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SEP 15 2003

WASH. UT. & TP. COMM.



AUBURN AREA  
CHAMBER of  
COMMERCE

THE  
REGIONAL ENTERPRISE CENTER

STATE OF WASH.  
UTIL. AND TRANSP.  
COMMISSION

03 SEP 15 AM 8:19

RECEIVED  
RECORDS MANAGEMENT

September 11, 2003

Washington State Utilities and Transportation Commission  
Comments  
1300 South Evergreen Park Drive SW  
Olympia, Washington 98504-7250

RE: Docket number: TU-030614 Business Basic Exchange

Dear Sir or Madam:

The Auburn Chamber of Commerce supports Qwest's request for state-wide pricing flexibility for their business exchange services.

We have all seen tremendous changes in the business world over the last few decades. The advances in technology and a changing and diverse workforce are just two of many examples of how things have changed throughout our economy.

And when change from within the business world occurs, change in the political and regulatory world must follow suit to ensure the maintenance of healthy local economies. To that point, we believe that the way in which the telecommunications industry is regulated needs to change with the times.

For example, Qwest faces stiff competition from a host of companies offering business services. Yet Qwest is still regulated the same way that it was when it had no real competition. Also, Qwest is the primary provider of our communications infrastructure.

Today, there is effective competition in Washington for business telecommunications services and therefore Qwest should be allowed to compete on equal terms and conditions with its competitors. Effective competition means that customers of the service have reasonably available alternatives. That is the case in Washington today, and rules need to be changed to reflect that reality.

We would ask that the Commission grant Qwest's request to compete on a level playing field with its competition.

Thank you for your consideration.

Respectfully,

Michael P. Morrisette  
President & C.O.O.



Fife Area Chamber of Commerce • 5303 Pacific Highway East, PMB 272 • Fife, WA 98424  
Phone 253.922.9320 • Fax 253.922.1638 • www.fifechamber.org

September 10, 2003

Washington Utilities and Transportation Commission  
Comments  
1300 South Evergreen Park Drive SW  
Olympia, Washington 98504-7250

RE: Docket number: TU-030614 Business Basic Exchange

The Fife Chamber of Commerce supports Qwest's request for state-wide pricing flexibility for their business exchange services.

We have all seen tremendous changes in the business world over the last few decades. The advances in technology and a changing and diverse workforce are just two of many examples of how things have changed throughout our economy.

And when change from within the business world occurs, change in the political and regulatory world must follow suit. To that point, we believe that the way in which the telecommunications industry is regulated needs to change with the times.

For example, Qwest, the region's largest telecommunications provider faces stiff competition from a host of companies offering business services. Yet Qwest is still regulated the same way that it was when it had no real competition.

Today, there is effective competition in Washington for business telecommunications services and therefore Qwest should be allowed to compete on equal terms and conditions with its competitors. Effective competition means that customers of the service have reasonably available alternatives. That is the case in Washington today, and rules need to be changed to reflect that reality.

We would ask that the Commission grant Qwest's request to compete on a level playing field with its competition.

Thank you for your consideration.

Respectfully

P.K. MacDonald  
Executive Director

Per unanimous board action on August 28, 2003

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03 SEP 16 AM 8:04  
STATE OF WASH.  
UTIL. AND TRANSP.  
COMMISSION



**Kelso Longview**  
 C H A M B E R O F C O M M E R C E  
*The voice of business*

1563 Olympia Way • Longview, WA 98632  
 360/423-8400 • fax 360/423-0432 • www.kelsolongviewchamber.com

318750

September 2, 2003

Washington Utilities and Transportation Commission  
 Comments  
 1300 South Evergreen Park Drive SW  
 Olympia, WA 98504-7250

RECEIVED  
 RECORDS MANAGEMENT  
 03 SEP -5 AM 8:18  
 STATE OF WASH.  
 UTIL. AND TRANSP.  
 COMMISSION

RE: Docket number: TU-030614 Business Basic Exchange

To Whom It May Concern:

The Kelso Longview Chamber of Commerce supports Qwest's request for statewide pricing flexibility for their business exchange services.

There have been numerous changes in the business world over the last few decades – advances in technology and an ever changing and diverse workforce are just a few examples of how things have changed.

When change from within the business world occurs, change in the political and regulatory world must change as well. Currently the telecommunications industry is regulated and we believe that changes need to be made.

For example, Qwest, the region's largest telecommunications provider faces stiff competition from a host of companies offering business their services. Qwest is still regulated in the same way that it was when it had no real competition.

Today, there is effective competition in Washington for business telecommunications services. We feel that Qwest should be allowed to compete on equal terms and conditions with its competitors. Effective competition means that customers of the service have reasonable available alternatives. Rules need to be changed in Washington today to reflect this reality.

The Kelso Longview Chamber of Commerce asks that the Commission grant Qwest's request to compete on a level playing field with its competition.

Thank you for your consideration.

