

TELECOMMUNICATIONS COMPANIES
Competitively Classified (CLEC)
2015
ANNUAL REPORT

FOR

TeleUno, Inc.

(NAME UNDER WHICH CORPORATION, PARTNERSHIP, OR INDIVIDUAL IS DOING BUSINESS)

2754 W Atlantic Blvd Ste 8

(OFFICIAL MAILING ADDRESS)

Pompano Beach

(CITY)

FL

(STATE)

33069

(ZIP)

Please check if address listed above is an updated address

Report Year Ended: December 31, 2015

Inquiries concerning this Annual Report should be addressed to:

Name/Title: Avelino Iglesia, President
 Address: 2754 W Atlantic Blvd Ste 8
 City: Pompano Beach
 State/Zip: FL 33069
 Telephone: 954-978-6068
 Email: corporateoffice@teleunoinc.com

SUBMIT TO:

WASHINGTON UTILITIES AND TRANSPORTATION COMMISSION

PO Box 47250

Olympia, WA 98504-7250

File online: www.utc.wa.gov

WASHINGTON



UTILITIES AND TRANSPORTATION
COMMISSION

REPORT MUST BE RECEIVED NO LATER THAN MAY 2, 2016

Please refer to the Instructions for Completing the Annual Report on Page 2

Commission Authority

The purpose of this form is to collect financial and operational information from telecommunications companies regulated by the Washington Utilities and Transportation Commission (UTC). The commission's authority for requiring this report is found in RCW 80.04.080. This report is a non-confidential public use form.

Certification

The Annual Report Certification must be signed by an authorized officer, partner or owner.

Regulatory Fees

Regulatory fees are set by commission order A-140166.

Deadlines and Penalties

All telecommunications companies regulated by the UTC are required to complete this form, including all schedules. Failure to complete all schedules will result in the report being considered incomplete and subject to penalties. Completed forms and regulatory fee payments must be received by the UTC no later than **May 2, 2016**. Failure to file the annual report by the above deadline will result in a financial penalty of \$100 for each business day after May 2. Failure to pay the regulatory fees by the above deadline will result in a 2 percent penalty on the amount due and a 1 percent monthly interest charge on the unpaid balance.

Extension Requests

You may file a written request for an extension to file the completed annual report; however, the commission will not extend the deadline for paying regulatory fees. Any extension request must be filed with the commission by **April 15, 2016**, and must state a valid reason for why the extension is needed and identify a specific date when the report will be filed with the commission. The commission will notify you by April 29 whether your request is approved or denied. Even if your request is approved, you will still be liable for penalties and interest payment if you fail to pay your regulatory fees by May 2. To file your extension request online visit:

<http://www.utc.wa.gov/docs/Pages/ElectronicFiling.aspx>

No longer operating in Washington

You may cancel your registration or permit by using the Voluntary Cancellation Form available at:

<http://www.utc.wa.gov/regulatedIndustries/utilities/Documents/cancelRegistration.doc>

However, if your company operated in Washington at any time during the 2015 calendar year, you must pay regulatory fees and file a closing annual report based on the months of operation during 2015.

Confidential Status

Telecommunications companies may file annual reports as confidential. You must follow the steps for filing confidential documents in WAC 480-07-160. The regulatory fee sheet portion of your report is not a confidential document and will not be accorded confidential treatment under the rule.

To view the confidential requirements in WAC 480-07-160, please visit the following site:

apps.leg.wa.gov/WAC/default.aspx?cite=480-07-160

Electronic Filing and Payment

To obtain an electronic format of the report, submit a report online or pay your regulatory fees online visit:

www.utc.wa.gov/regulatedindustries/pages/annualreports

Staff Contact

Amy Clark at (360) 664-1152 or aclark@utc.wa.gov

TTY Toll-Free phone number 1-800-416-5289

Fax: (360) 664-1289

ANNUAL REPORT CERTIFICATION

(PLEASE VERIFY THAT ALL SCHEDULES ARE ACCURATE AND COMPLETE BEFORE SIGNING)

I, the undersigned Avelino Iglesia
Responsible Account Officer (Please Print)

of TeleUno, Inc.
Name of Company

have examined the foregoing report; that, to the best of my knowledge and belief, all statement of fact contained in said report are true and said report is a correct statement of the business and affairs of the above-named respondent in respect to each and every matter set forth therein during the period from January 1, 2015, to December 31, 2015, inclusive.

