

AVISTA CORPORATION  
dba Avista Utilities

SCHEDULE 74  
NON-RESIDENTIAL SITE-SPECIFIC PROGRAM  
WASHINGTON

**1. AVAILABILITY**

The services described herein are available to retail electric customers served under non-residential rate schedules subject to Tariff Schedule 91 (Public Purposes Rider Adjustment). Customers receiving electric distribution service provided under a special contract are ineligible for service except as specifically stated in such contract or other service agreement.

**2. ELIGIBLE SERVICES**

Services provided under this Tariff include direct incentives for the installation at customer premises of specific qualifying non-residential electric or fuel efficiency appliances, equipment or measures within new or existing construction at a customer's premise with the exception of efficiency measures otherwise described within Company conservation tariffs. The Company may, at their option, provide for efficiency support services applicable to measures eligible under this Tariff to include, but not restricted to, audit services, technology assessment and evaluation, measurement and verification services.

Electric to natural gas conversion measures must meet or exceed a 44% end-use efficiency requirement to be eligible for service under this Tariff.

The Company may establish requirements for customer participation within this program to include, but not restricted to, access to premises for pre-project and/or post-project inspection and evaluation and measurement and verification purposes.

**3. MEASURES**

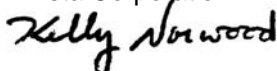
Efficiency measures covered through other programs defined within the Company's conservation tariffs are not eligible under this Tariff.

The Company may establish other conditions for participation to achieve the acquisition and documentation of cost-effective energy savings.

Issued December 1, 2011

Effective January 1, 2012

Issued by Avista Corporation

By 

Kelly Norwood, Vice President, State and Federal Regulation

AVISTA CORPORATION  
dba Avista Utilities

SCHEDULE 74 continued

**4. CUSTOMER INCENTIVES**

Customer incentives shall conform to the formulaic guidelines provided below. The Company shall establish and maintain additional detailed policies to ensure the non-discriminatory application of these guidelines.

The customer incentive to be provided by the Company for electric efficiency or fuel efficiency measures is based upon the simple payback of the measure prior to the application of an incentive, as calculated by Company staff and based upon standardized measure cost(s).

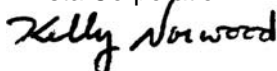
For electric-efficiency measures, the electric energy efficiency savings derived from the Installed measures shall be based upon comparison to the current applicable energy code or industry standard practice, whichever is higher. Simple payback is defined as the incremental capital cost associated with the electric-efficiency measure divided by the annual value of the electric savings, based upon currently applicable retail rates excluding taxes and other charges.

For electric to natural gas conversion measures, the electric savings derived from the Installed measures shall be based upon comparison to the current applicable energy code or industry standard practice, whichever is higher. Natural gas usage is based upon the usage that would occur if end-use equipment meeting current applicable energy code or industry standard practice, whichever is higher, was installed in place of electric end-use equipment. Simple payback is defined as the incremental capital cost associated with the conversion divided by the customer's annual value of the electric savings net of increased natural gas cost, based upon currently applicable retail rates excluding taxes and other charges. Participation in the electric to natural gas conversion program does not preclude the customer from also participating in natural gas-efficiency programs for the same end-use at the same time.

Issued December 1, 2011

Effective January 1, 2012

Issued by Avista Corporation

By 

Kelly Norwood, Vice President, State and Federal Regulation

AVISTA CORPORATION  
 dba Avista Utilities

SCHEDULE 74 continued

**5. FUNDING**

Funding for all expenses associated with the execution of the provisions of this Tariff will be provided through revenue levied within Tariff Schedule 91 (Public Purposes Rider Adjustment).

<b>Measures</b>	<b>Simple Pay-Back Period</b>	<b>Incentive Level</b> (cents per average annual kWh savings over the first ten years of measure life)
Electric Efficiency	0 to 1 years	0 cents
	Over 1 year to 2 years	8 cents
	Over 2 years to 4 years	12 cents
	Over 4 years to 6 years	16 cents
	Over 6 years to 8 years*	20 cents
	Over 6 years to 13 years **	20 cents
	Over 8 years*	0 cents
	Over 13 years**	0 cents
Fuel-Conversion	0 to 1 years	0 cents
	Over 1 year to 2 years	1 cents
	Over 2 years to 4 years	3 cents
	Over 4 years to 6 years	5 cents
	Over 6 years to 13 years	7 cents
	Over 13 years	0 cents

\* = Applicable only to lighting measures

\*\* = Applicable only to non-lighting measures

Issued December 1, 2011

Effective January 1, 2012

Issued by Avista Corporation

By



Kelly Norwood, Vice President, State and Federal Regulation