

# Exhibit K-1 Methodology of Avista Poverty Statistics

## Methodology of Avista Poverty Count Calculation

### *Idealized Calculation*

In an ideal world, conceptually the preferred calculation consists of multiplying a 2007 percent of dwellings in poverty by zip code by the number of Avista consumers in each zip code. An idealized equation follows:

$$\sum_{zip} \left( {}^{2007}125PctPoverty_{zip} * {}^{2008}Consumers_{zip} \right)$$

In the above nomenclature, the subscript is the cross-section of the measure, in this case zip code. The superscript is the year of the data. The variable name is chosen to be as descriptive as possible.

### *Data Impacts the Idealized Calculation*

In the real world, there are large amounts of 2000 census data by zip codes and a lack of data available for 2001-2007. The limited data that is available after 2007 is available by county, not zip code. This inconsistent mix of available of data significantly impacts the structure of any possible calculation attempting to make estimates for 2007. We prefer using partial data and reasonable assumptions to infer current data rather than applying out of date data to current consumer counts; however, we completed both calculations to show the reasonableness of the preferred approach.

### *Results of the Calculation*

Table 1 shows the resulting total household poverty percentage estimates for Avista at 100 percent and 125 percent of poverty level by zip code as applied to gas only, combo and electric only customer counts provided by zip code by Avista. Alternate calculations are included using unmodified 2000 census data for the calculation. Different poverty levels are calculated later in this discussion.

| <b>Table 1 Estimated Avista Households at or Below Threshold Poverty Levels</b> |           |          |           |        |           |          |           |        |
|---|-----------|----------|-----------|--------|-----------|----------|-----------|--------|
| Method  | 00 Census | WW 07    | 00 Census | WW 07  | 00 Census | WW 07    | 00 Census | WW 07  |
| Threshold   | Gas Only  | Gas Only | Combo     | Combo  | Electric  | Electric | Total     | Total  |
| 100%  | 1,694     | 1,729    | 11,271    | 11,533 | 9,802     | 10,020   | 22,767    | 23,282 |
| 125%  | 2,273     | 2,324    | 14,972    | 15,324 | 12,980    | 13,267   | 30,225    | 30,915 |

Table 2 shows the resulting household poverty percentage estimates for Avista at 100 percent and 125 percent of poverty level by zip code as applied to gas only, combo and electric only customer counts provided by zip code by Avista. Alternate calculations are included using unmodified 2000 census data for the calculation. Different poverty levels are calculated later in this discussion.

| <b>Table 2 Estimated Percent Avista Households at or Below Threshold Poverty Levels</b> |              |             |              |       |              |          |              |       |
|---|--------------|-------------|--------------|-------|--------------|----------|--------------|-------|
| Method  | 00<br>Census | WW 07       | 00<br>Census | WW 07 | 00<br>Census | WW 07    | 00<br>Census | WW 07 |
| Threshold   | Gas<br>Only  | Gas<br>Only | Combo        | Combo | Electric     | Electric | Total        | Total |
| 100%  | 10.6%        | 10.8%       | 11.9%        | 12.1% | 14.5%        | 14.8%    | 12.8%        | 13.0% |
| 125%  | 14.2%        | 14.5%       | 15.7%        | 16.1% | 19.2%        | 19.7%    | 16.9%        | 17.3% |

### *Base of Calculation*

Since the variable <sup>2008</sup>Consumers<sub>zip</sub> is known by Avista, WeatherWise attempts to estimate <sup>2007</sup>125PctPoverty<sub>zip</sub> using modifiers (ratios) from the 2000 census and 2007 American Community Survey data sets.

The starting point for the calculation is the <sup>2000</sup>100PctPovertyFamily<sub>zip</sub>. The data set used for the <sup>2000</sup>100PctPovertyFamily<sub>zip</sub> is the Census 2000 Summary File 3 (SF 3) - Sample Data, Quick Tables (DP-3) “USC00SF3/DP3” extracted by 5 digit zip code for all the zip codes in each county in which Avista provides service in the state of Washington. The percent <sup>2000</sup>100PctPovertyFamily<sub>zip</sub> is DP-3, Column 155 (POVERTY STATUS IN 1999 (below poverty level); Families; Percent below poverty level; Percent) which was confirmed to be calculated from DP-3, Column 154 (POVERTY STATUS IN 1999 (below poverty level); Families; Number) divided by DP3-Column 128 (Income in 1999; Families; Number). Table 3 is a list of <sup>2000</sup>100PctPovertyFamily<sub>zip</sub> data. The data at this level is percentage of families in poverty. Since there is a factor adjustment for households at or below poverty, an adjustment will have to be made later.

**Table 3****2000 County Ratio Percent Household to Percent Family Poverty**

| Zip   | Ratio | Zip   | Ratio | Zip   | Ratio | Zip   | Ratio |
|-------|-------|-------|-------|-------|-------|-------|-------|
| 99344 | 0.994 | 99027 | 1.323 | 99223 | 1.705 | 99126 | 1.4   |
| 99371 | 1.352 | 99012 | 1.52  | 99023 | 1     | 99157 | 1.265 |
| 99341 | 0.961 | 99202 | 1.205 | 99018 | 0.762 | 99129 | 1.023 |
| 99169 | 1.596 | 99208 | 1.856 | 99020 | 1     | 99131 | 1.463 |
| 99402 | 1.005 | 99212 | 1.135 | 99019 | 1.76  | 99167 | 1.707 |
| 99403 | 1.159 | 99216 | 1.369 | 99021 | 1.301 | 99013 | 1.146 |
| 99138 | 1.403 | 99204 | 1.085 | 99022 | 1.515 | 99040 | 1.089 |
| 99146 | 1     | 99009 | 1.544 | 99016 | 1.368 | 99179 | 1.1   |
| 99160 | 0.891 | 99006 | 1.359 | 99203 | 1.81  | 99176 | 1.175 |
| 99326 | 1.031 | 99217 | 1.276 | 99026 | 1.409 | 99130 | 1.304 |
| 99335 | 1.096 | 99218 | 1.612 | 99025 | 1.507 | 99033 | 1.017 |
| 98857 | 1.04  | 99001 | 1.102 | 99201 | 1.455 | 99102 | 1.298 |
| 98620 | 1.134 | 99005 | 0.949 | 99101 | 1.363 | 99111 | 1.58  |
| 99103 | 1.088 | 99207 | 1.123 | 99141 | 1.354 | 99113 | 1.064 |
| 99008 | 1.792 | 99004 | 2.089 | 99034 | 1.448 | 99125 | 1.18  |
| 99029 | 1.545 | 99003 | 1.099 | 99148 | 1.211 | 99128 | 0.919 |
| 99032 | 1.249 | 99224 | 1.374 | 99110 | 1.27  | 99171 | 1.15  |
| 99185 | 1.158 | 99205 | 1.219 | 99137 | 0.992 | 99143 | 1.309 |
| 99117 | 1.395 | 99030 | 0.988 | 99109 | 1.476 | 99149 | 0.945 |
| 99122 | 1.737 | 99031 | 1.089 | 99114 | 1.456 | 99170 | 1.087 |
| 99134 | 2.757 | 99206 | 1.523 | 99173 | 1.146 | 99158 | 0.916 |
| 99159 | 1.084 | 99036 | 1.119 | 99151 | 1.056 | 99163 | 2.508 |
| 98648 | 1.313 | 99037 | 1.802 | 99181 | 1.103 | 99161 | 1.375 |

*Converting Base to 2007*

To convert the  $^{2000}100\text{PctPovertyFamily}_{\text{zip}}$  to  $^{2007\text{estimate}}100\text{PctPovertyFamily}_{\text{zip}}$  WeatherWise used county poverty ratios derived from the 2007 American Community Survey “ACS07” and USC00SF3/DP3. The data sets used from ACS07 and USC00SF3/DP3 were extracted by County in Washington. The  $^{2007\text{estimate}}100\text{PctPovertyFamily}_{\text{county}}$  data is calculated by dividing ACS07 Table C17010 Column 2 (Universe: FAMILIES: Income in the past 12 months below poverty level (Estimate)) by ACS07 Table B11001 Column 2 (Universe: HOUSEHOLDS: Family households (Estimate)). The  $^{2007\text{estimate}}100\text{PctPovertyFamily}_{\text{county}}$  data is DP-3, Column 155 (POVERTY STATUS IN 1999 (below poverty level); Families; Percent below poverty level; Percent), which should be noted is the same as the previous data, but aggregated by county rather than 5 digit zip code. The data at this level is families at or below poverty by county.

$$\begin{aligned}
 & \text{2007 estimate } 100\text{PctPovertyFamily}_{\text{zip}} \\
 &= \text{2000 } 100\text{PctPovertyFamily}_{\text{zip}} * \frac{\text{2007 } 100\text{PctPovertyFamily}_{\text{county}}}{\text{2000 } 100\text{PctPovertyFamily}_{\text{county}}}
 \end{aligned}$$

Table 4 shows the values of  $^{2000}100\text{PctPoverty}_{\text{county}}$  for all counties with data. Table 5 shows values of  $^{2007}100\text{PctPoverty}_{\text{county}}$  for all counties with data. For counties missing data, the average of the surveyed counties was used (1.021). There are three major assumptions in this approach. The first assumption is that every zip code can be ratioed up by the same amount to reach current poverty levels. The assumption is not bad on the whole, but individual zip code and county estimates may be off somewhat. The second assumption is that an average poverty level can be substituted for missing data. The third assumption is that county ratios used are percent persons at or below poverty. This is justifiable as the conversion from persons to households is likely stable from 2000 to 2007.

**Table 4 County Percent Family Poverty  
2000**

| COUNTY    | County Estimate |
|-----------|-----------------|
| ADAMS     | 13.6            |
| ASOTIN    | 11.6            |
| FERRY     | 13.3            |
| FRANKLIN  | 15.5            |
| GRANT     | 13.1            |
| KLICKITAT | 12.6            |
| LINCOLN   | 8.4             |
| SKAMANIA  | 10              |
| SPOKANE   | 8.3             |
| STEVENS   | 11.5            |
| WHITMAN   | 11              |

**Table 5 County Percent Family Poverty  
2007**

| County          | County Estimate |
|-----------------|-----------------|
| Franklin County | 0.123           |
| Grant County    | 0.127           |
| Spokane County  | 0.085           |

It should be noted that Table 5 has only three entries. Missing entries were replaced with the average of the nineteen surveyed counties. This approach is likely reasonable since the bulk of Avista’s consumers are within the three counties, and therefore the other counties have little weight in the results. This assumption was tested by replacing the missing percentages with the percentages of individual poverty. Very similar answers were produced by the replacement. This will be discussed later in this document.

*Converting Base from families to households*

To convert the  $^{2007\text{estimate}}100\text{PctPoverty}_{\text{zip}}$  to  $^{2007\text{estimate}}100\text{PctPovertyHH}_{\text{zip}}$  WeatherWise used county household to family ratios from Census 2000 Summary File 3 (SF 3) - Sample Data, Quick Tables (QT-P35) “USC00SF3/QTP35” extracted by 5 digit zip code for all the zip codes in each county in which Avista provides service in Washington.

$$\begin{aligned} &^{2007\text{estimate}}100\text{PctPovertyHH}_{\text{zip}} \\ &= \frac{^{2007\text{estimate}}100\text{PctPoverty}_{\text{zip}}}{\frac{^{2000}100\text{PctPovertyHH}_{\text{zip}}}{^{2000}\text{TotalHH}_{\text{zip}}}} \\ &= \frac{^{2007\text{estimate}}100\text{PctPoverty}_{\text{zip}} \cdot ^{2000}\text{TotalHH}_{\text{zip}}}{^{2000}100\text{PctPovertyFamily}_{\text{zip}}} \end{aligned}$$

Table 6 shows the values of household data. Table 7 shows the household to family ratios by zip code. There are three major assumptions in this approach. The first assumption is that the 2000 conversion ratio holds for 2007. The second is that the average value can be substituted for missing data. The third assumption is that county wide data can be widely applied.

**Table 6 County Percent Household Poverty 2000**

| Zip   | HHRatioZip | Zip   | HHRatioZip | Zip   | HHRatioZip |
|-------|------------|-------|------------|-------|------------|
| 98620 | 0.185      | 99102 | 0.116      | 99170 | 0.126      |
| 98648 | 0.175      | 99103 | 0.159      | 99171 | 0.09       |
| 98857 | 0.157      | 99109 | 0.158      | 99173 | 0.259      |
| 99001 | 0.214      | 99110 | 0.189      | 99176 | 0.193      |
| 99003 | 0.078      | 99111 | 0.085      | 99179 | 0.03       |
| 99004 | 0.244      | 99113 | 0.044      | 99181 | 0.197      |
| 99005 | 0.041      | 99114 | 0.134      | 99185 | 0.127      |
| 99006 | 0.111      | 99117 | 0.177      | 99201 | 0.339      |
| 99008 | 0.057      | 99122 | 0.115      | 99202 | 0.237      |
| 99009 | 0.102      | 99125 | 0.12       | 99203 | 0.062      |
| 99012 | 0.161      | 99126 | 0.147      | 99204 | 0.246      |
| 99013 | 0.275      | 99128 | 0.127      | 99205 | 0.11       |
| 99016 | 0.068      | 99129 | 0.232      | 99206 | 0.101      |
| 99018 | 0.068      | 99130 | 0.111      | 99207 | 0.199      |
| 99019 | 0.03       | 99131 | 0.22       | 99208 | 0.078      |
| 99020 | 0          | 99134 | 0.176      | 99212 | 0.103      |
| 99021 | 0.06       | 99137 | 0.369      | 99216 | 0.092      |
| 99022 | 0.085      | 99138 | 0.216      | 99217 | 0.111      |
| 99023 | 0          | 99141 | 0.153      | 99218 | 0.077      |
| 99025 | 0.047      | 99143 | 0.097      | 99223 | 0.072      |
| 99026 | 0.051      | 99146 | 0          | 99224 | 0.1        |
| 99027 | 0.077      | 99148 | 0.102      | 99326 | 0.141      |
| 99029 | 0.077      | 99149 | 0.176      | 99335 | 0.109      |
| 99030 | 0.084      | 99151 | 0.278      | 99341 | 0.088      |
| 99031 | 0.056      | 99157 | 0.212      | 99344 | 0.154      |
| 99032 | 0.115      | 99158 | 0.077      | 99371 | 0.138      |
| 99033 | 0.144      | 99159 | 0.111      | 99402 | 0.151      |
| 99034 | 0.188      | 99160 | 0.157      | 99403 | 0.131      |
| 99036 | 0.036      | 99161 | 0.092      |       |            |
| 99037 | 0.05       | 99163 | 0.349      |       |            |
| 99040 | 0.293      | 99167 | 0.179      |       |            |
| 99101 | 0.158      | 99169 | 0.129      |       |            |

**Table 7 2000 County Ratio of Percent Household Poverty 2000 To  
Percent Family Poverty**

| Zip   | Ratio | Zip   | Ratio | Zip   | Ratio | Zip   | Ratio |
|-------|-------|-------|-------|-------|-------|-------|-------|
| 99344 | 0.994 | 99027 | 1.323 | 99223 | 1.705 | 99126 | 1.4   |
| 99371 | 1.352 | 99012 | 1.52  | 99023 | 1     | 99157 | 1.265 |
| 99341 | 0.961 | 99202 | 1.205 | 99018 | 0.762 | 99129 | 1.023 |
| 99169 | 1.596 | 99208 | 1.856 | 99020 | 1     | 99131 | 1.463 |
| 99402 | 1.005 | 99212 | 1.135 | 99019 | 1.76  | 99167 | 1.707 |
| 99403 | 1.159 | 99216 | 1.369 | 99021 | 1.301 | 99013 | 1.146 |
| 99138 | 1.403 | 99204 | 1.085 | 99022 | 1.515 | 99040 | 1.089 |
| 99146 | 1     | 99009 | 1.544 | 99016 | 1.368 | 99179 | 1.1   |
| 99160 | 0.891 | 99006 | 1.359 | 99203 | 1.81  | 99176 | 1.175 |
| 99326 | 1.031 | 99217 | 1.276 | 99026 | 1.409 | 99130 | 1.304 |
| 99335 | 1.096 | 99218 | 1.612 | 99025 | 1.507 | 99033 | 1.017 |
| 98857 | 1.04  | 99001 | 1.102 | 99201 | 1.455 | 99102 | 1.298 |
| 98620 | 1.134 | 99005 | 0.949 | 99101 | 1.363 | 99111 | 1.58  |
| 99103 | 1.088 | 99207 | 1.123 | 99141 | 1.354 | 99113 | 1.064 |
| 99008 | 1.792 | 99004 | 2.089 | 99034 | 1.448 | 99125 | 1.18  |
| 99029 | 1.545 | 99003 | 1.099 | 99148 | 1.211 | 99128 | 0.919 |
| 99032 | 1.249 | 99224 | 1.374 | 99110 | 1.27  | 99171 | 1.15  |
| 99185 | 1.158 | 99205 | 1.219 | 99137 | 0.992 | 99143 | 1.309 |
| 99117 | 1.395 | 99030 | 0.988 | 99109 | 1.476 | 99149 | 0.945 |
| 99122 | 1.737 | 99031 | 1.089 | 99114 | 1.456 | 99170 | 1.087 |
| 99134 | 2.757 | 99206 | 1.523 | 99173 | 1.146 | 99158 | 0.916 |
| 99159 | 1.084 | 99036 | 1.119 | 99151 | 1.056 | 99163 | 2.508 |
| 98648 | 1.313 | 99037 | 1.802 | 99181 | 1.103 | 99161 | 1.375 |

*Converting Base from 100 percent of poverty to 125% or other levels*

To convert the  $^{2007\text{estimate}}100\text{PctPovertyHH}_{\text{zip}}$  to  $^{2007\text{estimate}}125\text{PctPovertyHH}_{\text{zip}}$  WeatherWise used county data from the 2000 Census. The calculation follows:

$$^{2007\text{estimate}}125\text{PctPovertyHH}_{\text{zip}} = ^{2007\text{estimate}}100\text{PctPovertyHH}_{\text{zip}} * \frac{^{2000}125\text{PctPovertyFamily}_{\text{county}}}{^{2000}100\text{PctPovertyFamily}_{\text{county}}}$$

There are numerous assumptions here, including county to zip, missing zips replaced by averages and use of 2000 data. Overall, WeatherWise feels the use of this data is warranted due to the low result weighting these missing counties have.

Data exists for numerous points other than 125 percent. Conversion factors were calculated at the numerous existing data points. A constrained cubic spline was fit through the points to produce fine conversion tables. Cubic splines were used rather than interpolation because cubic splines are designed to pass through all the data points. The advantage of this is that it eliminates fitting error at the 100 percent and 125 percent numbers and all other points where actual data exists. The cubic spline methodology implemented was documented by CJC Kruger (Kruger, 2003). Cubic spline ratio calculations are contained in the ending pages of this document.

*Final Calculation*

In an ideal world, conceptually the calculation that WeatherWise would prefer to run consists of multiplying a 2007 percent of dwellings at or below poverty by zip code by the number of Avista consumers in each zip code. The practical calculation equation follows:

$$\sum_{\text{zip}} \left( ^{2007\text{estimate}}\text{XXXPctPovertyHH}_{\text{zip}} * ^{2008}\text{Consumers}_{\text{zip}} \right)$$

The results of the estimate for various levels of XXX are contained in Table 8 and the equivalent percentages are contained in Table 9. Along with the calculation discussed is a calculation of:

$$\sum_{\text{zip}} \left( ^{2000}125\text{PctPoverty}_{\text{zip}} * ^{2008}\text{Consumers}_{\text{zip}} \right)$$



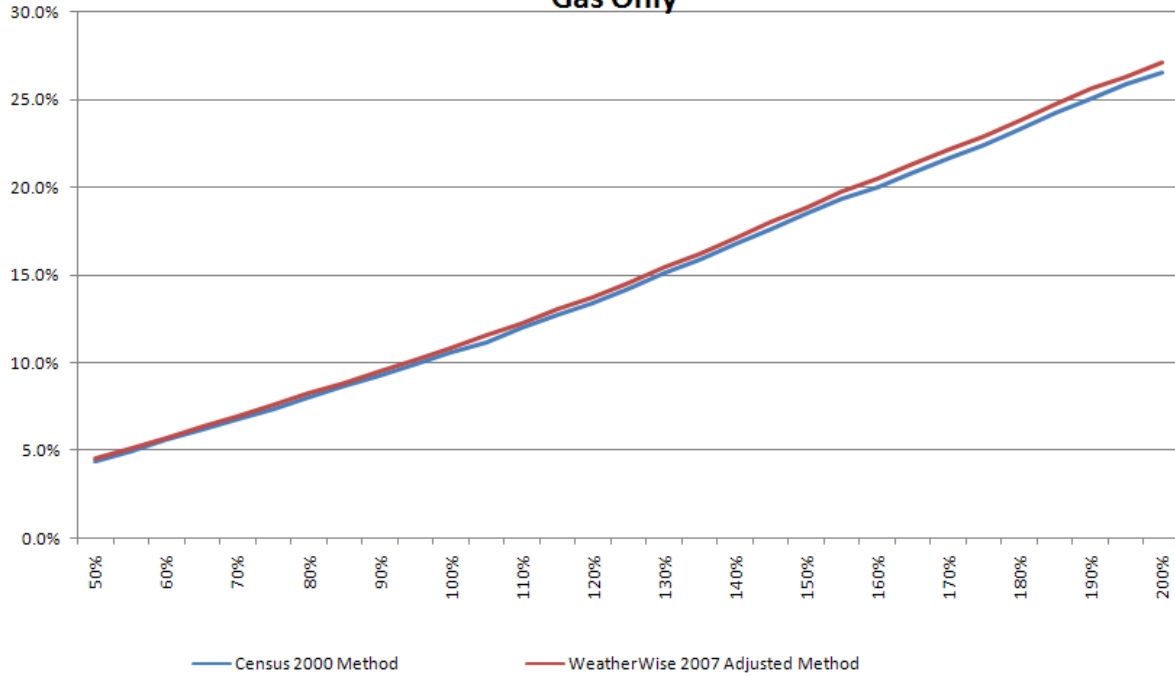
In the above calculation, the data was taken completely from the 2000 census, and no assumption adjustments were made.

| <b>Table 8 Estimated Avista Households at or Below Threshold Poverty Levels</b> |           |          |           |        |           |          |           |        |
|---|-----------|----------|-----------|--------|-----------|----------|-----------|--------|
| Method  | 00 Census | WW 07    | 00 Census | WW 07  | 00 Census | WW 07    | 00 Census | WW 07  |
| Threshold   | Gas Only  | Gas Only | Combo     | Combo  | Electric  | Electric | Total     | Total  |
| 50%   | 699       | 713      | 4,828     | 4,938  | 4,246     | 4,339    | 9,773     | 9,990  |
| 55%   | 799       | 815      | 5,451     | 5,577  | 4,785     | 4,893    | 11,035    | 11,285 |
| 60%   | 894       | 910      | 6,078     | 6,218  | 5,330     | 5,444    | 12,302    | 12,572 |
| 65%   | 992       | 1,013    | 6,707     | 6,861  | 5,863     | 5,999    | 13,562    | 13,873 |
| 70%   | 1,087     | 1,108    | 7,332     | 7,503  | 6,412     | 6,552    | 14,831    | 15,163 |
| 75%   | 1,186     | 1,210    | 7,973     | 8,154  | 6,961     | 7,117    | 16,120    | 16,481 |
| 80%   | 1,283     | 1,309    | 8,615     | 8,811  | 7,516     | 7,683    | 17,414    | 17,803 |
| 85%   | 1,383     | 1,414    | 9,264     | 9,477  | 8,079     | 8,257    | 18,726    | 19,148 |
| 90%   | 1,485     | 1,515    | 9,923     | 10,153 | 8,642     | 8,833    | 20,050    | 20,501 |
| 95%   | 1,589     | 1,622    | 10,591    | 10,841 | 9,215     | 9,426    | 21,395    | 21,889 |
| 100%  | 1,694     | 1,729    | 11,271    | 11,533 | 9,802     | 10,020   | 22,767    | 23,282 |
| 105%  | 1,798     | 1,841    | 11,969    | 12,246 | 10,400    | 10,633   | 24,167    | 24,720 |
| 110%  | 1,913     | 1,956    | 12,686    | 12,983 | 11,014    | 11,261   | 25,613    | 26,200 |
| 115%  | 2,031     | 2,076    | 13,420    | 13,738 | 11,649    | 11,916   | 27,100    | 27,730 |
| 120%  | 2,149     | 2,191    | 14,189    | 14,521 | 12,303    | 12,572   | 28,641    | 29,284 |
| 125%  | 2,273     | 2,324    | 14,972    | 15,324 | 12,980    | 13,267   | 30,225    | 30,915 |
| 130%  | 2,409     | 2,460    | 15,844    | 16,209 | 13,731    | 14,045   | 31,984    | 32,714 |
| 135%  | 2,545     | 2,597    | 16,699    | 17,089 | 14,472    | 14,797   | 33,716    | 34,483 |
| 140%  | 2,683     | 2,741    | 17,552    | 17,960 | 15,207    | 15,548   | 35,442    | 36,249 |
| 145%  | 2,813     | 2,873    | 18,397    | 18,828 | 15,931    | 16,286   | 37,141    | 37,987 |
| 150%  | 2,951     | 3,009    | 19,232    | 19,679 | 16,649    | 17,024   | 38,832    | 39,712 |
| 155%  | 3,078     | 3,142    | 20,048    | 20,513 | 17,353    | 17,739   | 40,479    | 41,394 |
| 160%  | 3,198     | 3,270    | 20,848    | 21,326 | 18,037    | 18,444   | 42,083    | 43,040 |
| 165%  | 3,329     | 3,399    | 21,644    | 22,144 | 18,721    | 19,142   | 43,694    | 44,685 |
| 170%  | 3,455     | 3,529    | 22,453    | 22,976 | 19,425    | 19,862   | 45,333    | 46,367 |
| 175%  | 3,584     | 3,662    | 23,288    | 23,829 | 20,149    | 20,596   | 47,021    | 48,087 |
| 180%  | 3,730     | 3,807    | 24,195    | 24,749 | 20,941    | 21,414   | 48,866    | 49,970 |
| 185%  | 3,873     | 3,953    | 25,087    | 25,670 | 21,718    | 22,209   | 50,678    | 51,832 |
| 190%  | 3,996     | 4,087    | 25,909    | 26,511 | 22,399    | 22,896   | 52,304    | 53,494 |
| 195%  | 4,125     | 4,211    | 26,700    | 27,321 | 23,033    | 23,552   | 53,858    | 55,084 |
| 200%  | 4,243     | 4,337    | 27,475    | 28,118 | 23,659    | 24,188   | 55,377    | 56,643 |

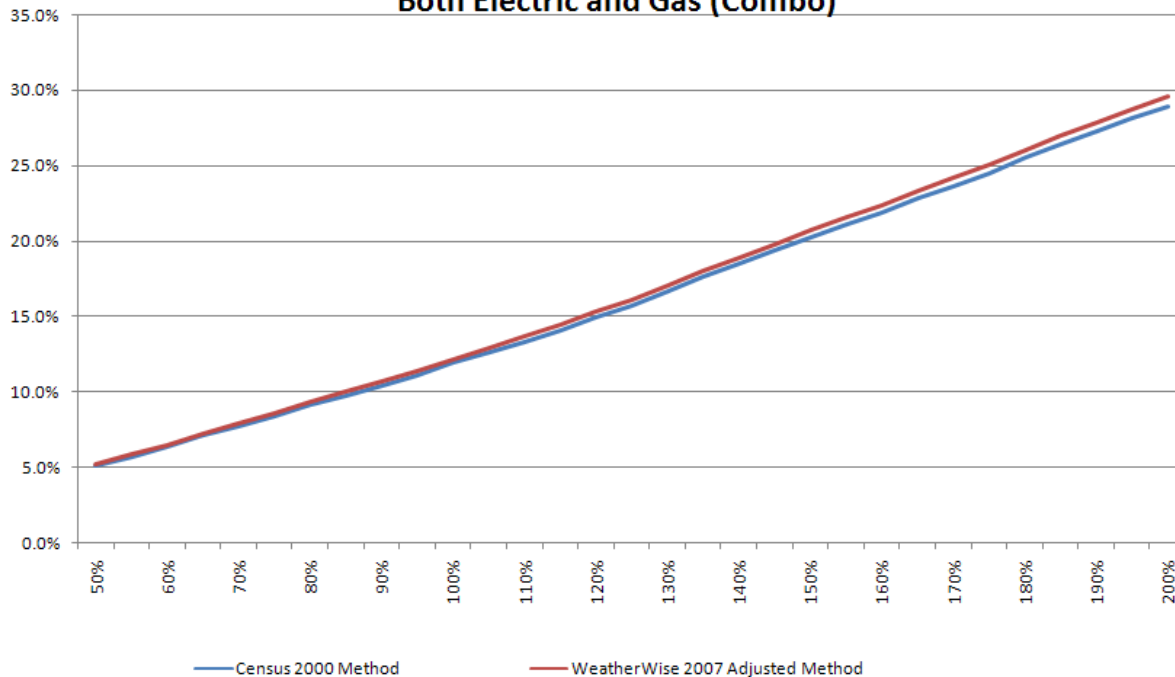
| <b>Table 9 Estimated Percent Avista Households at or Below Threshold Poverty Levels</b> |              |             |              |       |              |          |              |       |
|---|--------------|-------------|--------------|-------|--------------|----------|--------------|-------|
| Method  | 00<br>Census | WW 07       | 00<br>Census | WW 07 | 00<br>Census | WW 07    | 00<br>Census | WW 07 |
| Threshold   | Gas<br>Only  | Gas<br>Only | Combo        | Combo | Electric     | Electric | Total        | Total |
| 50%   | 4.4%         | 4.5%        | 5.1%         | 5.2%  | 6.3%         | 6.4%     | 5.5%         | 5.6%  |
| 55%   | 5.0%         | 5.1%        | 5.7%         | 5.9%  | 7.1%         | 7.2%     | 6.2%         | 6.3%  |
| 60%   | 5.6%         | 5.7%        | 6.4%         | 6.5%  | 7.9%         | 8.1%     | 6.9%         | 7.0%  |
| 65%   | 6.2%         | 6.3%        | 7.1%         | 7.2%  | 8.7%         | 8.9%     | 7.6%         | 7.8%  |
| 70%   | 6.8%         | 6.9%        | 7.7%         | 7.9%  | 9.5%         | 9.7%     | 8.3%         | 8.5%  |
| 75%   | 7.4%         | 7.6%        | 8.4%         | 8.6%  | 10.3%        | 10.5%    | 9.0%         | 9.2%  |
| 80%   | 8.0%         | 8.2%        | 9.1%         | 9.3%  | 11.1%        | 11.4%    | 9.8%         | 10.0% |
| 85%   | 8.7%         | 8.8%        | 9.7%         | 10.0% | 12.0%        | 12.2%    | 10.5%        | 10.7% |
| 90%   | 9.3%         | 9.5%        | 10.4%        | 10.7% | 12.8%        | 13.1%    | 11.2%        | 11.5% |
| 95%   | 9.9%         | 10.1%       | 11.1%        | 11.4% | 13.6%        | 14.0%    | 12.0%        | 12.3% |
| 100%  | 10.6%        | 10.8%       | 11.9%        | 12.1% | 14.5%        | 14.8%    | 12.8%        | 13.0% |
| 105%  | 11.2%        | 11.5%       | 12.6%        | 12.9% | 15.4%        | 15.8%    | 13.5%        | 13.8% |
| 110%  | 12.0%        | 12.2%       | 13.3%        | 13.7% | 16.3%        | 16.7%    | 14.3%        | 14.7% |
| 115%  | 12.7%        | 13.0%       | 14.1%        | 14.5% | 17.3%        | 17.7%    | 15.2%        | 15.5% |
| 120%  | 13.4%        | 13.7%       | 14.9%        | 15.3% | 18.2%        | 18.6%    | 16.0%        | 16.4% |
| 125%  | 14.2%        | 14.5%       | 15.7%        | 16.1% | 19.2%        | 19.7%    | 16.9%        | 17.3% |
| 130%  | 15.1%        | 15.4%       | 16.7%        | 17.1% | 20.3%        | 20.8%    | 17.9%        | 18.3% |
| 135%  | 15.9%        | 16.2%       | 17.6%        | 18.0% | 21.4%        | 21.9%    | 18.9%        | 19.3% |
| 140%  | 16.8%        | 17.1%       | 18.5%        | 18.9% | 22.5%        | 23.0%    | 19.8%        | 20.3% |
| 145%  | 17.6%        | 18.0%       | 19.4%        | 19.8% | 23.6%        | 24.1%    | 20.8%        | 21.3% |
| 150%  | 18.5%        | 18.8%       | 20.2%        | 20.7% | 24.7%        | 25.2%    | 21.7%        | 22.2% |
| 155%  | 19.3%        | 19.7%       | 21.1%        | 21.6% | 25.7%        | 26.3%    | 22.7%        | 23.2% |
| 160%  | 20.0%        | 20.5%       | 21.9%        | 22.4% | 26.7%        | 27.3%    | 23.6%        | 24.1% |
| 165%  | 20.8%        | 21.3%       | 22.8%        | 23.3% | 27.7%        | 28.4%    | 24.5%        | 25.0% |
| 170%  | 21.6%        | 22.1%       | 23.6%        | 24.2% | 28.8%        | 29.4%    | 25.4%        | 26.0% |
| 175%  | 22.4%        | 22.9%       | 24.5%        | 25.1% | 29.8%        | 30.5%    | 26.3%        | 26.9% |
| 180%  | 23.3%        | 23.8%       | 25.5%        | 26.0% | 31.0%        | 31.7%    | 27.4%        | 28.0% |
| 185%  | 24.2%        | 24.7%       | 26.4%        | 27.0% | 32.2%        | 32.9%    | 28.4%        | 29.0% |
| 190%  | 25.0%        | 25.6%       | 27.3%        | 27.9% | 33.2%        | 33.9%    | 29.3%        | 30.0% |
| 195%  | 25.8%        | 26.3%       | 28.1%        | 28.7% | 34.1%        | 34.9%    | 30.2%        | 30.8% |
| 200%  | 26.5%        | 27.1%       | 28.9%        | 29.6% | 35.0%        | 35.8%    | 31.0%        | 31.7% |

The following figures, Figure 1 through Figure 4, are values from Tables 8 and 9 plotted.

