

**AVISTA CORP.  
WASHINGTON - GAS  
PRO FORMA REVENUE UNDER PRESENT AND PROPOSED RATES  
YEAR ENDED 12/31/98**

WK PPR REF		GEN SERVICE SCHEDULE 101	LRG GEN SVC SCHEDULE 111	EX LRG GEN SVC SCHEDULE 121	INTERRUPTIBLE SCHEDULE 131	TRANSPORT SCHEDULE 146	TRANSPORT SCHEDULE 148
	TOTAL						
	<b>PRES BILLING DETERMINANTS</b>						
	<b>THERMS</b>						
6	BLOCK 1	100,615,672	5,340,093	490,749	643,911	36,444,179	36,923,734
6	BLOCK 2		13,701,674	442,289		7,457,965	5,436,194
6	BLOCK 3		27,255,891	4,361,282			2,500,000
6	BLOCK 4			4,955,494			258,442
	OTHER-KETTLE FALLS						223,121
	SUBTOTAL	247,050,690	100,615,672	46,297,658	10,249,814	43,902,144	45,341,491
	NET SHIFTING ADJUSTMENT						
	SUBTOTAL	247,050,690	100,615,672	46,297,658	10,249,814	43,902,144	45,341,491
6	ADJUSTMENT TO ACTUAL	(1,228,392)	0	(585,536)	(642,856)	0	0
	TOTAL BEFORE ADJUSTMENT	245,822,298	100,615,672	45,712,122	9,606,958	43,902,144	45,341,491
3	WEATHER & UNBILLED REV. ADJ.	19,495,388	14,443,336	5,068,886	(16,834)	0	0
	TOTAL PROFORMA THERMS	265,317,686	115,059,008	50,781,008	9,590,124	43,902,144	45,341,491
10,13-14	TOTAL BILLS		1,339,468			12	348
10,13-14	TOTAL/MINIMUM BILLS			29,524	504		48
	<b>PROP BILLING DETERMINANTS</b>						
	<b>THERMS</b>						
6,16-17	BLOCK 1	100,615,672	5,340,093	490,749	643,911	3,192,439	36,923,734
6,16-17	BLOCK 2		13,701,674	442,289		10,008,573	5,436,194
6,16-17	BLOCK 3		27,255,891	4,361,282		23,243,167	2,500,000
6,16-17	BLOCK 4			4,955,494		7,457,965	258,442
	OTHER						223,121
	SUBTOTAL	247,050,690	100,615,672	46,297,658	10,249,814	43,902,144	45,341,491
15	NET SHIFTING ADJUSTMENT	0	0	0	0	0	0
	SUBTOTAL	247,050,690	100,615,672	46,297,658	10,249,814	43,902,144	45,341,491
	ADJUSTMENT TO ACTUAL	(1,228,392)	0	(585,536)	(642,856)	0	0
	TOTAL BEFORE ADJUSTMENT	245,822,298	100,615,672	45,712,122	9,606,958	43,902,144	45,341,491
	WEATHER & UNBILLED REV. ADJ.	19,495,388	14,443,336	5,068,886	-16,834	0	0
	TOTAL PROFORMA THERMS	265,317,686	115,059,008	50,781,008	9,590,124	43,902,144	45,341,491
	TOTAL BILLS		1,339,468			12	348
	TOTAL/MINIMUM BILLS			29,524	504		48

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<b>PRESENT RATES</b>							<b>(1)</b>
		\$4.00				\$164.88	\$200.00
			\$83.98	\$204.64			
		40.052¢	41.992¢	40.927¢	28.202¢	4.839¢	2.800¢
			36.217¢	36.292¢		3.445¢	3.500¢
			30.782¢	30.857¢			3.168¢
				27.237¢			2.100¢
		45.377¢	34.195¢	28.903¢	28.202¢	4.733¢	2.918¢
<b>PROPOSED RATES</b>							
		\$5.00				\$200.00	\$200.00
			\$89.44	\$216.10			
7		42.219¢	44.720¢	43.220¢	28.202¢	8.950¢	2.800¢
7			37.537¢	37.537¢		6.400¢	3.500¢
7			32.102¢	32.102¢		4.300¢	3.168¢
7				28.743¢		3.500¢	2.100¢
		48.875¢	35.711¢	30.238¢	28.202¢	5.140¢	2.918¢

**(1) Block 1 - Kaiser Aluminum  
Block 2 - Lamb Weston  
Block 3 - Mutual Materials - 1st 2.5 million/year  
Block 4 - Mutual Materials - over 2.5 million/year**

