

Exhibit C-5 Lost Margin Calculations

DLM Data

WA DSM Savings	2004	2005	2006	2007	2008
101 Commercial/Industrial	51,360	38,980	52,203	176,583	123,781
111 Commercial/Industrial	289,558	728,851	400,902	645,004	300,990
121 Commercial/Industrial	3,113	19,977	10,342	65,348	4,332
101 Limited Income	5,012	110,788	57,503	58,549	71,983
101 Residential	80,034	118,170	172,404	221,059	552,157

Usage Profile	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
Total for 101	17.87%	16.77%	12.95%	9.37%	5.69%	3.33%	2.22%	1.81%	2.10%	3.81%	8.26%	15.81%
Total for 111/112	16.04%	15.53%	12.34%	9.58%	6.34%	4.02%	2.98%	2.48%	3.07%	4.60%	8.54%	14.49%
Total for 121/122	11.13%	10.31%	10.17%	7.80%	7.84%	7.11%	6.86%	6.58%	6.38%	7.69%	8.89%	9.24%

Typical Schedule 111/112 Tier (Block) Distribution

	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
% <200	2.74%	1.37%	1.37%	1.37%	21.92%	34.25%	42.47%	30.14%	10.96%	1.37%	1.37%	2.74%
% next 800	13.70%	31.51%	28.77%	42.47%	45.21%	39.73%	30.14%	41.10%	49.32%	26.03%	15.07%	15.07%
%>1000	83.56%	67.12%	69.86%	56.16%	32.88%	26.03%	27.40%	28.77%	39.73%	72.60%	83.56%	82.19%

Margin Summary	1/1/2004	11/1/2004	1/13/2005	11/1/2005	11/1/2006	11/1/2007	1/1/2008	11/1/2008	
101	0.15731	0.19235	0.19235	0.19247	0.19823	0.19822	0.21748	0.2174916	9.7%
111 Tier 1	0.18243	0.22009	0.22009	0.22001	0.22596	0.22595	0.24524	0.2452521	8.5%
111 Tier 2	0.13504	0.15941	0.15941	0.15933	0.16173	0.16172	0.17675	0.1767652	9.3%
111 Tier 3	0.07292	0.09669	0.09669	0.09662	0.09904	0.09904	0.11314	0.1131491	14.2%
121 Tier 1	0.170857	0.2069567	0.2069567	0.2070818	0.2128335	0.212834	0.23209	0.2321033	9.0%
121 Tier 2	0.137662	0.1621389	0.1621389	0.1622641	0.1645286	0.1645291	0.179555	0.1795683	9.1%
121 Tier 3	0.075546	0.0994247	0.0994247	0.0995498	0.1018469	0.1018475	0.115403	0.1154162	13.3%
121 Tier 4	0.046664	0.0609999	0.0609999	0.061125	0.0621221	0.0621227	0.075107	0.0751202	20.9%
121 Tier 5	0.037375	0.051621	0.051621	0.0517461	0.0512655	0.051266	0.064093	0.064106	25.0%

Exhibit C-5 Lost Margin Calculations

2004 DLM

Total DSM Savings	
2004	
136,405	
289,558	
3,113	

Usage Profile	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
Total for 101	18.23%	17.26%	12.46%	9.22%	5.66%	3.38%	2.25%	1.82%	2.08%	3.82%	8.12%	15.70%
Total for 111/112	16.24%	15.93%	11.95%	9.52%	6.39%	4.21%	2.97%	2.48%	3.03%	4.51%	8.41%	14.37%
Total for 121/122	11.48%	10.18%	10.12%	7.46%	7.89%	7.16%	7.05%	6.64%	6.28%	7.68%	9.01%	9.06%

Savings Monthly Distribution

	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Totals
101	24,863	23,547	16,996	12,582	7,722	4,612	3,072	2,483	2,842	5,205	11,071	21,411	136,405
111	47,012	46,128	34,611	27,557	18,496	12,176	8,601	7,170	8,773	13,069	24,355	41,611	289,558
121	357	317	315	232	246	223	219	207	195	239	280	282	3,113
													429,076

Typical Schedule 111 Tier (Block) Distribution

Sch 111	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
% <200	2.74%	1.37%	1.37%	1.37%	21.92%	34.25%	42.47%	30.14%	10.96%	1.37%	1.37%	2.74%
% next 800	13.70%	31.51%	28.77%	42.47%	45.21%	39.73%	30.14%	41.10%	49.32%	26.03%	15.07%	15.07%
% >1000	83.56%	67.12%	69.86%	56.16%	32.88%	26.03%	27.40%	28.77%	39.73%	72.60%	83.56%	82.19%

Savings Distribution

	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Totals
101	24,863	23,547	16,996	12,582	7,722	4,612	3,072	2,483	2,842	5,205	11,071	21,411	136,405
111 Tier 1	1,288	632	474	377	4,054	4,170	3,653	2,161	961	179	334	1,140	19,423
111 Tier 2	6,440	14,533	9,957	11,702	8,361	4,837	2,592	2,946	4,327	3,401	3,670	6,270	79,037
111 Tier 3	39,284	30,963	24,180	15,477	6,081	3,169	2,356	2,063	3,485	9,488	20,351	34,201	191,098
121	357	317	315	232	246	223	219	207	195	239	280	282	3,113
													429,076