Very truly yours,  
 Craig Anneberg  
 Chairman of the Board

318641



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03 SEP -2 AM 8:46

STATE OF WASH.  
UTIL. AND TRANSP.  
COMMISSION

Mayor Cary Bozeman

cbozeman@ci.bremerton.wa.us  
360-473-5266  
360-473-5883  
239 4th Street  
Bremerton WA 98337

August 26, 2003

Carole J. Washburn  
Executive Secretary  
Washington Utilities and Transportation Commission  
1300 S Evergreen Park Drive SW  
Olympia, Washington 98504-7250

RE: Docket No. UT-030614

Dear Ms. Washburn:

I am writing to recommend that the Commission support the above docket.

Bremerton has been in a recession for 20 years. We are revitalizing our city with needed improvements which will transform our community into an outstanding waterfront destination. We're updating how we look and are including in our redevelopment all the latest advancements. These changes are going to help us compete better as a visitor destination, a place businesses choose to be and a place people want to make their home. Its economic development the way CTED prescribes. It's about change, competition, jobs and livability.

Ma Bell was "broken up" about 20 years ago. Watching what has happened over those 20 years makes my head spin. Besides voice mail, the internet wireless phones becoming commonplace, there have been hundreds of telecommunications companies entering and merging, exiting and morphing. The telephone business and the mix of players involved in it are so different from what any of us could have predicted two decades ago.

I understand that for Qwest to be granted approval for their submitted petition there must be effective competition. I also understand that your Commission's staff estimates that 25% of the market has chosen a company other than Qwest for their basic business services. They recommend approval and I agree with them.

For Bremerton, competition is good – it makes us work harder to attract residents, businesses and tourists. Competition is what incents all companies to offer what customers want at a good price and with good quality. I endorse the value of competition to drive that and I support the notion that all companies should be governed by the same rules to compete for those customers, which is what approval of this petition will do.

Best Regards,

Cary Bozeman  
Mayor  
City of Bremerton  
239 4th Street  
Bremerton, WA 98337



**COLUMBIA  
RIVER  
ECONOMIC  
DEVELOPMENT  
COUNCIL**

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03 SEP -2 AM 8:48

STATE OF WASH.  
UTIL. AND TRANSP.  
COMMISSION

~~698630~~

269988

1101 Broadway, Suite 120  
Vancouver, Washington 98660-3237  
Phone 360-694-5006  
Fax 360-694-9927  
www.credc.org

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Eric Fuller & Associates  
Bart Phillips, President

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E.D. Hovee & Associates

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Ken Inse

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Gene Johnson

SW Washington Medical Center

Victor Liang

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Rick Melching

Evergreen School District

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SW WA Workforce Dev. Council

Mark J. Paras

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Kaiser Permanente

Judie Stanton

Clark County Commissioners Offices

Sheldon Tyler

Port of Camas - Washougal

Brian Wells

Team Construction

Paul Winters

Winters & Associates

Ron Wysaske

Riverview Bank

August 29, 2003

Washington Utilities and Transportation Commission  
Comments  
1300 South Evergreen Park Drive SW  
Olympia, Washington 98504-7250

RE: Docket number: TU-030614 Business Basic Exchange

The Columbia River Economic Development Council supports Qwest's request for state-wide pricing flexibility for their business exchange services.

We have all seen tremendous changes in the business world over the last few decades. The advances in technology and a changing and diverse workforce are just two of many examples of how things have changed throughout our economy.

And when change from within the business world occurs, change in the political and regulatory world must follow suit. To that point, we believe that the way in which the telecommunications industry is regulated needs to change with the times.

For example, Qwest, the region's largest telecommunications provider faces stiff competition from a host of companies offering business services. Yet Qwest is still regulated the same way that it was when it had no real competition.

Today, there is effective competition in Washington for business telecommunications services and therefore Qwest should be allowed to compete on equal terms and conditions with its competitors. Effective competition means that customers of the service have reasonably available alternatives. That is the case in Washington today, and rules need to be changed to reflect that reality.

We would ask that the Commission grant Qwest's request to compete on a level playing field with its competition.

Thank you for your consideration.

Respectfully,

Bart Phillips  
President





RECEIVED  
RECORDS MANAGEMENT

03 SEP 12 AM 8:07

STATE OF WASH.  
UTIL. AND TRANSP.  
COMMISSION

801 W. Riverside Ave.  
Spokane, WA 99201  
509.624.1393  
Fax 509.747.0077  
www.spokanechamber.org

Washington Utilities and Transportation Commission  
Comments  
1300 South Evergreen Park Drive SW  
Olympia, Washington 98504-7250

September 8, 2003

RE: Docket number: TU-030614 Business Basic Exchange

To Whom It May Concern:

The Chamber supports the nation's free market system that brings quality products to market through competition. We have such competition in telecommunications, almost.

We understand that Qwest has filed a petition with the Washington Utilities and Transportation Commission to achieve the same level of pricing flexibility for its basic business telecommunications services as its competitors enjoy for similar services.

