Docket Nos. UE-050482 & UG-050483 Direct Testimony of James R. Dittmer Exhibit No. \_\_\_\_ (JRD-1T)

#### BEFORE THE WASHINGTON UTILITIES & TRANSPORTATION COMMISSION

#### WUTC V. AVISTA CORPORATION d/b/a AVISTA UTILTIES

#### DOCKET NOS. UE-050482 AND UG-050483

## DIRECT TESTIMONY OF JAMES R. DITTMER (JRD-1T)

# ON BEHALF OF

## PUBLIC COUNSEL

August 26, 2005

# DIRECT TESTIMONY OF JAMES R. DITTMER (JRD-1T)

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	Distribution Function

#### **DITTMER EXHIBIT LIST**

Exhibit No. \_\_\_\_JRD-2Avista Electric Accounting ExhibitsExhibit No. \_\_\_\_JRD-3Avista Electric Accounting ExhibitsExhibit No. \_\_\_\_JRD-4Avista's Response to Public Counsel Data Request No. 57

1		I. INTRODUCTION AND SUMMARY
2	Q.	PLEASE STATE YOUR NAME AND ADDRESS.
3	A.	My name is James R. Dittmer. My business address is 740 Northwest Blue Parkway,
4		Suite 204, Lee's Summit, Missouri 64086.
5	Q.	BY WHOM ARE YOU EMPLOYED?
6	A.	I am a Senior Regulatory Consultant with the firm of Utilitech, Inc., a consulting
7		firm engaged primarily in utility rate work. The firm's engagements include review
8		of utility rate applications on behalf of various federal, state and municipal
9		governmental agencies as well as industrial groups. In addition to utility intervention
10		work, the firm has been engaged to perform special studies for use in utility contract
11		negotiations.
12	Q.	ON WHOSE BEHALF ARE YOU APPEARING?
13	A.	Utilitech, Inc. has been retained by the Public Counsel Section of the Office of the
14		
15		Attorney General of the State of Washington ("Public Counsel") to review certain
15		Attorney General of the State of Washington ("Public Counsel") to review certain aspects of the recent rate application of Avista Corporation doing business as Avista
15 16		
		aspects of the recent rate application of Avista Corporation doing business as Avista
16		aspects of the recent rate application of Avista Corporation doing business as Avista Utilities (hereinafter sometimes also referred to as "Avista" or "Company").
16 17		aspects of the recent rate application of Avista Corporation doing business as Avista Utilities (hereinafter sometimes also referred to as "Avista" or "Company"). Additionally, our responsibility included the incorporation of the rate of return
16 17 18		aspects of the recent rate application of Avista Corporation doing business as Avista Utilities (hereinafter sometimes also referred to as "Avista" or "Company"). Additionally, our responsibility included the incorporation of the rate of return recommendation of Mr. Stephen Hill as well as jurisdictional power supply and other
16 17 18 19		aspects of the recent rate application of Avista Corporation doing business as Avista Utilities (hereinafter sometimes also referred to as "Avista" or "Company"). Additionally, our responsibility included the incorporation of the rate of return recommendation of Mr. Stephen Hill as well as jurisdictional power supply and other production cost adjustments sponsored by Public Counsel's witness Mr. Merton Lott.

1		II. QUALIFICATIONS
2	Q.	BEFORE DISCUSSING IN GREATER DETAIL THE ISSUES AND
3		VARIOUS RECOMMENDATIONS THAT YOU WILL BE ADDRESSING,
4		PLEASE STATE YOUR EDUCATIONAL BACKGROUND.
5	A.	I graduated from the University of Missouri - Columbia, with a Bachelor of Science
6		Degree in Business Administration, with an Accounting Major, in 1975. I hold a
7		Certified Public Accountant Certificate in the State of Missouri. I am a member of
8		the American Institute of Certified Public Accountants and the Missouri Society of
9		Certified Public Accountants.
10	Q.	PLEASE SUMMARIZE YOUR PROFESSIONAL EXPERIENCE.
11	A.	Subsequent to graduation from the University of Missouri, I accepted a position as
12		auditor for the Missouri Public Service Commission. In 1978, I was promoted to
13		Accounting Manager of the Kansas City Office of the Commission Staff. In that
14		position, I was responsible for all utility audits performed in the western third of the
15		State of Missouri. During my service with the Missouri Public Service Commission,
16		I was involved in the audits of numerous electric, gas, water and sewer utility
17		companies. Additionally, I was involved in numerous fuel adjustment clause audits,
18		and played an active part in the formulation and implementation of accounting staff
19		policies with regard to rate case audits and accounting issue presentations in
20		Missouri. In 1979, I left the Missouri Public Service Commission to start my own
21		consulting business. From 1979 through 1985 I practiced as an independent
22		regulatory utility consultant. In 1985, Dittmer, Brosch and Associates was

organized. Dittmer, Brosch and Associates, Inc. changed its name to Utilitech, Inc.
 in 1992.

3 My professional experience since leaving the Missouri Public Service 4 Commission has consisted primarily of issues associated with utility rate, contract 5 and acquisition matters. For the past twenty-six years, I have appeared on behalf of 6 clients in utility rate proceedings before various federal and state regulatory 7 agencies. In representing those clients, I performed revenue requirement studies for 8 electric, gas, water and sewer utilities and testified as an expert witness on a variety 9 of rate matters. As a consultant, I have filed testimony on behalf of industrial 10 consumers, consumer groups, the Missouri Office of the Public Counsel, the 11 Missouri Public Service Commission Staff, the Indiana Utility Consumer Counselor, 12 the Mississippi Public Service Commission Staff, the Arizona Corporation 13 Commission Staff, the Arizona Residential Utility Consumer Office, the Nevada 14 Office of the Consumer Advocate, the Washington Attorney General's Office, the 15 Hawaii Consumer Advocate's Staff, the Oklahoma Attorney General's Office, the 16 West Virginia Public Service Commission Consumer Advocate's Staff, 17 municipalities and the Federal government before regulatory agencies in the states 18 of Arizona, Alaska, Maine, Michigan, Missouri, Oklahoma, Ohio, Florida, Colorado, 19 Hawaii, Iowa, Kansas, Mississippi, New Mexico, Nevada, New York, West 20 Virginia, Washington and Indiana, as well as the Federal Energy Regulatory 21 Commission.

1		III. EXHIBIT ORGANIZATION AND SPONSORSHIP
2	Q.	HAVE YOU PREPARED SCHEDULES WHICH SUMMARIZE THE
3		ADJUSTMENTS AND POSITIONS BEING SPONSORED BY YOU AND
4		OTHER PUBLIC COUNSEL WITNESSES?
5	A.	Yes. I have attached schedules which reflect the cost of capital recommendations
6		sponsored by Mr. Stephen Hill, the power supply/production cost adjustments
7		sponsored by Mr. Merton Lott, as well as the miscellaneous rate base and income
8		statement adjustments that I am sponsoring. I have prepared separate sets of
9		schedules, identically organized, for Avista's Washington jurisdictional electric and
10		gas operations. The electric schedules are included in Exhibit (JRD-2), and the
11		gas schedules are included in Exhibit (JRD-3).
12	Q.	PLEASE EXPLAIN HOW YOUR SCHEDULES ARE ORGANIZED.
12 13	<b>Q.</b> A.	PLEASE EXPLAIN HOW YOUR SCHEDULES ARE ORGANIZED. I would first note that my starting point is the Company's "as adjusted" Washington
	-	
13	-	I would first note that my starting point is the Company's "as adjusted" Washington
13 14	-	I would first note that my starting point is the Company's "as adjusted" Washington jurisdictional revenue requirement calculation. Schedule A is the Revenue
13 14 15	-	I would first note that my starting point is the Company's "as adjusted" Washington jurisdictional revenue requirement calculation. Schedule A is the Revenue Requirement Summary, which reflects the cumulative impact of the various revenue,
13 14 15 16	-	I would first note that my starting point is the Company's "as adjusted" Washington jurisdictional revenue requirement calculation. Schedule A is the Revenue Requirement Summary, which reflects the cumulative impact of the various revenue, operating expense, rate base and cost of capital recommendations being sponsored
13 14 15 16 17	-	I would first note that my starting point is the Company's "as adjusted" Washington jurisdictional revenue requirement calculation. Schedule A is the Revenue Requirement Summary, which reflects the cumulative impact of the various revenue, operating expense, rate base and cost of capital recommendations being sponsored by Mr. Hill, Mr. Lott and me. As previously noted, I have prepared identically
<ol> <li>13</li> <li>14</li> <li>15</li> <li>16</li> <li>17</li> <li>18</li> </ol>	-	I would first note that my starting point is the Company's "as adjusted" Washington jurisdictional revenue requirement calculation. Schedule A is the Revenue Requirement Summary, which reflects the cumulative impact of the various revenue, operating expense, rate base and cost of capital recommendations being sponsored by Mr. Hill, Mr. Lott and me. As previously noted, I have prepared identically organized schedules for Avista's Washington jurisdictional electric and gas
<ol> <li>13</li> <li>14</li> <li>15</li> <li>16</li> <li>17</li> <li>18</li> <li>19</li> </ol>	-	I would first note that my starting point is the Company's "as adjusted" Washington jurisdictional revenue requirement calculation. Schedule A is the Revenue Requirement Summary, which reflects the cumulative impact of the various revenue, operating expense, rate base and cost of capital recommendations being sponsored by Mr. Hill, Mr. Lott and me. As previously noted, I have prepared identically organized schedules for Avista's Washington jurisdictional electric and gas operations. Thus, I have prepared a separate Schedule A-Electric Revenue

