



AUTO TRANSPORTATION AUTHORITY APPLICATION

FOR OFFICAL USE ONLY			
DATE FILED:	Company:		Docket #:
111-0268	Receipt ID:	Payment ID:	Amount Paid:
111-0268-232-01	111-0268-232-02	111-0268-230-01	111-0268-230-02

Type of Passenger Transportation Authority Requested (check one box)	Fee Required
<p>New Certificate (auto transportation company certificates include statewide charter and excursion carrier service if marked below). Complete Sections 1-8 and Attachment A. Submit a proposed tariff and time schedule.</p> <p>Do you plan on providing charter/excursion service? Yes No</p> <p>If yes, complete Attachment F.</p>	\$200.00
<p>Extension of Existing Auto Transportation Certificate C- Complete Sections 1-8. Submit a proposed tariff, time schedule and Attachment A.</p>	\$150.00
<p>Transfer or Lease Auto Transportation Authority – Complete Sections 1-8 and Attachments C & G. Transferring all of Certificate C- Transferring a portion of Certificate C-</p>	\$200.00
<p>Temporary Auto Transportation Authority - New temporary authority or temporary to operate pending a commission decision on a parallel filed permanent application. Complete Sections 1-8 and Attachment B.</p>	\$150.00
<p>Mortgage of Certificate – Complete Section 1 and Attachment E.</p>	\$35.00
<p>Name Change – Change in corporate name, change in trade name; adding or deleting a trade name; or changing the surname of an individual owner or partner. Complete Section 1 and Attachment D.</p>	\$35.00
<p>Reinstatement of Canceled Certificate – Complete Sections 1, 2 and 8.</p>	\$200.00



Section 1 - Business Information

Legal Name:

Trade Name, if applicable:

Physical Address:

Mailing Address:

Telephone Number:

Email:

Fax Number:

Contact Name:

USDOT#: If you do not have a USDOT number, go to the [FMCSA website](#) to apply or call 360-596-3812 for assistance.

Is your business registered with the [Department of Revenue](#)? No Yes

Business License/UBI#:

Type of Business

Individual Partnership Corporation Other (LP, LLP, LLC) State of Incorporation

List the name, title, and percentage of all partner's share or stock distribution for major stockholders:

Name Title Stock Distribution/% of Shares

Section 2 – Proposed Service Information

1) What type of service do you plan on providing: door-to-door services and/or scheduled service?

Door-to-door service - Service provided between locations identified by the passengers and points specifically named by the company in its filed tariff and time schedule. Door-to-door service requires a time schedule in compliance with WAC [480-30-281\(2\)\(c\)](#) and may be restricted to "by reservation only"; and/or,

Scheduled service - Service provided between locations specifically named by the company (for example, the X Hotel at 4th and Main) and points specifically named by the company in its filed tariff and time schedule. Scheduled service requires the company to file a time schedule in compliance with WAC [480-30-281 \(2\)\(b\)](#) and may be restricted to "by reservation only."

2) Provide the following documents with your application:

A map of the proposed line, route, or service territory that meets the standards described in [WAC 480-30-051](#).

Support statements for proposed service authority.



621 Woodland Square Loop SE
 Lacey, WA 98503
 P.O. Box 47250
 Olympia, WA 98504-7250
 Phone: 360-664-1222
 Email: transportation@utc.wa.gov

- 3) Describe the proposed type of service (see [WAC 480-30-096](#)) including the line, route, or service territory described in terms such as streets, avenues, roads, highways, townships, ranges, cities, towns, counties or other geographic description:

- 4) State the conditions that demonstrate this proposed service is for the public convenience and necessity:

- 5) State the applicant’s prior experience and familiarity with the statutes and rules that govern operations they proposes:

- 6) Do other auto transportation companies currently provide service between any of the points or along any portion of the route you propose to serve? No Yes If yes, list the names and addresses of companies:

- 7) Do you currently hold, or have you ever held, an auto transportation certificate? No Yes
 If yes, please indicate your certificate number C-

- 8) Have you ever applied for and been denied an auto transportation certificate? No Yes
 If yes, please explain:

- 9) Have you or your company ever been cited for a business-related violation of state laws or commission rules by the UTC or any other federal or state agency? No Yes If yes, please explain:



Section 3 – Tariff and Time Schedule

- 10) Is this application for temporary authority, a new certificate, or extension of existing certificated authority?
 No Yes **If yes, you must include a proposed tariff and time schedule that is in compliance with WAC 480-30-256 through WAC 480-30-436.**
- 11) Are you applying for fare flexibility as described in WAC 480-30-420? Yes No
If yes, complete Attachment H to show your proposed base rate and maximum rate.
- 12) If this application is a transfer or a lease of authority from an existing certificated company, you must either file a new tariff and time schedule at the same rate levels as on file, or, you must adopt the current certificate holder’s tariff and time schedule. To file a new tariff, use the standard tariff format attached to this application or an approved alternate format. Indicate which option you will use: Adopt File new tariff

Section 4 - Financial Statement
 Complete the following or attach a balance sheet, profit and loss statement, or business plan.

Assets		Liabilities	
Cash in Bank		Salaries/Wages Payable	
Notes Received		Accounts Payable	
Investments		Notes Payable	
Other Current Assets		Mortgages Payable	
Prepaid Expenses		Total Liabilities	
Land and Buildings		Net Worth	
Trucks and Trailers		Preferred Stock	
Office Furniture		Common Stock	
Other Equipment		Retained Earnings	
Other Assets		Capital	
TOTAL ASSETS		TOTAL LIABILITIES AND NET WORTH	

In addition, the application must include the following (see WAC 480-30-096)

- Ridership and Revenue forecasts for the first twelve months of operation.
- A pro forma balance sheet and income statement for the first twelve months of operation.

Section 5 – Hearing Information
 If the commission assigns this application for a formal hearing, estimate the number of witnesses you will present and the amount of time you will need for your presentation.

Number of witnesses:	Amount of time:
Will an attorney be representing you? No Yes	If Yes, complete the following:
Attorney’s Name:	Attorney’s Phone Number:
Attorney’s Firm:	Fax Number:
Street:	
City, State, Zip:	Email:



Section 6 - Equipment List

Describe the equipment that will be used (attach additional sheet if necessary). All vehicles must pass a Commercial Vehicle Safety Alliance inspection before an application is granted. All fields are required. Per [WAC 480-30-036 \(2\)](#), "**Party bus**" means any motor vehicle whose interior enables passengers to stand and circulate throughout the vehicle because seating is placed around the perimeter of the bus or is nonexistent and in which food, beverages, or entertainment may be provided. A motor vehicle configured in the traditional manner of forward-facing seating with a center aisle is not a party bus.

Year	Make	License Number	Vehicle ID (VIN)	Seating Capacity	Party Bus?

*attach additional pages if necessary

13) Will you be employing CDL drivers? Yes No

Section 7 - Operational Responsibilities

Identify the person and position responsible for understanding and complying with the requirements of each category shown below:

Tariffs, Time Schedules, Rates and Rate Filings ([WAC 480-30-251](#) through [WAC 480-30-436](#)) Companies must file a tariff showing all rates it will impose on its customers, together with rules that govern how rates will be assessed. Companies must also file a time schedule. Charter and excursion only carriers are not required to file tariffs and time schedules per [WAC 480-30-251](#).

