

General assumptions

6.80% DR

79% 2011 portfolio realization rate

87% 2011 non-res realization rate

66% 2011 res realization rate

26.27% of NIUC allocated to components that will NOT vary with throughput (
\$ 1,996,664 2011 actual NIUC (table 6 of 2011 Annual Report)

Estimated distribution of 2011 NIUC

\$ 524,524 Fixed portion of NIUC (2011 actual)

\$ 1,472,140 Variable portion of NIUC (2011 actual)

\$ 1,996,664 Total NIUC (2011 actual)

Gross 2011 therm acquisition

515,187 Residential gas programs (Table 14 of 2011 Annual Report)

35,877 Low income gas programs (Table 16 of 2011 Annual Report)

832,374 Non-residential gas program (Table 18 of 2011 Annual Report)

1,383,438

Estimated distribution of 2013 NIUC

\$ 524,524 Fixed NIUC

\$ 859,584 Variable NIUC

\$ 1,384,108 Total NIUC

69% Portfolio weighted average NTG ratio (hardwired to prevent circular

(see comment for amount in the event that the link is broken).

references in scenario analysis)

Application Number	Payment Date	Contract Request Date	Fuel Type	Measure Type	Simple Payback	KWH
36815		8/29/11 7:00 AM	Gas	HVAC Heating	17	0
32483		12/14/10 8:00 AM	Gas	HVAC Heating	22	
35256		1/17/11 8:00 AM	Gas	HVAC Heating	25	
35888	12/23/11 8:00 AM	3/31/11 7:00 AM	Gas	HVAC Heating	40	
36155		7/11/11 7:00 AM	Dual Fuel	HVAC Heating	43	3,468
37498		11/29/11 8:00 AM	Gas	HVAC Heating	59	
35257		1/17/11 8:00 AM	Gas	Shell	64	
35425		2/28/11 8:00 AM	Dual Fuel	Shell	64	4,031
36638		8/11/11 7:00 AM	Gas	Appliances	65	
37064		11/21/11 8:00 AM	Gas	HVAC Heating	72	
33405		10/4/10 7:00 AM	Dual Fuel	Shell	77	422
35950		7/18/11 7:00 AM	Dual Fuel	HVAC Cooling	70	123,584
36478		10/17/11 7:00 AM	Gas	HVAC Heating	79	0
35426		2/28/11 8:00 AM	Dual Fuel	HVAC Combine	80	22,030
35479		2/9/11 8:00 AM	Dual Fuel	Shell	88	73
37571		11/21/11 8:00 AM	Gas	HVAC Heating	96	
37570		11/21/11 8:00 AM	Gas	HVAC Heating	96	
36581		6/30/11 7:00 AM	Gas	Shell	101	
36593		6/30/11 7:00 AM	Gas	Shell	102	
36595		6/30/11 7:00 AM	Gas	Shell	108	
36594		6/30/11 7:00 AM	Gas	Shell	108	
37572		11/21/11 8:00 AM	Gas	HVAC Heating	110	
37289	12/23/11 8:00 AM	11/1/11 7:00 AM	Gas	HVAC Heating	114	
37378		10/17/11 7:00 AM	Gas	HVAC Heating	123	
34995		12/10/10 8:00 AM	Dual Fuel	HVAC Combine	130	6,210
30438		1/10/11 8:00 AM	Dual Fuel	HVAC Combine	118	483,712
31908		11/30/09 8:00 AM	Gas	HVAC Heating	104	
37057		9/20/11 7:00 AM	Dual Fuel	HVAC Combine	123	18,110
35480		2/9/11 8:00 AM	Dual Fuel	Shell	144	44
35952		10/24/11 7:00 AM	Gas	HVAC Heating	104	
36339		5/26/11 7:00 AM	Gas	HVAC Heating	127	
Total for contracted projects						661,684
Number of contracted projects in process					31	
Number of additional contracts projected					83	1,771,606
Total for all qualifying contracts					114	2,433,290

THERM	Incentive Electric	Incentive Gas	Measure Cose	Incentive Cost	CE Cost	NEB Value	PVOFNEB
25,099		12,399	24,797	24,797	24,797	0	0
2,017		1,200	2,400	2,400	2,400	0	0
3,563		2,500	5,000	5,000	5,000	0	0
903		1,065	2,130	2,130	2,130	41	0
939	168	1,322	3,000	3,000	3,000	0	0
10,330		18,080	36,160	36,160	36,160	0	0
462		834	1,668	1,668	1,668	0	0
397	340	980	2,640	2,640	2,640	0	0
3,438		6,700	13,400	13,400	13,400	0	0
11,659		25,000	50,000	50,000	50,000	11	0
542	32	1,218	2,500	2,500	2,500	0	0
11,325	13,264	35,614	97,756	97,756	97,756	0	0
7,953		18,725	37,450	37,450	37,450	0	0
2,173	2,391	6,911	18,604	18,604	18,604	0	0
57	6	144	300	300	300	0	0
967		2,750	5,500	5,500	5,500	11	0
1,436		4,100	82,000	8,200	8,200	11	0
225		788	1,631	1,631	1,631	0	0
423		1,481	3,075	3,075	3,075	0	0
1,346		4,711	10,350	10,350	10,350	0	0
2,692		9,422	20,700	20,700	20,700	0	0
766		2,500	5,000	5,000	5,000	11	0
402		1,370	11,787	2,739	2,739	0	0
368		1,288	2,700	2,700	2,700	0	0
11,856	1,242	41,496	93,233	93,233	93,233	0	0
37,963	96,742	132,871	647,393	647,393	647,393	0	0
308		1,078	3,031	3,031	3,031	0	0
4,766	3,622	16,681	47,998	47,998	47,998	0	0
35	9	121	300	300	300	0	0
3,799		13,297	40,630	40,630	40,630	0	0
3,561		12,464	32,425	32,425	32,425	0	0
151,770	117,816	379,110	1,305,558	1,222,710	1,222,710	85	-
406,352	315,443	1,015,036	3,495,526	3,273,707	3,273,707	228	-
558,122	433,259	1,394,146	4,801,084	4,496,417	4,496,417	313	-

Phase	KWH2	THERM2	Measure Live	State	Rate Electric	Rate Gas	therms type
Contracted			16	WA	21	111	Winter
Contracted			20	WA	21	111	Winter
Contracted			16	ID	21	111	Winter
Contracted			16	WA	21	111	Winter
Contracted			16	ID		111	Winter
Contracted			16	WA	21	111	Winter
Contracted			22	ID	21	111	Winter
Contracted			22	ID	21	111	Winter
Contracted			12	WA	21	111	Annual
Contracted			16	WA	21	111	Winter
Contracted			20	WA	21	111	Winter
Contracted			16	WA	21	111	Annual
Contracted			20	WA	21	111	Winter
Contracted			16	ID	21	111	Winter
Contracted			20	WA	21	121	Winter
Contracted			16	WA	21	111	Winter
Contracted			16	WA	21	111	Winter
Contracted			22	WA	11	101	Winter
Contracted			22	WA	11	101	Winter
Contracted			22	WA	11	101	Winter
Contracted			22	WA	11	101	Winter
Contracted			16	WA	21	111	Winter
Contracted			16	WA	21	111	Winter
Contracted			12	WA	21	111	Winter
Contracted			16	WA		111	Winter
Contracted			20	WA	21	111	Winter
Contracted			16	WA	11	101	Winter
Contracted	0	0	16	WA	21	111	Winter
Contracted			20	WA	21	121	Winter
Contracted	1,854		12	WA	21	101	Winter
Contracted			16	WA		111	Winter
	1,854	-					
	4,964	-					
	6,818	-					

	% of CIC assigned to gas for DF	In G portfolio?	Applicable E rate	Applicable G rate	Gas rate for DF, GE projects	E rate for DF or GE projects	G rate for DF or GE projects
GE		yes	-	111	111	^	0.70523
GE		yes	-	111	111	^	0.70523
GE		yes	-	111	111	^	0.66427
GE		yes	-	111	111	^	0.70523
DF	21%	yes	0	111	111	no rate	0.66427
GE		yes	-	111	111	^	0.70523
GE		yes	-	111	111	^	0.66427
DF	9%	yes	21	111	111	0.05349	0.66427
GE		yes	-	111	111	^	0.70523
GE		yes	-	111	111	^	0.70523
DF	56%	yes	21	111	111	0.06271	0.70523
DF	40%	yes	21	111	111	0.06271	0.70523
GE		yes	-	111	111	^	0.70523
DF	9%	yes	21	111	111	0.05349	0.66427
DF	44%	yes	21	121	121	0.06271	0.63282
GE		yes	-	111	111	^	0.70523
GE		yes	-	111	111	^	0.70523
GE		yes	-	101	101	^	0.84889
GE		yes	-	101	101	^	0.84889
GE		yes	-	101	101	^	0.84889
GE		yes	-	101	101	^	0.84889
GE		yes	-	111	111	^	0.70523
GE		yes	-	111	111	^	0.70523
GE		yes	-	111	111	^	0.70523
DF	66%	yes	0	111	111	no rate	0.70523
DF	7%	yes	21	111	111	0.06271	0.70523
GE		yes	-	101	101	^	0.84889
DF	21%	yes	21	111	111	0.05349	0.66427
DF	44%	yes	21	121	121	0.06271	0.63282
GE		yes	-	101	101	^	0.84889
GE		yes	-	111	111	^	0.70523

Total retail electric per year	Total retail gas per year	Total retail energy per year	Months en SPB	E AC benefit	G AC benefit	NEB benefit	CIC cost
\$ -	\$ 17,701	\$ 17,701	16.8	\$ -	\$ 15,686	\$ -	\$ 24,797
\$ -	\$ 1,422	\$ 1,422	20.2	\$ -	\$ 1,490	\$ -	\$ 2,400
\$ -	\$ 2,367	\$ 2,367	25.4	\$ -	\$ 2,227	\$ -	\$ 5,000
\$ -	\$ 637	\$ 637	40.1	\$ -	\$ 564	\$ 392	\$ 2,130
\$ -	\$ 624	\$ 624	57.7	\$ 2,167	\$ 587	\$ -	\$ 639
\$ -	\$ 7,285	\$ 7,285	59.6	\$ -	\$ 6,456	\$ -	\$ 36,160
\$ -	\$ 307	\$ 307	65.2	\$ -	\$ 365	\$ -	\$ 1,668
\$ 216	\$ 264	\$ 479	66.1	\$ 3,182	\$ 313	\$ -	\$ 237
\$ -	\$ 2,425	\$ 2,425	66.3	\$ -	\$ 12,639	\$ -	\$ 13,400
\$ -	\$ 8,222	\$ 8,222	73.0	\$ -	\$ 7,287	\$ 105	\$ 50,000
\$ 26	\$ 382	\$ 409	73.4	\$ 312	\$ 400	\$ -	\$ 1,406
\$ 7,750	\$ 7,987	\$ 15,737	74.5	\$ 77,237	\$ 52,110	\$ -	\$ 39,383
\$ -	\$ 5,609	\$ 5,609	80.1	\$ -	\$ 5,876	\$ -	\$ 37,450
\$ 1,178	\$ 1,443	\$ 2,622	85.1	\$ 13,768	\$ 1,358	\$ -	\$ 1,670
\$ 5	\$ 36	\$ 41	88.6	\$ 54	\$ 42	\$ -	\$ 132
\$ -	\$ 682	\$ 682	96.8	\$ -	\$ 604	\$ 105	\$ 5,500
\$ -	\$ 1,013	\$ 1,013	97.2	\$ -	\$ 897	\$ 105	\$ 8,200
\$ -	\$ 191	\$ 191	102.5	\$ -	\$ 178	\$ -	\$ 1,631
\$ -	\$ 359	\$ 359	102.8	\$ -	\$ 334	\$ -	\$ 3,075
\$ -	\$ 1,143	\$ 1,143	108.7	\$ -	\$ 1,063	\$ -	\$ 10,350
\$ -	\$ 2,285	\$ 2,285	108.7	\$ -	\$ 2,125	\$ -	\$ 20,700
\$ -	\$ 540	\$ 540	111.1	\$ -	\$ 479	\$ 105	\$ 5,000
\$ -	\$ 284	\$ 284	115.9	\$ -	\$ 251	\$ -	\$ 2,739
\$ -	\$ 260	\$ 260	124.8	\$ -	\$ 183	\$ -	\$ 2,700
\$ -	\$ 8,361	\$ 8,361	133.8	\$ 3,881	\$ 7,410	\$ -	\$ 61,185
\$ 30,334	\$ 26,773	\$ 57,106	136.0	\$ 357,365	\$ 28,047	\$ -	\$ 47,112
\$ -	\$ 261	\$ 261	139.1	\$ -	\$ 192	\$ -	\$ 3,031
\$ 969	\$ 3,166	\$ 4,135	139.3	\$ 11,318	\$ 2,979	\$ -	\$ 10,000
\$ 3	\$ 22	\$ 25	144.5	\$ 33	\$ 26	\$ -	\$ 133
\$ -	\$ 3,225	\$ 3,225	151.2	\$ -	\$ 1,890	\$ -	\$ 40,630
\$ -	\$ 2,511	\$ 2,511	154.9	\$ -	\$ 2,226	\$ -	\$ 32,425
	107,785	148,266		469,319	156,284	814	470,882
	288,587	396,969	-	1,256,563	418,437	2,179	1,260,748
	396,372	545,235	-	1,725,882	574,721	2,992	1,731,630

Sub TRC \$	Input en SPB	% of calc vs input en SPB
\$ (9,111)	17	99%
\$ (910)	22	92%
\$ (2,773)	25	101%
\$ (1,173)	40	100%
\$ 2,115	43	134%
\$ (29,704)	59	101%
\$ (1,303)	64	102%
\$ 3,259	64	103%
\$ (761)	65	102%
\$ (42,608)	72	101%
\$ (693)	77	95%
\$ 89,965	70	106%
\$ (31,574)	79	101%
\$ 13,456	80	106%
\$ (35)	88	101%
\$ (4,790)	96	101%
\$ (7,197)	96	101%
\$ (1,453)	101	101%
\$ (2,741)	102	101%
\$ (9,287)	108	101%
\$ (18,575)	108	101%
\$ (4,416)	110	101%
\$ (2,488)	114	102%
\$ (2,517)	123	101%
\$ (49,894)	130	103%
\$ 338,301	118	115%
\$ (2,839)	104	134%
\$ 4,297	123	113%
\$ (75)	144	100%
\$ (38,740)	104	145%
\$ (30,199)	127	122%
155,534		
416,431		
571,965		