Tier Margins

	1/1/2004	11/1/2004
101	0.15731	0.15731
111 Tier 1	0.18243	0.18243
111 Tier 2	0.13504	0.13504
111 Tier 3	0.07292	0.07292
121 Tier 4	0.04666	0.04666

Lost Margin

	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Totals
101	\$ 3,911	\$ 3,704	\$ 2,674	\$ 1,979	\$ 1,215	\$ 726	\$ 483	\$ 391	\$ 447	\$ 819	\$ 2,129	\$ 4,118	\$ 22,596
111 Tier 1	\$ 235	\$ 115	\$ 86	\$ 69	\$ 740	\$ 761	\$ 666	\$ 394	\$ 175	\$ 33	\$ 73	\$ 251	\$ 3,599
111 Tier 2	\$ 870	\$ 1,963	\$ 1,344	\$ 1,580	\$ 1,129	\$ 653	\$ 350	\$ 398	\$ 584	\$ 459	\$ 585	\$ 999	\$ 10,915
111 Tier 3	\$ 2,865	\$ 2,258	\$ 1,763	\$ 1,129	\$ 443	\$ 231	\$ 172	\$ 150	\$ 254	\$ 692	\$ 1,968	\$ 3,307	\$ 15,232
121	\$ 17	\$ 15	\$ 15	\$ 11	\$ 11	\$ 10	\$ 10	\$ 10	\$ 9	\$ 11	\$ 17	\$ 17	\$ 153

101 Commercial/Industrial	51,360
111 Commercial/Industrial	289,558
121 Commercial/Industrial	3,113
101 Limited Income	5,012
101 Residential	80,034

Savings Monthly Distribution

	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
101 Commercial/Industrial	9,362	8,866	6,399	4,737	2,908	1,737	1,157	935	1,070	1,960	4,168	8,062
111 Tier 1 Commercial/Industrial	1,288	632	474	377	4,054	4,170	3,653	2,161	961	179	334	1,140
111 Tier 2 Commercial/Industrial	6,440	14,533	9,957	11,702	8,361	4,837	2,592	2,946	4,327	3,401	3,670	6,270
111 Tier 3 Commercial/Industrial	39,284	30,963	24,180	15,477	6,081	3,169	2,356	2,063	3,485	9,488	20,351	34,201
121 Commercial/Industrial	357	317	315	232	246	223	219	207	195	239	280	282
101 Limited Income	913	865	624	462	284	169	113	91	104	191	407	787
101 Residential	14,588	13,816	9,972	7,382	4,531	2,706	1,802	1,457	1,667	3,054	6,495	12,562

Lost Margin

101 Commercial/Industrial	\$ 1,473	\$ 1,395	\$ 1,007	\$ 745	\$ 457	\$ 273	\$ 182	\$ 147	\$ 168	\$ 308	\$ 802	\$ 1,551	\$ 8,508
111 Tier 1 Commercial/Industrial	\$ 235	\$ 115	\$ 86	\$ 69	\$ 740	\$ 761	\$ 666	\$ 394	\$ 175	\$ 33	\$ 73	\$ 251	\$ 3,599
111 Tier 2 Commercial/Industrial	\$ 870	\$ 1,963	\$ 1,344	\$ 1,580	\$ 1,129	\$ 653	\$ 350	\$ 398	\$ 584	\$ 459	\$ 585	\$ 999	\$ 10,915
111 Tier 3 Commercial/Industrial	\$ 2,865	\$ 2,258	\$ 1,763	\$ 1,129	\$ 443	\$ 231	\$ 172	\$ 150	\$ 254	\$ 692	\$ 1,968	\$ 3,307	\$ 15,232
121 Commercial/Industrial	\$ 17	\$ 15	\$ 15	\$ 11	\$ 11	\$ 10	\$ 10	\$ 10	\$ 9	\$ 11	\$ 17	\$ 17	\$ 153
101 Limited Income	\$ 144	\$ 136	\$ 98	\$ 73	\$ 45	\$ 27	\$ 18	\$ 14	\$ 16	\$ 30	\$ 78	\$ 151	\$ 830
101 Residential	\$ 2,295	\$ 2,173	\$ 1,569	\$ 1,161	\$ 713	\$ 426	\$ 284	\$ 229	\$ 262	\$ 480	\$ 1,249	\$ 2,416	\$ 13,258

