Exhibit MPG-11 Dockets UE-170485/UG-170486 Witness: Michael P. Gorman

# BEFORE THE WASHINGTON UTILITIES AND TRANSPORTATION COMMISSION

	)
WASHINGTON UTILITIES AND	)
TRANSPORTATION COMMISSION,	)
	)
Complainant,	
_	) DOCKETS UE-170485 and
v.	) UG-170486 (Consolidated)
	)
AVISTA CORPORATION, DBA	)
AVISTA UTILITIES,	)
	)
Respondent.	)
	)

### **EXHIBIT MPG-11**

### SUSTAINABLE GROWTH RATE

**OCTOBER 27, 2017** 

## **Avista Corporation**

### **Sustainable Growth Rate**

		3 to 5 Year Projections Sust									Sustainable	
		Dividends	Earnings	Book Value	Book Value		Adjustment	Adjusted	Payout	Retention	Internal	Growth
<u>Line</u>	<u>Company</u>	Per Share	Per Share	Per Share	<u>Growth</u>	ROE	<u>Factor</u>	ROE	<u>Ratio</u>	Rate	<b>Growth Rate</b>	<u>Rate</u>
		(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)	(10)	(11)
1	ALLETE, Inc.	\$2.50	\$4.25	\$46.50	4.03%	9.14%	1.02	9.32%	58.82%	41.18%	3.84%	4.93%
2	Ameren Corporation	\$2.15	\$3.50	\$35.75	4.08%	9.79%	1.02	9.99%	61.43%	38.57%	3.85%	3.85%
3	Avangrid, Inc.	\$1.90	\$2.75	\$52.25	1.33%	5.26%	1.01	5.30%	69.09%	30.91%	1.64%	1.64%
4	Black Hills Corporation	\$2.20	\$4.25	\$41.00	6.27%	10.37%	1.03	10.68%	51.76%	48.24%	5.15%	8.64%
5	CMS Energy Corporation	\$1.70	\$2.75	\$21.00	6.64%	13.10%	1.03	13.52%	61.82%	38.18%	5.16%	6.61%
6	Dominion Resources, Inc.	\$4.20	\$4.50	\$24.25	0.84%	18.56%	1.00	18.63%	93.33%	6.67%	1.24%	1.24%
7	DTE Energy Company	\$4.30	\$6.75	\$62.75	4.56%	10.76%	1.02	11.00%	63.70%	36.30%	3.99%	4.96%
8	Edison International	\$2.90	\$5.25	\$44.75	3.98%	11.73%	1.02	11.96%	55.24%	44.76%	5.35%	5.35%
9	El Paso Electric Company	\$1.75	\$3.00	\$32.25	3.99%	9.30%	1.02	9.48%	58.33%	41.67%	3.95%	4.19%
10	Exelon Corporation	\$1.70	\$3.25	\$35.50	4.89%	9.15%	1.02	9.37%	52.31%	47.69%	4.47%	4.80%
11	Hawaiian Electric Industries, Inc.	\$1.40	\$2.00	\$22.00	2.94%	9.09%	1.01	9.22%	70.00%	30.00%	2.77%	3.22%
12	IDACORP, Inc.	\$2.90	\$4.75	\$51.50	3.80%	9.22%	1.02	9.40%	61.05%	38.95%	3.66%	3.76%
13	NorthWestern Corporation	\$2.50	\$4.00	\$41.00	3.40%	9.76%	1.02	9.92%	62.50%	37.50%	3.72%	3.95%
14	Otter Tail Corporation	\$1.38	\$2.30	\$22.25	5.49%	10.34%	1.03	10.61%	60.00%	40.00%	4.25%	7.44%
15	PG&E Corporation	\$2.90	\$4.50	\$45.50	5.15%	9.89%	1.03	10.14%	64.44%	35.56%	3.60%	4.62%
16	Portland General Electric Company	\$1.70	\$3.00	\$31.25	3.47%	9.60%	1.02	9.76%	56.67%	43.33%	4.23%	4.41%
17	Sempra Energy	\$4.55	\$7.50	\$58.25	2.39%	12.88%	1.01	13.03%	60.67%	39.33%	5.12%	5.12%
18	Average	\$2.51	\$4.02	\$39.28	3.96%	10.47%	1.02	10.67%	62.42%	37.58%	3.88%	4.63%

Sources and Notes:

Cols. (1), (2) and (3): The Value Line Investment Survey, July 28, August 18, and September 15, 2017.

