

Arrow Launch Service
Income Statement
For the Test Period Ending June 30, 2017

	A	B	C	D	E	F	G	H	I
1									
2		6/30/2016	12/31/2016		7/1/16 to 12/31/16		6/30/2017		7/1/16 to 6/30/17
3									
4									
5	Revenues								
6	Sales - Anacortes	648,144.59	1,445,250.10		797,105.51		873,024.70		1,670,130.21
7	Freight-Anacortes	90,858.79	161,334.43		70,475.64		89,919.39		160,395.03
8	Freight Deckhand-Anacortes	23,804.70	43,218.39		19,413.69		24,732.58		44,146.27
9	Tariff Deckhand-Anacortes	127,240.70	276,086.97		148,846.27		144,377.48		293,223.75
10	Crane - Anacortes	47,825.00	87,125.00		39,300.00		42,900.00		82,200.00
11	Forklift - Anacortes	16,100.00	29,650.00		13,550.00		13,350.00		26,900.00
12	Port Charges - Anacortes	23,250.00	43,700.00		20,450.00		20,225.00		40,675.00
13	Dumpster - Anacortes	14,625.00	31,785.00		17,160.00		13,065.00		30,225.00
14	Sales - Port Angeles	471,882.22	876,339.53		404,457.31		487,200.03		891,657.34
15	Freight-Port Angeles	36,046.00	58,371.01		22,325.01		53,167.51		75,492.52
16	Freight Deckhand-PA	10,609.34	17,859.23		7,249.89		15,372.49		22,622.38
17	Tariff Deckhand-PA	91,533.35	169,113.16		77,579.81		90,107.27		167,687.08
18	Barge Rental	1,600.00	7,200.00		5,600.00		800.00		6,400.00
19	Sales - Non-Regulated	51,976.29	99,720.63		47,744.34		60,116.08		107,860.42
20	Sales - Seattle	212,189.13	527,276.05		315,086.92		328,823.84		643,910.76
21	Freight-Seattle	24,950.63	49,458.76		24,508.13		36,911.25		61,419.38
22	Freight Deckhand-Seattle	8,103.50	15,156.67		7,053.17		10,302.27		17,355.44
23	Tariff Deckhand-Seattle	38,411.73	96,838.11		58,426.38		59,779.51		118,205.89
24	Crane - Seattle	4,650.00	9,200.00		4,550.00		7,050.00		11,600.00
25	Forklift - Seattle	1,150.00	2,475.00		1,325.00		1,900.00		3,225.00
26	Port Charges - Seattle	2,800.00	5,750.00		2,950.00		4,525.00		7,475.00
27	Dumpster - Seattle	390.00	390.00		0.00		0.00		0.00
28	Sales - Warrior	144,716.25	278,916.25		134,200.00		46,563.75		180,763.75
29	Freight Deckhand-WARRIOR	20,767.89	40,909.95		20,142.06		8,955.33		29,097.39
30	Crane - Warrior	7,087.50	15,026.00		7,938.50		4,350.00		12,288.50
31	Forklift - Warrior	2,800.00	5,500.00		2,700.00		1,400.00		4,100.00
32	Port Charges - Warrior	4,000.00	8,000.00		4,000.00		2,075.00		6,075.00
33	Dumpster - Warrior	0.00	125.00		125.00		0.00		125.00
34	Crane - Port Angeles	31,750.00	54,200.00		22,450.00		34,273.16		56,723.16
35	Forklift - Port Angeles	9,950.00	16,700.00		6,750.00		10,700.00		17,450.00
36	Port Charges - Port Angeles	12,275.00	21,085.26		8,810.26		14,525.00		23,335.26
37	Dumpster - Port Angeles	1,560.00	1,560.00		0.00		2,340.00		2,340.00
38	Customs Fees	0.00	515.00		515.00		-1,160.00		-645.00
39	Sales - Motega	100,085.00	194,184.25		94,099.25		150,315.02		244,414.27
40	Freight Deckhand - Motega	13,958.28	29,856.93		15,898.65		19,766.30		35,664.95
41	Crane - Motega	5,676.25	11,826.25		6,150.00		7,200.00		13,350.00
42	Forklift - Motega	2,000.00	3,950.00		1,950.00		2,400.00		4,350.00
43	Port Charges - Motega	3,150.00	6,050.00		2,900.00		3,525.00		6,425.00
44	Dumpster - Motega	0.00	390.00		390.00		195.00		585.00
45	Sales-Motega Personnel	1,912.50	1,912.50		0.00		0.00		0.00
46	Sales-Motega Personnel DH	1,040.64	1,040.64		0.00		0.00		0.00
47	Sales - Tacoma	163,514.83	369,028.79		205,513.96		147,186.70		352,700.66
48	Freight-Tacoma	22,165.00	53,593.75		31,428.75		23,401.88		54,830.63
49	Freight Deckhand-Tacoma	6,383.15	15,205.41		8,822.26		5,920.07		14,742.33
50	Tariff Deckhand-Tacoma	29,840.72	67,552.55		37,711.83		27,016.25		64,728.08
51	Crane - Tacoma	3,500.00	9,500.00		6,000.00		4,650.00		10,650.00
52	Forklift - Tacoma	1,100.00	3,100.00		2,000.00		1,550.00		3,550.00
53	Port Charges - Tacoma	1,930.00	5,505.00		3,575.00		2,950.00		6,525.00
54	Dumpster - Tacoma	585.00	585.00		0.00		390.00		390.00

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1									
2		6/30/2016	12/31/2016		7/1/16 to 12/31/16		6/30/2017		7/1/16 to 6/30/17
3									
4									
55	Finance Charge Income	2,548.97	4,847.39		2,298.42		1,960.72		4,259.14
56	Delivery Fee Income	0.00			0.00		0.00		0.00
57	Miscellaneous Income	5,207.49	7,190.87		1,983.38		25,244.89		27,228.27
58	Total Revenues	2,547,645.44	5,281,154.83		2,733,509.39		2,925,343.47		5,658,852.86
59									
60			12,038.26						
61	Cost of Sales								
62	Customs Fees	0.00	300.00		300.00		186.00		486.00
63	Security Costs- Anacortes	0.00	0.00		0.00		0.00		0.00
64	Security Costs- Port Angeles	4,870.95	5,548.45		677.50		1,513.60		2,191.10
65	Security Costs- Seattle	0.00			0.00		597.87		597.87
66	Security Costs- Tacoma	0.00			0.00		363.00		363.00
67	Port Charges- Anacortes	5,506.39	13,517.88		8,011.49		6,346.39		14,357.88
68	Port Charges- Bellingham	0.00	0.00		0.00		232.90		232.90
69	Port Charges- Port Angeles	13,691.05	16,083.87		2,392.82		2,023.08		4,415.90
70	Port Charges- Seattle	6,053.00	13,639.07		7,586.07		9,423.20		17,009.27
71	Port Charges Tacoma	0.00	0.00		0.00		508.70		508.70
72	Boat Oil	12,434.21	20,769.37		8,335.16		6,346.71		14,681.87
73	Boat Fuel- Strait Arrow	812.96	2,109.04		1,296.08		7,046.42		8,342.50
74	Boat Fuel- Crow Arrow	631.78	1,055.60		423.82		233.52		657.34
75	Boat Fuel- Sealth Arrow	6,708.17	11,438.90		4,730.73		7,500.25		12,230.98
76	Boat Fuel- Sound Arrow	1,088.76	1,503.39		414.63		830.06		1,244.69
77	Boat Fuel- Warrior	2,289.47	3,321.44		1,031.97		1,681.28		2,713.25
78	Boat Fuel- General	35,014.56	84,808.79		49,794.23		46,983.83		96,778.06
79	Boat Fuel- Swift Arrow	3,354.69	8,470.57		5,115.88		5,864.82		10,980.70
80	Boat Fuel - Pacific Arrow	715.29	8,036.29		7,321.00		12,862.47		20,183.47
81	Boat Fuel- Sioux Arrow	813.68	2,016.98		1,203.30		853.67		2,056.97
82	Boat Fuel - Chief Arrow	6,485.76	6,485.76		0.00		0.00		0.00
83	Boat Fuel- Motega	950.95	950.95		0.00		1,486.19		1,486.19
84	Boat Fuel- Cheyenne Arrow	5,347.76	13,984.98		8,637.22		16,152.31		24,789.53
85	Boat Fuel - Brave Arrow	5,866.36	5,866.36		0.00		2,383.05		2,383.05
86	Moorage Anacortes	30,585.57	66,370.54		35,784.97		43,933.00		79,717.97
87	Moorage Bellingham	70.66	221.42		150.76		513.87		664.63
88	Moorage Port Angeles	23,805.75	37,732.52		13,926.77		9,115.95		23,042.72
89	Moorage Seattle	7,245.85	11,889.73		4,643.88		8,124.02		12,767.90
90	Moorage General	0.00	2,081.35		2,081.35		283.65		2,365.00
91	Moorage Tacoma	5,928.68	11,974.12		6,045.44		6,812.27		12,857.71
92	Boat M & R- Strait Arrow	13,591.23	24,994.86		11,403.63		20,467.74		31,871.37
93	Boat M & R- Crow Arrow	1,076.21	2,466.15		1,389.94		2,614.62		4,004.56
94	Boat M & R- Sealth Arrow	10,444.19	21,898.55		11,454.36		19,374.02		30,828.38
95	Boat M & R- Sound Arrow	72.79	2,105.16		2,032.37		1,590.54		3,622.91
96	Boat M & R- Warrior	20,039.16	30,627.04		10,587.88		1,600.02		12,187.90
97	Bulk Fleet Purchases	89,301.09	148,259.37		58,958.28		48,576.81		107,535.09
98	Boat M & R- Swift Arrow	13,807.64	23,107.72		9,300.08		13,397.12		22,697.20
99	Boat M & R - Pacific Arrow	11,527.77	23,350.11		11,822.34		14,963.84		26,786.18
100	Boat M & R- Sioux Arrow	9,125.71	20,040.11		10,914.40		18,444.74		29,359.14
101	Boat M & R - Chief Arrow	15,214.74	21,005.15		5,790.41		16,539.63		22,330.04
102	Boat M & R- Barges	702.29	2,873.54		2,171.25		1,166.83		3,338.08
103	Boat M & R- Motega	29,416.84	-7,119.02		-36,535.86		19,874.98		-16,660.88
104	Boat M & R- Cheyenne Arrow	14,649.17	21,697.88		7,048.71		9,185.01		16,233.72