Measure	Program	Pre-optimization planned unit	Surviving gas pgm ("Y" or "N")
Energy Star 50% effic. gas fryer	Food Service	2	Y
Energy Star 80% effic. electric fryer	Food Service	-	N
Energy Star 38% effic. 3-pan gas steam cooker	Food Service	1	Y
Energy Star 38% effic. 4-pan gas steam cooker	Food Service	1	Y
Energy Star 38% effic. 5-pan gas steam cooker	Food Service	1	Y
Energy Star 38% effic. 6-pan gas steam cooker	Food Service	2	Y
Energy Star 50% effic. 3-pan electric steam cooker	Food Service	-	N
Energy Star 50% effic. 4-pan electric steam cooker	Food Service	-	N
Energy Star 50% effic. 5-pan electric steam cooker	Food Service	-	N
Energy Star 50% effic. 6-pan electric steam cooker	Food Service	-	N
Energy Star electric hot food holding cabinet, over 18 cu.ft.	Food Service	-	N
Energy Star electric hot food holding cabinet, between 12 & 18 cu.ft.	Food Service	-	N
Energy Star electric hot food holding cabinet, 12 cu.ft. or less	Food Service	-	N
Energy Star refrigerator, solid 1 door	Food Service	-	N
Energy Star refrigerator, solid 2 door	Food Service	-	N
Energy Star refrigerator, solid 3 door	Food Service	-	N
Energy Star freezer, solid 1 door	Food Service	-	N
Energy Star freezer, solid 2 door	Food Service	-	N
Energy Star freezer, solid 3 door	Food Service	-	N
Energy Star refrigerator, glass 1 door	Food Service	-	N
Energy Star refrigerator, glass 2 door	Food Service	-	N
Energy Star refrigerator, glass 3 door	Food Service	-	N
Energy Star 91% AFUE gas furnace & programmable thermostat	Food Service	-	N
Vent hood variable speed control, gas space heat	Food Service	7	Y
Vent hood variable speed control, electric space heat	Food Service	-	N
Vent hood variable speed control, electric space heat w/ Make-Up Air Ctrl	Food Service	-	N
Vent hood variable speed control, natural gas space heat w/ Make-Up Air Ctrl	Food Service	7	Y
Vent hood dedicated makeup air unit (MAU) variable speed control	Food Service	-	N
H.E. gas convection oven, 40% effic. or better	Food Service	13	Y
H.E. electric convection oven, 70% effic. or better	Food Service	-	N
H.E. gas combination oven, 40% effic. or better	Food Service	2	Y
H.E. electric combination oven, 60% effic. or better	Food Service	-	N
H.E. gas rack oven, 50% effic. or better	Food Service	2	Y
EPACT05 ice maker, air cooled, ice making head, under 200 lbs./day capacity	Food Service	-	N
EPACT05 ice maker, air cooled, ice making head, 201 to 300 lbs./day capacity	Food Service	-	N
EPACT05 ice maker, air cooled, ice making head, 301 to 400 lbs./day capacity	Food Service	-	N
EPACT05 ice maker, air cooled, ice making head, 401 to 500 lbs./day capacity	Food Service	-	N
EPACT05 ice maker, air cooled, ice making head, 501 to 1000 lbs./day capacity	Food Service	-	N
EPACT05 ice maker, air cooled, ice making head, 1001 to 1500 lbs./day capacity	Food Service	-	N
EPACT05 ice maker, air cooled, ice making head, over 1500 lbs./day capacity	Food Service	-	N
EPACT05 ice maker, water cooled, ice making head, under 300 lbs./day capacity	Food Service	-	N
EPACT05 ice maker, water cooled, ice making head, 301 to 400 lbs./day capacity	Food Service	-	N
EPACT05 ice maker, water cooled, ice making head, 401 to 500 lbs./day capacity	Food Service	-	N
EPACT05 ice maker, water cooled, ice making head, 501 to 1000 lbs./day capacity	Food Service	-	N
EPACT05 ice maker, water cooled, ice making head, 1001 to 1500 lbs./day capacity	Food Service	-	N
EPACT05 ice maker, water cooled, ice making head, over 1500 lbs./day capacity	Food Service	-	N
EPACT05 ice maker, air cooled, self contained, 200 lbs./day capacity & under	Food Service	-	N
EPACT05 ice maker, water cooled, self contained, 200 lbs./day capacity & under	Food Service	-	N
EPACT05 ice maker, water cooled, self contained, over 200 lbs./day capacity	Food Service	-	N
EPACT05 ice maker, air cooled, remote condensing, 400 lbs./day capacity & under	Food Service	-	N
EPACT05 ice maker, air cooled, remote condensing, 401 to 500 lbs./day capacity	Food Service	-	N

Energy Star dishwasher Under Counter, Low Temp - gas bldg. H.W.& elec. booster H.W	Food Service	-	Y
Energy Star dishwasher Under Counter, High Temp - gas bldg. H.W.& elec. booster H.W	Food Service	1	Y
Energy Star dishwasher Door Type, Low Temp - gas bldg. H.W.& elec. booster H.W.	Food Service	2	Y
Energy Star dishwasher Door Type, High Temp - gas bldg. H.W.& elec. booster H.W.	Food Service	2	Y
Energy Star dishwasher Single Tank Conveyor, Low Temp - gas bldg. H.W.& elec. boost	Food Service	2	Y
Energy Star dishwasher Single Tank Conveyor, High Temp - gas bldg. H.W.& elec. boost	Food Service	2	Y
Energy Star dishwasher Multi Tank Conveyor, Low Temp - gas bldg. H.W.& elec. boost	Food Service	2	Y
Energy Star dishwasher Multi Tank Conveyor, High Temp - gas bldg. H.W.& elec. boost	Food Service	2	Y
Energy Star dishwasher Under Counter, Low Temp - elec. bldg. H.W.& gas booster H.W	Food Service	-	N
Energy Star dishwasher Under Counter, High Temp - elec. bldg. H.W.& gas booster H.W	Food Service	2	Y
Energy Star dishwasher Door Type, Low Temp - elec. bldg. H.W.& gas booster H.W.	Food Service	-	N
Energy Star dishwasher Door Type, High Temp - elec. bldg. H.W.& gas booster H.W.	Food Service	2	Y
Energy Star dishwasher Single Tank Conveyor, Low Temp - elec. bldg. H.W.& gas boost	Food Service	-	N
Energy Star dishwasher Single Tank Conveyor, High Temp - elec. bldg. H.W.& gas boost	Food Service	2	Y
Energy Star dishwasher Multi Tank Conveyor, Low Temp - elec. bldg. H.W.& gas boost	Food Service	-	N
Energy Star dishwasher Multi Tank Conveyor, High Temp - elec. bldg. H.W.& gas boost	Food Service	2	Y
Energy Star dishwasher Under Counter, Low Temp - gas bldg. H.W.& booster H.W.	Food Service	-	Y
Energy Star dishwasher Under Counter, High Temp - gas bldg. H.W.& booster H.W.	Food Service	2	Y
Energy Star dishwasher Door Type, Low Temp - gas bldg. H.W.& booster H.W.	Food Service	2	Y
Energy Star dishwasher Door Type, High Temp - gas bldg. H.W.& booster H.W.	Food Service	2	Y
Energy Star dishwasher Single Tank Conveyor, Low Temp - gas bldg. H.W.& booster H.W.	Food Service	2	Y
Energy Star dishwasher Single Tank Conveyor, High Temp - gas bldg. H.W.& booster H.W.	Food Service	2	Y
Energy Star dishwasher Multi Tank Conveyor, Low Temp - gas bldg. H.W.& booster H.W.	Food Service	2	Y
Energy Star dishwasher Multi Tank Conveyor, High Temp - gas bldg. H.W.& booster H.W.	Food Service	2	Y
Furnace (lower eff consistent w \$3.50/kBTU incent)	HVAC	35	y
Furnace (higher eff consistent w \$5.00/kBTU incent)	HVAC	20	y
Boiler (lower eff w \$6.00/kBTU incent)	HVAC	3	y
Boiler (lower eff w \$7.25/kBTU incent)	HVAC	5	y
Unit heater w \$5.00/kBtu incent)	HVAC	5	y
Wall <R4 to R11-R18	windows/insulation	26,614	Y
Wall <R4 to R19+	windows/insulation	21,370	Y
Attic <R11 up to R30-R44	windows/insulation	24,212	Y
Attic <R11 up to R45+	windows/insulation	10,000	Y
Roof <R11 up to R30+	windows/insulation	200,590	Y
New Windows (U-value.3/SHGC.35)	windows/insulation	5,000	Y
[REDACTED]	windows/insulation	16,000	y
Energy Star clothes washer - elect. H.W.& gas dryer	Clothes washers	-	Y
[REDACTED]	Clothes washers	1	y
[REDACTED]	Clothes washers	2	y
[REDACTED]	Clothes washers	2	y
Energy Star clothes washer - gas H.W.& elect. dryer	Clothes washers	15	Y
[REDACTED]	Clothes washers	1	y
[REDACTED]	Clothes washers	2	y
[REDACTED]	Clothes washers	2	y
Energy Star clothes washer - gas H.W.& dryer	Clothes washers	5	Y
[REDACTED]	Clothes washers	1	y
[REDACTED]	Clothes washers	15	y
[REDACTED]	Clothes washers	1	y

Clothes washers
Food Service
windows/insulation
HVAC

Clothes washers
Food Service
windows/insulation
HVAC

10	-	each	1,000	33	-	-	17	-	33
10	1	each	1,000	128	-	-	66	-	128
10	2	each	2,000	328	-	-	169	-	328
10	2	each	2,100	240	-	-	124	-	240
10	2	each	3,000	307	-	-	159	-	307
10	2	each	3,000	300	-	-	155	-	300
10	2	each	4,000	471	-	-	244	-	471
10	2	each	4,000	587	-	-	303	-	587
10	-	each	1,000	33	-	-	2	-	33
10	2	each	1,000	128	-	-	66	-	128
10	-	each	2,000	328	-	-	2	-	328
10	2	each	2,100	240	-	-	124	-	240
10	-	each	3,000	307	-	-	2	-	307
10	2	each	3,000	300	-	-	155	-	300
10	-	each	4,000	471	-	-	2	-	471
10	2	each	4,000	587	-	-	303	-	587
10	-	each	1,000	33	-	-	17	-	33
10	2	each	1,000	128	-	-	66	-	128
10	2	each	2,000	328	-	-	169	-	328
10	2	each	2,100	240	-	-	124	-	240
10	2	each	3,000	307	-	-	159	-	307
10	2	each	3,000	300	-	-	155	-	300
10	2	each	4,000	471	-	-	244	-	471
10	2	each	4,000	587	-	-	303	-	587
20	35	kBTU	7	-	-	-	-	-	-
20	20	kBTU	9	-	-	-	-	-	-
20	3	kBTU	12	-	-	-	-	-	-
20	5	kBTU	15	-	-	-	-	-	-
20	5	kBTU	12	-	-	-	-	-	-
25	26,614	SF	1	-	-	-	-	-	-
25	21,370	SF	1	-	-	-	-	-	-
25	24,212	SF	1	-	-	-	-	-	-
25	10,000	SF	1	-	-	-	-	-	-
25	200,590	SF	1	-	-	-	-	-	-
20	5,000	SF	2	-	-	-	-	-	-
20	16,000	SF	19	-	-	-	-	-	-
7	-	each	370	-	-	-	39	-	-
7	1	each	370	-	-	-	5	-	-
7	2	each	1,120	-	-	-	5	-	-
7	2	each	1,420	-	-	-	5	-	-
7	15	each	370	-	-	-	39	-	-
7	1	each	370	-	-	-	5	-	-
7	2	each	1,120	-	-	-	5	-	-
7	2	each	1,420	-	-	-	5	-	-
7	5	each	370	-	-	-	39	-	-
7	1	each	370	-	-	-	5	-	-
7	15	each	1,120	-	-	-	5	-	-
7	1	each	1,420	-	-	-	5	-	-

Follow-up w engineers

55	-	-	-	-	100%	0%	\$ -	\$ -
217	-	2,680	250	-	70%	37%	\$ 678	\$ 1,146
554	-	-	1,000	-	100%	100%	\$ 3,461	\$ -
405	-	5,197	1,000	-	70%	36%	\$ 2,531	\$ 4,446
520	-	-	1,500	-	100%	100%	\$ 3,247	\$ -
508	-	7,998	1,500	-	65%	32%	\$ 3,174	\$ 6,843
798	-	-	2,000	-	100%	100%	\$ 4,982	\$ -
993	-	12,249	2,000	-	70%	37%	\$ 6,199	\$ 10,479
-	-	1,196	-	-	0%	0%	\$ -	\$ -
109	-	4,689	250	-	40%	14%	\$ 678	\$ 4,012
-	-	11,969	-	-	0%	0%	\$ -	\$ -
203	-	8,948	1,000	-	40%	14%	\$ 1,266	\$ 7,655
-	-	11,228	-	-	0%	0%	\$ -	\$ -
254	-	12,701	1,500	-	37%	13%	\$ 1,587	\$ 10,866
-	-	17,225	-	-	0%	0%	\$ -	\$ -
496	-	21,436	2,000	-	40%	14%	\$ 3,100	\$ 18,339
55	-	-	-	-	100%	0%	\$ -	\$ -
326	-	-	250	-	100%	100%	\$ 2,034	\$ -
554	-	-	1,000	-	100%	100%	\$ 3,461	\$ -
608	-	195	1,000	-	99%	96%	\$ 3,797	\$ 167
520	-	-	1,500	-	100%	100%	\$ 3,247	\$ -
762	-	1,728	1,500	-	93%	76%	\$ 4,760	\$ 1,478
798	-	-	2,000	-	100%	100%	\$ 4,982	\$ -
1,489	-	-	2,000	-	100%	100%	\$ 9,299	\$ -
3	1	-	3	-	100%	100%	\$ 569	\$ -
4	1	-	5	-	100%	100%	\$ 414	\$ -
1	1	-	6	-	100%	100%	\$ 21	\$ -
2	1	-	7	-	100%	100%	\$ 66	\$ -
2	1	-	5	-	100%	100%	\$ 46	\$ -
0	1	1	0	-	95%	82%	\$ 53,010	\$ 11,434
0	1	0	0	-	96%	87%	\$ 49,430	\$ 7,161
0	1	0	0	-	95%	83%	\$ 15,557	\$ 3,121
0	1	0	0	-	97%	88%	\$ 8,353	\$ 1,117
0	1	0	0	-	96%	87%	\$ 154,658	\$ 22,406
1	1	0	1	-	100%	98%	\$ 20,659	\$ 369
0	1	8	4	-	62%	30%	\$ 41,094	\$ 96,339
14	-	629	200	-	39%	0%	\$ -	\$ -
14	-	629	200	-	39%	13%	\$ 30	\$ 200
17	-	776	200	-	39%	13%	\$ 73	\$ 492
19	-	896	200	-	39%	13%	\$ 85	\$ 568
12	-	610	200	-	36%	12%	\$ 384	\$ 2,901
12	-	610	200	-	36%	12%	\$ 26	\$ 193
14	-	752	200	-	36%	12%	\$ 63	\$ 477
17	-	869	200	-	36%	12%	\$ 73	\$ 551
25	-	214	200	-	77%	45%	\$ 277	\$ 340
25	-	214	200	-	77%	45%	\$ 55	\$ 68
31	-	264	200	-	77%	45%	\$ 1,024	\$ 1,257
36	-	305	200	-	77%	45%	\$ 79	\$ 97

\$ 2,168	\$ 7,144
\$ 128,461	\$ 65,431
\$ 342,759	\$ 141,947
\$ 1,116	\$ -
<u>\$ 474,505</u>	<u>\$ 214,522</u>

Vertical line of dollar signs (\$) on the left side of the page.

Vertical line of dashes (-) on the left side of the page.

Vertical line of dollar signs (\$) on the left side of the page.

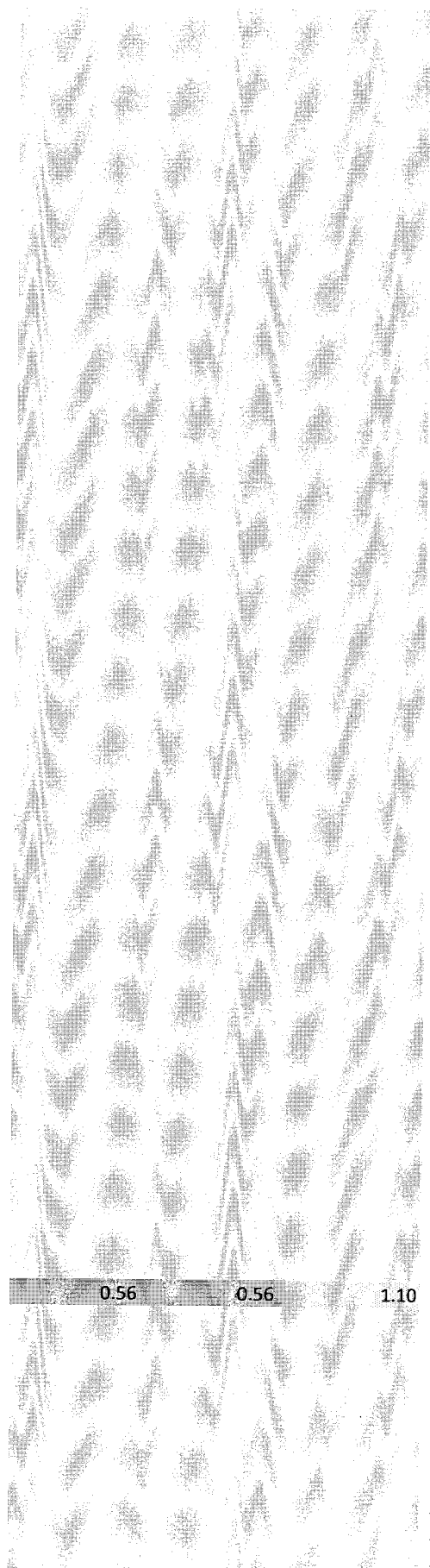
Vertical line of dashes (-) on the left side of the page.

