

Local Savings

	2012	2012	2012	2012	2012	2012	2012	2012	2012	2012	2012	2012	Total 2012
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	
kWh Savings-Forecasted	5,900,236	5,900,236	5,900,236	5,900,236	5,900,236	5,900,236	5,900,236	5,900,236	5,900,236	5,900,236	5,900,236	5,900,236	70,802,828
kWh Savings-Actual	5,030,105	5,388,251	4,160,880	5,328,705	5,374,176	6,410,332	5,728,790	9,426,759	3,180,505				50,028,503
Variance (%)	-14.75%	-8.68%	-29.48%	-9.69%	-8.92%	8.65%	-2.91%	59.77%	-46.10%	-100.00%	-100.00%	-100.00%	-29.34%
Therm Savings-Forecasted	101,409	101,409	101,409	101,409	101,409	101,409	101,409	101,409	101,409	101,409	101,409	101,409	1,216,910
Therm Savings-Actual	89,412	47,551	101,703	68,411	26,449	83,107	75,295	49,120	87,129				628,177
Variance (%)	-11.83%	-53.11%	0.29%	-32.54%	-73.92%	-18.05%	-25.75%	-51.56%	-14.08%	-100.00%	-100.00%	-100.00%	-48.38%

Progress toward various targets:

	local prg	regional prg	total	ytd local savings		Pct ach'd as compared with local targets
2012 IRP electric target	49,844,000		49,844,000 kWh	50,028,503 kWh		100%
2012 business plan electric target	60,290,828	10,512,000	70,802,828 kWh	50,028,503 kWh		83%
2012 IRP natural gas target	2,489,094	-	2,489,094 therms	628,177 therms		25%
2012 business plan natural gas target	1,216,910	-	1,216,910 therms	628,177 therms		52%
2012 IRP electric target (WA)	32,762,000		32,762,000 kWh	35,202,936 kWh		107%
2012 b-plan electric target (WA)	42,303,508	7,358,400	49,661,908 kWh	35,202,936 kWh		83%
2012 IRP natural gas target (WA)	1,739,312	-	1,739,312 therms	444,571 therms		26%
2012 b-plan natural gas target (WA)	853,764	-	853,764 therms	444,571 therms		52%
2012 IRP electric target (ID)	17,082,000		17,082,000 kWh	14,825,567 kWh		87%
2012 b-plan electric target (ID)	17,987,320	3,153,600	21,140,920 kWh	14,825,567 kWh		82%
2012 IRP natural gas target (ID)	749,782	-	749,782 therms	183,606 therms		24%
2012 b-plan natural gas target (ID)	363,146	-	363,146 therms	183,606 therms		51%
Biennial Conservation Plan						
2012 I-937 electric target (WA) BCP			34,041,000 kWh	34,303,998 kWh		101%
E to G Conversions			1,273,447 kWh	870,778 kWh		68%
Renewables				28,160 kWh		
2012 I-937 electric target (WA)			35,314,447 kWh	35,202,936 kWh		100%

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Projected and Actual kWh

	2012 Jan	2012 Feb	2012 Mar	2012 Apr	2012 May	2012 Jun	2012 Jul	2012 Aug	2012 Sep	2012 Oct	2012 Nov	2012 Dec	Total 2012	2012 1st Qtr
[a] Tariff Rider Balance	\$ (804,042)	\$ (1,307,210)	\$ (1,771,595)	\$ (2,434,427)	\$ (2,133,360)	\$ (2,134,529)	\$ (2,107,363)	\$ (2,380,807)	\$ (1,643,811)	\$ (1,739,570)	\$ (1,739,570)	\$ (1,739,570)		\$ (804,042)
Forecasted tariff rider collections	1,709,838	1,540,355	1,560,783	1,329,763	1,386,934	1,308,770	1,474,090	1,533,224	1,348,591	1,392,848	1,478,814	1,725,483	17,789,492	4,810,976
[b] Actual tariff rider collections	1,633,106	1,578,923	1,511,212	1,409,007	1,315,639	1,270,904	1,309,678	1,262,075	756,324	-	-	-	12,046,868	4,723,241
Favorable (Unfavorable) Variance	(76,732)	38,567	(49,571)	79,244	(71,295)	(37,865)	(164,412)	(271,150)	(592,267)	(1,392,848)	(1,478,814)	(1,725,483)	(5,742,624)	(87,735)
Budgeted expenditures	1,031,155	1,031,155	1,031,155	1,031,155	1,031,155	1,031,155	1,031,155	1,031,155	1,031,155	1,031,155	1,031,155	1,031,155	12,373,860	3,093,465
[c] Actual expenditures	1,129,939	1,114,537	848,380	1,710,074	1,314,471	1,298,071	1,036,233	1,999,071	660,565	-	-	-	11,111,341	3,092,856
Favorable (Unfavorable) Variance	(98,784)	(83,382)	182,775	(678,919)	(283,316)	(266,916)	(5,078)	(967,916)	370,590	1,031,155	1,031,155	1,031,155	1,262,519	609
Favorable (Unfavorable) Net monthly activity ((b)-[c])	503,167	464,385	662,832	(301,066)	1,168	(27,166)	273,444	(736,996)	95,759	-	-	-	935,528	1,630,384
Tariff Rider Ending Balance ((a)-[d])	(1,307,210)	(1,771,595)	(2,434,427)	(2,133,360)	(2,134,529)	(2,107,363)	(2,380,807)	(1,643,811)	(1,739,570)	(1,739,570)	(1,739,570)	(1,739,570)		(2,434,427)
Projected Tariff Rider Balance										\$ (2,101,263)	\$ (2,187,229)	(2,881,556)		

Variance Explanations:

Jan - Revenue was significantly higher than expenditures.

Feb - Revenue continues to be significantly higher than expenditures.

Mar - Revenue continues to be higher than expenditures and expenditures are below budget.

Apr - Expenditures are above budget, primarily implementation expenses.

May - Expenditures are above budget, primarily rebate expenses.

Jun - Expenditures are above budget, primarily implementation expenses.

Jul - Revenue continues to be higher than expenditures.

Aug - Expenditures are above budget, primarily incentive expenses.

Sep - Expenditures are below budget, primarily implementation expenses.