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3									
4									
105	Boat M & R - Brave Arrow	15,301.82	30,228.13		14,926.31		6,888.55		21,814.86
106	Truck & Transport-Port Angeles	399.51	399.51		0.00		4,307.00		4,307.00
107	Boat Supplies- Strait Arrow	4,142.31	4,142.31		0.00		27.98		27.98
108	Boat Supplies- Crow Arrow	0.00	871.54		871.54		525.96		1,397.50
109	Boat Supplies- Sealth Arrow	828.25	867.36		39.11		1,481.69		1,520.80
110	Boat Supplies- Sound Arrow	0.00	110.19		110.19		0.00		110.19
111	Boat Supplies- Warrior	2,320.46	4,497.81		2,177.35		2,616.88		4,794.23
112	Boat Supplies- General	39,396.29	74,179.65		34,783.36		40,970.87		75,754.23
113	Boat Supplies- Swift Arrow	1,300.45	1,363.30		62.85		632.54		695.39
114	Boat Supplies - Pacific Arrow	1,374.50	1,793.97		419.47		191.83		611.30
115	Boat Supplies- Sioux Arrow	976.34	2,219.84		1,243.50		0.00		1,243.50
116	Boat Supplies - Chief Arrow	0.00	0.00		0.00		270.34		270.34
117	Boat Supplies- Barges	14.64	20.48		5.84		0.00		5.84
118	Boat Supplies- Motega	1,177.55	1,246.35		68.80		725.18		793.98
119	Boat Supplies- Cheyenne Arrow	955.74	1,010.00		54.26		1,335.45		1,389.71
120	Boat Supplies - Brave Arrow	24.72	173.32		148.60		1,254.71		1,403.31
121	Equipment Rental- Anacortes	0.00	1,200.15		1,200.15		0.00		1,200.15
122	Equipment Rental- Port Angeles	3,816.00	1,284.04		-2,531.96		785.62		-1,746.34
123	Equipment Rental- General	1,564.74	1,564.74		0.00		0.00		0.00
124	Cust. Repair/Replace Anacortes	0.00	0.00		0.00		195.66		195.66
125	Salaries/Wages Anacortes	18,525.28	63,328.63		44,803.35		53,584.64		98,387.99
126	Salaries/Wages Port Angeles	919,697.68	1,800,781.61		881,083.93		839,173.99		1,720,257.92
127	Salaries/Wages Seattle	1,563.11	1,858.79		295.68		192.60		488.28
128	Salaries/Wages Warrior	0.00	67,363.67		67,363.67		0.00		67,363.67
129	ATO	74,662.29	132,183.61		57,521.32		152,665.11		210,186.43
130	Salaries/Wages Tacoma	12,343.35	13,613.95		1,270.60		26,055.29		27,325.89
131	FICA General	67,956.50	131,263.19		63,306.69		96,679.59		159,986.28
132	FUTA General	1,748.13	2,038.30		290.17		1,906.61		2,196.78
133	SUTA General	12,231.40	12,693.89		462.49		14,859.66		15,322.15
134	L & I/ Industrial Insurance	4,484.41	7,210.51		2,726.10		1,563.26		4,289.36
135	Subcontractors Port Angeles	2,290.31	2,594.70		304.39		1,960.60		2,264.99
136	Shop/Boat Maint	4,098.36	6,554.87		2,456.51		204.85		2,661.36
137	Sales/Pass-Thru Port Angeles	0.00	328.00		328.00		331.00		659.00
138	Sales/Pass-Thru Seattle	0.00			0.00		707.51		707.51
139	Sales/Pass-Thru Warrior	0.00			0.00		5,952.50		5,952.50
140	Less Pass-Thru Chgs PA	2,144.95	2,144.95		0.00		0.00		0.00
141	Officers Wages	78,597.12	141,835.20		63,238.08		78,597.12		141,835.20
142	Office Wages/ Salaries	205,665.86	366,446.97		160,781.11		96,705.00		257,486.11
143	IRA Match	27,988.49	60,338.85		32,350.36		29,022.78		61,373.14
144	Fees	253.93	313.90		59.97		89.91		149.88
145	Advertising	19,657.45	37,673.31		18,015.86		14,329.54		32,345.40
146	Amortization	10,734.72	26,836.80		16,102.08		0.00		16,102.08
147	Accountant	10,018.74	51,959.47		41,940.73		55,550.82		97,491.55
148	Attorney	35,569.99	161,153.47		125,583.48		143,556.75		269,140.23
149	Auto Expense	15,322.39	39,622.18		24,299.79		19,541.34		43,841.13
150	Bad Debts	8,994.46	16,581.74		7,587.28		1,675.23		9,262.51
151	Bank Service Charges	482.34	2,728.94		2,246.60		163.85		2,410.45
152	Commissions	1,435.00	1,435.00		0.00		0.00		0.00
153	Contributions	1,970.50	263.61		-1,706.89		3,728.52		2,021.63
154	Depreciation	50,342.88	324,443.83		274,100.95		160,000.88		434,101.83

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1									
2		6/30/2016	12/31/2016		7/1/16 to 12/31/16		6/30/2017		7/1/16 to 6/30/17
3									
4									
155	Drug Testing	2,903.43	3,553.43		650.00		2,276.00		2,926.00
156	Dues	1,980.30	5,088.00		3,107.70		21,096.68		24,204.38
157	Employee Benefits	17,775.46	23,977.28		6,201.82		10,567.46		16,769.28
158	Employee Meals	31,483.34	60,762.42		29,279.08		26,315.41		55,594.49
159	Entertainment/Meals	46.92	5,765.91		5,718.99		4,015.44		9,734.43
160	Freight	330.00	858.17		528.17		0.00		528.17
161	Fuel	16,091.04	36,576.97		20,485.93		25,315.71		45,801.64
162	Insurance	94,627.18	144,757.87		50,130.69		96,976.84		147,107.53
163	Insurance- Vessel	0.00	23,865.56		23,865.56		5,370.10		29,235.66
164	Insurance- Employee Medical	105,354.57	193,083.13		87,728.56		58,891.66		146,620.22
165	Insurance- Vessel & Vehicle	2,079.30	3,133.30		1,054.00		0.00		1,054.00
166	Licenses/Permits	26,918.63	34,026.13		7,107.50		4,106.34		11,213.84
167	Miscellaneous Expense	26.00	-146.44		-172.44		97.17		-75.27
168	Office Expense	68,723.03	141,867.10		73,144.07		51,641.37		124,785.44
169	Postage	4,840.13	8,366.66		3,526.53		5,543.67		9,070.20
170	Professional Fees	17,116.21	18,632.99		1,516.78		834.12		2,350.90
171	Rent	43,437.79	111,617.51		68,179.72		52,716.48		120,896.20
172	Repair/Maintenance Coles Crane	112.13	205.25		93.12		1,138.58		1,231.70
173	Repair/Maintenance Non Boat	20,273.28	40,230.86		19,957.58		14,163.51		34,121.09
174	Repair/Maintenance Boom Truck	1,413.70	5,764.32		4,350.62		1,251.25		5,601.87
175	Repair/Maintenance Shop Truck	1,266.56	3,122.92		1,856.36		0.00		1,856.36
176	Repair/Maintenance General	1,572.50	2,426.24		853.74		6,118.66		6,972.40
177	Repair/Maintenance 1997 GMC	58.07	58.07		0.00		0.00		0.00
178	Repair/Maintenance 2000 Ford	0.00	0.00		0.00		18.88		18.88
179	Repair/Maintenance Forklifts	2,458.32	2,761.02		302.70		107.80		410.50
180	Repair/Maintenance 1995 Chevy	0.00	0.00		0.00		42.33		42.33
181	Subscriptions	541.43	2,193.25		1,651.82		551.20		2,203.02
182	Taxes- Property	3,950.00	5,534.53		1,584.53		5,427.19		7,011.72
183	Taxes- B & O	21,350.74	40,909.08		19,558.34		21,941.98		41,500.32
184	Taxes- Other	899.85	899.85		0.00		0.00		0.00
185	Telephone/Radio	44,629.40	94,420.21		49,790.81		32,586.16		82,376.97
186	Training	2,243.50	3,928.45		1,684.95		822.39		2,507.34
187	Crew Relocation/Accommodations	72,788.32	141,696.43		68,908.11		92,633.88		161,541.99
188	Travel- Polar Pioneer	1,600.00	1,600.00		0.00		2,362.88		2,362.88
189	Uniforms	14,921.74	36,836.65		21,914.91		9,006.32		30,921.23
190	Utilities	7,611.24	21,798.28		14,187.04		12,183.12		26,370.16
191	Interest Expense	27,695.19	84,654.10		56,958.91		40,122.85		97,081.76
192	Owner's Life Insurance	13,977.63	30,519.21		16,541.58		16,547.58		33,089.16
193	Total Expenses	2,744,711.02	5,623,593.33		2,878,882.31		2,871,798.20		5,750,680.51
194									
195	Net Income	-197,065.58	-342,438.50		-145,372.92		53,545.27		-91,827.65
196									

Arrow Launch Service, Inc.
Statement of Operations
Test Period Ending June 30, 2017

