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| QWEST RESPONSES TO ATTACHMENT 2 TO ESCHELON POST-HEARING BRIEF | | | |
| (Qwest comments underlined) | | | |
| EVIDENCE IN THE REC | EVIDENCE IN THE RECORD SUPPORTING ESCHELON'S JEOPARDY PROPOSALS – ISSUES 12-71, 12-72 & 12-73 | | |
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| ESCHELON LANGUAGE ¹ | EVIDENCE SUPPORTING ESCHELON LANGUAGE – | QWEST'S EVIDENCE* | |
| | INCLUDING QWEST DOCUMENTS & ADMISSIONS | | |
| 12.2.7.2.4.4 A jeopardy | Qwest testified that: "We don't disagree with the notion that a | Qwest agrees with the broad | |
| caused by Qwest will be | CNR jeopardy should be assigned appropriately." ² | statement of principal made in the | |
| classified as a Qwest | | cited testimony. It, however, begs | |
| jeopardy, and a jeopardy | "Q. Eschelon's proposal there is a jeopardy caused by Qwest | the question of when you define a | |
| caused by CLEC will be | will be classified as a Qwest jeopardy, and a jeopardy caused | jeopardy as Qwest caused and | |
| classified as Customer Not | by CLEC will be classified as customer not ready(CNR). Is | when you define it as CNR. | |
| Ready (CNR). | that right? | Qwest believes its current | |
| | A. Yes. | processes make that distinction | |
| | Q. That's Qwest's process; correct? | appropriately and that the evidence | |
| | A. I believe that is. | in this case demonstrates that | |
| | Q. And can you imagine any circumstances under which a | Qwest's processes more accurately | |
| | CLEC might want something different than that? | allocate jeopardies than Eschelon's | |
| | A. No." ³ | proposed changes.** | |
| | | _ | |
| | Qwest testified this Eschelon language is consistent with | | |
| | Qwest's current process; ⁴ therefore, this Eschelon language | | |
| | cannot be inconsistent with the existing PIDs/PAP and thus | | |

¹ In response to all of these provisions, Qwest's proposed language, in its entirety, provides: "12.2.7.2.4.4 Specific procedures are contained in Qwest's documentation, available on Qwest's wholesale web site." In Minnesota, the commission adopted the following ALJs' finding regarding Qwest PCAT changes in CMP: "Eschelon has provided convincing evidence that the CMP process does not always provide CLECs with adequate protection from Qwest making important unilateral changes in the terms and conditions of interconnection." Exh. No. 158, at \mathbb{Q}^2 , Exh. No. 171 22: \mathbb{Q}^1 .

^{* &}lt;u>QWEST EVIDENCE THAT THE PIDs/PAP PROVIDE SOMETHING DIFFERENT (Original Caption)</u>

⁽Note – Eschelon's caption of this section is misleading. Eschelon sets forth all of its evidence in support of its language in its column and then artificially constrains Qwest's response to commentary on PIDS/PAP).

Quest's responsive comments are not intended to exhaustively address the issues, but rather to provide a reference. Quest relies on its testimony and briefing to fully address these issues.

^{** (}QWEST INSERTED) See discussion in Qwest's Post Hearing Brief and hearing Exh. No. 126, Exh. No. 80, Exh. No. 110 and Exh. No. 28 (These exhibits relate to the same set of orders and shows the communication that took place between Qwest and Eschelon technicians in jeopardy situations. These records demonstrate extensive efforts to resolve issues quickly. In nearly every single instance, Qwest delivered service before the supplemented due date.). Exh.No. 117(provides over a hundred examples of situations where Eschelon received no FOC. In 76% of these examples, Qwest delivered and Eschelon accepted service on the due date. In several additional instances, Eschelon accepted service before the due date.)