Vertical line of dollar signs (\$) on the left side of the page.

Vertical line of dashes (-) on the left side of the page.

Vertical line of dollar signs (\$) on the left side of the page.

Vertical line of dashes (-) on the left side of the page.



Vertical line of dollar signs (\$) on the right side of the page.

Vertical line of dashes (-) on the right side of the page.

982

500

0.56

0.56

1.10

549

\$ -	\$ -	\$ -	\$ -	\$ -				\$ -
\$ 470	\$ 1,000	\$ -	\$ -	\$ 250	2.29	1.82	7.30	\$ 678
\$ 2,401	\$ 4,000	\$ -	\$ -	\$ 2,000	1.47	0.87	1.73	\$ 3,461
\$ 1,756	\$ 4,200	\$ -	\$ -	\$ 2,000	2.08	1.66	3.49	\$ 2,531
\$ 2,253	\$ 6,000	\$ -	\$ -	\$ 3,000	0.92	0.54	1.08	\$ 3,247
\$ 2,201	\$ 6,000	\$ -	\$ -	\$ 3,000	2.04	1.67	3.34	\$ 3,174
\$ 3,456	\$ 8,000	\$ -	\$ -	\$ 4,000	1.05	0.62	1.25	\$ 4,982
\$ 4,300	\$ 8,000	\$ -	\$ -	\$ 4,000	2.62	2.08	4.17	\$ 6,199
\$ -	\$ -	\$ -	\$ -	\$ -				\$ -
\$ 941	\$ 2,000	\$ -	\$ -	\$ 500	2.82	2.34	9.38	\$ 678
\$ -	\$ -	\$ -	\$ -	\$ -				\$ -
\$ 1,756	\$ 4,200	\$ -	\$ -	\$ 2,000	2.54	2.12	4.46	\$ 1,266
\$ -	\$ -	\$ -	\$ -	\$ -				\$ -
\$ 2,201	\$ 6,000	\$ -	\$ -	\$ 3,000	2.44	2.08	4.15	\$ 1,587
\$ -	\$ -	\$ -	\$ -	\$ -				\$ -
\$ 4,300	\$ 8,000	\$ -	\$ -	\$ 4,000	3.22	2.68	5.36	\$ 3,100
\$ -	\$ -	\$ -	\$ -	\$ -				\$ -
\$ 941	\$ 2,000	\$ -	\$ -	\$ 500	1.49	1.02	4.07	\$ 2,034
\$ 2,401	\$ 4,000	\$ -	\$ -	\$ 2,000	1.47	0.87	1.73	\$ 3,461
\$ 1,756	\$ 4,200	\$ -	\$ -	\$ 2,000	1.36	0.94	1.98	\$ 3,797
\$ 2,253	\$ 6,000	\$ -	\$ -	\$ 3,000	0.92	0.54	1.08	\$ 3,247
\$ 2,201	\$ 6,000	\$ -	\$ -	\$ 3,000	1.41	1.04	2.08	\$ 4,760
\$ 3,456	\$ 8,000	\$ -	\$ -	\$ 4,000	1.05	0.62	1.25	\$ 4,982
\$ 4,300	\$ 8,000	\$ -	\$ -	\$ 4,000	1.70	1.16	2.32	\$ 9,299
\$ -	\$ 233	\$ -	\$ -	\$ 114	2.44	2.44	5.00	\$ 569
\$ -	\$ 172	\$ -	\$ -	\$ 100	2.41	2.41	4.14	\$ 414
\$ -	\$ 37	\$ -	\$ -	\$ 18	0.57	0.57	1.16	\$ 21
\$ -	\$ 74	\$ -	\$ -	\$ 36	0.89	0.89	1.82	\$ 66
\$ -	\$ 60	\$ -	\$ -	\$ 25	0.77	0.77	1.84	\$ 46
\$ -	\$ 16,235	\$ -	\$ -	\$ 7,984	3.97	3.97	8.07	\$ 53,010
\$ -	\$ 13,891	\$ -	\$ -	\$ 7,480	4.07	4.07	7.57	\$ 49,430
\$ -	\$ 18,401	\$ -	\$ -	\$ 6,779	1.01	1.01	2.75	\$ 15,557
\$ -	\$ 8,600	\$ -	\$ -	\$ 3,500	1.10	1.10	2.71	\$ 8,353
\$ -	\$ 124,366	\$ -	\$ -	\$ 56,165	1.42	1.42	3.15	\$ 154,658
\$ -	\$ 11,250	\$ -	\$ -	\$ 5,000	1.87	1.87	4.21	\$ 20,659
\$ -	\$ 304,000	\$ -	\$ -	\$ 56,000	0.45	0.45	2.45	\$ 41,094
\$ -	\$ -	\$ -	\$ -	\$ -				\$ -
\$ 27	\$ 370	\$ -	\$ -	\$ 200	0.69	0.62	1.15	\$ 30
\$ 54	\$ 2,240	\$ -	\$ -	\$ 400	0.28	0.25	1.41	\$ 73
\$ 54	\$ 2,840	\$ -	\$ -	\$ 400	0.25	0.23	1.63	\$ 85
\$ 3,192	\$ 5,550	\$ -	\$ -	\$ 3,000	1.17	0.59	1.09	\$ 384
\$ 27	\$ 370	\$ -	\$ -	\$ 200	0.66	0.59	1.09	\$ 26
\$ 54	\$ 2,240	\$ -	\$ -	\$ 400	0.27	0.24	1.35	\$ 63
\$ 54	\$ 2,840	\$ -	\$ -	\$ 400	0.24	0.22	1.56	\$ 73
\$ 1,064	\$ 1,850	\$ -	\$ -	\$ 1,000	0.91	0.33	0.62	\$ 277
\$ 27	\$ 370	\$ -	\$ -	\$ 200	0.41	0.33	0.62	\$ 55
\$ 403	\$ 16,800	\$ -	\$ -	\$ 3,000	0.16	0.14	0.76	\$ 1,024
\$ 27	\$ 1,420	\$ -	\$ -	\$ 200	0.14	0.12	0.88	\$ 79
\$ 4,981	\$ 36,890	\$ -	\$ -	\$ 9,400	0.39	0.25	0.99	\$ 2,168
\$ 44,880	\$ 187,416	\$ -	\$ -	\$ 69,240	1.27	1.03	2.80	\$ 128,461
\$ -	\$ 496,742	\$ -	\$ -	\$ 142,908	0.98	0.98	3.39	\$ 342,759
\$ -	\$ 576	\$ -	\$ -	\$ 293	1.94	1.94	3.81	\$ 1,116
\$ 49,861	\$ 721,624	\$ -	\$ -	\$ 221,841	1.02	0.95	3.11	\$ 474,505

Vertical columns of text containing dollar signs (\$) and dashes (-) arranged in a grid-like structure.

982

500



0.56

0.56

1.10

100%

\$ -	\$ -	\$ -	\$ -	-					
\$ 175	\$ 372	\$ -	\$ -	93	2.29	1.82	7.30	80%	
\$ 2,401	\$ 4,000	\$ -	\$ -	2,000	1.47	0.87	1.73	59%	
\$ 637	\$ 1,524	\$ -	\$ -	726	2.08	1.66	3.49	80%	
\$ 2,253	\$ 6,000	\$ -	\$ -	3,000	0.92	0.54	1.08	59%	
\$ 697	\$ 1,901	\$ -	\$ -	951	2.04	1.67	3.34	82%	
\$ 3,456	\$ 8,000	\$ -	\$ -	4,000	1.05	0.62	1.25	59%	
\$ 1,598	\$ 2,974	\$ -	\$ -	1,487	2.62	2.08	4.17	80%	
\$ -	\$ -	\$ -	\$ -	-					
\$ 136	\$ 289	\$ -	\$ -	72	2.82	2.34	9.38	83%	
\$ -	\$ -	\$ -	\$ -	-					
\$ 249	\$ 596	\$ -	\$ -	284	2.54	2.12	4.46	84%	
\$ -	\$ -	\$ -	\$ -	-					
\$ 281	\$ 765	\$ -	\$ -	382	2.44	2.08	4.15	85%	
\$ -	\$ -	\$ -	\$ -	-					
\$ 622	\$ 1,157	\$ -	\$ -	578	3.22	2.68	5.36	83%	
\$ -	\$ -	\$ -	\$ -	-					
\$ 941	\$ 2,000	\$ -	\$ -	500	1.49	1.02	4.07	68%	
\$ 2,401	\$ 4,000	\$ -	\$ -	2,000	1.47	0.87	1.73	59%	
\$ 1,682	\$ 4,023	\$ -	\$ -	1,916	1.36	0.94	1.98	69%	
\$ 2,253	\$ 6,000	\$ -	\$ -	3,000	0.92	0.54	1.08	59%	
\$ 1,680	\$ 4,578	\$ -	\$ -	2,289	1.41	1.04	2.08	74%	
\$ 3,456	\$ 8,000	\$ -	\$ -	4,000	1.05	0.62	1.25	59%	
\$ 4,300	\$ 8,000	\$ -	\$ -	4,000	1.70	1.16	2.32	68%	
\$ -	\$ 233	\$ -	\$ -	114	2.44	2.44	5.00	100%	
\$ -	\$ 172	\$ -	\$ -	100	2.41	2.41	4.14	100%	
\$ -	\$ 37	\$ -	\$ -	18	0.57	0.57	1.16	100%	
\$ -	\$ 74	\$ -	\$ -	36	0.89	0.89	1.82	100%	
\$ -	\$ 60	\$ -	\$ -	25	0.77	0.77	1.84	100%	
\$ -	\$ 13,354	\$ -	\$ -	6,568	3.97	3.97	8.07	100%	
\$ -	\$ 12,133	\$ -	\$ -	6,533	4.07	4.07	7.57	100%	
\$ -	\$ 15,327	\$ -	\$ -	5,647	1.01	1.01	2.75	100%	
\$ -	\$ 7,586	\$ -	\$ -	3,087	1.10	1.10	2.71	100%	
\$ -	\$ 108,628	\$ -	\$ -	49,058	1.42	1.42	3.15	100%	
\$ -	\$ 11,052	\$ -	\$ -	4,912	1.87	1.87	4.21	100%	
\$ -	\$ 90,899	\$ -	\$ -	16,745	0.45	0.45	2.45	100%	
\$ -	\$ -	\$ -	\$ -	-					
\$ 3	\$ 48	\$ -	\$ -	26	0.69	0.62	1.15	90%	
\$ 7	\$ 291	\$ -	\$ -	52	0.28	0.25	1.41	91%	
\$ 7	\$ 368	\$ -	\$ -	52	0.25	0.23	1.63	92%	
\$ 373	\$ 649	\$ -	\$ -	351	1.17	0.59	1.09	51%	
\$ 3	\$ 43	\$ -	\$ -	23	0.66	0.59	1.09	89%	
\$ 6	\$ 262	\$ -	\$ -	47	0.27	0.24	1.35	91%	
\$ 6	\$ 332	\$ -	\$ -	47	0.24	0.22	1.56	92%	
\$ 478	\$ 831	\$ -	\$ -	449	0.91	0.33	0.62	37%	
\$ 12	\$ 166	\$ -	\$ -	90	0.41	0.33	0.62	82%	
\$ 181	\$ 7,542	\$ -	\$ -	1,347	0.16	0.14	0.76	85%	
\$ 12	\$ 638	\$ -	\$ -	90	0.14	0.12	0.88	87%	
\$ -	\$ -	\$ -	\$ -	-					
\$ 1,089	\$ 11,169	\$ -	\$ -	2,573	0.29	0.19	0.84	67%	
\$ 30,753	\$ 155,994	\$ -	\$ -	54,268	1.02	0.82	2.37	81%	
\$ -	\$ 258,979	\$ -	\$ -	92,549	1.32	1.32	3.70	100%	
\$ -	\$ 576	\$ -	\$ -	293	1.94	1.94	3.81	100%	
\$ 31,842	\$ 426,718	\$ -	\$ -	149,682	1.19	1.11	3.17	94%	

			-	87%	-	100%	-	-	
80%	14%	14%	217	87%	2.29	189	100%	853	372
59%	58%	58%	1,109	87%	1.47	965	100%	5,862	4,000
80%	29%	29%	811	87%	2.08	705	100%	3,169	1,524
59%	92%	92%	1,040	87%	0.92	905	100%	5,500	6,000
82%	30%	30%	1,017	87%	2.04	884	100%	3,871	1,901
59%	80%	80%	1,596	87%	1.05	1,388	100%	8,437	8,000
80%	24%	24%	1,986	87%	2.62	1,728	100%	7,798	2,974
			-	87%	-	-	100%	-	-
83%	11%	11%	217	87%	2.82	189	100%	814	289
			-	87%	-	-	100%	-	-
84%	22%	22%	405	87%	2.54	353	100%	1,515	596
			-	87%	-	-	100%	-	-
85%	24%	24%	508	87%	2.44	442	100%	1,867	765
			-	87%	-	-	100%	-	-
83%	19%	19%	993	87%	3.22	864	100%	3,722	1,157
			-	87%	-	-	100%	-	-
68%	25%	25%	652	87%	1.49	567	100%	2,975	2,000
59%	58%	58%	1,109	87%	1.47	965	100%	5,862	4,000
69%	50%	50%	1,216	87%	1.36	1,058	100%	5,479	4,023
59%	92%	92%	1,040	87%	0.92	905	100%	5,500	6,000
74%	48%	48%	1,525	87%	1.41	1,327	100%	6,440	4,578
59%	80%	80%	1,596	87%	1.05	1,388	100%	8,437	8,000
68%	43%	43%	2,979	87%	1.70	2,591	100%	13,600	8,000
100%	20%	20%	102	87%	2.44	89	100%	569	233
100%	24%	24%	74	87%	2.41	65	100%	414	172
100%	86%	86%	4	87%	0.57	3	100%	21	37
100%	55%	55%	12	87%	0.89	10	100%	66	74
100%	54%	54%	8	87%	0.77	7	100%	46	60
100%	12%	12%	8,250	87%	3.97	7,178	100%	53,010	13,354
100%	13%	13%	7,693	87%	4.07	6,693	100%	49,430	12,133
100%	36%	36%	2,421	87%	1.01	2,106	100%	15,557	15,327
100%	37%	37%	1,300	87%	1.10	1,131	100%	8,353	7,586
100%	32%	32%	24,071	87%	1.42	20,942	100%	154,658	108,628
100%	24%	24%	3,700	87%	1.87	3,219	100%	20,659	11,052
100%	41%	41%	7,360	87%	0.45	6,403	100%	41,094	90,899
			-	87%	-	-	100%	-	-
90%	87%	87%	14	87%	0.69	12	100%	33	48
91%	71%	71%	33	87%	0.28	29	100%	80	291
92%	61%	61%	38	87%	0.25	33	100%	92	368
51%	91%	91%	174	87%	1.17	152	100%	757	649
89%	91%	91%	12	87%	0.66	10	100%	29	43
91%	74%	74%	29	87%	0.27	25	100%	69	262
92%	64%	64%	33	87%	0.24	29	100%	79	332
37%	162%	162%	126	87%	0.91	109	100%	754	831
82%	162%	162%	25	87%	0.41	22	100%	67	166
85%	132%	132%	465	87%	0.16	404	100%	1,205	7,542
87%	114%	114%	36	87%	0.14	31	100%	91	638
65%	119%	101%	984	87%	0.29	856		3,257	11,169
81%	42%	36%	41,149	87%	1.02	35,799		159,215	155,994
100%	27%	29%	54,796	87%	1.32	47,672		342,759	258,979
100%	26%	26%	200	87%	1.94	174		1,116	576
93%	32%	32%	97,129			84,502		506,347	426,718