Washington Electric Schedule 91

Projected and Actual kWh

	2012 2nd Qtr	2012 3rd Qtr	2012 4th Qtr	2013 Jan	2013 Feb	2013 Mar	2013 Apr	2013 May	2013 Jun	2013 Jul	2013 Aug	2013 Sep	2013 Oct	2013 Nov	2013 Dec
[a] Tariff Rider Balance	(2,434,427)	(2,107,363)	(1,739,570)	(2,881,556)	(2,881,556)	(2,881,556)	(2,881,556)	(2,881,556)	(2,881,556)	(2,881,556)	(2,881,556)	(2,881,556)	(2,881,556)	(2,881,556)	(2,881,556)
Forecasted tariff rider collections	4,025,467	4,355,905	4,597,144	0	0	0	0	0	0	0	0	0	0	0	0
[b] Actual tariff rider collections	3,995,551	3,328,077	-												
Favorable (Unfavorable) Variance	<u>(29,916)</u>	<u>(1,027,828)</u>	<u>(4,597,144)</u>												
Budgeted expenditures	3,093,465	3,093,465	3,093,465	0	0	0	0	0	0	0	0	0	0	0	0
[c] Actual expenditures	4,322,615	3,695,869	-												
Favorable (Unfavorable) Variance	<u>(1,229,150)</u>	<u>(602,404)</u>	<u>3,093,465</u>												
Favorable (Unfavorable) Net monthly activity ((b)-[c])	(327,064)	(367,793)	-												
Tariff Rider Ending Balance ((a)-[d])	(2,107,363)	(1,739,570)	(1,739,570)												
Projected Tariff Rider Balance				(2,881,556)	(2,881,556)	(2,881,556)	(2,881,556)	(2,881,556)	(2,881,556)	(2,881,556)	(2,881,556)	(2,881,556)	(2,881,556)	(2,881,556)	(2,881,556)

Variance Explanations:

Jan - Revenue was significantly higher than

Feb - Revenue continues to be significantly

Mar - Revenue continues to be higher than

Apr - Expenditures are above budget, primarily

May - Expenditures are above budget, primarily

Jun - Expenditures are above budget, primarily

Jul - Revenue continues to be higher than

Aug - Expenditures are above budget, primarily

Sep - Expenditures are below budget, primarily

Washington Electric Schedule 91

DSM Functional Categories	2012 Jan	2012 Feb	2012 Mar	2012 Apr	2012 May	2012 Jun	2012 Jul	2012 Aug	2012 Sep	2012 Oct	2012 Nov	2012 Dec	Total 2012
DSM Budget-Direct Customer Incentives:													
Non-residential	\$ 345,249	345,249	345,249	345,249	345,249	345,249	345,249	345,249	345,249	345,249	345,249	345,249	4,142,993
Residential	103,597	103,597	103,597	103,597	103,597	103,597	103,597	103,597	103,597	103,597	103,597	103,597	1,243,159
Low Income	113,294	113,294	113,294	113,294	113,294	113,294	113,294	113,294	113,294	113,294	113,294	113,294	1,359,527
Total Budget-Direct Customer Incentives	\$ 562,140	\$ 562,140	\$ 562,140	\$ 562,140	\$ 562,140	\$ 562,140	\$ 562,140	\$ 562,140	\$ 562,140	\$ 562,140	\$ 562,140	\$ 562,140	\$ 6,745,679
DSM Budget-Non-Incentive Funding:													
Non-residential	\$ 77,474	77,474	77,474	77,474	77,474	77,474	77,474	77,474	77,474	77,474	77,474	77,474	929,683
Residential	33,745	33,745	33,745	33,745	33,745	33,745	33,745	33,745	33,745	33,745	33,745	33,745	404,935
Low Income	870	870	870	870	870	870	870	870	870	870	870	870	10,444
Regional	126,298	126,298	126,298	126,298	126,298	126,298	126,298	126,298	126,298	126,298	126,298	126,298	1,515,580
EMV	84,379	84,379	84,379	84,379	84,379	84,379	84,379	84,379	84,379	84,379	84,379	84,379	1,012,542
Common	146,250	146,250	146,250	146,250	146,250	146,250	146,250	146,250	146,250	146,250	146,250	146,250	1,754,997
Total Budget-Non-Incentive Funding	\$ 469,015	\$ 469,015	\$ 469,015	\$ 469,015	\$ 469,015	\$ 469,015	\$ 469,015	\$ 469,015	\$ 469,015	\$ 469,015	\$ 469,015	\$ 469,015	\$ 5,628,181
2012 Aggregate DSM Budget	\$ 1,031,155	\$ 1,031,155	\$ 1,031,155	\$ 1,031,155	\$ 1,031,155	\$ 1,031,155	\$ 1,031,155	\$ 1,031,155	\$ 1,031,155	\$ 1,031,155	\$ 1,031,155	\$ 1,031,155	\$ 12,373,860
DSM Actual-Direct Customer Incentives:													
Non-residential	640,219	447,533	449,684	712,514	743,360	409,232	729,196	1,699,288	336,503				6,167,528
Residential	145,698	77,745	53,413	106,996	180,774	61,211	53,072	51,411	87,146				817,465
Low Income	2,480		10	151,612	26,120	99,337		49,864					329,423
Total Actual-Direct Customer Incentives	\$ 788,396	\$ 525,278	\$ 503,107	\$ 971,122	\$ 950,254	\$ 569,780	\$ 782,268	\$ 1,800,563	\$ 423,649	\$ -	\$ -	\$ -	\$ 7,314,416
DSM Actual-Non-Incentive Funding:													
Non-residential	165,233	36,037	88,659	30,191	36,946	29,394	34,653	39,015	20,457				480,585
Residential	24,316	24,725	84,511	57,355	34,322	76,251	50,261	(7,031)	64,243				408,954
Low Income	2,268	2,070	246	2,416	2,637	1,569	2,583	1,262	2,269				17,320
Regional		345,813		384,529	893	364,996	811	(207)	17				1,096,851
EMV	54,190	57,351	46,736	115,412	165,100	145,867	59,061	53,929	42,836				740,483
Common	95,535	123,262	125,122	149,048	124,319	110,213	106,596	111,540	107,094				1,052,731
DSM Actual-Non-Incentive Funding	\$ 341,543	\$ 589,260	\$ 345,274	\$ 738,951	\$ 364,217	\$ 728,291	\$ 253,966	\$ 198,507	\$ 236,916	\$ -	\$ -	\$ -	\$ 3,796,924
2012 Aggregate DSM Actual	\$ 1,129,939	\$ 1,114,537	\$ 848,380	\$ 1,710,074	\$ 1,314,471	\$ 1,298,071	\$ 1,036,233	\$ 1,999,071	\$ 660,565	\$ -	\$ -	\$ -	\$ 11,111,341
Budget-Actual Variance													
Direct Customer Incentives:													
Non-residential	(294,969)	(102,284)	(104,434)	(367,265)	(398,110)	(63,983)	(383,946)	(1,354,038)	8,746				(3,060,284)
Residential	(42,101)	25,852	50,183	(3,399)	(77,177)	42,386	50,524	52,185	16,451				114,904
Low Income	110,814	113,294	113,284	(38,318)	87,174	13,957	113,294	63,430	113,294				690,222
Total Variance	\$ (226,256)	\$ 36,862	\$ 59,033	\$ (408,982)	\$ (388,114)	\$ (7,640)	\$ (220,128)	\$ (1,238,423)	\$ 138,491				\$ (2,255,157)