| <u>OWEST RESPONSES TO ATTACHMENT 2 TO ESCHELON POST-HEARING BRIEF</u> (<u>Owest comments underlined</u>) EVIDENCE IN THE RECORD SUPPORTING ESCHELON'S JEOPARDY PROPOSALS – ISSUES 12-71, 12-72 & 12-73 | | |
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| ESCHELON LANGUAGE ¹ | EVIDENCE SUPPORTING ESCHELON LANGUAGE – INCLUDING QWEST DOCUMENTS & ADMISSIONS requires no modification of them. | QWEST'S EVIDENCE* |
| 12.2.7.2.4.4 Nothing in this Section 12.2.7.2.4.4 modifies the Performance Indicator Definitions (PIDs) set forth in Exhibit B and Appendices A and B to Exhibit K of this Agreement. | Exhibit B and Appendices A and B to Exhibit K of the Agreement. Exhibit B = PIDs Exhibit K = PAP Qwest testified that the PIDs currently require Qwest "to differentiate between Qwest caused and CLEC/customer caused delays." ⁵ | Qwest does not disagree with this general statement. The general statement does not, however, address the dispute between the parties (see comments above and footnote 10). |
| 12.2.7.2.4.4.1 There are several types of jeopardies. Two of these types are: (1) CLEC or CLEC End User Customer is not ready or service order is not accepted by the CLEC (when Qwest | Qwest Exhibit RA-14 (Hearing Exh. No. 14) (entitled "Jeopardy Data") lists the different types of jeopardies by code. ⁶ The two types of potential customer (CNR) jeopardies described in Section 12.2.7.2.4.4.1 are coded in Exhibit RA-14 (Hearing Exh. No. 14) as CO1 and CO2, and Eschelon's ICA language mirrors Qwest's PCAT "User Friendly Jeopardy Description" of these two jeopardies. ⁷ | Eschelon's analysis misstates the significance of Due Date jeopardies when it claims Qwest has represented it means a CLEC should"not to prepare to accept the circuit (<i>i.e.</i> , do not disregard the jeopardy notice) unless Qwest |

² Albersheim, Exh. No. 73, MN TR. Vol. 1, 94:5-6.

³ Albersheim, Exh. No. 178, AZ TR. Vol. 1, 64:5-14.

⁴Albersheim, Exh. No. 1, 68:32, 69:1, (referring to all of Eschelon's proposal, without the phrase "the day before," as Qwest's "current PCAT process"); Albersheim, Exh. No. 18C, 57:20-23(indicating only that "the day before" is allegedly not part of the Qwest process); Albersheim, Exh. No. 73, MN TR. Vol. 1, 37:16-23... Qwest claims that Eschelon's proposed phrase "at least the day before" is not part of Qwest's current process. *See id.* p. 37: 11-19; *see also* Albersheim, Exh. No. 180, CO TR. Vol. 1, 72:1-8. Other than that phrase, however, Qwest admits that the remainder of Eschelon's proposed language reflects Qwest's current process. Albersheim, Exh. No. 73, MN TR Vol. 1, 34:16-23 [quoted at Starkey, Exh. No. 71, 224:note 734; *see id.* pp. 222-224].

⁵ Albersheim, Exh. No. 1, 70:18-19.

⁶ Exh. No. 14, *See also* footnotes 5 and 6 to Exh. No. 80 regarding the different types of jeopardies and discussion of "K" jeopardies (Qwest-caused jeopardies) and providing the applicable Qwest URLs.

⁷ Exh. No. 14, pp. 1-2.

| QWEST RESPONSES TO ATTACHMENT 2 TO ESCHELON POST-HEARING BRIEF | | |
|---|---|-------------------------------------|
| (Qwest comments underlined) | | |
| EVIDENCE IN THE RECORD SUPPORTING ESCHELON'S JEOPARDY PROPOSALS – ISSUES 12-71, 12-72 & 12-73 | | |
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| ESCHELON LANGUAGE ¹ | EVIDENCE SUPPORTING ESCHELON LANGUAGE – | <u>QWEST'S EVIDENCE*</u> |
| | INCLUDING QWEST DOCUMENTS & ADMISSIONS | |
| has tested the service to meet | | advises CLEC of a new due date |
| all testing requirements.); and | A Qwest-caused jeopardy is called a "Qwest jeopardy," ⁸ and | for the other (DD jeopardies)." |
| (2) End User Customer access | Qwest identifies them in Qwest Exhibit RA-14.(Hearing | Nothing in the PCAT or the record |
| was not provided. | Exhibit 14) ⁹ Qwest's PCAT language shows Qwest | supports such a statement. To the |
| | differentiates jeopardy notices and tells CLECs to plan to | contrary a due date jeopardy is one |
| | prepare to accept the circuit (<i>i.e.</i> , disregard the jeopardy | that might be delivered late, and |
| | notice) even if the CLEC is not advised of a new due date for | the jeopardy notice makes the |
| | one category of jeopardy types (Critical Date jeopardies) and | CLEC aware of the possibility. |
| | not to prepare to accept the circuit (<i>i.e.</i> , do not disregard the | See e.g. Exh. No. 11, (Qwest's |
| | jeopardy notice) unless Qwest advises CLEC of a new due | Provisioning and Installation |
| | date for the other (DD jeopardies). ¹⁰ Qwest facility jeopardies | Overview PCAT), at page 11: |
| | ("K" jeopardies) are Due Date ("DD") jeopardies. ¹¹ | "DD jeopardies mean your due |
| | | date is in jeopardy" |
| | Qwest testified this Eschelon language is Qwest's current | |
| | process; ¹² therefore, this Eschelon language cannot be | |
| | inconsistent with the existing PIDs/PAP and thus requires no | |
| | modification of them. | |

