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STATE OF WASH.
UTIL. AND TRANSP.
COMMISSION

#### SUPERIOR COURT OF WASHINGTON FOR SNOHOMISH COUNTY

VERIZON NORTHWEST INC.,

Petitioner,

VS.

WASHINGTON UTILITIES AND TRANSPORTATION COMMISSION,

Respondent.

No. 63-2-10227-8

PETITION FOR REVIEW

Verizon Northwest Inc. ("Verizon"), pursuant to RCW 34.05.570(3), petitions this court to review and vacate an Order¹ of the Washington Utilities and Transportation Commission ("WUTC" or "Commission") requiring Verizon to reduce its rates on October 1, 2003 by \$32 million. The WUTC ordered this reduction even though Verizon was earning less than a 3% rate of return, the rate reduction will reduce its earnings to almost zero, and the WUTC previously determined that it would be reasonable for Verizon to earn 9.76%. In ordering this reduction, the Commission violated its statutory and Constitutional obligations to ensure that Verizon's rates are "sufficient."

Accompanying this Petition is Verizon's Motion for Supersedeas, which requests the court to stay the effectiveness of the Rate Reduction Order pending appeal.

<sup>&</sup>lt;sup>1</sup> AT&T Communications of the Pacific Northwest v. Verizon Northwest Inc., Docket No. UT-020406, Eleventh Supplemental Order (W.U.T.C., Aug. 12, 2003) ("Rate Reduction Order"). A copy of this order is attached as Exhibit A.





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#### I. BACKGROUND

#### A. Access Charges

The rates the WUTC ordered Verizon to reduce are access charges Verizon collects from long distance companies for the use of Verizon's telephone network to complete long distance calls. When a Verizon customer in Redmond uses AT&T Communications of the Northwest, Inc. ("AT&T") to make a long distance call to a Verizon customer in Everett, the call is carried by Verizon's network from the customer's home to AT&T's network. AT&T then carries the call between Redmond and Everett where it transfers the call to Verizon's network to carry to the Verizon customer in Everett. The fee AT&T pays Verizon for carrying the call from Verizon's customer in Redmond to AT&T is referred to as an "originating access charge." The fee AT&T pays Verizon for carrying the call from AT&T to Verizon's customer in Everett is referred to as a "terminating access charge."

#### B. The Commission Regulates Verizon's Access Charges

The rates Verizon charges for its telephone services provided within Washington, including its access charges collected from long distance companies like AT&T, are regulated by the WUTC. Those rates, including access charges, must be set by the WUTC to be "fair, just, reasonable, and sufficient." As explained by the WUTC,

[Verizon's] rates are regulated by the Commission and must be fair, just, reasonable, and sufficient. A decrease in access charges will result in either a decrease in [its] overall profits (which must remain "sufficient") or an offsetting increase in other rates, or some combination of the two.<sup>3</sup>

In short, the WUTC has recognized that its regulation of Verizon's access charges is subject to the governing legal standards for rate setting in Washington.

<sup>&</sup>lt;sup>2</sup> RCW 80.36.080; see also Docket No. UT-970325, General Order R-450 at 4.

<sup>&</sup>lt;sup>3</sup> General Order R-450 at 4.

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## C. The WUTC's Access Charge Rule

The WUTC adopted a rule for setting access charges in WAC 480-120-540. The Washington Supreme Court recently upheld this rule in WITA v. WUTC.<sup>4</sup>

When the WUTC adopted this rule, it recognized the importance of revenue neutrality when access charges are changed. For example, the rule permits revenue-neutral increases to originating access charges to offset any reductions in terminating charges.<sup>5</sup>

In addressing the revenue-neutral aspect of the rule, the Commission explained that the ability of carriers to keep this revenue will be "a function of customer demand" rather than prescriptive regulation.<sup>6</sup> In making this determination, the Commission expressly rejected the proposals of AT&T and other long distance companies to reduce all access charges to alleged "cost-based" levels, again recognizing that access charges relate directly to overall profits, which must be sufficient.<sup>7</sup>

#### D. Verizon's Current Access Charges

In 1999, the WUTC approved access charges and other rates for Verizon that it held were "just reasonable and compensatory" and that produced sufficient revenues under Washington law.<sup>8</sup> Verizon's current rates fully comply with that order. Verizon's access charges also fully comply with the WUTC's access charge rule.<sup>9</sup>

#### E. AT&T's Complaint

In April 2002, AT&T filed a complaint seeking to reduce Verizon's access charges to alleged "cost-based" rates. Verizon explained that its access charges cannot be reduced in a complaint case because, among other reasons, its access charges complied with the Commission's access charge rule, and AT&T's complaint was nothing more than a collateral attack on that rule.