President
Title
(please print)

954-978-6068
Telephone Number

/s/ Avelino Iglesia
Signature
(please type if filing electronically)

4/26/2016
Date

GENERAL INFORMATION

Washington Unified Business Identifier (UBI) No.: 602094108
(If you do not know your UBI No. please contact Business Licensing Service at 1-800-451-7985 or BLS@dor.wa.gov)

Business Structure (please check the appropriate designation):

Individual / Sole Proprietor Partnership Other (LP, LLP, LLC) Corporation Nonprofit Corporation

SCHEDULE 1

Telecommunications Company Financial & Operational Data

Part A. Financial: Annual Report and Financial Reporting Requirements and Due Dates

	Required Information	CLECs	URL's
		All Companies	
<input checked="" type="checkbox"/>	Annual Report	5/2/2016	See attached Report
<input checked="" type="checkbox"/>	Balance Sheet	5/2/2016	
<input checked="" type="checkbox"/>	Income Statement	5/2/2016	
<input type="checkbox"/>	Financial Templates	N/A	N/A
<input checked="" type="checkbox"/>	Regulatory Fee Schedule	5/2/2016	See attached Schedule

Washington State Data

(All companies must provide)

Part B. Services

Does your company provide local exchange services in WA?

YES NO

If response is yes, Part C MUST be completed, even if response is zero (0).

Part C. Access Lines in service as of December 31, 2015

1 The total number of voice grade equivalent lines

- Long Distance Resell

This should be the same as the FCC Form 477 Part II. A. 1.

2 How many of the lines listed in C.1. above, have access to E-911

0

Part D. Revenue Confirmation

	Total Company	Total WA	WA Intrastate
Annual Revenue for the twelve months ended December 31, 2015	\$643,846	\$7,140	\$2,896

REGULATORY FEE CALCULATION SCHEDULE

Due May 2, 2016

Company Name:

TeleUno, Inc.

Annual Report Year

2015

In accordance with RCW 80.24.010 "Regulatory Fees", the Commission requires Telecommunication companies to file reports of gross intrastate operating revenue and pay fees on that revenue. Every company subject to regulation shall file with the Commission a statement under oath showing its gross intrastate revenue for the preceding year and pay to the Commission a fee as instructed below.

Regulatory Fee Calculations

1 Total Gross Intrastate Operating Revenue**			<u>\$2,896</u>
2 If Line 1 is less than or equal to \$100,000, enter \$150 (skip to Line 4)			<u>\$150</u>
3 If Line 1 is greater than \$100,000, the first \$50,000 is subject to 0.1% regulatory fee			
3a Enter \$50,000	_____	x 0.001	<u>\$0</u>
3b Remainder of revenues subject to 0.2% regulatory fee			
3c Subtract \$50,000 from Line 1	_____	x 0.002	<u>\$0</u>
4 Total Regulatory Fees Due (Line 2 or Line 3a + Line 3c)			<u>\$150</u>

Agency Use Only 001-111-0268-170-01

Penalty & Interest Calculations

Penalties on Regulatory Fees being paid after **May 2**

5 Total Penalties on Regulatory Fees owed (enter amount from Line 5 x 2%)		_____ x 0.02	<u>\$0</u>
6 Interest on Regulatory Fees being paid after May 31			
7 Amount from Line 5 x Number of months past May 31 x 1%	_____ x _____	x 0.01	<u>\$0</u>
8 Total Penalties and Interest owed (Line 5a plus Line 7a)			<u>\$0</u>

Total Regulatory, Penalties and Interest Fees Due (Line 4 plus Line 8)

\$150

Agency Use Only 001-111-0268-170-11

****Note:** The revenues subject to the Commission's regulatory fees are gross Washington intrastate operating revenues before deductions for uncollectibles, unbillables, subscriber/aggregator commissions or the payment of site charges and state and federal taxes, i.e. "Gross Revenues" means before any deductions from Revenue Receipts.