The number of companies that offer telecommunication services to businesses in this state is truly impressive. Everyone should play by the same rules. Yet, Qwest must notify the Washington Utilities and Transportation Commission a full 30 days in advance of a product roll-out, while its competitors only need to give 10-days notice. This is a distinct competitive disadvantage for Qwest.

We believe that Qwest's petition is a fair and equitable request.

Sincerely,

A handwritten signature in cursive script, appearing to read 'Richard G. Hadley'.

Richard G. Hadley  
President

318749

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RECORDS MANAGEMENT

03 SEP -5 AM 8:19

STATE OF WASH.  
UTIL. AND TRANSP.  
COMMISSION

SPOKANE  
VALLEY  
CHAMBER  
OF COMMERCE



September 2, 2003

Washington Utilities and Transportation Commission  
Attn: Comments  
1300 South Evergreen Park Drive SW  
Olympia, Washington 98504-7250

RE: Docket number: TU-030614 Business Basic Exchange

Ladies and Gentlemen:

The Spokane Valley Chamber of Commerce supports Qwest's request for state-wide pricing flexibility for their business exchange services. We represent 700 businesses in eastern Spokane County.

We have all seen tremendous changes in the business world over the last few decades. The advances in technology and a changing and diverse workforce are just two of many examples of how things have changed throughout our economy.

And when change from within the business world occurs, change in the political and regulatory world must follow suit. To that point, we believe that the way in which the telecommunications industry is regulated needs to change with the times.

For example, Qwest, the region's largest telecommunications provider faces stiff competition from a host of companies offering business services. Yet Qwest is still regulated the same way that it was when it had no real competition.

Today, there is effective competition in Washington for business telecommunications services and therefore Qwest should be allowed to compete on equal terms and conditions with its competitors. Effective competition means that customers of the service have reasonably available alternatives. That is the case in Washington today, and rules need to be changed to reflect that reality.

We would ask that the Commission grant Qwest's request to compete on a level playing field with its competition.

Thank you for your consideration.

Sincerely,

Eldonna Gossett  
President & CEO



September 3, 2003

Washington Utilities and Transportation Commission  
Comments  
1300 South Evergreen Park Drive SW  
Olympia, Washington 98504-7250

RE: Docket number: TU-030614 Business Basic Exchange

The Thurston County Chamber of Commerce supports Qwest's request for state-wide pricing flexibility for their business exchange services.

We have all seen tremendous changes in the business world over the last few decades. The advances in technology and a changing and diverse workforce are just two of many examples of how things have changed throughout our economy.

And when change from within the business world occurs, change in the political and regulatory world must follow suit. To that point, we believe that the way in which the telecommunications industry is regulated needs to change with the times.

For example, Qwest, the region's largest telecommunications provider faces stiff competition from a host of companies offering business services. Yet Qwest is still regulated the same way that it was when it had no real competition.

Today, there is effective competition in Washington for business telecommunications services and therefore Qwest should be allowed to compete on equal terms and conditions with its competitors. Effective competition means that customers of the service have reasonably available alternatives. That is the case in Washington today, and rules need to be changed to reflect that reality.

We would ask that the Commission grant Qwest's request to compete on a level playing field with its competition.

Thank you for your consideration.

Respectfully,

David Schaffert, President/CEO  
Thurston County Chamber





Washington Utilities and Transportation Commission  
Comments  
1300 South Evergreen Park Drive SW  
Olympia, Washington 98504-7250

RE: Docket number: TU-030614 Business Basic Exchange

The Grays Harbor Chamber of Commerce supports Qwest's request for statewide pricing flexibility for their business exchange services. This Chamber has a long-standing policy to seek a fair and competitive business climate for our members and businesses. It is first for fairness in the competitive market place that we support Qwest's request for pricing flexibility.

We have all seen tremendous changes in the business world over the last few decades. The advances in technology and a changing and diverse workforce are examples of how things have changed throughout our economy.

And when change from within the business world occurs, change in the political and regulatory world must follow suit. To that point, we believe that the way in which the telecommunications industry is regulated needs to change with the times.

Qwest is the major telecommunications provider serving our rural community, but Qwest faces stiff competition from a host of companies offering business services. Yet Qwest is still regulated the same way that it was when it had no real competition. Pricing flexibility, we believe, will actually help the local consumer with even lower and more competitive rates by Qwest.

Today, there is effective competition in Washington for business telecommunications services and therefore Our Chamber believes Qwest should be allowed to compete on equal terms and conditions with its competitors. Effective competition means that customers of the service have reasonably available alternatives. That is the case in Washington today, and rules need to be changed to reflect that reality.

Again, the Grays Harbor Chamber of Commerce asks that the Commission grant Qwest's request to compete on a level playing field with its competition.

Thank you for your consideration.