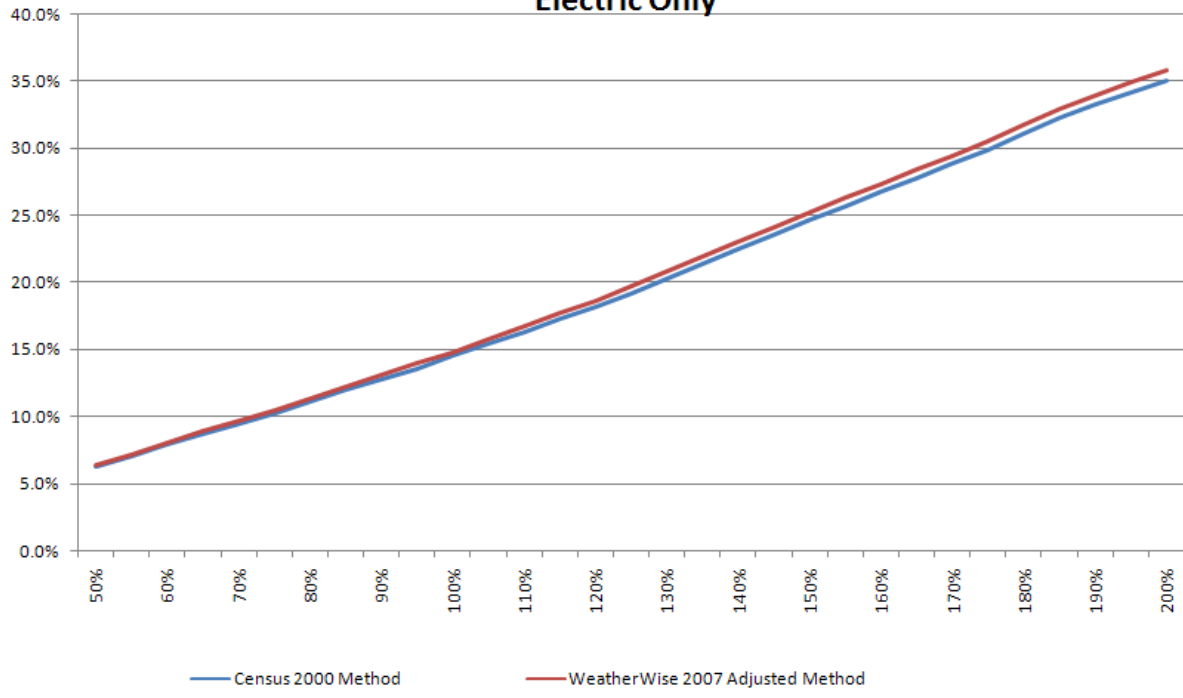
**Figure 1**  
**Percent Avista Households at or below Threshold Poverty Level**  
**Gas Only**



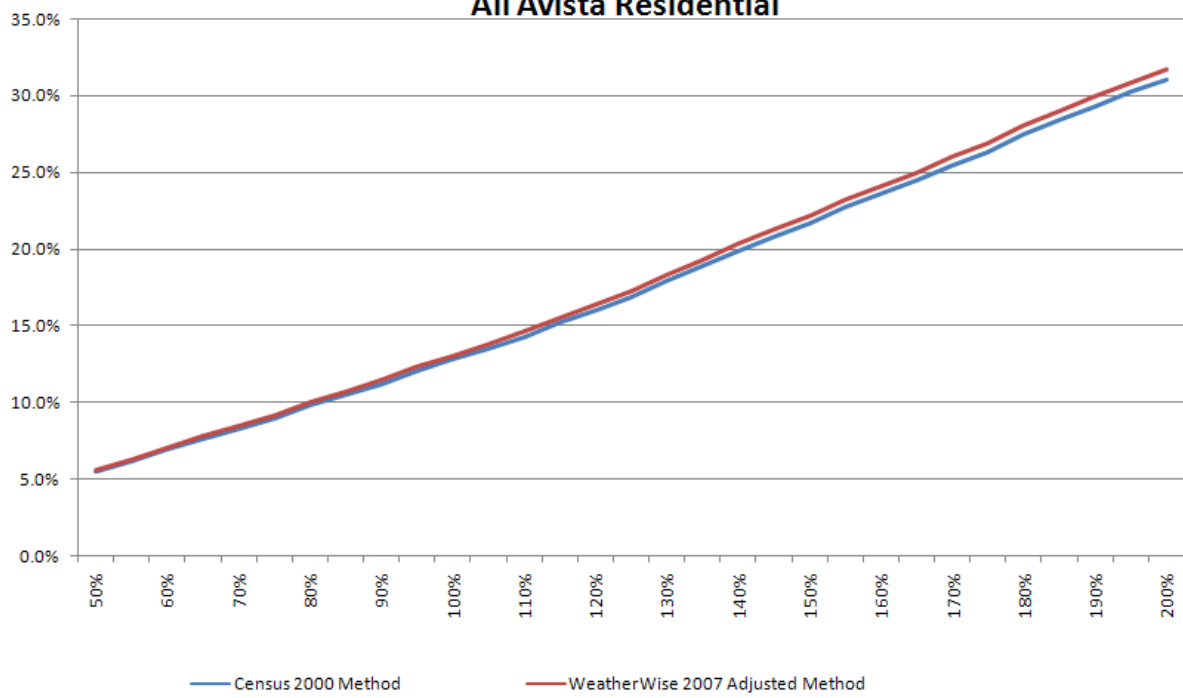
**Figure 2**  
**Percent Avista Households at or below Threshold Poverty Level**  
**Both Electric and Gas (Combo)**



**Figure 3**  
**Percent Avista Households at or below Threshold Poverty Level**  
**Electric Only**



**Figure 4**  
**Percent Avista Households at or below Threshold Poverty Level**  
**All Avista Residential**



*Notes*

Due to the fact that zip codes are continually being adjusted, created and retired by the US postal service some inaccuracies have been introduced from the use of the zip codes as the lowest stratification. By the time the data is summed to a county level, the vast majority of this error is removed since the zip code adjustments will be primarily confined within a county. Since the 2000 Census was based on zip codes in existence around mid-year 2001, some mismatches due to creation and retirement of zip codes was expected. When 2008 Zip codes were provided by Avista that did not tie into the census data, the “missing” zip codes were mapped to a nearby zip code that existed in 2001. A table of the remapped zip codes and the affected number of Avista customers can be found in Table 10.

| <b>Avista zip code</b> | <b>Remapped zip code</b> | <b>Customer count</b> |
|------------------------|--------------------------|-----------------------|
| 99014                  | 99012                    | 123                   |
| 99039                  | 99037                    | 63                    |
| 99104                  | 99101                    | 7                     |
| 99107                  | 99109                    | 8                     |
| 99127                  | 99126                    | 9                     |
| 99164                  | 99163                    | 27                    |
| 99174                  | 99173                    | 86                    |
| 99211                  | 99212                    | 1                     |
| 99214                  | 99216                    | 1                     |

*2000 based calculation notes*

We also generated a calculation using just the 2000 census data as a comparison to our 2007 based estimate. We simply multiplied the Avista customer count by the 2000 Household poverty ratio:

$$^{2000}100\text{PctPovertyHH}_{\text{zip}} / ^{2000}\text{TotalHH}_{\text{zip}}$$

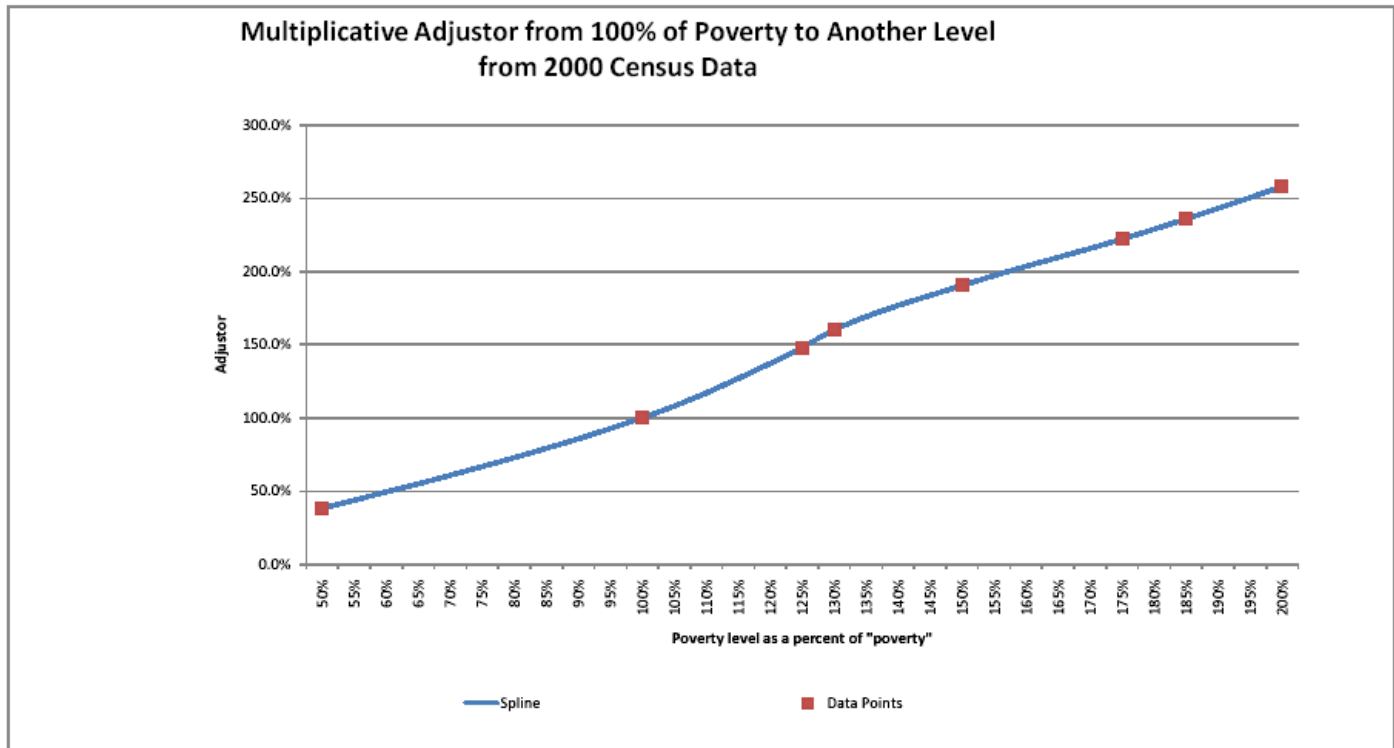
This calculation provides a lower bound estimate of poverty. It is based on the assumption that poverty has not changed at all since the 2000 census.

*2005 substitution for missing 2007 data*

As an alternate calculation, we used the Census Bureau's Small Area Income and Poverty Estimates (SAIPE) data set that contained county level data estimates for individual poverty for all counties in Avista's service territory. The ratio of number of individuals in poverty in 2005 to the total number of individuals in poverty in 2000 was calculated and used in place of the ACS 2007 county average for those counties without ACS 2007 data. The result of this calculation was so close to the current calculation that it is not included here.

*Cubic Spline Calculation Details Follow Next Page*

| Zip Code | PctThresh | Spline | DataPoints |
|----------|-----------|--------|------------|
| 53001    | 50%       | 38.2%  | 38.2%      |
| 53001    | 55%       | 43.7%  |            |
| 53001    | 60%       | 49.3%  |            |
| 53001    | 65%       | 54.9%  |            |
| 53001    | 70%       | 60.7%  |            |
| 53001    | 75%       | 66.6%  |            |
| 53001    | 80%       | 72.7%  |            |
| 53001    | 85%       | 79.1%  |            |
| 53001    | 90%       | 85.7%  |            |
| 53001    | 95%       | 92.7%  |            |
| 53001    | 100%      | 100.0% | 100.0%     |
| 53001    | 105%      | 108.1% |            |
| 53001    | 110%      | 117.1% |            |
| 53001    | 115%      | 126.9% |            |
| 53001    | 120%      | 137.2% |            |
| 53001    | 125%      | 148.0% | 148.0%     |
| 53001    | 130%      | 160.6% | 160.6%     |
| 53001    | 135%      | 169.3% |            |
| 53001    | 140%      | 176.9% |            |
| 53001    | 145%      | 183.8% |            |
| 53001    | 150%      | 190.6% | 190.6%     |
| 53001    | 155%      | 197.3% |            |
| 53001    | 160%      | 203.6% |            |
| 53001    | 165%      | 209.7% |            |
| 53001    | 170%      | 215.9% |            |
| 53001    | 175%      | 222.3% | 222.3%     |
| 53001    | 180%      | 229.0% |            |
| 53001    | 185%      | 236.0% | 236.0%     |
| 53001    | 190%      | 243.2% |            |
| 53001    | 195%      | 250.6% |            |
| 53001    | 200%      | 258.1% | 258.1%     |



From qt\_dec\_2000\_sf3\_u\_data table

| Counts | Poverty | Adjustor | Counts | Poverty | Adjustor |
|--------|---------|----------|--------|---------|----------|
| 2951   | 100%    | 1        | 5625   | 150%    | 1.906134 |
| 1128   | 50%     | 0.382243 | 6561   | 175%    | 2.223314 |
| 4367   | 125%    | 1.479837 | 6963   | 185%    | 2.359539 |
| 4739   | 130%    | 1.605896 | 7618   | 200%    | 2.581498 |

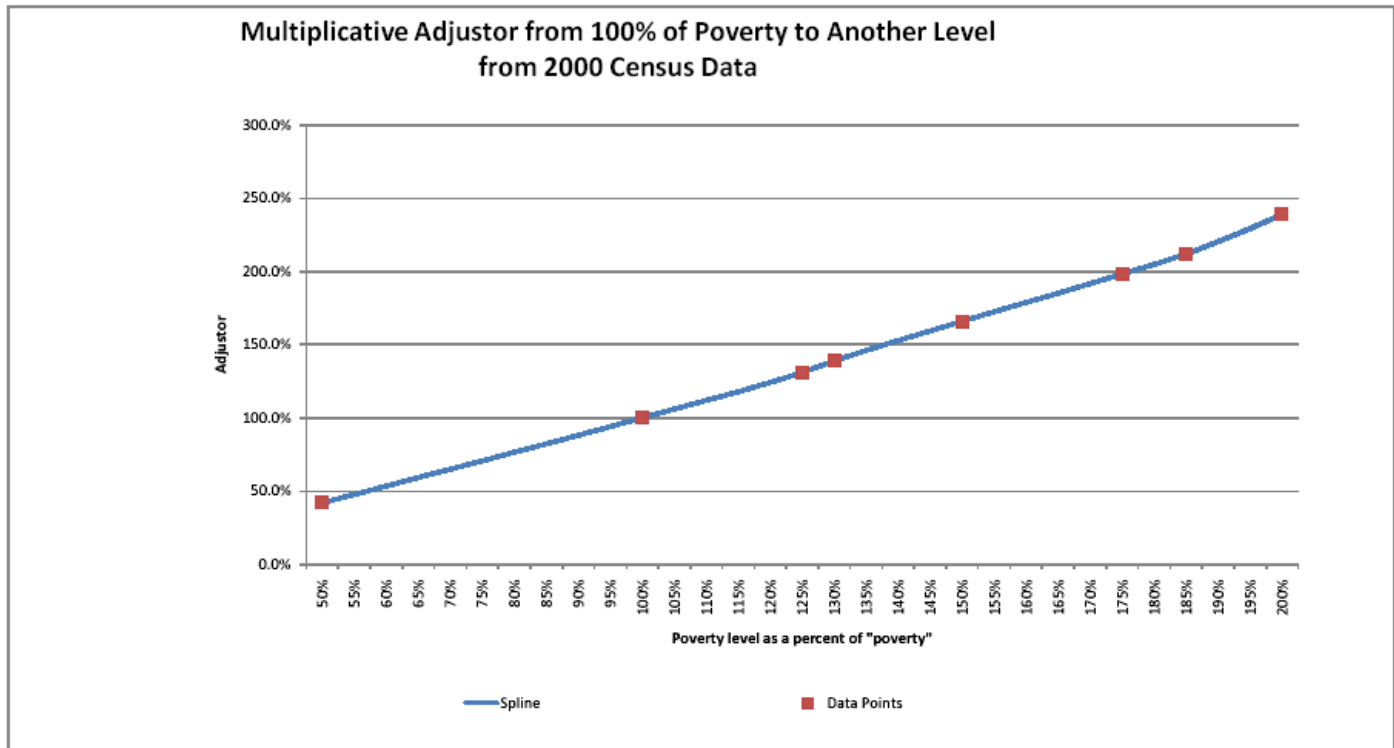
Spline Calc

| Point No | X    | Y        | first der | Sign Fder | Sign switcl | First der* | second de | second der n |
|----------|------|----------|-----------|-----------|-------------|------------|-----------|--------------|
| 0        | 50%  | 0.382243 | 1.101611  | 1         | 0           | 1.101611   | #N/A      | #N/A         |
| 1        | 100% | 1        | 1.503319  | 1         | 0           | 1.503319   | 0         | 1.606830942  |
| 2        | 125% | 1.479837 | 2.179481  | 1         | 0           | 2.179481   | 4.57544   | 0.833858954  |
| 3        | 130% | 1.605896 | 1.881857  | 1         | 0           | 1.881857   | 52.90873  | -64.81367425 |
| 4        | 150% | 1.906134 | 1.3752    | 1         | 0           | 1.3752     | -6.35356  | 1.286984456  |
| 5        | 175% | 2.223314 | 1.313824  | 1         | 0           | 1.313824   | -2.06444  | 1.573439272  |
| 6        | 185% | 2.359539 | 1.418559  | 1         | 0           | 1.418559   | 0.810864  | 1.283844963  |
| 7        | 200% | 2.581498 | 1.510307  | 1         | 0           | 1.510307   | 1.223302  | 0            |

Ref: Constrained Cubic Spline Interpolation for Chemical Engineering Applications (CJC Kruger, 2003)

| Point No | a        | b        | c        | d        | Fit      |
|----------|----------|----------|----------|----------|----------|
| 0        | #N/A     | #N/A     | #N/A     | #N/A     | 0.382243 |
| 1        | -0.23551 | 1.503319 | -0.80342 | 0.53561  | 1        |
| 2        | 4.278789 | -10.5553 | 9.770883 | -2.49439 | 1.479837 |
| 3        | 806.5124 | -1903.37 | 1497.984 | -392.408 | 1.605896 |
| 4        | -20.1979 | 42.42281 | -28.0086 | 6.367124 | 1.906134 |
| 5        | -10.6644 | 20.84234 | -11.9459 | 2.425256 | 2.223314 |
| 6        | -3.05905 | 7.137341 | -3.73316 | 0.788302 | 2.359539 |
| 7        | 10.43468 | -14.8004 | 8.155344 | -1.35922 | 2.581498 |

| Zip Code | PctThresh | Spline | DataPoints |
|----------|-----------|--------|------------|
| 53003    | 50%       | 41.9%  | 41.9%      |
| 53003    | 55%       | 47.6%  |            |
| 53003    | 60%       | 53.3%  |            |
| 53003    | 65%       | 59.0%  |            |
| 53003    | 70%       | 64.8%  |            |
| 53003    | 75%       | 70.6%  |            |
| 53003    | 80%       | 76.4%  |            |
| 53003    | 85%       | 82.2%  |            |
| 53003    | 90%       | 88.1%  |            |
| 53003    | 95%       | 94.0%  |            |
| 53003    | 100%      | 100.0% | 100.0%     |
| 53003    | 105%      | 105.9% |            |
| 53003    | 110%      | 111.9% |            |
| 53003    | 115%      | 117.9% |            |
| 53003    | 120%      | 124.2% |            |
| 53003    | 125%      | 131.0% | 131.0%     |
| 53003    | 130%      | 139.0% | 139.0%     |
| 53003    | 135%      | 146.1% |            |
| 53003    | 140%      | 152.9% |            |
| 53003    | 145%      | 159.4% |            |
| 53003    | 150%      | 166.0% | 166.0%     |
| 53003    | 155%      | 172.5% |            |
| 53003    | 160%      | 179.0% |            |
| 53003    | 165%      | 185.4% |            |
| 53003    | 170%      | 191.9% |            |
| 53003    | 175%      | 198.4% | 198.4%     |
| 53003    | 180%      | 205.0% |            |
| 53003    | 185%      | 212.1% | 212.1%     |
| 53003    | 190%      | 220.4% |            |
| 53003    | 195%      | 229.6% |            |
| 53003    | 200%      | 239.1% | 239.1%     |



From qt\_dec\_2000\_sf3\_u\_data table

| Counts | Poverty | Adjustor | Counts | Poverty | Adjustor |
|--------|---------|----------|--------|---------|----------|
| 3132   | 100%    | 1        | 5198   | 150%    | 1.659642 |
| 1311   | 50%     | 0.418582 | 6215   | 175%    | 1.984355 |
| 4102   | 125%    | 1.309706 | 6643   | 185%    | 2.121009 |
| 4354   | 130%    | 1.390166 | 7490   | 200%    | 2.391443 |

Spline Calc

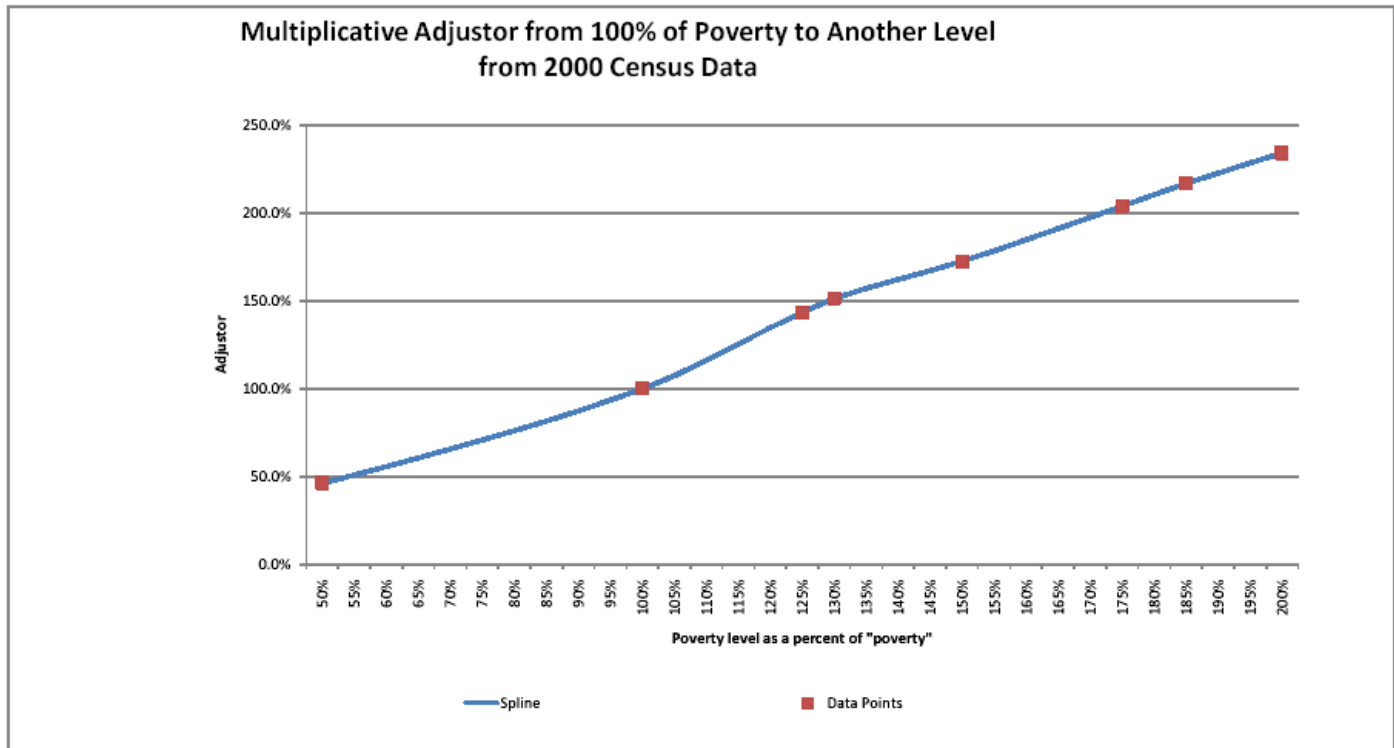
| Point No | X    | Y        | first der | Sign Fder | Sign switch | First der* | second de | second der n |
|----------|------|----------|-----------|-----------|-------------|------------|-----------|--------------|
| 0        | 50%  | 0.418582 | 1.144439  | 1         | 0           | 1.144439   | #N/A      | #N/A         |
| 1        | 100% | 1        | 1.199628  | 1         | 0           | 1.199628   | 0         | 0.22075628   |
| 2        | 125% | 1.309706 | 1.399928  | 1         | 0           | 1.399928   | -0.66167  | 2.264068353  |
| 3        | 130% | 1.390166 | 1.466696  | 1         | 0           | 1.466696   | 22.44136  | -19.77061813 |
| 4        | 150% | 1.659642 | 1.322671  | 1         | 0           | 1.322671   | -2.13919  | 0.698932502  |
| 5        | 175% | 1.984355 | 1.331835  | 1         | 0           | 1.331835   | -0.64501  | 0.718320238  |
| 6        | 185% | 2.121009 | 1.554679  | 1         | 0           | 1.554679   | -2.37465  | 6.83152723   |
| 7        | 200% | 2.391443 | 1.927003  | 1         | 0           | 1.927003   | 4.964318  | 0            |

Ref: Constrained Cubic Spline Interpolation for Chemical Engineering Applications (CJC Kruger, 2003)

| Point No | a        | b        | c        | d        | Fit      |
|----------|----------|----------|----------|----------|----------|
| 0        | #N/A     | #N/A     | #N/A     | #N/A     | 0.418582 |
| 1        | -0.16284 | 1.199628 | -0.11038 | 0.073585 | 1        |
| 2        | -2.48095 | 7.712773 | -6.18231 | 1.950492 | 1.309706 |
| 3        | 291.9097 | -686.214 | 538.8704 | -140.707 | 1.390166 |
| 4        | -7.52027 | 16.23868 | -10.2935 | 2.365098 | 1.659642 |
| 5        | -4.11749 | 8.425158 | -4.41249 | 0.908885 | 1.984355 |
| 6        | -86.2148 | 146.4571 | -81.7414 | 15.34363 | 2.121009 |
| 7        | 42.6647  | -64.2639 | 33.09545 | -5.51591 | 2.391443 |



| Zip Code | PctThresh | Spline | DataPoints |
|----------|-----------|--------|------------|
| 53019    | 50%       | 46.1%  | 46.1%      |
| 53019    | 55%       | 50.9%  |            |
| 53019    | 60%       | 55.7%  |            |
| 53019    | 65%       | 60.6%  |            |
| 53019    | 70%       | 65.6%  |            |
| 53019    | 75%       | 70.7%  |            |
| 53019    | 80%       | 76.0%  |            |
| 53019    | 85%       | 81.6%  |            |
| 53019    | 90%       | 87.4%  |            |
| 53019    | 95%       | 93.5%  |            |
| 53019    | 100%      | 100.0% | 100.0%     |
| 53019    | 105%      | 107.4% |            |
| 53019    | 110%      | 116.1% |            |
| 53019    | 115%      | 125.4% |            |
| 53019    | 120%      | 134.7% |            |
| 53019    | 125%      | 143.4% | 143.4%     |
| 53019    | 130%      | 151.3% | 151.3%     |
| 53019    | 135%      | 157.1% |            |
| 53019    | 140%      | 162.2% |            |
| 53019    | 145%      | 167.2% |            |
| 53019    | 150%      | 172.6% | 172.6%     |
| 53019    | 155%      | 178.5% |            |
| 53019    | 160%      | 184.8% |            |
| 53019    | 165%      | 191.2% |            |
| 53019    | 170%      | 197.7% |            |
| 53019    | 175%      | 204.1% | 204.1%     |
| 53019    | 180%      | 210.6% |            |
| 53019    | 185%      | 216.9% | 216.9%     |
| 53019    | 190%      | 222.8% |            |
| 53019    | 195%      | 228.6% |            |
| 53019    | 200%      | 234.3% | 234.3%     |



From qt\_dec\_2000\_sf3\_u\_data table

| Counts | Poverty | Adjustor | Counts | Poverty | Adjustor |
|--------|---------|----------|--------|---------|----------|
| 1368   | 100%    | 1        | 2361   | 150%    | 1.725877 |
| 631    | 50%     | 0.461257 | 2792   | 175%    | 2.040936 |
| 1962   | 125%    | 1.434211 | 2967   | 185%    | 2.16886  |
| 2070   | 130%    | 1.513158 | 3205   | 200%    | 2.342836 |

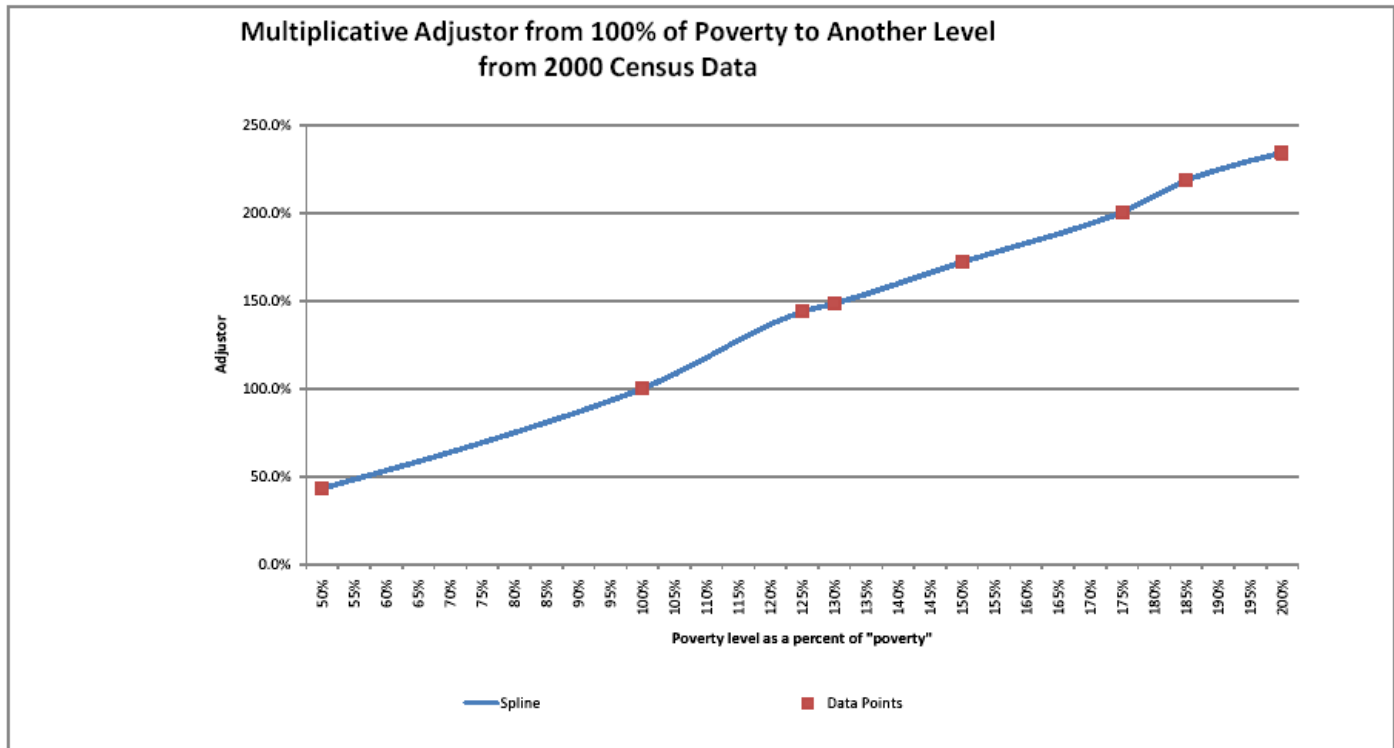
Spline Calc

| Point No | X    | Y        | first der | Sign Fder | Sign switch | First der* | second der | second der n |
|----------|------|----------|-----------|-----------|-------------|------------|------------|--------------|
| 0        | 50%  | 0.461257 | 0.951266  | 1         | 0           | 0.951266   | #N/A       | #N/A         |
| 1        | 100% | 1        | 1.329925  | 1         | 0           | 1.329925   | 0          | 1.514636591  |
| 2        | 125% | 1.434211 | 1.654135  | 1         | 0           | 1.654135   | 7.172331   | -4.578646617 |
| 3        | 130% | 1.513158 | 1.27102   | 1         | 0           | 1.27102    | 6.302062   | -21.62668081 |
| 4        | 150% | 1.725877 | 1.153596  | 1         | 0           | 1.153596   | -5.04846   | 3.874217817  |
| 5        | 175% | 2.040936 | 1.269666  | 1         | 0           | 1.269666   | 1.630757   | -0.702196977 |
| 6        | 185% | 2.16886  | 1.21662   | 1         | 0           | 1.21662    | 1.635364   | -2.696286046 |
| 7        | 200% | 2.342836 | 1.131456  | 1         | 0           | 1.131456   | -1.13551   | 0            |

Ref: Constrained Cubic Spline Interpolation for Chemical Engineering Applications (CJC Kruger, 2003)

| Point No | a        | b        | c        | d        | Fit      |
|----------|----------|----------|----------|----------|----------|
| 0        | #N/A     | #N/A     | #N/A     | #N/A     | 0.461257 |
| 1        | -0.07749 | 1.329925 | -0.75732 | 0.504879 | 1        |
| 2        | 11.09023 | -29.3444 | 27.08812 | -7.83398 | 1.434211 |
| 3        | 186.1178 | -442.61  | 352.2603 | -93.0958 | 1.513158 |
| 4        | -20.7411 | 45.53233 | -31.5229 | 7.435565 | 1.725877 |
| 5        | 7.079232 | -11.7908 | 7.814241 | -1.5553  | 2.040936 |
| 6        | 41.01474 | -67.9206 | 38.71962 | -7.21942 | 2.16886  |
| 7        | -10.0135 | 16.27161 | -7.57008 | 1.26168  | 2.342836 |

| Zip Code | PctThresh | Spline | DataPoints |
|----------|-----------|--------|------------|
| 53021    | 50%       | 43.2%  | 43.2%      |
| 53021    | 55%       | 48.3%  |            |
| 53021    | 60%       | 53.4%  |            |
| 53021    | 65%       | 58.6%  |            |
| 53021    | 70%       | 63.9%  |            |
| 53021    | 75%       | 69.3%  |            |
| 53021    | 80%       | 74.9%  |            |
| 53021    | 85%       | 80.8%  |            |
| 53021    | 90%       | 86.9%  |            |
| 53021    | 95%       | 93.3%  |            |
| 53021    | 100%      | 100.0% | 100.0%     |
| 53021    | 105%      | 108.1% |            |
| 53021    | 110%      | 117.7% |            |
| 53021    | 115%      | 127.7% |            |
| 53021    | 120%      | 136.8% |            |
| 53021    | 125%      | 144.1% | 144.1%     |
| 53021    | 130%      | 148.4% | 148.4%     |
| 53021    | 135%      | 153.9% |            |
| 53021    | 140%      | 159.9% |            |
| 53021    | 145%      | 166.1% |            |
| 53021    | 150%      | 172.1% | 172.1%     |
| 53021    | 155%      | 177.6% |            |
| 53021    | 160%      | 182.8% |            |
| 53021    | 165%      | 188.2% |            |
| 53021    | 170%      | 193.9% |            |
| 53021    | 175%      | 200.5% | 200.5%     |
| 53021    | 180%      | 209.8% |            |
| 53021    | 185%      | 219.0% | 219.0%     |
| 53021    | 190%      | 224.9% |            |
| 53021    | 195%      | 229.8% |            |
| 53021    | 200%      | 234.3% | 234.3%     |



From qt\_dec\_2000\_sf3\_u\_data table

| Counts | Poverty | Adjustor | Counts | Poverty | Adjustor |
|--------|---------|----------|--------|---------|----------|
| 9280   | 100%    | 1        | 15967  | 150%    | 1.720582 |
| 4012   | 50%     | 0.432328 | 18602  | 175%    | 2.004526 |
| 13369  | 125%    | 1.440625 | 20319  | 185%    | 2.189547 |
| 13776  | 130%    | 1.484483 | 21742  | 200%    | 2.342888 |

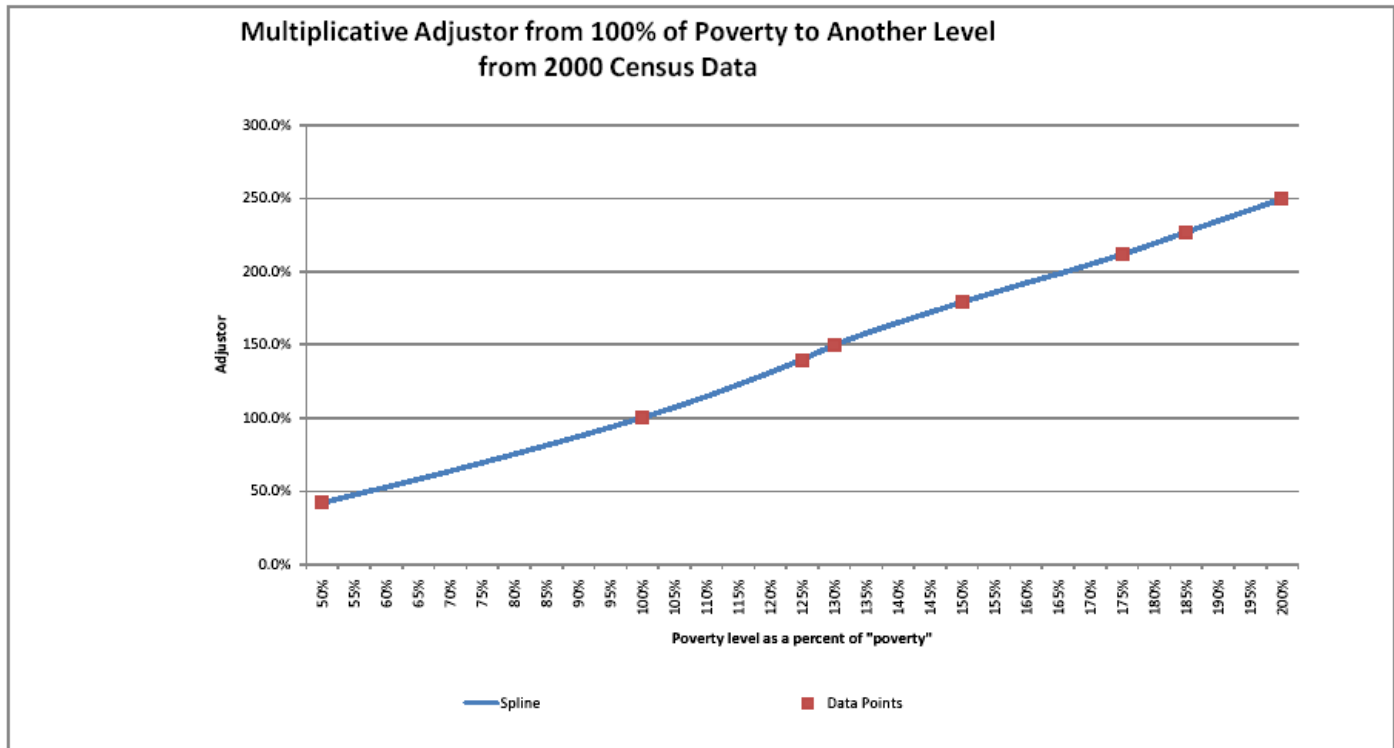
Spline Calc

| Point No | X    | Y        | first der | Sign Fder | Sign switch | First der* | second de | second der n |
|----------|------|----------|-----------|-----------|-------------|------------|-----------|--------------|
| 0        | 50%  | 0.432328 | 1.012488  | 1         | 0           | 1.012488   | #N/A      | #N/A         |
| 1        | 100% | 1        | 1.381058  | 1         | 0           | 1.381058   | 0         | 1.474276416  |
| 2        | 125% | 1.440625 | 1.171355  | 1         | 0           | 1.171355   | 10.83224  | -12.50986738 |
| 3        | 130% | 1.484483 | 1.006466  | 1         | 0           | 1.006466   | -28.7084  | 22.11284611  |
| 4        | 150% | 1.720582 | 1.157704  | 1         | 0           | 1.157704   | 3.708508  | -2.196128331 |
| 5        | 175% | 2.004526 | 1.407526  | 1         | 0           | 1.407526   | -2.52485  | 4.523426567  |
| 6        | 185% | 2.189547 | 1.316922  | 1         | 0           | 1.316922   | 28.37345  | -30.18552528 |
| 7        | 200% | 2.342888 | 0.874944  | 1         | 0           | 0.874944   | -5.89304  | 0            |

Ref: Constrained Cubic Spline Interpolation for Chemical Engineering Applications (CJC Kruger, 2003)

| Point No | a        | b        | c        | d        | Fit      |
|----------|----------|----------|----------|----------|----------|
| 0        | #N/A     | #N/A     | #N/A     | #N/A     | 0.432328 |
| 1        | -0.13534 | 1.381058 | -0.73714 | 0.491425 | 1        |
| 2        | 20.59647 | -56.1354 | 52.10034 | -15.5614 | 1.440625 |
| 3        | -353.319 | 831.1385 | -649.62  | 169.4041 | 1.484483 |
| 4        | 14.12017 | -28.7617 | 21.04432 | -4.92053 | 1.720582 |
| 5        | -18.7151 | 36.66223 | -22.4073 | 4.698852 | 2.004526 |
| 6        | 566.0541 | -944.93  | 526.5778 | -97.5983 | 2.189547 |
| 7        | -51.7896 | 79.44883 | -39.2869 | 6.547824 | 2.342888 |

| Zip Code | PctThresh | Spline | DataPoints |
|----------|-----------|--------|------------|
| 53025    | 50%       | 41.8%  | 41.8%      |
| 53025    | 55%       | 47.2%  |            |
| 53025    | 60%       | 52.6%  |            |
| 53025    | 65%       | 58.1%  |            |
| 53025    | 70%       | 63.6%  |            |
| 53025    | 75%       | 69.2%  |            |
| 53025    | 80%       | 75.0%  |            |
| 53025    | 85%       | 81.0%  |            |
| 53025    | 90%       | 87.1%  |            |
| 53025    | 95%       | 93.4%  |            |
| 53025    | 100%      | 100.0% | 100.0%     |
| 53025    | 105%      | 107.0% |            |
| 53025    | 110%      | 114.6% |            |
| 53025    | 115%      | 122.6% |            |
| 53025    | 120%      | 131.0% |            |
| 53025    | 125%      | 139.7% | 139.7%     |
| 53025    | 130%      | 149.7% | 149.7%     |
| 53025    | 135%      | 157.8% |            |
| 53025    | 140%      | 165.2% |            |
| 53025    | 145%      | 172.2% |            |
| 53025    | 150%      | 179.1% | 179.1%     |
| 53025    | 155%      | 185.8% |            |
| 53025    | 160%      | 192.1% |            |
| 53025    | 165%      | 198.4% |            |
| 53025    | 170%      | 204.9% |            |
| 53025    | 175%      | 211.7% | 211.7%     |
| 53025    | 180%      | 219.2% |            |
| 53025    | 185%      | 227.0% | 227.0%     |
| 53025    | 190%      | 234.7% |            |
| 53025    | 195%      | 242.2% |            |
| 53025    | 200%      | 249.8% | 249.8%     |



From qt\_dec\_2000\_sf3\_u\_data table

| Counts | Poverty | Adjustor | Counts | Poverty | Adjustor |
|--------|---------|----------|--------|---------|----------|
| 12809  | 100%    | 1        | 22939  | 150%    | 1.79085  |
| 5360   | 50%     | 0.418456 | 27113  | 175%    | 2.116715 |
| 17893  | 125%    | 1.396908 | 29081  | 185%    | 2.270357 |
| 19176  | 130%    | 1.497072 | 31999  | 200%    | 2.498165 |