Lost Margin

Commercial/Industrial	\$ 38,407
Limited Income	\$ 830
Residential	\$ 13,258

101	\$ 22,596
111/112	\$ 29,746
121/122	\$ 153

Exhibit C-5 Lost Margin Calculations

2005 DLM

		Total DSM Savings													
		2005													
		369,959													
		809,906													
		1,199,842													
		19,977													
Usage Profile	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec			
Total for 101	18.23%	17.26%	12.46%	9.22%	5.66%	3.38%	2.25%	1.82%	2.08%	3.82%	8.12%	15.70%			
Total for 111/112	16.24%	15.93%	11.95%	9.52%	6.39%	4.21%	2.97%	2.48%	3.03%	4.51%	8.41%	14.37%			
Total for 121/122	11.48%	10.18%	10.12%	7.46%	7.89%	7.16%	7.05%	6.64%	6.28%	7.68%	9.01%	9.06%			
Savings Monthly Distribution															
101	67,433	63,865	46,096	34,124	20,945	12,509	8,331	6,734	7,708	14,118	30,025	58,070	369,959		
111	131,494	129,022	96,808	77,077	51,735	34,057	24,058	20,054	24,539	36,554	68,121	116,387	809,906		
121	2,294	2,033	2,023	1,490	1,576	1,430	1,408	1,327	1,254	1,534	1,799	1,810	19,977		
													1,199,842		
Typical Schedule 111 Tier (Block) Distribution															
Sch 111	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec			
% <200	2.74%	1.37%	1.37%	1.37%	1.37%	21.92%	34.25%	42.47%	30.14%	10.96%	1.37%	1.37%	2.74%		
% next 800	13.70%	31.51%	28.77%	42.47%	45.21%	39.73%	30.14%	41.10%	49.32%	26.03%	15.07%	15.07%			
% >1000	83.56%	67.12%	69.86%	56.16%	32.88%	26.03%	27.40%	28.77%	39.73%	72.60%	83.56%	82.19%			
Savings Distribution															
		< Jan 13		1/13/2008											
101	67,433	26,103	41,330	63,865	46,096	34,124	20,945	12,509	8,331	6,734	7,708	14,118	30,025	58,070	369,959
111 Tier 1	3,603	1,395	2,208	1,767	1,326	1,056	11,339	11,663	10,216	6,044	2,689	501	933	3,189	54,326
111 Tier 2	18,013	6,973	11,040	40,651	27,849	32,731	23,387	13,530	7,250	8,241	12,102	9,514	10,265	17,538	221,070
111 Tier 3	109,879	42,534	67,345	86,604	67,633	43,290	17,009	8,864	6,591	5,769	9,749	26,539	56,923	95,661	534,509
121	2,294	888	1,406	2,033	2,023	1,490	1,576	1,430	1,408	1,327	1,254	1,534	1,799	1,810	19,977
													1,199,842		
Tier Margins															
		11/1/2004		1/13/2005										11/1/2005	
101	0.19235	0.19235	0.19235	0.19235	0.19235	0.19235	0.19235	0.19235	0.19235	0.19235	0.19235	0.19235	0.19235	0.19247	0.19247
111 Tier 1	0.22009	0.22009	0.22009	0.22009	0.22009	0.22009	0.22009	0.22009	0.22009	0.22009	0.22009	0.22009	0.22009	0.22001	0.22001
111 Tier 2	0.15941	0.15941	0.15941	0.15941	0.15941	0.15941	0.15941	0.15941	0.15941	0.15941	0.15941	0.15941	0.15933	0.15933	
111 Tier 3	0.09669	0.09669	0.09669	0.09669	0.09669	0.09669	0.09669	0.09669	0.09669	0.09669	0.09669	0.09669	0.09662	0.09662	
121 Tier 4	0.06100	0.06100	0.06100	0.06100	0.06100	0.06100	0.06100	0.06100	0.06100	0.06100	0.06100	0.06100	0.06113	0.06113	
Lost Margin															
													Totals		
101	\$ 5,021	\$ 7,950	\$ 12,284	\$ 8,866	\$ 6,564	\$ 4,029	\$ 2,406	\$ 1,602	\$ 1,295	\$ 1,483	\$ 2,716	\$ 5,779	\$ 11,177	\$ 71,171	
111 Tier 1	\$ 307	\$ 486	\$ 389	\$ 292	\$ 232	\$ 2,496	\$ 2,567	\$ 2,249	\$ 1,330	\$ 592	\$ 110	\$ 205	\$ 702	\$ 11,956	
111 Tier 2	\$ 1,111	\$ 1,760	\$ 6,480	\$ 4,439	\$ 5,218	\$ 3,728	\$ 2,157	\$ 1,156	\$ 1,314	\$ 1,929	\$ 1,517	\$ 1,635	\$ 2,794	\$ 35,238	
111 Tier 3	\$ 4,113	\$ 6,512	\$ 8,374	\$ 6,540	\$ 4,186	\$ 1,645	\$ 857	\$ 637	\$ 558	\$ 943	\$ 2,566	\$ 5,500	\$ 9,242	\$ 51,671	
121	\$ 54	\$ 86	\$ 124	\$ 123	\$ 91	\$ 96	\$ 87	\$ 86	\$ 81	\$ 76	\$ 94	\$ 110	\$ 111	\$ 1,219	
													\$ 10,606		
101 Commercial/Indus	38,980														
111 Commercial/Indus	728,851														
121 Commercial/Indus	19,977														
101 Limited Income	110,788														
101 Residential	118,170														
													1,016,766		
Savings Monthly Distrib															
		< Jan 13		1/13/2008											
101 Commercial/Indus	7,105	2,750	4,355	6,729	4,857	3,595	2,207	1,318	878	710	812	1,488	3,164	6,118	38,980
111 Tier 1 Commercial	3,242	1,255	1,987	1,591	1,193	950	10,204	10,496	9,194	5,439	2,420	451	840	2,870	48,890
111 Tier 2 Commercial	16,210	6,275	9,935	36,582	25,062	29,456	21,047	12,176	6,525	7,417	10,891	8,562	9,237	15,783	198,946
111 Tier 3 Commercial	98,882	38,277	60,605	77,936	60,864	38,957	15,307	7,977	5,932	5,192	8,773	23,883	51,226	86,087	481,016
121 Commercial/Indus	2,294	888	1,406	2,033	2,023	1,490	1,576	1,430	1,408	1,327	1,254	1,534	1,799	1,810	19,977
101 Limited Income	20,194	7,817	12,377	19,125	13,804	10,219	6,272	3,746	2,495	2,017	2,308	4,228	8,991	17,390	110,788
101 Residential	21,539	8,338	13,201	20,400	14,724	10,900	6,690	3,996	2,661	2,151	2,462	4,510	9,591	18,548	118,170
													1,016,766		
Lost Margin															
101 Commercial/Industrial	\$ 529	\$ 838	\$ 1,294	\$ 934	\$ 692	\$ 424	\$ 254	\$ 169	\$ 136	\$ 156	\$ 286	\$ 609	\$ 1,178	\$ 7,499	
111 Tier 1 Commercial/Industrial	\$ 276	\$ 437	\$ 350	\$ 263	\$ 209	\$ 2,246	\$ 2,310	\$ 2,024	\$ 1,197	\$ 533	\$ 99	\$ 185	\$ 631	\$ 10,760	
111 Tier 2 Commercial/Industrial	\$ 1,000	\$ 1,584	\$ 5,831	\$ 3,995	\$ 4,695	\$ 3,355	\$ 1,941	\$ 1,040	\$ 1,182	\$ 1,736	\$ 1,365	\$ 1,472	\$ 2,515	\$ 31,711	
111 Tier 3 Commercial/Industrial	\$ 3,701	\$ 5,860	\$ 7,536	\$ 5,885	\$ 3,767	\$ 1,480	\$ 771	\$ 574	\$ 502	\$ 848	\$ 2,309	\$ 4,949	\$ 8,317	\$ 46,500	
121 Commercial/Industrial	\$ 54	\$ 86	\$ 124	\$ 123	\$ 91	\$ 96	\$ 87	\$ 86	\$ 81	\$ 76	\$ 94	\$ 110	\$ 111	\$ 1,219	
101 Limited Income	\$ 1,504	\$ 2,381	\$ 3,679	\$ 2,655	\$ 1,966	\$ 1,206	\$ 721	\$ 480	\$ 388	\$ 444	\$ 813	\$ 1,731	\$ 3,347	\$ 21,313	
101 Residential	\$ 1,604	\$ 2,539	\$ 3,924	\$ 2,832	\$ 2,097	\$ 1,287	\$ 769	\$ 512	\$ 414	\$ 474	\$ 867	\$ 1,846	\$ 3,570	\$ 22,733	
													\$ 8,668		
Lost Margin															
Commercial/Industrial	\$ 97,689														
Limited Income	\$ 21,313														
Residential	\$ 22,733														
101	\$ 51,545														
111/112	\$ 88,971														
121/122	\$ 1,219														