Respectfully

LeRoy Tipton, President  
Grays Harbor Chamber of Commerce



"Haynes, Susan"  
<Susan.Haynes@qwest.com>

To: "comments@wutc.wa.gov" <comments@wutc.wa.gov>  
cc:  
Subject: Docket No. UT-030614

09/14/2003 06:56 PM

Commissioners:

I am a Sales Manager at Qwest Communications with 25 years of experience. My company is the region's largest telecommunications provider and we face stiff competition from a host of companies offering business services. This increased competition in the marketplace has made it difficult to win business deals. The fact that I find difficult to understand is that Qwest is still regulated the same way that it was when we had no real competition years ago. We are also experiencing line and revenue loss due to our competitors offering the same or substitutable services, but who enjoy lessened regulation.

My company has filed a petition with the Washington Utilities and Transportation Commission to achieve the same level of pricing flexibility for its basic business telecommunications services as its competitors enjoy for similar services. Essentially, Qwest's petition seeks to amend current state regulatory policy to accurately reflect today's competitive marketplace and allow Qwest to better serve its customers. Regulations that reflect the competitive environment will benefit all consumers and strengthen Washington's telecommunications marketplace and infrastructure-specifically it will give Qwest the flexibility to adjust our prices and develop packages of services in response to customer demands and market conditions.

It is very important to me as an employee that cares about our customers here in Washington state that the Commission allow Qwest to compete on a level playing field with its competition.

Thank you.  
Sue Haynes  
Sales Manager  
Qwest Communications



**Donna Pringle**  
<djpring@qwest.com>

To: comments@wutc.wa.gov  
cc:  
Subject: qwest competition

09/09/2003 04:05 PM

I work in the NWA Wholesale Team and would like to express how important it is for Qwest to be able to compete fairly in the market of today. I beleive it is beyond time to allow us price flexibility especially since the other competitors are taking advantage of that now. We have complied with everything and during my tour of 26 years with the company it is time we had the freedom to be able to compete in the industry today. Thank you. Donna Pringle. Reference Docket No. UT-030614.



Victor Rodriguez  
<vxrodri@qwest.com>

09/09/2003 01:49 PM

To: comments@wutc.wa.gov  
cc:  
Subject: Support for petition filed by Qwest

To Whom It May Concern,

Please REFERENCE DOCKET NO. UT-030614.

My name is Victor Rodriguez and I am a resident of the state of Washington. I am writing to express my concern that Qwest be allowed to compete for telecommunications business according to the same rules as the competition.

I see there is substantial competition in the state. Every month Qwest loses local residential and dsl customers to Comcast. Qwest has to make available lines to other companies at a discount and those companies turn around and offer the same service as qwest in direct competition.

I believe it is in the best interest for the residents of the state of Washington to have a level field where Qwest and its competitors are subject to the same regulations. Currently direct competitors offering the same or substitutable service as Qwest do so with less regulation. With level regulation Qwest can adjust prices and develop packages of service in response to demand from customers. Overall I feel this will strengthen Washington's position in the telecommunications marketplace allowing its residents to enjoy more choices and better pricing for their needs.

Thank you for your time,  
Victor Rodriguez  
vxrodri@yahoo.com



"Wright, Margie"  
<Margie.Wright@qwest  
.com>

To: "comments@wutc.wa.gov" <comments@wutc.wa.gov>  
cc:  
Subject: Competition in telecommunications in the State of Washington

09/09/2003 03:51 PM

As a consumer, I would like to be able to purchase packages of telecommunication services that I receive individually today. This could include basic telephone service, telephone features, wireless service, internet service, DSL, Satelite TV, etc. In order for me to get these packages, telephone providers such as Qwest need pricing flexibility for its basic business telecommunications services similiar to its competitors.

Qwest has filed a petition with the Washington Utilities and Transportation Commission to achieve the same level of pricing flexibility for its basic business telecommunications services as its competitors enjoy for similar services. Please look around at the competition and approve this filing for Qwest. If you can't see the competition you are not doing the due diligence that is required of the WUTC.



"Simmons, Dennis P"  
<dennis.simmons@qwest.com>

To: "comments@wutc.wa.gov" <comments@wutc.wa.gov>  
cc:  
Subject: Please level the playing field for Qwest

09/09/2003 12:11 PM

To Whom This May Concern:

I just lost another deal this morning to a reseller who offers unregulated pricing for Telecom Services in Washington. Mechanical Sales has been a valued Qwest Customer for many years. We proposed a Managed VPN solution with Internet Access and services for voice communications. Competitor, Allegiance Communications, offered an integrated T-1 for Voice and internet access with a Managed VPN at customers headquarters for more than half of the price that Qwest can offer for similar services.

Qwest is held to a different pricing and regulatory standard than our competition which put us in a noncompetitive position. I deal with this problem every day from several competitors. This situation is eroding our business and my ability to success as a representative of Qwest.

Please approve the competitive pricing petition that Qwest is proposing to allow fair competition in the State of Washington.