<sup>&</sup>lt;sup>4</sup> 148 Wn.2d 887, 64 P.3d 606 (2003).

<sup>&</sup>lt;sup>5</sup> General Order R-450 at 12-13.

<sup>&</sup>lt;sup>6</sup> *Id*.

<sup>&</sup>lt;sup>7</sup> *Id.* at 18.

<sup>&</sup>lt;sup>8</sup> In the Matter of the Application of GTE Corp. and Bell Atlantic Corp., Docket Nos. UT-981367, et al., Fourth Supplemental Order Approving and Adopting Settlement Agreement (W.U.T.C., Dec. 1999) ("Merger Order").

<sup>&</sup>lt;sup>9</sup> Rate Reduction Order at 12.

these charges generate a significant part of Verizon's overall revenues, and that the Commission could not, by law, reduce them because Verizon's resulting revenues would not be sufficient without an offsetting increase in other rates.<sup>10</sup>

F. The WUTC's Rate Reduction Order

Verizon also explained that its access charges could not be reduced in a vacuum. It explained that

On August 12, 2003, the WUTC issued its Rate Reduction Order requiring Verizon to reduce its access charges by \$32 million. The WUTC concluded that Verizon's access charges are "discriminatory," "unduly preferential," and "cause unreasonable competitive disadvantage." It reached this conclusion even though it expressly found that Verizon's access charges comply with the WUTC's access charge rule that, in the WUTC's own words, is "pro-competitive," "competitively neutral," and supports "emerging competition without favoring any class of participants." 12

The Rate Reduction Order refused even to consider whether Verizon's resulting revenues would be legally "sufficient." It stated that "the status of the company's earnings is not relevant." The Rate Reduction Order failed to explain why Verizon's overall revenues are not relevant in examining its access charges, when it expressly stated that the access charge reductions ordered by the WUTC "will cause a considerable reduction in Verizon's revenues." 14

# G. Impact on Verizon of the Rate Reduction Order

The affidavit of Nancy Heuring, Director-Regulatory Accounting for Verizon Services Organization, which is attached to Verizon's Motion for Supersedeas, explains the impact on Verizon of the \$32 million rate reduction required by the WUTC. In short, this access charge decrease amounts to a reduction of 8.5% of Verizon's \$378 million in revenue collected from

<sup>&</sup>lt;sup>10</sup> The complete procedural history of this case is summarized in Appendix A to the Rate Reduction Order.

<sup>&</sup>lt;sup>11</sup> Rate Reduction Order at 17, para. 45.

<sup>&</sup>lt;sup>12</sup> General Order R-450 at 1, 8, and 11.

<sup>&</sup>lt;sup>13</sup> Id. at 42, para. 140.

<sup>&</sup>lt;sup>14</sup> *Id.* at 43, para. 144.

services subject to the WUTC's jurisdiction in 2002.<sup>15</sup> Verizon's earnings from these services in 2002 were only 2.42%, and this access charge reduction would reduce its earnings to 0.28%; by contrast, its rate of earnings authorized by the WUTC is 9.76%.<sup>16</sup>

Moreover, to put the magnitude of this revenue reduction in further context, a \$32 million rate reduction would be equal to 24% of the capital investment Verizon made in services subject to the WUTC's jurisdiction in 2002, 41.5% of the amount Verizon spent in 2002 to maintain and repair the network it used to provide those services, and 3.5 months of payroll expense in 2002 for Verizon's employees in Washington.<sup>17</sup>

### H. Verizon's Compliance Filing

As required by the Rate Reduction Order, Verizon filed tariffs implementing the reduced rates on August 22, 2003. Verizon did so under protest. The reduced rates are scheduled to take effect October 1, 2003.<sup>18</sup>

The Rate Reduction Order does not allow Verizon to increase other rates to offset the access charge reductions. Thus, Verizon will begin losing revenue the very first day the reduced rates take effect. This appeal of the Rate Reduction Order and the accompanying Motion for Supersedeas followed.

