

Local Savings

	2010	2010	2010	2010	2010	2010	2010	2010	2010	2010	2010	2010	2010	Total 2010
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec		
kWh Savings-Forecasted	6,549,738	6,549,738	6,549,738	6,549,738	6,549,738	6,549,738	6,549,738	6,549,738	6,549,738	6,549,738	6,549,738	6,549,738	6,549,738	78,596,853
kWh Savings-Actual	10,828,281	5,452,348	8,783,101	5,484,481	3,691,309	5,372,011	3,748,765	10,506,842	4,536,771					58,403,909
Variance (%)	65.32%	-16.75%	34.10%	-16.26%	-43.64%	-17.98%	-42.76%	60.42%	-30.73%	-100.00%	-100.00%	-100.00%	-100.00%	-25.69%
Therm Savings-Forecasted	160,124	160,124	160,124	160,124	160,124	160,124	160,124	160,124	160,124	160,124	160,124	160,124	160,124	1,921,488
Therm Savings-Actual	294,429	201,059	280,411	228,281	(3,636)	173,062	276,653	117,719	102,760					1,670,738
Variance (%)	83.88%	25.56%	75.12%	42.57%	-102.27%	8.08%	72.77%	-26.48%	-35.82%	-100.00%	-100.00%	-100.00%	-100.00%	-13.05%

Progress toward various targets:

	local prg	regional prg	total	ytd local savings		Pct ach'd as compared with local targets
2010 IRP electric target	65,643,844	25,460,156	91,104,000 kWh	58,403,909	kWh	89%
2010 business plan electric target	78,593,854	19,867,680	98,461,534 kWh	58,403,909	kWh	74%
2010 IRP natural gas target	2,193,338	-	2,193,338 therms	1,670,738	therms	76%
2010 business plan natural gas target	1,921,488	-	1,921,488 therms	1,670,738	therms	87%
2010 IRP electric target (WA)	40,561,331	15,731,830	56,293,162 kWh	38,777,706	kWh	96%
2010 b-plan electric target (WA)	54,489,401	13,425,871	67,915,272 kWh	38,777,706	kWh	71%
2010 IRP natural gas target (WA)	1,542,529	-	1,542,529 therms	1,294,804	therms	84%
2010 b-plan natural gas target (WA)	1,385,606	-	1,385,606 therms	1,294,804	therms	93%
2010 IRP electric target (ID)	25,082,513	9,728,326	34,810,838 kWh	19,626,203	kWh	78%
2010 b-plan electric target (ID)	24,104,453	6,441,809	30,546,262 kWh	19,626,203	kWh	81%
2010 IRP natural gas target (ID)	650,809	-	650,809 therms	375,934	therms	58%
2010 b-plan natural gas target (ID)	535,882	-	535,882 therms	375,934	therms	70%
2010 I-937 electric target (WA) 6th Plan E to G Conversions			59,991,200 kWh	36,890,325	kWh	61%
			1,284,824 kWh	1,887,381	kWh	147%
2010 I-937 electric target (WA)			61,276,024 kWh	38,777,706	kWh	63%

**Washington Electric Schedule 91**

Projected and Actual kWh

	2010 Jan	2010 Feb	2010 Mar	2010 Apr	2010 May	2010 Jun	2010 Jul	2010 Aug	2010 Sep	2010 Oct	2010 Nov	2010 Dec	Total 2010
[a] Tariff Rider Balance	\$ 3,795,499	\$ 3,261,879	\$ 2,653,598	\$ 2,736,984	\$ 2,605,594	\$ 1,881,647	\$ 1,659,379	\$ 1,052,789	\$ 46,670	\$ (165,284)	\$ (165,284)	\$ (165,284)	
Forecasted tariff rider collections	1,738,493	1,558,223	1,460,105	1,235,297	1,265,115	1,281,952	1,398,099	1,441,662	1,342,412	1,373,773	1,448,814	1,627,888	17,171,831
[b] Actual tariff rider collections	1,642,483	1,467,177	1,395,262	1,381,325	1,284,412	1,238,747	1,246,604	2,014,939	1,331,129	-	-	-	13,002,077
Favorable (Unfavorable) Variance	(96,010)	(91,046)	(64,843)	146,028	19,298	(43,205)	(151,494)	573,277	(11,283)	(1,373,773)	(1,448,814)	(1,627,888)	(4,169,753)
Budgeted expenditures	1,032,113	1,032,113	1,032,113	1,032,113	1,032,113	1,032,113	1,032,113	1,032,113	1,032,113	1,032,113	1,032,113	1,032,112	12,385,350
[c] Actual expenditures	1,108,862	858,896	1,478,648	1,249,935	560,465	1,016,479	640,014	1,008,820	1,119,174	-	-	-	9,041,294
Favorable (Unfavorable) Variance	(76,750)	173,216	(446,535)	(217,822)	471,648	15,634	392,099	23,293	(87,061)	1,032,113	1,032,113	1,032,112	3,344,057
Favorable (Unfavorable) Net monthly activity ((b)-[c])	533,620	608,280	(83,386)	131,390	723,947	222,268	606,590	1,006,119	211,955	-	-	-	3,960,783
Tariff Rider Ending Balance ((a)-[d])	3,261,879	2,653,598	2,736,984	2,605,594	1,881,647	1,659,379	1,052,789	46,670	(165,284)	(165,284)	(165,284)	(165,284)	
Projected Tariff Rider Balance										(341,660)	(758,361)	(1,354,138)	

**Variance Explanations:**

**Jan - Under collections of \$96k in tariff rider due to heating degree days being 19% below historical thereby causing retail consumption to be down by 13%. In spite of the less than forecasted consumption, the Washington electric tariff rider balance was reduced by \$533k.**

**Feb - Under collection of \$91k in tariff rider due to heating degree days being 17% warmer than historical normal resulting in 8% lower consumption as compared with forecast. In spite of less than forecasted consumption (less tariff rider collections), tariff rider balance was reduced by \$608k.**

**Mar - Under collection of \$65k in tariff rider due to heating degree days being 5% less than 30 year normal, 18% less for ytd. Tariff rider balance increased by \$83k due to the timing of February expenditures occurring in March.**

**Apr - Reduced the tariff rider balance by \$131k. Weather was 1% less than the 30 yr normal indicating that usage per customer was higher than budgeted.**

**May - Reduced the tariff rider balance by nearly \$724k.**

**Jun - Reduced the underfunded tariff rider balance by \$222k.**

**Jul - Reduced the underfunded tariff rider balance by over \$606k mostly due to less expenditures (mostly incentives)**