1	"B," "C," and "D" which also include an "Electric" or "Gas" trailer to designate
2	calculations for each utility operation.
3	Also shown on each Schedule A are the values of the various components
4	underlying the Company's revenue requirement recommendation which were
5	developed utilizing the Company-proposed "as adjusted" Washington jurisdictional
6	operating results and rate base, as well as the Company's proposed cost of capital.
7	Thus, on a summary level basis one can observe from each Schedule A how the
8	various components of Public Counsel's revenue requirement recommendation
9	contrast with that being proposed by Avista.
10	Schedule B included within Exhibit(JRD-2) and Exhibit(JRD-3) for
11	electric and gas operations, respectively, is the Rate Base Summary. In developing
12	Public Counsel's proposed retail rate base I have started by showing Avista's
13	proposed jurisdictional rate base by detailed component (i.e., Column b). Columns
14	(c) through (h) of Schedule B-Electric and Columns (c) through (?) of Schedule B-
15	Gas show Public Counsel's individual rate base adjustments. Immediately following
16	each Schedule B – Rate Base Summary are a number of supporting schedules which
17	set forth each individual Public Counsel rate base adjustment. Each individual rate
18	base adjustment has a separate designation such as B-1, B-2, etc. Thus, each rate
19	base adjustment identified and presented with a separate "B" Schedule
20	designation becomes a reconciling item between Avista's and Public Counsel's rate
21	base recommendation.

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1	Schedule C, included within Exhibit(JRD-2) and Exhibit(JRD-3)
2	for electric and gas operations, respectively, is the Net Operating Income Summary.
3	In a manner similar to the rate base schedules, I begin on Schedule C, Column (b) by
4	showing the Company's "proposed" or "as adjusted" net operating income by major
5	component. The individual Public Counsel adjustments to net operating income are
6	also summarized within individual columns shown on Schedule C, with the support
7	for each income statement adjustment developed on separate schedules. Thus, like
8	the rate base schedules, each "C" Schedule reflects a reconciling component or
9	adjustment between Avista's proposed net operating income and Public Counsel's
10	proposed net operating income. Through the remainder of my testimony I will use
11	the terms "Adjustment B" and "Schedule B" as well as "Adjustment C"
12	and "Schedule C" interchangeably.
13	Schedule D included within Exhibit (JRD-2 and Exhibit (JRD-3)
14	reflects the Company's as well as the Public Counsel's proposed capital structure,
15	including the weighted cost of debt, preferred stock and recommended return on
16	common equity. As previously noted, Public Counsel's proposed capital structure
17	and component cost recommendations are sponsored by Mr. Stephen Hill on behalf
18	of Public Counsel.

1		IV. PUBLIC COUNSEL'S RECOMMENDATIONS TO DATE
2	Q.	WHAT IS PUBLIC COUNSEL'S RECOMMENDATION REGARDING
3		CHANGES TO AVISTA'S WASHINGTON JURISDICTIONAL RETAIL
4		ELECTRIC AND GAS RATES?
5	A.	At this time, I have calculated a recommended electric increase – which considers all
6		of the Public Counsel witnesses' recommendations – of \$11,733,000. Further, I have
7		calculated a recommended gas increase – which again considers all of the Public
8		Counsel witnesses' recommendations – of \$218,000.
9	Q.	ARE YOU AWARE OF A SETTLEMENT AGREEMENT REACHED
10		BETWEEN THE WUTC STAFF AND AVISTA?
11	A.	Yes, I am aware of such agreement, but as of this point in time I have not devoted
12		much time or resources to understanding the document.
13	Q.	ARE YOU AWARE OF ANY ADJUSTMENTS THAT PUBLIC COUNSEL IS
14		RECOMMENDING WITHIN THIS FILING THAT HAVE BEEN ADOPTED
15		WITHIN THE NOTED WUTC STAFF – AVISTA SETTLEMENT
16		AGREEMENT?
17	A.	Again, I have not spent very much time studying such document, but I am aware that
18		some of Public Counsel's adjustments have been adopted in the noted settlement
19		agreement. On the other hand, because of resource constraints, Public Counsel did
20		not attempt to analyze all cost of service components in detail – including a number
21		of components or adjustments that were identified and quantified by the WUTC Staff
22		that were ultimately accepted as reasonable by Avista within the noted Avista/Staff

1		settlement agreement. It is expected that Public Counsel will incorporate most, if not
2		all, of the adjustments conceded by Avista within the noted settlement agreement
3		that have not already been reflected in the development of Public Counsel's revenue
4		requirement calculation to date.
5	Q.	IS IT YOUR UNDERSTANDING THAT OTHER INTERVENORS WILL BE
6		FILING TESTIMONY ADDRESSING REVENUE REQUIREMENT ISSUES?
7	A.	Public Counsel is of the understanding that Intervenor Industrial Consumers of
8		Northwest Utilities ("ICNU") intends to file testimony concurrently with Public
9		Counsel. Further, Public Counsel is of the understanding that such testimony will, at
10		a minimum, address a number of power supply issues – including adjustments that
11		will likely go above and beyond those calculated and sponsored by Public Counsel's
12		witness Mr. Merton Lott. Public Counsel will be reviewing such ICNU proposals
13		and intends to support any and all such adjustments that go beyond those sponsored
14		by Mr. Lott that the Public Counsel deems to be reasonable.
15	Q.	DO YOU EXPECT THAT PUBLIC COUNSEL WILL PRESENT A REVISED
16		<b>RECOMMENDATION THAT INCORPORATES SETTLEMENT AND ICNU</b>
17		ADJUSTMENTS THAT ARE NOT YET REFLECTED WITHIN THE
18		<b>REVENUE REQUIREMENT CALCULATIONS YOU HAVE PERFORMED</b>
19		ΤΟ DATE?
20	A.	Yes. I understand that Company and Staff will be concurrently filing testimony in
21		support of their settlement which non-signatory parties will be allowed to respond to
22		in written testimony to be filed on September 22, 2005. In the noted response