Thank You -

Dennis Simmons  
Account Executive  
National Business Accounts  
Qwest Communications  
206-224-5546  
Toll Free - 800-422-5032  
Fax # - 206-224-8891  
dennis.simmons@qwest.com



"Richard Vessey"  
<rvessey@qwest.com>

09/09/2003 01:14 PM

To: comments@wutc.wa.gov  
cc:  
Subject: Docket # UT - 030614

Dear WUTC,

Thank you for your time and consideration of UT-030614. I believe the time has come to unshackle Qwest and allow us to compete on a level playing field for some of the following reasons:

1. In my job as a SDC at Qwest, I see our competitors market penetration everyday when I try to access a telephone # for address verification only to discover it is not a Qwest account.
2. We have already lost thousands of lines in WA due to competition and the economy.
3. Dramatic and sustainable improvements have been made to our customer and community service.
4. We have lost hundreds of good paying jobs in WA and stand to lose many more.
5. Having been personally offered local service from AT&T, I know there are choices.
6. We employ thousands of good caring people in Washington.

We care about our customers.  
We care about our State.  
We care about our local communities.  
We care about our families.  
We care about our friends.  
We care about our jobs.  
We care about our religions.  
We care about unfair competition.

As a single dad, I am very lucky to have (one) good paying job that has enabled me to contribute back to my community the last 5 years, many hundreds of hours of volunteer time,

as a Cubscout Leader and Little League Coach. We annually collected thousands of pounds of food for the Northwest Harvest Food Banks and do numerous community service projects like wheelchair ramps at parks. We are trying to not only raise our own children to be good sports and responsible caring citizens, we try to help shape other kids that may not be as fortunate.

We are not some ruthless, faceless and uncaring monopolistic Corporation. We are an organization of dedicated and caring partners, moms, dads, grown kids, aunts, uncles, friends and maybe even your next door neighbor.

Our competition in Washington has shown itself to very real, very capable and is slated to intensify in the immediate future.

See :  
[http://biz.yahoo.com/ap/030909/at\\_t\\_local\\_services\\_3.html](http://biz.yahoo.com/ap/030909/at_t_local_services_3.html)

OR

Today's Post Intelligencer -- AT&T Broadens Assault on Local Service

I am (we are) not afraid to compete with anyone, on equal footing. But the unfair and currently unnecessary regulatory burdens with which we are forced to comply, do scare me (us).

The time and place for these regulatory good intentions has passed.

The world is not the same. We are not the same. We have new leadership. We have changed for the better.

Please take the time to reexamine and reconsider current regulations and their possible consequence of ruining a major Washington employer and forcing hundreds more good Washingtonians to the ranks of the unemployed.

Thank you,  
Richard Vessey  
Service Delivery Coordinator  
Qwest





Dallas Demeyer  
<ddemeye@qwest.com  
>

To: comments@wutc.wa.gov  
cc:  
Subject: REFERENCE DOCKET NO.UT-030614

09/09/2003 11:59 AM

To the Washington State Commission,

"Qwest is an important contributor to Washington communities and has recently experienced line and revenue loss due to direct competitors offering the same or substitutable services, but who enjoy lessened regulation."

I believe as a Qwest customer and employee that the above statement is very true. Qwest needs to see less penalties than our competitors get for the same services. No one seems to see the big picture. If many more Qwest employees loose their jobs due to this kind of regulation, who will have the money in the long run to contribute to our state economy, let alone taxes. We are undergoing financial problems, yes, that we are in earnest trying to take care of and improve our financial situation. With these extra penalties, how are we expected to "get ahead". I speak as a private citizen and am comparing this situation to my own household budget only on quite a larger scale, but it still boils down to the same thing, unesscary costs that don't get anyone anywhere.

Sincerely,

Dallas R. DeMeyer  
9907 35th Avenue SW  
Seattle, WA 98126



"Jeff Ditto"  
<jditto@qwest.com>  
09/09/2003 08:14 AM

To: comments@wutc.wa.gov  
cc:  
Subject: DOCKET NO. UT-030614

----- Forwarded by Jeff Ditto/Mass/USWEST/US on 09/09/2003  
08:13 AM -----

Jeff Ditto  
09/09/2003 07:32 AM

To: mailto:comments@wutc.wa.gov  
cc:

Subject: DOCKET NO. UT-030614

Please consider the following:

1. Qwest has filed a petition with the Washington Utilities and Transportation Commission to achieve the same level of pricing flexibility for its basic business telecommunications services as its competitors enjoy for similar services. There is robust telecommunications competition for these services in the state, and under such circumstances state law allow for the services to be competitively classified in order that all competitors be allowed to compete according to the same rules.

2. The standard by which the Commission will measure Qwest's petition is whether there is effective competition for its services. Effective competition means that customers of the service have reasonably available alternatives. Qwest's petition provides compelling evidence that competitive alternatives are currently available to customers throughout the state. Essentially, Qwest's petition seeks to amend current state regulatory policy to accurately reflect today's competitive marketplace and allow Qwest to better serve its customers.

3. Regulations that reflect the competitive environment will benefit all consumers and strengthen Washington's telecommunications marketplace and infrastructure-specifically it will give Qwest the flexibility to adjust our prices and develop packages of services in response to customer demands and market conditions.