Non-Incentive Funding:

Non-residential	(87,759)	41,436	(11,185)	47,283	40,528	48,079	42,820	38,459	57,017	216,677
Residential	9,428	9,020	(50,766)	(23,611)	(578)	(42,507)	(16,517)	40,776	(30,499)	(105,253)
Low Income	(1,398)	-	-	-	-	-	-	-	-	(1,398)
Regional	126,298	(219,515)	126,298	(258,231)	125,405	(238,697)	125,488	126,505	126,282	39,834
EMV	30,188	27,027	37,642	(31,034)	(80,722)	(61,489)	25,317	30,449	41,543	18,923
Common	50,714	22,987	21,128	(2,799)	21,931	36,036	39,653	34,710	39,155	263,517
Total Variance	\$ 127,473	\$ (120,244)	\$ 123,741	\$ (269,936)	\$ 104,798	\$ (259,276)	\$ 215,049	\$ 270,508	\$ 232,099	\$ 426,823
Total Variance	\$ (98,784)	\$ (83,382)	\$ 182,775	\$ (678,919)	\$ (283,316)	\$ (266,916)	\$ (5,078)	\$ (967,916)	\$ 370,590	\$ (1,828,335)

Notes:

1) DSM expenditures are budgeted on a annual basis and spread monthly on an equal basis. This timing difference between budget vs actual could attribute to some variances

Variance explanations:

Jan - \$99k unfavorable variance due to processing more rebates

Washington Natural Gas Schedule 191

	2012 Jan	2012 Feb	2012 Mar	2012 Apr	2012 May	2012 Jun	2012 Jul	2012 Aug	2012 Sep	2012 Oct	2012 Nov	2012 Dec	Total 2012	2012 1st Qtr
[a] Tariff Rider Balance	771,695	242,576	(343,968)	(740,539)	(920,837)	(1,034,594)	(893,738)	(855,282)	(647,558)	(425,679)	(425,679)	(425,679)		\$ 771,695
Forecasted tariff rider collections	1,053,599	913,828	731,179	505,141	303,891	197,807	152,869	158,459	188,055	430,287	791,294	1,073,991	6,500,400	2,698,605
[b] Actual tariff rider collections	842,694	814,107	732,071	574,370	332,341	220,587	148,238	96,172	75,768	-	-	-	3,836,348	2,388,872
Favorable (Unfavorable) Variance	(210,905)	(99,720)	891	69,229	28,450	22,780	(4,631)	(62,287)	(112,287)	(430,287)	(791,294)	(1,073,991)	(2,664,053)	(309,734)
Budgeted expenditures	436,350	436,350	436,350	436,350	436,350	436,350	436,350	436,350	436,350	436,350	436,350	436,350	5,236,202	1,309,051
[c] Actual expenditures	313,575	227,563	335,499	394,072	218,584	361,444	186,694	303,897	297,646	-	-	-	2,638,974	876,638
Favorable (Unfavorable) Variance	122,775	208,787	100,851	42,278	217,766	74,906	249,657	132,453	138,704	436,350	436,350	436,350	2,597,228	432,413
Favorable (Unfavorable) Net monthly activity ((b)-[c])	529,119	586,544	396,572	180,298	113,757	(140,857)	(38,455)	(207,724)	(221,878)	-	-	-	1,197,374	1,512,234
Tariff Rider Ending Balance ((a)-[d])	242,576	(343,968)	(740,539)	(920,837)	(1,034,594)	(893,738)	(855,282)	(647,558)	(425,679)	(425,679)	(425,679)	(425,679)		(740,539)
Projected Tariff Rider Balance										(419,616)	(780,623)	(1,418,264)		

Variance Explanations:

Jan - Revenue is higher than expenses but the balance is now closer to zero.

Feb - Revenue is higher than expenses and now it is over funded.

Mar - Revenue is higher than expenses and expenditures are below budget.

Apr - Revenue, with more heating days than average, is higher than expenses and expenditures are below budget.

May - Revenue is higher than expenses and expenditures are below budget, primarily less rebates.

Jun - Revenue is lower than expenses.

Jul - Revenue is lower than expenses.

Aug - Revenue significantly lower with fewer heating degree days than normal.

Sep - Revenue significantly lower with fewer heating degree days than normal.

Washington Natural Gas Schedule 191

	2012 2nd Qtr	2012 3rd Qtr	2012 4th Qtr	2013 Jan	2013 Feb	2013 Mar	2013 Apr	2013 May	2013 Jun	2013 Jul	2013 Aug	2013 Sep	2013 Oct	2013 Nov	2013 Dec
[a] Tariff Rider Balance	(740,539)	(893,738)	(425,679)	(1,418,264)	(1,418,264)	(1,418,264)	(1,418,264)	(1,418,264)	(1,418,264)	(1,418,264)	(1,418,264)	(1,418,264)	(1,418,264)	(1,418,264)	(1,418,264)
Forecasted tariff rider collections	1,006,839	499,384	2,295,572	0	0	0	0	0	0	0	0	0	0	0	0
[b] Actual tariff rider collections	1,127,298	320,178	-												
Favorable (Unfavorable) Variance	120,459	(179,206)	(2,295,572)												
Budgeted expenditures	1,309,051	1,309,051	1,309,051	0	0	0	0	0	0	0	0	0	0	0	0
[c] Actual expenditures	974,100	788,236	-												
Favorable (Unfavorable) Variance	334,951	520,814	1,309,051												
Favorable (Unfavorable) Net monthly activity ((b)-[c])	153,198	(468,058)	-												
Tariff Rider Ending Balance ((a)-[d])	(893,738)	(425,679)	(425,679)												
Projected Tariff Rider Balance				(1,418,264)	(1,418,264)	(1,418,264)	(1,418,264)	(1,418,264)	(1,418,264)	(1,418,264)	(1,418,264)	(1,418,264)	(1,418,264)	(1,418,264)	(1,418,264)

Variance Explanations:

- Jan - Revenue is higher than expenses but**
- Feb - Revenue is higher than expenses and**
- Mar - Revenue is higher than expenses and**
- Apr - Revenue, with more heating days than**
- May - Revenue is higher than expenses and**
- Jun - Revenue is lower than expenses.**
- Jul - Revenue is lower than expenses.**
- Aug - Revenue significantly lower with few**
- Sep - Revenue significantly lower with few**

Washington Natural Gas Schedule 191

DSM Functional Categories

	2012	2012	2012	2012	2012	2012	2012	2012	2012	2012	2012	2012	2012	Total 2012
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec		

DSM Budget-Direct Customer Incentives:

Non-residential	\$ 94,925	94,925	94,925	94,925	94,925	94,925	94,925	94,925	94,925	94,925	94,925	94,925	94,925	1,139,105
Residential	109,533	109,533	109,533	109,533	109,533	109,533	109,533	109,533	109,533	109,533	109,533	109,533	109,533	1,314,397
Low Income	53,373	53,373	53,373	53,373	53,373	53,373	53,373	53,373	53,373	53,373	53,373	53,373	53,373	640,473
Total Budget-Direct Customer Incentives	\$ 257,831	\$ 257,831	\$ 257,831	\$ 257,831	\$ 257,831	\$ 257,831	\$ 257,831	\$ 257,831	\$ 257,831	\$ 257,831	\$ 257,831	\$ 257,831	\$ 257,831	\$ 3,093,975

DSM Budget-Non-Incentive Funding:

Non-residential	\$ 32,429	32,429	32,429	32,429	32,429	32,429	32,429	32,429	32,429	32,429	32,429	32,429	32,429	389,153
Residential	21,099	21,099	21,099	21,099	21,099	21,099	21,099	21,099	21,099	21,099	21,099	21,099	21,099	253,193
Low Income	636	636	636	636	636	636	636	636	636	636	636	636	636	7,633
Regional	9,744	9,744	9,744	9,744	9,744	9,744	9,744	9,744	9,744	9,744	9,744	9,744	9,744	116,933
EMV	19,709	19,709	19,709	19,709	19,709	19,709	19,709	19,709	19,709	19,709	19,709	19,709	19,709	236,511
Common	26,732	26,732	26,732	26,732	26,732	26,732	26,732	26,732	26,732	26,732	26,732	26,732	26,732	320,783
Total Budget-Non-Incentive Funding	\$ 110,351	\$ 110,351	\$ 110,351	\$ 110,351	\$ 110,351	\$ 110,351	\$ 110,351	\$ 110,351	\$ 110,351	\$ 110,351	\$ 110,351	\$ 110,351	\$ 110,351	\$ 1,324,206

2012 Aggregate DSM Budget

	\$ 368,182	\$ 368,182	\$ 368,182	\$ 368,182	\$ 368,182	\$ 368,182	\$ 368,182	\$ 368,182	\$ 368,182	\$ 368,182	\$ 368,182	\$ 368,182	\$ 368,182	\$ 4,418,181
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DSM Actual-Direct Customer Incentives:

Non-residential	\$ 73,719	34,136	89,321	80,545	32,329	74,837	23,751	65,311	95,028					568,978
Residential	98,988	76,198	129,690	62,232	32,822	55,104	43,043	53,644	93,988					645,709
Low Income	(2,480)		10	117,631	11,433	75,705		62,801						265,100
Total Actual-Direct Customer Incentives	\$ 170,227	\$ 110,334	\$ 219,021	\$ 260,409	\$ 76,584	\$ 205,646	\$ 66,794	\$ 181,756	\$ 189,016	\$ -	\$ -	\$ -	\$ -	\$ 1,479,787

DSM Actual-Non-Incentive Funding:

Non-residential	\$ 7,844	6,225	14,770	8,261	13,664	11,699	11,807	10,238	10,880					95,388
Residential	23,300	26,913	29,432	18,819	23,518	36,017	21,112	30,996	30,963					241,070
Low Income	2,268	2,070	246	2,416	2,307	1,347	2,645	1,262	2,269					16,831
Regional	-						569							569
EMV	61,599	22,130	11,149	32,491	42,493	44,917	19,316	4,323	5,034					243,452
Common	48,337	59,891	60,880	71,677	60,018	61,817	64,449	75,322	59,484					561,876
DSM Actual-Non-Incentive Funding	\$ 143,348	\$ 117,229	\$ 116,478	\$ 133,663	\$ 142,000	\$ 155,798	\$ 119,899	\$ 122,141	\$ 108,630	\$ -	\$ -	\$ -	\$ -	\$ 1,159,187

2012 Aggregate DSM Actual

	\$ 313,575	\$ 227,563	\$ 335,499	\$ 394,072	\$ 218,584	\$ 361,444	\$ 186,694	\$ 303,897	\$ 297,646	\$ -	\$ -	\$ -	\$ -	\$ 2,638,974
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Budget-Actual Variance

Direct Customer Incentives:

Non-residential	\$ 21,206	\$ 60,789	\$ 5,604	\$ 14,380	\$ 62,597	\$ 20,088	\$ 71,174	\$ 29,615	\$ (102)					285,351
Residential	\$ 10,545	\$ 33,336	\$ (20,157)	\$ 47,301	\$ 76,711	\$ 54,429	\$ 66,490	\$ 55,889	\$ 15,545					340,089
Low Income	\$ 55,852	\$ 53,373	\$ 53,363	\$ (64,258)	\$ 41,939	\$ (22,332)	\$ 53,373	\$ (9,428)	\$ 53,373					215,255
Total Variance	\$ 87,604	\$ 147,497	\$ 38,810	\$ (2,577)	\$ 181,248	\$ 52,185	\$ 191,037	\$ 76,076	\$ 68,816					\$ 840,694

Non-Incentive Funding:

Non-residential	\$ 24,585	\$ 26,205	\$ 17,659	\$ 24,169	\$ 18,765	\$ 20,730	\$ 20,622	\$ 22,191	\$ 21,550	196,476
Residential	\$ (2,200)	\$ (5,813)	\$ (8,333)	\$ 2,280	\$ (2,418)	\$ (14,918)	\$ (13)	\$ (9,897)	\$ (9,864)	(51,175)
Low Income	\$ (1,632)	\$ (1,434)	\$ 390	\$ (1,780)	\$ (1,671)	\$ (711)	\$ (2,009)	\$ (626)	\$ (1,633)	(11,106)
Regional	\$ 9,744	\$ 9,744	\$ 9,744	\$ 9,744	\$ 9,744	\$ 9,744	\$ 9,175	\$ 9,744	\$ 9,744	87,131
EMV	\$ (41,890)	\$ (2,421)	\$ 8,560	\$ (12,781)	\$ (22,784)	\$ (25,208)	\$ 393	\$ 15,386	\$ 14,675	(66,069)
Common	\$ (21,605)	\$ (33,159)	\$ (34,148)	\$ (44,945)	\$ (33,286)	\$ (35,085)	\$ (37,717)	\$ (48,590)	\$ (32,752)	(321,289)
Total Variance	\$ (32,997)	\$ (6,879)	\$ (6,127)	\$ (23,313)	\$ (31,650)	\$ (45,447)	\$ (9,549)	\$ (11,791)	\$ 1,720	\$ (166,032)
Total Variance	\$ 54,606	\$ 140,618	\$ 32,683	\$ (25,890)	\$ 149,598	\$ 6,738	\$ 181,488	\$ 64,285	\$ 70,536	\$ 674,662

Notes:

1) DSM expenditures are budgeted on a annual basis and spread monthly on an equal basis. This timing difference between budget vs actual could attribute to some variances