1		testimony it is expected that Public Counsel will prepare and present revised exhibits
2		that incorporate settlement adjustments agreed to by Avista not already included
3		within Pubic Counsel's revenue requirement exhibits, as well as ICNU adjustments
4		that Public Counsel agrees with that go beyond those sponsored by Mr. Lott.
5		In summary, I emphasize that while Public Counsel has to date calculated
6		revenue deficiencies of \$11,733,000 and \$218,000 for Avista's electric and gas
7		operations, respectively, it is fully expected that those recommendations will fall –
8		and probably fairly significantly – once all the noted settlement and ICNU
9		adjustments have been incorporated into Public Counsel's final revenue requirement
10		calculation.
11		V. REVENUE REQUIREMENT DETERMINATION – OVERVIEW
12	Q.	PLEASE BRIEFLY DISCUSS THE ANALYSIS THAT YOU AND OTHER
12 13	Q.	PLEASE BRIEFLY DISCUSS THE ANALYSIS THAT YOU AND OTHER PUBLIC COUNSEL WITNESSES HAVE UNDERTAKEN IN ARRIVING AT
	Q.	
13	Q.	PUBLIC COUNSEL WITNESSES HAVE UNDERTAKEN IN ARRIVING AT
13 14	<b>Q.</b> A.	PUBLIC COUNSEL WITNESSES HAVE UNDERTAKEN IN ARRIVING AT PUBLIC COUNSEL'S WASHINGTON JURISDICTIONAL REVENUE
13 14 15	-	PUBLIC COUNSEL WITNESSES HAVE UNDERTAKEN IN ARRIVING AT PUBLIC COUNSEL'S WASHINGTON JURISDICTIONAL REVENUE REQUIREMENT RECOMMENDATION.
<ol> <li>13</li> <li>14</li> <li>15</li> <li>16</li> <li>17</li> <li>18</li> <li>19</li> <li>20</li> <li>21</li> <li>22</li> </ol>	-	PUBLIC COUNSEL WITNESSES HAVE UNDERTAKEN IN ARRIVING ATPUBLIC COUNSEL'S WASHINGTON JURISDICTIONAL REVENUEREQUIREMENT RECOMMENDATION.As this Commission is aware, the basic rate making formula endorsed by this and allother state regulatory commissions that I am familiar with consists of the following:Rate Base (Consisting of Investment in Net Plant in Service, plus various Working Capital Components Minus Cost Free Sources of Capital Such As Customer Advances and Accumulated Deferred Income Taxes
<ol> <li>13</li> <li>14</li> <li>15</li> <li>16</li> <li>17</li> <li>18</li> <li>19</li> <li>20</li> <li>21</li> </ol>	-	PUBLIC COUNSEL WITNESSES HAVE UNDERTAKEN IN ARRIVING AT PUBLIC COUNSEL'S WASHINGTON JURISDICTIONAL REVENUE REQUIREMENT RECOMMENDATION. As this Commission is aware, the basic rate making formula endorsed by this and all other state regulatory commissions that I am familiar with consists of the following: Rate Base (Consisting of Investment in Net Plant in Service, plus various Working Capital Components Minus Cost Free Sources of Capital Such As Customer Advances

1 2 3 4	Capital (Typically Consisting of Long Term Debt, Preferred/Preference Stock and Common Equity)
4 5	Equals
6	
7 8	Return on Investment Requirement
9	Plus
10	
11 12	Reasonable, Prudent and On-going Operating Expenses
12	Equals
14	
15	Total Utility Revenue Requirement
16	
17	The "Total Utility Revenue Requirement" amount is then compared to
18	"normalized" revenues under existing rates to determine the amount of revenue
19	deficiency or excess that exists at a give point in time.
20	In a revenue requirement review, through discovery and other analysis, the
21	analyst strives to determine an appropriate rate base allowance that properly includes
22	prudently incurred investment in assets that are currently used and useful in the
23	provision of utility service. A cost of capital expert is typically engaged to determine
24	a utility's actual cost of capital for securities that have fixed return requirements (i.e.,
25	interest and preferred dividends), as well as an appropriate return for the utility's
26	common equity investors. However, in some instances, a utility's "actual" capital
27	structure and attended fixed-return securities may, for any number of reasons, have
28	become uniquely skewed from industry averages and expectations such that it is no
29	longer deemed to be prudent and/or efficient. In those instances, cost of capital
30	experts may promote employment of a "hypothetical" capital structure, and in some

1		instances, hypothetical cost rates, in an effort to either protect ratepayers from paying
2		for excessive return requirements and/or to assist a utility in reaching a goal of again
3		achieving an efficient capital structure with attendant reasonable cost rates.
4		A revenue requirement review also entails discovery and analysis of
5		operating expense and revenue levels. Generally this review attempts to ensure that
6		rates being designed will recover ongoing, normal, reasonable and prudently
7		incurred expenses which are then compared to "normalized" and ongoing revenue
8		levels.
9		In summary, the cumulative goal of all the various rate analyst disciplines is
10		to establish rates that recover ongoing, prudently incurred expenses plus a reasonable
11		return on investments in assets prudently acquired and presently useful in providing
12		utility service to current ratepayers.
12 13		utility service to current ratepayers. VI. CUSTOMER DEPOSITS
	Q.	
13	Q.	VI. CUSTOMER DEPOSITS
13 14	<b>Q.</b> A.	VI. CUSTOMER DEPOSITS PLEASE DISCUSS YOUR FIRST ADJUSTMENT TO AVISTA'S
13 14 15		VI. CUSTOMER DEPOSITS PLEASE DISCUSS YOUR FIRST ADJUSTMENT TO AVISTA'S PROPOSED WASHINGTON JURISDICTIONAL RATE BASE.
13 14 15 16		VI. CUSTOMER DEPOSITS PLEASE DISCUSS YOUR FIRST ADJUSTMENT TO AVISTA'S PROPOSED WASHINGTON JURISDICTIONAL RATE BASE. As shown on Schedule B-1-Electric included within Exhibit(JRD-2) and
13 14 15 16 17		VI. CUSTOMER DEPOSITS         PLEASE DISCUSS YOUR FIRST ADJUSTMENT TO AVISTA'S         PROPOSED WASHINGTON JURISDICTIONAL RATE BASE.         As shown on Schedule B-1-Electric included within Exhibit(JRD-2) and         Schedule B-1-Gas included within Exhibit(JRD-3), I am proposing to reduce
<ol> <li>13</li> <li>14</li> <li>15</li> <li>16</li> <li>17</li> <li>18</li> </ol>		VI. CUSTOMER DEPOSITS PLEASE DISCUSS YOUR FIRST ADJUSTMENT TO AVISTA'S PROPOSED WASHINGTON JURISDICTIONAL RATE BASE. As shown on Schedule B-1-Electric included within Exhibit(JRD-2) and Schedule B-1-Gas included within Exhibit(JRD-3), I am proposing to reduce Avista's rate base by the average test-year balance of Washington jurisdictional
<ol> <li>13</li> <li>14</li> <li>15</li> <li>16</li> <li>17</li> <li>18</li> <li>19</li> </ol>		VI. CUSTOMER DEPOSITS PLEASE DISCUSS YOUR FIRST ADJUSTMENT TO AVISTA'S PROPOSED WASHINGTON JURISDICTIONAL RATE BASE. As shown on Schedule B-1-Electric included within Exhibit(JRD-2) and Schedule B-1-Gas included within Exhibit(JRD-3), I am proposing to reduce Avista's rate base by the average test-year balance of Washington jurisdictional Customer Deposits. Customer Deposits help finance Avista's various utility

1		Thus, such funds represent a very inexpensive source of financing for Avista's utility
2		operations. Accordingly, ratepayers should be given credit for such low cost source
3		of funds in the rate making process – importantly, funds that Washington
4		jurisdictional utility customers are providing on very favorable terms to the utility.
5		In addition to posting an adjustment to Avista's rate base for the average
6		outstanding balance of Customer Deposits during the historic test year, I also post an
7		adjustment for related interest expense to Avista's proposed proforma or
8		"normalized" above-the-line net operating income. By posting the related Customer
9		Deposit interest expense as an above-the-line operating expense, the Company will
10		remain whole for interest it must pay on such Customer Deposit funds. The related
11		income statement adjustments for electric and gas operations are reflected on
12		Schedule C-1-Electric and Schedule C-1-Gas, respectively.
13	Q.	WHY HAVE YOU PROPOSED TO REFLECT THE AVERAGE TEST-YEAR
14		BALANCE OF CUSTOMER DEPOSITS AS A RATE BASE OFFSET, WITH
15		CORRESPONDING INTEREST AS AN ABOVE-THE-LINE OPERATING
16		EXPENSE, RATHER THAN REFLECTING SUCH LOW COST FINANCING
17		WITHIN THE CAPITAL STRUCTURE EMPLOYED TO DEVELOP AN
18		OVERALL COST OF CAPITAL?
19	A.	Reflection of such low-cost Customer Deposits within the capital structure would
20		
		only give ratepayers credit for a <i>portion</i> of the low-cost funds they provide vis-à-vis
21		only give ratepayers credit for a <i>portion</i> of the low-cost funds they provide vis-à-vis Customer Deposits. Specifically, since Avista's capital structure supports utility as