4. Qwest is an important contributor to Washington communities and has recently experienced line and revenue loss due to direct competitors offering the same or substitutable services, but who enjoy lessened regulation.

Jeff Ditto  
206 808-2809



**"Schulte, Donna"**  
<Donna.Schulte@qwest.com>

To: "comments@wutc.wa.gov" <comments@wutc.wa.gov>  
cc:  
Subject: Docket Number UT-030614

09/08/2003 12:55 PM

Dear Commissioner:

As a Sales Representative for Qwest in the Washington state area, I find that much of my client base is eroded by the competitions ability to sell our lines for less than we can sell them. In some cases the competition is willing to lose money on lines in order to gain other business from my account base. I hope that to make us competitive you will allow us the flexibility to compete in this state.

Thanks, Donna

Donna Jean-Marie Schulte  
Qwest National Business Accounts  
Senior Account Executive

1600 7th Avenue, Room 1902  
Seattle, WA 98191

206 224-1065 phone  
206-613-1363 fax  
[donna.schulte@qwest.com](mailto:donna.schulte@qwest.com)

<<Donna Jean-Marie Schulte (Donna.Schulte@qwest.com).vcf>>



Donna Jean-Marie Schulte (Donna.Schulte@qwest.com)



"Mendoza, Vera E"  
<Vera.Mendoza@qwest.com>

To: "comments@wutc.wa.gov" <comments@wutc.wa.gov>  
cc:  
Subject: Re: Docket No. UT-030614

09/05/2003 07:08 AM

Respected Commissioners,

Qwest has filed a petition with the Washington Utilities and Transportation Commission to achieve the same level of pricing flexibility for its BASIC BUSINESS telecommunications services as its competitors enjoy for similar services.

I support Qwest's request for the following reasons:

There is a wide variety of telecommunications competition for these services in Washington State. Under these circumstances, state law allows for the services to be competitively classified so that all providers operate under the same rules.

Today, however, Qwest has more regulatory constraints than its competitors.

The standard by which the Commission will measure Qwest's petition is whether there is effective competition for its business services. Effective competition means that customers of the service have reasonably available alternatives. Qwest's petition provides compelling evidence that competitive alternatives are currently available to customers throughout the state, and seeks to amend current state regulatory policy to accurately reflect today's competitive marketplace and allow Qwest to better serve its business customers.

Regulations that reflect the competitive environment will benefit all consumers and strengthen Washington's telecommunications marketplace and infrastructure. It will give Qwest the flexibility to adjust their prices and develop packages of business services in response to customer demands and market conditions.

Finally, Qwest is an important contributor to Washington communities and has recently experienced line and revenue loss due to direct competitors offering the same or substitutable services, but who enjoy lessened regulation.

I ask that you rule in favor of Qwest's petition.

Sincerely,

Vera Mendoza



"Sawyer, Lou"  
<Lou.Sawyer@qwest.com>

To: "comments@wutc.wa.gov" <comments@wutc.wa.gov>  
cc:  
Subject: Docket No. UT-030614 In support of Qwest's Petition

09/02/2003 12:42 PM

Qwest has filed a petition with the Washington Utilities and Transportation Commission to achieve the same level of pricing flexibility for its BASIC BUSINESS telecommunications services as its competitors enjoy for similar services.

There is a growing number of telecom competitors in the state - one only has to pick up a newspaper and see the number and variety of telecom ads focused on small and large businesses. Qwest also has many ads aimed at the businesses of this state, but falls victim to many more regulations than the rest of the telecoms have to face. For true competition in an open market, regulations should be reduced and/or eliminated.

Customers expect the same level of service and service offerings from Qwest as from other telecoms in the area. They don't understand that Qwest has to go through the regulatory process rather than just responding to market demands as other companies are allowed to do. Qwest is losing business (and employees are losing jobs) because other telecoms are allowed to offer the same services with much less regulation. Granting the petition will allow Qwest to react with more speed and flexibility and give the consumers of WA a better product.

Thank you.  
Lou Sawyer  
dakotaboos@msn.com



"PMOBERG58  
MOBERG, NICK N  
LEVKO"  
<pmoberg58@msn.co  
m>

To: <comments@wutc.wa.gov>  
cc:  
Subject: Qwest Business Services

09/01/2003 04:14 PM

I am a Qwest employee of 25 years, starting with Pacific Northwest Bell in Seattle. I see other companies in WA competing strongly against us every day for business customers. Competition is good, but we have to have a level playing field. We need to be able to lower our business prices to effectively compete. We have lost many customers, so on the business side we can no longer be considered a monopoly. We need to be able to play under the same rules as our competitors.

Please approve our petition to competitively classify our business services. We have many loyal employees who are hoping to remain gainfully employed at Qwest.