**Aug - Includes \$561,490 credit from Centralia environmental refund**

**Sep - collected less funding than forecast due to HDD/CDD being less than forecast and expenditures were higher than budgeted due to processing of more incentives than budgeted**

**Washington Electric Schedule 91**

Projected and Actual kWh	2010		2010	
	1st Qtr	2nd Qtr	3rd Qtr	4th Qtr
[a] Tariff Rider Balance	\$ 3,795,499	2,736,984	1,659,379	
Forecasted tariff rider collections	4,756,821	3,782,363	4,182,172	4,450,475
[b] Actual tariff rider collections	4,504,922	3,904,484	4,592,671	-
Favorable (Unfavorable) Variance	(251,899)	122,121	410,500	(4,450,475)
Budgeted expenditures	3,096,338	3,096,338	3,096,338	3,096,337
[c] Actual expenditures	3,446,407	2,826,879	2,768,008	-
Favorable (Unfavorable) Variance	(350,069)	269,459	328,330	3,096,337
Favorable (Unfavorable) Net monthly activity ((b)-[c])	1,058,515	1,077,605	1,824,663	-
Tariff Rider Ending Balance ((a)-[d])	2,736,984	1,659,379	(165,284)	-
Projected Tariff Rider Balance				

**Variance Explanations:**

**Jan - Under collections of \$96k in tariff rider collections, tariff rider balance was reduced by \$533k.**

**Feb - Under collection of \$91k in tariff rider collections, tariff rider balance was reduced by \$91k.**

**Mar - Under collection of \$65k in tariff rider collections, tariff rider balance was reduced by \$65k.**

**Apr - Reduced the tariff rider balance by \$500k.**

**May - Reduced the tariff rider balance by \$500k.**

**Jun - Reduced the underfunded tariff rider balance by \$500k.**

**Jul - Reduced the underfunded tariff rider balance by \$500k.**

**Aug - Includes \$561,490 credit from Central Puget Sound.**

**Sep - collected less funding than forecast.**

**Washington Electric Schedule 91**

DSM Functional Categories	2010 Jan	2010 Feb	2010 Mar	2010 Apr	2010 May	2010 Jun	2010 Jul	2010 Aug	2010 Sep	2010 Oct	2010 Nov	2010 Dec	Total 2010
<b>DSM Budget-Direct Customer Incentives:</b>													
Non-residential	\$ 402,747	402,747	402,747	402,747	402,747	402,747	402,747	402,747	402,747	402,747	402,747	402,747	4,832,969
Residential	177,272	177,272	177,272	177,272	177,272	177,272	177,272	177,272	177,272	177,272	177,272	177,272	2,127,260
Limited Income	57,991	57,991	57,991	57,991	57,991	57,991	57,991	57,991	57,991	57,991	57,991	57,991	695,890
<b>Total Budget-Direct Customer Incentives</b>	<b>\$ 638,010</b>	<b>\$ 638,010</b>	<b>\$ 638,010</b>	<b>\$ 638,010</b>	<b>\$ 638,010</b>	<b>\$ 638,010</b>	<b>\$ 638,010</b>	<b>\$ 638,010</b>	<b>\$ 638,010</b>	<b>\$ 638,010</b>	<b>\$ 638,010</b>	<b>\$ 638,010</b>	<b>\$ 7,656,119</b>
<b>DSM Budget Non-Labor, Non-Incentive Funding:</b>													
Non-residential	\$ 3,632	\$ 3,632	\$ 3,632	\$ 3,632	\$ 3,632	\$ 3,632	\$ 3,632	\$ 3,632	\$ 3,632	\$ 3,632	\$ 3,632	\$ 3,632	43,582
Residential	36,735	36,735	36,735	36,735	36,735	36,735	36,735	36,735	36,735	36,735	36,735	36,735	440,821
Regional	121,638	121,638	121,638	121,638	121,638	121,638	121,638	121,638	121,638	121,638	121,638	121,637	1,459,651
Common	85,463	85,463	85,463	85,463	85,463	85,463	85,463	85,463	85,463	85,463	85,463	85,463	1,025,555
<b>Total Budget-Non-labor, Non-incentive</b>	<b>\$ 247,467</b>	<b>\$ 247,467</b>	<b>\$ 247,467</b>	<b>\$ 247,467</b>	<b>\$ 247,467</b>	<b>\$ 247,467</b>	<b>\$ 247,467</b>	<b>\$ 247,467</b>	<b>\$ 247,467</b>	<b>\$ 247,467</b>	<b>\$ 247,467</b>	<b>\$ 247,467</b>	<b>\$ 2,969,609</b>
<b>DSM Budget-Labor Funding:</b>													
Non-residential	59,297	59,297	59,297	59,297	59,297	59,297	59,297	59,297	59,297	59,297	59,297	59,297	711,562
Residential	37,760	37,760	37,760	37,760	37,760	37,760	37,760	37,760	37,760	37,760	37,760	37,760	453,120
Limited Income	2,745	2,745	2,745	2,745	2,745	2,745	2,745	2,745	2,745	2,745	2,745	2,745	32,934
Common	46,834	46,834	46,834	46,834	46,834	46,834	46,834	46,834	46,834	46,834	46,834	46,834	562,007
<b>Total Budget-Labor Funding</b>	<b>\$ 146,635</b>	<b>\$ 146,635</b>	<b>\$ 146,635</b>	<b>\$ 146,635</b>	<b>\$ 146,635</b>	<b>\$ 146,635</b>	<b>\$ 146,635</b>	<b>\$ 146,635</b>	<b>\$ 146,635</b>	<b>\$ 146,635</b>	<b>\$ 146,635</b>	<b>\$ 146,635</b>	<b>\$ 1,759,623</b>
<b>2010 Aggregate DSM Budget</b>	<b>\$ 1,032,113</b>	<b>\$ 1,032,113</b>	<b>\$ 1,032,113</b>	<b>\$ 1,032,113</b>	<b>\$ 1,032,113</b>	<b>\$ 1,032,113</b>	<b>\$ 1,032,113</b>	<b>\$ 1,032,113</b>	<b>\$ 1,032,113</b>	<b>\$ 1,032,113</b>	<b>\$ 1,032,113</b>	<b>\$ 1,032,112</b>	<b>\$ 12,385,350</b>
<b>DSM Actual-Direct Customer Incentives:</b>													
Non-residential	488,162	434,112	459,542	940,307	225,832	353,147	309,855	723,636	744,087				4,678,681
Residential	264,080	254,836	172,870	126,205	122,462	127,181	112,823	106,283	115,536				1,402,277
Limited Income	13,490	18,131	231,753	41,520	97,763	96,412	8,810	22,451	151,123				681,454
<b>Total Actual-Direct Customer Incentives</b>	<b>\$ 765,733</b>	<b>\$ 707,080</b>	<b>\$ 864,166</b>	<b>\$ 1,108,032</b>	<b>\$ 446,057</b>	<b>\$ 576,740</b>	<b>\$ 431,488</b>	<b>\$ 852,370</b>	<b>\$ 1,010,746</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ 6,762,411</b>
<b>DSM Actual-Non-Labor, Non-Incentive Funding:</b>													
Non-residential	252,108	18,130	89,534	22,257	17,154	15,290	29,450	21,475	11,479				476,877
Residential	71,031	34,450	62,245	29,124	44,640	25,945	55,620	51,103	3,428				377,586
Limited Income	(69,379)	2,982	46,078	(23,923)	77	16,537	10,237	(15,048)	20,977				(11,462)
Demand Response	-												-
Distributed Gen	-												-
Regional	477	521	301,655	746	333	284,157	590	534	1,580				590,593
Common	80,662	85,328	105,626	104,347	30,873	79,793	100,992	87,625	59,544				734,791
<b>DSM Actual-Non-Labor, Non-Incentive Funding</b>	<b>\$ 334,900</b>	<b>\$ 141,412</b>	<b>\$ 605,138</b>	<b>\$ 132,551</b>	<b>\$ 93,077</b>	<b>\$ 421,722</b>	<b>\$ 196,889</b>	<b>\$ 145,689</b>	<b>\$ 97,008</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ 2,168,385</b>
<b>DSM Actual-Labor Funding:</b>													
Non-residential	8,113	10,261	9,345	5,592	8,622	6,899	5,257	7,174	6,895				68,158

