Exh. MM-3r Docket TP-190976 Witness: Capt. Michael Moore

BEFORE THE WASHINGTON

UTILITIES AND TRANSPORTATION COMMISSION

WASHINGTON UTILITIES AND TRANSPORTATION COMMISSION,

DOCKET TP-190976

Complainant,

v.

PUGET SOUND PILOTS,

Respondent.

EXHIBIT TO TESTIMONY OF

Captain Michael Moore

ON BEHALF OF

PACIFIC MERCHANT SHIPPING ASSOCIATION

Average Revenue Per Vessel Move

May 27, 2020

Revised July 8, 2020

| YEAR | Total Pilotage Revenue | Pilot Vessel Moves | Average PSP Revenue per Move |
|------|------------------------|--------------------|------------------------------|
| 2005 | \$20,673,996 | 8,169 | \$2,531 |
| 2006 | \$25,048,016 | 8,196 | \$3,056 |
| 2007 | \$29,363,176 | 8,177 | \$3,591 |
| 2008 | \$30,469,206 | 8,000 | \$3,809 |
| 2009 | \$29,465,826 | 7,565 | \$3,895 |
| 2010 | \$29,028,422 | 7,262 | \$3,997 |
| 2011 | \$30,735,833 | 7,490 | \$4,104 |
| 2012 | \$31,658,445 | 7,637 | \$4,145 |
| 2013 | \$32,797,816 | 7,702 | \$4,258 |
| 2014 | \$32,623,068 | 7,515 | \$4,341 |
| 2015 | \$32,881,003 | 7,627 | \$4,311 |
| 2016 | \$34,183,294 | 7,525 | \$4,543 |
| 2017 | \$32,841,659 | 7,092 | \$4,631 |
| 2018 | \$33,996,799 | 7,160 | \$4,748 |
| 2019 | \$33,691,940 | 6,877 | \$4,899 |

AVERAGE PSP REVENUES PER VESSEL MOVE (2005-2019)

Source: BPC Annual Reports [Exh. ROYER-8], BPC Monthly Spreadsheets [Exh. ROYER-9]