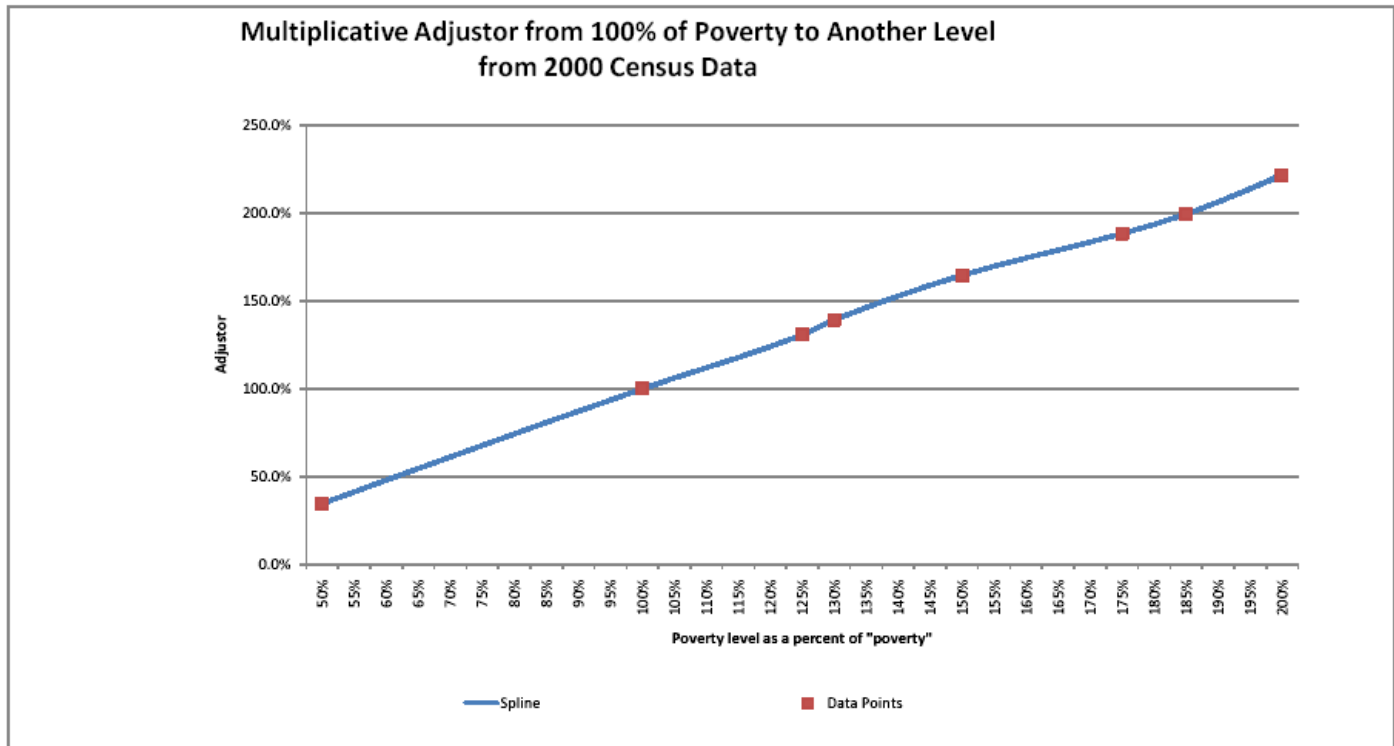
Spline Calc

| Point No | X    | Y        | first der | Sign Fder | Sign switcl | First der* | second de | second der n |
|----------|------|----------|-----------|-----------|-------------|------------|-----------|--------------|
| 0        | 50%  | 0.418456 | 1.073333  | 1         | 0           | 1.073333   | #N/A      | #N/A         |
| 1        | 100% | 1        | 1.342599  | 1         | 0           | 1.342599   | 0         | 1.07706335   |
| 2        | 125% | 1.396908 | 1.771401  | 1         | 0           | 1.771401   | 2.450416  | 0.979999702  |
| 3        | 130% | 1.497072 | 1.694961  | 1         | 0           | 1.694961   | 30.88296  | -33.94055944 |
| 4        | 150% | 1.79085  | 1.381238  | 1         | 0           | 1.381238   | -3.64493  | 0.507697812  |
| 5        | 175% | 2.116715 | 1.410384  | 1         | 0           | 1.410384   | -2.09988  | 2.333043374  |
| 6        | 185% | 2.270357 | 1.527521  | 1         | 0           | 1.527521   | 5.219414  | -2.876682745 |
| 7        | 200% | 2.498165 | 1.514325  | 1         | 0           | 1.514325   | -0.17593  | 0            |

Ref: Constrained Cubic Spline Interpolation for Chemical Engineering Applications (CJC Kruger, 2003)

| Point No | a        | b        | c        | d        | Fit      |
|----------|----------|----------|----------|----------|----------|
| 0        | #N/A     | #N/A     | #N/A     | #N/A     | 0.418456 |
| 1        | -0.16309 | 1.342599 | -0.53853 | 0.359021 | 1        |
| 2        | 1.862887 | -4.04865 | 4.166041 | -0.98028 | 1.396908 |
| 3        | 445.3381 | -1049.7  | 825.7354 | -216.078 | 1.497072 |
| 4        | -11.3891 | 23.9782  | -15.3185 | 3.46052  | 1.79085  |
| 5        | -12.6174 | 24.47919 | -14.3487 | 2.95528  | 2.116715 |
| 6        | 79.95747 | -131.695 | 73.45055 | -13.4935 | 2.270357 |
| 7        | -2.09434 | 3.860111 | -1.17289 | 0.195482 | 2.498165 |

| Zip Code | PctThresh | Spline | DataPoints |
|----------|-----------|--------|------------|
| 53039    | 50%       | 34.6%  | 34.6%      |
| 53039    | 55%       | 41.3%  |            |
| 53039    | 60%       | 47.9%  |            |
| 53039    | 65%       | 54.5%  |            |
| 53039    | 70%       | 61.1%  |            |
| 53039    | 75%       | 67.7%  |            |
| 53039    | 80%       | 74.2%  |            |
| 53039    | 85%       | 80.8%  |            |
| 53039    | 90%       | 87.2%  |            |
| 53039    | 95%       | 93.6%  |            |
| 53039    | 100%      | 100.0% | 100.0%     |
| 53039    | 105%      | 106.1% |            |
| 53039    | 110%      | 111.9% |            |
| 53039    | 115%      | 117.8% |            |
| 53039    | 120%      | 124.0% |            |
| 53039    | 125%      | 130.7% | 130.7%     |
| 53039    | 130%      | 139.2% | 139.2%     |
| 53039    | 135%      | 146.3% |            |
| 53039    | 140%      | 152.9% |            |
| 53039    | 145%      | 159.0% |            |
| 53039    | 150%      | 164.7% | 164.7%     |
| 53039    | 155%      | 169.8% |            |
| 53039    | 160%      | 174.5% |            |
| 53039    | 165%      | 179.0% |            |
| 53039    | 170%      | 183.6% |            |
| 53039    | 175%      | 188.5% | 188.5%     |
| 53039    | 180%      | 193.7% |            |
| 53039    | 185%      | 199.6% | 199.6%     |
| 53039    | 190%      | 206.5% |            |
| 53039    | 195%      | 214.0% |            |
| 53039    | 200%      | 222.0% | 222.0%     |



From qt\_dec\_2000\_sf3\_u\_data table

| Counts | Poverty | Adjustor | Counts | Poverty | Adjustor |
|--------|---------|----------|--------|---------|----------|
| 3236   | 100%    | 1        | 5329   | 150%    | 1.646786 |
| 1121   | 50%     | 0.346415 | 6099   | 175%    | 1.884734 |
| 4230   | 125%    | 1.307169 | 6459   | 185%    | 1.995983 |
| 4505   | 130%    | 1.392151 | 7183   | 200%    | 2.219716 |

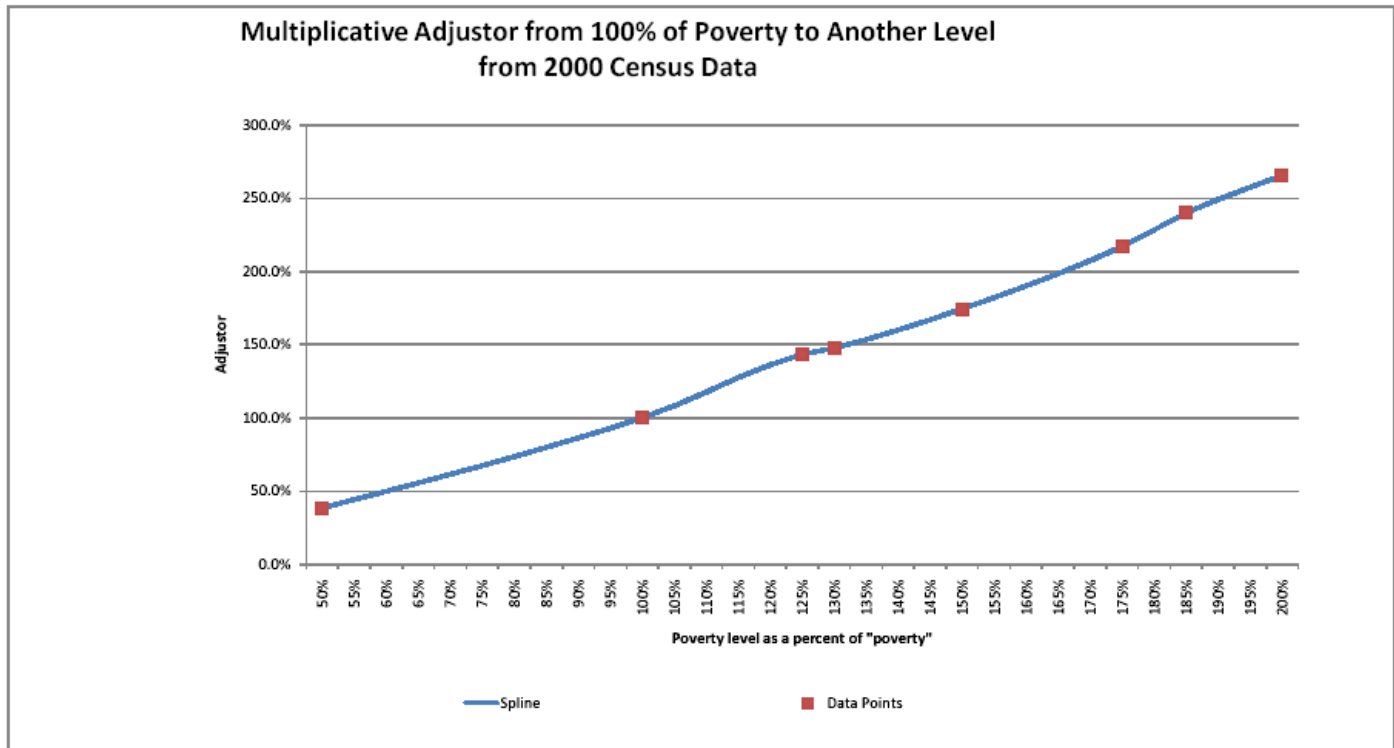
Spline Calc

| Point No | X    | Y        | first der | Sign Fder | Sign switcl | First der* | second de | second der n |
|----------|------|----------|-----------|-----------|-------------|------------|-----------|--------------|
| 0        | 50%  | 0.346415 | 1.3274    | 1         | 0           | 1.3274     | #N/A      | #N/A         |
| 1        | 100% | 1        | 1.266709  | 1         | 0           | 1.266709   | 0         | -0.242764572 |
| 2        | 125% | 1.307169 | 1.426282  | 1         | 0           | 1.426282   | -2.18934  | 3.465928523  |
| 3        | 130% | 1.392151 | 1.455815  | 1         | 0           | 1.455815   | 31.6203   | -30.4389743  |
| 4        | 150% | 1.646786 | 1.089273  | 1         | 0           | 1.089273   | -1.81374  | -1.851679577 |
| 5        | 175% | 1.884734 | 1.025884  | 1         | 0           | 1.025884   | -2.79243  | 2.285314826  |
| 6        | 185% | 1.995983 | 1.274429  | 1         | 0           | 1.274429   | 0.225145  | 4.74574626   |
| 7        | 200% | 2.219716 | 1.600116  | 1         | 0           | 1.600116   | 4.342497  | 0            |

Ref: Constrained Cubic Spline Interpolation for Chemical Engineering Applications (CJC Kruger, 2003)

| Point No | a        | b        | c        | d        | Fit      |
|----------|----------|----------|----------|----------|----------|
| 0        | #N/A     | #N/A     | #N/A     | #N/A     | 0.346415 |
| 1        | -0.30717 | 1.266709 | 0.121382 | -0.08092 | 1        |
| 2        | -5.13156 | 14.76658 | -12.4052 | 3.770178 | 1.307169 |
| 3        | 428.2594 | -1007.78 | 791.5511 | -206.864 | 1.392151 |
| 4        | -1.96356 | 3.653384 | -0.78357 | -0.03162 | 1.646786 |
| 5        | -14.5535 | 28.12777 | -16.6295 | 3.385164 | 1.884734 |
| 6        | -39.9451 | 69.85359 | -39.4427 | 7.534336 | 1.995983 |
| 7        | 37.61946 | -56.2998 | 28.94998 | -4.825   | 2.219716 |

| Zip Code | PctThresh | Spline | DataPoints |
|----------|-----------|--------|------------|
| 53043    | 50%       | 38.3%  | 38.3%      |
| 53043    | 55%       | 44.0%  |            |
| 53043    | 60%       | 49.7%  |            |
| 53043    | 65%       | 55.4%  |            |
| 53043    | 70%       | 61.3%  |            |
| 53043    | 75%       | 67.2%  |            |
| 53043    | 80%       | 73.3%  |            |
| 53043    | 85%       | 79.6%  |            |
| 53043    | 90%       | 86.2%  |            |
| 53043    | 95%       | 92.9%  |            |
| 53043    | 100%      | 100.0% | 100.0%     |
| 53043    | 105%      | 108.2% |            |
| 53043    | 110%      | 117.7% |            |
| 53043    | 115%      | 127.4% |            |
| 53043    | 120%      | 136.3% |            |
| 53043    | 125%      | 143.3% | 143.3%     |
| 53043    | 130%      | 147.7% | 147.7%     |
| 53043    | 135%      | 153.4% |            |
| 53043    | 140%      | 160.0% |            |
| 53043    | 145%      | 167.0% |            |
| 53043    | 150%      | 174.4% | 174.4%     |
| 53043    | 155%      | 182.1% |            |
| 53043    | 160%      | 190.2% |            |
| 53043    | 165%      | 198.7% |            |
| 53043    | 170%      | 207.6% |            |
| 53043    | 175%      | 217.1% | 217.1%     |
| 53043    | 180%      | 228.6% |            |
| 53043    | 185%      | 240.1% | 240.1%     |
| 53043    | 190%      | 249.3% |            |
| 53043    | 195%      | 257.8% |            |
| 53043    | 200%      | 265.8% | 265.8%     |



From qt\_dec\_2000\_sf3\_u\_data table

| Counts | Poverty | Adjustor | Counts | Poverty | Adjustor |
|--------|---------|----------|--------|---------|----------|
| 1260   | 100%    | 1        | 2198   | 150%    | 1.744444 |
| 483    | 50%     | 0.383333 | 2736   | 175%    | 2.171429 |
| 1806   | 125%    | 1.433333 | 3025   | 185%    | 2.400794 |
| 1861   | 130%    | 1.476984 | 3349   | 200%    | 2.657937 |

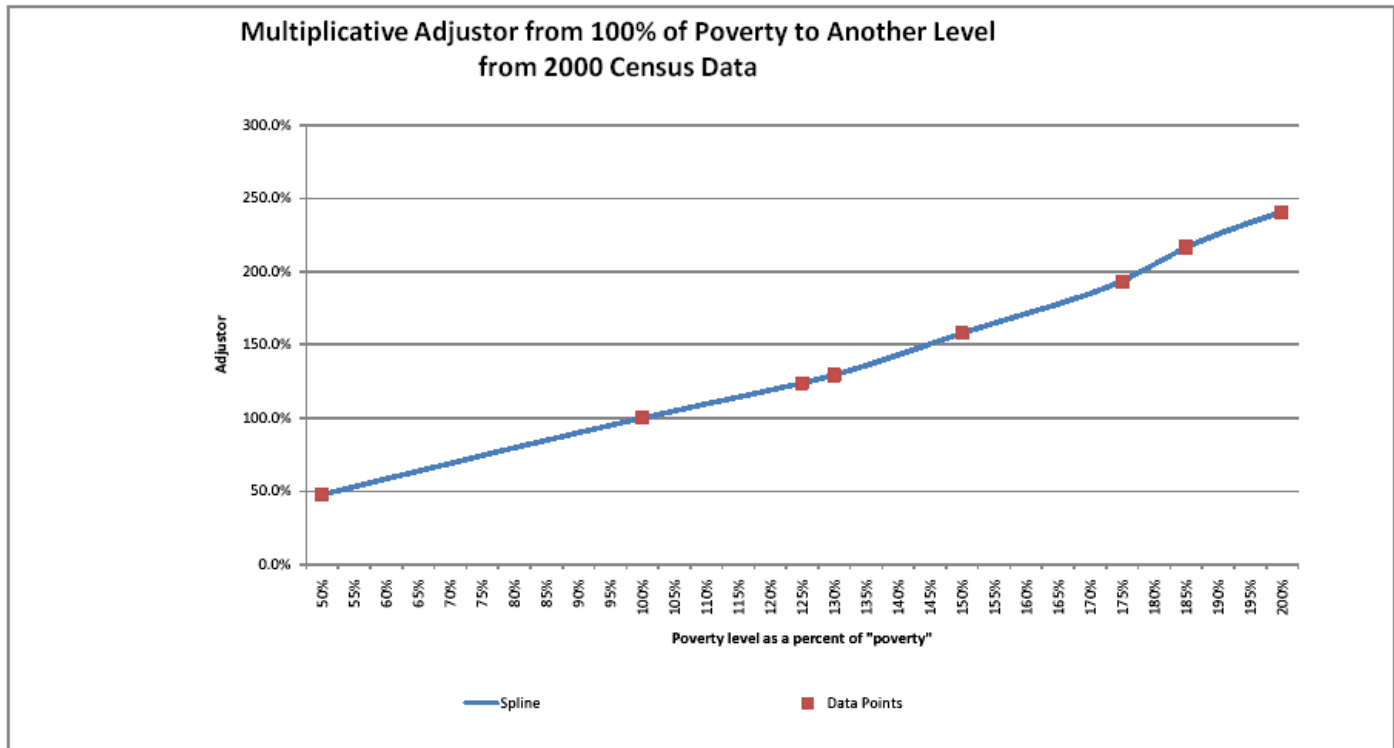
Spline Calc

| Point No | X    | Y        | first der | Sign Fder | Sign switcl | First der* | second de | second der n |
|----------|------|----------|-----------|-----------|-------------|------------|-----------|--------------|
| 0        | 50%  | 0.383333 | 1.129401  | 1         | 0           | 1.129401   | #N/A      | #N/A         |
| 1        | 100% | 1        | 1.441199  | 1         | 0           | 1.441199   | 0         | 1.247191011  |
| 2        | 125% | 1.433333 | 1.161186  | 1         | 0           | 1.161186   | 9.25134   | -11.49144325 |
| 3        | 130% | 1.476984 | 1.056396  | 1         | 0           | 1.056396   | -30.3888  | 26.19721524  |
| 4        | 150% | 1.744444 | 1.500064  | 1         | 0           | 1.500064   | 3.990482  | 0.446197068  |
| 5        | 175% | 2.171429 | 1.957928  | 1         | 0           | 1.957928   | 1.326026  | 2.336884903  |
| 6        | 185% | 2.400794 | 1.962093  | 1         | 0           | 1.962093   | 20.06006  | -19.97675337 |
| 7        | 200% | 2.657937 | 1.590382  | 1         | 0           | 1.590382   | -4.95615  | 0            |

Ref: Constrained Cubic Spline Interpolation for Chemical Engineering Applications (CJC Kruger, 2003)

| Point No | a        | b        | c        | d        | Fit      |
|----------|----------|----------|----------|----------|----------|
| 0        | #N/A     | #N/A     | #N/A     | #N/A     | 0.383333 |
| 1        | -0.23333 | 1.441199 | -0.6236  | 0.41573  | 1        |
| 2        | 18.01299 | -49.2957 | 46.11124 | -13.8285 | 1.433333 |
| 3        | -392.158 | 923.3035 | -722.519 | 188.62   | 1.476984 |
| 4        | 9.964621 | -19.1058 | 13.51417 | -2.95357 | 1.744444 |
| 5        | -1.2883  | 4.059889 | -2.36956 | 0.673906 | 2.171429 |
| 6        | 387.0825 | -646.211 | 360.3521 | -66.728  | 2.400794 |
| 7        | -44.5775 | 67.67242 | -33.041  | 5.506836 | 2.657937 |

| Zip Code | PctThresh | Spline | DataPoints |
|----------|-----------|--------|------------|
| 53059    | 50%       | 47.7%  | 47.7%      |
| 53059    | 55%       | 53.0%  |            |
| 53059    | 60%       | 58.4%  |            |
| 53059    | 65%       | 63.7%  |            |
| 53059    | 70%       | 69.0%  |            |
| 53059    | 75%       | 74.3%  |            |
| 53059    | 80%       | 79.5%  |            |
| 53059    | 85%       | 84.7%  |            |
| 53059    | 90%       | 89.9%  |            |
| 53059    | 95%       | 95.0%  |            |
| 53059    | 100%      | 100.0% | 100.0%     |
| 53059    | 105%      | 104.9% |            |
| 53059    | 110%      | 109.6% |            |
| 53059    | 115%      | 114.2% |            |
| 53059    | 120%      | 119.0% |            |
| 53059    | 125%      | 123.9% | 123.9%     |
| 53059    | 130%      | 129.3% | 129.3%     |
| 53059    | 135%      | 135.9% |            |
| 53059    | 140%      | 143.1% |            |
| 53059    | 145%      | 150.5% |            |
| 53059    | 150%      | 157.8% | 157.8%     |
| 53059    | 155%      | 164.7% |            |
| 53059    | 160%      | 171.2% |            |
| 53059    | 165%      | 177.9% |            |
| 53059    | 170%      | 185.1% |            |
| 53059    | 175%      | 193.3% | 193.3%     |
| 53059    | 180%      | 204.9% |            |
| 53059    | 185%      | 216.9% | 216.9%     |
| 53059    | 190%      | 225.7% |            |
| 53059    | 195%      | 233.5% |            |
| 53059    | 200%      | 240.8% | 240.8%     |



From qt\_dec\_2000\_sf3\_u\_data table

| Counts | Poverty | Adjustor | Counts | Poverty | Adjustor |
|--------|---------|----------|--------|---------|----------|
| 1281   | 100%    | 1        | 2022   | 150%    | 1.578454 |
| 611    | 50%     | 0.476971 | 2476   | 175%    | 1.932865 |
| 1587   | 125%    | 1.238876 | 2778   | 185%    | 2.168618 |
| 1656   | 130%    | 1.29274  | 3085   | 200%    | 2.408275 |

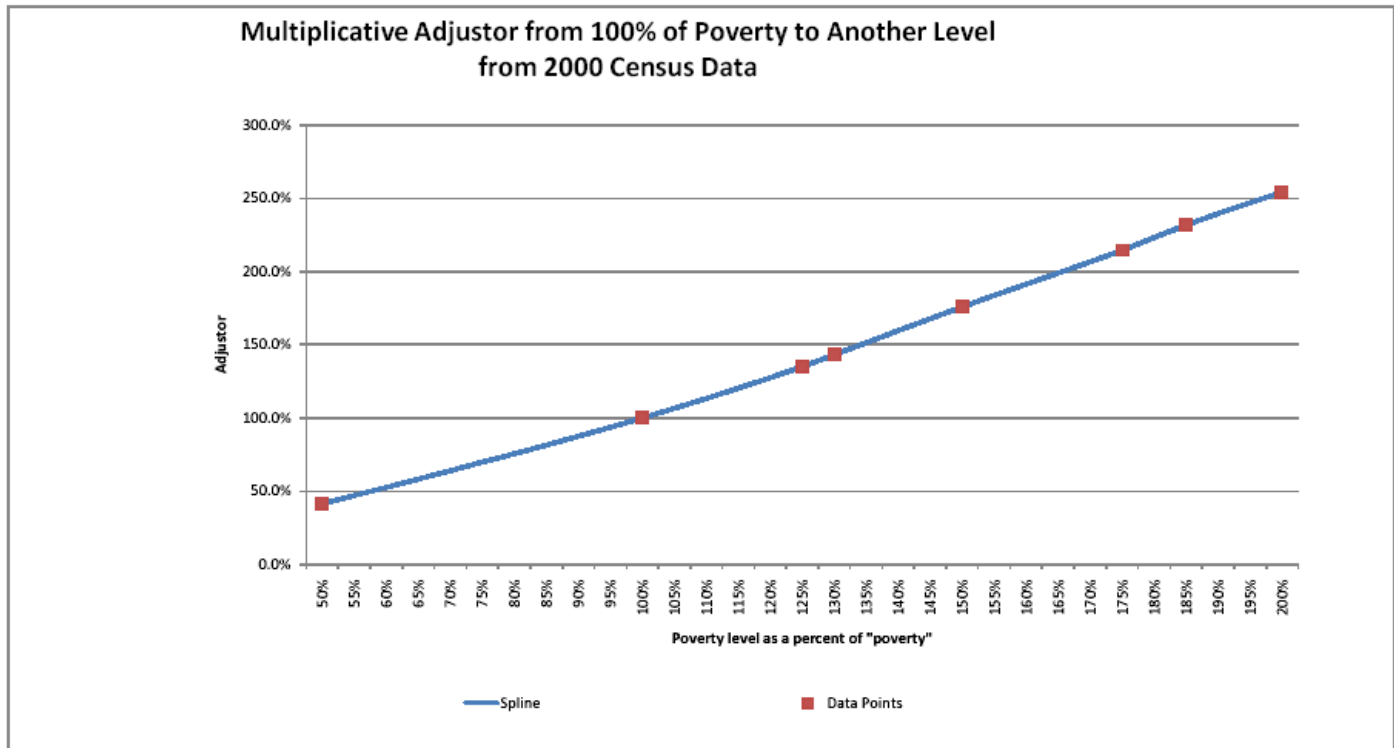
Spline Calc

| Point No | X    | Y        | first der | Sign Fder | Sign switcl | First der* | second de | second der n |
|----------|------|----------|-----------|-----------|-------------|------------|-----------|--------------|
| 0        | 50%  | 0.476971 | 1.069721  | 1         | 0           | 1.069721   | #N/A      | #N/A         |
| 1        | 100% | 1        | 0.998732  | 1         | 0           | 0.998732   | 0         | -0.283953279 |
| 2        | 125% | 1.238876 | 1.012746  | 1         | 0           | 1.012746   | -1.1496   | 1.261703999  |
| 3        | 130% | 1.29274  | 1.228304  | 1         | 0           | 1.228304   | -0.87782  | 9.500174139  |
| 4        | 150% | 1.578454 | 1.423086  | 1         | 0           | 1.423086   | 4.060195  | -2.112379497 |
| 5        | 175% | 1.932865 | 1.770587  | 1         | 0           | 1.770587   | -2.91066  | 5.690666365  |
| 6        | 185% | 2.168618 | 1.904639  | 1         | 0           | 1.904639   | 32.53572  | -29.85469749 |
| 7        | 200% | 2.408275 | 1.444246  | 1         | 0           | 1.444246   | -6.13857  | 0            |

Ref: Constrained Cubic Spline Interpolation for Chemical Engineering Applications (CJC Kruger, 2003)

| Point No | a        | b        | c        | d        | Fit      |
|----------|----------|----------|----------|----------|----------|
| 0        | #N/A     | #N/A     | #N/A     | #N/A     | 0.476971 |
| 1        | -0.04606 | 0.998732 | 0.141977 | -0.09465 | 1        |
| 2        | -2.18106 | 6.97093  | -5.3974  | 1.607534 | 1.238876 |
| 3        | -68.278  | 164.2663 | -130.164 | 34.59333 | 1.29274  |
| 4        | 14.42776 | -30.1291 | 22.09096 | -5.14381 | 1.578454 |
| 5        | -23.1836 | 44.49502 | -27.2593 | 5.734214 | 1.932865 |
| 6        | 605.9441 | -1010.52 | 562.184  | -103.984 | 2.168618 |
| 7        | -55.0453 | 83.29185 | -40.9238 | 6.820634 | 2.408275 |

| Zip Code | PctThresh | Spline | DataPoints |
|----------|-----------|--------|------------|
| 53063    | 50%       | 41.4%  | 41.4%      |
| 53063    | 55%       | 47.0%  |            |
| 53063    | 60%       | 52.6%  |            |
| 53063    | 65%       | 58.2%  |            |
| 53063    | 70%       | 63.9%  |            |
| 53063    | 75%       | 69.7%  |            |
| 53063    | 80%       | 75.6%  |            |
| 53063    | 85%       | 81.5%  |            |
| 53063    | 90%       | 87.5%  |            |
| 53063    | 95%       | 93.7%  |            |
| 53063    | 100%      | 100.0% | 100.0%     |
| 53063    | 105%      | 106.5% |            |
| 53063    | 110%      | 113.3% |            |
| 53063    | 115%      | 120.3% |            |
| 53063    | 120%      | 127.5% |            |
| 53063    | 125%      | 135.0% | 135.0%     |
| 53063    | 130%      | 143.2% | 143.2%     |
| 53063    | 135%      | 151.5% |            |
| 53063    | 140%      | 159.7% |            |
| 53063    | 145%      | 167.9% |            |
| 53063    | 150%      | 175.9% | 175.9%     |
| 53063    | 155%      | 183.8% |            |
| 53063    | 160%      | 191.4% |            |
| 53063    | 165%      | 199.0% |            |
| 53063    | 170%      | 206.7% |            |
| 53063    | 175%      | 214.7% | 214.7%     |
| 53063    | 180%      | 223.3% |            |
| 53063    | 185%      | 231.9% | 231.9%     |
| 53063    | 190%      | 239.7% |            |
| 53063    | 195%      | 247.2% |            |
| 53063    | 200%      | 254.4% | 254.4%     |



From qt\_dec\_2000\_sf3\_u\_data table

| Counts | Poverty | Adjustor | Counts | Poverty | Adjustor |
|--------|---------|----------|--------|---------|----------|
| 49859  | 100%    | 1        | 87721  | 150%    | 1.759381 |
| 20621  | 50%     | 0.413586 | 107045 | 175%    | 2.146954 |
| 67301  | 125%    | 1.349827 | 115635 | 185%    | 2.31924  |
| 71421  | 130%    | 1.43246  | 126855 | 200%    | 2.544275 |

Spline Calc

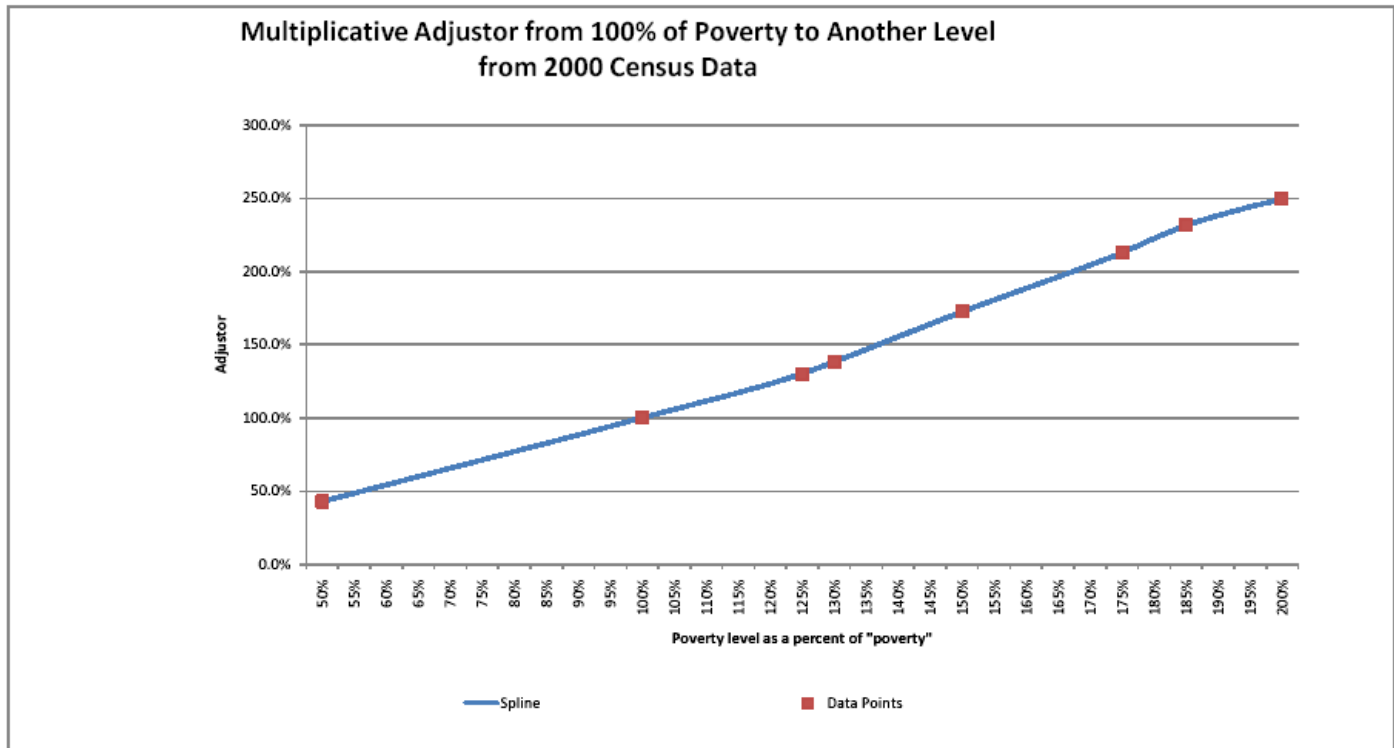
| Point No | X    | Y        | first der | Sign Fder | Sign switch | First der* | second de | second der n |
|----------|------|----------|-----------|-----------|-------------|------------|-----------|--------------|
| 0        | 50%  | 0.413586 | 1.121193  | 1         | 0           | 1.121193   | #N/A      | #N/A         |
| 1        | 100% | 1        | 1.276096  | 1         | 0           | 1.276096   | 0         | 0.619611055  |
| 2        | 125% | 1.349827 | 1.515467  | 1         | 0           | 1.515467   | 1.042072  | 0.872899645  |
| 3        | 130% | 1.43246  | 1.643585  | 1         | 0           | 1.643585   | 11.33845  | -6.213727011 |
| 4        | 150% | 1.759381 | 1.591335  | 1         | 0           | 1.591335   | 0.253232  | -0.775741317 |
| 5        | 175% | 2.146954 | 1.632026  | 1         | 0           | 1.632026   | -1.31056  | 1.636090918  |
| 6        | 185% | 2.31924  | 1.603856  | 1         | 0           | 1.603856   | 6.013347  | -6.576753518 |
| 7        | 200% | 2.544275 | 1.448418  | 1         | 0           | 1.448418   | -2.0725   | 0            |

Ref: Constrained Cubic Spline Interpolation for Chemical Engineering Applications (CIC Kruger, 2003)

| Point No | a        | b        | c        | d        | Fit      |
|----------|----------|----------|----------|----------|----------|
| 0        | #N/A     | #N/A     | #N/A     | #N/A     | 0.413586 |
| 1        | -0.17283 | 1.276096 | -0.30981 | 0.206537 | 1        |
| 2        | 0.357722 | -0.10432 | 0.859381 | -0.11278 | 1.349827 |
| 3        | 122.5857 | -286.91  | 225.0715 | -58.5073 | 1.43246  |
| 4        | 1.393659 | -3.03303 | 3.47078  | -0.85748 | 1.759381 |
| 5        | -8.73196 | 16.8171  | -9.49523 | 1.964433 | 2.146954 |
| 6        | 120.9573 | -201.677 | 113.1701 | -20.9835 | 2.31924  |
| 7        | -18.7748 | 29.08179 | -13.8167 | 2.302781 | 2.544275 |



| Zip Code | PctThresh | Spline | DataPoints |
|----------|-----------|--------|------------|
| 53065    | 50%       | 42.7%  | 42.7%      |
| 53065    | 55%       | 48.4%  |            |
| 53065    | 60%       | 54.1%  |            |
| 53065    | 65%       | 59.7%  |            |
| 53065    | 70%       | 65.4%  |            |
| 53065    | 75%       | 71.1%  |            |
| 53065    | 80%       | 76.8%  |            |
| 53065    | 85%       | 82.6%  |            |
| 53065    | 90%       | 88.4%  |            |
| 53065    | 95%       | 94.2%  |            |
| 53065    | 100%      | 100.0% | 100.0%     |
| 53065    | 105%      | 105.8% |            |
| 53065    | 110%      | 111.5% |            |
| 53065    | 115%      | 117.3% |            |
| 53065    | 120%      | 123.4% |            |
| 53065    | 125%      | 130.0% | 130.0%     |
| 53065    | 130%      | 138.2% | 138.2%     |
| 53065    | 135%      | 146.7% |            |
| 53065    | 140%      | 155.4% |            |
| 53065    | 145%      | 164.1% |            |
| 53065    | 150%      | 172.6% | 172.6%     |
| 53065    | 155%      | 180.7% |            |
| 53065    | 160%      | 188.6% |            |
| 53065    | 165%      | 196.5% |            |
| 53065    | 170%      | 204.5% |            |
| 53065    | 175%      | 212.9% | 212.9%     |
| 53065    | 180%      | 222.7% |            |
| 53065    | 185%      | 231.8% | 231.8%     |
| 53065    | 190%      | 238.5% |            |
| 53065    | 195%      | 244.3% |            |
| 53065    | 200%      | 249.6% | 249.6%     |



From qt\_dec\_2000\_sf3\_u\_data table

| Counts | Poverty | Adjustor | Counts | Poverty | Adjustor |
|--------|---------|----------|--------|---------|----------|
| 6316   | 100%    | 1        | 10899  | 150%    | 1.725617 |
| 2699   | 50%     | 0.427327 | 13449  | 175%    | 2.129354 |
| 8211   | 125%    | 1.300032 | 14642  | 185%    | 2.318239 |
| 8727   | 130%    | 1.381729 | 15766  | 200%    | 2.4962   |

Spline Calc

| Point No | X    | Y        | first der | Sign Fder | Sign switcl | First der* | second de | second der n |
|----------|------|----------|-----------|-----------|-------------|------------|-----------|--------------|
| 0        | 50%  | 0.427327 | 1.13197   | 1         | 0           | 1.13197    | #N/A      | #N/A         |
| 1        | 100% | 1        | 1.172096  | 1         | 0           | 1.172096   | 0         | 0.160506044  |
| 2        | 125% | 1.300032 | 1.383833  | 1         | 0           | 1.383833   | -1.02116  | 2.715060631  |
| 3        | 130% | 1.381729 | 1.675604  | 1         | 0           | 1.675604   | 18.34264  | -6.67179989  |
| 4        | 150% | 1.725617 | 1.665557  | 1         | 0           | 1.665557   | 1.415626  | -1.516098185 |
| 5        | 175% | 2.129354 | 1.741194  | 1         | 0           | 1.741194   | -1.81975  | 2.424846569  |
| 6        | 185% | 2.318239 | 1.457403  | 1         | 0           | 1.457403   | 14.53542  | -20.21123623 |
| 7        | 200% | 2.4962   | 1.050906  | 1         | 0           | 1.050906   | -5.41996  | 0            |

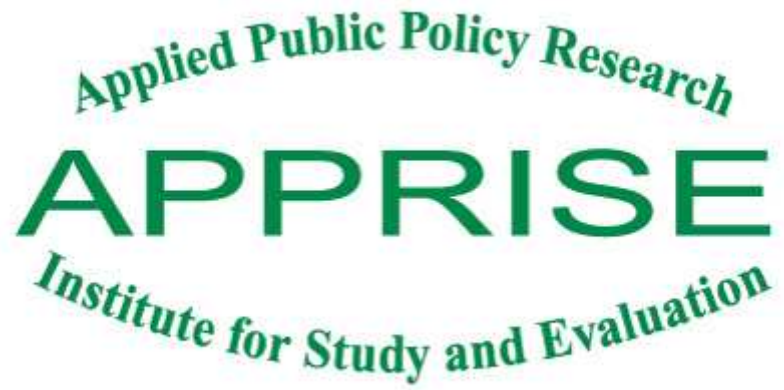
Ref: Constrained Cubic Spline Interpolation for Chemical Engineering Applications (CJC Kruger, 2003)

| Point No | a        | b        | c        | d        | Fit      |
|----------|----------|----------|----------|----------|----------|
| 0        | #N/A     | #N/A     | #N/A     | #N/A     | 0.427327 |
| 1        | -0.14535 | 1.172096 | -0.08025 | 0.053502 | 1        |
| 2        | -3.17349 | 9.66571  | -7.98303 | 2.490817 | 1.300032 |
| 3        | 176.7549 | -412.395 | 321.8518 | -83.3815 | 1.381729 |
| 4        | 5.767147 | -12.5512 | 10.23592 | -2.4431  | 1.725617 |
| 5        | -12.3703 | 23.49589 | -13.6437 | 2.829733 | 2.129354 |
| 6        | 331.7069 | -555.754 | 311.3009 | -57.9111 | 2.318239 |
| 7        | -47.783  | 73.31702 | -36.1331 | 6.022176 | 2.4962   |



Kruger, C.J.C. (2003). *Constrained Cubic Spline Interpolation for Chemical Engineer Applications*. Retrieved December 3, 2008 from <http://www.korf.co.uk/spline.pdf>

**Exhibit K-2 APPRISE Washington State Energy Needs Final Report**



# **Washington State Energy Needs Final Report**

**Prepared for the Washington Office of Community Trade and  
Economic Development**

**December 2007**

# Table of Contents

Executive Summary ..... i

I. Introduction ..... 1

II. Energy Needs and Energy Assistance ..... 2

    A. Data Sources ..... 2

    B. Energy Needs and Energy Assistance in Washington ..... 3

III. Electric and Gas Utilities ..... 9

IV. Service Territory Analysis ..... 13

V. Low-Income Energy Programs ..... 25

VI. Energy Prices ..... 30

VII. Summary of Findings and Recommendations ..... 32

## Executive Summary

The Washington Office of Community Trade and Economic Development (CTED) has been interested in developing information on LIHEAP-eligible households in Washington and the challenges that they face in meeting their energy needs to help them improve their LIHEAP program and create support for additional energy assistance in Washington State. Their research strategy has included a survey of LIHEAP recipients in Washington State, participation as a sponsor in APPRISE's National Multi-Sponsor Study of Ratepayer-Funded Programs, and additional research on the energy needs and energy assistance available to utility customers across the state. This report provides information obtained from the last component of the research, and draws on findings from the previous research.