	Account Name	Trial Balance		Restating	Test Period	Allocation Method	Regulated	Non-Regulated
A	B	C	D	E	F	G	H	I
10	Sales	3,558,399			3,558,399	Actual	3,558,399	
11	Freight	352,138			352,138	Actual	352,138	
12	Freight Deckhand	98,866			98,866	Actual	98,866	
13	Tariff Deckhand	643,845			643,845	Actual	643,845	
14	Sales - Non-Regulated	974,118			974,118	Actual		974,118
15	Finance Charge Income	4,259			4,259	Actual		4,259
16	Miscellaneous Income	27,228			27,228	Actual		27,228
	Total Revenues	5,658,853			5,658,853		4,653,248	1,005,605
							82.23%	17.77%
17	Security Costs	3,638		0	3,638	PAC	2,783	855
18	Port Charges	36,525		0	36,525	PAC	27,939	8,585
19	Boat Fuel & Lubricants	198,529		0	198,529	Vessel Operating Hours	174,652	23,877
20	Moorage	131,416		0	131,416	PAC	100,526	30,890
21	Boat Maintenance & Repair	318,806		0	318,806	Vessel Operating Hours	280,463	38,342
22	Truck & Transport	7,100		0	7,100	PAC	5,431	1,669
23	Boat Supplies	90,018		0	90,018	Vessel Operating Hours	79,192	10,826
24	Equipment Rental	-546		0	-546	PAC	-418	-128
25	Salaries/Wages	2,028,716		46,868	2,075,584	Vessel Labor Hours	1,768,783	306,801
26	Payroll Taxes	181,795		0	181,795	Vessel Labor Hours	154,923	26,872
27	Sales/Pass-Thru	7,319		0	7,319	PAC	5,599	1,720
28	Officers Wages	141,835		15,359	157,194	Vessel Labor Hours	133,959	23,236
29	Office Wages/ Salaries	257,486		-69,203	188,283	PAC	144,027	44,256
30	Advertising	32,345		0	32,345	PAC	24,743	7,603
31	Amortization	16,102		-16,102	0	PAC	0	0
32	Accountant	97,492		-5,909	91,583	Worksheet	81,894	9,689
33	Attorney	269,140		-125,744	143,397	Worksheet	124,036	19,361
34	Auto Expense	43,841		0	43,841	PAC	33,536	10,305
35	Bad Debts	9,263		8,568	17,830	Worksheet	13,935	3,895
36	Contributions	1,946		-1,946	0			
37	Depreciation	434,102		79,072	513,173	Capital	288,880	224,294
38	Dues	24,204		-16,979	7,226	PAC	5,527	1,698
39	Employee Benefits	227,839		0	227,839	Vessel Labor Hours	194,161	33,678
40	Fuel	45,802		0	45,802	PAC	35,036	10,766
41	Insurance	177,397		0	177,397	Capital	99,862	77,535
42	Licenses/Permits	11,214		0	11,214	PAC	8,578	2,636
43	Office Expense	138,469		0	138,469	PAC	105,922	32,547
44	Professional Fees	2,351		0	2,351	PAC	1,798	553
45	Rent	120,896		0	120,896	PAC	92,479	28,417
46	Administrative Repair/Maintenanc	50,255		0	50,255	PAC	38,443	11,813
47	Taxes- Property	7,012		0	7,012	PAC	5,364	1,648
48	Taxes- B & O	41,500		0	41,500	Revenue	34,126	7,375
49	Telephone/Radio	82,377		0	82,377	PAC	63,014	19,363
50	Training	2,507		0	2,507	PAC	1,918	589
51	Crew Relocation/Accommodations	229,234		0	229,234	PAC	175,352	53,882
52	WUTC Regulatory Fee			16,979	16,979	Actual	16,979	
53	Uniforms	30,921		0	30,921	PAC	23,653	7,268
54	Utilities	26,370		0	26,370	PAC	20,172	6,198
55	Interest Expense	97,082		-97,082	0			
56	Owner's Life Insurance	33,089		-33,089	0			
	Total Expenses	5,655,386		-199,208	5,456,178		4,367,265	1,088,913
	Net Income	3,467		199,208	202,675		285,983	-83,308
		0						
	Operating Ratio Revenue Calculation				90.50%		4,825,707	
	Potential Revenue Increase						172,460	

Arrow Launch Service, Inc.
Allocation Methods
Test Period Ending June 30, 2017

	Regulated	Non-Regulated
<u>Capital - Boats Original Cost (1)</u>	56.29%	43.71%
<u>Vessel Operating Hours (2)</u>	87.97%	12.03%
<u>Vessel Labor Hours (3)</u>	85.22%	14.78%
<u>Revenue (4)</u>	82.23%	17.77%
<u>Previously Allocated Costs (5)</u>	76.49%	23.51%

- (1) Capital is used to allocate depreciation and insurance costs
- (2) Engine Hours is used to allocate fuel, repairs and boat supplies
- (3) Captain and Deckhand Hours are used to allocate payroll and related costs, officer wages and employee benefits
- (4) Revenue is used to allocate Washington B&O Taxes, but is not included in the PAC Calculation
- (5) Previously Allocated Costs used to allocate all other costs

Arrow Launch Service, Inc.
Restating Adjustments
Test Period Ending June 30, 2017

	R-1	R-2	R-3	R-4	R-5	R-6	R-7	R-8	R-9	R-10	R-11	R-12	R-13	R-14	R-15	R-16	Total
	Remove Interest Expense	Remove Life Insurance	Remove Contributions	Remove Uncollected Finance Charges	Reclass Regulatory Fee	Record Accrued Compensation	Remove costs paid by Arrow Launch - S/B Arrow Marine	Remove out of period invoices	Remove Book Amortization	Record Prior Deferred Rate Case Costs	Defer MEI Costs	Record Current Rate Case Costs	Record Unpaid Invoices	Record Depreciation	Record 2.5% payroll increase for identified line employees	Bad Debts	
10 Sales																	0
11 Freight																	0
12 Freight Deckhand																	0
13 Tariff Deckhand																	0
14 Sales - Non-Regulated																	0
15 Finance Charge Income																	0
16 Miscellaneous Income																	0
Total Revenues																	0
17 Security Costs																	0
18 Port Charges																	0
19 Boat Fuel & Lubricants																	0
20 Moorage																	0
21 Boat Maintenance & Repair																	0
22 Truck & Transport																	0
23 Boat Supplies																	0
24 Equipment Rental																	0
25 Salaries/Wages						17,262									29,606		46,868
26 Payroll Taxes																	0
27 Sales/Pass-Thru																	0
28 Officers Wages						15,359											15,359
29 Office Wages/ Salaries							(78,460)								9,257		(69,203)
30 Advertising																	0
31 Amortization									(16,102)								(16,102)
32 Accountant									(12,318)	14,694	(29,308)	21,023					(5,909)
33 Attorney							(17,657)	(4,689)	(21,228)	8,776	(118,306)	12,500	14,861				(125,744)
34 Auto Expense																	0
35 Bad Debts				(9,263)												17,830	8,568
36 Contributions			(1,946)														(1,946)
37 Depreciation														79,072			79,072
38 Dues					(16,979)												(16,979)
39 Employee Benefits																	0
40 Fuel																	0
41 Insurance																	0
42 Licenses/Permits																	0
43 Office Expense																	0
44 Professional Fees																	0
45 Rent																	0
46 Administrative Repair/Maintenance																	0
47 Taxes- Property																	0
48 Taxes- B & O																	0
49 Telephone/Radio																	0
50 Training																	0
51 Crew Relocation/Accommodations																	0
52 WUTC Regulatory Fee					16,979												16,979
53 Uniforms																	0
54 Utilities																	0
55 Interest Expense	(97,082)																(97,082)
56 Owner's Life Insurance		(33,089)															(33,089)
Total Expenses	(97,082)	(33,089)	(1,946)	(9,263)	0	32,621	(96,117)	(4,689)	(49,648)	23,470	(147,614)	33,523	14,861	79,072	38,863	17,830	(199,208)

Account ID	Account Description	Date	Reference	Jrnl	Trans Description
52400	Accountant	7/31/2016	July	PJ	Weldon T Burton CPA
52400	Accountant				Current Period Change
52400	Accountant	8/1/2016			Beginning Balance
52400	Accountant	8/31/2016	August	PJ	Weldon T Burton CPA
52400	Accountant				Current Period Change
52400	Accountant	9/1/2016			Beginning Balance
52400	Accountant	10/1/2016			Beginning Balance
52400	Accountant	11/1/2016			Beginning Balance
52400	Accountant	12/1/2016			Beginning Balance
52400	Accountant	12/19/2016	85213	CDJ	Weldon T Burton CPA - Accountant
52400	Accountant	12/29/2016	85230	CDJ	Weldon T Burton CPA - Accountant
52400	Accountant	12/31/2016	December	PJ	Weldon T Burton CPA
52400	Accountant				Current Period Change
52400	Accountant	12/31/2016			Fiscal Year End Balance
52400	Accountant				
52400	Accountant	1/1/2017			Beginning Balance
52400	Accountant	1/31/2017	january	PJ	Weldon T Burton CPA
52400	Accountant				Current Period Change
52400	Accountant	2/1/2017			Beginning Balance
52400	Accountant	2/1/2017	January 2017	PJ	Weldon T Burton CPA
52400	Accountant	2/28/2017	Feb 2017	PJ	Weldon T Burton CPA
52400	Accountant				Current Period Change
52400	Accountant	3/1/2017			Beginning Balance
52400	Accountant	3/23/2017	29653/Burton	PJ	Red Lion - Weldon
52400	Accountant				Current Period Change
52400	Accountant	4/1/2017			Beginning Balance
52400	Accountant	4/26/2017	March 2017	PJ	Weldon T Burton CPA
52400	Accountant	4/30/2017	April	PJ	Weldon T Burton CPA
52400	Accountant				Current Period Change
52400	Accountant	5/1/2017			Beginning Balance
52400	Accountant	5/1/2017	29931	PJ	Red Lion - Weldon Burton
52400	Accountant	5/1/2017	May 2017	PJ	Weldon T Burton CPA
52400	Accountant				Current Period Change
52400	Accountant	6/1/2017			Beginning Balance
52400	Accountant	6/1/2017	June 17	PJ	Weldon T Burton CPA
52400	Accountant	6/30/2017	Per WB CPA	GEN.	