## II. INFORMATION REQUIRED BY RCW 34.05.546

# 1. Name and address of petitioner

Verizon Northwest Inc. 1800 - 41<sup>st</sup> Street P.O. Box 1003 Everett, WA 98206

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<sup>&</sup>lt;sup>15</sup> Heuring Affidavit at para. 7.

<sup>&</sup>lt;sup>16</sup> *Id.* at para. 9.

<sup>&</sup>lt;sup>17</sup> *Id.* at para. 8.

<sup>&</sup>lt;sup>18</sup> Rate Reduction Order at 43, para. 146.PETITION FOR REVIEW -- 5

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### 2. Name and address of petitioner's attorney

Judith A. Endejan Graham & Dunn Pier 70 2801 Alaskan Way, Suite 300 Seattle, Washington 98121-1128 (206) 624-8300

### 3. Name and address of agency whose action is at issue

Washington Utilities and Transportation Commission 1300 South Evergreen Park Drive SW P.O. Box 47250 Olympia, WA 98504-7250

### 4. <u>Identification of agency action at issue</u>

Eleventh Supplemental Order, AT&T Communications of the Pacific Northwest, Inc. v. Verizon Northwest Inc., Docket No. UT-020406 ("Rate Reduction Order"). 19

## 5. <u>Identification of persons who were parties in the adjudicative proceeding</u>

In addition to Verizon the other parties to the proceeding were Complainant AT&T and the following Intervenors: Staff of the Washington Utilities and Transportation Commission; Public Counsel from the Attorney General's Office; Worldcom; the Washington Electronic Business and Telecommunications Coalition; and the Citizen's Utilities Alliance of Washington, Spokane Neighborhood Action Programs.

# 6. Facts that demonstrate petitioner is entitled to obtain judicial review

# a. Verizon's Petition satisfies all requirements of the APA

The Rate Reduction Order was issued August 12, 2003, and Verizon's Petition is timely filed and complies with the requirements of the Washington Administrative Procedures Act, RCW Ch. 34.05. Verizon owns property in Snohomish County, which is also its principal place of business. Therefore venue is appropriate under RCW 34.05.514(1). This Petition contains all

<sup>&</sup>lt;sup>19</sup> The Rate Reduction Order is a culmination of earlier orders in the docket below, including the Second Supplemental Order (denying Verizon's motion to dismiss), and the Fifth and Seventh Supplemental Orders (striking Verizon testimony and denying Verizon's motion to compel). Verizon appeals the WUTC's findings adverse to Verizon in all of these orders, which are attached as Exhibits B, C and D.

that is required by RCW 34.05.546. Finally, as discussed above, relief is warranted because the Rate Reduction Order has substantially prejudiced Verizon. Therefore, Verizon is entitled to obtain judicial review under RCW 34.05.570(3).

## b. The Rate Reduction Order is unlawful

The Rate Reduction Order requires Verizon to revise its access charges effective October 1, 2003, and acknowledges that these changes will reduce Verizon's revenues by approximately \$32 million per year. The Rate Reduction Order is unlawful for many reasons, including (1) it establishes unjust, unreasonable, and confiscatory rates in violation of law, (2) it erroneously interprets and applies Washington statutes and the Commission's rules, and (3) it is not supported by substantial evidence. Given this, Verizon is entitled to judicial review.

The following additional facts support Verizon's request for judicial review:

- (i) Verizon is a public utility that provides telecommunications services in Washington. Its rates, including its access charges, are set by the Commission. The Commission is "charged by law with the setting of just, reasonable, and sufficient public utility rates," which means that the utility must be allowed to charge rates that "will yield to the utility its aggregate allowed revenue requirement."<sup>20</sup>
- (ii) In general, a utility's annual revenue requirement must be sufficient to cover (a) the utility's annual operating expenses, (b) the annual cost of the utility's network, and (c) a reasonable rate of return on the utility's investment, i.e., a reasonable profit.<sup>21</sup> The Commission is responsible for setting the utility's revenue requirement and for establishing rates that afford the utility an opportunity to earn this revenue requirement.<sup>22</sup>
- (iii) The Commission last examined Verizon's revenue requirement in December 1999, when it entered its order approving the Bell Atlantic-GTE merger (the "Merger Order").<sup>23</sup> In the

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<sup>22</sup> Id.