### Energy Needs and Energy Assistance

The Federal maximum LIHEAP standard is 150 percent of the poverty level or 60 percent of state median income, whichever is greater. States may choose the maximum of these two levels, or they may set a lower income limit to target available funds to households with lower income, but it cannot be lower than 110 percent of poverty. Most states have chosen to set their maximum standard at 150 percent of poverty. However, there are some states that have chosen higher levels and some that have chosen lower levels. The LIHEAP standard in Washington State is 125 percent of poverty. By setting the standard below the maximum, Washington limits the number of households who are eligible for assistance and targets benefits to those with the highest level of need.

Our analysis shows that 72 percent of households in Washington with income less than or equal to 125 percent of poverty have an energy burden of greater than five percent of income, and 46 percent of these households have an energy burden of greater than ten percent of income. The available energy assistance in Washington (LIHEAP and investor-owned utility bill payment assistance programs) was only enough to cover 23 percent of the difference between household energy bills and a five percent energy burden in 2005. When all households with income up to 150 percent of poverty are included in the analysis, only 19 percent of the gap is covered with the available funding.

Our 2005 survey of Washington LIHEAP recipients provides additional evidence on the need for energy assistance. The survey showed that even among those households that did receive LIHEAP assistance, 38 percent went without food, 81 percent reduced expenses for necessities, 35 percent kept their home at a temperature they felt was unsafe, and 15 percent had their electric service terminated.

### Utilities

There are three investor-owned electric utilities and four natural gas utilities in Washington. Puget Sound Energy serves the majority of investor-owned utility electric and gas customers in the state. However, in addition to the investor-owned utilities, there are 21 PUDs, 14 municipal electric utilities, and 17 electric cooperatives that serve residential customers in Washington.

The investor-owned utilities serve 45 percent of electric residential customers, the PUDs serve 34 percent, the municipals serve 15 percent, and the cooperatives serve five percent.

### **Service Territory Analysis**

In this report, we examine the percent of households that are eligible for LIHEAP. For households with income below 125 percent of poverty, we examine the main heating fuel used, the percent that have high energy burdens and high energy use, households with vulnerable members, single parent families, and households who speak foreign languages at home. We find that there are some large differences between the characteristics of the different service territories that have implications for the types of low-income energy assistance programs that are needed.

### **Low-Income Energy Programs**

Many states around the country have low-income energy programs that are provided by individual utilities to supplement the assistance provided by LIHEAP and WAP. Washington does not have a statewide Universal Service Program or a comprehensive package of utility-funded programs. Because there are so many electric utilities in Washington, it is difficult to find one source of information that documents all of the low-income program offerings across the state and analyzes where there is unmet need for assistance. In the report we summarize information about low-income energy assistance programs that are offered by the utilities across the state.

We find that most of the investor-owned utilities offer a lump-sum bill payment assistance program for low-income customers. Many of the PUDs offer bill discount programs for low-income households with elderly or disabled members, but most do not offer general low-income assistance programs. Overall, about 75 percent of Washington's customers live in service territories that offer general low-income bill payment assistance programs.

### **Energy Prices**

The price analysis shows that there are large differences in electric prices between the different utilities, and these differences can affect whether or not the low-income electric bill is affordable. The electric price ranges from 2.29¢ per kWh to 9.10¢ per kWh. While the lowest price electricity is quite affordable, as even most high use customers will be charged less than \$30 per month, the highest price utility may cost a high-use customer as much as \$110 per month.

### **Recommendations**

Washington has a diverse electric supply, with 55 different investor-owned utilities, public utility districts, municipal utilities, and cooperatives supplying electricity to households across the state. Some of the service territories have quite different demographics, and the programs and prices offered by the different utilities further complicates the assessment of energy need. At the same time, there is no statewide affordability program to ensure that all low-income household energy needs are met, and previous research has shown that there is great unmet need for energy assistance. As such, we make the following recommendations for the types of programs that might best meet the need of low-income households in the state.

1. A statewide bill payment assistance program that based payments on net energy burden (after other program assistance was accounted for) would provide assistance to those households who have the greatest need based on the percent of income the household spends on energy, taking into account usage, prices, and other assistance programs. Our national research has shown that programs that provide customers with equal monthly payments are most likely to achieve the goals of increased affordability and improved payment patterns.
2. If it is not possible to achieve a statewide bill payment assistance program, the next best option may be to work with individual utilities that have the greatest need, the higher prices, and limited or no program availability. This strategy could fill in the greatest gaps in assistance.
3. Washington currently supplements the WAP/LIHEAP energy efficiency funding with the Energy Matchmaker program. Many of the utilities work with this program to provide additional energy efficiency assistance to low-income households. WA could improve statewide coverage of energy efficiency by working with utilities that do not currently match to participate in this program. There may also be room for improved targeting by coordinating the bill payment assistance programs and the energy efficiency programs.
4. Because of the variability in electric pricing across the state, households with income below 125 percent of poverty who have the lowest electric prices and use electric heat may have less need for assistance than households served by higher priced utilities with income between 125 and 150 percent of poverty. If Washington targets households with high energy burden for energy assistance, they can increase the state eligibility for LIHEAP to 150 percent of poverty and still serve the highest need households.

Energy prices are reaching historic highs around the county and low-income households are having increased difficulty paying their energy bills. Washington has an opportunity to address this issue in a systematic way by using practices that have proven effective in other jurisdictions and coordinating federal government benefits, state tax dollars, and ratepayer funds.

## I. Introduction

The Washington Office of Community Trade and Economic Development (CTED) has been interested in developing information on LIHEAP-eligible households in Washington and the challenges that they face in meeting their energy needs to help them improve their LIHEAP program and create support for additional energy assistance in Washington State. Their research strategy has included a survey of LIHEAP recipients in Washington State, participation as a sponsor in APPRISE's National Multi-Sponsor Study of Ratepayer Funded Programs, and additional research on the energy needs and available energy assistance available to utility customers across the state. This report provides information obtained from the last component of the research, and draws on findings from the previous research.

The current study includes the following research components:

- Washington Population – We provide analysis on the characteristics of Washington's LIHEAP-eligible households through analysis of public use datasets, primarily the American Community Survey. These statistics can help policymakers understand the need for energy assistance in Washington state, and how the need varies across the state.
- Washington Energy Programs – Washington State has more than 60 electric utilities and several gas companies. Some of these utilities have several different low-income energy assistance programs and some do not offer any programs. We provide information on the types of programs that are available and the customers that these programs are offered to. This information helps policymakers understand where there are gaps in program availability and sufficiency.
- Washington Energy Costs – Electric prices vary widely between the different providers across the state. The large differences in prices have great implications for the affordability of energy for low-income households in the area. Information on prices will also help policymakers understand where bill payment assistance programs are needed.
- Updateable Spreadsheets – As a separate deliverable, APPRISE will provide CTED with a spreadsheet containing the information reported here, that can be updated when prices change to understand the impact of price changes on low-income households in the state.
- Recommendations – Based on the previous research and the analyses in this report, we will make recommendations for program characteristics that may best meet the needs of low-income households in Washington.

This report summarizes the analyses that are described above. A PowerPoint presentation that displays results in graphs and charts is also available.

## II. Energy Needs and Energy Assistance

The purpose of this report is to examine how energy assistance needs vary across Washington State. However, to set the stage for this analysis, we first examine the aggregate needs and available energy assistance in the state as a whole. The methodology and approach used for the utility-level analysis shown in the following section is the same.

### A. Data Sources

The primary data source for the information contained in this report is the 2005 American Community Survey (ACS).<sup>1</sup> The ACS is the Census Bureau's new approach to producing information about the characteristics of local communities. The ACS provides social, housing, and economic characteristics and is the largest household survey in the United States. The annual sample size for the ACS is about 3 million addresses. Each year, the ACS can provide estimates for geographic areas with populations of 65,000 or more. The ACS accumulates sample of 3-year and 5-year intervals to provide estimates for smaller geographic areas. In Washington, the ACS can provide estimates for the larger counties and for groups of smaller counties.

Geographic areas covered by ACS and counties do not exactly match up to the utility service territories. Only PUMAs where at least 50% of the households were in counties served by the utility were included in the utility's geographic area. This resulted in two statistics that help to assess the coverage of the PUMA.

1. The percent of a utility's customers that are in counties that are included in the calculation. That is, a small percentage of a utility's customers (in most cases) were in counties that were not included in the calculation because these counties were grouped with other counties, where the majority of that total population was not served by the utility studied.
2. The percent of customers in the calculation that are in counties that are in the utility's service area. That is, a small percentage of the customers that are included in the calculation are in counties that are not served by the utility studied, because counties that the utility does not serve are grouped with the counties that the utility does serve.

Table II-1 displays this information for the investor-owned utilities in Washington.

---

<sup>1</sup> 2006 ACS data became available in September 2007.



**Table II-1  
Utility Service Area Data Coverage**

|                           |                            | <b>Percent of Utility's Customers In Counties that are Included in the calculation</b> | <b>Percent of Customers in the calculation that are in Counties Served by the Utility</b> |
|---------------------------|----------------------------|--|---|
| <b>Electric Utilities</b> | <b>Avista</b>              | 92%  | 79%   |
|                           | <b>Puget Sound Energy</b>  | 98%  | 100%  |
|                           | <b>Pacific Power</b>       | 90%  | 82%   |
| <b>Gas Utilities</b>      | <b>Avista</b>              | 89%  | 89%   |
|                           | <b>Cascade Natural Gas</b> | 95%  | 90%   |
|                           | <b>Puget Sound Energy</b>  | 97%  | 100%  |

The table shows separate calculations for utilities that serve electric and gas customers, because the utilities sometimes have slightly different geographic areas for the two fuels. While we calculated separate statistics for the two fuels, we found that there were only very small and statistically insignificant differences between the two fuels service territories statistics, so only one statistic is presented for each utility.

The table above does not include the smaller utilities. Calculations for these utilities will be much less precise, especially for the smallest ones. Statistics in later sections of this report are shown for PUDs, municipals, and cooperatives that have 15,000 customers or more.

### ***B. Energy Needs and Energy Assistance in Washington***

The Federal maximum LIHEAP standard is 150 percent of the poverty level or 60 percent of state median income. States may choose the maximum of these two levels, or they may set a lower income limit to target available funds to households with lower income, but it cannot be lower than 110 percent of poverty. Most states have chosen to set their maximum standard at 150 percent of poverty. However, there are some states that have chosen higher levels and some that have chosen lower levels. The LIHEAP standard in Washington State is 125 percent of poverty. By setting the standard below the maximum, Washington limits the number of households who are eligible for assistance. A single person households with income of \$11,963 or less was eligible for LIHEAP. For a family of four, the income limit was \$24,188.

Table II-2 shows that 14 percent of the households in Washington have income below 125 percent of the poverty level. An additional four percent of the households in the state, or

approximately 100,000 households have income between 125 and 150 percent of the poverty level.

**Table II-2**  
**Low-Income Households in Washington**

| Poverty Group         | Number of Households | Percent of Households |
|-----------------------|----------------------|-----------------------|
| ≤125%                 | 353,335              | 14%                   |
| 126% - 150%           | 98,927               | 4%                    |
| >150%                 | 2,000,283            | 82%                   |
| <b>All Households</b> | <b>2,452,545</b>     | <b>100%</b>           |

Analysts usually examine a household’s energy burden, or the percent of income spent on energy, to determine whether the energy expenditure is affordable. Two important indicators of affordability have been developed.

- **Affordable Energy Burden** – Roger Colton of Fisher, Sheehan, and Colton has recommended using an affordability standard of 6% of income. He cites national research that suggests that a household can afford to spend about 30% of income on shelter costs and his own research that shows that about 20% of shelter costs are used for energy bills. Based on those statistics, he suggests that the maximum affordable level of energy expenditures for the average household would be about 6% of income.
- **High Energy Burden** – APPRISE has proposed an approach for defining “high energy burden” using a similar model. APPRISE notes that some researchers (Dolbeare, 2001) have defined a severe shelter burden as shelter costs that are 50% of income or more. APPRISE research shows that about 22% of shelter costs are for energy expenditures. Using that approach, APPRISE has defined a high energy burden as 11% of income.

Table II-3 displays the number and percentage of households with energy burden of greater than five percent of income and greater than ten percent of income. The table shows that 72 percent of households with income less than or equal to 125 percent of poverty have an energy burden of greater than five percent, and 46 percent of these households have an energy burden of greater than ten percent. An additional 52 percent of households with income between 126 and 150 percent of poverty have an energy burden of greater than five percent of income and 15 percent of these households have an energy burden of greater than ten percent of income.

**Table II-3  
Low-Income Energy Burden**

| Poverty Group | Energy Burden > 5% |                 | Energy Burden >10% |                 |
|---------------|--------------------|-----------------|--------------------|-----------------|
|               | # of Households    | % of Households | # of Households    | % of Households |
| ≤125%         | 251,636            | 72%             | 158,004            | 46%             |
| 126% - 150%   | 51,371             | 52%             | 14,705             | 15%             |

Table II-4 presents information on energy assistance funding in Washington in 2005. The table shows that there was \$41.6 million in LIHEAP funding in Washington in 2005, and \$36.6 million was used for electric and gas assistance. Additionally, there was approximately \$12.9 million in funding for investor-owned utility bill payment assistance programs. Therefore, the total low-income bill payment assistance in Washington in 2005 was just under \$50 million.

**Table II-4  
Low-Income Energy Assistance in Washington**

|   | 2005 Funding (Millions) |
|---|-------------------------|
| <b>LIHEAP</b>                               | \$41.6                  |
| <b>LIHEAP – Electric and Gas Assistance</b> | \$36.6                  |
| <b>IOU Energy Affordability Programs</b>    | \$12.9                  |
| <b>Total Electric and Gas Assistance</b>    | \$49.5                  |

Table II-5 examines the total energy bill for low-income households in Washington, the difference between household energy bills and a five or 15 percent bill, defined as the energy gap, and the percent of the gap that was covered by the energy assistance that was available in Washington. The table shows that the available energy assistance was only enough to cover 23 percent of the difference between household energy bills and a five percent energy burden. When all households with income up to 150 percent of poverty are included in the analysis, only 19 percent of the gap is covered with the available funding.

The table shows that the gap is much smaller if the need standard is set at a 15 percent energy burden. At this level, the available funding covers 52 percent of the gap for all households with income up to 125 percent of poverty, and 50 percent of the gap for all households with income up to 150 percent of poverty.

**Table II-5  
Low-Income Energy Gap**

| Poverty Group            | Aggregate Low-Income Energy Bill | Energy Gap | Energy Assistance | Percent of Gap Met by Assistance |
|--------------------------|----------------------------------|------------|-------------------|----------------------------------|
|                          | (Millions)                       |            |                   |                                  |
| <b>5% Need Standard</b>  |                                  |            |                   |                                  |
| ≤125%                    | \$360                            | \$217      | \$49.5            | 23%                              |
| ≤150%                    | \$472                            | \$257      | \$49.5            | 19%                              |
| <b>15% Need Standard</b> |                                  |            |                   |                                  |
| ≤125%                    | \$360                            | \$96       | \$49.5            | 52%                              |
| ≤150%                    | \$472                            | \$99       | \$49.5            | 50%                              |

While it is somewhat more difficult to assess the need for energy efficiency programs, we develop a framework for this analysis here. Research on low-income energy efficiency programs has shown that programs that target higher users achieve higher energy savings and are more cost-effective. Table II-6 shows that the thresholds that we use are 8,000 annual kWh for electric baseload usage, 16,000 annual kWh for electric heating usage, and 1,200 therms for gas heating usage.

The ACS does not contain data on the amount of energy used by the household. However, it does contain data on the amount that the household spent on electric and gas bills. Using these data and the average electric and gas prices in Washington in 2005, we calculate estimates of the number of households with energy usage that exceeded these thresholds. Table II-6 shows that we estimate approximately 62,000 households with income less than or equal to 125 percent of poverty had high electric baseload bills, 84,000 had high electric heating bills, and 6,000 had high gas heating bills.

**Table II-6  
Low-Income Energy Usage**

|                          | High Usage Standard (Annual Usage) | Number of Households With High Bills Income ≤125% | Number of Households With High Bills Income ≤150% |
|--------------------------|------------------------------------|---|---|
| <b>Electric Baseload</b> | 8,000 kWh                          | 62,003  | 82,628  |
| <b>Electric Heating</b>  | 16,000 kWh                         | 84,406  | 111,772   |
| <b>Gas Heating</b>       | 1,200 therms                       | 6,397   | 9,317   |

Table II-7 displays information on low-income energy efficiency funding in Washington in 2005. The table shows a total of over \$22 million in energy efficiency funding through WAP, LIHEAP, and Washington's Energy Matchmaker program where the state matches utility weatherization expenditures. Given this funding, and an average estimated cost of \$2,500, we estimate that approximately 6,320 households received energy efficiency services in 2005.

**Table II-7**  
**Low-Income Energy Efficiency Programs**

|  | 2005 Funding (Millions) | Households Served (Estimate) |
|--|-------------------------|------------------------------|
| <b>DOE WAP</b>                                       | \$4.6                   | 1,840                        |
| <b>LIHEAP</b>  | \$5.7                   | 2,280                        |
| <b>Energy Matchmaker<br/>– Utilities &amp; Other</b> | \$4.5                   | 1,800                        |
| <b>Energy Matchmaker<br/>– State Match</b>           | \$7.4                   | 2,960                        |
| <b>Total</b>   | \$22.2                  | 8,880                        |

Statistics in this section on household energy costs and energy burden provide information on the need for energy assistance in the state. However, research has shown that some households restrict their energy usage when they cannot afford to pay their bills, and therefore statistics on energy burden could under estimate the problem of unaffordable energy. APPRISE conducted a survey with LIHEAP recipients in 2005 to understand the need that these households faced. This study showed that there are many other indicators of need that indicate the problem is larger than that presented in the previous tables.

Table II-8 displays some of the findings from the 2005 survey of Washington LIHEAP recipients. This table shows that even among those households that did receive LIHEAP assistance, 38 percent went without food, 81 percent reduced expenses for necessities, 35 percent kept their home at a temperature they felt was unsafe, and 15 percent had their electric service terminated.

**Table II-8**  
**Other Indicators of Need for LIHEAP Recipients**

|  | 2005<br>NEADA<br>Survey |
|--|-------------------------|
| <b>Went without food for at least one day</b>                          | 38%                     |
| <b>Went without medical or dental care</b>                             | 36%                     |
| <b>Didn't fill a prescription or took less than a full dose</b>        | 35%                     |
| <b>Reported that someone became sick because the home was too cold</b> | 32%                     |
| <b>Reduced expenses for necessities</b>                                | 81%                     |
| <b>Received shutoff notices</b>  | 47%                     |
| <b>Kept home at a temperature they felt was unsafe</b>                 | 35%                     |
| <b>Used the kitchen stove for heat</b>                                 | 27%                     |
| <b>Had electric service shut off</b>                                   | 15%                     |
| <b>Could not use main source of heat</b>                               | 37%                     |
| <b>Could not use air conditioner</b>                                   | 19%                     |

This section documented the need for energy assistance in Washington state overall. The next sections of the report show how this need varies across the state.

### III. Electric and Gas Utilities

This section examines the electric and gas utilities that serve households in Washington state. Washington is unique because of the number of small PUD, municipal, and cooperative electric utilities that server residential customers.

Table III-1 displays the investor-owned electric and natural gas companies that serve residential customers in Washington. There are three electric utilities and four natural gas utilities. Puget Sound Energy serves the majority of electric and gas customers in the state.

**Table III-1  
Investor-Owned Utilities in Washington**

| Investor-Owned Utilities - Electric |                                 | Investor-Owned Utilities – Natural Gas |                                 |
|-------------------------------------|---------------------------------|--|---------------------------------|
| Utility                             | Number of Residential Customers | Utility                                | Number of Residential Customers |
| Avista                              | 196,000                         | Avista                                 | 139,000                         |
| Pacific Power                       | 124,000                         | Cascade Natural Gas                    | 115,000                         |
| Puget Sound Energy                  | 1,040,000                       | Northwest Natural                      | 287,558                         |
|                                     |                                 | Puget Sound Energy                     | 713,000                         |

Table III-2 displays the 20 public utility districts that serve residential customers in Washington. Most of these PUDs are small and many serve fewer than 30,000 customers. The largest one, however, Snohomish County PUD servers over 300,000 customers.

**Table III-2  
Electric PUD's in Washington**

| PUD                    | Number of Residential Customers |
|------------------------|---------------------------------|
| Benton County PUD      | 45,000                          |
| Chelan County PUD #1   | 41,000                          |
| Clallam County PUD     | 28,444                          |
| Clark Public Utilities | 173,000                         |
| Cowlitz PUD            | 47,400                          |
| Douglas County PUD     | 16,931                          |
| Ferry County PUD       | 3,000                           |
| Franklin County PUD    | 20,000                          |
| Grant PUD              | 41,722                          |
| Grays Harbor PUD #1    | 41,517                          |
| Kittitas County PUD    | 3,690                           |
| Klickitat PUD          | 11,250                          |

| <b>PUD</b>                  | <b>Number of Residential Customers</b> |
|-----------------------------|--|
| <b>Lewis County PUD #1</b>  | 30,000                                 |
| <b>Mason County PUD #1</b>  | 5,249                                  |
| <b>Mason County PUD #3</b>  | 31,914                                 |
| <b>Okanogan PUD</b>         | 19,382                                 |
| <b>Pacific PUD #2</b>       | 16,487                                 |
| <b>Pend Orielle PUD</b>     | 8,500                                  |
| <b>Skamania County PUD</b>  | 5,548                                  |
| <b>Snohomish County PUD</b> | 300,176                                |

There are also 15 municipal electric utilities that serve residential customers in Washington. Many of these are smaller than the PUDs, and serve fewer than 10,000 customers. The largest municipal utility, Seattle City Light, however, serves over 375,000 customers.

**Table III-3  
Municipal Electric Utilities in Washington**

| <b>Municipal</b>    | <b>Number of Residential Customers</b> |
|---------------------|--|
| <b>Blaine</b>       | 4,400                                  |
| <b>Cashmere</b>     | 1,177                                  |
| <b>Centralia</b>    | 8,000                                  |
| <b>Cheney</b>       | 4,256                                  |
| <b>Chewelah</b>     | 1,265                                  |
| <b>Ellensburg</b>   | 10,000                                 |
| <b>McCleary</b>     | 1,016                                  |
| <b>Milton</b>       | 3,332                                  |
| <b>Port Angeles</b> | 10,600                                 |
| <b>Richland</b>     | 21,020                                 |
| <b>Ruston</b>       | 418                                    |
| <b>Seattle</b>      | 375,869                                |
| <b>Steilacoom</b>   | 2,803                                  |
| <b>Sumas</b>        | 595                                    |
| <b>Tacoma</b>       | 141,587                                |

In addition to the 20 PUDs and the 15 municipal electric utilities, there are 17 electric cooperatives that serve residential customers in Washington. Most of the cooperatives serve fewer than 10,000 customers, and the largest one, Inland Power and Light serves only 35,000 customers.



**Table III-4  
Electric Cooperatives in Washington**

| Cooperative                   | Number of Residential Customers |
|-------------------------------|---------------------------------|
| Alder Mutual                  | 271                             |
| Benton Rural Electric         | 14,183                          |
| Big Bend Electric             | 8,000                           |
| Clearwater Power              | 878                             |
| Columbia REA                  | 4,200                           |
| Elmhurst Mutual               | 13,000                          |
| Inland Power & Light          | 35,000                          |
| Lakeview Light & Power        | 9,689                           |
| Modern Electric Water Company | 9,940                           |
| Nespelem Valley Electric      | 1,820                           |
| Ohop Mutual                   | 3,974                           |
| Okanogan Co-op                | 3,115                           |
| Orcas Power & Light           | 12,768                          |
| Parkland Light & Water        | 4,189                           |
| Peninsula Light               | 29,147                          |
| Tanner Electric               | 4,251                           |
| Vera Water & Power            | 9,193                           |

Table III-5 provides a summary of the electric utilities that serve residential customers in Washington. The investor-owned utilities serve 45 percent of electric residential customers, the PUDs serve 30 percent, the municipals serve 20 percent, and the cooperatives serve five percent.

**Table III-5  
Summary of Electric Utilities in Washington**

| Utility Type   | Number of Utilities | Number of Customers | Percent of Customers |
|----------------|---------------------|---------------------|----------------------|
| Investor-Owned | 3                   | 1,360,000           | 45%                  |
| PUD            | 20                  | 890,210             | 30%                  |
| Municipal      | 15                  | 586,338             | 20%                  |
| Cooperative    | 17                  | 163,618             | 5%                   |

Table III-6 summarizes the sizes of the different types of electric utilities. Investor owned utilities range from 124,000 to one million customers, PUDs range from 3,000 to 300,000 customers, municipals range from 418 to 375,000 customers, and cooperatives range from 271 to 35,000 customers.

**Table III-6  
Electric Utility Sizes in Washington**

| Utility Type          | Number of Customers |           |          |
|-----------------------|---------------------|-----------|----------|
|                       | Mean                | Largest   | Smallest |
| <b>Investor-Owned</b> | 453,333             | 1,040,000 | 124,000  |
| <b>PUD</b>            | 44,511              | 300,176   | 3,000    |
| <b>Municipal</b>      | 39,089              | 375,869   | 418      |
| <b>Cooperative</b>    | 9,625               | 35,000    | 271      |

There are many fewer gas utilities in the state. Table III-7 shows that there are four investor-owned gas utilities that serve 99 percent of the residential customers and 2 municipal utilities that server fewer than one percent of the residential customers.

**Table III-7  
Summary of Gas Utilities in Washington**

| Utility Type          | Number of Utilities | Number of Customers | Percent of Customers |
|-----------------------|---------------------|---------------------|----------------------|
| <b>Investor-Owned</b> | 4                   | 1,264,558           | 99%                  |
| <b>Municipal</b>      | 2                   | 10,000              | <1%                  |

The vast number of electric utilities poses a challenge for understanding the energy needs of households in Washington. The utilities offer different programs and have different prices. Additional, the demographics, as shown in the following section, differ in the various service areas. This means that the needs in the different areas are very different, and that it would be difficult to implement one program that would meet the needs of customers of the many utilities.

## IV. Service Territory Analysis

This section examines the energy needs of low-income households in Washington by utility service territory. We examine the percent of households that are eligible for LIHEAP, the main heating fuel used, the percent that have high energy burdens and high energy use, households with vulnerable members, single parent families, and households who speak foreign languages at home.

Table IV-1 displays the percent of households with income below 125 percent of the poverty level. While 14 percent of households in Washington fall into this category, only 10 percent of households in the Puget Sound service territory fall into this category, but 24 percent of households in Pacific Power's service territory fall into this category.

**Table IV-1**  
**Percent of Households with Income Below 125% of the Poverty Level**  
**Investor-Owned Utilities**

|                              | <b>Percent with Income Below<br/>125% of Poverty</b> |
|------------------------------|--|
| <b>Washington State</b>      | 14%  |
| <b>Avista</b>                | 17%  |
| <b>Cascade Natural Gas</b>   | 14%  |
| <b>Northwest Natural Gas</b> | 16%  |
| <b>Pacific Power</b>         | 24%  |
| <b>Puget Sound Energy</b>    | 10%  |

Table IV-2 shows the percentage of households that have income below 125 percent of the poverty level in the PUD service territories. PUDs with 15,000 or more customers are shown. There is variability in the percent eligible for LIHEAP by PUD, ranging from 10 percent for Snohomish to 21 percent in Chelan, Douglas, and Okanogan.

**Table IV-2**  
**Percent of Households with Income Below 125% of the Poverty Level**  
**Public Utility Districts**

|                | <b>Percent with Income Below<br/>125% of Poverty</b> |
|----------------|--|
| <b>Benton</b>  | 14%  |
| <b>Chelan</b>  | 21%  |
| <b>Clallam</b> | 13%  |
| <b>Clark</b>   | 12%  |
| <b>Cowlitz</b> | 16%  |
| <b>Douglas</b> | 21%  |

|                     | <b>Percent with Income Below<br/>125% of Poverty</b> |
|---------------------|--|
| <b>Franklin</b>     | 14%  |
| <b>Grant</b>        | 17%  |
| <b>Grays Harbor</b> | 19%  |
| <b>Lewis</b>        | 13%  |
| <b>Mason #3</b>     | 13%  |
| <b>Okanogan</b>     | 21%  |
| <b>Pacific</b>      | 19%  |
| <b>Snohomish</b>    | 10%  |

Table IV-3 shows the percent of households with income below 125 percent of the poverty level for the three municipal utilities and the two cooperatives with more than 15,000 customers. Only nine percent of the households in Peninsula Light's service territory have income below 125 percent of the poverty level, but 17 percent of the households in Inland Power & Light's service territory have income below 12 percent of poverty.

**Table IV-3**  
**Percent of Households with Income Below 125% of the Poverty Level**  
**Electric Municipals and Cooperatives**

|                                 | <b>Percent with Income Below<br/>125% of Poverty</b> |
|---------------------------------|--|
| <b>City of Richland</b>         | 14%  |
| <b>Seattle City Light</b>       | 11%  |
| <b>Tacoma Power</b>             | 13%  |
| <b>Inland Power &amp; Light</b> | 17%  |
| <b>Peninsula Light</b>          | 9%   |

Table IV-4 displays the percent of households with income below 125 percent of the poverty level for the smallest county group available in the ACS. This table also shows how the demographics vary across Washington. Only nine percent of the households in King County and Thurston County have income below 125 percent of poverty, but 24 percent of the households in Yakima County have income below 125 percent of poverty.

**Table IV-4**  
**Percent of Households with Income Below 125% of the Poverty Level**  
**PUMAs and Counties**

| <b>Puma/County</b>  | <b>Percent with Income Below<br/>125% of Poverty</b> |
|---|--|
| <b>200 - Island, San Juan, Skagit</b>                           | 10%  |
| <b>300 - Chelan, Douglas, Kittitas, Okanogan</b>                | 21%  |
| <b>400 - Adams, Ferry, Grant, Lincoln, Pend Oreile, Stevens</b> | 17%  |

| <b>Puma/County</b>   | <b>Percent with Income Below 125% of Poverty</b> |
|--|--|
| <b>700 - Asotin, Columbia, Garfield, Walla Wall, Whitman</b> | 19%  |
| <b>800 - Benton, Franklin</b>                                | 14%  |
| <b>1100 - Cowlitz, Klickitat, Skamania, Wahkiakum</b>        | 16%  |
| <b>1500 - Grays Harbor, Lewis, Pacific</b>                   | 19%  |
| <b>1600 - Clallam, Jefferson, Mason</b>                      | 13%  |
| <b>Clark</b>   | 12%  |
| <b>King</b>  | 9%   |
| <b>Kitsap</b>  | 11%  |
| <b>Pierce</b>  | 12%  |
| <b>Snohomish</b>   | 10%  |
| <b>Spokane</b>   | 16%  |
| <b>Thurston</b>  | 9%   |
| <b>Whatcom</b>   | 15%  |
| <b>Yakima</b>  | 24%  |

Table IV-5 displays the percent of households that use electricity and gas for their main heating fuel for the state of Washington and the investor-owned utilities. In all of the utility service territories, the majority of the households use electricity for their main heating fuel. However, only 58 percent of households in Avista's utility territory use electric heat, compared to 70 percent in Pacific Power's territory.

**Table IV-5  
Main Heating Fuel  
Investor-Owned Utilities**

|                              | <b>Main Heating Fuel</b> |            |
|------------------------------|--------------------------|------------|
|                              | <b>Electric</b>          | <b>Gas</b> |
| <b>Washington State</b>      | 72%                      | 16%        |
| <b>Avista</b>                | 58%                      | 25%        |
| <b>Cascade Natural Gas</b>   | 68%                      | 14%        |
| <b>Northwest Natural Gas</b> | 76%                      | 16%        |
| <b>Pacific Power</b>         | 70%                      | 13%        |
| <b>Puget Sound Energy</b>    | 67%                      | 21%        |

Table IV-6 displays the main heating fuel in the public utility districts. In Grant and Snohomish PUD service territories, 67 percent of households use electric heat. However, in Benton and Franklin counties, 86 percent of households use electric heat. Only two percent of households in the Clallam PUD service territory use natural gas for heating, compared to 18 percent of the households in the Clark and Snohomish service territories.

**Table IV-6  
Main Heating Fuel  
Public Utility Districts**

|                     | Main Heating Fuel |             |
|---------------------|-------------------|-------------|
|                     | Electric          | Utility Gas |
| <b>Benton</b>       | 86%               | 8%          |
| <b>Chelan</b>       | 78%               | 4%          |
| <b>Clallam</b>      | 70%               | 2%          |
| <b>Clark</b>        | 73%               | 18%         |
| <b>Cowlitz</b>      | 80%               | 5%          |
| <b>Douglas</b>      | 78%               | 4%          |
| <b>Franklin</b>     | 86%               | 8%          |
| <b>Grant</b>        | 67%               | 5%          |
| <b>Grays Harbor</b> | 71%               | 3%          |
| <b>Lewis</b>        | 72%               | 15%         |
| <b>Mason #3</b>     | 70%               | 2%          |
| <b>Okanogan</b>     | 78%               | 4%          |
| <b>Pacific</b>      | 71%               | 3%          |
| <b>Snohomish</b>    | 67%               | 18%         |

Table IV-7 displays the percent of households that use electricity and natural gas for heating in the municipal and cooperative electric utilities that have more than 15,000 customers. In the Inland Power and Light service territory, 58 percent of the households use electric heat and 25 percent use natural gas heat. However, in the City of Richland service territory, 86 percent use electric heat and 8 percent use natural gas heat.

**Table IV-7  
Main Heating Fuel  
Electric Municipals and Cooperatives**

|                                 | Main Heating Fuel |             |
|---------------------------------|-------------------|-------------|
|                                 | Electric          | Utility Gas |
| <b>City of Richland</b>         | 86%               | 8%          |
| <b>Seattle City Light</b>       | 67%               | 22%         |
| <b>Tacoma Power</b>             | 71%               | 20%         |
| <b>Inland Power &amp; Light</b> | 58%               | 25%         |
| <b>Peninsula Light</b>          | 73%               | 12%         |

Table IV-8 displays the percent of low-income households with an energy burden greater than five percent and greater than ten percent in the investor-owned utility service territories.

In Washington as a whole, 71 percent of low-income households have an electric and gas energy burden of more than five percent. In the Northwest Natural Gas service territory, 80 percent of low-income households have an energy burden of greater than five percent. In Washington as a whole, 45 percent of low-income households have an energy burden of greater than ten percent. However, in the Pacific Power service territory, only 35 percent of low-income households have an energy burden of greater than ten percent.

**Table IV-8**  
**Percent of Low-Income Households with Energy**  
**Burden Greater than 5% and 10%**  
**Investor-Owned Utilities**

|                              | Percent of Low-Income Households |                     |
|------------------------------|----------------------------------|---------------------|
|                              | Energy Burden > 5%               | Energy Burden > 10% |
| <b>Washington State</b>      | 71%                              | 45%                 |
| <b>Avista</b>                | 70%                              | 43%                 |
| <b>Cascade Natural Gas</b>   | 72%                              | 44%                 |
| <b>Northwest Natural Gas</b> | 80%                              | 43%                 |
| <b>Pacific Power</b>         | 65%                              | 35%                 |
| <b>Puget Sound Energy</b>    | 73%                              | 49%                 |

Table IV-9 displays the percent of low-income households with energy burden that exceeds five percent and ten percent by PUD service territory. Households in the Benton, Clark, Franklin, Grays Harbor, Lewis, Pacific, and Snohomish service territories have the greatest percentage of households with high energy burdens.