Exhibit C-5 Lost Margin Calculations

Usage Profile	Total DSM Savings												
	2006	2006	2006	2006	2006	2006	2006	2006	2006	2006	2006	2006	
693,354	282,110	400,902	10,342										
Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec		
Total for 101	18.23%	17.26%	12.46%	9.22%	5.66%	3.38%	2.25%	1.82%	2.08%	3.82%	8.12%	15.70%	
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Total for 121/122	11.48%	10.18%	10.12%	7.46%	7.89%	7.16%	7.05%	6.64%	6.28%	7.68%	9.01%	9.06%	

Savings Monthly Distribution

	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Totals
101	51,421	48,700	35,150	26,021	15,971	9,539	6,353	5,135	5,878	10,766	22,896	44,281	282,110
111	65,089	63,866	47,920	38,153	25,609	16,858	11,909	9,927	12,147	18,094	33,720	57,611	400,902
121	1,188	1,052	1,047	771	816	740	729	687	649	794	931	937	10,342
													693,354

Typical Schedule 111 Tier (Block) Distribution

Sch 111	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
% <200	2.74%	1.37%	1.37%	1.37%	21.92%	34.25%	42.47%	30.14%	10.96%	1.37%	1.37%	2.74%
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% >1000	83.56%	67.12%	69.86%	56.16%	32.88%	26.03%	27.40%	28.77%	39.73%	72.60%	83.56%	82.19%

Savings Distribution

	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Totals
101	51,421	48,700	35,150	26,021	15,971	9,539	6,353	5,135	5,878	10,766	22,896	44,281	282,110
111 Tier 1	1,783	875	656	523	5,613	5,773	5,057	2,992	1,331	248	462	1,578	26,892
111 Tier 2	8,916	20,122	13,785	16,202	11,577	6,697	3,589	4,079	5,990	4,709	5,081	8,681	109,429
111 Tier 3	54,390	42,869	33,478	21,428	8,419	4,388	3,263	2,856	4,826	13,137	28,177	47,352	264,581
121	1,188	1,052	1,047	771	816	740	729	687	649	794	931	937	10,342
													693,354