Name:	Position:
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Annual Reports and Regulatory Fees ([WAC 480-30-066](#) through [WAC 480-30-081](#)) Auto transportation companies must file an annual report of its financial and operational activity and pay regulatory fees by May 1 of each year. Charter and excursion carriers must file an annual safety report by May 1; and pay regulatory fees by Dec. 31 of each year.

Name:	Position:
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Customer Service Person responsible for customer service complaints, and customer notice requirements.

Name:	Position:
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State of Washington General Laws, Rules and Regulations Individuals and companies doing business in the state of Washington must comply with the regulations of local, state, and federal agencies such as, but not limited to: Department of Labor and Industries (industrial insurance, safety, prevailing wage); Department of Licensing (vehicle and drivers licenses, fuel permits, fuel tax); Secretary of State (corporate registrations); Department of Revenue and Internal Revenue Service (business licensing, taxes); and Employment Security.

Name:	Position:
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Section 8 – Safety

In each of the categories shown below, list the person and position responsible for understanding and complying with the **Federal Motor Carrier Safety Regulations (FMCSR)** and Washington State laws and rules. Please refer to the WAC rules, fact sheets, and publication "Your Guide to Achieving a Satisfactory Safety Rating" for assistance with requirements.

Controlled Substance Abuse and Alcohol Use and Testing (Title 49, Code of Federal Regulations Part 382 and Part 40). If you operate commercial motor vehicles, your drivers must be in a Controlled Substance and Alcohol Use and Testing program. You must have an alcohol and controlled substances testing program. **Please attach evidence of your enrollment in a drug and alcohol testing program if your company has commercial vehicles and employs CDL drivers.**

Name:	Position:
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Driver Qualification Requirements (Title 49, Code of Federal Regulations Part 391) Drivers must meet minimum qualification requirements and each company must maintain driver qualification files for each driver.

Name:	Position:
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Driver Hours of Service (Title 49, Code of Federal Regulations Part 395) Drivers must maintain logs and each company must maintain true and accurate hours of service records for each driver.

Name:	Position:
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Inspection, Repair and Maintenance (Title 49, Code of Federal Regulations Part 396) Every motor carrier shall systematically inspect, repair, and maintain all motor vehicles subject to its control.

Name:	Position:
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Safety Regulations, General (Title 49, Code of Federal Regulations Part 390)

Name:	Position:
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Driving of Commercial Motor Vehicles (Title 49, Code of Federal Regulations Part 392)

Name:	Position:
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Parts and Accessories Necessary for Safe Operation (Title 49, Code of Federal Regulations Part 393)

Name:	Position:
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Section 9 - Declaration of Applicant

INITIAL

I understand that filing this application **does not** authorize me to start operations requested or in the territory described until the commission grants the application and issues a certificate.

I understand the responsibilities of a passenger transportation company, and I am in compliance with all local, state, and federal regulations governing business in the state of Washington.

I certify under penalty of perjury under the laws of the State of Washington that the information contained in this application is true and correct.

I certify that I am the applicant, or I am authorized to execute and file this document on behalf of the applicant.

Name:	Date:
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December 2, 2021

Beeline Charters & Tours
Jeff Brennan
8110 7th Ave S
Seattle, WA 98108

To whom it may concern:

Please accept this as verification that the above company and personnel are currently enrolled as members of the **CleanFleet®** Consortium TPA as of February 19th, 2019 through February 28th, 2022.

The **CleanFleet®** Consortium is a leading Third-Party Administrator, field collection site management and dispatch support service. **CleanFleet®** provides compliance education, trained personnel, document management, specimen collection and testing services that enables its' clients to comply with various Department of Transportation regulations pertaining to organized screening for controlled substances and alcohol in the workplace, specifically including 46 CFR Part 16, 46 CFR Part 4 and 49 CFR Part 40.

Sincerely,

Sarah Moe
Customer Relations Specialist
CleanFleet®

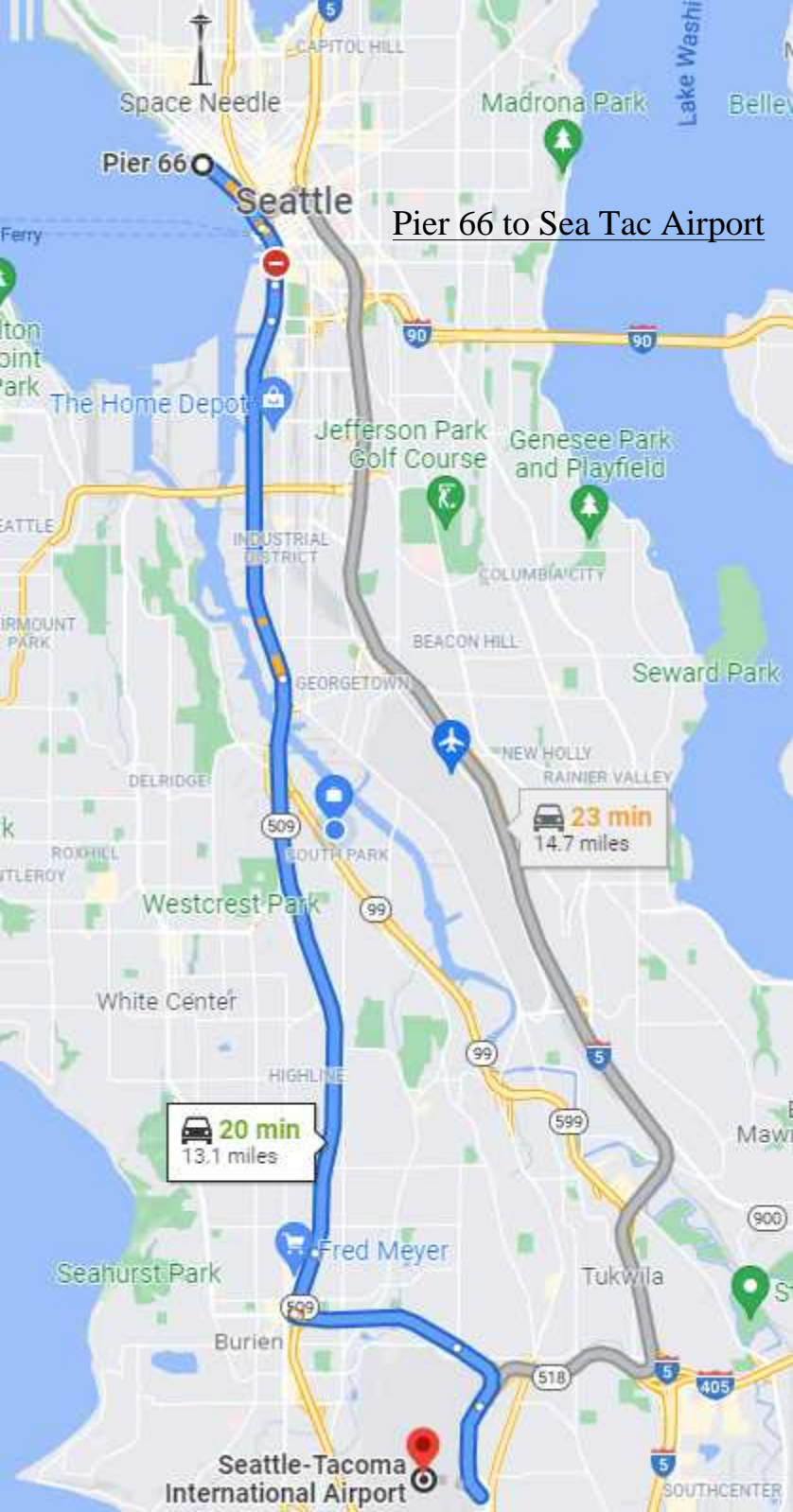
CleanFleet North
1014 N. Marine Dr.
Portland, OR 97217
Phone: (503) 479-6082
Fax: (503) 978-1603