<sup>&</sup>lt;sup>20</sup> POWER v. WUTC, 104 Wn.2d 798, 711 P.2d 319, 324-26 (1985); see also RCW 80.36,080.

<sup>&</sup>lt;sup>21</sup> *Id*.

<sup>&</sup>lt;sup>23</sup> The merger resulted in the creation of Verizon Corporation. Prior to the merger, Verizon Northwest operated under the name GTE Northwest.

Merger Order, the Commission approved a settlement that reduced Verizon's revenues and re-set Verizon's access charges. The Commission specifically found that the adjustments to Verizon's revenue "produce fair, just, and compensatory rates and charges" for all Verizon services.<sup>24</sup>

- (iv) The Commission refused to consider Verizon's overall earnings and revenue requirement in the proceeding below. Also, the Commission struck much of Verizon's surrebuttal testimony, including testimony on Verizon's overall earnings, over Verizon's objections.<sup>25</sup>
  - (v) Verizon's current access charges comply with the Merger Order.
- (vi) Verizon's current access charges also comply with the Commission's access charge rule, 480-120-540. That rule, which was affirmed earlier this year by the Washington Supreme Court, sets forth a specific rate methodology for calculating terminating access charges, and permits revenue-neutral increases to originating access charges to offset any reductions in terminating charges. The stated purpose of the rule, in the Commission's words, is to "conform Washington's telecommunications access charge system with state and federal laws encouraging competition." In adopting the rule, the Commission explained that it is "consistent with the public interest (including economic theory, law, and public policy)" and ensures that "no company is unfairly prejudiced."<sup>26</sup>
- (vii) The Commission denied Verizon's request that AT&T be required to prove its claims that Verizon was engaging in an unlawful price squeeze and harming AT&T. When Verizon asked AT&T in discovery requests to provide all the data to support these claims and to quantify precisely how much, if at all, AT&T's current prices would decrease if Verizon's access charges were reduced, AT&T refused to respond. Although an administrative law judge ordered AT&T to provide this information, the Commission reversed, holding that it was not relevant.<sup>27</sup>

<sup>&</sup>lt;sup>24</sup> Merger Order at 25.

<sup>&</sup>lt;sup>25</sup> See, e.g., Fifth, Seventh Supplemental Order and Ninth Supplemental Order.

<sup>&</sup>lt;sup>26</sup> General Order R-450 at 1, 6-11.

<sup>&</sup>lt;sup>27</sup> Fifth Supplemental Order at 17, para. 50. PETITION FOR REVIEW -- 8

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Verizon will discuss these points and the other errors contained in the Rate Reduction Order when it files its brief, but the preceding facts illustrate that Verizon is entitled to judicial review and that the Rate Reduction Order must be vacated.

### 7. Petitioner's reasons for believing relief should be granted

The court should grant relief for the reasons set forth above and under the criteria set forth in RCW 34.05.570(3):

a. The order violates constitutional provisions on its face or as applied

The access charge reductions required by the Rate Reduction Order are unjust, unreasonable and confiscatory in violation of the Fifth and Fourteenth Amendments to the United States Constitution and Washington Const., Art. I § 3.

- b. The order is outside the statutory authority or jurisdiction of the Commission
- (i) The Rate Reduction Order violates RCW 80.36.080 because (1) it established charges that are not "fair, just, reasonable and sufficient" and (2) it failed even to consider whether the access charge reductions would result in sufficient overall revenues to Verizon.
- (ii) The Rate Reduction Order is unlawful because it changed or ignored Commission rules in a company-specific complaint proceeding.
  - c. The Commission has engaged in unlawful procedure or decision-making process or has failed to follow a prescribed procedure

The Commission engaged in unlawful procedure in that it:

- (i) effectively repealed Commission rules, orders and policies on access charge policy and imputation without following the lawful procedure for such repeal;
- (ii) sustained a procedure that precluded Verizon from presenting evidence in defense to AT&T's complaint;
- (iii) removed AT&T's burden to prove the allegations of its complaint by relieving AT&T of any requirement to show that it had been unduly prejudiced or unreasonably prejudiced or

placed at competitive advantage under RCW 80.36.186, and by allowing AT&T to withhold evidence to this effect in discovery;