Note: Rates include Schedule 150 - Purchased Gas Cost Adjustment

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<b>PRESENT REVENUE</b>							
<b>BILLING REVENUE</b>							
BASIC CHARGE	\$5,424,850	\$5,357,872				\$57,378	\$9,600
MONTHLY MINIMUM	\$2,582,564		\$2,479,426	\$103,139			
BLOCK 1	\$43,277,583	\$40,298,589			\$181,596	\$1,763,534	\$1,033,865
BLOCK 2	\$5,570,044		\$4,962,335	\$160,516		\$256,927	\$190,267
BLOCK 3	\$9,814,869		\$8,389,908	\$1,345,761			\$79,200
BLOCK 4	\$1,355,155			\$1,349,728			\$5,427
ANNUAL MINIMUM ADJUSTMENT				\$3,324			
OTHER REVENUE-KETTLE FALLS							\$4,665
<b>SUBTOTAL</b>	<b>\$68,033,055</b>	<b>\$45,656,461</b>	<b>\$15,831,669</b>	<b>\$2,962,467</b>	<b>\$181,596</b>	<b>\$2,077,839</b>	<b>\$1,323,024</b>
NET SHIFTING ADJUSTMENT							
<b>SUBTOTAL</b>	<b>\$68,033,055</b>	<b>\$45,656,461</b>	<b>\$15,831,669</b>	<b>\$2,962,467</b>	<b>\$181,596</b>	<b>\$2,077,839</b>	<b>\$1,323,024</b>
ADJUST TO ACTUAL	(\$386,029)	\$0	(\$200,226)	(\$185,802)	\$0	\$0	\$0
<b>TOTAL BILLING REVENUE</b>	<b>\$67,647,027</b>	<b>\$45,656,461</b>	<b>\$15,631,443</b>	<b>\$2,776,664</b>	<b>\$181,596</b>	<b>\$2,077,839</b>	<b>\$1,323,024</b>
<b>ADJUSTMENT REVENUE</b>							
<b>UNBILLED REVENUE ADJUSTMENT</b>							
24	BASE LOAD THERMS	(20,061)	2,611	(3,985)	(18,687)	0	0
5	BASE LOAD RATE		<u>40.052¢</u>	<u>38.554¢</u>	<u>28.903¢</u>	<u>28.202¢</u>	<u>3.991¢</u>
	BASE LOAD REVENUE	(\$5,892)	\$1,046	(\$1,536)	(\$5,401)	\$0	\$0
24	WEATHER-SENSITIVE THERMS	771,259	587,848	192,020	(8,609)		
5	WEATHER-SENSITIVE RATE		<u>40.052¢</u>	<u>31.742¢</u>	<u>28.903¢</u>		
	WEATHER-SENSITIVE REVENUE	\$293,907	\$235,445	\$60,950	(\$2,488)	\$0	\$0
	TOTAL UNBILLED THERM ADJ	751,198	590,459	188,035	(27,296)	0	0
	TOTAL UNBILLED REVENUE ADJ	\$288,015	\$236,491	\$59,414	(\$7,889)	\$0	\$0
<b>WEATHER NORMALIZATION ADJ</b>							
34	WEATHER-SENSITIVE THERMS	18,744,190	13,852,877	4,880,851	10,462	0	
5	WEATHER-SENSITIVE RATE		<u>40.052¢</u>	<u>31.742¢</u>	<u>28.903¢</u>	<u>28.202¢</u>	
	WEATHER-SENSITIVE REVENUE	\$7,100,641	\$5,548,354	\$1,549,263	\$3,024	\$0	
<b>OTHER ADJUSTMENTS</b>							
	<b>TOTAL ADJUSTMENT REVENUE</b>	<b>\$7,388,656</b>	<b>\$5,784,845</b>	<b>\$1,608,677</b>	<b>(\$4,865)</b>	<b>\$0</b>	<b>\$0</b>
	<b>TOTAL BILLING REVENUE</b>	<b>\$67,647,027</b>	<b>\$45,656,461</b>	<b>\$15,631,443</b>	<b>\$2,776,664</b>	<b>\$181,596</b>	<b>\$1,323,024</b>
	<b>TOTAL PRESENT REVENUE</b>	<b>\$75,035,683</b>	<b>\$51,441,306</b>	<b>\$17,240,120</b>	<b>\$2,771,799</b>	<b>\$2,077,839</b>	<b>\$1,323,024</b>