Residential	116	144		3,169	8,475	7,212	2,341	2,449	2,052					25,958
Limited Income														-
Regional														-
Common				591	4,234	3,906	4,039	1,138	2,473					16,381
<b>Total Actual-Labor Funding</b>	\$ 8,229	\$ 10,405	\$ 9,345	\$ 9,352	\$ 21,331	\$ 18,017	\$ 11,637	\$ 10,761	\$ 11,420	\$ -	\$ -	\$ -	\$ -	\$ 110,498

**2010 Aggregate DSM Actual**

\$ 1,108,862	\$ 858,896	\$ 1,478,648	\$ 1,249,935	\$ 560,465	\$ 1,016,479	\$ 640,014	\$ 1,008,820	\$ 1,119,174	\$ -	\$ -	\$ -	\$ -	\$ 9,041,294
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**Budget-Actual Variance**

**Direct Customer Incentives:**

Non-residential	(85,415)	(31,365)	(56,795)	(537,560)	176,915	49,600	92,892	(320,889)	(341,340)	402,747	402,747	402,747	154,288
Residential	(86,809)	(77,565)	4,402	51,067	54,810	50,091	64,449	70,989	61,736	177,272	177,272	177,272	724,983
Limited Income	44,500	39,860	(173,762)	16,471	(39,772)	(38,421)	49,181	35,540	(93,132)	57,991	57,991	57,991	14,436
<b>Total Variance</b>	\$ (127,723)	\$ (69,070)	\$ (226,156)	\$ (470,022)	\$ 191,953	\$ 61,270	\$ 206,522	\$ (214,360)	\$ (372,736)	\$ 638,010	\$ 638,010	\$ 638,010	\$ 893,708

**Non-Labor, Non-Incentive Funding:**

Non-residential	(248,476)	(14,498)	(85,903)	(18,625)	(13,522)	(11,658)	(25,818)	(17,843)	(7,847)	3,632	3,632	3,632	(433,295)
Residential	(34,296)	2,285	(25,510)	7,611	(7,905)	10,790	(18,885)	(14,368)	33,307	36,735	36,735	36,735	63,235
Regional	121,160	121,116	(180,017)	120,892	121,305	(162,519)	121,048	121,104	120,058	121,638	121,638	121,637	869,058
Common	4,801	135	(20,163)	(18,884)	54,590	5,670	(15,529)	(2,162)	25,919	85,463	85,463	85,463	290,764
<b>Total Variance</b>	\$ (87,433)	\$ 106,056	\$ (357,670)	\$ 114,916	\$ 154,390	\$ (174,255)	\$ 50,578	\$ 101,778	\$ 150,459	\$ 247,467	\$ 247,467	\$ 247,467	\$ 801,224

**DSM Labor Funding:**

Non-residential	51,184	49,036	49,952	53,705	50,675	52,398	54,040	52,123	52,402	59,297	59,297	59,297	643,404
Residential	37,644	37,616	37,760	34,591	29,285	30,548	35,419	35,311	35,708	37,760	37,760	37,760	427,162
Limited Income	2,745	2,745	2,745	2,745	2,745	2,745	2,745	2,745	2,745	2,745	2,745	2,745	32,934
Common	46,834	46,834	46,834	46,243	42,600	42,928	42,795	45,696	44,361	46,834	46,834	46,834	545,626
<b>Total Variance</b>	\$ 138,406	\$ 136,230	\$ 137,290	\$ 137,283	\$ 125,304	\$ 128,618	\$ 134,998	\$ 135,874	\$ 135,215	\$ 146,635	\$ 146,635	\$ 146,635	\$ 1,649,125

**Total Variance**

\$ (76,750)	\$ 173,216	\$ (446,535)	\$ (217,822)	\$ 471,648	\$ 15,634	\$ 392,099	\$ 23,293	\$ (87,061)	\$ 1,032,113	\$ 1,032,113	\$ 1,032,112	\$ 3,344,057
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**Notes:**

1) Some items such as labor charged to a common WA-ID project when allocated to the individual states loses it's "labor" distinction and appears as a general implementation expense. This explains the variances between non-labor/non-incentive and labor.

2) DSM expenditures are budgeted on an annual basis and spread monthly on an equal basis. This timing difference between budget vs actual could attribute to some variances

**Variance explanations:**

Jan - \$77k unfavorable variance due to paying \$128k more in incentives than budgeted.

Feb - in spite of paying more than \$69k in incentives as compared with budget, we still had a favorable variance of \$173k.

Mar - 51% of unfavorable variance was due to paying more than \$226k in incentives as compared with budget. Remainder of the \$220k unfavorable variance is due to implementation expenditures that didn't occur in February as budgeted.

Apr - unfavorable variance was due to paying more than \$470k in incentives as compared with budget.

May - spent less in all categories incentives, labor and other than budgeted. Favorable variance of more than \$471k.