	\$ -	\$ -		-	1	100%	\$ -	\$ -	
2.29	\$ 742	\$ 323	2.29	1	1	100%	\$ 175	\$ 372	0.47
1.47	\$ 5,100	\$ 3,480	1.47	1	1	100%	\$ 2,401	\$ 4,000	0.60
2.08	\$ 2,757	\$ 1,326	2.08	1	1	100%	\$ 637	\$ 1,524	0.42
0.92	\$ 4,785	\$ 5,220	0.92	1	1	100%	\$ 2,253	\$ 6,000	0.38
2.04	\$ 3,368	\$ 1,654	2.04	1	1	100%	\$ 697	\$ 1,901	0.37
1.05	\$ 7,341	\$ 6,960	1.05	1	1	100%	\$ 3,456	\$ 8,000	0.43
2.62	\$ 6,784	\$ 2,587	2.62	1	1	100%	\$ 1,598	\$ 2,974	0.54
	\$ -	\$ -		-	0	100%	\$ -	\$ -	
2.82	\$ 708	\$ 252	2.82	1	1	100%	\$ 136	\$ 289	0.47
	\$ -	\$ -		-	0	100%	\$ -	\$ -	
2.54	\$ 1,318	\$ 518	2.54	1	1	100%	\$ 249	\$ 596	0.42
	\$ -	\$ -		-	0	100%	\$ -	\$ -	
2.44	\$ 1,625	\$ 665	2.44	1	1	100%	\$ 281	\$ 765	0.37
	\$ -	\$ -		-	0	100%	\$ -	\$ -	
3.22	\$ 3,238	\$ 1,006	3.22	1	1	100%	\$ 622	\$ 1,157	0.54
	\$ -	\$ -		-	1	100%	\$ -	\$ -	
1.49	\$ 2,588	\$ 1,740	1.49	1	1	100%	\$ 941	\$ 2,000	0.47
1.47	\$ 5,100	\$ 3,480	1.47	1	1	100%	\$ 2,401	\$ 4,000	0.60
1.36	\$ 4,767	\$ 3,500	1.36	1	1	100%	\$ 1,682	\$ 4,023	0.42
0.92	\$ 4,785	\$ 5,220	0.92	1	1	100%	\$ 2,253	\$ 6,000	0.38
1.41	\$ 5,603	\$ 3,983	1.41	1	1	100%	\$ 1,680	\$ 4,578	0.37
1.05	\$ 7,341	\$ 6,960	1.05	1	1	100%	\$ 3,456	\$ 8,000	0.43
1.70	\$ 11,832	\$ 6,960	1.70	1	1	100%	\$ 4,300	\$ 8,000	0.54
2.44	\$ 495	\$ 203	2.44	1	1	100%	\$ -	\$ 233	-
2.41	\$ 360	\$ 150	2.41	1	1	100%	\$ -	\$ 172	-
0.57	\$ 18	\$ 32	0.57	1	1	100%	\$ -	\$ 37	-
0.89	\$ 57	\$ 64	0.89	1	1	100%	\$ -	\$ 74	-
0.77	\$ 40	\$ 52	0.77	1	1	100%	\$ -	\$ 60	-
3.97	\$ 46,118	\$ 11,618	3.97	1	1	100%	\$ -	\$ 13,354	-
4.07	\$ 43,004	\$ 10,556	4.07	1	1	100%	\$ -	\$ 12,133	-
1.01	\$ 13,534	\$ 13,334	1.01	1	1	100%	\$ -	\$ 15,327	-
1.10	\$ 7,267	\$ 6,599	1.10	1	1	100%	\$ -	\$ 7,586	-
1.42	#####	\$ 94,507	1.42	1	1	100%	\$ -	\$ 108,628	-
1.87	\$ 17,973	\$ 9,616	1.87	1	1	100%	\$ -	\$ 11,052	-
0.45	\$ 35,752	\$ 79,082	0.45	1	1	92%	\$ -	\$ 83,324	-
	\$ -	\$ -		-	1	100%	\$ -	\$ -	
0.69	\$ 29	\$ 42	0.69	1	1	92%	\$ 3	\$ 44	0.07
0.28	\$ 70	\$ 253	0.28	1	1	92%	\$ 6	\$ 266	0.02
0.25	\$ 80	\$ 321	0.25	1	1	92%	\$ 6	\$ 338	0.02
1.17	\$ 659	\$ 564	1.17	1	1	100%	\$ 373	\$ 649	0.58
0.66	\$ 25	\$ 38	0.66	1	1	92%	\$ 3	\$ 40	0.07
0.27	\$ 60	\$ 228	0.27	1	1	92%	\$ 6	\$ 240	0.02
0.24	\$ 69	\$ 289	0.24	1	1	92%	\$ 6	\$ 304	0.02
0.91	\$ 656	\$ 723	0.91	1	1	100%	\$ 478	\$ 831	0.58
0.41	\$ 59	\$ 145	0.41	1	1	92%	\$ 11	\$ 152	0.07
0.16	\$ 1,048	\$ 6,562	0.16	1	1	92%	\$ 166	\$ 6,914	0.02
0.14	\$ 79	\$ 555	0.14	1	1	92%	\$ 11	\$ 584	0.02

0.29	2,834	9,717	0.29	11	12		1,069	10,362	0.10
1.02	138,517	135,715	1.02	28	30		30,625	149,587	0.20
1.32	298,201	225,312	1.32	7	7		-	251,404	-
1.94	971	501	1.94	5	5		-	576	-
1.19	440,522	371,245	1.19	51	54		31,694	411,929	0.08

-	100%	\$ -	-	-	-	\$ -	\$ -
217	100%	\$ 853	371.70	2.29	217	\$ 678	\$ 175
1,109	100%	\$ 5,862	4,000.00	1.47	1,109	\$ 3,461	\$ 2,401
811	100%	\$ 3,169	1,523.82	2.08	811	\$ 2,531	\$ 637
1,040	100%	\$ 5,500	6,000.00	0.92	1,040	\$ 3,247	\$ 2,253
1,017	100%	\$ 3,871	1,901.02	2.04	1,017	\$ 3,174	\$ 697
1,596	100%	\$ 8,437	8,000.00	1.05	1,596	\$ 4,982	\$ 3,456
1,986	100%	\$ 7,798	2,973.57	2.62	1,986	\$ 6,199	\$ 1,598
-	100%	\$ -	-	-	-	\$ -	\$ -
217	100%	\$ 814	289.17	2.82	217	\$ 678	\$ 136
-	100%	\$ -	-	-	-	\$ -	\$ -
405	100%	\$ 1,515	595.91	2.54	405	\$ 1,266	\$ 249
-	100%	\$ -	-	-	-	\$ -	\$ -
508	100%	\$ 1,867	764.53	2.44	508	\$ 1,587	\$ 281
-	100%	\$ -	-	-	-	\$ -	\$ -
993	100%	\$ 3,722	1,156.69	3.22	993	\$ 3,100	\$ 622
-	100%	\$ -	-	-	-	\$ -	\$ -
652	100%	\$ 2,975	2,000.00	1.49	652	\$ 2,034	\$ 941
1,109	100%	\$ 5,862	4,000.00	1.47	1,109	\$ 3,461	\$ 2,401
1,216	100%	\$ 5,479	4,023.35	1.36	1,216	\$ 3,797	\$ 1,682
1,040	100%	\$ 5,500	6,000.00	0.92	1,040	\$ 3,247	\$ 2,253
1,525	100%	\$ 6,440	4,578.22	1.41	1,525	\$ 4,760	\$ 1,680
1,596	100%	\$ 8,437	8,000.00	1.05	1,596	\$ 4,982	\$ 3,456
2,979	100%	\$ 13,600	8,000.00	1.70	2,979	\$ 9,299	\$ 4,300
102	100%	\$ 569	233.00	2.44	102	\$ 569	\$ -
74	100%	\$ 414	172.10	2.41	74	\$ 414	\$ -
4	100%	\$ 21	36.93	0.57	4	\$ 21	\$ -
12	100%	\$ 66	73.85	0.89	12	\$ 66	\$ -
8	100%	\$ 46	60.00	0.77	8	\$ 46	\$ -
8,250	100%	\$ 53,010	13,354.13	3.97	8,250	\$ 53,010	\$ -
7,693	100%	\$ 49,430	12,132.77	4.07	7,693	\$ 49,430	\$ -
2,421	100%	\$ 15,557	15,326.66	1.01	2,421	\$ 15,557	\$ -
1,300	100%	\$ 8,353	7,585.58	1.10	1,300	\$ 8,353	\$ -
24,071	100%	\$ 154,658	108,628.31	1.42	24,071	\$ 154,658	\$ -
3,700	100%	\$ 20,659	11,052.37	1.87	3,700	\$ 20,659	\$ -
6,747	0%	\$ -	-	-	-	\$ -	\$ -
-	100%	\$ -	-	-	-	\$ -	\$ -
12	0%	\$ -	-	-	-	\$ -	\$ -
31	0%	\$ -	-	-	-	\$ -	\$ -
35	0%	\$ -	-	-	-	\$ -	\$ -
174	100%	\$ 757	648.70	1.17	174	\$ 384	\$ 373
11	0%	\$ -	-	-	-	\$ -	\$ -
26	0%	\$ -	-	-	-	\$ -	\$ -
30	0%	\$ -	-	-	-	\$ -	\$ -
126	100%	\$ 754	830.57	0.91	126	\$ 277	\$ 478
23	0%	\$ -	-	-	-	\$ -	\$ -
426	0%	\$ -	-	-	-	\$ -	\$ -
33	0%	\$ -	-	-	-	\$ -	\$ -

927	1,511	1,479	1.02	300	\$ 661	\$ 851
40,082	117,726	79,111	1.49	28,351	\$ 88,508	\$ 29,217
54,182	301,665	168,080	1.79	47,436	\$ 301,665	\$ -
200	1,116	576	1.94	200	\$ 1,116	\$ -
<u>95,392</u>	<u>422,018</u>	<u>249,246</u>	<u>1.69</u>	<u>76,286</u>	<u>\$ 391,950</u>	<u>\$ 30,068</u>



Measure	Program	Measure life	Offer or not	# units if offered	# units actually offered	unit type
E/G ES Home	ES Home	30	y	108	108	each
G ES Home	ES Home	30	y	15	15	each
Furnace	HVAC	20	y	2,931	2,931	each
Boiler	HVAC	20	y	43	43	each
40g gas WH	Water heat	12	y	90	90	each
50g gas WH	Water heat	12	y	379	379	each
Attic insulation old pgm	Insulation	20	y	843,333	843,333	SF
Attic insulation new pgm	Insulation	20	y	210,833	210,833	SF
Wall insulation	Insulation	20	y	128,333	128,333	SF
Floor insulation	Insulation	20	y	70,933	70,933	SF
Res clothes washer	Appliances	14	y	1,767	1,767	each
Res dishwasher	Appliances	9	y	1,233	1,233	each
Showerheads	Water heat	5	y	3,441	3,441	each
Duct sealing	Insulation	18	n	-	-	each
Programmable thermostats	HVAC	12	n	-	-	each
Furnace tune-up	HVAC	3	n	-	-	each

ES Home w/o added NIUC allocations

	Homes?	BP sq. ft
HVAC w/o added NIUC allocations		
Water heat w/o added NIUC allocations	Attic insulation	1,408 1,265,000
Insulation w/o added NIUC allocations	Wall insulation	264 137,500
Appliance w/o added NIUC allocations	Floor insulation	152 76,000

Res Portfolio w/o added NIUC allocations

Input	Input	Input	Input	Input	Input	Input	Input	Input	Calculation
CIC/unit	One-time NEB/unit	Annual NEB/unit	therms/unit	% therms winter profile	kWhs/unit	Non-incentive utility cost/unit	Incentive per unit	% BTU svgs gas	
\$ 3,000.00	\$ -	\$ -	197.00	75%	1,068.00	-	\$ 900.00	84%	
\$ 1,500.00	\$ -	\$ -	197.00	75%	-	-	\$ 650.00	100%	
\$ 700.00	\$ -	\$ -	104.00	100%	-	-	\$ 400.00	100%	
\$ 800.00	\$ -	\$ -	141.00	100%	-	-	\$ 400.00	100%	
\$ 50.00	\$ -	\$ -	8.20	0%	-	-	\$ -	100%	
\$ 50.00	\$ -	\$ -	6.40	0%	-	-	\$ -	100%	
\$ 0.75	\$ -	\$ -	0.06	100%	0.10	-	\$ -	95%	
\$ 0.75	\$ -	\$ -	0.09	100%	0.10	-	\$ 0.25	96%	
\$ 0.65	\$ -	\$ -	0.31	100%	0.50	-	\$ 0.50	95%	
\$ 1.00	\$ -	\$ -	0.31	100%	0.50	-	\$ 0.50	95%	
\$ 33.00	\$ -	\$ -	14.80	0%	-	-	\$ 25.00	100%	
\$ 12.00	\$ -	\$ -	2.50	0%	-	-	\$ -	100%	
\$ 7.00	\$ -	\$ -	6.00	0%	-	0.35	\$ 7.00	100%	
\$ 500.00	\$ -	\$ -	93.20	100%	-	-	\$ -	100%	
\$ 125.00	\$ -	\$ -	27.00	100%	-	-	\$ -	100%	
\$ 120.00	\$ -	\$ -	25.00	100%	-	-	\$ -	100%	

Sq ft/home?	0%	30.00
898.44	0%	20.00
520.83	0%	5.93
500.00	0%	20.00
	0%	30.00
	% NEBs	WAML's

JK

Calculation	Full EG portf	Full EG portf	Full EG portf	Full EG portf	Full EG portf	Full EG portf	Full EG portf	Full EG portf
% of AC svgs gas	PV of gas AC (pgm)	PV of electric AC (pgm)	PV of NEB (pgm)	PV of CIC (pgm)	PV of NIUC	PV of incentive (pgm)	Sub-TRC	
60%	\$ 167,388	\$ 110,788	\$ -	\$ 324,000	\$ -	\$ 97,200	0.86	
100%	\$ 23,248	\$ -	\$ -	\$ 22,500	\$ -	\$ 9,750	1.03	
100%	\$ 1,905,071	\$ -	\$ -	\$ 2,051,700	\$ -	\$ 1,172,400	0.93	
100%	\$ 37,892	\$ -	\$ -	\$ 34,400	\$ -	\$ 17,200	1.10	
100%	\$ 3,039	\$ -	\$ -	\$ 4,500	\$ -	\$ -	0.68	
100%	\$ 9,988	\$ -	\$ -	\$ 18,950	\$ -	\$ -	0.53	
84%	\$ 316,237	\$ 62,305	\$ -	\$ 632,500	\$ -	\$ -	0.60	
88%	\$ 118,589	\$ 15,576	\$ -	\$ 158,125	\$ -	\$ 52,708	0.85	
84%	\$ 248,635	\$ 47,406	\$ -	\$ 83,417	\$ -	\$ 64,167	3.55	
84%	\$ 137,428	\$ 26,203	\$ -	\$ 70,933	\$ -	\$ 35,467	2.31	
100%	\$ 122,125	\$ -	\$ -	\$ 58,311	\$ -	\$ 44,175	2.09	
100%	\$ 9,783	\$ -	\$ -	\$ 14,796	\$ -	\$ -	0.66	
100%	\$ 36,283	\$ -	\$ -	\$ 24,087	\$ 1,204	\$ 24,087	1.43	
0%	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -		
0%	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -		
0%	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -		