**Information will be provided to Staff
during examination**

Account					
Account ID	Description	Date	Reference	Jrnl	Trans Description
52500	Attorney	7/1/16	538996	PJ	Williams, Kastner, & Gibbs - 538996
52500	Attorney	7/1/16	538995	PJ	Williams, Kastner, & Gibbs - 538995
52500	Attorney	7/31/16	540095	PJ	Williams, Kastner, & Gibbs - 540095
52500	Attorney	7/31/16	540096	PJ	Williams, Kastner, & Gibbs - 540096
52500	Attorney	8/1/16	1121	PJ	Law Office of Charles M. Davis
52500	Attorney	8/31/16	541427	PJ	Williams, Kastner, & Gibbs - 541427
52500	Attorney	8/31/16	541531	PJ	Williams, Kastner, & Gibbs - 541531
52500	Attorney	9/1/16	1134	PJ	Law Office of Charles M. Davis - Permit
52500	Attorney	9/30/16	542720	PJ	Williams, Kastner, & Gibbs - MEI Case
52500	Attorney	9/30/16	542718	PJ	Williams, Kastner, & Gibbs - General Business
52500	Attorney	10/1/16	547391	PJ	Williams, Kastner, & Gibbs - 547391
52500	Attorney	10/3/16	1145	PJ	Law Office of Charles M. Davis
52500	Attorney	10/31/16	543764	PJ	Williams, Kastner, & Gibbs - MEI Case
52500	Attorney	11/30/16	543763	PJ	Williams, Kastner, & Gibbs - General Business
52500	Attorney	12/8/16	545309	PJ	Williams, Kastner, & Gibbs - MEI Case
52500	Attorney	12/8/16	545308	PJ	Williams, Kastner, & Gibbs - General Business
52500	Attorney	12/30/16	546460	PJ	Williams, Kastner, & Gibbs
52500	Attorney	12/31/16		GENJ	
52500	Attorney	1/17/17	85378	CDJ	Jack or Terri Harmon - Reimb Personal Payment to WKG
52500	Attorney	1/25/17	546950	PJ	Williams, Kastner, & Gibbs - Sheryl Willert
52500	Attorney	1/31/17	547454	PJ	Williams, Kastner, & Gibbs - 547454
52500	Attorney	2/1/17	1185	PJ	Law Office of Charles M. Davis
52500	Attorney	2/1/17	1186a	PJ	Law Office of Charles M. Davis
52500	Attorney	2/23/17	548311	PJ	Williams, Kastner, & Gibbs
52500	Attorney	2/28/17	549230	PJ	Williams, Kastner, & Gibbs - MEI Case
52500	Attorney	2/28/17	549229	PJ	Williams, Kastner, & Gibbs - General Business
52500	Attorney	4/3/17	1205	PJ	Law Office of Charles M. Davis
52500	Attorney	4/6/17	550194	PJ	Williams, Kastner, & Gibbs
52500	Attorney	4/6/17	550193	PJ	Williams, Kastner, & Gibbs - General Business
52500	Attorney	4/28/17		CDJ	Williams, Kastner, & Gibbs
52500	Attorney	5/1/17	551865	PJ	Williams, Kastner, & Gibbs - General Business
52500	Attorney	5/1/17	551866	PJ	Williams, Kastner, & Gibbs - MEI Case
52500	Attorney	5/1/17	0166 5/1/17	JIPJ	First Bankcard - MARAD Meeting & Stay
52500	Attorney	5/9/17	05/09/17 State	PJ	H. Clayton Cook, Jr. - MARAD Meeting and Stay
52500	Attorney	5/31/17	553413	PJ	Williams, Kastner, & Gibbs - General Counsel
52500	Attorney	5/31/17	May pd in Jun	PJ	American Express
52500	Attorney	6/30/17	Per WB CPA	GENJ	

**Information will be provided to Staff
during examination**

Arrow Launch Service, Inc.
Rate Case Legal & Accounting
September 30, 2015

Accounting		Amortization Prior 9/30/2015	Amortization Prior 9/30/2016	Total Amortization	Unamortized Portion
October	2,406.25				
November	11,262.50				
December	3,981.25				
January	<u>11,737.50</u>				
	29,387.50	7,346.88	7,346.88	14,693.75	14,693.75
Legal					
October - December	9,702.21				
January	<u>7,849.78</u>				
	<u>17,551.99</u>	<u>4,388.00</u>	<u>4,388.00</u>	<u>8,776.00</u>	<u>8,776.00</u>
	46,939.49	11,734.87	11,734.87	23,469.75	23,469.75

Arrow Launch Service, Inc.
Regulatory Depreciation Schedule
June 30, 2017

6 Months in first year
6 Months in second year
2016 First year
2017 Second year

Depreciation Schedule No.	DESCRIPTION	Date in Service		Salvage Value %	Method	Life	Year Fully Depreciated	Asset Cost	Depreciable Cost	Monthly Depreciation	Test year Depreciation	Beginning Accumulated	Ending Accumulated	Average Investment
		Year	Mo.									6/30/2016	6/30/17	
1	OFFICE EQUIPMENT	1995	7		SL	7	2002	4,863	4,863	58	0	4,863	4,863	0
2	CANON 1C220 COPIER	2000	11		SL	7	2007	3,883	3,883	46	0	3,883	3,883	0
3	NETWORK SERVE-POE	2001	2		SL	7	2008	3,122	3,122	37	0	3,122	3,122	0
4	OFFICE WORKSTATIONS	2002	3		SL	5	2007	1,188	1,188	20	0	1,188	1,188	0
5	OFFICE EQUIPMENT	2004	6		SL	7	2011	2,651	2,651	32	0	2,651	2,651	0
6	E DOCK SOFTWARE	2007	3		SL	7	2014	24,165	24,165	288	0	24,165	24,165	0
7	E DOCK SOFTWARE	2006	6		SL	3	2009	46,600	46,600	1,294	0	46,600	46,600	0
8	COMPUTER	2007	6		SL	5	2012	2,900	2,900	48	0	2,900	2,900	0
9	FLAT SCREEN MONITOR-LOB	2007	6		SL	5	2012	3,000	3,000	50	0	3,000	3,000	0
100	E DOCK SOFTWARE UPDATE	2009	8		SL	3	2012	2,363	2,363	66	0	2,363	2,363	0
101	PEACHTREE UPDATE	2009	11		SL	3	2012	1,422	1,422	40	0	1,422	1,422	0
170	CPI COMPUTER- OFFICE	2012	7		SL	3	2015	1,111	1,111	31	0	1,111	1,111	0
221	Office Furniture-Gabi's Office	2014	12		SL	7	2021	3,000	3,000	36	429	679	1,107	2,107
242	Copy Machine	2016	4		SL	5	2021	1,358	1,358	23	272	68	340	1,154
244	Telephone System	2016	4		SL	5	2021	11,914	11,914	199	2,383	596	2,979	10,127
243	Copy Machine	2016	6		SL	5	2021	1,990	1,990	33	398	33	431	1,758
247	Office Furniture	2016	6		SL	7	2023	5,732	5,732	68	819	68	887	5,254
	Software Update	2017	4		SL	3	2020	3,061	3,061	85	255	0	255	1,403
								124,323	124,323	2,452	4,555	98,712	103,266	21,803
10	Vessel - Crowe	1989	10		SL	20	2009	67,500	67,500	281	0	67,500	67,500	0
11	Vessel-Sioux	1989	10		SL	20	2009	67,500	67,500	281	0	67,500	67,500	0
12	Barge-Juneau	1989	10		SL	20	2009	25,000	25,000	104	0	25,000	25,000	0
13	Barge-Wolfpacker	1989	10		SL	20	2009	25,000	25,000	104	0	25,000	25,000	0
14	SEWAGE TANK	1989	10		SL	10	1999	2,500	2,500	21	0	2,500	2,500	0
15	VESSEL- CHEYENNE	1989	10		SL	2	1991	131,110	131,110	5,463	0	131,110	131,110	0
16	VESSEL - STRAIT	1994	4		SL	20	2014	113,974	113,974	475	0	113,974	113,974	0
17	Strait Arrow Radio Equipment	1994	10		SL	10	2004	1,440	1,440	12	0	1,440	1,440	0
18	FORK LIFT	1994	11		SL	10	2004	6,783	6,783	57	0	6,783	6,783	0
19	VESSEL- WARRIOR	1996	5		SL	20	2016	200,000	200,000	833	0	200,000	200,000	0
20	REBUILD-WARRIOR	1996	8		SL	7	2003	16,000	16,000	190	0	16,000	16,000	0
21	DIESEL PUMP	1996	10		SL	7	2003	2,182	2,182	26	0	2,182	2,182	0
22	TOTES	1996	10		SL	7	2003	5,140	5,140	61	0	5,140	5,140	0
23	VESSEL-STEALTH	1997	9		SL	20	2017	150,000	150,000	625	7,500	141,250	148,750	5,000
24	EQUIPMENT	1997	9		SL	7	2004	21,689	21,689	258	0	21,689	21,689	0
25	EQUIPMENT	1998	3		SL	7	2005	10,066	10,066	120	0	10,066	10,066	0
26	VESSEL - SOUND	1998	4		SL	20	2018	50,000	50,000	208	2,500	45,625	48,125	3,125
27	EQUIPMENT	1998	9		SL	7	2005	6,087	6,087	72	0	6,087	6,087	0
28	DUMPSTERS	1999	1		SL	10	2009	1,518	1,518	13	0	1,518	1,518	0
29	WELDER	1999	5		SL	10	2009	2,288	2,288	19	0	2,288	2,288	0
30	BOAT ENGINE- STRAIT	1999	8		SL	10	2009	10,000	10,000	83	0	10,000	10,000	0
31	FLYING FORKLIFTS	1999	11		SL	10	2009	2,252	2,252	19	0	2,252	2,252	0
32	FLYING FORKLIFTS	1999	11		SL	10	2009	2,254	2,254	19	0	2,254	2,254	0
33	BOOM TRUCK STABILIZERS	2000	3		SL	7	2007	6,000	6,000	71	0	6,000	6,000	0
34	TWO-WAY RADIO	2000	5		SL	7	2007	1,904	1,904	23	0	1,904	1,904	0