⁸ Albersheim, Exh. No. 180, CO TR. Vol. I, 71:13-15.

⁹ Exh. No. 14.

¹⁰ See Exh. No. 11, (Qwest's Provisioning and Installation Overview PCAT), p. 11, stating: "Qwest differentiates between DD jeopardies and Critical Date jeopardies. DD jeopardies indicate that your due date is in jeopardy; however, Critical Date jeopardies indicate that a critical date prior to the DD is in jeopardy. *Critical Date jeopardies can be ignored by you*. Critical Date jeopardies are identified in the Jeopardy Data document (see download in the following paragraph) in the column labeled "Is Due Date in Jeopardy?" *If the DD is not in jeopardy, this column will contain "No" and you can disregard the jeopardy notice* sent for this condition and continue your provisioning process with the scheduled DD. *If the column contains "Yes" and Qwest has the responsibility to resolve the jeopardy condition, we will advise you of the new DD when the jeopardy condition has been resolved*. This is usually within 72 hours." (emphasis added). *See also* footnotes 5 and 6 to Exh. No. 50 regarding the different types of jeopardies and discussion of "K" jeopardies (Qwest-caused jeopardies) and providing the applicable Qwest URLs.

¹¹ See Exh. No. 14, pp. 1-2 (showing the column contains "Yes" for these jeopardies). See also footnote 6 to Exh. No. 50.

¹² Albersheim, Exh. No. 1, 68:32, 69:1; Albersheim, Exh. No. 73, MN TR., Vol. 1, 37:16-23.. [cited at Starkey, Exh. No. 71, p. 224].

| QWEST RESPONSES TO ATTACHMENT 2 TO ESCHELON POST-HEARING BRIEF | | | |
|---|---|--|--|
| (Qwest comments underlined) | | | |
| EVIDENCE IN THE RECORD SUPPORTING ESCHELON'S JEOPARDY PROPOSALS – ISSUES 12-71, 12-72 & 12-73 | | | |
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| ESCHELON LANGUAGE¹ | EVIDENCE SUPPORTING ESCHELON LANGUAGE – | QWEST'S EVIDENCE* | |
| | INCLUDING QWEST DOCUMENTS & ADMISSIONS | | |
| 12.2.7.2.4.4.1 For these | Qwest Exhibit RA-14 (Hearing Exhibit 14) describes other | These jeopardies are not in dispute | |
| two types of jeopardies, | types of customer ("C") jeopardies, ¹³ which are not impacted | in this proceeding. | |
| | by Eschelon's language. ¹⁴ | | |
| | | | |
| | Qwest testified this Eschelon language is Qwest's current | | |
| | process; ¹⁵ therefore, this Eschelon language cannot be | | |
| | inconsistent with the existing PIDs/PAP and thus requires no modification of them | | |
| | modification of them | | |
| 12.2.7.2.4.4.1 For these | Qwest's witness admitted that, if the CLEC does not have | The evidence establishes that | |
| two types of jeopardies, | adequate notice that the circuit is being delivered (with the | Eschelon's proposal would usually | |
| Qwest will not characterize a | agreed upon process for adequate notice consisting of an | assign fault to Qwest even though | |
| jeopardy as CNR or send a | FOC), then it is "not appropriate" for Qwest to assign a | the CLEC has adequate notice that | |
| CNR jeopardy to CLEC if a | CLEC-caused (CNR) jeopardy. ¹⁶ | a circuit is being delivered and is | |
| Qwest jeopardy exists, Qwest | | able to accept delivery. See | |
| attempts to deliver the service, | Qwest's witness admitted the reason Qwest is required to send | discussion in Qwest's Post | |
| and Qwest has not sent an | an FOC after a Qwest facility jeopardy has been cleared is to | Hearing Brief and hearing Exh. | |
| FOC notice to CLEC after the | let the CLEC know that it should be expecting to receive the | <u>No. 126, Exh. No. 80, Exh. No.</u> | |
| Qwest jeopardy occurs but at | circuit so that the CLEC will have sufficient notice to make | <u>110 and Exh. No. 28 Exh.No. 117</u> . | |
| least the day before Qwest | personnel available and perhaps make arrangements with the | | |
| attempts to deliver the service. | customer to have access to the premises available. ¹⁷ | | |

¹³ Exh. No. 14.