ES Home	\$ 190,636	\$ 110,788	\$ -	\$ 346,500	\$ -	\$ 106,950	0.87
HVAC	\$ 1,942,963	\$ -	\$ -	\$ 2,086,100	\$ -	\$ 1,189,600	0.93
Water heat	\$ 49,310	\$ -	\$ -	\$ 47,537	\$ 1,204	\$ 24,087	1.01
Insulation	\$ 820,889	\$ 151,491	\$ -	\$ 944,975	\$ -	\$ 152,342	1.03
Appliances	\$ 131,908	\$ -	\$ -	\$ 73,107	\$ -	\$ 44,175	1.80
Res Portfolio	\$ 3,135,705	\$ 262,279	\$ -	\$ 3,498,219	\$ 1,204	\$ 1,517,154	0.97

Full EG portf Full EG portf G port alloc G port alloc G port alloc G port alloc G port alloc G port alloc

Energy only sub-TRC	Sub-UCT	Gas share of PV of EG AC	PV of NEB (pgm)	PV of CIC (pgm)	PV of NIUC	PV of incentive (pgm)	Sub-TRC	Energy only sub-TRC
0.86	2.86	\$ 167,388	\$ -	\$ 194,961	\$ -	\$ 58,488	0.86	0.86
1.03	2.38	\$ 23,248	\$ -	\$ 22,500	\$ -	\$ 9,750	1.03	1.03
0.93	1.62	\$ 1,905,071	\$ -	\$ 2,051,700	\$ -	\$ 1,172,400	0.93	0.93
1.10	2.20	\$ 37,892	\$ -	\$ 34,400	\$ -	\$ 17,200	1.10	1.10
0.68		\$ 3,039	\$ -	\$ 4,500	\$ -	\$ -	0.68	0.68
0.53		\$ 9,988	\$ -	\$ 18,950	\$ -	\$ -	0.53	0.53
0.60		\$ 316,237	\$ -	\$ 528,395	\$ -	\$ -	0.60	0.60
0.85	2.55	\$ 118,589	\$ -	\$ 139,767	\$ -	\$ 46,589	0.85	0.85
3.55	4.61	\$ 248,635	\$ -	\$ 70,059	\$ -	\$ 53,891	3.55	3.55
2.31	4.61	\$ 137,428	\$ -	\$ 59,575	\$ -	\$ 29,787	2.31	2.31
2.09	2.76	\$ 122,125	\$ -	\$ 58,311	\$ -	\$ 44,175	2.09	2.09
0.66		\$ 9,783	\$ -	\$ 14,796	\$ -	\$ -	0.66	0.66
1.43	1.43	\$ 36,283	\$ -	\$ 24,087	\$ 1,204	\$ 24,087	1.43	1.43
		\$ -	\$ -	\$ -	\$ -	\$ -		
		\$ -	\$ -	\$ -	\$ -	\$ -		
		\$ -	\$ -	\$ -	\$ -	\$ -		

0.87	2.82	\$ 190,636	\$ -	\$ 217,461	\$ -	\$ 68,238	0.88	0.88
0.93	1.63	\$ 1,942,963	\$ -	\$ 2,086,100	\$ -	\$ 1,189,600	0.93	0.93
1.01	1.95	\$ 49,310	\$ -	\$ 47,537	\$ 1,204	\$ 24,087	1.01	1.01
1.03	6.38	\$ 820,889	\$ -	\$ 797,795	\$ -	\$ 130,268	1.03	1.03
1.80	2.99	\$ 131,908	\$ -	\$ 73,107	\$ -	\$ 44,175	1.80	1.80
0.97	2.24	\$ 3,135,705	\$ -	\$ 3,222,001	\$ 1,204	\$ 1,456,368	0.97	0.97

G port alloc G port alloc Full EG portf G port alloc Full EG portf

Sub-UCT	Gas		incent/PV of		Gross Therms	% of portfolio	NTG ratio	sub-net-TRC
	% of TRC bene gas AC	% of TRC bene EG AC	gas AC	of EG AC				
2.86	100%	100%	35%	35%	21,276	4%	74%	0.86
2.38	100%	100%	42%	42%	2,955	1%	74%	1.03
1.62	100%	100%	62%	62%	304,824	59%	61%	0.93
2.20	100%	100%	45%	45%	6,063	1%	61%	1.10
	100%	100%	0%	0%	738	0%	52%	0.68
	100%	100%	0%	0%	2,426	0%	52%	0.53
	100%	100%	0%	0%	50,600	10%	64%	0.60
2.55	100%	100%	39%	39%	18,975	4%	64%	0.85
4.61	100%	100%	22%	22%	39,783	8%	64%	3.55
4.61	100%	100%	22%	22%	21,989	4%	64%	2.31
2.76	100%	100%	36%	36%	26,152	5%	35%	2.09
	100%	100%	0%	0%	3,083	1%	100%	0.66
1.43	100%	100%	66%	66%	20,646	4%	60%	1.39
					-	0%	64%	
					-	0%	60%	
					-	0%	60%	
2.79	100%	100%	36%	35%	24,231	5%	74%	0.88
1.63	100%	100%	61%	61%	310,887	60%	61%	0.93
1.95	100%	100%	49%	49%	23,810	5%	59%	0.99
6.30	100%	100%	16%	16%	131,348	25%	64%	1.03
2.99	100%	100%	33%	33%	29,234	6%	42%	1.80
2.15	100%	100%	46%	45%	519,509	100%	61%	0.97

2013 results ***

net therms	% of annualized impact likely to occur in 2013	Gross TRC benefits 2013	Gross TRC costs 2013	Gross TRC B/C 2013	Gross therms 2013	Net TRC benefits 2013	Net TRC costs 2013	Net TRC B/C 2013
15,659	100%	167,388	194,961	0.86	21,276	123,197	143,492	0.86
2,175	100%	23,248	22,500	1.03	2,955	17,111	16,560	1.03
185,943	100%	1,905,071	2,051,700	0.93	304,824	1,162,093	1,251,537	0.93
3,698	100%	37,892	34,400	1.10	6,063	23,114	20,984	1.10
384	0%	-	-	-	-	-	-	-
1,261	0%	-	-	-	-	-	-	-
32,283	0%	-	-	-	-	-	-	-
12,106	100%	118,589	139,767	0.85	18,975	75,660	89,171	0.85
25,382	75%	186,477	52,544	3.55	29,838	118,972	33,523	3.55
14,029	75%	103,071	44,681	2.31	16,492	65,759	28,506	2.31
9,153	100%	122,125	58,311	2.09	26,152	42,744	20,409	2.09
3,083	0%	-	-	-	-	-	-	-
12,388	100%	36,283	25,291	1.43	20,646	21,770	15,175	1.43
-	100%	-	-	-	-	-	-	-
-	100%	-	-	-	-	-	-	-
-	100%	-	-	-	-	-	-	-

17,834	\$	190,636	\$	217,461	0.88	24,231	\$	140,308	\$	160,052	0.88
189,641	\$	1,942,963	\$	2,086,100	0.93	310,887	\$	1,185,207	\$	1,272,521	0.93
14,033	\$	36,283	\$	25,291	1.43	20,646	\$	21,770	\$	15,175	1.43
83,800	\$	408,136	\$	236,992	1.72	65,305	\$	260,391	\$	151,201	1.72
12,236	\$	122,125	\$	58,311	2.09	26,152	\$	42,744	\$	20,409	2.09
317,543	\$	2,700,142	\$	2,624,156	1.03	447,220	\$	1,650,419	\$	1,619,357	1.02

Net therms 2013	PV of EG AC attributable to gas for 2013	G AC	NEB
15,659	\$ 167,388	\$ 167,388	\$ -
2,175	\$ 23,248	\$ 23,248	\$ -
185,943	\$ 1,905,071	\$ 1,905,071	\$ -
3,698	\$ 37,892	\$ 37,892	\$ -
-	\$ -	\$ -	\$ -
-	\$ -	\$ -	\$ -
-	\$ -	\$ -	\$ -
12,106	\$ 118,589	\$ 118,589	\$ -
19,036	\$ 186,477	\$ 186,477	\$ -
10,522	\$ 103,071	\$ 103,071	\$ -
9,153	\$ 122,125	\$ 122,125	\$ -
-	\$ -	\$ -	\$ -
12,388	\$ 36,283	\$ 36,283	\$ -
-	\$ -	\$ -	\$ -
-	\$ -	\$ -	\$ -
-	\$ -	\$ -	\$ -
17,834	\$ 190,636	\$ 190,636	\$ -
189,641	\$ 1,942,963	\$ 1,942,963	\$ -
12,388	\$ 36,283	\$ 36,283	\$ -
41,664	\$ 408,136	\$ 408,136	\$ -
9,153	\$ 122,125	\$ 122,125	\$ -
270,680	\$ 2,700,142	\$ 2,700,142	\$ -

Annualized natural gas DSM portfolio projections (6/12/12)

Scenario with fixed and variable NIUC components

	Gross thermals realized	NTG ratio	Net thermals realized	Electric incentives	Gas incentives	Net TRC benefits realized	Net sub-TRC costs	Net sub TRC B/C	Allocated (by thermals) NIUC	Total net TRC cost	Net TRC B/C ratio	Residual net TRC benefit
Site-specific	368,360	75%	276,270	\$ 433,259	\$ 1,394,146	\$ 1,503,096	\$ 1,298,722	1.16	\$ 686,595	\$ 1,985,317	0.76	\$ (482,221)
Non-res Psc clothes washers	198	87%	172	\$ 6,827	\$ 2,573	\$ 1,144	\$ 1,287	0.89	\$ 428	\$ 1,715	0.67	\$ (571)
Non-res Psc food service	18,712	87%	16,279	\$ 14,972	\$ 54,268	\$ 89,107	\$ 68,827	1.29	\$ 40,457	\$ 109,284	0.82	\$ (20,177)
Non-res Psc windows/insulation	31,307	87%	27,237	\$ 50,359	\$ 92,549	\$ 228,331	\$ 146,229	1.56	\$ 67,691	\$ 213,921	1.07	\$ 14,410
Non-res Psc non-res HVAC	132	87%	115	\$ -	\$ 293	\$ 845	\$ 501	1.69	\$ 285	\$ 786	1.07	\$ 58
Res Psc ES home	21,081	74%	15,516	\$ 38,712	\$ 68,238	\$ 92,603	\$ 160,052	0.58	\$ 38,560	\$ 198,611	0.47	\$ (106,008)
Res Psc res HVAC	270,472	61%	164,988	\$ -	\$ 1,189,600	\$ 782,237	\$ 1,272,521	0.61	\$ 410,032	\$ 1,682,553	0.46	\$ (900,316)
Res Psc water heat	17,962	59%	10,586	\$ -	\$ 24,087	\$ 14,113	\$ 14,906	0.95	\$ 26,309	\$ 41,215	0.34	\$ (27,102)
Res Psc insulation	56,815	64%	36,248	\$ 22,074	\$ 130,268	\$ 171,858	\$ 151,201	1.14	\$ 90,084	\$ 241,285	0.71	\$ (69,427)
Res Psc appliance	22,752	42%	9,523	\$ -	\$ 44,175	\$ 33,735	\$ 24,405	1.38	\$ 23,666	\$ 48,071	0.70	\$ (14,336)
NIUC associated with program												
Fixed NIUC												
Gas portfolio overall	807,791		556,934	\$ 566,203	\$ 3,000,197	\$ 2,917,068	\$ 4,522,759		\$ 1,384,108	\$ 4,522,759	0.64	\$ (1,605,691)

*** NIUC is based upon 2011 actual NIUC (from 2011 DSM Annual Report table 5) with estimated variable (with throughput) amount adjusted for reduced therm acquisition component
 Revised (from 6/11/12) estimate of fixed vs. variable components of NIUC
 NIUC allocated across program based upon net thermals
 Using natural gas AC's received from
 Corrected for VLOOKUP reference error on site-specific program
 Using res vs. non-res realization rates vs. gas portfolio realization rates
 Corrected for nominal vs. real avoided cost inputs
 Corrected to using non-res (rather than portfolio) realization rate for non-res programs

Annualized natural gas DSM portfolio projections (6/12/12)

Scenario assuming NIUC is fully variable

	Gross thermals realized	NTG ratio	Net thermals realized	Electric incentives	Gas incentives	Net TRC benefits realized	Net sub-TRC costs	Net sub TRC B/C	Allocated (by thermals) NIUC	Total net TRC cost	Net TRC B/C ratio	Residual net TRC benefit
Site-specific	368,360	75%	276,270	\$ 433,259	\$ 1,394,146	\$ 1,503,096	\$ 1,298,722	1.16	\$ 578,329	\$ 1,877,051	0.80	\$ (373,955)
Non-res Psc clothes washers	198	87%	172	\$ 6,827	\$ 2,573	\$ 1,144	\$ 1,287	0.89	\$ 361	\$ 1,647	0.69	\$ (503)
Non-res Psc food service	18,712	87%	16,279	\$ 14,972	\$ 54,268	\$ 89,107	\$ 68,827	1.29	\$ 34,078	\$ 102,904	0.87	\$ (13,798)
Non-res Psc windows/insulation	31,307	87%	27,237	\$ 50,359	\$ 92,549	\$ 228,331	\$ 146,229	1.56	\$ 57,017	\$ 203,247	1.12	\$ 25,084
Non-res Psc non-res HVAC	132	87%	115	\$ -	\$ 293	\$ 845	\$ 501	1.69	\$ 240	\$ 741	1.14	\$ 103
Res Psc ES home	21,081	74%	15,516	\$ 38,712	\$ 68,238	\$ 92,603	\$ 160,052	0.58	\$ 32,479	\$ 192,531	0.48	\$ (99,928)
Res Psc res HVAC	270,472	61%	164,988	\$ -	\$ 1,189,600	\$ 782,237	\$ 1,272,521	0.61	\$ 345,376	\$ 1,617,897	0.48	\$ (835,660)
Res Psc water heat	17,962	59%	10,586	\$ -	\$ 24,087	\$ 14,113	\$ 14,906	0.95	\$ 22,161	\$ 37,067	0.38	\$ (22,953)
Res Psc insulation	56,815	64%	36,248	\$ 22,074	\$ 130,268	\$ 171,858	\$ 151,201	1.14	\$ 75,879	\$ 227,080	0.76	\$ (55,222)
Res Psc appliance	22,752	42%	9,523	\$ -	\$ 44,175	\$ 33,735	\$ 24,405	1.38	\$ 19,934	\$ 44,339	0.76	\$ (10,604)
Total NIUC												
Gas portfolio overall	807,791		556,934	\$ 566,203	\$ 3,000,197	\$ 2,917,068	\$ 4,304,505		\$ 1,165,854	\$ 4,304,505	0.68	\$ (1,387,437)

*** NIUC is based upon 2011 actual NIUC (from 2011 DSM Annual Report table 5) adjusted for reduced therm acquisition assuming no fixed component
 Revised (from 6/11/12) estimate of fixed vs. variable components of NIUC
 NIUC allocated across program based upon net thermals
 Using natural gas AC's received from
 Corrected for VLOOKUP reference error on site-specific program
 Using res vs. non-res realization rates vs. gas portfolio realization rates
 Corrected for nominal vs. real avoided cost inputs
 Corrected to using non-res (rather than portfolio) realization rate for non-res programs