Variance explanations:

Jan - \$55k favorable variance due to processing less rebates

Feb - \$141k favorable variance due to processing less rebates

Mar - \$33k favorable variance due to processing less rebates

Apr - \$26k unfavorable variance due to more implementation costs

May - \$150k favorable variance due to processing less rebates

Jun - \$7k favorable variance due to processing less rebates

Jul - \$181k favorable variance due to processing less rebates

Aug - \$64k favorable variance due to processing less rebates

Sep - \$71k favorable variance due to processing less rebates

Idaho Electric Schedule 91

	2012	2012	2012	2012	2012	2012	2012	2012	2012	2012	2012	2012	2012	Total 2012
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec		
[a] Tariff Rider Balance	26,723	(423,154)	(486,063)	(698,909)	(674,219)	(656,341)	(316,231)	(490,269)	(698,080)	(980,338)	(980,338)	(980,338)		
Forecasted tariff rider collections	779,154	681,131	676,361	580,176	578,916	554,963	609,097	643,963	579,560	615,385	663,041	799,472	7,761,218	
[b] Actual tariff rider collections	759,218	692,096	651,874	624,237	573,516	550,240	576,806	625,173	609,070	-	-	-	5,662,232	
Favorable (Unfavorable) Variance	(19,936)	10,966	(24,486)	44,061	(5,400)	(4,723)	(32,291)	(18,790)	29,510	(615,385)	(663,041)	(799,472)	(2,098,986)	
Budgeted expenditures	464,565	464,565	464,565	464,565	464,565	464,565	464,565	464,565	464,565	464,565	464,565	464,565	5,574,777	
[c] Actual expenditures	309,341	629,188	439,028	648,927	591,394	890,350	402,768	417,362	326,812	-	-	-	4,655,170	
Favorable (Unfavorable) Variance	155,224	(164,623)	25,537	(184,363)	(126,829)	(425,785)	61,797	47,203	137,752	464,565	464,565	464,565	919,607	
Favorable (Unfavorable) Net monthly activity ((b)-[c])	449,878	62,908	212,846	(24,690)	(17,878)	(340,110)	174,038	207,811	282,258	-	-	-	1,007,061	
Tariff Rider Ending Balance ((a)-[d])	(423,154)	(486,063)	(698,909)	(674,219)	(656,341)	(316,231)	(490,269)	(698,080)	(980,338)	(980,338)	(980,338)	(980,338)		
Projected Tariff Rider Balance										(1,131,158)	(1,178,814)	(1,513,721)		

Variance Explanations:

Jan - Expenses were significantly lower than budgeted.

Feb - Revenue and expenses were close this month with revenue slightly higher resulting in an increase to the balance.

Mar - Revenue was higher than expenses.

Apr - Expenses were slightly higher than revenue.

May - Expenses were slightly higher than revenue, with rebate expenses higher than budgeted.

Jun - Expenses were higher than revenue, primarily due to implementation costs.

Jul - Revenue was higher than expenses.

Aug - Revenue was higher than expenses with both revenue and expenses close to budget.

Sep - Expenses were lower than revenue, primarily due to implementation costs.

Idaho Electric Schedule 91

	2012	2012	2012	2012	2013	2013	2013	2013	2013	2013	2013	2013
	1st Qtr	2nd Qtr	3rd Qtr	4th Qtr	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug
[a] Tariff Rider Balance	\$ 26,723	(698,909)	(316,231)	(980,338)	(1,513,721)	(1,513,721)	(1,513,721)	(1,513,721)	(1,513,721)	(1,513,721)	(1,513,721)	(1,513,721)
Forecasted tariff rider collections	2,136,645	1,714,054	1,832,620	2,077,898	0	0	0	0	0	0	0	0
[b] Actual tariff rider collections	2,103,189	1,747,993	1,811,049	-								
Favorable (Unfavorable) Variance	(33,456)	33,939	(21,571)	(2,077,898)								
Budgeted expenditures	1,393,694	1,393,694	1,393,694	1,393,694	0	0	0	0	0	0	0	0
[c] Actual expenditures	1,377,557	2,130,671	1,146,942	-								
Favorable (Unfavorable) Variance	16,137	(736,977)	246,752	1,393,694								
Favorable (Unfavorable) Net monthly activity ((b)-[c])	725,632	(382,678)	664,107	-								
Tariff Rider Ending Balance ((a)-[d])	(698,909)	(316,231)	(980,338)	(980,338)								
Projected Tariff Rider Balance					(1,513,721)	(1,513,721)	(1,513,721)	(1,513,721)	(1,513,721)	(1,513,721)	(1,513,721)	(1,513,721)

Variance Explanations:

Jan - Expenses were significantly lower than revenue.

Feb - Revenue and expenses were close to each other.

Mar - Revenue was higher than expenses.

Apr - Expenses were slightly higher than revenue.

May - Expenses were slightly higher than revenue.

Jun - Expenses were higher than revenue, but revenue was also higher.

Jul - Revenue was higher than expenses.

Aug - Revenue was higher than expenses.

Sep - Expenses were lower than revenue, but revenue was also higher.

Idaho Electric Schedule 91

	2013 Sep	2013 Oct	2013 Nov	2013 Dec
[a] Tariff Rider Balance	(1,513,721)	(1,513,721)	(1,513,721)	(1,513,721)
Forecasted tariff rider collections	0	0	0	0
[b] Actual tariff rider collections				
Favorable (Unfavorable) Variance				
Budgeted expenditures	0	0	0	0
[c] Actual expenditures				
Favorable (Unfavorable) Variance				
Favorable (Unfavorable) Net monthly activity ((b)-[c])				
[d] Tariff Rider Ending Balance ((a)-[d])				
Projected Tariff Rider Balance	(1,513,721)	(1,513,721)	(1,513,721)	(1,513,721)

Variance Explanations:

- Jan - Expenses were significantly lower than revenue.
- Feb - Revenue and expenses were close to each other.
- Mar - Revenue was higher than expenses.
- Apr - Expenses were slightly higher than revenue.
- May - Expenses were slightly higher than revenue.
- Jun - Expenses were higher than revenue, but revenue was also higher.
- Jul - Revenue was higher than expenses.
- Aug - Revenue was higher than expenses.
- Sep - Expenses were lower than revenue, but revenue was also higher.