¹⁴ For example, it does not apply to customer jeopardy CO3 ("Subscriber Change in Requirements") [Exh. No. 14, p.2], because the failure to deliver the FOC does not affect the customer (CLEC) opportunity to be ready; the CLEC's change in requirements does. In contrast, for CO2, which is subject to the language, Eschelon needs the FOC to have a reasonable opportunity to contact its customer to gain access to the premises needed to accept delivery of the circuit. This ¹⁵ Albersheim, Exh. No. 1, 68:32; 69-1. ; Albersheim, Exh. No. 73, MN TR. Vol. 1, 37:16-23. . [cited at Starkey, Exh. No. 71, p. 224.].
¹⁶ Albersheim, Exh. 73, MN TR. Vol. 1, 94:4-11(emphasis added).
¹⁷ Albersheim, Exh. No. 73, MN TR. Vol. 1, 37:24-38:6 cited at Starkey, Exh. No. 71, p. 224.

| <u>QWEST RESPONSES TO ATTACHMENT 2 TO ESCHELON POST-HEARING BRIEF</u> <u>(Qwest comments underlined)</u> EVIDENCE IN THE RECORD SUPPORTING ESCHELON'S JEOPARDY PROPOSALS – ISSUES 12-71, 12-72 & 12-73 | | | |
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| EVIDENCE IN THE RECO | | | |
| ESCHELON LANGUAGE | INCLUDING QWEST DOCUMENTS & ADMISSIONS | <u>QWEST SEVIDENCE</u> | |
| | Qwest CMP minutes state that Qwest confirmed "Qwest cannot expect the CLEC to be ready for the service if we haven't notified you." ¹⁸ | | |
| | Excluding the phrase "at least the day before" (see below): Qwest testified this Eschelon language is Qwest's current process; ¹⁹ therefore, this Eschelon language (excluding, per Qwest, the phrase "at least the day before") cannot be inconsistent with the existing PIDs/PAP and thus requires no modification of them. | | |
| 12.2.7.2.4.4.1sent an FOC notice | Qwest testified:"Q. The contract requires the FOC; correct?A. The PCAT requires the FOC. Your contractproposal requires the FOC. ²⁰ Q. And Qwest's current process is to provide the FOC?A. That is the process." ²¹ "Q The FOC is the agreed upon process by whichQwest informs Eschelon of the due date for a circuit?A Yes." ²² | Eschelon ignores the following portion of Ms. Albersheim's <u>Minnesota testimony</u> Q Are you saying that the <u>CLEC ought to be relying on</u> <u>something other than the official</u> <u>notice, the FOC that it receives</u> from Qwest, as the indication of when the circuit is going to be delivered? | |

²³ Albersheim, Exh. No.73, MN TR. Vol. 1, 95:19-24; cited Johnson Exh. No. 114, 24:note 44.

¹⁸ Exh. No. 23, p. 5.
¹⁹ Albersheim, Exh. No. 1, 68:32; 69:1; Albersheim, Exh. No. 73, MN TR. Vol. 1, 37:16-23; cited at Starkey, Exh. No. 71, 224:Note 734; *see id.* pp. 222-224.
²⁰ In making this response, Ms. Albersheim ignores that other language in the proposed contract, which is closed and agreed upon, requires the FOC. See Section 9.2.4.4.1 (quoted below).

²¹ Albersheim, Exh. No. 178, AZ TR. 70:13-18.