GDP deflator 1.50%

1 2 3
VLOOKUPS tom tom

Nominal (levelized) Distribution					Nominal Annual therm	Nominal Winter therm
	capacity adder	PV (yr 0) of adder	Cum PV (yr 0) of adder	GDP inflator		
1	0.009122	0.0085412	0.0085412	1.015	1 0.2728878	0.289002
2	0.009122	0.0079974	0.0165386	1.030	2 0.3664002	0.3642108
3	0.009122	0.0074882	0.0240268	1.046	3 0.4027147	0.418718
4	0.009122	0.0070114	0.0310382	1.061	4 0.4265305	0.4403632
5	0.009122	0.006565	0.0376031	1.077	5 0.4513525	0.4645184
6	0.009122	0.006147	0.0437501	1.093	6 0.477349	0.492072
7	0.009122	0.0057556	0.0495057	1.110	7 0.5090056	0.5252791
8	0.009122	0.0053891	0.0548949	1.126	8 0.5360908	0.5557266
9	0.009122	0.005046	0.0599409	1.143	9 0.5524626	0.5695816
10	0.009122	0.0047247	0.0646656	1.161	10 0.5728714	0.5911345
11	0.009122	0.0044239	0.0690896	1.178	11 0.573007	0.5935698
12	0.009122	0.0041422	0.0732318	1.196	12 0.5955645	0.6087957
13	0.009122	0.0038785	0.0771103	1.214	13 0.5938371	0.6126668
14	0.009122	0.0036316	0.0807419	1.232	14 0.6076653	0.6211788
15	0.009122	0.0034003	0.0841422	1.250	15 0.6296545	0.6525036
16	0.009122	0.0031838	0.087326	1.269	16 0.6340305	0.661209
17	0.009122	0.0029811	0.0903071	1.288	17 0.6456398	0.6678625
18	0.009122	0.0027913	0.0930984	1.307	18 0.6599085	0.6821708
19	0.009122	0.0026136	0.095712	1.327	19 0.668804	0.692137
20	0.009122	0.0024472	0.0981592	1.347	20 0.694141	0.7194005
21	0.009122	0.0022914	0.1004506	1.367	21 0.7078102	0.7335814
22	0.009122	0.0021455	0.102596	1.388	22 0.7217485	0.7480418
23	0.009122	0.0020089	0.1046049	1.408	23 0.7359613	0.7627873
24	0.009122	0.001881	0.1064859	1.430	24 0.750454	0.7778234
25	0.009122	0.0017612	0.1082471	1.451	25 0.765232	0.7931559
26	0.009122	0.0016491	0.1098961	1.473	26 0.7803011	0.8087907
27	0.009122	0.0015441	0.1114402	1.495	27 0.7956669	0.8247336
28	0.009122	0.0014458	0.1128859	1.517	28 0.8113353	0.8409908
29	0.009122	0.0013537	0.1142396	1.540	29 0.8273123	0.8575685
30	0.009122	0.0012675	0.1155072	1.563	30 0.8436039	0.874473
31	0.009122	0.0011868	0.116694	1.587	31 0.8602163	0.8917107
32	0.009122	0.0011112	0.1178052	1.610	32 0.8771558	0.9092882
33	0.009122	0.0010405	0.1188457	1.634	33 0.8944289	0.9272121
34	0.009122	0.0009742	0.1198199	1.659	34 0.9120421	0.9454894
35	0.009122	0.0009122	0.1207322	1.684	35 0.9300022	0.964127
36	0.009122	0.0008541	0.1215863	1.709	36 0.948316	0.9831319
37	0.009122	0.0007997	0.122386	1.735	37 0.9669904	1.0025115
38	0.009122	0.0007488	0.1231349	1.761	38 0.9860325	1.0222731
39	0.009122	0.0007012	0.123836	1.787	39 1.0054497	1.0424242
40	0.009122	0.0006565	0.1244925	1.814	40 1.0252492	1.0629726
41	0.009122	0.0006147	0.1251072	1.841	41 1.0454385	1.083926
42	0.009122	0.0005756	0.1256828	1.869	42 1.0660255	1.1052924
43	0.009122	0.0005389	0.1262217	1.897	43 1.0870178	1.1270801
44	0.009122	0.0005046	0.1267263	1.925	44 1.1084236	1.1492972
45	0.009122	0.0004725	0.1271988	1.954	45 1.1302509	1.1719522

46	0.009122	0.0004424	0.1276412	1.984
47	0.009122	0.0004142	0.1280554	2.013
48	0.009122	0.0003879	0.1284433	2.043
49	0.009122	0.0003632	0.1288065	2.074
50	0.009122	0.00034	0.1291465	2.105

46	1.1525079	1.1950538
47	1.1752033	1.2186108
48	1.1983456	1.2426322
49	1.2219437	1.2671271
50	1.2460064	1.2921048

Kelly Irvine annual AC's re
Tom Pardee annual and v
From DFIC v.3

6.0605 20 year annual therm
6.2497 20 year winter therm
0.7388 20 year kWh

Carbon costs (not includ

\$ 0.052 \$/therm lev
20 measure lif
6.80% discount ra
\$0.56 PV
9.23% increase in
8.95% increase in

11.7 lbs per ther
\$ 8.90 per ton of C

0.00585 tons per th
\$ 0.052 \$ per therm
20 measure lif
6.80% discount ra
\$0.56 PV

Kelly Irvine, phone conve

Calculation below is to de

2013	1
2014	2
2015	3
2016	4
2017	5
2018	6
2019	7

0.009122 per therm di
6.80%
20

\$0.0982 PV for 20 ye
1.6% Increase abc
1.6% Increase abc

0.068

For graphs

EOY discount of Annual therm	EOY discount of Winter therm	Cum EOY PV, Annual therm	Cum EOY PV, Winter therm	Nominal Cum EOY PV, Annual therm + 10% DSM pref and dist adder	Nominal Cum EOY PV, Winter therm + 10% DSM pref and dist adder	Electric cum PV + 10% pref	
0.2555129	0.2706011	0.2555129	0.2706011	0.2905	0.3071	0.0586	1
0.3212279	0.3193084	0.5767408	0.5899095	0.6526	0.6671	0.1116	2
0.3305854	0.3437224	0.9073262	0.9336319	1.0245	1.0534	0.1612	3
0.3278424	0.3384746	1.2351685	1.2721065	1.3928	1.4335	0.2037	4
0.3248326	0.3343079	1.5600011	1.6064144	1.7574	1.8084	0.2433	5
0.3216685	0.3315898	1.8816696	1.9380042	2.1180	2.1799	0.2811	6
0.3211617	0.3314296	2.2028314	2.2694338	2.4776	2.5508	0.3171	7
0.3167148	0.3283153	2.5195461	2.5977491	2.8319	2.9179	0.3550	8
0.3056058	0.3150755	2.8251519	2.9128246	3.1736	3.2700	0.3923	9
0.2967185	0.3061778	3.1218705	3.2190025	3.5052	3.6120	0.4278	10
0.2778921	0.2878644	3.3997625	3.5068669	3.8157	3.9336	0.4631	11
0.2704418	0.27645	3.6702043	3.7833169	4.1178	4.2422	0.4974	12
0.2524882	0.2604942	3.9226925	4.0438111	4.3998	4.5330	0.5309	13
0.2419173	0.2472972	4.1646097	4.2911082	4.6699	4.8090	0.5629	14
0.234711	0.2432283	4.3993208	4.5343365	4.9318	5.0803	0.5946	15
0.2212942	0.2307803	4.620615	4.7651168	5.1787	5.3377	0.6250	16
0.2109983	0.2182608	4.8316133	4.9833776	5.4141	5.5811	0.6555	17
0.2019301	0.2087424	5.0335434	5.19212	5.6393	5.8137	0.6847	18
0.1916219	0.1983071	5.2251653	5.3904271	5.8530	6.0348	0.7121	19
0.1862184	0.1929948	5.4113837	5.5834219	6.0605	6.2497	0.7388	20
0.1777954	0.1842689	5.5891791	5.7676908	6.2586	6.4550	0.7646	21
0.1697533	0.1759375	5.7589325	5.9436283	6.4477	6.6508	0.7895	22
0.162075	0.1679827	5.9210075	6.111611	6.6282	6.8378	0.8136	23
0.1547441	0.1603877	6.0757516	6.2719987	6.8005	7.0163	0.8368	24
0.1477447	0.153136	6.2234962	6.4251346	6.9649	7.1867	0.8592	25
0.1410619	0.1462122	6.3645581	6.5713468	7.1219	7.3494	0.8809	26
0.1346814	0.1396014	6.4992395	6.7109483	7.2717	7.5046	0.9019	27
0.1285894	0.1332896	6.6278289	6.8442378	7.4148	7.6528	0.9221	28
0.1227731	0.1272631	6.750602	6.9715009	7.5513	7.7943	0.9416	29
0.1172198	0.1215091	6.8678218	7.09301	7.6817	7.9294	0.9605	30
0.1119177	0.1160153	6.9797395	7.2090253	7.8061	8.0583	0.9777	31
0.1068554	0.1107698	7.086595	7.3197951	7.9248	8.1814	0.9963	32
0.1020222	0.1057615	7.1886171	7.4255567	8.0382	8.2988	1.0134	33
0.0974075	0.1009797	7.2860246	7.5265364	8.1464	8.4110	1.0298	34
0.0930015	0.0964141	7.3790261	7.6229504	8.2497	8.5181	1.0457	35
0.0887949	0.0920549	7.467821	7.7150053	8.3483	8.6203	1.0610	36
0.0847785	0.0878927	7.5525995	7.802898	8.4425	8.7178	1.0758	37
0.0809438	0.0839188	7.6335434	7.8868168	8.5323	8.8109	1.0901	38
0.0772826	0.0801246	7.7108259	7.9669414	8.6181	8.8999	1.1039	39
0.0737869	0.0765019	7.7846128	8.0434433	8.7000	8.9847	1.1173	40
0.0704494	0.0730429	7.8550622	8.1164862	8.7782	9.0658	1.1173	41
0.0672628	0.0697404	7.922325	8.1862266	8.8528	9.1431	1.1173	42
0.0642204	0.0665872	7.9865454	8.2528139	8.9240	9.2169	1.1173	43
0.0613156	0.0635766	8.0478609	8.3163904	8.9920	9.2874	1.1173	44
0.0585421	0.0607021	8.106403	8.3770925	9.0570	9.3547	1.1173	45

0.0558941	0.0579575	8.1622972	8.43505	9.1189	9.4190	<i>1.1173</i>	46
0.0533659	0.0553371	8.2156631	8.4903871	9.1781	9.4803	<i>1.1173</i>	47
0.0509521	0.0528351	8.2666152	8.5432222	9.2346	9.5388	<i>1.1173</i>	48
0.0486474	0.0504462	8.3152626	8.5936684	9.2885	9.5947	<i>1.1173</i>	49
0.046447	0.0481654	8.3617096	8.6418338	9.3399	9.6481	<i>1.1173</i>	50

rec'd 5/25/12. Extrapolated winter AC's based upon DFIC v.3 difference between winter and annual AC's
winter AC's rec'd 6/8/12

per mMBTU As a % of electric

\$ 60.60	28%
\$ 62.50	29%
\$ 216.47	100%

used in the calculations above)

levelized cost

electricity

the annual gas avoided cost (including 10% adder)
the winter gas avoided cost (including 10% adder)

therm
CO2 (nominal fixed value over measure life)

therm
1
electricity

on 6/22/12 around 8:15 AM: Carbon is in the commodity avoided cost for 2020 and beyond at \$7 a ton. It's expected to determine the impact of adding John Lyons \$0.52/Dth to the avoided cost for the first seven years (2013 to 2019 incl

6.80%

levelized at EOY PV EOY cum PV

\$ 0.052	0.048689	
\$ 0.052	0.045589	
\$ 0.052	0.042686	
\$ 0.052	0.039969	
\$ 0.052	0.037424	
\$ 0.052	0.035041	
\$ 0.052	0.03281	0.282208 cum PV of the carbon adder for the first seven years
		6.060497 PV of 20 year therm, with 10% adder, annual
		6.249739 PV of 20 year therm, with 10% adder, winter

4.7% % adder to bring 2013-2019 carbon cost into gas AC (including 10% preferen
4.5% % adder to bring 2013-2019 carbon cost into gas AC (including 10% preferen

distribution capacity adder per Tara and Joe's "2009 Long Run Incremental Cost Study"

ars

ive cum PV for 20 year therm, annual load shape

ive cum PV for 20 year therm, winter load shape

<u>Real Kelly</u>	<u>Real Kelly</u>	<u>Real Tom</u>	<u>Real Tom</u>	<u>Real</u> Projected Kelly Annual AC	<u>Real</u> Projected estimated Kelly AC	<u>Real</u> Projected Tom annual AC	<u>Real</u> Projected Tom winter AC
Annual AC	winter AC	annual AC	winter AC	Annual AC	Kelly AC	AC	AC
0.2777809	0.3058141	0.2688549	0.284731				
0.3397459	0.3781745	0.3556507	0.3535255				
0.3656577	0.4072812	0.3851229	0.4004271				
0.3750057	0.4164904	0.4018703	0.4149033				
0.3756361	0.4167555	0.4189726	0.431194				
0.3759872	0.4167645	0.4365558	0.4500206				
0.388218	0.429701	0.4586277	0.4732905				
0.3989049	0.4410413	0.4758938	0.4933247				
0.4078486	0.4507349	0.4831795	0.4981516				
0.4240105	0.4687792	0.4936246	0.5093612				
0.4408417	0.4873521	0.4864447	0.5039011				
0.4556576	0.5034895	0.4981226	0.5091891				
0.4712012	0.5205017	0.4893378	0.504854				
0.4837933	0.5342562	0.4933326	0.5043036				
0.5029715	0.5552334	0.5036301	0.521906				
0.5195876	0.5733619	0.4996357	0.5210532				
0.5375241	0.5929523	0.5012652	0.5185186				
0.5564396	0.61363	0.5047716	0.5218004				
0.574469	0.6333454	0.5040157	0.5215996				
0.5715088	0.6299402	0.5153792	0.5341336	0.5715088	0.6299402	0.5153792	0.5341336
				0.5862986	0.646047	0.5177617	0.5366133
				0.6014711	0.6625656	0.5201552	0.5391045
				0.6170362	0.6795065	0.5225598	0.5416072
				0.6330042	0.6968806	0.5249755	0.5441216
				0.6493853	0.7146989	0.5274024	0.5466477
				0.6661904	0.7329728	0.5298405	0.5491855
				0.6834304	0.751714	0.5322898	0.551735
				0.7011165	0.7709344	0.5347505	0.5542964
				0.7192603	0.7906461	0.5372226	0.5568697
				0.7378737	0.8108619	0.5397061	0.559455
				0.7569687	0.8315946	0.542201	0.5620522
				0.7765579	0.8528574	0.5447075	0.5646615
				0.796654	0.8746639	0.5472256	0.5672829
				0.8172701	0.8970279	0.5497554	0.5699165
				0.8384198	0.9199637	0.5522968	0.5725623
				0.8601168	0.943486	0.55485	0.5752204
				0.8823753	0.9676097	0.5574149	0.5778908
				0.9052098	0.9923502	0.5599918	0.5805737
				0.9286352	1.0177233	0.5625805	0.5832689
				0.9526669	1.0437452	0.5651812	0.5859767
				0.9773204	1.0704324	0.567794	0.5886971
				1.002612	1.0978019	0.5704188	0.5914301
				1.028558	1.1258713	0.5730557	0.5941758
				1.0551755	1.1546584	0.5757049	0.5969342
				1.0824818	1.1841815	0.5783662	0.5997055

1.1104947	1.2144595	0.5810399	0.6024896
1.1392326	1.2455116	0.583726	0.6052866
1.1687142	1.2773577	0.5864245	0.6080966
1.1989587	1.3100181	0.5891354	0.6109197
1.2299859	1.3435136	0.5918589	0.6137558

pected to be a monetary penalty or otherwise incorporated into the commodity cost.