- (iv) issued a series of confusing, inconsistent and at times conflicting orders regarding the scope of the proceeding and procedure;
- (v) established a policy for setting access charges that must be followed by other carriers providing access services without notifying these non-parties and providing them with an opportunity to be heard;
- (vi) established access charges for Verizon without reasoned consideration of whether the order may reasonably be expected to yield sufficient rates and to maintain Verizon's financial integrity; and
- (vii) unlawfully shifted the burden of proof on the sufficiency of Verizon's earnings and revenue requirement from AT&T and other parties to Verizon.
  - d. The agency has erroneously interpreted or applied the law

    The Rate Reduction Order makes the following errors of law:
  - (i) it constitutes impermissible single-issue ratemaking;
- (ii) it violates the Commission's duty to set just, reasonable and sufficient rates under RCW 80.36.080, which means that the utility must be allowed to set rates that "will yield to the utility its aggregate revenue requirements";<sup>28</sup>
- (iii) it misinterprets and misapplies RCW 80.36.186 in finding that rates lawfully established pursuant to Commission rule could provide an undue or unreasonable preference or advantage or cause AT&T undue or unreasonable prejudice or competitive disadvantage;
- (iv) it misinterprets the complaint statute RCW 80.04.110 to relieve a complainant of any burden of proof under RCW 80.36.180 or 80.36.186;
- (v) as applied, it discriminates against Verizon by requiring it to make access charge reductions that other service providers are not required to make;

<sup>&</sup>lt;sup>28</sup> *POWER v. WUTC*, 104 Wn. 2d 798, 711 P.2d 319, 324-26 (1985). PETITION FOR REVIEW -- 10

- (vi) it misinterprets the revenue benchmark formula which excludes interstate universal service fund support from the interim terminating access charge (ITAC), which was created as a part of the WUTC's access charge rule; and
- (vii) it finds that Verizon's toll rates pass the Commission's imputation test but that nonetheless its access charges violate RCW 80.36.186.
  - e. The Rate Reduction Order is not supported by the evidence that is substantial when viewed in light of the whole record before the Court

The Rate Reduction Order has no evidentiary support on the following issues:

- (i) the Commission's finding of prejudice to sustain a violation of RCW 80.36.186;
- (ii) the Commission's adjustment to the ITAC;
- (iii) the Commission's conclusion that Verizon's access charges must be reduced to the same level as Qwest's charges; and
  - (iv) the Commission's assumption that Verizon can avoid or mitigate its losses.
  - f. The agency has not decided all issues requiring resolution

The Commission has failed to determine whether its ordered \$32 million access charges reduction will yield "sufficient" rates to Verizon in contradiction of RCW 80.36.180.

- g. The order is inconsistent with the Commission's rules and fails to demonstrate a rational basis for this inconsistency
- (i) The Rate Reduction Order finds that rates established pursuant to its access charge rule, WAC 480-120-540, are nonetheless unlawful. By doing so it acts inconsistent with the rule, and fails to explain how its rule is sustainable in light of the order.
- (ii) The Rate Reduction Order finds that Verizon's toll rates satisfy state law and the Commission's imputation rule, but concludes that Verizon's access charges and toll rates disadvantage long distance carriers.

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h. The order is arbitrary and capricious

The Rate Reduction Order is arbitrary and capricious in that:

- (i) it is inconsistent with previous Commission precedent on the issue of single-issue ratemaking that is directly on point in this case;
- (ii) it mandates an immediate \$32 million reduction in revenues to Verizon without reasoned consideration of the critical impact of this reduction on Verizon's earnings and its ability to earn its authorized rate of return;
  - (iii) it reduced Verizon's ITAC by 25% without any basis;
- (iv) it failed to consider any evidence of competitive harm or prejudice to AT&T against the certain harm to Verizon of an immediate \$32 million revenue reduction;
- (v) it violated the Commission's access charges rule, which expressly permits Verizon to make revenue neutral changes in access charges, and the Commission's imputation rule.
  - 8. Petitioner's request for relief

Petitioner respectfully requests:

- (a) entry of judgment pursuant to RCW 34.05.370(3) and RCW 34.05.574(1) that the Rate Reduction Order is invalid and dismissal of the complaint brought by AT&T against Verizon; and
  - (b) an award of attorney's fees and court costs; and
  - (c) such other relief that the Court deems just and proper.

DATED this 27th day of August, 2003.

**GRAHAM & DUNN PC** 

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