Exh. JH-5 Dockets UE-170485/UG-170486 Witness: Joanna Huang

#### BEFORE THE WASHINGTON UTILITIES AND TRANSPORTATION COMMISSION

WASHINGTON UTILITIES AND TRANSPORTATION COMMISSION,

DOCKETS UE-170485 and UG-170486 (Consolidated)

Complainant,

v.

AVISTA CORPORATION d/b/a AVISTA UTILITIES,

Respondent.

#### EXHIBIT TO TESTIMONY OF

Joanna Huang

STAFF OF WASHINGTON UTILITIES AND TRANSPORTATION COMMISSION

Restating Incentives and Pro Forma Incentive Expensses

October 27, 2017

# AVISTA UTILITIES WASHINGTON ELECTRIC RESULTS TWELVE MONTHS ENDED DECEMBER 31, 2016 (000'S OF DOLLARS)

Line No.	DESCRIPTION	Restating Incentives
	Adjustment Number	2.15
	Workpaper Reference	E-RI
	REVENUES	
l	Total General Business	\$0
2	Interdepartmental Sales	-
3	Sales for Resale	_
4	Total Sales of Electricity	
5	Other Revenue	_
6	Total Electric Revenue	-
	EXPENSES	
	Production and Transmission	
7	Operating Expenses	-
8	Purchased Power	-
9	Depreciation/Amortization	-
10	Regulatory Amortization	-
11	Taxes	
12	Total Production & Transmission	-
	Distribution	
13	Operating Expenses	-
14	Depreciation/Amortization	-
15	Regulatory Amortization	-
16 17	Taxes Total Distribution	
17	Total Distribution	•
18	Customer Accounting	-
19	Customer Service & Information	-
20	Sales Expenses	-
	Administrative & General	
21	Operating Expenses	(580)
22	Depreciation/Amortization	-
23	Taxes	
24	Total Admin, & General	(580)
25	Total Electric Expenses	(580)
26	OPERATING INCOME BEFORE FIT	580
	FEDERAL INCOME TAX	-
27	Current Accrual	203
28	Debt Interest	-
29	Deferred Income Taxes	-
30	Amortized ITC - Noxon	_
31	NET OPERATING INCOME	377
	RATE BASE	
	PLANT IN SERVICE	
32	Intangible	\$0
33	Production	-
34	Transmission	-
35	Distribution	-
36	General	
37	Total Plant in Service	-
20	ACCUMULATED DEPRECIATION/AMORT	
38	Intangible	-
39 40	Production Transmission	
40 41	Distribution	-
41 42	Distribution General	-
42 43	Total Accumulated Depreciation	
43 44	NET PLANT	
45	DEFERRED TAXES	
45 46	Net Plant After DFIT	-
46 47	DEFERRED DEBITS AND CREDITS & OTHER	-
47 48	WORKING CAPITAL	-
10	"Oramio Chillin	
49	TOTAL RATE BASE	\$0

## AVISTA UTILITIES WASHINGTON NATURAL GAS RESULTS TWELVE MONTHS ENDED DECEMBER 31, 2016 (000'S OF DOLLARS)

Line		Restating
No.	DESCRIPTION	Incentives
	Adjsutment Number	2.14
	Workpaper Reference	G-RI
	REVENUES	
1	Total General Business	\$ -
2	Total Transportation	-
3	Other Revenues	-
4	Total Gas Revenues	-
	EXPENSES	
5	Production Expenses City Gate Purchases	_
6	Purchased Gas Expense	-
7	Net Nat Gas Storage Trans	-
8	Total Production	-
	Underground Storage	
9	Operating Expenses	•
10	Depreciation/Amortization	-
11 12	Taxes Total Underground Storage	
12	Total Olderground Storage	
	Distribution	
13	Operating Expenses	-
14	Depreciation/Amortization	•
15	Taxes	•
16	Total Distribution	•
17	Customer Accounting	-
18	Customer Service & Information	-
19	Sales Expenses	Ē
	Administrative & General	
20	Operating Expenses	(167)
21	Depreciation/Amortization	
22	Regulatory Amortizations	-
23	Taxes	
24	Total Admin. & General	(167)
25	Total Gas Expense	(167)
26	OPERATING INCOME BEFORE FIT	167
	FEDERAL INCOME TAX	
27	Current Accrual	59
28	Debt Interest	-
29	Deferred FIT	-
30	Amort ITC	
31	NET OPERATING INCOME	\$ 109
	RATE BASE	
	PLANT IN SERVICE	
32	Underground Storage	\$ -
33	Distribution Plant	-
34	General Plant	-
35	Total Plant in Service	-
	ACCUMULATED DEPRECIATION/AMORT	
36	Underground Storage	-
37	Distribution Plant	-
38	General Plant	
39	Total Accumulated Depreciation/Amortization	_
40	NET PLANT	-
41	DEFERRED TAXES	
42	Net Plant After DFIT	-
43 44	GAS INVENTORY GAIN ON SALE OF BUILDING	-
44	OTHER	-
46	WORKING CAPITAL	·
47	TOTAL RATE BASE	s -
7/	A CALL AND	