Clackamas Location
9111 SE St. Helens Street
Clackamas, OR 97015
Phone: (503) 479-6082
Fax: (503) 978-1603

Accounting Department
P.O. Box 1650
Clackamas, OR 97015
Phone: (503) 607-1088
Fax: (503) 650-6399

<u>Year</u>	<u>Make</u>	<u>License Number</u>	<u>Vehicle ID (VIN)</u>	<u>Seating Capacity</u>	<u>Party Bus?</u>
1998	Ford - E450	AZW8334	1FDXE40F4WHA70537	24	NO
2002	Ford	AZW8332	1FDAE55F12HB23032	28	NO
2008	Ford	BHJ2187	1FDXE45S18DB55495	20	NO
2008	Ford	BAJ4475	1FDXE45S98DB55499	20	NO
2014	Temsa TS30	78154RP	NLTAPLU54E1000122	34	NO
2015	Temsa TS35	62419RP	NLTRPPU74F1000327	40	NO
1997	MCI	60370RP	1M8SDMPA7VP049845	47	NO
1998	Vanhool T2140	62418RP	YE2TA62BXW2040553	49	NO
1998	Prevost_H3-45	72911RP	2PCH33495W1012551	56	NO
2010	Setra S417	78165RP	WKKA34DH03000902	56	NO
2015	Vanhool TX45	62417RP	YE2YC12B8F2041378	56	NO
2004	Setra S417	78476RP	WKKA34AD543000142	56	NO
2016	Ford -E350	CFF688F	1FDEE3FL3GDC22752	14	NO
2016	Ford -E350	C49670N	1FDWE3FL8GDC26333	14	NO
2011	Ford -E350	AUW7179	1FDEE3FS1BDA73516	14	NO
2014	Ford -E350	C62259W	1FDEE3FL6EDA23823	14	NO
2016	Ford -E350	C98564E	1FDEE3FL7GDC03590	14	NO
2019	Ford -E350	C49668N	1FDEE3FS9KDC01064	14	NO

Pier 66 to Sea Tac Airport





Pier 66, Alaskan Way, Seattle, WA to Seattle-Tacoma International Airport Drive 13.1 miles, 20 min

Pier 66

2209 Alaskan Way, Seattle, WA 98121

Get on Hwy 99 S/WA-99 S from Alaskan Way

- 6 min (1.6 mi)
1. Head southeast on Alaskan Way/Elliott Bay Trail
 - i** Continue to follow Alaskan Way
 - i** Pass by Seattle Marriott Waterfront (on the left)
 2. Turn left toward Railroad Way S
 - 0.7 mi
 - 210 ft
 3. Continue onto Railroad Way S
 - 0.2 mi
 4. Turn right toward Alaskan Way S
 - 108 ft
 5. Slight left onto Alaskan Way S
 - 0.3 mi
 6. Take the ramp on the left onto Hwy 99 S/WA-99 S
 - 0.3 mi

Continue on Hwy 99 S/WA-99 S. Take WA-509 S to Airport Expressway in SeaTac. Take the exit toward Sea -Tac Airport from WA-518 E

- 13 min (10.7 mi)
7. Merge onto Hwy 99 S/WA-99 S
 - 3.1 mi
 8. Use the right 3 lanes to turn slightly right onto WA-509 S
 - 5.0 mi
 9. Take the WA-518 exit toward I-5/Burien/Sea-Tac Airport
 - 0.5 mi
 10. Turn left onto WA-518 E
 - 207 ft
 11. Keep left to stay on WA-518 E
 - 1.4 mi
 12. Take the exit toward Sea -Tac Airport
 - 0.7 mi

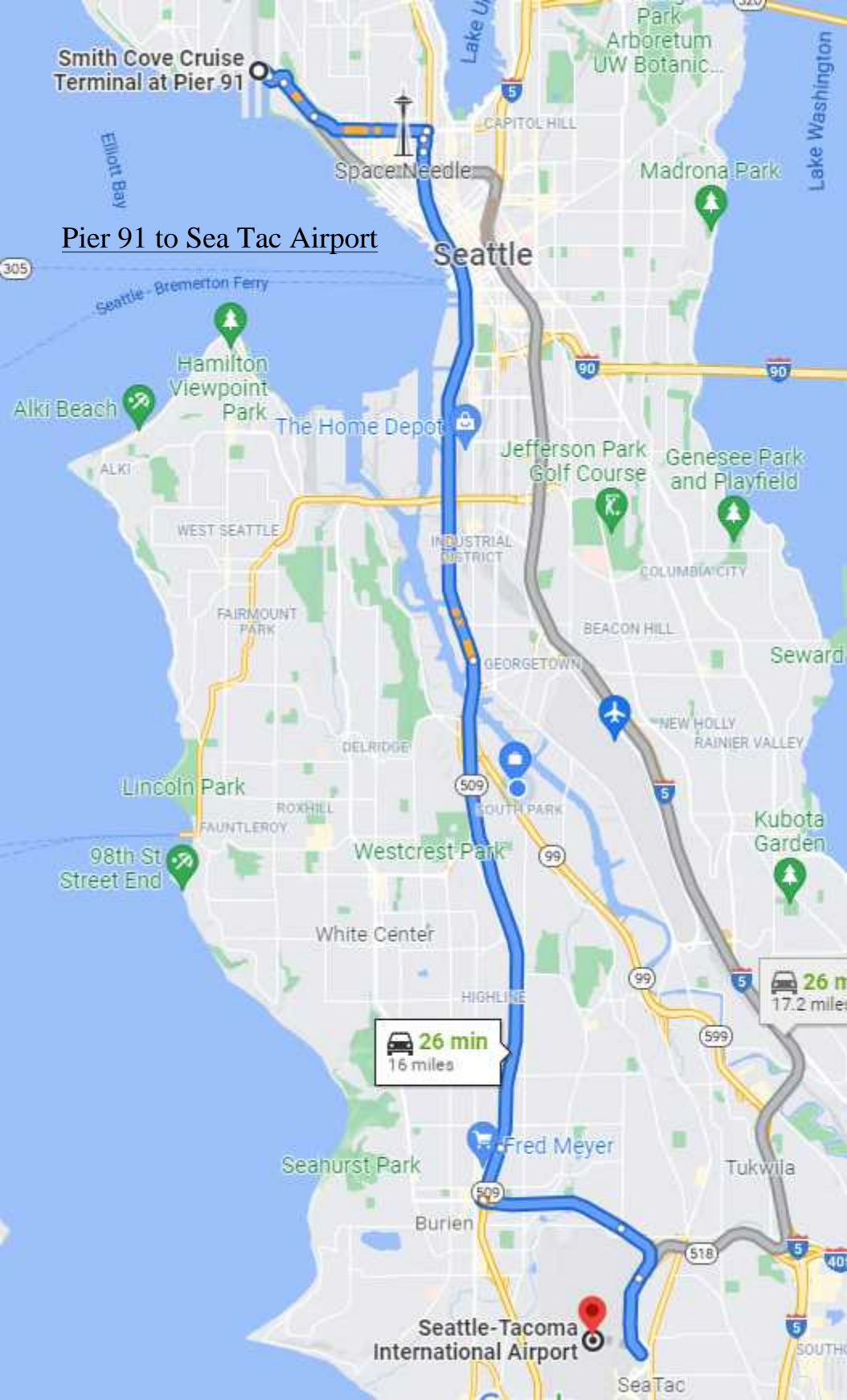
- ↑ 13. Continue onto Airport Expressway
-
- 1 min (0.8 mi)

Seattle-Tacoma International Airport
17801 International Blvd, Seattle, WA 98158

These directions are for planning purposes only. You may find that construction projects, traffic, weather, or other events may cause conditions to differ from the map results, and you should plan your route accordingly. You must obey all signs or notices regarding your route.