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<b>PROPOSED REVENUE</b>							
<b>BILLING REVENUE</b>							
	BASIC CHARGE	\$6,776,540	\$6,697,340			\$69,600	\$9,600
	MONTHLY MINIMUM	\$2,749,541		\$2,640,627	\$108,914		
	BLOCK 1	\$43,980,114	\$42,478,931		\$181,596	\$285,723	\$1,033,865
	BLOCK 2	\$6,140,035		\$5,143,197	\$166,022	\$640,549	\$190,267
	BLOCK 3	\$11,228,401		\$8,749,686	\$1,400,059	\$999,456	\$79,200
	BLOCK 4	\$1,690,814			\$1,424,358	\$261,029	\$5,427
	ANNUAL MINIMUM ADJUSTMENT						
	OTHER REVENUE						\$4,665
	<b>SUBTOTAL</b>	<b>\$72,570,110</b>	<b>\$49,176,271</b>	<b>\$16,533,510</b>	<b>\$3,099,353</b>	<b>\$181,596</b>	<b>\$1,323,024</b>
	NET SHIFTING ADJUSTMENT	\$0	\$0	\$0	\$0		
	<b>SUBTOTAL</b>	<b>\$72,570,110</b>	<b>\$49,176,271</b>	<b>\$16,533,510</b>	<b>\$3,099,353</b>	<b>\$181,596</b>	<b>\$1,323,024</b>
	ADJUST TO ACTUAL	(\$403,490)		(\$209,103)	(\$194,388)		
	<b>TOTAL BILLING REVENUE</b>	<b>\$72,166,619</b>	<b>\$49,176,271</b>	<b>\$16,324,407</b>	<b>\$2,904,965</b>	<b>\$181,596</b>	<b>\$1,323,024</b>
<b>ADJUSTMENT REVENUE</b>							
<b>UNBILLED REVENUE ADJUSTMENT</b>							
24	BASE LOAD THERMS	-20,061	2,611	-3,985	-18,687	0	0
5	BASE LOAD RATE		42.219¢	40.444¢	30.238¢	28.202¢	3.991
	BASE LOAD REVENUE	(\$6,160)	\$1,102	(\$1,612)	(\$5,651)	\$0	\$0
24	WEATHER-SENSITIVE THERMS	771,259	587,848	192,020	-8,609	0	
5	WEATHER-SENSITIVE RATE		42.219¢	33.062¢	30.238¢	28.202¢	
	WEATHER-SENSITIVE REVENUE	\$309,065	\$248,184	\$63,485	(\$2,603)	\$0	
	TOTAL UNBILLED THERM ADJUST	751,198	590,459	188,035	-27,296	0	0
	TOTAL UNBILLED REVENUE ADJ	\$302,905	\$249,286	\$61,873	(\$8,254)	\$0	\$0
<b>WEATHER NORMALIZATION ADJ</b>							
34	WEATHER-SENSITIVE THERMS	18,744,190	13,852,877	4,880,851	10,462	0	
5	WEATHER-SENSITIVE RATE		42.219¢	33.062¢	30.238¢	28.202¢	
	WEATHER-SENSITIVE REVENUE	\$7,465,400	\$5,848,546	\$1,613,690	\$3,164	\$0	
	OTHER ADJUSTMENTS						
	<b>TOTAL ADJUSTMENT REVENUE</b>	<b>\$7,768,305</b>	<b>\$6,097,832</b>	<b>\$1,675,564</b>	<b>(\$5,090)</b>	<b>\$0</b>	<b>\$0</b>
	<b>TOTAL BILLING REVENUE</b>	<b>\$70,843,596</b>	<b>\$49,176,271</b>	<b>\$16,324,407</b>	<b>\$2,904,965</b>	<b>\$181,596</b>	<b>\$1,323,024</b>
	<b>TOTAL PROPOSED REVENUE</b>	<b>\$79,934,925</b>	<b>\$55,274,103</b>	<b>\$17,999,971</b>	<b>\$2,899,875</b>	<b>\$181,596</b>	<b>\$1,323,024</b>
	<b>TOTAL PRESENT REVENUE</b>	<b>\$75,035,683</b>	<b>\$51,441,306</b>	<b>\$17,240,120</b>	<b>\$2,771,799</b>	<b>\$181,596</b>	<b>\$1,323,024</b>
	<b>TOTAL INCREASED REVENUE</b>	<b>\$4,899,242</b>	<b>\$3,832,797</b>	<b>\$759,851</b>	<b>\$128,076</b>	<b>\$0</b>	<b>\$0</b>
	<b>PERCENT REVENUE INCREASE</b>	<b>6.53%</b>	<b>7.45%</b>	<b>4.41%</b>	<b>4.62%</b>	<b>0.00%</b>	<b>0.00%</b>

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YEAR ENDED 12/31/98**

WK PPR  
REF

	RATES	TOTAL THERMS	TOTAL REVENUE	BASE LOAD THERMS	BASE LOAD REVENUE	WTHR-SENS. THERMS	WTHR-SENS. REVENUE
PRESENT BASELOAD AND WEATHER-SENSITIVE RATE FOR SCH 111							
0-200 THERMS	41.992¢	5,340,093	\$2,242,412	5,340,096	\$2,242,413	0	\$0
201-1,000 THERMS	36.217¢	13,701,674	\$4,962,335	7,857,132	\$2,845,617	5,844,542	\$2,116,718
OVER 1,000 THERMS	30.782¢	27,255,891	\$8,389,908	0	\$0	27,255,891	\$8,389,908
TOTAL AVERAGE RATE		46,297,658	\$15,594,655	13,197,228	\$5,088,031 38.554¢	33,100,433	\$10,506,626 31.742¢

PRESENT BASELOAD AND WEATHER-SENSITIVE RATE FOR SCH 111

0-200 THERMS	44.720¢	5,340,093	\$2,388,090	5,340,096	\$2,388,091	0	0
201-1,000 THERMS	37.537¢	13,701,674	\$5,143,197	7,857,132	\$2,949,332	5,844,542	2,193,866
OVER 1,000 THERMS	32.102¢	27,255,891	\$8,749,686	0	\$0	27,255,891	8,749,686
TOTAL AVERAGE RATE		46,297,658	\$16,280,973	13,197,228	\$5,337,423 40.444¢	33,100,433	10,943,552 33.062¢