1		capital structure would have the effect of allocating a portion of the benefit of such
2		low cost-funds to non-utility operations and/or non-ratebased utility investment. Or
3		in other words, the low cost-financing benefits which only utility customers provide
4		vis-à-vis Customer Deposits would be inequitably diluted toward the benefit of non-
5		utility operations and/or to non-ratebased utility assets.
6		Additionally, if Customer Deposits were to be considered in the development
7		of the overall cost of capital, it would be appropriate to include all Customer
8		Deposits from all the states which Avista serves – not just the Washington
9		jurisdiction. Different states will no doubt have different Customer Deposit rules
10		and interest requirements. By reflecting Washington jurisdictional Customer
11		Deposits as an offset to the otherwise-calculated Washington jurisdictional rate base,
12		Washington jurisdictional customers will be given exact and equitable credit for
13		Customer Deposits they are collectively providing – nothing more or less. This same
14		equitable result will not occur if Customer Deposits are included within the
15		development of the overall cost of capital.
16		VII. OTHER RATE BASE ADJUSTMENTS SPONSORED BY PUBLIC
17		COUNSEL WITNESS MR. MERTON LOTT
18	Q.	DOES EXHIBIT(JRD-2) ALSO REFLECT RATE BASE ADJUSTMENTS
19		SPONSORED BY PUBLIC COUNSEL WITNESS MERTON LOTT?
20	A.	Yes. Specifically, Mr. Lott sponsors several electric rate base adjustments. I will
21		not duplicate Mr. Lott's description and discussion of such issues herein. I would,
22		however, simply note that the following rate base adjustment/schedules that are

1		sponsored by Mr. Lott are also ref	flected within the summary rate base Schedule B-
2		Electric of Exhibit(JRD-2):	
3		Schedule B-2 Electric	Colstrip AFUDC
4		Schedule B-3 Electric	Colstrip Common AFUDC
5		Schedule B-4 Electric	Kettle Falls Disallowance
6		Schedule B-5 Electric	Boulder Park Disallowance
7		Schedule B-6 Electric	Coyote Springs
8		Schedule B-7 Electric	Proforma Transmission Projects
9		Schedule B-8 Electric	Production Factor Adjustment
10		VIII. PROFORMA OVERH	EAD COST ADJUSTMENT – RELATED TO
11		SALE OF CA	LIFORNIA GAS PROPERTY
12	Q.	IF THAT COMPLETES YOUR	R DISCUSSION OF RATE BASE
13		ADJUSTMENTS, PLEASE CO	NTINUE BY DISCUSSING YOUR NEXT
14		ADJUSTMENT TO THE COM	PANY'S PROPOSED LEVEL OF NET
15		OPERATING INCOME.	
16	A.	My next adjustment is applicable	to Avista's electric and gas operations, and is
17		reflected on Schedule C-2-Electric	c included within Exhibit(JRD-2) and
18		Schedule C-2-Gas included within	n Exhibit(JRD-3). These electric and gas
19		adjustments are posted to reverse	the Company's Proforma Adjustment No. 11
20		included within its electric filing a	and Proforma Adjustment No. 6 included within its
21		gas filing. Historically "common"	" costs incurred at the corporate level that are
22		incurred to service or support all of	of Avista's operating lines of business have been

1		allocated down to such presumably-benefiting business lines. In the first half of 2005
2		Avista sold its gas operations located in the state of California. During the historic
3		test year, the noted California gas property was allocated a portion of the Company's
4		corporate common costs.
5		The noted Company proforma adjustments were calculated to reflect the
6		estimated impact of corporate common costs allocable to the Company's remaining
7		utility divisions following the sale of gas property in California. More specifically,
8		the Company's proforma overhead cost allocation adjustments were posed to reflect
9		the impact of allocating presumably "fixed" corporate overhead costs to a smaller set
10		of remaining and purportedly benefiting utility divisions – such as Avista's electric
11		and gas Washington divisions – that continue to utilize such services after the sale of
12		the California gas property.
12 13	Q.	the California gas property. PLEASE EXPLAIN WHY YOU OPPOSE INCORPORATION OF THE
	Q.	
13	Q.	PLEASE EXPLAIN WHY YOU OPPOSE INCORPORATION OF THE
13 14	Q.	PLEASE EXPLAIN WHY YOU OPPOSE INCORPORATION OF THE COMPANY'S PROFORMA ADJUSTMENTS RELATED TO THE
13 14 15	<b>Q.</b> A.	PLEASE EXPLAIN WHY YOU OPPOSE INCORPORATION OF THE COMPANY'S PROFORMA ADJUSTMENTS RELATED TO THE REALLOCATION OF CORPORATE OVERHEAD COSTS TO REMAINING
13 14 15 16	-	PLEASE EXPLAIN WHY YOU OPPOSE INCORPORATION OF THE COMPANY'S PROFORMA ADJUSTMENTS RELATED TO THE REALLOCATION OF CORPORATE OVERHEAD COSTS TO REMAINING DIVISIONS FOLLOWING THE SALE OF THE CALIFORNIA PROPERTY.
13 14 15 16 17	-	PLEASE EXPLAIN WHY YOU OPPOSE INCORPORATION OF THE COMPANY'S PROFORMA ADJUSTMENTS RELATED TO THE REALLOCATION OF CORPORATE OVERHEAD COSTS TO REMAINING DIVISIONS FOLLOWING THE SALE OF THE CALIFORNIA PROPERTY. First, while it is reasonable to expect many – and perhaps the majority of – corporate
13 14 15 16 17 18	-	PLEASE EXPLAIN WHY YOU OPPOSE INCORPORATION OF THE COMPANY'S PROFORMA ADJUSTMENTS RELATED TO THE REALLOCATION OF CORPORATE OVERHEAD COSTS TO REMAINING DIVISIONS FOLLOWING THE SALE OF THE CALIFORNIA PROPERTY. First, while it is reasonable to expect many – and perhaps the majority of – corporate overhead costs to remain at levels that were experienced prior to the California sale,
<ol> <li>13</li> <li>14</li> <li>15</li> <li>16</li> <li>17</li> <li>18</li> <li>19</li> </ol>	-	PLEASE EXPLAIN WHY YOU OPPOSE INCORPORATION OF THE COMPANY'S PROFORMA ADJUSTMENTS RELATED TO THE REALLOCATION OF CORPORATE OVERHEAD COSTS TO REMAINING DIVISIONS FOLLOWING THE SALE OF THE CALIFORNIA PROPERTY. First, while it is reasonable to expect many – and perhaps the majority of – corporate overhead costs to remain at levels that were experienced prior to the California sale, it cannot be known with certainty that there will be <i>no</i> corporate overhead cost

1	Further, the Company noted in response to discovery that the "decision to sell the
2	Company's California gas distribution properties was based upon the fact that the
3	South Lake Tahoe's service territory was geographically isolated from Avista's other
4	service territories in Washington, Idaho and Oregon, is the only area serviced by
5	Avista in California and the sale is consistent with Avista's strategy to focus on
6	utility business in the Northwest." (Response to Public Counsel Data Request No.
7	37). While this explanation does not mention "cost savings," it is reasonable to at
8	least question whether the "geographically isolated" California service territory was
9	causing Avista to incur some additional or incremental corporate overhead costs that
10	can be eliminated upon sale of the property.
11	Second, assuming the majority of corporate overhead costs will remain
12	relatively constant following the California sale – resulting in mostly fixed costs
13	being spread over a smaller number of benefiting/remaining divisions – such
14	outcome would essentially become the quid pro quo of what occurred when the
15	property was acquired by Avista (then named Washington Water Power Company)
16	in 1991. Specifically, if the 1991 California acquisition created the converse of what
17	the Company claims to be occurring today regarding corporate overhead cost -
18	namely, if the 1991 acquisition resulted in economies of scale stemming from
19	relatively fixed corporate overhead costs being spread over a larger number of
20	benefiting divisions and customers – the benefits from savings resulting from such
21	economies of scale were not reflected within Avista's electric and gas rates until

22 many years beyond 1991. Specifically, following the 1991 acquisition there was not

