

**Lance J.M. Steinhart, P.C.**

Attorneys At Law  
 1725 Windward Concourse  
 Suite 150  
 Alpharetta, Georgia 30005

Also Admitted in New York  
 Email: info@telecomcounsel.com

Telephone: (770) 232-9200  
 Facsimile: (770) 232-9208

June 24, 2022

**VIA ELECTRONIC DELIVERY**

Executive Director and Secretary Amanda Maxwell  
 Washington Utilities and Transportation Commission  
 621 Woodland Square Loop SE  
 Lacey, WA 98503

Re: XCast Labs, Inc.

Dear Ms. Maxwell:

Attached please find for filing XCast Labs, Inc.'s Registration and Competitive Classification of Telecommunications Companies.

**APPLICANT HAS ALSO ATTACHED A COPY OF FINANCIAL STATEMENTS AS A SEPARATE DOCUMENT WITH EACH PAGE MARKED "CONFIDENTIAL" AND RESPECTFULLY REQUESTS CONFIDENTIAL TREATMENT PER WAC 480-07-160 OF THE FINANCIAL INFORMATION. THE ENCLOSED FINANCIAL INFORMATION IS NOT GENERALLY KNOWN AND NOT READILY ASCERTAINABLE BY PROPER MEANS FOR INTERESTED PARTIES TO DERIVE ECONOMIC VALUE, BOTH ACTUAL AND POTENTIAL, FROM KNOWING THE COMPANY'S INTERNAL FINANCIAL INFORMATION. THIS INFORMATION COULD ALLOW COMPETITORS TO ENGAGE IN ANTICOMPETITIVE ATTACKS ON THE COMPANY AS AN EMERGING COMPETITOR.**

If you have any questions or if we may provide you with any additional information, please do not hesitate to contact us. Thank you for your attention to this matter.

Respectfully submitted,

s/ Lance J.M. Steinhart

Lance J.M. Steinhart, Esq.  
 Managing Attorney  
 Lance J.M. Steinhart, P.C.  
*Attorneys for XCast Labs, Inc.*

Attachments

Received  
 Records Management  
 06/24/22 11:04:30  
 State Of WASH.  
 UTIL. AND TRANSP.  
 COMMISSION



**Registered Agent** (A Washington Agent is required if the company is located outside Washington State):

Name: InCorp Services, Inc.  
Mailing Address: 4505 Pacific HWY E Ste. C-2  
City/State/Zip: Fife, WA 98424  
Phone Number: (800) 246-2677

**Name, address and title of each officer or director (attach additional pages if needed)**

<u>Name</u>	<u>Address</u>	<u>Title</u>
Patricia Mathis	1880 Century Park E #1415, Los Angeles, CA 90067	Executive Chair
Eric Manlunas	1880 Century Park E #1415, Los Angeles, CA 90067	Vice Chair
Stender Sweeny	1880 Century Park E #1415, Los Angeles, CA 90067	Board Member Director
Vlad Smelyansky	1880 Century Park E #1415, Los Angeles, CA 90067	CTO
Susan Kelley	1880 Century Park E #1415, Los Angeles, CA 90067	Executive Vice President Sales & Business Development
Stephen Nelson	1880 Century Park E #1415, Los Angeles, CA 90067	Senior Vice President Global Operations
Eryn Sears	1880 Century Park E #1415, Los Angeles, CA 90067	Vice President Finance & Administration

**Regulatory Contact:**

Name: Stephen Nelson  
Mailing Address: 1880 Century Park E #1415, Los Angeles, CA 90067  
Phone Number: 800-254-3109  
E-mail: info@xcastlabs.com

Fax Number: 310-861-4800

**Consumer Questions and/or Complaint Contact:**

Name: Stephen Nelson  
Mailing Address: 1880 Century Park E #1415, Los Angeles, CA 90067  
Phone Number: 800-254-3109  
E-mail: info@xcastlabs.com

Fax Number: 310-861-4800

**Emergency Contact:**

Name: Stephen Nelson  
Mailing Address: 1880 Century Park E #1415, Los Angeles, CA 90067  
Phone Number: 800-254-3109  
E-mail: info@xcastlabs.com

Fax Number: 310-861-4800

**Telecommunication services provided (check all that apply) :**

- |   |  |
|---|--|
| <input type="checkbox"/> Local Exchange Service (including resale)  | <input type="checkbox"/> Data Services         |
| <input type="checkbox"/> Long Distance Service                      | <input type="checkbox"/> Prepaid Calling Cards |
| <input type="checkbox"/> Operator Services                          | <input checked="" type="checkbox"/> VoIP       |
| <input type="checkbox"/> <i>Other, please specify in box below:</i> | <input type="checkbox"/> Wireless              |