Thank you very much,  
Patricia Moberg  
11533 Palatine Ave. N.  
Seattle, WA 98133



GDBWTHU2@aol.com

08/28/2003 08:55 PM

To: comment@wutc.wa.gov

cc:

Subject: REFERENCE DOCKET NO. UT-030614

TO: Carole J. Washburn  
Executive Secretary  
Washington Utilities and Transportation Commission  
1300 S. Evergreen Park Drive S.W.  
Olympia, WA 98504-7250

Dear Carole J. Washburn,

I have been an employee for the phone company for more than 25 years. First with Pacific Northwest Bell, then US West, and now Qwest. As we all know, when the old Ma Bell was broken up in 1984, it was like opening Pandora's Box for telecommunications. It has been a nightmare to identify the ground rules for the recreated industry, but yet time goes on.

I love my job and the people I get to meet each and everyday as a Business Customer Data Technician in Puyallup. I hear from my customers on a regular basis about confusion and frustration they face with all of the telecommunication choices they have today. As the "Phoneman" I'm often asked questions about services being provided by another vendor who leases our lines. I offer what information I can but most often I have to refer them to the other company to answer their questions.....thus the confusion and frustration.

Qwest has filed a petition with the Washington Utilities and Transportation Commission to achieve the same level of pricing flexibility for its BASIC BUSINESS telecommunications services as its competitors enjoy for similar services. There is robust telecommunications competition for these services in the state, and under such circumstances state law allows for the services to be competitively classified so that all telecom providers operate under the same rules. Today, Qwest has more regulatory constraints than its competitors.

Qwest's petition seeks to amend current state regulatory policy to accurately reflect today's competitive marketplace and allow Qwest to better serve its business customers.

Regulations that reflect the competitive environment will benefit all consumers and strengthen Washington's telecommunications marketplace and infrastructure. It will give Qwest the flexibility to adjust our prices and develop packages of business services in response to customer demands and market conditions.

Qwest is an important contributor to Washington communities and has recently experienced line and revenue loss due to direct competitors offering the same or substitutable services, but who enjoy lessened regulation.

Thank you for taking the time to read my comments. Hopefully the Commission will come to an easy decision in favor of Qwest's petition.

Kevin H. Smith  
12435 129th Av E

Puyallup, WA 98374

253-840-4040

[GdBWthU2@aol.com](mailto:GdBWthU2@aol.com)





KenOsb@aol.com

08/28/2003 04:37 PM

To: comments@wutc.wa.gov

cc:

Subject: Docket Number UT-030614

I have worked for Pacific Northwest Bell/U S West/Qwest for almost 23 years, a surprisingly short time compared to my co-workers. During this tenure I have participated in a huge transition from 'Ma Bell' (reports to AT&T, using systems developed in Bell Labs, etc) to USWest to Qwest. I am writing this note out of concern for our ability to compete in the business environment in Washington.

You, as members of the Washington Utilities and Transportation Commission, have the power to foster true competition in business communication services. My company is not asking for a break. We are asking for the same pricing flexibility that our competitors have for Basic Business Telecommunication Services. If we were still Pacific Northwest Bell I could understand some reticence on your part based on name recognition. Based on the number of people who have asked me 'Who is Qwest anyway?' I don't believe that is a factor.

In conclusion Qwest is not asking for a break. We are asking for the ability to compete on a level field. Can we survive in a truly competitive environment? Personally I'm not sure, but I believe we deserve the chance to try.

Thank you for your careful consideration concerning this matter.



"Moeller, Scott"  
<Scott.Moeller@qwest.com>

To: <comments@wutc.wa.gov>  
cc:  
Subject: DOCKET NO. UT-030614 Attn: Carole J. Washburn

08/28/2003 11:20 AM

Dear Carole,

I have been with Qwest (formerly U S West) for almost 12 years. I pride myself on giving the best personal service in the industry to my customers. The unfairness of Basic Business telecommunications tariff pricing has seriously eroded my customer base over the past several years. The reason my departing customers give is that although they love my personal service, they simply can't justify paying 30% more for service than is available from Qwest's competitors. Our (Qwest) hands have been tied to the point where my job and others like mine are in jeopardy due to customer losses like these. It is with the utmost urgency that I ask you to improve Qwest's competitive position in the Washington marketplace by leveling the playing field.

Sincerely,

Scott Moeller  
818 Cedar Ave S  
Renton, WA 98055  
425 271-8933 Home

Qwest National Sales Executive  
206 224-5598 **Direct**  
206 224-8991 **Fax**  
Scott.Moeller@Qwest.com



"Richard Gobeille"  
<rgobeil@qwest.com>

08/28/2003 10:57 AM

To: comments@wutc.wa.gov  
cc:  
Subject: re Docket # UT-030614

Dear Sir or Ms.,

As an employee of Qwest who serves customers every day, I hear and feel the impact of our competitors who apparently have more pricing advantages and/or flexibility than Qwest. Just yesterday a customer told me Qwest was "pricing itself out of his business".

In my opinion, Qwest is an established company, with thousands of good, dedicated people. Under our new leadership there is tangible renewed dedication to customer service. I know we have programs benefitting our communities. As I write this, my wife and I are considering options to serve the homeless in the Seattle area. It's disappointing to see our company lose business because we're not on a level playing field.