1		a Washington electric rate case until late 1999 and there was not a Washington gas
2		rate case until mid-1997. Thus, to some extent a delay in the allocation of additional
3		overhead costs to remaining customers resulting from the California sale in this case
4		would mirror the delay in the recognition of "savings" that would have occurred for
5		Avista at the time of the 1991 acquisition.
6		In summary, I am proposing reversal of the Company's electric and gas
7		proforma overhead cost adjustments related to the sale of its California gas property
8		in recognition of 1) the fact that it is not a certainty that 100% of corporate overhead
9		costs will remain stable or "fixed" following the California property sale, and 2) the
10		fact that Washington ratepayers did not receive credit for "overhead savings" for a
11		number of years following the 1991 acquisition of the California property.
12		IX. INTEREST SYNCHRONIZATION FOR PURPOSES OF CALCULATING
13		COST OF SERVICE INCOME TAX EXPENSE
	Q.	COST OF SERVICE INCOME TAX EXPENSE PLEASE EXPLAIN YOUR NEXT ADJUSTMENT TO TEST YEAR
14	Q.	
14 15	<b>Q.</b> A.	PLEASE EXPLAIN YOUR NEXT ADJUSTMENT TO TEST YEAR
13 14 15 16 17	-	PLEASE EXPLAIN YOUR NEXT ADJUSTMENT TO TEST YEAR ADJUSTING OPERATING INCOME.
14 15 16	-	PLEASE EXPLAIN YOUR NEXT ADJUSTMENT TO TEST YEAR ADJUSTING OPERATING INCOME. The adjustments shown on Schedule C-3 of Exhibit(JRD-2) and
14 15 16 17	-	PLEASE EXPLAIN YOUR NEXT ADJUSTMENT TO TEST YEAR ADJUSTING OPERATING INCOME. The adjustments shown on Schedule C-3 of Exhibit(JRD-2) and Exhibit(JRD-3) is common to electric and gas operations, and is made to merely
14 15 16 17 18	-	PLEASE EXPLAIN YOUR NEXT ADJUSTMENT TO TEST YEAR ADJUSTING OPERATING INCOME. The adjustments shown on Schedule C-3 of Exhibit(JRD-2) and Exhibit(JRD-3) is common to electric and gas operations, and is made to merely synchronize the interest deduction to be used in the development of cost of service
14 15 16 17 18 19	-	PLEASE EXPLAIN YOUR NEXT ADJUSTMENT TO TEST YEAR         ADJUSTING OPERATING INCOME.         The adjustments shown on Schedule C-3 of Exhibit(JRD-2) and         Exhibit(JRD-3) is common to electric and gas operations, and is made to merely         synchronize the interest deduction to be used in the development of cost of service         income tax expense with the rate base being proposed by Public Counsel and the cost

1	standard adjustment is required in order that ratepayers are properly credited with an
2	interest expense deduction in the cost of service income tax calculation that is
3	synchronized with the rate base and cost of capital being recommended. More
4	specifically, the Company's rate base is financed by various sources of permanent
5	financings that include, as one component, long term debt securities. The interest on
6	long term debt that supports the Company's rate base is deductible for purposes of
7	calculating the Company's federal income tax liability. It therefore equitable and
8	important that the interest deduction employed for purposes of developing cost of
9	service income tax expense be based upon the amount of interest expense that is
10	associated with long term debt issuances that are specifically in support of
11	Company's jurisdictional rate base. In other words, the cost of service income tax
12	deduction for interest expense should be "synchronized" with the rate base and
13	capital structure/interest cost being employed to design retail rates. The
14	synchronization adjustment is typically calculated by simply multiplying the
15	weighted cost of debt reflected within the capital structure times the jurisdictional
16	rate base. Because there are numerous recommendations among the parties as to the
17	appropriate rate base to be adopted by this Commission, the Commission's order
18	should reflect a revised interest synchronization adjustment that is based upon the
19	Commission's findings regarding all rate base and cost of capital issues.

#### 1 X. ANTICIPATED SAVINGS FROM THE AMERICAN'S JOB 2 **CREATION ACT OF 2004** 3 Q. PLEASE DISCUSS YOUR NEXT ADJUSTMENT TO AVISTA'S ELECTRIC 4 NET OPERATING INCOME. 5 A. The adjustment shown on Schedule C-4-Electric of Exhibit (JRD-2) is reflected to 6 capture the expected federal income tax savings resulting from enactment of the 7 American's Job Creation Act of 2004 ("Jobs Act"). One element of the noted 8 legislation effectively lowers the corporate income tax rate for "production activities 9 income" of electric utilities. As only the "production function" of an integrated 10 utility's operations are eligible for tax breaks allowed by the noted legislation, there 11 currently exists uncertainty as to how the "production function's" qualified income 12 will be calculated. That stated, Avista has provided its estimate of the impact of the 13 Jobs Act upon its 2005 Washington-jurisdictional tax liability within its response to 14 Staff's Data Request No. 70. While Avista has provided an estimate of the expected 15 savings from the Jobs Act in response to Staff Data Request No. 70, it did not reflect 16 such expected savings within its proposed adjusted test year cost of service. 17 Therefore, I have utilized Avista's estimate of its Washington-jurisdictional income 18 tax savings in the adjustment reflected on Schedule C-4-Electric of 19 Exhibit\_\_\_\_(JRD-2).

1	Q.	WHEN WILL THE UNCERTAINTY SURROUNDING THE
2		INTERPRETATION OF, AND INTENT OF, THE JOBS ACT BE
3		<b>RESOLVED?</b>
4	A.	It is reasonable to expect that the Treasury Department will issue interpretive
5		"regulations" in the future. Since the law is applicable beginning in tax years "after
6		December 31, 2004," it is reasonable to expect such regulations in ensuing months.
7		However, they very well may not be issued prior to the issuance of an order in this
8		case.
9	Q.	GIVEN THE UNCERTAINTY REGARDING INTERPRETATION OF THE
10		JOBS ACT, IS IT REASONABLE TO INCORPORATE AN "ESTIMATE" OF
11		ITS IMPACT IN THIS CASE?
12	A.	I believe so. The Jobs Act itself is certainly known and in effect at this time. To
13		totally ignore such known legislation, and include no estimate of its impact, would
14		result in a greater injustice than attempting to include some estimate of its impact at
15		this point in time. Second, reflection of only the estimated impact of the Jobs Act
16		upon 2005 budgeted Washington-jurisdictional electric "production" income will
17		probably prove conservative. As previously noted, the impact of the Jobs Act is to
18		effectively lower the corporate federal income tax rate applicable to "production
19		function" taxable income. As such, application of the effective lower rate to other
20		"production" rate case adjustments – which I have not undertaken would be
21		appropriate. Further, and more importantly, the impact of the lower tax rate should
22		also be reflected in the development of the gross revenue conversion factor. Finally,

1		this element of the Jobs Act is being phased in over a period of years. It begins with
2		a three percent credit for tax years 2005 and 2006, but escalates to six percent for
3		years 2007 through 2009. Inasmuch as rates being established in this proceeding
4		will likely remain in effect through at least a portion of 2007, reflection of only the
5		three percent deduction can, again, be viewed as conservative. In summary, for the
6		reasons noted, reflecting only the estimated impact of the Jobs Act upon budgeted
7		2005 electric operations can viewed as conservative.
8	Q.	YOU HAVE SUGGESTED REASONS WHY THE ESTIMATE OF SAVINGS
9		RESULTING FROM THE JOBS ACT PROVIDED BY AVISTA, AND
10		PROPOSED BY YOU FOR DEVELOPMENT OF RATES IN THIS
11		PROCEEDING, IS CONSERVATIVE. WHY DO YOU NOT SIMPLY
12		UNDERTAKE THE ADDITIONAL DETAILED CALCULATIONS THAT
13		YOU SUGGEST ARE PROBABLY APPROPRIATE?
14	A.	Basically, achievement of a more refined calculation, including application of a
15		production-function-specific gross revenue tax conversion factor, would entail
16		presenting an unbundled cost of service for the production-only function. Time and
17		resource constraints did not permit such an undertaking in the instant case. Further,
18		it cannot be known with certainty how the Internal Revenue Service may ultimately
19		direct the assignment or allocation of "common costs" to the production function –
20		which would in turn contribute to the determination of "production function" income
21		that would be subject to the lower effective federal income tax rate Thus, in light of