²² Albersheim, Exh. No.73, MN TR. 38:17-19; cited at Starkey, Exh. No. 71, p. 231. See also Albersheim, Exh. No. 180, CO TR. Vol. I, 71:20-25 ("formal notice").

| | SPONSES TO ATTACHMENT 2 TO ESCHELON POST-H (Owest comments underlined) | EARING DRIEF | |
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| | <u>(Qwest comments underlined)</u> | | |
| EVIDENCE IN THE RECO | EVIDENCE IN THE RECORD SUPPORTING ESCHELON'S JEOPARDY PROPOSALS – ISSUES 12-71, 12-72 & 12-73 | | |
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| ESCHELON LANGUAGE ¹ | EVIDENCE SUPPORTING ESCHELON LANGUAGE - | QWEST'S EVIDENCE* | |
| | INCLUDING QWEST DOCUMENTS & ADMISSIONS | | |
| | "Q And you would agree that that's not proper, if the CLEC hasn't received an FOC in adequate time to be able to act on it; correct? A According to procedure, yes. Q That's Qwest's procedure? A Yes."²³ Closed language in the ICA (like the SGAT) states (with emphasis added) in Section 9.2.4.4.1: " If Qwest must make changes to the commitment date, Qwest will promptly issue a Qwest Jeopardy notification to CLEC that will clearly state the reason for the change in commitment date. Qwest will also <i>submit a new Firm Order Confirmation</i> that will clearly identify the new Due Date."²⁴ Qwest testified this Eschelon language is Qwest's current process; ²⁵ therefore, this Eschelon language cannot be inconsistent with the existing PIDs/PAP and thus requires no modification of them. | <u>A</u> For a formal process, no. But it also doesn't make sense if we're in communication with each other and the circuit can be accepted not to install the circuit and have it done on time. Albersheim, Exh. No. 73, MN TR, 95:11-95:25. Ms. Albersheim also made the same point in the Washington hearing. Exh. No. 29, Albersheim Rebuttal, 35:3 – 35:32. | |

²⁴ Footnote 4 to Exh. No. 50 : "ICA Section 9.2.4.4.1: "... If Qwest must make changes to the commitment date, Qwest will promptly issue a Qwest Jeopardy notification to CLEC that will clearly state the reason for the change in commitment date. Qwest will also submit a new Firm Order Confirmation that will clearly identify the new Due Date." (emphasis added). This language appears in the SGAT and Qwest's negotiations template. See also the PCAT provisions (cited in footnote 5) for "DD Jeopardies" that indicate Qwest's process is to send an FOC after the facility jeopardy notice if the condition is resolved so that the CLEC should expect delivery." *See also* Exh. 71, pp. 216-217. ²⁵ Albersheim, Exh. No. 1, 68:32, 69:1. Albersheim, Exh. No. 73, MN TR, Vol. 1, 37:16-23. [cited at Starkey, Exh. No. 71, p. 234.].

| QWEST RESPONSES TO ATTACHMENT 2 TO ESCHELON POST-HEARING BRIEF | | | |
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| (Qwest comments underlined) | | | |
| EVIDENCE IN THE RECORD SUPPORTING ESCHELON'S JEOPARDY PROPOSALS – ISSUES 12-71, 12-72 & 12-73 | | | |
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| ESCHELON LANGUAGE ¹ | EVIDENCE SUPPORTING ESCHELON LANGUAGE – | QWEST'S EVIDENCE* | |
| | INCLUDING QWEST DOCUMENTS & ADMISSIONS | | |
| 12.2.7.2.4.4.1 at least the | Qwest CMP minutes state: "Bonnie [Eschelon] confirmed that | Qwest provided extensive | |
| day before | the CLEC should <i>always</i> receive the FOC <i>before the due date</i> . | testimony discussing | |
| | Phyllis [Qwest] agreed ²⁶ | documentation demonstrating that | |
| | | Eschelon initiated a change | |
| | Qwest made the following documented commitment in CMP | request asking for a requirement | |
| | in response to an example provided by Eschelon: "Action #1: | that an FOC be provided a day in | |
| | As you can see receiving the FOC releasing the order on the | advance, and that request was | |
| | day the order is due does not provide sufficient time for | ultimately resolved without | |
| | Eschelon to accept the circuit. Is this a compliance issue, | making any changes to PCAT | |
| | shouldn't we have received the releasing FOC the day before | language that in any way related | |
| | <i>the order is due</i> ? In this example, should we have received | the timing of an FOC to the date | |
| | the releasing FOC on 1-27-04? [Qwest] Response #1 This | service would attempt to be | |
| | example is non-compliance to a documented process. Yes an | delivered. Instead the language | |
| | FOC should have been sent prior to the Due Date." ²⁷ | contained a provision indicating | |
| | | that Qwest would usually provide | |
| | The CMP Change Request closed with the above mutual | an updated due date within 72 | |
| | understanding of the documented process and a confirmation | hours. (Exh. 29, Albersheim | |
| | by Qwest that conduct contrary to the process would be treated | Rebuttal, $29:8 - 32:11$) and that | |
| | as non-compliance with the process that could be brought to $\frac{1}{2}$ | the record does not reflect Qwest | |
| | Qwest service management. ²⁸ After the Change Request | committing to such a process in | |
| | closed subject to compliance issues, Qwest continued to | <u>CMP. (<i>Id.</i>) Exh. 23, RA22, Exh.</u> | |
| | recognize that Qwest's process was to send an FOC before the | <u>24, RA23. 1</u> | |