Idaho Electric Schedule 91

DSM Functional Categories

	2012	2012	2012	2012	2012	2012	2012	2012	2012	2012	2012	2012	2012	Total 2012
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec		

DSM Budget-Direct Customer Incentives:

Non-residential	\$ 147,964	147,964	147,964	147,964	147,964	147,964	147,964	147,964	147,964	147,964	147,964	147,964	147,964	1,775,568
Residential	44,077	44,077	44,077	44,077	44,077	44,077	44,077	44,077	44,077	44,077	44,077	44,077	44,077	528,925
Low Income	39,653	39,653	39,653	39,653	39,653	39,653	39,653	39,653	39,653	39,653	39,653	39,653	39,653	475,834
Total Budget-Direct Customer Incentives	\$ 231,694	\$ 231,694	\$ 231,694	\$ 231,694	\$ 231,694	\$ 231,694	\$ 231,694	\$ 231,694	\$ 231,694	\$ 231,694	\$ 231,694	\$ 231,694	\$ 231,694	\$ 2,780,327

DSM Budget-Non-Incentive Funding:

Non-residential	\$ 30,203	30,203	30,203	30,203	30,203	30,203	30,203	30,203	30,203	30,203	30,203	30,203	30,203	362,436
Residential	14,389	14,389	14,389	14,389	14,389	14,389	14,389	14,389	14,389	14,389	14,389	14,389	14,389	172,665
Low Income	3,137	3,137	3,137	3,137	3,137	3,137	3,137	3,137	3,137	3,137	3,137	3,137	3,137	37,643
Regional	53,702	53,702	53,702	53,702	53,702	53,702	53,702	53,702	53,702	53,702	53,702	53,702	53,702	644,420
EMV	25,648	25,648	25,648	25,648	25,648	25,648	25,648	25,648	25,648	25,648	25,648	25,648	25,648	307,772
Common	35,878	35,878	35,878	35,878	35,878	35,878	35,878	35,878	35,878	35,878	35,878	35,878	35,878	430,532
Total Budget-Non-Incentive Funding	\$ 162,956	\$ 162,956	\$ 162,956	\$ 162,956	\$ 162,956	\$ 162,956	\$ 162,956	\$ 162,956	\$ 162,956	\$ 162,956	\$ 162,956	\$ 162,956	\$ 162,956	\$ 1,955,468

2012 Aggregate DSM Budget

Total	\$ 394,650	\$ 394,650	\$ 394,650	\$ 394,650	\$ 394,650	\$ 394,650	\$ 394,650	\$ 394,650	\$ 394,650	\$ 394,650	\$ 394,650	\$ 394,650	\$ 394,650	\$ 4,735,795
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DSM Actual-Direct Customer Incentives:

Non-residential	\$ 132,820	310,407	162,410	218,360	377,005	491,280	239,764	314,363	148,052					2,394,461
Residential	71,744	36,409	116,394	53,191	37,084	28,765	38,540	26,041	43,483					451,652
Low Income				55,624	25,315	68,442		18,420	38,566					206,366
Total Actual-Direct Customer Incentives	\$ 204,564	\$ 346,816	\$ 278,805	\$ 327,175	\$ 439,404	\$ 588,486	\$ 278,304	\$ 358,824	\$ 230,101	\$ -	\$ -	\$ -	\$ -	\$ 3,052,479

DSM Actual-Non-Incentive Funding:

Non-residential	\$ 31,358	37,039	54,578	13,647	13,960	9,679	21,275	5,982	7,750					195,269
Residential	8,549	10,212	33,053	21,224	12,038	25,245	23,645	(10,560)	26,499					149,905
Low Income	953	9,448	584	7,853	1,098	661	8,685	2,999	3,028					35,309
Regional		148,206		164,798	383	156,427		(89)	7					469,732
EMV	22,956	24,579	19,987	49,510	70,757	62,549	25,312	12,355	13,871					301,878
Common	40,959	52,888	52,021	64,721	53,754	47,303	45,547	47,850	45,556					450,600
DSM Actual-Non-Incentive Funding	\$ 104,776	\$ 282,372	\$ 160,223	\$ 321,753	\$ 151,990	\$ 301,864	\$ 124,464	\$ 58,538	\$ 96,711	\$ -	\$ -	\$ -	\$ -	\$ 1,602,691

2012 Aggregate DSM Actual

Total	\$ 309,341	\$ 629,188	\$ 439,028	\$ 648,927	\$ 591,394	\$ 890,350	\$ 402,768	\$ 417,362	\$ 326,812	\$ -	\$ -	\$ -	\$ -	\$ 4,655,170
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Budget-Actual Variance

Direct Customer Incentives:

Non-residential	15,144	(162,443)	(14,446)	(70,396)	(229,041)	(343,316)	(91,800)	(166,399)	(88)					(1,062,785)
Residential	(27,667)	7,668	(72,317)	(9,114)	6,993	15,313	5,537	18,037	594					(54,958)
Low Income	39,653	39,653	39,653	(15,971)	14,338	(28,789)	39,653	21,233	1,087					150,509
Total Variance	\$ 27,130	\$ (115,122)	\$ (47,111)	\$ (95,481)	\$ (207,710)	\$ (356,792)	\$ (46,610)	\$ (127,130)	\$ 1,593					\$ (967,234)

Total Variance

Non-Incentive Funding:

Non-residential	(1,155)	(6,836)	(24,375)	16,556	16,243	20,524	8,928	24,221	22,453	76,558
Residential	5,840	4,177	(18,664)	(6,835)	2,351	(10,857)	(9,256)	24,949	(12,110)	(20,406)
Low Income	2,184	(6,311)	2,553	(4,716)	2,039	2,476	(5,548)	138	109	(7,076)
Regional	53,702	(94,504)	53,702	(111,096)	53,319	(102,725)	53,702	53,790	53,695	13,583
EMV	2,691	1,069	5,661	(23,862)	(45,110)	(36,902)	336	13,292	11,777	(71,049)
Common	(5,082)	(17,010)	(16,144)	(28,843)	(17,876)	(11,425)	(9,670)	(11,973)	(9,679)	(127,701)
Total Variance	\$ 58,179	\$ (119,416)	\$ 2,732	\$ (158,797)	\$ 10,966	\$ (138,909)	\$ 38,492	\$ 104,418	\$ 66,245	\$ (136,090)
Total Variance	\$ 85,309	\$ (234,538)	\$ (44,379)	\$ (254,278)	\$ (196,744)	\$ (495,701)	\$ (8,118)	\$ (22,713)	\$ 67,837	\$ (1,103,324)

Notes:

1) DSM expenditures are budgeted on a annual basis and spread monthly on an equal basis. This timing difference between budget vs actual could attribute to some variances

Variance explanations:

Jan - \$85k favorable variance primarily due to less implementation costs than budgeted

Feb - \$235k unfavorable variance due to processing more rebates and more implementation costs than budgeted

Mar - \$44k unfavorable variance due to processing more rebates than budgeted

Apr - \$254k unfavorable variance due primarily to more implementation costs than budgeted

May - \$197k unfavorable variance due to processing more rebates than budgeted

Jun - \$496k unfavorable variance due to processing more rebates than budgeted and NEEA dues