usive)

nce), annual therm
ce), winter therm

Kelly's Acs

0.068

	<u>Real Kelly</u>	<u>Real Kelly</u>	<u>Real Kelly</u>	<u>Real Kelly</u>	<u>Real Kelly</u>	<u>Real Kelly</u>
	extrapolate	PV of	PV of	extrapolate	cum PV of	cum PV of
	d winter AC	annual AC	annual AC	d winter AC	annual AC	d winter AC
Annual AC	d winter AC	annual AC	annual AC	d winter AC	annual AC	d winter AC
1	0.2777809	0.3058141	0.2600945	0.2863428	0.2600945	0.2863428
2	0.3397459	0.3781745	0.2978597	0.3315506	0.5579542	0.6178933
3	0.3656577	0.4072812	0.3001656	0.3343341	0.8581198	0.9522274
4	0.3750057	0.4164904	0.2882391	0.3201253	1.1463589	1.2723527
5	0.3756361	0.4167555	0.2703404	0.2999336	1.4166993	1.5722862
6	0.3759872	0.4167645	0.2533644	0.2808427	1.6700637	1.853129
7	0.388218	0.429701	0.2449497	0.2711238	1.9150134	2.1242527
8	0.3989049	0.4410413	0.2356673	0.2605609	2.1506807	2.3848136
9	0.4078486	0.4507349	0.2256096	0.2493331	2.3762903	2.6341467
10	0.4240105	0.4687792	0.219616	0.242804	2.5959064	2.8769507
11	0.4408417	0.4873521	0.2137956	0.2363519	2.809702	3.1133026
12	0.4556576	0.5034895	0.206911	0.2286312	3.016613	3.3419337
13	0.4712012	0.5205017	0.2003457	0.2213074	3.2169588	3.5632411
14	0.4837933	0.5342562	0.1926027	0.2126924	3.4095614	3.7759335
15	0.5029715	0.5552334	0.1874885	0.2069697	3.5970499	3.9829032
16	0.5195876	0.5733619	0.1813505	0.2001192	3.7784004	4.1830224
17	0.5375241	0.5929523	0.1756656	0.1937798	3.954066	4.3768022
18	0.5564396	0.61363	0.170269	0.1877691	4.1243349	4.5645713
19	0.574469	0.6333454	0.1645935	0.1814625	4.2889285	4.7460337
20	0.5715088	0.6299402	0.1533197	0.1689952	4.4422481	4.9150289
21	0.5862986	0.646047	0.1472728	0.162281	4.589521	5.07731
22	0.6014711	0.6625656	0.1414644	0.1558337	4.7309854	5.2331436
23	0.6170362	0.6795065	0.1358851	0.1496424	4.8668705	5.3827861
24	0.6330042	0.6968806	0.1305258	0.1436972	4.9973963	5.5264833
25	0.6493853	0.7146989	0.1253779	0.1379882	5.1227743	5.6644714
26	0.6661904	0.7329728	0.1204331	0.1325059	5.2432073	5.7969774
27	0.6834304	0.751714	0.1156832	0.1272415	5.3588906	5.9242189
28	0.7011165	0.7709344	0.1111207	0.1221862	5.4700113	6.0464051
29	0.7192603	0.7906461	0.1067382	0.1173318	5.5767495	6.1637369
30	0.7378737	0.8108619	0.1025285	0.1126703	5.679278	6.2764072
31	0.7569687	0.8315946	0.0984848	0.1081939	5.7777627	6.3846011
32	0.7765579	0.8528574	0.0946006	0.1038954	5.8723633	6.4884965
33	0.796654	0.8746639	0.0908696	0.0997677	5.9632328	6.5882642
34	0.8172701	0.8970279	0.0872857	0.0958039	6.0505185	6.6840681
35	0.8384198	0.9199637	0.0838432	0.0919977	6.1343617	6.7760658
36	0.8601168	0.943486	0.0805364	0.0883426	6.2148981	6.8644084
37	0.8823753	0.9676097	0.0773601	0.0848328	6.2922582	6.9492413
38	0.9052098	0.9923502	0.074309	0.0814624	6.3665673	7.0307037
39	0.9286352	1.0177233	0.0713783	0.078226	6.4379456	7.1089296
40	0.9526669	1.0437452	0.0685632	0.0751181	6.5065088	7.1840477
41	0.9773204	1.0704324	0.0658591	0.0721336	6.5723678	7.2561813
42	1.002612	1.0978019	0.0632616	0.0692678	6.6356295	7.3254491
43	1.028558	1.1258713	0.0607666	0.0665158	6.696396	7.391965
44	1.0551755	1.1546584	0.05837	0.0638732	6.754766	7.4558381
45	1.0824818	1.1841815	0.0560679	0.0613355	6.8108339	7.5171736

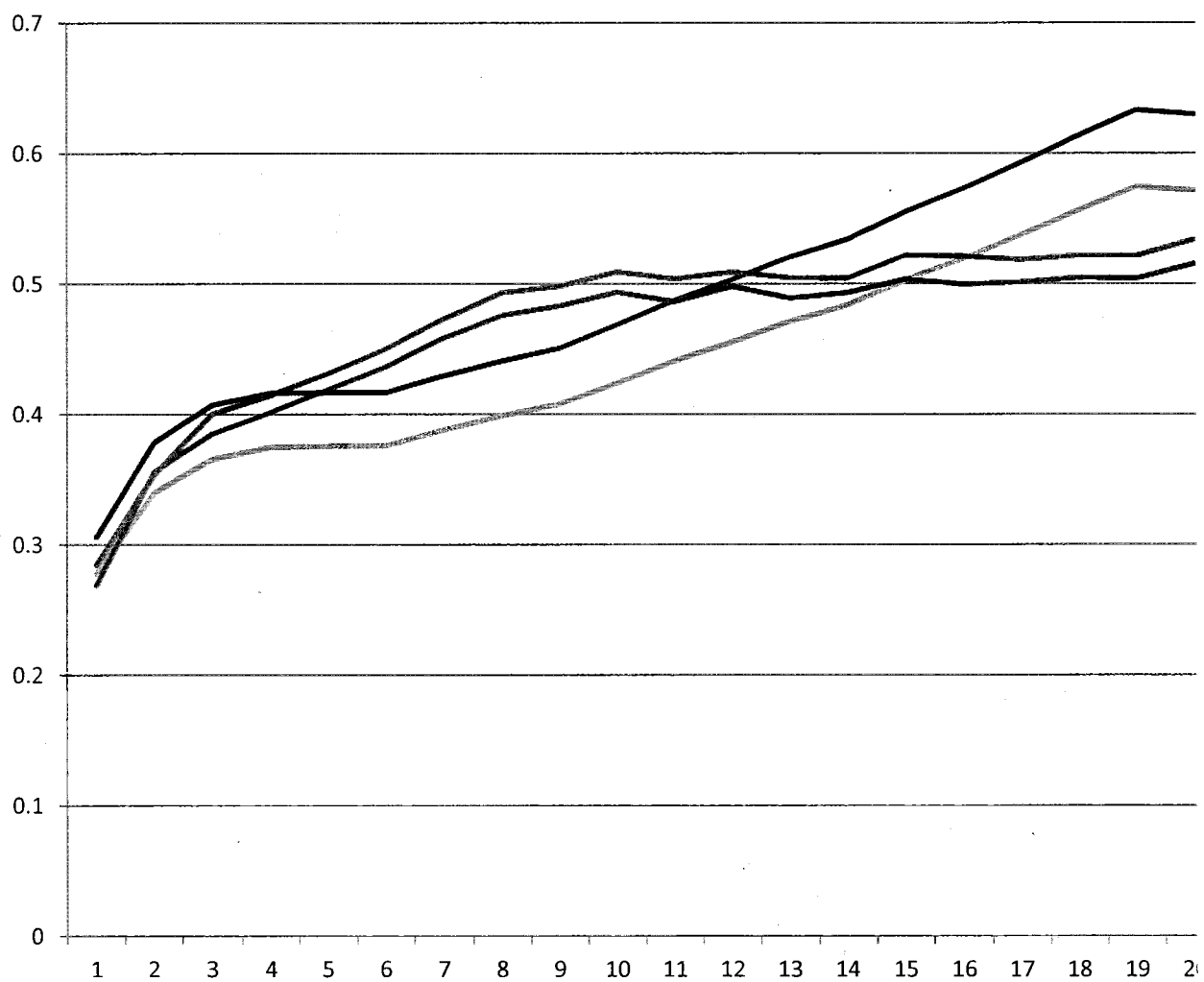
46	1.1104947	1.2144595	0.0538566	0.0588987	6.8646905	7.5760723
47	1.1392326	1.2455116	0.0517325	0.0565586	6.916423	7.6326309
48	1.1687142	1.2773577	0.0496922	0.0543116	6.9661152	7.6869425
49	1.1989587	1.3100181	0.0477324	0.0521538	7.0138476	7.7390963
50	1.2299859	1.3435136	0.0458498	0.0500817	7.0596974	7.789178

Tom's Acs

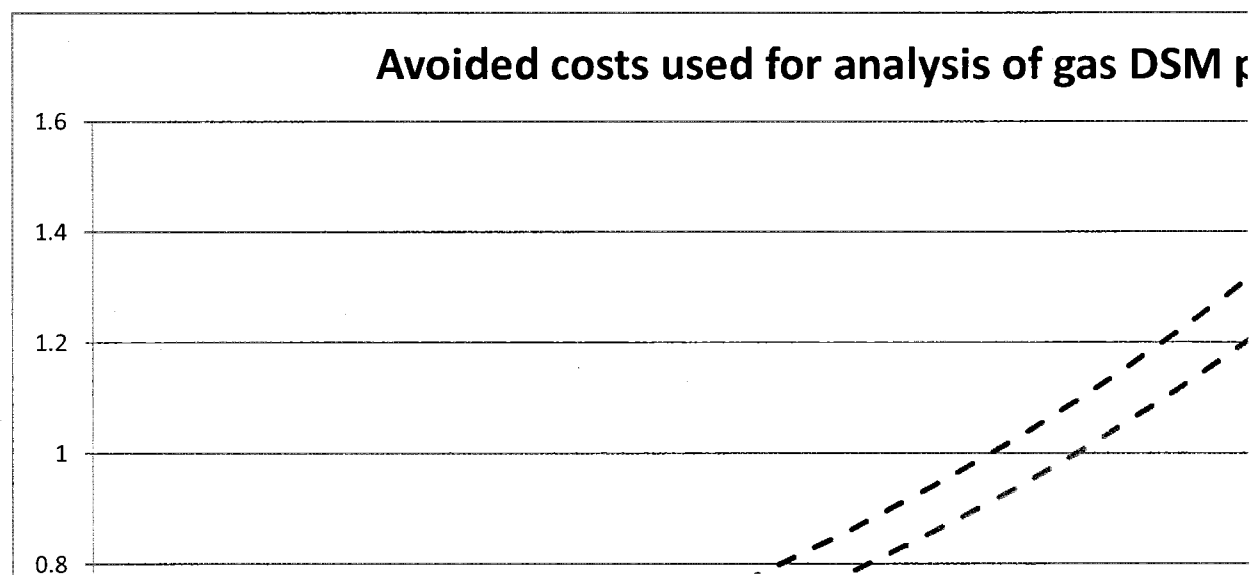
	<u>Real Tom</u>	<u>Real Tom</u>	<u>Real Tom</u>	<u>Real Tom</u>	<u>Real Tom</u>	<u>Real Tom</u>
	annual AC	winter AC	PV of annual AC	PV of winter AC	cum PV of annual AC	cum PV of winter AC
1	0.2688549	0.284731	0.2517368	0.2666021	0.2517368	0.2666021
2	0.3556507	0.3535255	0.3118036	0.3099405	0.5635404	0.5765426
3	0.3851229	0.4004271	0.3161445	0.3287076	0.8796849	0.9052501
4	0.4018703	0.4149033	0.3088879	0.3189054	1.1885728	1.2241555
5	0.4189726	0.431194	0.3015292	0.3103248	1.490102	1.5344803
6	0.4365558	0.4500206	0.2941794	0.3032528	1.7842814	1.8377331
7	0.4586277	0.4732905	0.2893753	0.298627	2.0736567	2.1363601
8	0.4758938	0.4933247	0.2811512	0.2914492	2.354808	2.4278093
9	0.4831795	0.4981516	0.2672805	0.2755626	2.6220884	2.7033719
10	0.4936246	0.5093612	0.2556726	0.2638234	2.8777611	2.9671953
11	0.4864447	0.5039011	0.2359118	0.2443777	3.1136729	3.2115729
12	0.4981226	0.5091891	0.2261941	0.2312193	3.339867	3.4427922
13	0.4893378	0.504854	0.2080571	0.2146543	3.547924	3.6574465
14	0.4933326	0.5043036	0.1964004	0.200768	3.7443244	3.8582145
15	0.5036301	0.521906	0.187734	0.1945465	3.9320584	4.052761
16	0.4996357	0.5210532	0.1743867	0.181862	4.1064451	4.2346231
17	0.5012652	0.5185186	0.163816	0.1694545	4.2702611	4.4040775
18	0.5047716	0.5218004	0.1544587	0.1596695	4.4247198	4.563747
19	0.5040157	0.5215996	0.1444077	0.1494457	4.5691274	4.7131927
20	0.5153792	0.5341336	0.1382617	0.143293	4.7073891	4.8564857
21	0.5177617	0.5366133	0.130057	0.1347923	4.8374461	4.991278
22	0.5201552	0.5391045	0.1223391	0.1267959	4.9597852	5.1180739
23	0.5225598	0.5416072	0.1150793	0.119274	5.0748645	5.2373479
24	0.5249755	0.5441216	0.1082503	0.1121982	5.1831148	5.3495461
25	0.5274024	0.5466477	0.1018265	0.1055422	5.2849413	5.4550883
26	0.5298405	0.5491855	0.0957839	0.0992811	5.3807252	5.5543694
27	0.5322898	0.551735	0.0900999	0.0933914	5.4708251	5.6477607
28	0.5347505	0.5542964	0.0847532	0.0878511	5.5555783	5.7356118
29	0.5372226	0.5568697	0.0797238	0.0826394	5.6353021	5.8182512
30	0.5397061	0.559455	0.0749928	0.077737	5.7102949	5.8959882
31	0.542201	0.5620522	0.0705426	0.0731253	5.7808375	5.9691135
32	0.5447075	0.5646615	0.0663565	0.0687873	5.847194	6.0379008
33	0.5472256	0.5672829	0.0624188	0.0647066	5.9096127	6.1026074
34	0.5497554	0.5699165	0.0587147	0.0608679	5.9683274	6.1634753
35	0.5522968	0.5725623	0.0552305	0.057257	6.0235579	6.2207324
36	0.55485	0.5752204	0.051953	0.0538604	6.0755109	6.2745927
37	0.5574149	0.5778908	0.04887	0.0506652	6.1243809	6.3252579
38	0.5599918	0.5805737	0.04597	0.0476595	6.1703508	6.3729174
39	0.5625805	0.5832689	0.043242	0.0448322	6.2135928	6.4177496
40	0.5651812	0.5859767	0.0406759	0.0421726	6.2542688	6.4599222
41	0.567794	0.5886971	0.0382622	0.0396708	6.2925309	6.4995929
42	0.5704188	0.5914301	0.0359916	0.0373174	6.3285225	6.5369103
43	0.5730557	0.5941758	0.0338558	0.0351036	6.3623783	6.5720138
44	0.5757049	0.5969342	0.0318467	0.0330211	6.394225	6.6050349
45	0.5783662	0.5997055	0.0299569	0.0310622	6.4241819	6.6360971