1		the Treasury Department regarding a more refined production function income
2		calculation, I have elected to not pursue the more detailed and refined calculations.
3		However, I emphasize that omission of the more detailed calculations and
4		adjustments discussed should demonstrate that reflection of Avista's estimate of the
5		Jobs Act savings – based upon budgeted 2005 income – is conservative.
6	Q.	IS THERE AN ALTERNATIVE TO INCORPORATING "ESTIMATED"
7		SAVINGS FROM THE JOBS ACT IN THE INSTANT CASE?
8	A.	An alternative would be to order the Company to defer for future return to
9		ratepayers, any and all savings inuring to Washington electric operations during the
10		period rates being established in this proceeding remain in effect. While I believe
11		incorporation of the Company's estimate of 2005 tax savings is acceptable in this
12		case, deferral of such savings for return to ratepayers in the next rate case would also
13		be an acceptable solution if the Commission is concerned with the "uncertainty" that
14		results from use of an "estimate" of such savings in the instant case. But clearly,
15		rates should either be reduced in the instant case to reflect such estimated savings, or
16		alternatively, Avista should be ordered to defer savings resulting from the Jobs Act
17		during the period that rates being established in this case remain in effect.
18		XI. PRODUCTION TAX CREDIT
19	Q.	PLEASE DISCUSS YOUR NEXT ADJUSTMENT TO THE COMPANY'S
20		ELECTRIC UTILITY NET OPERATING INCOME.
21	A.	My next adjustment, shown on Schedule C-5-Electric of Exhibit(JRD-2), is
22		posted to reflect all of expected income tax saving - allocable to Washington electric

1		operations – stemming from the production tax credit that is also included as an
2		element of the American's Job Creation Act of 2004. This newly effective credit is
3		discussed in some detail within the direct testimony of Avista witness Mr. Ronald
4		Peterson. Mr. Peterson argues for, and the Company's electric cost of service
5		reflects, only one-half of the anticipated income tax savings resulting from the newly
6		available production tax credit.
7	Q.	WHAT IS THE BASIS FOR THE COMPANY'S PROPOSAL TO REFLECT
8		ONLY 50% OF THE EXPECTED FEDERAL INCOME TAX SAVINGS
9		RESULTING FROM THIS ELEMENT OF THE RECENTLY-ENACTED
10		JOBS ACT?
11	А.	Mr. Peterson argues that the production tax credit, to a large degree, resulted from
12		the lobbying efforts of Avista and other parties. Because all lobbying cost are
13		excluded from Washington retail cost of service development, Mr. Peterson argues
14		that a portion of the benefits that result from the lobbying efforts should be excluded
15		for ratemaking purposes.
16	Q.	DO YOU AGREE WITH MR. PETERSON'S ARGUMENT?
17	А.	Not at all. First, whether Avista's direct or indirect funding of lobbyists that
18		supported this tax break actually caused this element of the Jobs Act to be included
19		within such legislation simply cannot be known. Second, and more importantly, the
20		impact of accepting this element of the Jobs Act versus what would have occurred
21		within the legislative negotiation process absent the production tax credit inclusion,
22		is also unknowable. It is sometimes stated that undertaking complex and

1		comprehensive legislation is akin to "making sausage." There are many good and
2		bad components - depending upon individual constituents' points of view - that are
3		rolled into a compromised legislative package. In the end, the "win" of the
4		production tax credit at issue in this case may have come at the "expense" or "loss"
5		of other elements which would have been beneficial to other utilities, other
6		ratepayers, or other taxpayers. It would be inequitable to allow a shareholder
7		windfall achieved by retaining a portion of the noted tax savings – as proposed by
8		Avista in the instant case – without knowing what other "costs" were effectively
9		incurred by ratepayers, other utilities or other taxpayers as a result of foregoing other
10		tax breaks or other energy incentives.
11	Q.	ARE LOBBYING COSTS GENERALLY INCLUDED WITHIN THE
12		DEVELOPMENT OF UTILITY COMPANIES' COST OF SERVICE?
12 13	A.	<b>DEVELOPMENT OF UTILITY COMPANIES' COST OF SERVICE?</b> No. I do not know of any regulatory jurisdiction that regularly or even occasionally
	A.	
13	A.	No. I do not know of any regulatory jurisdiction that regularly or even occasionally
13 14	A.	No. I do not know of any regulatory jurisdiction that regularly or even occasionally allows recovery of lobbying costs. Pursuant to the Federal Energy Regulatory
13 14 15	A.	No. I do not know of any regulatory jurisdiction that regularly or even occasionally allows recovery of lobbying costs. Pursuant to the Federal Energy Regulatory Commission's Uniform System of Account, lobbying costs are recorded "below-the-
13 14 15 16	A.	No. I do not know of any regulatory jurisdiction that regularly or even occasionally allows recovery of lobbying costs. Pursuant to the Federal Energy Regulatory Commission's Uniform System of Account, lobbying costs are recorded "below-the- line" where there is a presumption of non-recovery from ratepayers. Further,
13 14 15 16 17	А. Q.	No. I do not know of any regulatory jurisdiction that regularly or even occasionally allows recovery of lobbying costs. Pursuant to the Federal Energy Regulatory Commission's Uniform System of Account, lobbying costs are recorded "below-the- line" where there is a presumption of non-recovery from ratepayers. Further, pursuant to WAC 480-90-213 and WAC 480-100-213, lobbying costs are not
<ol> <li>13</li> <li>14</li> <li>15</li> <li>16</li> <li>17</li> <li>18</li> </ol>		No. I do not know of any regulatory jurisdiction that regularly or even occasionally allows recovery of lobbying costs. Pursuant to the Federal Energy Regulatory Commission's Uniform System of Account, lobbying costs are recorded "below-the- line" where there is a presumption of non-recovery from ratepayers. Further, pursuant to WAC 480-90-213 and WAC 480-100-213, lobbying costs are not permitted to be included within gas and electric utility cost of service determination.
<ol> <li>13</li> <li>14</li> <li>15</li> <li>16</li> <li>17</li> <li>18</li> <li>19</li> </ol>		No. I do not know of any regulatory jurisdiction that regularly or even occasionally allows recovery of lobbying costs. Pursuant to the Federal Energy Regulatory Commission's Uniform System of Account, lobbying costs are recorded "below-the- line" where there is a presumption of non-recovery from ratepayers. Further, pursuant to WAC 480-90-213 and WAC 480-100-213, lobbying costs are not permitted to be included within gas and electric utility cost of service determination. <b>PLEASE EXPLAIN THE RATIONALE FOR DISALLOWING RECOVERY</b>

22 utilities were effectively encouraged to lobby vis-à-vis the recovery of lobbying costs

1	within utility rates could be significant. With the unique monopoly powers that
2	utilities enjoy in providing "essential services" within exclusive certificated service
3	territories, the potential for abuse through promotion of unfair or unnecessary
4	legislation is obvious. This statement is not to suggest or imply that all lobbying
5	efforts of utility companies – funded by their shareholders – are detrimental to
6	ratepayers or other constituents. Indeed, viewed in isolation, enactment of the
7	production tax credit element of the Jobs Act is beneficial to ratepayers in
8	Washington. However, as previously stated, it cannot be known at what "cost" the
9	achievement of the production tax credit was accomplished.
10	All the above having been stated, I believe it would be a very bad precedent
11	to allow a utility company to retain savings purportedly stemming from lobbying
12	efforts that it had undertaken in an effort to achieve such savings. Again, it cannot
13	be easily determined at what "cost" to other utilities, ratepayers or other constituents
14	such savings are achieved. Finally, it is reasonable to question whether symmetry
15	would ever be achieved under such policy. For instance, will customers ever be
16	entitled to comparable relief if utility lobbying results in restraint of competition,
17	more aggressive rate recoveries (i.e., mandated fuel adjustment clauses) or lowered
10	

18 safety standards? It would seem highly unlikely that upon enactment of legislation
19 viewed to be detrimental or costly to ratepayers that this Commission could simply
20 pass on one-half of such costs in regulated rates just because it was known that utility
21 companies had lobbied for such legislation.