Arrow Launch Service, Inc.
Regulatory Depreciation Schedule
June 30, 2017

6 Months in first year
6 Months in second year
2016 First year
2017 Second year

Depreciation Schedule No.	DESCRIPTION	Date in Service		Salvage Value %	Method	Life	Year Fully Depreciated	Asset Cost	Depreciable Cost	Monthly Depreciation	Test year Depreciation	Beginning	Ending	Average Investment
		Year	Mo.									Accumulated Depreciation 6/30/2016	Accumulated Depreciation 6/30/17	
35	HONDA GENERATORS X2	2000	6		SL	7	2007	2,891	2,891	34	0	2,891	2,891	0
36	ENGINE REBUILD-STEALTH	2000	6		SL	7	2007	23,835	23,835	284	0	23,835	23,835	0
37	ENGINE REBUILD-SIOUX	2000	6		SL	7	2007	12,903	12,903	154	0	12,903	12,903	0
38	ENERPAC PIPE BENDER	2000	8		SL	7	2007	2,136	2,136	25	0	2,136	2,136	0
39	ARTICULATED BORESCOPE	2000	9		SL	7	2007	2,948	2,948	35	0	2,948	2,948	0
40	FORKLIFTS X2	2000	9		SL	7	2007	3,500	3,500	42	0	3,500	3,500	0
41	WELDER MODEL LN25	2000	10		SL	7	2007	2,553	2,553	30	0	2,553	2,553	0
42	TELEPHONE SYSTEM	2000	10		SL	7	2007	6,473	6,473	77	0	6,473	6,473	0
43	VESSEL- SWIFT 48'	2000	11		SL	10	2010	115,000	115,000	958	0	115,000	115,000	0
44	FORKLIFT- UR	2001	2		SL	10	2011	11,145	11,145	93	0	11,145	11,145	0
45	FORKLIFT- STRETCH	2001	2		SL	10	2011	3,500	3,500	29	0	3,500	3,500	0
46	WELDER 1/2 RED-D-ARC	2001	11		SL	10	2011	3,000	3,000	25	0	3,000	3,000	0
47	DROPBOX-CAPITAL IND	2001	11		SL	10	2011	1,298	1,298	11	0	1,298	1,298	0
48	RED-D-ARC WELDER	2002	2		SL	5	2007	1,840	1,840	31	0	1,840	1,840	0
49	2002 SPIRIT 9780 TRAILER	2002	7		SL	5	2007	2,848	2,848	47	0	2,848	2,848	0
50	CYLINDER RACK	2002	7		SL	5	2007	1,513	1,513	25	0	1,513	1,513	0
51	HYSTER H50XM FORKLIFT	2002	9		SL	5	2007	13,982	13,982	233	0	13,982	13,982	0
52	SOUND ENGINE	2003	8		SL	10	2013	21,498	21,498	179	0	21,498	21,498	0
53	REBUILD-WARRIOR	1996	11		SL	10	2006	7,851	7,851	65	0	7,851	7,851	0
54	TOTES	1996	11		SL	10	2006	5,140	5,140	43	0	5,140	5,140	0
55	CYLINDER RACKS	2004	6		SL	5	2009	1,720	1,720	29	0	1,720	1,720	0
56	BOAT ADDITION	2005	11		SL	7	2012	56,109	56,109	668	0	56,109	56,109	0
57	TRANSMISSION- STRAIT	2008	6		SL	7	2015	10,000	10,000	119	0	10,000	10,000	0
58	BOAT REPAIRS-STRAIT	2008	12		SL	7	2015	10,000	10,000	119	0	10,000	10,000	0
59	BOAT REPAIRS- GENERAL	2008	12		SL	7	2015	27,193	27,193	324	0	27,193	27,193	0
60	BOAT REPAIRS- CHEYENNE	2008	7		SL	7	2015	31,325	31,325	373	0	31,325	31,325	0
61	BOAT REPAIRS- STEALTH	2008	10		SL	7	2015	4,290	4,290	51	0	4,290	4,290	0
62	BOAT REPAIRS- SOUND	2008	5		SL	7	2015	6,492	6,492	77	0	6,492	6,492	0
63	BOAT REPAIRS- WARRIOR	2008	7		SL	7	2015	16,622	16,622	198	0	16,622	16,622	0
74	HANDHELD RADIOS & SUPPLIES	2009	6		SL	7	2016	1,079	1,079	13	0	1,079	1,079	0
75	AED RESCUE KITS X 6	2009	8		SL	7	2016	7,419	7,419	88	88	7,331	7,419	44
76	HYDRO CYLINDER REPLACEMENT	2009	9		SL	7	2016	1,419	1,419	17	34	1,385	1,419	17
77	BOAT REPAIRS- MISC UPGRADE	2009	8		SL	7	2016	2,040	2,040	24	24	2,016	2,040	12
78	BARGE DECK UPGRADES	2009	9		SL	7	2016	4,664	4,664	56	111	4,553	4,664	56
79	11 X 11 NETS X 4	2009	10		SL	7	2016	3,172	3,172	38	113	3,059	3,172	57
80	11 X 11 NETS X 6	2009	11		SL	7	2016	4,758	4,758	57	227	4,531	4,758	113
81	LIFESLING LIFTING TACKLE	2009	11		SL	7	2016	343	343	4	16	327	343	8
82	FPD LIGHTS	2009	11		SL	5	2014	410	410	7	0	410	410	0
83	HEMILIGHT FPD LIGHTS	2009	11		SL	5	2014	1,153	1,153	19	0	1,153	1,153	0
84	LIFESLING WHITE BAG X 8	2009	11		SL	7	2016	702	702	8	33	669	702	17
85	ENGINE REPAIRS- SOUND, SW	2009	12		SL	10	2019	11,111	11,111	93	1,111	7,315	8,426	3,241
86	LIFESLING LIFTING TACKLE	2009	12		SL	7	2016	332	332	4	20	312	332	10
87	LIFESLING LIFTING TACKLE X	2009	12		SL	7	2016	996	996	12	59	937	996	30
88	COLDWATER / ICE RESCUE SUIT	2009	12		SL	7	2016	2,930	2,930	35	174	2,756	2,930	87
89	FPD LIGHTS (ACR 3766)	2009	12		SL	5	2014	2,140	2,140	36	0	2,140	2,140	0

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90	HEMILIGHTS PFD LIGHTS	2009	12		SL	5	2014	359	359	6	0	359	359	0
92	BOAT REPAIRS-STRAIT	2009	3		SL	7	2016	42,672	42,672	508	0	42,672	42,672	0
93	BOAT REPAIRS- WARRIOR	2009	3		SL	7	2016	5,956	5,956	71	0	5,956	5,956	0
94	MISC REPAIRS- SWIFT	2009	3		SL	7	2016	2,867	2,867	34	0	2,867	2,867	0
95	GENERATORS	2009	5		SL	7	2016	3,900	3,900	46	0	3,900	3,900	0
96	BOAT REPAIRS	2009	5		SL	7	2016	1,110	1,110	13	0	1,110	1,110	0
97	BOAT REPAIRS- MISC	2009	5		SL	7	2016	2,473	2,473	29	0	2,473	2,473	0
98	11 X 11 NETS X 8	2009	7		SL	7	2016	6,023	6,023	72	0	6,023	6,023	0
99	BOAT REPAIRS- MISC UPGRADE	2009	7		SL	7	2016	2,834	2,834	34	0	2,834	2,834	0
104	4 NETS	2010	1		SL	7	2017	3,172	3,172	38	227	2,945	3,172	113
105	6- 11 X 11 NETS	2010	1		SL	7	2017	4,758	4,758	57	340	4,418	4,758	170
106	PORT MAIN ENGINE REBUILD	2010	1		SL	7	2017	3,192	3,192	38	228	2,964	3,192	114
107	WARRIOR ENGINE WORK	2010	3		SL	7	2017	7,716	7,716	92	735	6,981	7,716	367
108	INFLATABLE CREW BOAT	2010	3		SL	7	2017	932	932	11	89	843	932	44
109	TRANSMISSION-WARRIOR	2010	5		SL	7	2017	5,530	5,530	66	658	4,872	5,530	329
110	COLD WATER / ICE SUITS	2010	6		SL	7	2017	864	864	10	113	751	864	57
111	SWIFT ARROW CONTROLS	2010	6		SL	7	2017	3,455	3,455	41	452	3,003	3,455	226
112	SWIFT ENGINE REBUILD	2010	10		SL	7	2017	4,686	4,686	56	669	3,849	4,519	502
114	BRAVE ARROW	2010	12		SL	7	2017	60,946	60,946	726	8,707	48,612	57,318	7,981
119	WARRIOR REPAIR	2011	4		SL	7	2018	11,900	11,900	142	1,700	8,925	10,625	2,125
120	NETS / STRAPS	2011	6		SL	7	2018	1,595	1,595	19	228	1,158	1,386	323
121	NETS / STRAPS	2011	7		SL	7	2018	705	705	8	101	504	604	151
122	WINCH / MOUNT- BOOM TRUCK	2011	8		SL	7	2018	9,209	9,209	110	1,316	6,468	7,784	2,083
123	TRANSMISSION WORK - BOAT	2011	9		SL	7	2018	5,999	5,999	71	857	4,142	4,999	1,428
124	ACTUATOR- CHEYENNE ARROW	2011	10		SL	7	2018	1,856	1,856	22	265	1,259	1,525	464
125	ACTUATOR- SWIFT ARROW	2011	10		SL	7	2018	1,856	1,856	22	265	1,259	1,525	464
126	CONTROL HEAD- STRAIT ARROW	2011	10		SL	7	2018	395	395	5	56	268	324	99
127	CONTROL HEAD- STEALTH ARROW	2011	10		SL	7	2018	395	395	5	56	268	324	99
128	GLASS- BRAVE ARROW	2011	1		SL	7	2018	2,070	2,070	25	296	1,626	1,922	296
129	RADAR PARTS - BRAVE ARROW	2011	1		SL	5	2016	283	283	5	0	283	283	0
130	GARMIN- BRAVE ARROW	2011	1		SL	5	2016	8,575	8,575	143	0	8,575	8,575	0
131	PROP WORK	2011	2		SL	7	2018	1,084	1,084	13	155	839	994	168
132	PROP WORK	2011	2		SL	7	2018	1,470	1,470	18	210	1,138	1,348	227
133	FIRE EXTINGUISHERS	2011	2		SL	5	2016	3,546	3,546	59	0	3,546	3,546	0
134	ELECTRONICS- BRAVE	2011	3		SL	5	2016	540	540	9	0	540	540	0
135	STEEL REPAIR- WARRIOR	2011	3		SL	7	2018	1,488	1,488	18	213	1,134	1,346	248
136	STEEL REPAIR- WARRIOR	2011	4		SL	7	2018	690	690	8	99	518	616	123
138	STEEL REPAIR- WARRIOR	2011	4		SL	7	2018	633	633	8	90	475	565	113
142	LIFERAFT	2011	1		SL	7	2018	6,992	6,992	83	999	5,494	6,493	999
143	BOAT LAUNCH FEE	2011	2		SL	7	2018	3,760	3,760	45	537	2,910	3,447	582
146	HARRIS ELECTRIC- GARMIN 4	2012	10		SL	5	2017	22,230	22,230	371	4,446	16,673	21,119	3,335
147	HARRIS ELECTRIC- ANTENNA	2012	1		SL	5	2017	601	601	10	60	541	601	30
148	HARRIS ELECTRIC- COMNAV	2012	2		SL	5	2017	14,426	14,426	240	1,683	12,743	14,426	842
150	OLYMPIC SYNTHETIC PRODUT	2012	10		SL	5	2017	18,017	18,017	300	3,603	13,513	17,116	2,703
151	HARRIS ELECTRIC- ARPA RAD	2012	7		SL	5	2017	5,816	5,816	97	1,163	4,653	5,816	582