Smith Cove Cruise Terminal at Pier 91

Pier 91 to Sea Tac Airport



 **26 min**
16 miles

 **26 m**
17.2 miles

Seattle-Tacoma International Airport



Smith Cove Cruise Terminal at Pier 91 to Seattle-Tacoma International Airport

Drive 16.0 miles, 26 min


Smith Cove Cruise Terminal at Pier 91
2001 W Garfield St, Seattle, WA 98119


Get on Hwy 99 S/WA-99 S from Elliott Ave W and W Mercer Pl

- 10 min (2.3 mi)
- ↑ 1. Head east toward Elliott Bay Trail
276 ft
 - ↗ 2. Continue onto Alaskan Way W
466 ft
 - ↘ 3. Turn right onto W Galer Street Flyover
0.3 mi
 - ↶ 4. W Galer Street Flyover turns left and becomes Elliott Ave W
0.4 mi
 - ↶ 5. Turn left onto W Mercer Pl
i Pass by BECU credit union (on the right in 0.5 mi)
1.2 mi
 - ↘ 6. Turn right onto 6th Ave N
492 ft
 - ↗ 7. Turn left to merge onto Hwy 99 S/WA-99 S
0.1 mi

Continue on Hwy 99 S/WA-99 S. Take WA-509 S to Airport Expressway in SeaTac. Take the exit toward Sea -Tac Airport from WA-518 E

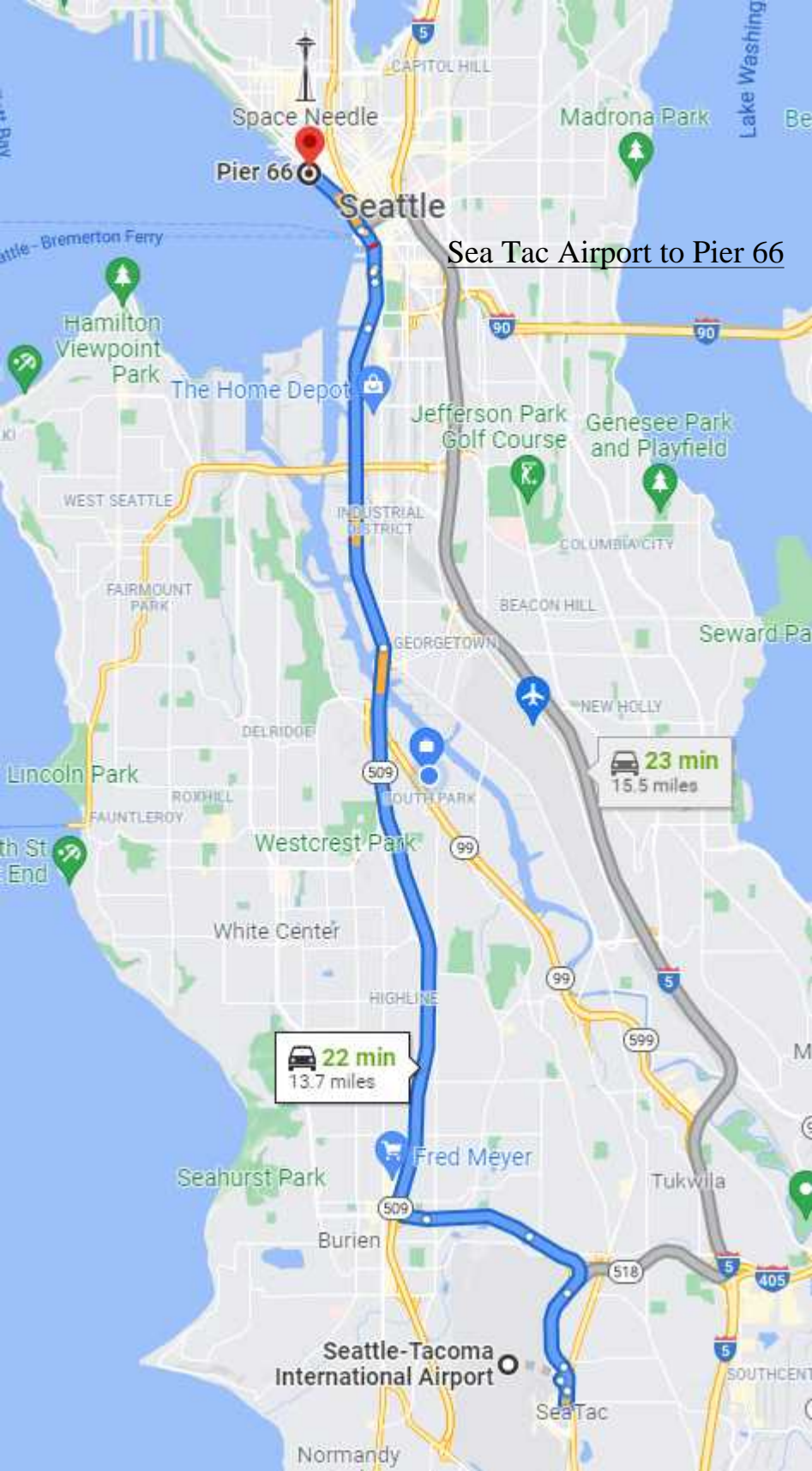
- 16 min (12.9 mi)
- ↗ 8. Merge onto Hwy 99 S/WA-99 S
⚠ Toll road
5.2 mi
 - ↗ 9. Use the right 3 lanes to turn slightly right onto WA-509 S
5.0 mi
 - ↘ 10. Take the WA-518 exit toward I-5/Burien/Sea-Tac Airport
0.5 mi
 - ↶ 11. Turn left onto WA-518 E
207 ft
 - ↶ 12. Keep left to stay on WA-518 E
1.4 mi

-  13. Take the exit toward Sea -Tac Airport
0.7 mi

-  14. Continue onto Airport Expressway
1 min (0.8 mi)