Tier Margins

	11/1/2005	11/1/2005	11/1/2005	11/1/2005	11/1/2005	11/1/2005	11/1/2005	11/1/2005	11/1/2005	11/1/2005	11/1/2005	11/1/2005	11/1/2005
101	0.19247	0.19247	0.19247	0.19247	0.19247	0.19247	0.19247	0.19247	0.19247	0.19247	0.19247	0.19247	0.19823
111 Tier 1	0.22001	0.22001	0.22001	0.22001	0.22001	0.22001	0.22001	0.22001	0.22001	0.22001	0.22596	0.22596	0.22596
111 Tier 2	0.15933	0.15933	0.15933	0.15933	0.15933	0.15933	0.15933	0.15933	0.15933	0.15933	0.16173	0.16173	0.16173
111 Tier 3	0.09662	0.09662	0.09662	0.09662	0.09662	0.09662	0.09662	0.09662	0.09662	0.09662	0.09904	0.09904	0.09904
121 Tier 4	0.06113	0.06113	0.06113	0.06113	0.06113	0.06113	0.06113	0.06113	0.06113	0.06113	0.06212	0.06212	0.06212

Lost Margin

	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Totals
101	\$ 9,897	\$ 9,373	\$ 6,765	\$ 5,008	\$ 3,074	\$ 1,836	\$ 1,223	\$ 988	\$ 1,131	\$ 2,072	\$ 4,539	\$ 8,778	\$ 54,683
111 Tier 1	\$ 392	\$ 192	\$ 144	\$ 115	\$ 1,235	\$ 1,270	\$ 1,113	\$ 658	\$ 293	\$ 55	\$ 104	\$ 357	\$ 5,929
111 Tier 2	\$ 1,421	\$ 3,206	\$ 2,196	\$ 2,581	\$ 1,844	\$ 1,067	\$ 572	\$ 650	\$ 954	\$ 750	\$ 822	\$ 1,404	\$ 17,468
111 Tier 3	\$ 5,255	\$ 4,142	\$ 3,234	\$ 2,070	\$ 813	\$ 424	\$ 315	\$ 276	\$ 466	\$ 1,269	\$ 2,791	\$ 4,690	\$ 25,746
121	\$ 73	\$ 64	\$ 64	\$ 47	\$ 50	\$ 45	\$ 45	\$ 42	\$ 40	\$ 49	\$ 58	\$ 58	\$ 634

101 Commercial/Indus 52,203
 111 Commercial/Indus 400,902
 121 Commercial/Indus 10,342
 101 Limited Income 57,503
 101 Residential 172,404

Savings Monthly Distrib

	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
101 Commercial/Indus	9,515	9,012	6,504	4,815	2,955	1,765	1,176	950	1,088	1,992	4,237	8,194
111 Tier 1 Commercial	1,783	875	656	523	5,613	5,773	5,057	2,992	1,331	248	462	1,578
111 Tier 2 Commercial	8,916	20,122	13,785	16,202	11,577	6,697	3,589	4,079	5,990	4,709	5,081	8,681
111 Tier 3 Commercial	54,390	42,869	33,478	21,428	8,419	4,388	3,263	2,856	4,826	13,137	28,177	47,352
121 Commercial/Indus	1,188	1,052	1,047	771	816	740	729	687	649	794	931	937
101 Limited Income	10,481	9,927	7,165	5,304	3,256	1,944	1,295	1,047	1,198	2,194	4,667	9,026
101 Residential	31,424	29,762	21,481	15,902	9,761	5,829	3,882	3,138	3,592	6,579	13,992	27,061

Lost Margin

	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Totals
101 Commercial/Indus	\$ 1,831	\$ 1,734	\$ 1,252	\$ 927	\$ 569	\$ 340	\$ 226	\$ 183	\$ 209	\$ 383	\$ 840	\$ 1,624	\$ 10,119
111 Tier 1 Commercial	\$ 392	\$ 192	\$ 144	\$ 115	\$ 1,235	\$ 1,270	\$ 1,113	\$ 658	\$ 293	\$ 55	\$ 104	\$ 357	\$ 5,929
111 Tier 2 Commercial	\$ 1,421	\$ 3,206	\$ 2,196	\$ 2,581	\$ 1,844	\$ 1,067	\$ 572	\$ 650	\$ 954	\$ 750	\$ 822	\$ 1,404	\$ 17,468
111 Tier 3 Commercial	\$ 5,255	\$ 4,142	\$ 3,234	\$ 2,070	\$ 813	\$ 424	\$ 315	\$ 276	\$ 466	\$ 1,269	\$ 2,791	\$ 4,690	\$ 25,746
121 Commercial/Indus	\$ 73	\$ 64	\$ 64	\$ 47	\$ 50	\$ 45	\$ 45	\$ 42	\$ 40	\$ 49	\$ 58	\$ 58	\$ 634
101 Limited Income	\$ 2,017	\$ 1,911	\$ 1,379	\$ 1,021	\$ 627	\$ 374	\$ 249	\$ 201	\$ 231	\$ 422	\$ 925	\$ 1,789	\$ 11,146
101 Residential	\$ 6,048	\$ 5,728	\$ 4,134	\$ 3,061	\$ 1,879	\$ 1,122	\$ 747	\$ 604	\$ 691	\$ 1,266	\$ 2,774	\$ 5,364	\$ 33,418

Lost Margin
 Commercial/Industrial \$ 59,896
 Limited Income \$ 11,146
 Residential \$ 33,418

