

**Exh. KMH-4
Docket UG-170929
Witness: Kristen M. Hillstead**

**BEFORE THE WASHINGTON
UTILITIES AND TRANSPORTATION COMMISSION**

**WASHINGTON UTILITIES AND
TRANSPORTATION COMMISSION,**

Complainant,

v.

**CASCADE NATURAL GAS
CORPORATION,**

Respondent.

DOCKET UG-170929

**EXHIBIT TO
TESTIMONY OF**

Kristen M. Hillstead

**ON BEHALF OF STAFF OF
WASHINGTON UTILITIES AND
TRANSPORTATION COMMISSION**

Cascade's Response to Public Counsel Data Request No. 37

February 15, 2018

**BEFORE THE WASHINGTON
UTILITIES AND TRANSPORTATION COMMISSION**

**WUTC v. Cascade Natural Gas Corp.
Docket UG-170929
Public Counsel
UG-170929**

Request No. 37

Date prepared: 12/4/2017

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PC-37 Re: Labor Costs.

If test year expenses include any amounts associated with meeting financial goals or financial components of employee variable pay or incentive pay plans, please provide the amount of expense included in the test year associated with meeting financial goals, broken out between amounts associated with CNG employees and amounts allocated from affiliated entities. Please provide the amounts on a total Company basis and on a Washington jurisdictional basis.

Response:

See response provided in request #34. All amounts associated with incentive payments are tied to meeting a certain financial threshold.