**Washington Natural Gas Schedule 191**

	2010 Jan	2010 Feb	2010 Mar	2010 Apr	2010 May	2010 Jun	2010 Jul	2010 Aug	2010 Sep	2010 Oct	2010 Nov	2010 Dec	Total 2010	2010 1st Qtr
[a] Tariff Rider Balance	4,102,936	3,724,704	3,656,893	3,556,217	3,466,636	3,142,026	3,146,392	3,385,925	3,363,155	3,482,454	3,482,454	3,482,454		\$ 4,102,936
Forecasted tariff rider collections	991,640	796,149	657,700	613,499	366,045	243,588	203,874	209,074	248,528	573,004	971,079	1,337,025	7,211,204	2,445,488
[b] Actual tariff rider collections	905,757	689,733	657,733	547,233	571,193	395,907	261,592	288,826	206,760	-	-	-	4,524,734	2,253,223
Favorable (Unfavorable) Variance	(85,882)	(106,416)	33	(66,266)	205,148	152,319	57,718	79,752	(41,767)	(573,004)	(971,079)	(1,337,025)	(2,686,470)	(192,265)
Budgeted expenditures	436,350	436,350	436,350	436,350	436,350	436,350	436,350	436,350	436,350	436,350	436,350	436,350	5,236,202	1,309,051
[c] Actual expenditures	527,525	621,921	557,058	457,652	246,583	400,272	501,125	266,056	326,060	-	-	-	3,904,253	1,706,505
Favorable (Unfavorable) Variance	(91,175)	(185,571)	(120,708)	(21,302)	189,767	36,078	(64,775)	170,294	110,290	436,350	436,350	436,350	1,331,949	(397,454)
Favorable (Unfavorable) Net monthly activity (([b]-[c])	378,232	67,812	100,675	89,581	324,610	(4,365)	(239,533)	22,770	(119,300)	-	-	-	620,482	546,719
Tariff Rider Ending Balance ([a]-[d])	3,724,704	3,656,893	3,556,217	3,466,636	3,142,026	3,146,392	3,385,925	3,363,155	3,482,454	3,482,454	3,482,454	3,482,454		3,556,217
Projected Tariff Rider Balance										(136,654)	(671,383)	(1,572,058)		

**Variance Explanations:**

**Jan - Under collections of \$86k in tariff rider due to heating degree days being 19% below historical thereby causing retail consumption to be down by 13%. In spite of the less than forecasted consumption, the Washington electric tariff rider balance was reduced by \$378k.**

**Feb - Under collection of \$106k in tariff rider due to heating degree days being 17% warmer than historical normal resulting in 8% lower consumption as compared with forecast. In spite of less than forecasted consumption (less tariff rider collections), tariff rider balance was reduced by \$68k.**

**Mar - in spite of paying \$108k more than budgeted in incentives, but reduced the tariff rider balance by \$101k.**

**Apr - reduced the tariff rider balance by \$90k. Weather was 1% less than 30 yr normal and while consumption was lower than budgeted, tariff rider expenditures were less than collected, therefore, reducing the balance.**

**May - reduced the tariff rider balance by nearly \$325k.**

**Jun - added \$4k to the underfunded balance.**

**Jul - added nearly \$240k to the underfunded balance mostly due to higher expenditures than budgeted. Also, natural gas consumption tends to drop off during the summer months, therefore there is less funding collected during these months.**

**Aug - reduced the underfunded tariff rider balance by nearly \$23k due to more HDD/CDD than budgeted and employees taking one (less expense than budgeted since it goes against an accrual vs the tariff rider)**

**Sep - increased the underfunded balance by nearly \$240k due to HDD being 14% less than budgeted.**

**Washington Natural Gas Schedule 191**

	2010	2010	2010
	2nd Qtr	3rd Qtr	4th Qtr
[a] Tariff Rider Balance	3,556,217	3,146,392	3,482,454
Forecasted tariff rider collections	1,223,131	661,476	2,881,108
[b] Actual tariff rider collections	1,514,333	757,178	-
Favorable (Unfavorable) Variance	291,201	95,702	(2,881,108)
Budgeted expenditures	1,309,051	1,309,051	1,309,051
[c] Actual expenditures	1,104,507	1,093,241	-
Favorable (Unfavorable) Variance	204,544	215,810	1,309,051
Favorable (Unfavorable) Net monthly activity ((b)-[c])	409,826	(336,063)	-
Tariff Rider Ending Balance ((a)-[d])	3,146,392	3,482,454	3,482,454

Projected Tariff Rider Balance

**Variance Explanations:**

Jan - Under collections of \$86k in tariff rider balance was reduced by \$378k.

Feb - Under collection of \$106k in tariff rider collections), tariff rider balance was reduced

Mar - in spite of paying \$108k more than budgeted

Apr - reduced the tariff rider balance by \$100k

May - reduced the tariff rider balance by \$100k

Jun - added \$4k to the underfunded balance

Jul - added nearly \$240k to the underfunded balance

Aug - reduced the underfunded tariff rider balance

Sep - increased the underfunded balance







Jun - favorable variance of \$36k due to one leave (less expense labor--goes against paid time off accrual) and less incentives paid as compared with budget.

Jul - unfavorable variance of nearly \$65k most of which is due to higher participation in programs than budgeted and the remainder is due the greater implementation expenditures than anticipated.

Aug - \$170k favorable variance mostly attributable to processing of less incentives than budgeted.

Sep - \$110k favorable variance mostly attributable to processing of less incentives than budgeted.

**Idaho Electric Schedule 91**

	2010 Jan	2010 Feb	2010 Mar	2010 Apr	2010 May	2010 Jun	2010 Jul	2010 Aug	2010 Sep	2010 Oct	2010 Nov	2010 Dec	Total 2010
[a] Tariff Rider Balance	2,369,036	2,417,283	2,008,878	1,899,185	1,546,950	1,380,555	1,261,713	1,126,002	915,533	695,194	695,194	695,194	
Forecasted tariff rider collections	762,518	674,516	666,482	579,081	572,813	574,689	610,753	612,737	571,980	622,702	672,378	738,830	7,659,479
[b] Actual tariff rider collections	762,818	679,101	619,689	623,154	601,225	557,359	568,063	610,838	588,925	-	-	-	5,611,172
Favorable (Unfavorable) Variance	301	4,585	(46,792)	44,073	28,411	(17,330)	(42,689)	(1,900)	16,944	(622,702)	(672,378)	(738,830)	(2,048,307)
Budgeted expenditures	464,565	464,565	464,565	464,565	464,565	464,565	464,565	464,565	464,565	464,565	464,565	464,565	5,574,777
[c] Actual expenditures	811,065	270,696	509,996	270,920	434,829	438,518	432,352	400,368	368,586	-	-	-	3,937,330
Favorable (Unfavorable) Variance	(346,500)	193,869	(45,431)	193,645	29,736	26,047	32,213	64,197	95,979	464,565	464,565	464,565	1,637,447
Favorable (Unfavorable) Net monthly activity ((b)-[c])	(48,247)	408,405	109,693	352,234	166,396	118,841	135,711	210,470	220,339	-	-	-	1,673,842
Tariff Rider Ending Balance ((a)-[d])	2,417,283	2,008,878	1,899,185	1,546,950	1,380,555	1,261,713	1,126,002	915,533	695,194	695,194	695,194	695,194	
Projected Tariff Rider Balance										(158,138)	(365,951)	(640,216)	