²⁶ Exh. No. 23 p. 5; *see also* Exh. No. 79, p. 4.
²⁷ Exh. No. 116, (February 26, 2004 CMP materials prepared and distributed by Qwest) (emphasis added). *See* Albersheim, Exh. No. 180, CO TR. Vol. I, 76:9-22. (Qwest prepared these materials, which are part of the CMP record)
²⁸ Exh. No. 23, p. 3 ("Qwest would like to close this CR. Bonnie Johnson – Eschelon advised she is having a problem with compliance to this process.... Jill

Martain - Qwest asked if this is a compliance issue or a process problem. Bonnie said it is hard to determine at times, but she is willing to close this CR and handle the compliance issue with the Service Manager. The CLECs agreed to close the CR."), quoted in Johnson, Exh. No. 114, 27: footnote 52; see also Johnson, Exh. No. 114, 27:5-6.

| QWEST RESPONSES TO ATTACHMENT 2 TO ESCHELON POST-HEARING BRIEF | | |
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| (Qwest comments underlined) | | |
| EVIDENCE IN THE RECO | ORD SUPPORTING ESCHELON'S JEOPARDY PROPOSALS - | – ISSUES 12-71, 12-72 & 12-73 |
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| ESCHELON LANGUAGE¹ | EVIDENCE SUPPORTING ESCHELON LANGUAGE – | QWEST'S EVIDENCE* |
| | INCLUDING QWEST DOCUMENTS & ADMISSIONS | |
| | due date (<i>i.e.</i> , a "timely" FOC) and treated Qwest failure to do | |
| | so in particular cases as non-compliance with its process. ²⁹ | |
| | | |
| | For example, Qwest told Eschelon at that time that, in five | |
| | examples "where a FOC was not sent <i>timely prior to the due</i> | |
| | <i>date</i> ," Qwest provided coaching to the non-compliant Qwest | |
| | employee(s) and indicated Qwest would continue to monitor | |
| | compliance with the process. ³⁰ | |
| | | |
| | Ms. Bonnie Johnson of Eschelon personally participated in | |
| | | |
| | these CMP events and dealt directly with Qwest service | |
| | management on these issues; ³¹ Ms. Renee Albersheim of | |
| | Qwest did not. ³² Ms. Johnson prepared the jeopardies | |

²⁹ See e.g., Exh. No. 111 pp. 3-4. (Qwest service manager email dated Aug. 25, 2004); see also Exh. No. 79, (July 21, 2004 – March of 2005).
³⁰ Exh. No. 111 pp. 3-4. (Qwest service manager email dated Aug. 25, 2004) (emphasis added); *id.* p. 3 ("Five of the LSRs in the spreadsheet are where a *FOC* was not sent timely prior to the due date... Qwest will continue to monitor this") (emphasis added); *id.* p. 3 ("5 were due to the issue described above with resolving the facility really late in the process; 5 of those will be addressed through coaching"). Qwest's use of "timely" before "prior to" the due date, shows that Qwest also understood that a "timely" FOC is one delivered "prior to" the due date. See *id.* p. 3. Qwest's service manager said that the Qwest non-compliance (which she referred to as a "breakdown") in these five examples was not in the delayed order process itself (e.g., a jeopardy was cleared but a timely FOC was not sent) but the failure to send a timely FOC was caused by Qwest "resolving the facility issue late in the process and still attempting to meet the customers due date." See *id.* p. 3. In other words, Qwest admitted that the problem occurred as a result of Qwest conduct (Qwest failure to clear the jeopardy in a timely manner so that a timely FOC could be sent) that lead to insufficient notice to Eschelon. Therefore, the jeopardy should not be attributed to Eschelon (by coding it as Customer Not Ready ("CNR")). Regardless of the reason for Qwest failing to send a timely FOC prior to the due date (*e.g.*, either because the facility cleared but Qwest failed to send a timely FOC or because Qwest cleared it too late to send a timely FOC), if Qwest does not send a timely FOC, Eschelon does not receive proper notice before attempted delivery to indicate that Eschelon should prepare to accept service delivery.

