held various senior legal roles at multiple telecommunications companies for almost twenty years and brings that deep industry experience to ExteNet.

Prior to ExteNet, Anthony was most recently a Partner in the telecommunications and real estate practice at Prince, Lobel & Tye, a Boston-based law firm, where he represented tower companies and DAS and small cell providers. Anthony served as General Counsel and corporate Secretary for NextG Networks through its sale to Crown Castle. In addition, Anthony was a Senior Vice President and Associate General Counsel with American Tower Corporation from 2001 to 2011. Mr. Lehv began his career as an attorney in private practice in Washington, D.C. representing telecommunications and media companies.

Anthony graduated from the University of Michigan with a B.A. in Art History and graduated summa cum laude from The Washington College of Law at American University. Anthony has been active in several industry associations including the Wireless Infrastructure Associations (WIA) and served as an alternate for the FCC's Broadband Deployment Advisory Committee