**Table IV-9**  
**Percent of Low-Income Households with Energy**  
**Burden Greater than 5% and 10%**  
**Public Utility Districts**

|                     | Percent of Low-Income Households |                     |
|---------------------|----------------------------------|---------------------|
|                     | Energy Burden > 5%               | Energy Burden > 10% |
| <b>Benton</b>       | 84%                              | 54%                 |
| <b>Chelan</b>       | 67%                              | 36%                 |
| <b>Clallam</b>      | 78%                              | 43%                 |
| <b>Clark</b>        | 83%                              | 58%                 |
| <b>Cowlitz</b>      | 75%                              | 46%                 |
| <b>Douglas</b>      | 67%                              | 36%                 |
| <b>Franklin</b>     | 84%                              | 54%                 |
| <b>Grant</b>        | 72%                              | 38%                 |
| <b>Grays Harbor</b> | 79%                              | 53%                 |

|                  | Percent of Low-Income Households |                     |
|------------------|----------------------------------|---------------------|
|                  | Energy Burden > 5%               | Energy Burden > 10% |
| <b>Lewis</b>     | 79%                              | 55%                 |
| <b>Mason #3</b>  | 75%                              | 51%                 |
| <b>Okanogan</b>  | 67%                              | 36%                 |
| <b>Pacific</b>   | 79%                              | 53%                 |
| <b>Snohomish</b> | 79%                              | 53%                 |

Table IV-10 displays the percent of low-income households with high energy burdens for the electric municipal and cooperative service territories with more than 15,000 customers. The table shows that a greater percent of households in the Richland and Peninsula service territories have need for energy assistance than in the Seattle City and Inland Power service territories.

**Table IV-10**  
**Percent of Low-Income Households with Energy**  
**Burden Greater than 5% and 10%**  
**Electric Municipals and Cooperatives**

|                                 | Percent of Low-Income Households |                     |
|---------------------------------|----------------------------------|---------------------|
|                                 | Energy Burden > 5%               | Energy Burden > 10% |
| <b>City of Richland</b>         | 84%                              | 54%                 |
| <b>Seattle City Light</b>       | 67%                              | 42%                 |
| <b>Tacoma Power</b>             | 78%                              | 58%                 |
| <b>Inland Power &amp; Light</b> | 70%                              | 43%                 |
| <b>Peninsula Light</b>          | 82%                              | 55%                 |

Table IV-11 shows the percent of households in the investor-owned utilities with high energy use. The table shows that between 57 and 68 percent of customers in the different service territories have high electric baseload use, between 31 and 49 percent have high electric heating use, and between five and 16 percent have high gas heating use.

**Table IV-11**  
**Percent of Low-Income Households**  
**With High Energy Use**  
**Investor-Owned Utilities**

|                            | Percent of Low-Income Households |                           |                      |
|----------------------------|----------------------------------|---------------------------|----------------------|
|                            | High Electric Baseload Use       | High Electric Heating Use | High Gas Heating Use |
| <b>Washington State</b>    | 68%                              | 38%                       | 13%                  |
| <b>Avista</b>              | 61%                              | 31%                       | 10%                  |
| <b>Cascade Natural Gas</b> | 68%                              | 38%                       | 12%                  |



|                              | Percent of Low-Income Households |                           |                      |
|------------------------------|----------------------------------|---------------------------|----------------------|
|                              | High Electric Baseload Use       | High Electric Heating Use | High Gas Heating Use |
| <b>Northwest Natural Gas</b> | 65%                              | 49%                       | 5%                   |
| <b>Pacific Power</b>         | 57%                              | 38%                       | 11%                  |
| <b>Puget Sound Energy</b>    | 69%                              | 34%                       | 16%                  |

Table IV-12 displays the percentage of low-income households with elderly members, disabled members, or young children in the household. These individuals are considered to be vulnerable because they are more susceptible to heat and cold-related illnesses. In the state overall, 67 percent of low-income households have a vulnerable member. However, in the Pacific Power service territory, 78 percent of low-income households have a vulnerable member.

**Table IV-12**  
**Percent of Low-Income Households**  
**With Elderly, Disabled, or Young Children**  
**Investor-Owned Utilities**

|                              | Percent of Low-Income Households with Vulnerable Members |
|------------------------------|--|
| <b>Washington State</b>      | 67%  |
| <b>Avista</b>                | 72%  |
| <b>Cascade Natural Gas</b>   | 72%  |
| <b>Northwest Natural Gas</b> | 72%  |
| <b>Pacific Power</b>         | 78%  |
| <b>Puget Sound Energy</b>    | 66%  |

Table IV-13 displays the percent of low-income households with vulnerable members by PUD service territory. The percent with vulnerable members ranges from 72 percent in Clallam, Mason, and Snohomish service territories to 80 percent in Grays Harbor and Pacific service territories.

**Table IV-13**  
**Percent of Low-Income Households**  
**With Elderly, Disabled, or Young Children**  
**Public Utility Districts**

|                | Percent of Low-Income Households with Vulnerable Members |
|----------------|--|
| <b>Benton</b>  | 74%  |
| <b>Chelan</b>  | 74%  |
| <b>Clallam</b> | 72%  |

|                     | <b>Percent of Low-Income Households with Vulnerable Members</b> |
|---------------------|---|
| <b>Clark</b>        | 74%   |
| <b>Cowlitz</b>      | 79%   |
| <b>Douglas</b>      | 74%   |
| <b>Franklin</b>     | 74%   |
| <b>Grant</b>        | 75%   |
| <b>Grays Harbor</b> | 80%   |
| <b>Lewis</b>        | 74%   |
| <b>Mason #3</b>     | 72%   |
| <b>Okanogan</b>     | 74%   |
| <b>Pacific</b>      | 80%   |
| <b>Snohomish</b>    | 72%   |

Table IV-14 displays the percent of low-income households with vulnerable members in the larger electric municipal and cooperative service territories. While 60 percent of low-income households in Seattle City Light's service territory have vulnerable, over 70 percent in the other service territories have vulnerable members.

**Table IV-14**  
**Percent of Low-Income Households**  
**With Elderly, Disabled, or Young Children**  
**Electric Municipals and Cooperatives**

|                                 | <b>Percent of Low-Income Households with Vulnerable Members</b> |
|---------------------------------|---|
| <b>City of Richland</b>         | 74%   |
| <b>Seattle City Light</b>       | 60%   |
| <b>Tacoma Power</b>             | 73%   |
| <b>Inland Power &amp; Light</b> | 72%   |
| <b>Peninsula Light</b>          | 75%   |

Table IV-15 displays the percent of low-income households that are single parent households in the investor-owned utility service territories. While 18 percent in Avista's service territory are single parent households, 27 percent in Northwest Natural Gas's service territory are single parent families.

**Table IV-15**  
**Percent of Low-Income Households**  
**That are Single Parent Households**  
**Investor-Owned Utilities**

|                              | <b>Percent of Low-Income Households<br/>That are Single Parent Households</b> |
|------------------------------|---|
| <b>Washington State</b>      | 23%   |
| <b>Avista</b>                | 18%   |
| <b>Cascade Natural Gas</b>   | 20%   |
| <b>Northwest Natural Gas</b> | 27%   |
| <b>Pacific Power</b>         | 23%   |
| <b>Puget Sound Energy</b>    | 19%   |

Table IV-16 displays the percent of low-income households that are single parent households by PUD service territory. The percentage ranges from 14 percent in Clallam and Mason PUD service territories to 27 percent in Benton and Franklin service territories.

**Table IV-16**  
**Percent of Low-Income Households**  
**That are Single Parent Households**  
**Public Utility Districts**

|                     | <b>Percent of Low-Income<br/>Households That are Single<br/>Parent Households</b> |
|---------------------|---|
| <b>Benton</b>       | 27%   |
| <b>Chelan</b>       | 21%   |
| <b>Clallam</b>      | 14%   |
| <b>Clark</b>        | 22%   |
| <b>Cowlitz</b>      | 17%   |
| <b>Douglas</b>      | 21%   |
| <b>Franklin</b>     | 27%   |
| <b>Grant</b>        | 18%   |
| <b>Grays Harbor</b> | 20%   |
| <b>Lewis</b>        | 22%   |
| <b>Mason #3</b>     | 14%   |
| <b>Okanogan</b>     | 21%   |
| <b>Pacific</b>      | 20%   |
| <b>Snohomish</b>    | 23%   |

Table IV-17 displays the percent of low-income households that are single parent households in the four largest electric municipal and cooperative service territories. While

27 percent in the Richland service territory are single parent families and 24 percent in the Tacoma Power service territory are single parent families, fewer than 20 percent in the other service territories are single parent families.

**Table IV-17**  
**Percent of Low-Income Households**  
**That are Single Parent Households**  
**Electric Municipals and Cooperatives**

|                                 | <b>Percent of Low-Income Households That are Single Parent Households</b> |
|---------------------------------|---|
| <b>City of Richland</b>         | 27%   |
| <b>Seattle City Light</b>       | 15%   |
| <b>Tacoma Power</b>             | 24%   |
| <b>Inland Power &amp; Light</b> | 18%   |
| <b>Peninsula Light</b>          | 14%   |

Table IV-18 displays the language spoken at home by low-income households. In Washington overall, 24 percent of households speak a language other than English in the home. About half of these are Spanish speaking and the other half are other foreign languages. In Pacific Power's service territory 42 percent speak a language other than English at home, and almost all of these households speak Spanish. However, in Avista's service territory, only 12 percent speak a language other than English at home.

**Table IV-18**  
**Language Spoken at Home**  
**By Low-Income Households**  
**Investor-Owned Utilities**

|                              | <b>Percent of Low-Income Households</b> |                |  |
|------------------------------|---|----------------|--|
|                              | <b>Non-English</b>                      | <b>Spanish</b> | <b>Foreign Language Other than Spanish</b> |
| <b>Washington State</b>      | 24%                                     | 13%            | 11%  |
| <b>Avista</b>                | 12%                                     | 8%             | 4%   |
| <b>Cascade Natural Gas</b>   | 23%                                     | 17%            | 6%   |
| <b>Northwest Natural Gas</b> | 22%                                     | 9%             | 13%  |
| <b>Pacific Power</b>         | 42%                                     | 40%            | 2%   |
| <b>Puget Sound Energy</b>    | 24%                                     | 8%             | 16%  |

Table IV-19 displays the percent of low-income households who speak a language other than English at home by PUD service territory. In Clallam and Mason PUD service territories only seven percent of the households speak a language other than English at home, and most of these speak Spanish. However, in Benton and Franklin PUD service

territories, 34 percent speak a language other than English at home. Most of these households speak Spanish.

**Table IV-19**  
**Language Spoken at Home**  
**By Low-Income Households**  
**Public Utility Districts**

|                     | Percent of Low-Income Households |         |                                     |
|---------------------|----------------------------------|---------|-------------------------------------|
|                     | Non-English                      | Spanish | Foreign Language Other than Spanish |
| <b>Benton</b>       | 34%                              | 29%     | 5%                                  |
| <b>Chelan</b>       | 23%                              | 21%     | 2%                                  |
| <b>Clallam</b>      | 7%                               | 5%      | 2%                                  |
| <b>Clark</b>        | 21%                              | 7%      | 14%                                 |
| <b>Cowlitz</b>      | 10%                              | 8%      | 2%                                  |
| <b>Douglas</b>      | 23%                              | 21%     | 2%                                  |
| <b>Franklin</b>     | 34%                              | 29%     | 5%                                  |
| <b>Grant</b>        | 21%                              | 19%     | 2%                                  |
| <b>Grays Harbor</b> | 9%                               | 7%      | 2%                                  |
| <b>Lewis</b>        | 15%                              | 8%      | 7%                                  |
| <b>Mason #3</b>     | 7%                               | 5%      | 2%                                  |
| <b>Okanogan</b>     | 23%                              | 21%     | 2%                                  |
| <b>Pacific</b>      | 9%                               | 7%      | 2%                                  |
| <b>Snohomish</b>    | 23%                              | 8%      | 15%                                 |

Table IV-20 displays the percent of low-income households with energy burdens greater than five percent and ten percent in the four largest electric municipals and cooperative service territories. While only four percent of the households in Peninsula Light's service territory speak a language other than English, and all of these households speak something other than Spanish, 34 percent of households in Richland's service territory speak a language other than English, and most of these households speak Spanish.

**Table IV-20**  
**Percent of Low-Income Households with Energy**  
**Burden Greater than 5% and 10%**  
**Electric Municipals and Cooperatives**

|                           | Percent of Low-Income Households |         |                                     |
|---------------------------|----------------------------------|---------|-------------------------------------|
|                           | Non-English                      | Spanish | Foreign Language Other than Spanish |
| <b>City of Richland</b>   | 34%                              | 29%     | 5%                                  |
| <b>Seattle City Light</b> | 30%                              | 9%      | 21%                                 |

---

|                                 | Percent of Low-Income Households |         |  |
|---------------------------------|----------------------------------|---------|--|
|                                 | Non-English                      | Spanish | Foreign Language<br>Other than Spanish |
| <b>Tacoma Power</b>             | 22%                              | 10%     | 12%                                    |
| <b>Inland Power &amp; Light</b> | 12%                              | 8%      | 4%                                     |
| <b>Peninsula Light</b>          | 4%                               | 0%      | 4%                                     |

## V. Low-Income Energy Programs

Many states around the country have low-income energy programs that are provided by individual utilities to supplement the assistance provided by LIHEAP. Washington does not have a statewide Universal Service Program or a comprehensive package of utility-funded programs. Because there are so many electric utilities in Washington, it is difficult to find one source of information that documents all of the low-income program offerings across the state and analyzes where there is unmet need for assistance. In this section of the report we summarize information about low-income energy assistance programs that are offered by the utilities across the state.

Table V-1 provides information on the low-income payment assistance programs that are offered by the electric and gas investor-owned utilities. All of the utilities except Northwest Natural Gas offer some form of bill payment assistance for low-income customers. Avista, Cascade Natural Gas, and Puget Sound Energy offer a low-income annual credit, and Pacific Power offers a low-income discount. The average total funding through investor-owned utilities for bill payment assistance is about \$37 per low-income customer. However, the average for low-income customers in investor-owned utility service areas is \$53.56.

**Table V-1**  
**Bill Payment Assistance Programs**  
**Investor-Owned Utilities**

|  | Low-Income Annual Credit | Low-Income Discount | Annual Funding |
|--|--------------------------|---------------------|----------------|
| <b>Avista</b>  | Yes                      | No                  | \$3,200,000    |
| <b>Cascade Natural Gas</b>   | Yes                      | No                  | \$900,000      |
| <b>Northwest Natural Gas</b>   | No                       | No                  | \$0            |
| <b>Pacific Power</b>   | No                       | Yes                 | \$300,000      |
| <b>Puget Sound Energy</b>  | Yes                      | No                  | \$8,500,000    |
| <b>TOTAL</b>   |                          |                     | \$12,900,000   |
| <b>\$ Per WA Low-Income HH</b>   |                          |                     | \$36.51        |
| <b>\$ Per WA Low-Income HH in Investor-Owned Utility Service Areas</b> |                          |                     | \$53.56        |

Table V-2 provides additional information about the bill payment assistance programs offered by the investor-owned utilities.

**Table V-2**  
**Bill Payment Assistance Program Statistics**  
**Investor-Owned Utilities**

|                            | <b>Program</b> | <b>Year Initiated</b> | <b># Served in 2006</b> | <b>2006 Funding</b> | <b>Eligibility</b> |
|----------------------------|----------------|-----------------------|-------------------------|---------------------|--------------------|
| <b>Avista</b>              | LIRAP          | 2001                  | 7,000                   | \$3.2 million       | 125%               |
| <b>Cascade Natural Gas</b> |                | 2006                  | Unknown                 | \$900,000           | 150%               |
| <b>Pacific Power</b>       | LIBA           | 2001                  | 2,618                   | \$300,000           | 125%               |
| <b>Puget Sound Energy</b>  | HELP           | 2001                  | 18,000                  | \$8.5 million       | 150%               |

Table V-3 compares the bill payment assistance offered by the investor-owned utilities to other states around the country. The table shows that NJ provides the greatest amount of funding for low-income bill payment assistance, as it averages \$181 per low-income household. Washington ranks twelfth, tied with Maine and Rhode Island. In one sense the assistance provided by Washington is overstated, as they only include customers with income up to 125 percent of poverty as low-income, compared to many states that include customers with income up to 150 percent of poverty, and NJ that includes customers with income up to 175 percent of poverty.

In another sense, the assistance provided by Washington is understated, as the investor-owned electric utilities only serve about 68 percent of low-income residential customers in the state. If spending is divided among these customers, WA's spending per household is \$53.56 and ranks ninth. Therefore, Washington's coverage of low-income customers in the investor-owned utility areas is fairly good. However, customers served by electric utilities that are not investor owned and that have the higher electric prices may need additional assistance.

**Table V-3**  
**Comparison of Investor-Owned Utility**  
**Bill Payment Assistance Program Funding in Washington**  
**To Other States**

| <b>Rank</b> | <b>State</b> | <b>Funds per Low-Income Household</b> |
|-------------|--------------|---------------------------------------|
| <b>1</b>    | NJ           | \$181                                 |
| <b>2</b>    | PA           | \$155                                 |
| <b>3</b>    | OH           | \$154                                 |
| <b>4</b>    | CA           | \$141                                 |
| <b>5</b>    | NH           | \$102                                 |
| <b>6</b>    | DC           | \$69                                  |
| <b>7</b>    | MI           | \$57                                  |
| <b>8</b>    | NV           | \$56                                  |
| <b>9</b>    | IL           | \$53                                  |
| <b>10</b>   | MD           | \$50                                  |



| Rank | State | Funds per<br>Low-Income Household |
|------|-------|-----------------------------------|
| 11   | MA    | \$48                              |
| 12   | ME    | \$37                              |
| 12   | RI    | \$37                              |
| 12   | WA    | \$37                              |

Table V-4 displays the bill payment assistance programs offered by the PUDs. The PUDs are much more likely to offer discounts to low-income households with senior and disabled members than to general low-income households. This leaves a gap for low-income bill payment assistance. However, the two largest PUDs, Clark Public Utilities and Snohomish County PUD both have low-income discounts.

**Table V-4**  
**Bill Payment Assistance Programs**  
**Public Utility Districts**

| PUD                    | Customers | Discounts  |        |          |
|------------------------|-----------|------------|--------|----------|
|                        |           | Low-Income | Senior | Disabled |
| Benton County PUD      | 45,000    | No         | Yes    | Yes      |
| Chelan County PUD #1   | 41,000    | No         | Yes    | Yes      |
| Clallam County PUD     | 28,444    | No         | Yes    | Yes      |
| Clark Public Utilities | 173,000   | Yes        | Yes    | No       |
| Cowlitz PUD            | 47,400    | No         | Yes    | No       |
| Douglas County PUD     | 16,931    | No         | No     | No       |
| Ferry County PUD       | 3,000     | No         | Yes    | No       |
| Franklin County PUD    | 20,000    | No         | Yes    | Yes      |
| Grant PUD              | 41,722    | No         | No     | No       |
| Grays Harbor PUD #1    | 41,517    | No         | Yes    | Yes      |
| Kittitas County PUD    | 3,690     | No         | No     | No       |
| Klickitat PUD          | 11,250    | Yes        | Yes    | No       |
| Lewis County PUD #1    | 30,000    | No         | No     | No       |
| Mason County PUD #1    | 5,249     | No         | No     | No       |
| Mason County PUD #3    | 31,914    | No         | Yes    | Yes      |
| Okanogan PUD           | 19,382    | No         | No     | No       |
| Pacific PUD #2         | 16,487    | No         | Yes    | Yes      |
| Pend Orielle PUD       | 8,500     | No         | No     | No       |
| Skamania County PUD    | 5,548     | No         | Yes    | Yes      |
| Snohomish County PUD   | 300,176   | Yes        | Yes    | No       |

Table V-5 displays the bill payment assistance programs that are offered by the largest electric municipals and cooperatives. The table shows that Seattle City Light offers a general low-income discount, Richland, Tacoma, and Peninsula only offer senior and disabled low-income customer discounts, and Inland does not offer any discounts.

**Table V-5  
Bill Payment Assistance Programs  
Electric Municipals and Cooperatives**

|                                 | Customers | Discounts  |        |          |
|---------------------------------|-----------|------------|--------|----------|
|                                 |           | Low-Income | Senior | Disabled |
| <b>City of Richland</b>         | 21,020    | No         | Yes    | Yes      |
| <b>Seattle City Light</b>       | 375,869   | Yes        | Yes    | Yes      |
| <b>Tacoma Public Utilities</b>  | 141,587   | No         | Yes    | Yes      |
| <b>Inland Power &amp; Light</b> | 35,000    | No         | No     | No       |
| <b>Peninsula Light</b>          | 29,147    | No         | Yes    | Yes      |

Table V-6 shows that 74 percent of low-income customers are in service territories where low-income bill payment assistance programs are offered to electric customers and 76 percent are in territories where low-income bill payment assistance programs are offered to gas customers.

**Table V-6  
Percent of Low-Income Customers  
In Service Area with Bill Assistance Program**

|                 | Percent of Low-Income Customers in Service Area With Bill Assistance Programs |
|-----------------|---|
| <b>Electric</b> | 74%   |
| <b>Gas</b>      | 76%   |

Table V-7 compares energy efficiency program funding in Washington to that in other states around the country. Washington ranks sixth on the list, with programs spending about \$21 per low-income household, compared to \$105 in Wisconsin. Only the utility spending on Matchmaker is included in this amount, not the state annual match of \$4.5 million, as other states also have state funding that is not included in this table.

**Table V-7  
Comparison of Investor-Owned Utility  
Energy Efficiency Program Funding in Washington  
To Other States**

| Rank     | State     | Funds per Low-Income Household |
|----------|-----------|--------------------------------|
| <b>1</b> | Wisconsin | \$105                          |

| <b>Rank</b> | <b>State</b>  | <b>Funds per<br/>Low-Income Household</b> |
|-------------|---------------|---|
| <b>2</b>    | Massachusetts | \$32                                      |
| <b>3</b>    | California    | \$25                                      |
| <b>4</b>    | Pennsylvania  | \$25                                      |
| <b>5</b>    | New Jersey    | \$24                                      |
| <b>6</b>    | Oregon        | \$21                                      |
| <b>6</b>    | Washington    | \$21                                      |
| <b>8</b>    | New York      | \$11                                      |
| <b>9</b>    | Michigan      | \$10                                      |
| <b>10</b>   | Ohio          | \$9                                       |

## VI. Energy Prices

This section examines how electric and gas prices vary across Washington. The analysis shows that there are large differences between the different utilities, and these differences can affect whether or not the low-income electric bill is affordable.

Table VI-1 shows that there is a large range in the electric prices across the state. While the lowest price PUDs, Chelan and Douglas, charge less than three cents per kWh, the most expensive, Franklin PUD, charges over nine cents per kWh. There are also differences in the monthly base charges imposed by the utilities.

**Table VI-1**  
**Electric Prices by Utility**

| Utility              | Type        | Price per kWh |
|----------------------|-------------|---------------|
| Avista               | IOU         | 4.91          |
| Pacific Power        | IOU         | 4.57          |
| Puget Sound Energy   | IOU         | 7.43          |
| Benton               | PUD         | 7.46          |
| Chelan               | PUD         | 2.97          |
| Clallam              | PUD         | 6.90          |
| Clark                | PUD         | 7.86          |
| Cowlitz              | PUD         | 5.14          |
| Douglas              | PUD         | 2.29          |
| Franklin             | PUD         | 9.10          |
| Grant                | PUD         | 4.21          |
| Grays Harbor         | PUD         | 7.66          |
| Lewis                | PUD         | 5.51          |
| Mason #3             | PUD         | 6.50          |
| Okanogan             | PUD         | 5.13          |
| Pacific              | PUD         | 6.91          |
| Snohomish            | PUD         | 7.80          |
| City of Richland     | Municipal   | 5.70          |
| Seattle City Light   | Municipal   | 5.22          |
| Tacoma Power         | Municipal   | 6.59          |
| Inland Power & Light | Cooperative | 5.21          |
| Peninsula Light      | Cooperative | 5.97          |

Table VI-2 analyses the impact of the difference in price for households that use 400 kWh per month, 800 kWh per month, and 1,200 kWh per month. The lowest price electricity is quite affordable, as even the high use customer will be charged less than \$30 per month. However, the highest price utility will cost a high-use customer almost \$110 per month.

**Table VI-2  
Electric Price Variability in Washington**

|                      |       | <b>400 kWh</b> | <b>800 kWh</b> | <b>1200 kWh</b> |
|----------------------|-------|----------------|----------------|-----------------|
| <b>Lowest Price</b>  | 2.29¢ | \$9.16         | \$18.32        | \$27.48         |
| <b>Highest Price</b> | 9.10¢ | \$36.40        | \$72.80        | \$109.20        |
| <b>Average Price</b> | 5.96¢ | \$23.84        | \$47.68        | \$71.52         |

Table VI-3 shows that gas prices are relatively constant across the state, ranging from \$1.18 to \$1.26 per therm.

**Table VI-3  
Gas Prices in Washington**

|                            | <b>Price per Therm</b> |
|----------------------------|------------------------|
| <b>Avista</b>              | \$1.19                 |
| <b>Cascade Natural Gas</b> | \$1.18                 |
| <b>Northwest Natural</b>   | \$1.26                 |
| <b>Puget Sound Energy</b>  | \$1.25                 |

## VII. Summary of Findings and Recommendations

This section summarizes the data that was presented in this report and makes recommendations based on this analysis and the previous studies that were conducted.

Table VII-1 summarizes the information that was provided about the utility service territories in the last three sections of the report for the state of Washington, Chelan County PUD, and Clark County PUD.

The table shows that there are great differences between the characteristics of some of the different service territories that have implications for the types of low-income energy assistance programs that are needed. Some of the key differences between these two areas are:

- Chelan county has a much larger percent of the population that would be income-eligible for the program, under current LIHEAP standards in Washington.
- However, a greater percentage of Clark’s low-income households show need for assistance, as shown by the percent of these households with an energy burden greater than five percent.
- Households in the Chelan PUD service territory have higher electric use, and greater need for energy efficiency programs.
- Households in the Chelan PUD service territory are more likely to speak Spanish at home. A full 21 percent speak Spanish at home, indicating that service delivery should include Spanish-speaking providers.
- Households in Clark PUD are more likely to speak other foreign languages at home. These households may be more difficult to serve.
- Clark PUD does offer a general low-income bill assistance program, but Chelan PUD does not.
- Chelan PUD electric rates are less than three cents per kWh, as compared to nearly eight cents for Clark. For this reason, these customers may not need a bill payment assistance program. These customers have rates that are essentially discounted about sixty percent, the equivalent of a generous bill discount program.

**Table VII-1  
Data Summary**

|                   | <125% | Electric Heat | Burden >5% | High Baseload Use | High Electric Heat Use |
|-------------------|-------|---------------|------------|-------------------|------------------------|
| <b>WA State</b>   | 14%   | 72%           | 71%        | 68%               | 38%                    |
| <b>Chelan PUD</b> | 21%   | 78%           | 67%        | 100%              | 88%                    |
| <b>Clark PUD</b>  | 12%   | 73%           | 83%        | 62%               | 21%                    |

|                   | Vulnerable | Single Family | Non-English | Spanish | Low-Income Program | Electric Price |
|-------------------|------------|---------------|-------------|---------|--------------------|----------------|
| <b>WA State</b>   | 67%        | 23%           | 24%         | 13%     | Yes                | 6.50¢          |
| <b>Chelan PUD</b> | 74%        | 21%           | 23%         | 21%     | No                 | 2.97¢          |
| <b>Clark PUD</b>  | 74%        | 22%           | 21%         | 7%      | Yes                | 7.86¢          |

Washington has a diverse electric supply, with 55 different investor-owned utilities, public utility districts, municipal utilities, and cooperatives supplying energy to households across the state. Some of the service territories have quite different demographics, and the programs and prices offered by the different utilities further complicates the assessment of energy need. At the same time, there is no statewide affordability program to ensure that all low-income household energy needs are met, and previous research has shown that there is great unmet need for energy assistance. As such, we make the following recommendations for the types of programs that might best meet the need of low-income households in the state.

1. A statewide bill payment assistance program that based payments on net energy burden (after other program assistance was accounted for) would provide assistance to those households who have the greatest need based on the percent of income the household spends on energy, taking into account usage, prices, and other assistance programs. Our national research has shown that programs that provide customers with equal monthly payments are most likely to achieve the goals of increased affordability and improved payment patterns.
2. If it is not possible to achieve a statewide bill payment assistance program, the next best option may be to work with individual utilities that have the greatest need, the higher prices, and limited or no program availability. This strategy could fill in the greatest gaps in assistance.
3. Washington currently supplements the WAP/LIHEAP energy efficiency funding with the Energy Matchmaker program. Many of the utilities work with this program to provide additional energy efficiency assistance to low-income households. WA could improve statewide coverage of energy efficiency by working with utilities that do not currently match to participate in this program. There may also be room for improved targeting by coordinating the bill payment assistance programs and the energy efficiency programs.
4. Because of the variability in electric pricing across the state, households with income below 125 percent of poverty who have the lowest electric prices and use electric heat may have less need for assistance than households served by higher priced utilities with income between 125 and 150 percent of poverty. If Washington targets households with high energy burden for energy assistance, they can increase the state eligibility for LIHEAP to 150 percent of poverty and still serve the highest need households.

Energy prices are reaching historic highs around the county and low-income households are having increased difficulty paying their energy bills. Washington has an opportunity to address

this issue in a systematic way by using practices that have proven effective in other jurisdictions and coordinating federal government benefits, state tax dollars, and ratepayer funds.



### Exhibit K-3 Quest Penalty Funds

In response to Titus Data Request #1 to the Energy Project:

2. Agency percentage allocations for LIRAP are most accurately obtained from the company, rather than building the data back up from individual agency budgets. With regard to LIHEAP percentages, the percentage of the state's LIHEAP allocation received by each agency does not change significantly from year to year. For 2006 the allocations were as follows:

| Agency                                | LIHEAP       | % of<br>LIHEAP<br>Total | Qwest Funds | % of<br>Qwest<br>Total | Agency Total |
|---------------------------------------|--------------|-------------------------|-------------|------------------------|--------------|
| Community Action Partnership (ID)     | \$160,008    | 0.48%                   | \$31,744    | 0.49%                  | \$191,752    |
| Community Action Center (Whitman Co.) | \$546,642    | 1.65%                   | \$121,984   | 1.89%                  | \$668,626    |
| North Columbia Comm. Action Council   | \$825,369    | 2.49%                   | \$162,965   | 2.52%                  | \$988,334    |
| Rural Resources Community Action      | \$642,927    | 1.94%                   | \$125,631   | 1.94%                  | \$768,558    |
| Spokane Neighborhood Action Programs  | \$3,675,758  | 11.09%                  | \$722,319   | 11.18%                 | \$4,398,077  |
| Washington Gorge Action Programs      | \$233,997    | 0.71%                   | \$45,285    | 0.70%                  | \$279,282    |
| Avista agency total                   | \$6,084,701  | 18.36%                  | \$1,209,928 | 18.73%                 | \$7,294,629  |
| State Total                           | \$33,147,663 |                         | \$6,460,001 |                        |              |

3. In addition to the previous response CTED provided the following information regarding the allocation and application of the Qwest penalty funds. Qwest funds used for bill assistance purposes by agencies serving Avista's customers are detailed in the table responding to question #2. Qwest funds used for energy efficiency were allocated as follows below:

| Agency                                | Amount    | % Used for<br>Avista* | % of Total<br>Used for Gas |
|---------------------------------------|-----------|-----------------------|----------------------------|
| Community Action Center (Whitman)     | \$20,362  | 75-80%                | 19-24%                     |
| Community Action Partnership (Asotin) | \$5,504   | 100%                  | 50%                        |
| Gorge Action                          | \$8,656   | NA                    | NA                         |
| North Columbia Community Action       | \$28,587  | NA                    | 25%                        |
| Rural Resources                       | \$23,004  | 50%                   | 0%                         |
| Spokane Neighborhood Action Prog.     | \$125,485 | 85%                   | 60%                        |

\*Estimated



**Exhibit K-4 Schedule 191 LI DSM Tariff Calculations**

| RevClsDesc          | Usage      |            |            |            |            |            |            |            |            |            |            |            | 12 Month Total |
|---------------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|----------------|
|                     | 200501     | 200502     | 200503     | 200504     | 200505     | 200506     | 200507     | 200508     | 200509     | 200510     | 200511     | 200512     |                |
|                     | 18.23%     | 17.26%     | 12.46%     | 9.22%      | 5.66%      | 3.38%      | 2.25%      | 1.82%      | 2.08%      | 3.82%      | 8.12%      | 15.70%     |                |
| <b>LIHEAP/LIRA</b>  | 127        | 120        | 87         | 64         | 39         | 24         | 16         | 13         | 15         | 27         | 56         | 109        | <b>696</b>     |
|                     | \$ 0.01119 | \$ 0.00943 | \$ 0.00790 | \$ 0.00790 | \$ 0.00790 | \$ 0.00790 | \$ 0.00790 | \$ 0.00790 | \$ 0.00790 | \$ 0.00790 | \$ 0.00790 | \$ 0.00790 |                |
|                     | \$ 1.42    | \$ 1.13    | \$ 0.69    | \$ 0.51    | \$ 0.31    | \$ 0.19    | \$ 0.12    | \$ 0.10    | \$ 0.11    | \$ 0.21    | \$ 0.45    | \$ 0.86    | \$ 6           |
| <b>Limited Inco</b> | 127        | 120        | 87         | 64         | 39         | 24         | 16         | 13         | 15         | 27         | 56         | 109        | <b>696</b>     |
|                     | \$ 0.01119 | \$ 0.00943 | \$ 0.00790 | \$ 0.00790 | \$ 0.00790 | \$ 0.00790 | \$ 0.00790 | \$ 0.00790 | \$ 0.00790 | \$ 0.00790 | \$ 0.00790 | \$ 0.00790 |                |
|                     | \$ 1.42    | \$ 1.13    | \$ 0.69    | \$ 0.51    | \$ 0.31    | \$ 0.19    | \$ 0.12    | \$ 0.10    | \$ 0.11    | \$ 0.21    | \$ 0.45    | \$ 0.86    | \$ 6           |
| <b>Schedule 10</b>  | 151        | 143        | 103        | 76         | 47         | 28         | 19         | 15         | 17         | 32         | 67         | 130        | <b>828</b>     |
|                     | \$ 0.01119 | \$ 0.00943 | \$ 0.00790 | \$ 0.00790 | \$ 0.00790 | \$ 0.00790 | \$ 0.00790 | \$ 0.00790 | \$ 0.00790 | \$ 0.00790 | \$ 0.00790 | \$ 0.00790 |                |
|                     | \$ 1.69    | \$ 1.35    | \$ 0.82    | \$ 0.60    | \$ 0.37    | \$ 0.22    | \$ 0.15    | \$ 0.12    | \$ 0.14    | \$ 0.25    | \$ 0.53    | \$ 1.03    | \$ 7           |
| <b>LIHEAP/LIR</b>   | \$ 1.42    | \$ 1.13    | \$ 0.69    | \$ 0.51    | \$ 0.31    | \$ 0.19    | \$ 0.12    | \$ 0.10    | \$ 0.11    | \$ 0.21    | \$ 0.45    | \$ 0.86    | \$ 6.10        |
| <b>Limited Incc</b> | \$ 1.42    | \$ 1.13    | \$ 0.69    | \$ 0.51    | \$ 0.31    | \$ 0.19    | \$ 0.12    | \$ 0.10    | \$ 0.11    | \$ 0.21    | \$ 0.45    | \$ 0.86    | \$ 6.10        |
| <b>Schedule 10</b>  | \$ 1.69    | \$ 1.35    | \$ 0.82    | \$ 0.60    | \$ 0.37    | \$ 0.22    | \$ 0.15    | \$ 0.12    | \$ 0.14    | \$ 0.25    | \$ 0.53    | \$ 1.03    | \$ 7.26        |

**Exhibit K-4 Schedule 191 LI DSM Tariff Calculations**

| RevClsDesc            | Usage      |            |            |            |            |            |            |            |            |            |            |            | 12 Month Total |
|-----------------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|----------------|
|                       | 200601     | 200602     | 200603     | 200604     | 200605     | 200606     | 200607     | 200608     | 200609     | 200610     | 200611     | 200612     |                |
|                       | 18.23%     | 17.26%     | 12.46%     | 9.22%      | 5.66%      | 3.38%      | 2.25%      | 1.82%      | 2.08%      | 3.82%      | 8.12%      | 15.70%     |                |
| <b>LIHEAP/LIRAP</b>   | 127        | 120        | 87         | 64         | 39         | 24         | 16         | 13         | 15         | 27         | 56         | 109        | <b>696</b>     |
|                       | \$ 0.00412 | \$ 0.00412 | \$ 0.00412 | \$ 0.00412 | \$ 0.00412 | \$ 0.00412 | \$ 0.00412 | \$ 0.00412 | \$ 0.00412 | \$ 0.00412 | \$ 0.01795 | \$ 0.01795 |                |
|                       | \$ 0.52    | \$ 0.49    | \$ 0.36    | \$ 0.26    | \$ 0.16    | \$ 0.10    | \$ 0.06    | \$ 0.05    | \$ 0.06    | \$ 0.11    | \$ 1.01    | \$ 1.96    | \$ 5           |
| <b>Limited Income</b> | 127        | 120        | 87         | 64         | 39         | 24         | 16         | 13         | 15         | 27         | 56         | 109        | <b>696</b>     |
|                       | \$ 0.00412 | \$ 0.00412 | \$ 0.00412 | \$ 0.00412 | \$ 0.00412 | \$ 0.00412 | \$ 0.00412 | \$ 0.00412 | \$ 0.00412 | \$ 0.00412 | \$ 0.01795 | \$ 0.01795 |                |
|                       | \$ 0.52    | \$ 0.49    | \$ 0.36    | \$ 0.26    | \$ 0.16    | \$ 0.10    | \$ 0.06    | \$ 0.05    | \$ 0.06    | \$ 0.11    | \$ 1.01    | \$ 1.96    | \$ 5           |
| <b>Schedule 101</b>   | 151        | 143        | 103        | 76         | 47         | 28         | 19         | 15         | 17         | 32         | 67         | 130        | <b>828</b>     |
|                       | \$ 0.00412 | \$ 0.00412 | \$ 0.00412 | \$ 0.00412 | \$ 0.00412 | \$ 0.00412 | \$ 0.00412 | \$ 0.00412 | \$ 0.00412 | \$ 0.00412 | \$ 0.01795 | \$ 0.01795 |                |
|                       | \$ 0.62    | \$ 0.59    | \$ 0.42    | \$ 0.31    | \$ 0.19    | \$ 0.12    | \$ 0.08    | \$ 0.06    | \$ 0.07    | \$ 0.13    | \$ 1.21    | \$ 2.33    | \$ 6           |
| <b>LIHEAP/LIRAP</b>   | \$ 0.52    | \$ 0.49    | \$ 0.36    | \$ 0.26    | \$ 0.16    | \$ 0.10    | \$ 0.06    | \$ 0.05    | \$ 0.06    | \$ 0.11    | \$ 1.01    | \$ 1.96    | \$ 5.16        |
| <b>Limited Income</b> | \$ 0.52    | \$ 0.49    | \$ 0.36    | \$ 0.26    | \$ 0.16    | \$ 0.10    | \$ 0.06    | \$ 0.05    | \$ 0.06    | \$ 0.11    | \$ 1.01    | \$ 1.96    | \$ 5.16        |
| <b>Schedule 101</b>   | \$ 0.62    | \$ 0.59    | \$ 0.42    | \$ 0.31    | \$ 0.19    | \$ 0.12    | \$ 0.08    | \$ 0.06    | \$ 0.07    | \$ 0.13    | \$ 1.21    | \$ 2.33    | \$ 6.14        |