1		Accordingly, I recommend that Adjustment C-5-Electric be adopted in order
2		that 100% of production tax credits be included within the development of
3		Washington-jurisdictional electric rates.
4		XII. VEGETATION MANAGEMENT
5	Q.	PLEASE CONTINUE BY DISCUSSING YOUR NEXT ADJUSTMENT TO
6		AVISTA'S PROFORMA LEVEL OF NET OPERATING INCOME.
7	A.	The adjustment which I reflect on Schedule C-6-Electric simply reverses Avista's
8		electric Proforma Adjustment No. 6. Avista witness Mr. Don Kopzynski sponsors
9		Avista's electric Proforma Adjustment No. 6, basically characterizing this
10		adjustment as bringing the test year level of vegetation management costs up to an
11		annualized, ongoing level of vegetation management costs expected to be incurred in
12		the 2006 through 2009 time frame. However, I am reversing on attached Schedule
13		C-6-Electric this Company-proposed proforma adjustment inasmuch as I believe
14		such adjustment is being proposed primarily as a "catch up" adjustment for tree
15		trimming maintenance that was deferred during the power supply crisis years of
16		2001 through 2003.
17	Q.	WHY DO YOU CONCLUDE THAT THE NOTED COMPANY PROFORMA
18		ADJUSTMENT IS PRIMARILY A "CATCH UP" ADJUSTMENT MADE TO
19		MAKE UP FOR DEFERRED TREE TRIMMING MAINTENANCE IN
20		PRIOR YEARS.
21	A.	While never mentioned in Mr. Kopzynski's direct testimony, from Avista's
22		responses to Staff and Public Counsel data requests, it is obvious that the level of

1	vegetation management costs being proposed in this case is in consideration of tree
2	trimming maintenance previously deferred. Specifically, in Staff Data Request No.
3	58 Avista was asked to "[p]lease explain in detail why the amounts of vegetation
4	management expenses relative to other years are significantly lower." The Company
5	responded as follows:
6 7 8 9 10 11 12 13 14 15 16 17 18 19	During the 2000/2001 energy crisis, Avista was required to spend hundreds of millions of dollars for the purchase of electricity and natural gas to continue to provide service to our customers. These cash expenditures were over and above what was currently being recovered from customers. These expenditures, along with other ongoing capital and operating costs required additional financing at relative high cost [SIC] due mainly to our bond rating downgrade to below investment grade. To continue to provide service to customers and to begin to regain financial health, conservation of operating cash was necessary. The Company operates tree trimming on a multi-year cycle basis and since a large percentage of vegetation
20 21 22 23 24 25	management costs are the result of payments to outside contract crews, <i>the Company was able to defer certain</i> <i>expenditures to future periods</i> and not materially impact reliability or current employee staffing levels. (Answer to Staff-58-a, <i>emphasis added</i> )
25 26	Further, in Public Counsel Data Request No. 164 Avista was asked to explain
27	a comment included within a September 2004-dated Rating Agency Update
28	addressing Avista's financial outlook that referenced an "additional \$2 million per
29	yearin the [2005] forecast to reflect maintenance expenditures that have been
30	curtailed in previous years." The Company responded by stating:
31 32 33 34	The majority of the additional \$2 million reflected in the 2005 forecast was earmarked for vegetation management (tree trimming). Avista significantly curtailed tree trimming expenditures in 2002 and

1 2 3 4 5	thereafter. Avista's	ose expenditures each year 2005 budget reflects our projected ing during the current year. (Avista 2 Counsel DR-164)	
6	Finally, the curtailment in t	tree trimming expenditures in the 2001 through	
7	2003 time frame is evident from a	review of expenditures of Washington-	
8	jurisdictional distribution function	jurisdictional distribution function vegetation management cost over the period 1990	
9	through 2004 taken from the Comp	through 2004 taken from the Company's workpapers supporting its electric Proforma	
10	Adjustment No. 6 and shown below	Adjustment No. 6 and shown below as Table I:	
11 12 13		n Jurisdictional Vegetation -Distribution Function	
14 15		Expenditures	
15		5,358 1,912	
17		80,661	
18		48,710	
19		78,670	
20		99,789	
21		14,382	
22	1997 \$1,0	55,657	
23	1998 \$1,0	48,591	
24	1999 \$1,0	44,571	
25	2000 \$1,4	48,077	
26	2001 \$590	),331	
27	2002 \$0		
28	2003 \$22,	274	
29	2004 \$1,2	58,736	

1		I should note that I have reflected above only historic distribution function
2		vegetation management costs. I am not able to provide historic transmission
3		function vegetation management costs on a comparable historic basis inasmuch as –
4		according to Avista – such historic breakdown is not easily determinable from the
5		Company's records. That said, the vast majority of vegetation management costs are
6		incurred at the distribution level – as evidenced by the fact that less than $15\%$ of the
7		annualized 2006 – 2009 vegetation management costs are anticipated to occur at the
8		transmission level.
9		In summary on this point, there is no doubt – given the Company's responses
10		to data requests as well as a review of historic vegetation management costs incurred
11		- that the Company's proforma adjustment is designed to simply "catch up" on tree
12		trimming maintenance that was deferred during the power crunch and cash flow
13		crunch years of 2001 – 2003.
14	Q.	IF THE COMPANY NEEDS TO INCUR VEGETATION MANAGEMENT
15		COSTS AT A HIGHER LEVEL THAN WHAT WAS INCURRED DURING
16		THE HISTORIC TEST YEAR TO SAFELY, RELIABLY AND
17		EFFICIENTLY OPERATE ITS TRANSMISSION AND DISTRIBUTION
18		SYSTEM, SHOULDN'T IT BE ENTITLED TO RECOVER SUCH HIGHER
19		LEVEL OF COSTS WITHIN RETAIL RATES BEING ESTABLISHED
20		WITHIN THIS DOCKET?
21	A.	No. First, while it is obvious that during the $2001 - 2003$ time frame the Company
22		did not incur vegetation management costs at previous historic or currently-projected

1	levels, retail rates in Washington have never been credited (i.e., reduced) for the
2	maintenance deferred during the noted years. In other words, ratepayers have paid
3	through retail rates vegetation costs at levels considerably higher than the Company
4	spent during the curtailment years. It would be unfair to again prospectively charge
5	for "catch up" maintenance that ratepayers have already funded through historic rates
6	paid during the 2001-2003 historic period.

# Q. ON WHAT BASIS DO YOU CONCLUDE THAT RATEPAYERS HAVE PAID THROUGH HISTORIC RATES VEGETATION MANAGEMENT COSTS ABOVE THAT SPENT BY AVISTA DURING THE 2001 – 2003 TIME FRAME?

11 A. Prior to and during the 2001 – 2003 curtailment period, Avista filed two electric 12 cases. In October 1999 Avista filed for an increase in electric rates in Docket No. 13 UE-991606 utilizing a 1998 test year. In December 2001 Avista filed for another 14 electric rate increase in Docket No. UE-011595 utilizing a 2000 test year. A review 15 of orders from those cases does not indicate that any party proposed – or that the 16 Commission adopted – a reduction in test year actual vegetation management costs. 17 Thus, it is apparent that rates were established prior to and during the curtailment 18 period that envisioned recovery of vegetation management costs at considerably 19 higher levels than the Company actually spent during the noted curtailment years.