101 \$ 54,683
 111/112 \$ 49,143
 121/122 \$ 634

Exhibit C-5 Lost Margin Calculations

		Total DSM Savings											
		2007											
		456,192											
		645,004											
		65,348											
1,166,544													
Usage Profile	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	
Total for 101	18.23%	17.26%	12.46%	9.22%	5.66%	3.38%	2.25%	1.82%	2.08%	3.82%	8.12%	15.70%	
Total for 111/112	16.24%	15.93%	11.95%	9.52%	6.39%	4.21%	2.97%	2.48%	3.03%	4.51%	8.41%	14.37%	
Total for 121/122	11.48%	10.18%	10.12%	7.46%	7.89%	7.16%	7.05%	6.64%	6.28%	7.68%	9.01%	9.06%	

Savings Monthly Distribution

	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	
101	83,151	78,752	56,840	42,078	25,827	15,425	10,273	8,304	9,504	17,409	37,024	71,606	456,192
111	104,721	102,752	77,097	61,384	41,202	27,123	19,160	15,971	19,543	29,111	54,251	92,690	645,004
121	7,504	6,650	6,616	4,873	5,154	4,676	4,606	4,341	4,101	5,019	5,886	5,922	65,348
													1,166,544

Typical Schedule 111 Tier (Block) Distribution

Sch 111	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
% <200	2.74%	1.37%	1.37%	1.37%	21.92%	34.25%	42.47%	30.14%	10.96%	1.37%	1.37%	2.74%
% next 800	13.70%	31.51%	28.77%	42.47%	45.21%	39.73%	30.14%	41.10%	49.32%	26.03%	15.07%	15.07%
% >1000	83.56%	67.12%	69.86%	56.16%	32.88%	26.03%	27.40%	28.77%	39.73%	72.60%	83.56%	82.19%

Savings Distribution

	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	
101	83,151	78,752	56,840	42,078	25,827	15,425	10,273	8,304	9,504	17,409	37,024	71,606	456,192
111 Tier 1	2,869	1,408	1,056	841	9,030	9,289	8,136	4,813	2,142	399	743	2,539	43,265
111 Tier 2	14,345	32,374	22,179	26,067	18,625	10,775	5,774	6,563	9,638	7,577	8,175	13,967	176,059
111 Tier 3	87,507	68,971	53,862	34,476	13,546	7,059	5,249	4,594	7,764	21,136	45,333	76,184	425,680
121	7,504	6,650	6,616	4,873	5,154	4,676	4,606	4,341	4,101	5,019	5,886	5,922	65,348
													1,166,544

Tier Margins

	11/1/2006											11/1/2007	
101	0.19823	0.19823	0.19823	0.19823	0.19823	0.19823	0.19823	0.19823	0.19823	0.19823	0.19823	0.19822	0.19822
111 Tier 1	0.22596	0.22596	0.22596	0.22596	0.22596	0.22596	0.22596	0.22596	0.22596	0.22596	0.22596	0.22595	0.22595
111 Tier 2	0.16173	0.16173	0.16173	0.16173	0.16173	0.16173	0.16173	0.16173	0.16173	0.16173	0.16172	0.16172	0.16172
111 Tier 3	0.09904	0.09904	0.09904	0.09904	0.09904	0.09904	0.09904	0.09904	0.09904	0.09904	0.09904	0.09904	0.09904
121 Tier 4	0.06212	0.06212	0.06212	0.06212	0.06212	0.06212	0.06212	0.06212	0.06212	0.06212	0.06212	0.06212	0.06212

Lost Margin

	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Totals
101	\$ 16,483	\$ 15,611	\$ 11,267	\$ 8,341	\$ 5,120	\$ 3,058	\$ 2,036	\$ 1,646	\$ 1,884	\$ 3,451	\$ 7,339	\$ 14,194	\$ 90,429
111 Tier 1	\$ 648	\$ 318	\$ 239	\$ 190	\$ 2,040	\$ 2,099	\$ 1,838	\$ 1,088	\$ 484	\$ 90	\$ 168	\$ 574	\$ 9,776
111 Tier 2	\$ 2,320	\$ 5,236	\$ 3,587	\$ 4,216	\$ 3,012	\$ 1,743	\$ 934	\$ 1,061	\$ 1,559	\$ 1,225	\$ 1,322	\$ 2,259	\$ 28,473
111 Tier 3	\$ 8,667	\$ 6,831	\$ 5,335	\$ 3,415	\$ 1,342	\$ 699	\$ 520	\$ 455	\$ 769	\$ 2,093	\$ 4,490	\$ 7,545	\$ 42,161
121	\$ 466	\$ 413	\$ 411	\$ 303	\$ 320	\$ 291	\$ 286	\$ 270	\$ 255	\$ 312	\$ 366	\$ 368	\$ 4,060

101 Commercial/Indus	176,583
111 Commercial/Indus	645,004
121 Commercial/Indus	65,348
101 Limited Income	58,549
101 Residential	221,059