46	0.5810399	0.6024896	0.0281792	0.0292194	6.4523611	6.6653165
47	0.583726	0.6052866	0.026507	0.027486	6.4788681	6.6928026
48	0.5864245	0.6080966	0.024934	0.0258555	6.5038021	6.718658
49	0.5891354	0.6109197	0.0234544	0.0243216	6.5272564	6.7429797
50	0.5918589	0.6137558	0.0220625	0.0228788	6.549319	6.7658585

Avoided costs used for analysis of gas DSM p



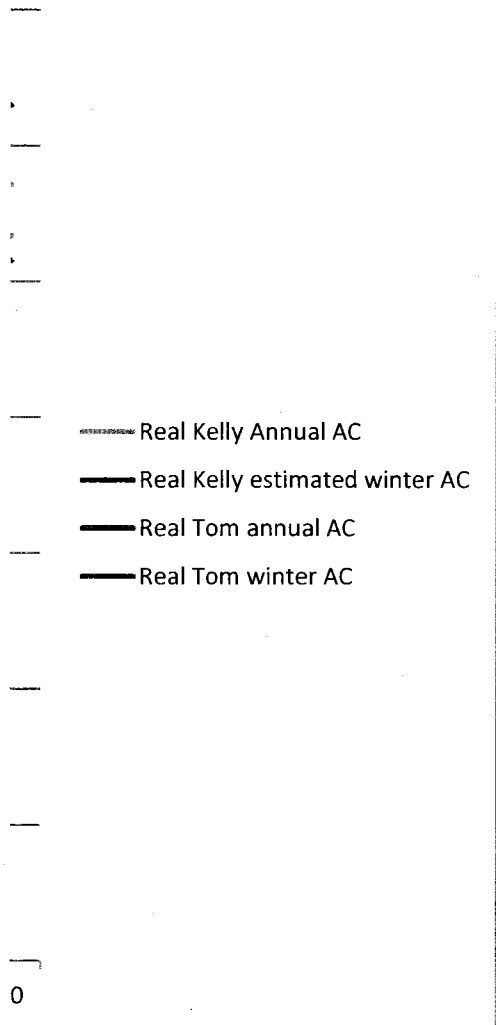
Avoided costs used for analysis of gas DSM p



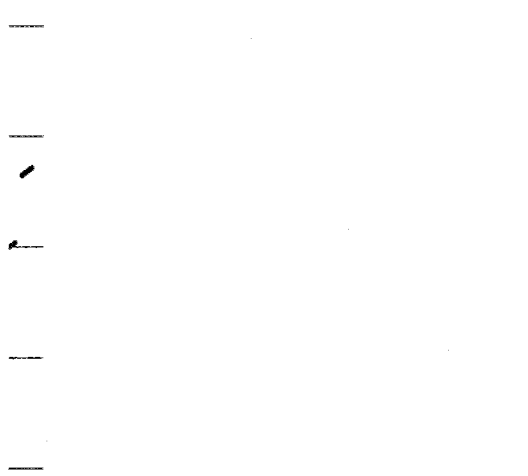
6.80%

1.50%

Portfolio



Portfolio



Year	Real annual AC	Real winter AC	Nominal annual AC
1	\$ 0.2689	\$ 0.2847	\$ 0.2729
2	\$ 0.3557	\$ 0.3535	\$ 0.3664
3	\$ 0.3851	\$ 0.4004	\$ 0.4027
4	\$ 0.4019	\$ 0.4149	\$ 0.4265
5	\$ 0.4190	\$ 0.4312	\$ 0.4514
6	\$ 0.4366	\$ 0.4500	\$ 0.4773
7	\$ 0.4586	\$ 0.4733	\$ 0.5090
8	\$ 0.4759	\$ 0.4933	\$ 0.5361
9	\$ 0.4832	\$ 0.4982	\$ 0.5525
10	\$ 0.4936	\$ 0.5094	\$ 0.5729
11	\$ 0.4864	\$ 0.5039	\$ 0.5730
12	\$ 0.4981	\$ 0.5092	\$ 0.5956
13	\$ 0.4893	\$ 0.5049	\$ 0.5938
14	\$ 0.4933	\$ 0.5043	\$ 0.6077
15	\$ 0.5036	\$ 0.5219	\$ 0.6297
16	\$ 0.4996	\$ 0.5211	\$ 0.6340
17	\$ 0.5013	\$ 0.5185	\$ 0.6456
18	\$ 0.5048	\$ 0.5218	\$ 0.6599
19	\$ 0.5040	\$ 0.5216	\$ 0.6688
20	\$ 0.5154	\$ 0.5341	\$ 0.6941
21			\$ 0.7078
22			\$ 0.7217
23			\$ 0.7360
24			\$ 0.7505
25			\$ 0.7652
26			\$ 0.7803
27			\$ 0.7957
28			\$ 0.8113
29			\$ 0.8273
30			\$ 0.8436
31			\$ 0.8602
32			\$ 0.8772
33			\$ 0.8944
34			\$ 0.9120
35			\$ 0.9300
36			\$ 0.9483
37			\$ 0.9670
38			\$ 0.9860
39			\$ 1.0054
40			\$ 1.0252
41			\$ 1.0454
42			\$ 1.0660
43			\$ 1.0870
44			\$ 1.1084
45			\$ 1.1303

—

Real Kelly Annual AC

— Real Kelly estimated winter AC

—

Real Tom annual AC

— Real Tom winter AC

—

- - Real Projected Kelly Annual AC

- - Real Projected estimated Kelly
AC

9

Nominal discount rate

GDP deflator

			Levelized 20					110% of cum
	Nominal	Cum PV of	Cum PV of	yr.	Cumulative	Cum PV of	Cum PV of	PV of annual
	winter AC	annual therm AC	winter therm AC	distribution capacity adder	PV of dist adder	annual therm w dist adder	winter therm w dist adder	therm w dist adder
\$	0.2890	\$ 0.2555	\$ 0.2706	\$ 0.0091	\$ 0.0085	\$ 0.2641	\$ 0.2791	\$ 0.2905
\$	0.3642	\$ 0.5767	\$ 0.5899	\$ 0.0091	\$ 0.0165	\$ 0.5933	\$ 0.6064	\$ 0.6526
\$	0.4187	\$ 0.9073	\$ 0.9336	\$ 0.0091	\$ 0.0240	\$ 0.9314	\$ 0.9577	\$ 1.0245
\$	0.4404	\$ 1.2352	\$ 1.2721	\$ 0.0091	\$ 0.0310	\$ 1.2662	\$ 1.3031	\$ 1.3928
\$	0.4645	\$ 1.5600	\$ 1.6064	\$ 0.0091	\$ 0.0376	\$ 1.5976	\$ 1.6440	\$ 1.7574
\$	0.4921	\$ 1.8817	\$ 1.9380	\$ 0.0091	\$ 0.0438	\$ 1.9254	\$ 1.9818	\$ 2.1180
\$	0.5253	\$ 2.2028	\$ 2.2694	\$ 0.0091	\$ 0.0495	\$ 2.2523	\$ 2.3189	\$ 2.4776
\$	0.5557	\$ 2.5195	\$ 2.5977	\$ 0.0091	\$ 0.0549	\$ 2.5744	\$ 2.6526	\$ 2.8319
\$	0.5696	\$ 2.8252	\$ 2.9128	\$ 0.0091	\$ 0.0599	\$ 2.8851	\$ 2.9728	\$ 3.1736
\$	0.5911	\$ 3.1219	\$ 3.2190	\$ 0.0091	\$ 0.0647	\$ 3.1865	\$ 3.2837	\$ 3.5052
\$	0.5936	\$ 3.3998	\$ 3.5069	\$ 0.0091	\$ 0.0691	\$ 3.4689	\$ 3.5760	\$ 3.8157
\$	0.6088	\$ 3.6702	\$ 3.7833	\$ 0.0091	\$ 0.0732	\$ 3.7434	\$ 3.8565	\$ 4.1178
\$	0.6127	\$ 3.9227	\$ 4.0438	\$ 0.0091	\$ 0.0771	\$ 3.9998	\$ 4.1209	\$ 4.3998
\$	0.6212	\$ 4.1646	\$ 4.2911	\$ 0.0091	\$ 0.0807	\$ 4.2454	\$ 4.3719	\$ 4.6699
\$	0.6525	\$ 4.3993	\$ 4.5343	\$ 0.0091	\$ 0.0841	\$ 4.4835	\$ 4.6185	\$ 4.9318
\$	0.6612	\$ 4.6206	\$ 4.7651	\$ 0.0091	\$ 0.0873	\$ 4.7079	\$ 4.8524	\$ 5.1787
\$	0.6679	\$ 4.8316	\$ 4.9834	\$ 0.0091	\$ 0.0903	\$ 4.9219	\$ 5.0737	\$ 5.4141
\$	0.6822	\$ 5.0335	\$ 5.1921	\$ 0.0091	\$ 0.0931	\$ 5.1266	\$ 5.2852	\$ 5.6393
\$	0.6921	\$ 5.2252	\$ 5.3904	\$ 0.0091	\$ 0.0957	\$ 5.3209	\$ 5.4861	\$ 5.8530
\$	0.7194	\$ 5.4114	\$ 5.5834	\$ 0.0091	\$ 0.0982	\$ 5.5095	\$ 5.6816	\$ 6.0605
\$	0.7336	\$ 5.5892	\$ 5.7677	\$ 0.0091	\$ 0.1005	\$ 5.6896	\$ 5.8681	\$ 6.2586
\$	0.7480	\$ 5.7589	\$ 5.9436	\$ 0.0091	\$ 0.1026	\$ 5.8615	\$ 6.0462	\$ 6.4477
\$	0.7628	\$ 5.9210	\$ 6.1116	\$ 0.0091	\$ 0.1046	\$ 6.0256	\$ 6.2162	\$ 6.6282
\$	0.7778	\$ 6.0758	\$ 6.2720	\$ 0.0091	\$ 0.1065	\$ 6.1822	\$ 6.3785	\$ 6.8005
\$	0.7932	\$ 6.2235	\$ 6.4251	\$ 0.0091	\$ 0.1082	\$ 6.3317	\$ 6.5334	\$ 6.9649
\$	0.8088	\$ 6.3646	\$ 6.5713	\$ 0.0091	\$ 0.1099	\$ 6.4745	\$ 6.6812	\$ 7.1219
\$	0.8247	\$ 6.4992	\$ 6.7109	\$ 0.0091	\$ 0.1114	\$ 6.6107	\$ 6.8224	\$ 7.2717
\$	0.8410	\$ 6.6278	\$ 6.8442	\$ 0.0091	\$ 0.1129	\$ 6.7407	\$ 6.9571	\$ 7.4148
\$	0.8576	\$ 6.7506	\$ 6.9715	\$ 0.0091	\$ 0.1142	\$ 6.8648	\$ 7.0857	\$ 7.5513
\$	0.8745	\$ 6.8678	\$ 7.0930	\$ 0.0091	\$ 0.1155	\$ 6.9833	\$ 7.2085	\$ 7.6817
\$	0.8917	\$ 6.9797	\$ 7.2090	\$ 0.0091	\$ 0.1167	\$ 7.0964	\$ 7.3257	\$ 7.8061
\$	0.9093	\$ 7.0866	\$ 7.3198	\$ 0.0091	\$ 0.1178	\$ 7.2044	\$ 7.4376	\$ 7.9248
\$	0.9272	\$ 7.1886	\$ 7.4256	\$ 0.0091	\$ 0.1188	\$ 7.3075	\$ 7.5444	\$ 8.0382
\$	0.9455	\$ 7.2860	\$ 7.5265	\$ 0.0091	\$ 0.1198	\$ 7.4058	\$ 7.6464	\$ 8.1464
\$	0.9641	\$ 7.3790	\$ 7.6230	\$ 0.0091	\$ 0.1207	\$ 7.4998	\$ 7.7437	\$ 8.2497
\$	0.9831	\$ 7.4678	\$ 7.7150	\$ 0.0091	\$ 0.1216	\$ 7.5894	\$ 7.8366	\$ 8.3483
\$	1.0025	\$ 7.5526	\$ 7.8029	\$ 0.0091	\$ 0.1224	\$ 7.6750	\$ 7.9253	\$ 8.4425
\$	1.0223	\$ 7.6335	\$ 7.8868	\$ 0.0091	\$ 0.1231	\$ 7.7567	\$ 8.0100	\$ 8.5323
\$	1.0424	\$ 7.7108	\$ 7.9669	\$ 0.0091	\$ 0.1238	\$ 7.8347	\$ 8.0908	\$ 8.6181
\$	1.0630	\$ 7.7846	\$ 8.0434	\$ 0.0091	\$ 0.1245	\$ 7.9091	\$ 8.1679	\$ 8.7000
\$	1.0839	\$ 7.8551	\$ 8.1165	\$ 0.0091	\$ 0.1251	\$ 7.9802	\$ 8.2416	\$ 8.7782
\$	1.1053	\$ 7.9223	\$ 8.1862	\$ 0.0091	\$ 0.1257	\$ 8.0480	\$ 8.3119	\$ 8.8528
\$	1.1271	\$ 7.9865	\$ 8.2528	\$ 0.0091	\$ 0.1262	\$ 8.1128	\$ 8.3790	\$ 8.9240
\$	1.1493	\$ 8.0479	\$ 8.3164	\$ 0.0091	\$ 0.1267	\$ 8.1746	\$ 8.4431	\$ 8.9920
\$	1.1720	\$ 8.1064	\$ 8.3771	\$ 0.0091	\$ 0.1272	\$ 8.2336	\$ 8.5043	\$ 9.0570

110% of cum
PV of winter
therm w dist
adder

\$ 0.3071
\$ 0.6671
\$ 1.0534
\$ 1.4335
\$ 1.8084
\$ 2.1799
\$ 2.5508
\$ 2.9179
\$ 3.2700
\$ 3.6120
\$ 3.9336
\$ 4.2422
\$ 4.5330
\$ 4.8090
\$ 5.0803
\$ 5.3377
\$ 5.5811
\$ 5.8137
\$ 6.0348
\$ 6.2497
\$ 6.4550
\$ 6.6508
\$ 6.8378
\$ 7.0163
\$ 7.1867
\$ 7.3494
\$ 7.5046
\$ 7.6528
\$ 7.7943
\$ 7.9294
\$ 8.0583
\$ 8.1814
\$ 8.2988
\$ 8.4110
\$ 8.5181
\$ 8.6203
\$ 8.7178
\$ 8.8109
\$ 8.8999
\$ 8.9847
\$ 9.0658
\$ 9.1431
\$ 9.2169
\$ 9.2874
\$ 9.3547

Previous AC's

Measure life	Cum PV of an annual therm	Cum PV of a winter therm
1	\$ 0.7064	\$ 0.7777
2	\$ 1.3277	\$ 1.4778
3	\$ 1.8726	\$ 2.0858
4	\$ 2.3544	\$ 2.6149
5	\$ 2.7813	\$ 3.0858
6	\$ 3.1750	\$ 3.5194
7	\$ 3.5515	\$ 3.9310
8	\$ 3.9116	\$ 4.3248
9	\$ 4.2502	\$ 4.6971
10	\$ 4.5645	\$ 5.0464
11	\$ 4.8628	\$ 5.3759
12	\$ 5.1494	\$ 5.6899
13	\$ 5.4229	\$ 5.9903
14	\$ 5.6839	\$ 6.2768
15	\$ 5.9325	\$ 6.5489
16	\$ 6.1685	\$ 6.8068
17	\$ 6.3927	\$ 7.0519
18	\$ 6.6058	\$ 7.2847
19	\$ 6.8081	\$ 7.5059
20	\$ 6.9998	\$ 7.7155

% reduction in AC (annual cum PV)	% reduction in AC (winter cum PV)
59%	61%
51%	55%
45%	49%
41%	45%
37%	41%
33%	38%
30%	35%
28%	33%
25%	30%
23%	28%
22%	27%
20%	25%
19%	24%
18%	23%
17%	22%
16%	22%
15%	21%
15%	20%
14%	20%
13%	19%