³¹ Johnson, Exh. No. 114, 27: footnote 50; *see also* Exh. No. 23 (Change Request PC081403-1, referring on page 1 to Bonnie Johnson as being the originator of the jeopardy Change Request and referring to Ms. Johnson throughout the Change Request's history).

³² Albersheim, Exh. No. 180, CO TR. Vol. I, 77: 1-6 ("You were not involved in preparing the materials for the March 4th ad hoc meeting, were you? A No. Q. And you did not participate in the March 4th ad hoc meeting. Isn't that right? A That's correct."). *See also* Johnson, Exh. No. 114, 27: footnote 50; *see also* Exh. No. 180, Albersheim CO TR. Vol. I, pp. 99-100; *see, e.g. id.* p. 98, lines 10-11 ("I'm not a part of the change management team itself."); *see also* Exh. No. 23 (Change Request PC081403-1 - no reference to Ms. Albersheim in the entire Change Request history).

³³ Johnson, Exh. No. 74, 9:7-8.

| QWEST RESPONSES TO ATTACHMENT 2 TO ESCHELON POST-HEARING BRIEF | | |
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| <u>(Qwest comments underlined)</u> EVIDENCE IN THE RECORD SUPPORTING ESCHELON'S JEOPARDY PROPOSALS – ISSUES 12-71, 12-72 & 12-73 | | |
| ESCHELON LANGUAGE ¹ | EVIDENCE SUPPORTING ESCHELON LANGUAGE – INCLUDING QWEST DOCUMENTS & ADMISSIONS Chronology (pages 1-17 of Eschelon Exhibit BJJ-5) based on Ms. Johnson's personal knowledge of the facts. ³³ | <u>QWEST'S EVIDENCE*</u> |
| | Johnson Exh. No. 117 contains more than one hundred examples of orders for which Qwest did not send any FOC after a Qwest facility jeopardy, and for which Eschelon nevertheless not only used best efforts to accept the circuit but also succeeded in doing so. ³⁴ Qwest admitted, if Qwest classifies a delay as Eschelon-caused (CNR), this pushes out the due date for loop orders at least three days. ³⁵ In other words, the Parties cannot "set a new appointment time on the same day" if Qwest erroneously classifies a jeopardy as CNR because Qwest then requires CLEC to request a due date three days later. Qwest testified this Eschelon language is Qwest's current process; ³⁶ therefore, this Eschelon language cannot be inconsistent with the existing PIDs/PAP and thus requires no modification of them. | Qwest discussed this exhibit extensively in its testimony. Exhibit 117 demonstrates that 80% of the time, Eschelon is able to accept service on time without an FOC. The exhibit also demonstrates that Eschelon's claimed concern about delayed due dates is illusory because Qwest and Eschelon technicians work hard to deliver circuits as soon as possible and could not have delivered earlier even if an earlier due date had been set. |

 $^{^{34}}$ Exh. No.117. *See* Starkey, Exh.No. 71, pp. 219-222. Eschelon seeks no delay. Eschelon commits in the ICA to use its best efforts to accept service at the time of attempted delivery or on the same day, even when Qwest sends no FOC (see 12.2.7.2.4.4.1 – "nonetheless"), and Eschelon provided evidence in Exh. No. 117 that Eschelon does accept service when it is able to do so despite Qwest's failure to provide an FOC.

³⁵ Starkey Exh. No. 71 223:2-8. When a jeopardy is classified as a CLEC-caused (CNR) jeopardy for unbundled loop orders, the CLEC is required to supplement its order by requesting a new due date that is at least *three days after* the date of the supplemental order. Albersheim, Exh. No. 73, Vol. 1, 36:20 – 37:2. A jeopardy properly classified as caused by Qwest does not require the CLEC to supplement the due date and does not build in this three day delay. Starkey, Exh. No. 71, p. 223:6-8.