Col. (4): [ Col. (3) / Page 2 Col. (2) ] ^ (1/number of years projected) - 1.

Col. (5): Col. (2) / Col. (3).

Col. (6): [ 2 \* (1 + Col. (4)) ] / (2 + Col. (4)).

Col. (7): Col. (6) \* Col. (5).

Col. (8): Col. (1) / Col. (2).

Col. (9): 1 - Col. (8).

Col. (10): Col. (9) \* Col. (7).

Col. (11): Col. (10) + Page 2 Col. (9).

## **Avista Corporation**

### **Sustainable Growth Rate**

		13-Week Average	2016 Book Value	Market to Book	Common Shares Outstanding (in Millions) <sup>2</sup>					
<u>Line</u>	<u>Company</u>	Stock Price <sup>1</sup> (1)	Per Share <sup>2</sup> (2)	Ratio (3)	2016 (4)	3-5 Years (5)	Growth (6)	S Factor <sup>3</sup> (7)	V Factor <sup>4</sup> (8)	<u>S * V</u> (9)
1	ALLETE, Inc.	\$74.50	\$38.17	1.95	49.60	52.50	1.14%	2.23%	48.77%	1.09%
2	Ameren Corporation	\$57.52	\$29.27	1.97	242.63	242.63	0.00%	0.00%	49.12%	0.00%
3	Avangrid, Inc.	\$46.30	\$48.90	0.95	308.99	309.00	0.00%	0.00%	- 5.62%	- 0.00%
4	Black Hills Corporation	\$69.31	\$30.25	2.29	53.38	61.00	2.70%	6.20%	56.36%	3.49%
5	CMS Energy Corporation	\$47.21	\$15.23	3.10	279.21	289.00	0.69%	2.14%	67.74%	1.45%
6	Dominion Resources, Inc.	\$77.86	\$23.26	3.35	627.80	615.00	- 0.41%	- 1.38%	70.13%	- 0.97%
7	DTE Energy Company	\$108.83	\$50.22	2.17	179.43	187.00	0.83%	1.80%	53.85%	0.97%
8	Edison International	\$79.27	\$36.82	2.15	325.81	325.81	0.00%	0.00%	53.55%	0.00%
9	El Paso Electric Company	\$53.37	\$26.52	2.01	40.52	41.00	0.24%	0.47%	50.31%	0.24%
10	Exelon Corporation	\$37.41	\$27.96	1.34	924.04	970.00	0.98%	1.31%	25.25%	0.33%
11	Hawaiian Electric Industries, Inc.	\$33.01	\$19.03	1.73	108.58	112.00	0.62%	1.08%	42.35%	0.46%
12	IDACORP, Inc.	\$87.39	\$42.74	2.04	50.40	50.65	0.10%	0.20%	51.09%	0.10%
13	NorthWestern Corporation	\$60.05	\$34.68	1.73	48.33	49.10	0.32%	0.55%	42.25%	0.23%
14	Otter Tail Corporation	\$41.10	\$17.03	2.41	39.35	44.00	2.26%	5.45%	58.57%	3.19%
15	PG&E Corporation	\$68.43	\$35.39	1.93	506.89	535.00	1.09%	2.10%	48.29%	1.01%
16	Portland General Electric Company	\$46.07	\$26.35	1.75	88.95	90.00	0.23%	0.41%	42.81%	0.18%
17	Sempra Energy	\$115.57	\$51.77	2.23	250.15	236.00	- 1.16%	- 2.58%	55.21%	- 1.43%
18	Average	\$64.90	\$32.56	2.07	242.59	247.63	0.75%	1.60%	50.98%	0.91%

Sources and Notes:

<sup>&</sup>lt;sup>1</sup> SNL Financial, Downloaded on September 26, 2017.

<sup>&</sup>lt;sup>2</sup> The Value Line Investment Survey, July 28, August 18, and September 15, 2017.

<sup>&</sup>lt;sup>3</sup> Expected Growth in the Number of Shares, Column (3) \* Column (6).

<sup>&</sup>lt;sup>4</sup> Expected Profit of Stock Investment, [ 1 - 1 / Column (3) ].