**Exhibit K-4 Schedule 191 LI DSM Tariff Calculations**

| RevClsDesc           | Usage   |         |         |         |         |         |         |         |         |         |         |         | 12 Month Total |
|----------------------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|----------------|
|                      | 200701  | 200702  | 200703  | 200704  | 200705  | 200706  | 200707  | 200708  | 200709  | 200710  | 200711  | 200712  |                |
|                      | 18.23%  | 17.26%  | 12.46%  | 9.22%   | 5.66%   | 3.38%   | 2.25%   | 1.82%   | 2.08%   | 3.82%   | 8.12%   | 15.70%  |                |
| <b>LIHEAP/LIRA</b>   | 127     | 120     | 87      | 64      | 39      | 24      | 16      | 13      | 15      | 27      | 56      | 109     | <b>696</b>     |
|                      | 0.01795 | 0.01795 | 0.01795 | 0.01795 | 0.01795 | 0.01795 | 0.01795 | 0.01795 | 0.01795 | 0.01795 | 0.01795 | 0.01795 | 0.01795        |
|                      | \$ 2.28 | \$ 2.16 | \$ 1.56 | \$ 1.15 | \$ 0.71 | \$ 0.42 | \$ 0.28 | \$ 0.23 | \$ 0.26 | \$ 0.48 | \$ 1.01 | \$ 1.96 |                |
| <b>Limited Incon</b> | 127     | 120     | 87      | 64      | 39      | 24      | 16      | 13      | 15      | 27      | 56      | 109     | 696            |
|                      | 0.01795 | 0.01795 | 0.01795 | 0.01795 | 0.01795 | 0.01795 | 0.01795 | 0.01795 | 0.01795 | 0.01795 | 0.01795 | 0.01795 | 0.01795        |
|                      | \$ 2.28 | \$ 2.16 | \$ 1.56 | \$ 1.15 | \$ 0.71 | \$ 0.42 | \$ 0.28 | \$ 0.23 | \$ 0.26 | \$ 0.48 | \$ 1.01 | \$ 1.96 |                |
| <b>Schedule 101</b>  | 151     | 143     | 103     | 76      | 47      | 28      | 19      | 15      | 17      | 32      | 67      | 130     | <b>828</b>     |
|                      | 0.01795 | 0.01795 | 0.01795 | 0.01795 | 0.01795 | 0.01795 | 0.01795 | 0.01795 | 0.01795 | 0.01795 | 0.01795 | 0.01795 | 0.01795        |
|                      | \$ 2.71 | \$ 2.57 | \$ 1.85 | \$ 1.37 | \$ 0.84 | \$ 0.50 | \$ 0.33 | \$ 0.27 | \$ 0.31 | \$ 0.57 | \$ 1.21 | \$ 2.33 |                |
| <b>LIHEAP/LIRA</b>   | \$ 2.28 | \$ 2.16 | \$ 1.56 | \$ 1.15 | \$ 0.71 | \$ 0.42 | \$ 0.28 | \$ 0.23 | \$ 0.26 | \$ 0.48 | \$ 1.01 | \$ 1.96 | \$ 12.49       |
| <b>Limited Incon</b> | \$ 2.28 | \$ 2.16 | \$ 1.56 | \$ 1.15 | \$ 0.71 | \$ 0.42 | \$ 0.28 | \$ 0.23 | \$ 0.26 | \$ 0.48 | \$ 1.01 | \$ 1.96 | \$ 12.49       |
| <b>Schedule 101</b>  | \$ 2.71 | \$ 2.57 | \$ 1.85 | \$ 1.37 | \$ 0.84 | \$ 0.50 | \$ 0.33 | \$ 0.27 | \$ 0.31 | \$ 0.57 | \$ 1.21 | \$ 2.33 | \$ 14.86       |

**Exhibit K-4 Schedule 191 LI DSM Tariff Calculations**

| RevClsDesc               | Usage   |         |         |         |         |         |         |         |         |         |         |         | 12 Month Total |
|--------------------------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|----------------|
|                          | 200801  | 200802  | 200803  | 200804  | 200805  | 200806  | 200807  | 200808  | 200809  | 200810  | 200811  | 200812  |                |
|                          | 18.23%  | 17.26%  | 12.46%  | 9.22%   | 5.66%   | 3.38%   | 2.25%   | 1.82%   | 2.08%   | 3.82%   | 8.12%   | 15.70%  |                |
| <b>LIHEAP/LIRAP</b>      | 127     | 120     | 87      | 64      | 39      | 24      | 16      | 13      | 15      | 27      | 56      | 109     | 696            |
|                          | 0.01795 | 0.01795 | 0.01795 | 0.01795 | 0.01795 | 0.01795 | 0.01795 | 0.01795 | 0.01795 | 0.01795 | 0.01795 | 0.01795 | 0.01795        |
|                          | \$ 2.28 | \$ 2.16 | \$ 1.56 | \$ 1.15 | \$ 0.71 | \$ 0.42 | \$ 0.28 | \$ 0.23 | \$ 0.26 | \$ 0.48 | \$ 1.01 | \$ 1.96 |                |
| <b>Limited Income DS</b> | 127     | 120     | 87      | 64      | 39      | 24      | 16      | 13      | 15      | 27      | 56      | 109     | 696            |
|                          | 0.01795 | 0.01795 | 0.01795 | 0.01795 | 0.01795 | 0.01795 | 0.01795 | 0.01795 | 0.01795 | 0.01795 | 0.01795 | 0.01795 | 0.01795        |
|                          | \$ 2.28 | \$ 2.16 | \$ 1.56 | \$ 1.15 | \$ 0.71 | \$ 0.42 | \$ 0.28 | \$ 0.23 | \$ 0.26 | \$ 0.48 | \$ 1.01 | \$ 1.96 |                |
| <b>Schedule 101</b>      | 151     | 143     | 103     | 76      | 47      | 28      | 19      | 15      | 17      | 32      | 67      | 130     | 828            |
|                          | 0.01795 | 0.01795 | 0.01795 | 0.01795 | 0.01795 | 0.01795 | 0.01795 | 0.01795 | 0.01795 | 0.01795 | 0.01795 | 0.01795 | 0.01795        |
|                          | \$ 2.71 | \$ 2.57 | \$ 1.85 | \$ 1.37 | \$ 0.84 | \$ 0.50 | \$ 0.33 | \$ 0.27 | \$ 0.31 | \$ 0.57 | \$ 1.21 | \$ 2.33 |                |
| <b>LIHEAP/LIRAP</b>      | \$ 2.28 | \$ 2.16 | \$ 1.56 | \$ 1.15 | \$ 0.71 | \$ 0.42 | \$ 0.28 | \$ 0.23 | \$ 0.26 | \$ 0.48 | \$ 1.01 | \$ 1.96 | \$ 12.49       |
| <b>Limited Income DS</b> | \$ 2.28 | \$ 2.16 | \$ 1.56 | \$ 1.15 | \$ 0.71 | \$ 0.42 | \$ 0.28 | \$ 0.23 | \$ 0.26 | \$ 0.48 | \$ 1.01 | \$ 1.96 | \$ 12.49       |
| <b>Schedule 101</b>      | \$ 2.71 | \$ 2.57 | \$ 1.85 | \$ 1.37 | \$ 0.84 | \$ 0.50 | \$ 0.33 | \$ 0.27 | \$ 0.31 | \$ 0.57 | \$ 1.21 | \$ 2.33 | \$ 14.86       |

## Exhibit K-5 Avista Population Estimate

**The number of Schedule 101 residential customers gas only. Accounts were open prior to 1-1-07 and still open as of 12-31-07**

| Zip Code | # Of Accounts |
|----------|---------------|
| 98620    | 598           |
| 98648    | 239           |
| 98857    | 10            |
| 99001    | 202           |
| 99003    | 17            |
| 99004    | 1,316         |
| 99005    | 464           |
| 99006    | 278           |
| 99014    | 6             |
| 99016    | 456           |
| 99019    | 5             |
| 99021    | 282           |
| 99022    | 158           |
| 99023    | 96            |
| 99025    | 253           |
| 99026    | 949           |
| 99027    | 165           |
| 99029    | 1             |
| 99031    | 3             |
| 99036    | 36            |
| 99037    | 2,518         |
| 99101    | 1             |
| 99109    | 585           |
| 99110    | 2             |
| 99111    | 12            |
| 99113    | 1             |
| 99114    | 20            |
| 99122    | 28            |
| 99134    | 7             |
| 99141    | 4             |

Sum 8,712

Total 15,986

| Zip Code | # Of Accounts |
|----------|---------------|
| 99143    | 2             |
| 99148    | 79            |
| 99159    | 7             |
| 99161    | 5             |
| 99163    | 55            |
| 99164    | 1             |
| 99169    | 9             |
| 99171    | 11            |
| 99179    | 2             |
| 99201    | 48            |
| 99202    | 84            |
| 99203    | 21            |
| 99204    | 46            |
| 99205    | 44            |
| 99206    | 3,554         |
| 99207    | 40            |
| 99208    | 72            |
| 99212    | 47            |
| 99214    | 1             |
| 99216    | 2,113         |
| 99217    | 272           |
| 99218    | 12            |
| 99223    | 237           |
| 99224    | 318           |
| 99326    | 114           |
| 99341    | 3             |
| 99402    | 3             |
| 99403    | 74            |

Sum 7,274

## Exhibit K-5 Avista Population Estimate

**Schedule 101 residential customers (gas only) who were LIHEAP participants during 2007. Accounts were open prior to 1-1-07 and still open as of 12-31-07**

| Zip Code | # of Accts |
|----------|------------|
| 98620    | 29         |
| 98648    | 4          |
| 99001    | 28         |
| 99003    | 2          |
| 99004    | 20         |
| 99005    | 6          |
| 99006    | 6          |
| 99016    | 10         |
| 99026    | 4          |
| 99037    | 30         |
| 99109    | 57         |
| 99161    | 2          |
| 99201    | 2          |
| 99202    | 32         |
| 99205    | 2          |
| 99206    | 84         |
| 99207    | 2          |
| 99212    | 2          |
| 99216    | 64         |
| 99217    | 2          |
| 99224    | 2          |

Sum 390  
% 2.4%



## Exhibit K-5 Avista Population Estimate

**Washington electric only residential accounts.  
Accounts were open prior to 1-1-07 and still  
open as of 12-31-07**

| ZIP   | # of Accts |
|-------|------------|
| 98857 | 2          |
| 99001 | 106        |
| 99003 | 573        |
| 99004 | 229        |
| 99005 | 508        |
| 99006 | 1,055      |
| 99008 | 206        |
| 99009 | 423        |
| 99012 | 366        |
| 99013 | 463        |
| 99014 | 115        |
| 99016 | 1,004      |
| 99018 | 83         |
| 99019 | 652        |
| 99020 | 33         |
| 99021 | 646        |
| 99022 | 1,070      |
| 99025 | 413        |
| 99026 | 334        |
| 99027 | 993        |
| 99029 | 276        |
| 99030 | 259        |
| 99031 | 75         |
| 99032 | 156        |
| 99033 | 375        |
| 99034 | 20         |
| 99037 | 11         |
| 99039 | 63         |
| 99040 | 297        |
| 99101 | 650        |
| 99102 | 92         |
| 99103 | 144        |
| 99104 | 7          |
| 99107 | 8          |
| 99109 | 1,071      |
| 99110 | 134        |
| 99111 | 628        |
| 99113 | 100        |
| 99114 | 4,015      |
| 99117 | 125        |
| 99122 | 339        |
| 99125 | 92         |
| 99126 | 367        |
| 99127 | 9          |
| 99128 | 96         |
| 99129 | 350        |
| 99130 | 322        |
| 99131 | 97         |

Sum 19,452

Total 67,510

| ZIP   | # of Accts |
|-------|------------|
| 99134 | 97         |
| 99137 | 220        |
| 99138 | 720        |
| 99141 | 1,987      |
| 99143 | 74         |
| 99146 | 35         |
| 99148 | 1,025      |
| 99149 | 109        |
| 99151 | 79         |
| 99157 | 388        |
| 99158 | 204        |
| 99159 | 179        |
| 99160 | 68         |
| 99161 | 244        |
| 99163 | 3,007      |
| 99164 | 24         |
| 99167 | 348        |
| 99169 | 230        |
| 99170 | 163        |
| 99171 | 143        |
| 99173 | 627        |
| 99174 | 86         |
| 99176 | 40         |
| 99179 | 79         |
| 99181 | 1,009      |
| 99185 | 599        |
| 99201 | 1,411      |
| 99202 | 2,401      |
| 99203 | 1,756      |
| 99204 | 2,529      |
| 99205 | 3,598      |
| 99206 | 1,720      |
| 99207 | 3,174      |
| 99208 | 3,608      |
| 99211 | 1          |
| 99212 | 2,431      |
| 99216 | 1,121      |
| 99217 | 1,602      |
| 99218 | 1,142      |
| 99223 | 2,522      |
| 99224 | 1,936      |
| 99335 | 3          |
| 99341 | 177        |
| 99344 | 2,682      |
| 99371 | 141        |
| 99402 | 204        |
| 99403 | 2,115      |

Sum 48,058

## Exhibit K-5 Avista Population Estimate

**Washington electric & gas residential accounts.**

**Accounts were open prior to 1-1-07 and still open as of 12-31-07**

| Zip   | # of Accts |
|-------|------------|
| 99001 | 214        |
| 99003 | 306        |
| 99004 | 7          |
| 99005 | 1,290      |
| 99006 | 939        |
| 99014 | 2          |
| 99016 | 2,315      |
| 99019 | 2,052      |
| 99021 | 1,364      |
| 99022 | 1,040      |
| 99025 | 604        |
| 99026 | 455        |
| 99027 | 1,044      |
| 99029 | 157        |
| 99031 | 86         |
| 99032 | 126        |
| 99037 | 32         |
| 99101 | 8          |
| 99102 | 148        |
| 99109 | 292        |
| 99110 | 5          |
| 99111 | 775        |
| 99113 | 128        |
| 99114 | 1,412      |
| 99122 | 411        |
| 99125 | 115        |
| 99134 | 130        |
| 99141 | 543        |

Sum 16,000

| Zip   | # of Accts |
|-------|------------|
| 99143 | 117        |
| 99148 | 380        |
| 99159 | 265        |
| 99161 | 336        |
| 99163 | 3,178      |
| 99164 | 2          |
| 99169 | 533        |
| 99170 | 160        |
| 99171 | 189        |
| 99179 | 89         |
| 99181 | 27         |
| 99201 | 1,793      |
| 99202 | 3,359      |
| 99203 | 6,064      |
| 99204 | 1,259      |
| 99205 | 11,764     |
| 99206 | 3,849      |
| 99207 | 6,645      |
| 99208 | 11,879     |
| 99212 | 4,831      |
| 99216 | 1,852      |
| 99217 | 3,091      |
| 99218 | 3,160      |
| 99223 | 7,087      |
| 99224 | 1,670      |
| 99341 | 118        |
| 99402 | 313        |
| 99403 | 5,057      |

Sum 79,067

Total 95,067

## Exhibit K-5 Avista Population Estimate

| <i>Table K1 Limited Income Households in Avista's Territory</i> |                      |                     |            |                           |              |
|---|----------------------|---------------------|------------|---------------------------|--------------|
| <i>Threshold</i>  | <i>Customer Type</i> |                     |            |                           | <i>Total</i> |
|   | <i>Combo</i>         |                     | <i>Gas</i> | <i>Electric-<br/>Only</i> |              |
|   | <i>Gas-Only</i>      | <i>Gas-Electric</i> |            |                           |              |
| <b>125% of Poverty</b>  | 2,324                | 15,324              | 17,648     | 13,267                    | 30,915       |
| <b>Total Avista Population</b>                                  | 15,986               | 95,067              | 111,053    | 67,510                    | 178,563      |
| <b>% Limited Income</b>   | 14.5%                | 16.1%               | 15.9%      | 19.7%                     | 17.3%        |

## Exhibit K-6 Limited Income Decoupling Deferrals

|                                     |             |
|-------------------------------------|-------------|
| Limited Income Customers            | 17,648      |
| Average LI Annual Usage (therms)    | 696         |
| Total LI 2007 Annual Usage (therms) | 12,283,008  |
| Total Schedule 101 2007 Usage       | 115,583,967 |
| LI % of Schedule 101 Usage          | 10.6%       |

### Summary

| <b>Table K-12 Limited Income Decoupling Deferral Cost</b> |              |             |
|---|--------------|-------------|
|   | <b>2007</b>  | <b>2008</b> |
| <b>Limited Income</b>                                     | \$95,655     | \$71,573    |
| <b>Schedule 101</b>                                       | \$900,119    | \$673,508   |
| <b>Proportion of Schedule 101</b>                         | <b>10.6%</b> |             |

## Exhibit K-7 DSM and Bill Assistance Participation

### Data Request Set #9

1. For 2007, please provide the quantity of participants for Washington gas customers for each of the following:
  - Limited Income gas DSM programs
  - LIRAP bill assistance
  - LIHEAP bill assistance
  - Customers participating in one or more of the three methods of assistance above.

### RESPONSE

**# of Participants** – Limited Income Natural Gas DSM programs (please note that these customer counts for do not include DSM-funded 'light touches', such as weather-stripping in LIRAP, ConEd packages and the like.

- A. Calendar Year 2007 – **161** Participants
- B. Heating Season (May 1, 2006-April 30, 2007) - **215** Participants

#### **LIRAP bill assistance**

- A. Calendar Year 2007 – **2,166** Participants
- B. Heating Season (May 1, 2006-April 30, 2007) – **2,740** Participants

#### **LIHEAP bill assistance**

- A. Calendar Year 2007 – **1,970** Participants
- B. Heating Season (May 1, 2006-April 30, 2007) – **2,664** Participants

#### **Customers participating in one or more of the three methods of assistance above**

- A. Calendar Year 2007 – **54** accounts who received LI DSM also received either a LIRAP Heat or LIHEAP grant.
- B. Heating Season (May 1, 2006-April 30, 2007) - **59** accounts who received LI DSM also received either a LIRAP Heat or LIHEAP grant.

Keep in mind that during the Heating Season, customers can only get either a LIRAP heat grant, or a LIHEAP grant, not both. So, for the heating season noted above, **5,560** unique accounts received LI DSM, LIRAP heat, or LIHEAP assistance (215-59+2740+2664). This same calculation can not be completed for the calendar year because accounts could have received multiple grants given the spread over two heating seasons.

Exhibit K-8 LIRAP Distribution

DJ 213 - Revenue Grants given to Agencies  
 DJ 213 - Revenue Grants given to Agencies

|        | Electric Billed Revenue | Gas Billed Revenue | Electric By Year | Gas By Year     |
|--------|-------------------------|--------------------|------------------|-----------------|
| May-01 | \$ 140,325.23           | \$ 70,368.32       |                  |                 |
| Jun-01 | \$ 126,671.57           | \$ 38,339.98       |                  |                 |
| Jul-01 | \$ 130,358.22           | \$ 27,041.08       |                  |                 |
| Aug-01 | \$ 135,604.94           | \$ 21,881.08       |                  |                 |
| Sep-01 | \$ 137,217.98           | \$ 22,574.55       |                  |                 |
| Oct-01 | \$ 133,652.48           | \$ 36,925.57       |                  |                 |
| Nov-01 | \$ 133,085.03           | \$ 79,014.64       |                  |                 |
| Dec-01 | \$ 154,018.39           | \$ 124,715.03      | \$ 1,090,933.84  | \$ 420,860.25   |
| Jan-02 | \$ 174,650.74           | \$ 166,387.86      |                  |                 |
| Feb-02 | \$ 164,564.67           | \$ 154,742.11      |                  |                 |
| Mar-02 | \$ 158,144.55           | \$ 145,217.68      |                  |                 |
| Apr-02 | \$ 145,198.51           | \$ 110,916.31      |                  |                 |
| May-02 | \$ 132,758.63           | \$ 68,913.90       |                  |                 |
| Jun-02 | \$ 128,607.22           | \$ 41,555.17       |                  |                 |
| Jul-02 | \$ 127,243.02           | \$ 25,108.44       |                  |                 |
| Aug-02 | \$ 140,100.17           | \$ 20,943.45       |                  |                 |
| Sep-02 | \$ 139,825.82           | \$ 23,539.40       |                  |                 |
| Oct-02 | \$ 132,201.23           | \$ 38,338.34       |                  |                 |
| Nov-02 | \$ 145,494.51           | \$ 96,872.94       |                  |                 |
| Dec-02 | \$ 161,388.49           | \$ 131,734.28      | \$ 1,750,177.56  | \$ 1,024,269.89 |
| Jan-03 | \$ 168,374.38           | \$ 142,685.92      |                  |                 |
| Feb-03 | \$ 150,923.16           | \$ 128,598.55      |                  |                 |
| Mar-03 | \$ 154,354.74           | \$ 132,312.34      |                  |                 |
| Apr-03 | \$ 145,341.74           | \$ 100,852.12      |                  |                 |
| May-03 | \$ 137,988.29           | \$ 72,067.81       |                  |                 |
| Jun-03 | \$ 138,170.45           | \$ 42,294.96       |                  |                 |
| Jul-03 | \$ 135,122.94           | \$ 25,017.26       |                  |                 |
| Aug-03 | \$ 149,355.96           | \$ 20,688.00       |                  |                 |
| Sep-03 | \$ 146,713.62           | \$ 27,610.85       |                  |                 |
| Oct-03 | \$ 137,234.03           | \$ 48,502.02       |                  |                 |
| Nov-03 | \$ 144,510.48           | \$ 125,519.58      |                  |                 |
| Dec-03 | \$ 172,310.17           | \$ 221,075.68      | \$ 1,780,399.95  | \$ 1,087,225.08 |
| Jan-04 | \$ 187,287.48           | \$ 265,292.42      |                  |                 |
| Feb-04 | \$ 165,873.34           | \$ 215,676.30      |                  |                 |
| Mar-04 | \$ 154,460.63           | \$ 176,107.29      |                  |                 |
| Apr-04 | \$ 141,070.11           | \$ 108,271.13      |                  |                 |
| May-04 | \$ 131,712.04           | \$ 73,409.78       |                  |                 |
| Jun-04 | \$ 131,012.82           | \$ 54,546.85       |                  |                 |
| Jul-04 | \$ 138,489.40           | \$ 36,682.42       |                  |                 |
| Aug-04 | \$ 162,649.15           | \$ 32,148.96       |                  |                 |
| Sep-04 | \$ 145,715.90           | \$ 37,346.52       |                  |                 |
| Oct-04 | \$ 137,131.81           | \$ 54,073.27       |                  |                 |
| Nov-04 | \$ 143,499.11           | \$ 122,198.37      |                  |                 |
| Dec-04 | \$ 167,825.65           | \$ 191,205.60      | \$ 1,806,727.43  | \$ 1,366,958.90 |
| Jan-05 | \$ 184,821.98           | \$ 233,647.30      |                  |                 |
| Feb-05 | \$ 173,984.31           | \$ 183,810.08      |                  |                 |
| Mar-05 | \$ 155,190.90           | \$ 118,781.11      |                  |                 |
| Apr-05 | \$ 144,736.52           | \$ 93,566.26       |                  |                 |
| May-05 | \$ 137,490.28           | \$ 55,129.05       |                  |                 |
| Jun-05 | \$ 136,321.94           | \$ 36,892.34       |                  |                 |
| Jul-05 | \$ 138,591.26           | \$ 27,856.70       |                  |                 |
| Aug-05 | \$ 150,851.07           | \$ 22,155.96       |                  |                 |
| Sep-05 | \$ 147,140.44           | \$ 24,622.18       |                  |                 |
| Oct-05 | \$ 145,357.19           | \$ 45,212.68       |                  |                 |
| Nov-05 | \$ 144,424.81           | \$ 80,382.69       |                  |                 |
| Dec-05 | \$ 182,266.41           | \$ 169,022.15      | \$ 1,841,177.12  | \$ 1,091,078.50 |
| Jan-06 | \$ 360,945.21           | \$ 303,220.77      |                  |                 |
| Feb-06 | \$ 170,461.72           | \$ 168,599.38      |                  |                 |
| Mar-06 | \$ 165,853.91           | \$ 169,854.56      |                  |                 |
| Apr-06 | \$ 150,878.45           | \$ 124,103.87      |                  |                 |
| May-06 | \$ 140,314.20           | \$ 84,578.28       |                  |                 |
| Jun-06 | \$ 141,858.12           | \$ 58,204.21       |                  |                 |
| Jul-06 | \$ 146,350.93           | \$ 49,995.76       |                  |                 |
| Aug-06 | \$ 158,437.15           | \$ 46,341.31       |                  |                 |
| Sep-06 | \$ 162,101.07           | \$ 51,433.25       |                  |                 |
| Oct-06 | \$ (44,599.20)          | \$ 259,851.19      |                  |                 |
| Nov-06 | \$ 166,694.99           | \$ 97,842.17       |                  |                 |
| Dec-06 | \$ 196,971.96           | \$ 166,196.15      | \$ 1,916,268.53  | \$ 1,580,220.89 |
| Jan-07 | \$ 39,109.20            | \$ 932,169.19      |                  |                 |
| Feb-07 | \$ 190,909.94           | \$ 179,461.67      |                  |                 |
| Mar-07 | \$ 161,276.78           | \$ 125,534.74      |                  |                 |
| Apr-07 | \$ 148,496.67           | \$ 86,862.50       |                  |                 |
| May-07 | \$ 138,222.47           | \$ 56,829.56       |                  |                 |
| Jun-07 | \$ 144,779.30           | \$ 36,057.14       |                  |                 |
| Jul-07 | \$ 145,239.52           | \$ 24,949.24       |                  |                 |
| Aug-07 | \$ 164,697.85           | \$ 20,619.14       |                  |                 |
| Sep-07 | \$ 154,120.21           | \$ 24,280.59       |                  |                 |
| Oct-07 | \$ 144,270.48           | \$ 42,544.59       |                  |                 |
| Nov-07 | \$ 155,008.76           | \$ 83,540.38       |                  |                 |
| Dec-07 | \$ 186,359.33           | \$ 155,938.69      | \$ 1,772,490.52  | \$ 1,768,787.42 |
| Jan-08 | \$ 212,721.71           | \$ 191,477.47      |                  |                 |
| Feb-08 | \$ 257,336.22           | \$ 236,554.15      |                  |                 |
| Mar-08 | \$ 212,768.42           | \$ 158,926.30      |                  |                 |
| Apr-08 | \$ 208,371.72           | \$ 146,476.11      |                  |                 |
| May-08 | \$ 187,561.11           | \$ 96,217.25       |                  |                 |
| Jun-08 | \$ 180,920.07           | \$ 50,115.06       |                  |                 |
| Jul-08 | \$ 184,937.55           | \$ 34,282.71       |                  |                 |
| Aug-08 | \$ 208,852.29           | \$ 28,010.90       |                  |                 |
| Sep-08 | \$ 207,035.00           | \$ 31,720.96       | \$ 1,860,504.09  | \$ 973,780.91   |
| Oct-08 |                         |                    |                  |                 |
|        | \$ 13,818,679.04        | \$ 9,313,181.84    | \$ 13,818,679.04 | \$ 9,313,181.84 |

## Exhibit K-9 Williams Pipeline Settlement

With respect to Titus DR # 3 of the Energy Project:

With regard to the [Williams] pipeline settlement funds we are able to provide the following information:

The settlement funds were set up to return funds to rate payers according to three different income levels. Tier 1 were households with incomes below 126% of the federal poverty guidelines (FPG); Tier 2 served households with incomes from 126% to 200% of the FPG; Tier 3 served households with incomes above 200% FPG. Different levels of assistance were available for the different tiers. Tier 1 corresponds to the population served by the utility's low-income energy efficiency programs. The funds were expended from October 2004 through December 2006.

Three agencies in Avista's service territory used funds for energy efficiency purposes by providing funds to purchase energy efficient refrigerators.

### Whitman CAC

|        |          |             |
|--------|----------|-------------|
| Tier 1 | 56 units | \$35,500.75 |
| Tier 2 | 40 units | \$19,645.63 |
| Tier 3 | 25 units | \$10,301    |

### Spokane Neighborhood Action Programs

|        |           |              |
|--------|-----------|--------------|
| Tier 1 | 244 units | \$146,809.19 |
| Tier 2 | 180 units | \$108,211.54 |
| Tier 3 | 734 units | \$283,476.72 |

### Rural Resources

|        |          |          |
|--------|----------|----------|
| Tier 1 | 44 units | \$20,724 |
|--------|----------|----------|

Two agencies provided bill payment assistance with the funds.

### Spokane Neighborhood Action Programs

|        |          |             |
|--------|----------|-------------|
| Tier 2 | 63 units | \$33,827.31 |
|--------|----------|-------------|

### North Columbia CAC

|        |           |          |
|--------|-----------|----------|
| Tier 1 | 119 units | \$50,800 |
| Tier 2 | 10 units  | \$2,040  |

## Exhibit K-10 Average LIRAP-LIHEAP Participant Schedule 159 Surcharge

LIHEAP/LIRAP Customer            696  
 Average LI Annual Usage (t)       696  
 Total LI Annual Usage (therr)     696

| Typical 101 Usage Profile | LI Usage |
|---------------------------|----------|
| Jan                       | 17.9%    |
| Feb                       | 16.8%    |
| Mar                       | 13.0%    |
| Apr                       | 9.4%     |
| May                       | 5.7%     |
| Jun                       | 3.3%     |
| Jul                       | 2.2%     |
| Aug                       | 1.8%     |
| Sep                       | 2.1%     |
| Oct                       | 3.8%     |
| Nov                       | 8.3%     |
| Dec                       | 15.8%    |

| Limited Income     |       |                                |                                   |
|--------------------|-------|--------------------------------|-----------------------------------|
|                    | Usage | Decoupling<br>Recovery<br>Rate | Decoupling<br>Recovery<br>Revenue |
| 2007-2008          |       |                                |                                   |
| Nov                | 57    | 0.00257                        | \$0.15                            |
| Dec                | 110   | 0.00257                        | \$0.28                            |
| Jan                | 124   | 0.00257                        | \$0.32                            |
| Feb                | 117   | 0.00257                        | \$0.30                            |
| Mar                | 90    | 0.00257                        | \$0.23                            |
| Apr                | 65    | 0.00257                        | \$0.17                            |
| May                | 40    | 0.00257                        | \$0.10                            |
| Jun                | 23    | 0.00257                        | \$0.06                            |
| Jul                | 15    | 0.00257                        | \$0.04                            |
| Aug                | 13    | 0.00257                        | \$0.03                            |
| Sep                | 15    | 0.00257                        | \$0.04                            |
| Oct                | 26    | 0.00257                        | \$0.07                            |
| <b>2007 Totals</b> |       |                                | <b>\$ 1.79</b>                    |

| Limited Income     |       |                    |                                   |
|--------------------|-------|--------------------|-----------------------------------|
|                    | Usage | Decoupling<br>Rate | Decoupling<br>Recovery<br>Revenue |
| 2008-2009          |       |                    |                                   |
| Nov                | 57    | 0.00593            | \$0.34                            |
| Dec                | 110   | 0.00593            | \$0.65                            |
| Jan                | 124   | 0.00593            | \$0.74                            |
| Feb                | 117   | 0.00593            | \$0.69                            |
| Mar                | 90    | 0.00593            | \$0.53                            |
| Apr                | 65    | 0.00593            | \$0.39                            |
| May                | 40    | 0.00593            | \$0.23                            |
| Jun                | 23    | 0.00593            | \$0.14                            |
| Jul                | 15    | 0.00593            | \$0.09                            |
| Aug                | 13    | 0.00593            | \$0.07                            |
| Sep                | 15    | 0.00593            | \$0.09                            |
| Oct                | 26    | 0.00593            | \$0.16                            |
| <b>2008 Totals</b> |       |                    | <b>\$3.13</b>                     |

| <b>Average LIRAP/LIHEAP Participant<br/>Schedule 159 Surcharge</b> |    |        |
|--|----|--------|
| Nov '07 to Oct '08   | \$ | 1.79   |
| Nov '08 to Oct '09   |    | \$3.13 |



**Exhibit K-11 UG-080416 Settlement Agreement and Appendix 5**

**BEFORE THE  
WASHINGTON UTILITIES AND TRANSPORTATION COMMISSION**

|   |   |                       |
|---|---|-----------------------|
| WASHINGTON UTILITIES AND<br>TRANSPORTATION COMMISSION | ) |                       |
|   | ) | DOCKET UE-080416      |
|   | ) |                       |
| Complainant,  | ) | and                   |
|   | ) |                       |
| v.  | ) | DOCKET UG-080417      |
|   | ) |                       |
| AVISTA CORPORATION d/b/a                              | ) |                       |
| AVISTA UTILITIES                                      | ) | MULTIPARTY SETTLEMENT |
|   | ) | STIPULATION           |
| Respondent.   | ) |                       |
| .....   | ) |                       |

**I. PARTIES**

1. This Multiparty Settlement Stipulation is entered into by Avista Corporation (“Avista” or the “Company”), the Staff of the Washington Utilities and Transportation Commission (“Staff”), Northwest Industrial Gas Users (“NWIGU”), and The Energy Project, jointly referred to herein as the “Stipulating Parties.” The Industrial Customers of Northwest Utilities (“ICNU”), while a signatory, only joins in those portions of the Stipulation identified below. The Public Counsel Section of the Washington Office of Attorney General (“Public Counsel”) does not join in. The Stipulating Parties agree that this Multiparty Settlement Stipulation is in the public interest and should be accepted as a full resolution of all issues in these Dockets. ICNU agrees to resolve the issues identified below, but opposes the position that this Multiparty Settlement should resolve all

## Exhibit K-11 UG-080416 Settlement Agreement and Appendix 5

issues in these Dockets. The Stipulating Parties understand this Multiparty Settlement Stipulation is subject to Commission approval.

### II. INTRODUCTION

2. On March 4, 2008, Avista filed with the Commission certain tariff revisions designed to effect general rate increases for electric service (Docket UE-080416) and natural gas service (Docket UG-080417) in the State of Washington. Avista requests an increase in electric rates of \$36.6 million, or 10.3 percent, and an increase in natural gas rates of \$6.6 million or 3.3 percent. On March 6, 2008, the Commission entered Order 01 suspending the tariff revisions and consolidating Dockets UE-080416 and UG-080417 for hearing and determination pursuant to WAC 480-07-320. A Prehearing Conference Order (Order 02) issued on April 3, 2008, which, inter alia, established a procedural schedule. On July 25, 2008, the Company filed supplemental pre-filed direct testimony and exhibits to reflect a revised electric service revenue requirement of \$47.4 million; the Company, however, did not otherwise revise its tariff filing to reflect these changes. Representatives of all parties appeared at the August 20, 2008 Settlement Conference, which was held for the purpose of narrowing the contested issues in this proceeding. Subsequently, the parties participated in telephonic Settlement Conferences on August 29, 2008, September 4, 2008, September 8, 2008, and September 9, 2008.

3. The Stipulating Parties have reached a Multiparty Settlement Stipulation on all issues in this proceeding and wish to present their agreement for the Commission's consideration. The Stipulating Parties therefore adopt the following Multiparty Settlement Stipulation in the interest of expediting the disposition of this proceeding.

## Exhibit K-11 UG-080416 Settlement Agreement and Appendix 5

4. ICNU joins with the following identified portions of the Stipulation: Power Supply-Related Adjustments (Section III. A. (a.)); Cost of Capital (Section III. A. (m.)); Rate Spread/Rate Design (Section III. B.); Low Income Bill Assistance Funding (Section III. C.); Demand Side Management (DSM) Expenditures (Section III. D.); and Prudence of Energy Efficiency Expenditures (Section III. E.). ICNU expressly reserves the right to contest other issues that have been resolved among the Stipulating Parties and shall not be foreclosed from raising such additional issues as may be properly within the scope of this proceeding.