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152	WIZTRONICS-RADIOS & ANTENNA	2012	10		SL	5	2017	8,345	8,345	139	1,669	6,259	7,928	1,252
153	GEORGES DIESEL- 12-71 ENGINE	2012	11		SL	10	2022	13,345	13,345	111	1,335	4,893	6,228	7,785
154	GEORGES DIESEL- LEFT HAND	2012	11		SL	10	2022	17,500	17,500	146	1,750	6,417	8,167	10,208
155	GEORGES DIESEL- RIGHT HAND	2012	11		SL	10	2022	17,500	17,500	146	1,750	6,417	8,167	10,208
156	GEORGES DIESEL- TRANSMISSION	2012	11		SL	10	2022	6,100	6,100	51	610	2,237	2,847	3,558
157	GEORGES DIESEL- TRANSMISSION	2012	11		SL	10	2022	6,322	6,322	53	632	2,318	2,950	3,688
158	GEORGES DIESEL- TRANSMISSION	2012	11		SL	10	2022	16,500	16,500	138	1,650	6,050	7,700	9,625
159	GEORGES DIESEL- WARRIOR	2012	12		SL	10	2022	13,788	13,788	115	1,379	4,941	6,319	8,158
160	GEORGES DIESEL- CONVERT	2012	8		SL	10	2022	1,937	1,937	16	194	759	952	1,081
161	GEORGES DIESEL- CONVERT	2012	8		SL	10	2022	6,371	6,371	53	637	2,495	3,132	3,557
162	GEORGES DIESEL- ASSEMBLE	2012	9		SL	7	2019	6,155	6,155	73	879	3,371	4,250	2,345
163	PINNACLE MARINE- ACTUATOR	2012	12		SL	7	2019	1,650	1,650	20	236	845	1,080	688
164	IDAHO TOTE TRAILER	2012	10		SL	7	2019	8,128	8,128	97	1,161	4,354	5,515	3,193
166	MARINE SANITATION-STRAIT	2012	7		SL	7	2019	628	628	7	90	359	449	224
167	EQUIPMENT UNLIMITED SUPPLY	2012	2		SL	7	2019	10,545	10,545	126	1,506	6,653	8,160	3,138
171	FLYING FORKS	2012	5		SL	7	2019	1,000	1,000	12	143	595	738	333
172	Actuator - Strait	2013	1		SL	7	2020	2,044	2,044	24	292	1,022	1,314	876
173	Olympic Synthetic 5 Nets - 20x20	2013	2		SL	7	2020	6,092	6,092	73	870	2,974	3,844	2,683
174	Marine Sanitation Devise-Crow	2013	2		SL	7	2020	652	652	8	93	318	411	287
175	Anchor Winch - Warrior	2013	5		SL	10	2023	10,582	10,582	88	1,058	3,351	4,409	6,702
177	Rebuild & Welding on Crow	2013	7		SL	10	2023	32,553	32,553	271	3,255	9,766	13,021	21,159
178	10 3 Yard Dumpsters	2013	7		SL	10	2023	11,060	11,060	92	1,106	3,318	4,424	7,189
179	Eaton Motor - Warrior	2013	11		SL	5	2018	1,540	1,540	26	308	821	1,129	565
183	Propeller - Sound Arrow	2013	7		SL	5	2018	2,412	2,412	40	482	1,447	1,929	723
184	Brave - Bilge Pump	2013	6		SL	3	2016	1,789	1,789	50	0	1,789	1,789	0
185	Vessel - Motega	2013	6		SL	15	2028	579,940	579,940	3,222	38,663	119,210	157,873	441,399
186	Motega - Electrical	2013	6		SL	15	2028	37,411	37,411	208	2,494	7,690	10,184	28,474
187	Motega - Interior Lighting	2013	6		SL	5	2018	520	520	9	104	321	425	147
188	Motega - Hydraulic System	2013	6		SL	5	2018	22,130	22,130	369	4,426	13,647	18,073	6,270
189	Motega - Fire Detection System	2013	6		SL	15	2028	17,020	17,020	95	1,135	3,499	4,633	12,954
190	Motega - Video Surveillance System	2013	6		SL	5	2018	910	910	15	182	561	743	258
191	Motega - Cargo Tank Pump	2013	6		SL	5	2018	4,047	4,047	67	809	2,496	3,305	1,147
192	Motega-Cargo Fresh Water Pump	2013	6		SL	15	2028	1,823	1,823	10	122	375	496	1,388
193	Motega - Oil Boom	2013	6		SL	5	2018	16,668	16,668	278	3,334	10,279	13,612	4,723
194	Motega - Crane Scale	2013	6		SL	5	2018	1,046	1,046	17	209	645	854	296
195	Motega - New Steering System	2013	6		SL	15	2028	19,525	19,525	108	1,302	4,013	5,315	14,860
196	Motega - Crane Pump	2013	6		SL	15	2028	4,183	4,183	23	279	860	1,139	3,184
197	Motega-Rescue Ladder-Oil Boom	2013	6		SL	15	2028	26,837	26,837	149	1,789	5,517	7,306	20,426
198	Motega-Oil Boom & Skiff Cover	2013	6		SL	15	2028	2,738	2,738	15	183	563	745	2,084
199	Motega-Rescue Lighting	2013	6		SL	15	2028	1,360	1,360	8	91	280	370	1,035
200	Motega-Haul & Paint	2013	6		SL	15	2028	58,200	58,200	323	3,880	11,963	15,843	44,297
201	Motega-Refer & Freezer	2013	6		SL	15	2028	3,573	3,573	20	238	735	973	2,720
202	Motega-Interior	2013	6		SL	15	2028	10,252	10,252	57	683	2,107	2,791	7,803
203	Motega-Boom Boat	2013	6		SL	10	2023	1,500	1,500	13	150	462	612	963
204	Motega-Rescue Suit	2013	6		SL	5	2018	438	438	7	88	270	358	124

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208	Vacuum Tank & Pump	2014	12		SL	5	2019	56,144	56,144	936	11,229	17,779	29,008	32,751
209	Motega-Z Drives	2014	11		SL	100	2114	77,600	77,600	65	776	1,293	2,069	75,919
210	Motega - Capital Improvements	2014	9		SL	15	2029	120,911	120,911	672	8,061	14,778	22,839	102,103
211	Pacific Arrow-Purchase	2014	12		SL	15	2029	227,000	227,000	1,261	15,133	23,961	39,094	195,472
212	Pacific Arrow Incidental Acquisition Costs-Trans	2014	12		SL	15	2029	71,614	71,614	398	4,774	7,559	12,334	61,668
213	Pacific Arrow-Use Tax	2014	12		SL	15	2029	19,068	19,068	106	1,271	2,013	3,284	16,420
214	Chief Arrow Purchase	2014	12		SL	15	2029	273,000	273,000	1,517	18,200	28,817	47,017	235,083
215	Chief Arrow-Incidental Acquisition Costs	2014	12		SL	15	2029	86,126	86,126	478	5,742	9,091	14,833	74,164
216	Chief Arrow-Use Tax	2014	12		SL	15	2029	22,932	22,932	127	1,529	2,421	3,949	19,747
217	Pacific Arrow-Improvements	2014	12		SL	15	2029	11,982	11,982	67	799	1,265	2,064	10,318
218	Pacific Arrow - Life raft	2014	12		SL	5	2019	2,781	2,781	46	556	881	1,437	1,622
219	Chief Arrow - Improvements	2014	12		SL	15	2029	25,741	25,741	143	1,716	2,717	4,433	22,166
220	Chief Arrow-Life raft	2014	12		SL	5	2019	2,781	2,781	46	556	881	1,437	1,622
227	Engines for Sioux Arrow	2015	5		SL	5	2020	25,404	25,404	423	5,081	5,928	11,008	16,936
222	Motega - Z Drives	2015	5		SL	5	2020	53,584	53,584	893	10,717	12,503	23,220	35,723
223	Motega - Z Drive Improvements	2015	6		SL	5	2020	148,563	148,563	2,476	29,713	32,189	61,901	101,518
225	Chief Arrow - Improvements	2015	15		SL	5	2020	195,489	195,489	3,258	39,098	13,033	52,130	162,908
226	Pumps/Steam Cleaner for Vacuum System	2015	12		SL	5	2020	14,309	14,309	238	2,862	1,669	4,531	11,209
231	Gooseneck Trailer	2015	7		SL	5	2020	21,505	21,505	358	4,301	4,301	8,602	15,054
230	Portable Storage Garage for Vacuum System	2015	9		SL	5	2020	6,982	6,982	116	1,396	1,164	2,560	5,120
233	Strait Arrow Capitalized Repairs	2015	9		SL	5	2020	6,746	6,746	112	1,349	1,124	2,474	4,947
228	Wolfpacker Improvements	2015	10		SL	5	2020	11,905	11,905	198	2,381	1,786	4,167	8,929
232	Trailer	2015	12		SL	5	2020	3,000	3,000	50	600	350	950	2,350
224	Pacific-Improvements	2015	12		SL	5	2020	129,118	129,118	2,152	25,824	15,064	40,887	101,142
237	Chief Improvements	2016	1		SL	5	2021	47,628	47,628	794	9,526	4,763	14,288	38,102
251	2010 Yale Forklift	2016	2		SL	5	2021	19,046	19,046	317	3,809	1,587	5,396	15,554
252	2014 LPG Mazda Forklift	2016	5		SL	5	2021	20,054	20,054	334	4,011	668	4,679	17,380
235	Brave - Improvements	2016	6		SL	5	2021	4,131	4,131	69	826	69	895	3,649
236	Pacific Improvements	2016	6		SL	5	2021	53,839	53,839	897	10,768	897	11,665	47,558
238	Motega Improvements	2016	6		SL	5	2021	31,480	31,480	525	6,296	525	6,821	27,807
239	Strait Arrow Capitalized Repairs	2016	6		SL	5	2021	2,428	2,428	40	486	40	526	2,145
246	Storage Container	2016	11		SL	7	2023	3,144	3,144	37	444	0	444	2,700
240	Sioux Arrow - Capitalized Repairs	2016	12		SL	5	2021	15,332	15,332	256	3,072	0	3,072	12,260
	Storage Containers	2017	1		SL	5	2022	4,103	4,103	68	410	0	410	3,693
	Brave - Capitalized Repairs	2017	6		SL	5	2022	105,450	105,450	1,758	21,096	0	21,096	84,354
	Warrior - Capitalized Repairs	2017	6		SL	5	2022	285,505	285,505	4,758	57,096	0	57,096	228,409
								4,893,119	4,893,119	51,109	437,375	2,091,892	2,529,267	2,541,480
64	BOOM TRUCK	1999	11		SL	7	2006	40,000	40,000	476	0	40,000	40,000	0
65	1995 FORD F350	2000	6		SL	5	2005	20,000	20,000	333	0	20,000	20,000	0
66	SHOP UTILITY TRUCK	2003	7		SL	10	2013	8,000	8,000	67	0	8,000	8,000	0
67	CHEVY TRUCK	2003	8		SL	7	2010	6,000	6,000	71	0	6,000	6,000	0
144	2011 GMC YUKON XL- TRADE IN	2012	12		SL	7	2019	33,551	33,551	399	4,793	17,175	21,968	13,980