Savings Monthly Distrib

	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
101 Commercial/Indus	32,186	30,483	22,002	16,287	9,997	5,971	3,976	3,214	3,679	6,739	14,331	27,717
111 Tier 1 Commercial	2,869	1,408	1,056	841	9,030	9,289	8,136	4,813	2,142	399	743	2,539
111 Tier 2 Commercial	14,345	32,374	22,179	26,067	18,625	10,775	5,774	6,563	9,638	7,577	8,175	13,967
111 Tier 3 Commercial	87,507	68,971	53,862	34,476	13,546	7,059	5,249	4,594	7,764	21,136	45,333	76,184
121 Commercial/Indus	7,504	6,650	6,616	4,873	5,154	4,676	4,606	4,341	4,101	5,019	5,886	5,922
101 Limited Income	10,672	10,107	7,295	5,400	3,315	1,980	1,318	1,066	1,220	2,234	4,752	9,190
101 Residential	40,293	38,161	27,543	20,390	12,515	7,475	4,978	4,024	4,606	8,436	17,941	34,698

Lost Margin

101 Commercial/Indus	\$ 6,380	\$ 6,043	\$ 4,361	\$ 3,229	\$ 1,982	\$ 1,184	\$ 788	\$ 637	\$ 729	\$ 1,336	\$ 2,841	\$ 5,494	\$ 35,003
111 Tier 1 Commercial	\$ 648	\$ 318	\$ 239	\$ 190	\$ 2,040	\$ 2,099	\$ 1,838	\$ 1,088	\$ 484	\$ 90	\$ 168	\$ 574	\$ 9,776
111 Tier 2 Commercial	\$ 2,320	\$ 5,236	\$ 3,587	\$ 4,216	\$ 3,012	\$ 1,743	\$ 934	\$ 1,061	\$ 1,559	\$ 1,225	\$ 1,322	\$ 2,259	\$ 28,473
111 Tier 3 Commercial	\$ 8,667	\$ 6,831	\$ 5,335	\$ 3,415	\$ 1,342	\$ 699	\$ 520	\$ 455	\$ 769	\$ 2,093	\$ 4,490	\$ 7,545	\$ 42,161
121 Commercial/Indus	\$ 466	\$ 413	\$ 411	\$ 303	\$ 320	\$ 291	\$ 286	\$ 270	\$ 255	\$ 312	\$ 366	\$ 368	\$ 4,060
101 Limited Income	\$ 2,115	\$ 2,004	\$ 1,446	\$ 1,070	\$ 657	\$ 392	\$ 261	\$ 211	\$ 242	\$ 443	\$ 942	\$ 1,822	\$ 11,606
101 Residential	\$ 7,987	\$ 7,565	\$ 5,460	\$ 4,042	\$ 2,481	\$ 1,482	\$ 987	\$ 798	\$ 913	\$ 1,672	\$ 3,556	\$ 6,878	\$ 43,819

Lost Margin

Commercial/Industrial	\$ 119,473
Limited Income	\$ 11,606
Residential	\$ 43,819

101	\$ 90,429
111/112	\$ 80,410
121/122	\$ 4,060

Exhibit C-5 Lost Margin Calculations

		Total DSM Savings											
		2008											
		747,921											
		300,990											
		4,332											
1,053,244													
Usage Profile	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	
Total for 101	18.23%	17.26%	12.46%	9.22%	5.66%	3.38%	2.25%	1.82%	2.08%	3.82%	8.12%	15.70%	100.00%
Total for 111/112	16.24%	15.93%	11.95%	9.52%	6.39%	4.21%	2.97%	2.48%	3.03%	4.51%	8.41%	14.37%	100.00%
Total for 121/122	11.48%	10.18%	10.12%	7.46%	7.89%	7.16%	7.05%	6.64%	6.28%	7.68%	9.01%	9.06%	100.00%

Savings Monthly Distribution

	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	
101	136,326	129,112	93,189	68,986	42,343	25,289	16,842	13,614	15,582	28,542	60,701	117,396	747,921
111	48,868	47,949	35,977	28,645	19,227	12,657	8,941	7,453	9,120	13,585	25,316	43,254	300,990
121	498	441	439	323	342	310	305	288	272	333	390	393	4,332
													1,053,244

Typical Schedule 111 Tier (Block) Distribution

Sch 111	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
% <200	2.74%	1.37%	1.37%	1.37%	21.92%	34.25%	42.47%	30.14%	10.96%	1.37%	1.37%	2.74%
% next 800	13.70%	31.51%	28.77%	42.47%	45.21%	39.73%	30.14%	41.10%	49.32%	26.03%	15.07%	15.07%
% >1000	83.56%	67.12%	69.86%	56.16%	32.88%	26.03%	27.40%	28.77%	39.73%	72.60%	83.56%	82.19%
	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%

Savings Distribution

	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	
101	136,326	129,112	93,189	68,986	42,343	25,289	16,842	13,614	15,582	28,542	60,701	117,396	747,921
111 Tier 1	1,339	657	493	392	4,214	4,335	3,797	2,246	999	186	347	1,185	20,190
111 Tier 2	6,694	15,107	10,350	12,164	8,691	5,028	2,694	3,063	4,497	3,536	3,815	6,518	82,158
111 Tier 3	40,835	32,185	25,135	16,088	6,321	3,294	2,450	2,144	3,623	9,863	21,155	35,551	198,643
121	498	441	439	323	342	310	305	288	272	333	390	393	4,332
													1,053,244