### III. AGREEMENT

#### A. Revised Revenue Requirement

5. The Stipulating Parties have agreed to a number of revenue requirement adjustments to both the filed electric and natural gas cases. These are described in the tables set forth immediately below:

**Exhibit K-11 UG-080416 Settlement Agreement and Appendix 5**

| <b>SUMMARY TABLE OF ADJUSTMENTS TO ELECTRIC REVENUE REQUIREMENT</b>   |                     |                   |
|---|---------------------|-------------------|
| 000s of Dollars   |                     |                   |
|   | Revenue Requirement | Rate Base         |
| <b>Amount As Filed</b>  | <b>\$ 36,617</b>    | <b>\$ 950,944</b> |
| <b>Adjustments:</b>   |                     |                   |
| <b>* Power Supply-Related Adjustments</b>   |                     |                   |
| Hydro filtering   | (1,597)             | 0                 |
| WNP-3 Contract<br>(Use of 5-year average availability)  | (136)               | 0                 |
| Fuel (Natural Gas)<br>(Use of \$8.30/Dth and include actual short-term transaction through August 25, 2008)   | 8,486               | 0                 |
| Colstrip<br>(Correct Colstrip fuel price)   | (877)               | 0                 |
| Noxon Generation Upgrade<br>(Pro Form 2009 capital upgrade project)   | 1,557               | 8,714             |
| <b>* Cost of Capital</b>  |                     |                   |
| Adjust return on equity to 10.20%   | (4,229)             | 0                 |
| Adjust cost of debt to 6.51%  | 1,017               | 0                 |
| <b>Relicensing/Litigation<sup>(1)</sup></b>   |                     |                   |
| Relicensing and confidential litigation costs deferred for later recovery, with carrying charge (5.0%); Include amortization of Montana riverbed litigation costs with accrued interest | (8,053)             | (37,044)          |
| <b>Capital Additions</b>  |                     |                   |
| Pro form in the capital cost and expenses associated with the major generation and transmission project upgrades  | 60                  | 14,299            |
| <b>Customer Deposits</b>  |                     |                   |
| Remove customer deposits from Rate Base; include interest as operating expense  | (189)               | (2,155)           |
| <b>Federal/Deferred Income Tax Expense</b>  |                     |                   |
| Adjust federal and deferred federal income tax expense  | 405                 | 0                 |
| <b>Incentives</b>   |                     |                   |
| Adjust incentives to actual   | (415)               | 0                 |
| <b>Officers' Salaries</b>   |                     |                   |
| Adjust officers' salaries for correction of error   | (140)               | 0                 |
| <b>Union and Non-Executives' Salaries</b>   |                     |                   |
| Remove union and non-executive 2009 wage increase   | (1,188)             | 0                 |
| <b>Colstrip Generation O&amp;M Expenses</b>   |                     |                   |
| Reduce mercury emissions O&M costs  | (699)               | 0                 |
| <b>Administrative and General Expenses</b>  |                     |                   |
| Remove sponsorship costs  | (109)               | 0                 |
| <b>Production Property</b>  |                     |                   |
| Flow through impact of Production & Transmission adjustments  | 2,174               | 4,549             |
| <b>Restate Debt Interest</b>  |                     |                   |
| Flow through impact of Rate Base adjustments  | (146)               | 0                 |
| <b>Total Adjustments</b>  | <b>(4,079)</b>      | <b>(11,637)</b>   |
| <b>Adjusted Amounts</b>   | <b>\$ 32,538</b>    | <b>\$ 939,307</b> |
| <sup>(1)</sup> Please see Andrews' (EMA-1T) unredacted testimony at Pages 23-24.  |                     |                   |

[\*] Denotes concurrence of ICNU

**Exhibit K-11 UG-080416 Settlement Agreement and Appendix 5**

| <b>SUMMARY TABLE OF ADJUSTMENTS TO NATURAL GAS REVENUE REQUIREMENT</b>         |                     |                   |
|--|---------------------|-------------------|
| 000s of Dollars  |                     |                   |
|  | Revenue Requirement | Rate Base         |
| <b>Amount As Filed</b>   | <b>\$ 6,587</b>     | <b>\$ 172,957</b> |
| <b>Adjustments:</b>  |                     |                   |
| <b>Cost of Capital</b>   |                     |                   |
| Adjust return on equity to 10.20%  | (778)               | 0                 |
| Adjust cost of debt to 6.51%   | 194                 | 0                 |
| <b>Natural Gas Inventory</b>   |                     |                   |
| Natural gas inventory included in Rate Base as originally filed                | 0                   | 0                 |
| <b>Capital Additions</b>   |                     |                   |
| Remove pro forma capital additions   | (666)               | (2,506)           |
| <b>Customer Deposits</b>   |                     |                   |
| Remove customer deposits from Rate Base; include interest as operating expense | (109)               | (1,248)           |
| <b>Federal Income Tax Expense</b>  |                     |                   |
| Remove tax deduction   | 48                  | 0                 |
| <b>Incentives</b>  |                     |                   |
| Adjust incentives to actual  | (109)               | 0                 |
| <b>Officers' Salaries</b>  |                     |                   |
| Adjust officers' salaries for correction of error                              | (37)                | 0                 |
| <b>Union and Non-Executives' Salaries</b>                                      |                     |                   |
| Remove union and non-executive 2009 wage increase                              | (320)               | 0                 |
| <b>Restate Debt Interest</b>   |                     |                   |
| Flow through impact of Rate Base adjustments                                   | (42)                | 0                 |
| <b>Total Adjustments</b>   | <b>(1,819)</b>      | <b>(3,754)</b>    |
| <b>Adjusted Amounts</b>  | <b>\$ 4,768</b>     | <b>\$ 169,203</b> |

Attached as Appendix 1 are the electric and natural gas Summary of Revenue Requirement Adjustments schedules showing adjusted pro forma results incorporating these agreed-upon adjustments.

**a.) Power Supply-Related Adjustments:**

- (i) Hydro filtering – This adjustment removes the power supply expense from the 50-year average for months when the hydro generation was either higher or lower by more than one standard deviation from the average generation for that month.

## Exhibit K-11 UG-080416 Settlement Agreement and Appendix 5

- (ii) WNP-3 Contract – This adjustment increases the amount of energy purchased under the WNP-3 contract by including 2007 energy purchased in the 5-year average. Increasing the amount of WNP-3 power purchased lowers power supply expense because the WNP-3 price is lower than market power prices in the AURORA model.
- (iii) Adjust (Natural Gas) Fuel Costs – This adjustment reflects a pro forma period natural gas price of \$8.30/Dth for natural gas-fired generation for the unhedged portion of the 2009 generation. This adjustment also includes the actual 2009 calendar-year wholesale electric and natural gas transactions entered into through August 25, 2008.
- (iv) Correct Colstrip Fuel Cost Error – This adjustment corrects a mathematical error in the calculation of the Colstrip coal cost. The correction is designed to properly reflect the 2009 pro forma period fuel price.
- (v) Noxon Generation Upgrade – The Noxon upgrade, scheduled for completion in March of 2009, is designed to increase that unit's efficiency by 5%, and provide additional capacity of 7.5 MW. The Company's original filing included the additional generation expected from the upgrade (2.33 average megawatts of additional energy in an average water year) within the Company's Dispatch Model for the rate year, but inadvertently excluded the capital investment for this project from its revenue requirement. The Stipulating Parties agree, for settlement purposes, to include the capital investment and increased generation for ratemaking purposes.
- (vi) Modification to Energy Recovery Mechanism (ERM) – This adjustment

## Exhibit K-11 UG-080416 Settlement Agreement and Appendix 5

incorporates an element of asymmetry in the ERM by giving customers a greater share of the benefits when power expenses are lower than the authorized level. The adjustment changes the sharing level in the second ERM band (\$4 million to \$10 million) to 75% customer/25% Company when power supply expenses are lower (rebate direction), while maintaining the 50%/50% sharing in the second band when power supply expenses are higher (surcharge direction). This adjustment does not affect the pro forma power supply expense.

**b.) Capital Additions:**

Capital additions for electric operations shall include capital costs and expenses associated with the major generation and transmission project upgrades. Capital additions for natural gas operations shall include capital costs and expenses associated with the Jackson Prairie expansion project. These capital additions include projects completed during 2007, and projects expected to be completed and transferred to plant-in-service by December 31, 2008, in time for new rates to be in effect. The capital costs have been averaged for their appropriate pro forma period with the associated depreciation expense and property tax, as well as the appropriate accumulated depreciation and deferred income tax rate base offsets.

**c.) Customer Deposits:**

Customer deposits shall be removed from rate base, and interest on the customer deposits will be included as an operating expense for electric and natural gas operations.

## Exhibit K-11 UG-080416 Settlement Agreement and Appendix 5

d.) **Federal/Deferred Income Tax Expense:**

The Company's Schedule M tax computation deduction that was incorrectly included in the Company's calculation of taxable income in determining federal income tax expense shall be removed. Also, the proper level of deferred tax expense (DFIT) based on the proper allocation percentage used to calculate allocated DFIT for the test period has been reflected.

e.) **Incentives:**

The incentive calculation shall reflect the actual expenses for the test period instead of the six-year average proposed by the Company.

f.) **Officers' Salaries:**

This adjustment corrects the Company's pro forma adjustment of officers' salaries for an error identified by the Company.

g.) **Union and Non-Executives' Salaries:**

The pro formed 2009 wage increase for union and non-executives shall be removed.

h.) **Colstrip Mercury Emission O&M:**

This adjustment reduces the pro formed 2009 O&M costs associated with the mercury control abatement project at Colstrip. The original system expense amount of the mercury control O&M costs was estimated to be approximately \$3 million annually or \$250,000 monthly, and this process had been anticipated to start in July 2009. The plan was revised to start this mercury abatement process in November 2009, for a total cost of approximately \$465,000 for two months.



## Exhibit K-11 UG-080416 Settlement Agreement and Appendix 5

i.) **Administrative and General Expenses:**

This adjustment removes non-utility expenses that should have been excluded from utility results within the Company's test period, in its original filing. These expenses are related to costs expended by the Company for sponsorship agreements in support of community affairs.

j.) **Production Property:**

This adjustment corrects an erroneous value in the calculation of the production property adjustment contained within the Company's original filing, representing approximately \$2.1 million of this adjustment. The remaining portion of the adjustment is directly linked to all other adjustments in this Multiparty Settlement Stipulation that affect production and transmission related revenues, expenses, and rate base.

k.) **Weather Normalization:**

The Stipulating Parties agree that the use of a rolling 25-year average of normal heating and cooling degree days in the calculation of the weather adjustment is for settlement purposes only, and shall not be deemed as precedent for any other proceeding.

l.) **Natural Gas Inventory:**

The pro forma Jackson Prairie working gas inventory (AMA balance for 2009 pro forma period) shall be included in rate base.

## Exhibit K-11 UG-080416 Settlement Agreement and Appendix 5

m.) **Cost of Capital:**

The Stipulating Parties agree to a 10.2% return on equity, and adopt the capital structure as filed by the Company. The cost of debt has been adjusted from 6.38% to 6.51% to reflect actual cost of debt through July 2008 with pro forma adjustments to update the debt cost through December 31, 2008.

| <b>Agreed-upon<br/>Cost of Capital</b> | <b>Percent of<br/>Total<br/>Capital</b> | <b>Cost</b> | <b>Component</b> |
|--|---|-------------|------------------|
| Total Debt                             | 53.70%                                  | 6.51%       | 3.50%            |
| Common Equity                          | 46.30%                                  | 10.20%      | 4.72%            |
| <b>TOTAL</b>                           | <b>100.00%</b>                          |             | <b>8.22%</b>     |

n.) **Accounting Treatment for Certain Costs:**

(i) Spokane River Relicensing – The Company included in its filing the processing costs associated with its Spokane River relicensing efforts, which expenditures included actual life-to-date costs from April 2001 through December 31, 2007, and 2008 pro forma expenditures through December 31, 2008. (See Andrews’ Direct Testimony at page 23.) Although the Company anticipates receiving a final license from the Federal Energy Regulatory Commission (“FERC”) in the near future, that has yet to occur. The relicensing costs will remain in CWIP (Construction Work in Progress), and the Company will continue to accrue AFUDC until issuance of the license, at which time the relicensing costs will be transferred to

## Exhibit K-11 UG-080416 Settlement Agreement and Appendix 5

plant in service and depreciation will begin to be recorded. The Stipulating Parties have agreed that the costs were prudently incurred and have agreed, that once the Company receives the license, to defer as a regulatory asset (in Account 182.3 – Other Regulatory Assets) Washington's share of the depreciation/amortization associated with the aforementioned relicensing costs and related protection, mitigation, or enhancement expenditures, together with a carrying charge on the deferral, as well as a carrying charge on the amount of relicensing costs not yet included in rate base. The annual carrying charge for deferrals and rate base not yet included in establishing rates shall be 5.0%. Any costs that exceed the pro formed costs in this case would be addressed in a separate filing.

(ii.) Confidential Litigation – Company witness Andrews describes the confidential litigation at pages 23 and 24 of her pre-filed direct testimony (unredacted). Although the matter is still pending and has yet to be finally resolved, it is expected to reach resolution in the near future. The Stipulating Parties have agreed that the pro forma costs in this case are prudent and have agreed to defer as a regulatory asset (in Account 182.3 – Other Regulatory Assets) Washington's share of the depreciation/amortization associated with the aforementioned costs with a carrying charge on the deferral as well as a carrying charge on the amount of costs not yet included in rate base for subsequent recovery in rates. The annual carrying charge shall be 5.0%. Any costs that exceed the pro formed costs in this case would be addressed in a separate filing.

## Exhibit K-11 UG-080416 Settlement Agreement and Appendix 5

(iii.) Montana Riverbed Litigation – On November 11, 2007, Avista filed an Application with the Commission (Docket No.UE-072131) requesting an accounting order authorizing deferral of settlement lease payments and interest accruals relating to the recent settlement of a lawsuit in the State of Montana over the use of the riverbed related to the Company's ownership of the Noxon Rapids and Cabinet Gorge hydroelectric projects located on the Clark Fork River. The Commission, in its Order No. 01, authorized the deferral of settlement lease payments together with interest, at the weighted cost of debt, until the matter was addressed in this general rate filing. The Stipulating Parties have agreed to the Company's requested amortization of costs, together with recovery of accrued interest on the Washington share of deferrals at the weighted cost of debt, net of related deferred tax benefit.

6. ERM Authorized Level of Expense. Appendix 2 sets forth the agreed-upon level of power supply expense, retail load and revenue credit resulting from this Stipulation, that will be used in the monthly Energy Recovery Mechanism ("ERM") calculations.

7. Decoupling Baseline. Pursuant to the Commission's order adopting the Avista decoupling pilot, In Re Petition of Avista Corp., Order 04, Docket UG-060518, para. 49, the baseline for the decoupling mechanism has been updated so as to use the test year employed in this rate case proceeding. (See Settlement Agreement, Docket UG-060518, supra, section III. C. (6.)). The update of the baseline is reflected in Appendix 3.

### **B. Rate Spread/Rate Design:**

8. The Stipulating Parties agree to apply a uniform percentage increase across the electric

## Exhibit K-11 UG-080416 Settlement Agreement and Appendix 5

service schedules for purposes of recovering Avista's revenue requirement. Appendix 4 shows the impact on each electric and natural gas service schedule of the spread of the proposed increase. The residential basic charge for electric and natural gas residential customers would be increased from \$5.50 to \$5.75 per month.

9. For Extra Large General Service Schedule 25 Rate Design, the Stipulating Parties agree with the following rate design recommendations for Schedule 25: The Company's proposed Schedule 25 demand charges should be adopted. The first and second energy block rates shall be increased by a uniform percentage. The increase applied to the third energy block rate shall be 2.0 percent less than the percentage increase applied to the first and second block rates as shown on Page 2 of Appendix 4. This Schedule 25 rate design formula shall apply to the final revenue requirement in this case, regardless of whether it is different from the revenue requirement in Appendix 4.

10. For natural gas, the Stipulating Parties agree that the final revenue requirement shall be spread across natural gas service schedules in the same proportion to the Company's filed rate spread proposal as set forth in column (d), Page 1 of 3, Exhibit (BJH-7). (See Appendix 4, Page 3)

### **C. Low Income Bill Assistance Funding:**

11. The Stipulating Parties agree to adjust the LIRAP portion of the tariff riders (Schedules 91 and 191) to provide an increase in annual funding of \$500,000. With this increase, the annual funding level for electric low income customers will be \$2,864,000, and for natural gas customers will be \$1,580,000. Appendix 5 identifies the tariff rider adjustments to schedule 91 and 191 (in ¢/kwh or ¢/therm) to reflect increased levels of funding for LIRAP and DSM (as discussed below).

## Exhibit K-11 UG-080416 Settlement Agreement and Appendix 5

### **D. Demand Side Management (DSM) Expenditures:**

12. The Stipulating Parties agree to increase low income DSM by \$350,000 over and above existing funding level of \$1,132,000, and to adjust the Tariff Rider Adjustment Schedules (91 and 191) accordingly. For purposes of program administration, the total funding level of \$1,482,000 for low income DSM includes amounts that may be dedicated to energy-related health and safety measures, the expenditures for which shall not exceed fifteen (15%) percent of overall actual low-income DSM expenditures. The Company and The Energy Project agree to work with participating low income agencies on the development of contract provisions to assure that the combined portfolio of electric and natural gas low-income DSM expenditures remain cost-effective. The Company will provide the External Energy Efficiency ("Triple-E") board with enhanced reporting on the status of the limited income portfolio on a quarterly basis and as part of the biannual meetings of the board.

### **E. Prudency of Energy Efficiency Expenditures:**

13. The Stipulating Parties agree that Avista's expenditures for electric and natural gas efficiency programs for the period January 1, 2007 through December 31, 2007 have been prudently incurred.

### **F. Effective Date:**

14. As an integral part of this settlement, the Stipulating Parties have agreed that the new rates shall be implemented on January 1, 2009, and will support a modification of the procedural schedule to accommodate such a date. ICNU is not in agreement with the proposed effective date for new rates.

## **IV. EFFECT OF THE MULTIPARTY SETTLEMENT STIPULATION**

15. Binding on Parties. The Stipulating Parties agree to support the terms of the Multiparty

## Exhibit K-11 UG-080416 Settlement Agreement and Appendix 5

Settlement Stipulation throughout this proceeding, including any appeal, and recommend that the Commission issue an order adopting the Multiparty Settlement Stipulation contained herein. The Stipulating Parties understand that this Multiparty Settlement Stipulation is subject to Commission approval. The Stipulating Parties agree that this Multiparty Settlement Stipulation represents a compromise in the positions of the Stipulating Parties. As such, conduct, statements and documents disclosed in the negotiation of this Multiparty Settlement Stipulation shall not be admissible evidence in this or any other proceeding.

16. Integrated Terms of Multiparty Settlement. The Stipulating Parties have negotiated this Multiparty Settlement Stipulation as an integrated document. Accordingly, the Stipulating Parties recommend that the Commission adopt this Multiparty Settlement Stipulation in its entirety. Each Stipulating Party has participated in the drafting of this Multiparty Settlement Stipulation, so it should not be construed in favor of, or against, any particular Party.

17. Procedure. The Stipulating Parties shall cooperate in submitting this Multiparty Settlement Stipulation promptly to the Commission for acceptance. The Stipulating Parties shall make available a witness or representative in support of this Multiparty Settlement Stipulation. The Stipulating Parties agree to cooperate, in good faith, in the development of such other information as may be necessary to support and explain the basis of this Multiparty Settlement Stipulation and to supplement the record accordingly.

The Stipulating Parties agree to stipulate into evidence the prefiled direct testimony and exhibits of the Company as they relate to the stipulated issues, together with such evidence in support of the Stipulation as may be offered at the time of the hearing on the Multiparty Settlement.

## Exhibit K-11 UG-080416 Settlement Agreement and Appendix 5

If the Commission rejects all or any material portion of this Multiparty Settlement Stipulation, or adds additional material conditions, each Stipulating Party reserves the right, upon written notice to the Commission and all parties to this proceeding within seven (7) days of the date of the Commission's Order, to withdraw from the Multiparty Settlement Stipulation. If any Stipulating Party exercises its right of withdrawal, this Multiparty Settlement Stipulation shall be void and of no effect, and the Stipulating Parties will support a joint motion for an expedited procedural schedule to address the issues that would otherwise have been settled herein.

18. Advance Review of News Releases. All Stipulating Parties agree:

- (i.) to provide all other Stipulating Parties the right to review in advance of publication any and all announcements or news releases that any other Stipulating Party intends to make about the Multiparty Settlement Stipulation. This right of advance review includes a reasonable opportunity for a Stipulating Party to request changes to the text of such announcements. However, no Stipulating Party is required to make any change requested by another Stipulating Party; and
- (ii.) to include in any news release or announcement a statement that Staff's recommendation to approve the settlement is not binding on the Commission itself. This subsection does not apply to any news release or announcement that otherwise makes no reference to Staff.

19. No Precedent. The Stipulating Parties enter into this Multiparty Settlement Stipulation to avoid further expense, uncertainty, and delay. By executing this Multiparty Settlement Stipulation, no Stipulating Party shall be deemed to have accepted or consented to the facts, principles, methods



**Exhibit K-11 UG-080416 Settlement Agreement and Appendix 5**

or theories employed in arriving at the Multiparty Settlement Stipulation, and, except to the extent expressly set forth in the Multiparty Settlement Stipulation, no Stipulating Party shall be deemed to have agreed that such a Multiparty Settlement Stipulation is appropriate for resolving any issues in any other proceeding.

20. Public Interest. The Stipulating Parties agree that this Multiparty Settlement Stipulation is in the public interest.

21. Execution. This Multiparty Settlement Stipulation may be executed by the Stipulating Parties in several counterparts and as executed shall constitute one Multiparty Settlement Stipulation.

Entered into this 15<sup>th</sup> day of September, 2008

Company:

By: \_\_\_\_\_

David J. Meyer  
VP, Chief Counsel for Regulatory and  
Governmental Affairs

Staff:

By: \_\_\_\_\_

Gregory J. Trautman  
Assistant Attorney General

**Exhibit K-11 UG-080416 Settlement Agreement and Appendix 5**

or theories employed in arriving at the Multiparty Settlement Stipulation, and, except to the extent expressly set forth in the Multiparty Settlement Stipulation, no Stipulating Party shall be deemed to have agreed that such a Multiparty Settlement Stipulation is appropriate for resolving any issues in any other proceeding.

20. Public Interest. The Stipulating Parties agree that this Multiparty Settlement Stipulation is in the public interest.

21. Execution. This Multiparty Settlement Stipulation may be executed by the Stipulating Parties in several counterparts and as executed shall constitute one Multiparty Settlement Stipulation.

Entered into this 15<sup>th</sup> day of September, 2008

Company:

By: \_\_\_\_\_

David J. Meyer  
VP, Chief Counsel for Regulatory and  
Governmental Affairs

Staff:

By:  \_\_\_\_\_

Gregory J. Trautman  
Assistant Attorney General

**Exhibit K-11 UG-080416 Settlement Agreement and Appendix 5**

NWIGU:

By:  \_\_\_\_\_

Chad M. Stokes  
Cable Huston Benedict  
Haagensen & Lloyd LLP

ICNU:

By: \_\_\_\_\_

S. Bradley Van Cleve  
Davison Van Cleve, P.C.

The Energy Project:

By: \_\_\_\_\_

Ronald Roseman  
Attorney at Law

Exhibit K-11 UG-080416 Settlement Agreement and Appendix 5

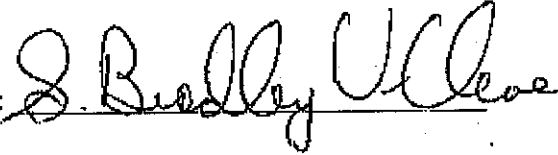
NWIGU:

By: \_\_\_\_\_

Chad M. Stokes  
Cable Huston Benedict  
Haagensen & Lloyd LLP

ICNU:

By: \_\_\_\_\_



S. Bradley Van Cleve  
Davison Van Cleve, P.C.

The Energy Project:

By: \_\_\_\_\_

Ronald Roseman  
Attorney at Law

**Exhibit K-11 UG-080416 Settlement Agreement and Appendix 5**

NWIGU:

By: \_\_\_\_\_

Chad M. Stokes  
Cable Huston Benedict  
Haagensen & Lloyd LLP

ICNU:

By: \_\_\_\_\_

S. Bradley Van Cleve  
Davison Van Cleve, P.C.

The Energy Project:

By:  \_\_\_\_\_

Ronald Roseman  
Attorney at Law

**Exhibit K-11 UG-080416 Settlement Agreement and Appendix 5**

**APPENDIX 5**

**Avista Corporation**

Rate Adjustments to Schedules 91 and 191  
to Reflect Increased Levels of Funding for LIRAP/DSM

**A. Schedule 91 (Electric) Tariff Rider Adjustment:**

The Schedule 91 (electric) rates are revised to reflect the provisions in Section C, Paragraph 11 and Section D, Paragraph 12 of the Multiparty Settlement Stipulation related to LIRAP and DSM funding.

| <u>Schedule</u> | <u>DSM Rate (¢/kWh) <sup>(1)</sup></u> |           | <u>LIRAP Rate (¢/kWh) <sup>(1)</sup></u> |           |
|-----------------|--|-----------|--|-----------|
|                 | Current                                | Proposed  | Current                                  | Proposed  |
| 1               | \$0.00181                              | \$0.00186 | \$0.00048                                | \$0.00053 |
| 11 & 12         | \$0.00256                              | \$0.00263 | \$0.00068                                | \$0.00074 |
| 21 & 22         | \$0.00189                              | \$0.00194 | \$0.00050                                | \$0.00055 |
| 25              | \$0.00124                              | \$0.00127 | \$0.00033                                | \$0.00036 |
| 31 & 32         | \$0.00167                              | \$0.00173 | \$0.00044                                | \$0.00048 |
| *41-48          | --                                     | --        | --                                       | --        |

**B. Schedule 191 (Natural Gas) Tariff Rider Adjustment:**

The Schedule 191 (natural gas) rates are revised to reflect the provisions in Section C, Paragraph 11 and Section D, Paragraph 12 of the Multiparty Settlement Stipulation related to LIRAP and DSM funding.

| <u>Schedule</u> | <u>DSM Rate (\$/Therm) <sup>(2)</sup></u> |           | <u>LIRAP Rate (\$/Therm) <sup>(2)</sup></u> |           |
|-----------------|---|-----------|---|-----------|
|                 | Current                                   | Proposed  | Current                                     | Proposed  |
| 101             | \$0.01795                                 | \$0.01837 | \$0.00808                                   | \$0.00962 |
| 111 & 112       | \$0.01580                                 | \$0.01617 | \$0.00698                                   | \$0.00831 |
| 121 & 122       | \$0.01479                                 | \$0.01514 | \$0.00645                                   | \$0.00768 |
| 131 & 132       | \$0.01429                                 | \$0.01463 | \$0.00624                                   | \$0.00743 |

\* The rates for street and area lights (Schedules 41-48) will also increase to correspond with the overall percentage increase in ¢/kWh for other schedules reflected in the table above.

(1) These energy charges are designed to provide an additional \$280,000 of annual DSM funding and an additional \$247,000 of annual LIRAP funding.

(2) These therm charges are designed to provide an additional \$70,000 of annual DSM funding and an additional \$253,000 of annual LIRAP funding.

## AVISTA CORP.

AVA – NYSE

November 2, 2006

## Rating:

**NEUTRAL**

Price: (11/1/06) \$25.24

## Price Targets:

12-18 month: \$25.50

5-year: \$30.00

## Industry:

Utilities

## James L. Bellessa, Jr., CFA

406.791.7230

jbellessa@dadco.com

## Bryan H. Nicholls

Research Associate

406.791.7240

bnicholls@dadco.com

| FY (Dec)            | 2005A <sup>1</sup> | 2006E         | Y-O-Y<br>Growth | 2007E         | Y-O-Y<br>Growth |
|---------------------|--------------------|---------------|-----------------|---------------|-----------------|
| Revenue (\$M)       | \$1,359.6          | \$1,525.6     | 12%             | \$1,571.3     | 3%              |
| Previous            |                    | \$1,529.3     |                 | \$1,580.6     |                 |
| Price/Revenue ratio | .9x                | .8x           |                 | .8x           |                 |
| EPS Revised         | <b>\$0.92</b>      | <b>\$1.47</b> | 59%             | <b>\$1.52</b> | 4%              |
| Previous            |                    | \$1.49        |                 | \$1.68        |                 |
| Price/EPS ratio     | 27.4x              | 17.2x         |                 | 16.6x         |                 |
| EBITDA (\$M)        | \$238.9            | \$285.1       | 19%             | \$300.2       | 5%              |
| EV/EBITDA ratio     | 9.9x               | 8.3x          |                 | 7.9x          |                 |

| Quarterly Data: | EPS           | EPS<br>Previous | Revenue<br>(\$M) | Revenue<br>Previous | EBITDA<br>(\$M) |
|-----------------|---------------|-----------------|------------------|---------------------|-----------------|
| 3/31/06A        | <b>\$0.64</b> | -               | \$499.2          | -                   | \$93.4          |
| 6/30/06A        | <b>\$0.27</b> | -               | \$287.4          | -                   | \$64.0          |
| 9/30/06A        | <b>\$0.20</b> | \$0.16          | \$293.0          | \$292.7             | \$55.7          |
| 12/31/06E       | <b>\$0.36</b> | \$0.42          | \$446.0          | \$450.0             | \$72.0          |

<sup>1</sup> Includes a 2Q'05 gain of \$0.04/sh. from South Lake Tahoe divestiture.

## Valuation Data

|                                |               |
|--------------------------------|---------------|
| Long-term growth rate (E)      | 5%            |
| Total Debt/Cap (9/30/06)       | 59.3%         |
| Cash per share (9/30/06)       | \$1.19        |
| Book value per share (9/30/06) | \$16.66       |
| Dividend (yield)               | \$0.58 (2.3%) |
| Return on Equity (T-T-M)       | 10%           |

## Trading Data

|                                   |                   |
|-----------------------------------|-------------------|
| Shares outstanding (M)            | 49.1              |
| Market Capitalization (\$M)       | \$1,240           |
| 52-week range                     | \$16.76 - \$26.30 |
| Average daily volume (3 mos.) (K) | 304               |
| Float                             | 97%               |
| Index Membership                  | S&P 600 SmallCap  |

## Lowering 2006, 2007 and 2008 EPS Estimates.

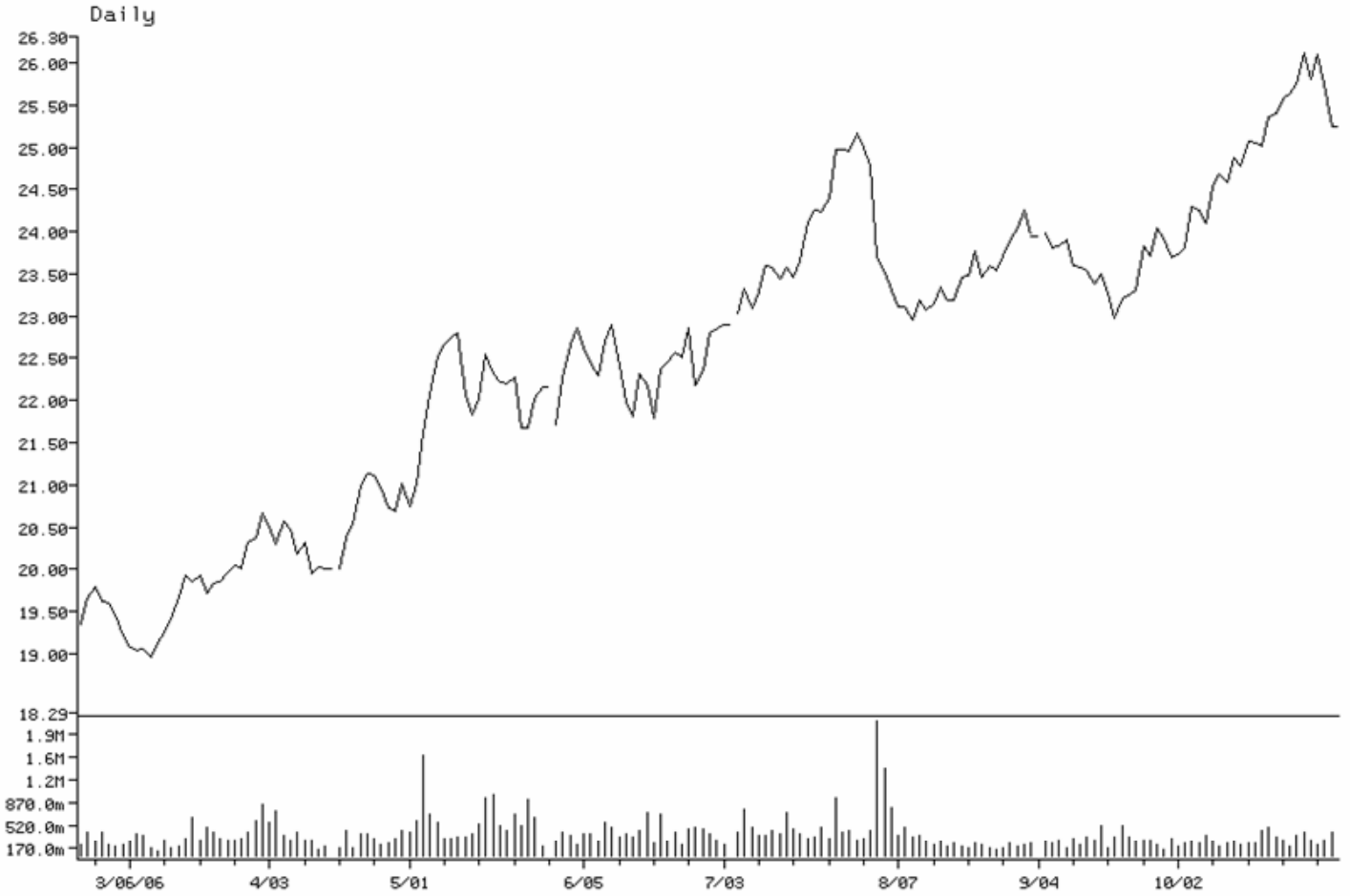
## Maintaining Target Price and NEUTRAL Rating.

- Avista Corp. reported 3Q'06 EPS of \$0.20, compared to a loss of \$0.19 a year ago and our forecast of \$0.16.
- Quarterly results benefited from an improved gross margin at the utility and \$0.03 per share in net tax benefits which we did not anticipate. Also, Advantage IQ continued to progress nicely.
- For 2006, we are lowering our EPS forecast from \$1.49 to \$1.47, due to reduced expectations for fourth quarter utility and energy marketing results. In 4Q'05 the company's utility business benefited from very cold weather and above average streamflows, which may not repeat this year to the same degree.
- For 2007, we are lowering our EPS forecast of \$1.68 to \$1.52. Our 2008 EPS projection is being lowered from \$1.79 to \$1.74.
- We are maintaining our target price of \$25.50, or 16x the average of our 2007 and 2008 EPS estimates for Avista Utilities and Advantage IQ plus 10x the average of our 2007 and 2008 EPS estimate of Avista Energy and "Other."
- A higher-than-average multiple may be warranted. The company may be close to exiting the energy trading business, with proceeds being used to pay down debt and to fund capital spending, which should help the company to restore an investment grade credit rating and expand the utility's rate base and future earnings power. Our **NEUTRAL** rating is reaffirmed.

## Company Description:

Spokane, WA -- Avista Corporation is an energy-focused company which operates as an electric and gas utility, an energy trading unit, and a utility Internet-billing service business. A hydro generation based system provides ratepayers some of the lowest utility rates in the nation, despite rate increases in the past few years.

Price Chart



Source: ILX



**Quarterly Results Achieved as Projected, with Tax Benefits as Frosting**

Avista Corp. reported 3Q'06 EPS of \$0.20, compared to a loss of \$0.19 a year earlier and our forecast of \$0.16.

Quarterly results benefited from an improved gross margin at the utility and \$0.03 per share in net tax benefits which we did not anticipate. Also, Advantage IQ continued to progress nicely.

The 3Q'05 result included a \$0.16 per share mark-to-market loss on Avista Energy's natural gas portfolio. This year there was a mark-to-market gain of \$0.03 per share. Year-to-date mark-to-market losses of \$3.7 million are expected to reverse in the future, with the bulk of the related energy commodity contracts being settled in the first half of 2007, assuming no significant change in the pricing of natural gas.

Management continues to indicate an exit strategy is being considered for Avista Energy, since this business does not have sufficient financial wherewithal to maximize the valuation creation opportunity envisioned. Moreover, Avista Energy's approximate \$200 million in equity has been generating sub par returns in recent periods and the returns implied for this business in management's 2006 and 2007 guidance are only about 5%-8%.

The quarter's breakdown of earnings by business segment is displayed in Table 1.

**Table 1: Business Segment EPS (Contribution to earnings per diluted share)**

|   | <b>3Q05</b>     | <b>3Q06</b>   |
|---|-----------------|---------------|
| Avista Utilities  | (\$0.04)        | \$0.01        |
| Energy Marketing & Resource Management                          | (\$0.17)        | \$0.18        |
| Avista Advantage  | \$0.03          | \$0.04        |
| Other   | (\$0.00)        | (\$0.02)      |
| <b>SUBTOTAL</b> (before cumulative effect of accounting change) | (\$0.19)        | \$0.20        |
| Cumulative effect of accounting change                          | <u>0.00</u>     | <u>0.00</u>   |
| <b>TOTAL (earnings per diluted share)</b>                       | <b>(\$0.19)</b> | <b>\$0.20</b> |

Avista Utilities earned \$0.01 per share compared to a loss of \$0.04 a year ago. The third quarter is typically the utility's seasonally lowest period. Approximately \$0.03 per share of the quarter's positive earnings swing is attributed to adjustments for resolution of certain Internal Revenue Service audits at the utility business.

The utility business benefited from gross margin improvements, customer growth, and a general rate increase in Washington that went into effect on January 1, 2006. (Annual electric rates were increased by \$21.4 million (+7.5%) and natural gas rates by \$1.0 million (+0.6%).) As expected during the quarter, the utility depleted some of the Washington Energy Recovery Mechanism (ERM) deadband benefit it had garnered during the first half, reducing the benefit by about \$0.05 per share. The utility business was also held back by higher interest expenses.

Overall utility revenues rose 3% to \$229 million. Electric revenues declined 1% to \$172 million due to a drop in wholesale revenues, which was mostly offset by higher retail sales (+4.7% in kWh) and customer growth (+2.3%). Natural gas revenues rose 19% to \$58 million, primarily due to higher costs of purchased gas being passed along to ratepayers, as well as higher wholesale natural gas revenues and increased customers (+2.9%).

Avista Energy reported earnings of \$0.18 (rounded up in our model from the company's reported \$0.17), compared to a loss of \$0.17 per share a year ago. Results were aided by positive portfolio valuation adjustments of \$0.03 versus negative adjustments of \$0.16 per share a year ago. Gross margin (operating revenues less resource costs) of \$17.9 million improved from a negative \$9.6 million a year ago, as the effects of the mark-to-market gains more than offset lower volumes of electricity and gas that were traded.

Advantage IQ, previously known as Avista Advantage, posted EPS of \$0.04 compared to \$0.03 last year. This unit, which outsources billing services, saw revenues climb 27% while the dollar volume of bills processed increased by approximately 22%. Billed sites rose 36,000, or 22%, to 196,000.

Avista's "Other" business segment reported a loss of \$0.02 per share, compared with a slight loss of than \$0.01 per share a year ago. Improved performance of Advanced Manufacturing and Development (doing business as METALfx) was more than offset by income tax adjustments of \$0.4 million, or nearly \$0.01 per share.

#### **Decoupling Pilot Program Approved Through Settlement**

In late October, Avista, along with the Staff of the WUTC and other intervenors, entered into a settlement agreement regarding the implementation of a natural gas decoupling mechanism (Mechanism). The mechanism would be effective January 1, 2007, with the proposed term of the pilot program running through June 2009. Monthly deferred revenue entries would be recorded and compared with therm sales volumes, adjusted for new customer usage, for the corresponding months from 2004, Avista's most recent test year. The difference between the corresponding periods captures the effect of conservation and price elasticity and would be multiplied by an approved margin rate to calculate the fixed distribution costs that are either under-recovered or over-recovered. Ninety percent of the margin difference, either positive or negative, will be deferred for later recovery or rebate.

On or before September 1, 2007, Avista will file a proposed decoupling surcharge or rebate based on the amount of deferred revenues, which were recorded during the 30-month test period and subjected to various earnings and DSM tests. The decided upon rate adjustment would recover or rebate the deferred revenue over a 12-month period, in conjunction with Avista's annual purchased gas adjustment. We have yet to factor in the potential of the decoupling mechanism into our earnings model due to the fact it requires WUTC approval and because its complexity will require more time to digest.