³⁶ Albersheim, Exh. No. 73, MN TR Vol. 1, 34:16-23 [quoted at Starkey, Exh. No. 71, 224:note 734; see id. pp. 222-224].

| QWEST RESPONSES TO ATTACHMENT 2 TO ESCHELON POST-HEARING BRIEF | | |
|---|--|--|
| (Qwest comments underlined) | | |
| EVIDENCE IN THE RECORD SUPPORTING ESCHELON'S JEOPARDY PROPOSALS – ISSUES 12-71, 12-72 & 12-73 | | |
| | | |
| ESCHELON LANGUAGE¹ | EVIDENCE SUPPORTING ESCHELON LANGUAGE – | QWEST'S EVIDENCE* |
| | INCLUDING QWEST DOCUMENTS & ADMISSIONS | |
| 12.2.7.2.4.4.1 and, if | The ICA provides: " If Qwest must make changes to the | As a general matter it has not been |
| unable to do so, Qwest will | commitment date, Qwest will promptly issue a Qwest | Qwest's advocacy that Jeopardy |
| issue a Qwest Jeopardy notice | Jeopardy notification to CLEC that will clearly state the | language should be tied to the |
| and a FOC with a new Due | reason for the change in commitment date. Qwest will also | PIDs/PAP. To the contrary, it is |
| Date. | submit a new Firm Order Confirmation that will clearly | Qwest's position that Eschelon's |
| | identify the new Due Date." ³⁷ | proposed language has an impact |
| | | on the PIDs/PAP which is one of |
| | Qwest testified this Eschelon language is Qwest's current | several reasons Qwest opposes |
| | process; ³⁸ therefore, this Eschelon language cannot be | Eschelon's overall proposal for |
| | inconsistent with the existing PIDs/PAP and thus requires no modification of them. | this language. The primary reason |
| | modification of them. | Qwest opposes Eschelon's proposal is that it does NOT |
| | | reflect Qwest's current practice. |
| | | <u>reflect Qwest's current practice.</u> |
| | | And |
| | | <u></u> |
| | | While this specific portion of |
| | | Eschelon's language may mirror |
| | | Qwest's current process, it is |
| | | Qwest's position that resolving |
| | | these issues is better handled on an |
| | | industry wide basis as a part of the |
| | | <u>CMP.</u> |
| 12.2.7.2.4.4.2 If CLEC | Qwest's witness testified that: "We don't disagree with the | Qwest discussed its position on |
| establishes to Qwest that a | notion that a CNR jeopardy should be assigned | this issue in the first entry of this |
| jeopardy was not caused by | appropriately." ³⁹ | document. |

 ³⁷ ICA Section 9.2.4.4.1 (closed language).
 ³⁸ Albersheim, Exh. No. 1, 68:32-69:1; Albersheim, Exh. No. 73, MN Vol. 1, 37:16-23. [cited at Starkey, Exh. No. 67, 224:Footnote 734; *see id.* pp. 222-224].
 ³⁹ Albersheim, Exh. No. 178, MN TR. Vol. 1, 94:5-6.

| <u>QWEST RESPONSES TO ATTACHMENT 2 TO ESCHELON POST-HEARING BRIEF</u> (Qwest comments underlined) EVIDENCE IN THE RECORD SUPPORTING ESCHELON'S JEOPARDY PROPOSALS – ISSUES 12-71, 12-72 & 12-73 | | |
|---|---|--------------------------|
| ESCHELON LANGUAGE ¹ | EVIDENCE SUPPORTING ESCHELON LANGUAGE – INCLUDING QWEST DOCUMENTS & ADMISSIONS | QWEST'S EVIDENCE* |
| CLEC, Qwest will correct the erroneous CNR classification and treat the jeopardy as a Qwest jeopardy. | "Q. Eschelon's proposal there is if CLEC establishes to Qwest that a jeopardy was not caused by CLEC, Qwest will correct the erroneous CNR classification and treat the jeopardy as a Qwest jeopardy. Do you see that? A. Yes. Q. That's Qwest's process as well; correct? A. Yes. Q. And can you imagine a circumstance under which a CLEC might not want to have that? A. No."⁴⁰ Qwest testified this Eschelon language is Qwest's current process; ⁴¹ therefore, this Eschelon language cannot be inconsistent with the existing PIDs/PAP and thus requires no modification of them. | |

 ⁴⁰ Albersheim, Exh. No. 178, AZ TR. Vol. 1, 64:19-65:3.
 ⁴¹ Albersheim, Exh. No. 1, 68:32-69:1; Albersheim, Exh. No. 73, MN Vol. 1, 37:16-23. [cited at Starkey, Exh. No. 67, 224:Footnote 734; *see id.* pp. 222-224].