1	Q.	BUT IF THE COMPANY WAS REQUIRED TO DIVERT MONIES BEING
2		COLLECTED IN BASE RATES FOR VEGETATION MANAGEMENT
3		COSTS TOWARD POWER SUPPLY COSTS THAT WERE GREATLY
4		EXCEEDING AMOUNTS BEING RECOVERED IN BASE RATES,
5		SHOULDN'T THE COMPANY BE ENTITLED TO RECOVER THE
6		"CATCH UP" TREE TRIMMING MAINTENANCE THAT IT REQUESTS
7		WITH ITS ELECTRIC PROFORMA ADJUSTMENT NO. 6?
8	A.	No. Through a series of stipulations and orders the Company has been, and is being,
9		allowed to recover agreed-upon levels of power supply costs incurred in prior
10		periods above that which was recovered within Washington-jurisdictional electric
11		rates at the time. The vegetation management costs shown above at Table I
12		demonstrates that the Company was effectively recovering within electric rates
13		additional amounts of power supply costs as a result of collecting in electric retail
14		base rates far more vegetation management costs than the Company was expending
15		during the power supply/cash crunch years of 2001 through 2003. If the Company's
16		"catch up" tree trimming adjustment is adopted, it will effectively be allowed to
17		recover additional power supply costs above and beyond that agreed to by the
18		Company and authorized by this Commission.
19	Q.	ARE THERE OTHER RAMIFICATIONS THAT COULD RESULT IF THIS
20		COMPANY-PROPOSED ADJUSTMENT IS ADOPTED?
21	A.	I believe so. Specifically, I believe a bad precedent could be established if this type
22		of "catch up" maintenance is allowed to be recovered in rates prospectively. If

1		utilities establish test year levels of expenditures that are later slashed to divert
2		monies to other uses, but are then later allowed to again recover such costs vis-à-vis
3		"catch up" adjustments in subsequent rate cases, utilities will be sent a strong
4		message that gaming the system is perfectly acceptable to this Commission. Further,
5		in future settlement discussions wherein parties are negotiating for unique rate
6		recovery of a particular cost of service component through accounting authority
7		orders and/or trackers (i.e., such as what Avista has achieved with its power supply
8		deferral and Energy Recovery Mechanism), it is reasonable to expect such parties to
9		become very wary if additional costs – above that addressed through specific
10		mechanisms – are effectively sought for recovery from ratepayers through such
11		"catch up" adjustments for maintenance previously deferred.
12		XIII. INCOME STATEMENT ADJUSTMENTS SPONSORED BY
12 13		XIII. INCOME STATEMENT ADJUSTMENTS SPONSORED BY PUBLIC COUNSEL WITNESS MR MERTON LOTT
	Q.	
13	Q.	PUBLIC COUNSEL WITNESS MR MERTON LOTT
13 14	Q.	PUBLIC COUNSEL WITNESS MR MERTON LOTT DOES EXHIBIT (JRD-2) ALSO REFLECT INCOME STATEMENT
13 14 15	<b>Q.</b> A.	PUBLIC COUNSEL WITNESS MR MERTON LOTT DOES EXHIBIT (JRD-2) ALSO REFLECT INCOME STATEMENT ADJUSTMENTS SPONSORED BY PUBLIC COUNSEL WITNESS MR.
13 14 15 16		PUBLIC COUNSEL WITNESS MR MERTON LOTT DOES EXHIBIT (JRD-2) ALSO REFLECT INCOME STATEMENT ADJUSTMENTS SPONSORED BY PUBLIC COUNSEL WITNESS MR. MERTON LOTT?
13 14 15 16 17		PUBLIC COUNSEL WITNESS MR MERTON LOTT         DOES EXHIBIT (JRD-2) ALSO REFLECT INCOME STATEMENT         ADJUSTMENTS SPONSORED BY PUBLIC COUNSEL WITNESS MR.         MERTON LOTT?         Yes. Exhibit (JRD-2) includes the following schedules that reflect adjustments
<ol> <li>13</li> <li>14</li> <li>15</li> <li>16</li> <li>17</li> <li>18</li> </ol>		PUBLIC COUNSEL WITNESS MR MERTON LOTT         DOES EXHIBIT (JRD-2) ALSO REFLECT INCOME STATEMENT         ADJUSTMENTS SPONSORED BY PUBLIC COUNSEL WITNESS MR.         MERTON LOTT?         Yes. Exhibit (JRD-2) includes the following schedules that reflect adjustments         sponsored by Public Counsel witness Merton Lott:
<ol> <li>13</li> <li>14</li> <li>15</li> <li>16</li> <li>17</li> <li>18</li> <li>19</li> </ol>		PUBLIC COUNSEL WITNESS MR MERTON LOTT   DOES EXHIBIT(JRD-2) ALSO REFLECT INCOME STATEMENT   ADJUSTMENTS SPONSORED BY PUBLIC COUNSEL WITNESS MR.   MERTON LOTT?   Yes. Exhibit(JRD-2) includes the following schedules that reflect adjustments   sponsored by Public Counsel witness Merton Lott:   Schedule B-4   Kettle Falls Depreciation Adjustment

1		XIV. GAS PROMOTIONAL ADVERTISING
2	Q.	DO HAVE ANY ADJUSTMENTS THAT ARE UNIQUE TO ONLY GAS
3		OPERATIONS?
4	А.	Only one regarding gas promotional advertising.
5	Q.	PLEASE DISCUSS YOUR FINAL ADJUSTMENT FOR GAS
6		PROMOTIONAL ADVERTISING.
7	A.	The adjustment shown on Schedule C-4-Gas of Exhibit(JRD-3) eliminates the
8		cost of gas advertising that is promotional in nature. Pursuant to WAC 480-90-223,
9		the cost of promotional utility advertising such as Avista undertook during the
10		historic test year is not allowed recovery in rates. Accordingly, the adjustment
11		reflected on Schedule C-?-Gas should be adopted.
12	Q.	PLEASE DISCUSS THE "PROMOTIONAL" NATURE OF THE GAS
13		ADVERTISEMENT FOR WHICH YOU ARE PROPOSING TO REMOVE
14		TEST YEAR COSTS.
15	А.	I have affixed as Exhibit (JRD-4) the Company's response to Public Counsel
16		Data Request No. 57. As evidenced from a review of this Company response,
17		clearly these gas advertisements are designed to promote gas space heating load. As
18		they are "promotional" in nature, the cost of such advertisement is not permitted
19		pursuant to WAC 480-100-228.

#### 1 **XV. ADVANCED METER READING CONSTRUCTION** 2 **COST ACCOUNTING** 3 Q. HAVE YOU REVIEWED THE SUPPLEMENTAL DIRECT TESTIMONY OF 4 MR. DON FALKNER ADDRESSING THE COMPANY'S PROPOSED 5 ACCOUNTING TO BE EMPLOYED DURING THE CONSTRUCTION AND 6 INSTALLATION PHASES OF ITS PLANNED ADVANCED METER 7 **READING ("AMR") PROJECT?** 8 A. Yes. Mr. Falkner's proposal is to continue to accrue an Allowance for Funds Used 9 During Construction ("AFUDC"), and delay the transfer of any element of the AMR 10 project to plant in service, until the entire six-year project has been completed. 11 AFUDC accounting is unique to the regulated utility industry. Under AFUDC 12 accounting, utilities are permitted to "capitalize," or add to the cost of plant being 13 constructed, the carrying or financing cost of the plant investment during its 14 construction period. The impact of Mr. Falkner's accounting proposal is 1) the cost 15 of the project eventually closed to plant in service will be significantly higher due to 16 the continued accrual of AFUDC carrying costs over the entire six-year phase-in 17 construction period, and 2) the delay in the transfer of the project to plant in service 18 will result in no depreciation associated with the AMR project being recorded during 19 the entire installation period. 20 Q. **DO YOU AGREE WITH SUCH PROPOSED ACCOUNTING?**

A. No. Clearly elements of the project will be "in service" and "used and useful" prior
to the end of the six-year installation period. Further, installation of various phases

1 of the project will result in immediate savings to Avista – primarily in reduced meter 2 reading costs. It would be most inequitable for Avista to continue accruing AFUDC 3 carrying costs on capital components of the project that are clearly "in service" and 4 generating operational savings. Such operational savings should also offset the 5 added depreciation expense that will result when such phases of the project are 6 closed to plant in service.

7 In summary, the unique accounting treatment proposed by Avista is not 8 necessary or equitable. Adoption of the Company's construction accounting 9 proposal for its planned AMR project will result in an eventual overstatement of 10 plant in service while largely allowing operational savings resulting from the project 11 to fall to the Company's "bottom line" in between rate cases. The project is touted to 12 be "economical" and "cost effective." Indeed, the Company's feasibility study 13 indicates that it will almost immediately begin to generate operational savings. To 14 allow the Company to capitalize financial carrying costs at the same time it is 15 achieving operational savings will result in a significant mismatch and an injustice to 16 ratepayers. Accordingly, the Company's construction accounting proposal for its 17 AMR project should be denied, and it should be expected to close to plant in service 18 individual components of the AMR project as they become "used and useful" in 19 providing utility service.

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#### Q. DOES THIS CONCLUDE YOUR DIRECT TESTIMONY?

A. Yes, it does.