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145	2010 GMC SIERRA	2012	10		SL	7	2019	38,645	38,645	460	5,521	20,703	26,223	15,182
102	AUTO REPAIRS- MISC	1973	2		SL	5	1978	2,373	2,373	40	0	2,373	2,373	0
103	BOOM TRUCK	2009	1		SL	7	2016	30,000	30,000	357	0	30,000	30,000	0
115	CHEVY TRANSMISSION REPAIR	2010	1		SL	5	2015	4,332	4,332	72	0	4,332	4,332	0
116	2007 CHEVY C4500	2010	7		SL	5	2015	60,879	60,879	1,015	0	60,879	60,879	0
182	Cargo Trailer	2013	4		SL	10	2023	3,500	3,500	29	350	1,138	1,488	2,188
176	2013 Dodge Ram 3500	2013	7		SL	7	2020	72,413	72,413	862	10,345	31,034	41,379	36,207
205	1989 Ford Boom Truck	2014	1		SL	7	2021	92,650	92,650	1,103	13,236	33,089	46,325	52,943
229	2007 Dodge Pickup	2015	7		SL	7	2022	46,723	46,723	556	6,675	6,675	13,349	36,711
								459,067	459,067	5,841	40,919	281,398	322,317	157,210
139	BUILDING SUPPLIES	2011	4		SL	15	2026	4,982	4,982	28	332	1,744	2,076	3,072
140	BUILDING SUPPLIES	2011	7		SL	15	2026	251	251	1	17	84	100	159
141	BUILDING SUPPLIES- CABINET	2011	4		SL	15	2026	2,000	2,000	11	133	700	833	1,233
169	ABSOLUTE AIR-SHOP HEATER	2012	8		SL	14	2026	10,000	10,000	60	714	2,798	3,512	6,845
165	NUERA TECHNOLOGY	2012	10		SL	14	2026	1,303	1,303	8	93	349	442	907
234	FENCING	2015	4		SL	10	2025	6,179	6,179	51	618	772	1,390	5,098
245	FENCING	2016	4		SL	10	2026	11,010	11,010	92	1,101	275	1,376	10,184
249	Crane T-4-Primary Lease Term 5 year	2016	4		SL	5	2021	29,978	29,978	500	5,996	1,499	7,495	25,481
248	Office Remodel-Depr on Life on Lease	2016	5		SL	8	2024	129,406	129,406	1,348	16,176	2,696	18,872	118,622
250	FENCING	2016	6		SL	10	2026	9,207	9,207	77	921	77	997	8,670
241	Crane T-4-Primary Lease Term 5 year	2016	10		SL	5	2021	28,158	28,158	469	4,224	0	4,224	11,967
								232,474	232,474	2,644	30,324	10,993	41,317	192,240
117	UTILITIES & TC PERMIT	1989	10				1989	25,000	25,000	#DIV/0!	0		0	
118	GOODWILL - TACOMA	1997	9				1997	154,649	154,649	#DIV/0!	0		0	
								179,649	179,649			0	0	
								5,888,632	5,888,632	62,047	513,173	2,482,995	2,996,168	2,912,733

Arrow Launch Service, Inc.
Bad Debts
Test Period ended 6/30/17

Customer ID	Customer	Invoice/CM #	0-30	31-60	61-90	Over 90 days	Amount Due	P.O. No	DATE OF SERVICE	
ACGI	ACGI Shipping Co., Inc.	31085				677.81	677.81	Transatlantic	5/12/2017	
ACGI	ACGI Shipping Co., Inc.	31086				3,615.01	3,615.01	Transatlantic	5/12/2017	
ACGI	ACGI Shipping Co., Inc.	31087				2,735.00	2,735.00	Transatlantic	5/12/2017	
ACGI	ACGI Shipping Co., Inc.	31127				1,975.63	1,975.63	Transatlantic	5/18/2017	
ACGI	ACGI Shipping Co., Inc.	31174				3,186.88	3,186.88	Transatlantic	5/23/2017	
ACGI	ACGI Shipping Co., Inc.	31085FC1				10.17	10.17	Transatlantic		
ACGI	ACGI Shipping Co., Inc.	381086FC1				54.23	54.23	Transatlantic		
ACGI	ACGI Shipping Co., Inc.	31087FC1				41.03	41.03	Transatlantic		
ACGI	ACGI Shipping Co., Inc.	31127FC1				29.63	29.63	Transatlantic		
ACGI	ACGI Shipping Co., Inc.	31174FC1				47.80	47.80	Transatlantic		
ACGI	ACGI Shipping Co., Inc.	31085FC2				20.32	20.32	Transatlantic		
ACGI	ACGI Shipping Co., Inc.	31086FC2				65.03	65.03	Transatlantic		
ACGI	ACGI Shipping Co., Inc.	31087FC2				51.64	51.64	Transatlantic		
ACGI	ACGI Shipping Co., Inc.	31127FC2				40.08	40.08	Transatlantic		
ACGI	ACGI Shipping Co., Inc.	31174FC2				58.52	58.52	Transatlantic		
							12,608.78			
pacific_coast	Pacific Coast Maritime Agencies, Inc.	28891				1,205.00	1,205.00	STI Brooklyn	8/15/2016	
pacific_coast	Pacific Coast Maritime Agencies, Inc.	28892				1,546.92	1,546.92	STI Brooklyn	8/15/2016	
pacific_coast	Pacific Coast Maritime Agencies, Inc.	28891FC1				18.08	18.08			
pacific_coast	Pacific Coast Maritime Agencies, Inc.	28892FC1				23.20	23.20			
pacific_coast	Pacific Coast Maritime Agencies, Inc.	29525				2,247.29	2,247.29	STI Brooklyn	10/31/2016	
pacific_coast	Pacific Coast Maritime Agencies, Inc.	28891FC3				46.42	46.42	STI Brooklyn		
pacific_coast	Pacific Coast Maritime Agencies, Inc.	28892FC3				56.76	56.76	STI Brooklyn		
pacific_coast	Pacific Coast Maritime Agencies, Inc.	29525FC3				77.92	77.92	STI Brooklyn		
pacific_coast	Pacific Coast Maritime Agencies, Inc.						5,221.59			
Total								17,830.37		
Non-Regulated Services								-3,895.33		
Regulated Services for Pacific Coast Maritime Agencies, Inc.								1,326.26		
Regulated Services ACGI Shipping Co., Inc.								12,608.78		
Regulated Bad Debts								13,935.04		
Pro Forma										
								13,935.04		
								3,895.33		
								17,830.37		