**Variance Explanations:**

**Jan - tariff rider balance increased by \$48k due to the payment of \$364k more in incentives than budgeted.**

**Feb - reduced the tariff rider balance by \$408k mostly due to the processing of less incentives than budgeted (higher January month most likely contributed to the lower February processing of incentives).**

**Mar - reduced tariff rider underfunded balance by \$110k, due to processing \$86k less incentives as compared with budget and heating degree days being 5% less than 30 year normal (18% less ytd).**

**Apr - reduced tariff rider underfunded balance by \$352k, higher consumption than budgeted coupled with underspending as compared with budget.**

**May - reduced tariff rider underfunded balance by \$166k.**

**Jun - reduced the underfunded tariff rider balance by nearly \$119k.**

**Jul - reduced the underfunded tariff rider balance by nearly \$136k mostly due to incurring less expenditures than budgeted.**

**Aug - reduced the underfunded tariff rider balance by nearly \$210k mostly due to having less expenditures than collections.**

**Sep - reduced the underfunded tariff rider balance by nearly \$220k mostly due to the processing of less incentives than budgeted.**

**Idaho Electric Schedule 91**

	2010 1st Qtr	2010 2nd Qtr	2010 3rd Qtr	2010 4th Qtr
[a] Tariff Rider Balance	\$ 2,369,036	1,899,185	1,261,713	695,194
Forecasted tariff rider collections	2,103,515	1,726,584	1,795,470	2,033,911
[b] Actual tariff rider collections	2,061,608	1,781,738	1,767,825	-
Favorable (Unfavorable) Variance	(41,907)	55,154	(27,645)	(2,033,911)
Budgeted expenditures	1,393,694	1,393,694	1,393,694	1,393,694
[c] Actual expenditures	1,591,757	1,144,267	1,201,306	-
Favorable (Unfavorable) Variance	(198,063)	249,427	192,388	1,393,694
Favorable (Unfavorable) Net monthly activity ((b)-[c])	469,851	637,471	566,519	-
Tariff Rider Ending Balance ((a)-[d])	1,899,185	1,261,713	695,194	695,194

Projected Tariff Rider Balance

**Variance Explanations:**

**Jan - tariff rider balance increased by \$48k**

**Feb - reduced the tariff rider balance by \$4**

**Mar - reduced tariff rider underfunded bal**

**Apr - reduced tariff rider underfunded bal**

**May - reduced tariff rider underfunded bal**

**Jun - reduced the underfunded tariff rider**

**Jul - reduced the underfunded tariff rider t**

**Aug - reduced the underfunded tariff rider**

**Sep - reduced the underfunded tariff rider**



	Non-residential	2,638		3,106	3,648	2,203	2,479	1,877	1,250	2,575			
	Residential	2,497		1,838	(591)								
	Limited Income												
	Regional												
	Common					460	632	1,272	1,059	(115)			
[f]	<b>Total Actual-Labor Funding</b>	\$ 5,135	\$ -	\$ 4,944	\$ 3,057	\$ 2,663	\$ 3,111	\$ 3,149	\$ 2,309	\$ 2,460	\$ -	\$ -	\$ -
[d]+[e]+[f]	<b>2010 Aggregate DSM Actual</b>	\$ 811,065	\$ 270,696	\$ 509,996	\$ 270,920	\$ 434,829	\$ 438,518	\$ 432,352	\$ 400,368	\$ 368,586	\$ -	\$ -	\$ -
	<b>Budget-Actual Variance</b>												
	<b>I-Direct Customer Incentives:</b>												
	Non-residential	(361,938)	86,978	76,618	74,261	30,528	46,501	(9,430)	24,955	32,103	193,241	193,241	193,241
	Residential	(31,619)	(9,464)	(20,194)	21,703	(17,664)	6,797	1,857	6,288	15,813	75,990	75,990	75,990
	Limited Income	29,667	29,048	29,667	29,667	(54,671)	29,667	(19,349)	(33,151)	(9,490)	29,667	29,667	29,667
[a]-[d]	<b>Total Variance</b>	\$ (363,890)	\$ 106,562	\$ 86,091	\$ 125,630	\$ (41,808)	\$ 82,964	\$ (26,922)	\$ (1,909)	\$ 38,425	\$ 298,897	\$ 298,897	\$ 298,897
	<b>Non-Labor, Non-Incentive Funding:</b>												
	Non-residential	(61,434)	(10,917)	(77,083)	(22,141)	(4,407)	(14,384)	(13,249)	(27,348)	(65,456)	143	143	143
	Residential	(23,426)	(8,983)	(17,587)	(3,269)	(10,848)	(342)	(16,280)	12,837	12,322	12,837	12,837	12,837
	Regional	58,114	58,091	(70,974)	57,972	57,908	(90,093)	58,054	36,426	57,536	58,362	58,362	58,362
	Common	(4,835)	(6,958)	(17,074)	(17,747)	(20,925)	(5,009)	(15,149)	(7,673)	4,848	37,184	37,184	37,184
[b]-[e]	<b>Total Variance</b>	\$ (34,199)	\$ 30,582	\$ (183,303)	\$ 14,347	\$ 17,482	\$ (110,531)	\$ 5,559	\$ 11,690	\$ 3,289	\$ 108,943	\$ 108,943	\$ 108,943
	<b>DSM Labor Funding:</b>												
	Non-residential	24,239	26,878	23,772	23,230	24,675	24,399	25,001	25,628	24,303	26,878	26,878	26,878
	Residential	4,968	7,465	5,628	8,056	7,465	7,465	7,465	7,465	7,465	7,465	7,465	7,465
	Limited Income	1,317	1,317	1,317	1,317	1,317	1,317	1,317	1,317	1,317	1,317	1,317	1,317
	Common	21,065	21,065	21,065	21,065	20,605	20,433	19,793	20,006	21,180	21,065	21,065	21,065
[c]-[f]	<b>Total Variance</b>	\$ 51,589	\$ 56,724	\$ 51,781	\$ 53,667	\$ 54,061	\$ 53,613	\$ 53,575	\$ 54,415	\$ 54,264	\$ 56,724	\$ 56,724	\$ 56,724
	<b>Total Variance</b>	\$ (346,500)	\$ 193,869	\$ (45,431)	\$ 193,645	\$ 29,736	\$ 26,047	\$ 32,213	\$ 64,197	\$ 95,979	\$ 464,565	\$ 464,565	\$ 464,565

**Notes:**

1) Some items such as labor charged to a common WA-ID project when allocated to the individual states loses it's "labor" distinction and appears as a general implementation expense. This explains the varian non-labor/non-incentive and labor.