Tier Margins

	11/1/2008											
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
101	0.21748	0.21748	0.21748	0.21748	0.21748	0.21748	0.21748	0.21748	0.21748	0.21748	0.21749	0.21749
111 Tier 1	0.24524	0.24524	0.24524	0.24524	0.24524	0.24524	0.24524	0.24524	0.24524	0.24524	0.24525	0.24525
111 Tier 2	0.17675	0.17675	0.17675	0.17675	0.17675	0.17675	0.17675	0.17675	0.17675	0.17675	0.17677	0.17677
111 Tier 3	0.11314	0.11314	0.11314	0.11314	0.11314	0.11314	0.11314	0.11314	0.11314	0.11314	0.11315	0.11315
121 Tier 4	0.07511	0.07511	0.07511	0.07511	0.07511	0.07511	0.07511	0.07511	0.07511	0.07511	0.07512	0.07512

Lost Margin

	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Totals
101	\$ 29,648	\$ 28,080	\$ 20,267	\$ 15,003	\$ 9,209	\$ 5,500	\$ 3,663	\$ 2,961	\$ 3,389	\$ 6,207	\$ 13,202	\$ 25,533	\$ 162,661
111 Tier 1	\$ 328	\$ 161	\$ 121	\$ 96	\$ 1,033	\$ 1,063	\$ 931	\$ 551	\$ 245	\$ 46	\$ 85	\$ 291	\$ 4,951
111 Tier 2	\$ 1,183	\$ 2,670	\$ 1,829	\$ 2,150	\$ 1,536	\$ 889	\$ 476	\$ 541	\$ 795	\$ 625	\$ 674	\$ 1,152	\$ 14,522
111 Tier 3	\$ 4,620	\$ 3,641	\$ 2,844	\$ 1,820	\$ 715	\$ 373	\$ 277	\$ 243	\$ 410	\$ 1,116	\$ 2,394	\$ 4,023	\$ 22,475
121	\$ 37	\$ 33	\$ 33	\$ 24	\$ 26	\$ 23	\$ 23	\$ 22	\$ 20	\$ 25	\$ 29	\$ 29	\$ 325

101 Commercial/Industrial	123,781
111 Commercial/Industrial	300,990
121 Commercial/Industrial	4,332
101 Limited Income	71,983
101 Residential	552,157
	1,053,244

Savings Monthly Distribution

	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
101 Commercial/Industrial	22,562	21,368	15,423	11,417	7,008	4,185	2,787	2,253	2,579	4,724	10,046	19,429
111 Tier 1 Commercial	1,339	657	493	392	4,214	4,335	3,797	2,246	999	186	347	1,185
111 Tier 2 Commercial	6,694	15,107	10,350	12,164	8,691	5,028	2,694	3,063	4,497	3,536	3,815	6,518
111 Tier 3 Commercial	40,835	32,185	25,135	16,088	6,321	3,294	2,450	2,144	3,623	9,863	21,155	35,551
121 Commercial/Industrial	498	441	439	323	342	310	305	288	272	333	390	393
101 Limited Income	13,121	12,426	8,969	6,639	4,075	2,434	1,621	1,310	1,500	2,747	5,842	11,299
101 Residential	100,643	95,318	68,797	50,929	31,260	18,670	12,434	10,050	11,504	21,071	44,812	86,669

Lost Margin

101 Commercial/Industrial	\$ 4,907	\$ 4,647	\$ 3,354	\$ 2,483	\$ 1,524	\$ 910	\$ 606	\$ 490	\$ 561	\$ 1,027	\$ 2,185	\$ 4,226	\$ 26,920
111 Tier 1 Commercial	\$ 328	\$ 161	\$ 121	\$ 96	\$ 1,033	\$ 1,063	\$ 931	\$ 551	\$ 245	\$ 46	\$ 85	\$ 291	\$ 4,951
111 Tier 2 Commercial	\$ 1,183	\$ 2,670	\$ 1,829	\$ 2,150	\$ 1,536	\$ 889	\$ 476	\$ 541	\$ 795	\$ 625	\$ 674	\$ 1,152	\$ 14,522
111 Tier 3 Commercial	\$ 4,620	\$ 3,641	\$ 2,844	\$ 1,820	\$ 715	\$ 373	\$ 277	\$ 243	\$ 410	\$ 1,116	\$ 2,394	\$ 4,023	\$ 22,475
121 Commercial/Industrial	\$ 37	\$ 33	\$ 33	\$ 24	\$ 26	\$ 23	\$ 23	\$ 22	\$ 20	\$ 25	\$ 29	\$ 29	\$ 325
101 Limited Income	\$ 2,853	\$ 2,702	\$ 1,951	\$ 1,444	\$ 886	\$ 529	\$ 353	\$ 285	\$ 326	\$ 597	\$ 1,271	\$ 2,457	\$ 15,655
101 Residential	\$ 21,888	\$ 20,730	\$ 14,962	\$ 11,076	\$ 6,798	\$ 4,060	\$ 2,704	\$ 2,186	\$ 2,502	\$ 4,583	\$ 9,746	\$ 18,850	\$ 120,085

Lost Margin

Commercial/Industrial	\$ 69,194
Limited Income	\$ 15,655
Residential	\$ 120,085

101	\$ 162,661
111/112	\$ 41,948
121/122	\$ 325