COMMISSION USE ONLY

Reception #:	_____	001-111-0268-170-01	_____
Reference:	<u>AR2015</u>	001-111-0268-170-11	_____
Payment ID:	_____	001-111-0268-032-20	_____
		001R-111-0268-032-20 (_____)
		Total Paid:	_____

PAYMENT INFORMATION

The commission accepts the following methods of payment:

- Cash (in-person at commission)
- Check (must be in US Funds)
- Online payments* (ACH, American Express, Discover/Novus, Mastercard, Visa)
- Pay-by-phone (credit card payments only) at (360) 664-1349

**Please note: A convenience fee of 2.5 percent (minimum of \$3.95) is charged by Official Payments for using the credit card processing service.*

To pay online visit:

<https://fortress.wa.gov/wutc/utcweb/regulatedIndustries/Pages/onlinepayments.aspx>

FILING YOUR REPORT

All annual reports and regulatory fees must be received by the commission no later than May 1 each year (or the following business day if May 1 lands on a weekend). Postmark dates are not considered the date received. It is strongly recommended to use a mail delivery service, such as certified mail via USPS, with delivery confirmation or filing online to receive an email notification of receipt.

Reports may be mailed, faxed, delivered in person or submitted online:

- Mail to: *(recommend via certified mail no later than April 15 to ensure timely delivery)*
Utilities and Transportation Commission
PO Box 47250
Olympia, WA 98504
- Physical Address for express delivery services (Fedex, UPS):
1300 S. Evergreen Park Dr. S.W.
Olympia, WA 98504
- Fax to: (360) 664-1289 *(Contact commission staff below to verify receipt)*
- File online using the commission e-file system: *(System will generate automatic email receipt)*
<https://fortress.wa.gov/wutc/utcweb/docs/Pages/ElectronicFiling.aspx>

NEED MORE ASSISTANCE?

For more information about annual reports please reference the Annual Report FAQ document at the website below or contact Amy Clark at (360) 664-1152 or aclark@utc.wa.gov.

<https://fortress.wa.gov/wutc/utcweb/regulatedindustries/Pages/annualReports.aspx>

WA-TU

Home > Regulated Industries > Make a Payment Now

Make a Payment Now

We are currently unable to accept American Express payments. This is a temporary issue but is taking some time to resolve. We apologize for any inconvenience this may cause. Please contact Financial Services at (360) 664-1349 for any questions related to currently accepted payment methods.

Thank You for Submitting Your Payment

Your payment of \$150.00 has been processed on 4/29/2016.
(Please allow up to three business days for this charge to post to your account.)

Your confirmation number is: **2757**

If you provided an e-mail address when you submitted your payment, an additional confirmation will be sent to that address.
If you did not provide an e-mail address, this message will be your only record of this transaction, so please print a copy for your records.

Any questions can be directed to Accounts Receivable, 360-664-1349

Cookies may need to be enabled for credit card payments. For instructions on enabling cookies on major web browsers, click on: [Google Chrome](#), [MS Internet Explorer](#), [Firefox](#), or [Safari](#).

TeleUno, Inc.
Balance Sheet
As of December 31, 2015

	<u>Dec 31, 15</u>
ASSETS	
Current Assets	
Checking/Savings	
BB&T	36,678.46
Operating Account	2,518.00
Refund Account	-1,861.50
Total Checking/Savings	<u>37,334.96</u>
Accounts Receivable	
A/R - BIC	548,999.15
Total Accounts Receivable	<u>548,999.15</u>
Other Current Assets	
Security Deposit	4,223.74
Short Term Loan	16,373.73
Total Other Current Assets	<u>20,597.47</u>
Total Current Assets	<u>606,931.58</u>
Fixed Assets	
Equipment	54,496.20
Furniture & Fixtures	28,838.67
Total Fixed Assets	<u>83,334.87</u>
Other Assets	
Deposit	1,220.00
Total Other Assets	<u>1,220.00</u>
TOTAL ASSETS	<u><u>691,486.45</u></u>
LIABILITIES & EQUITY	
Liabilities	
Current Liabilities	
Accounts Payable	
Accounts Payable	3,430.14
Total Accounts Payable	<u>3,430.14</u>
Other Current Liabilities	
Payroll Liabilities	4,560.74
Total Other Current Liabilities	<u>4,560.74</u>
Total Current Liabilities	<u>7,990.88</u>
Total Liabilities	7,990.88
Equity	
Additional Paid In Capital	29,800.00
Capital Stock	5,100.00
Retained Earnings	608,158.65
Net Income	40,436.92
Total Equity	<u>683,495.57</u>
TOTAL LIABILITIES & EQUITY	<u><u>691,486.45</u></u>