#### **Lowering 2006, 2007 and 2008 Estimates**

For 2006, we are lowering our EPS forecast from \$1.49 to \$1.47 due to reduced expectations for fourth quarter utility and energy marketing results. In 4Q'05 the company benefited from very cold weather and above average streamflows, which may not repeat this year to the same degree. If, however, our 2006 utility EPS forecast of \$1.17 is attained, it would exceed the company's guidance range of \$1.10-\$1.15, which the company now admits will be at the upper end of the range if normal weather and precipitation occur for November and December. Also, in last year's fourth quarter the company absorbed \$1.7 million, or \$0.02 per share, of ERM deadband expenses, which could be matched or exceeded this year. Although, management believes, if the next two months remain normal, the company will end 2006 with an ERM deadband benefit for the first time since the ERM was established in 2002. Last year, ERM deadband expense was \$9.9 million, a drag of \$0.12 per share. Year-to-date, the ERM benefit stands at \$3.4 million, a \$0.05 contribution per share.

Management's 2006 consolidated EPS guidance range remains at \$1.30-\$1.45. The company's assumptions behind its forecast include normal weather and water conditions in November and December, with segment forecasts as follows: Avista Utilities -- \$1.00-\$1.15 (we are at \$1.17); Energy Marketing & Resource Management -- \$0.20-\$0.30 (we are at \$0.23, including a \$0.07 after tax drag from mark-to-market accounting); Advantage IQ -- at least \$0.12 (we are at \$0.13); Other -- a loss of \$0.05 (we are at a loss of \$0.06).

For 2007, we are lowering our EPS forecast of \$1.68 to \$1.52. We are forecasting utility results of \$1.17 helped by customer growth and modest Production/Transmission Update rate relief starting in April, offset by expectations of more normal hydro and weather conditions. The biggest downward swing in our 2007 earnings forecast is derived from Avista Energy EPS, which we are now forecasting at \$0.26 versus \$0.35 previously. Advantage IQ should move up slightly to \$0.14 due to contemplated initiatives that may limit near-term earnings growth, while enhancing long-term prospects.

Our 2008 EPS projection is being lowered from \$1.79 to \$1.74.

**Maintaining Target Price and Rating**

We are maintaining our target price of \$25.50, or 16x the average of our 2007 and 2008 EPS estimates for Avista Utilities and Advantage IQ plus 10x the average of our 2007 and 2008 EPS estimate of Avista Energy and "Other."

A higher-than-average multiple may be warranted. The company may be close to exiting the energy trading business, with proceeds being used to pay down debt and fund capital spending, which should help the company to restore an investment grade credit rating and expand the utility's rate base and future earnings power. At the current share price, we are maintaining our **NEUTRAL** rating on the stock of Avista Corp.

James L. Bellessa, Jr., CFA  
Vice President and Senior Research Analyst  
406.791.7230

Bryan H. Nicholls  
Research Associate  
406.791.7240

## Avista Corporation Balance Sheet

\$ thousands -- Fiscal year ends 12/31

|   | <u>12/31/2001</u>         | <u>12/31/2002</u>         | <u>12/31/2003</u>         | <u>12/31/2004</u>         | <u>12/31/2005</u>         | <u>9/30/2006</u>          |
|---|---------------------------|---------------------------|---------------------------|---------------------------|---------------------------|---------------------------|
| <b>ASSETS:</b>  |                           |                           |                           |                           |                           |                           |
| <b>CURRENT ASSETS:</b>  |                           |                           |                           |                           |                           |                           |
| Cash and cash equivalents   | \$171,221                 | \$186,269                 | \$144,598                 | \$114,492                 | \$51,551                  | \$58,303                  |
| Temporary investments   | 1,872                     |                           | 18,903                    | 0                         | 0                         | 0                         |
| Accounts and notes receivable, net  | 388,083                   | 320,836                   | 318,848                   | 325,755                   | 502,947                   | 188,035                   |
| Energy commodity assets   | 477,037                   | 365,477                   | 253,676                   | 284,231                   | 918,609                   | 360,237                   |
| Materials and supplies, fuel stock and natural gas stored                   | 21,776                    | 22,047                    | 22,428                    | 26,108                    | 54,123                    | 69,494                    |
| Utility energy commodity derivative assets                                  |                           |                           |                           |                           | 38,269                    | 59,354                    |
| Funds held for customers  |                           |                           |                           |                           | 38,269                    |                           |
| Deposits with counterparties  |                           |                           |                           |                           | 59,354                    |                           |
| Prepayments and other current assets  | 19,364                    | 78,931                    |                           |                           |                           |                           |
| Deferred income taxes / Taxes receivable                                    | 32,348                    | 0                         | 11,455                    | 12,288                    | 14,519                    |                           |
| Assets held for sale from discontinued operations - Avista Communications   | <u>21,316</u>             | 105                       | 0                         | 28,479                    | 11,850                    |                           |
| Other current assets  |                           |                           | <u>93,671</u>             | <u>108,989</u>            | <u>49,652</u>             | <u>375,629</u>            |
| Total current assets  | 1,133,017                 | 973,665                   | 863,579                   | 900,342                   | 1,770,368                 | 982,204                   |
| <b>NET UTILITY PROPERTY:</b>  |                           |                           |                           |                           |                           |                           |
| Utility Plant in service  | 2,277,779                 | 2,370,811                 | 2,606,012                 | 2,666,445                 | 2,847,043                 |                           |
| Construction work in progress   | <u>54,964</u>             | <u>17,581</u>             | <u>49,615</u>             | <u>51,260</u>             | <u>64,291</u>             |                           |
| Total   | 2,332,743                 | 2,388,392                 | 2,655,627                 | 2,717,705                 | 2,911,334                 |                           |
| Less Accumulated Depreciation and amortization                              | <u>(767,101)</u>          | <u>(824,688)</u>          | <u>(741,626)</u>          | <u>(761,642)</u>          | <u>(784,917)</u>          |                           |
| Total net utility property  | 1,565,642                 | 1,563,704                 | 1,914,001                 | 1,956,063                 | 2,126,417                 | 2,181,468                 |
| <b>OTHER PROPERTY AND INVESTMENTS:</b>                                      |                           |                           |                           |                           |                           |                           |
| Investment in exchange power, net   | 43,314                    | 40,833                    | 38,383                    | 35,933                    | 33,483                    |                           |
| Non-utility properties and investments, net                                 | 230,800                   | 199,579                   | 89,133                    | 78,564                    | 77,731                    |                           |
| Non-current energy commodity assets   | 383,497                   | 348,309                   | 242,359                   | 254,657                   | 511,280                   |                           |
| Investment in affiliated trusts   |                           |                           | 13,403                    | 13,403                    | 13,403                    |                           |
| Other property and investments, net   | <u>13,620</u>             | <u>12,702</u>             | <u>17,958</u>             | <u>19,721</u>             | <u>15,058</u>             |                           |
| Total other property and investments  | 671,231                   | 601,423                   | 401,236                   | 402,278                   | 650,955                   | 447,805                   |
| <b>DEFERRED CHARGES:</b>  |                           |                           |                           |                           |                           |                           |
| Regulatory assets for deferred income tax                                   | 149,033                   | 139,138                   | 131,763                   | 123,159                   | 114,109                   | 106,851                   |
| Other regulatory assets   | 192,760                   | 29,735                    | 44,381                    | 39,044                    | 26,660                    | 30,997                    |
| Utility energy commodity derivative assets                                  | 1,889                     | 60,322                    | 34,517                    | 55,825                    | 46,731                    | 25,286                    |
| Power and natural gas deferrals   | 265,063                   | 166,782                   | 171,342                   | 148,206                   | 147,622                   | 112,114                   |
| Unamortized debt expense  | 41,222                    | 51,128                    | 48,825                    | 53,413                    | 48,522                    | 43,800                    |
| Other deferred charges  | <u>17,366</u>             | <u>28,236</u>             | <u>30,431</u>             | <u>25,493</u>             | <u>17,110</u>             | <u>19,084</u>             |
| Total deferred charges  | 667,333                   | 475,341                   | 461,259                   | 445,140                   | 400,754                   | 338,132                   |
| <b>TOTAL ASSETS:</b>  | <b><u>\$4,037,223</u></b> | <b><u>\$3,614,133</u></b> | <b><u>\$3,640,075</u></b> | <b><u>\$3,703,823</u></b> | <b><u>\$4,948,494</u></b> | <b><u>\$3,949,609</u></b> |
| <b>LIABILITIES AND CAPITALIZATION:</b>                                      |                           |                           |                           |                           |                           |                           |
| <b>CURRENT LIABILITIES:</b>   |                           |                           |                           |                           |                           |                           |
| Accounts payable  | \$367,899                 | \$339,637                 | \$298,285                 | \$325,194                 | \$511,427                 | \$201,926                 |
| Energy commodity liabilities  | 373,837                   | 304,781                   | 229,642                   | 253,527                   | 906,794                   | 327,997                   |
| Customer fund obligations   |                           |                           |                           |                           | 38,237                    |                           |
| Deposits from counterparties  |                           |                           | 97,811                    | 6,015                     | 13,724                    |                           |
| Current portion of long term debt   | 1,827                     | 71,896                    | 29,711                    | 85,432                    | 39,524                    | 170,760                   |
| Current portion of preferred stock-cumulative                               |                           |                           | 1,750                     | 1,750                     | 1,750                     | 26,250                    |
| Short term borrowings   | 75,099                    | 30,000                    | 80,525                    | 68,517                    | 63,494                    | 62,000                    |
| Interest accrued  | 18,583                    | 20,307                    | 18,504                    | 18,632                    | 18,643                    |                           |
| Regulatory liability for utility derivatives                                |                           |                           |                           |                           | 66,047                    |                           |
| Other current liabilities   | 84,587                    | 173,157                   | 96,324                    | 114,973                   | 70,248                    | 304,327                   |
| Liabilities of discontinued operations- Avista Communications               | <u>6,642</u>              | <u>1,052</u>              |                           |                           |                           |                           |
| Total current liabilities   | 928,474                   | 940,830                   | 852,552                   | 874,040                   | 1,729,888                 | 1,093,260                 |
| <b>NON-CURRENT LIABILITIES AND DEFERRED CREDITS:</b>                        |                           |                           |                           |                           |                           |                           |
| Non-current liabilities   | 46,601                    |                           |                           |                           |                           |                           |
| Deferred revenue  | 35,824                    |                           |                           |                           |                           |                           |
| Non-current energy commodity liabilities                                    | 299,980                   | 314,204                   | 192,731                   | 215,055                   | 488,644                   | 325,494                   |
| Regulatory liability for utility plant retirement costs                     |                           |                           | 167,061                   | 175,575                   | 186,635                   | 194,571                   |
| Utility energy commodity derivative liabilities                             | 159,418                   | 50,058                    | 33,060                    | 33,490                    | 46,643                    |                           |
| Deferred income taxes   | 517,428                   | 454,147                   | 492,799                   | 488,471                   | 488,934                   | 465,034                   |
| Other non-current liabilities and deferred credits                          | <u>18,720</u>             | <u>106,218</u>            | <u>82,455</u>             | <u>121,028</u>            | <u>106,979</u>            | <u>120,150</u>            |
| Total non-current liabilities and deferred credits                          | 1,077,971                 | 924,627                   | 968,106                   | 1,033,619                 | 1,317,835                 | 1,105,249                 |
| <b>LONG-TERM DEBT:</b>  |                           |                           |                           |                           |                           |                           |
| Total long-term debt  | 1,175,715                 | 902,635                   | 925,012                   | 901,556                   | 989,990                   | 819,039                   |
| Long-term debt to affiliated trusts   |                           |                           | 113,403                   | 113,403                   | 113,403                   | 113,403                   |
| <b>COMPANY-OBLIGATED MANDATORILY REDEEMABLE PREFERRED TRUST SECURITIES:</b> |                           |                           |                           |                           |                           |                           |
|   | 100,000                   | 100,000                   |                           |                           |                           |                           |
| <b>PREFERRED STOCK- CUMULATIVE:</b>   |                           |                           |                           |                           |                           |                           |
|   | 35,000                    | 33,250                    | 29,750                    | 28,000                    | 26,250                    |                           |
| <b>CONVERTIBLE PREFERRED STOCK:</b>   |                           |                           |                           |                           |                           |                           |
| <b>COMMON EQUITY:</b>   |                           |                           |                           |                           |                           |                           |
|   | <u>720,063</u>            | <u>712,791</u>            | <u>751,252</u>            | <u>753,205</u>            | <u>771,128</u>            | <u>818,658</u>            |
| <b>TOTAL CAPITALIZATION:</b>  | <b><u>2,030,778</u></b>   | <b><u>1,748,676</u></b>   | <b><u>1,819,417</u></b>   | <b><u>1,796,164</u></b>   | <b><u>1,900,771</u></b>   | <b><u>1,751,100</u></b>   |
| <b>TOTAL CAPITALIZATION AND LIABILITIES:</b>                                | <b><u>\$4,037,223</u></b> | <b><u>\$3,614,133</u></b> | <b><u>\$3,640,075</u></b> | <b><u>\$3,703,823</u></b> | <b><u>\$4,948,494</u></b> | <b><u>\$3,949,609</u></b> |
| *As originally reported   |                           |                           |                           |                           |                           |                           |
| Common Shares Outstanding (000's)   | 47,633                    | 48,044                    | 48,344                    | 48,472                    | 48,593                    | 49,143                    |

**Avista Corporation Consolidated Statements of Income**

\$ thousands -- Fiscal year ends 12/31

|  | 2004               | 1Q05            | 2Q05            | 3Q05             | 4Q05            | 2005               | 1Q06            | 2Q06            | 3Q06P           | 4Q06E           | 2006E              | 1Q07E           | 2Q07E           | 3Q07E           | 4Q07E           | 2007E              | 2008E              |
|--|--------------------|-----------------|-----------------|------------------|-----------------|--------------------|-----------------|-----------------|-----------------|-----------------|--------------------|-----------------|-----------------|-----------------|-----------------|--------------------|--------------------|
| <b>REVENUES:</b>   | <b>\$1,151,581</b> | \$362,664       | \$272,832       | \$265,679        | \$458,432       | <b>\$1,359,607</b> | \$499,202       | \$287,394       | \$293,001       | \$446,000       | <b>\$1,525,597</b> | \$504,133       | \$310,316       | \$312,367       | \$444,440       | <b>\$1,571,256</b> | <b>\$1,592,289</b> |
| <b>OPERATING EXPENSES:</b>   |                    |                 |                 |                  |                 |                    |                 |                 |                 |                 |                    |                 |                 |                 |                 |                    |                    |
| Resource costs   | 618,595            | 222,157         | 130,975         | 167,025          | 295,433         | 815,590            | 321,732         | 140,282         | 159,044         | 288,457         | 909,515            | 319,278         | 154,883         | 183,833         | 275,006         | 933,000            | 921,329            |
| Other Operating Expenses   | 257,872            | 58,985          | 58,395          | 58,984           | 63,398          | 239,762            | 62,038          | 64,787          | 63,082          | 67,415          | 257,322            | 63,870          | 64,505          | 64,890          | 68,275          | 261,540            | 264,800            |
| Depreciation and amortization  | 78,425             | 22,706          | 21,388          | 21,368           | 21,449          | 86,911             | 22,428          | 21,424          | 21,614          | 22,360          | 87,826             | 22,600          | 22,840          | 23,080          | 23,320          | 91,840             | 95,200             |
| Taxes other than income taxes  | 67,374             | 20,633          | 16,064          | 14,374           | 18,342          | 69,413             | 22,066          | 18,323          | 15,170          | 18,138          | 73,697             | 23,138          | 19,138          | 15,138          | 19,138          | 76,552             | 78,585             |
| Exit Costs - Avista Energy's Eastern Energy Business<br>Asset impairment and restructuring charges |                    |                 |                 |                  |                 |                    |                 |                 |                 |                 |                    |                 |                 |                 |                 |                    |                    |
| Total operating expenses   | 1,022,266          | 324,481         | 226,822         | 261,751          | 398,622         | 1,211,676          | 428,264         | 244,816         | 258,910         | 396,370         | 1,328,360          | 428,886         | 261,366         | 286,941         | 385,739         | 1,362,932          | 1,359,914          |
| Gain on sale of natural gas distribution property  |                    |                 | 3,209           | 884              |                 | 4,093              |                 |                 |                 |                 |                    |                 |                 |                 |                 |                    |                    |
| <b>INCOME FROM OPERATIONS</b>  | <b>129,315</b>     | <b>38,183</b>   | <b>49,219</b>   | <b>4,812</b>     | <b>59,810</b>   | <b>152,024</b>     | <b>70,938</b>   | <b>42,578</b>   | <b>34,091</b>   | <b>49,630</b>   | <b>197,237</b>     | <b>75,247</b>   | <b>48,950</b>   | <b>25,426</b>   | <b>58,701</b>   | <b>208,323</b>     | <b>232,375</b>     |
| <b>OTHER INCOME:</b>   |                    |                 |                 |                  |                 |                    |                 |                 |                 |                 |                    |                 |                 |                 |                 |                    |                    |
| Interest Expense   | (87,265)           | (21,828)        | (21,312)        | (21,583)         | (21,789)        | (86,512)           | (22,145)        | (22,209)        | (22,269)        | (21,625)        | (88,248)           | (21,725)        | (21,825)        | (21,925)        | (22,025)        | (87,500)           | (90,000)           |
| Interest Expense to Affiliate Trust  | (5,782)            | (1,450)         | (1,516)         | (1,582)          | (1,654)         | (6,202)            | (1,704)         | (1,765)         | (1,575)         | (1,575)         | (6,619)            | (1,575)         | (1,575)         | (1,575)         | (1,575)         | (6,300)            | (6,300)            |
| Capitalized Interest   | 1,393              | 292             | 295             | 392              | 710             | 1,689              | 525             | 645             | 400             | 400             | 1,970              | 400             | 400             | 400             | 400             | 1,600              | 1,800              |
| Net interest expense   | (91,654)           | (22,986)        | (22,533)        | (22,773)         | (22,733)        | (91,025)           | (23,324)        | (23,329)        | (23,444)        | (22,800)        | (92,897)           | (22,900)        | (23,000)        | (23,100)        | (23,200)        | (92,200)           | (94,500)           |
| Other income (deductions), net   | 8,390              | 1,822           | 1,840           | 3,511            | 2,857           | 10,030             | 2,475           | 2,078           | 2,736           | 1,800           | 9,089              | 1,800           | 1,800           | 1,800           | 1,800           | 7,200              | 7,500              |
| Total other income (expense), net  | (83,264)           | (21,164)        | (20,693)        | (19,262)         | (19,876)        | (80,995)           | (20,849)        | (21,251)        | (20,708)        | (21,000)        | (83,808)           | (21,100)        | (21,200)        | (21,300)        | (21,400)        | (85,000)           | (87,000)           |
| <b>INCOME BEFORE INCOME TAXES:</b>   | <b>46,051</b>      | <b>17,019</b>   | <b>28,526</b>   | <b>(14,450)</b>  | <b>39,934</b>   | <b>71,029</b>      | <b>50,089</b>   | <b>21,327</b>   | <b>13,383</b>   | <b>28,630</b>   | <b>113,429</b>     | <b>54,147</b>   | <b>27,750</b>   | <b>4,126</b>    | <b>37,301</b>   | <b>123,323</b>     | <b>145,375</b>     |
| <b>INCOME TAXES:</b>   | <b>26,500</b>      | <b>6,830</b>    | <b>9,922</b>    | <b>(5,414)</b>   | <b>14,523</b>   | <b>25,861</b>      | <b>18,517</b>   | <b>7,868</b>    | <b>3,310</b>    | <b>10,593</b>   | <b>40,288</b>      | <b>20,034</b>   | <b>10,267</b>   | <b>1,527</b>    | <b>13,801</b>   | <b>45,630</b>      | <b>53,789</b>      |
| <b>NET INCOME FROM CONTINUING OP'S:</b>  | <b>19,551</b>      | <b>10,189</b>   | <b>18,604</b>   | <b>(9,036)</b>   | <b>25,411</b>   | <b>45,168</b>      | <b>31,572</b>   | <b>13,459</b>   | <b>10,073</b>   | <b>18,037</b>   | <b>73,141</b>      | <b>34,112</b>   | <b>17,482</b>   | <b>2,599</b>    | <b>23,500</b>   | <b>77,694</b>      | <b>91,586</b>      |
| <b>INCOME (LOSS) FROM DISCONTINUED OP'S</b>  | <b>0</b>           | <b>0</b>        | <b>0</b>        | <b>0</b>         | <b>0</b>        | <b>0</b>           | <b>0</b>        | <b>0</b>        | <b>0</b>        | <b>0</b>        | <b>0</b>           | <b>0</b>        | <b>0</b>        | <b>0</b>        | <b>0</b>        | <b>0</b>           | <b>0</b>           |
| <b>NET INCOME BEFORE ACC'T CHANGE</b>  | <b>19,551</b>      | <b>10,189</b>   | <b>18,604</b>   | <b>(9,036)</b>   | <b>25,411</b>   | <b>45,168</b>      | <b>31,572</b>   | <b>13,459</b>   | <b>\$10,073</b> | <b>18,037</b>   | <b>73,141</b>      | <b>34,112</b>   | <b>17,482</b>   | <b>\$2,599</b>  | <b>23,500</b>   | <b>77,694</b>      | <b>91,586</b>      |
| <b>EFFECTS OF ACC'T CHANGE</b>   | <b>(460)</b>       | <b>0</b>        | <b>0</b>        | <b>0</b>         | <b>0</b>        | <b>0</b>           | <b>0</b>        | <b>0</b>        | <b>0</b>        | <b>0</b>        | <b>0</b>           | <b>0</b>        | <b>0</b>        | <b>0</b>        | <b>0</b>        | <b>0</b>           | <b>0</b>           |
| <b>NET INCOME</b>  | <b>\$19,091</b>    | <b>\$10,189</b> | <b>\$18,604</b> | <b>(\$9,036)</b> | <b>\$25,411</b> | <b>\$45,168</b>    | <b>\$31,572</b> | <b>\$13,459</b> | <b>\$10,073</b> | <b>\$18,037</b> | <b>\$73,141</b>    | <b>\$34,112</b> | <b>\$17,482</b> | <b>\$2,599</b>  | <b>\$23,500</b> | <b>\$77,694</b>    | <b>\$91,586</b>    |
| <b>DEDUCT - Preferred stock dividend requirement</b>   | <b>0</b>           | <b>0</b>        | <b>0</b>        | <b>0</b>         | <b>0</b>        | <b>0</b>           | <b>0</b>        | <b>0</b>        | <b>0</b>        | <b>0</b>        | <b>0</b>           | <b>0</b>        | <b>0</b>        | <b>0</b>        | <b>0</b>        | <b>0</b>           | <b>0</b>           |
| <b>INCOME AVAILABLE FOR COMMON</b>   | <b>\$19,091</b>    | <b>\$10,189</b> | <b>\$18,604</b> | <b>(\$9,036)</b> | <b>\$25,411</b> | <b>\$45,168</b>    | <b>\$31,572</b> | <b>\$13,459</b> | <b>\$10,073</b> | <b>\$18,037</b> | <b>\$73,141</b>    | <b>\$34,112</b> | <b>\$17,482</b> | <b>\$2,599</b>  | <b>\$23,500</b> | <b>\$77,694</b>    | <b>\$91,586</b>    |
| <b>EARNING PER SHARE, DILUTED</b>  | <b>\$0.40</b>      | <b>\$0.21</b>   | <b>\$0.38</b>   | <b>(\$0.19)</b>  | <b>\$0.52</b>   | <b>\$0.92</b>      | <b>\$0.64</b>   | <b>\$0.27</b>   | <b>\$0.20</b>   | <b>\$0.36</b>   | <b>\$1.47</b>      | <b>\$0.68</b>   | <b>\$0.34</b>   | <b>\$0.05</b>   | <b>\$0.46</b>   | <b>\$1.52</b>      | <b>\$1.74</b>      |
| <b>LESS - LOSS FROM DISCONTINUED OP'S</b>  | <b>0.00</b>        | <b>0.00</b>     | <b>0.00</b>     | <b>0.00</b>      | <b>0.00</b>     | <b>0.00</b>        | <b>0.00</b>     | <b>0.00</b>     | <b>0.00</b>     | <b>0.00</b>     | <b>0.00</b>        | <b>0.00</b>     | <b>0.00</b>     | <b>0.00</b>     | <b>0.00</b>     | <b>0.00</b>        | <b>0.00</b>        |
| <b>LESS - EFFECT OF ACC'T CHANGE</b>   | <b>(0.01)</b>      | <b>0.00</b>     | <b>0.00</b>     | <b>0.00</b>      | <b>0.00</b>     | <b>0.00</b>        | <b>0.00</b>     | <b>0.00</b>     | <b>0.00</b>     | <b>0.00</b>     | <b>0.00</b>        | <b>0.00</b>     | <b>0.00</b>     | <b>0.00</b>     | <b>0.00</b>     | <b>0.00</b>        | <b>0.00</b>        |
| <b>NET EARNINGS PER SHARE</b>  | <b>\$0.39</b>      | <b>\$0.21</b>   | <b>\$0.38</b>   | <b>(\$0.19)</b>  | <b>\$0.52</b>   | <b>\$0.92</b>      | <b>\$0.64</b>   | <b>\$0.27</b>   | <b>\$0.20</b>   | <b>\$0.36</b>   | <b>\$1.47</b>      | <b>\$0.68</b>   | <b>\$0.34</b>   | <b>\$0.05</b>   | <b>\$0.46</b>   | <b>\$1.52</b>      | <b>\$1.74</b>      |
| <b>DIVIDENDS PER COMMON SHARE</b>  | <b>\$ 0.52</b>     | <b>\$ 0.135</b> | <b>\$ 0.135</b> | <b>\$ 0.135</b>  | <b>\$ 0.140</b> | <b>\$ 0.55</b>     | <b>\$ 0.140</b> | <b>\$ 0.140</b> | <b>\$ 0.145</b> | <b>\$ 0.145</b> | <b>\$ 0.57</b>     | <b>\$ 0.145</b> | <b>\$ 0.150</b> | <b>\$ 0.150</b> | <b>\$ 0.150</b> | <b>\$ 0.595</b>    | <b>\$ 0.620</b>    |
| Avg. common shares outstanding, diluted (000)  | 48,886             | 48,901          | 48,904          | 48,538           | 48,997          | 48,979             | 49,305          | 49,694          | 49,902          | 50,202          | 49,776             | 50,502          | 50,802          | 51,102          | 51,402          | 50,952             | 52,602             |

|   | 2004     | 1Q05     | 2Q05     | 3Q05     | 4Q05     | 2005     | 1Q06     | 2Q06     | 3Q06     | 4Q06E    | 2006E    | 1Q07E    | 2Q07E    | 3Q07E    | 4Q07E    | 2007E    | 2008E    |
|---|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
| <b>SEGMENT BREAKDOWN OF EPS (Continuing Operations)</b> |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |          |
| Avista Utilities  | \$0.87   | \$0.39   | \$0.38   | (\$0.04) | \$0.34   | \$1.07   | \$0.53   | \$0.34   | \$0.01   | \$0.29   | \$1.17   | \$0.53   | \$0.33   | (\$0.03) | \$0.34   | \$1.17   | \$1.26   |
| Energy Trading and Marketing                            | \$0.20   | (\$0.17) | (\$0.01) | (\$0.17) | \$0.17   | (\$0.18) | \$0.10   | (\$0.09) | \$0.18   | \$0.05   | \$0.23   | \$0.12   | (\$0.00) | \$0.06   | \$0.08   | \$0.26   | \$0.33   |
| Avista Advantage  | \$0.01   | \$0.02   | \$0.02   | \$0.03   | \$0.02   | \$0.08   | \$0.03   | \$0.03   | \$0.04   | \$0.03   | \$0.13   | \$0.03   | \$0.03   | \$0.04   | \$0.04   | \$0.14   | \$0.19   |
| Avista Ventures and Other                               | (\$0.15) | (\$0.03) | (\$0.01) | (\$0.00) | (\$0.01) | (\$0.05) | (\$0.02) | (\$0.01) | (\$0.02) | (\$0.01) | (\$0.06) | (\$0.01) | (\$0.01) | (\$0.01) | (\$0.01) | (\$0.05) | (\$0.04) |
| Total income available for common stock                 | \$0.93   | \$0.21   | \$0.38   | (\$0.19) | \$0.52   | \$0.92   | \$0.64   | \$0.27   | \$0.20   | \$0.36   | \$1.47   | \$0.68   | \$0.34   | \$0.05   | \$0.46   | \$1.52   | \$1.74   |

Copyright D.A. Davidson & Co., 2006. All rights reserved.

**Required Disclosures**

D.A. Davidson & Co. expects to receive, or intends to seek, compensation for investment banking services from this company in the next three months.

D.A. Davidson & Co. is a full service investment firm that provides both brokerage and investment banking services. James L. Bellessa, Jr., CFA and Bryan H. Nicholls, the research analysts principally responsible for the preparation of this report, will receive compensation that is based upon (among other factors) D.A. Davidson & Co.'s investment banking revenue. However, D.A. Davidson & Co.'s analysts are not directly compensated for involvement in specific investment banking transactions.

We, James L. Bellessa, Jr., CFA and Bryan H. Nicholls, attest that (i) all the views expressed in this research report accurately reflect our personal views about the common stock of the subject company, and (ii) no part of our compensation was, is, or will be, directly or indirectly, related to the specific recommendations or views expressed in this report.

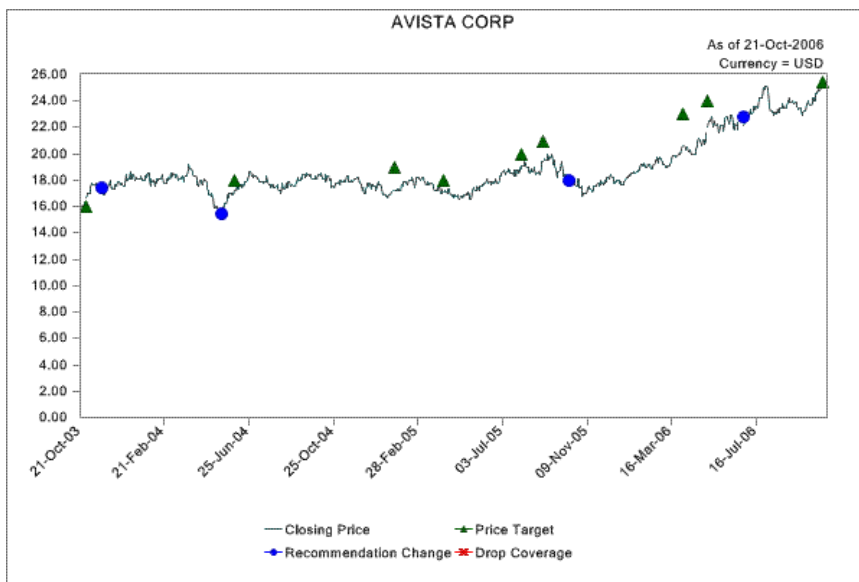
**Ratings Information**

| D.A. Davidson & Co. Ratings    | Buy  | Neutral   | Underperform  |
|--------------------------------|--|---|---|
| Risk adjusted return potential | Over 15% total return expected on a risk adjusted basis over next 12-18 months | >0-15% return potential on a risk adjusted basis over next 12-18 months | Likely to remain flat or lose value on a risk adjusted basis over next 12-18 months |

| Distribution of Ratings (as of 9/30/06)                        | Buy               | Hold                  | Sell               |
|--|-------------------|-----------------------|--------------------|
| Corresponding Institutional Research Ratings and Distribution  | Buy<br>50%        | Neutral<br>43%        | Underperform<br>7% |
| Corresponding Private Client Research Ratings and Distribution | Outperform<br>70% | Market Perform<br>30% | Underperform<br>0% |
| Distribution of Combined Ratings                               | 53%               | 41%                   | 6%                 |

**Distribution of companies from whom D.A. Davidson & Co. has received compensation for investment banking services in last 12 mos.**

|   |    |    |    |
|---|----|----|----|
| Institutional Coverage                      | 7% | 4% | 0% |
| Private Client Coverage                     | 0% | 0% | 0% |
| Distribution of Combined Investment Banking | 5% | 3% | 0% |



**D.A. Davidson & Co. Institutional Research Rating Scale (maintained since 7/9/02)**  
Buy, Neutral, Underperform

| AVISTA CORP    |               |                       |             |               |              |
|----------------|---------------|-----------------------|-------------|---------------|--------------|
| Currency = USD |               |                       |             |               |              |
| Date           | Closing Price | Recommendation Change | Date        | Closing Price | Price Target |
| 26-Jun-2006    | 22.85         | NEUTRAL               | 17-Oct-2006 | 25.03         | 25.50        |
| 12-Oct-2005    | 17.94         | BUY                   | 03-May-2006 | 21.61         | 24.00        |
| 17-May-2004    | 15.51         | NEUTRAL               | 31-Mar-2006 | 20.65         | 23.00        |
| 19-Nov-2003    | 17.46         | UNDERPERFORM          | 31-Aug-2005 | 19.44         | 21.00        |
|                |               |                       | 27-Jul-2005 | 18.94         | 20.00        |
|                |               |                       | 04-Apr-2005 | 17.38         | 18.00        |
|                |               |                       | 21-Jan-2005 | 17.25         | 19.00        |
|                |               |                       | 04-Jun-2004 | 17.26         | 18.00        |
|                |               |                       | 27-Oct-2003 | 16.35         | 16.00        |

Copyright D.A. Davidson & Co., 2006. All rights reserved.

Target prices are our Institutional Research Department's evaluation of price potential over the next 12-18 months and 5 years, based upon our assessment of future earnings and cash flow, comparable company valuations, growth prospects and other financial criteria. Certain risks may impede achievement of these price targets including, but not limited to, broader market and macroeconomic fluctuations and unforeseen changes in the subject company's fundamentals or business trends.

### **Other Disclosures**

Information contained herein has been obtained by sources we consider reliable, but is not guaranteed and we are not soliciting any action based upon it. Any opinions expressed are based on our interpretation of data available to us at the time of the original publication of the report. These opinions are subject to change at any time without notice. Investors must bear in mind that inherent in investments are the risks of fluctuating prices and the uncertainties of dividends, rates of return and yield. Investors should also remember that past performance is not necessarily an indicator of future performance and D.A. Davidson & Co. makes no guarantee, express or implied, as to future performance. Investors should note this report was prepared by D.A. Davidson & Co.'s Institutional Research Department for distribution to D.A. Davidson & Co.'s institutional investor clients and assumes a certain level of investment sophistication on the part of the recipient. Readers, who are not institutional investors or other market professionals, should seek the advice of their individual investment advisor for an explanation of this report's contents, and should always seek such advisor's advice before making any investment decisions. Further information and elaboration will be furnished upon request.

## Avista Files for Lower Than Anticipated Annual Natural Gas Adjustment in Washington

PR Newswire, Sept 15, 2008

Lower natural gas prices allow for re-filing of annual adjustment in Idaho

SPOKANE, Wash., Sept. 15 /PRNewswire-FirstCall/ -- Avista today filed its annual purchased gas cost adjustment (PGA) with the Washington Utilities and Transportation Commission (WUTC) requesting an overall increase in natural gas rates of 0.7 percent or \$1.3 million in annual revenues. Also today, the company re-filed a request with the Idaho Public Utility Commission (IPUC) to lower the requested PGA for Idaho customers to 4.0 percent or \$3.3 million in annual revenues, down from the 14.2 percent filed in August 2008. Annual PGA filings pass through changes in the cost of natural gas Avista acquires to serve customers and do not increase company earnings.

In a separate annual decoupling rate adjustment filing with the WUTC, Avista has requested a 0.3 percent increase in the company's natural gas rates for residential and small commercial customers, also effective Nov. 1. The decoupling mechanism allows Avista to recover a portion of its fixed costs not recovered because of reduced energy usage by customers. The recovery of fixed costs allows Avista to increase focus on energy efficiency programs and services for customers.

If both the PGA and decoupling filings are approved by the WUTC, a residential customer in Washington using an average of 70 therms of natural gas per month could expect to see a \$0.67 increase, for a revised total monthly bill of \$85.83 effective Nov. 1, 2008. The actual increase will vary based on customer usage. Avista serves approximately 144,000 natural gas customers in Washington.

If the amended PGA filing is approved by the IPUC, an Idaho natural gas customer using 65 therms of natural gas per month could expect to see an increase of \$2.96, for a revised monthly bill of \$78.10 effective Oct. 1, 2008. The actual increase will vary based on customer usage. Avista serves 72,000 natural gas customers in Idaho.

"The dramatic increase in prices this past spring and recent decrease shows the volatility in the natural gas market and its link to crude oil prices. Based on spring and summer prices, we were anticipating that both Washington and Idaho customers could see a significant increase in their monthly natural gas bills this winter. We're pleased this adjustment is far less than earlier projected especially as the heating season approaches," said Kevin Christie, Avista director of natural gas supply.

Natural gas prices per dekatherm over the past 12 months are reflected in the chart.



## Exhibit L-2 Avista Press Release

About 75 percent of an average residential customer's monthly bill is the cost of natural gas and pipeline transportation. The remaining 25 percent is Avista's fixed costs to provide natural gas service over its distribution system.

Avista follows a structured natural gas purchasing plan that also allows for flexibility based on market prices and conditions. Currently, about two-thirds of estimated customer demand for the upcoming year is either pre-purchased or placed in storage. Storage is a valuable asset that allows Avista to purchase typically lower-cost gas during the spring and summer months and store it for use during the heating season when wholesale gas prices are typically highest.

Avista offers a number of billing options, energy efficiency programs, incentives and rebates to help customers proactively manage their natural gas consumption. Information on Avista's energy efficiency offerings and no-cost conservation information is available at <http://www.everylittlebit.com/>. In addition, Avista's Comfort Level Billing option gives customers the opportunity to smooth seasonal energy bill highs and lows by averaging energy bills over 12 months.

Avista Corp. is an energy company involved in the production, transmission and distribution of energy as well as other energy-related businesses. Avista Utilities is our operating division that provides service to 351,000 electric and 310,000 natural gas customers in three Western states. Avista's primary, non-regulated subsidiary is Advantage IQ. Our stock is traded under the ticker symbol "AVA." For more information about Avista, please visit <http://www.avistacorp.com/>. Avista Corp. and the Avista Corp. logo are trademarks of Avista Corporation. All other trademarks mentioned in this document are the property of their respective owners.

This news release contains forward-looking statements regarding the company's current expectations. Forward-looking statements are all statements other than historical facts. Such statements speak only as of the date of the news release and are subject to a variety of risks and uncertainties, many of which are beyond the company's control, which could cause actual results to differ materially from the expectations. These risks and uncertainties include, in addition to those discussed herein, all of the factors discussed in the company's Annual Report on Form 10-K for the year ended Dec. 31, 2007, and the Quarterly Report on Form 10-Q for the quarter ended June 30, 2008.

To unsubscribe from Avista's news release distribution, send reply message to [Shirley.wolf@avistacorp.com](mailto:Shirley.wolf@avistacorp.com).

CONTACT: Avista 24/7 Media Access, +1-509-495-4174, or media, Debbie Simock, +1-509-495-8031, [debbie.simock@avistacorp.com](mailto:debbie.simock@avistacorp.com), or investors, Jason Lang, +1-509-495-2930, [jason.lang@avistacorp.com](mailto:jason.lang@avistacorp.com), both of Avista

Web site: <http://www.avistacorp.com/>

COPYRIGHT 2008 PR Newswire Association LLC  
COPYRIGHT 2008 Gale, Cengage Learning