



**REGISTRATION AND  
COMPETITIVE CLASSIFICATION  
OF TELECOMMUNICATIONS  
COMPANIES**

621 Woodland Square Loop SE  
Lacey, WA 98503  
PO Box 47250  
Olympia, WA 98504-7250

Telephone 360-664-1160 / Fax 360-586-1150  
TTY 360-586-8203 or 1-800-416-5289  
Website: [www.utc.wa.gov](http://www.utc.wa.gov)

*The UTC has a policy of providing equal access to its services. To request this document in alternate formats, please call 360-664-1133.*

Registering as a Telecommunications Company in Washington is as easy as 1-2-3:

1. Complete this application form
2. Submit this form via the [Records Center Web portal](#).
3. UTC will issue a registration certificate generally within 30 days

**Include the following:**

- Current Balance Sheet                       Latest Annual Report, if any

**Competitive Classification**

- Applicant is subject to effective competition and requests waiver of regulatory requirements outlined in [480-121-063\(1\)](#).  
Yes

**Telecommunications Company Information**

Company Name: HyperFiber of Washington, LLC    d/b/a: [redacted]  
Company Mailing Address: 400 Chesterfield Center, Suite 600  
City/State/Zip: Chesterfield, MO 63107  
Web Site Address: [www.hyperfiber.com](http://www.hyperfiber.com)

Unified Business Identification Number (UBI): 605 645 547  
*(If you do not know your UBI number or need to request one contact the Business Licensing Services at 360-664-1400 or 1-800-451-7985)*

Questions regarding this application should be directed to:

Name: Craig Gilley  
Phone Number: (202)344-4434    Fax Number: [redacted]    E-mail: [cagilley@venable.com](mailto:cagilley@venable.com)  
Mailing Address: 600 Massachusetts Ave  
City/State/Zip: Washington, DC 20001

**Registered Agent** (A Washington Agent is required if the company is located outside Washington State):

Name: CT Corporation System  
Mailing Address: 711 Capitol Way S Ste 204  
City/State/Zip: Olympia, WA 98501  
Phone Number: [REDACTED]

**Name, address and title of each officer or director (attach additional pages if needed) See Exhibit A.**

<u>Name</u>	<u>Address</u>	<u>Title</u>
Dan Kennedy	400 Chesterfield Center Suite 600, Chesterfield, MO 63107	President & Chief Executive Officer
John Jennings	400 Chesterfield Center Suite 600, Chesterfield, MO 63107	Chief Financial Officer
Justin Nelson	400 Chesterfield Center Suite 600, Chesterfield, MO 63107	Chief Operating Officer

**Regulatory Contact:**

Name: Micahel Whitaker  
Mailing Address: 400 Chesterfield Center, Suite 600, Chesterfield, MO 63107  
Phone Number: 636-795-4660 Fax Number: [REDACTED]  
E-mail: mwhitaker@hyperfiber.com

**Consumer Questions and/or Complaint Contact:**

Name: Justin Nelson  
Title: COO  
Phone Number: (888) 721-6162 Fax Number: [REDACTED]  
E-mail: support@hyperfiber.com

**Emergency Contact:**

Name: Michael Whitaker  
Title: Chief Government Officer  
Phone Number: 636-795-4660 Fax Number: [REDACTED]  
E-mail: mwhitaker@hyperfiber.com

**Telecommunication services provided (check all that apply) :**

- |   |  |
|---|--|
| <input type="checkbox"/> Local Exchange Service (including resale)      | <input type="checkbox"/> Data Services         |
| <input type="checkbox"/> Long Distance Service                          | <input type="checkbox"/> Prepaid Calling Cards |
| <input type="checkbox"/> Operator Services                              | <input type="checkbox"/> VoIP                  |
| <input checked="" type="checkbox"/> Other, please specify in box below: | <input type="checkbox"/> Wireless              |

Applicant will provide point-to-point and point-to-multipoint lit fiber services throughout the entire State of Washington through fiber optic cable owned and controlled by the Applicant and connecting a customer's locations to one another.

## **EXHIBIT A**

Officers of HyperFiber of Washington, LLC

All officers are located at the address of the company:

400 Chesterfield Center, Suite 600, Chesterfield MO 63017

- Dan Kennedy, President and CEO
- Mike Whitaker, Chief Government Officer
- Jerrold Dow, EVP, Chief Marketing Officer
- Justin Nelson, Chief Operating Officer
- John Jennings, Chief Financial Officer

**EXHIBIT B**  
**CONFIDENTIAL**

**Shaded information is designated as  
confidential per WAC 480-07-160.**

Attached below are balance sheets for the parent company HyperFiber, LLC. These are the most recent financial documents of the company.

**Management Prepared****Shaded information is designated as confidential per WAC 480-07-160.****HyperFiber, LLC  
Cash Flow Statement  
For the nine month  
Periods Ended**

	YTD Jan-24
<b>Change in Cash</b>	
Cash, Beginning of Period	\$ 23,343,980
<b>Cash Flow from Operations</b>	
Add:	
Net Income (Loss)	(3,024,837)
Depreciation	202,881
Inventory	(3,371,750)
Other current assets	(371,841)
Accounts payable	2,295,951
Accrued expense	<u>1,285,412</u>
Net Cash Flow from Operations	(2,984,185)
<b>CAPEX</b>	
Network	(20,696,828)
Customers	(281,301)
Equipment & vehicles	(3,105,426)
Capitalized Advertising	<u>(771,934)</u>
CAPEX	<u>(24,855,490)</u>
Change in Working Capital	(27,839,674)
<b>Investing Activities</b>	
Funding Proceeds	<u>9,998,811</u>
Investing Activities	9,998,811
<b>Cash, End of Period</b>	<u><u>\$ 5,503,116</u></u>