TeleUno, Inc.
Profit & Loss
 January through December 2015

	Jan - Dec 15
Ordinary Income/Expense	
Income	
Credits	
Direct Credits	-2,655.26
USBI Customer Credits	-109,676.08
Total Credits	-112,331.34
Pass Through Collections	
Carrier Cost Recovery Fee	111,170.65
USF Collections	133,083.32
Total Pass Through Collections	244,253.97
Sales	
LD Revenue	1,293,660.07
Premier Calling Plan	1,869,054.07
Total Sales	3,162,714.14
Total Income	3,294,636.77
Cost of Goods Sold	
LEC Fees - BIC	563,934.43
Sales, Google, Outreach	785,926.15
Usage Charges	296,212.90
USF Expense	40,114.87
Verification Expense	41,060.55
Total COGS	1,727,248.90
Gross Profit	1,567,387.87
Expense	
Advertising and Promotions	310,546.33
Bad Debt Expense	
Bad Debt - True Up	25,634.22
Bad Debt Reserve	7,827.77
LEC Dilution	427,561.89
Total Bad Debt Expense	461,023.88
Bank Service Charges	6,746.00
Billing and Collections	
Billing Fees - BIC	319,855.13
Total Billing and Collections	319,855.13
Consulting Fees	10,000.00
Dues and Subscriptions	3,310.28
Inquiry Fees	
Inquiry Fees - BIC	41,615.75
Total Inquiry Fees	41,615.75
Insurance	4,647.48

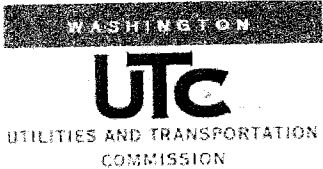
TeleUno, Inc.
Profit & Loss
 January through December 2015

	<u>Jan - Dec 15</u>
Interest Expense	
Finance Charge - Phil Factor	90,037.45
Interest Expense - Other	4.00
Total Interest Expense	<u>90,041.45</u>
Licenses and Permits	
Regulatory and Filing Fees	147,107.05
Licenses and Permits - Other	607.75
Total Licenses and Permits	<u>147,714.80</u>
Office Supplies	12,000.00
Postage and Delivery	139.00
Professional Fees	
Legal Fees	30,440.41
Professional Fees - Other	9,805.00
Total Professional Fees	<u>40,245.41</u>
Rent	41,685.03
Repairs	
Building Repairs	374.00
Total Repairs	<u>374.00</u>
Reserve Charges - Phil Factor	3,951.58
Taxes	
Excise Tax	927.00
Franchise Tax	1,427.64
Penalties	332.89
Property	1,288.35
State	984.72
State Net Worth Tax	10.00
Total Taxes	<u>4,970.60</u>
Telephone	11,382.60
Utilities	
Gas and Electric	15,163.42
Water	1,538.21
Total Utilities	<u>16,701.63</u>
Total Expense	<u>1,526,950.95</u>
Net Ordinary Income	<u>40,436.92</u>
Net Income	<u><u>40,436.92</u></u>

TeleUno - Corporate

From: WA UTC Payments <DoNotReply@utc.wa.gov>
Sent: Friday, April 29, 2016 1:50 PM
To: corporateoffice@teleunoinc.com
Subject: [QUAR] UTC Payment Confirmation

Importance: Low



Thank You for Submitting Your Payment

Your payment of \$150.00 has been processed on 4-29-2016 11:49 AM.
(Please allow up to three business days for this charge to post to your account.)

Confirmation Number: 2757

Company: TeleUno, Inc.

Any questions can be directed to Accounts Receivable, 360-664-1349.