### AVISTA UTILITIES WASHINGTON ELECTRIC RESULTS TWELVE MONTHS ENDED DECEMBER 31, 2016 (000'S OF DOLLARS)

Line No.	DESCRIPTION	Pro Forma Incentive Expense
	Adjustment Number	3,05
	Workpaper Reference	E-PI
	REVENUES	
1	Total General Business	\$0
2	Interdepartmental Sales	-
3	Sales for Resale	-
4	Total Sales of Electricity	-
5	Other Revenue	
6	Total Electric Revenue	-
	EXPENSES	
	Production and Transmission	
7	Operating Expenses	-
8	Purchased Power	-
9	Depreciation/Amortization	-
10	Regulatory Amortization	-
11	Taxes	
12	Total Production & Transmission	-
	Distribution	
13	Operating Expenses	-
14	Depreciation/Amortization	-
15	Regulatory Amortization	-
16	Taxes	
17	Total Distribution	-
18	Customer Accounting	-
19	Customer Service & Information	-
20	Sales Expenses	-
	Administrative & General	
21	Operating Expenses	-
22	Depreciation/Amortization	-
23	Taxes	-
24	Total Admin. & General	
25	Total Electric Expenses	
26	OPERATING INCOME BEFORE FIT	-
	FEDERAL INCOME TAX	-
27	Current Accrual	-
28	Debt Interest	-
29	Deferred Income Taxes	-
30	Amortized ITC - Noxon	
31	NET OPERATING INCOME	\$0
	RATE BASE	
	PLANT IN SERVICE	
32	Intangible	\$0
33	Production	-
34	Transmission	-
35	Distribution	-
36	General	
37	Total Plant in Service ACCUMULATED DEPRECIATION/AMORT	-
20		_
38 39	Intangible Production	-
40	Transmission	-
41	Distribution	-
42	General	-
	Total Accumulated Depreciation	
43	NET PLANT	-
43 44		
44	DEFERRED TAXES	-
44 45	DEFERRED TAXES  Net Plant After DFIT	
44 45 46	Net Plant After DFIT	<u> </u>
44 45		
44 45 46 47	Net Plant After DFIT DEFERRED DEBITS AND CREDITS & OTHER	- - - - - - - \$0

### AVISTA UTILITIES WASHINGTON NATURAL GAS RESULTS TWELVE MONTHS ENDED DECEMBER 31, 2016 (000'S OF DOLLARS)

Line No.	DESCRIPTION	Pro Forma Incentive Expense
	Adjsutment Number	3,05
	Workpaper Reference	G-PI
	REVENUES	
1	Total General Business	\$ -
2	Total Transportation	-
3	Other Revenues	
4	Total Gas Revenues	-
	EXPENSES	
	Production Expenses	
5	City Gate Purchases	-
6	Purchased Gas Expense	-
7 8	Net Nat Gas Storage Trans Total Production	
0	Total Froduction	_
	Underground Storage	
9	Operating Expenses	-
10	Depreciation/Amortization	-
11	Taxes	
12	Total Underground Storage	-
	Distribution	
13	Operating Expenses	-
14	Depreciation/Amortization	-
15 16	Taxes Total Distribution	
10	Total Distribution	-
. 17	Customer Accounting	-
18	Customer Service & Information	-
19	Sales Expenses	•
	Administrative & General	
20	Operating Expenses	_
21	Depreciation/Amortization	-
22	Regulatory Amortizations	-
23	Taxes	
24	Total Admin. & General	
25	Total Gas Expense	·
26	OPERATING INCOME BEFORE FIT	-
	FEDERAL INCOME TAX	
27	Current Accrual	-
28	Debt Interest	-
29	Deferred FIT	-
30	Amort ITC	-
31	NET OPERATING INCOME	\$ -
	RATE BASE	
	PLANT IN SERVICE	
32	Underground Storage	s -
33	Distribution Plant	-
34	General Plant Total Plant in Service	
35	1 Otal 1 Ialit III 351 YIC5	-
	ACCUMULATED DEPRECIATION/AMORT	
36	Underground Storage	-
37	Distribution Plant	-
38 39	General Plant Total Accumulated Depreciation/Amortization	-
39 40	NET PLANT	
41	DEFERRED TAXES	
42	Net Plant After DFIT	-
43	GAS INVENTORY	-
44	GAIN ON SALE OF BUILDING	-
45 46	OTHER WORKING CAPITAL	_
-10		
47	TOTAL RATE BASE	<u>s -</u>

AVISTA UTILITIES
WASHINGTON ELECTRIC AND NATURAL GAS RESULTS
TWELVE MONTHS ENDED DECEMBER 31, 2016
Restating Incentive
Nos: 3.05 E-RI/3.05 G-RI