Seattle-Tacoma International Airport
17801 International Blvd, Seattle, WA 98158

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Sea Tac Airport to Pier 66

 **23 min**
15.5 miles

 **22 min**
13.7 miles

Seattle-Tacoma International Airport

Pier 66

Seattle

Space Needle

CAPITOL HILL

Madrona Park

Hamilton Viewpoint Park

The Home Depot

Jefferson Park Golf Course

Genesee Park and Playfield

WEST SEATTLE

INDUSTRIAL DISTRICT

COLUMBIA CITY

FAIRMOUNT PARK

BEACON HILL

Seward Park

GEORGETOWN

NEW HOLLY

Lincoln Park

ROXHILL

509

99

Westcrest Park

White Center

HIGHLINE

99

5

599

th St End

FAUNTLEROY

SOUTH PARK

M

Seahurst Park

Fred Meyer

Tukwila

509

Burien

518

5

405

Seattle-Tacoma International Airport

Sea Tac

SOUTHCENT

Normandy



Seattle-Tacoma International Airport to Pier 66, Alaskan Way, Seattle, WA

Drive 13.7 miles, 23 min

Seattle-Tacoma International Airport

17801 International Blvd, Seattle, WA 98158

Get on WA-518 W from Airport Expressway

- 5 min (2.3 mi)
1. Head southeast on Airport Expressway toward Departures Dr
56 ft
 2. Use the left lane to keep left
0.1 mi
 3. Keep left
0.5 mi
 4. Slight left onto Airport Expressway
0.8 mi
 5. Keep left at the fork, follow signs for WA-518 W/WA-509/Burien and merge onto WA-518 W
0.8 mi

Take WA-509 N and Hwy 99 N to Alaskan Way S in Seattle. Take the Alaskan Way S exit from Hwy 99 N

- 13 min (10.2 mi)
6. Merge onto WA-518 W
1.0 mi
 7. Take the exit onto WA-509 N toward Seattle
5.7 mi
 8. WA-509 N turns slightly left and becomes Hwy 99 N/E Marginal Way S
 - i Continue to follow Hwy 99 N
 - i Pass by Jack in the Box (on the right in 0.2 mi)
 9. Take the Alaskan Way S exit toward Downtown
0.4 mi

Take Railroad Way S to Alaskan Way

- 5 min (1.3 mi)
10. Continue onto Alaskan Way S
466 ft
 11. Slight right toward Railroad Way S
197 ft
 12. Merge onto Railroad Way S
0.4 mi

↑ 13. Continue straight

210 ft

↪ 14. Turn right onto Alaskan Way/Elliott Bay Trail

i Continue to follow Alaskan Way

i Pass by Seattle Marriott Waterfront (on the right in 0.7 mi)

i Destination will be on the left

0.7 mi

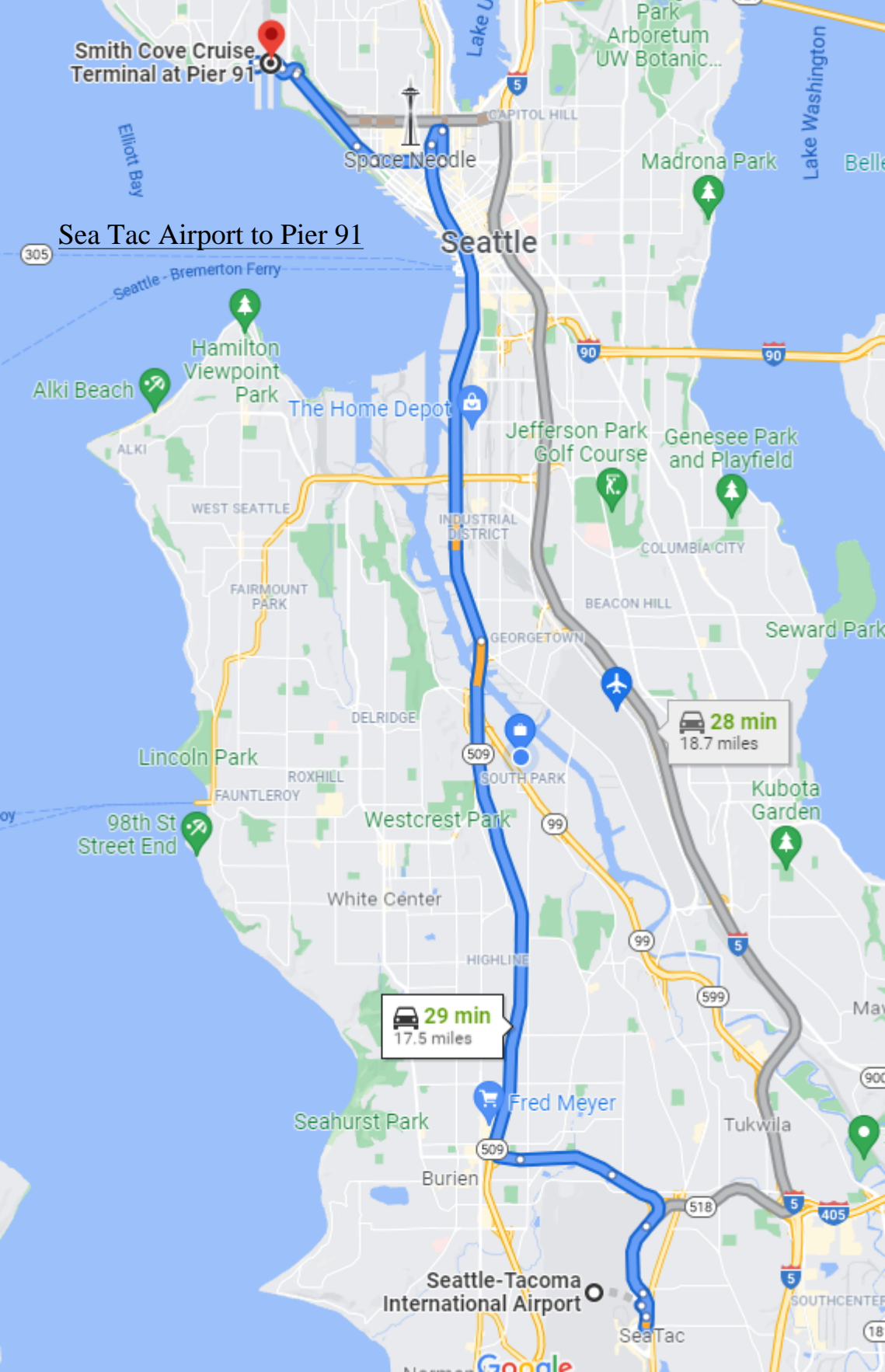
Pier 66

2209 Alaskan Way, Seattle, WA 98121

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Smith Cove Cruise Terminal at Pier 91

Sea Tac Airport to Pier 91



305

Seattle - Bremerton Ferry

Alki Beach

Hamilton Viewpoint Park

The Home Depot

Jefferson Park Golf Course

Genesee Park and Playfield

WEST SEATTLE

FAIRMOUNT PARK

INDUSTRIAL DISTRICT

BEACON HILL

Seward Park

Lincoln Park

98th St Street End

ROXRHILL

FAUNTLEROY

Westcrest Park

509

99

SOUTH PARK

Kubota Garden

White Center

HIGHLINE

99

599

5

29 min
17.5 miles

28 min
18.7 miles

Fred Meyer

Seahurst Park

Tukwila

Burien

509

Seattle-Tacoma International Airport

SeaTac

518

5

405

SOUTHCENTER

900

18



Seattle-Tacoma International Airport to Smith Cove Cruise Terminal at Pier 91

Drive 17.5 miles, 29 min

Seattle-Tacoma International Airport

17801 International Blvd, Seattle, WA 98158

Get on WA-518 W from Airport Expressway

- 5 min (2.3 mi)
- ↑ 1. Head southeast on Airport Expressway toward Departures Dr
56 ft
 - ↶ 2. Use the left lane to keep left
0.1 mi
 - ↶ 3. Keep left
0.5 mi
 - ↶ 4. Slight left onto Airport Expressway
0.8 mi
 - ↷ 5. Keep left at the fork, follow signs for WA-518 W/WA-509/Burien and merge onto WA-518 W
0.8 mi

Take WA-509 N and Hwy 99 N to Dexter Ave N in Seattle.