Arrow Launch Service, Inc.
Payroll

Test Period ended 6/30/17

Employee	Position	Employee #	QTR 9/30/16		QTR 12/31/16		QTR 3/31/17		QTR 6/30/17		Total Test Period	
			Hours	Payroll	Hours	Payroll	Hours	Payroll	Hours	Payroll	Hours	Payroll
					7.00	183.21	3.00	70.92			10.00	254.13
Information will be provided to Staff during examination			137.75	2,765.00							137.75	2,765.00
							400.00	7,083.35	480.00	8,500.02	880.00	15,583.37
			480.00	24,607.92	432.00	21,336.00	384.00	19,700.04	384.00	34,608.95	1,680.00	100,252.91
			480.00	14,791.67	480.00	13,750.02	480.00	13,750.02	480.00	13,750.02	1,920.00	56,041.73
			480.00	11,250.00	480.00	11,250.00	480.00	11,250.00	480.00	11,250.00	1,920.00	45,000.00
			2.00	40.00							2.00	40.00
			269.50	9,301.01	323.50	10,966.19	433.25	14,838.25	432.00	14,561.38	1,458.25	49,666.83
			57.75	1,057.50							57.75	1,057.50
					2.00	64.20			6.00	192.60	8.00	256.80
			91.50	3,106.76	2.00	58.34					93.50	3,165.10
			595.00	9,157.51	568.50	8,761.88	575.02	8,749.05	553.75	10,158.13	2,292.27	36,826.57
							202.25	5,467.06	315.00	8,831.00	517.25	14,298.06
			490.95	13,757.94	486.70	13,347.36	533.00	14,675.34	458.40	12,439.67	1,969.05	54,220.31
							16.00	288.00	602.00	11,209.50	618.00	11,497.50
			480.00	18,360.00	480.00	18,360.00	480.00	18,360.00	480.00	18,360.00	1,920.00	73,440.00
			582.50	20,686.62	633.75	22,134.51	668.17	23,328.20	638.25	22,312.25	2,522.67	88,461.58
			257.00	8,111.25	755.75	21,942.88	715.00	18,416.40	643.75	15,978.39	2,371.50	64,448.92
			160.00	7,679.52	480.00	23,038.56	480.00	23,038.56	480.00	23,038.56	1,600.00	76,795.20
			16.50	849.75	200.75	9,038.26	141.00	6,092.45	139.00	5,881.30	497.25	21,861.76
			360.00	10,296.00	360.00	10,296.00	360.00	10,296.00	360.00	10,296.00	1,440.00	41,184.00
			480.00	10,206.12	480.00	10,206.12	480.00	10,206.12	360.00	10,206.12	1,800.00	40,824.48
			120.00	1,693.20	120.00	1,693.20	120.00	1,693.20	120.00	1,693.20	480.00	6,772.80
			528.00	16,260.00	528.00	16,260.00	528.00	16,260.00	528.00	16,260.00	2,112.00	65,040.00
									433.00	11,724.75	433.00	11,724.75
			164.00	5,400.83	12.75	409.28	125.03	4,045.56	123.25	4,084.74	425.03	13,940.41
			23.25	866.75			259.75	9,709.32	144.75	5,270.52	427.75	15,846.59
			19.75	670.10	108.50	3,599.23	72.00	2,367.38	235.75	7,776.25	436.00	14,412.96
			480.00	23,082.63	485.75	23,347.29	487.25	26,951.48	484.00	23,308.04	1,937.00	96,689.44
			497.50	17,439.71	579.40	20,301.67	531.19	18,530.05	559.25	19,563.86	2,167.34	75,835.29
			480.00	18,742.50	480.00	18,742.50	480.00	18,742.50	480.00	18,742.50	1,920.00	74,970.00
			480.00	20,000.04	480.00	20,000.04	480.00	20,000.04	480.00	20,000.04	1,920.00	80,000.16
			240.00	4,030.00	480.00	12,345.00	80.00	2,165.00	309.50	12,131.14	1,109.50	30,671.14
			480.00	17,072.28	480.00	17,072.28	480.00	17,072.28			1,440.00	51,216.84
			537.25	11,125.65	546.50	11,010.90	510.75	10,475.40	529.75	10,735.50	2,124.25	43,347.45
			532.00	13,760.46	511.25	12,969.95	536.25	13,977.21	570.00	14,656.14	2,149.50	55,363.76
			148.75	3,976.60	293.50	7,923.61	72.25	1,914.42	216.50	5,739.98	731.00	19,554.61
			480.00	18,765.50	480.00	10,104.50	480.00	12,991.50	14.00	23,344.04	1,454.00	65,205.54
			554.25	10,964.25	513.50	9,987.99	538.25	10,448.27	555.75	10,702.62	2,161.75	42,103.13

Arrow Launch Service, Inc.
Payroll

Test Period ended 6/30/17

Employee	Position	Employee #	QTR 9/30/16		QTR 12/31/16		QTR 3/31/17		QTR 6/30/17		Total Test Period	
			Hours	Payroll	Hours	Payroll	Hours	Payroll	Hours	Payroll	Hours	Payroll
		40	480.00	9,450.00	160.00	3,894.03					640.00	13,344.03
		41	535.25	10,705.00	420.25	8,645.00	570.50	12,836.26	603.00	13,567.51	2,129.00	45,753.77
		42			3.75	120.38					3.75	120.38
		43	509.00	27,265.50	522.25	26,020.36	504.00	25,579.63	500.00	25,483.04	2,035.25	104,348.53
		44	519.20	15,201.49	415.45	12,188.86	36.10	1,042.21			970.75	28,432.56
		45	602.45	12,829.85	500.00	11,117.20	516.85	11,292.58	471.50	10,429.09	2,090.80	45,668.72
		46	500.75	25,492.19	519.75	24,109.91	506.50	37,370.24	511.00	30,698.03	2,038.00	117,670.37
		47	51.25	795.61	13.75	210.38	22.00	336.60			87.00	1,342.59
		48	480.00	22,012.50	480.00	22,012.50	480.00	22,012.50	495.00	26,795.29	1,935.00	92,832.79
		49	571.25	14,037.00	555.00	13,302.00	53.25	12,555.00	84.00	2,016.00	1,263.50	41,910.00
		50	480.00	8,500.02	480.00	8,630.82					960.00	17,130.84
		51	480.00	17,850.06	480.00	17,850.06	480.00	17,850.06	480.00	18,208.39	1,920.00	71,758.57
		52	390.75	7,078.76	545.70	10,671.94	549.19	11,338.80	528.50	10,890.00	2,014.14	39,979.50
		53	9.50	217.99	88.00	2,093.25	51.50	1,126.68	62.50	1,431.37	211.50	4,869.29
		54	480.00	8,100.00	480.00	8,550.00	480.00	9,000.00	480.00	9,000.00	1,920.00	34,650.00
		55					64.25	1,156.50	530.75	9,618.75	595.00	10,775.25
		56	573.40	14,989.65	558.40	14,687.40	602.27	15,880.02	550.15	14,333.15	2,284.22	59,890.22
		57	482.25	13,955.88	536.75	15,914.46	479.25	14,048.80	492.25	14,496.28	1,990.50	58,415.42
		58			98.50	1,545.01	473.75	7,996.14	382.75	7,224.75	955.00	16,765.90
		59			150.50	5,690.63	268.25	10,453.13	96.00	3,768.75	514.75	19,912.51
		60	362.25	9,857.25	93.75	2,522.00	440.00	11,947.00	411.00	11,842.48	1,307.00	36,168.73
		61	340.00	5,325.01	17.50	335.63					357.50	5,660.64
Total Payroll				573,538.83		590,612.79		616,775.52		647,110.09		2,428,037.23

Invoiced Hours (Units) and Revenue by Activity Type

Tariff Billing Activity		Published Rate	Proposed Rate	July 1, 2016 to June 30, 2017			Current Revenue at Current Rates	Revenue at Proposed Rates	
Item Code	Description			Qty/Hours	Amount	Average			
Freight	Freight Launches	\$ 255.00	\$ 262.25	1,360.3	\$ 346,863.75	\$ 255.00	346,863.75	\$ 356,725.56	
Freight OT	Overtime Freight Launches	\$ 382.50	\$ 393.38	64.8	\$ 24,766.88	\$ 382.50	24,766.88	\$ 25,471.03	
Freight HD	Holiday Freight Launches	\$ 510.00	\$ 524.50	5.5	\$ 2,805.00	\$ 510.00	2,805.00	\$ 2,884.75	
Freight OTH	Overtime Holiday Freight Launches	\$ 765.00	\$ 786.75	2.0	\$ 1,530.00	\$ 765.00	1,530.00	\$ 1,573.50	
Total Freight				Hours:	1,432.5	Gross Invoices	\$ 375,965.63		
Personnel	Personnel Launches	\$ 255.00	\$ 262.25	8,781.0	\$ 2,239,155.00	\$ 254.62	2,239,155.00	\$ 2,302,817.25	
Personnel OT	Overtime Personnel Launches	\$ 382.50	\$ 393.38	517.0	\$ 197,752.50	\$ 382.50	197,752.50	\$ 203,374.88	
Personnel HD	Holiday Personnel Launches	\$ 510.00	\$ 524.50	195.3	\$ 99,577.50	\$ 510.00	99,577.50	\$ 102,408.63	
Personnel OTH	Overtime Holiday Personnel Launches	\$ 765.00	\$ 786.75	16.8	\$ 12,813.75	\$ 765.00	12,813.75	\$ 13,178.06	
Pilot	Pilot Launches	\$ 255.00	\$ 262.25	2,116.0	\$ 539,580.00	\$ 255.00	539,580.00	\$ 554,921.00	
Pilot OT	Overtime Pilot Launches	\$ 382.50	\$ 393.38	736.8	\$ 281,806.88	\$ 382.50	281,806.88	\$ 289,819.03	
Pilot HD	Holiday Pilot Launches	\$ 510.00	\$ 524.50	50.0	\$ 25,500.00	\$ 510.00	25,500.00	\$ 26,225.00	
Pilot OTH	Overtime Holiday Pilot Launches	\$ 765.00	\$ 786.75	27.5	\$ 21,037.50	\$ 765.00	21,037.50	\$ 21,635.63	
Total Personnel				Hours:	12,440.3	Gross Invoices	\$ 3,417,223.13		
Deck	Deckhand(s)	\$ 46.25	\$ 50.00	14,598.0	\$ 675,157.96	\$ 46.25	675,157.96	\$ 729,900.50	
Deck OT	Overtime Deckhand(s)	\$ 69.38	\$ 75.00	1,472.8	\$ 102,172.03	\$ 69.38	102,172.03	\$ 110,456.25	
Deck HD	Holiday Deckhand(s)	\$ 100.00	\$ 100.00	268.8	\$ 26,875.00	\$ 92.50	26,875.00	\$ 26,875.00	
Deck OTH	Overtime Holiday Deckhand(s)	\$ 138.75	\$ 150.00	46.8	\$ 6,486.56	\$ 138.75	6,486.56	\$ 7,012.50	
Total Deckhand				Hours:	16,386.3	Gross Invoices	\$ 810,691.56		
Current Revenue per Price Out						\$ 4,603,880.31	\$ 4,603,880.31	\$ 4,775,278.56	\$ 171,398.26
Current Revenue Per Books						\$ 4,653,248.00	\$ 4,653,248.00		