2) DSM expenditures are budgeted on a annual basis and spread monthly on an equal basis. This timing difference between budget vs actual could attribute to some variances

**Variance explanations:**

Jan - \$347k unfavorable variance due to paying \$364k more in incentives than budgeted.

Feb - \$194k favorable variance mostly due to paying less incentives than budgeted (January's large amount of incentives probably causing February to be lower).

Mar - \$45k unfavorable variance due to the payment of \$86k more in incentives than budgeted.

Apr - \$194k favorable variance mostly due to the payment of less incentives than anticipated.

May - nearly \$30k favorable variance mostly due labor, probably more people taking one leave which goes against a liability account as opposed to the tariff rider.

Jun - \$26k favorable variance due to one leave (less labor expense--goes against paid time off accrual) and less incentives paid as compared with budget.

Jul - \$32k favorable variance due to one leave (less labor expense --goes against paid time off accrual)

Aug - \$64k favorable variance mostly attributable to employees taking one leave (reduce accrual rather than going against the tariff rider)

Sep - nearly \$96k favorable variance mostly attributable to processing less rebates than budgeted



Total 2010

2,318,886  
911,877  
356,001  
\$ 3,586,764

1,718  
154,049  
5,000  
700,349  
446,205  
\$ 1,307,321

322,533  
89,584  
15,802  
252,774  
\$ 680,693

**\$ 5,574,778**

1,738,590  
710,392  
235,948  
\$ 2,684,929

297,706  
171,110  
29,354  
-  
-  
302,225  
425,178  
\$ 1,225,572

19,776  
3,744  
-  
-  
3,308  
\$ 26,828

\$ 3,937,330

580,296  
201,485  
120,053  
\$ 901,835

(295,988)  
(17,061)  
398,124  
21,027  
\$ 81,749

302,757  
85,840  
15,802  
249,466  
\$ 653,865

\$ 1,637,448

ces between

**Idaho Natural Gas Schedule 191**

	2010 Jan	2010 Feb	2010 Mar	2010 Apr	2010 May	2010 Jun	2010 Jul	2010 Aug	2010 Sep	2010 Oct	2010 Nov	2010 Dec	Total 2010
[a] Tariff Rider Balance	1,626,625	1,375,429	1,238,275	1,095,898	974,337	944,359	980,082	1,177,633	1,240,141	1,301,287	1,301,287	1,301,287	
Forecasted tariff rider collections	419,210	328,615	276,310	201,014	119,613	90,527	66,858	71,082	88,501	199,050	324,075	448,154	2,633,009
[b] Actual tariff rider collections	408,071	317,193	271,989	238,360	175,025	116,702	78,080	62,456	71,891	-	-	-	1,739,768
Favorable (Unfavorable) Variance	(11,139)	(11,422)	(4,321)	37,346	55,412	26,175	11,223	(8,626)	(16,610)	(199,050)	(324,075)	(448,154)	(893,240)
Budgeted expenditures	173,136	173,136	173,136	173,136	173,136	173,136	173,136	173,136	173,136	173,136	173,136	173,136	2,077,627
[c] Actual expenditures	156,876	180,039	129,612	116,799	145,047	152,425	275,632	124,964	133,037	-	-	-	1,414,431
Favorable (Unfavorable) Variance	16,260	(6,903)	43,523	56,337	28,089	20,711	(102,496)	48,172	40,099	173,136	173,136	173,136	663,196
Favorable (Unfavorable) Net monthly activity ([b]-[c])	251,196	137,154	142,377	121,561	29,978	(35,723)	(197,552)	(62,508)	(61,146)	-	-	-	325,338
[d] Tariff Rider Ending Balance ([a]-[d])	1,375,429	1,238,275	1,095,898	974,337	944,359	980,082	1,177,633	1,240,141	1,301,287	1,301,287	1,301,287	1,301,287	
Projected Tariff Rider Balance										(25,914)	(176,854)	(451,873)	

**Variance Explanations:**

**Jan - Under collections of nearly \$11k in tariff rider due to warmer than budgeted weather. Actual expenditures were less than budget by \$16k. Reduced the underfunded tariff rider balance by \$251k.**

**Feb - Under collections of \$11k in tariff rider due to warmer than budgeted weather. Actual non-incentive expenditures exceed budget by \$15k. Underfunded tariff rider balance reduced by \$137k.**

**Mar - Under collections of \$4k in tariff rider due to heating degree days being 5% less than 30 year normal (14% less ytd). Actual expenditures were less than budget by \$44k. Underfunded tariff rider balance reduced by \$142k.**

**Apr - reduced the tariff rider balance by \$122k due to collected being higher than budget coupled with underspending**

**May - reduced the tariff rider underfunded balance by nearly \$30k.**

**Jun - added \$36k to the underfunded tariff rider balance.**

**Jul - added nearly \$198k to the underfunded tariff rider balance due to incurring higher expenditures than budgeted. Also, natural gas consumption tends to drop off during the summer months so less funding is collected during these months.**

**Aug - increased the underfunded tariff rider balance by nearly \$63k since we incur more expense than collections due to seasonality of heating.**

**Sep - increased the underfunded tariff rider balance by nearly \$61k partially due the collection of less funding than forecast**