Take the exit toward I-5/Mercer St from Hwy 99 N

- 15 min (12.2 mi)
- ↗ 6. Merge onto WA-518 W
1.0 mi
 - ↗ 7. Take the exit onto WA-509 N toward Seattle
5.7 mi
 - ↶ 8. WA-509 N turns slightly left and becomes Hwy 99 N/E Marginal Way S
 - i Continue to follow Hwy 99 N
 - ⚠ Toll road
 - i Pass by Jack in the Box (on the right in 0.2 mi)
 - ↗ 9. Take the exit toward I-5/Mercer St
 - ⚠ Toll road
- 0.2 mi

Continue on Dexter Ave N to your destination

- 11 min (3.1 mi)
- ↗ 10. Turn right onto Dexter Ave N
 - i Pass by Holiday Inn Seattle Downtown - Lake Union, an IHG Hotel (on the right in 0.2 mi)
- 0.3 mi

- 11. Turn right onto Denny Way
0.7 mi
- ↗ 12. Slight right onto Western Ave W
Pass by [Homewood Suites by Hilton Seattle Downtown \(on the right\)](#)
0.2 mi
- ↑ 13. Continue onto Elliott Ave W
1.0 mi
- 14. Take the exit toward W Galer Street Flyover
230 ft
- ↶ 15. Keep left to continue on W Galer Street Flyover
0.3 mi
- ↶ 16. Turn left onto Alaskan Way W
0.2 mi
- ↗ 17. Slight right
0.1 mi
- ↶ 18. Turn left
154 ft
- 19. Turn right
269 ft
- 20. Turn right
72 ft
- 21. Turn right
0.2 mi

Smith Cove Cruise Terminal at Pier 91
2001 W Garfield St, Seattle, WA 98119

These directions are for planning purposes only. You may find that construction projects, traffic, weather, or other events may cause conditions to differ from the map results, and you should plan your route accordingly. You must obey all signs or notices regarding your route.

Time Schedule for proposed Sea-Tac Airport to Seattle Cruise Piers 66 & 91

Sea-Tac Departure Times	Pier 66 Departure Times	Pier 91 Departure times
7:00am	7:00am	7:00am
7:30am	7:30am	7:30am
8:00am	8:00am	8:00am
8:30am	8:30am	8:30am
9:00am	9:00am	9:00am
9:30am	9:30am	9:30am
10:00am	10:00am	10:00am
10:30am	10:30am	10:30am
11:00am	11:00am	11:00am
11:30am	11:30am	11:30am
12:00pm	12:00pm	12:00pm
12:30pm	12:30pm	12:30pm

2022 Ridership & Revenue Projections

Month	Ridership	Revenue
April	250	\$8,750.00
May	500	\$17,500.00
June	1000	\$35,000.00
July	1000	\$35,000.00
August	1500	\$52,500.00
September	1500	\$52,500.00
October	500	\$17,500.00
Totals	6250	\$218,750.00

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Beeline Charters & Tours

Balance Sheet

As of December 31, 2021

	TOTAL
ASSETS	
Current Assets	
Bank Accounts	\$239,786.52
Other Current Assets	
1300 Other Current Assets	37,841.58
Total Other Current Assets	\$37,841.58
Total Current Assets	\$277,628.10
Fixed Assets	
1800 Fixed Assets	
1805 Computer & Office Equipment	6,120.58
1811 Forklift	9,765.00
1815 Tenant Improvements	20,478.57
1820 Vehicles - Beeline	1,770,279.76
1899 zAccumulated Depreciation	-1,323,849.18
Total 1800 Fixed Assets	482,794.73
1860 Intangible Assets	184,000.00
Total Fixed Assets	\$666,794.73
Other Assets	\$433,146.23
TOTAL ASSETS	\$1,377,569.06
LIABILITIES AND EQUITY	
Liabilities	
Current Liabilities	
Credit Cards	\$70,984.79
Other Current Liabilities	\$126,939.47
Total Current Liabilities	\$197,924.26
Long-Term Liabilities	
2150 SBA Loans	
2151 EIDL Loan	500,000.00
2152 PPP Loan	646,791.00
Total 2150 SBA Loans	1,146,791.00
2300 Loans	1,104,730.89
Total Long-Term Liabilities	\$2,251,521.89
Total Liabilities	\$2,449,446.15
Equity	\$ -1,071,877.09
TOTAL LIABILITIES AND EQUITY	\$1,377,569.06

Beeline Charters & Tours
Profit and Loss
 January - December 2021

	Total
Income	
4001 Beeline Sales	1,407,279.00
4070 Reimbursed Expense Income	-2,212.80
Unapplied Cash Payment Income	50,131.46
Total Income	\$ 1,455,197.66
Cost of Goods Sold	
5000 Coach Farm Outs	9,177.02
Total Cost of Goods Sold	\$ 9,177.02
Gross Profit	\$ 1,446,020.64
Expenses	
5050 Contractors	
5051 Drivers Travel Costs	5,336.24
5055 Attractions	3,923.23
Contract Drivers 5053	23,103.00
Total 5050 Contractors	\$ 32,362.47
5100 Tour Bus Fees	
5105 Airport Fees	300.00
5105 Airport Fees	913.80
5120 Toll Fees	2,521.96
5125 Parking Fees	237.50
Total 5100 Tour Bus Fees	\$ 3,973.26
5230 Equipment Rental	5,200.14
60000 Advertising	
60005 Decals	684.71
60005 Decals	750.00
60007 Logo Gear	829.27
60008 Trade Associations	1,873.74
60015 Online	48,927.44
60020 Website	4,821.03
60025 Consulting	1,803.14
Total 60000 Advertising	\$ 59,689.33
60100 Auto/Bus	
60101 Fuel	107,696.53
60103 Insurance	163,105.00
60104 Materials & Supplies	44,350.41
60105 Bus Lease expense	9,202.62
60106 Licensing & Other Expenses	3,589.14
60110 All Repairs	18.72
60111 Bus Repairs	67,087.80
60112 Tires	9,036.86
Total 60110 All Repairs	\$ 76,143.38
Total 60100 Auto/Bus	\$ 404,087.08
60200 Bldg	72.47

60205 Rent Expense		30,979.28
60210 Repairs (Building)		2,648.26
60215 Supplies-bldg		64.13
60220 Utilities		17,122.70
Total 60200 Bldg	\$	50,886.84
60300 Cost of Money		4,068.94
60305 Credit Card Processing Fees		6,294.96
60310 Equipment Loan Interest		11,857.96
60311 Credit Card Interest		9,493.24
Total 60300 Cost of Money	\$	31,715.10
60306 Bank Fees (returned checks etc)		543.84
60312 Interest Paid		13,986.26
60335 Dues and Subscriptions		11,061.67
60345 Licenses and Permits		5,672.11
60410 Office Supplies		26,535.00
60415 Postage and Delivery		20.85
60425 Software Subscriptions		22,927.71
60500 Payroll and Related Costs		
60510 Payroll Wages		38,757.93
60510.1 Owners Wage		97,112.77
60510.10 Safety/Compliance		53,317.13
60510.2 B - Sales Person		43,198.70
60510.21 X - Sales Support		24,236.07
60510.22 B - Sales Support		8,549.80
60510.3 Fleet Manager		45,064.46
60510.5 B - Driver		307,710.98
60510.6 Mechanic		12,936.31
60510.7 Cleaner		22,374.26
60510.71 B- Operations Manager		702.46
60510.8 Consulting		8,889.67
60510.81 X- Drivers		11,513.47
60510.9 Executive		43,846.11
60510.91 Manual Employee Checks		3,589.30
60510.98 Payroll Clearing Account		0.00
Total 60510 Payroll Wages	\$	721,799.42
60550 Benefits		27,656.19
60550.1 Lunches		453.30
60550.3 Drivers Training		62.12
60552 Health Insurance		5,124.17
60555 Retirement Benefits		28,449.32
Total 60550 Benefits	\$	61,745.10
60550.2 Drug Testing		103.00
60551 Payroll Taxes		-355,702.70
Total 60500 Payroll and Related Costs	\$	427,944.82
60600 Professional Fees		68,502.65
60601 Payroll Processing Fee		7,089.56
60605 Accounting		9,072.50