I would appreciate your efforts to bring more flexibility to our telecom opportunities. It seems this would be advantageous for our customers, our communities, and the Qwest employees, most of whom are over 40 years of age, many having retirement programs with Qwest stock.

Thanking you for your efforts,

Respectfully,

Richard D. Gobeille



"Akizuki, David"  
<David.Akizuki@qwest  
.com>

To: <comment@wutc.wa.gov>  
cc:  
Subject: ut-030614

08/28/2003 08:12 AM

I support UT-030614-bring on the pricing competition.



**Penny Hansen**  
05/21/2003 10:38 AM

To: Public Comments/WUTC@WUTC  
cc:  
Subject: 030614

Penny Hansen  
Public Involvement Coordinator  
WUTC  
360-664-1117  
360-664-3604 <fax>

----- Forwarded by Penny Hansen/WUTC on 05/21/2003 10:38 AM -----

**Tom Wilson**  
05/21/2003 09:25 AM

To: Penny Hansen/WUTC@WUTC  
cc:  
Subject: 030614

this comment came to me directly

----- Forwarded by Tom Wilson/WUTC on 05/21/2003 09:24 AM -----



**"Rocci Hash"**  
<roccihash@hotmail.com>  
05/19/2003 06:31 PM

To: <twilson@wutc.wa.gov>  
cc:  
Subject: RE: Qwests request

I for one see no reason why Qwest cannot raise all of its rates. There are plenty of people out there offering phone services, and that is what competition is all about. If you want to be fair this should pass with flying colors. Perhaps you should look at PSE and the monopoly they have on power and gas. Unlike the 18% raise we just saw on our latest bill from PSE Natural Gas, Qwest local residential and business service is being unfairly punished in this state. PSE seems to get whatever they want and if Qwest asks for a penny raise on something they have to pay out 63 million dollars. Why is it that PSE can take money out of my pocket whenever they choose and we don't have an alternate choice for their services. Qwest provides quite a few jobs in Washington and this money is spent locally in our community. I say if PSE can raise theirs then so should Qwest.

Thank you,  
Rocci Hash  
Happy Qwest Customer

September 15, 2003

3-9-2003  
RECEIVED  
03 SEP 17 AM 8:16  
OFFICE OF THE  
UTILITY TRUSTEE  
COMMISSION

Carole J. Washburn  
Executive Secretary  
Washington Utilities and Transportation Commission  
1300 S. Evergreen Park Drive S.W.  
Olympia, Washington 98504-7250

RE: Docket No. UT-030614

Dear Ms. Washburn:

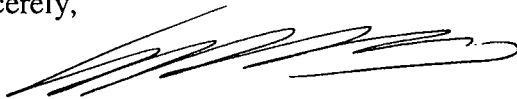
My name is Steve Shulman. I own a grocery store in the Leschi neighborhood of Seattle. I'm here every day and my customers refer to me as the Mayor of Leschi. My family grocery store has served families here for almost 60 years, and I've run it for about 20. In those years, the community has changed - I-90 got lidded and condominiums have sprouted up. I now have a deli and offer 12 different kinds of bottled water, along with a choice of 1,400 bottles of fine wine. And, phone service sure has changed since the 70's when my telephone company was Pacific Northwest Bell.

In keeping up with the times, five years ago I switched telephone companies. Allegience approached me with a savings of \$20 per line for each of the five lines that serve my store operations and I disconnected my Qwest service. Five years ago if you would have asked if there is choice in the telephone industry - I would have said yes, back then.

As you consider providing Qwest the same flexibility in changing prices as the telephone companies that compete against them, please consider my business. Companies contact me once a week to offer their telephone service to me. Those calls, mailings and faxes have been coming for many years.

Also consider this. Voice mail, DSL and my cell phone are telephone conveniences that I cannot now live without and none were around 20 years ago. As technology changes, as the industry changes, I believe, so should regulations. The landscape has changed enough for approval of this pricing flexibility for Qwest to make sense.

Sincerely,



Steve Shulman  
Leschi Food Mart  
103 Lakeside  
Seattle, WA 98122



# Communications Workers of America

Local 7810 • AFL-CIO 

92596

P.O. Box 865 • Olympia, WA 98507 • Union Office: (360) 754-6104

Commissioners:

The Communication Workers of America State Council, on behalf of their members would like to go on record in support of Qwests request to classify its business services as competitive and to have the ability for better pricing flexibility. There has been an erosion of Qwests customer base by their unregulated competitors. In today's complete market it is imperative that Qwest is given the ability to have complete price flexibility. Their ability to compete in this complete market is very important to the CWA as it directly relates to jobs of our members within this state, we the CWA State Council are urging the commission to grant Qwest request on this issue.

Thank You

Gail Love  
CWA State Council Legislative Chair

STAFF OF WASH.  
UTIL. AND TRANSP.  
COMMISSION

03 SEP 17 PM 3:14

RECEIVED  
RECORDS MANAGEMENT