**Idaho Natural Gas Schedule 191**

	2010 1st Qtr	2010 2nd Qtr	2010 3rd Qtr	2010 4th Qtr
[a] Tariff Rider Balance	\$ 1,626,625	1,095,898	980,082	
Forecasted tariff rider collections	1,024,134	411,155	226,440	971,279
[b] Actual tariff rider collections	997,253	530,088	212,427	-
Favorable (Unfavorble) Variance	(26,881)	118,933	(14,013)	(971,279)
Budgeted expenditures	519,407	519,407	519,407	519,407
[c] Actual expenditures	466,527	414,271	533,633	-
Favorable (Unfavorable) Variance	52,880	105,136	(14,226)	519,407
Favorable (Unfavorable) Net monthly activity ([b]-[c])	530,727	115,817	(321,206)	-
[d] Tariff Rider Ending Balance ([a]-[d])	1,095,898	980,082	1,301,287	-
Projected Tariff Rider Balance				

**Variance Explanations:**

**Jan - Under collections of nearly \$11k in tariff rider balance reduced by \$251k.**

**Feb - Under collections of \$11k in tariff rider balance reduced by \$137k.**

**Mar - Under collections of \$4k in tariff rider balance reduced by \$142k.**

**Apr - reduced the tariff rider balance by \$142k.**

**May - reduced the tariff rider underfunded balance by \$142k.**

**Jun - added \$36k to the underfunded tariff rider balance.**

**Jul - added nearly \$198k to the underfunded tariff rider balance.**

**Aug - increased the underfunded tariff rider balance by \$198k.**

**Sep - increased the underfunded tariff rider balance by \$198k.**

**Idaho Natural Gas Schedule 191**

**DSM Functional Categories**

	2010	2010	2010	2010	2010	2010	2010	2010	2010	2010	2010	2010	2010	Total 2010
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec		
<b>DSM Budget-Direct Customer Incentives:</b>														
Non-residential	\$ 59,611	\$ 59,611	\$ 59,611	\$ 59,611	\$ 59,611	\$ 59,611	\$ 59,611	\$ 59,611	\$ 59,611	\$ 59,611	\$ 59,611	\$ 59,611	\$ 59,611	\$ 715,327
Residential	65,109	65,109	65,109	65,109	65,109	65,109	65,109	65,109	65,109	65,109	65,109	65,109	65,109	781,308
Limited Income	21,905	21,905	21,905	21,905	21,905	21,905	21,905	21,905	21,905	21,905	21,905	21,905	21,905	262,855
<b>[a] Total Budget-Direct Customer Incentives</b>	<b>\$ 146,624</b>	<b>\$ 146,624</b>	<b>\$ 146,624</b>	<b>\$ 146,624</b>	<b>\$ 146,624</b>	<b>\$ 146,624</b>	<b>\$ 146,624</b>	<b>\$ 146,624</b>	<b>\$ 146,624</b>	<b>\$ 146,624</b>	<b>\$ 146,624</b>	<b>\$ 146,624</b>	<b>\$ 146,624</b>	<b>\$ 1,759,490</b>
<b>DSM Budget Non-Labor, Non-Incentive Funding:</b>														
Non-residential	\$ 49	\$ 49	\$ 49	\$ 49	\$ 49	\$ 49	\$ 49	\$ 49	\$ 49	\$ 49	\$ 49	\$ 49	\$ 49	593
Residential	327	327	327	327	327	327	327	327	327	327	327	327	327	3,929
Limited Income														-
Demand Response														-
Regional														-
Common	14,252	14,252	14,252	14,252	14,252	14,252	14,252	14,252	14,252	14,252	14,252	14,252	14,252	171,020
<b>[b] Total Budget-Non-labor, Non-incentive</b>	<b>\$ 14,629</b>	<b>\$ 14,629</b>	<b>\$ 14,629</b>	<b>\$ 14,629</b>	<b>\$ 14,629</b>	<b>\$ 14,629</b>	<b>\$ 14,629</b>	<b>\$ 14,629</b>	<b>\$ 14,629</b>	<b>\$ 14,629</b>	<b>\$ 14,629</b>	<b>\$ 14,629</b>	<b>\$ 14,629</b>	<b>\$ 175,542</b>
<b>DSM Budget-Labor Funding:</b>														
Non-residential	\$ 800	\$ 800	\$ 800	\$ 800	\$ 800	\$ 800	\$ 800	\$ 800	\$ 800	\$ 800	\$ 800	\$ 800	\$ 800	9,599
Residential	180	180	180	180	180	180	180	180	180	180	180	180	180	2,155
Limited Income	76	76	76	76	76	76	76	76	76	76	76	76	76	910
Common	10,827	10,827	10,827	10,827	10,827	10,827	10,827	10,827	10,827	10,827	10,827	10,827	10,827	129,929
<b>[c] Total Budget-Labor Funding</b>	<b>\$ 11,883</b>	<b>\$ 11,883</b>	<b>\$ 11,883</b>	<b>\$ 11,883</b>	<b>\$ 11,883</b>	<b>\$ 11,883</b>	<b>\$ 11,883</b>	<b>\$ 11,883</b>	<b>\$ 11,883</b>	<b>\$ 11,883</b>	<b>\$ 11,883</b>	<b>\$ 11,883</b>	<b>\$ 11,883</b>	<b>\$ 142,593</b>
<b>[a]+[b]+[c] 2010 Aggregate DSM Budget</b>	<b>\$ 173,135</b>	<b>\$ 173,135</b>	<b>\$ 173,135</b>	<b>\$ 173,135</b>	<b>\$ 173,135</b>	<b>\$ 173,135</b>	<b>\$ 173,135</b>	<b>\$ 173,135</b>	<b>\$ 173,135</b>	<b>\$ 173,135</b>	<b>\$ 173,135</b>	<b>\$ 173,135</b>	<b>\$ 173,135</b>	<b>\$ 2,077,625</b>
<b>DSM Actual-Direct Customer Incentives:</b>														
Non-residential	29,814	13,672	15,793	5,836	5,687	35,466	83,822	5,298	21,105					
Residential	87,337	124,672	69,787	75,359	59,961	79,975	88,952	46,033	41,904					
Limited Income					39,399		51,442	39,453	21,315					
<b>[d] Total Actual-Direct Customer Incentives</b>	<b>\$ 117,151</b>	<b>\$ 138,344</b>	<b>\$ 85,580</b>	<b>\$ 81,195</b>	<b>\$ 105,047</b>	<b>\$ 115,441</b>	<b>\$ 224,216</b>	<b>\$ 90,784</b>	<b>\$ 84,324</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>
<b>DSM Actual-Non-Labor, Non-Incentive Funding:</b>														
Non-residential	1,900	2,138	2,315	2,905	1,628	2,266	2,615	2,027	4,109					
Residential	7,352	8,532	5,113	3,353	2,349	1,574	6,333	2,266	10,242					
Limited Income	2,496	854	978	770	4,691	832	5,867	1,013	6,330					
Regional														
Common	23,178	24,559	31,880	26,820	28,332	29,287	34,994	27,426	25,454					
<b>[e] DSM Actual-Non-Labor, Non-Incentive Funding</b>	<b>\$ 34,926</b>	<b>\$ 36,083</b>	<b>\$ 40,286</b>	<b>\$ 33,848</b>	<b>\$ 37,000</b>	<b>\$ 33,959</b>	<b>\$ 49,809</b>	<b>\$ 32,732</b>	<b>\$ 46,135</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>
<b>DSM Actual-Labor Funding:</b>														
Non-residential	4,799	5,612	3,746	1,756	2,540	2,393	1,765	1,448	2578					