INCENTIVE RESTATING ADJUSTMENT 2016								
12 ME 12.31.2016 Actual Incentive Expense	Non-Executive Officer		J	Executive Officer		Total		
Capital	\$	3,424,083	\$	-	\$	3,424,083		
Non-Operating	\$	62,602	\$	1,802,292	\$	1,864,894		
Operating	\$	6,858,539	\$	1,847,042	\$	8,705,581		
Other	\$	984,645	\$	_	\$	984,645		
Total Actual Incentive	\$	11,329,869	\$	3,649,334	\$	14,979,203		
Adjustr	nent - Ca	lculation						
Total Incentive based on Six Year Average (Exh. JH-5, page 6)		5,868,127		1,089,322		6,957,449		
Total Incentive based on Six Year Average (plus payroll tax)		6,337,577		1,176,468		7,514,045		
Total Actual Operating Incentive (per book from above)		6,858,539		1,847,042		8,705,581		
Total Incentive based on Six Year Average		6,337,577		1,176,468		7,514,045		
Restating Adjustment	\$	(520,962)	\$	(670,574)	\$	(1,191,536)		
Allocated toWashington Electric								
0.7132	6 Note 7							
0.6827	0 Note 4			and the state of t	\$	(580,210)		
Allocated to Washington Gas								
0.1995	8 Note 7							
0.7028	7 Note 4				\$	(167,147)		
Allocated to Idaho Electric								
0.7132	6 Note 7							
0.3173	0 Note 4			=	\$	(269,665)		
Allocated to Idaho Gas								
0.1995	8 Note 7							
0.2971	3 Note 4			=	\$	(70,660)		
Allocated to Oregon								
0.0871	6 Note 7			=	\$	(103,854)		

AVISTA UTILITIES
WASHINGTON ELECTRIC AND NATURAL GAS RESULTS
TWELVE MONTHS ENDED DECEMBER 31, 2016
Restating Incentive

Nos: 3.05 E-RI/3.05 G-RI

Does not include payroll tax Source: Human Resources

#### 2011-2016 Incentive Compensation by Employee Group Target and Incenitve for Plan Year

\$ 7,244,373	\$ \$ \$ \$ \$ \$	7,698,671  2,578,313	2010 O & M  2011 Operating Non-Operating  2012 Operating Non-Operating	\$	Target 43.00% 2,079,950 27.24% 2,105,140	\$ \$ \$	Actual 2,154,190 1,847,025 853,424 853,424	926,302 \$ 503,130 \$ 853,424
\$ 7,244,373	\$ \$ \$ \$ \$	2,578,313 - - 2,578,313 - 7,147,282	O & M  2011 Operating Non-Operating  2012 Operating		<b>2,079,950</b> 27.24%	\$	1,847,025 853,424	\$ 503,130
\$ 7,244,373	\$ \$ \$ \$ \$	7,147,282	Operating Non-Operating  2012 Operating		27.24%	\$	853,424	
, ,	\$ \$ \$	- -	Operating	\$	2,105,140			\$ 853,424
\$ 9,415,611								
	1.52% \$ 58.40% \$ 0	11,880,541 2,488,973.57 180,583.89 5,938,235.99 2,272,747.10	2013 Operating Non-Operating	\$	2,146,700	\$ \$ \$	<b>2,652,365</b> 1,591,419 1,060,946	\$ 1,591,419
\$ 7,595,672	23.28% \$ 2 1.62% \$ 58.92% \$ 6	2,634,758.99 183,346.19 6,668,384.13	2014 Operting Non-Operating	\$	2,329,406	\$ \$ \$	<b>3,494,016</b> 1,164,703 2,329,313	\$ 1,164,703
\$ 8,400,998	24.09% \$ 2 1.53% \$ 60.65% \$ 6	2,409,606.92 153,038.55 6,066,528.01	2015 Operating Non-Operating	\$	2,746,488	\$ \$ \$	2,356,908 1,284,491 1,072,417	\$ 1,284,491
\$ 8,768,110	0.55% \$	53,031.51	2016 Operating Non-Operating	\$	2,620,026	\$ \$ \$	<b>3,572,530</b> 1,138,764 2,433,766	\$ 1,138,764
\$	\$ 8,400,998 \$ 8,768,110	\$ 7,595,672 \$ 23.28% \$ 1.62% \$ 58.92% \$ 16.18% \$ 16.18% \$ 24.09% \$ 24.09% \$ 21.53% \$ 60.65% \$ 13.73% \$ 30.22% \$ 20.55% \$ 60.54% \$ 8.69% \$ 24.09% \$	\$ 7,595,672 \$ 11,317,692 23.28% \$ 2,634,758.99 1.62% \$ 183,346.19 58.92% \$ 6,668,384.13 16.18% \$ 1,831,202.42 \$ 8,400,998 \$ 10,002,519 24.09% \$ 2,409,606.92 1.53% \$ 153,038.55 60.65% \$ 6,066,528.01 13.73% \$ 1,373,345.91 \$ 8,768,110 \$ 9,597,784 30.22% \$ 2,900,617.05 0.55% \$ 53,031.51 60.54% \$ 5,810,020.64 8.69% \$ 834,114.80	\$ 7,595,672	\$ 7,595,672	\$ 7,595,672	\$ 7,595,672	\$ 7,595,672