Jul - \$8k unfavorable variance due to processing more rebates than budgeted

Aug - \$23k unfavorable variance due to processing more rebates than budgeted

Sep - \$68k favorable variance primarily due to less implementation costs

Idaho Natural Gas Schedule 191

	2012 Jan	2012 Feb	2012 Mar	2012 Apr	2012 May	2012 Jun	2012 Jul	2012 Aug	2012 Sep	2012 Oct	2012 Nov	2012 Dec	Total 2012
[a] Tariff Rider Balance	(988,582)	(1,140,666)	(1,302,121)	(1,384,879)	(1,463,601)	(1,452,029)	(1,355,023)	(1,286,099)	(1,224,357)	(1,158,610)	(1,158,610)	(1,158,610)	
Forecasted tariff rider collections	391,586	318,629	273,076	195,528	116,159	77,374	68,849	70,060	84,999	181,800	321,674	420,995	2,520,730
[b] Actual tariff rider collections	280,420	251,749	228,959	178,919	106,584	72,131	50,525	36,984	42,666	-	-	-	1,248,937
Favorable (Unfavorable) Variance	(111,166)	(66,880)	(44,117)	(16,609)	(9,575)	(5,243)	(18,324)	(33,076)	(42,334)	(181,800)	(321,674)	(420,995)	(1,271,793)
Budgeted expenditures	173,136	173,136	173,136	173,136	173,136	173,136	173,136	173,136	173,136	173,136	173,136	173,136	2,077,627
[c] Actual expenditures	128,336	90,294	146,202	100,196	118,157	169,137	119,450	98,726	108,412	-	-	-	1,078,909
Favorable (Unfavorable) Variance	44,800	82,842	26,934	72,939	54,979	3,998	53,686	74,410	64,723	173,136	173,136	173,136	998,718
Favorable (Unfavorable) Net monthly activity ([b]-[c])	152,084	161,455	82,758	78,723	(11,573)	(97,006)	(68,924)	(61,742)	(65,747)	-	-	-	170,028
Tariff Rider Ending Balance ([a]-[d])	(1,140,666)	(1,302,121)	(1,384,879)	(1,463,601)	(1,452,029)	(1,355,023)	(1,286,099)	(1,224,357)	(1,158,610)	(1,158,610)	(1,158,610)	(1,158,610)	
Projected Tariff Rider Balance										(1,167,275)	(1,307,149)	(1,555,008)	

Variance Explanations:

Jan - Expenses were significantly lower than budgeted.

Feb - Expenses were significantly lower than revenue resulting in an increase to the balance.

Mar - Expenses were lower than revenue.

Apr - Expenses were significantly lower than budgeted.

May - Expenses were slightly higher than revenue.

Jun - Expenses were higher than revenue.

Jul - Expenses were higher than revenue.

Aug - Expenses were higher than revenue.

Sep - Expenses were higher than revenue and revenue is low due to above average temperatures.

Idaho Natural Gas Schedule 191

	2012 1st Qtr	2012 2nd Qtr	2012 3rd Qtr	2012 4th Qtr	2013 Jan	2013 Feb	2013 Mar	2013 Apr	2013 May	2013 Jun	2013 Jul	2013 Aug	2013 Sep	2013 Oct
[a] Tariff Rider Balance	\$ (988,582)	(1,384,879)	(1,355,023)	(1,158,610)	(1,555,008)	(1,555,008)	(1,555,008)	(1,555,008)	(1,555,008)	(1,555,008)	(1,555,008)	(1,555,008)	(1,555,008)	(1,555,008)
Forecasted tariff rider collections	983,291	389,062	223,909	924,470	0	0	0	0	0	0	0	0	0	0
[b] Actual tariff rider collections	761,128	357,635	130,175	-										
Favorable (Unfavorable) Variance	(222,163)	(31,427)	(93,734)	(924,470)										
Budgeted expenditures	519,407	519,407	519,407	519,407	0	0	0	0	0	0	0	0	0	0
[c] Actual expenditures	364,831	387,490	326,588	-										
Favorable (Unfavorable) Variance	154,575	131,916	192,819	519,407										
Favorable (Unfavorable) Net monthly activity ([b]-[c])	396,296	(29,856)	(196,413)	-										
Tariff Rider Ending Balance ([a]-[d])	(1,384,879)	(1,355,023)	(1,158,610)	(1,158,610)										
Projected Tariff Rider Balance					(1,555,008)	(1,555,008)	(1,555,008)	(1,555,008)	(1,555,008)	(1,555,008)	(1,555,008)	(1,555,008)	(1,555,008)	(1,555,008)

Variance Explanations:

Jan - Expenses were significantly lower than revenue.

Feb - Expenses were significantly lower than revenue.

Mar - Expenses were lower than revenue.

Apr - Expenses were significantly lower than revenue.

May - Expenses were slightly higher than revenue.

Jun - Expenses were higher than revenue.

Jul - Expenses were higher than revenue.

Aug - Expenses were higher than revenue.

Sep - Expenses were higher than revenue.

Idaho Natural Gas Schedule 191

	2013 Nov	2013 Dec
[a] Tariff Rider Balance	(1,555,008)	(1,555,008)
Forecasted tariff rider collections	0	0
[b] Actual tariff rider collections		
Favorable (Unfavorable) Variance		
Budgeted expenditures	0	0
[c] Actual expenditures		
Favorable (Unfavorable) Variance		
Favorable (Unfavorable) Net monthly activity ([b]-[c])		
[d]		
Tariff Rider Ending Balance ([a]-[d])		
Projected Tariff Rider Balance	(1,555,008)	(1,555,008)

Variance Explanations:

Jan - Expenses were significantly lower than revenue.

Feb - Expenses were significantly lower than revenue.

Mar - Expenses were lower than revenue.

Apr - Expenses were significantly lower than revenue.

May - Expenses were slightly higher than revenue.

Jun - Expenses were higher than revenue.

Jul - Expenses were higher than revenue.

Aug - Expenses were higher than revenue.

Sep - Expenses were higher than revenue.