Residential  
 Limited Income  
 Regional  
 Common

					460	632	(158)												
[f]	<b>Total Actual-Labor Funding</b>	\$ 4,799	\$ 5,612	\$ 3,746	\$ 1,756	\$ 3,000	\$ 3,025	\$ 1,607	\$ 1,448	\$ 2,578	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
[d]+[e]+[f]	<b>2010 Aggregate DSM Actual</b>	\$ 156,876	\$ 180,039	\$ 129,612	\$ 116,799	\$ 145,047	\$ 152,425	\$ 275,632	\$ 124,964	\$ 133,037	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -

**Budget-Actual Variance**  
**Direct Customer Incentives:**

	Non-residential	\$ 29,797	\$ 45,939	\$ 43,818	\$ 53,775	\$ 53,924	\$ 24,145	\$ (24,211)	\$ 54,313	\$ 38,506	\$ 59,611	\$ 59,611	\$ 59,611	\$ 59,611	\$ 498,834
	Residential	\$ (22,228)	\$ (59,563)	\$ (4,678)	\$ (10,250)	\$ 5,148	\$ (14,866)	\$ (23,843)	\$ 19,076	\$ 23,205	\$ 65,109	\$ 65,109	\$ 65,109	\$ 107,328	
	Limited Income	\$ 21,905	\$ 21,905	\$ 21,905	\$ 21,905	\$ (17,494)	\$ 21,905	\$ (29,537)	\$ (17,548)	\$ 590	\$ 21,905	\$ 21,905	\$ 21,905	\$ 111,246	
[a]-[d]	<b>Total Variance</b>	\$ 29,474	\$ 8,280	\$ 61,044	\$ 65,429	\$ 41,577	\$ 31,183	\$ (77,592)	\$ 55,840	\$ 62,300	\$ 146,624	\$ 146,624	\$ 146,624	\$ 717,408	

**Non-Labor, Non-Incentive Funding:**

	Non-residential	\$ (1,850)	\$ (2,088)	\$ (2,266)	\$ (2,856)	\$ (1,579)	\$ (2,217)	\$ (2,566)	\$ (1,978)	\$ (4,060)	\$ 49	\$ 49	\$ 49	\$ (21,310)
	Residential	\$ (7,024)	\$ (8,204)	\$ (4,785)	\$ (3,026)	\$ (2,022)	\$ (1,247)	\$ (6,006)	\$ (1,939)	\$ (9,915)	\$ 327	\$ 327	\$ 327	\$ (43,184)
	Regional	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
	Common	\$ (8,927)	\$ (10,308)	\$ (17,629)	\$ (12,568)	\$ (14,080)	\$ (15,035)	\$ (20,742)	\$ (13,174)	\$ (11,202)	\$ 14,252	\$ 14,252	\$ 14,252	\$ (80,911)
[b]-[e]	<b>Total Variance</b>	\$ (20,298)	\$ (21,454)	\$ (25,658)	\$ (19,220)	\$ (22,372)	\$ (19,331)	\$ (35,181)	\$ (18,104)	\$ (31,507)	\$ 14,629	\$ 14,629	\$ 14,629	\$ (169,236)

**DSM Labor Funding:**

	Non-residential	\$ (3,999)	\$ (4,812)	\$ (2,946)	\$ (956)	\$ (1,740)	\$ (1,593)	\$ (965)	\$ (648)	\$ (1,778)	\$ 800	\$ 800	\$ 800	\$ (17,038)
	Residential	\$ 180	\$ 180	\$ 180	\$ 180	\$ 180	\$ 180	\$ 180	\$ 180	\$ (41,724)	\$ 180	\$ 180	\$ 180	\$ (39,749)
	Limited Income	\$ 76	\$ 76	\$ 76	\$ 76	\$ 76	\$ 76	\$ 76	\$ 76	\$ (21,239)	\$ 76	\$ 76	\$ 76	\$ (20,405)
	Common	\$ 10,827	\$ 10,827	\$ 10,827	\$ 10,827	\$ 10,367	\$ 10,195	\$ 10,985	\$ 10,827	\$ 10,827	\$ 10,827	\$ 10,827	\$ 10,827	\$ 128,995
[c]-[f]	<b>Total Variance</b>	\$ 7,084	\$ 6,271	\$ 8,137	\$ 10,127	\$ 8,883	\$ 8,858	\$ 10,276	\$ 10,435	\$ 9,305	\$ 11,883	\$ 11,883	\$ 11,883	\$ 51,803
	<b>Total Variance</b>	\$ 16,260	\$ (6,903)	\$ 43,523	\$ 56,336	\$ 28,088	\$ 20,710	\$ (102,497)	\$ 48,171	\$ 40,098	\$ 173,135	\$ 173,135	\$ 173,135	\$ 599,975

**Notes:**

1) Some items such as labor charged to a common WA-ID project when allocated to the individual states loses it's "labor" distinction and appears as a general implementation expense. This explains the variances between non-labor/non-incentive and labor.

2) DSM expenditures are budgeted on a annual basis and spread monthly on an equal basis. This timing difference between budget vs actual could attribute to some variances

**Variance explanations:**

Jan - \$16k favorable variance due to less incentives processed as compared with budget.

Feb - \$7k unfavorable variance due to spending more on implementation costs as compared with budget.

Mar - \$44k favorable variance mostly due to the processing of less incentives as compared with budget.

Apr - \$56k favorable variance mostly due to the processing of less incentives as compared with budget.

May - \$28k favorable variance mostly due to the processing of less incentives as compared with budget.

Jun - \$20k favorable variance mostly due to one leave (less expense labor--goes against paid time off accrual) and less incentives paid as compared with budget.

Jul - \$102k unfavorable variance mostly due to more incentives processed as compared with budget; remainder due to more implementation cost than budgeted most likely due to increased program demand

Sep - \$48k favorable variance attributable to the processing of less incentives than budgeted.

Aug - \$40k favorable variance attributable to the processing of less incentives than budgeted.