60610 Consulting & Legal Services		37,049.39
60615 Hardware Tech		201,010.58
Total 60600 Professional Fees	\$	322,724.68
60700 Telecommunications		
60705 Telephone		10,596.62
60710 Internet		1,023.48
Total 60700 Telecommunications	\$	11,620.10
60800 T&E		
60805 Business Meals		519.70
60810 Hotel		1,049.77
60815 Travel		1,304.04
60820 Parking fees		258.19
Total 60800 T&E	\$	3,131.70
60900 Taxes		
60910 WA State Public Utils Tax		18,866.29
Total 60900 Taxes	\$	18,866.29
Commissions		7,767.46
Donations		100.00
Payroll Expenses		107,199.58
Reimbursements		1,568.26
Total Expenses	\$	1,569,584.55
Net Operating Income	-\$	123,563.91
Other Income		
9010 Interest Income		346.20
ERC tax credit		18,030.73
Total Other Income	\$	18,376.93
Other Expenses		
9040 Other Expenses		562.92
9050 Ask My Accountant		-79,697.19
Total Other Expenses	-\$	79,134.27
Net Other Income	\$	97,511.20
Net Income	-\$	26,052.71

Friday, Jan 28, 2022 12:19:33 PM GMT-8 - Cash Basis



621 Woodland Square Loop SE
 Lacey, WA 98503
 P.O. Box 47250
 Olympia, WA 98504-7250
 Phone: 360-664-1222
 Email: transportation@utc.wa.gov

AUTO TRANSPORTATION – ATTACHMENT A

Auto transportation Certificate of Support Statement

Auto Transportation certificate applications must include more than one signed and sworn support statement from independent members of the public who need service, or a statement by a representative of a city, county or regional transportation planning organization.

Applicant Name: **BEELINE TOURS LTD d/b/a SEATTLE EXPRESS**

Customer Sworn Statement Relating to the Need for Service:

Customer Name:

Address:

Phone Number: Email:

Fax Number:

Describe the need for the requested service:
SEE ATTACHED LETTERS OF SUPPORT

If there is an existing company providing this service in the territory, please list the existing company's name (if applicable):

Explain why the current company is not providing adequate service:

I certify or declare under penalty of perjury under the laws of the state of Washington that the information contained in this statement is true and correct.

Print Name Signature Date



January 4th, 2022

Amanda Maxwell, Executive Director
Washington Utilities and Transportation Commission
Attention: Records Center
P.O. Box 47250
1300 S. Evergreen Park Dr. SW
Olympia, WA 98504-7250

Re: Application for Seattle Express

Dear Mrs. Maxwell:

This is to attest to our company's support for the auto transportation application of Seattle Express "for scheduled passenger service between Seattle International Airport, Downtown Seattle, Pier 91 and Pier 66" This is to underscore our company's position that the service proposed by Seattle Express would benefit our clients. We work with savvy cruise clients who like to book outside to the cruise company in order to save time and money. We currently do not have any options for scheduled bus service to and from Sea-Tac Airport to Piers 66 or 91, which leaves us dependent on taxis and rideshare companies many of which are not equipped to handle large amounts of luggage and are more expensive and inefficient as they will often need to book multiple cars.

Our Company has worked with Seattle Express for many years and they have demonstrated time and again a commitment to the highest level of customer service, safety and value. It's also very important that our guests who ride with Seattle Express from Sea-Tac hotels to the piers can return from the piers to Sea-Tac Airport with Seattle Express. It would be a hardship having to work with multiple transportation companies to get our clients to and from Seattle piers.

Sincerely,

Lilian Tantosubroto

Front Office Associate

Country Inn & Suites by Radisson SeaTac



January 4th, 2022

Amanda Maxwell, Executive Director
Washington Utilities and Transportation Commission
Attention: Records Center
P.O. Box 47250
1300 S. Evergreen Park Dr. SW
Olympia, WA 98504-7250

Re: Application for Seattle Express

Dear Mrs. Maxwell:

We whole heartily support Seattle Express's auto transportation application, the current lack of affordable, and convenient scheduled bus service from Sea-Tac to Seattle cruise piers leaves our guests with no other options other than expensive rideshare apps and cruise company offerings. Cruise passengers are notorious for overpacking bringing multiple large suitcases that rideshare companies often can't accommodate unlike Seattle Express's buses which are ideally suited to handle this type of luggage due the large storage compartment being under the bus. We believe Seattle Express's proposed service would benefit not only cruise passengers but also our area as it would reduce congestion and pollution as larger buses are more efficient than other forms of passenger transportation.

We've worked with Seattle Express for as long as I've been with the company and our staff and guests have nothing but positive feedback for their professionalism and value. We wouldn't hesitate to recommend them to our guests.

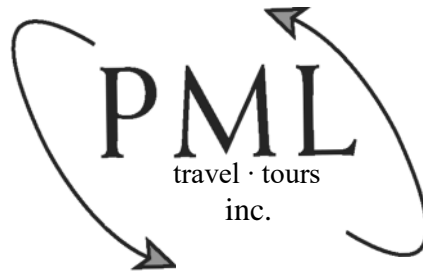
Sincerely,

Benita Gottesman

Director of Sales

SureStay Hotel by Best Western SeaTac Airport North

750 Route 73 South
Suite 204
Marlton,
New Jersey
08053



Phone
1.856.983.1866
Fax
1.856.983.8434
Toll Free USA
1.800.872.4868
Toll Free USA & Canada
1.800.486.7651

January 24th, 2022

Amanda Maxwell, Executive Director
Washington Utilities and Transportation Commission
Attention: Records Center
P.O. Box 47250
1300 S. Evergreen Park Dr. SW
Olympia, WA 98504-7250

Re: Application for Seattle Express

Dear Mrs. Maxwell:

Although the ongoing COVID-19 pandemic limited the 2021 cruise season, there were still over 100 thousand passengers on cruise sailings from the Seattle cruise berths and many of them would have benefitted from a scheduled passenger service. Because Beeline/Seattle Express uses 56 passenger motor coaches, their service permits passengers to maintain safety and personal comfort through social distancing while still providing a more economical and environmentally friendly alternative to TNC operators like Uber and Lyft. No other company is currently offering a similar service from the cruise piers to Sea-Tac International Airport.

Our Company has worked with Seattle Express for over 15 years and they have demonstrated time and again a commitment to the highest level of customer service, safety and value. We would welcome this new service for direct ground transfers from Sea-Tac to Seattle Piers as we bring large groups of cruise passengers to Seattle each year and Seattle Express's ability to handle individuals as well as our groups while providing additional safety covid measures would be a strong selling point for our guests.