Idaho Natural Gas Schedule 191

DSM Functional Categories

	2012	2012	2012	2012	2012	2012	2012	2012	2012	2012	2012	2012	2012	Total 2012
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec		
DSM Budget-Direct Customer Incentives:														
Non-residential	\$ 40,682	40,682	40,682	40,682	40,682	40,682	40,682	40,682	40,682	40,682	40,682	40,682	40,682	\$ 488,188
Residential	46,943	46,943	46,943	46,943	46,943	46,943	46,943	46,943	46,943	46,943	46,943	46,943	46,943	563,313
Low Income	18,681	18,681	18,681	18,681	18,681	18,681	18,681	18,681	18,681	18,681	18,681	18,681	18,681	224,166
Total Budget-Direct Customer Incentives	\$ 106,306	\$ 106,306	\$ 106,306	\$ 106,306	\$ 106,306	\$ 106,306	\$ 106,306	\$ 106,306	\$ 106,306	\$ 106,306	\$ 106,306	\$ 106,306	\$ 106,306	\$ 1,275,667
DSM Budget-Non-Incentive Funding:														
Non-residential	\$ 13,148	13,148	13,148	13,148	13,148	13,148	13,148	13,148	13,148	13,148	13,148	13,148	13,148	\$ 157,780
Residential	9,043	9,043	9,043	9,043	9,043	9,043	9,043	9,043	9,043	9,043	9,043	9,043	9,043	108,511
Low Income	1,557	1,557	1,557	1,557	1,557	1,557	1,557	1,557	1,557	1,557	1,557	1,557	1,557	18,683
Regional	2,436	2,436	2,436	2,436	2,436	2,436	2,436	2,436	2,436	2,436	2,436	2,436	2,436	29,233
EMV	7,329	7,329	7,329	7,329	7,329	7,329	7,329	7,329	7,329	7,329	7,329	7,329	7,329	87,943
Common	11,051	11,051	11,051	11,051	11,051	11,051	11,051	11,051	11,051	11,051	11,051	11,051	11,051	132,610
Total Budget-Non-incentive Funding	\$ 44,563	\$ 44,563	\$ 44,563	\$ 44,563	\$ 44,563	\$ 44,563	\$ 44,563	\$ 44,563	\$ 44,563	\$ 44,563	\$ 44,563	\$ 44,563	\$ 44,563	\$ 534,760
[a]+[b] 2012 Aggregate DSM Budget	\$ 150,869	\$ 150,869	\$ 150,869	\$ 150,869	\$ 150,869	\$ 150,869	\$ 150,869	\$ 150,869	\$ 150,869	\$ 150,869	\$ 150,869	\$ 150,869	\$ 150,869	\$ 1,810,427
DSM Actual-Direct Customer Incentives:														
Non-residential	\$ 33,345	7,904	36,092	2,591	4,299	6,242	36,129	510	15,062					142,173
Residential	57,150	44,581	63,702	36,476	23,532	35,822	35,334	27,283	45,475					369,354
Low Income	-			7,610	36,002	71,077		28,528	11,960					155,175
Total Actual-Direct Customer Incentives	\$ 90,495	\$ 52,485	\$ 99,794	\$ 46,676	\$ 63,833	\$ 113,141	\$ 71,463	\$ 56,321	\$ 72,497	\$ -	\$ -	\$ -	\$ -	\$ 666,703
DSM Actual-Non-Incentive Funding:														
Non-residential	\$ 2,782	4,081	6,310	4,739	5,783	4,262	4,037	2,592	2,329					36,914
Residential	2,967	4,972	9,739	1,902	3,937	6,877	5,080	5,091	5,117					45,682
Low Income	953	3,090	156	2,740	981	555	3,028	1,096	1,486					14,084
Regional							228							228
EMV	10,834	1,070	4,778	13,925	18,211	18,509	8,173	1,853	2,157					79,510
Common	20,305	24,595	25,425	30,215	25,412	25,794	27,442	31,774	24,826					235,787
DSM Actual-Non-Incentive Funding	\$ 37,841	\$ 37,809	\$ 46,408	\$ 53,520	\$ 54,324	\$ 55,996	\$ 47,987	\$ 42,405	\$ 35,915	\$ -	\$ -	\$ -	\$ -	\$ 412,206
[c]+[d] 2012 Aggregate DSM Actual	\$ 128,336	\$ 90,294	\$ 146,202	\$ 100,196	\$ 118,157	\$ 169,137	\$ 119,450	\$ 98,726	\$ 108,412	\$ -	\$ -	\$ -	\$ -	\$ 1,078,909
Budget-Actual Variance														
Direct Customer Incentives:														
Non-residential	\$ 7,337	\$ 32,778	\$ 4,591	\$ 38,092	\$ 36,383	\$ 34,440	\$ 4,553	\$ 40,172	\$ 25,620					223,968
Residential	\$ (10,207)	\$ 2,362	\$ (16,760)	\$ 10,467	\$ 23,410	\$ 11,121	\$ 11,609	\$ 19,660	\$ 1,468					53,130
Low Income	\$ 18,681	\$ 18,681	\$ 18,681	\$ 11,071	\$ (17,321)	\$ (52,396)	\$ 18,681	\$ (9,847)	\$ 6,721					12,949
Total Variance	\$ 15,811	\$ 53,821	\$ 6,512	\$ 59,630	\$ 42,473	\$ (6,835)	\$ 34,843	\$ 49,985	\$ 33,809					\$ 290,047

Non-Incentive Funding:

Non-residential	\$ 10,367	\$ 9,067	\$ 6,839	\$ 8,409	\$ 7,365	\$ 8,886	\$ 9,111	\$ 10,557	\$ 10,820	81,421
Residential	\$ 6,076	\$ 4,070	\$ (697)	\$ 7,141	\$ 5,106	\$ 2,165	\$ 3,963	\$ 3,952	\$ 3,925	35,701
Low Income	\$ 604	\$ (1,533)	\$ 1,401	\$ (1,183)	\$ 576	\$ 1,002	\$ (1,471)	\$ 461	\$ 71	(72)
Regional	\$ 2,436	\$ 2,436	\$ 2,436	\$ 2,436	\$ 2,436	\$ 2,436	\$ 2,208	\$ 2,436	\$ 2,436	21,697
EMV	\$ (3,506)	\$ 6,258	\$ 2,550	\$ (6,596)	\$ (10,883)	\$ (11,180)	\$ (844)	\$ 5,476	\$ 5,171	(13,553)
Common	\$ (9,254)	\$ (13,545)	\$ (14,374)	\$ (19,164)	\$ (14,361)	\$ (14,743)	\$ (16,391)	\$ (20,724)	\$ (13,775)	(136,330)
Total Variance	\$ 6,722	\$ 6,754	\$ (1,844)	\$ (8,957)	\$ (9,761)	\$ (11,433)	\$ (3,424)	\$ 2,158	\$ 8,648	\$ (11,136)

Total Variance

\$ 22,533	\$ 60,575	\$ 4,667	\$ 50,673	\$ 32,712	\$ (18,268)	\$ 31,419	\$ 52,143	\$ 42,457	\$ 278,911
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Notes:

1) DSM expenditures are budgeted on an annual basis and spread monthly on an equal basis. This timing difference between budget vs actual could attribute to some variances

Variance explanations:

Jan - \$23k favorable variance due to less rebates

Feb - \$61k favorable variance due to less rebates

Mar - \$5k favorable variance due to less rebates

Apr - \$51k favorable variance due to less rebates

May - \$33k favorable variance due to less rebates

Jun - \$18k unfavorable variance due to processing more rebates and implementation costs higher than budgeted

Jul - \$31k favorable variance due to less rebates

Aug - \$52k favorable variance due to less rebates

Sep - \$42k favorable variance due to less rebates