Sincerely,

Philip Davolos

Title: President

PML Travel & Tours



Date: December 20, 2021
RE: Auto Transportation Certificate Support Statement
Applicant name: Beeline Tours Ltd DBA: Seattle Express

Sworn Statement relating to the need for service:

Agency Name: Seattle Southside Regional Tourism Authority
Address: 3100 S 176th St, SeaTac, WA 98188
Phone: 206-406-1575 Email: mark@SeattleSouthside.com

Amanda Maxwell
Executive Director
Washington Utilities and Transportation Commission

Dear Ms. Maxwell,

Describe the need for the requested service

Speedi Shuttle stopped providing ground transportation services from SEA Airport directly to the Seattle cruise piers for independent cruise travelers. Travel agents and tour operators currently have no options for booking individual transfers from SEA to the cruise docks. This leaves many passengers with having to book multiple cars through a ride sharing apps, which is costly and less efficient leading to increased congestion and carbon emissions. It's also essential that guests staying in SeaTac, Tukwila and Des Moines hotels who book a scheduled ride share with Seattle Express to the Seattle piers can book a return with Seattle Express directly to SEA Airport.

We are very familiar with Seattle Express as a company, they have provided excellent scheduled service from our regional Hotels to Seattle Piers since 1996 and have been reliable partners for us in providing tens of thousands of hotel guests shuttle service to and from Southcenter Mall. Our organization receives many inquiries from cruise passengers asking for safe, convenient, and affordable transportation options from SEA and regional hotels to Seattle piers and we won't hesitate to recommend Seattle Express.

Sincerely,

A handwritten signature in blue ink, appearing to read "Mark Everton".

Mark Everton, CEO

Seattle Southside Regional Authority – SeaTac, Tukwila, Des Moines



January 6, 2022

RE: Auto Transportation Certificate Support Statement

Applicant Name: Beeline Tours Ltd DBA: Seattle Express

Sworn statement relating to the need for service:

Agency Name: Visit Seattle

Address: 701 Pike Street, Suite 800, Seattle, WA 98101

Phone: 206-461-5817 Email: jboesche@visitseattle.org

To Whom it May Concern:

Since Speedi Shuttle stopped providing ground transportation services from Seattle-Tacoma International Airport (SEA) directly to Seattle's cruise terminals (Piers 66 and 91), independent cruise travelers, travel agents and large tour operators are currently without any options for booking individual motorcoach transfers. This leaves many passengers with having to book multiple cars through ride sharing apps, which is costly to the consumer and less efficient for both SEA and the cruise terminals. The result is increased congestion and carbon emissions.

Seattle Express is a longstanding partner of our organization and they have provided excellent scheduled service for cruise passengers since 1996. Our organization receives many inquiries from cruise passengers asking for safe, convenient, and affordable transportation options from Sea-Tac to the Seattle cruise terminals and we don't hesitate to recommend Seattle Express. I hope you'll quickly approve their application to offer direct transfer services between SEA and the Seattle cruise terminals, which would benefit all parties involved.

Sincerely,

John Boesche
Vice President, Tourism
Visit Seattle

AUTO TRANSPORTATION – ATTACHMENT H
Beeline Tours LTD d/b/a Seattle Express C-001052
Flexible Fares

Beeline Tours, Ltd. dba Seattle Express
Certificate C001052
Tariff No. 5

Original Page 1

Auto Transportation – Attachment H

Tariff Schedule No. 5
Cancels
Tariff Schedule No. 4
Of

Beeline Tours, Ltd. dba Seattle Express
Certificate Number: C001052
Address: 8110 7th Ave. S., Seattle, WA 98108

Flexible Fares

TERRITORY:

Between: Hotels in the City of Renton and the Pike Place Market in downtown Seattle.

Between: Hotels in the City of Sea-Tac, South Center Mall, Pike Place Market and Cruise Terminals 66 and 91.

Between: Hotels in the City of Tukwila, South Center Mall, Pike Place Market and Cruise Terminals 66 and 91.

(N) Between: Sea-Tac International Airport, and Downtown Seattle and Seattle Cruise Terminals 66 and 91.

(For official use only)

SECTION I
PASSENGER RULES

Children 3 and under are free.

There is no extra charge for baggage and no limit to the number of bags. Transportation of animals such as dogs traveling with sight or hearing impaired passengers, will be transported free of charge if they lie at the feet of their master and do not occupy passenger seats. Unused tickets will be redeemed at the purchase price and unused portions of round-trip or commutation tickets will be redeemed by charging the regular fare or fares for the portion or portions used, and refunding the balance of the purchase price.

“Single Fare Ticket” is one ticket, charged as a single fare, for the transportation of a passenger from Sea-Tac and Tukwila hotels to cruise terminal 66 or 91 and then from the cruise terminal 66 or 91 to Sea-Tac International Airport.

Long haul/short haul provisions. No customer will be required to pay more for transportation to an intermediate point along a route than is charged for a longer trip over that same route.

There are no administrative fees if reservations are changed or cancelled at any time. A customer who has made a reservation but fails to cancel, reschedule, or appear at the designated pick-up point by the scheduled departure time is not eligible for a refund unless the failure was caused by airline delay or cancellation.

There are no areas or zones to which rates apply.

Commuter fares are not offered.

No alternative means of transport will be provided.

Holidays: No service provided on New Year’s Day, Thanksgiving and Christmas Day.

SECTION II
RATE SCHEDULES

ADULT FARES IN DOLLARS PER PERSON

Max fare listed is the current maximum fare chargeable in accordance with WAC 480-30-420 and is valid beginning with the below effective date until adjusted by future tariff revisions

Item 100

Flexible Fares

Note: Flexible fare means the authority to charge, at the company's discretion, fares in any amount at or below maximum fares

Service Between	City of Renton All Hotels	Cities of SeaTac and Tukwila All Hotels	Cruise Piers 66 or 91
Pike Place Market	<u>One Way</u> <u>Round Trip</u>	<u>One Way</u> <u>Round Trip</u>	NA
Base Maximum	\$9.00 \$14.00 \$11.25 \$17.50	\$9.00 \$14.00 \$11.25 \$17.50	
Cruise Piers 66 or 91	NA	<u>One Way</u> <u>Round Trip</u>	NA
Base Maximum		\$12.00 \$24.00 \$15.00 \$30.00	
South Center Mall	NA	<u>One Way</u> <u>Round Trip</u>	NA
Base Maximum		\$9.00 \$14.00 \$11.25 \$17.50	
Sea-Tac International Airport	NA	See below	<u>One Way</u> <u>Round Trip</u>
Base Maximum			(N) \$25.00 (N) \$45.00 (N) \$31.25 (N) \$56.25

(For official use only)

Beeline Tours, Ltd. dba Seattle Express
Certificate C001052
Tariff No. 5

Original Page 4

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From	Stop At	To
Hotels in Cities of SeaTac and Tukwila	Cruise Terminal 66 or 91	SeaTac International Airport
"Single Fare Ticket" (See Note Below)	Base Fare - \$24.00 Max Fare - \$30.00	

Note: "Single Fare Ticket" is one ticket, charged as a single fare, for the transportation of a passenger from Sea-Tac and Tukwila hotels to cruise terminal 66 or 91 and then from the cruise terminal 66 or 91 to SeaTac International Airport.

(For official use only)